

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Dec 2020	Dec 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	6	5	+20%	166	169	-1.8%
New Listing Volume	\$1,373,800	\$1,321,400	+4%	\$37,557,149	\$31,354,139	+19.8%
Active Listing Count	30	78	-61.5%	N/A	N/A	
Active Listing Volume	\$8,645,100	\$16,621,839	-48%	N/A	N/A	
Average Listing Price	\$288,170	\$213,101	+35.2%	\$237,075	\$213,384	+11.1%
Median Listing Price	\$202,000	\$152,400	+32.5%	\$166,941	\$162,859	+2.5%
Median Days in RPR	132.5	169	-21.6%	123.69	151.44	-18.3%
Months of Inventory	1.5	6.5	-76.9%	5.2	9	-42.4%
Absorption Rate	66.67%	15.38%	+51.3%	19.22%	11.08%	+8.1%
Sales Activity Charts Metrics						
New Pending Sales Count	10	5	+100%	210	155	+35.5%
New Pending Sales Volume	\$4,112,799	\$1,144,800	+259.3%	\$44,433,200	\$26,991,800	+64.6%
Pending Sales Count	31	12	+158.3%	N/A	N/A	
Pending Sales Volume	\$9,241,799	\$2,218,600	+316.6%	N/A	N/A	
Closed Sales Count	16	10	+60%	148	128	+15.6%
Closed Sales Volume	\$2,948,800	\$1,720,200	+71.4%	\$29,230,252	\$21,759,809	+34.3%
Average Sales Price	\$184,300	\$172,020	+7.1%	\$197,502	\$169,999	+16.2%
Median Sales Price	\$154,450	\$166,500	-7.2%	\$170,866	\$157,597	+8.4%

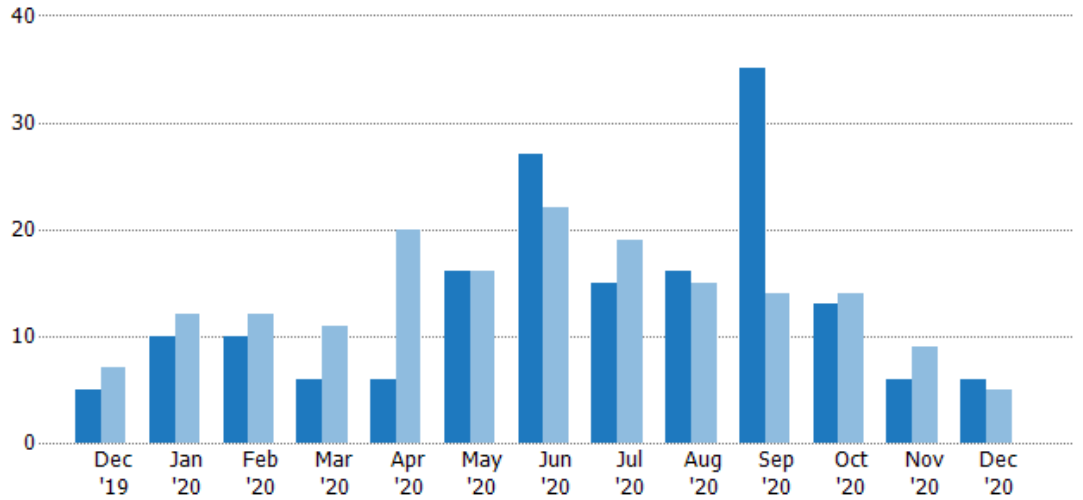
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Dec '20	6	20%
Dec '19	5	-28.6%
Dec '18	7	57.1%



	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Current Year	5	10	10	6	6	16	27	15	16	35	13	6	6
Prior Year	7	12	12	11	20	16	22	19	15	14	14	9	5
Percent Change from Prior Year	-29%	-17%	-17%	-45%	-70%	0%	23%	-21%	7%	150%	-7%	-33%	20%

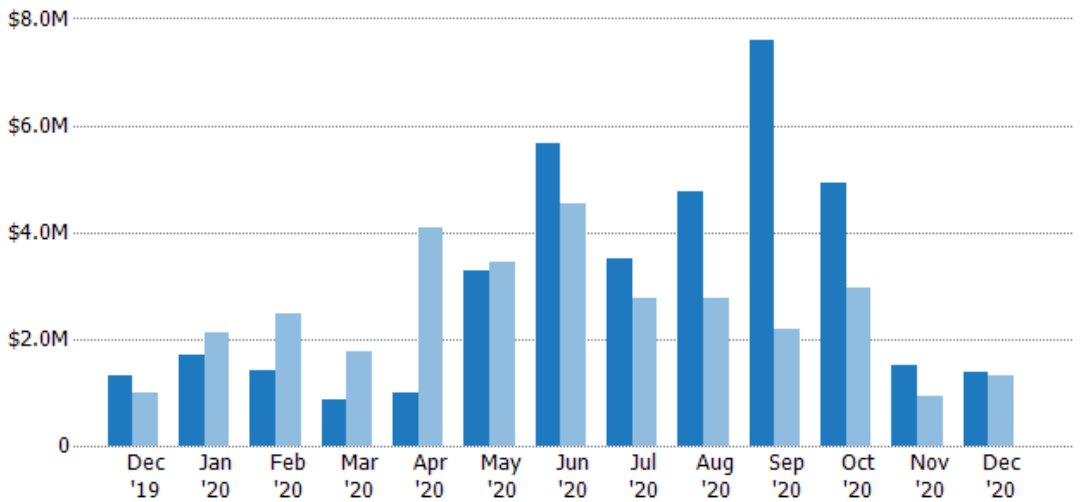
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Dec '20	\$1.37M	4%
Dec '19	\$1.32M	32.2%
Dec '18	\$1,000K	99%



	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Current Year	\$1.32M	\$1.7M	\$1.42M	\$849K	\$998K	\$3.27M	\$5.65M	\$3.49M	\$4.77M	\$7.59M	\$4.94M	\$1.51M	\$1.37M
Prior Year	\$1,000K	\$2.12M	\$2.48M	\$1.78M	\$4.07M	\$3.43M	\$4.55M	\$2.78M	\$2.77M	\$2.19M	\$2.95M	\$924K	\$1.32M
Percent Change from Prior Year	32%	-20%	-43%	-52%	-75%	-5%	24%	26%	72%	247%	67%	63%	4%

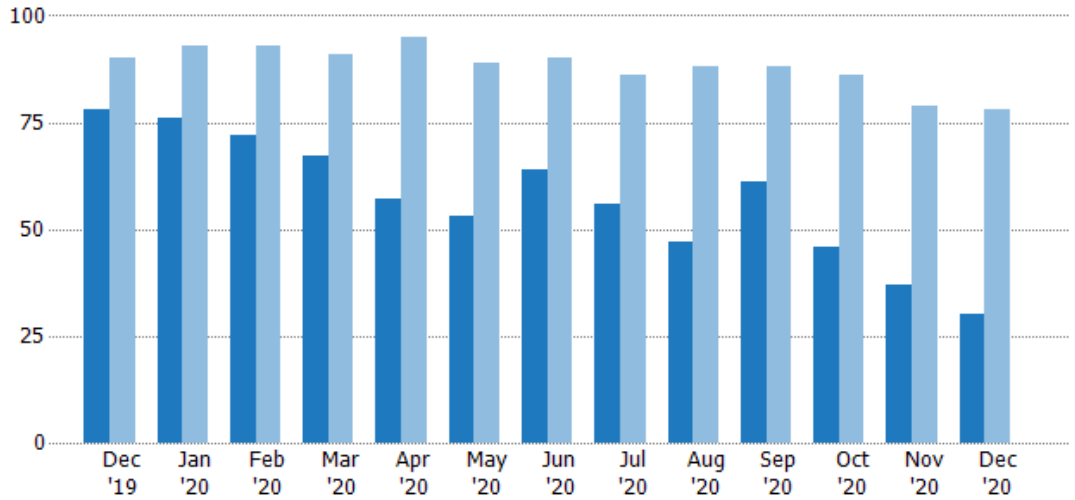
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Dec '20	30	-61.5%
Dec '19	78	-13.3%
Dec '18	90	5.6%



Current Year	78	76	72	67	57	53	64	56	47	61	46	37	30
Prior Year	90	93	93	91	95	89	90	86	88	88	86	79	78
Percent Change from Prior Year	-13%	-18%	-23%	-26%	-40%	-40%	-29%	-35%	-47%	-31%	-47%	-53%	-62%

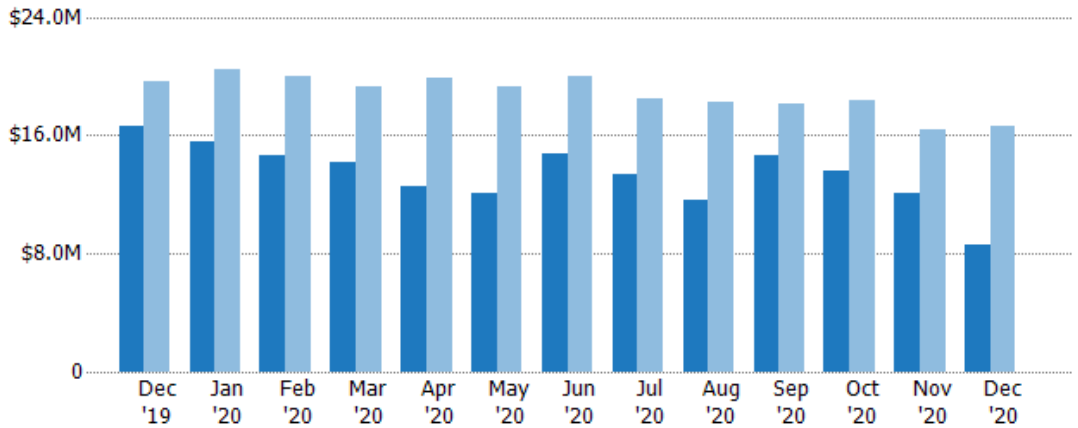
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Dec '20	\$8.65M	-48%
Dec '19	\$16.6M	-15.6%
Dec '18	\$19.7M	0.7%



Current Year	\$16.6M	\$15.6M	\$14.7M	\$14.2M	\$12.5M	\$12.1M	\$14.8M	\$13.4M	\$11.7M	\$14.6M	\$13.6M	\$12.1M	\$8.65M
Prior Year	\$19.7M	\$20.4M	\$19.9M	\$19.3M	\$19.9M	\$19.3M	\$20M	\$18.5M	\$18.3M	\$18.2M	\$18.4M	\$16.4M	\$16.6M
Percent Change from Prior Year	-16%	-24%	-26%	-26%	-37%	-37%	-26%	-28%	-36%	-19%	-26%	-26%	-48%

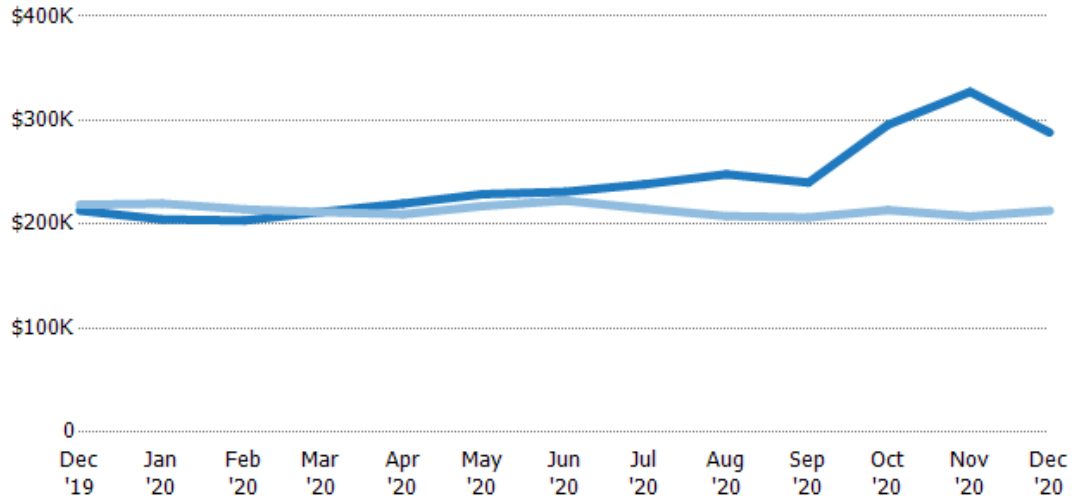
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Dec '20	\$288K	35.2%
Dec '19	\$213K	-2.6%
Dec '18	\$219K	-4.6%



Current Year	\$213K	\$205K	\$204K	\$212K	\$220K	\$229K	\$231K	\$238K	\$248K	\$240K	\$296K	\$327K	\$288K
Prior Year	\$219K	\$220K	\$214K	\$212K	\$210K	\$217K	\$223K	\$215K	\$208K	\$207K	\$214K	\$208K	\$213K
Percent Change from Prior Year	-3%	-7%	-5%	0%	5%	5%	4%	11%	19%	16%	38%	58%	35%

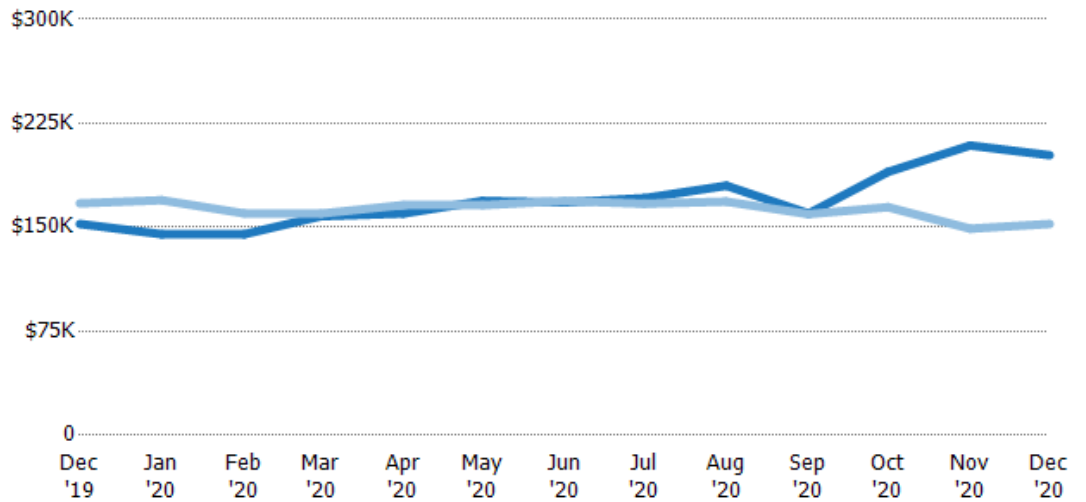
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Dec '20	\$202K	32.5%
Dec '19	\$152K	-8.9%
Dec '18	\$167K	1.3%



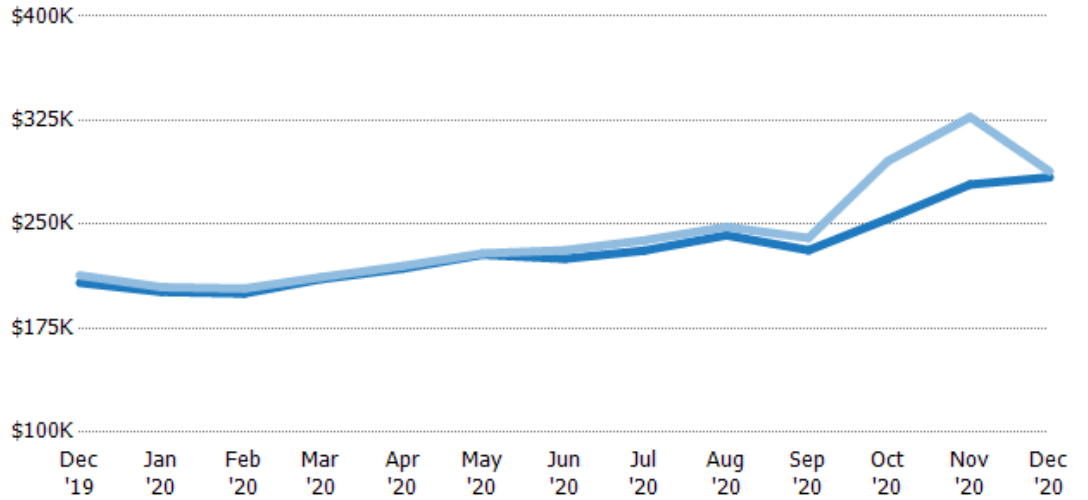
Current Year	\$152K	\$145K	\$145K	\$158K	\$160K	\$169K	\$168K	\$171K	\$180K	\$160K	\$190K	\$209K	\$202K
Prior Year	\$167K	\$170K	\$160K	\$160K	\$166K	\$166K	\$169K	\$167K	\$169K	\$160K	\$165K	\$149K	\$152K
Percent Change from Prior Year	-9%	-14%	-9%	-1%	-4%	2%	-1%	2%	7%	0%	15%	40%	33%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



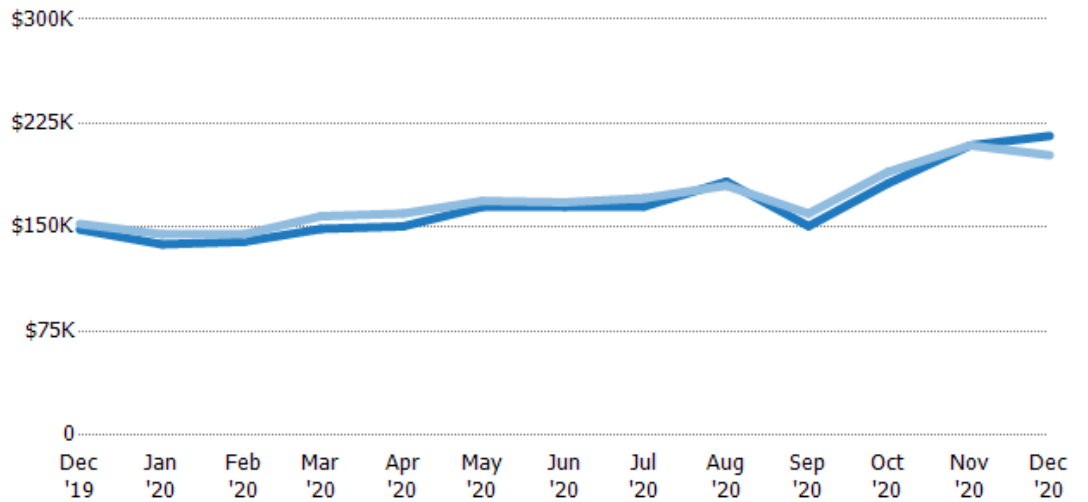
Avg Est Value	\$208K	\$201K	\$200K	\$210K	\$218K	\$228K	\$225K	\$231K	\$242K	\$231K	\$254K	\$279K	\$284K
Avg Listing Price	\$213K	\$205K	\$204K	\$212K	\$220K	\$229K	\$231K	\$238K	\$248K	\$240K	\$296K	\$327K	\$288K
Avg Listing Price as a % of Avg Est Value	103%	102%	102%	101%	101%	100%	103%	103%	102%	104%	116%	117%	102%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Median Est Value	\$148K	\$138K	\$140K	\$149K	\$151K	\$165K	\$165K	\$165K	\$183K	\$151K	\$182K	\$209K	\$216K
Median Listing Price	\$152K	\$145K	\$145K	\$158K	\$160K	\$169K	\$168K	\$171K	\$180K	\$160K	\$190K	\$209K	\$202K
Med Listing Price as a % of Med Est Value	103%	105%	104%	106%	106%	103%	102%	104%	98%	106%	105%	100%	94%

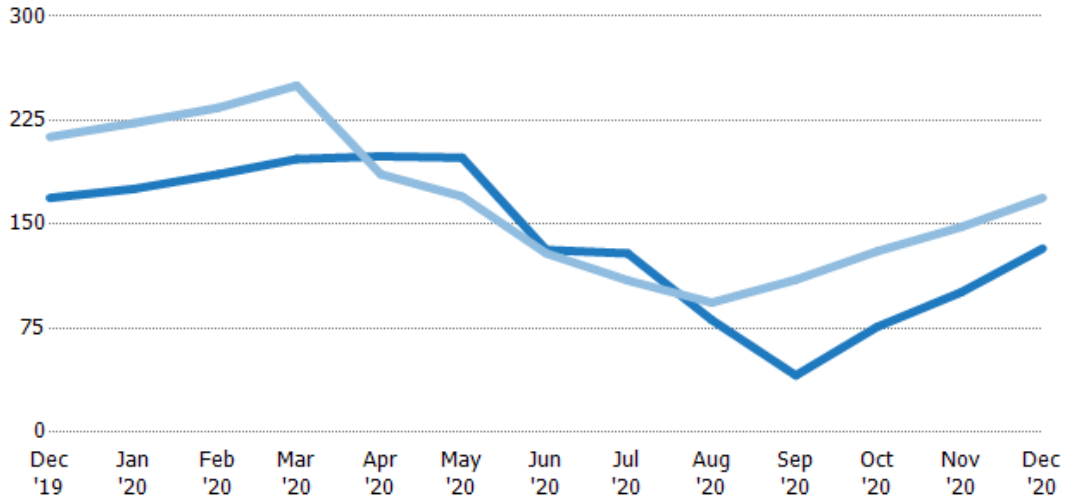
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
Dec '20	133	-21.6%
Dec '19	169	-20.7%
Dec '18	213	-28.2%



	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Current Year	169	176	186	197	199	198	132	129	81	41	76	101	133
Prior Year	213	223	234	250	186	170	129	110	93.5	110	131	148	169
Percent Change from Prior Year	-21%	-21%	-21%	-21%	7%	16%	2%	18%	-13%	-63%	-42%	-32%	-22%

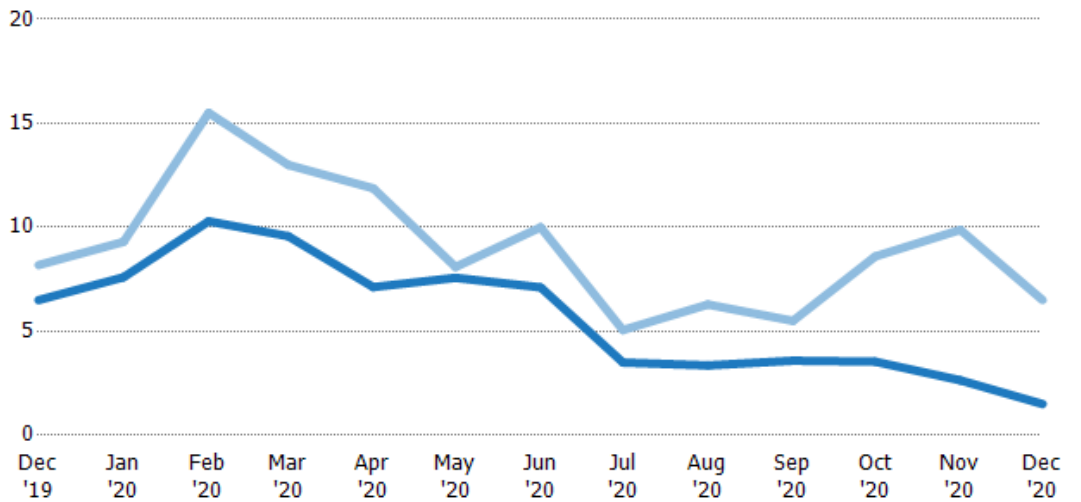
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Months	% Chg.
Dec '20	1.5	-76.9%
Dec '19	6.5	-20.6%
Dec '18	8.18	16.1%



	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Current Year	6.5	7.6	10.3	9.57	7.13	7.57	7.11	3.5	3.36	3.59	3.54	2.64	1.5
Prior Year	8.18	9.3	15.5	13	11.9	8.09	10	5.06	6.29	5.5	8.6	9.88	6.5
Percent Change from Prior Year	-21%	-18%	-34%	-26%	-40%	-6%	-29%	-31%	-47%	-35%	-59%	-73%	-77%

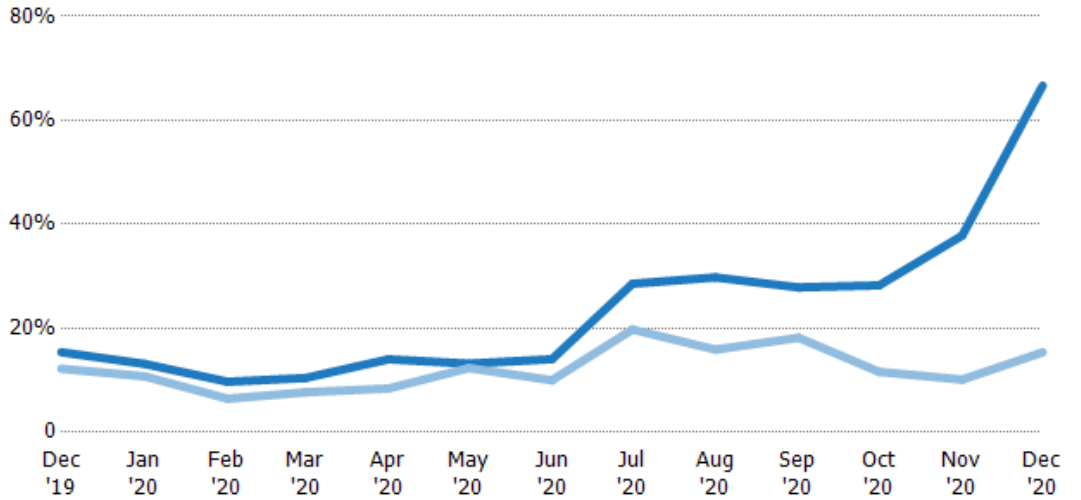
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Dec '20	67%	-51.3%
Dec '19	15%	-3.2%
Dec '18	12%	-13.9%



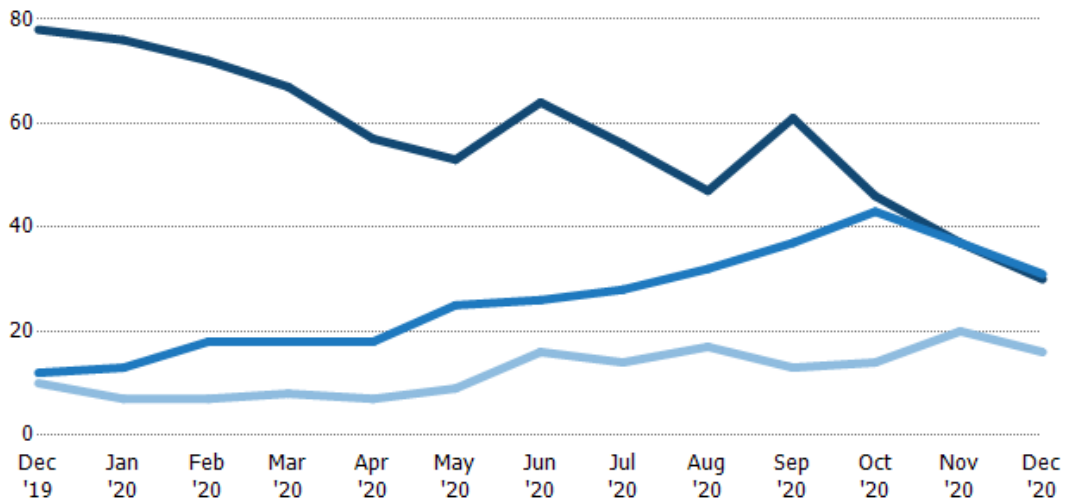
Current Year	15%	13%	10%	10%	14%	13%	14%	29%	30%	28%	28%	38%	67%
Prior Year	12%	11%	6%	8%	8%	12%	10%	20%	16%	18%	12%	10%	15%
Change from Prior Year	-3%	-2%	-3%	-3%	-6%	-1%	-4%	-9%	-14%	-10%	-17%	-28%	-51%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Active	78	76	72	67	57	53	64	56	47	61	46	37	30
Pending	12	13	18	18	18	25	26	28	32	37	43	37	31
Sold	10	7	7	8	7	9	16	14	17	13	14	20	16

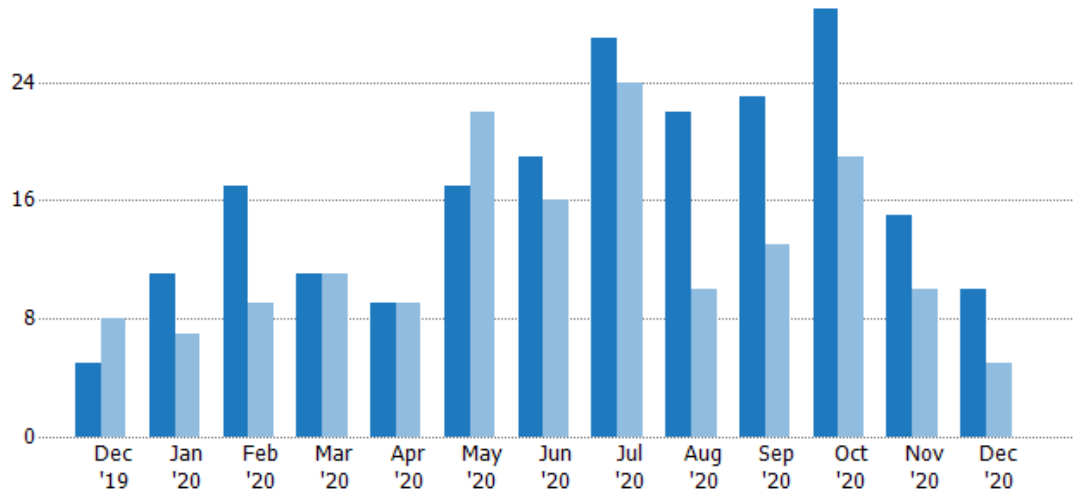
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Dec '20	10	100%
Dec '19	5	-37.5%
Dec '18	8	25%



Current Year	5	11	17	11	9	17	19	27	22	23	29	15	10
Prior Year	8	7	9	11	9	22	16	24	10	13	19	10	5
Percent Change from Prior Year	-38%	57%	89%	0%	0%	-23%	19%	13%	120%	77%	53%	50%	100%

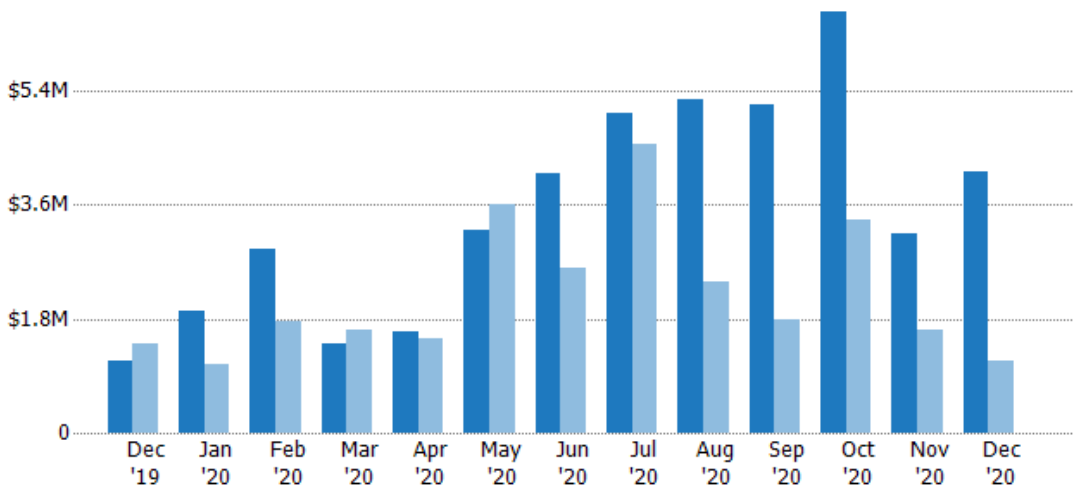
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Dec '20	\$4.11M	259.3%
Dec '19	\$1.14M	-19.3%
Dec '18	\$1.42M	-4%



Current Year	\$1.14M	\$1.91M	\$2.89M	\$1.4M	\$1.59M	\$3.19M	\$4.09M	\$5.03M	\$5.26M	\$5.18M	\$6.64M	\$3.15M	\$4.11M
Prior Year	\$1.42M	\$1.08M	\$1.76M	\$1.61M	\$1.49M	\$3.62M	\$2.6M	\$4.55M	\$2.37M	\$1.78M	\$3.36M	\$1.61M	\$1.14M
Percent Change from Prior Year	-19%	76%	64%	-13%	7%	-12%	57%	11%	122%	191%	98%	95%	259%

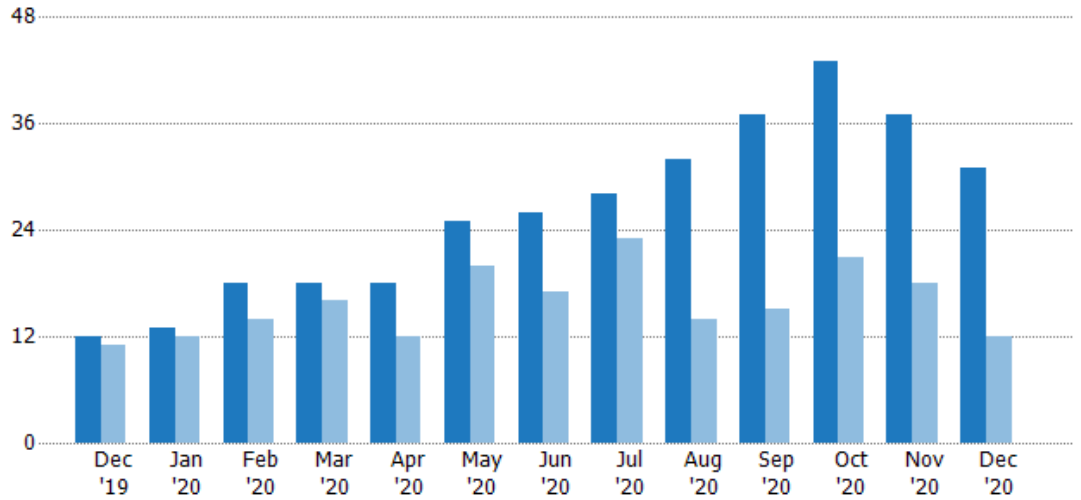
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Dec '20	31	158.3%
Dec '19	12	9.1%
Dec '18	11	18.2%



	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Current Year	12	13	18	18	18	25	26	28	32	37	43	37	31
Prior Year	11	12	14	16	12	20	17	23	14	15	21	18	12
Percent Change from Prior Year	9%	8%	29%	13%	50%	25%	53%	22%	129%	147%	105%	106%	158%

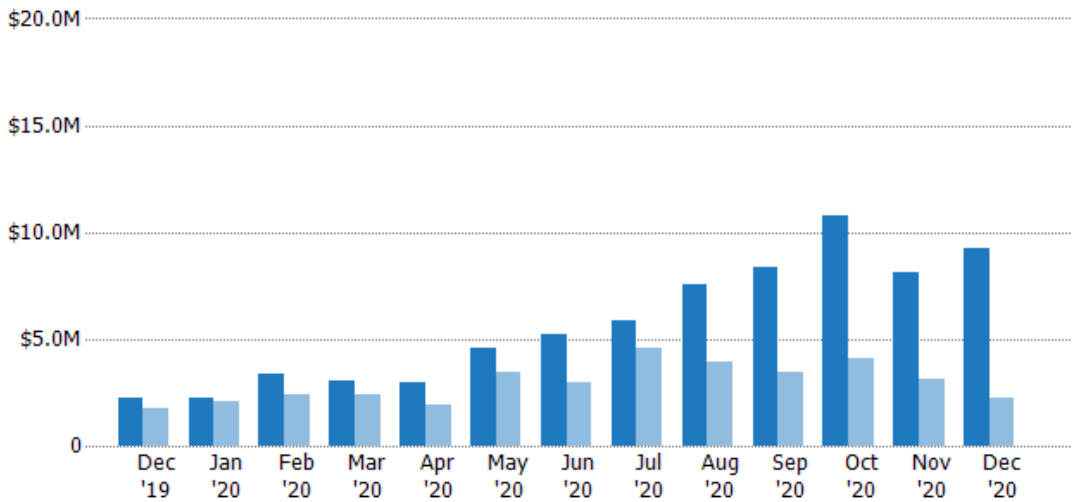
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Dec '20	\$9.24M	316.6%
Dec '19	\$2.22M	26.1%
Dec '18	\$1.76M	17.4%



	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Current Year	\$2.22M	\$2.23M	\$3.39M	\$3.07M	\$3M	\$4.54M	\$5.24M	\$5.88M	\$7.54M	\$8.37M	\$10.8M	\$8.09M	\$9.24M
Prior Year	\$1.76M	\$2.06M	\$2.36M	\$2.41M	\$1.9M	\$3.47M	\$2.95M	\$4.55M	\$3.93M	\$3.44M	\$4.09M	\$3.12M	\$2.22M
Percent Change from Prior Year	26%	8%	43%	27%	58%	31%	78%	29%	92%	144%	164%	159%	317%

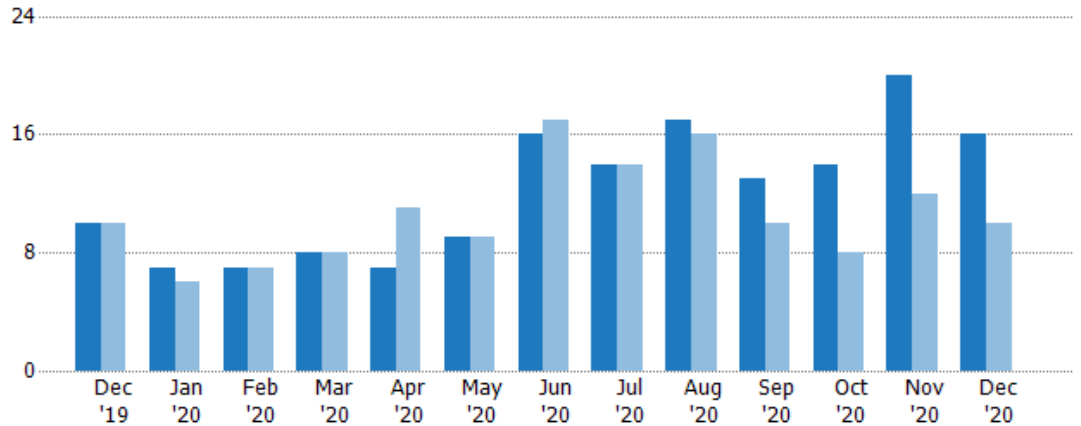
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Dec '20	16	60%
Dec '19	10	0%
Dec '18	10	-50%



Current Year	10	7	7	8	7	9	16	14	17	13	14	20	16
Prior Year	10	6	7	8	11	9	17	14	16	10	8	12	10
Percent Change from Prior Year	0%	17%	0%	0%	-36%	0%	-6%	0%	6%	30%	75%	67%	60%

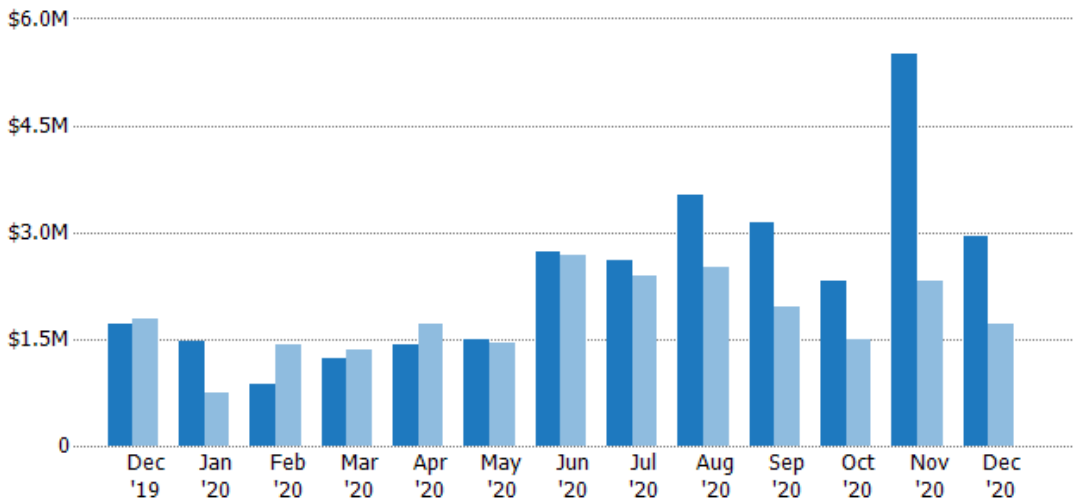
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Dec '20	\$2.95M	71.4%
Dec '19	\$1.72M	-3.5%
Dec '18	\$1.78M	-63.1%



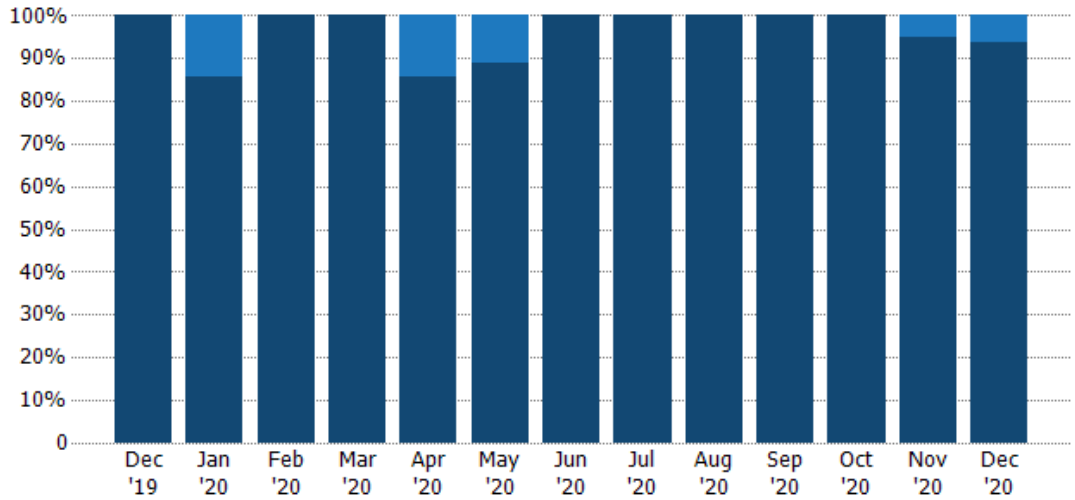
Current Year	\$1.72M	\$1.46M	\$865K	\$1.22M	\$1.42M	\$1.5M	\$2.73M	\$2.59M	\$3.52M	\$3.14M	\$2.32M	\$5.51M	\$2.95M
Prior Year	\$1.78M	\$750K	\$1.43M	\$1.34M	\$1.72M	\$1.46M	\$2.68M	\$2.38M	\$2.52M	\$1.95M	\$1.5M	\$2.33M	\$1.72M
Percent Change from Prior Year	-3%	95%	-39%	-9%	-17%	3%	2%	9%	40%	61%	55%	137%	71%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



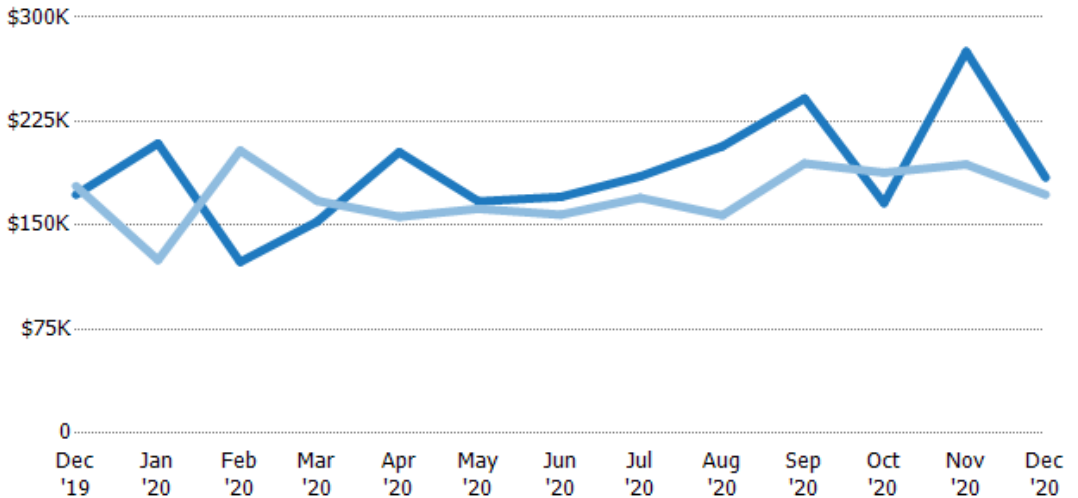
Property Type	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Condo/Townhouse	-	14%	-	-	14%	11%	-	-	-	-	-	5%	6%
Single Family Residence	100%	86%	100%	100%	86%	89%	100%	100%	100%	100%	100%	95%	94%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Price	% Chg.
Dec '20	\$184K	7.1%
Dec '19	\$172K	-3.5%
Dec '18	\$178K	-26.2%

Property Type	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Current Year	\$172K	\$209K	\$124K	\$153K	\$203K	\$167K	\$170K	\$185K	\$207K	\$242K	\$166K	\$275K	\$184K
Prior Year	\$178K	\$125K	\$204K	\$168K	\$156K	\$162K	\$158K	\$170K	\$157K	\$195K	\$188K	\$194K	\$172K
Percent Change from Prior Year	-3%	67%	-39%	-9%	30%	3%	8%	9%	32%	24%	-12%	42%	7%

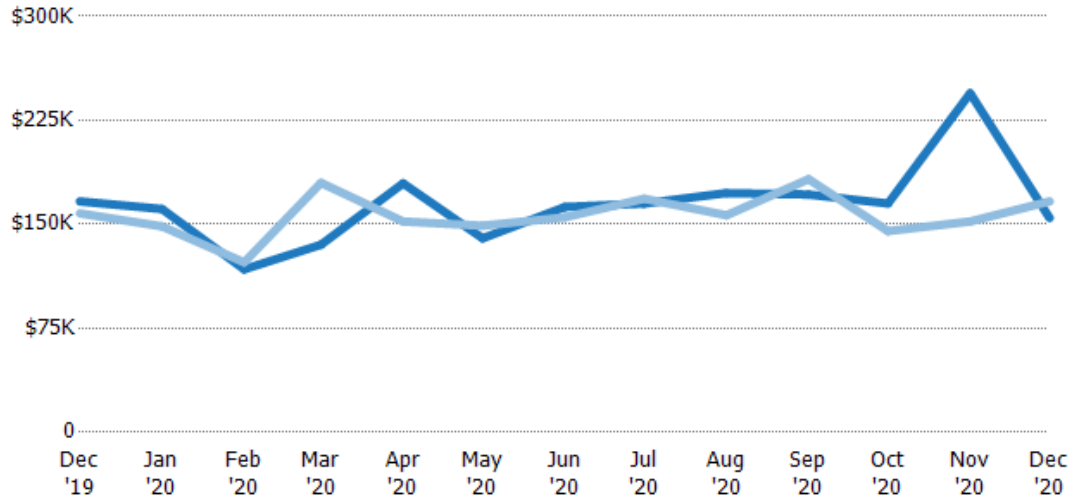
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Dec '20	\$154K	-7.2%
Dec '19	\$167K	5.5%
Dec '18	\$158K	-15.2%



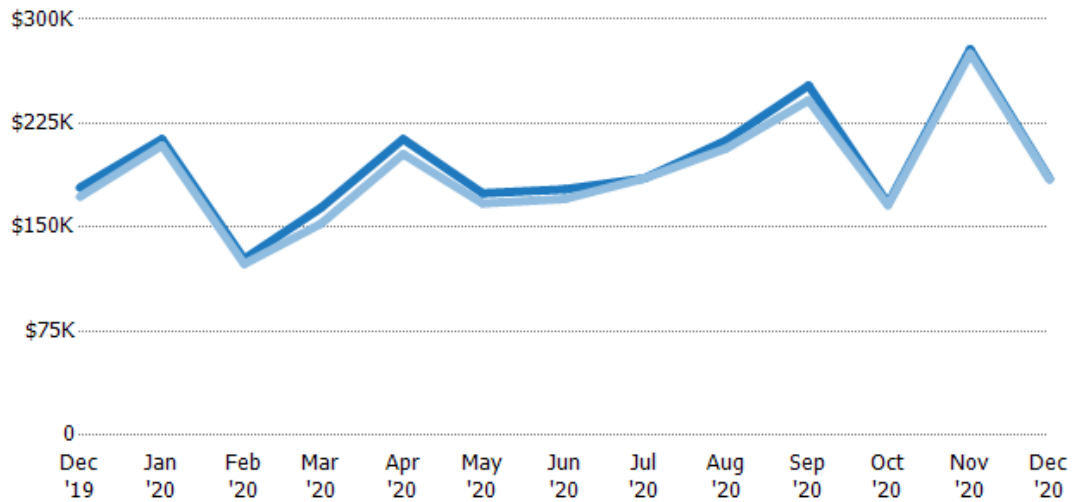
Current Year	\$167K	\$161K	\$118K	\$135K	\$180K	\$140K	\$162K	\$165K	\$173K	\$171K	\$165K	\$245K	\$154K
Prior Year	\$158K	\$149K	\$123K	\$180K	\$152K	\$149K	\$155K	\$168K	\$157K	\$183K	\$145K	\$152K	\$167K
Percent Change from Prior Year	5%	8%	-4%	-25%	18%	-6%	5%	-2%	10%	-6%	14%	61%	-7%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



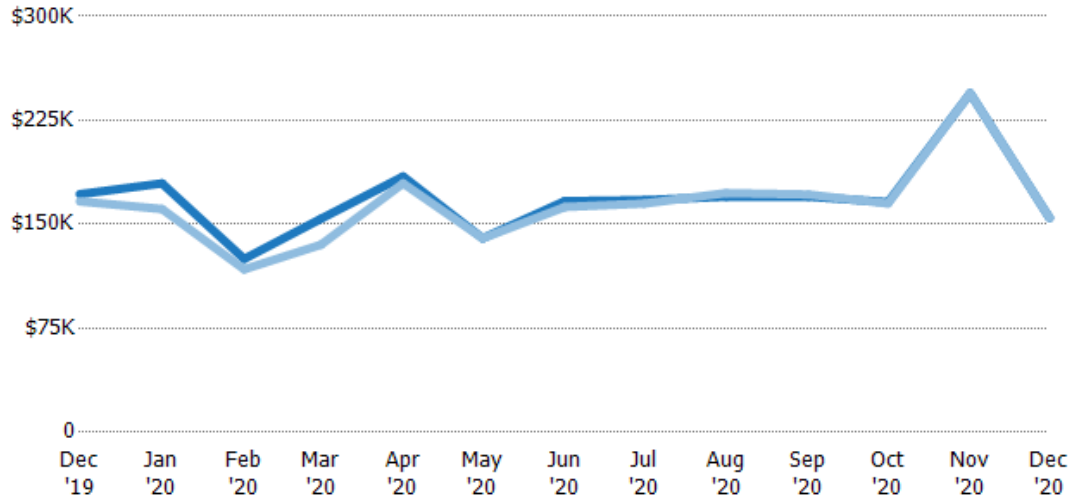
Avg List Price	\$179K	\$214K	\$127K	\$164K	\$214K	\$175K	\$177K	\$185K	\$213K	\$252K	\$167K	\$278K	\$185K
Avg Sales Price	\$172K	\$209K	\$124K	\$153K	\$203K	\$167K	\$170K	\$185K	\$207K	\$242K	\$166K	\$275K	\$184K
Avg Sales Price as a % of Avg List Price	96%	98%	97%	93%	95%	96%	96%	100%	97%	96%	99%	99%	100%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



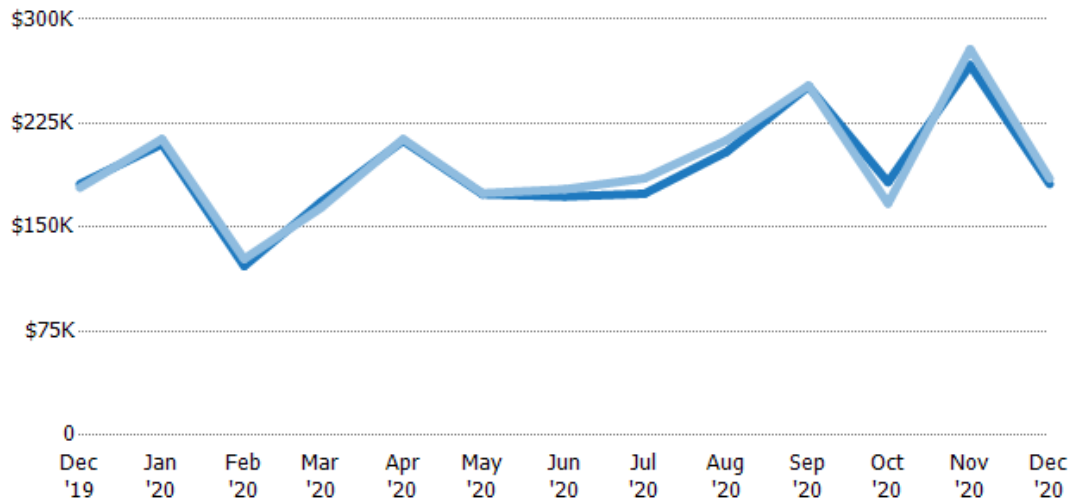
Median List Price	\$172K	\$180K	\$125K	\$154K	\$185K	\$140K	\$167K	\$167K	\$170K	\$170K	\$166K	\$245K	\$154K
Median Sales Price	\$167K	\$161K	\$118K	\$135K	\$180K	\$140K	\$162K	\$165K	\$173K	\$171K	\$165K	\$245K	\$154K
Med Sales Price as a % of Med List Price	97%	90%	94%	88%	97%	100%	97%	99%	102%	101%	99%	100%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



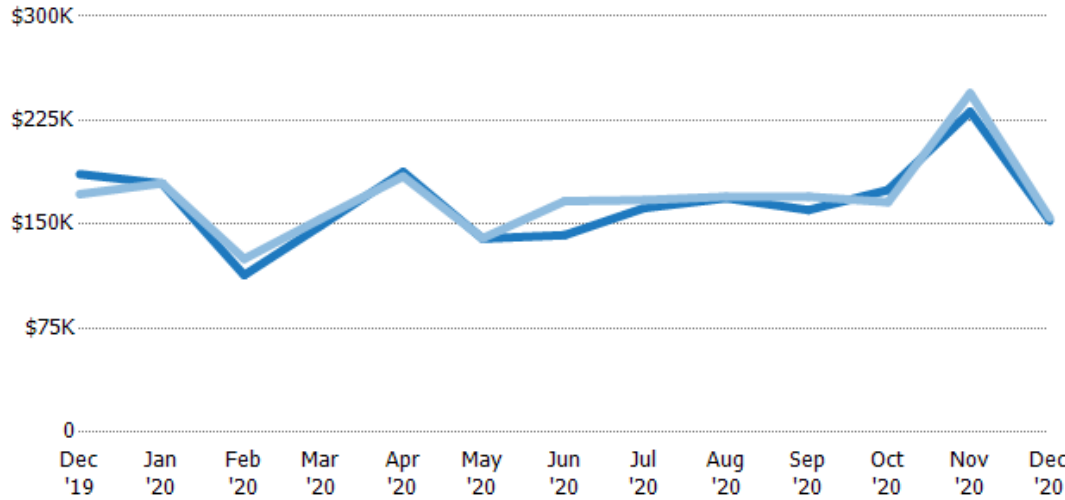
Avg Est Value	\$181K	\$210K	\$122K	\$168K	\$212K	\$174K	\$172K	\$174K	\$204K	\$252K	\$183K	\$267K	\$181K
Avg Sales Price	\$179K	\$214K	\$127K	\$164K	\$214K	\$175K	\$177K	\$185K	\$213K	\$252K	\$167K	\$278K	\$185K
Avg Sales Price as a % of Avg Est Value	99%	102%	104%	98%	101%	100%	103%	106%	104%	100%	92%	104%	102%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Median Est Value	\$186K	\$179K	\$113K	\$149K	\$188K	\$140K	\$142K	\$162K	\$169K	\$160K	\$175K	\$231K	\$152K
Median Sales Price	\$172K	\$180K	\$125K	\$154K	\$185K	\$140K	\$167K	\$167K	\$170K	\$170K	\$166K	\$245K	\$154K
Med Sales Price as a % of Med Est Value	92%	100%	110%	103%	98%	100%	117%	104%	101%	106%	95%	106%	101%

Sales Activity by ZIP

Dec 2020

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05201	31	\$9,241,799	16	\$2,948,800	\$184,300	\$154,450	\$112	\$122	29

Sales Activity by Metro Area

Dec 2020

Metro	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
Bennington, VT	31	\$9,241,799	16	\$2,948,800	\$184,300	\$154,450	\$112	\$122	29