

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Dec 2020	Dec 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	8	8	+/-	187	232	-19.4%
New Listing Volume	\$1,904,300	\$1,535,600	+24%	\$44,660,000	\$45,758,495	-2.4%
Active Listing Count	28	67	-58.2%	N/A	N/A	
Active Listing Volume	\$7,894,500	\$15,309,345	-48.4%	N/A	N/A	
Average Listing Price	\$281,946	\$228,498	+23.4%	\$261,509	\$212,255	+23.2%
Median Listing Price	\$254,450	\$190,200	+33.8%	\$231,819	\$181,253	+27.9%
Median Days in RPR	65.5	127	-48.4%	64.34	120.63	-46.7%
Months of Inventory	2	6.7	-70.1%	2.8	6.3	-54.9%
Absorption Rate	50%	14.93%	+35.1%	35.41%	15.95%	+19.5%
Sales Activity Charts Metrics						
New Pending Sales Count	8	12	-33.3%	218	219	-0.5%
New Pending Sales Volume	\$2,202,900	\$1,821,800	+20.9%	\$48,959,150	\$40,390,400	+21.2%
Pending Sales Count	17	19	-10.5%	N/A	N/A	
Pending Sales Volume	\$4,104,400	\$3,168,200	+29.5%	N/A	N/A	
Closed Sales Count	12	16	-25%	190	165	+15.2%
Closed Sales Volume	\$3,205,714	\$2,637,500	+21.5%	\$40,923,501	\$30,582,700	+33.8%
Average Sales Price	\$267,143	\$164,844	+62.1%	\$215,387	\$185,350	+16.2%
Median Sales Price	\$257,500	\$163,750	+57.3%	\$200,679	\$181,333	+10.7%

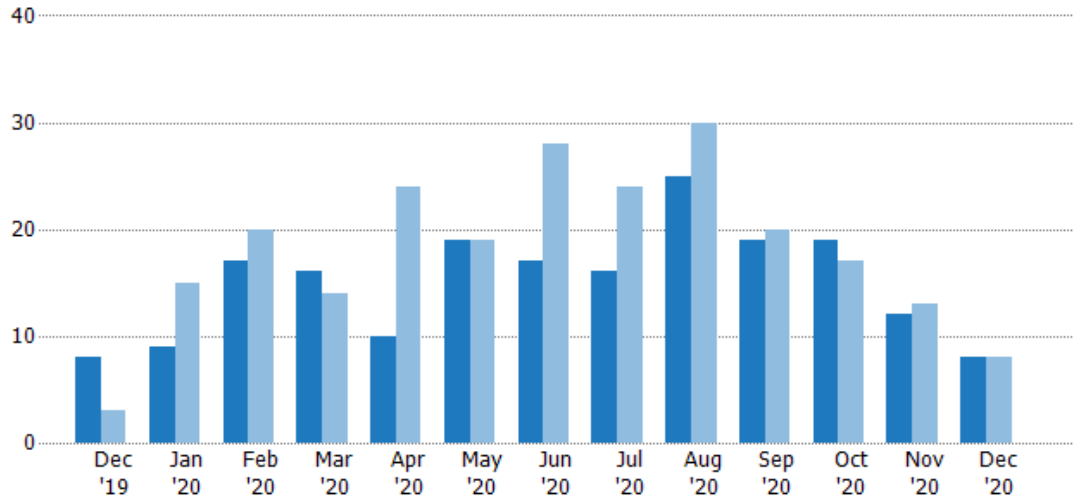
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Dec '20	8	0%
Dec '19	8	166.7%
Dec '18	3	66.7%



Current Year	8	9	17	16	10	19	17	16	25	19	19	12	8
Prior Year	3	15	20	14	24	19	28	24	30	20	17	13	8
Percent Change from Prior Year	167%	-40%	-15%	14%	-58%	0%	-39%	-33%	-17%	-5%	12%	-8%	0%

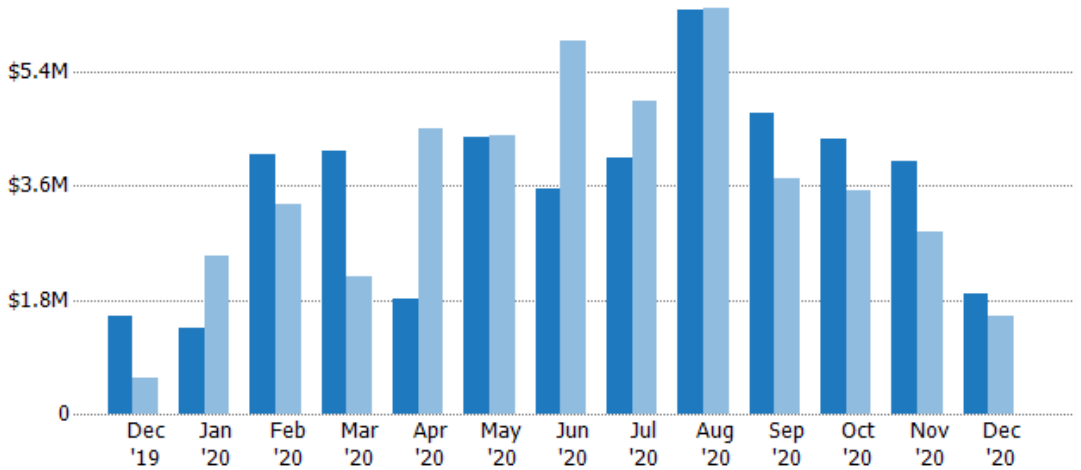
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Dec '20	\$1.9M	24%
Dec '19	\$1.54M	169%
Dec '18	\$571K	108.4%



Current Year	\$1.54M	\$1.34M	\$4.09M	\$4.14M	\$1.8M	\$4.37M	\$3.56M	\$4.04M	\$6.36M	\$4.75M	\$4.33M	\$3.98M	\$1.9M
Prior Year	\$571K	\$2.5M	\$3.3M	\$2.17M	\$4.49M	\$4.4M	\$5.9M	\$4.95M	\$6.42M	\$3.73M	\$3.52M	\$2.86M	\$1.54M
Percent Change from Prior Year	169%	-46%	24%	91%	-60%	-1%	-40%	-18%	-1%	27%	23%	39%	24%

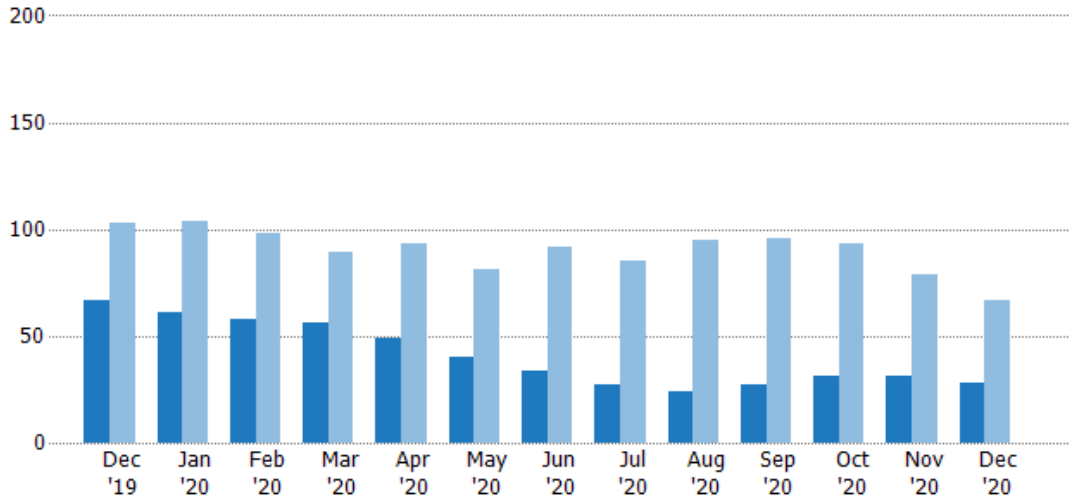
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Dec '20	28	-58.2%
Dec '19	67	-35%
Dec '18	103	-35.9%



Current Year	67	61	58	56	49	40	34	27	24	27	31	31	28
Prior Year	103	104	98	89	93	81	92	85	95	96	93	79	67
Percent Change from Prior Year	-35%	-41%	-41%	-37%	-47%	-51%	-63%	-68%	-75%	-72%	-67%	-61%	-58%

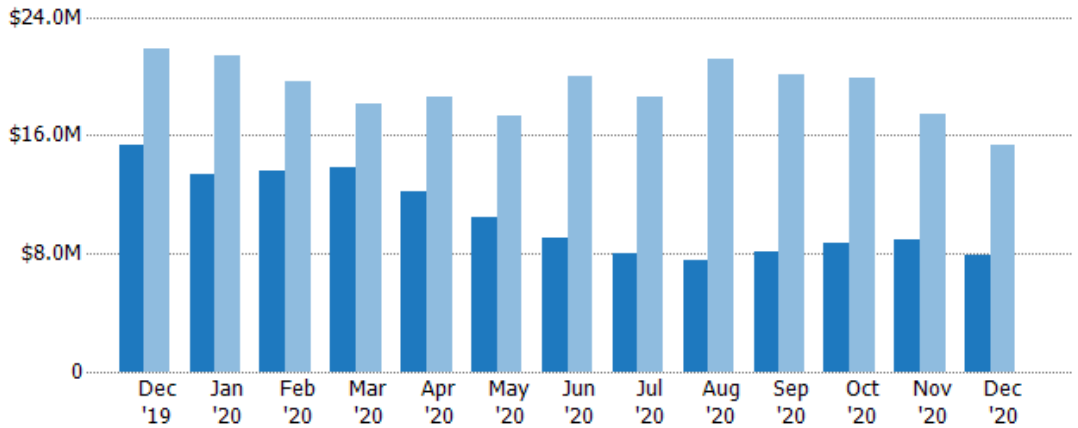
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Dec '20	\$7.89M	-48.4%
Dec '19	\$15.3M	-29.9%
Dec '18	\$21.8M	-42.6%



Current Year	\$15.3M	\$13.4M	\$13.5M	\$13.8M	\$12.2M	\$10.5M	\$9.04M	\$7.99M	\$7.59M	\$8.16M	\$8.75M	\$9M	\$7.89M
Prior Year	\$21.8M	\$21.4M	\$19.7M	\$18.2M	\$18.6M	\$17.3M	\$19.9M	\$18.6M	\$21.1M	\$20.1M	\$19.9M	\$17.4M	\$15.3M
Percent Change from Prior Year	-30%	-37%	-31%	-24%	-34%	-40%	-55%	-57%	-64%	-59%	-56%	-48%	-48%

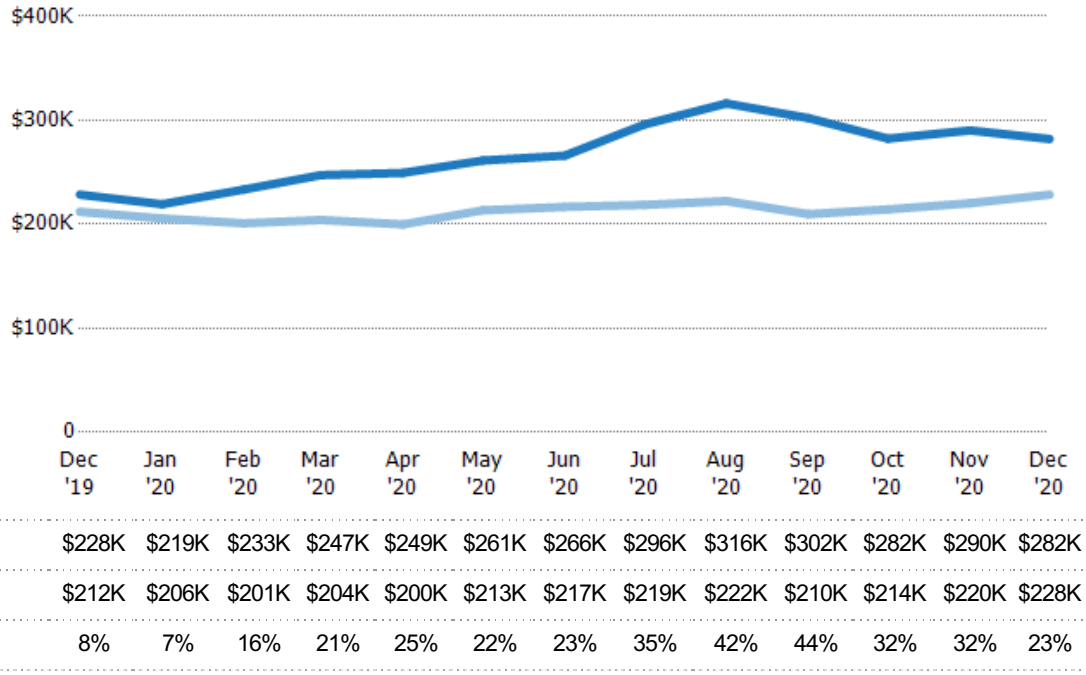
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Dec '20	\$282K	23.4%
Dec '19	\$228K	7.8%
Dec '18	\$212K	-10.4%



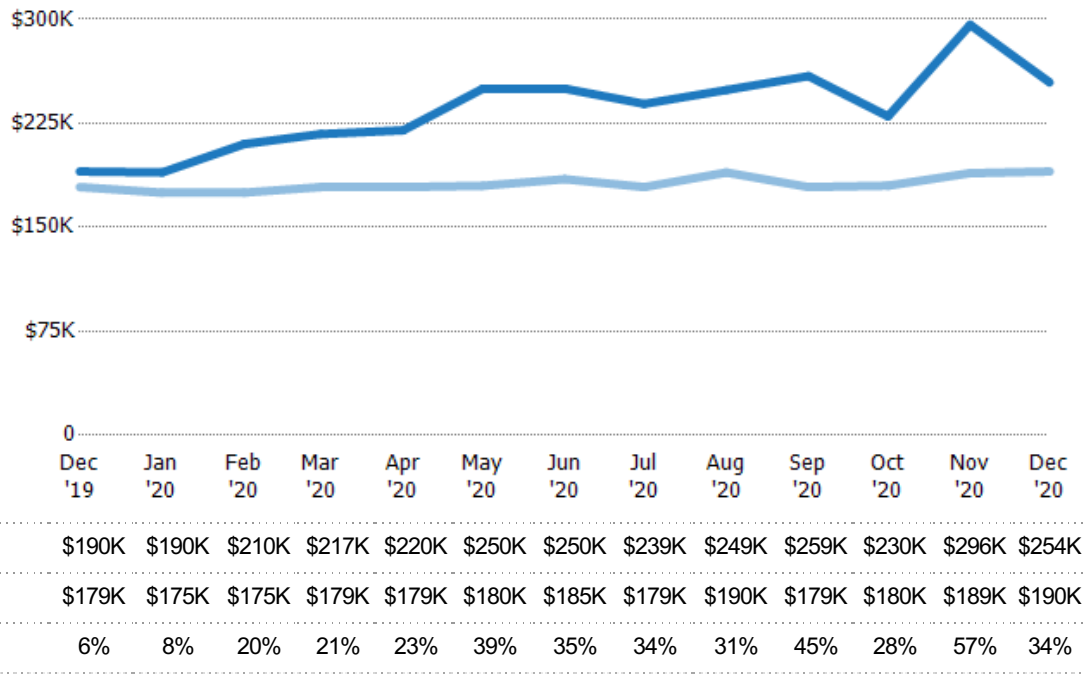
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Dec '20	\$254K	33.8%
Dec '19	\$190K	6.3%
Dec '18	\$179K	-2.8%

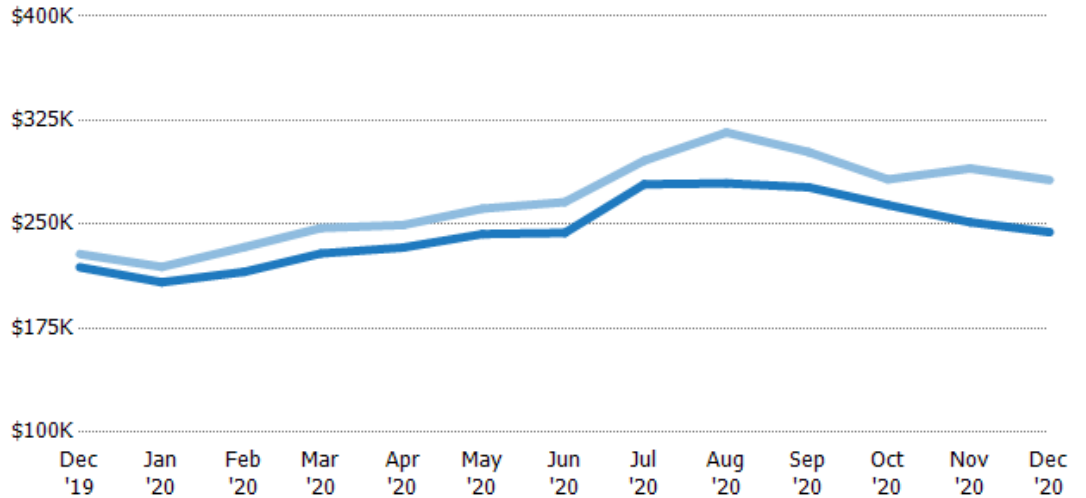


Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

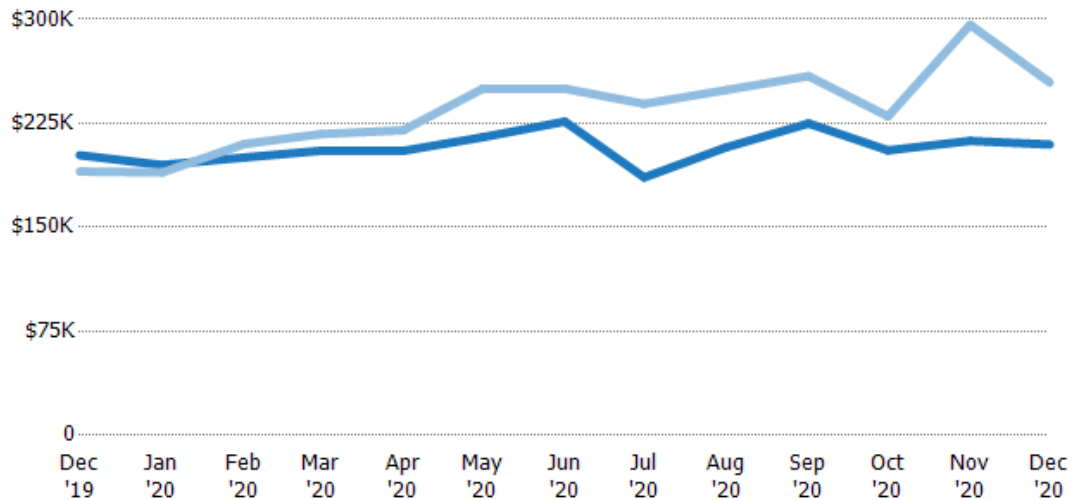


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Median Est Value	\$202K	\$195K	\$200K	\$205K	\$205K	\$215K	\$226K	\$186K	\$208K	\$225K	\$205K	\$212K	\$210K
Median Listing Price	\$190K	\$190K	\$210K	\$217K	\$220K	\$250K	\$250K	\$239K	\$249K	\$259K	\$230K	\$296K	\$254K
Med Listing Price as a % of Med Est Value	94%	97%	105%	106%	107%	116%	110%	129%	120%	115%	112%	139%	121%

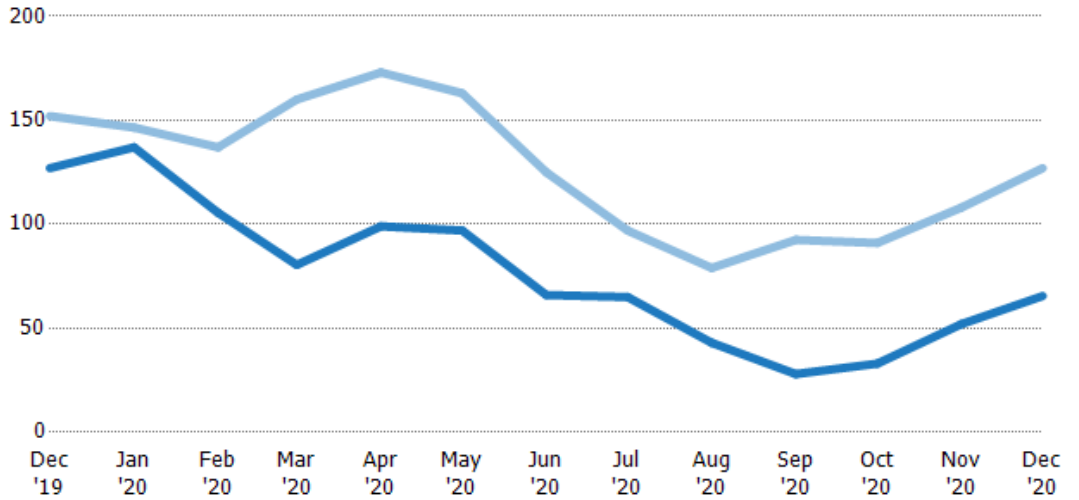
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Days	% Chg.
Dec '20	65.5	-48.4%
Dec '19	127	-16.4%
Dec '18	152	-5.9%



	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Current Year	127	137	106	80.5	99	97	66	65	43	28	33	52	65.5
Prior Year	152	147	137	160	173	163	125	97	79	92.5	91	108	127
Percent Change from Prior Year	-16%	-6%	-23%	-50%	-43%	-40%	-47%	-33%	-46%	-70%	-64%	-52%	-48%

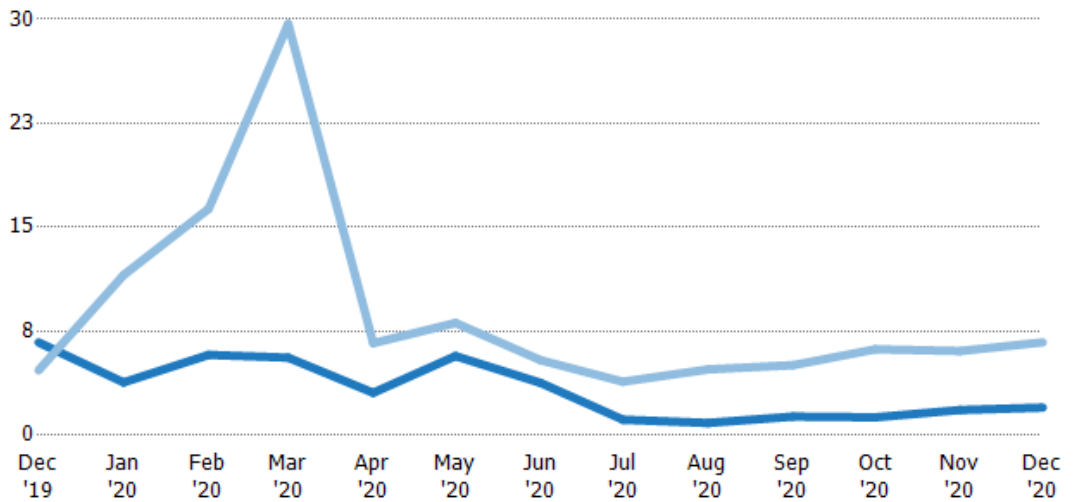
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Months	% Chg.
Dec '20	2	-70.1%
Dec '19	6.7	43.1%
Dec '18	4.68	8.4%



	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Current Year	6.7	3.81	5.8	5.6	3.06	5.71	3.78	1.13	0.89	1.35	1.29	1.82	2
Prior Year	4.68	11.6	16.3	29.7	6.64	8.1	5.41	3.86	4.75	5.05	6.2	6.08	6.7
Percent Change from Prior Year	43%	-67%	-64%	-81%	-54%	-29%	-30%	-71%	-81%	-73%	-79%	-70%	-70%

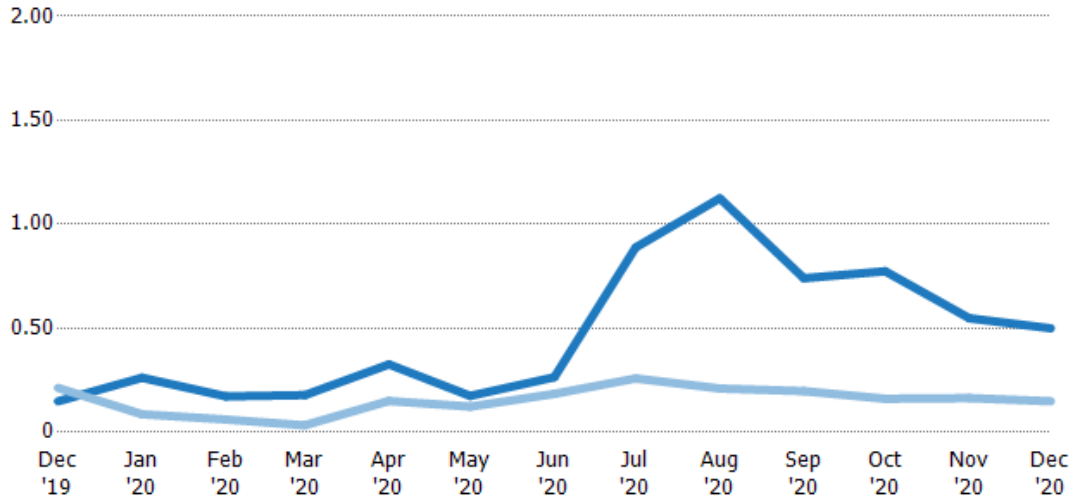
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Dec '20	50%	-35.1%
Dec '19	15%	6.4%
Dec '18	21%	-7.8%



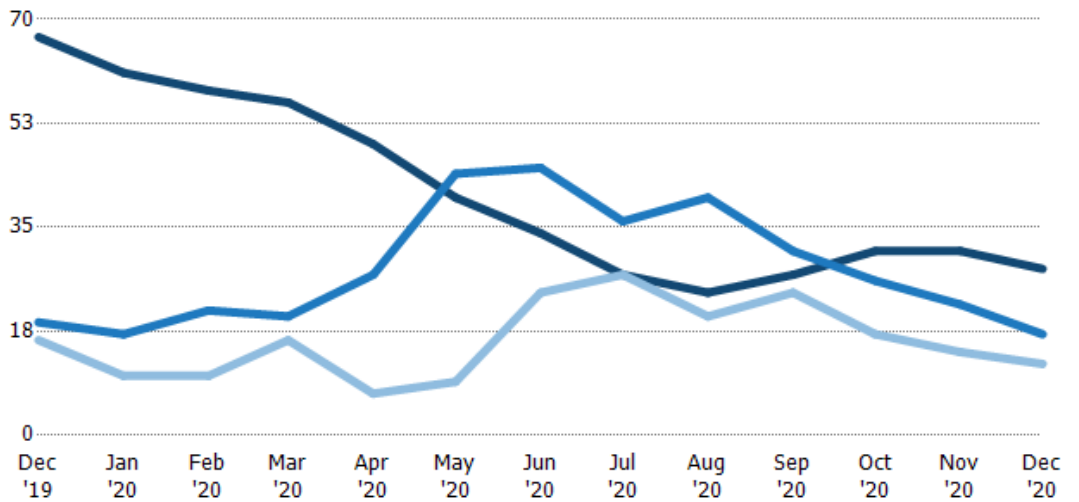
Current Year	15%	26%	17%	18%	33%	18%	26%	89%	113%	74%	77%	55%	50%
Prior Year	21%	9%	6%	3%	15%	12%	18%	26%	21%	20%	16%	16%	15%
Change from Prior Year	6%	-18%	-11%	-14%	-18%	-5%	-8%	-63%	-91%	-54%	-61%	-38%	-35%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Active	67	61	58	56	49	40	34	27	24	27	31	31	28
Pending	19	17	21	20	27	44	45	36	40	31	26	22	17
Sold	16	10	10	16	7	9	24	27	20	24	17	14	12

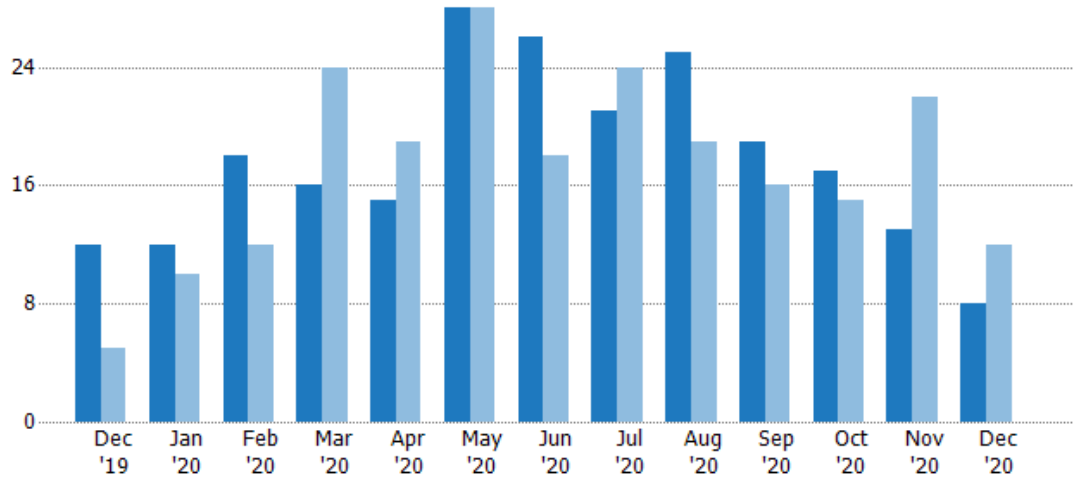
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Dec '20	8	-33.3%
Dec '19	12	140%
Dec '18	5	100%



Current Year	12	12	18	16	15	28	26	21	25	19	17	13	8
Prior Year	5	10	12	24	19	28	18	24	19	16	15	22	12
Percent Change from Prior Year	140%	20%	50%	-33%	-21%	0%	44%	-13%	32%	19%	13%	-41%	-33%

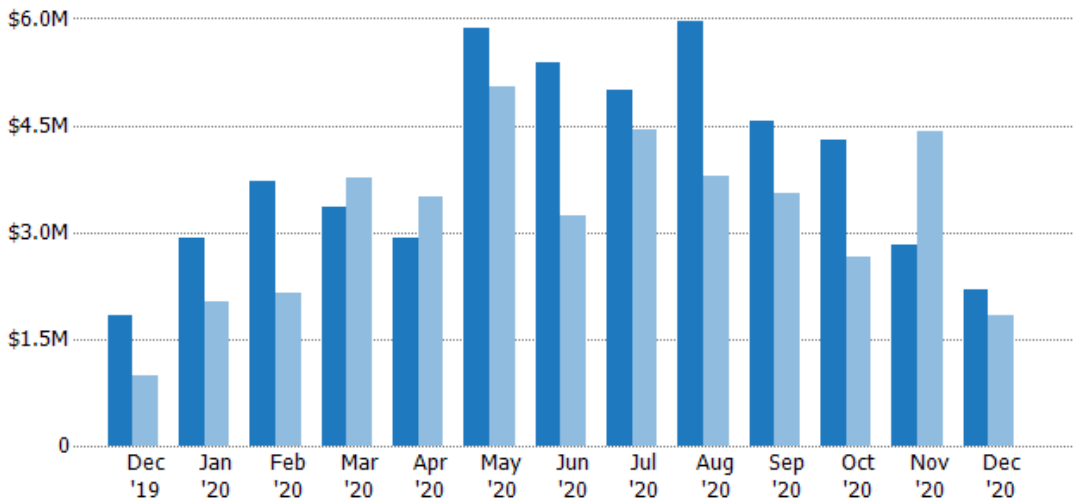
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Dec '20	\$2.2M	20.9%
Dec '19	\$1.82M	85.9%
Dec '18	\$980K	69.8%



Current Year	\$1.82M	\$2.93M	\$3.71M	\$3.35M	\$2.91M	\$5.86M	\$5.38M	\$5M	\$5.96M	\$4.56M	\$4.29M	\$2.82M	\$2.2M
Prior Year	\$980K	\$2.03M	\$2.15M	\$3.77M	\$3.5M	\$5.04M	\$3.24M	\$4.43M	\$3.78M	\$3.56M	\$2.66M	\$4.4M	\$1.82M
Percent Change from Prior Year	86%	44%	72%	-11%	-17%	16%	66%	13%	58%	28%	61%	-36%	21%

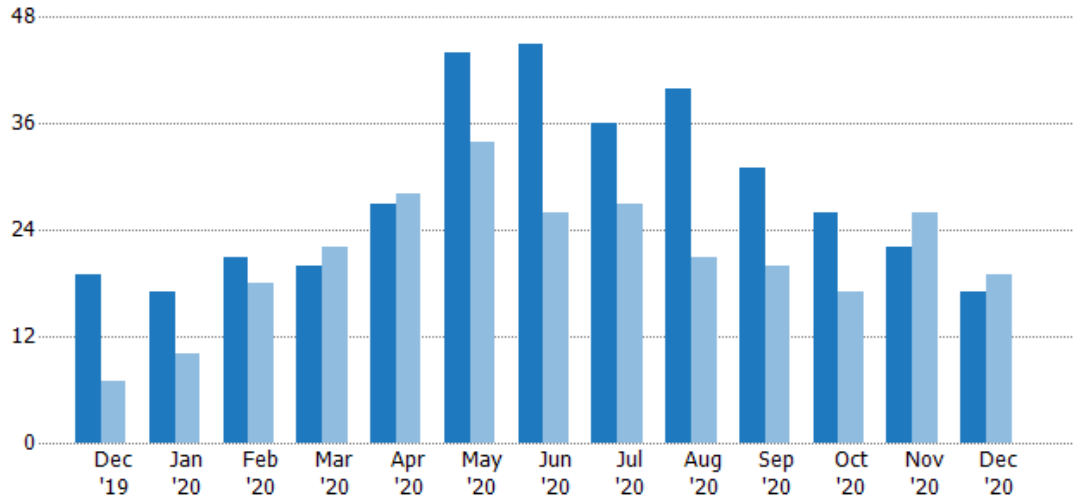
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Dec '20	17	-10.5%
Dec '19	19	171.4%
Dec '18	7	114.3%



	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Current Year	19	17	21	20	27	44	45	36	40	31	26	22	17
Prior Year	7	10	18	22	28	34	26	27	21	20	17	26	19
Percent Change from Prior Year	171%	70%	17%	-9%	-4%	29%	73%	33%	90%	55%	53%	-15%	-11%

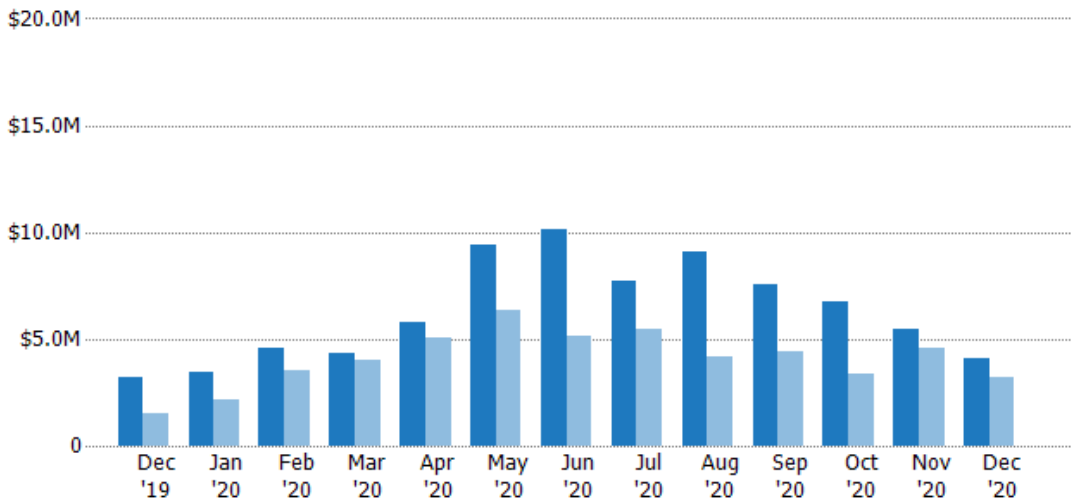
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Dec '20	\$4.1M	29.5%
Dec '19	\$3.17M	110.5%
Dec '18	\$1.51M	105.8%



	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Current Year	\$3.17M	\$3.44M	\$4.59M	\$4.3M	\$5.81M	\$9.4M	\$10.1M	\$7.74M	\$9.12M	\$7.58M	\$6.79M	\$5.45M	\$4.1M
Prior Year	\$1.51M	\$2.13M	\$3.56M	\$4M	\$5.04M	\$6.38M	\$5.11M	\$5.47M	\$4.19M	\$4.42M	\$3.39M	\$4.56M	\$3.17M
Percent Change from Prior Year	110%	62%	29%	7%	15%	47%	98%	42%	117%	72%	100%	19%	30%

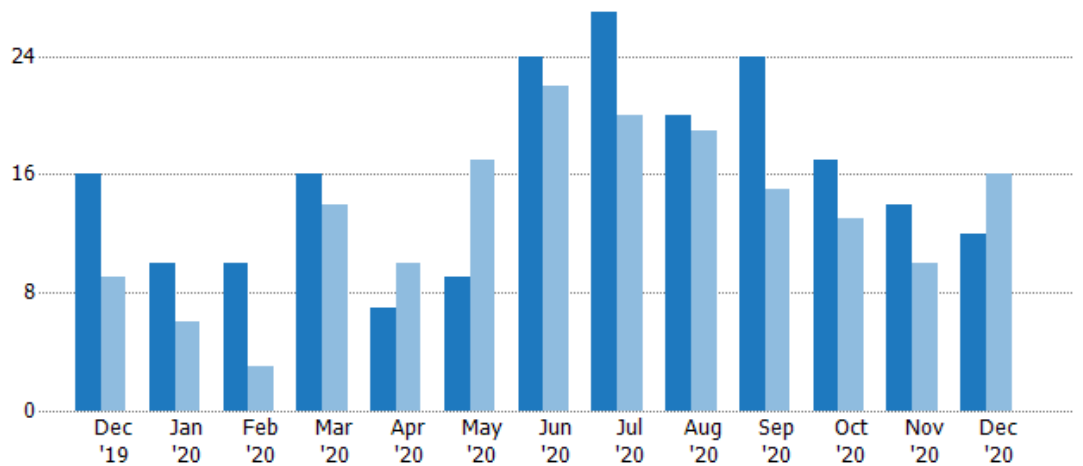
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Dec '20	12	-25%
Dec '19	16	77.8%
Dec '18	9	44.4%



Current Year	16	10	10	16	7	9	24	27	20	24	17	14	12
Prior Year	9	6	3	14	10	17	22	20	19	15	13	10	16
Percent Change from Prior Year	78%	67%	233%	14%	-30%	-47%	9%	35%	5%	60%	31%	40%	-25%

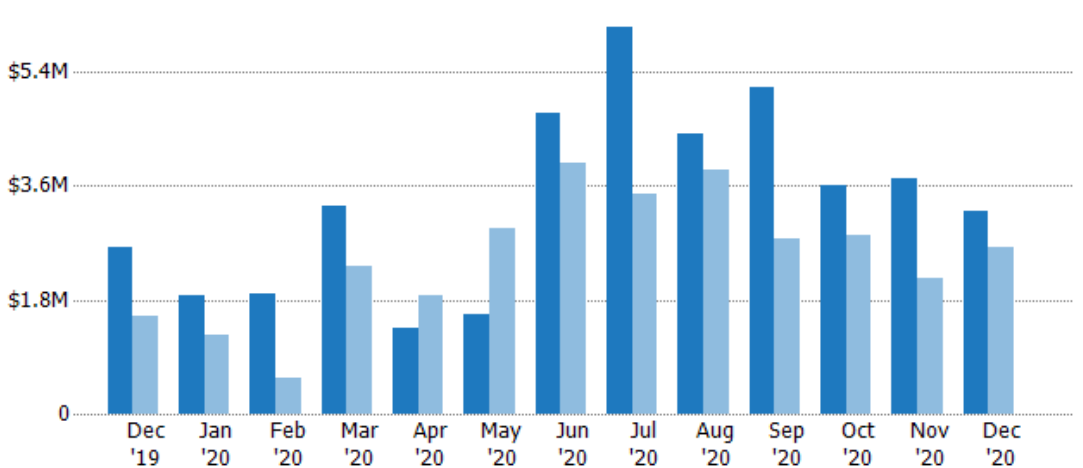
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Dec '20	\$3.21M	21.5%
Dec '19	\$2.64M	71.9%
Dec '18	\$1.53M	53.8%



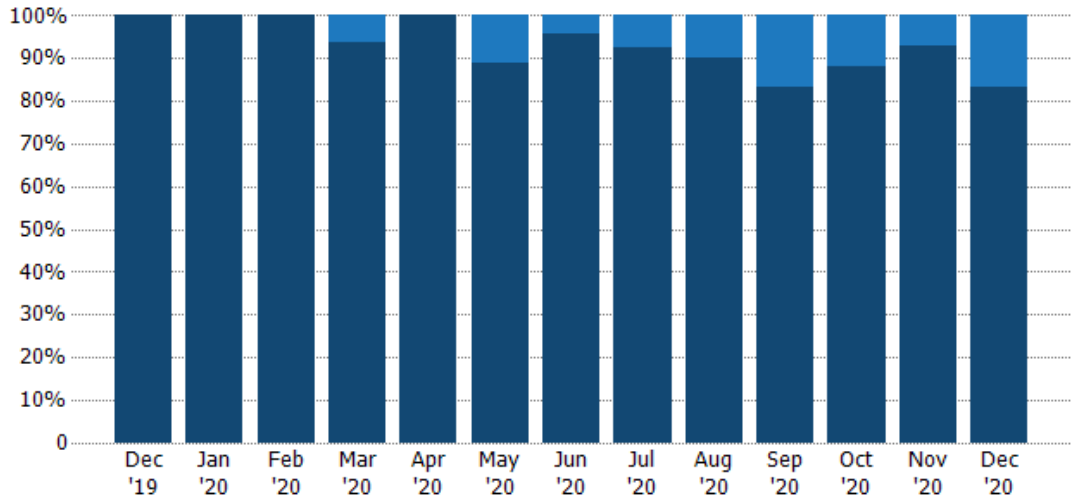
Current Year	\$2.64M	\$1.87M	\$1.88M	\$3.29M	\$1.36M	\$1.57M	\$4.73M	\$6.1M	\$4.43M	\$5.16M	\$3.61M	\$3.71M	\$3.21M
Prior Year	\$1.53M	\$1.25M	\$563K	\$2.34M	\$1.87M	\$2.93M	\$3.95M	\$3.47M	\$3.85M	\$2.77M	\$2.83M	\$2.14M	\$2.64M
Percent Change from Prior Year	72%	51%	234%	41%	-28%	-46%	20%	76%	15%	87%	28%	74%	22%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



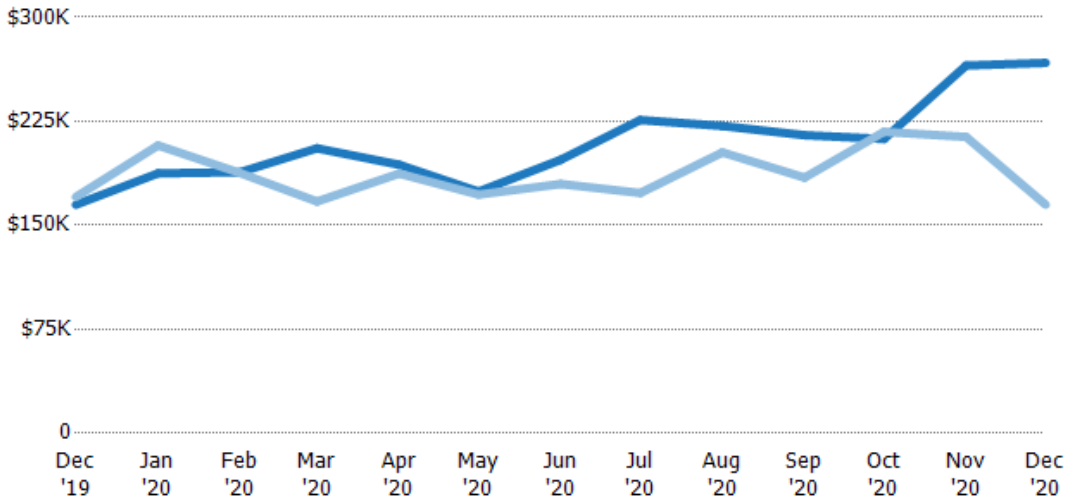
Property Type	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Condo/Townhouse	-	-	-	6%	-	11%	4%	7%	10%	17%	12%	7%	17%
Single Family Residence	100%	100%	100%	94%	100%	89%	96%	93%	90%	83%	88%	93%	83%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Price	% Chg.
Dec '20	\$267K	62.1%
Dec '19	\$165K	-3.3%
Dec '18	\$170K	6.5%

Property Type	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Current Year	\$165K	\$187K	\$188K	\$206K	\$194K	\$174K	\$197K	\$226K	\$222K	\$215K	\$212K	\$265K	\$267K
Prior Year	\$170K	\$208K	\$188K	\$167K	\$187K	\$172K	\$180K	\$173K	\$203K	\$184K	\$217K	\$214K	\$165K
Percent Change from Prior Year	-3%	-10%	0%	23%	3%	1%	10%	30%	9%	17%	-2%	24%	62%

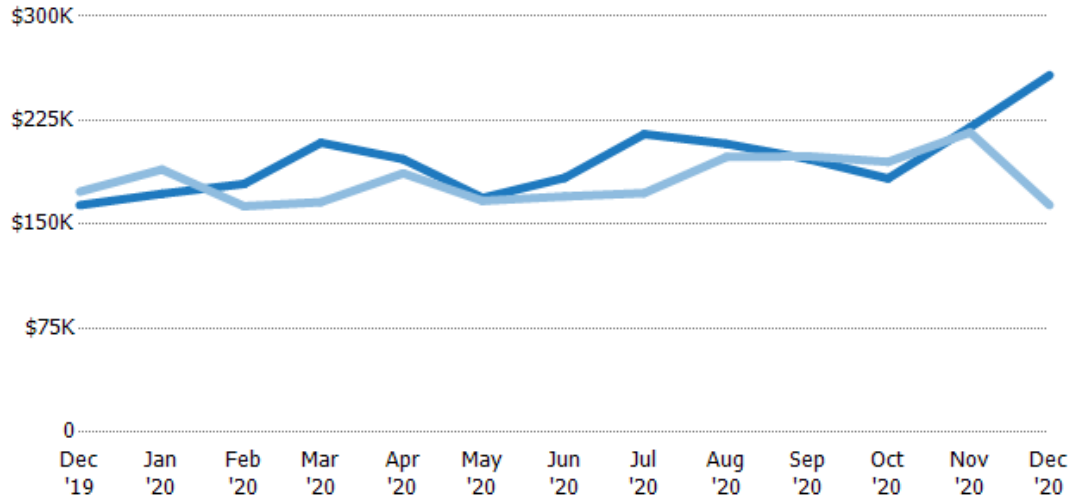
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Dec '20	\$258K	57.3%
Dec '19	\$164K	-5.6%
Dec '18	\$174K	8.9%



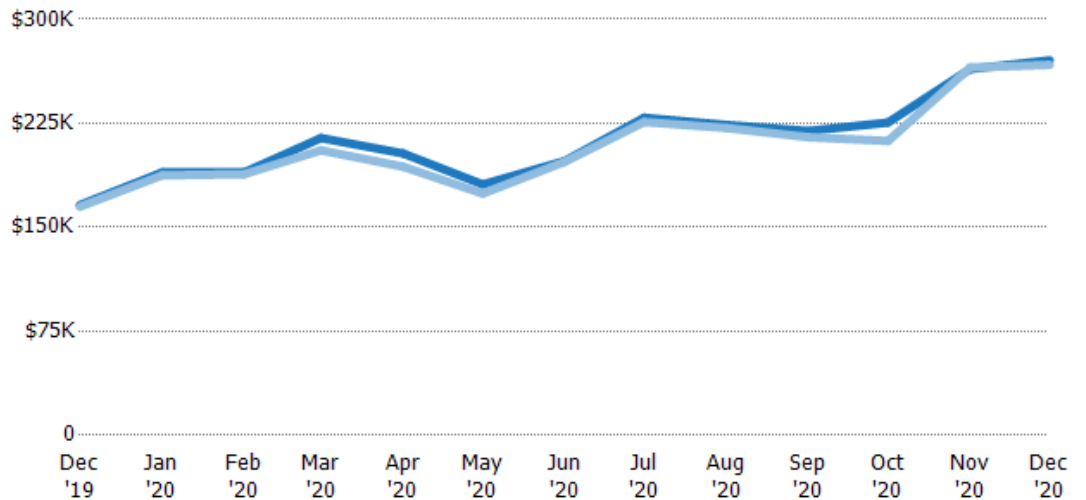
Current Year	\$164K	\$172K	\$179K	\$209K	\$197K	\$169K	\$184K	\$215K	\$208K	\$197K	\$183K	\$220K	\$258K
Prior Year	\$174K	\$190K	\$163K	\$166K	\$187K	\$167K	\$170K	\$173K	\$199K	\$199K	\$195K	\$216K	\$164K
Percent Change from Prior Year	-6%	-9%	10%	26%	5%	1%	8%	25%	5%	-1%	-6%	2%	57%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



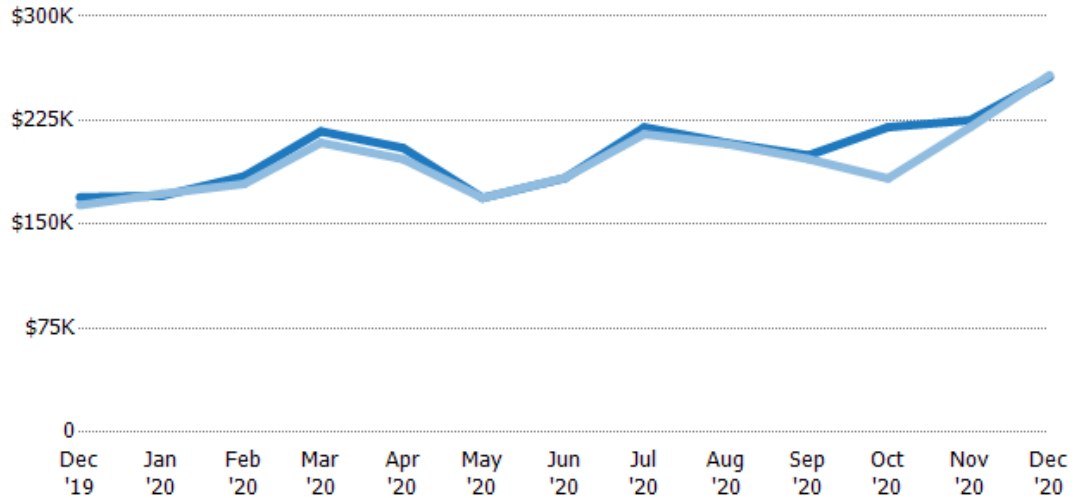
Avg List Price	\$166K	\$190K	\$190K	\$214K	\$203K	\$181K	\$198K	\$229K	\$224K	\$220K	\$226K	\$264K	\$270K
Avg Sales Price	\$165K	\$187K	\$188K	\$206K	\$194K	\$174K	\$197K	\$226K	\$222K	\$215K	\$212K	\$265K	\$267K
Avg Sales Price as a % of Avg List Price	99%	99%	99%	96%	95%	96%	100%	99%	99%	98%	94%	100%	99%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



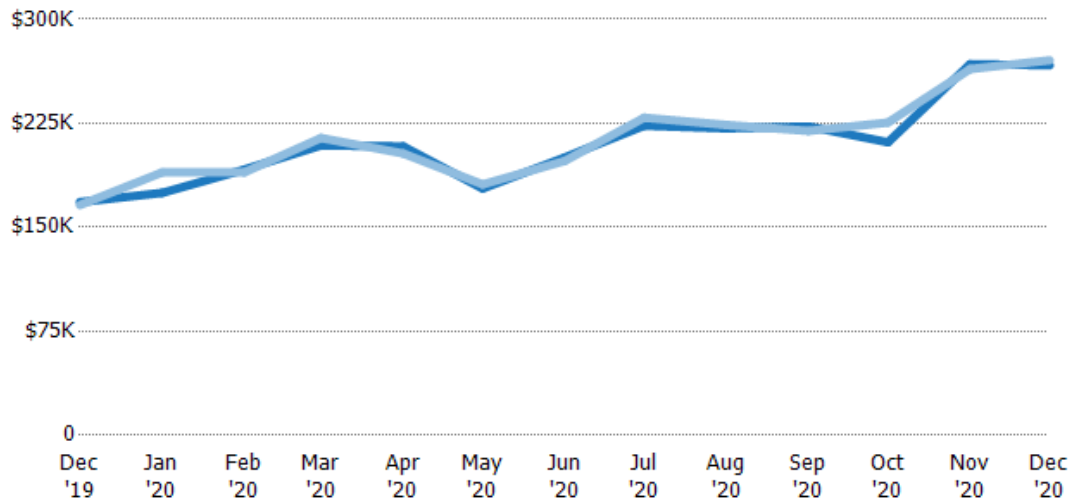
	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Median List Price	\$169K	\$171K	\$185K	\$217K	\$205K	\$169K	\$183K	\$220K	\$209K	\$200K	\$220K	\$225K	\$256K
Median Sales Price	\$164K	\$172K	\$179K	\$209K	\$197K	\$169K	\$184K	\$215K	\$208K	\$197K	\$183K	\$220K	\$258K
Med Sales Price as a % of Med List Price	97%	101%	97%	96%	96%	100%	100%	98%	100%	99%	83%	98%	101%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



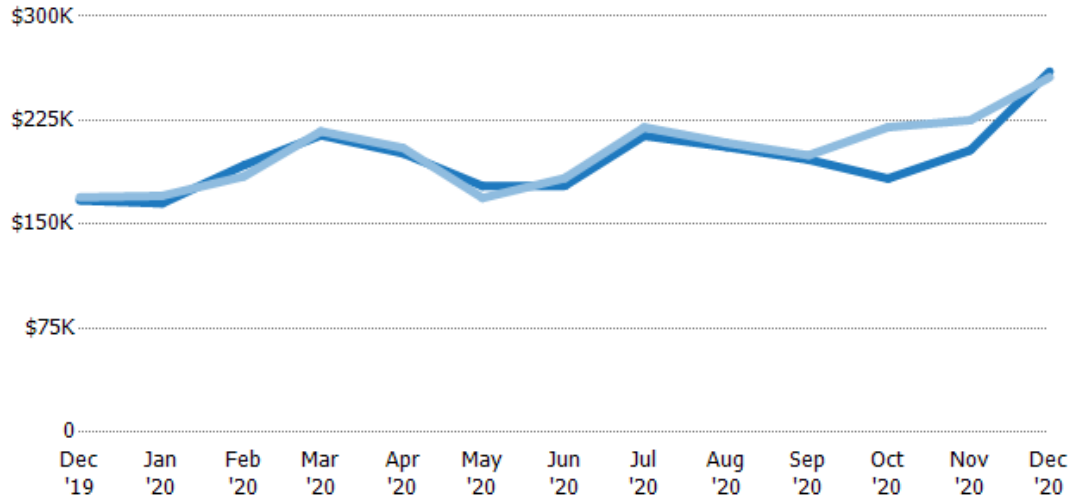
	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Avg Est Value	\$168K	\$175K	\$192K	\$209K	\$208K	\$178K	\$200K	\$223K	\$221K	\$223K	\$211K	\$268K	\$267K
Avg Sales Price	\$166K	\$190K	\$190K	\$214K	\$203K	\$181K	\$198K	\$229K	\$224K	\$220K	\$226K	\$264K	\$270K
Avg Sales Price as a % of Avg Est Value	99%	108%	99%	103%	98%	102%	99%	103%	101%	99%	107%	99%	101%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Median Est Value	\$167K	\$165K	\$193K	\$214K	\$201K	\$178K	\$178K	\$214K	\$206K	\$197K	\$183K	\$203K	\$260K
Median Sales Price	\$169K	\$171K	\$185K	\$217K	\$205K	\$169K	\$183K	\$220K	\$209K	\$200K	\$220K	\$225K	\$256K
Med Sales Price as a % of Med Est Value	101%	103%	96%	101%	102%	95%	103%	103%	101%	102%	120%	111%	98%

Sales Activity by ZIP

Dec 2020

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05641	17	\$4,104,400	12	\$3,205,714	\$267,143	\$257,500	\$129	\$127	13

Sales Activity by Metro Area

Dec 2020

Metro	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
Barre, VT	16	\$3,789,400	12	\$3,205,714	\$267,143	\$257,500	\$129	\$127	13