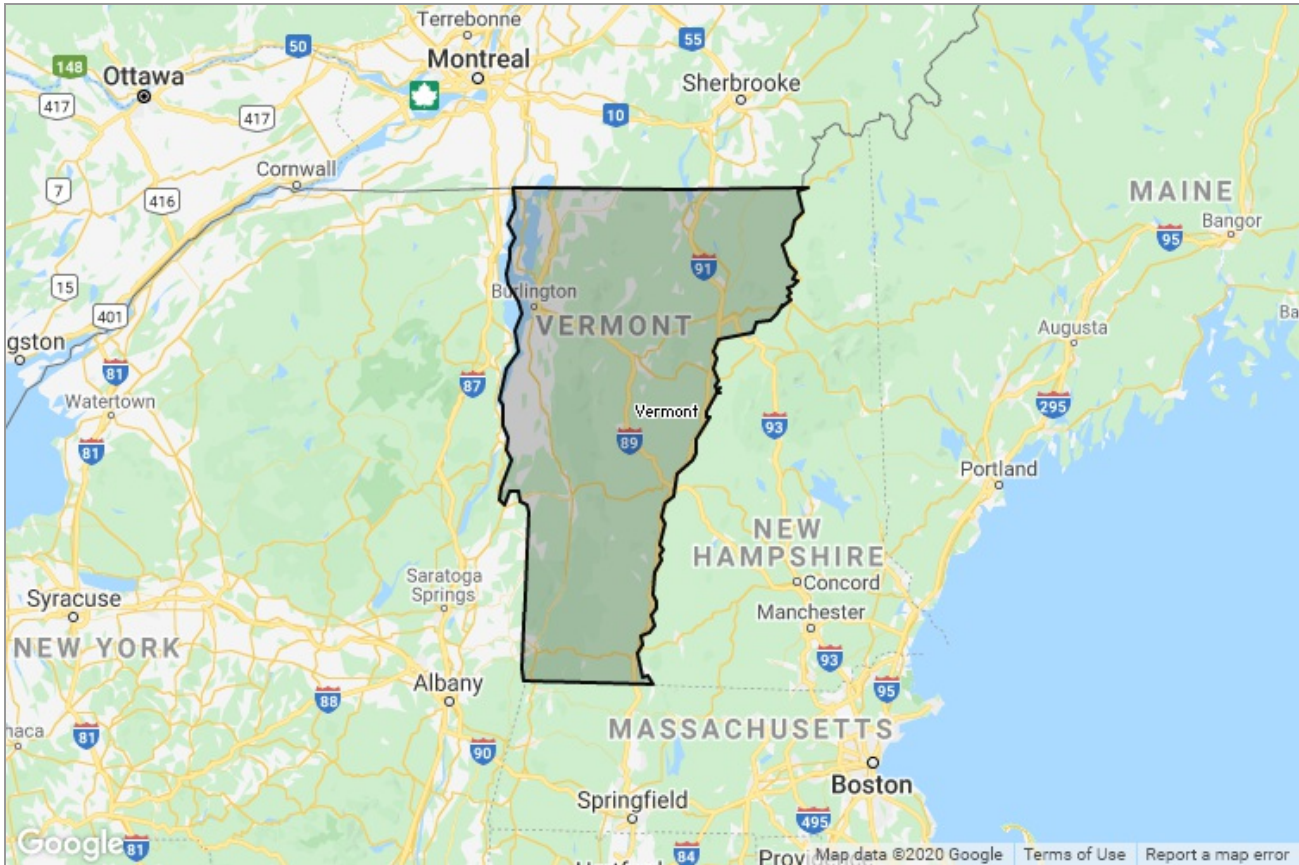




MARKET DATA REPORT

Vermont Indicators Report November 2020



Report Characteristics

Report Name:

Vermont Indicators Report November 2020

Report Date Range:

11/2019 – 11/2020

Filters Used:

Property Type, Location

Avg/Med: Both

Run Date: 12/13/2020

Scheduled: No

Presented by

Vermont Association of REALTORS®

Other: <http://www.vermontrealtors.com/>

148 State Street
Montpelier, VT 05602

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Nov 2020	Nov 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	525	475	+10.5%	8,992	9,558	-5.9%
New Listing Volume	\$202,781,781	\$158,592,848	+27.9%	\$3,398,122,017	\$3,091,934,205	+9.9%
Active Listing Count	1,804	4,202	-57.1%	N/A	N/A	
Active Listing Volume	\$946,096,809	\$1,661,466,569	-43.1%	N/A	N/A	
Average Listing Price	\$524,444	\$395,399	+32.6%	\$443,204	\$377,917	+17.3%
Median Listing Price	\$329,000	\$273,450	+20.3%	\$296,383	\$271,067	+9.3%
Median Days in RPR	89	150	-40.7%	111.99	137.04	-18.3%
Months of Inventory	1.9	5.3	-64.7%	4.7	7.7	-39.2%
Absorption Rate	53.49%	18.87%	+34.6%	21.35%	12.98%	+8.4%
Sales Activity Charts Metrics						
New Pending Sales Count	731	608	+20.2%	10,154	8,415	+20.7%
New Pending Sales Volume	\$263,474,829	\$179,542,404	+46.7%	\$3,418,355,326	\$2,423,610,552	+41%
Pending Sales Count	1,627	941	+72.9%	N/A	N/A	
Pending Sales Volume	\$593,311,605	\$286,682,522	+107%	N/A	N/A	
Closed Sales Count	919	674	+36.4%	7,562	6,750	+12%
Closed Sales Volume	\$323,981,254	\$188,401,616	+72%	\$2,440,480,265	\$1,879,988,651	+29.8%
Average Sales Price	\$352,537	\$279,528	+26.1%	\$322,729	\$278,517	+15.9%
Median Sales Price	\$285,000	\$234,950	+21.3%	\$263,899	\$235,146	+12.2%

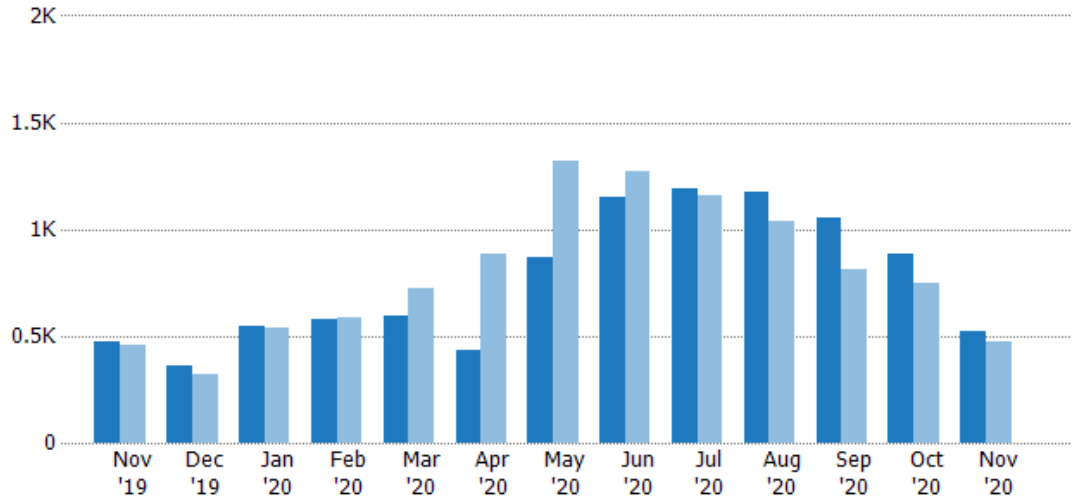
New Listings

The number of new residential listings that were added each month.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Count	% Chg.
Nov '20	525	10.5%
Nov '19	475	4.6%
Nov '18	454	12.1%



Current Year	475	359	545	575	591	437	869	1.15K	1.19K	1.17K	1.05K	888	525
Prior Year	454	317	542	589	727	887	1.32K	1.27K	1.16K	1.04K	808	746	475
Percent Change from Prior Year	5%	13%	1%	-2%	-19%	-51%	-34%	-10%	3%	13%	30%	19%	11%

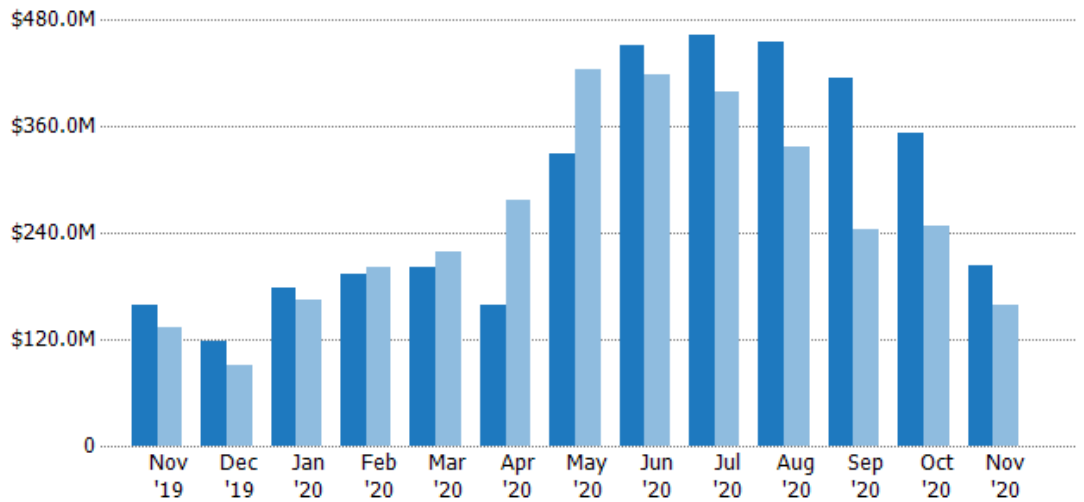
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Volume	% Chg.
Nov '20	\$203M	27.9%
Nov '19	\$159M	18.7%
Nov '18	\$134M	12.6%



Current Year	\$159M	\$117M	\$178M	\$195M	\$201M	\$158M	\$329M	\$451M	\$463M	\$455M	\$414M	\$353M	\$203M
Prior Year	\$134M	\$91.6M	\$165M	\$202M	\$218M	\$277M	\$425M	\$418M	\$400M	\$336M	\$243M	\$249M	\$159M
Percent Change from Prior Year	19%	28%	8%	-4%	-8%	-43%	-23%	8%	16%	35%	70%	42%	28%

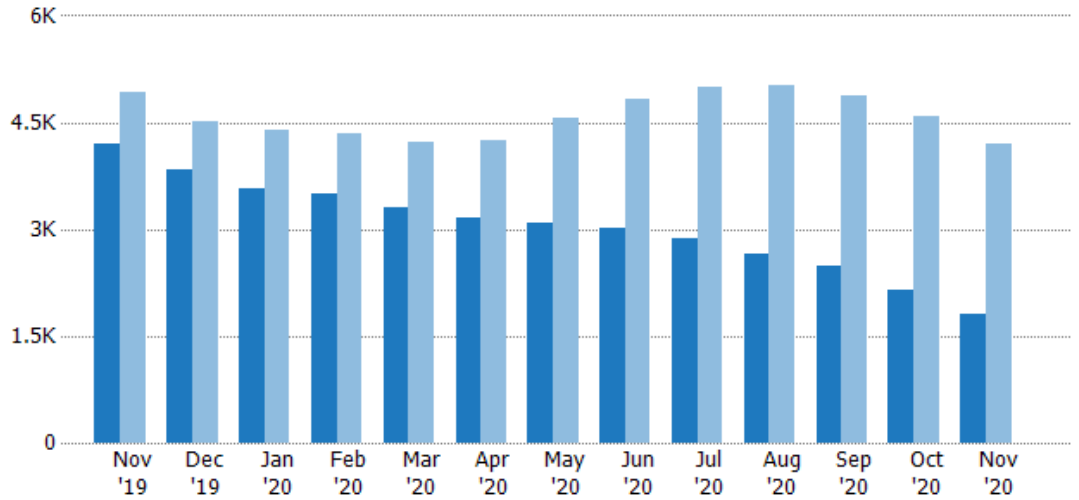
Active Listings

The number of active residential listings at the end of each month.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Count	% Chg.
Nov '20	1.8K	-57.1%
Nov '19	4.2K	-14.7%
Nov '18	4.93K	1.8%



Current Year	4.2K	3.83K	3.58K	3.5K	3.31K	3.15K	3.08K	3.02K	2.86K	2.66K	2.49K	2.15K	1.8K
Prior Year	4.93K	4.52K	4.4K	4.35K	4.23K	4.25K	4.55K	4.83K	4.99K	5.02K	4.87K	4.59K	4.2K
Percent Change from Prior Year	-15%	-15%	-19%	-19%	-22%	-26%	-32%	-37%	-43%	-47%	-49%	-53%	-57%

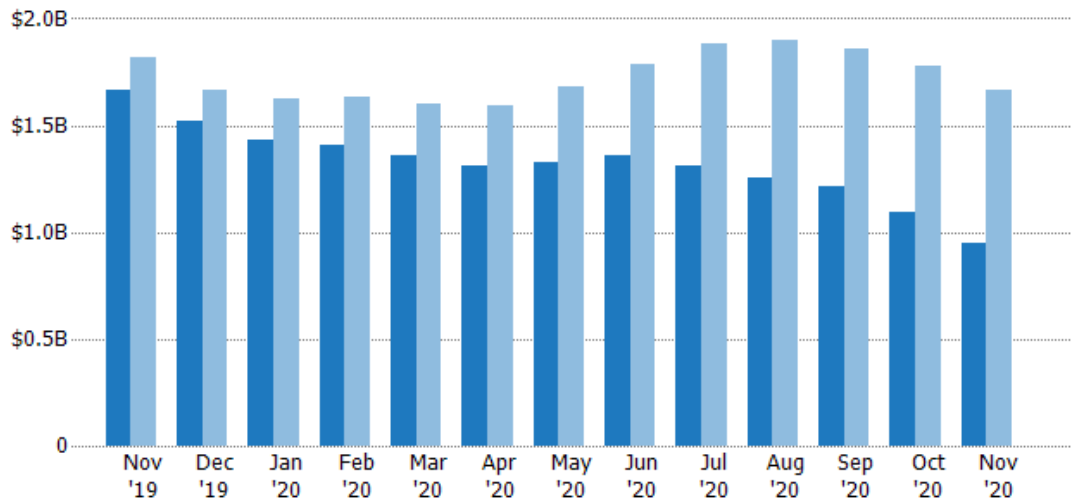
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Volume	% Chg.
Nov '20	\$946M	-43.1%
Nov '19	\$1.66B	-8.5%
Nov '18	\$1.82B	-1.7%



Current Year	\$1.66B	\$1.52B	\$1.43B	\$1.41B	\$1.36B	\$1.31B	\$1.33B	\$1.36B	\$1.31B	\$1.26B	\$1.21B	\$1.09B	\$946M
Prior Year	\$1.82B	\$1.67B	\$1.62B	\$1.63B	\$1.6B	\$1.59B	\$1.69B	\$1.79B	\$1.88B	\$1.9B	\$1.86B	\$1.78B	\$1.66B
Percent Change from Prior Year	-9%	-9%	-12%	-14%	-15%	-18%	-21%	-24%	-30%	-34%	-35%	-39%	-43%

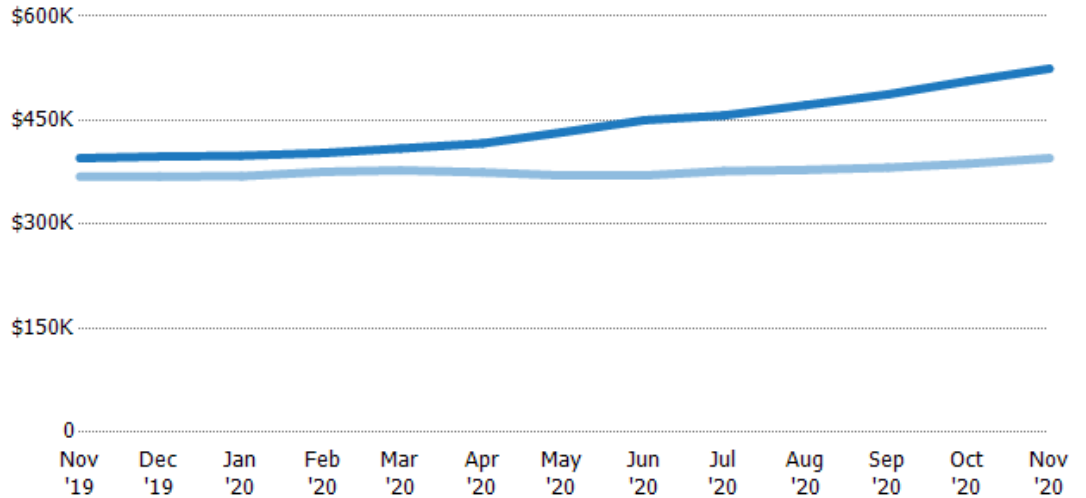
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Nov '20	\$524K	32.6%
Nov '19	\$395K	7.3%
Nov '18	\$369K	-3.4%



Current Year	\$395K	\$398K	\$399K	\$403K	\$409K	\$417K	\$433K	\$450K	\$457K	\$472K	\$487K	\$506K	\$524K
Prior Year	\$369K	\$369K	\$369K	\$376K	\$378K	\$375K	\$370K	\$370K	\$377K	\$378K	\$382K	\$387K	\$395K
Percent Change from Prior Year	7%	8%	8%	7%	8%	11%	17%	21%	21%	25%	28%	31%	33%

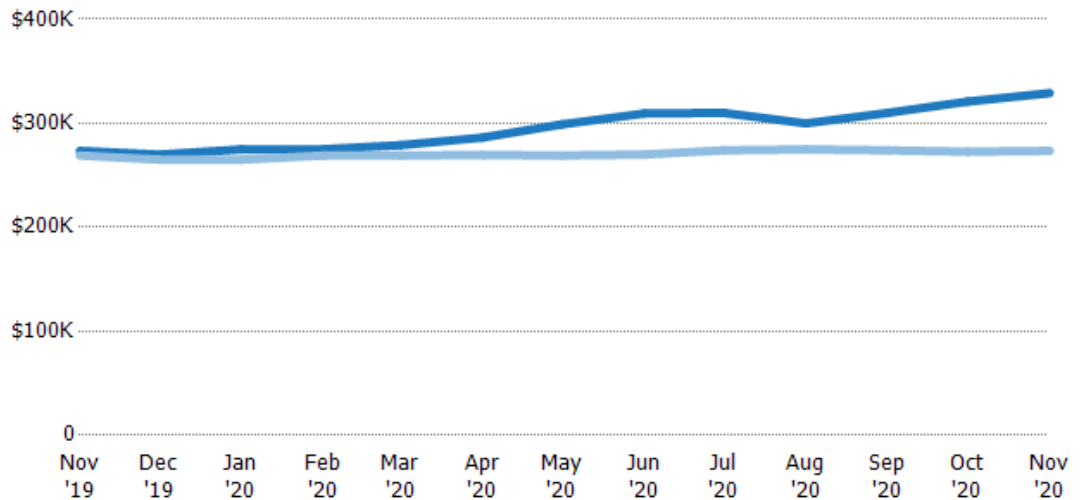
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Nov '20	\$329K	20.3%
Nov '19	\$273K	1.7%
Nov '18	\$269K	-7.1%



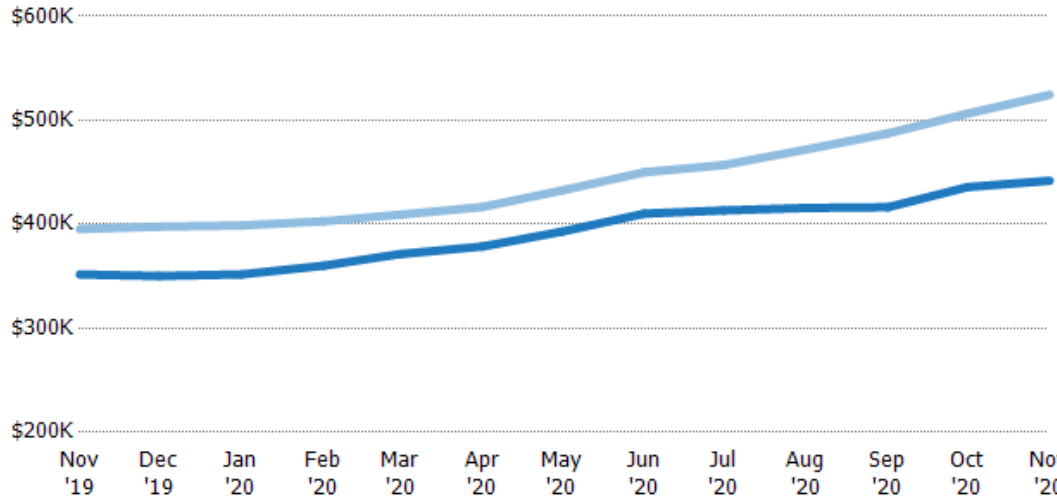
Current Year	\$273K	\$270K	\$275K	\$275K	\$279K	\$286K	\$299K	\$309K	\$310K	\$300K	\$310K	\$321K	\$329K
Prior Year	\$269K	\$265K	\$265K	\$269K	\$269K	\$270K	\$269K	\$270K	\$274K	\$275K	\$274K	\$273K	\$273K
Percent Change from Prior Year	2%	2%	4%	2%	4%	6%	11%	15%	13%	9%	13%	18%	20%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



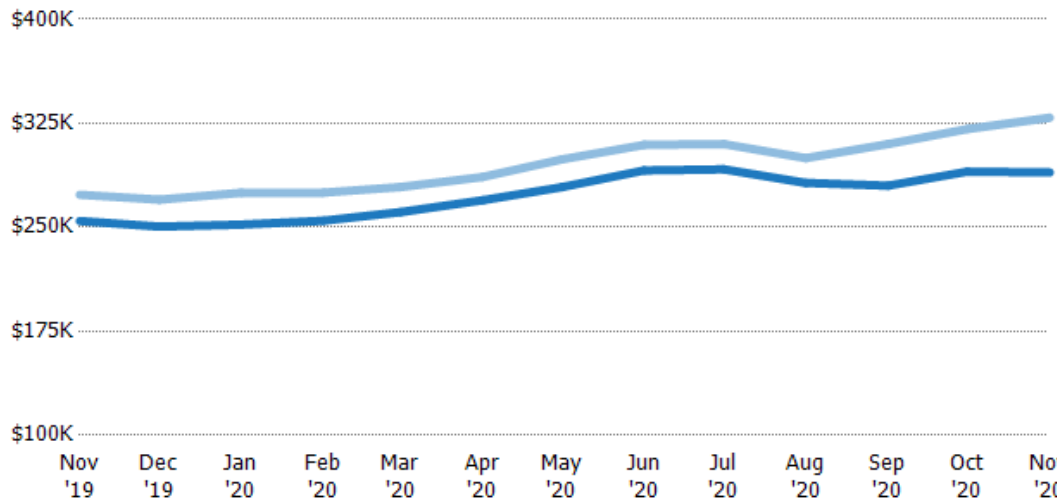
Avg Est Value	\$352K	\$350K	\$352K	\$360K	\$371K	\$379K	\$393K	\$410K	\$413K	\$416K	\$416K	\$436K	\$442K
Avg Listing Price	\$395K	\$398K	\$399K	\$403K	\$409K	\$417K	\$433K	\$450K	\$457K	\$472K	\$487K	\$506K	\$524K
Avg Listing Price as a % of Avg Est Value	112%	114%	113%	112%	110%	110%	110%	110%	111%	113%	117%	116%	119%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Median Est Value	\$255K	\$250K	\$252K	\$255K	\$261K	\$269K	\$279K	\$291K	\$292K	\$282K	\$280K	\$290K	\$290K
Median Listing Price	\$273K	\$270K	\$275K	\$275K	\$279K	\$286K	\$299K	\$309K	\$310K	\$300K	\$310K	\$321K	\$329K
Med Listing Price as a % of Med Est Value	107%	108%	109%	108%	107%	106%	107%	106%	106%	106%	111%	111%	114%

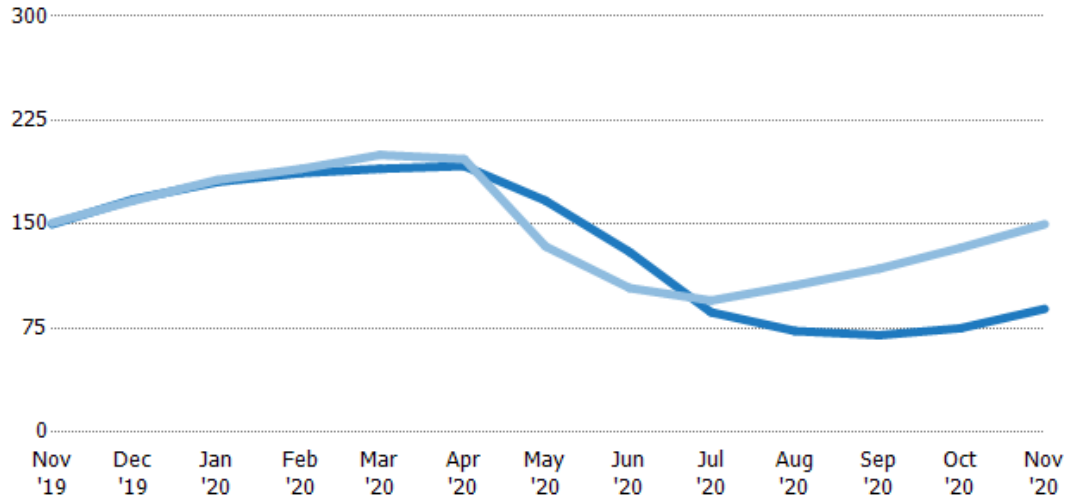
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Days	% Chg.
Nov '20	89	-40.7%
Nov '19	150	-0.7%
Nov '18	151	-3.3%



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	150	168	181	187	190	192	167	130	86.5	73	70	75	89
Prior Year	151	167	182	190	200	197	134	104	95	106	118	133	150
Percent Change from Prior Year	-1%	1%	-1%	-2%	-5%	-3%	25%	25%	-9%	-31%	-41%	-44%	-41%

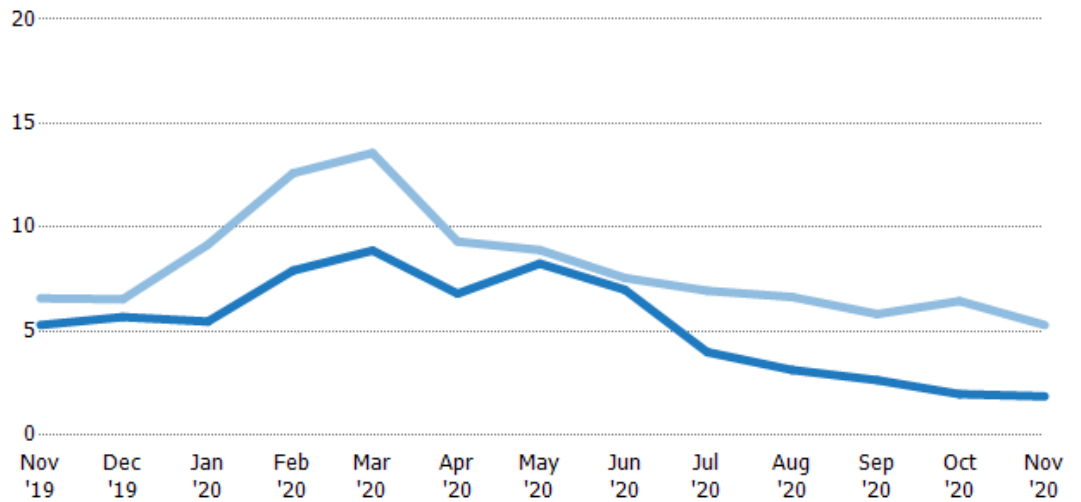
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Months	% Chg.
Nov '20	1.87	-64.7%
Nov '19	5.3	-19.5%
Nov '18	6.59	15.5%



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	5.3	5.68	5.47	7.92	8.88	6.81	8.25	7	4	3.14	2.65	1.98	1.87
Prior Year	6.59	6.54	9.16	12.6	13.6	9.31	8.9	7.56	6.95	6.65	5.83	6.45	5.3
Percent Change from Prior Year	-20%	-13%	-40%	-37%	-35%	-27%	-7%	-7%	-42%	-53%	-55%	-69%	-65%

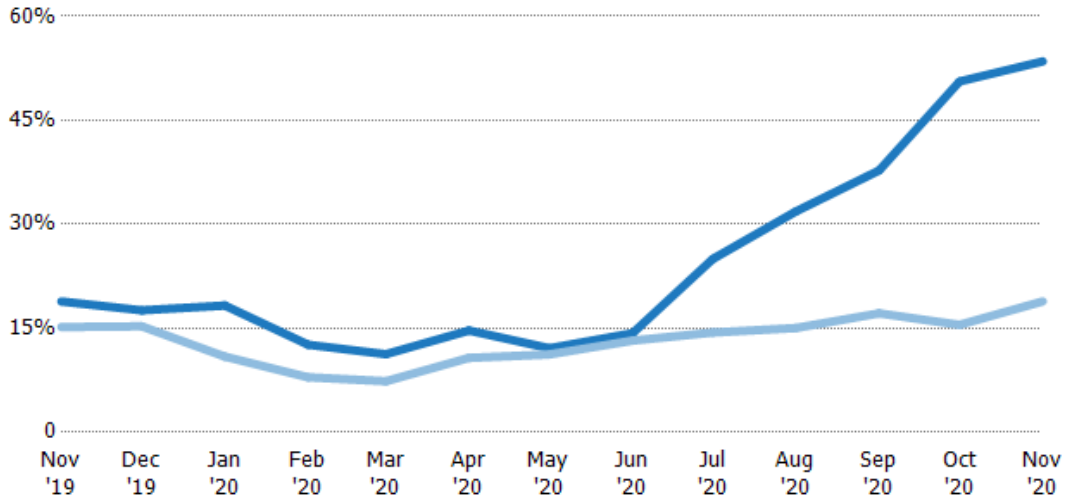
Absorption Rate

The percentage of inventory sold per month.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Rate	Chg.
Nov '20	53%	-34.6%
Nov '19	19%	-3.7%
Nov '18	15%	-13.4%



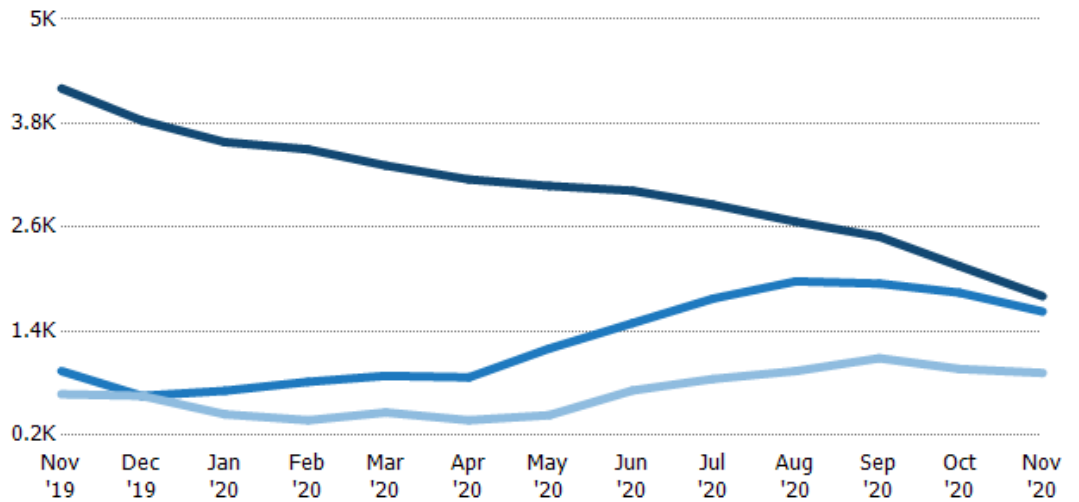
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	19%	18%	18%	13%	11%	15%	12%	14%	25%	32%	38%	51%	53%
Prior Year	15%	15%	11%	8%	7%	11%	11%	13%	14%	15%	17%	16%	19%
Change from Prior Year	-4%	-2%	-7%	-5%	-4%	-4%	-1%	-1%	-11%	-17%	-21%	-35%	-35%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Active	4.2K	3.83K	3.58K	3.5K	3.31K	3.15K	3.08K	3.02K	2.86K	2.66K	2.49K	2.15K	1.8K
Pending	941	654	713	816	886	868	1.2K	1.49K	1.78K	1.98K	1.95K	1.85K	1.63K
Sold	674	655	442	373	463	373	432	716	849	941	1,09K	965	919

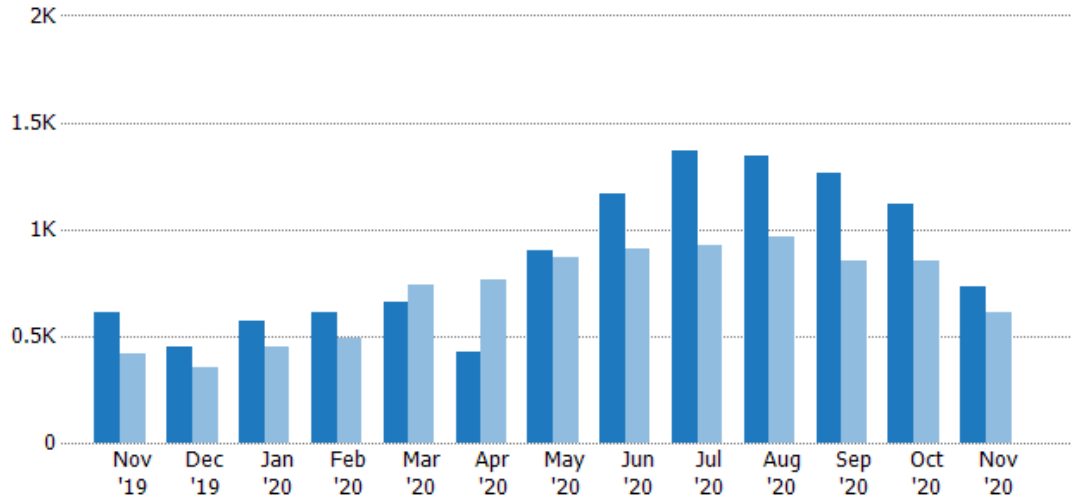
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Count	% Chg.
Nov '20	731	20.2%
Nov '19	608	44.4%
Nov '18	421	12.6%



Current Year	608	452	572	609	655	429	897	1.17K	1.37K	1.35K	1.26K	1.12K	731
Prior Year	421	350	446	486	736	764	870	909	926	967	850	853	608
Percent Change from Prior Year	44%	29%	28%	25%	-11%	-44%	3%	28%	48%	39%	49%	31%	20%

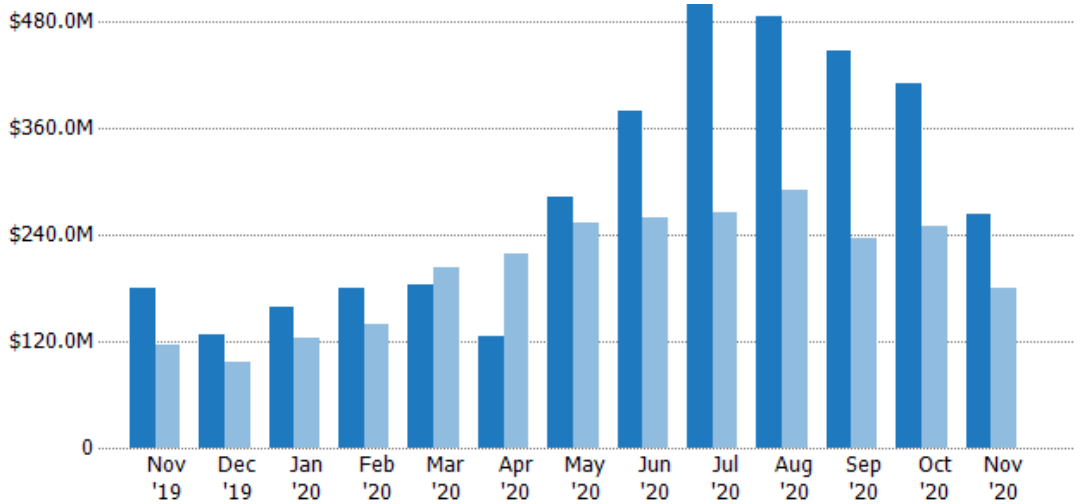
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Volume	% Chg.
Nov '20	\$263M	46.7%
Nov '19	\$180M	55.1%
Nov '18	\$116M	7.1%



Current Year	\$180M	\$127M	\$158M	\$180M	\$185M	\$125M	\$283M	\$379M	\$500M	\$487M	\$448M	\$410M	\$263M
Prior Year	\$116M	\$96.5M	\$124M	\$140M	\$204M	\$219M	\$253M	\$260M	\$266M	\$291M	\$236M	\$250M	\$180M
Percent Change from Prior Year	55%	32%	27%	28%	-9%	-43%	12%	46%	88%	67%	90%	64%	47%

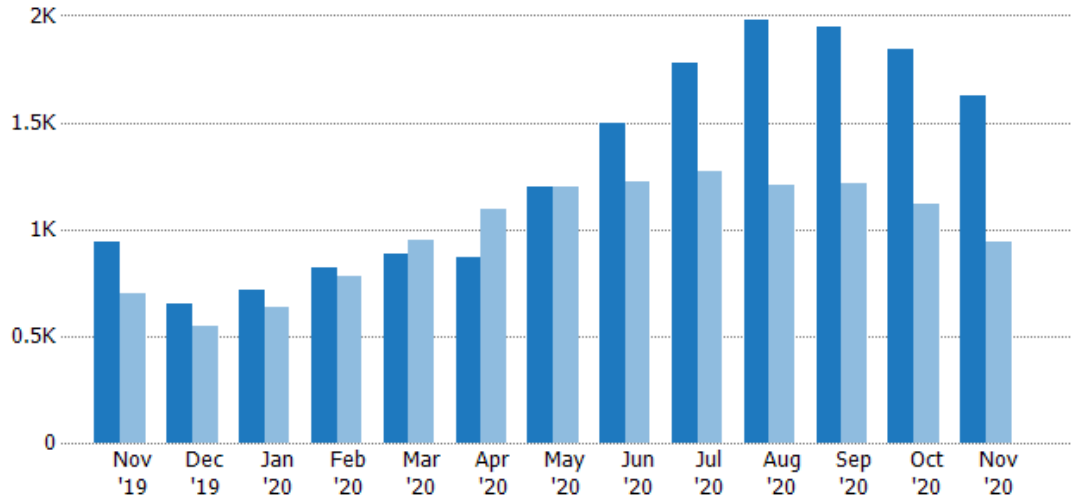
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Count	% Chg.
Nov '20	1.63K	72.9%
Nov '19	941	35.2%
Nov '18	696	9.5%



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	941	654	713	816	886	868	1.2K	1.49K	1.78K	1.98K	1.95K	1.85K	1.63K
Prior Year	696	549	631	776	952	1.09K	1.2K	1.22K	1.27K	1.21K	1.22K	1.12K	941
Percent Change from Prior Year	35%	19%	13%	5%	-7%	-20%	0%	22%	40%	64%	60%	65%	73%

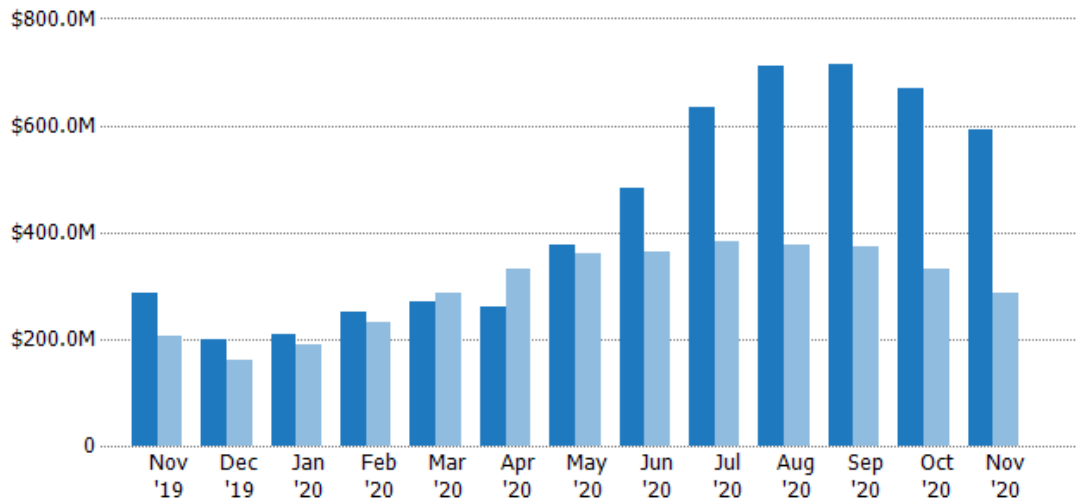
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Volume	% Chg.
Nov '20	\$593M	107%
Nov '19	\$287M	40.4%
Nov '18	\$204M	2.2%



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	\$287M	\$199M	\$210M	\$252M	\$270M	\$260M	\$375M	\$483M	\$634M	\$712M	\$714M	\$668M	\$593M
Prior Year	\$204M	\$160M	\$190M	\$233M	\$287M	\$332M	\$359M	\$363M	\$383M	\$378M	\$372M	\$332M	\$287M
Percent Change from Prior Year	40%	24%	10%	8%	-6%	-22%	5%	33%	65%	89%	92%	101%	107%

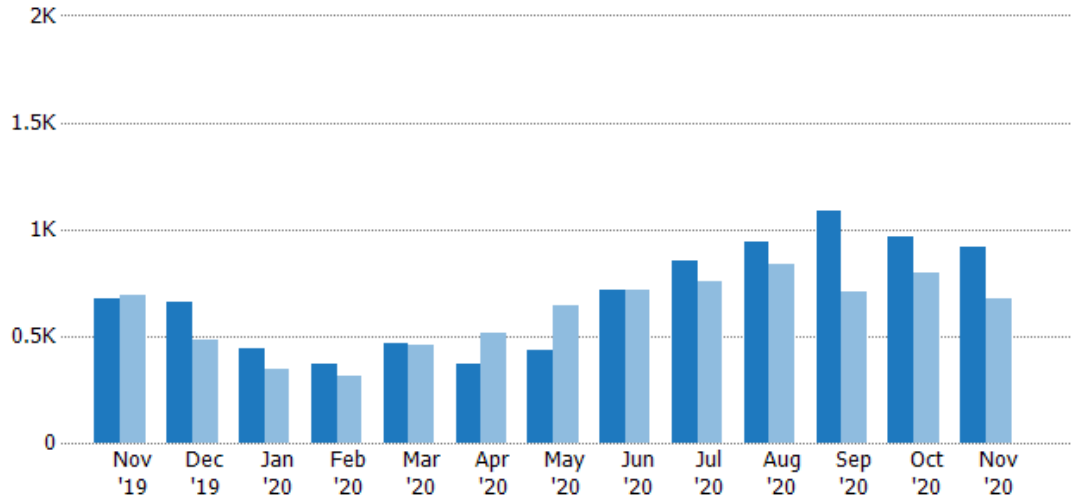
Closed Sales

The total number of residential properties sold each month.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Count	% Chg.
Nov '20	919	36.4%
Nov '19	674	-2.5%
Nov '18	691	-14%



Current Year	674	655	442	373	463	373	432	716	849	941	1.09K	965	919
Prior Year	691	480	345	312	456	511	639	719	755	835	711	793	674
Percent Change from Prior Year	-2%	36%	28%	20%	2%	-27%	-32%	0%	12%	13%	53%	22%	36%

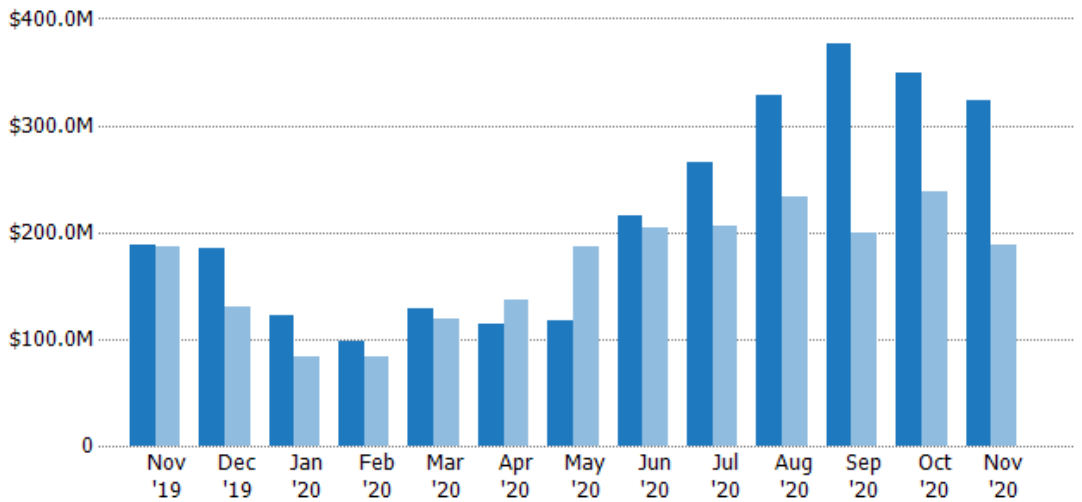
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Volume	% Chg.
Nov '20	\$324M	72%
Nov '19	\$188M	1%
Nov '18	\$186M	-17.1%



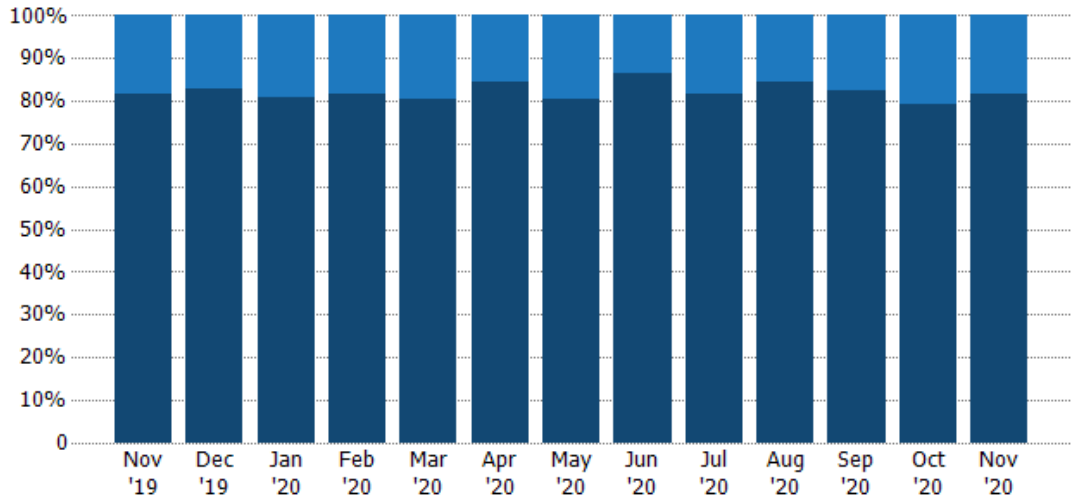
Current Year	\$188M	\$185M	\$122M	\$97.6M	\$129M	\$113M	\$118M	\$216M	\$266M	\$328M	\$377M	\$349M	\$324M
Prior Year	\$186M	\$130M	\$83.7M	\$84M	\$120M	\$136M	\$187M	\$205M	\$205M	\$233M	\$200M	\$237M	\$188M
Percent Change from Prior Year	1%	42%	46%	16%	8%	-17%	-37%	6%	30%	41%	89%	47%	72%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



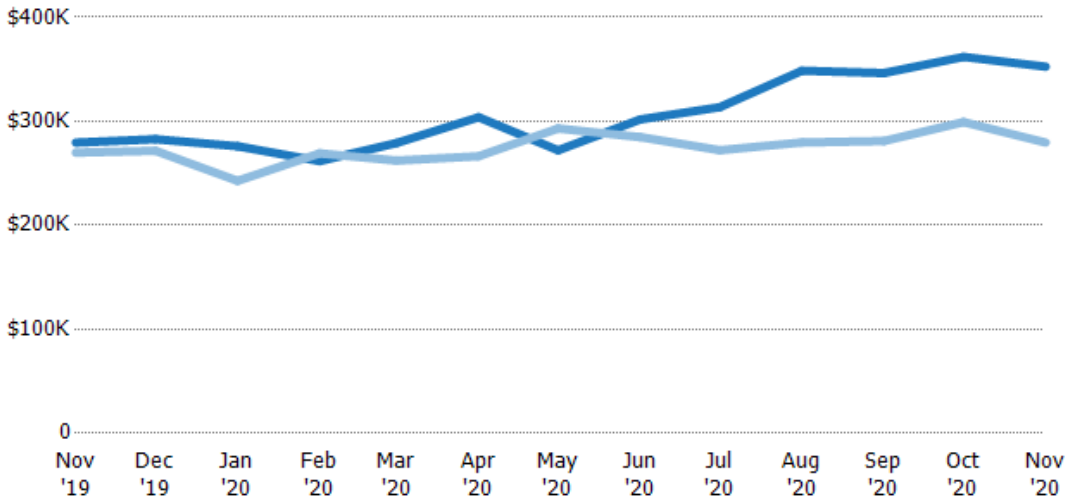
Condo/Townhouse	19%	17%	19%	18%	19%	16%	19%	14%	18%	16%	18%	21%	18%
Single Family Residence	81%	83%	81%	82%	81%	84%	81%	86%	82%	84%	82%	79%	82%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$280K	\$283K	\$276K	\$262K	\$279K	\$304K	\$272K	\$302K	\$314K	\$349K	\$346K	\$362K	\$353K
Prior Year	\$270K	\$272K	\$243K	\$269K	\$262K	\$266K	\$293K	\$285K	\$272K	\$280K	\$281K	\$299K	\$280K
Percent Change from Prior Year	4%	4%	14%	-3%	6%	14%	-7%	6%	15%	25%	23%	21%	26%

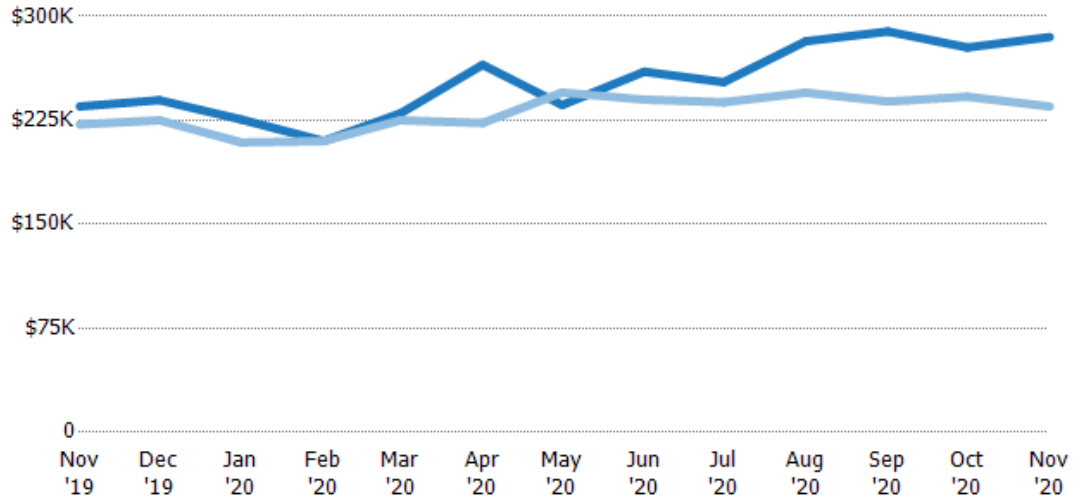
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Nov '20	\$285K	21.3%
Nov '19	\$235K	5.8%
Nov '18	\$222K	-3.2%



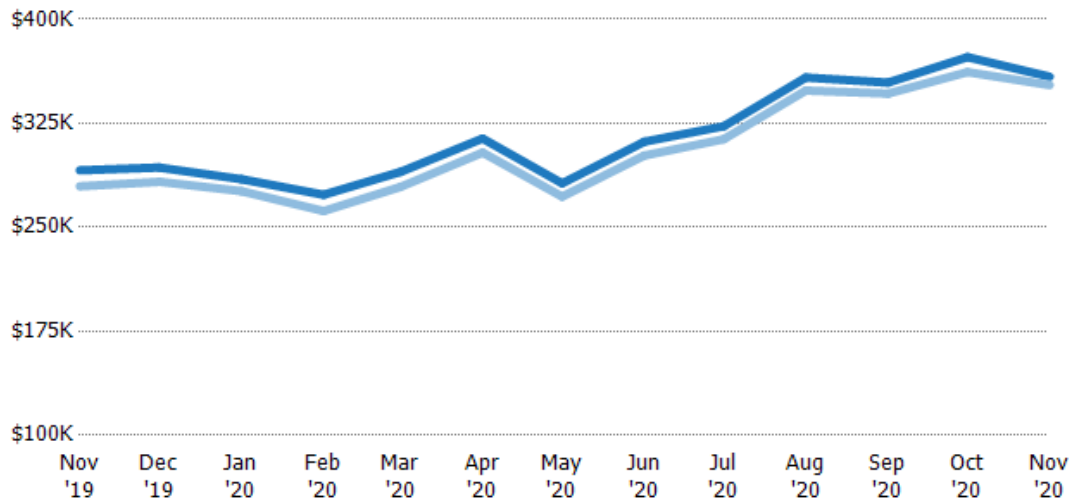
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	\$235K	\$240K	\$226K	\$210K	\$230K	\$265K	\$236K	\$260K	\$253K	\$282K	\$289K	\$278K	\$285K
Prior Year	\$222K	\$225K	\$209K	\$210K	\$225K	\$223K	\$245K	\$240K	\$238K	\$245K	\$239K	\$242K	\$235K
Percent Change from Prior Year	6%	6%	8%	0%	2%	19%	-4%	8%	6%	15%	21%	15%	21%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



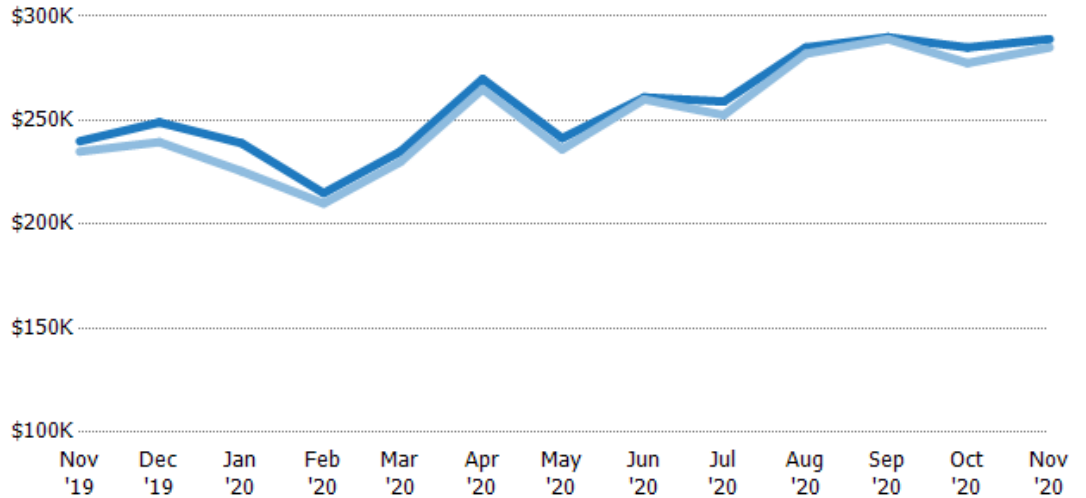
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Avg List Price	\$291K	\$293K	\$285K	\$273K	\$290K	\$314K	\$282K	\$312K	\$323K	\$358K	\$354K	\$373K	\$359K
Avg Sales Price	\$280K	\$283K	\$276K	\$262K	\$279K	\$304K	\$272K	\$302K	\$314K	\$349K	\$346K	\$362K	\$353K
Avg Sales Price as a % of Avg List Price	96%	96%	97%	96%	96%	97%	97%	97%	97%	97%	98%	97%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



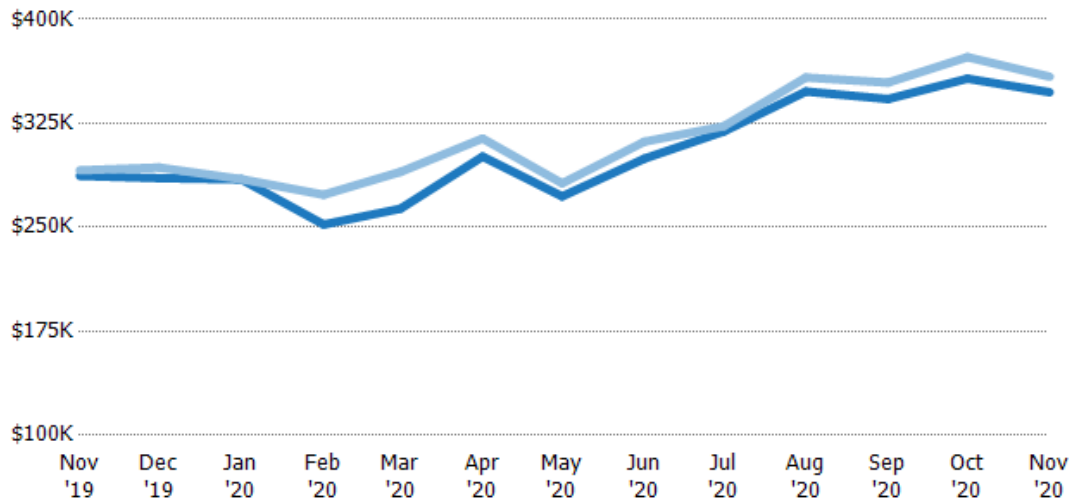
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Median List Price	\$240K	\$249K	\$239K	\$215K	\$235K	\$270K	\$241K	\$261K	\$259K	\$285K	\$290K	\$285K	\$289K
Median Sales Price	\$235K	\$240K	\$226K	\$210K	\$230K	\$265K	\$236K	\$260K	\$253K	\$282K	\$289K	\$278K	\$285K
Med Sales Price as a % of Med List Price	98%	96%	94%	98%	98%	98%	98%	100%	97%	99%	100%	97%	99%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



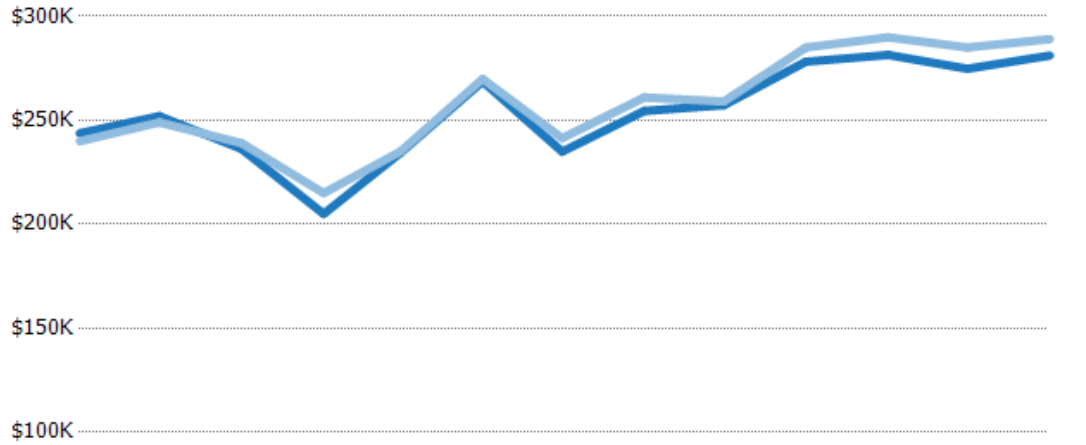
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Avg Est Value	\$287K	\$285K	\$284K	\$252K	\$263K	\$301K	\$272K	\$299K	\$319K	\$348K	\$342K	\$357K	\$347K
Avg Sales Price	\$291K	\$293K	\$285K	\$273K	\$290K	\$314K	\$282K	\$312K	\$323K	\$358K	\$354K	\$373K	\$359K
Avg Sales Price as a % of Avg Est Value	101%	103%	100%	109%	110%	104%	103%	104%	101%	103%	103%	104%	103%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Median Est Value	\$244K	\$252K	\$236K	\$205K	\$234K	\$269K	\$235K	\$254K	\$257K	\$278K	\$281K	\$275K	\$281K
Median Sales Price	\$240K	\$249K	\$239K	\$215K	\$235K	\$270K	\$241K	\$261K	\$259K	\$285K	\$290K	\$285K	\$289K
Med Sales Price as a % of Med Est Value	98%	99%	101%	105%	100%	100%	103%	103%	101%	102%	103%	104%	103%

Sales Activity by ZIP

Nov 2020

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05001	17	\$4,298,800	8	\$2,149,400	\$268,675	\$194,000	\$148	\$140	105
05030			4	\$894,000	\$223,500	\$225,000	\$144	\$142	4
05031	4	\$4,584,000	2	\$650,000	\$325,000	\$325,000	\$113	\$113	650
05032	5	\$812,900	2	\$287,000	\$143,500	\$143,500	\$117	\$117	19
05033	4	\$695,500	4	\$1,374,900	\$343,725	\$334,950	\$109	\$105	33
05034	3	\$3,064,900	1	\$320,000	\$320,000	\$320,000	\$188	\$188	30
05036	3	\$653,900	1	\$112,000	\$112,000	\$112,000	\$54	\$54	327
05037	5	\$1,313,200	2	\$1,210,000	\$605,000	\$605,000	\$194	\$194	123
05038	4	\$1,054,000	2	\$543,100	\$271,550	\$271,550	\$185	\$185	7
05043	1	\$549,995	1	\$561,000	\$561,000	\$561,000	\$160	\$160	96
05045	1	\$199,900	3	\$1,576,200	\$525,400	\$289,500	\$270	\$190	4
05046	4	\$1,264,000	1	\$90,900	\$90,900	\$90,900	\$66	\$66	7
05048	11	\$6,229,700	4	\$2,283,000	\$570,750	\$537,500	\$170	\$175	16
05055	9	\$9,902,000	5	\$4,705,102	\$941,020	\$681,000	\$254	\$246	36
05056	4	\$2,062,000	3	\$2,034,000	\$678,000	\$545,000	\$198	\$226	36
05059	14	\$4,038,400	17	\$6,508,000	\$382,824	\$325,000	\$157	\$134	15
05060	6	\$1,046,000	6	\$1,306,300	\$217,717	\$233,900	\$104	\$106	53
05061	1	\$175,000	2	\$464,000	\$232,000	\$232,000	\$118	\$118	120
05065	4	\$1,124,000	2	\$744,000	\$372,000	\$372,000	\$164	\$164	16
05068	1	\$185,000	1	\$270,000	\$270,000	\$270,000	\$135	\$135	74
05071	2	\$1,394,000	2	\$1,235,000	\$617,500	\$617,500	\$188	\$188	236
05076	2	\$538,900	1	\$332,500	\$332,500	\$332,500	\$120	\$120	188
05077	4	\$1,189,000	2	\$1,225,000	\$612,500	\$612,500	\$192	\$192	515
05079	2	\$434,000	1	\$269,000	\$269,000	\$269,000	\$153	\$153	14
05084	2	\$685,000	1	\$509,000	\$509,000	\$509,000	\$122	\$122	118
05086			1	\$80,000	\$80,000	\$80,000	\$60	\$60	41
05089	13	\$5,768,400	4	\$447,900	\$111,975	\$79,450	\$69	\$59	24
05091	30	\$25,104,199	8	\$6,387,000	\$798,375	\$574,500	\$290	\$287	38
05101	4	\$659,000	5	\$1,167,500	\$233,500	\$212,500	\$102	\$76	61
05142	2	\$565,000	2	\$298,000	\$149,000	\$149,000	\$79	\$79	38
05143	19	\$6,551,800	14	\$4,705,500	\$336,107	\$245,200	\$148	\$143	30
05146	7	\$2,893,500	1	\$300,000	\$300,000	\$300,000	\$88	\$88	179
05148	8	\$2,841,500	5	\$1,632,500	\$326,500	\$335,000	\$143	\$146	62
05149	21	\$8,858,200	8	\$3,282,500	\$410,313	\$387,250	\$149	\$148	67
05150	1	\$189,900	3	\$505,700	\$168,567	\$105,000	\$89	\$87	87
05151	4	\$979,000	1	\$495,000	\$495,000	\$495,000	\$170	\$170	7
05152	9	\$3,206,800	4	\$2,838,200	\$709,550	\$496,600	\$199	\$186	51
05153	1	\$169,000	1	\$90,000	\$90,000	\$90,000	\$123	\$123	443

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Sales Activity by ZIP

Nov 2020

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05154	2	\$378,000	3	\$1,279,000	\$426,333	\$390,000	\$222	\$211	41
05155	6	\$4,317,000	3	\$1,071,300	\$357,100	\$360,000	\$284	\$300	38
05156	16	\$5,099,200	9	\$1,934,800	\$214,978	\$209,000	\$115	\$122	25
05158	11	\$2,297,600	3	\$921,500	\$307,167	\$245,000	\$172	\$149	26
05161	1	\$275,000	3	\$2,284,000	\$761,333	\$544,000	\$233	\$155	9
05201	33	\$7,200,200	20	\$5,506,103	\$275,305	\$244,500	\$131	\$132	23
05250	12	\$3,106,400	6	\$1,431,500	\$238,583	\$234,500	\$149	\$146	7
05251	9	\$5,224,900	5	\$2,329,000	\$465,800	\$375,000	\$183	\$190	52
05253	2	\$675,000	2	\$355,500	\$177,750	\$177,750	\$100	\$100	107
05254	2	\$735,000	3	\$1,592,500	\$530,833	\$500,000	\$204	\$201	5
05255	12	\$6,585,000	8	\$4,093,000	\$511,625	\$422,500	\$171	\$148	143
05257	3	\$949,000	2	\$514,200	\$257,100	\$257,100	\$144	\$144	25
05261	7	\$3,033,800	3	\$321,000	\$107,000	\$112,000	\$81	\$73	121
05262	8	\$3,352,900	4	\$974,500	\$243,625	\$247,250	\$131	\$133	44
05301	26	\$7,932,500	12	\$3,240,000	\$270,000	\$239,500	\$168	\$169	11
05340	15	\$7,436,000	14	\$4,767,800	\$340,557	\$287,450	\$154	\$151	94
05342	2	\$270,000	1	\$130,000	\$130,000	\$130,000	\$82	\$82	68
05343	9	\$4,918,000	3	\$1,154,000	\$384,667	\$270,000	\$199	\$181	15
05345	11	\$2,233,200	6	\$1,262,599	\$210,433	\$222,000	\$160	\$155	23
05346	7	\$2,592,000	6	\$1,913,000	\$318,833	\$298,000	\$184	\$163	5
05350	8	\$1,493,700	4	\$989,300	\$247,325	\$259,650	\$171	\$174	91
05352	1	\$179,000	2	\$733,900	\$366,950	\$366,950	\$70	\$70	160
05353	3	\$624,900	5	\$900,500	\$180,100	\$192,500	\$119	\$118	8
05355	3	\$738,000	6	\$1,543,900	\$257,317	\$194,500	\$121	\$133	58
05356	30	\$13,219,000	27	\$7,563,499	\$280,130	\$289,000	\$146	\$150	21
05358	1	\$129,900	1	\$199,000	\$199,000	\$199,000	\$197	\$197	24
05359	5	\$1,895,000	4	\$906,000	\$226,500	\$208,500	\$114	\$108	150
05360	11	\$4,749,000	13	\$5,252,000	\$404,000	\$297,500	\$199	\$201	83
05361	10	\$2,908,000	6	\$1,767,500	\$294,583	\$290,000	\$164	\$149	298
05363	35	\$12,548,197	24	\$10,833,250	\$451,385	\$309,500	\$152	\$139	23
05401	18	\$9,535,800	8	\$6,704,400	\$838,050	\$507,450	\$322	\$248	16
05403	44	\$17,482,950	18	\$7,892,323	\$438,462	\$412,223	\$194	\$191	19
05404	11	\$3,547,699	7	\$1,929,200	\$275,600	\$282,500	\$183	\$193	4
05408	20	\$7,969,200	13	\$5,239,795	\$403,061	\$315,000	\$246	\$257	9
05440	11	\$3,359,500	4	\$1,348,700	\$337,175	\$291,250	\$197	\$180	71
05441	4	\$982,900	1	\$208,500	\$208,500	\$208,500	\$124	\$124	7
05442			1	\$129,900	\$129,900	\$129,900	\$142	\$142	24

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Sales Activity by ZIP

Nov 2020

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05445	7	\$4,648,299	4	\$2,451,000	\$612,750	\$612,000	\$172	\$166	9
05446	40	\$17,359,541	17	\$7,446,613	\$438,036	\$394,769	\$207	\$195	11
05448			1	\$274,000	\$274,000	\$274,000	\$146	\$146	2
05450	5	\$1,164,900	3	\$594,000	\$198,000	\$235,000	\$157	\$173	46
05452	49	\$16,338,950	33	\$12,453,523	\$377,379	\$386,500	\$193	\$178	9
05454	8	\$2,339,300	9	\$3,069,345	\$341,038	\$339,325	\$167	\$185	4
05455			1	\$385,458	\$385,458	\$385,458	\$202	\$202	419
05456	4	\$1,398,700	2	\$910,000	\$455,000	\$455,000	\$182	\$182	75
05457	5	\$1,742,800	2	\$479,000	\$239,500	\$239,500	\$130	\$130	184
05458	7	\$5,296,000	7	\$3,227,400	\$461,057	\$339,400	\$180	\$170	23
05459	2	\$332,550	1	\$171,500	\$171,500	\$171,500	\$116	\$116	8
05460			1	\$327,500	\$327,500	\$327,500	\$131	\$131	98
05461	10	\$4,736,340	4	\$1,413,165	\$353,291	\$361,083	\$162	\$175	10
05462	2	\$492,900	1	\$236,750	\$236,750	\$236,750	\$159	\$159	40
05463	1	\$645,000	2	\$910,000	\$455,000	\$455,000	\$189	\$189	108
05464	9	\$2,631,300	1	\$208,000	\$208,000	\$208,000	\$127	\$127	201
05465	15	\$5,894,400	4	\$1,414,500	\$353,625	\$315,250	\$190	\$185	7
05468	20	\$6,266,000	7	\$1,964,900	\$280,700	\$260,000	\$149	\$136	25
05469	1	\$600,000	4	\$1,533,000	\$383,250	\$380,000	\$210	\$211	55
05470	2	\$1,154,000	1	\$400,000	\$400,000	\$400,000	\$154	\$154	108
05471	4	\$715,900	2	\$597,000	\$298,500	\$298,500	\$148	\$148	28
05472	2	\$1,274,900	1	\$217,000	\$217,000	\$217,000	\$215	\$215	381
05474	1	\$165,000	7	\$3,028,900	\$432,700	\$400,000	\$189	\$152	36
05476	12	\$1,765,500	2	\$221,900	\$110,950	\$110,950	\$99	\$99	79
05477	8	\$2,173,800	2	\$345,000	\$172,500	\$172,500	\$177	\$177	4
05478	34	\$10,284,800	22	\$6,791,800	\$308,718	\$286,750	\$161	\$167	9
05482	11	\$7,425,900	8	\$4,911,935	\$613,992	\$542,500	\$214	\$212	14
05483	1	\$229,900	2	\$411,000	\$205,500	\$205,500	\$142	\$142	3
05486	3	\$1,924,900	4	\$4,989,000	\$1,247,250	\$1,070,000	\$277	\$257	84
05487			1	\$83,000	\$83,000	\$83,000	\$115	\$115	390
05488	10	\$3,289,094	3	\$789,000	\$263,000	\$235,000	\$132	\$132	10
05489	3	\$1,694,800	1	\$295,000	\$295,000	\$295,000	\$210	\$210	5
05491	8	\$3,672,000	5	\$1,755,000	\$351,000	\$335,000	\$180	\$154	6
05492	1	\$160,000	2	\$498,856	\$249,428	\$249,428	\$129	\$129	328
05494	3	\$1,093,900	3	\$1,145,900	\$381,967	\$370,000	\$173	\$179	7
05495	23	\$10,922,099	11	\$4,875,238	\$443,203	\$425,000	\$215	\$207	3
05602	24	\$6,310,000	13	\$4,507,400	\$346,723	\$352,000	\$181	\$166	41

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Sales Activity by ZIP

Nov 2020

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05641	25	\$6,003,300	14	\$3,713,150	\$265,225	\$220,000	\$142	\$137	10
05647	4	\$1,155,300	1	\$185,000	\$185,000	\$185,000	\$195	\$195	428
05648			1	\$230,000	\$230,000	\$230,000	\$209	\$209	3
05649			2	\$284,000	\$142,000	\$142,000	\$122	\$122	96
05651	5	\$1,678,900	1	\$340,000	\$340,000	\$340,000	\$236	\$236	12
05655	5	\$1,621,900	5	\$1,279,500	\$255,900	\$225,000	\$129	\$133	12
05656	2	\$544,900	2	\$622,000	\$311,000	\$311,000	\$101	\$101	51
05657	2	\$700,000	2	\$585,000	\$292,500	\$292,500	\$180	\$180	17
05660	5	\$1,530,900	4	\$1,081,500	\$270,375	\$290,500	\$219	\$203	17
05661	12	\$5,007,500	10	\$3,902,000	\$390,200	\$332,000	\$176	\$176	16
05663	6	\$1,574,900	4	\$884,000	\$221,000	\$209,000	\$134	\$145	41
05667	1	\$300,000	2	\$663,900	\$331,950	\$331,950	\$160	\$160	74
05672	52	\$40,317,300	25	\$17,664,901	\$706,596	\$645,000	\$266	\$241	30
05673	8	\$4,452,500	5	\$1,826,500	\$365,300	\$225,000	\$211	\$227	45
05674	14	\$4,828,200	18	\$7,273,518	\$404,084	\$308,000	\$230	\$195	19
05676	8	\$2,521,400	5	\$1,873,000	\$374,600	\$298,900	\$187	\$185	6
05677	2	\$354,900	1	\$552,000	\$552,000	\$552,000	\$288	\$288	2
05679	5	\$978,800	1	\$213,500	\$213,500	\$213,500	\$125	\$125	7
05680	4	\$1,266,000	1	\$335,000	\$335,000	\$335,000	\$258	\$258	431
05681			1	\$700,000	\$700,000	\$700,000	\$187	\$187	153
05682	2	\$1,859,900	3	\$2,098,000	\$699,333	\$350,000	\$213	\$237	13
05701	52	\$11,922,900	35	\$7,761,500	\$221,757	\$209,500	\$121	\$118	23
05732	1	\$245,000	2	\$1,274,900	\$637,450	\$637,450	\$236	\$236	651
05733	15	\$3,984,200	4	\$1,294,000	\$323,500	\$331,000	\$166	\$139	9
05734	4	\$948,500	2	\$480,000	\$240,000	\$240,000	\$108	\$108	45
05735	16	\$6,206,199	5	\$1,500,000	\$300,000	\$340,000	\$146	\$117	35
05738	3	\$1,589,000	3	\$1,148,000	\$382,667	\$380,000	\$138	\$145	5
05739	6	\$2,096,900	2	\$562,500	\$281,250	\$281,250	\$164	\$164	30
05743	11	\$1,871,100	3	\$369,400	\$123,133	\$180,000	\$61	\$83	85
05751	31	\$11,464,400	22	\$5,817,435	\$264,429	\$248,347	\$191	\$203	33
05753	17	\$6,119,800	8	\$4,082,000	\$510,250	\$404,500	\$168	\$176	30
05757	2	\$495,000	4	\$1,079,900	\$269,975	\$220,000	\$114	\$109	34
05758	1	\$230,000	1	\$461,000	\$461,000	\$461,000	\$177	\$177	3
05759	2	\$454,900	1	\$421,750	\$421,750	\$421,750	\$132	\$132	31
05761	4	\$1,152,000	2	\$251,000	\$125,500	\$125,500	\$59	\$59	31
05762	4	\$1,276,900	2	\$1,109,900	\$554,950	\$554,950	\$164	\$164	11
05764	9	\$1,383,200	2	\$884,100	\$442,050	\$442,050	\$157	\$157	263

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Sales Activity by ZIP

Nov 2020

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05765	2	\$436,900	3	\$575,900	\$191,967	\$169,000	\$103	\$105	11
05766	1	\$89,000	1	\$325,000	\$325,000	\$325,000	\$93	\$93	255
05767	6	\$1,676,800	6	\$1,045,000	\$174,167	\$218,500	\$156	\$180	20
05768			1	\$850,000	\$850,000	\$850,000	\$608	\$608	1
05769	2	\$314,800	2	\$484,000	\$242,000	\$242,000	\$164	\$164	235
05770	4	\$1,674,000	1	\$212,500	\$212,500	\$212,500	\$153	\$153	714
05772	2	\$354,000	4	\$837,000	\$209,250	\$209,500	\$139	\$136	8
05773	4	\$1,779,895	3	\$2,465,000	\$821,667	\$270,000	\$295	\$191	245
05774	3	\$574,900	3	\$667,500	\$222,500	\$245,000	\$111	\$81	25
05775	2	\$375,000	1	\$475,000	\$475,000	\$475,000	\$152	\$152	54
05776	1	\$279,900	1	\$135,000	\$135,000	\$135,000	\$138	\$138	362
05819	14	\$3,221,250	12	\$2,268,840	\$189,070	\$165,500	\$102	\$96	47
05821	2	\$297,000	1	\$196,500	\$196,500	\$196,500	\$151	\$151	3
05822	6	\$1,745,400	7	\$1,485,200	\$212,171	\$165,000	\$94	\$69	97
05824	2	\$299,900	2	\$451,000	\$225,500	\$225,500	\$147	\$147	9
05825	1	\$459,000	1	\$165,000	\$165,000	\$165,000	\$177	\$177	10
05828	3	\$723,000	4	\$852,250	\$213,063	\$157,625	\$151	\$118	116
05829	10	\$2,894,200	4	\$944,500	\$236,125	\$234,750	\$117	\$104	54
05830	5	\$1,236,400	2	\$454,000	\$227,000	\$227,000	\$128	\$128	55
05832	3	\$649,000	4	\$1,304,000	\$326,000	\$329,500	\$225	\$213	38
05837			1	\$164,900	\$164,900	\$164,900	\$149	\$149	54
05839	6	\$1,081,900	3	\$336,000	\$112,000	\$121,000	\$65	\$60	30
05843	3	\$768,000	2	\$464,000	\$232,000	\$232,000	\$131	\$131	112
05845	5	\$648,400	1	\$435,000	\$435,000	\$435,000	\$119	\$119	8
05846	8	\$1,841,000	5	\$341,900	\$68,380	\$58,000	\$63	\$65	20
05851	16	\$4,380,599	8	\$1,856,900	\$232,113	\$182,900	\$94	\$93	76
05853	4	\$950,000	4	\$1,414,000	\$353,500	\$272,000	\$179	\$168	6
05855	17	\$4,920,900	7	\$1,517,900	\$216,843	\$147,900	\$98	\$107	29
05857	10	\$3,134,200	2	\$400,000	\$200,000	\$200,000	\$136	\$136	146
05858	1	\$199,000	1	\$230,000	\$230,000	\$230,000	\$111	\$111	434
05859	9	\$2,393,000	2	\$353,500	\$176,750	\$176,750	\$143	\$143	182
05860	6	\$975,700	3	\$494,000	\$164,667	\$175,000	\$93	\$134	164
05862	3	\$829,000	1	\$265,000	\$265,000	\$265,000	\$155	\$155	181
05866	2	\$299,500	1	\$110,000	\$110,000	\$110,000	\$100	\$100	199
05868			1	\$270,000	\$270,000	\$270,000	\$165	\$165	40
05871	8	\$2,297,900	5	\$1,320,000	\$264,000	\$216,000	\$156	\$145	110
05872	2	\$784,000	1	\$339,500	\$339,500	\$339,500	\$162	\$162	26

Continues on next page →

Sales Activity by ZIP

Nov 2020

← Continued from previous page

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05874	4	\$1,059,900	2	\$515,000	\$257,500	\$257,500	\$117	\$117	10
05875	1	\$189,900	2	\$479,000	\$239,500	\$239,500	\$122	\$122	109
05903	5	\$1,072,800	2	\$142,500	\$71,250	\$71,250	\$64	\$64	304
05904			1	\$61,856	\$61,856	\$61,856	\$53	\$53	66
05905	7	\$2,741,000	1	\$240,000	\$240,000	\$240,000	\$150	\$150	37
05906	4	\$694,900	3	\$153,000	\$51,000	\$50,000	\$88	\$88	103
Other	1	\$399,000	2	\$647,500	\$323,750	\$323,750	\$191	\$191	13

Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Details

Report Name: Vermont Indicators Report November 2020

Run Date: 12/13/2020

Scheduled: No

Report Date Range: From 11/2019 To: 11/2020

Information Included

- | | |
|--|--|
| <input checked="" type="checkbox"/> Include Cover Sheet | <input checked="" type="checkbox"/> Averages |
| <input checked="" type="checkbox"/> Include Key Metric Summary * | <input checked="" type="checkbox"/> Medians |
| <input type="checkbox"/> Include Metrics By | <input checked="" type="checkbox"/> Include Appendix |

* The Key Metrics Table's YTD median calculations are calculated using a weighted average of the median values for each month that is included.

MLS Filter

MLS: All

Listing Filters

Property Types: Condo/Townhouse/Apt Single Family Residence

Sales Types: All

Price Range: None

Location Filters

State: Vermont

County: All

ZIP Code: All

Listing Activity Charts

- New Listings
- Active Listings
- Avg/Med Listing Price
- Avg/Med Listing Price per Sq Ft
- Avg/Med Listing Price vs Est Value
- Median Days in RPR
- Months of Inventory
- Absorption Rate

Sales Activity Charts

- Active/Pending/Sold
- New Pending Sales
- Pending Sales
- Closed Sales
- Avg/Med Sales Price
- Avg/Med Sales Price per Sq Ft
- Avg/Med Sales Price vs Listing Price
- Avg/Med Sales Price vs Est Value

Distressed Charts

- Distressed Listings
- Distressed Sales

Data Tables Using 11/2020 data

- Listing Activity by ZIP
- Listing Activity by Metro Area
- Sales Activity by ZIP
- Sales Activity by Metro Area