

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

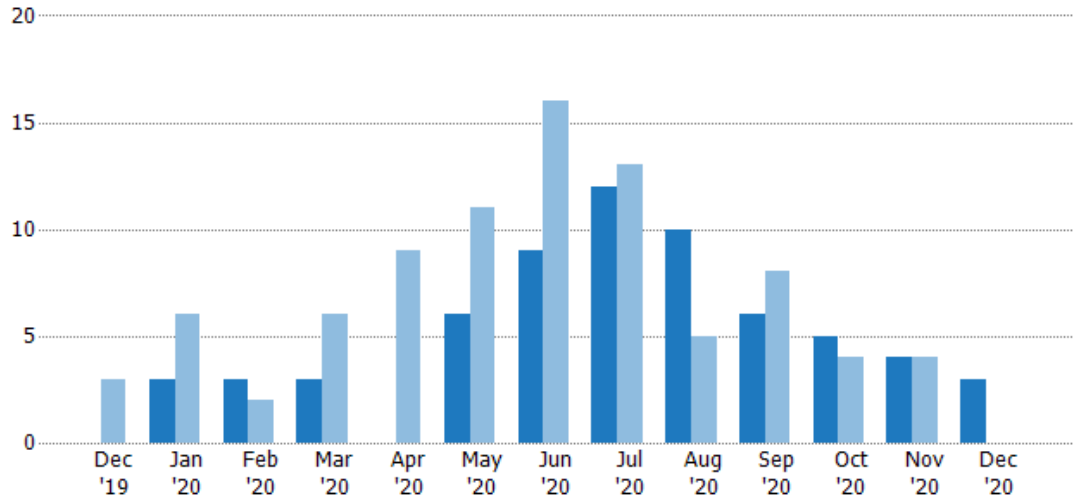
Key Metrics	Dec 2020	Dec 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	3	–	–	64	84	-23.8%
New Listing Volume	\$240,500	–	–	\$16,460,999	\$16,409,963	+0.3%
Active Listing Count	7	43	-83.7%	N/A	N/A	
Active Listing Volume	\$1,668,900	\$11,041,763	-84.9%	N/A	N/A	
Average Listing Price	\$238,414	\$256,785	-7.2%	\$312,677	\$258,118	+21.1%
Median Listing Price	\$198,000	\$195,000	+1.5%	\$229,275	\$176,556	+29.9%
Median Days in RPR	108	203	-46.8%	130.74	135.15	-3.3%
Months of Inventory	0.9	6.1	-85.8%	5	9.3	-46%
Absorption Rate	114.29%	16.28%	+98%	20%	10.8%	+9.2%
Sales Activity Charts Metrics						
New Pending Sales Count	4	3	+33.3%	87	59	+47.5%
New Pending Sales Volume	\$645,500	\$316,900	+103.7%	\$20,874,862	\$10,267,899	+103.3%
Pending Sales Count	9	6	+50%	N/A	N/A	
Pending Sales Volume	\$2,341,499	\$2,156,800	+8.6%	N/A	N/A	
Closed Sales Count	10	5	+100%	72	53	+35.8%
Closed Sales Volume	\$2,341,400	\$908,400	+157.7%	\$16,959,100	\$8,150,100	+108.1%
Average Sales Price	\$234,140	\$181,680	+28.9%	\$235,543	\$153,775	+53.2%
Median Sales Price	\$177,950	\$145,000	+22.7%	\$173,021	\$147,198	+17.5%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



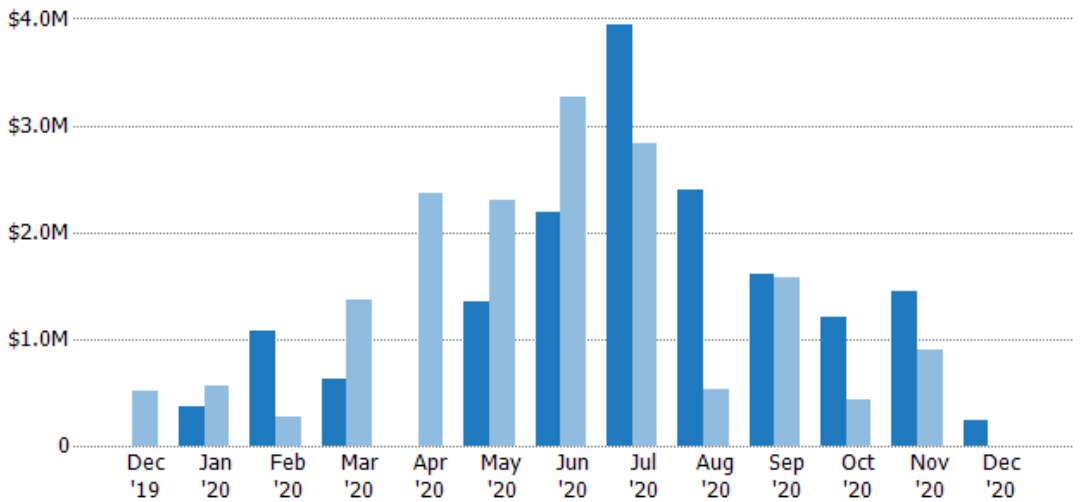
Current Year	-	3	3	3	-	6	9	12	10	6	5	4	3
Prior Year	3	6	2	6	9	11	16	13	5	8	4	4	-
Percent Change from Prior Year	-100%	-50%	50%	-50%	-100%	-45%	-44%	-8%	100%	-25%	25%	0%	100%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	-	\$363K	\$1.08M	\$633K	-	\$1.35M	\$2.19M	\$3.94M	\$2.4M	\$1.61M	\$1.21M	\$1.45M	\$241K
Prior Year	\$516K	\$559K	\$279K	\$1.37M	\$2.37M	\$2.3M	\$3.27M	\$2.83M	\$529K	\$1.57M	\$437K	\$904K	-
Percent Change from Prior Year	-100%	-35%	286%	-54%	-100%	-41%	-33%	39%	354%	3%	177%	61%	100%

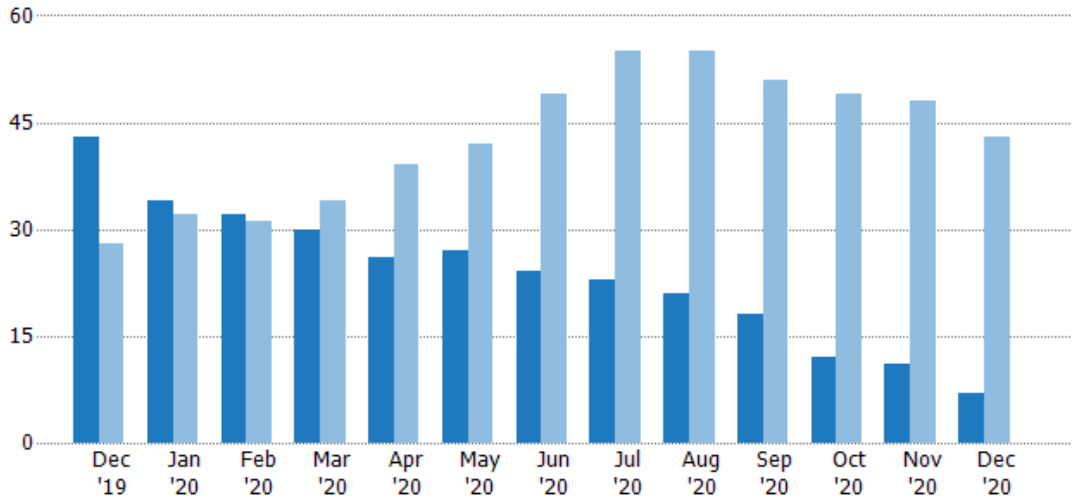
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Dec '20	7	-83.7%
Dec '19	43	53.6%
Dec '18	28	64.3%



Current Year	43	34	32	30	26	27	24	23	21	18	12	11	7
Prior Year	28	32	31	34	39	42	49	55	55	51	49	48	43
Percent Change from Prior Year	54%	6%	3%	-12%	-33%	-36%	-51%	-58%	-62%	-65%	-76%	-77%	-84%

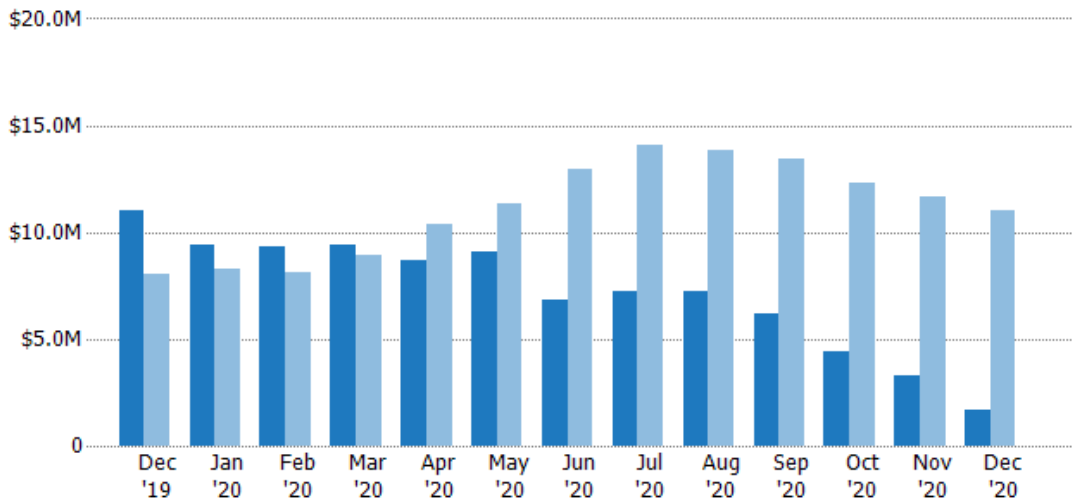
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Dec '20	\$1.67M	-84.9%
Dec '19	\$11M	36.9%
Dec '18	\$8.06M	47%



Current Year	\$11M	\$9.44M	\$9.29M	\$9.42M	\$8.71M	\$9.12M	\$6.8M	\$7.25M	\$7.26M	\$6.19M	\$4.4M	\$3.32M	\$1.67M
Prior Year	\$8.06M	\$8.25M	\$8.16M	\$8.93M	\$10.4M	\$11.3M	\$13M	\$14.1M	\$13.8M	\$13.4M	\$12.3M	\$11.6M	\$11M
Percent Change from Prior Year	37%	14%	14%	5%	-16%	-20%	-48%	-49%	-47%	-54%	-64%	-71%	-85%

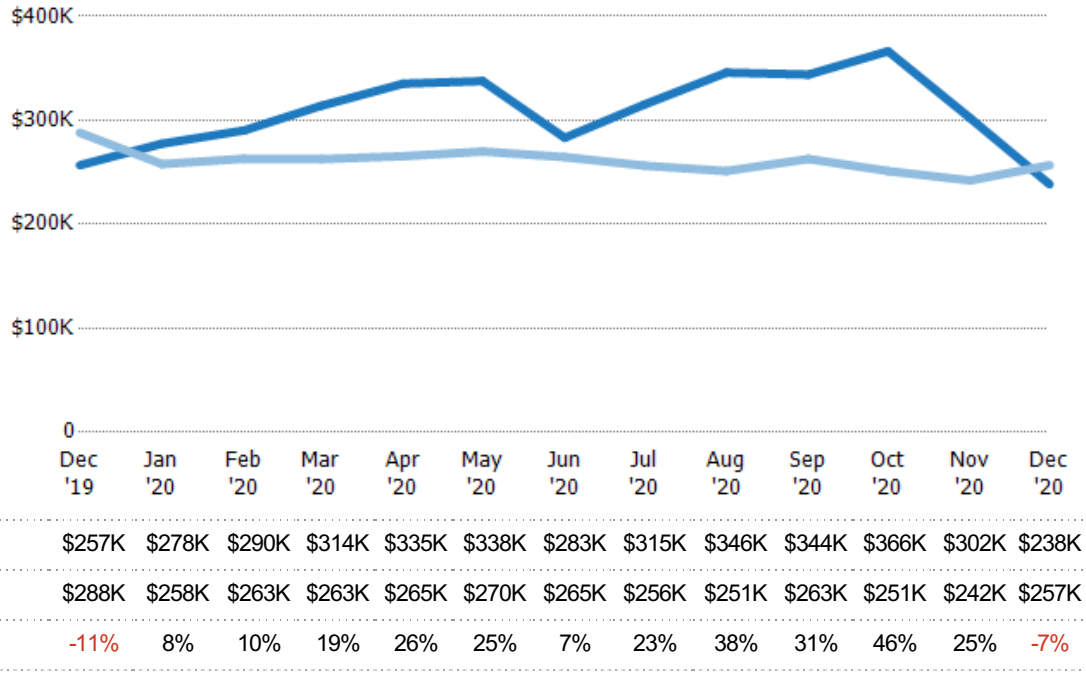
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Dec '20	\$238K	-7.2%
Dec '19	\$257K	-10.8%
Dec '18	\$288K	-10.5%



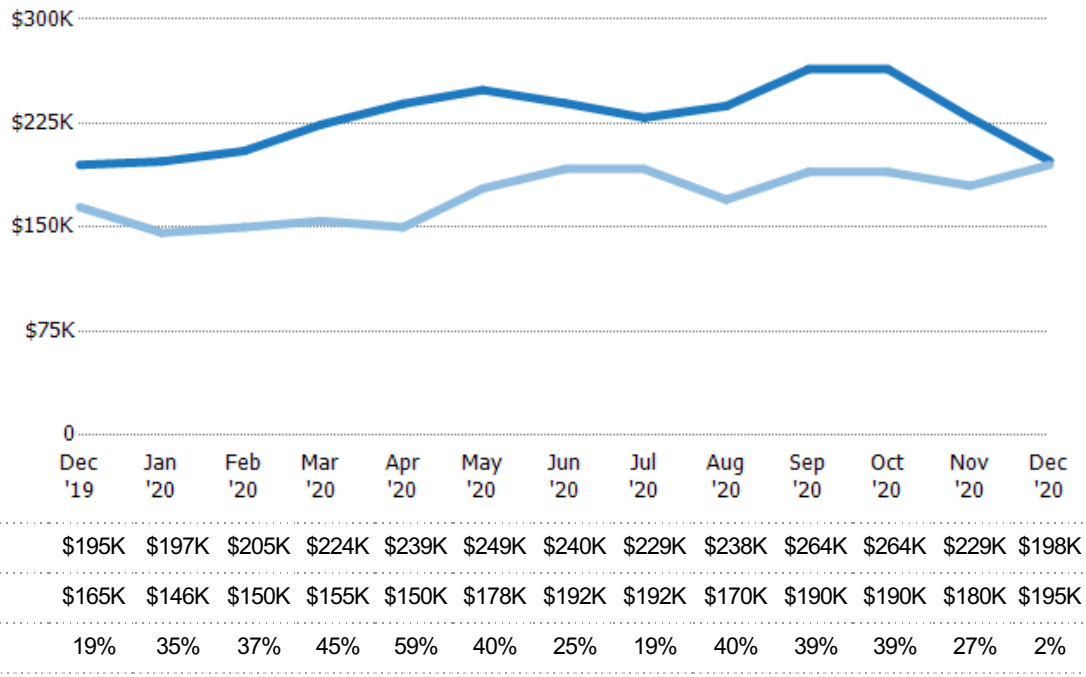
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Dec '20	\$198K	1.5%
Dec '19	\$195K	18.5%
Dec '18	\$165K	13.4%

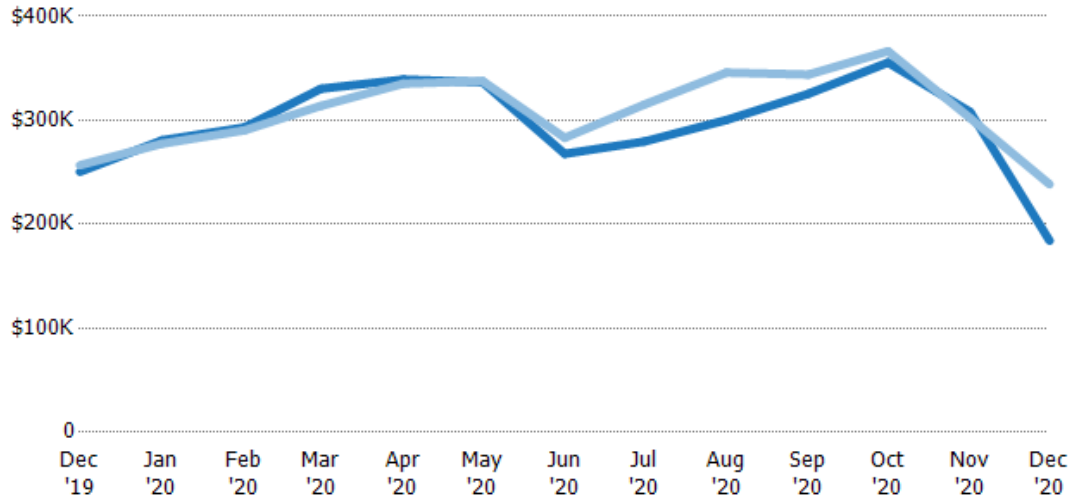


Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



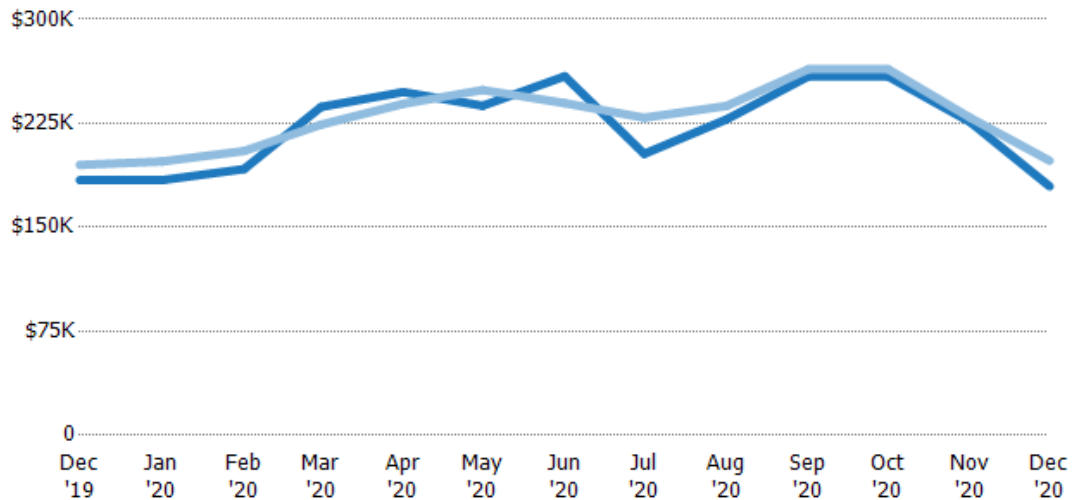
	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Avg Est Value	\$250K	\$281K	\$293K	\$330K	\$339K	\$337K	\$268K	\$280K	\$300K	\$326K	\$356K	\$308K	\$184K
Avg Listing Price	\$257K	\$278K	\$290K	\$314K	\$335K	\$338K	\$283K	\$315K	\$346K	\$344K	\$366K	\$302K	\$238K
Avg Listing Price as a % of Avg Est Value	103%	99%	99%	95%	99%	100%	106%	113%	115%	106%	103%	98%	129%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Median Est Value	\$184K	\$184K	\$192K	\$237K	\$248K	\$238K	\$259K	\$203K	\$228K	\$259K	\$259K	\$226K	\$180K
Median Listing Price	\$195K	\$197K	\$205K	\$224K	\$239K	\$249K	\$240K	\$229K	\$238K	\$264K	\$264K	\$229K	\$198K
Med Listing Price as a % of Med Est Value	106%	107%	107%	95%	97%	105%	93%	113%	104%	102%	102%	101%	110%

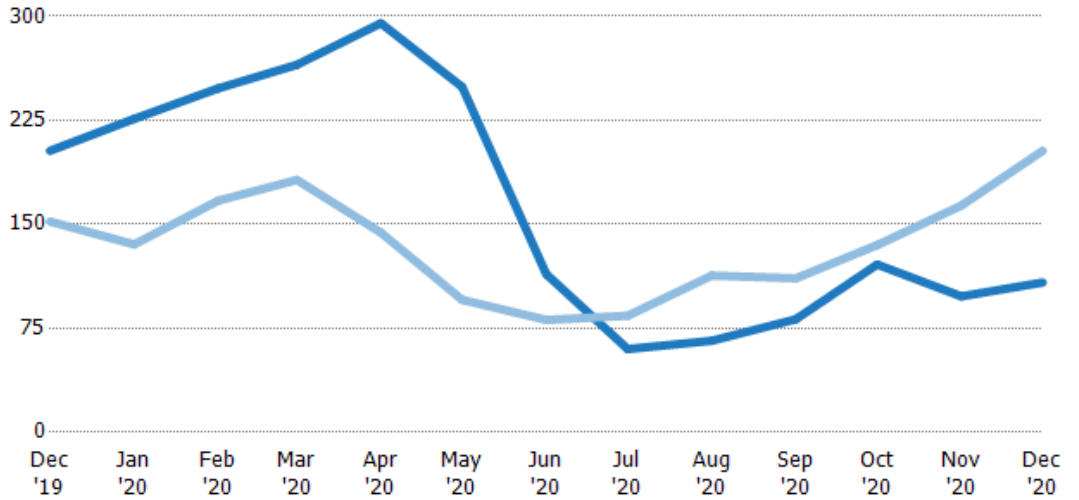
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Days	% Chg.
Dec '20	108	-46.8%
Dec '19	203	33.6%
Dec '18	152	20.4%



	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Current Year	203	226	248	265	295	249	114	60	66	81.5	121	98	108
Prior Year	152	136	167	182	144	95.5	81	84	113	111	135	164	203
Percent Change from Prior Year	34%	67%	49%	46%	105%	161%	41%	-29%	-42%	-27%	-10%	-40%	-47%

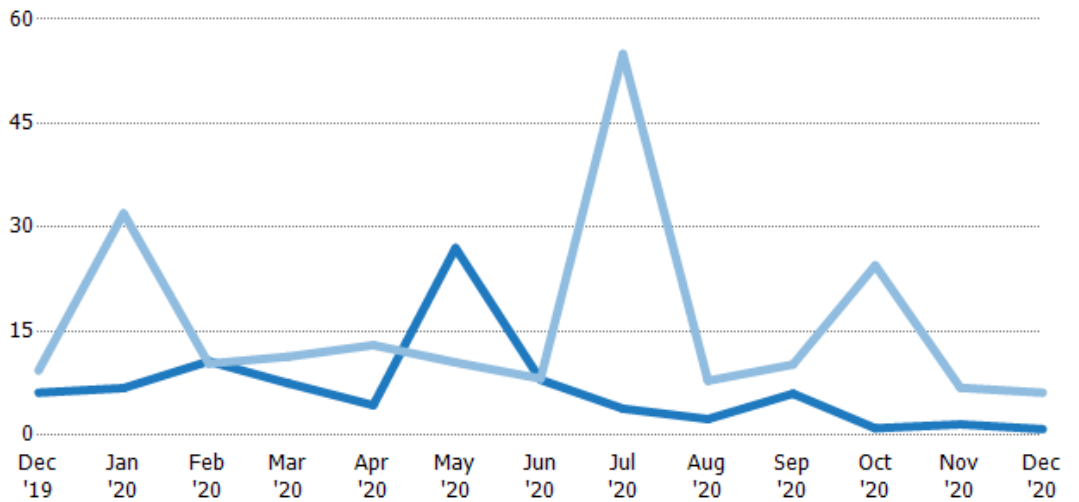
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Months	% Chg.
Dec '20	0.88	-85.8%
Dec '19	6.14	-34.2%
Dec '18	9.33	23.2%



	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Current Year	6.14	6.8	10.7	7.5	4.33	27	8	3.83	2.33	6	1	1.57	0.88
Prior Year	9.33	32	10.3	11.3	13	10.5	8.17	55	7.86	10.2	24.5	6.86	6.14
Percent Change from Prior Year	-34%	-79%	3%	-34%	-67%	157%	-2%	-93%	-70%	-41%	-96%	-77%	-86%

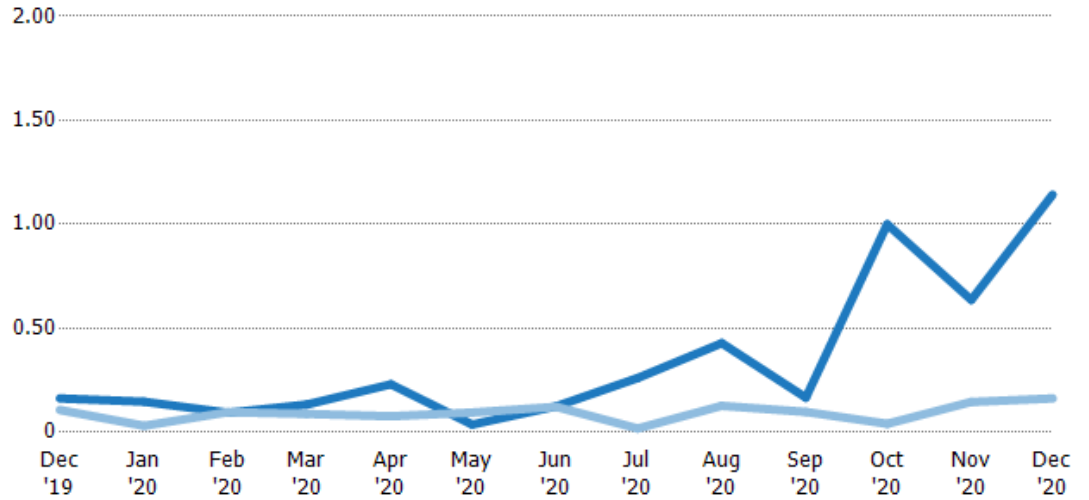
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Dec '20	114%	-98%
Dec '19	16%	-5.6%
Dec '18	11%	-18.9%



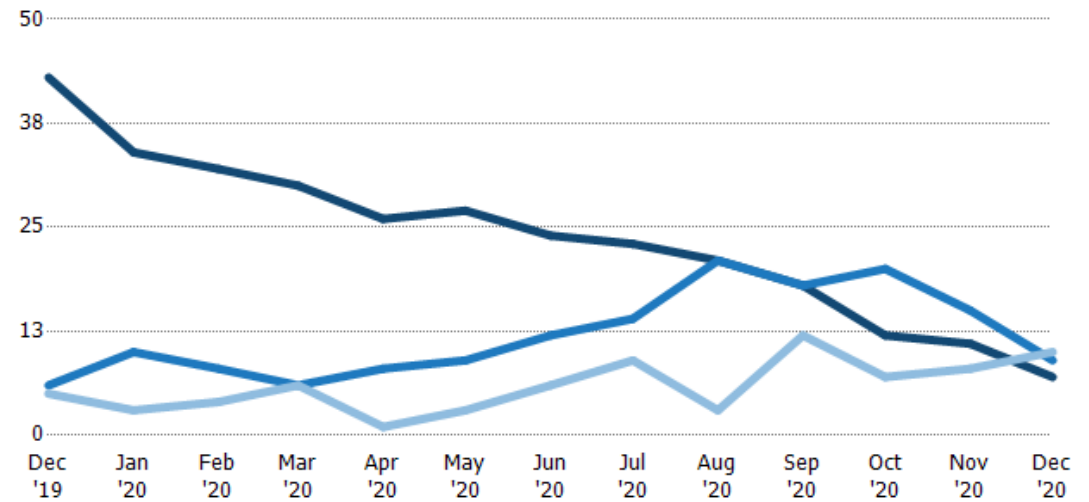
Current Year	16%	15%	9%	13%	23%	4%	13%	26%	43%	17%	100%	64%	114%
Prior Year	11%	3%	10%	9%	8%	10%	12%	2%	13%	10%	4%	15%	16%
Change from Prior Year	-6%	-12%	0%	-5%	-15%	6%	0%	-24%	-30%	-7%	-96%	-49%	-98%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Active	43	34	32	30	26	27	24	23	21	18	12	11	7
Pending	6	10	8	6	8	9	12	14	21	18	20	15	9
Sold	5	3	4	6	1	3	6	9	3	12	7	8	10

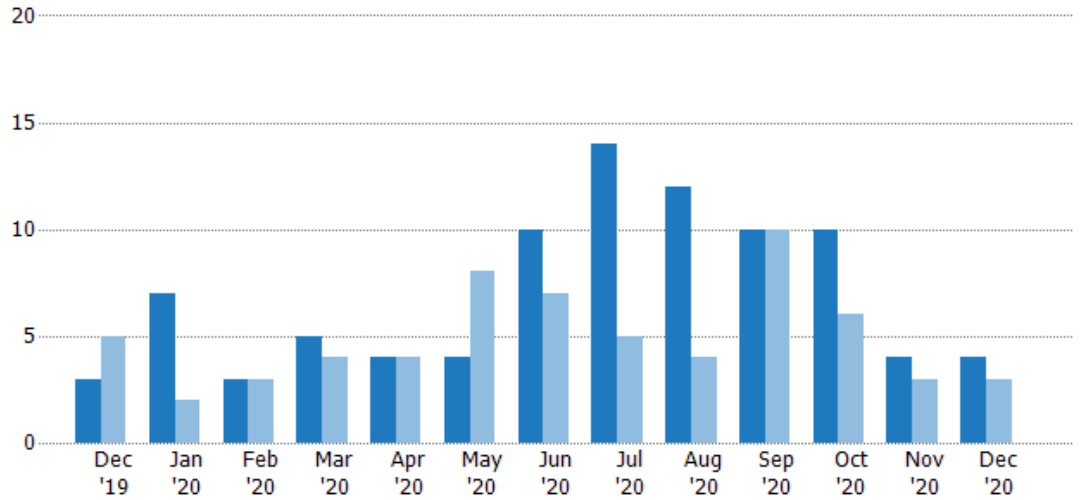
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Dec '20	4	33.3%
Dec '19	3	-40%
Dec '18	5	-40%



Current Year	3	7	3	5	4	4	10	14	12	10	10	4	4
Prior Year	5	2	3	4	4	8	7	5	4	10	6	3	3
Percent Change from Prior Year	-40%	250%	0%	25%	0%	-50%	43%	180%	200%	0%	67%	33%	33%

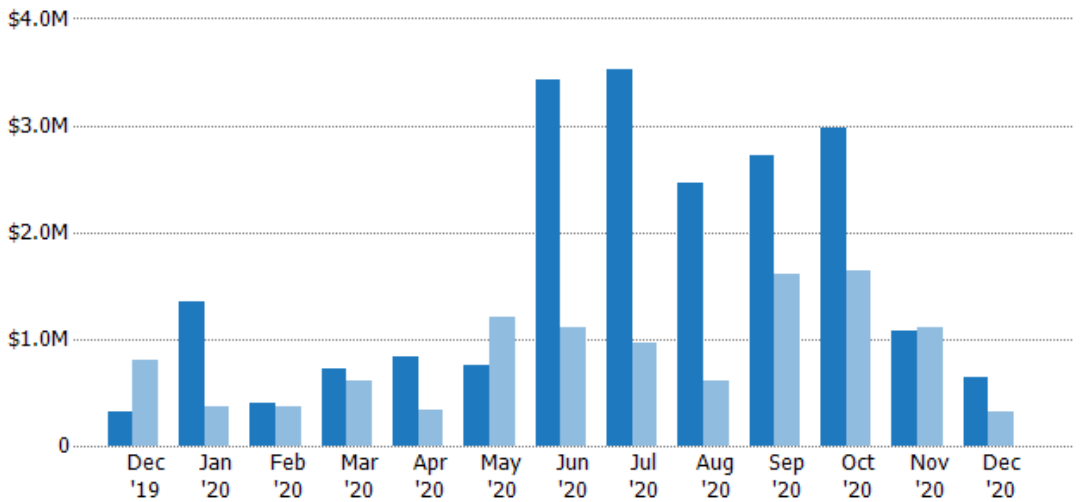
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Dec '20	\$646K	103.7%
Dec '19	\$317K	-60.4%
Dec '18	\$800K	-56.4%



Current Year	\$317K	\$1.35M	\$401K	\$715K	\$838K	\$750K	\$3.42M	\$3.53M	\$2.45M	\$2.72M	\$2.97M	\$1.08M	\$646K
Prior Year	\$800K	\$369K	\$376K	\$605K	\$343K	\$1.21M	\$1.11M	\$964K	\$604K	\$1.61M	\$1.64M	\$1.11M	\$317K
Percent Change from Prior Year	-60%	266%	7%	18%	144%	-38%	207%	266%	306%	69%	81%	-3%	104%

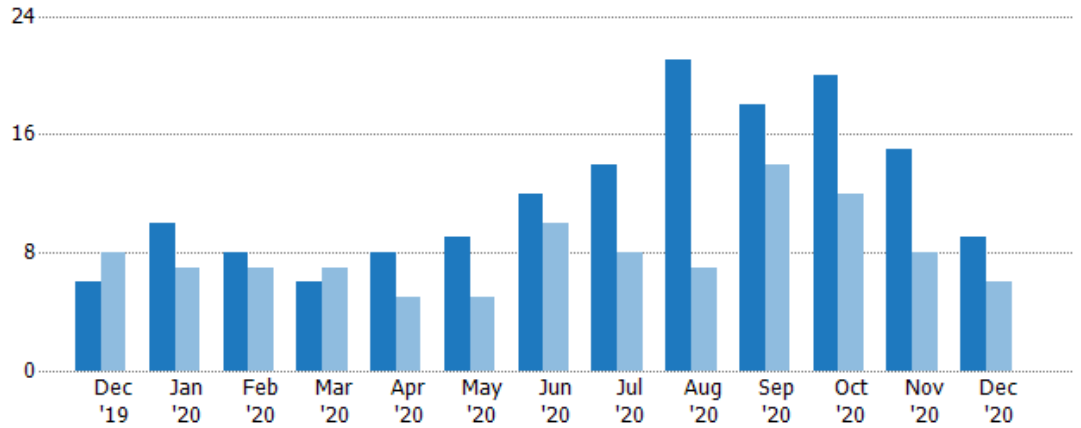
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Dec '20	9	50%
Dec '19	6	-25%
Dec '18	8	-87.5%



Current Year	6	10	8	6	8	9	12	14	21	18	20	15	9
Prior Year	8	7	7	7	5	5	10	8	7	14	12	8	6
Percent Change from Prior Year	-25%	43%	14%	-14%	60%	80%	20%	75%	200%	29%	67%	88%	50%

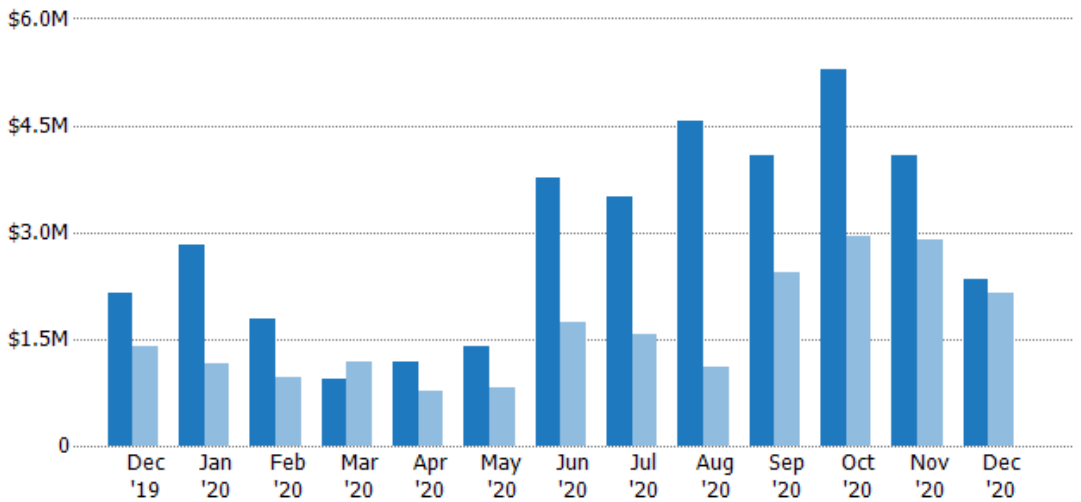
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Dec '20	\$2.34M	8.6%
Dec '19	\$2.16M	53.2%
Dec '18	\$1.41M	-86.6%



Current Year	\$2.16M	\$2.83M	\$1.79M	\$940K	\$1.18M	\$1.39M	\$3.78M	\$3.5M	\$4.57M	\$4.08M	\$5.28M	\$4.08M	\$2.34M
Prior Year	\$1.41M	\$1.16M	\$968K	\$1.17M	\$763K	\$828K	\$1.73M	\$1.58M	\$1.12M	\$2.43M	\$2.95M	\$2.89M	\$2.16M
Percent Change from Prior Year	53%	143%	85%	-20%	55%	68%	118%	122%	309%	68%	79%	41%	9%

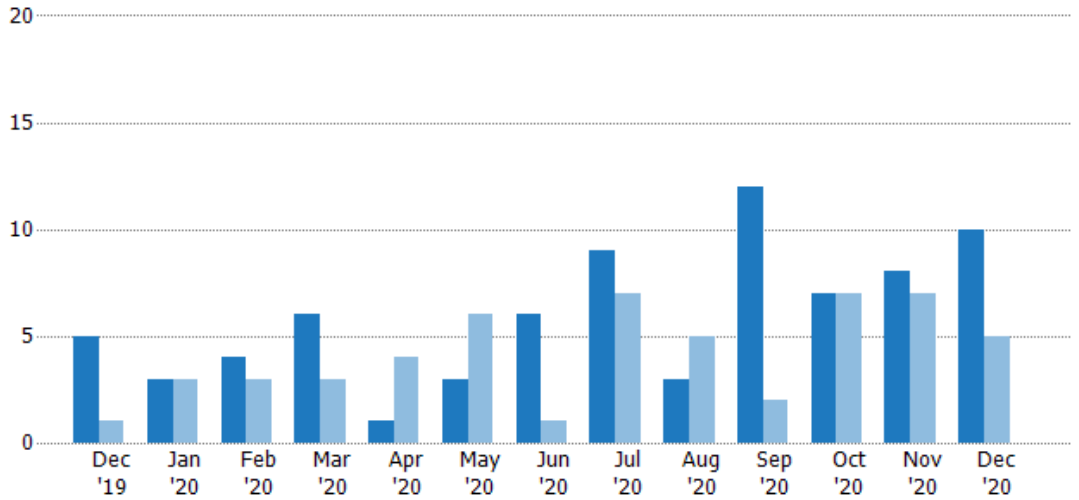
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Dec '20	10	100%
Dec '19	5	400%
Dec '18	1	500%



Current Year	5	3	4	6	1	3	6	9	3	12	7	8	10
Prior Year	1	3	3	3	4	6	1	7	5	2	7	7	5
Percent Change from Prior Year	400%	0%	33%	100%	-75%	-50%	500%	29%	-40%	500%	0%	14%	100%

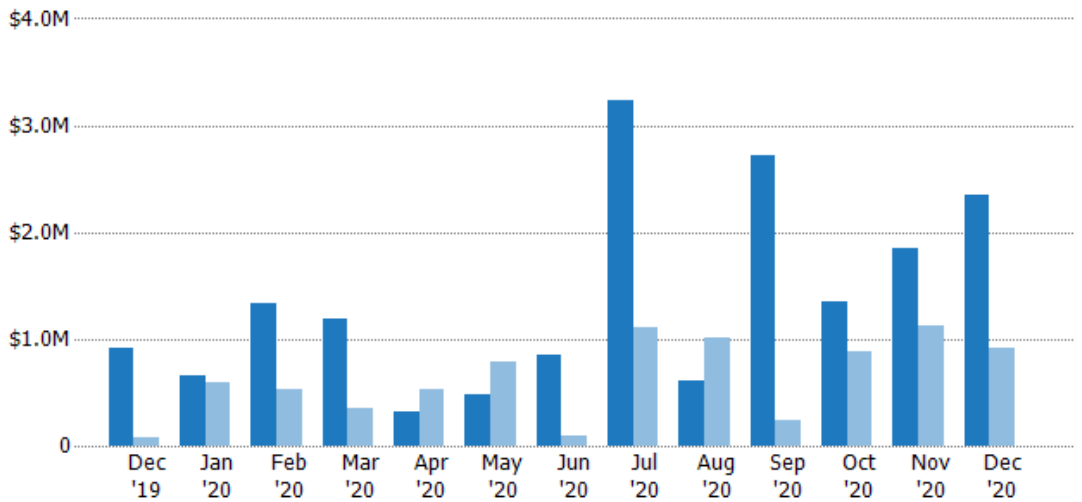
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Dec '20	\$2.34M	157.7%
Dec '19	\$908K	1,001.1%
Dec '18	\$82.5K	1,633.9%



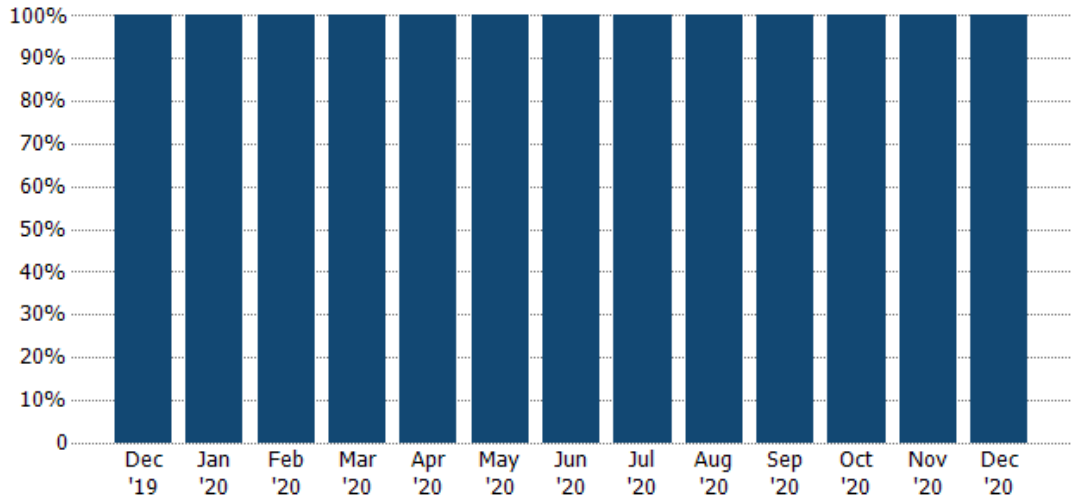
Current Year	\$908K	\$662K	\$1.33M	\$1.19M	\$323K	\$478K	\$852K	\$3.24M	\$615K	\$2.72M	\$1.35M	\$1.86M	\$2.34M
Prior Year	\$82.5K	\$594K	\$528K	\$352K	\$531K	\$783K	\$90K	\$1.11M	\$1.01M	\$235K	\$883K	\$1.13M	\$908K
Percent Change from Prior Year	1,001%	11%	153%	237%	-39%	-39%	847%	193%	-39%	1,059%	52%	65%	158%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



■ Single Family Residence

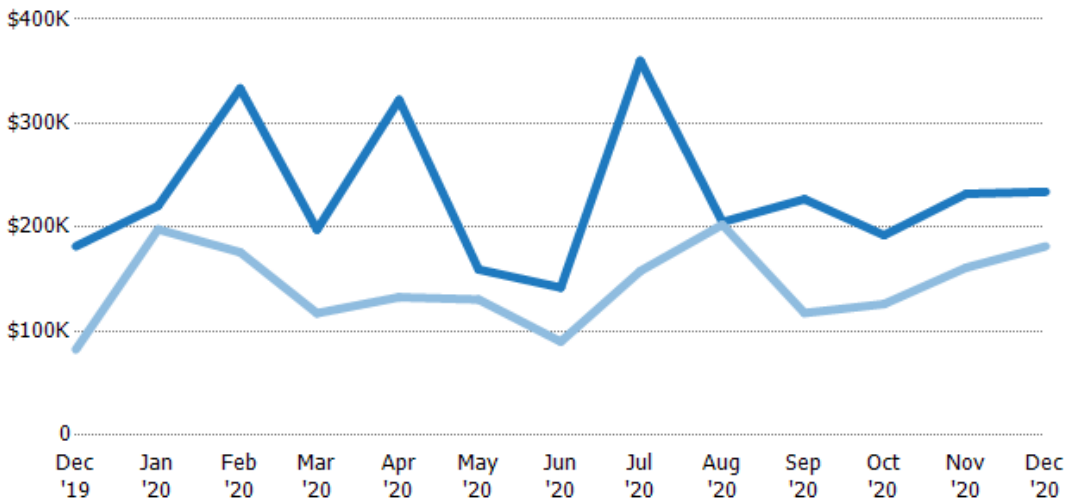
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



■ Current Year

■ Prior Year

Percent Change from Prior Year

Current Year	\$182K	\$221K	\$333K	\$198K	\$323K	\$159K	\$142K	\$360K	\$205K	\$227K	\$192K	\$232K	\$234K
Prior Year	\$82.5K	\$198K	\$176K	\$117K	\$133K	\$131K	\$90K	\$158K	\$203K	\$118K	\$126K	\$161K	\$182K
Percent Change from Prior Year	120%	11%	89%	68%	143%	22%	58%	128%	1%	93%	52%	44%	29%

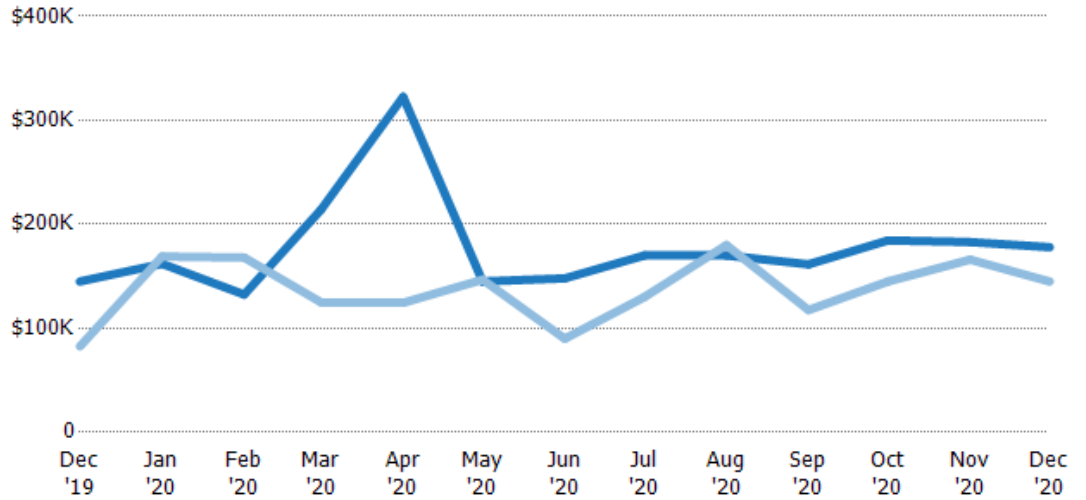
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Dec '20	\$178K	22.7%
Dec '19	\$145K	75.8%
Dec '18	\$82.5K	79.1%



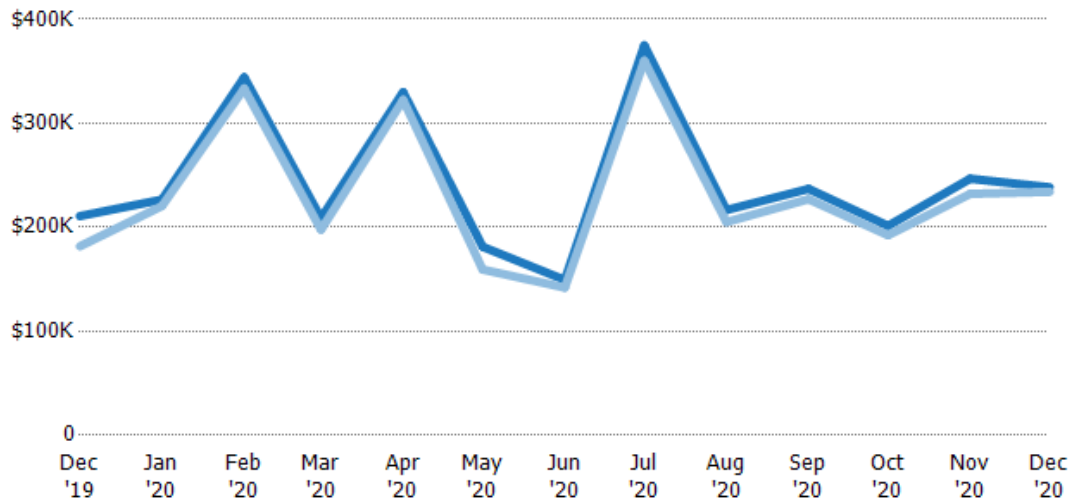
Current Year	\$145K	\$162K	\$132K	\$214K	\$323K	\$145K	\$148K	\$170K	\$170K	\$162K	\$185K	\$183K	\$178K
Prior Year	\$82.5K	\$169K	\$168K	\$125K	\$125K	\$147K	\$90K	\$130K	\$180K	\$118K	\$145K	\$166K	\$145K
Percent Change from Prior Year	76%	-4%	-21%	71%	159%	-1%	64%	31%	-6%	37%	27%	10%	23%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



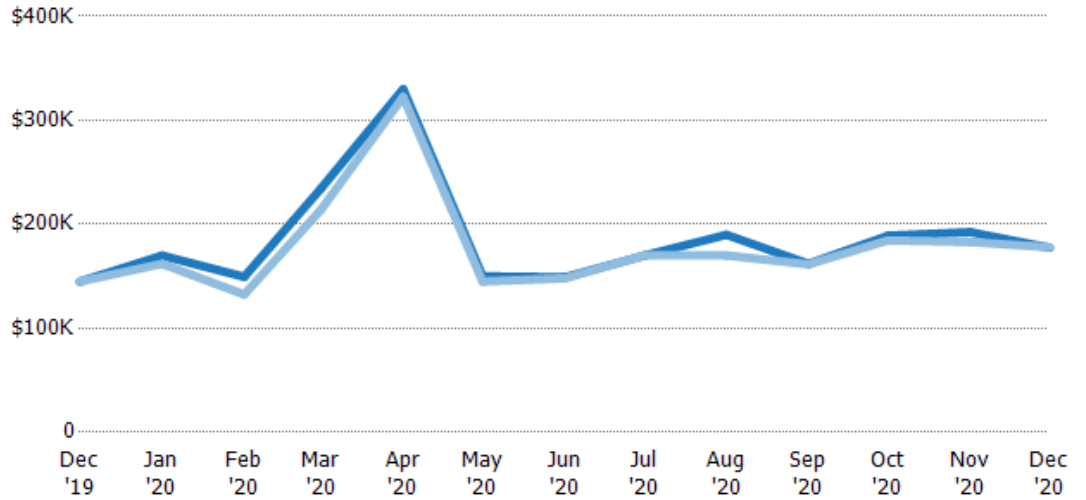
Avg List Price	\$211K	\$227K	\$344K	\$209K	\$330K	\$181K	\$149K	\$375K	\$217K	\$237K	\$201K	\$247K	\$238K
Avg Sales Price	\$182K	\$221K	\$333K	\$198K	\$323K	\$159K	\$142K	\$360K	\$205K	\$227K	\$192K	\$232K	\$234K
Avg Sales Price as a % of Avg List Price	86%	97%	97%	95%	98%	88%	95%	96%	95%	96%	96%	94%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



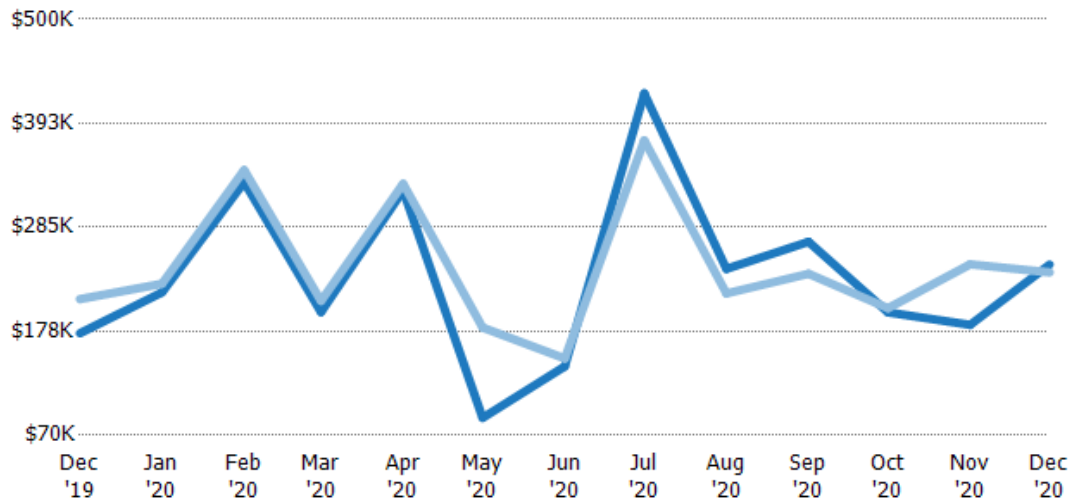
	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Median List Price	\$145K	\$170K	\$149K	\$234K	\$330K	\$150K	\$149K	\$170K	\$190K	\$162K	\$189K	\$192K	\$177K
Median Sales Price	\$145K	\$162K	\$132K	\$214K	\$323K	\$145K	\$148K	\$170K	\$170K	\$162K	\$185K	\$183K	\$178K
Med Sales Price as a % of Med List Price	100%	95%	89%	91%	98%	97%	99%	100%	90%	100%	98%	95%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



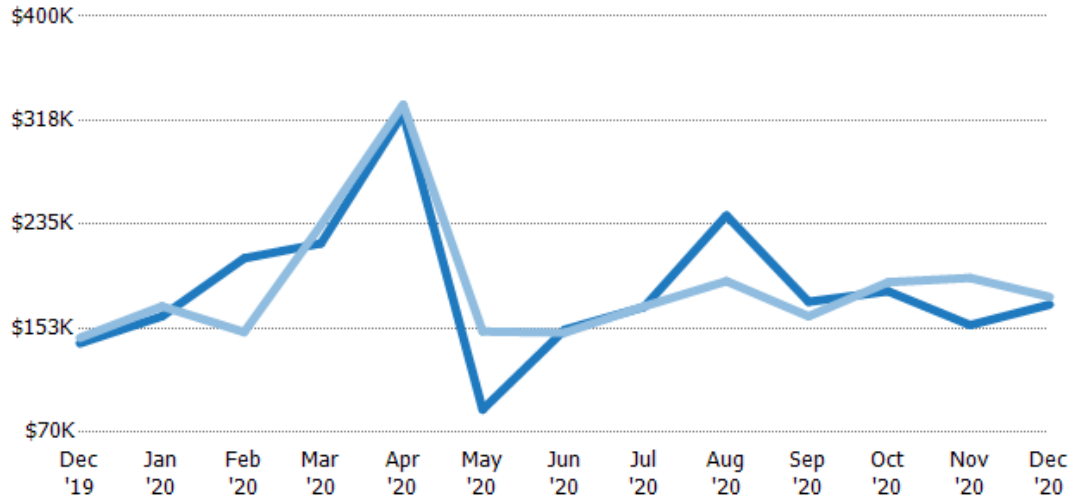
	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Avg Est Value	\$175K	\$218K	\$332K	\$197K	\$323K	\$88K	\$141K	\$423K	\$242K	\$270K	\$197K	\$184K	\$246K
Avg Sales Price	\$211K	\$227K	\$344K	\$209K	\$330K	\$181K	\$149K	\$375K	\$217K	\$237K	\$201K	\$247K	\$238K
Avg Sales Price as a % of Avg Est Value	120%	104%	104%	106%	102%	206%	106%	89%	90%	88%	102%	134%	97%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Median Est Value	\$141K	\$162K	\$208K	\$220K	\$323K	\$88K	\$151K	\$169K	\$242K	\$174K	\$182K	\$155K	\$171K
Median Sales Price	\$145K	\$170K	\$149K	\$234K	\$330K	\$150K	\$149K	\$170K	\$190K	\$162K	\$189K	\$192K	\$177K
Med Sales Price as a % of Med Est Value	103%	105%	72%	107%	102%	170%	98%	100%	78%	93%	104%	124%	104%

Sales Activity by ZIP

Dec 2020

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05851	9	\$2,341,499	10	\$2,341,400	\$234,140	\$177,950	\$124	\$115	18

Sales Activity by Metro Area

Dec 2020

Metro	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
Other	7	\$1,993,499	10	\$2,341,400	\$234,140	\$177,950	\$124	\$115	18