

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

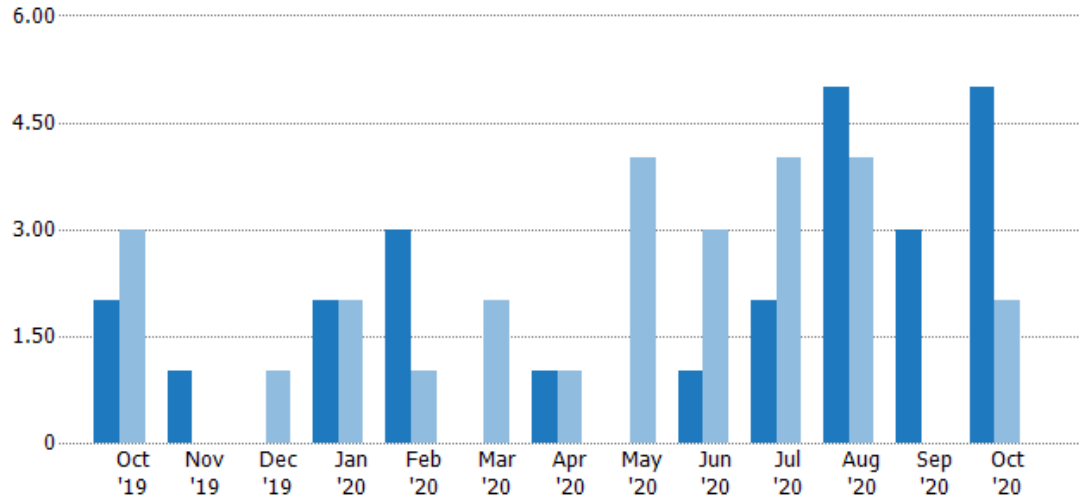
Key Metrics	Oct 2020	Oct 2019	+ / -	YTD 2020	YTD 2019	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	5	2	+150%	22	23	-4.3%
New Listing Volume	\$2,784,000	\$873,000	+218.9%	\$16,026,000	\$13,187,300	+21.5%
Active Listing Count	12	19	-36.8%	N/A	N/A	
Active Listing Volume	\$11,771,000	\$14,145,900	-16.8%	N/A	N/A	
Average Listing Price	\$980,917	\$744,521	+31.8%	\$890,427	\$595,289	+49.6%
Median Listing Price	\$482,000	\$599,000	-19.5%	\$533,797	\$460,299	+16%
Median Days in RPR	57	162	-64.8%	201.17	171.8	+17.1%
Months of Inventory	4	19	-78.9%	12.3	9	+37.4%
Absorption Rate	25%	5.26%	+19.7%	8.13%	11.17%	-3%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	6	2	+200%	30	15	+100%
New Pending Sales Volume	\$4,533,000	\$468,000	+868.6%	\$18,322,000	\$5,304,800	+245.4%
Pending Sales Count	5	5	±	N/A	N/A	
Pending Sales Volume	\$4,208,000	\$1,046,900	+301.9%	N/A	N/A	
Closed Sales Count	2	2	±	18	10	+80%
Closed Sales Volume	\$2,025,000	\$755,000	+168.2%	\$9,600,499	\$4,545,000	+111.2%
Average Sales Price	\$1,012,500	\$377,500	+168.2%	\$533,361	\$454,500	+17.4%
Median Sales Price	\$1,012,500	\$377,500	+168.2%	\$492,806	\$454,500	+8.4%

## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



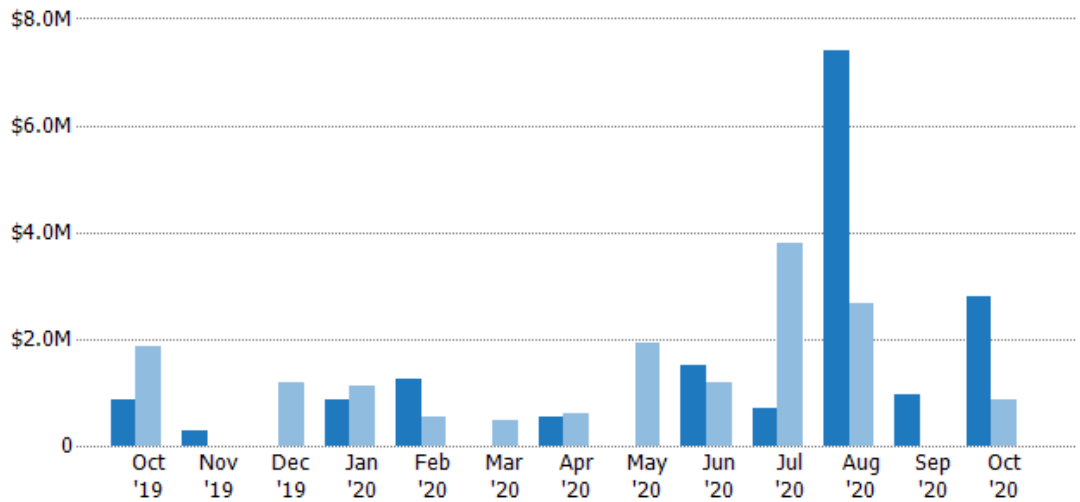
Current Year	2	1	-	2	3	-	1	-	1	2	5	3	5
Prior Year	3	-	1	2	1	2	1	4	3	4	4	-	2
Percent Change from Prior Year	-33%	100%	-100%	0%	200%	-100%	0%	-100%	-67%	-50%	25%	100%	150%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Current Year	\$873K	\$289K	-	\$880K	\$1.24M	-	\$545K	-	\$1.5M	\$688K	\$7.41M	\$973K	\$2.78M
Prior Year	\$1.86M	-	\$1.18M	\$1.13M	\$550K	\$493K	\$599K	\$1.91M	\$1.18M	\$3.78M	\$2.67M	-	\$873K
Percent Change from Prior Year	-53%	100%	-100%	-22%	126%	-100%	-9%	-100%	27%	-82%	178%	100%	219%

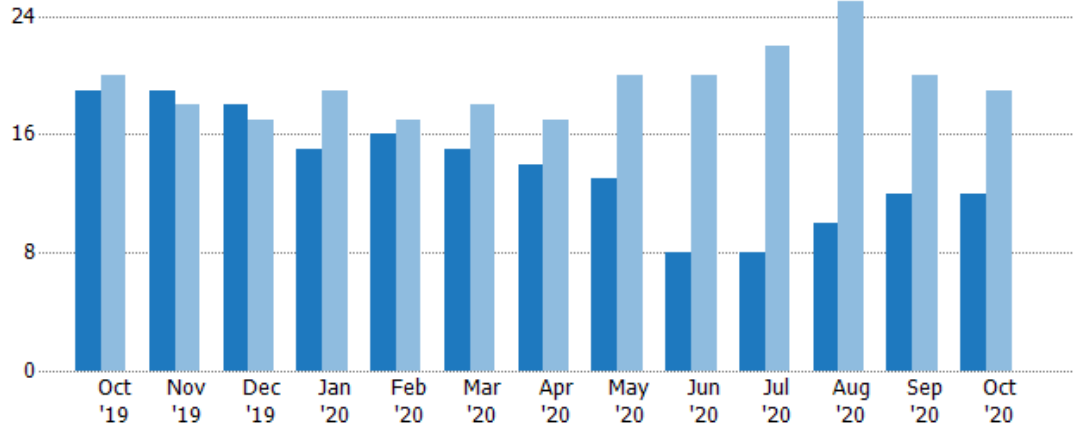
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Oct '20	12	-36.8%
Oct '19	19	-5%
Oct '18	20	45%



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	19	19	18	15	16	15	14	13	8	8	10	12	12
Prior Year	20	18	17	19	17	18	17	20	20	22	25	20	19
Percent Change from Prior Year	-5%	6%	6%	-21%	-6%	-17%	-18%	-35%	-60%	-64%	-60%	-40%	-37%

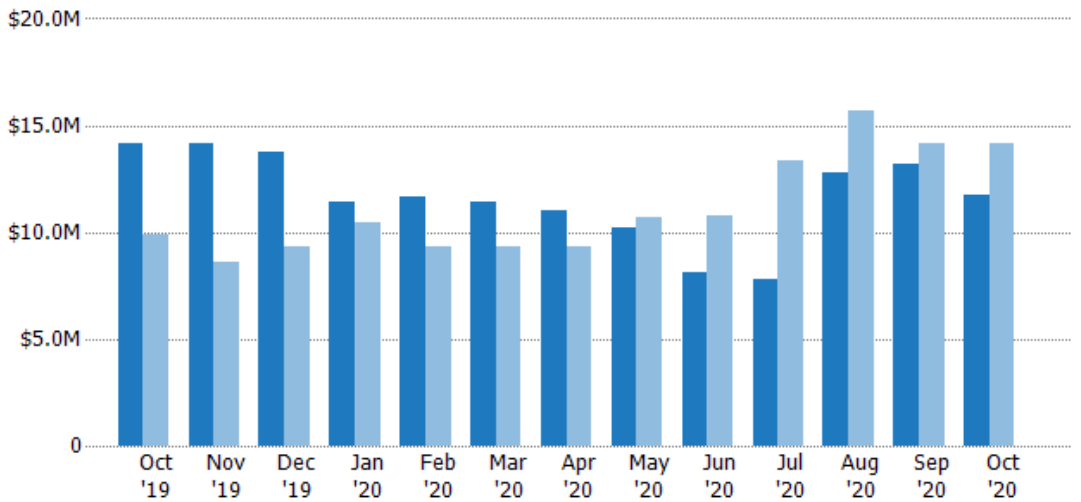
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Oct '20	\$11.8M	-16.8%
Oct '19	\$14.1M	43.1%
Oct '18	\$9.88M	24.6%



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	\$14.1M	\$14.1M	\$13.7M	\$11.4M	\$11.6M	\$11.4M	\$11M	\$10.2M	\$8.14M	\$7.82M	\$12.8M	\$13.2M	\$11.8M
Prior Year	\$9.88M	\$8.61M	\$9.31M	\$10.4M	\$9.34M	\$9.36M	\$9.36M	\$10.7M	\$10.8M	\$13.3M	\$15.7M	\$14.2M	\$14.1M
Percent Change from Prior Year	43%	64%	47%	10%	25%	22%	18%	-4%	-25%	-41%	-18%	-7%	-17%

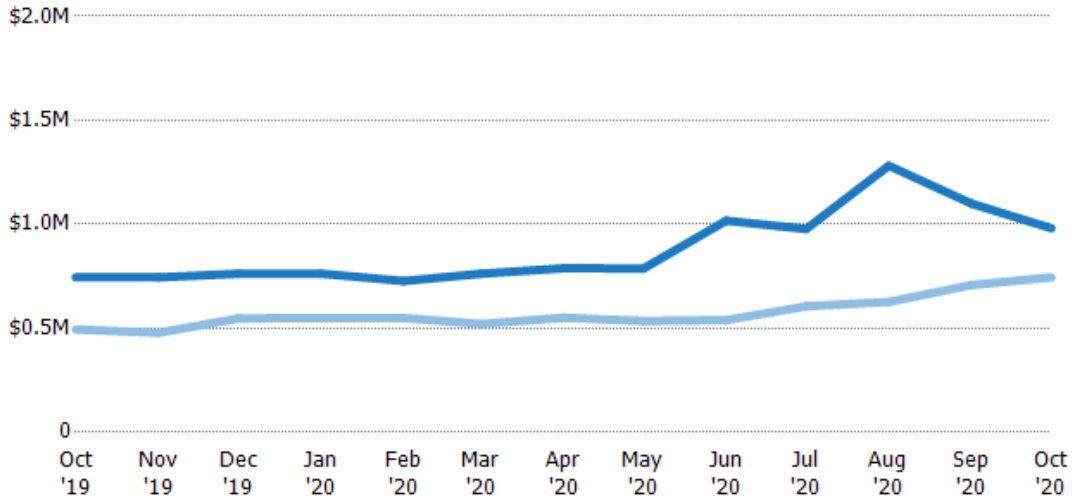
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Price	% Chg.
Oct '20	\$981K	31.8%
Oct '19	\$745K	50.7%
Oct '18	\$494K	-14.1%



Current Year	\$745K	\$745K	\$762K	\$763K	\$727K	\$762K	\$788K	\$788K	\$1.02M	\$977K	\$1.28M	\$1.1M	\$981K
Prior Year	\$494K	\$478K	\$548K	\$549K	\$549K	\$520K	\$551K	\$535K	\$539K	\$605K	\$627K	\$708K	\$745K
Percent Change from Prior Year	51%	56%	39%	39%	32%	47%	43%	47%	89%	61%	105%	55%	32%

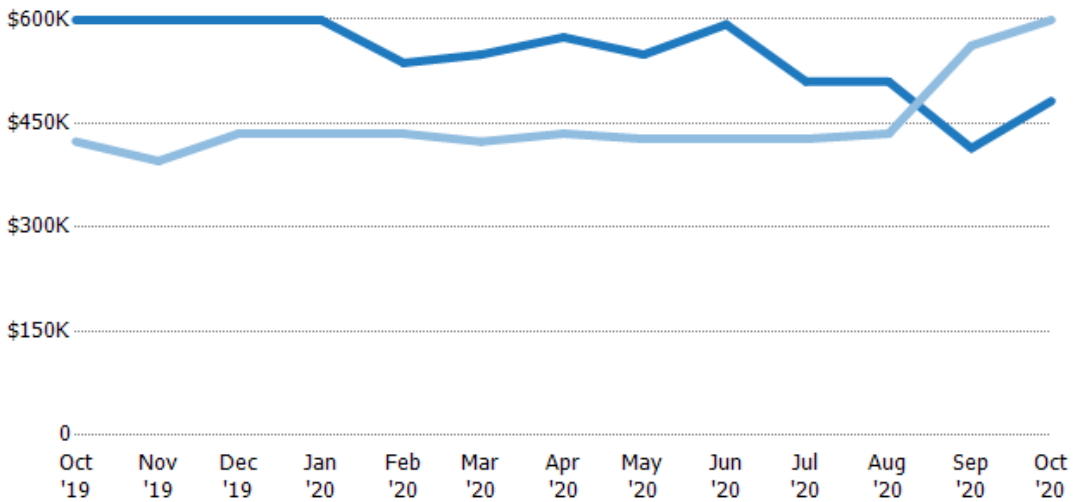
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Price	% Chg.
Oct '20	\$482K	-19.5%
Oct '19	\$599K	41.4%
Oct '18	\$424K	-19.7%



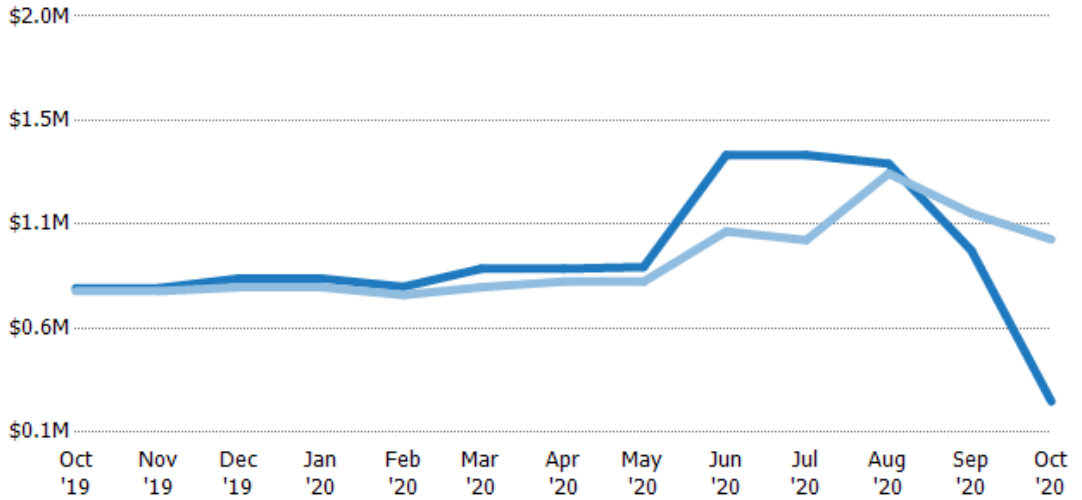
Current Year	\$599K	\$599K	\$599K	\$599K	\$537K	\$549K	\$574K	\$549K	\$593K	\$510K	\$510K	\$414K	\$482K
Prior Year	\$424K	\$396K	\$435K	\$435K	\$435K	\$424K	\$435K	\$428K	\$428K	\$428K	\$435K	\$562K	\$599K
Percent Change from Prior Year	41%	51%	38%	38%	23%	30%	32%	28%	39%	19%	17%	-26%	-20%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
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 Family Residence



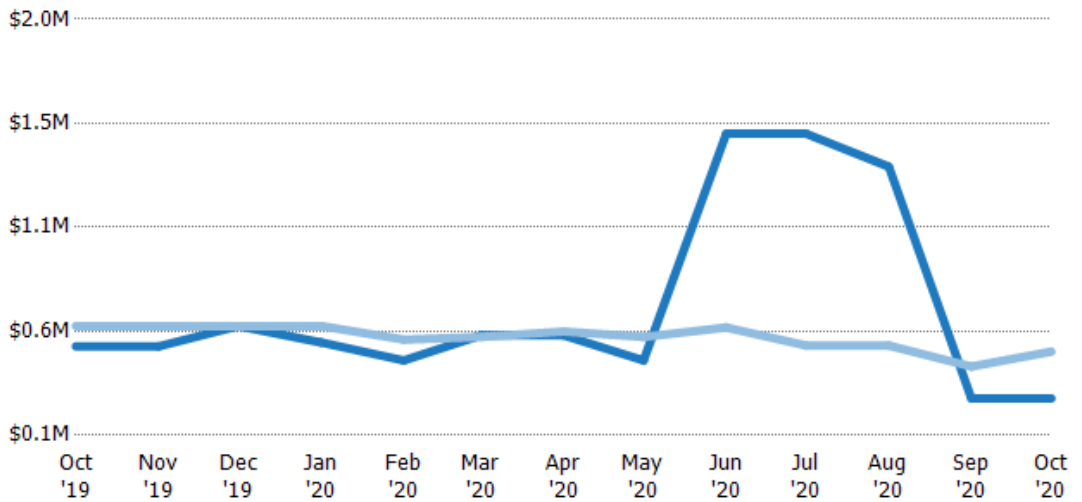
Avg Est Value	\$758K	\$758K	\$802K	\$802K	\$765K	\$847K	\$847K	\$855K	\$1.37M	\$1.37M	\$1.33M	\$930K	\$241K
Avg Listing Price	\$745K	\$745K	\$762K	\$763K	\$727K	\$762K	\$788K	\$788K	\$1.02M	\$977K	\$1.28M	\$1.1M	\$981K
Avg Listing Price as a % of Avg Est Value	98%	98%	95%	95%	95%	90%	93%	92%	74%	72%	97%	118%	408%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Median Est Value	\$506K	\$506K	\$599K	\$524K	\$442K	\$557K	\$557K	\$442K	\$1.48M	\$1.48M	\$1.33M	\$268K	\$268K
Median Listing Price	\$599K	\$599K	\$599K	\$599K	\$537K	\$549K	\$574K	\$549K	\$593K	\$510K	\$510K	\$414K	\$482K
Med Listing Price as a % of Med Est Value	118%	118%	100%	114%	122%	99%	103%	124%	40%	35%	38%	154%	180%

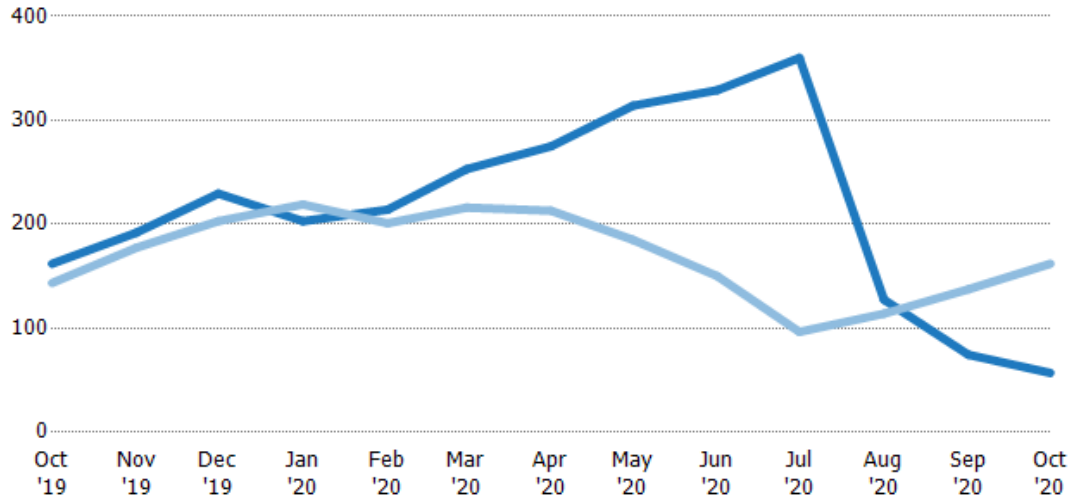
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Days	% Chg.
Oct '20	57	-64.8%
Oct '19	162	12.9%
Oct '18	144	7.3%



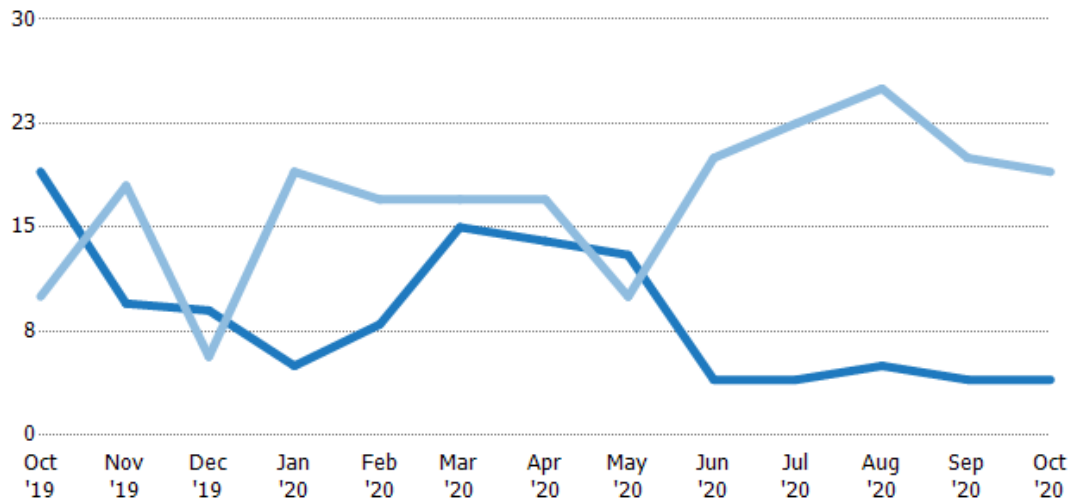
	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	162	192	230	203	214	253	275	314	329	360	128	74.5	57
Prior Year	144	178	203	219	201	216	213	185	150	96.5	114	138	162
Percent Change from Prior Year	13%	8%	13%	-7%	6%	17%	29%	70%	119%	273%	12%	-46%	-65%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: South Londonderry, VT 05155  
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 Family Residence



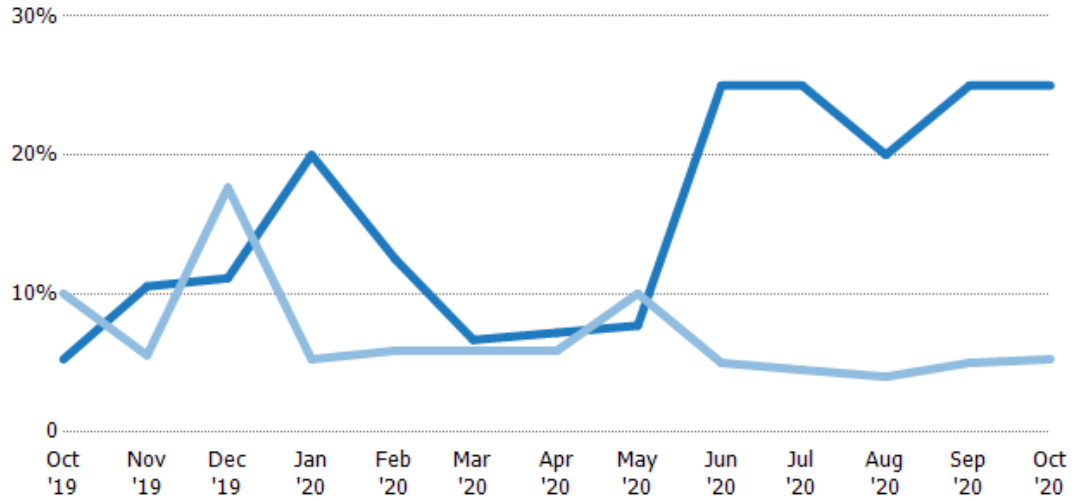
	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	19	9.5	9	5	8	15	14	13	4	4	5	4	4
Prior Year	10	18	5.67	19	17	17	17	10	20	22.5	25	20	19
Percent Change from Prior Year	90%	-47%	59%	-74%	-53%	100%	-100%	30%	-80%	100%	-80%	-80%	-79%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: South Londonderry, VT 05155  
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 Family Residence



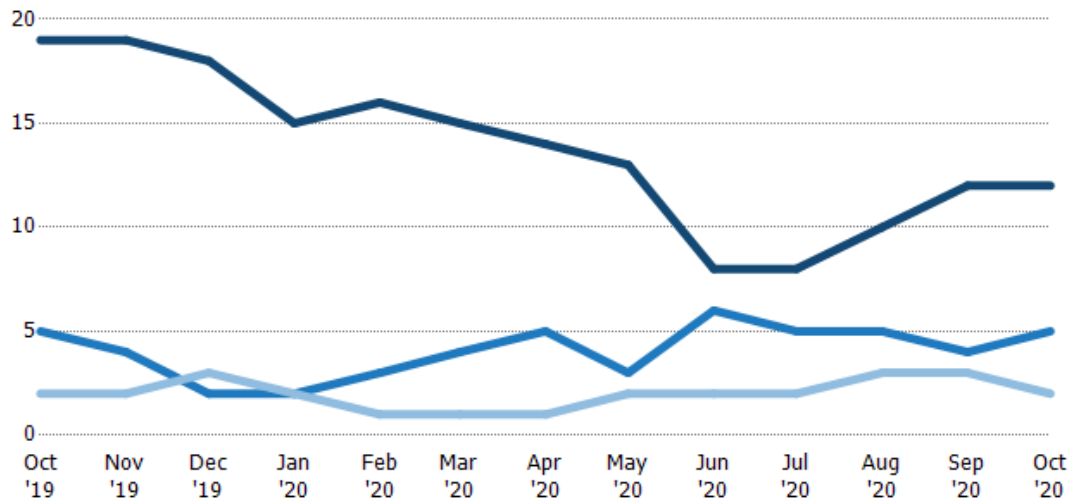
	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	5%	11%	11%	20%	13%	7%	7%	8%	25%	25%	20%	25%	25%
Prior Year	10%	6%	18%	5%	6%	6%	6%	10%	5%	5%	4%	5%	5%
Change from Prior Year	5%	-5%	7%	-15%	-7%	-7%	6%	2%	-20%	-25%	-16%	-20%	-20%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
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 Family Residence



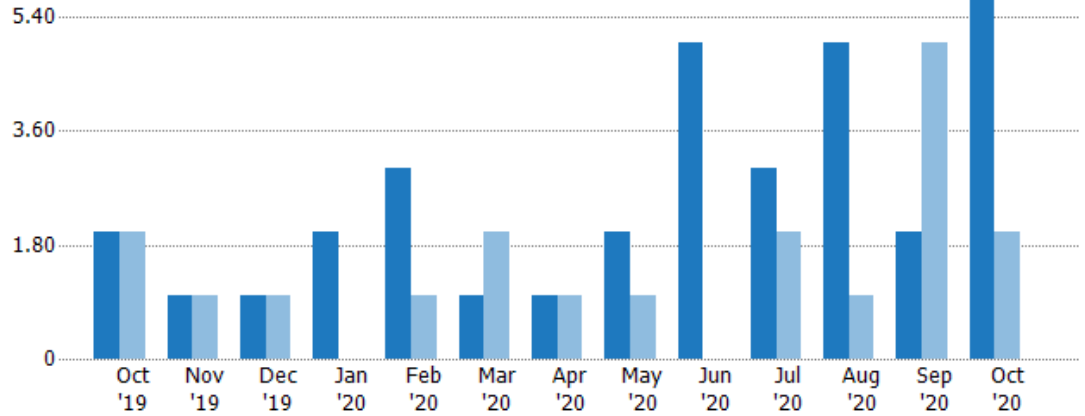
	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Active	19	19	18	15	16	15	14	13	8	8	10	12	12
Pending	5	4	2	2	3	4	5	3	6	5	5	4	5
Sold	2	2	3	2	1	1	1	2	2	2	3	3	2

## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



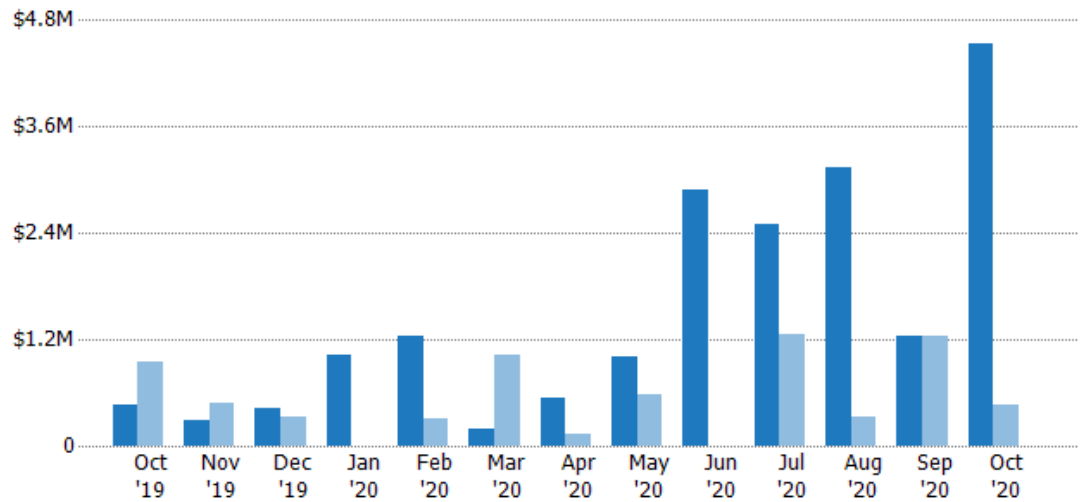
Current Year	2	1	1	2	3	1	1	2	5	3	5	2	6
Prior Year	2	1	1	-	1	2	1	1	-	2	1	5	2
Percent Change from Prior Year	0%	0%	0%	100%	200%	-50%	0%	100%	100%	50%	400%	-60%	200%

## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Current Year	\$468K	\$289K	\$424K	\$1.03M	\$1.25M	\$199K	\$545K	\$999K	\$2.88M	\$2.5M	\$3.14M	\$1.24M	\$4.53M
Prior Year	\$949K	\$475K	\$330K	-	\$300K	\$1.02M	\$139K	\$580K	-	\$1.25M	\$325K	\$1.23M	\$468K
Percent Change from Prior Year	-51%	-39%	28%	100%	316%	-80%	292%	72%	100%	100%	866%	1%	869%

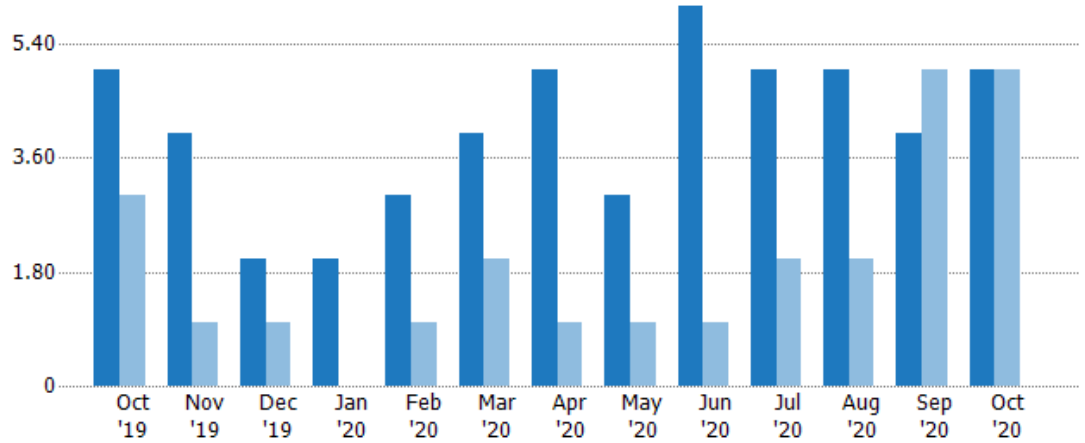


## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



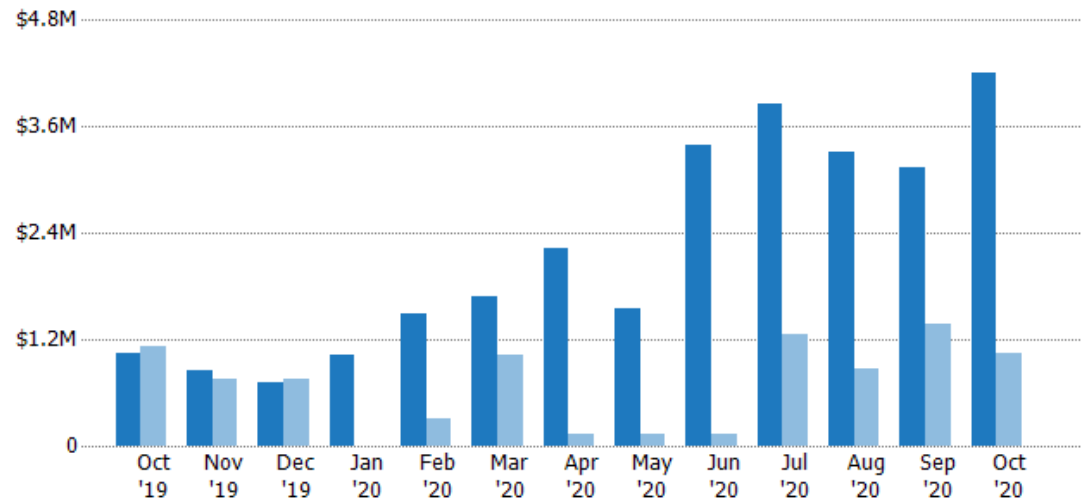
Current Year	5	4	2	2	3	4	5	3	6	5	5	4	5
Prior Year	3	1	1	-	1	2	1	1	1	2	2	5	5
Percent Change from Prior Year	67%	300%	100%	100%	200%	100%	400%	200%	500%	150%	150%	-20%	0%

## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



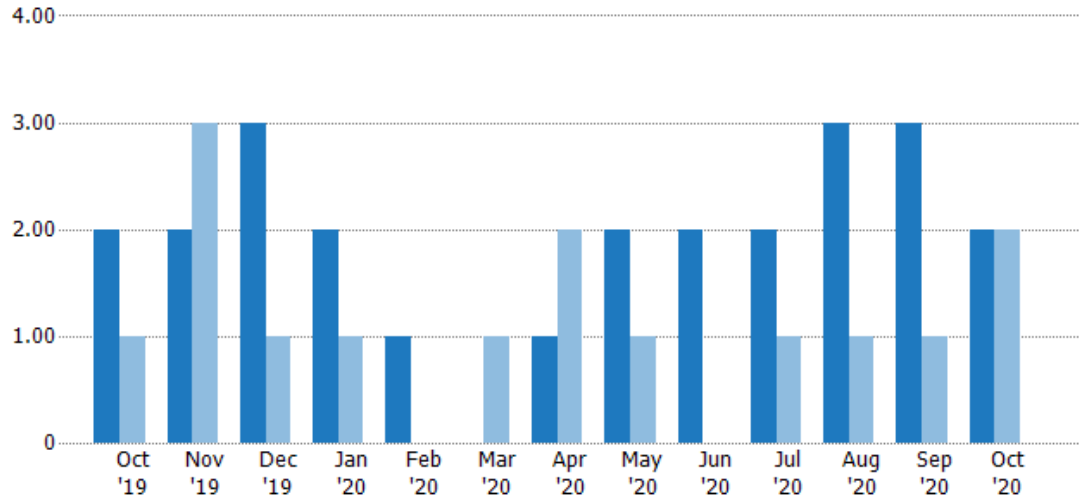
Current Year	\$1.05M	\$852K	\$713K	\$1.03M	\$1.48M	\$1.68M	\$2.23M	\$1.54M	\$3.4M	\$3.86M	\$3.31M	\$3.14M	\$4.21M
Prior Year	\$1.12M	\$750K	\$750K	-	\$300K	\$1.02M	\$139K	\$139K	\$139K	\$1.25M	\$875K	\$1.37M	\$1.05M
Percent Change from Prior Year	-6%	14%	-5%	100%	394%	66%	1,502%	1,011%	2,346%	209%	279%	129%	302%

## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



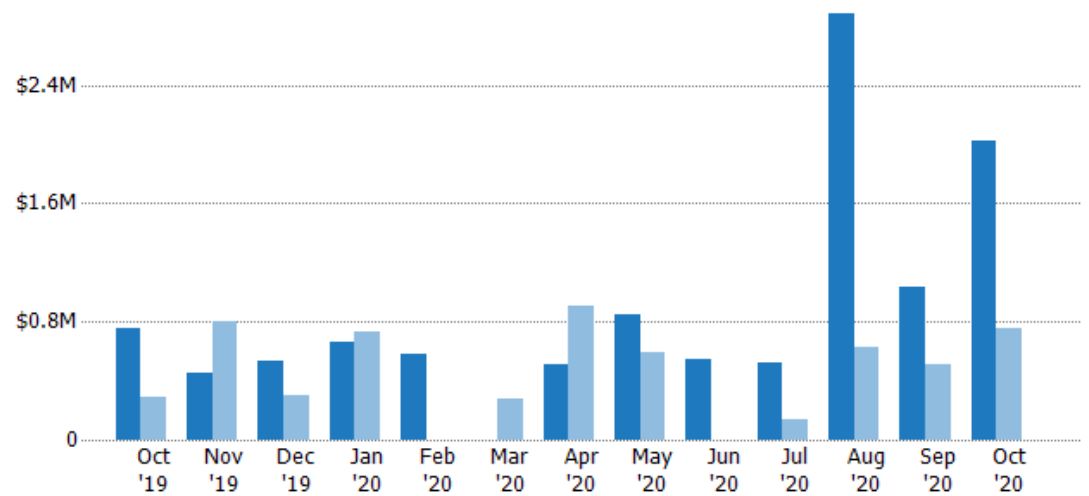
Current Year	2	2	3	2	1	-	1	2	2	2	3	3	2
Prior Year	1	3	1	1	-	1	2	1	-	1	1	1	2
Percent Change from Prior Year	100%	-33%	200%	100%	100%	-100%	-50%	100%	100%	100%	200%	200%	0%

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



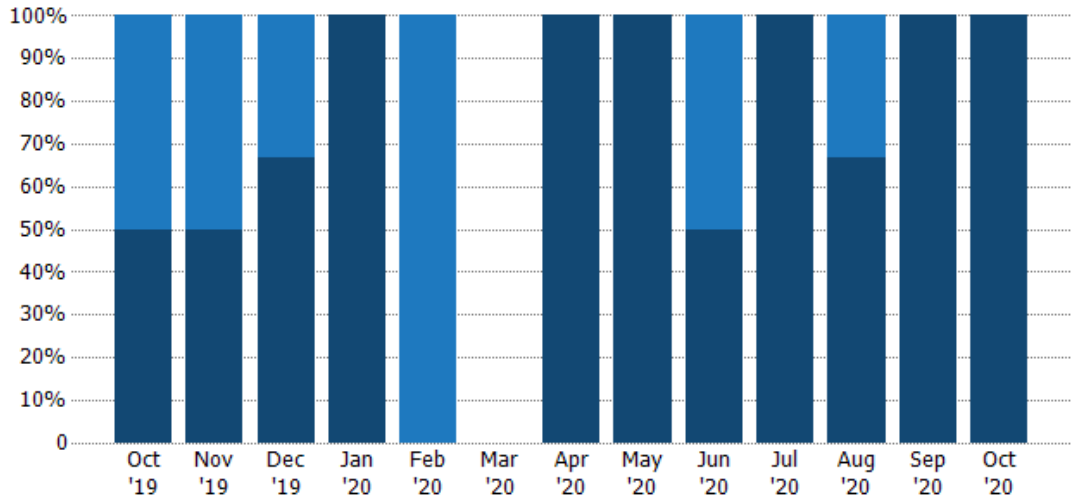
Current Year	\$755K	\$451K	\$532K	\$665K	\$580K	-	\$515K	\$843K	\$543K	\$520K	\$2.88M	\$1.03M	\$2.03M
Prior Year	\$290K	\$804K	\$305K	\$730K	-	\$280K	\$910K	\$595K	-	\$135K	\$630K	\$510K	\$755K
Percent Change from Prior Year	160%	-44%	74%	-9%	100%	-100%	-43%	42%	100%	285%	357%	102%	168%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



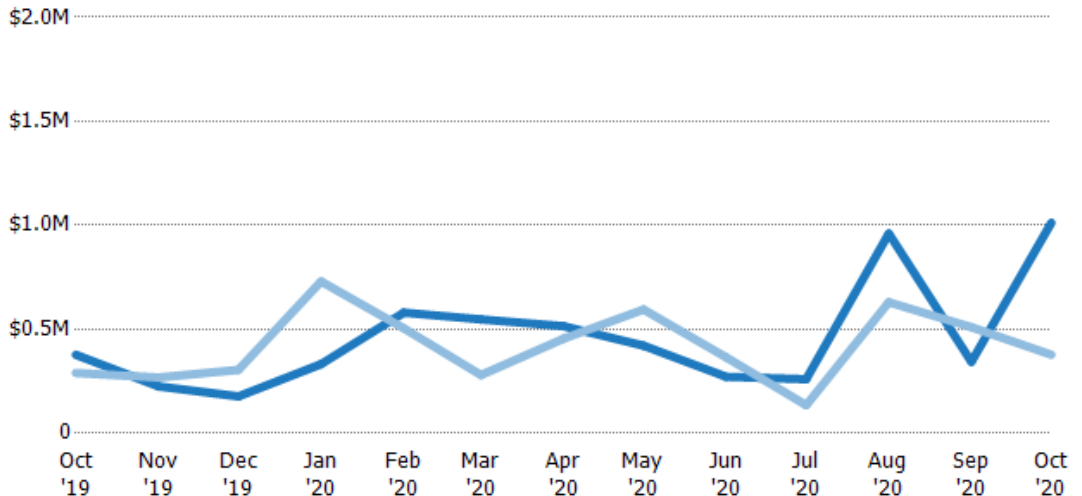
Property Type	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Condo/Townhouse	50%	50%	33%	-	100%	-	-	-	50%	-	33%	-	-
Single Family Residence	50%	50%	67%	100%	-	-	100%	100%	50%	100%	67%	100%	100%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



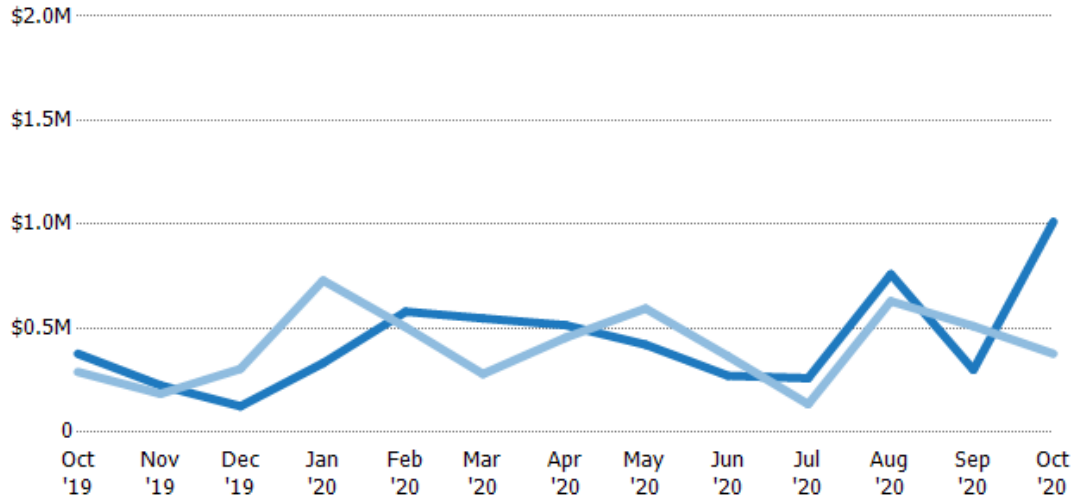
Property Type	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	\$378K	\$226K	\$177K	\$333K	\$580K	\$548K	\$515K	\$421K	\$272K	\$260K	\$960K	\$343K	\$1.01M
Prior Year	\$290K	\$268K	\$305K	\$730K	\$505K	\$280K	\$455K	\$595K	\$365K	\$135K	\$630K	\$510K	\$378K
Percent Change from Prior Year	30%	-16%	-42%	-54%	100%	-100%	13%	-29%	100%	93%	52%	-33%	168%

## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



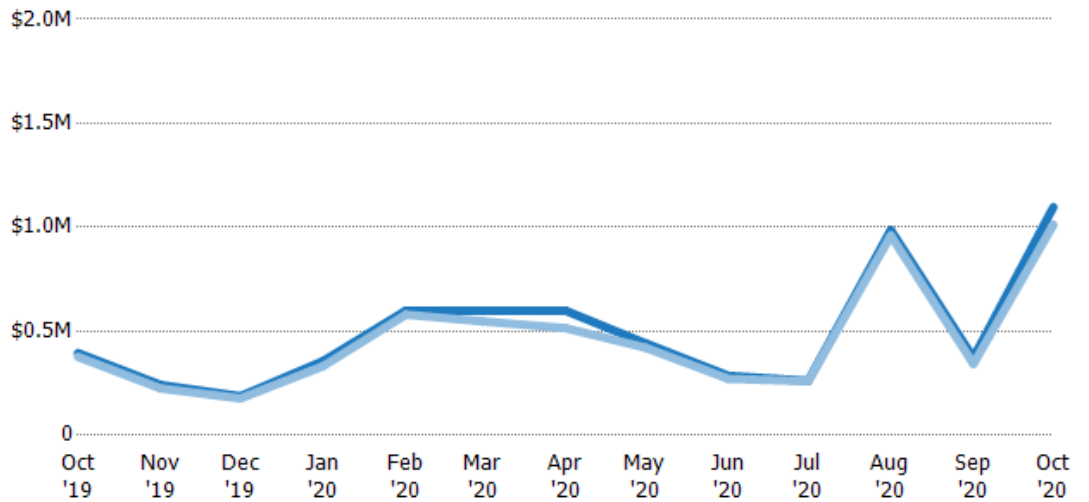
Current Year	\$378K	\$226K	\$125K	\$333K	\$580K	\$548K	\$515K	\$421K	\$272K	\$260K	\$760K	\$300K	\$1.01M
Prior Year	\$290K	\$185K	\$305K	\$730K	\$505K	\$280K	\$455K	\$595K	\$365K	\$135K	\$630K	\$510K	\$378K
Percent Change from Prior Year	30%	22%	-59%	-54%	100%	-100%	13%	-29%	100%	93%	21%	-41%	168%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



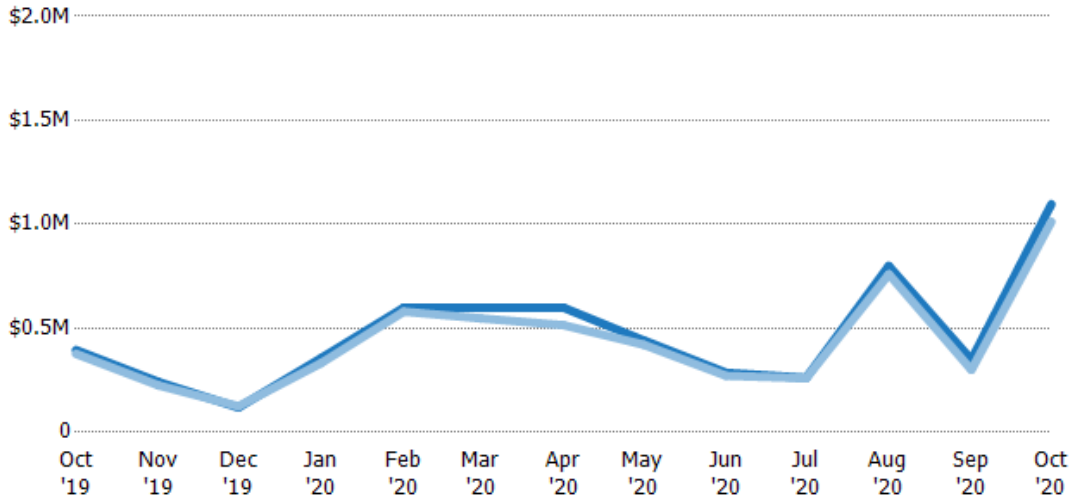
Avg List Price	\$396K	\$242K	\$188K	\$357K	\$599K	\$599K	\$599K	\$442K	\$286K	\$262K	\$987K	\$373K	\$1.1M
Avg Sales Price	\$378K	\$226K	\$177K	\$333K	\$580K	\$548K	\$515K	\$421K	\$272K	\$260K	\$960K	\$343K	\$1.01M
Avg Sales Price as a % of Avg List Price	95%	93%	94%	93%	97%	91%	86%	95%	95%	99%	97%	92%	92%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
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 Family Residence



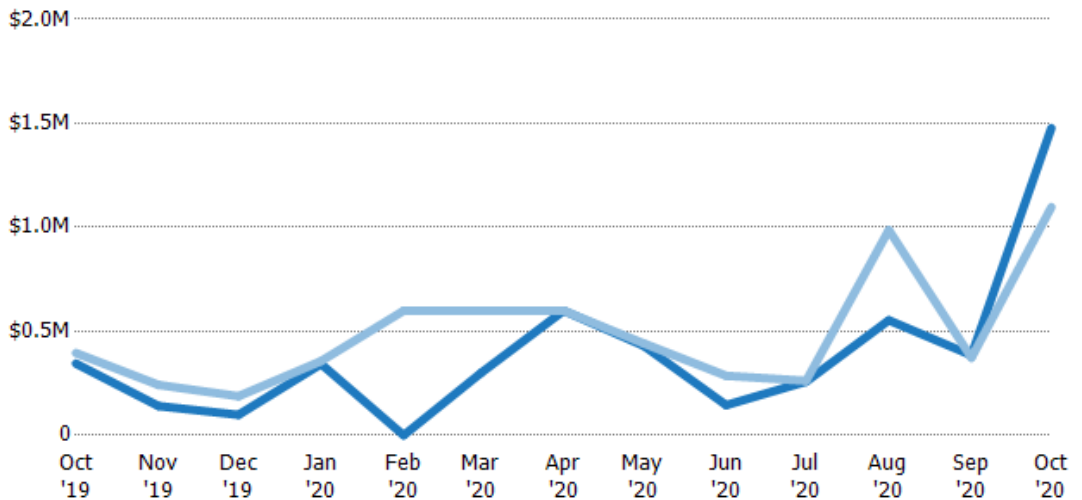
Median List Price	\$396K	\$242K	\$119K	\$357K	\$599K	\$599K	\$599K	\$442K	\$286K	\$262K	\$800K	\$349K	\$1.1M
Median Sales Price	\$378K	\$226K	\$125K	\$333K	\$580K	\$548K	\$515K	\$421K	\$272K	\$260K	\$760K	\$300K	\$1.01M
Med Sales Price as a % of Med List Price	95%	93%	105%	93%	97%	91%	86%	95%	95%	99%	95%	86%	92%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



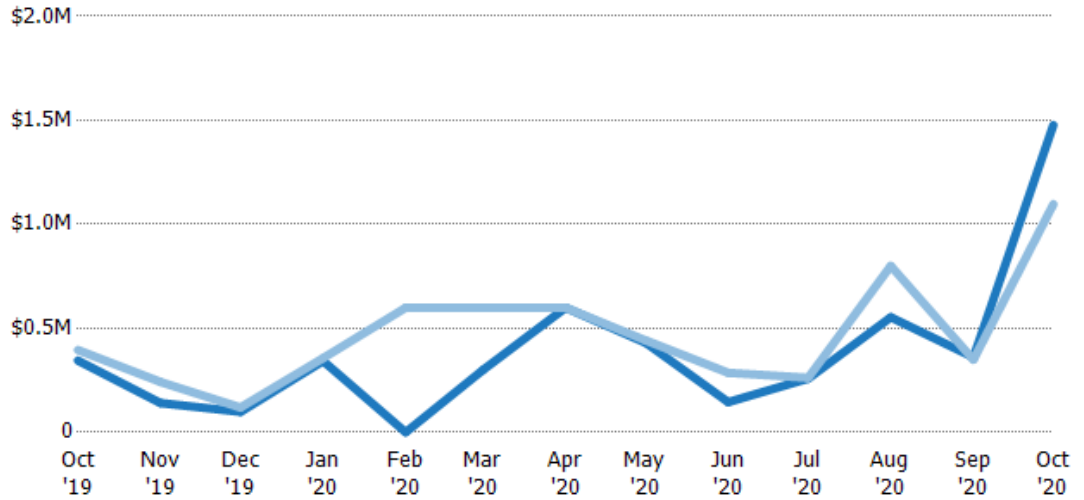
Avg Est Value	\$345K	\$141K	\$98.4K	\$343K	\$0	\$299K	\$599K	\$430K	\$145K	\$258K	\$553K	\$385K	\$1.48M
Avg Sales Price	\$396K	\$242K	\$188K	\$357K	\$599K	\$599K	\$599K	\$442K	\$286K	\$262K	\$987K	\$373K	\$1.1M
Avg Sales Price as a % of Avg Est Value	115%	172%	191%	104%	100%	100%	100%	103%	197%	102%	178%	97%	74%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Median Est Value	\$345K	\$141K	\$98.4K	\$343K	\$0	\$299K	\$599K	\$430K	\$145K	\$258K	\$553K	\$361K	\$1.48M
Median Sales Price	\$396K	\$242K	\$119K	\$357K	\$599K	\$599K	\$599K	\$442K	\$286K	\$262K	\$800K	\$349K	\$1.1M
Med Sales Price as a % of Med Est Value	115%	172%	121%	104%	100%	100%	100%	103%	197%	102%	145%	97%	74%