

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Dec 2020	Dec 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	27	27	+/-	667	644	+3.6%
New Listing Volume	\$10,863,200	\$8,713,390	+24.7%	\$285,051,868	\$226,718,794	+25.7%
Active Listing Count	122	350	-65.1%	N/A	N/A	
Active Listing Volume	\$83,321,799	\$160,706,679	-48.2%	N/A	N/A	
Average Listing Price	\$682,966	\$459,162	+48.7%	\$513,846	\$435,880	+17.9%
Median Listing Price	\$398,550	\$325,000	+22.6%	\$333,845	\$299,048	+11.6%
Median Days in RPR	126.5	176.5	-28.3%	125.19	166.32	-24.7%
Months of Inventory	1.5	7.8	-80.9%	6.4	10.3	-38.3%
Absorption Rate	67.21%	12.86%	+54.4%	15.7%	9.69%	+6%
Sales Activity Charts Metrics						
New Pending Sales Count	40	22	+81.8%	820	581	+41.1%
New Pending Sales Volume	\$16,335,749	\$6,926,600	+135.8%	\$297,642,536	\$166,696,851	+78.6%
Pending Sales Count	94	39	+141%	N/A	N/A	
Pending Sales Volume	\$33,553,649	\$14,664,500	+128.8%	N/A	N/A	
Closed Sales Count	65	38	+71.1%	620	472	+31.4%
Closed Sales Volume	\$22,097,407	\$9,989,100	+121.2%	\$221,654,942	\$125,802,343	+76.2%
Average Sales Price	\$339,960	\$262,871	+29.3%	\$357,508	\$266,530	+34.1%
Median Sales Price	\$285,000	\$234,250	+21.7%	\$282,919	\$219,681	+28.8%

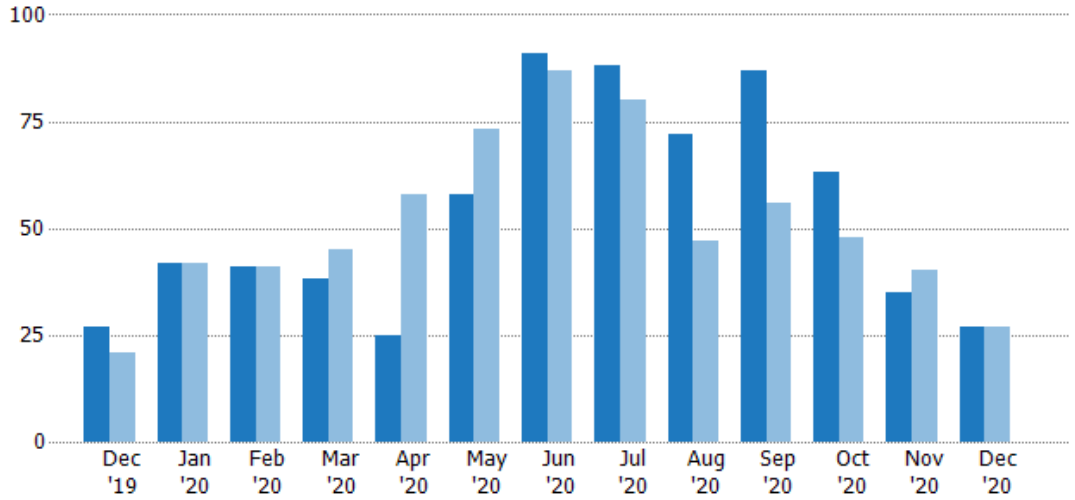
New Listings

The number of new residential listings that were added each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Dec '20	27	0%
Dec '19	27	28.6%
Dec '18	21	81%



Current Year	27	42	41	38	25	58	91	88	72	87	63	35	27
Prior Year	21	42	41	45	58	73	87	80	47	56	48	40	27
Percent Change from Prior Year	29%	0%	0%	-16%	-57%	-21%	5%	10%	53%	55%	31%	-13%	0%

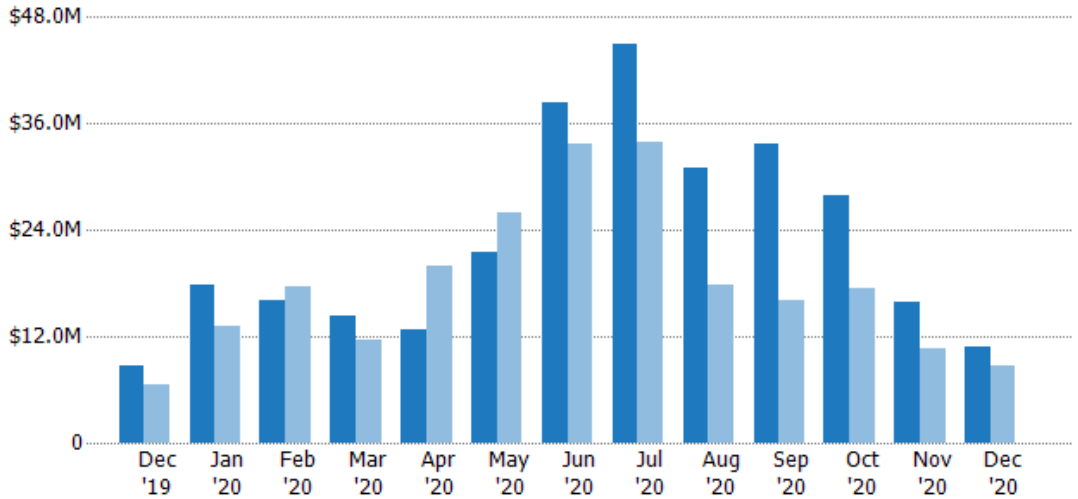
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Dec '20	\$10.9M	24.7%
Dec '19	\$8.71M	34.7%
Dec '18	\$6.47M	63.6%



Current Year	\$8.71M	\$17.8M	\$16.1M	\$14.3M	\$12.8M	\$21.5M	\$38.3M	\$45M	\$30.9M	\$33.8M	\$27.9M	\$15.8M	\$10.9M
Prior Year	\$6.47M	\$13.2M	\$17.7M	\$11.6M	\$19.9M	\$25.9M	\$33.7M	\$34M	\$17.8M	\$16.1M	\$17.5M	\$10.6M	\$8.71M
Percent Change from Prior Year	35%	34%	-9%	23%	-36%	-17%	14%	32%	74%	110%	60%	49%	25%

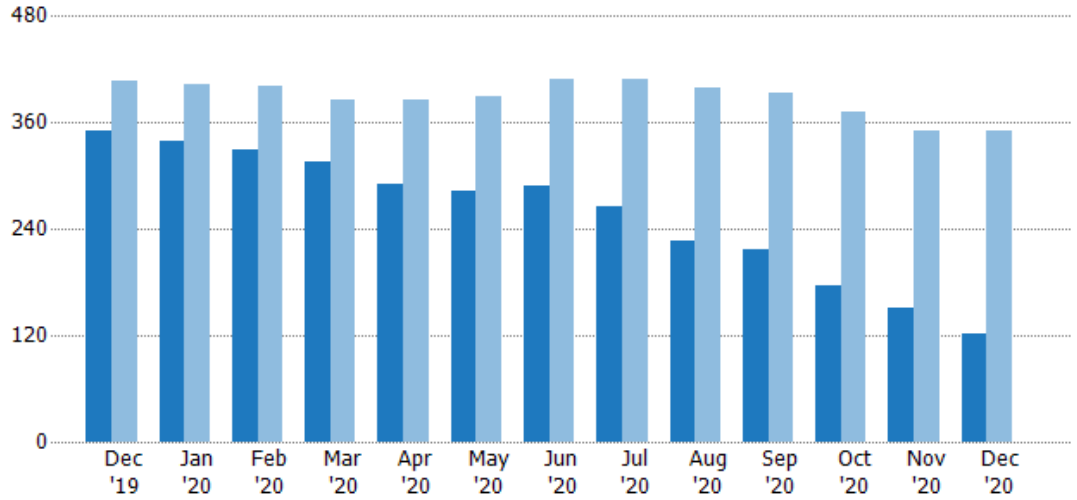
Active Listings

The number of active residential listings at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Dec '20	122	-65.1%
Dec '19	350	-14%
Dec '18	407	-0.2%



Current Year	350	340	330	316	291	283	289	265	227	216	177	151	122
Prior Year	407	403	401	385	385	389	408	409	399	394	372	350	350
Percent Change from Prior Year	-14%	-16%	-18%	-18%	-24%	-27%	-29%	-35%	-43%	-45%	-52%	-57%	-65%

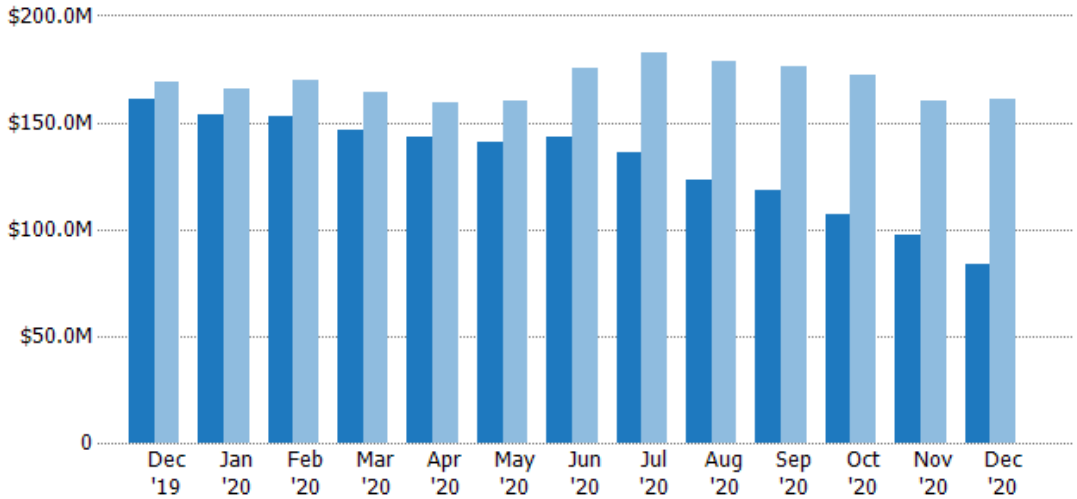
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Dec '20	\$83.3M	-48.2%
Dec '19	\$161M	-4.9%
Dec '18	\$169M	-6.8%



Current Year	\$161M	\$154M	\$153M	\$146M	\$143M	\$141M	\$143M	\$136M	\$123M	\$118M	\$107M	\$97.4M	\$83.3M
Prior Year	\$169M	\$165M	\$170M	\$164M	\$159M	\$160M	\$175M	\$182M	\$178M	\$176M	\$172M	\$160M	\$161M
Percent Change from Prior Year	-5%	-7%	-10%	-11%	-10%	-12%	-18%	-25%	-31%	-33%	-38%	-39%	-48%

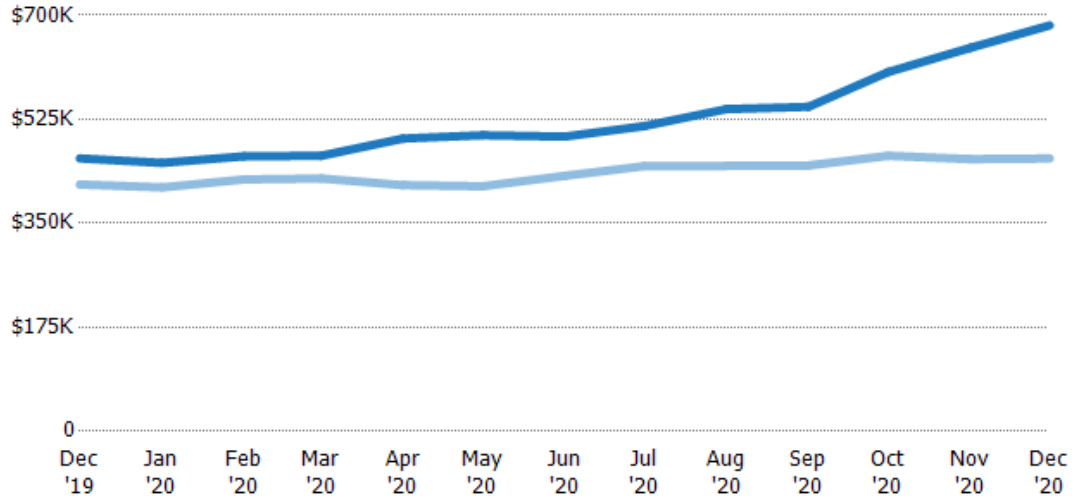
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Dec '20	\$683K	48.7%
Dec '19	\$459K	10.6%
Dec '18	\$415K	-6.6%



Current Year	\$459K	\$452K	\$463K	\$464K	\$493K	\$498K	\$496K	\$514K	\$542K	\$546K	\$604K	\$645K	\$683K
Prior Year	\$415K	\$410K	\$424K	\$425K	\$414K	\$412K	\$430K	\$446K	\$447K	\$447K	\$464K	\$458K	\$459K
Percent Change from Prior Year	11%	10%	9%	9%	19%	21%	15%	15%	21%	22%	30%	41%	49%

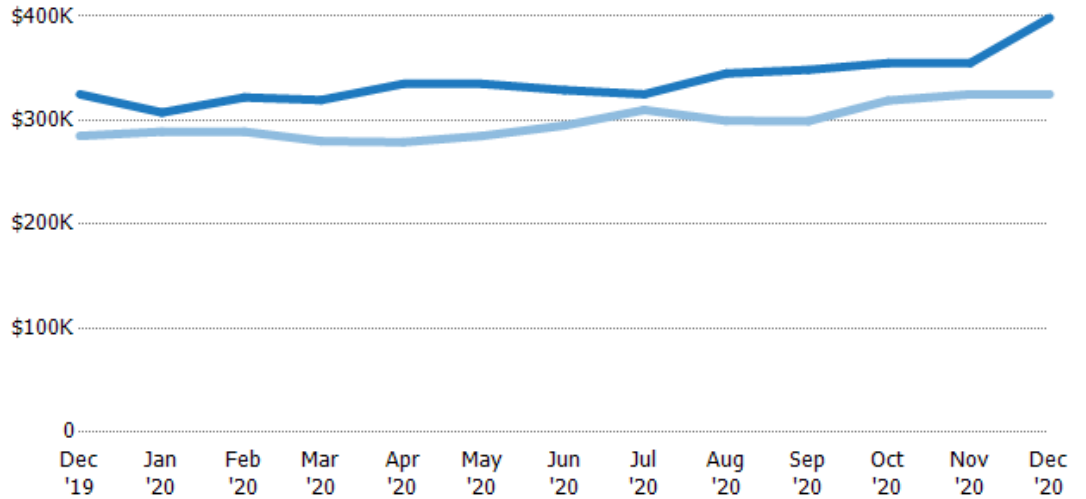
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Dec '20	\$399K	22.6%
Dec '19	\$325K	14%
Dec '18	\$285K	-1.8%



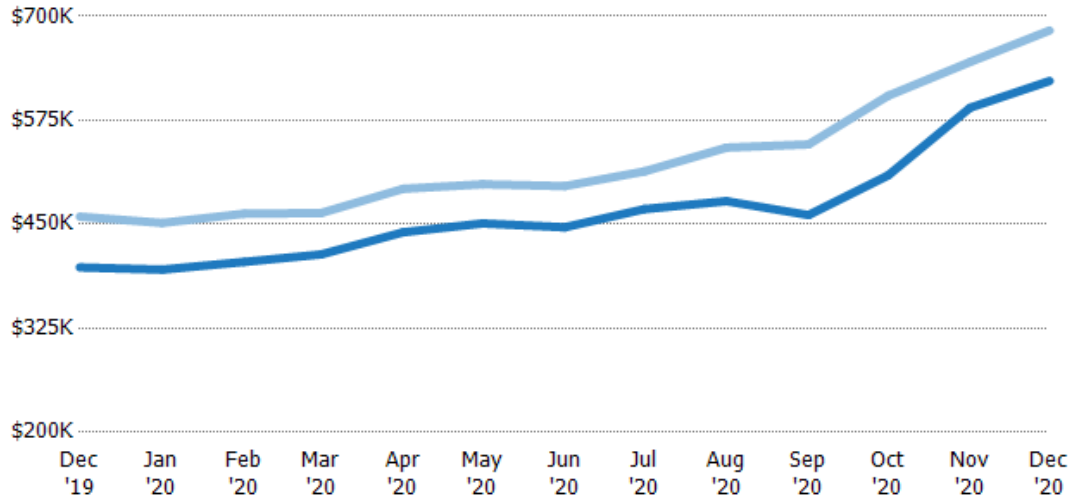
Current Year	\$325K	\$307K	\$322K	\$319K	\$335K	\$335K	\$329K	\$325K	\$345K	\$349K	\$355K	\$355K	\$399K
Prior Year	\$285K	\$289K	\$289K	\$280K	\$279K	\$285K	\$295K	\$310K	\$300K	\$299K	\$319K	\$325K	\$325K
Percent Change from Prior Year	14%	6%	11%	14%	20%	18%	12%	5%	15%	16%	11%	9%	23%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence



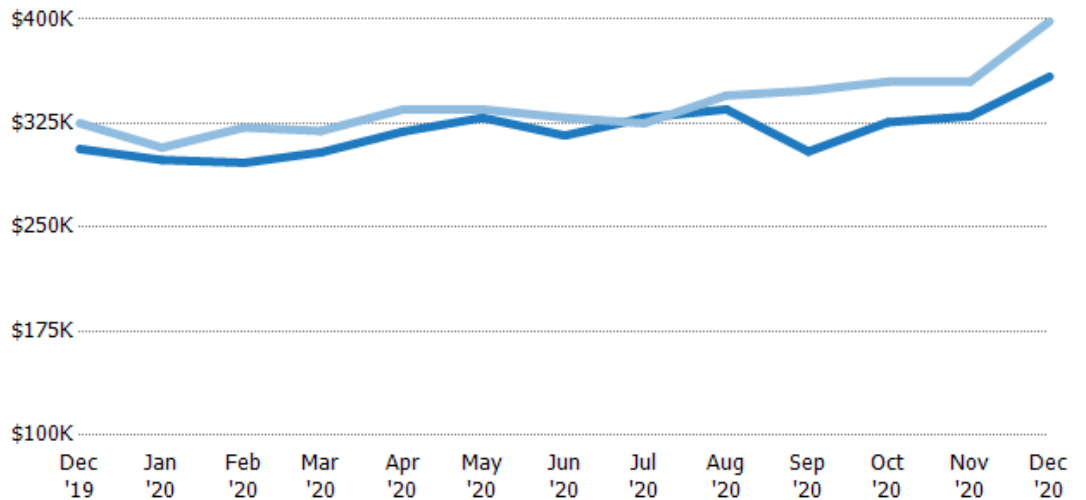
	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Avg Est Value	\$398K	\$395K	\$405K	\$414K	\$440K	\$451K	\$446K	\$468K	\$478K	\$461K	\$509K	\$590K	\$622K
Avg Listing Price	\$459K	\$452K	\$463K	\$464K	\$493K	\$498K	\$496K	\$514K	\$542K	\$546K	\$604K	\$645K	\$683K
Avg Listing Price as a % of Avg Est Value	115%	114%	114%	112%	112%	110%	111%	110%	113%	118%	119%	109%	110%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence



	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Median Est Value	\$306K	\$299K	\$297K	\$304K	\$319K	\$329K	\$316K	\$329K	\$335K	\$305K	\$326K	\$330K	\$359K
Median Listing Price	\$325K	\$307K	\$322K	\$319K	\$335K	\$335K	\$329K	\$325K	\$345K	\$349K	\$355K	\$355K	\$399K
Med Listing Price as a % of Med Est Value	106%	103%	109%	105%	105%	102%	104%	99%	103%	114%	109%	108%	111%

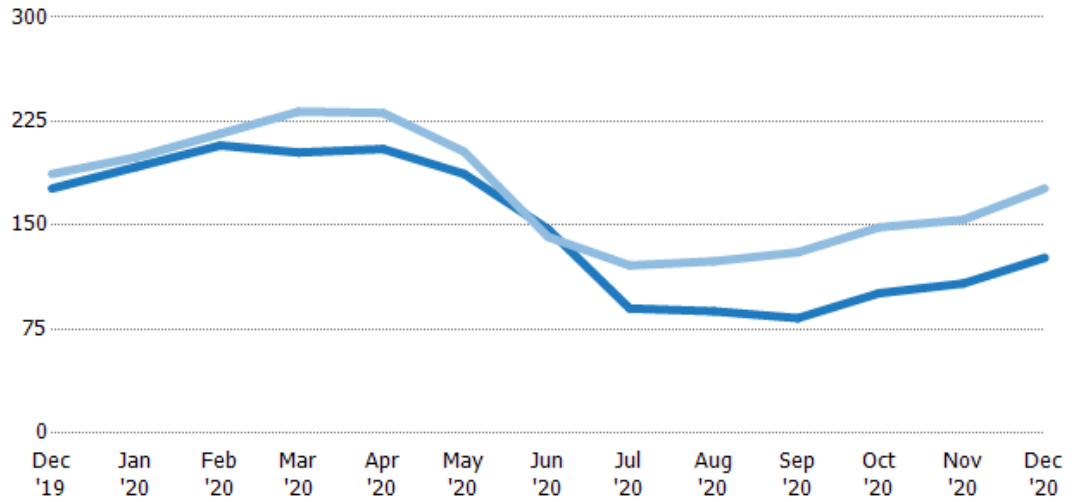
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Days	% Chg.
Dec '20	127	-28.3%
Dec '19	177	-5.6%
Dec '18	187	-8.8%



	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Current Year	177	192	208	203	205	187	147	90	88	83	101	108	127
Prior Year	187	199	216	232	231	203	142	121	124	131	149	154	177
Percent Change from Prior Year	-6%	-4%	-4%	-13%	-11%	-8%	4%	-26%	-29%	-36%	-32%	-30%	-28%

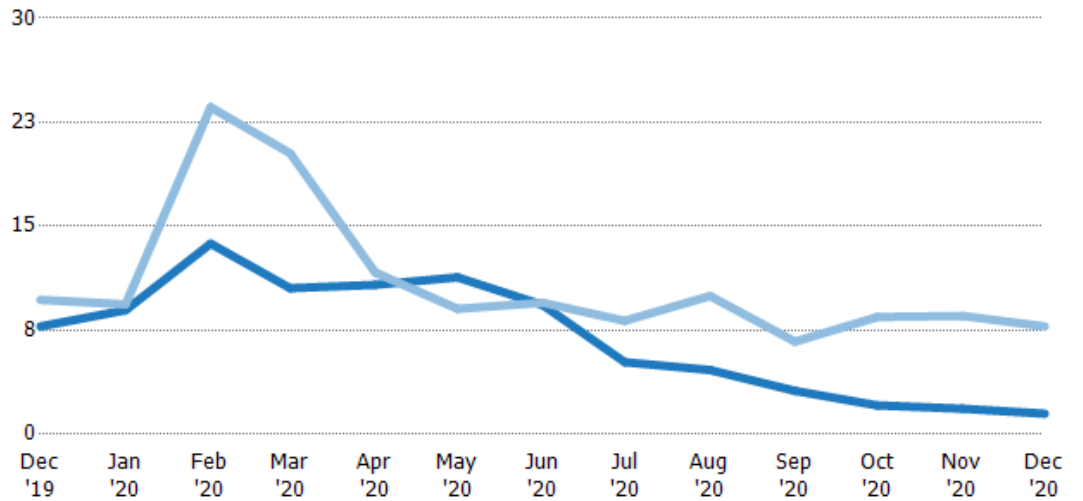
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Months	% Chg.
Dec '20	1.49	-80.9%
Dec '19	7.78	-19.7%
Dec '18	9.69	30.9%



	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Current Year	7.78	8.95	13.8	10.5	10.8	11.3	9.32	5.2	4.63	3.13	2.08	1.84	1.49
Prior Year	9.69	9.37	23.6	20.3	11.7	9.05	9.49	8.18	9.98	6.68	8.45	8.54	7.78
Percent Change from Prior Year	-20%	-5%	-42%	-48%	-8%	25%	-2%	-36%	-54%	-53%	-75%	-78%	-81%

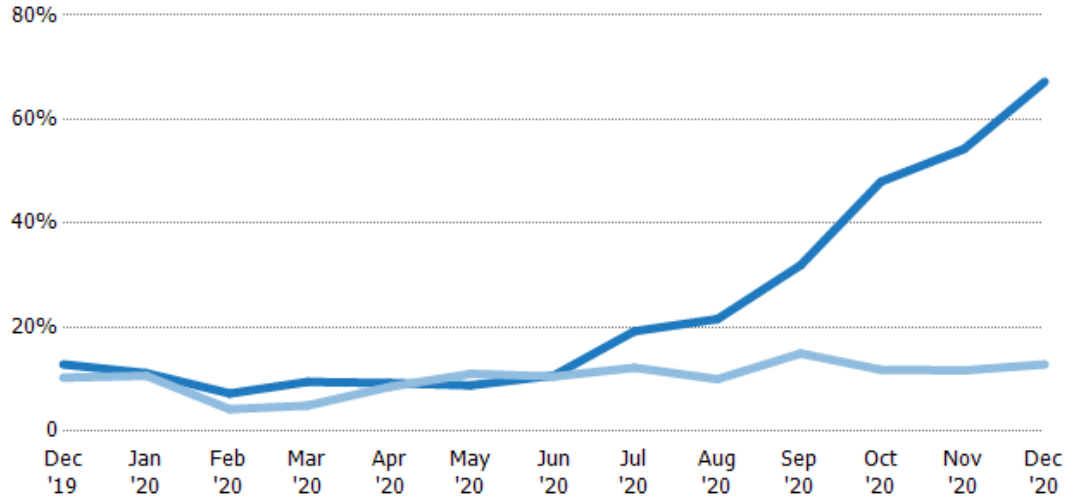
Absorption Rate

The percentage of inventory sold per month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Rate	Chg.
Dec '20	67%	-54.4%
Dec '19	13%	-2.5%
Dec '18	10%	-23.6%



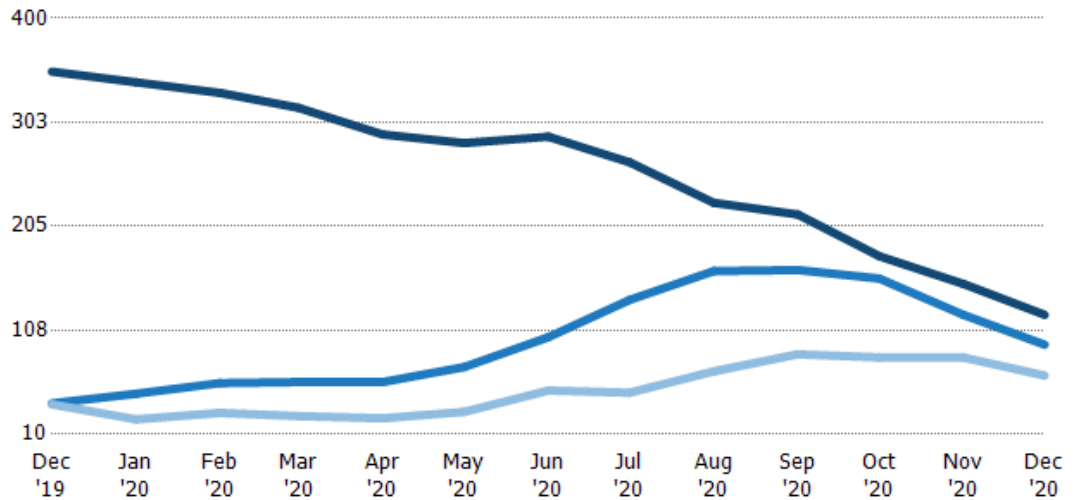
	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Current Year	13%	11%	7%	9%	9%	9%	11%	19%	22%	32%	48%	54%	67%
Prior Year	10%	11%	4%	5%	9%	11%	11%	12%	10%	15%	12%	12%	13%
Change from Prior Year	-3%	-1%	-3%	-5%	-1%	2%	0%	-7%	-12%	-17%	-36%	-43%	-54%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence



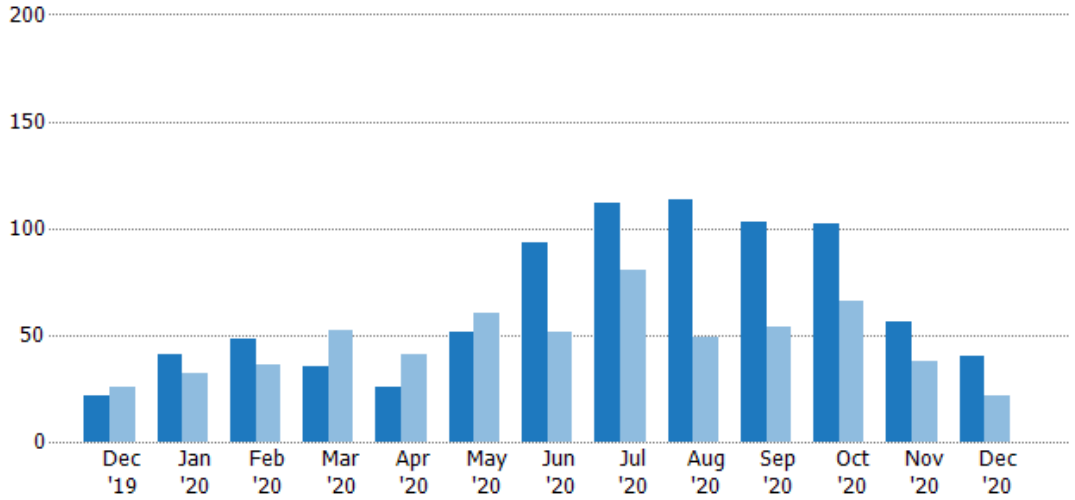
	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Active	350	340	330	316	291	283	289	265	227	216	177	151	122
Pending	39	48	58	59	59	73	101	136	163	164	156	122	94
Sold	38	24	30	27	25	31	51	49	69	85	82	82	65

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence



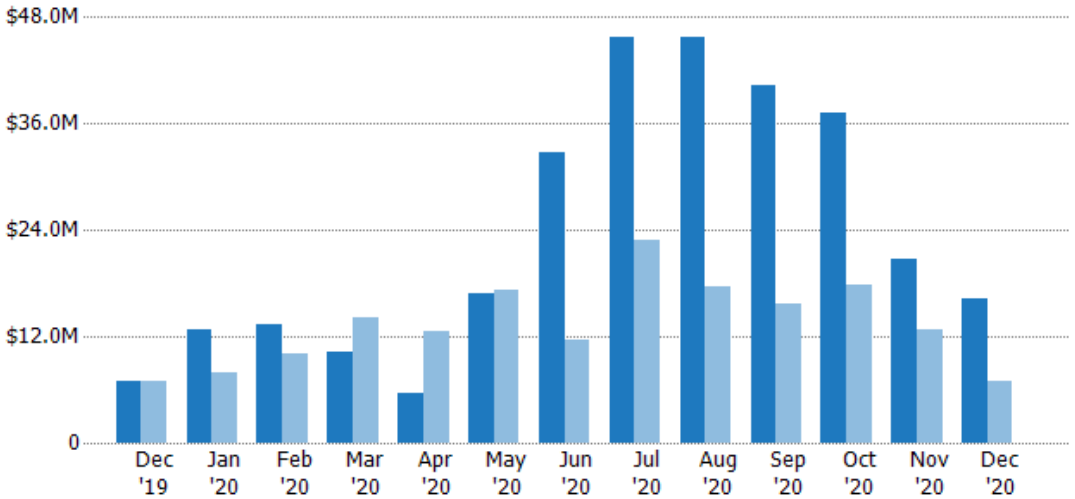
	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Current Year	22	41	48	35	26	51	93	112	113	103	102	56	40
Prior Year	26	32	36	52	41	60	51	80	49	54	66	38	22
Percent Change from Prior Year	-15%	28%	33%	-33%	-37%	-15%	82%	40%	131%	91%	55%	47%	82%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence



	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Current Year	\$6.93M	\$12.8M	\$13.4M	\$10.3M	\$5.67M	\$16.8M	\$32.7M	\$45.8M	\$45.6M	\$40.4M	\$37.2M	\$20.7M	\$16.3M
Prior Year	\$7.01M	\$7.84M	\$10M	\$14M	\$12.5M	\$17.2M	\$11.6M	\$22.9M	\$17.5M	\$15.6M	\$17.8M	\$12.7M	\$6.93M
Percent Change from Prior Year	-1%	63%	34%	-27%	-55%	-2%	183%	100%	160%	158%	108%	63%	136%

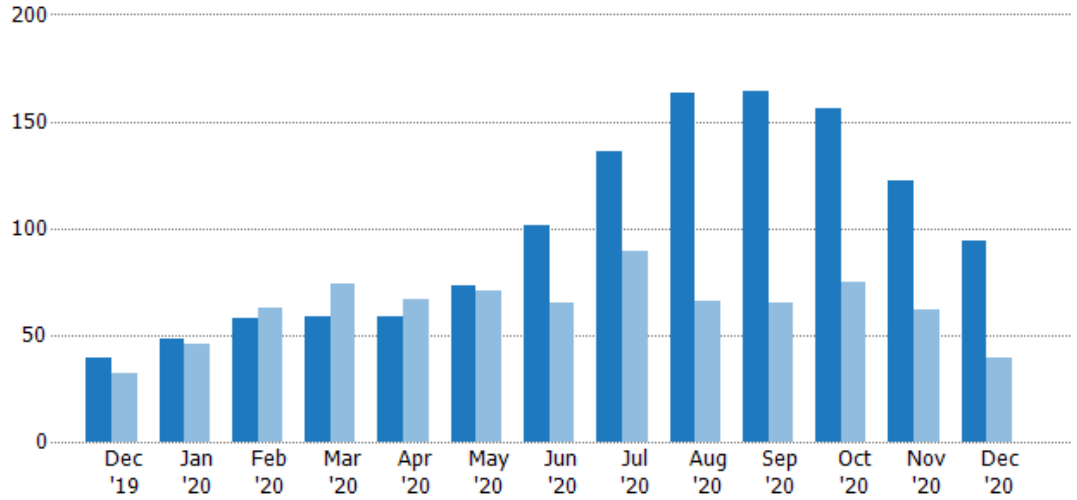
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Dec '20	94	141%
Dec '19	39	21.9%
Dec '18	32	28.1%



Current Year	39	48	58	59	59	73	101	136	163	164	156	122	94
Prior Year	32	46	63	74	67	71	65	89	66	65	75	62	39
Percent Change from Prior Year	22%	4%	-8%	-20%	-12%	3%	55%	53%	147%	152%	108%	97%	141%

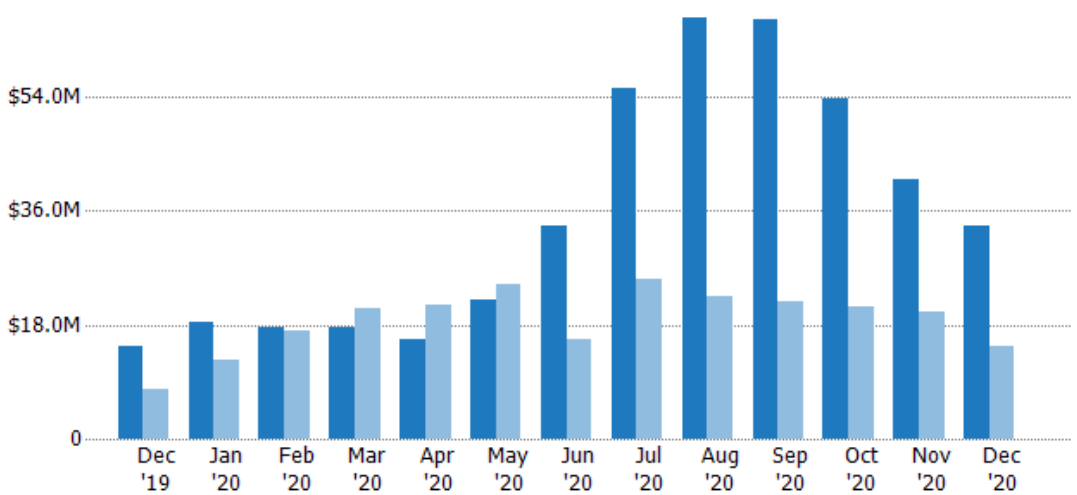
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Dec '20	\$33.6M	128.8%
Dec '19	\$14.7M	89.3%
Dec '18	\$7.74M	66.8%



Current Year	\$14.7M	\$18.4M	\$17.6M	\$17.6M	\$15.7M	\$22M	\$33.6M	\$55.2M	\$66.6M	\$66.1M	\$53.6M	\$41M	\$33.6M
Prior Year	\$7.74M	\$12.3M	\$17M	\$20.7M	\$21.2M	\$24.3M	\$15.8M	\$25.2M	\$22.6M	\$21.6M	\$20.7M	\$20.1M	\$14.7M
Percent Change from Prior Year	89%	49%	4%	-15%	-26%	-10%	113%	119%	194%	206%	158%	104%	129%

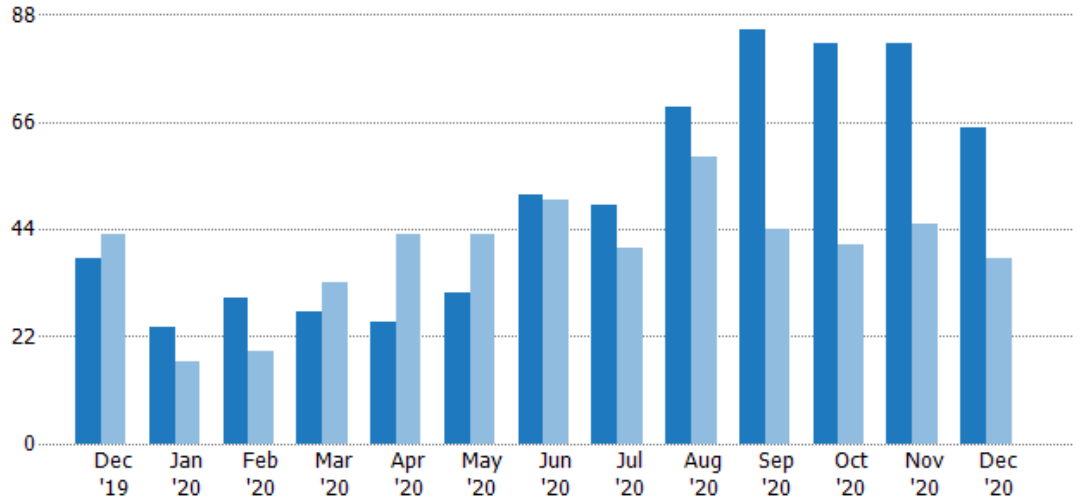
Closed Sales

The total number of residential properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Dec '20	65	71.1%
Dec '19	38	-11.6%
Dec '18	43	-39.5%



Current Year	38	24	30	27	25	31	51	49	69	85	82	82	65
Prior Year	43	17	19	33	43	43	50	40	59	44	41	45	38
Percent Change from Prior Year	-12%	41%	58%	-18%	-42%	-28%	2%	23%	17%	93%	100%	82%	71%

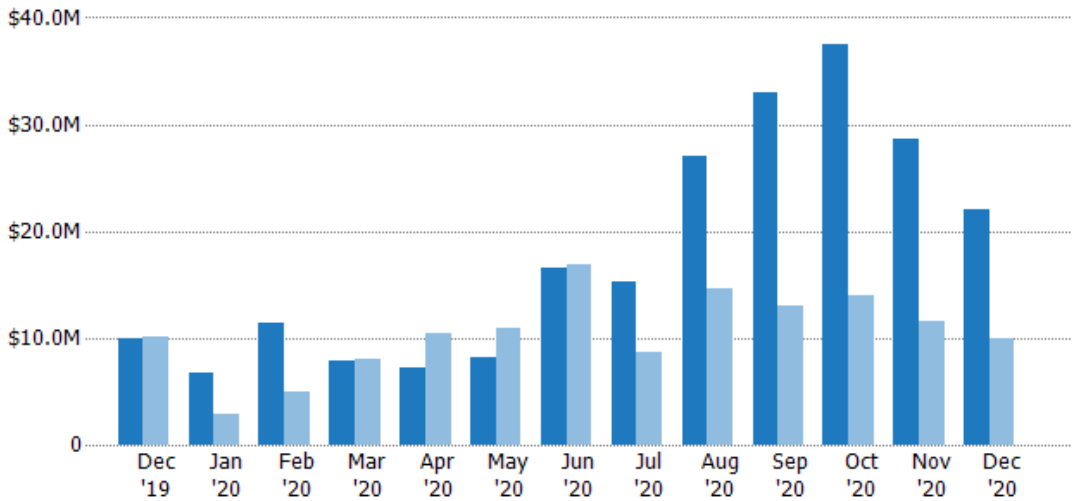
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Dec '20	\$22.1M	121.2%
Dec '19	\$9.99M	-1.2%
Dec '18	\$10.1M	-44.4%



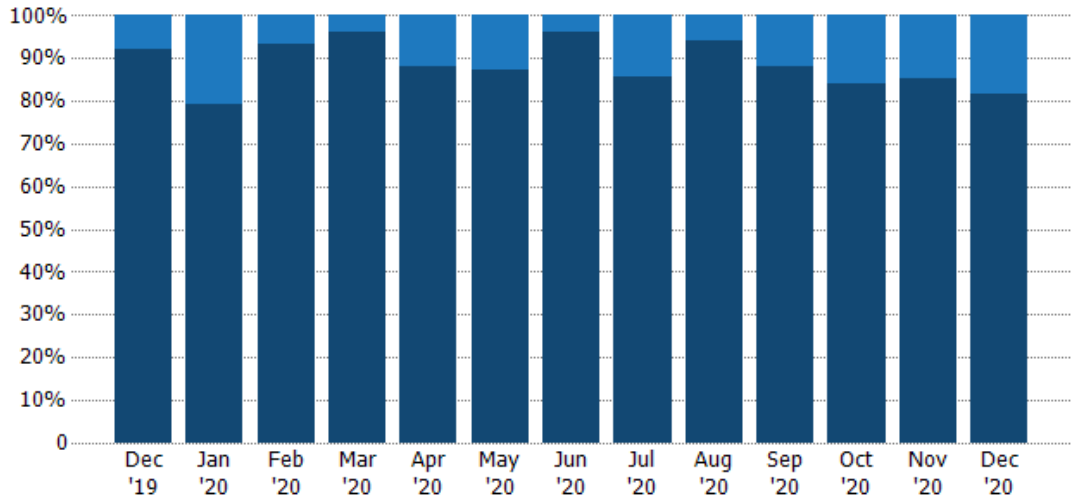
Current Year	\$9.99M	\$6.8M	\$11.5M	\$7.8M	\$7.28M	\$8.17M	\$16.5M	\$15.3M	\$27.1M	\$33M	\$37.6M	\$28.6M	\$22.1M
Prior Year	\$10.1M	\$2.8M	\$4.96M	\$8.07M	\$10.5M	\$11M	\$16.9M	\$8.61M	\$14.5M	\$13M	\$13.9M	\$11.6M	\$9.99M
Percent Change from Prior Year	-1%	143%	131%	-3%	-31%	-25%	-2%	77%	86%	155%	170%	147%	121%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence



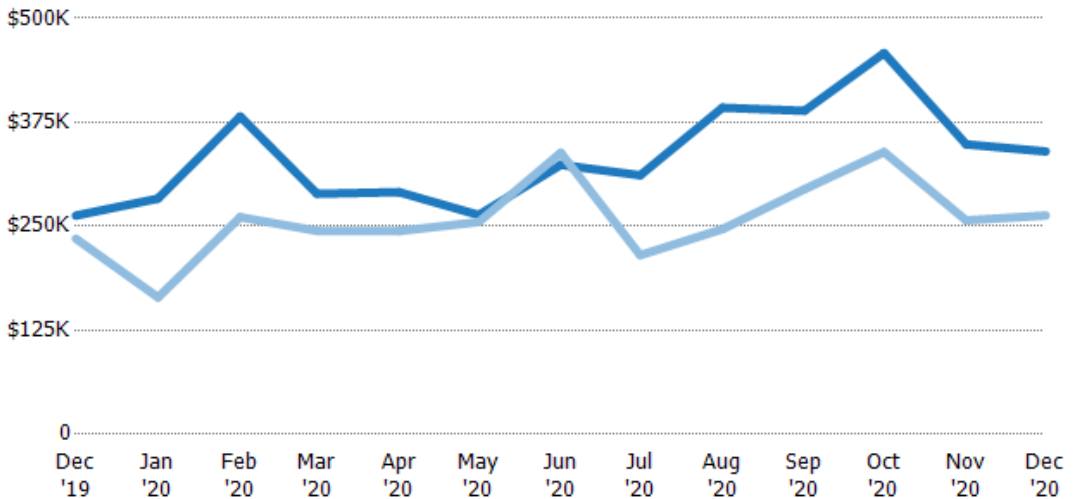
Property Type	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Condo/Townhouse	8%	21%	7%	4%	12%	13%	4%	14%	6%	12%	16%	15%	18%
Single Family Residence	92%	79%	93%	96%	88%	87%	96%	86%	94%	88%	84%	85%	82%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Price	% Chg.
Dec '20	\$340K	29.3%
Dec '19	\$263K	11.8%
Dec '18	\$235K	-8.1%

Property Type	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Current Year	\$263K	\$283K	\$382K	\$289K	\$291K	\$264K	\$324K	\$311K	\$392K	\$389K	\$458K	\$348K	\$340K
Prior Year	\$235K	\$165K	\$261K	\$244K	\$244K	\$255K	\$338K	\$215K	\$247K	\$295K	\$339K	\$257K	\$263K
Percent Change from Prior Year	12%	72%	46%	18%	19%	3%	-4%	45%	59%	32%	35%	36%	29%

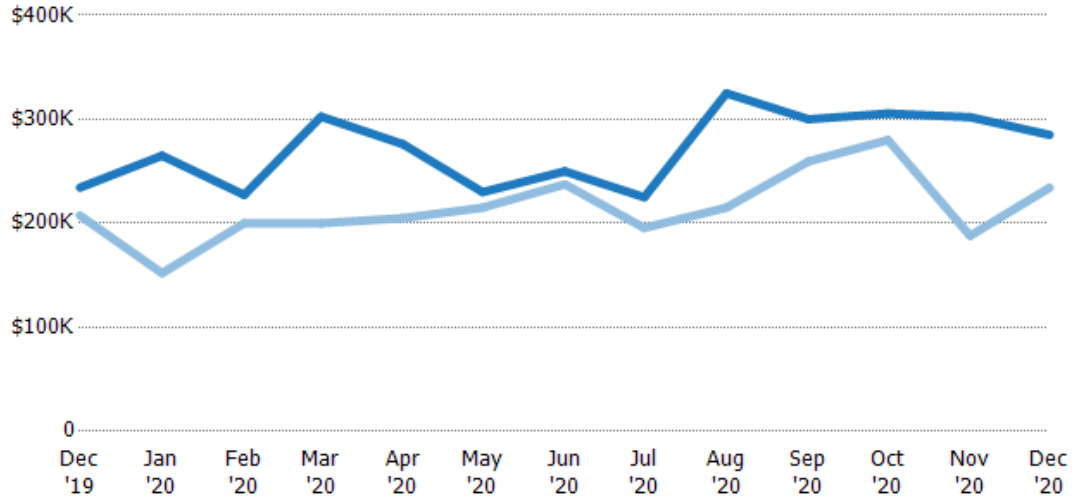
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Dec '20	\$285K	21.7%
Dec '19	\$234K	12.9%
Dec '18	\$208K	-14.5%



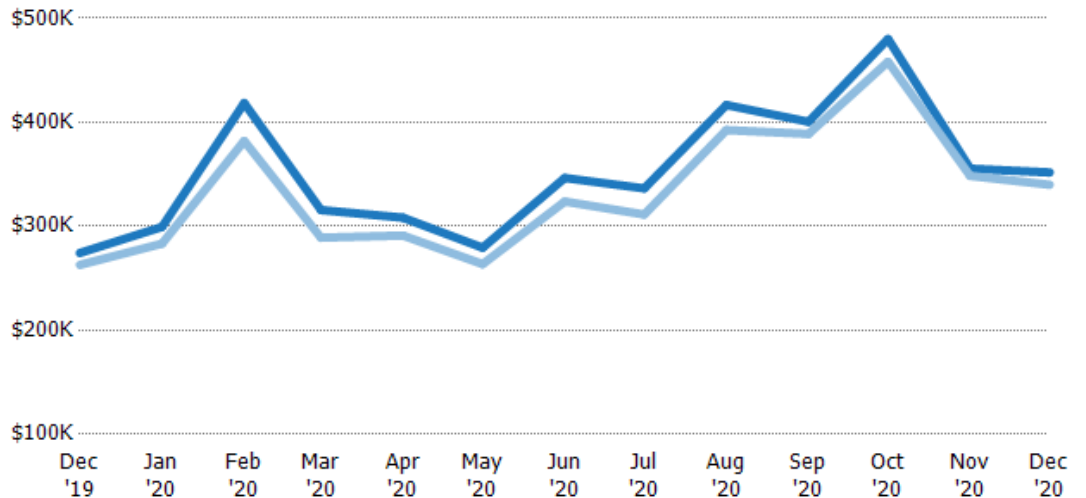
Current Year	\$234K	\$265K	\$227K	\$303K	\$276K	\$230K	\$250K	\$225K	\$325K	\$300K	\$306K	\$302K	\$285K
Prior Year	\$208K	\$152K	\$200K	\$200K	\$205K	\$215K	\$238K	\$196K	\$215K	\$260K	\$280K	\$188K	\$234K
Percent Change from Prior Year	13%	74%	14%	51%	35%	7%	5%	15%	51%	16%	9%	61%	22%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence



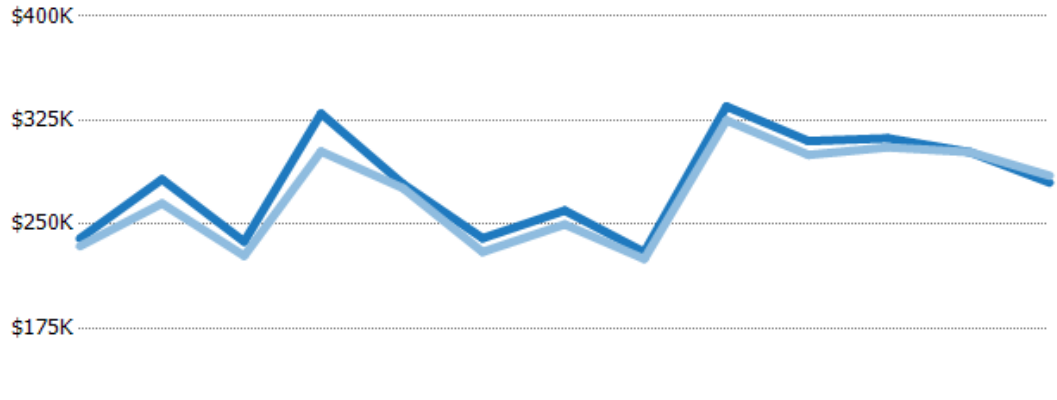
Avg List Price	\$274K	\$299K	\$418K	\$316K	\$308K	\$279K	\$346K	\$336K	\$417K	\$400K	\$480K	\$355K	\$352K
Avg Sales Price	\$263K	\$283K	\$382K	\$289K	\$291K	\$264K	\$324K	\$311K	\$392K	\$389K	\$458K	\$348K	\$340K
Avg Sales Price as a % of Avg List Price	96%	95%	91%	92%	94%	94%	93%	93%	94%	97%	95%	98%	97%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence



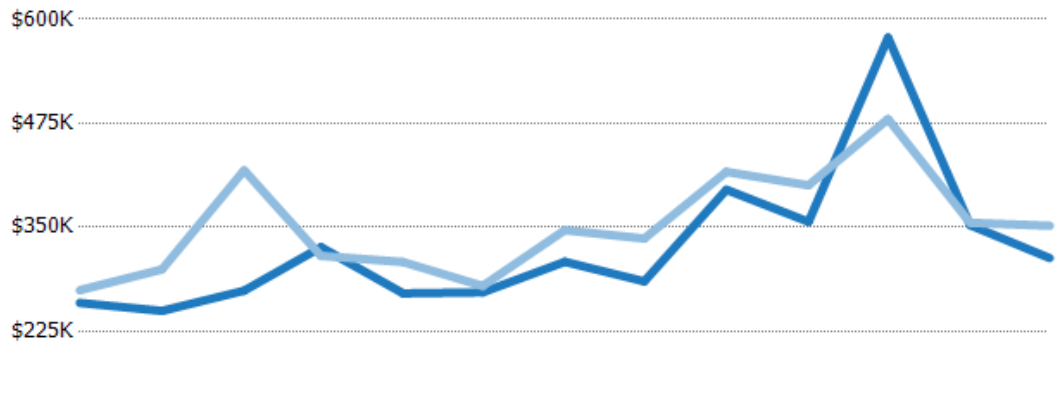
	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Median List Price	\$240K	\$282K	\$237K	\$330K	\$279K	\$240K	\$260K	\$230K	\$335K	\$310K	\$312K	\$302K	\$280K
Median Sales Price	\$234K	\$265K	\$227K	\$303K	\$276K	\$230K	\$250K	\$225K	\$325K	\$300K	\$306K	\$302K	\$285K
Med Sales Price as a % of Med List Price	98%	94%	96%	92%	99%	96%	96%	98%	97%	97%	98%	100%	102%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence



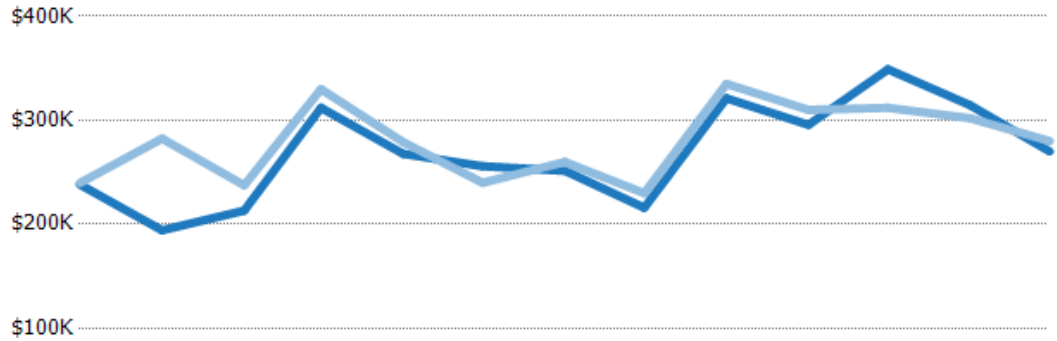
	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Avg Est Value	\$259K	\$249K	\$274K	\$326K	\$270K	\$272K	\$309K	\$285K	\$395K	\$357K	\$578K	\$353K	\$313K
Avg Sales Price	\$274K	\$299K	\$418K	\$316K	\$308K	\$279K	\$346K	\$336K	\$417K	\$400K	\$480K	\$355K	\$352K
Avg Sales Price as a % of Avg Est Value	106%	120%	153%	97%	114%	103%	112%	118%	105%	112%	83%	101%	112%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence



	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Median Est Value	\$238K	\$194K	\$213K	\$312K	\$268K	\$256K	\$252K	\$216K	\$321K	\$296K	\$349K	\$315K	\$270K
Median Sales Price	\$240K	\$282K	\$237K	\$330K	\$279K	\$240K	\$260K	\$230K	\$335K	\$310K	\$312K	\$302K	\$280K
Med Sales Price as a % of Med Est Value	101%	145%	111%	106%	104%	94%	103%	107%	104%	105%	89%	96%	104%