

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

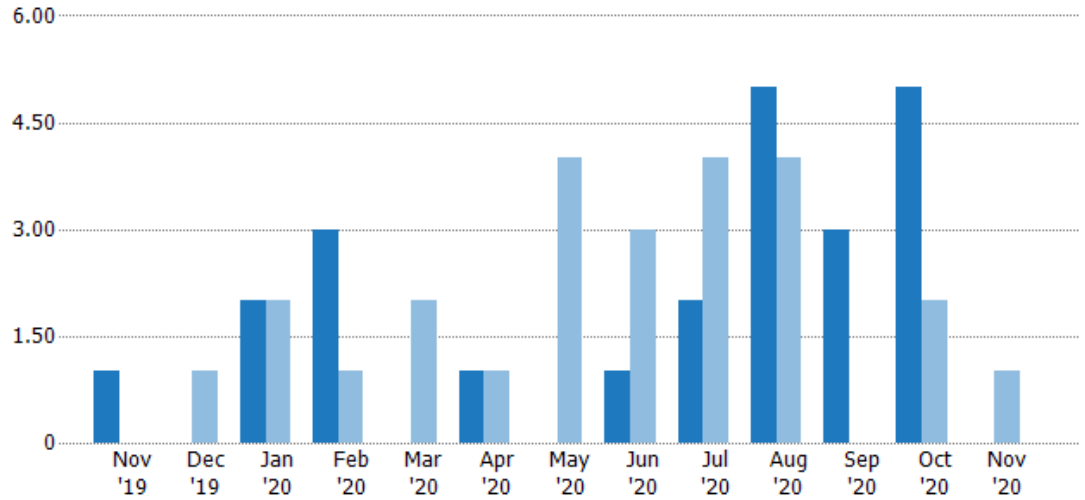
Key Metrics	Nov 2020	Nov 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	–	1	–	22	24	-8.3%
New Listing Volume	–	\$289,000	–	\$16,026,000	\$13,476,300	+18.9%
Active Listing Count	7	19	-63.2%	N/A	N/A	
Active Listing Volume	\$10,048,000	\$14,145,900	-29%	N/A	N/A	
Average Listing Price	\$1,435,429	\$744,521	+92.8%	\$919,773	\$608,416	+51.2%
Median Listing Price	\$550,000	\$599,000	-8.2%	\$534,669	\$472,500	+13.2%
Median Days in RPR	88	192	-54.2%	185	175.17	+5.6%
Months of Inventory	3.5	9.5	-63.2%	10.8	8.6	+25.4%
Absorption Rate	28.57%	10.53%	+18%	9.23%	11.57%	-2.3%
Sales Activity Charts Metrics						
New Pending Sales Count	4	1	+300%	34	16	+112.5%
New Pending Sales Volume	\$1,198,000	\$289,000	+314.5%	\$19,520,000	\$5,593,800	+249%
Pending Sales Count	6	4	+50%	N/A	N/A	
Pending Sales Volume	\$4,317,000	\$852,000	+406.7%	N/A	N/A	
Closed Sales Count	3	2	+50%	21	12	+75%
Closed Sales Volume	\$1,071,300	\$451,000	+137.5%	\$10,671,799	\$4,996,000	+113.6%
Average Sales Price	\$357,100	\$225,500	+58.4%	\$508,181	\$416,333	+22.1%
Median Sales Price	\$360,000	\$225,500	+59.6%	\$473,833	\$416,333	+13.8%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



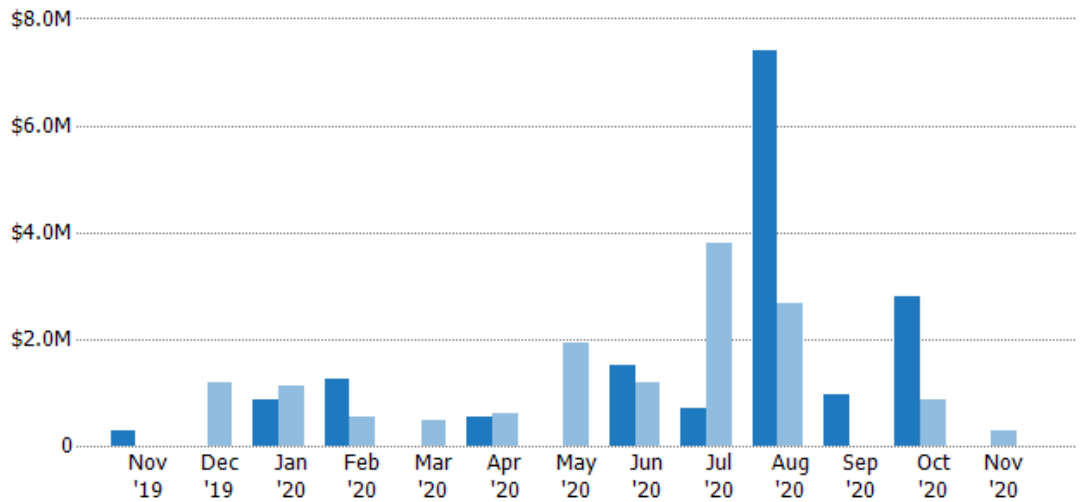
Current Year	1	-	2	3	-	1	-	1	2	5	3	5	-
Prior Year	-	1	2	1	2	1	4	3	4	4	-	2	1
Percent Change from Prior Year	100%	-100%	0%	200%	-100%	0%	-100%	-67%	-50%	25%	100%	150%	-100%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$289K	-	\$880K	\$1.24M	-	\$545K	-	\$1.5M	\$688K	\$7.41M	\$973K	\$2.78M	-
Prior Year	-	\$1.18M	\$1.13M	\$550K	\$493K	\$599K	\$1.91M	\$1.18M	\$3.78M	\$2.67M	-	\$873K	\$289K
Percent Change from Prior Year	100%	-100%	-22%	126%	-100%	-9%	-100%	27%	-82%	178%	100%	219%	-100%

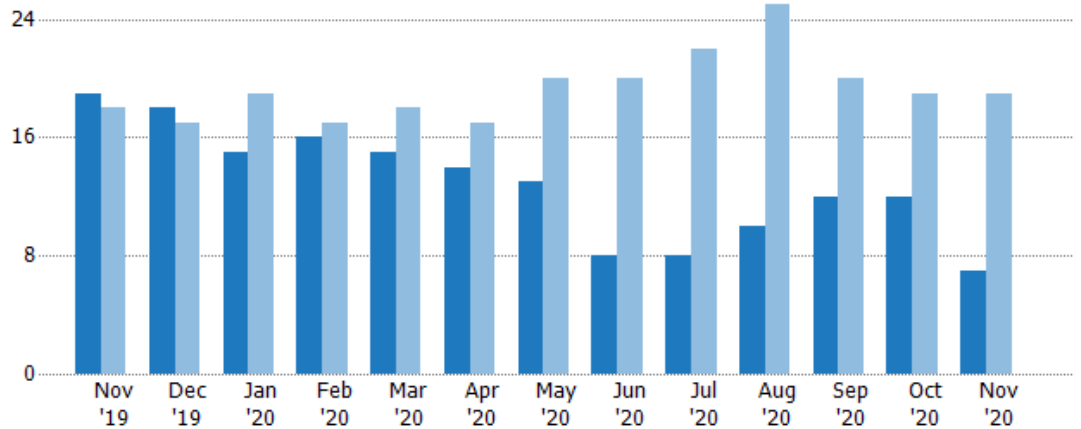
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Nov '20	7	-63.2%
Nov '19	19	5.6%
Nov '18	18	16.7%



Current Year	19	18	15	16	15	14	13	8	8	10	12	12	7
Prior Year	18	17	19	17	18	17	20	20	22	25	20	19	19
Percent Change from Prior Year	6%	6%	-21%	-6%	-17%	-18%	-35%	-60%	-64%	-60%	-40%	-37%	-63%

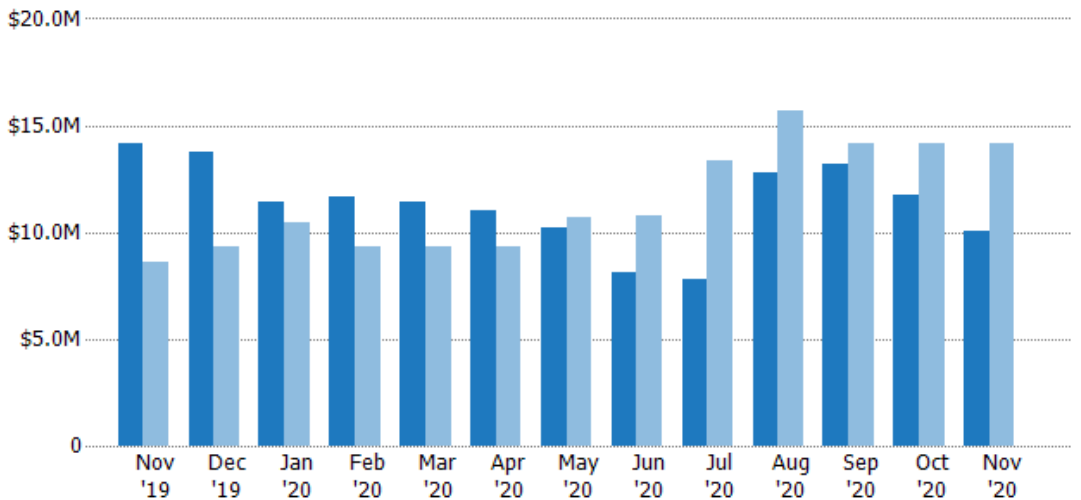
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Nov '20	\$10M	-29%
Nov '19	\$14.1M	64.3%
Nov '18	\$8.61M	10.9%



Current Year	\$14.1M	\$13.7M	\$11.4M	\$11.6M	\$11.4M	\$11M	\$10.2M	\$8.14M	\$7.82M	\$12.8M	\$13.2M	\$11.8M	\$10M
Prior Year	\$8.61M	\$9.31M	\$10.4M	\$9.34M	\$9.36M	\$9.36M	\$10.7M	\$10.8M	\$13.3M	\$15.7M	\$14.2M	\$14.1M	\$14.1M
Percent Change from Prior Year	64%	47%	10%	25%	22%	18%	-4%	-25%	-41%	-18%	-7%	-17%	-29%

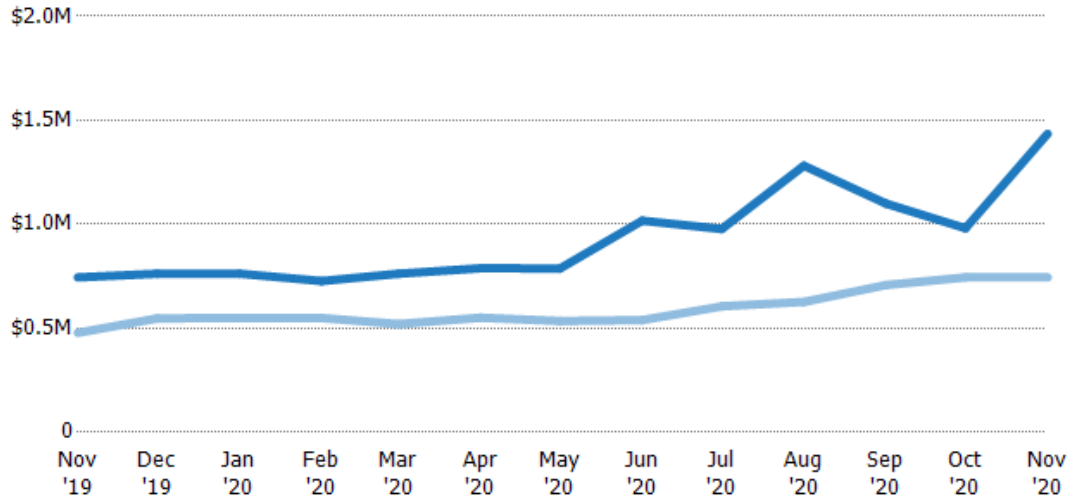
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Nov '20	\$1.44M	92.8%
Nov '19	\$745K	55.7%
Nov '18	\$478K	-5%



Current Year	\$745K	\$762K	\$763K	\$727K	\$762K	\$788K	\$788K	\$1.02M	\$977K	\$1.28M	\$1.1M	\$981K	\$1.44M
Prior Year	\$478K	\$548K	\$549K	\$549K	\$520K	\$551K	\$535K	\$539K	\$605K	\$627K	\$708K	\$745K	\$745K
Percent Change from Prior Year	56%	39%	39%	32%	47%	43%	47%	89%	61%	105%	55%	32%	93%

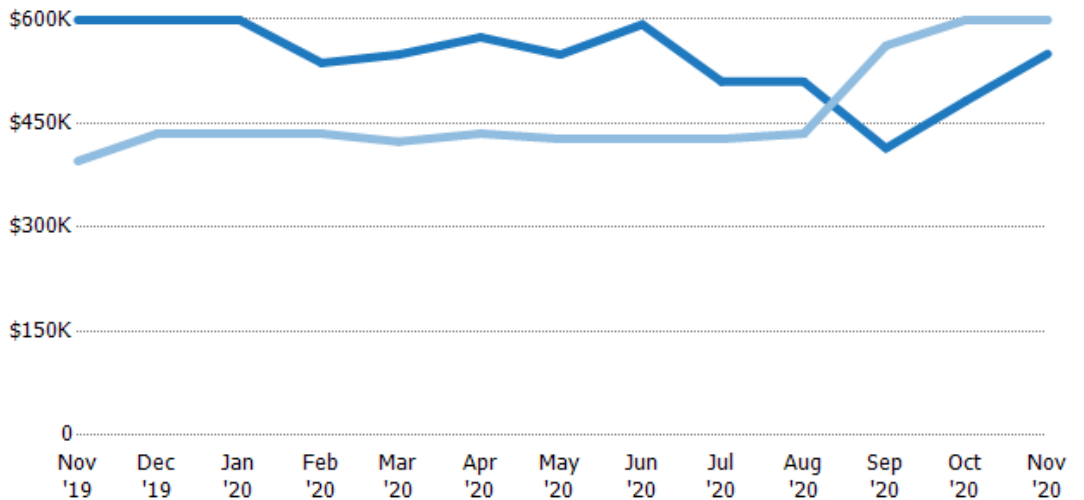
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Nov '20	\$550K	-8.2%
Nov '19	\$599K	51.5%
Nov '18	\$396K	-14%



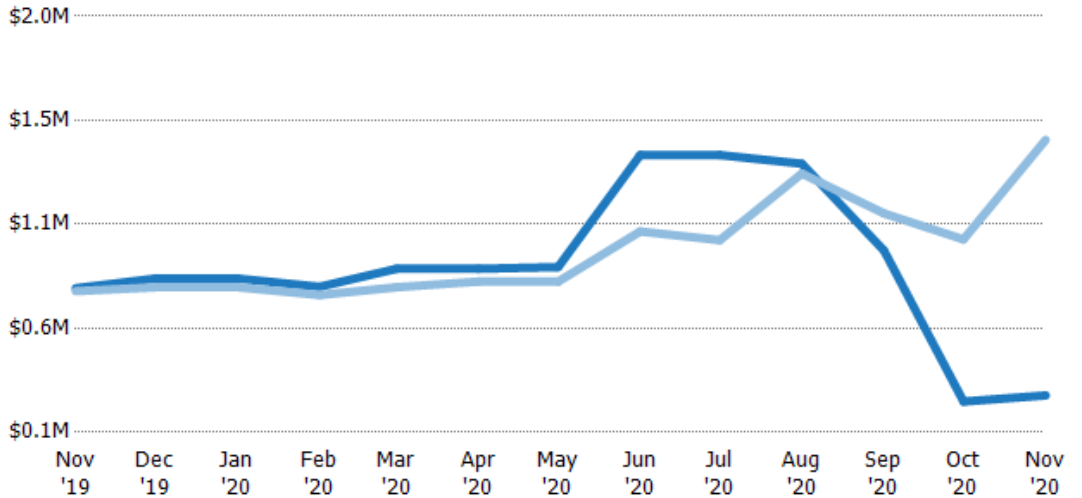
Current Year	\$599K	\$599K	\$599K	\$537K	\$549K	\$574K	\$549K	\$593K	\$510K	\$510K	\$414K	\$482K	\$550K
Prior Year	\$396K	\$435K	\$435K	\$435K	\$424K	\$435K	\$428K	\$428K	\$428K	\$435K	\$562K	\$599K	\$599K
Percent Change from Prior Year	51%	38%	38%	23%	30%	32%	28%	39%	19%	17%	-26%	-20%	-8%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



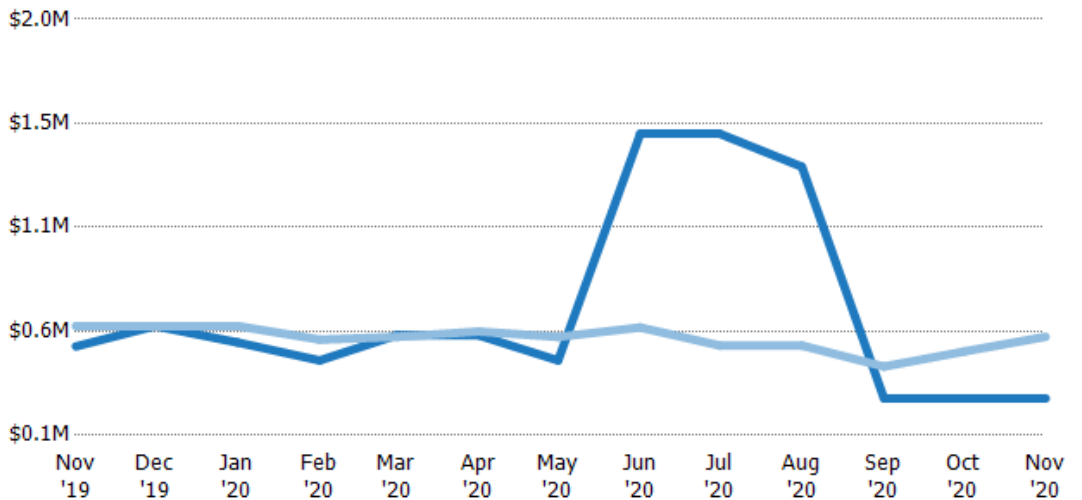
Avg Est Value	\$758K	\$802K	\$802K	\$765K	\$847K	\$847K	\$855K	\$1.37M	\$1.37M	\$1.33M	\$930K	\$241K	\$268K
Avg Listing Price	\$745K	\$762K	\$763K	\$727K	\$762K	\$788K	\$788K	\$1.02M	\$977K	\$1.28M	\$1.1M	\$981K	\$1.44M
Avg Listing Price as a % of Avg Est Value	98%	95%	95%	95%	90%	93%	92%	74%	72%	97%	118%	408%	535%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Median Est Value	\$506K	\$599K	\$524K	\$442K	\$557K	\$557K	\$442K	\$1.48M	\$1.48M	\$1.33M	\$268K	\$268K	\$268K
Median Listing Price	\$599K	\$599K	\$599K	\$537K	\$549K	\$574K	\$549K	\$593K	\$510K	\$510K	\$414K	\$482K	\$550K
Med Listing Price as a % of Med Est Value	118%	100%	114%	122%	99%	103%	124%	40%	35%	38%	154%	180%	205%

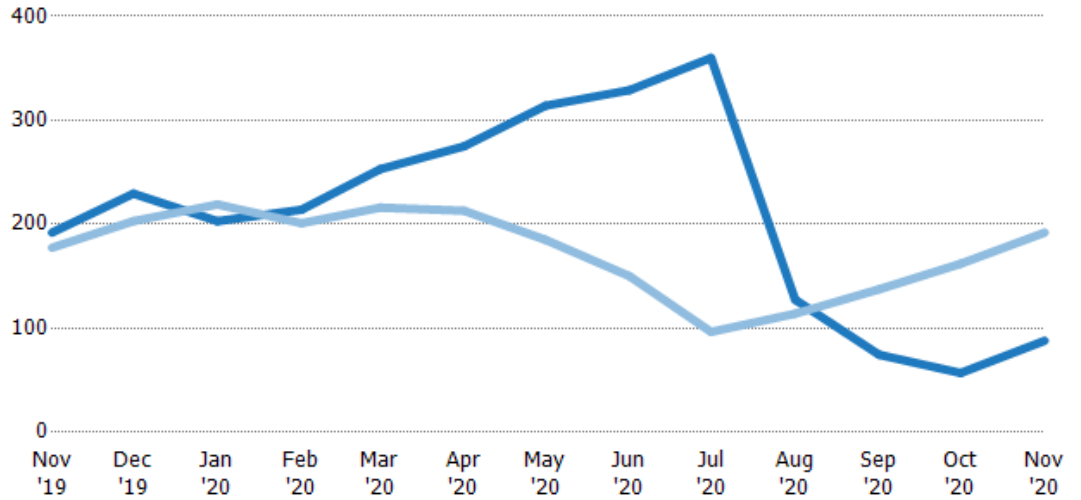
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
Nov '20	88	-54.2%
Nov '19	192	8.2%
Nov '18	178	-0.3%



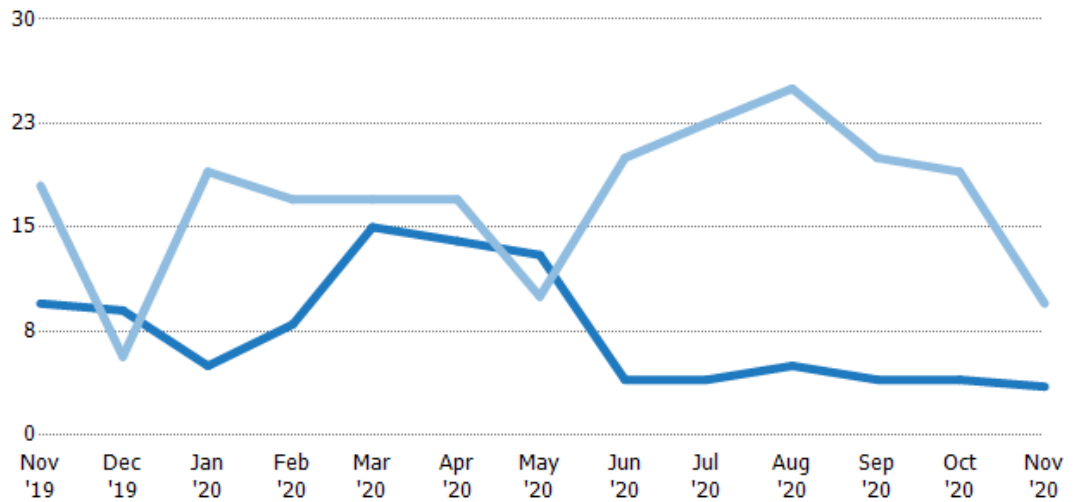
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	192	230	203	214	253	275	314	329	360	128	74.5	57	88
Prior Year	178	203	219	201	216	213	185	150	96.5	114	138	162	192
Percent Change from Prior Year	8%	13%	-7%	6%	17%	29%	70%	119%	273%	12%	-46%	-65%	-54%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

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 Family Residence



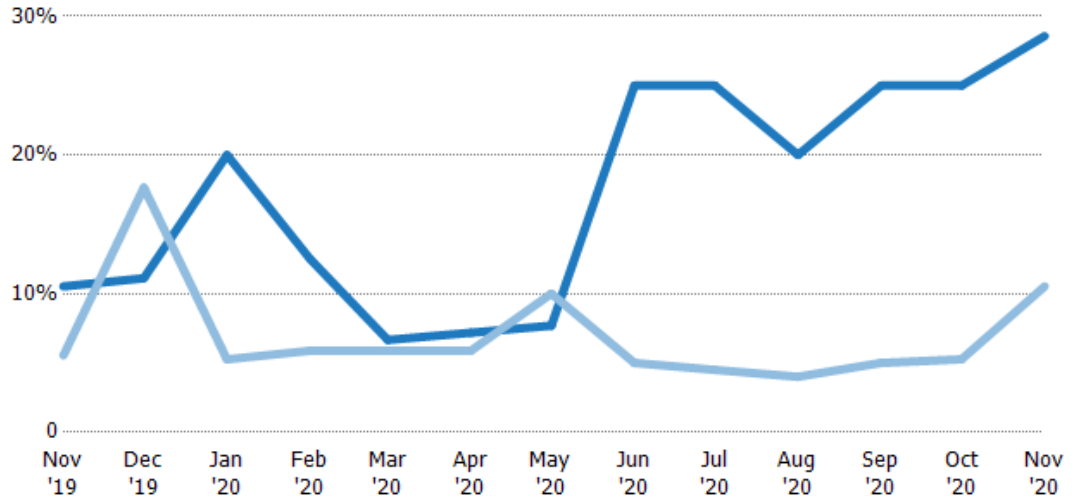
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	9.5	9	5	8	15	14	13	4	4	5	4	4	3.5
Prior Year	18	5.67	19	17	17	17	10	20	22.5	25	20	19	9.5
Percent Change from Prior Year	-47%	59%	-74%	-53%	100%	-100%	30%	-80%	100%	-80%	-80%	-79%	-63%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

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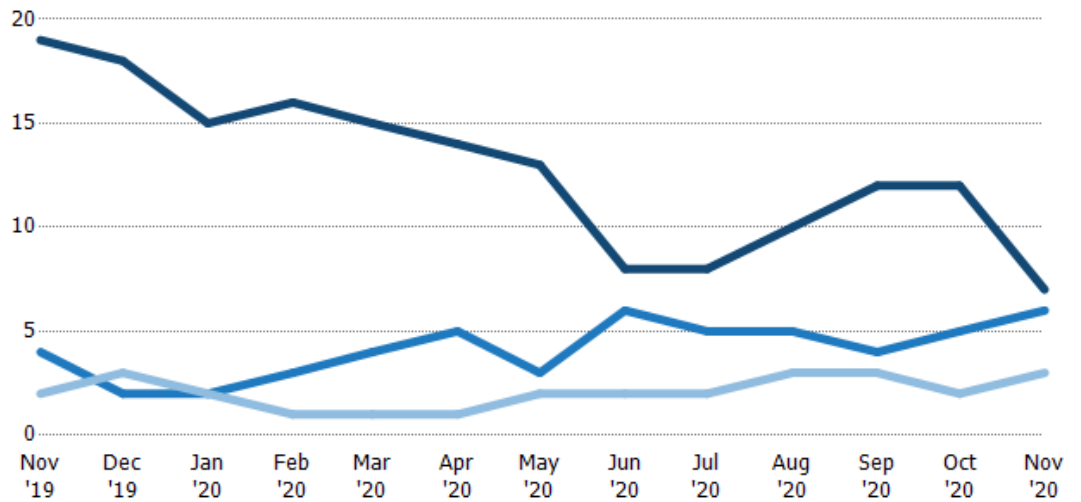
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	11%	11%	20%	13%	7%	7%	8%	25%	25%	20%	25%	25%	29%
Prior Year	6%	18%	5%	6%	6%	6%	10%	5%	5%	4%	5%	5%	11%
Change from Prior Year	-5%	7%	-15%	-7%	-7%	6%	2%	-20%	-25%	-16%	-20%	-20%	-18%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

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 Family Residence



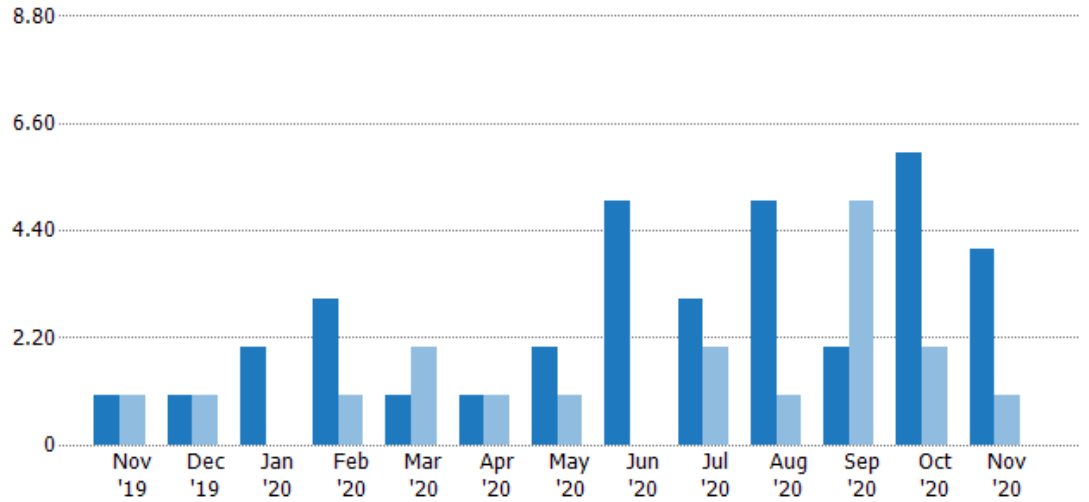
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Active	19	18	15	16	15	14	13	8	8	10	12	12	7
Pending	4	2	2	3	4	5	3	6	5	5	4	5	6
Sold	2	3	2	1	1	1	2	2	2	3	3	2	3

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



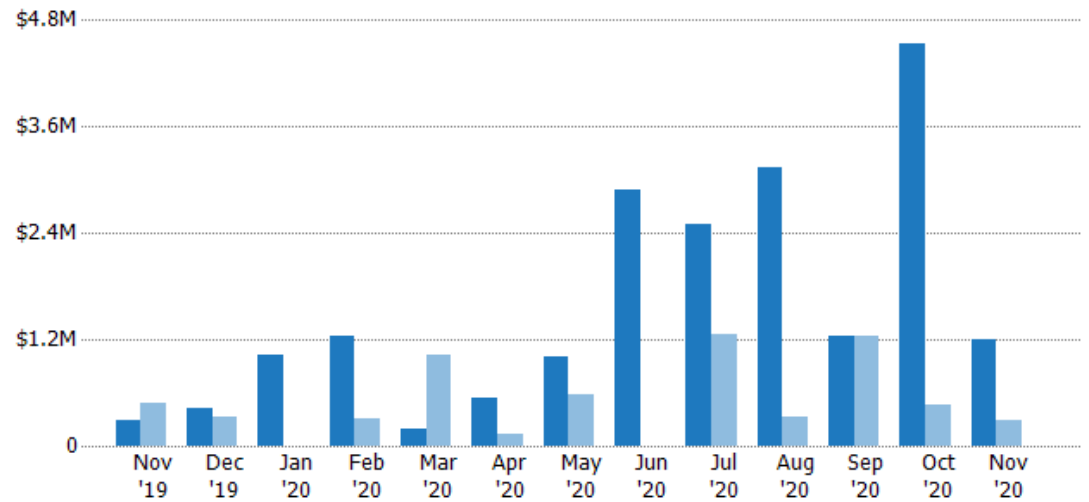
Current Year	1	1	2	3	1	1	2	5	3	5	2	6	4
Prior Year	1	1	-	1	2	1	1	-	2	1	5	2	1
Percent Change from Prior Year	0%	0%	100%	200%	-50%	0%	100%	100%	50%	400%	-60%	200%	300%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



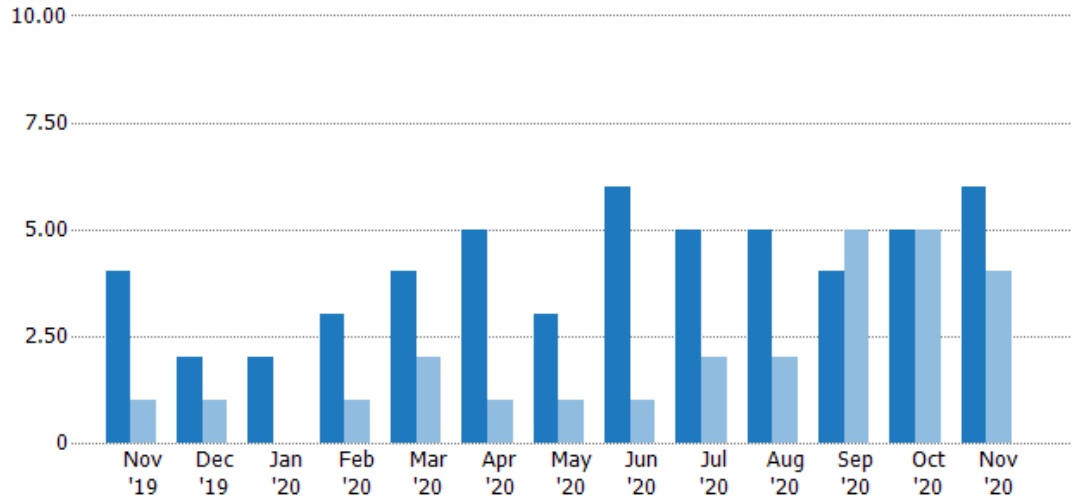
Current Year	\$289K	\$424K	\$1.03M	\$1.25M	\$199K	\$545K	\$999K	\$2.88M	\$2.5M	\$3.14M	\$1.24M	\$4.53M	\$1.2M
Prior Year	\$475K	\$330K	-	\$300K	\$1.02M	\$139K	\$580K	-	\$1.25M	\$325K	\$1.23M	\$468K	\$289K
Percent Change from Prior Year	-39%	28%	100%	316%	-80%	292%	72%	100%	100%	866%	1%	869%	315%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
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 Family Residence



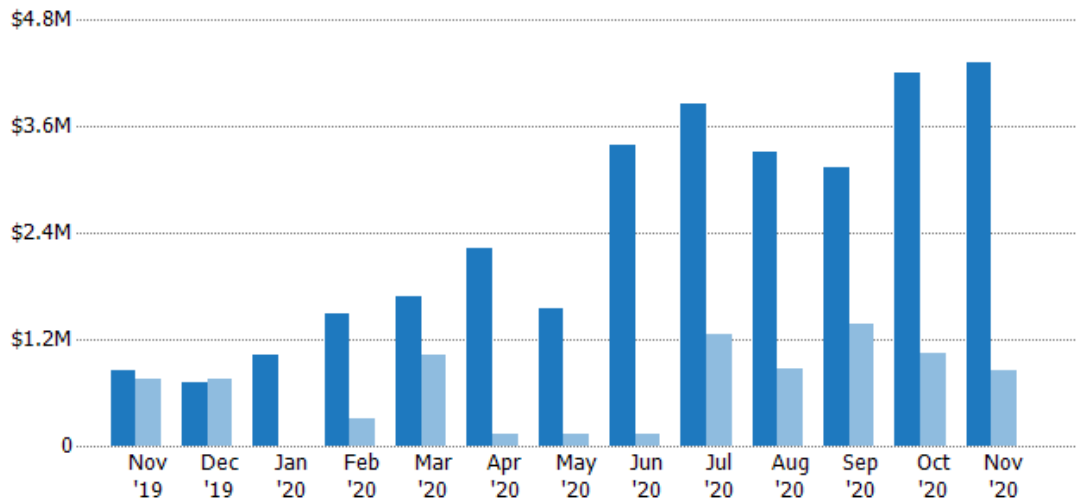
Current Year	4	2	2	3	4	5	3	6	5	5	4	5	6
Prior Year	1	1	-	1	2	1	1	1	2	2	5	5	4
Percent Change from Prior Year	300%	100%	100%	200%	100%	400%	200%	500%	150%	150%	-20%	0%	50%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



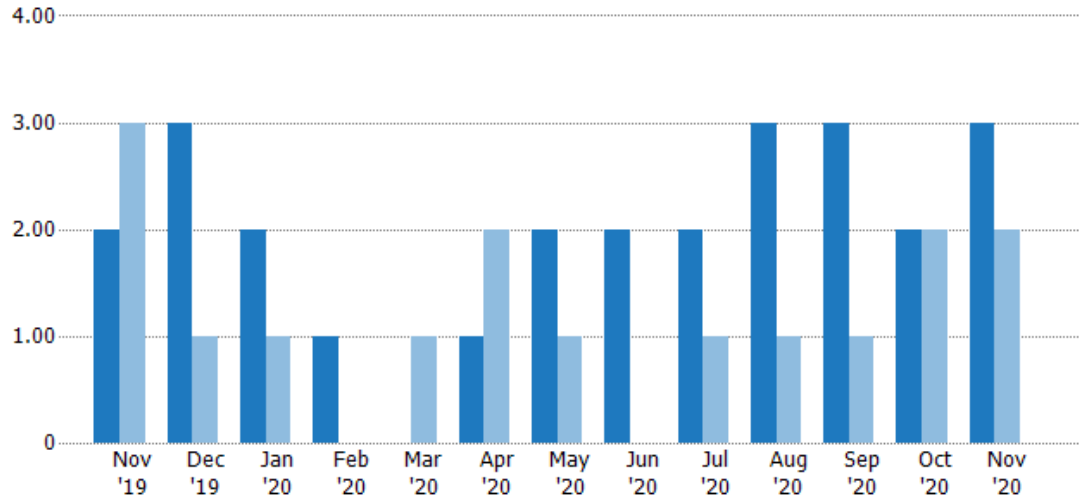
Current Year	\$852K	\$713K	\$1.03M	\$1.48M	\$1.68M	\$2.23M	\$1.54M	\$3.4M	\$3.86M	\$3.31M	\$3.14M	\$4.21M	\$4.32M
Prior Year	\$750K	\$750K	-	\$300K	\$1.02M	\$139K	\$139K	\$139K	\$1.25M	\$875K	\$1.37M	\$1.05M	\$852K
Percent Change from Prior Year	14%	-5%	100%	394%	66%	1,502%	1,011%	2,346%	209%	279%	129%	302%	407%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



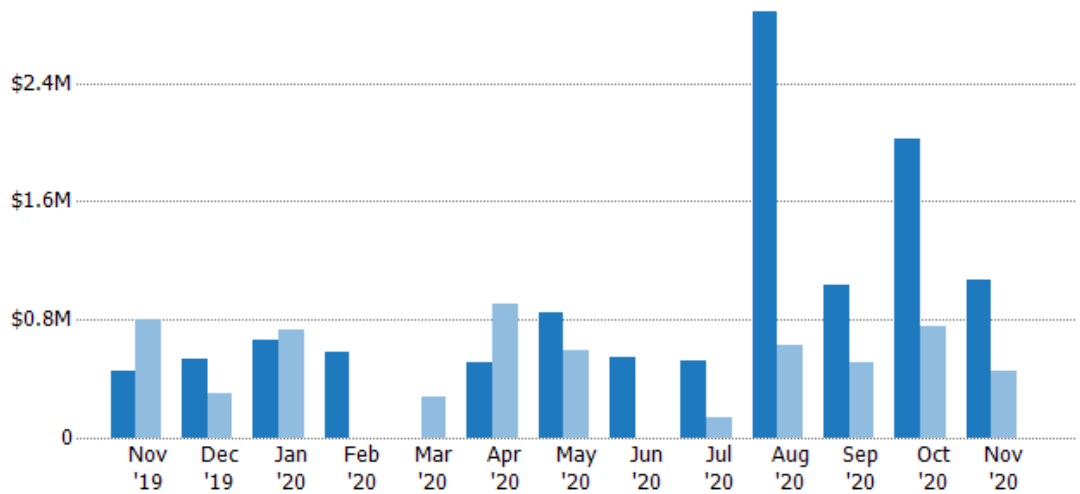
Current Year	2	3	2	1	-	1	2	2	2	3	3	2	3
Prior Year	3	1	1	-	1	2	1	-	1	1	1	2	2
Percent Change from Prior Year	-33%	200%	100%	100%	-100%	-50%	100%	100%	100%	200%	200%	0%	50%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



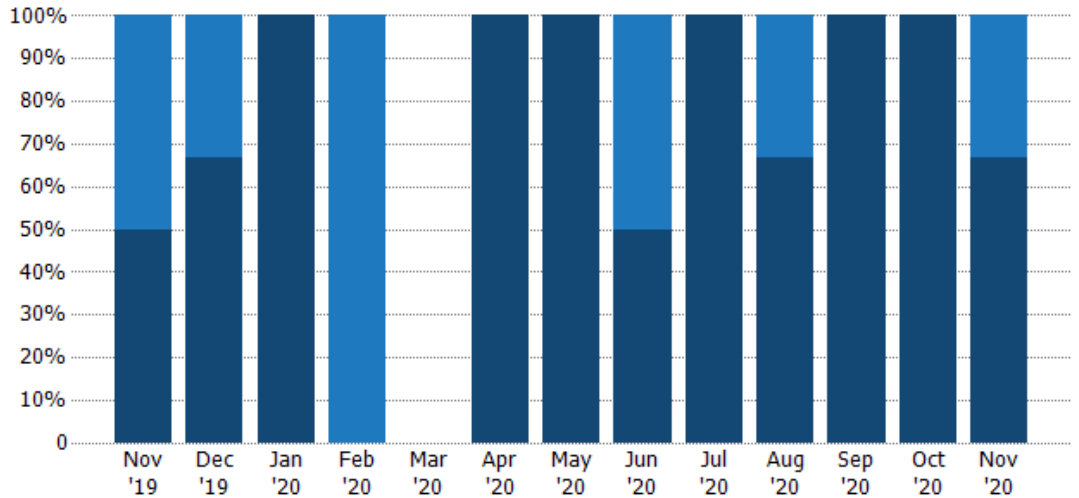
Current Year	\$451K	\$532K	\$665K	\$580K	-	\$515K	\$843K	\$543K	\$520K	\$2.88M	\$1.03M	\$2.03M	\$1.07M
Prior Year	\$804K	\$305K	\$730K	-	\$280K	\$910K	\$595K	-	\$135K	\$630K	\$510K	\$755K	\$451K
Percent Change from Prior Year	-44%	74%	-9%	100%	-100%	-43%	42%	100%	285%	357%	102%	168%	138%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



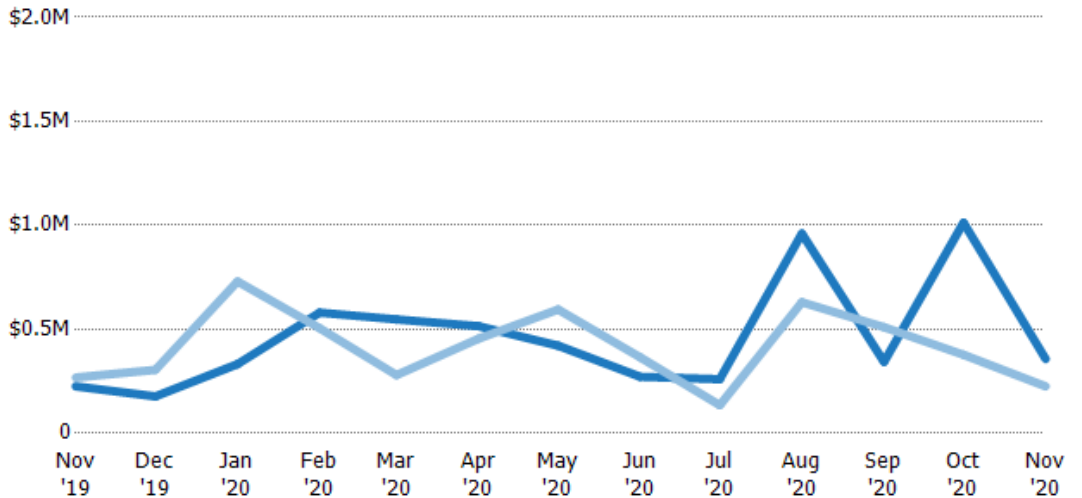
Property Type	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Condo/Townhouse	50%	33%	-	100%	-	-	-	50%	-	33%	-	-	33%
Single Family Residence	50%	67%	100%	-	-	100%	100%	50%	100%	67%	100%	100%	67%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



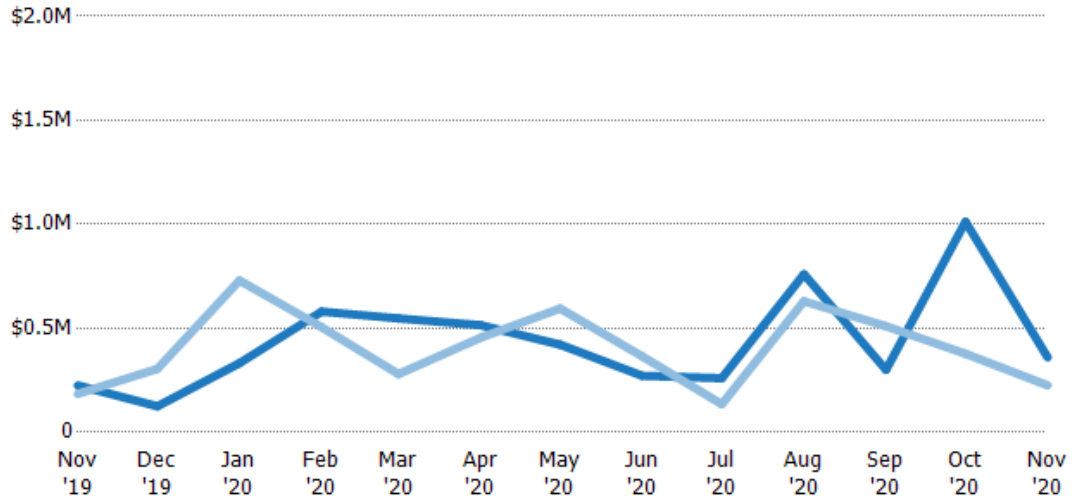
Property Type	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	\$226K	\$177K	\$333K	\$580K	\$548K	\$515K	\$421K	\$272K	\$260K	\$960K	\$343K	\$1.01M	\$357K
Prior Year	\$268K	\$305K	\$730K	\$505K	\$280K	\$455K	\$595K	\$365K	\$135K	\$630K	\$510K	\$378K	\$226K
Percent Change from Prior Year	-16%	-42%	-54%	100%	-100%	13%	-29%	100%	93%	52%	-33%	168%	58%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



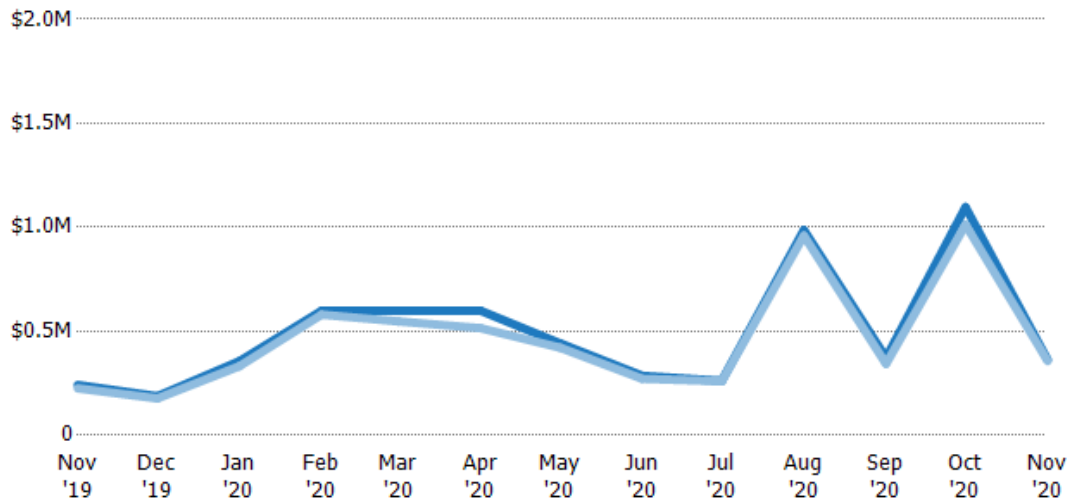
Current Year	\$226K	\$125K	\$333K	\$580K	\$548K	\$515K	\$421K	\$272K	\$260K	\$760K	\$300K	\$1.01M	\$360K
Prior Year	\$185K	\$305K	\$730K	\$505K	\$280K	\$455K	\$595K	\$365K	\$135K	\$630K	\$510K	\$378K	\$226K
Percent Change from Prior Year	22%	-59%	-54%	100%	-100%	13%	-29%	100%	93%	21%	-41%	168%	60%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
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 Family Residence



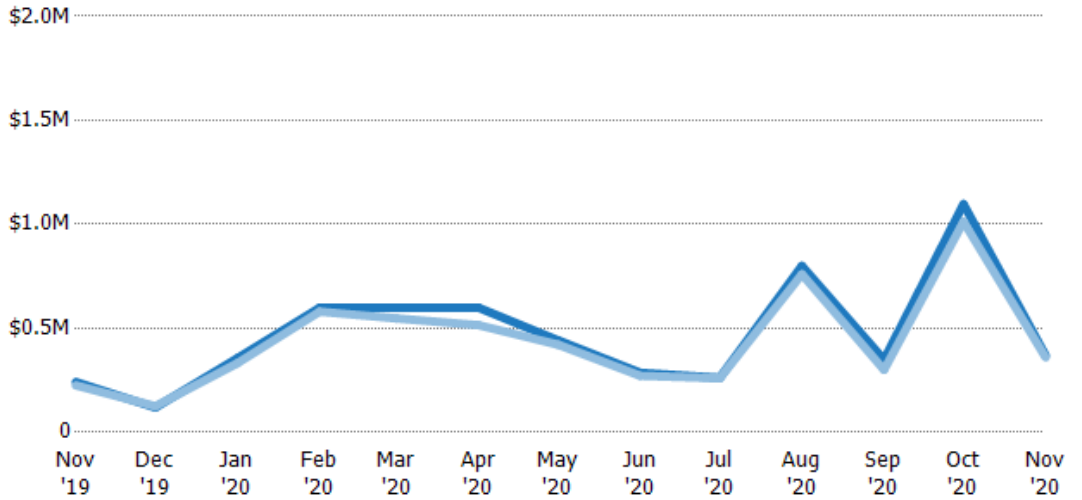
Avg List Price	\$242K	\$188K	\$357K	\$599K	\$599K	\$599K	\$442K	\$286K	\$262K	\$987K	\$373K	\$1.1M	\$363K
Avg Sales Price	\$226K	\$177K	\$333K	\$580K	\$548K	\$515K	\$421K	\$272K	\$260K	\$960K	\$343K	\$1.01M	\$357K
Avg Sales Price as a % of Avg List Price	93%	94%	93%	97%	91%	86%	95%	95%	99%	97%	92%	92%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

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 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



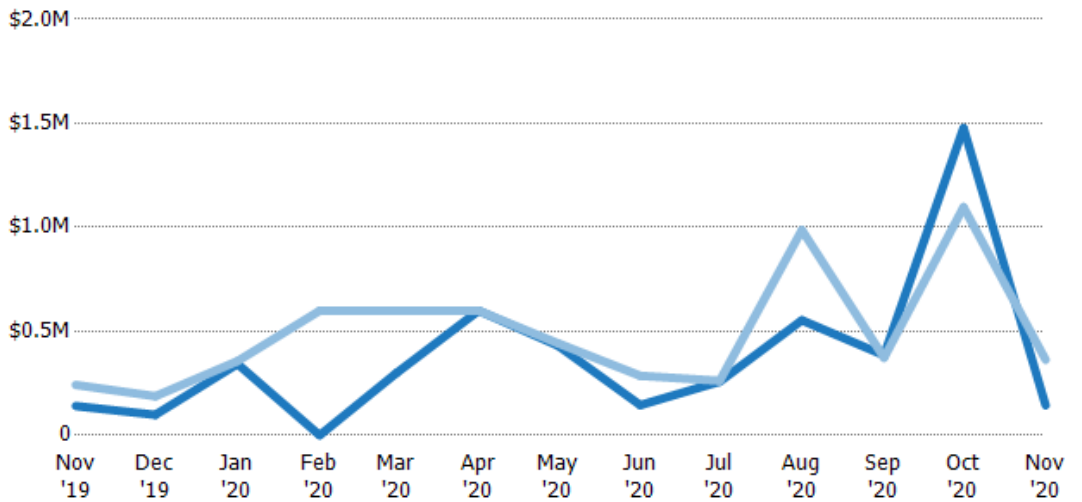
Median List Price	\$242K	\$119K	\$357K	\$599K	\$599K	\$599K	\$442K	\$286K	\$262K	\$800K	\$349K	\$1.1M	\$369K
Median Sales Price	\$226K	\$125K	\$333K	\$580K	\$548K	\$515K	\$421K	\$272K	\$260K	\$760K	\$300K	\$1.01M	\$360K
Med Sales Price as a % of Med List Price	93%	105%	93%	97%	91%	86%	95%	95%	99%	95%	86%	92%	98%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



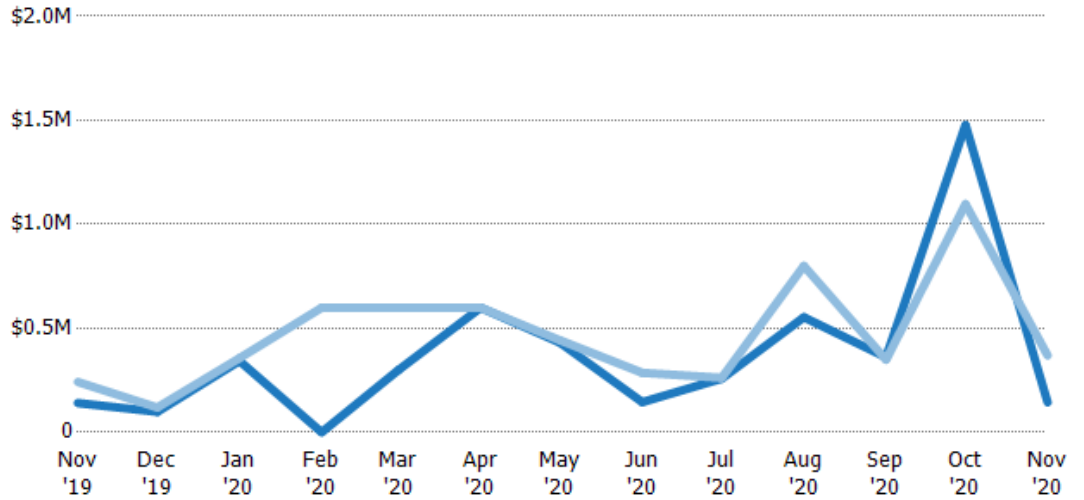
Avg Est Value	\$141K	\$98.4K	\$343K	\$0	\$299K	\$599K	\$430K	\$145K	\$258K	\$553K	\$385K	\$1.48M	\$144K
Avg Sales Price	\$242K	\$188K	\$357K	\$599K	\$599K	\$599K	\$442K	\$286K	\$262K	\$987K	\$373K	\$1.1M	\$363K
Avg Sales Price as a % of Avg Est Value	172%	191%	104%	100%	100%	100%	103%	197%	102%	178%	97%	74%	253%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Median Est Value	\$141K	\$98.4K	\$343K	\$0	\$299K	\$599K	\$430K	\$145K	\$258K	\$553K	\$361K	\$1.48M	\$144K
Median Sales Price	\$242K	\$119K	\$357K	\$599K	\$599K	\$599K	\$442K	\$286K	\$262K	\$800K	\$349K	\$1.1M	\$369K
Med Sales Price as a % of Med Est Value	172%	121%	104%	100%	100%	100%	103%	197%	102%	145%	97%	74%	257%