

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Nov 2020	Nov 2019	+ / -	YTD 2020	YTD 2019	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	2	1	+100%	89	80	+11.3%
New Listing Volume	\$515,000	\$189,900	+171.2%	\$24,070,400	\$19,381,175	+24.2%
Active Listing Count	16	44	-63.6%	N/A	N/A	
Active Listing Volume	\$8,159,600	\$11,437,675	-28.7%	N/A	N/A	
Average Listing Price	\$509,975	\$259,947	+96.2%	\$344,935	\$277,029	+24.5%
Median Listing Price	\$230,500	\$214,000	+7.7%	\$217,999	\$222,309	-1.9%
Median Days in RPR	97.5	151.5	-35.6%	98.84	158.48	-37.6%
Months of Inventory	4	44	-90.9%	6.1	8.3	-26.2%
Absorption Rate	25%	2.27%	+22.7%	16.36%	12.07%	+4.3%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	4	3	+33.3%	102	67	+52.2%
New Pending Sales Volume	\$608,000	\$487,000	+24.8%	\$21,154,600	\$13,971,375	+51.4%
Pending Sales Count	12	8	+50%	N/A	N/A	
Pending Sales Volume	\$2,454,000	\$1,850,000	+32.6%	N/A	N/A	
Closed Sales Count	10	10	+/-	79	54	+46.3%
Closed Sales Volume	\$2,313,400	\$1,984,000	+16.6%	\$15,834,457	\$11,464,100	+38.1%
Average Sales Price	\$231,340	\$198,400	+16.6%	\$200,436	\$212,298	-5.6%
Median Sales Price	\$233,900	\$177,500	+31.8%	\$195,311	\$197,459	-1.1%

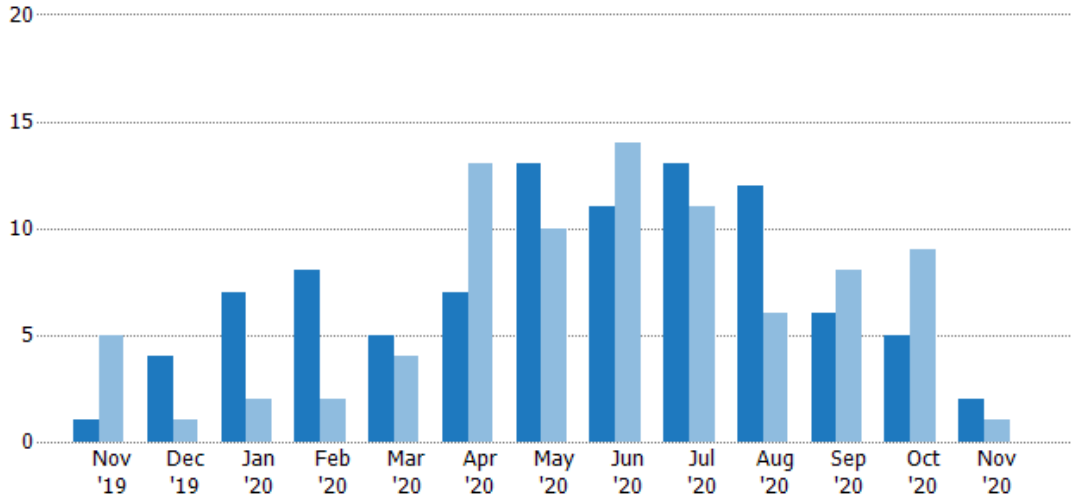
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Nov '20	2	100%
Nov '19	1	-80%
Nov '18	5	0%



Current Year	1	4	7	8	5	7	13	11	13	12	6	5	2
Prior Year	5	1	2	2	4	13	10	14	11	6	8	9	1
Percent Change from Prior Year	-80%	300%	250%	300%	25%	-46%	30%	-21%	18%	100%	-25%	-44%	100%

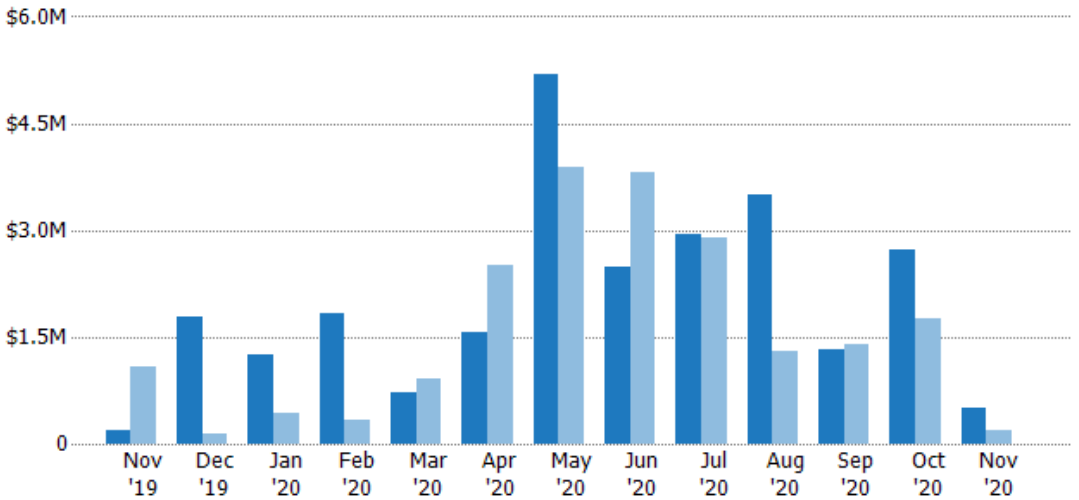
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Nov '20	\$515K	171.2%
Nov '19	\$190K	-82.3%
Nov '18	\$1.08M	-19.2%



Current Year	\$190K	\$1.79M	\$1.24M	\$1.84M	\$724K	\$1.58M	\$5.19M	\$2.49M	\$2.95M	\$3.49M	\$1.32M	\$2.73M	\$515K
Prior Year	\$1.08M	\$145K	\$434K	\$323K	\$911K	\$2.5M	\$3.88M	\$3.81M	\$2.89M	\$1.29M	\$1.39M	\$1.76M	\$190K
Percent Change from Prior Year	-82%	1,137%	186%	471%	-20%	-37%	34%	-35%	2%	171%	-5%	55%	171%

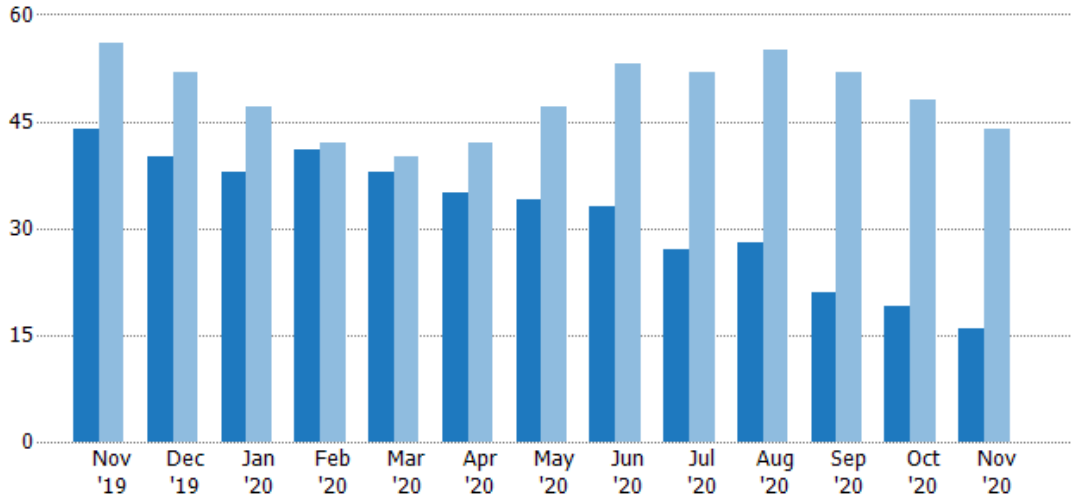
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Nov '20	16	-63.6%
Nov '19	44	-21.4%
Nov '18	56	-5.4%



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	44	40	38	41	38	35	34	33	27	28	21	19	16
Prior Year	56	52	47	42	40	42	47	53	52	55	52	48	44
Percent Change from Prior Year	-21%	-23%	-19%	-2%	-5%	-17%	-28%	-38%	-48%	-49%	-60%	-60%	-64%

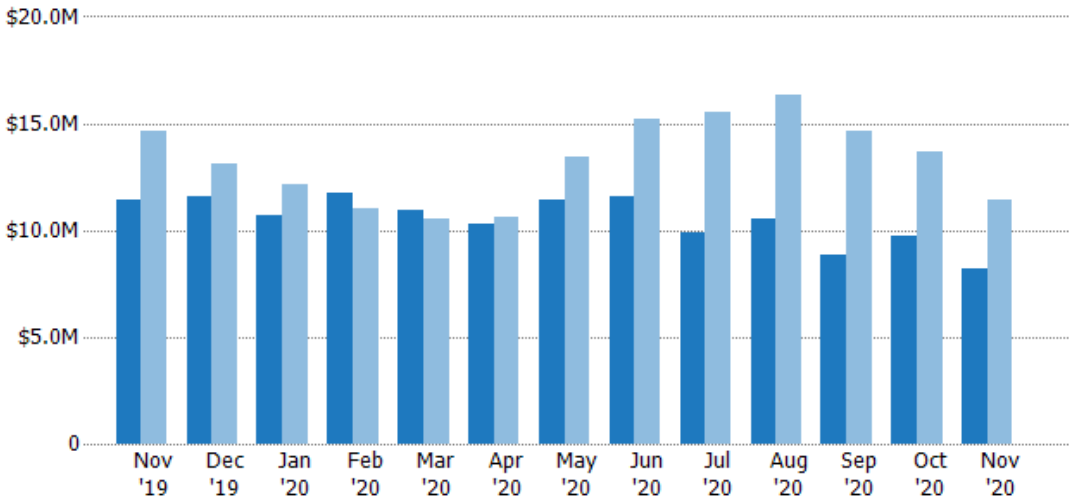
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Nov '20	\$8.16M	-28.7%
Nov '19	\$11.4M	-21.9%
Nov '18	\$14.6M	-9.1%



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	\$11.4M	\$11.6M	\$10.7M	\$11.7M	\$10.9M	\$10.3M	\$11.4M	\$11.6M	\$9.88M	\$10.5M	\$8.84M	\$9.75M	\$8.16M
Prior Year	\$14.6M	\$13.1M	\$12.2M	\$11M	\$10.6M	\$10.6M	\$13.4M	\$15.2M	\$15.6M	\$16.3M	\$14.6M	\$13.7M	\$11.4M
Percent Change from Prior Year	-22%	-12%	-12%	6%	3%	-3%	-15%	-24%	-36%	-36%	-40%	-29%	-29%

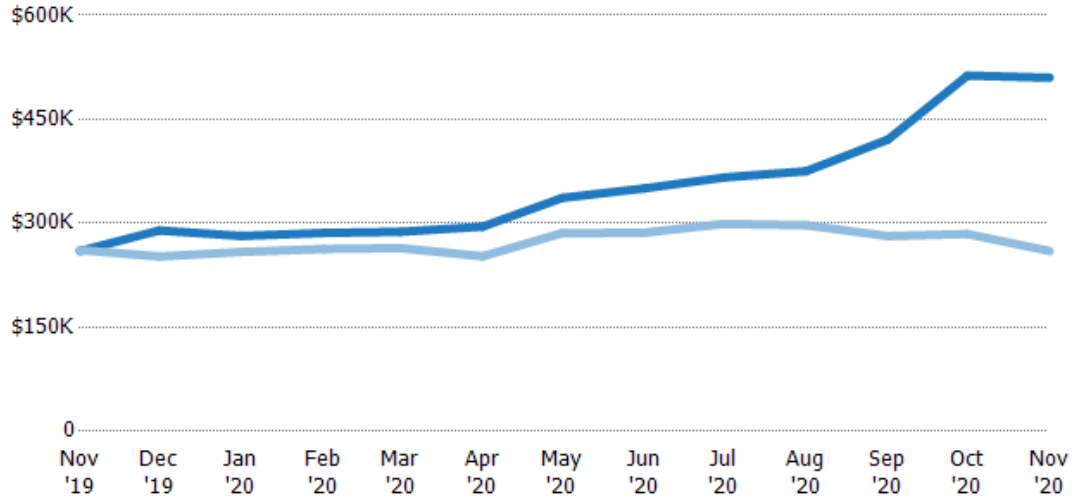
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Nov '20	\$510K	96.2%
Nov '19	\$260K	-0.6%
Nov '18	\$261K	-4%



Current Year	\$260K	\$290K	\$282K	\$286K	\$288K	\$295K	\$337K	\$350K	\$366K	\$375K	\$421K	\$513K	\$510K
Prior Year	\$261K	\$252K	\$259K	\$263K	\$264K	\$252K	\$286K	\$286K	\$299K	\$297K	\$281K	\$284K	\$260K
Percent Change from Prior Year	-1%	15%	9%	9%	9%	17%	18%	22%	22%	26%	50%	80%	96%

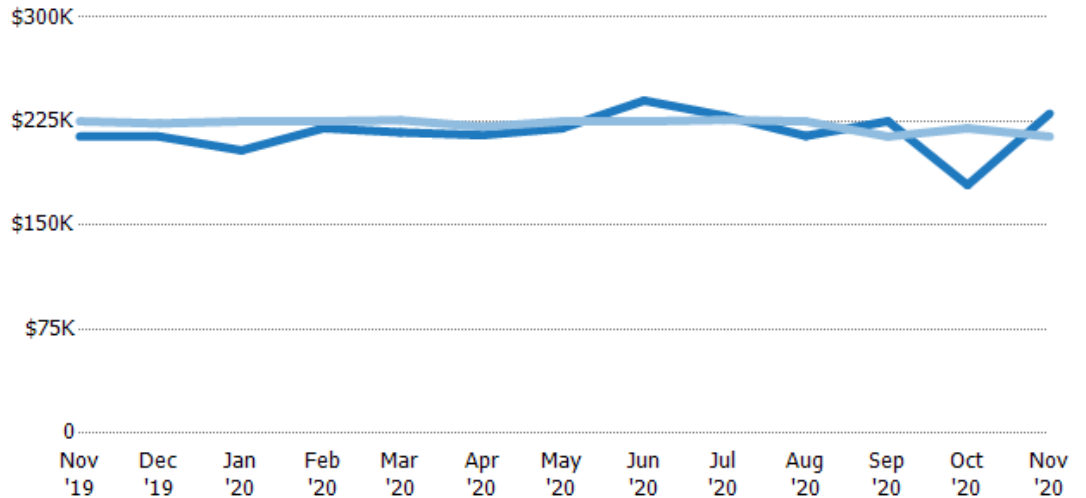
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Nov '20	\$231K	7.7%
Nov '19	\$214K	-4.9%
Nov '18	\$225K	-8.4%



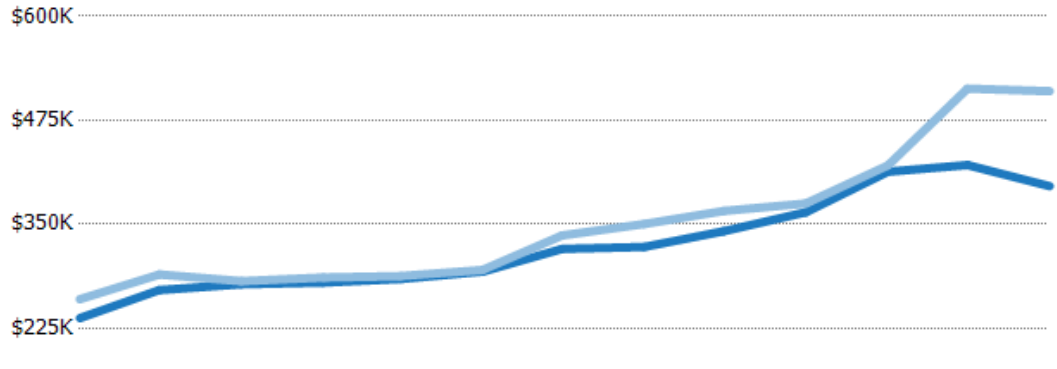
Current Year	\$214K	\$214K	\$204K	\$220K	\$217K	\$215K	\$220K	\$240K	\$229K	\$214K	\$225K	\$179K	\$231K
Prior Year	\$225K	\$223K	\$225K	\$225K	\$226K	\$221K	\$225K	\$225K	\$226K	\$225K	\$214K	\$220K	\$214K
Percent Change from Prior Year	-5%	-4%	-9%	-2%	-4%	-3%	-2%	7%	1%	-5%	5%	-19%	8%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



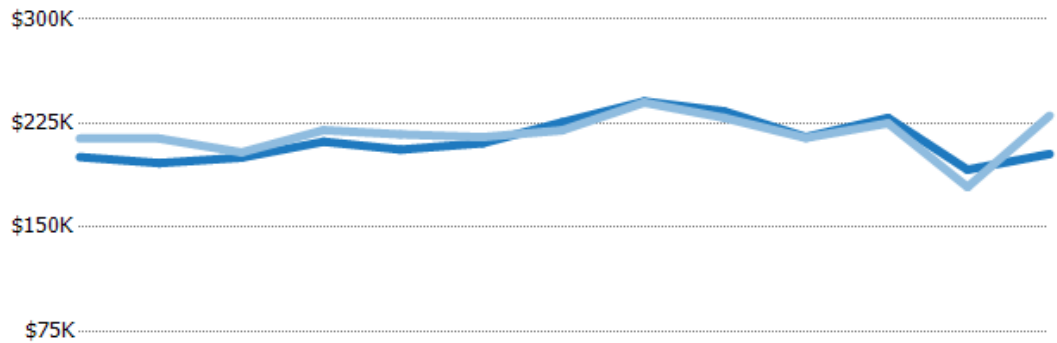
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Avg Est Value	\$237K	\$271K	\$278K	\$280K	\$284K	\$293K	\$320K	\$323K	\$342K	\$364K	\$413K	\$421K	\$396K
Avg Listing Price	\$260K	\$290K	\$282K	\$286K	\$288K	\$295K	\$337K	\$350K	\$366K	\$375K	\$421K	\$513K	\$510K
Avg Listing Price as a % of Avg Est Value	110%	107%	101%	102%	101%	101%	105%	109%	107%	103%	102%	122%	129%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Median Est Value	\$201K	\$196K	\$200K	\$212K	\$206K	\$211K	\$226K	\$241K	\$234K	\$215K	\$229K	\$192K	\$203K
Median Listing Price	\$214K	\$214K	\$204K	\$220K	\$217K	\$215K	\$220K	\$240K	\$229K	\$214K	\$225K	\$179K	\$231K
Med Listing Price as a % of Med Est Value	107%	109%	102%	104%	105%	102%	97%	100%	98%	100%	98%	93%	114%

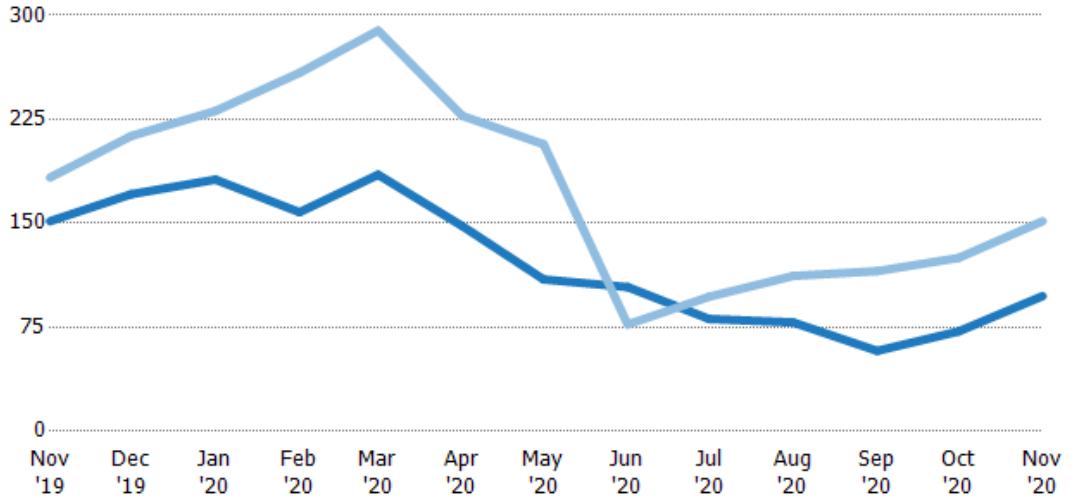
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Days	% Chg.
Nov '20	97.5	-35.6%
Nov '19	152	-17.2%
Nov '18	183	-1.1%



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	152	171	182	158	185	148	110	104	81	78.5	58	72	97.5
Prior Year	183	213	231	259	289	228	207	77	97	112	116	125	152
Percent Change from Prior Year	-17%	-20%	-21%	-39%	-36%	-35%	-47%	35%	-16%	-30%	-50%	-42%	-36%

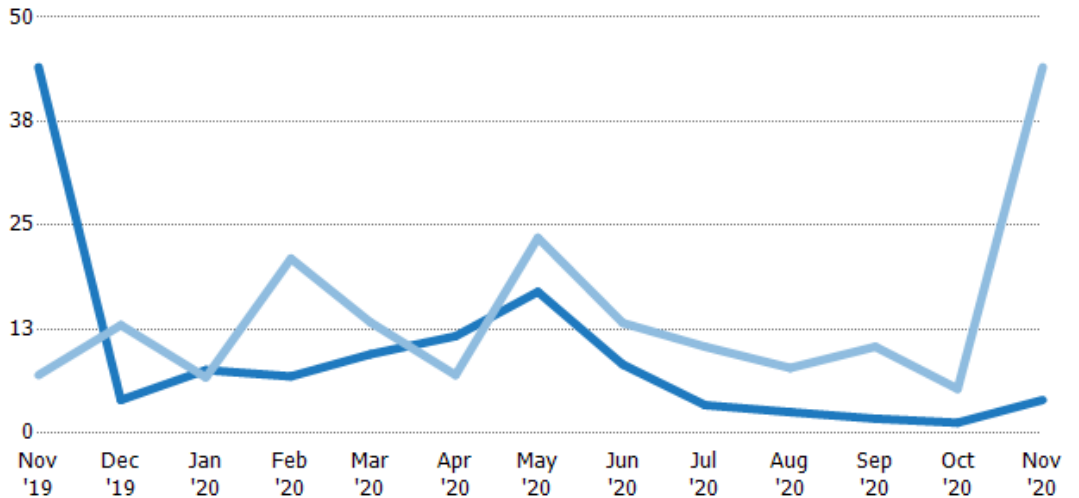
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Months	% Chg.
Nov '20	4	-90.9%
Nov '19	44	528.6%
Nov '18	7	51.4%



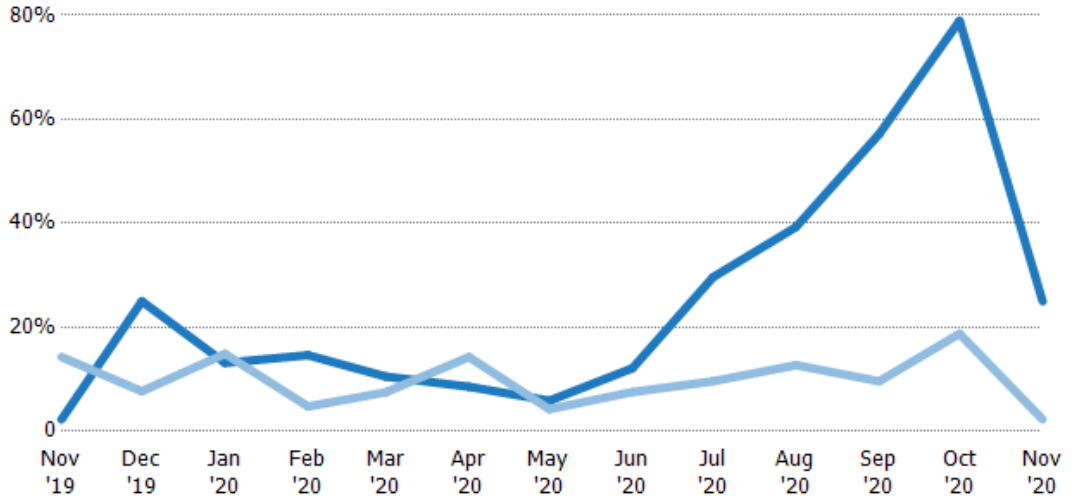
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	44	4	7.6	6.83	9.5	11.7	17	8.25	3.38	2.55	1.75	1.27	4
Prior Year	7	13	6.71	21	13.3	7	23.5	13.3	10.4	7.86	10.4	5.33	44
Percent Change from Prior Year	529%	-69%	13%	-67%	-29%	67%	-28%	-38%	-68%	-68%	-83%	-76%	-91%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



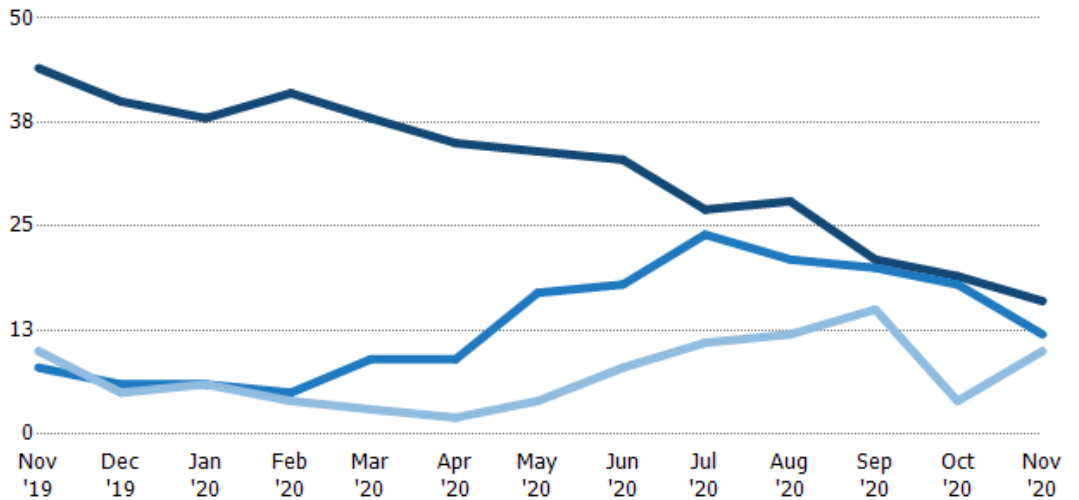
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	2%	25%	13%	15%	11%	9%	6%	12%	30%	39%	57%	79%	25%
Prior Year	14%	8%	15%	5%	8%	14%	4%	8%	10%	13%	10%	19%	2%
Change from Prior Year	12%	-17%	2%	-10%	-3%	6%	-2%	-5%	-20%	-27%	-48%	-60%	-23%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Active	44	40	38	41	38	35	34	33	27	28	21	19	16
Pending	8	6	6	5	9	9	17	18	24	21	20	18	12
Sold	10	5	6	4	3	2	4	8	11	12	15	4	10

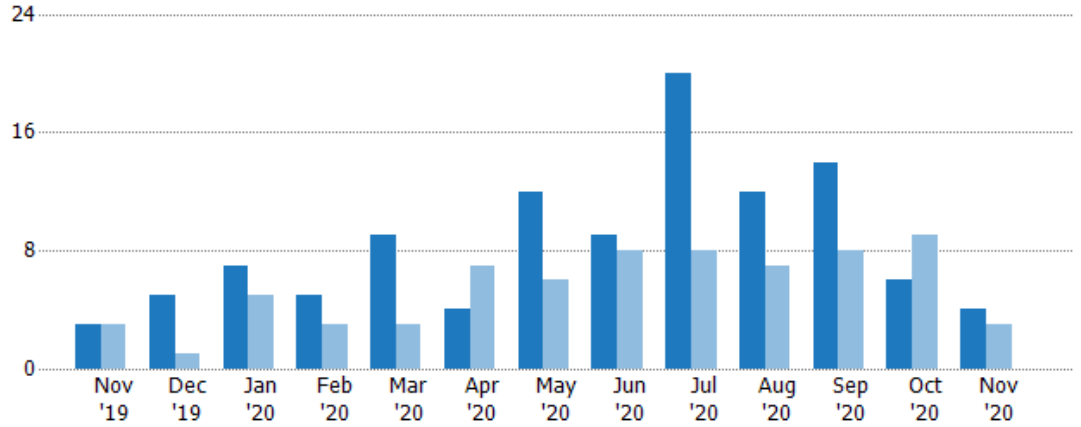
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Nov '20	4	33.3%
Nov '19	3	0%
Nov '18	3	100%



Current Year	3	5	7	5	9	4	12	9	20	12	14	6	4
Prior Year	3	1	5	3	3	7	6	8	8	7	8	9	3
Percent Change from Prior Year	0%	400%	40%	67%	200%	-43%	100%	13%	150%	71%	75%	-33%	33%

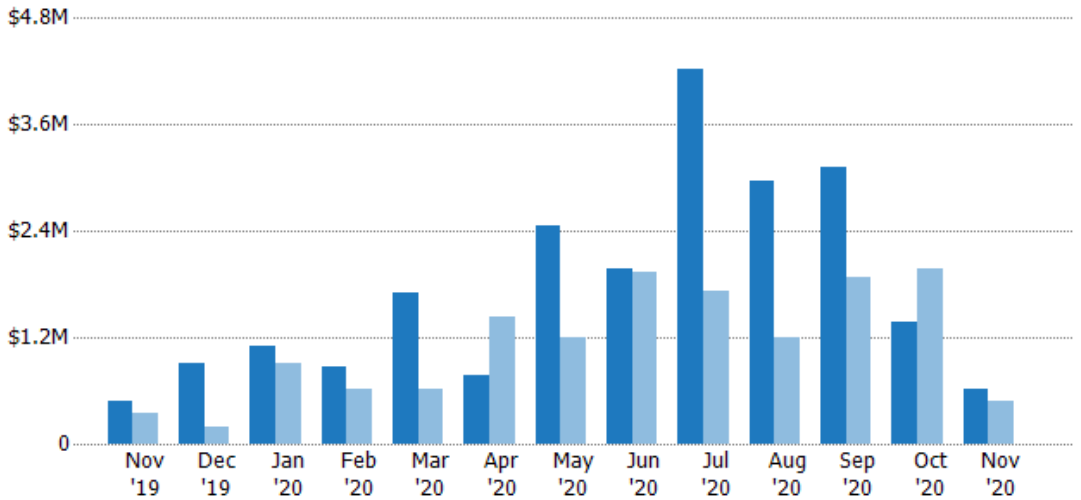
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Nov '20	\$608K	24.8%
Nov '19	\$487K	42.8%
Nov '18	\$341K	270.1%



Current Year	\$487K	\$917K	\$1.11M	\$864K	\$1.7M	\$774K	\$2.45M	\$1.97M	\$4.23M	\$2.96M	\$3.12M	\$1.37M	\$608K
Prior Year	\$341K	\$189K	\$901K	\$617K	\$620K	\$1.43M	\$1.21M	\$1.93M	\$1.73M	\$1.19M	\$1.89M	\$1.98M	\$487K
Percent Change from Prior Year	43%	385%	23%	40%	174%	-46%	103%	2%	145%	148%	65%	-31%	25%



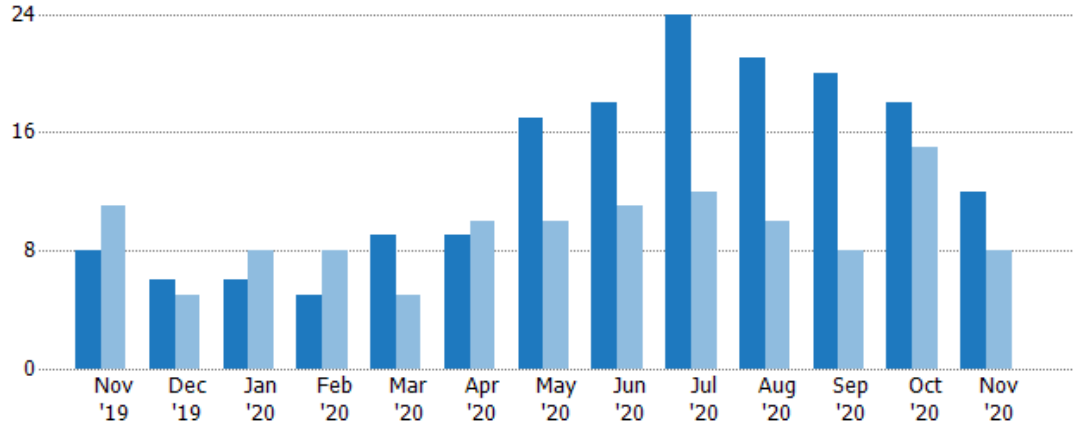
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Nov '20	12	50%
Nov '19	8	-27.3%
Nov '18	11	-36.4%



Current Year	8	6	6	5	9	9	17	18	24	21	20	18	12
Prior Year	11	5	8	8	5	10	10	11	12	10	8	15	8
Percent Change from Prior Year	-27%	20%	-25%	-38%	80%	-10%	70%	64%	100%	110%	150%	20%	50%

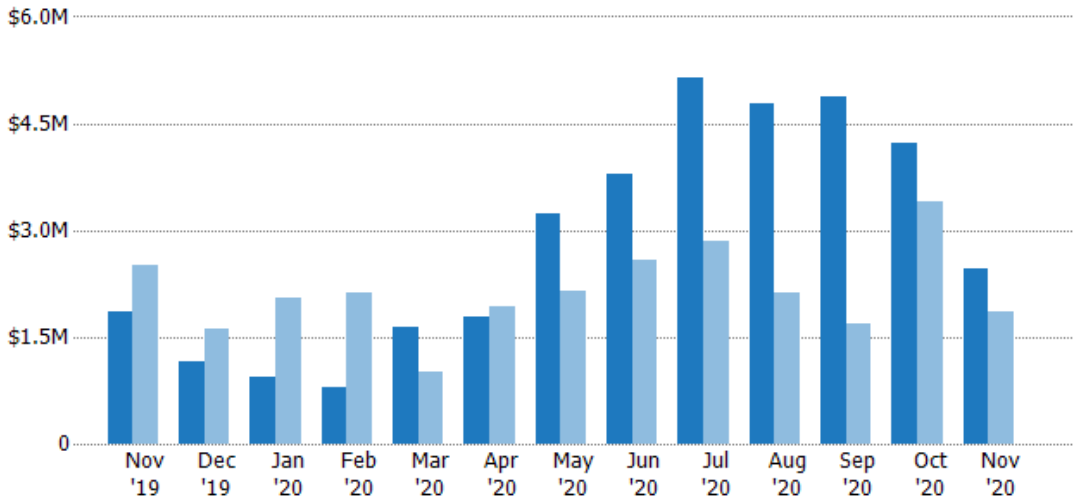
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Nov '20	\$2.45M	32.6%
Nov '19	\$1.85M	-26.1%
Nov '18	\$2.5M	-39.8%



Current Year	\$1.85M	\$1.16M	\$935K	\$788K	\$1.65M	\$1.79M	\$3.24M	\$3.8M	\$5.15M	\$4.77M	\$4.89M	\$4.22M	\$2.45M
Prior Year	\$2.5M	\$1.62M	\$2.06M	\$2.12M	\$1.01M	\$1.93M	\$2.16M	\$2.59M	\$2.84M	\$2.12M	\$1.69M	\$3.41M	\$1.85M
Percent Change from Prior Year	-26%	-28%	-55%	-63%	64%	-7%	50%	47%	81%	125%	189%	24%	33%

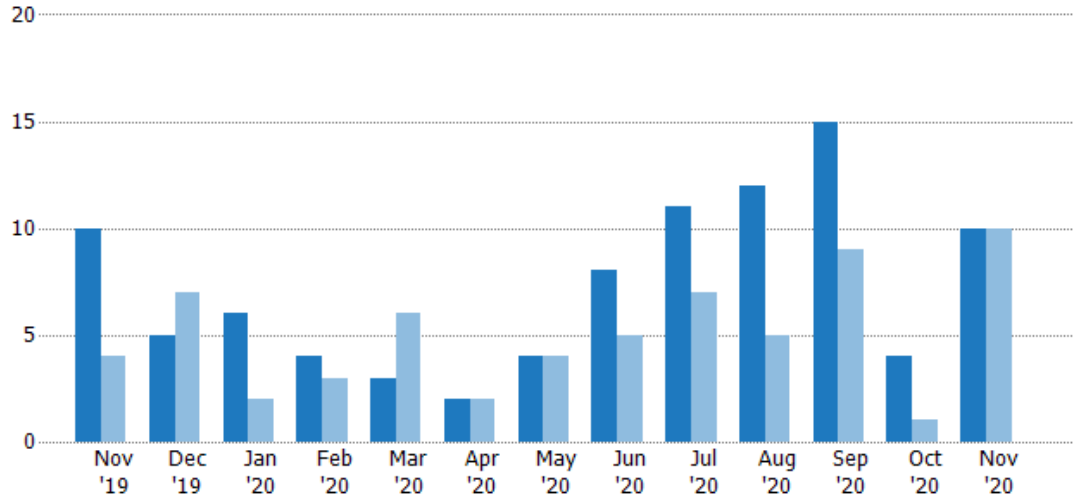
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Nov '20	10	0%
Nov '19	10	150%
Nov '18	4	25%



Current Year	10	5	6	4	3	2	4	8	11	12	15	4	10
Prior Year	4	7	2	3	6	2	4	5	7	5	9	1	10
Percent Change from Prior Year	150%	-29%	200%	33%	-50%	0%	0%	60%	57%	140%	67%	300%	0%

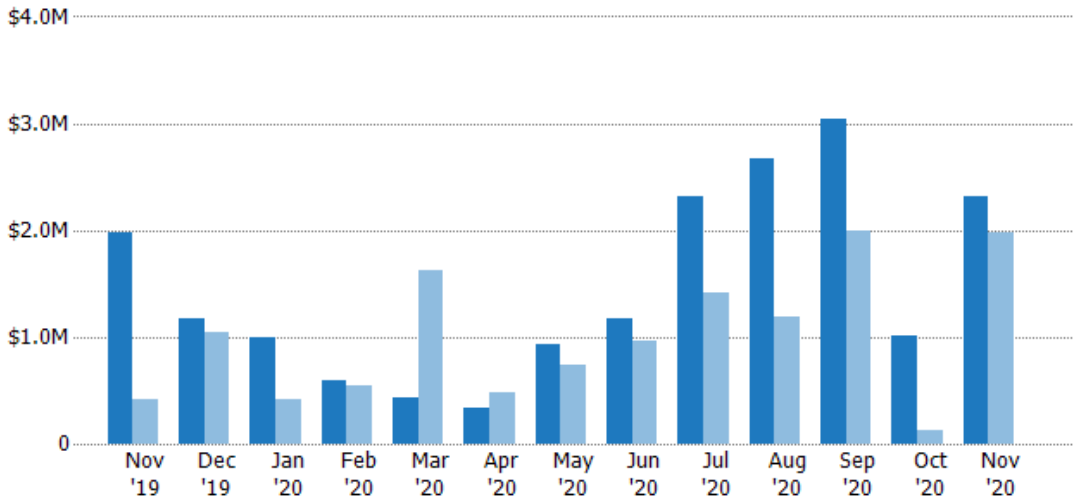
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Nov '20	\$2.31M	16.6%
Nov '19	\$1.98M	377.6%
Nov '18	\$415K	192.9%



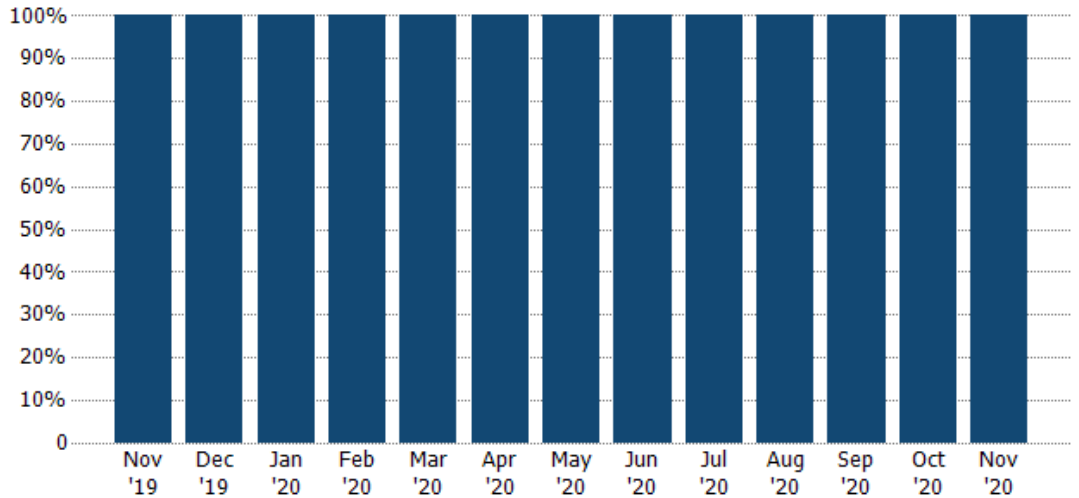
Current Year	\$1.98M	\$1.18M	\$998K	\$595K	\$433K	\$338K	\$935K	\$1.17M	\$2.32M	\$2.68M	\$3.04M	\$1.01M	\$2.31M
Prior Year	\$415K	\$1.04M	\$410K	\$545K	\$1.63M	\$475K	\$736K	\$968K	\$1.42M	\$1.18M	\$1.99M	\$125K	\$1.98M
Percent Change from Prior Year	378%	14%	143%	9%	-73%	-29%	27%	21%	63%	126%	53%	712%	17%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



■ Single Family Residence

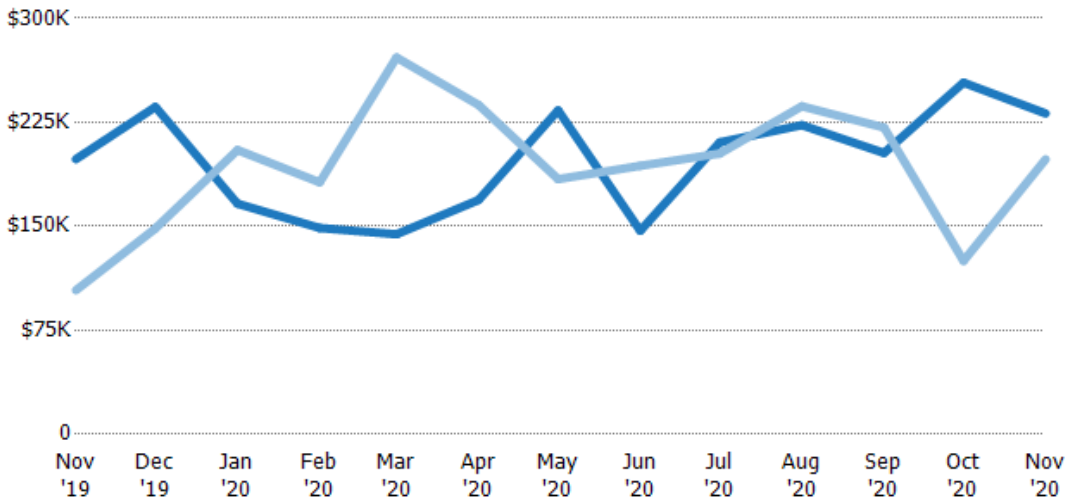
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



■ Current Year

■ Prior Year

Percent Change from Prior Year

\$198K \$236K \$166K \$149K \$144K \$169K \$234K \$147K \$211K \$223K \$203K \$254K \$231K  
 \$104K \$148K \$205K \$182K \$272K \$238K \$184K \$194K \$202K \$237K \$221K \$125K \$198K  
 91% 59% -19% -18% -47% -29% 27% -24% 4% -6% -8% 103% 17%

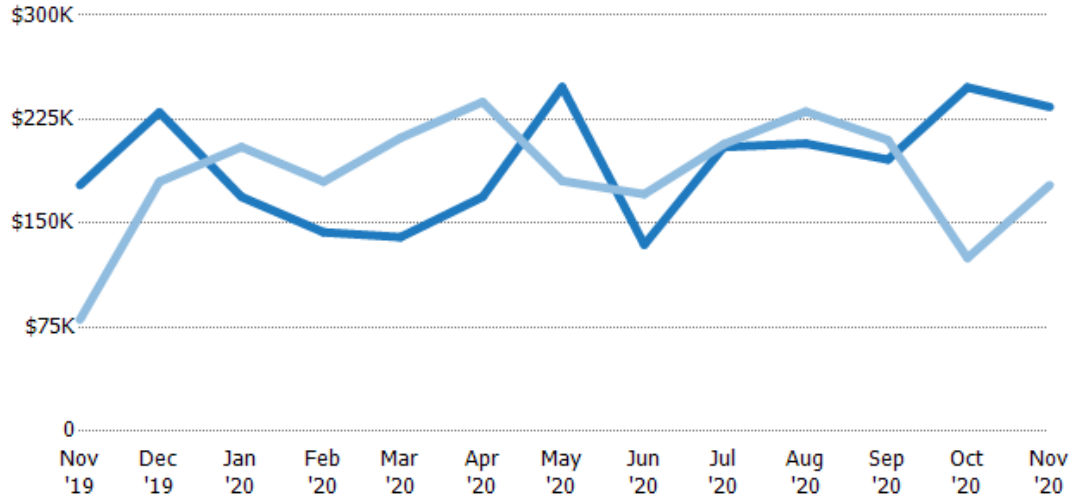
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Nov '20	\$234K	31.8%
Nov '19	\$178K	120.5%
Nov '18	\$80.5K	76.1%



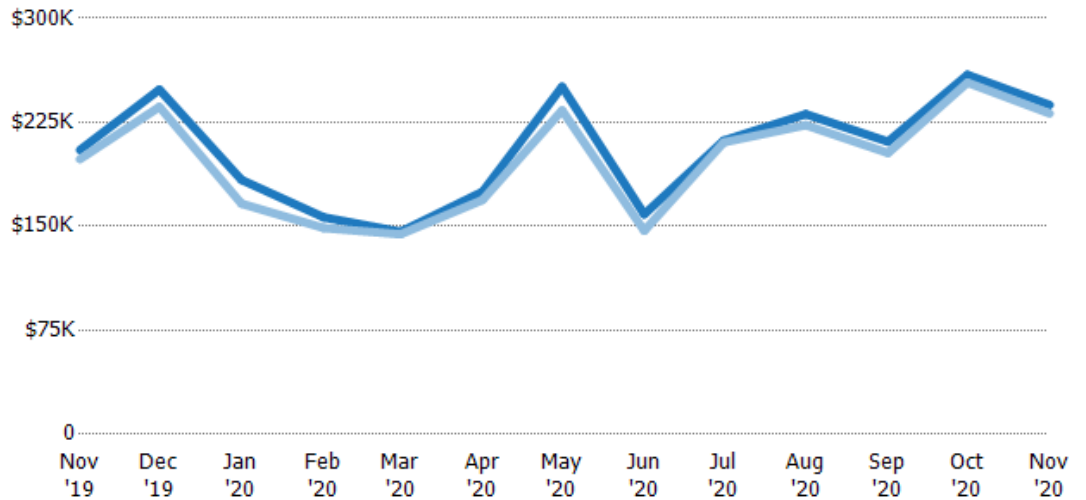
Current Year	\$178K	\$230K	\$169K	\$144K	\$140K	\$169K	\$248K	\$135K	\$205K	\$208K	\$196K	\$248K	\$234K
Prior Year	\$80.5K	\$180K	\$205K	\$180K	\$212K	\$238K	\$181K	\$171K	\$207K	\$231K	\$210K	\$125K	\$178K
Percent Change from Prior Year	120%	28%	-18%	-20%	-34%	-29%	38%	-21%	-1%	-10%	-7%	98%	32%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



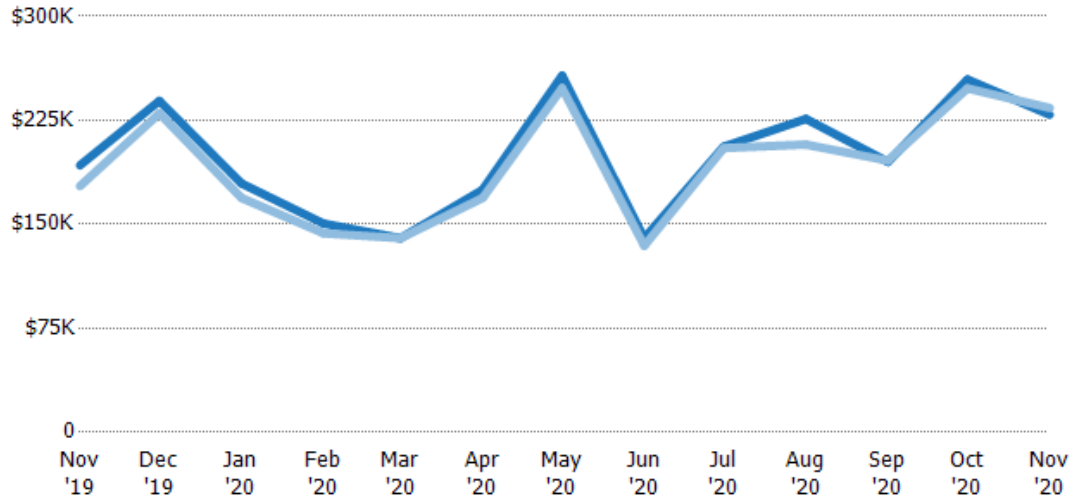
Avg List Price	\$205K	\$249K	\$183K	\$156K	\$146K	\$175K	\$251K	\$159K	\$212K	\$231K	\$211K	\$259K	\$238K
Avg Sales Price	\$198K	\$236K	\$166K	\$149K	\$144K	\$169K	\$234K	\$147K	\$211K	\$223K	\$203K	\$254K	\$231K
Avg Sales Price as a % of Avg List Price	97%	95%	91%	95%	99%	97%	93%	93%	99%	97%	96%	98%	97%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence



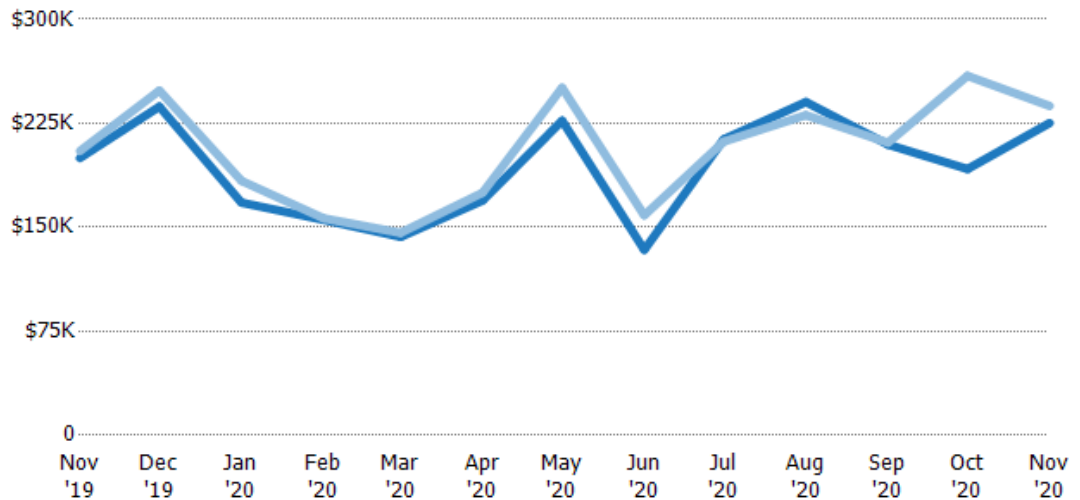
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Median List Price	\$193K	\$239K	\$179K	\$151K	\$140K	\$175K	\$257K	\$140K	\$206K	\$226K	\$195K	\$254K	\$229K
Median Sales Price	\$178K	\$230K	\$169K	\$144K	\$140K	\$169K	\$248K	\$135K	\$205K	\$208K	\$196K	\$248K	\$234K
Med Sales Price as a % of Med List Price	92%	96%	94%	95%	100%	97%	97%	96%	100%	92%	100%	97%	102%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence



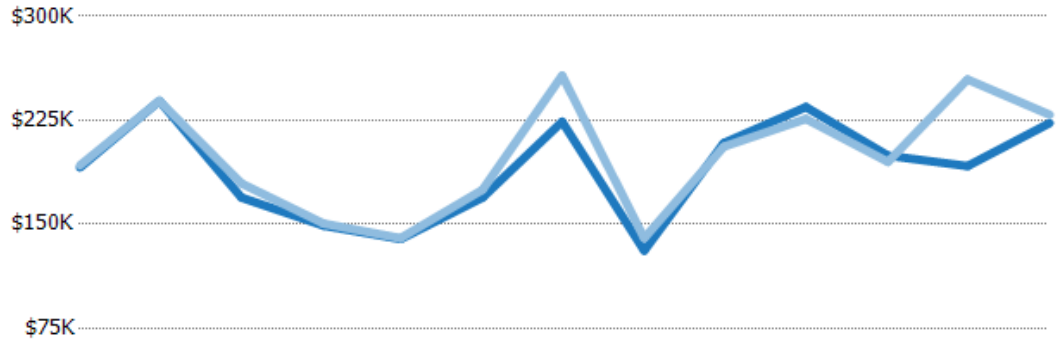
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Avg Est Value	\$200K	\$237K	\$168K	\$155K	\$143K	\$169K	\$227K	\$134K	\$213K	\$240K	\$210K	\$192K	\$225K
Avg Sales Price	\$205K	\$249K	\$183K	\$156K	\$146K	\$175K	\$251K	\$159K	\$212K	\$231K	\$211K	\$259K	\$238K
Avg Sales Price as a % of Avg Est Value	103%	105%	109%	101%	102%	103%	110%	119%	99%	96%	101%	135%	105%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Median Est Value	\$191K	\$239K	\$169K	\$149K	\$139K	\$169K	\$224K	\$131K	\$209K	\$235K	\$200K	\$192K	\$223K
Median Sales Price	\$193K	\$239K	\$179K	\$151K	\$140K	\$175K	\$257K	\$140K	\$206K	\$226K	\$195K	\$254K	\$229K
Med Sales Price as a % of Med Est Value	101%	100%	106%	101%	101%	103%	115%	107%	99%	96%	98%	133%	103%