

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Oct 2020	Oct 2019	+/-	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	7	7	+_	77	85	-9.4%
New Listing Volume	\$1,796,898	\$1,469,000	+22.3%	\$20,333,193	\$19,677,074	+3.3%
Active Listing Count	18	57	-68.4%	NA	NA	
Active Listing Volume	\$5,735,693	\$16,346,300	-64.9%	NA	NA	
Average Listing Price	\$318,650	\$286,777	+11.1%	\$314,068	\$291,957	+7.6%
Median Listing Price	\$277,000	\$189,000	+46.6%	\$251,912	\$167,939	+50%
Median Daysin RPR	68	138	-50.7%	114.48	110.18	+3.9%
Months of Inventory	2.3	14.3	-84.2%	7.2	7.5	-3.9%
Absorption Rate	44.44%	7.02%	+37.4%	13.82%	13.27%	+0.5%
Sales Activity Charts Metrics						
New Pending Sales Count	10	5	+100%	97	55	+76.4%
New Pending Sales Volume	\$3,948,800	\$498,500	+692.1%	\$21,427,200	\$8,304,614	+158%
Pending Sales Count	24	7	+242.9%	NA	NA	
Pending Sales Volume	\$6,559,500	\$2,505,900	+161.8%	NA	NA	
Cloæd Sales Count	8	2	+300%	62	42	+47.6%
Cloæd Sales Volume	\$2,625,510	\$304,000	+763.7%	\$11,767,310	\$5,699,841	+106.4%
Average Sales Price	\$328,189	\$152,000	+115.9%	\$189,795	\$135,710	+39.9%
Median Sales Price	\$244,500	\$152,000	+60.9%	\$153,047	\$128,707	+18.9%



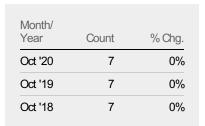


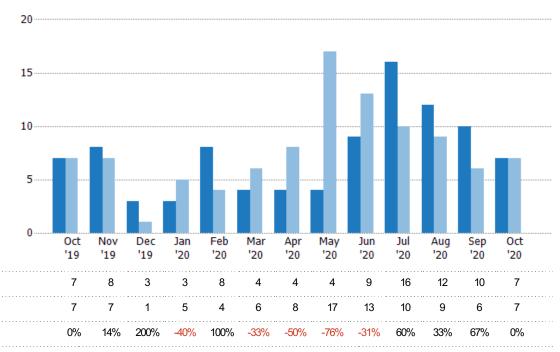


New Listings

The number of new residential listings that were added each month.

Filters Used ZIP: North Springfield, VT 05150, Springfield, VT 05156 Property Type: Condo/Townhouse/Apt, Single Family Residence





New Listing Volume

Percent Change from Prior Year

Current Year

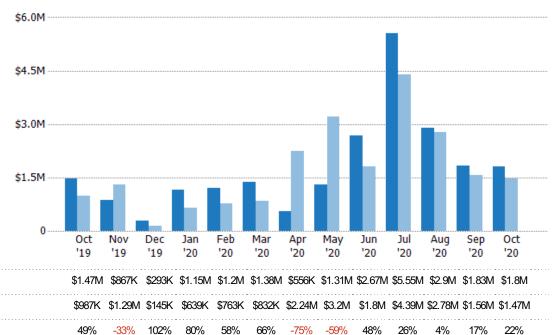
Prior Year

The sum of the listing price of residential listings that were added each month.

Filters Used ZIP: North Springfield, VT 05150, Springfield, VT 05156 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Volume	% Chg.
Oct '20	\$1.8M	22.3%
Oct '19	\$1.47M	48.8%
Oct '18	\$987K	197.8%

Percent Change from Prior Year



Current Year

Prior Year



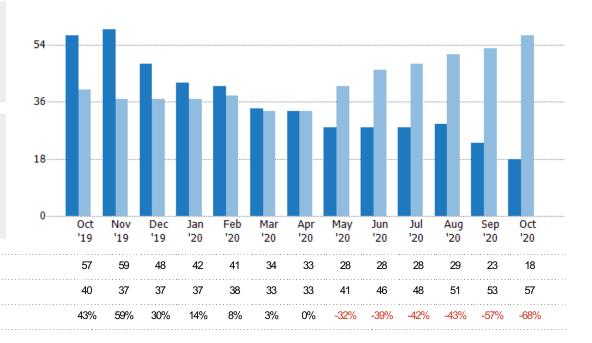
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Oct '20	18	-68.4%
Oct '19	57	42.5%
Oct '18	40	62.5%



Active Listing Volume

Percent Change from Prior Year

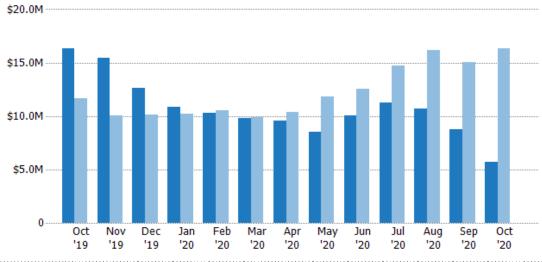
Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

ZIP: North Springfield, VT 05150, Springfield, VT 05156 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Volume	% Chg.
Oct '20	\$5.74M	-64.9%
Oct '19	\$16.3M	40.3%
Oct '18	\$11.6M	45.1%



 Current Year
 \$16.3M
 \$15.4M
 \$12.6M
 \$10.9M
 \$10.3M
 \$9.79M
 \$9.53M
 \$8.53M
 \$10M
 \$11.2M
 \$10.7M
 \$8.73M
 \$5.74M

 Prior Year
 \$11.6M
 \$10M
 \$10.1M
 \$10.5M
 \$9.86M
 \$10.3M
 \$11.8M
 \$12.5M
 \$14.7M
 \$16.2M
 \$15M
 \$16.3M

 Percent Change from Prior Year
 40%
 54%
 25%
 7%
 -2%
 -1%
 -8%
 -28%
 -20%
 -24%
 -34%
 -42%
 -65%



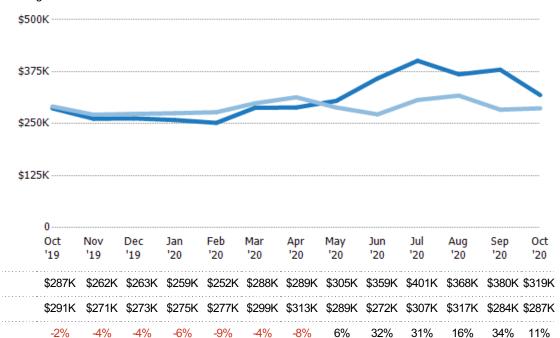
Average Listing Price

The average listing price of active residential listings at the end of each month.

Eilters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/		
Year	Price	% Chg.
Oct '20	\$319K	11.1%
Oct '19	\$287K	-1.5%
Oct '18	\$291K	-10.7%



Median Listing Price

Percent Change from Prior Year

Current Year

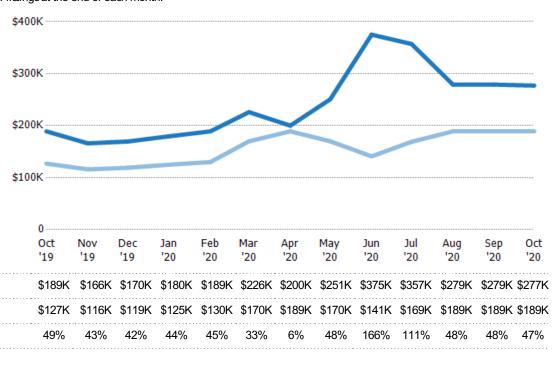
Prior Year

The median listing price of active residential listings at the end of each month.

ZIP: North Springfield, VT 05150, Springfield, VT 05156 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Price	% Chg.
Oct '20	\$277K	46.6%
Oct '19	\$189K	48.9%
Oct '18	\$127K	10.2%

Percent Change from Prior Year





Current Year

Prior Year



Avg Est Value

Avg Listing Price

Family Residence

Median Est Value

Median Listing Price

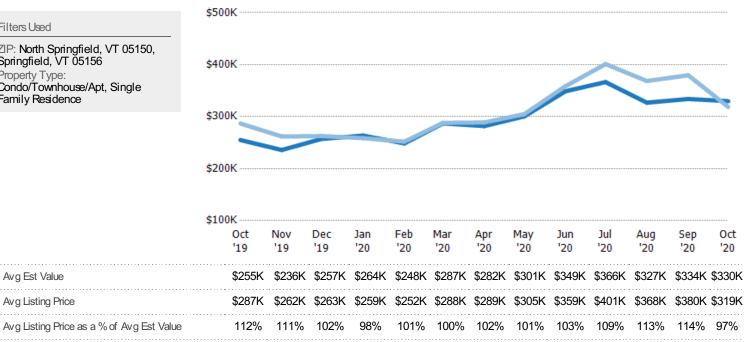
Med Listing Price as a % of Med Est Value

Market Data Report

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used ZIP: North Springfield, VT 05150, Springfield, VT 05156 Property Type: Condo/Townhouse/Apt, Single Family Residence



Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used ZIP: North Springfield, VT 05150, Springfield, VT 05156 Property Type: Condo/Townhouse/Apt, Single





Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR

ZIP: North Springfield, VT 05150, Springfield, VT 05156 Property Type: Condo/Townhouse/Apt, Single Family Residence





Months of Inventory

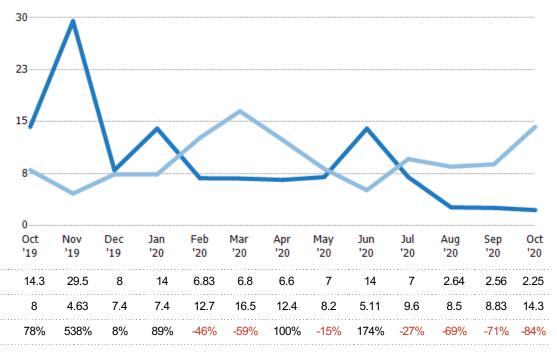
Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

ZIP: North Springfield, VT 05150, Springfield, VT 05156 Property Type: Condo/Townhouse/Apt, Single Family Residence



Current Year

Percent Change from Prior Year

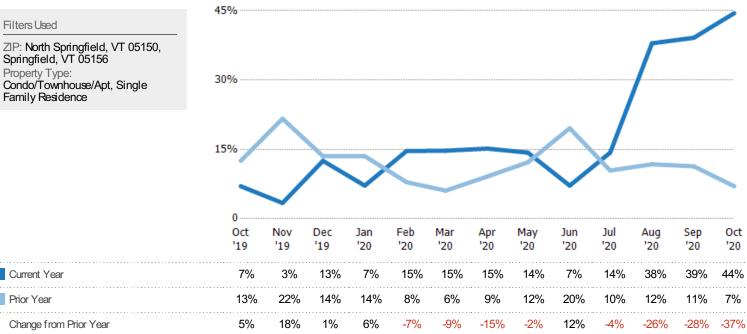
Prior Year

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: North Springfield, VT 05150, Springfield, VT 05156 Property Type: Condo/Townhouse/Apt, Single



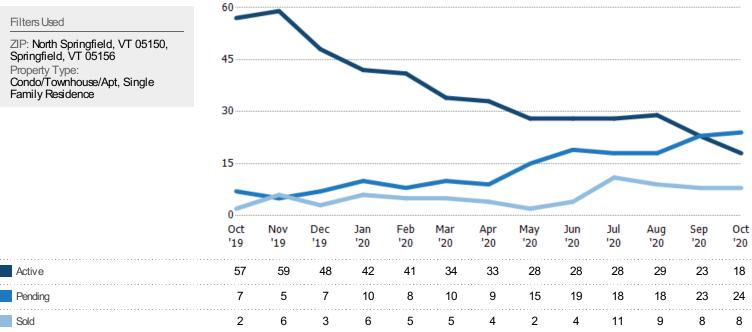
Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

Prior Year

Property Type: Condo/Townhouse/Apt, Single





Current Year

Prior Year

Market Data Report

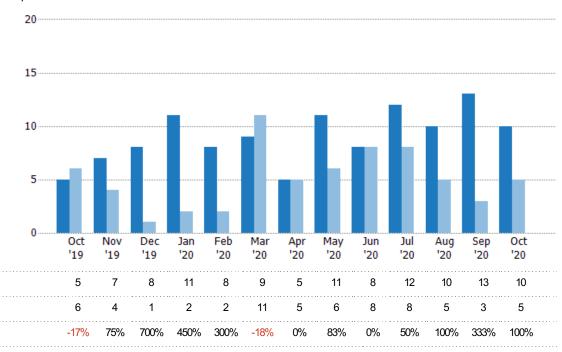
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt, Single
Family Residence





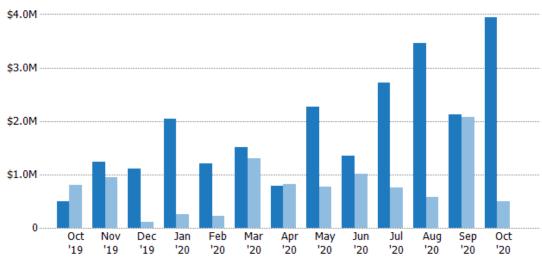
New Pending Sales Volume

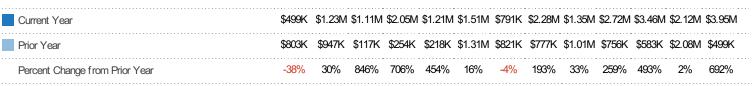
Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

ZIP: North Springfield, VT 05150, Springfield, VT 05156 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Volume	% Chg.
Oct '20	\$3.95M	692.1%
Oct '19	\$499K	-37.9%
Oct '18	\$803K	-63%







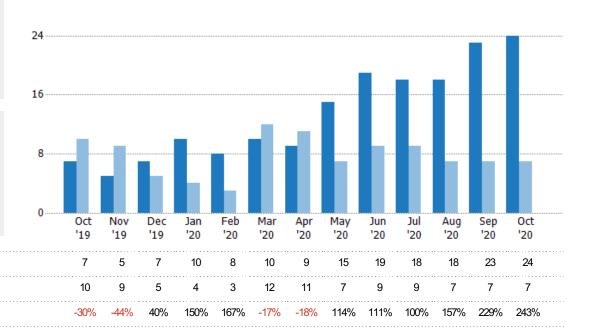


Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



Month/ Year	Count	% Chg.
Oct '20	24	242.9%
Oct '19	7	-30%
Oct '18	10	-40%



Pending Sales Volume

Percent Change from Prior Year

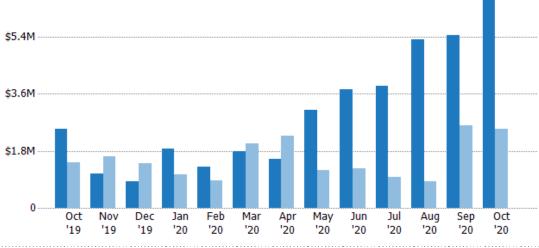
Current Year

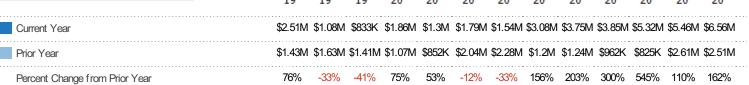
Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

ZIP: North Springfield, VT 05150, Springfield, VT 05156 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Volume	% Chg.
Oct '20	\$6.56M	161.8%
Oct '19	\$2.51M	75.7%
Oct '18	\$1.43M	-41.1%









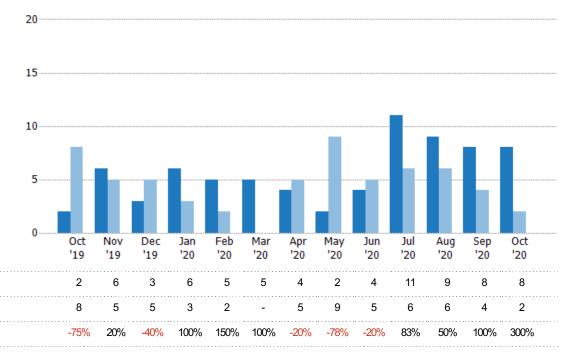
Closed Sales

The total number of residential properties sold each month.



ZIP: North Springfield, VT 05150, Springfield, VT 05156 Property Type:

Condo/Townhouse/Apt, Single Family Residence



Closed Sales Volume

Percent Change from Prior Year

The sum of the sales price of residential properties sold each month.

Filters Used

Current Year

Prior Year

 \mathbb{ZIP} : North Springfield, VT 05150, Springfield, VT 05156 Property Type: Condo/Townhouse/Apt, Single Family Residence



Prior Year Percent Change from Prior Year

Current Year

♪RPR

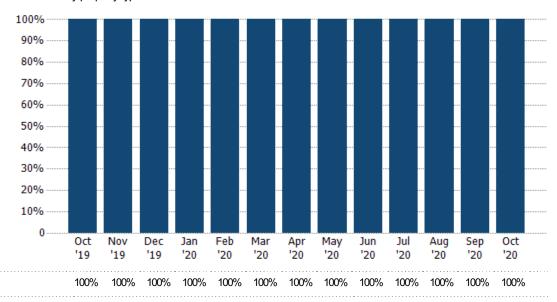


Closed Sales by Property Type

The percentage of residential properties sold each month by property type.



ZIP: North Springfield, VT 05150, Springfield, VT 05156 Property Type: Condo/Townhouse/Apt, Single Family Residence



Average Sales Price

Single Family Residence

The average sales price of the residential properties sold each month.

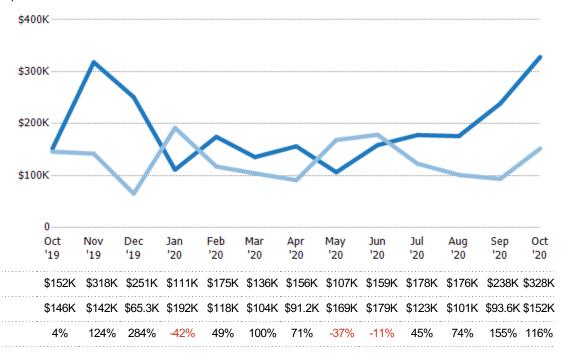
Filters Used

Current Year

Percent Change from Prior Year

Prior Year

ZIP: North Springfield, VT 05150, Springfield, VT 05156 Property Type: Condo/Townhouse/Apt, Single Family Residence

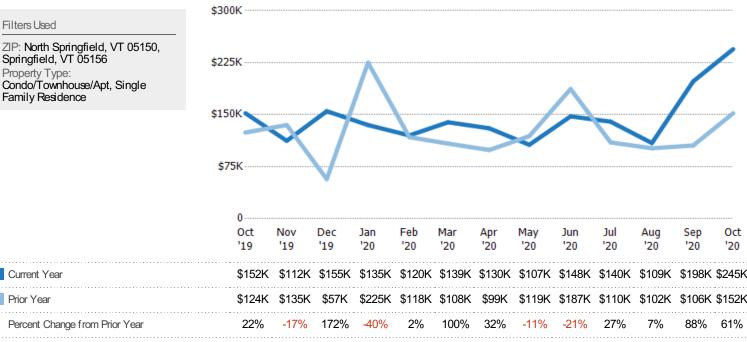




Median Sales Price

The median sales price of the residential properties sold each month.

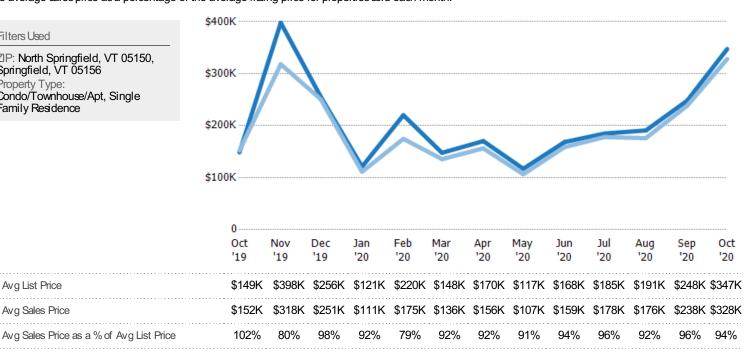
Filters Used ZIP: North Springfield, VT 05150, Springfield, VT 05156 Property Type: Condo/Townhouse/Apt, Single



Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used ZIP: North Springfield, VT 05150, Springfield, VT 05156 Property Type: Condo/Townhouse/Apt, Single Family Residence





Avg List Price

Avg Sales Price

Median List Price

Median Sales Price

Market Data Report

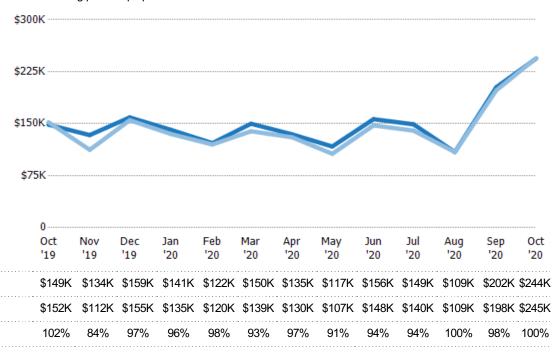
Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



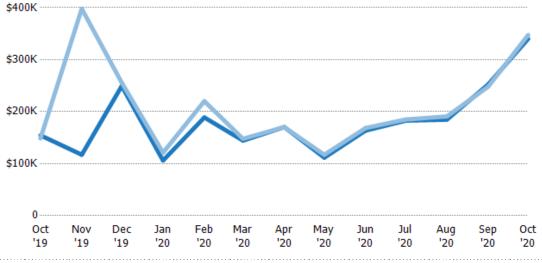
Average Sales Price vs Average Est Value

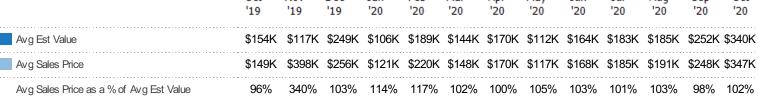
The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Eilters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Med Sales Price as a % of Med List Price









Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Median Est Value

Median Sales Price

ZIP: North Springfield, VT 05150, Springfield, VT 05156 Property Type: Condo/Townhouse/Apt, Single Family Residence

