

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Oct 2020	Oct 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	9	11	-18.2%	92	91	+1.1%
New Listing Volume	\$1,824,400	\$1,934,099	-5.7%	\$19,205,460	\$16,790,294	+14.4%
Active Listing Count	19	54	-64.8%	N/A	N/A	
Active Listing Volume	\$3,508,900	\$10,864,599	-67.7%	N/A	N/A	
Average Listing Price	\$184,679	\$201,196	-8.2%	\$227,811	\$216,604	+5.2%
Median Listing Price	\$140,000	\$176,500	-20.7%	\$179,835	\$189,682	-5.2%
Median Days in RPR	78	110	-29.1%	97.87	138.38	-29.3%
Months of Inventory	1.4	13.5	-89.9%	5.4	7.2	-25.8%
Absorption Rate	73.68%	7.41%	+66.3%	18.62%	13.81%	+4.8%
Sales Activity Charts Metrics						
New Pending Sales Count	13	5	+160%	105	66	+59.1%
New Pending Sales Volume	\$4,224,700	\$1,022,400	+313.2%	\$21,249,279	\$11,988,995	+77.2%
Pending Sales Count	18	4	+350%	N/A	N/A	
Pending Sales Volume	\$5,725,200	\$1,217,400	+370.3%	N/A	N/A	
Closed Sales Count	9	9	+/-	82	54	+51.9%
Closed Sales Volume	\$1,722,900	\$1,574,770	+9.4%	\$13,625,087	\$8,584,420	+58.7%
Average Sales Price	\$191,433	\$174,974	+9.4%	\$166,160	\$158,971	+4.5%
Median Sales Price	\$185,000	\$160,000	+15.6%	\$159,354	\$144,030	+10.6%

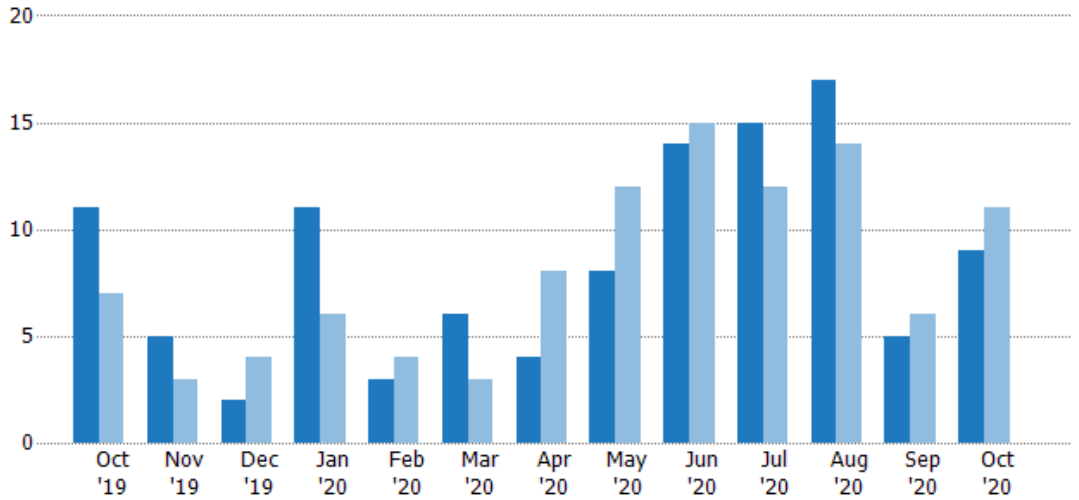
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Oct '20	9	-18.2%
Oct '19	11	57.1%
Oct '18	7	-28.6%



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	11	5	2	11	3	6	4	8	14	15	17	5	9
Prior Year	7	3	4	6	4	3	8	12	15	12	14	6	11
Percent Change from Prior Year	57%	67%	-50%	83%	-25%	100%	-50%	-33%	-7%	25%	21%	-17%	-18%

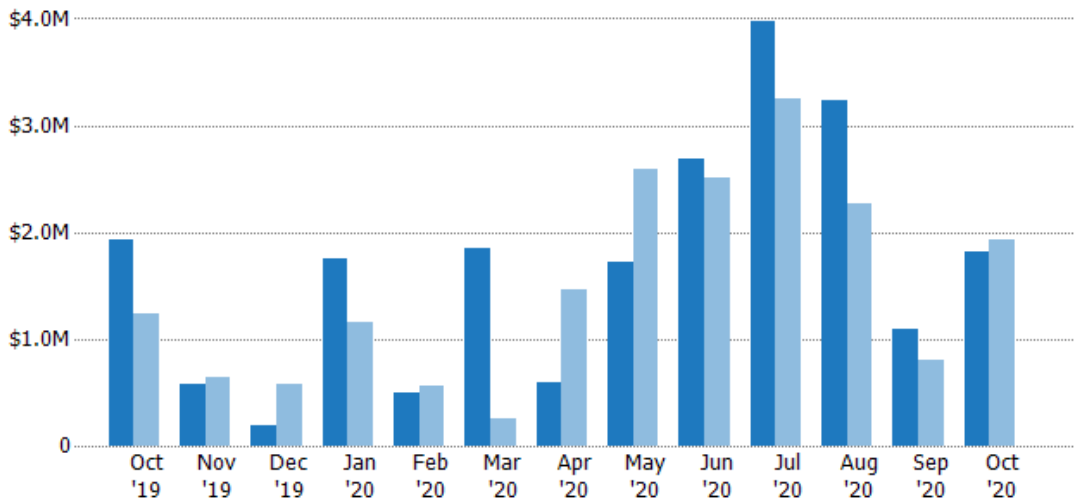
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Oct '20	\$1.82M	-5.7%
Oct '19	\$1.93M	55.8%
Oct '18	\$1.24M	-56.2%



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	\$1.93M	\$575K	\$195K	\$1.75M	\$489K	\$1.84M	\$595K	\$1.71M	\$2.69M	\$3.97M	\$3.24M	\$1.09M	\$1.82M
Prior Year	\$1.24M	\$644K	\$584K	\$1.16M	\$560K	\$249K	\$1.47M	\$2.59M	\$2.51M	\$3.25M	\$2.27M	\$802K	\$1.93M
Percent Change from Prior Year	56%	-11%	-67%	51%	-13%	642%	-59%	-34%	7%	22%	43%	36%	-6%

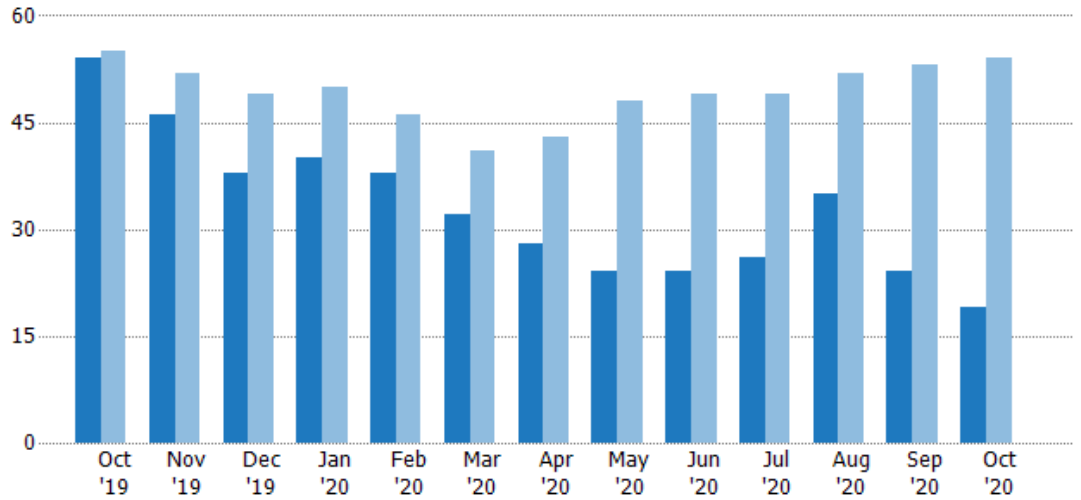
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Oct '20	19	-64.8%
Oct '19	54	-1.8%
Oct '18	55	7.3%



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	54	46	38	40	38	32	28	24	24	26	35	24	19
Prior Year	55	52	49	50	46	41	43	48	49	49	52	53	54
Percent Change from Prior Year	-2%	-12%	-22%	-20%	-17%	-22%	-35%	-50%	-51%	-47%	-33%	-55%	-65%

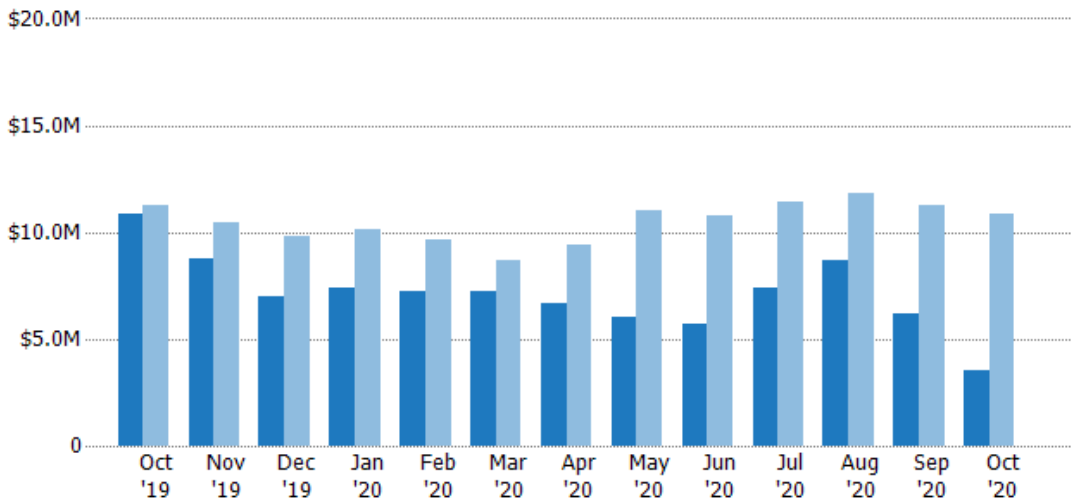
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Oct '20	\$3.51M	-67.7%
Oct '19	\$10.9M	-3.7%
Oct '18	\$11.3M	0.2%



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	\$10.9M	\$8.73M	\$7.02M	\$7.38M	\$7.2M	\$7.26M	\$6.69M	\$6.05M	\$5.72M	\$7.38M	\$8.68M	\$6.2M	\$3.51M
Prior Year	\$11.3M	\$10.5M	\$9.77M	\$10.1M	\$9.64M	\$8.66M	\$9.43M	\$11M	\$10.8M	\$11.5M	\$11.8M	\$11.3M	\$10.9M
Percent Change from Prior Year	-4%	-17%	-28%	-27%	-25%	-16%	-29%	-45%	-47%	-36%	-27%	-45%	-68%

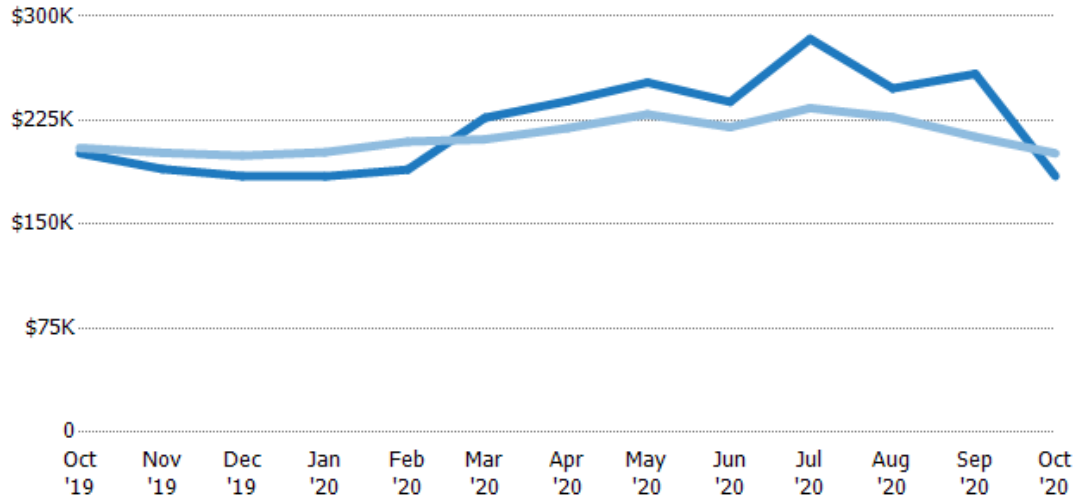
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Oct '20	\$185K	-8.2%
Oct '19	\$201K	-1.9%
Oct '18	\$205K	-6.6%



Current Year	\$201K	\$190K	\$185K	\$185K	\$189K	\$227K	\$239K	\$252K	\$238K	\$284K	\$248K	\$258K	\$185K
Prior Year	\$205K	\$202K	\$199K	\$202K	\$210K	\$211K	\$219K	\$229K	\$220K	\$234K	\$227K	\$213K	\$201K
Percent Change from Prior Year	-2%	-6%	-7%	-9%	-10%	7%	9%	10%	8%	21%	9%	21%	-8%

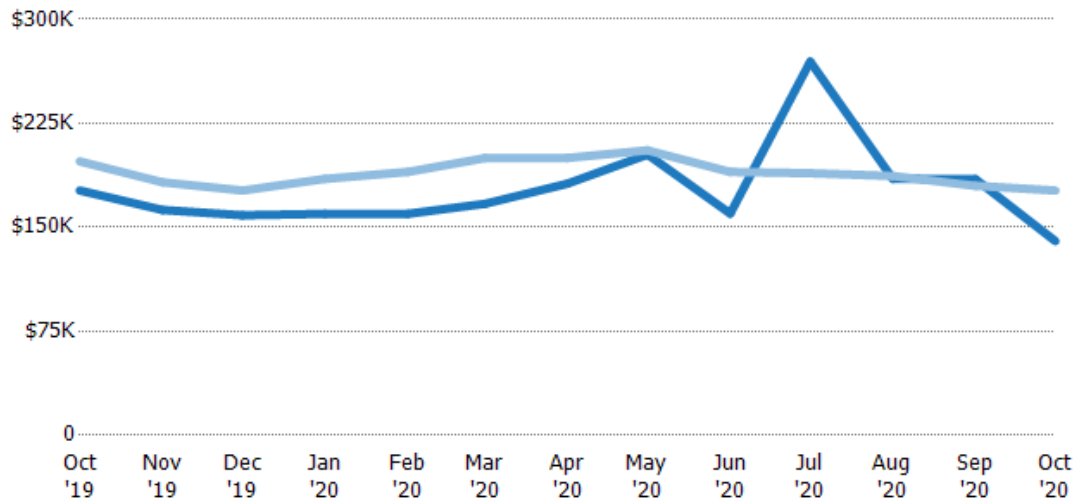
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Oct '20	\$140K	-20.7%
Oct '19	\$177K	-10.6%
Oct '18	\$198K	-21.5%



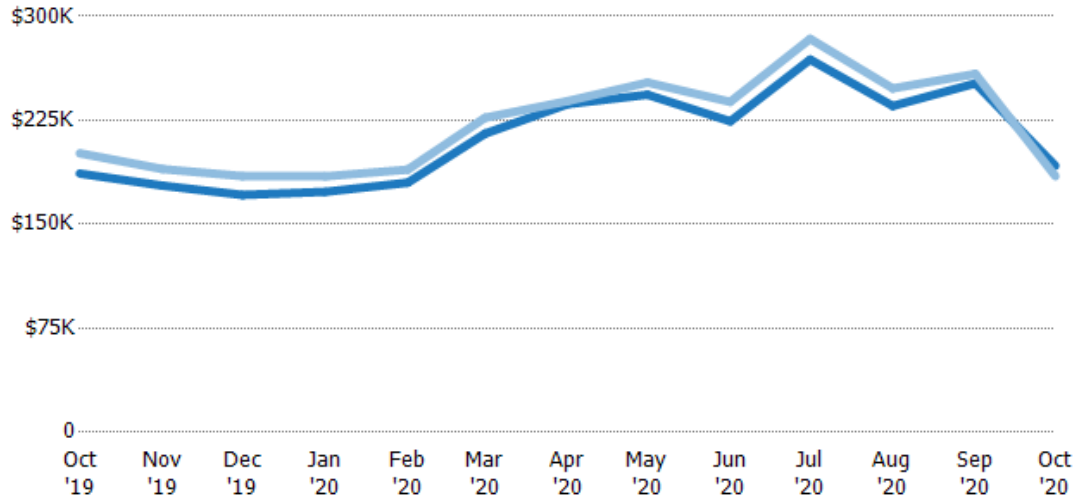
Current Year	\$177K	\$162K	\$159K	\$160K	\$160K	\$167K	\$182K	\$202K	\$160K	\$269K	\$185K	\$185K	\$140K
Prior Year	\$198K	\$182K	\$177K	\$185K	\$190K	\$200K	\$200K	\$205K	\$190K	\$189K	\$187K	\$180K	\$177K
Percent Change from Prior Year	-11%	-11%	-10%	-14%	-16%	-16%	-9%	-1%	-16%	43%	-1%	3%	-21%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



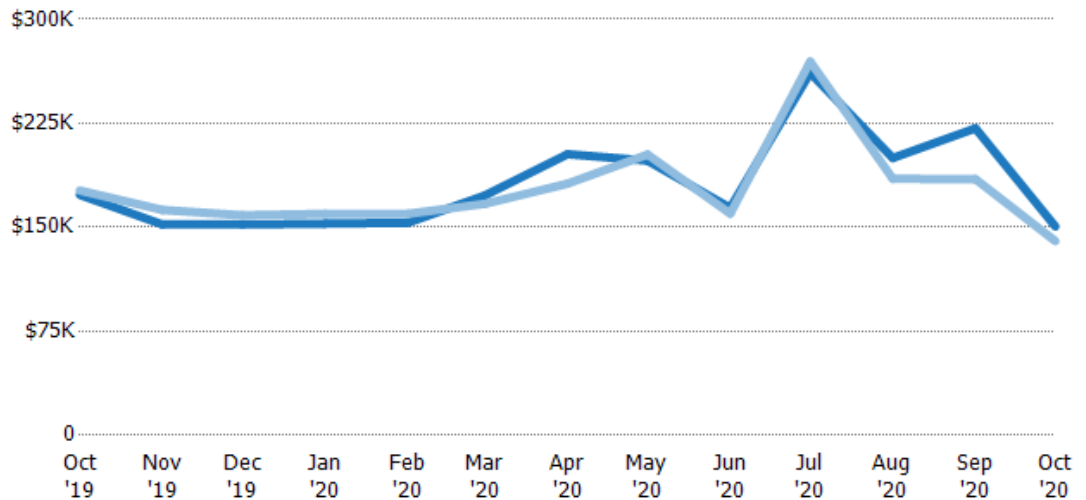
	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Avg Est Value	\$187K	\$178K	\$171K	\$173K	\$180K	\$215K	\$237K	\$243K	\$224K	\$269K	\$235K	\$252K	\$192K
Avg Listing Price	\$201K	\$190K	\$185K	\$185K	\$189K	\$227K	\$239K	\$252K	\$238K	\$284K	\$248K	\$258K	\$185K
Avg Listing Price as a % of Avg Est Value	108%	107%	108%	106%	105%	105%	101%	104%	106%	106%	105%	103%	96%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Median Est Value	\$173K	\$152K	\$152K	\$153K	\$153K	\$173K	\$203K	\$198K	\$164K	\$261K	\$200K	\$221K	\$151K
Median Listing Price	\$177K	\$162K	\$159K	\$160K	\$160K	\$167K	\$182K	\$202K	\$160K	\$269K	\$185K	\$185K	\$140K
Med Listing Price as a % of Med Est Value	102%	107%	104%	105%	104%	97%	90%	102%	98%	103%	93%	83%	93%

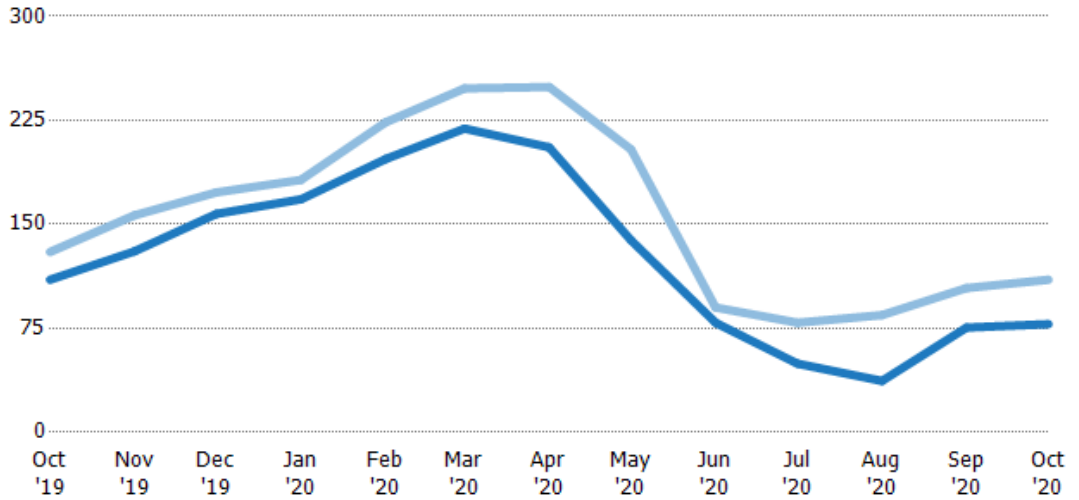
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Days	% Chg.
Oct '20	78	-29.1%
Oct '19	110	-15.4%
Oct '18	130	27.7%



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	110	131	158	168	197	219	206	139	79	49.5	37	75.5	78
Prior Year	130	157	173	182	224	248	249	204	90	79	84.5	104	110
Percent Change from Prior Year	-15%	-17%	-9%	-8%	-12%	-12%	-17%	-32%	-12%	-37%	-56%	-27%	-29%

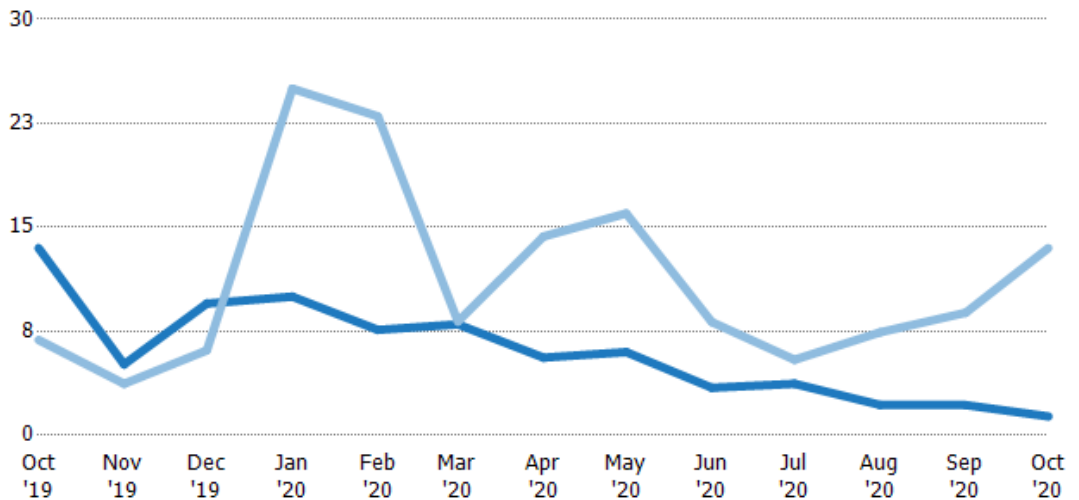
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Months	% Chg.
Oct '20	1.36	-89.9%
Oct '19	13.5	96.4%
Oct '18	6.88	114.5%



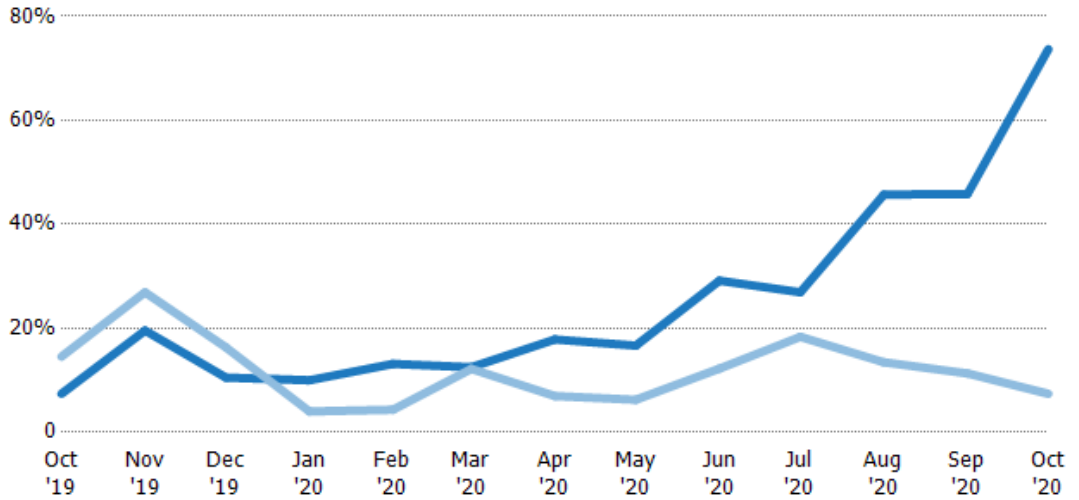
	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	13.5	5.11	9.5	10	7.6	8	5.6	6	3.43	3.71	2.19	2.18	1.36
Prior Year	6.88	3.71	6.13	25	23	8.2	14.3	16	8.17	5.44	7.43	8.83	13.5
Percent Change from Prior Year	96%	38%	55%	-60%	-67%	-2%	-61%	-63%	-58%	-32%	-71%	-75%	-90%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



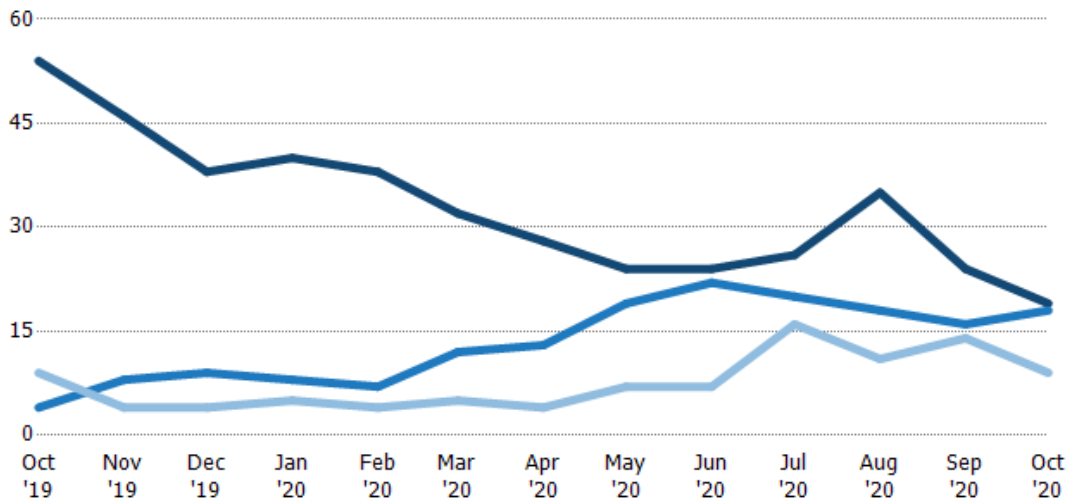
	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	7%	20%	11%	10%	13%	13%	18%	17%	29%	27%	46%	46%	74%
Prior Year	15%	27%	16%	4%	4%	12%	7%	6%	12%	18%	13%	11%	7%
Change from Prior Year	7%	7%	6%	-6%	-9%	0%	-11%	-10%	-17%	-9%	-32%	-35%	-66%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Active	54	46	38	40	38	32	28	24	24	26	35	24	19
Pending	4	8	9	8	7	12	13	19	22	20	18	16	18
Sold	9	4	4	5	4	5	4	7	7	16	11	14	9

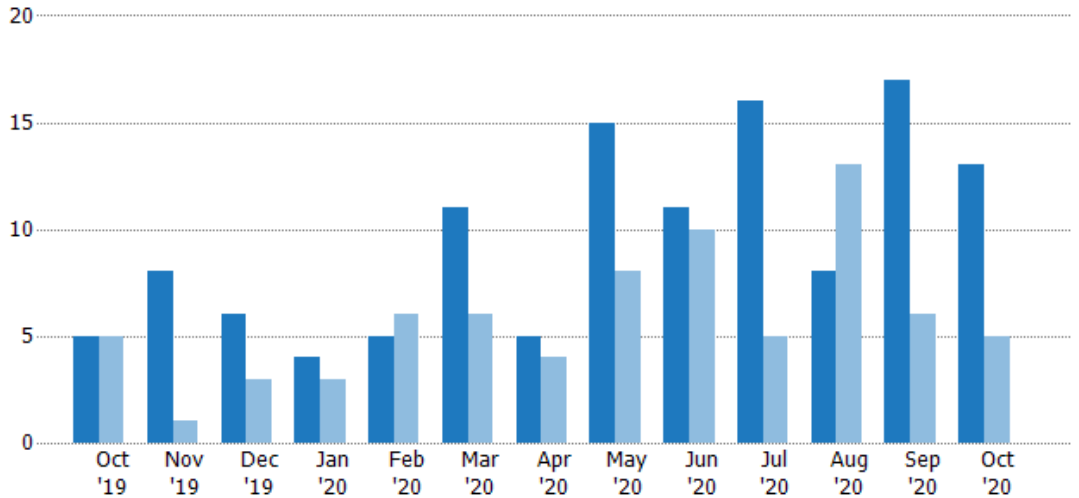
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Oct '20	13	160%
Oct '19	5	0%
Oct '18	5	-20%



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	5	8	6	4	5	11	5	15	11	16	8	17	13
Prior Year	5	1	3	3	6	6	4	8	10	5	13	6	5
Percent Change from Prior Year	0%	700%	100%	33%	-17%	83%	25%	88%	10%	220%	-38%	183%	160%

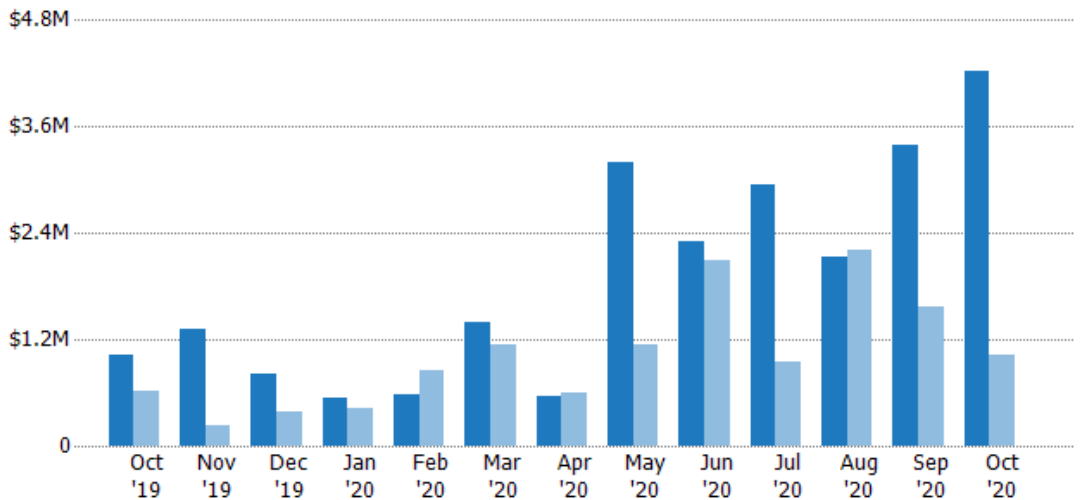
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Oct '20	\$4.22M	313.2%
Oct '19	\$1.02M	63.7%
Oct '18	\$625K	-28.8%



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	\$1.02M	\$1.32M	\$804K	\$536K	\$578K	\$1.4M	\$552K	\$3.2M	\$2.31M	\$2.95M	\$2.12M	\$3.39M	\$4.22M
Prior Year	\$625K	\$235K	\$375K	\$418K	\$859K	\$1.14M	\$605K	\$1.15M	\$2.08M	\$946K	\$2.2M	\$1.57M	\$1.02M
Percent Change from Prior Year	64%	461%	114%	28%	-33%	23%	-9%	178%	11%	212%	-4%	116%	313%

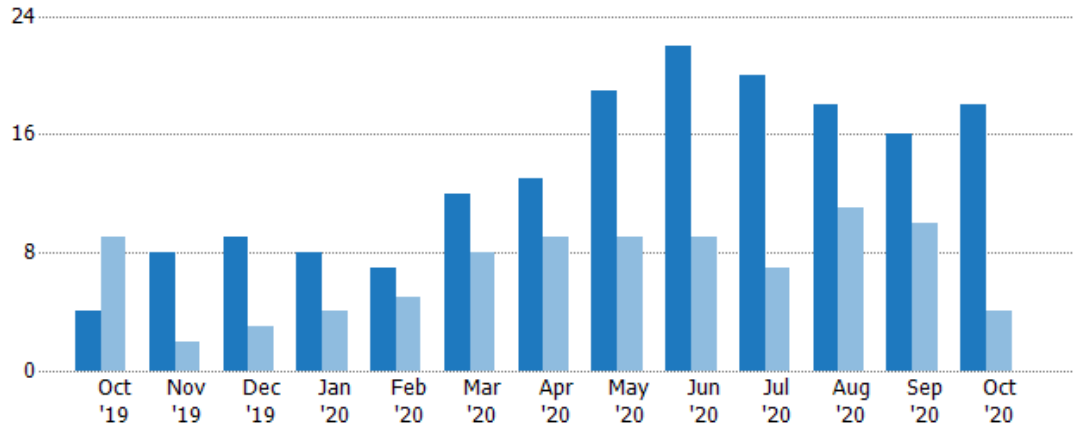
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Oct '20	18	350%
Oct '19	4	-55.6%
Oct '18	9	0%



Current Year	4	8	9	8	7	12	13	19	22	20	18	16	18
Prior Year	9	2	3	4	5	8	9	9	9	7	11	10	4
Percent Change from Prior Year	-56%	300%	200%	100%	40%	50%	44%	111%	144%	186%	64%	60%	350%

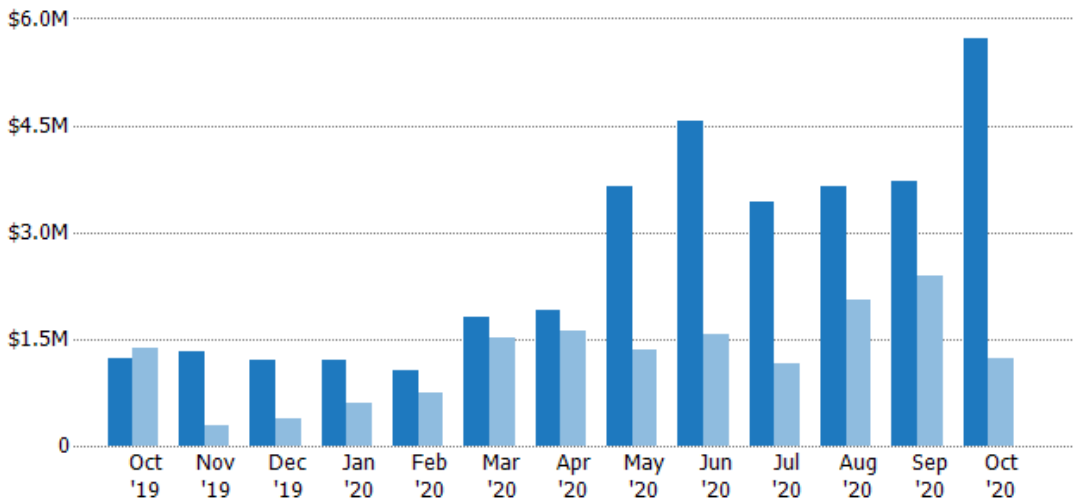
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Oct '20	\$5.73M	370.3%
Oct '19	\$1.22M	-11.2%
Oct '18	\$1.37M	31.7%



Current Year	\$1.22M	\$1.32M	\$1.21M	\$1.2M	\$1.07M	\$1.8M	\$1.91M	\$3.65M	\$4.56M	\$3.42M	\$3.65M	\$3.72M	\$5.73M
Prior Year	\$1.37M	\$282K	\$375K	\$597K	\$754K	\$1.51M	\$1.61M	\$1.36M	\$1.56M	\$1.14M	\$2.05M	\$2.39M	\$1.22M
Percent Change from Prior Year	-11%	368%	223%	102%	42%	19%	19%	169%	193%	199%	78%	56%	370%

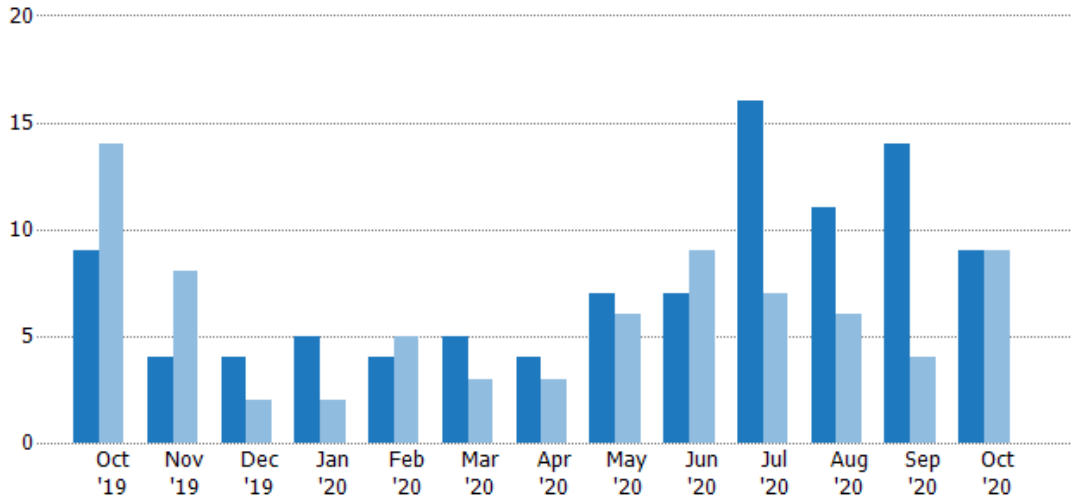
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Oct '20	9	0%
Oct '19	9	-35.7%
Oct '18	14	-64.3%



Current Year	9	4	4	5	4	5	4	7	7	16	11	14	9
Prior Year	14	8	2	2	5	3	3	6	9	7	6	4	9
Percent Change from Prior Year	-36%	-50%	100%	150%	-20%	67%	33%	17%	-22%	129%	83%	250%	0%

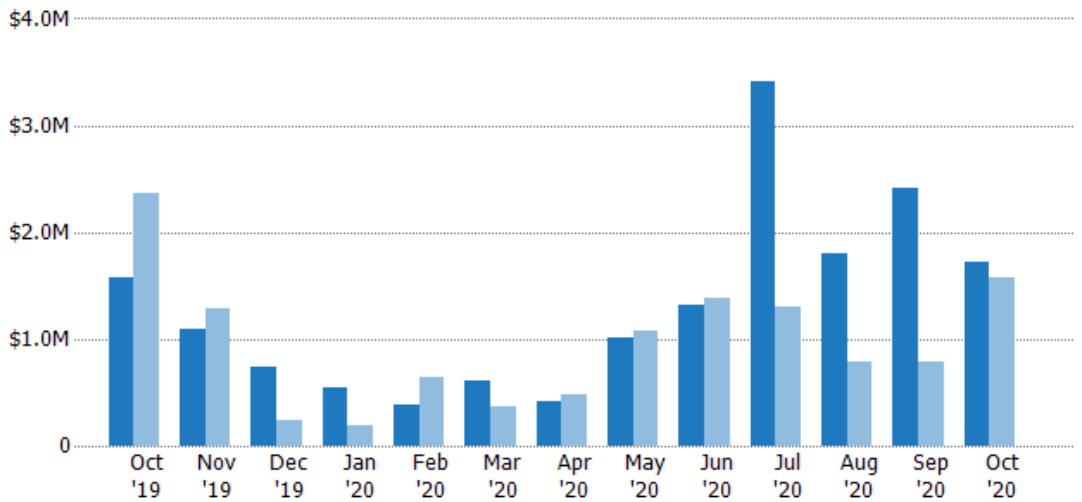
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Oct '20	\$1.72M	9.4%
Oct '19	\$1.57M	-33.6%
Oct '18	\$2.37M	-47.3%



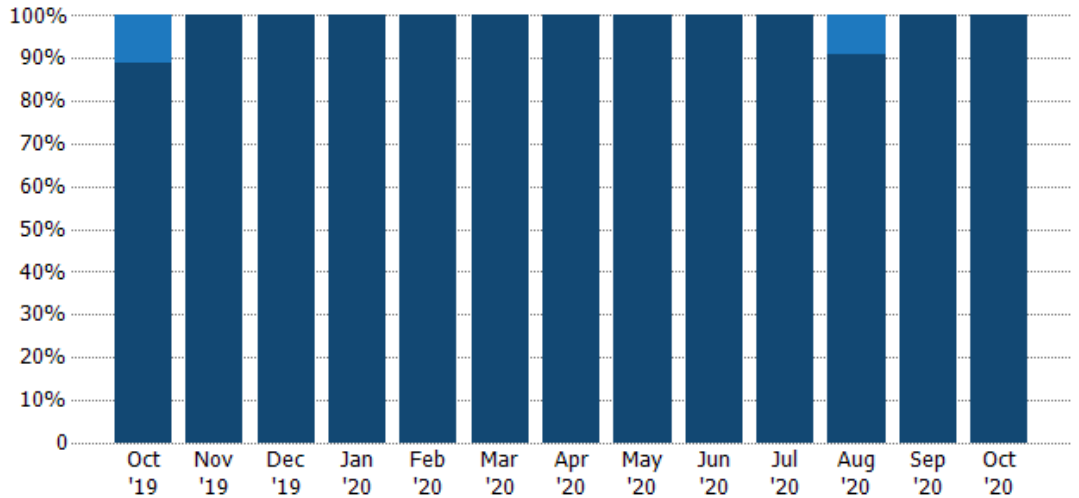
Current Year	\$1.57M	\$1.09M	\$745K	\$543K	\$390K	\$606K	\$412K	\$1.02M	\$1.31M	\$3.41M	\$1.81M	\$2.41M	\$1.72M
Prior Year	\$2.37M	\$1.28M	\$240K	\$191K	\$648K	\$369K	\$476K	\$1.08M	\$1.38M	\$1.29M	\$794K	\$781K	\$1.57M
Percent Change from Prior Year	-34%	-15%	210%	184%	-40%	64%	-13%	-6%	-5%	163%	128%	208%	9%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Condo/Townhouse	11%	-	-	-	-	-	-	-	-	-	9%	-	-
Single Family Residence	89%	100%	100%	100%	100%	100%	100%	100%	100%	100%	91%	100%	100%

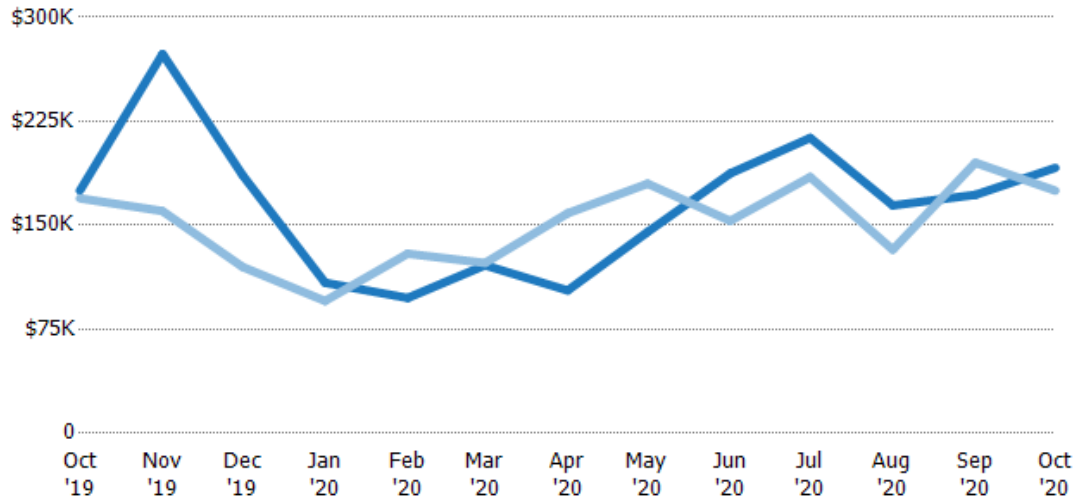
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Oct '20	\$191K	9.4%
Oct '19	\$175K	3.3%
Oct '18	\$169K	47.4%



Current Year	\$175K	\$274K	\$186K	\$109K	\$97.6K	\$121K	\$103K	\$145K	\$187K	\$213K	\$164K	\$172K	\$191K
Prior Year	\$169K	\$160K	\$120K	\$95.5K	\$130K	\$123K	\$159K	\$180K	\$153K	\$185K	\$132K	\$195K	\$175K
Percent Change from Prior Year	3%	71%	55%	14%	-25%	-1%	-35%	-19%	22%	15%	24%	-12%	9%

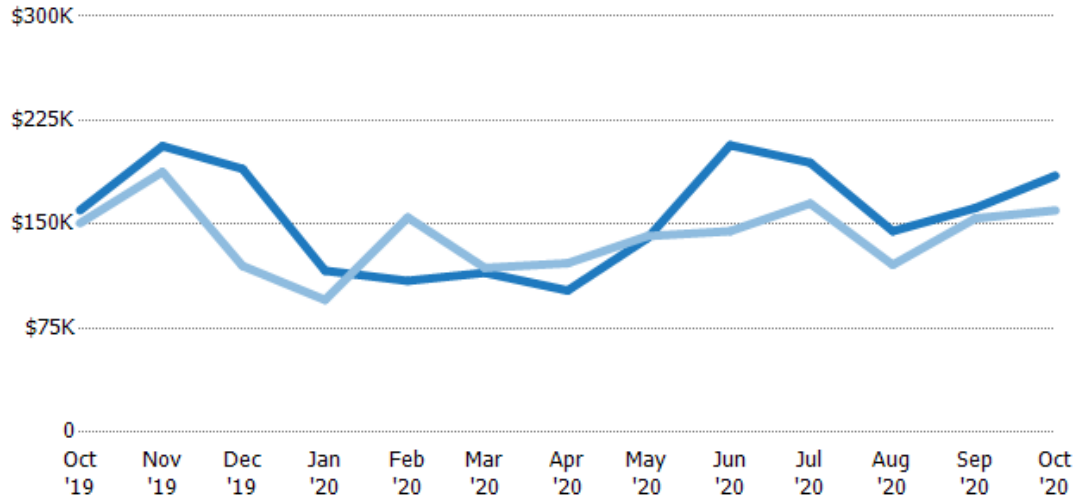
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Oct '20	\$185K	15.6%
Oct '19	\$160K	6.1%
Oct '18	\$151K	42.6%



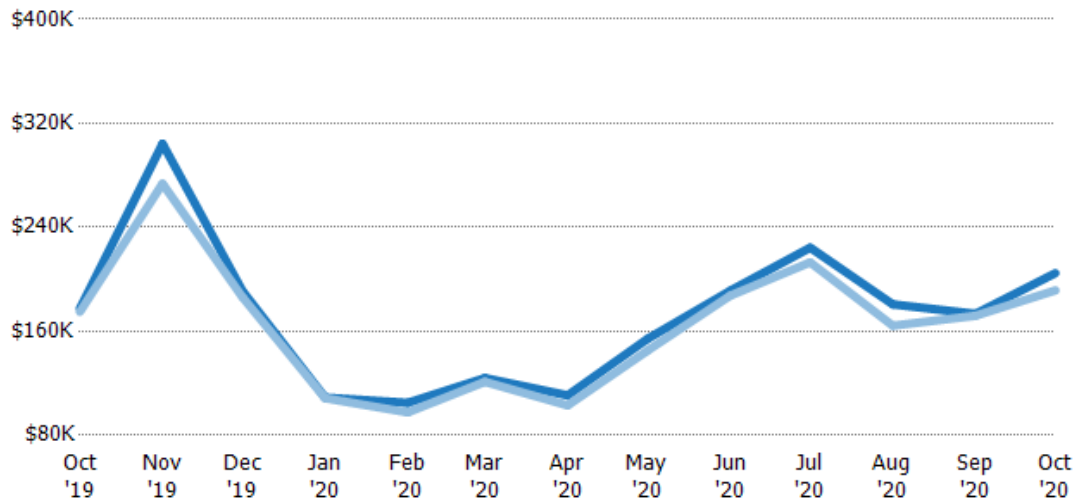
Current Year	\$160K	\$206K	\$190K	\$117K	\$109K	\$115K	\$102K	\$140K	\$207K	\$194K	\$145K	\$162K	\$185K
Prior Year	\$151K	\$188K	\$120K	\$95.5K	\$155K	\$119K	\$122K	\$142K	\$145K	\$165K	\$121K	\$154K	\$160K
Percent Change from Prior Year	6%	10%	58%	22%	-30%	-3%	-16%	-1%	43%	18%	20%	5%	16%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



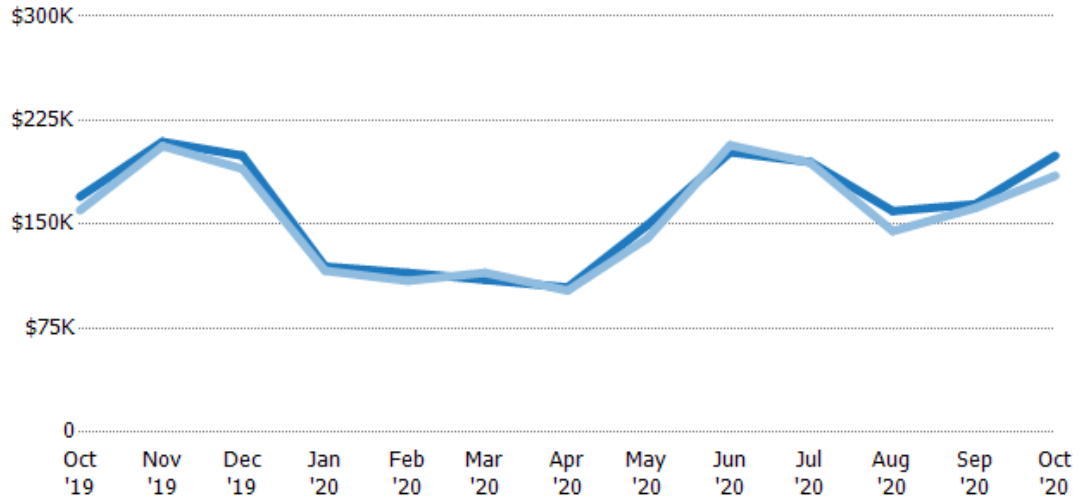
Avg List Price	\$178K	\$304K	\$191K	\$109K	\$105K	\$124K	\$111K	\$154K	\$191K	\$224K	\$181K	\$173K	\$205K
Avg Sales Price	\$175K	\$274K	\$186K	\$109K	\$97.6K	\$121K	\$103K	\$145K	\$187K	\$213K	\$164K	\$172K	\$191K
Avg Sales Price as a % of Avg List Price	99%	90%	98%	100%	93%	98%	93%	94%	98%	95%	91%	99%	94%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



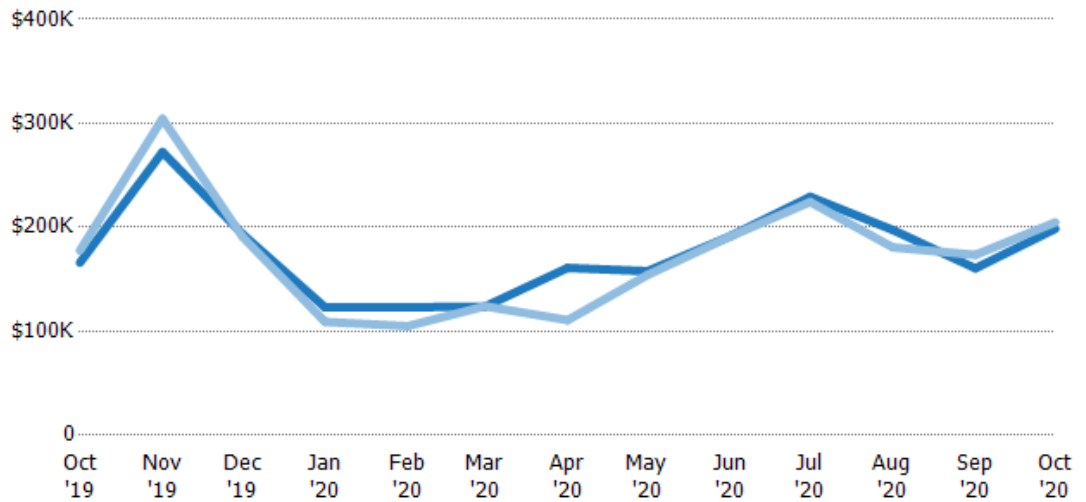
	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Median List Price	\$170K	\$209K	\$200K	\$120K	\$115K	\$110K	\$104K	\$150K	\$202K	\$195K	\$160K	\$164K	\$200K
Median Sales Price	\$160K	\$206K	\$190K	\$117K	\$109K	\$115K	\$102K	\$140K	\$207K	\$194K	\$145K	\$162K	\$185K
Med Sales Price as a % of Med List Price	94%	99%	95%	97%	95%	105%	98%	94%	102%	100%	91%	98%	93%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



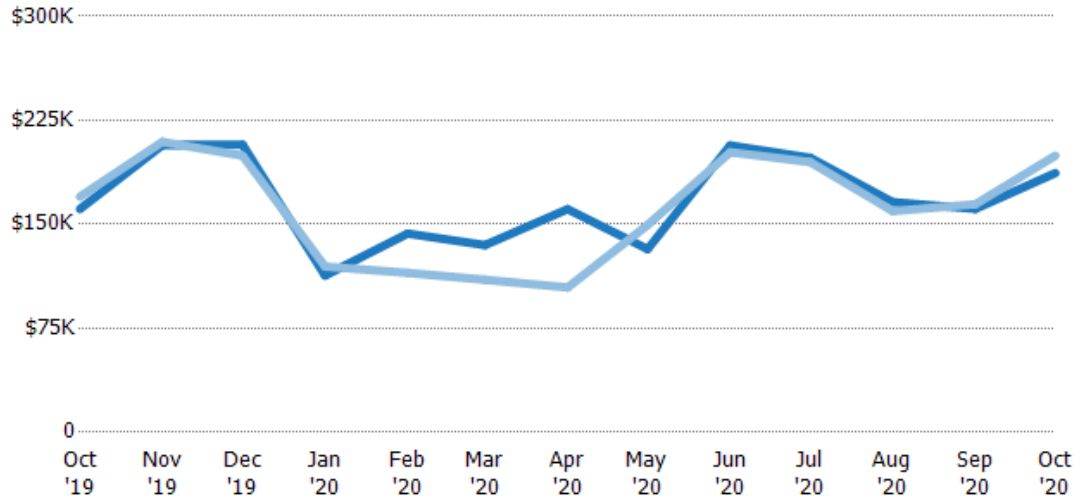
	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Avg Est Value	\$166K	\$272K	\$194K	\$123K	\$123K	\$124K	\$161K	\$158K	\$191K	\$229K	\$197K	\$161K	\$199K
Avg Sales Price	\$178K	\$304K	\$191K	\$109K	\$105K	\$124K	\$111K	\$154K	\$191K	\$224K	\$181K	\$173K	\$205K
Avg Sales Price as a % of Avg Est Value	107%	112%	99%	89%	85%	100%	69%	98%	100%	98%	92%	108%	103%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Median Est Value	\$161K	\$207K	\$207K	\$113K	\$143K	\$135K	\$161K	\$132K	\$207K	\$198K	\$166K	\$161K	\$187K
Median Sales Price	\$170K	\$209K	\$200K	\$120K	\$115K	\$110K	\$104K	\$150K	\$202K	\$195K	\$160K	\$164K	\$200K
Med Sales Price as a % of Med Est Value	106%	101%	96%	106%	80%	81%	65%	113%	98%	98%	96%	102%	107%