

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Nov 2020	Nov 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	4	5	-20%	96	96	+/-
New Listing Volume	\$698,900	\$574,900	+21.6%	\$19,904,360	\$17,365,194	+14.6%
Active Listing Count	15	46	-67.4%	N/A	N/A	
Active Listing Volume	\$2,991,400	\$8,730,999	-65.7%	N/A	N/A	
Average Listing Price	\$199,427	\$189,804	+5.1%	\$226,415	\$214,282	+5.7%
Median Listing Price	\$154,900	\$162,450	-4.6%	\$178,609	\$187,323	-4.7%
Median Days in RPR	102	130.5	-21.8%	98.2	137.84	-28.8%
Months of Inventory	1.7	5.1	-67.4%	5.3	7.1	-25.7%
Absorption Rate	60%	19.57%	+40.4%	19.02%	14.12%	+4.9%
Sales Activity Charts Metrics						
New Pending Sales Count	6	8	-25%	111	74	+50%
New Pending Sales Volume	\$762,400	\$1,318,800	-42.2%	\$22,011,679	\$13,307,795	+65.4%
Pending Sales Count	17	8	+112.5%	N/A	N/A	
Pending Sales Volume	\$4,920,900	\$1,318,800	+273.1%	N/A	N/A	
Closed Sales Count	7	4	+75%	89	58	+53.4%
Closed Sales Volume	\$1,517,900	\$1,094,250	+38.7%	\$15,142,987	\$9,678,670	+56.5%
Average Sales Price	\$216,843	\$273,563	-20.7%	\$170,146	\$166,874	+2%
Median Sales Price	\$147,900	\$206,375	-28.3%	\$158,453	\$148,329	+6.8%

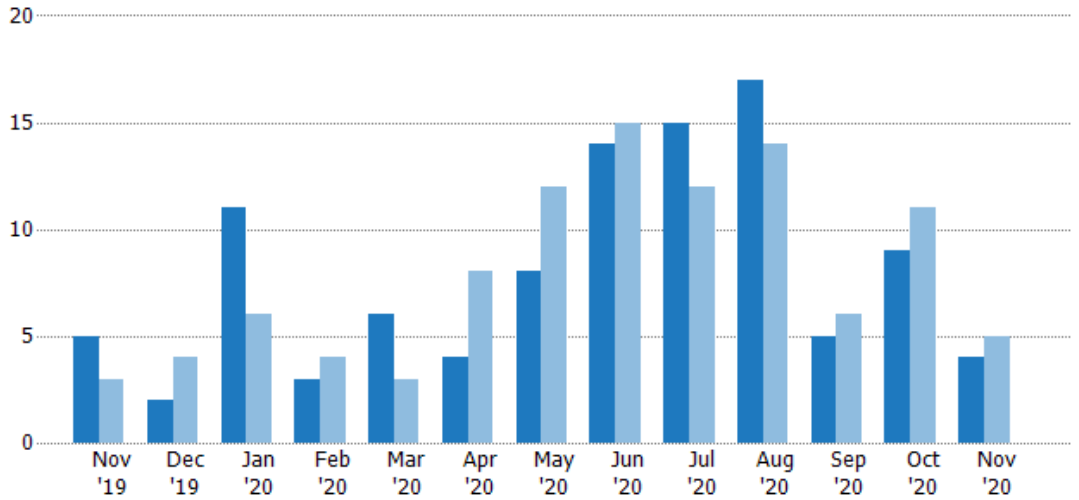
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Nov '20	4	-20%
Nov '19	5	66.7%
Nov '18	3	200%



Current Year	5	2	11	3	6	4	8	14	15	17	5	9	4
Prior Year	3	4	6	4	3	8	12	15	12	14	6	11	5
Percent Change from Prior Year	67%	-50%	83%	-25%	100%	-50%	-33%	-7%	25%	21%	-17%	-18%	-20%

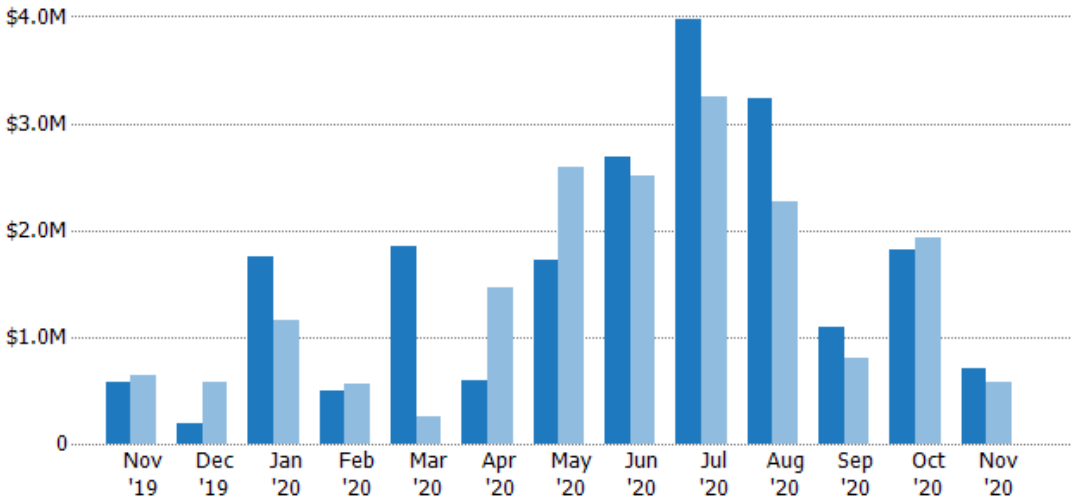
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Nov '20	\$699K	21.6%
Nov '19	\$575K	-10.7%
Nov '18	\$644K	155.9%



Current Year	\$575K	\$195K	\$1.75M	\$489K	\$1.84M	\$595K	\$1.71M	\$2.69M	\$3.97M	\$3.24M	\$1.09M	\$1.82M	\$699K
Prior Year	\$644K	\$584K	\$1.16M	\$560K	\$249K	\$1.47M	\$2.59M	\$2.51M	\$3.25M	\$2.27M	\$802K	\$1.93M	\$575K
Percent Change from Prior Year	-11%	-67%	51%	-13%	642%	-59%	-34%	7%	22%	43%	36%	-6%	22%

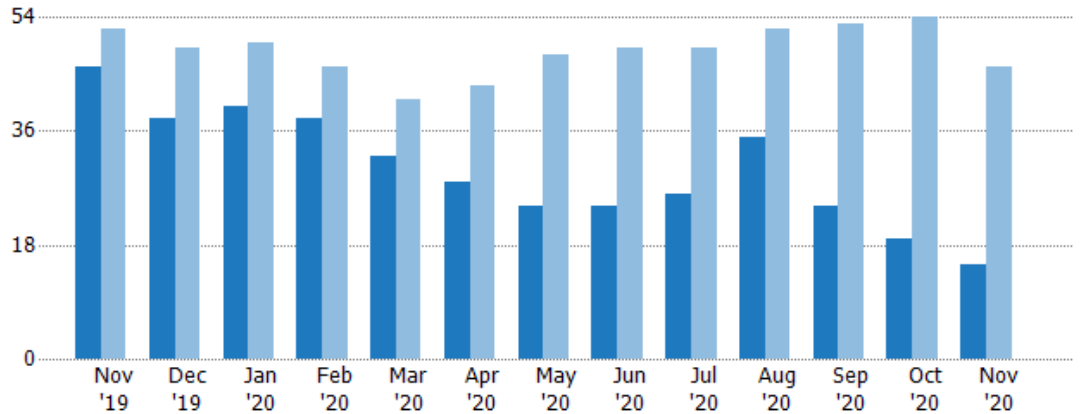
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Nov '20	15	-67.4%
Nov '19	46	-11.5%
Nov '18	52	15.4%



Current Year	46	38	40	38	32	28	24	24	26	35	24	19	15
Prior Year	52	49	50	46	41	43	48	49	49	52	53	54	46
Percent Change from Prior Year	-12%	-22%	-20%	-17%	-22%	-35%	-50%	-51%	-47%	-33%	-55%	-65%	-67%

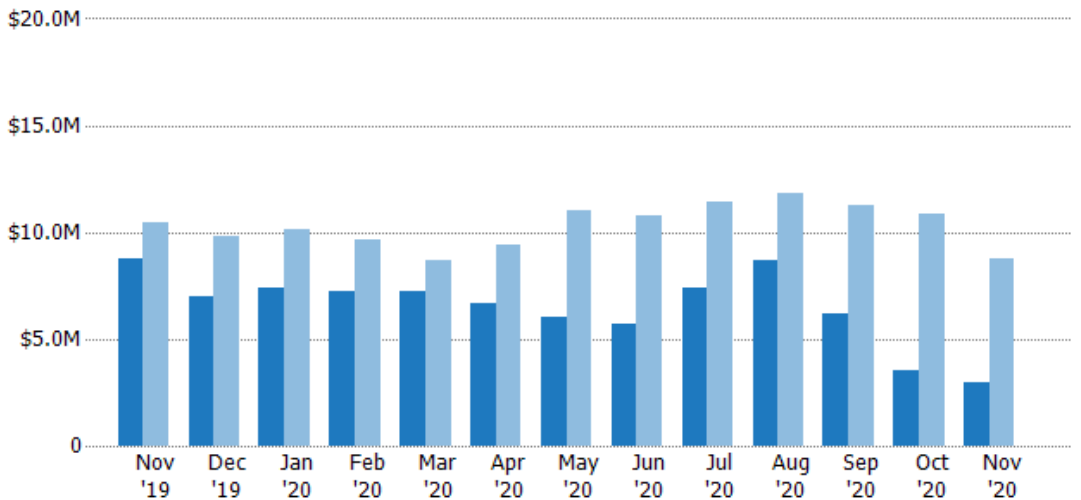
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Nov '20	\$2.99M	-65.7%
Nov '19	\$8.73M	-16.7%
Nov '18	\$10.5M	8.9%



Current Year	\$8.73M	\$7.02M	\$7.38M	\$7.2M	\$7.26M	\$6.69M	\$6.05M	\$5.72M	\$7.38M	\$8.68M	\$6.2M	\$3.51M	\$2.99M
Prior Year	\$10.5M	\$9.77M	\$10.1M	\$9.64M	\$8.66M	\$9.43M	\$11M	\$10.8M	\$11.5M	\$11.8M	\$11.3M	\$10.9M	\$8.73M
Percent Change from Prior Year	-17%	-28%	-27%	-25%	-16%	-29%	-45%	-47%	-36%	-27%	-45%	-68%	-66%

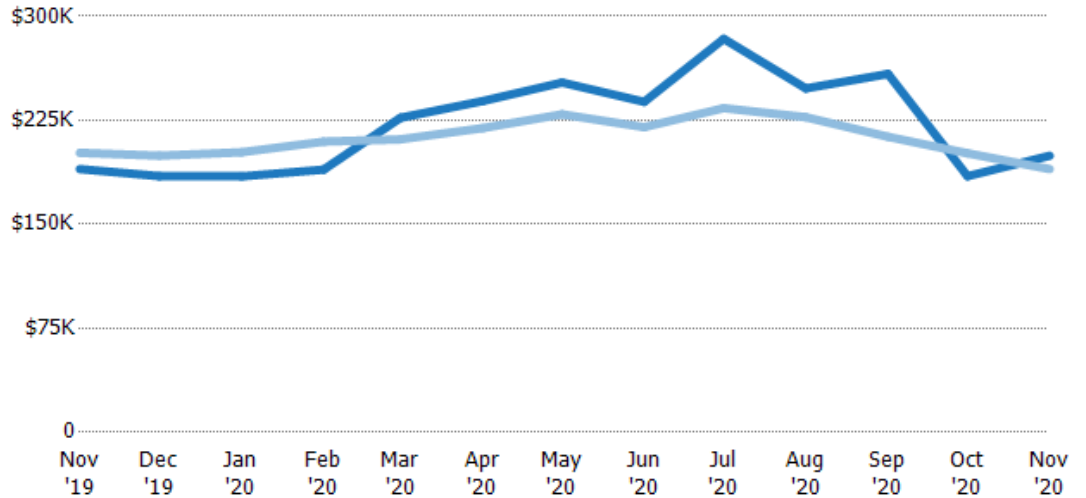
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Nov '20	\$199K	5.1%
Nov '19	\$190K	-5.8%
Nov '18	\$202K	-5.6%



Current Year	\$190K	\$185K	\$185K	\$189K	\$227K	\$239K	\$252K	\$238K	\$284K	\$248K	\$258K	\$185K	\$199K
Prior Year	\$202K	\$199K	\$202K	\$210K	\$211K	\$219K	\$229K	\$220K	\$234K	\$227K	\$213K	\$201K	\$190K
Percent Change from Prior Year	-6%	-7%	-9%	-10%	7%	9%	10%	8%	21%	9%	21%	-8%	5%

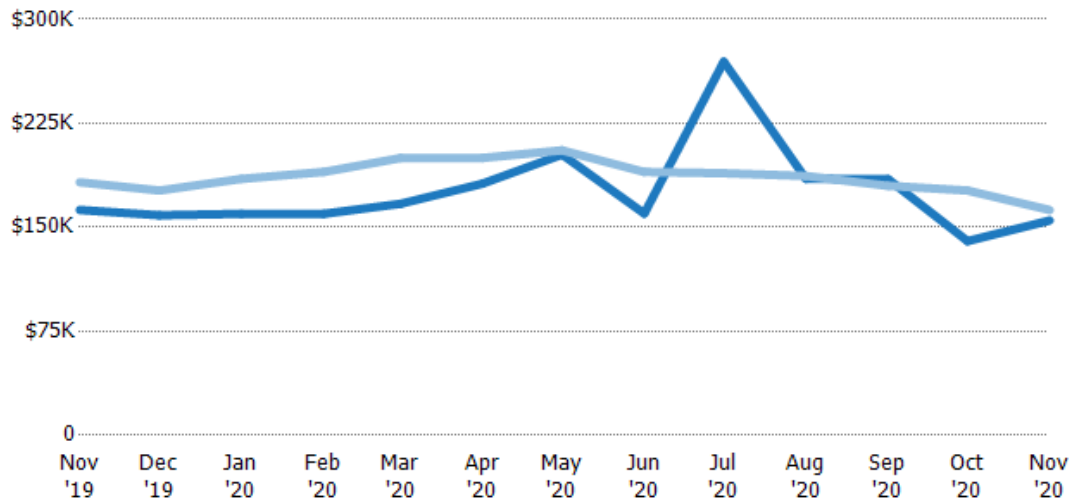
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Nov '20	\$155K	-4.6%
Nov '19	\$162K	-11%
Nov '18	\$182K	-12.3%



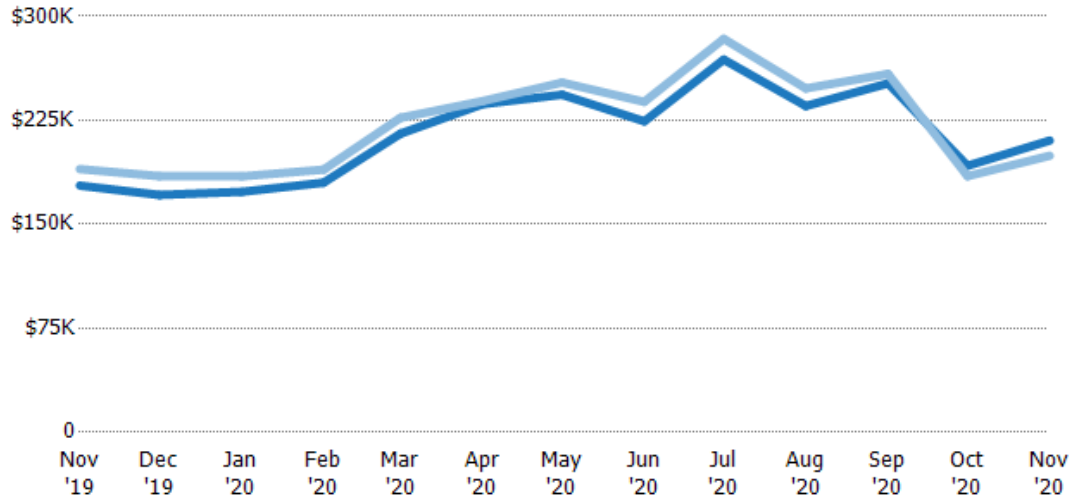
Current Year	\$162K	\$159K	\$160K	\$160K	\$167K	\$182K	\$202K	\$160K	\$269K	\$185K	\$185K	\$140K	\$155K
Prior Year	\$182K	\$177K	\$185K	\$190K	\$200K	\$200K	\$205K	\$190K	\$189K	\$187K	\$180K	\$177K	\$162K
Percent Change from Prior Year	-11%	-10%	-14%	-16%	-16%	-9%	-1%	-16%	43%	-1%	3%	-21%	-5%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt, Single Family Residence



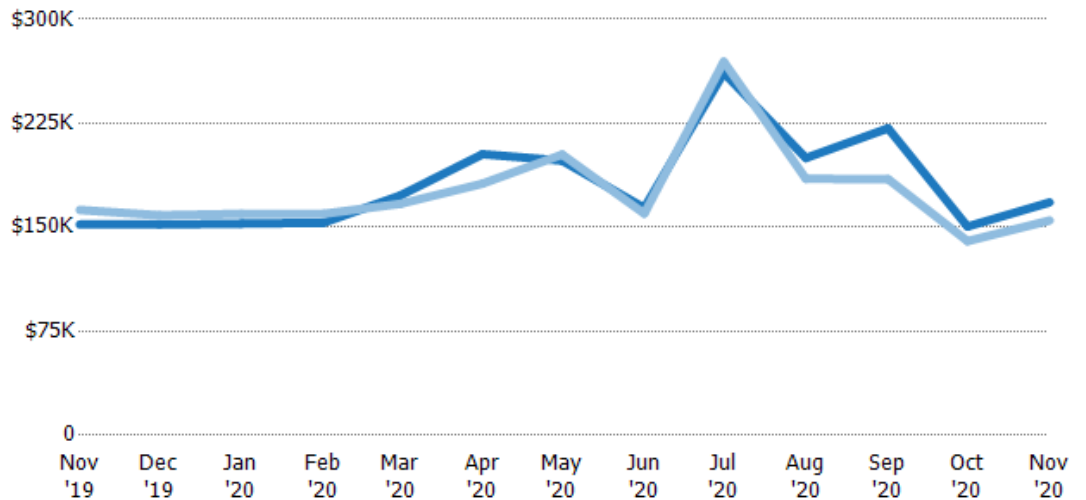
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Avg Est Value	\$178K	\$171K	\$173K	\$180K	\$215K	\$237K	\$243K	\$224K	\$269K	\$235K	\$252K	\$192K	\$210K
Avg Listing Price	\$190K	\$185K	\$185K	\$189K	\$227K	\$239K	\$252K	\$238K	\$284K	\$248K	\$258K	\$185K	\$199K
Avg Listing Price as a % of Avg Est Value	107%	108%	106%	105%	105%	101%	104%	106%	106%	105%	103%	96%	95%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt, Single Family Residence



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Median Est Value	\$152K	\$152K	\$153K	\$153K	\$173K	\$203K	\$198K	\$164K	\$261K	\$200K	\$221K	\$151K	\$168K
Median Listing Price	\$162K	\$159K	\$160K	\$160K	\$167K	\$182K	\$202K	\$160K	\$269K	\$185K	\$185K	\$140K	\$155K
Med Listing Price as a % of Med Est Value	107%	104%	105%	104%	97%	90%	102%	98%	103%	93%	83%	93%	92%

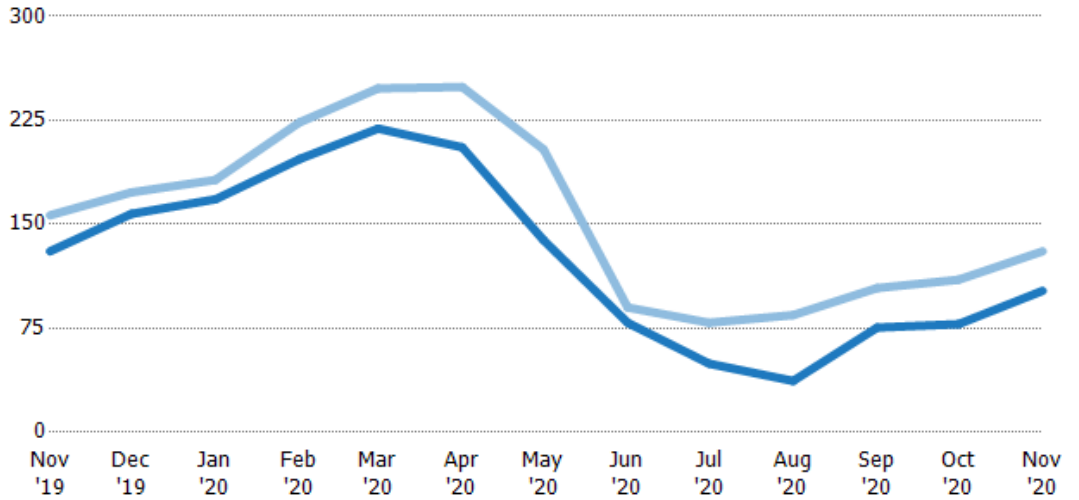
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Days	% Chg.
Nov '20	102	-21.8%
Nov '19	131	-16.6%
Nov '18	157	3.2%



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	131	158	168	197	219	206	139	79	49.5	37	75.5	78	102
Prior Year	157	173	182	224	248	249	204	90	79	84.5	104	110	131
Percent Change from Prior Year	-17%	-9%	-8%	-12%	-12%	-17%	-32%	-12%	-37%	-56%	-27%	-29%	-22%

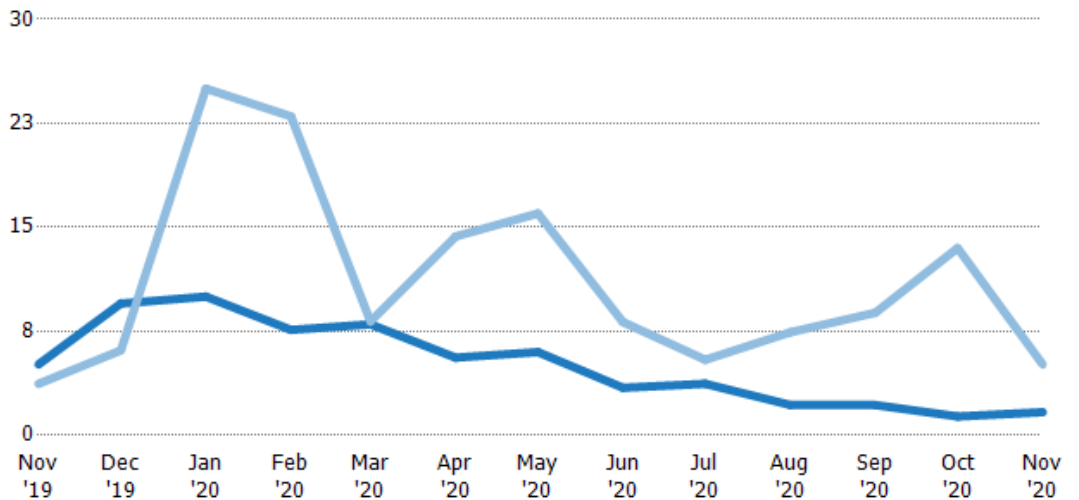
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Months	% Chg.
Nov '20	1.67	-67.4%
Nov '19	5.11	37.6%
Nov '18	3.71	223.1%



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	5.11	9.5	10	7.6	8	5.6	6	3.43	3.71	2.19	2.18	1.36	1.67
Prior Year	3.71	6.13	25	23	8.2	14.3	16	8.17	5.44	7.43	8.83	13.5	5.11
Percent Change from Prior Year	38%	55%	-60%	-67%	-2%	-61%	-63%	-58%	-32%	-71%	-75%	-90%	-67%

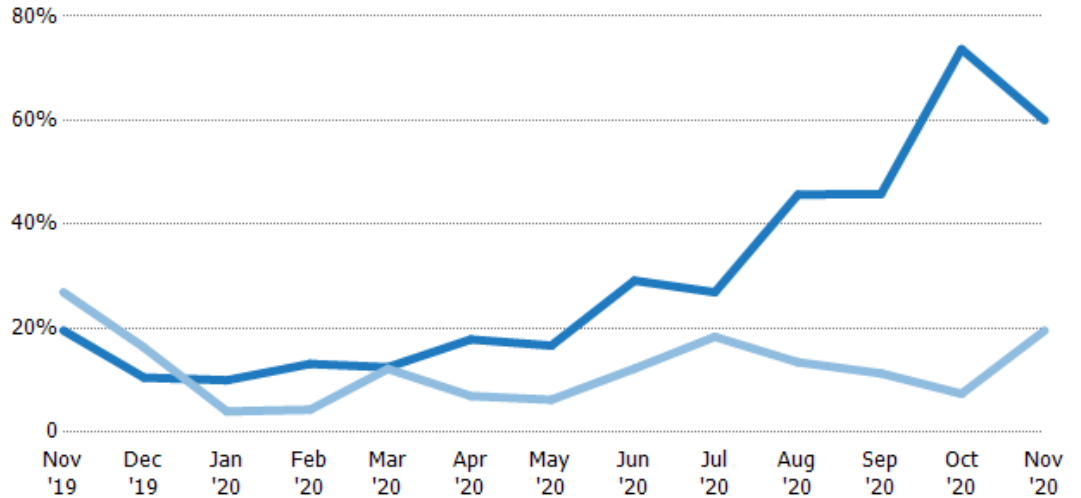
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Nov '20	60%	-40.4%
Nov '19	20%	7.4%
Nov '18	27%	-69.1%



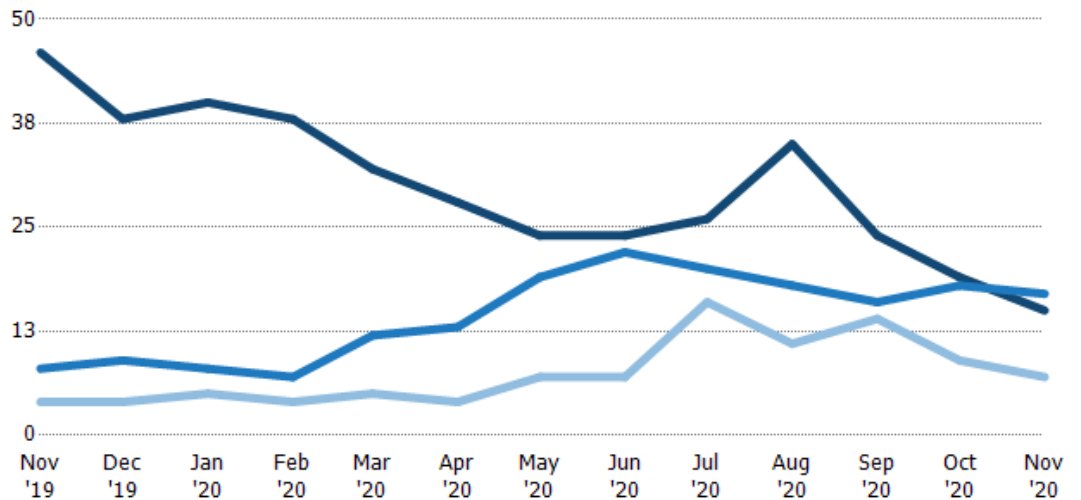
Current Year	20%	11%	10%	13%	13%	18%	17%	29%	27%	46%	46%	74%	60%
Prior Year	27%	16%	4%	4%	12%	7%	6%	12%	18%	13%	11%	7%	20%
Change from Prior Year	7%	6%	-6%	-9%	0%	-11%	-10%	-17%	-9%	-32%	-35%	-66%	-40%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Active	46	38	40	38	32	28	24	24	26	35	24	19	15
Pending	8	9	8	7	12	13	19	22	20	18	16	18	17
Sold	4	4	5	4	5	4	7	7	16	11	14	9	7

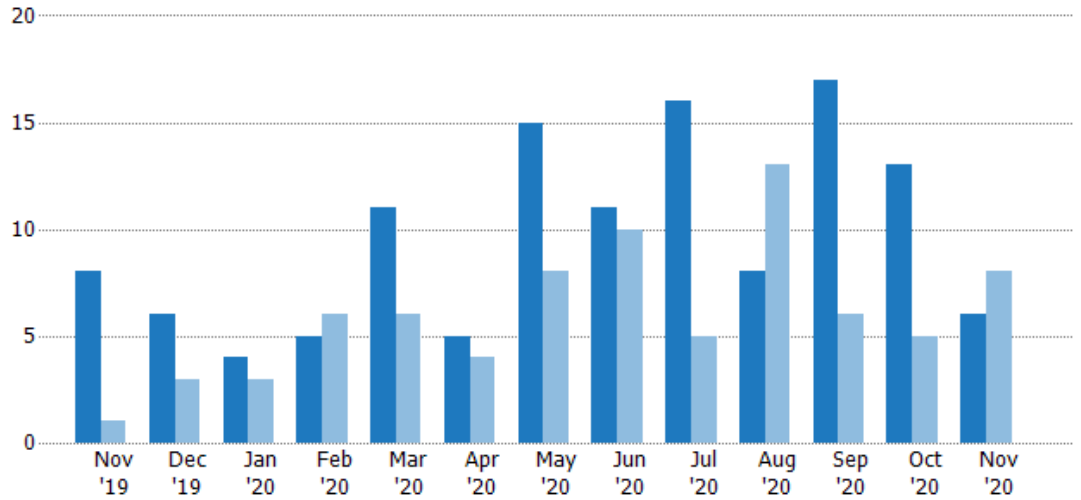
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Nov '20	6	-25%
Nov '19	8	700%
Nov '18	1	300%



Current Year	8	6	4	5	11	5	15	11	16	8	17	13	6
Prior Year	1	3	3	6	6	4	8	10	5	13	6	5	8
Percent Change from Prior Year	700%	100%	33%	-17%	83%	25%	88%	10%	220%	-38%	183%	160%	-25%

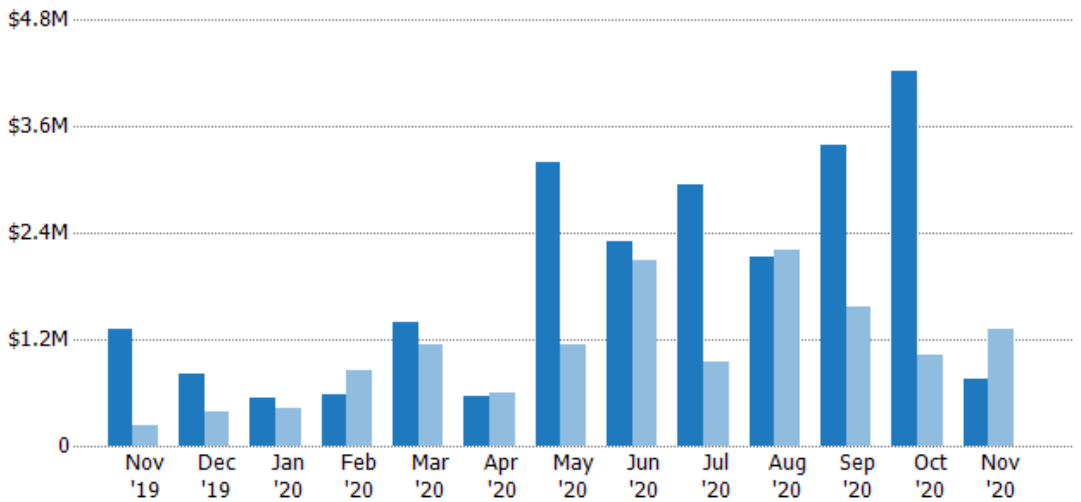
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Nov '20	\$762K	-42.2%
Nov '19	\$1.32M	461.2%
Nov '18	\$235K	216.5%



Current Year	\$1.32M	\$804K	\$536K	\$578K	\$1.4M	\$552K	\$3.2M	\$2.31M	\$2.95M	\$2.12M	\$3.39M	\$4.22M	\$762K
Prior Year	\$235K	\$375K	\$418K	\$859K	\$1.14M	\$605K	\$1.15M	\$2.08M	\$946K	\$2.2M	\$1.57M	\$1.02M	\$1.32M
Percent Change from Prior Year	461%	114%	28%	-33%	23%	-9%	178%	11%	212%	-4%	116%	313%	-42%

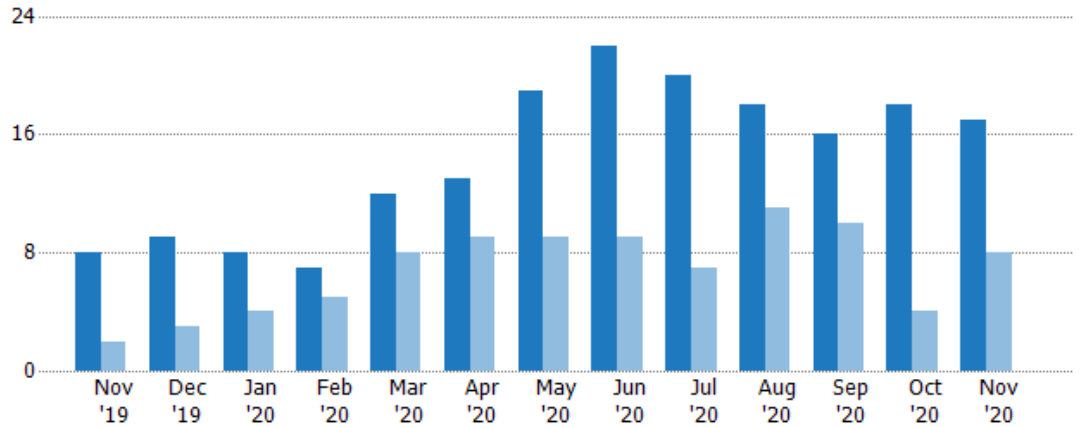
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Nov '20	17	112.5%
Nov '19	8	300%
Nov '18	2	250%



Current Year	8	9	8	7	12	13	19	22	20	18	16	18	17
Prior Year	2	3	4	5	8	9	9	9	7	11	10	4	8
Percent Change from Prior Year	300%	200%	100%	40%	50%	44%	111%	144%	186%	64%	60%	350%	113%

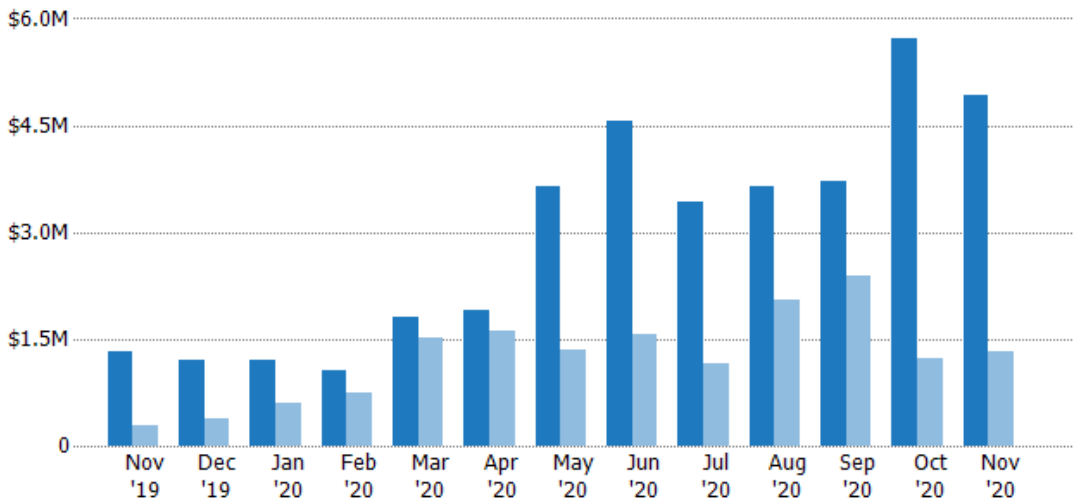
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Nov '20	\$4.92M	273.1%
Nov '19	\$1.32M	367.7%
Nov '18	\$282K	478.3%



Current Year	\$1.32M	\$1.21M	\$1.2M	\$1.07M	\$1.8M	\$1.91M	\$3.65M	\$4.56M	\$3.42M	\$3.65M	\$3.72M	\$5.73M	\$4.92M
Prior Year	\$282K	\$375K	\$597K	\$754K	\$1.51M	\$1.61M	\$1.36M	\$1.56M	\$1.14M	\$2.05M	\$2.39M	\$1.22M	\$1.32M
Percent Change from Prior Year	368%	223%	102%	42%	19%	19%	169%	193%	199%	78%	56%	370%	273%

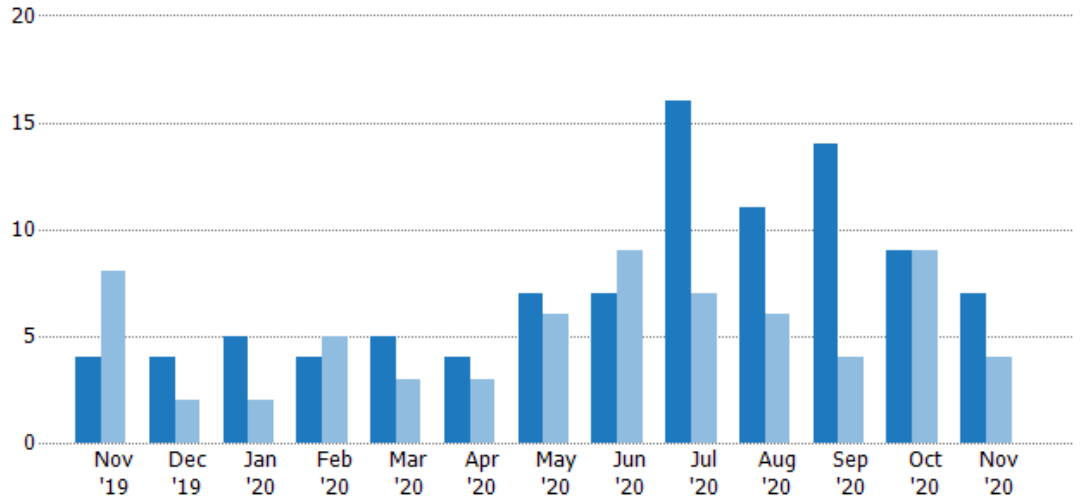
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Nov '20	7	75%
Nov '19	4	-50%
Nov '18	8	-25%



Current Year	4	4	5	4	5	4	7	7	16	11	14	9	7
Prior Year	8	2	2	5	3	3	6	9	7	6	4	9	4
Percent Change from Prior Year	-50%	100%	150%	-20%	67%	33%	17%	-22%	129%	83%	250%	0%	75%

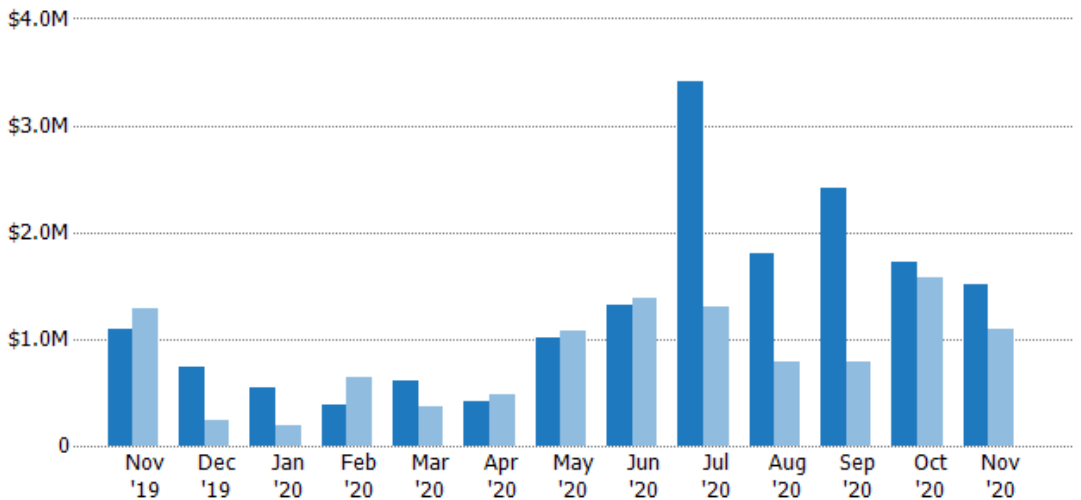
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Nov '20	\$1.52M	38.7%
Nov '19	\$1.09M	-14.6%
Nov '18	\$1.28M	-34.4%



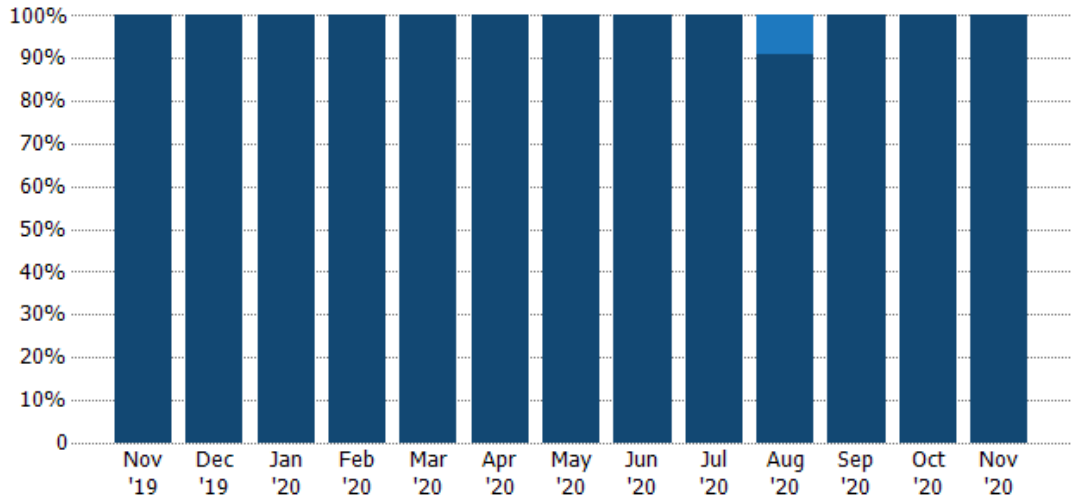
Current Year	\$1.09M	\$745K	\$543K	\$390K	\$606K	\$412K	\$1.02M	\$1.31M	\$3.41M	\$1.81M	\$2.41M	\$1.72M	\$1.52M
Prior Year	\$1.28M	\$240K	\$191K	\$648K	\$369K	\$476K	\$1.08M	\$1.38M	\$1.29M	\$794K	\$781K	\$1.57M	\$1.09M
Percent Change from Prior Year	-15%	210%	184%	-40%	64%	-13%	-6%	-5%	163%	128%	208%	9%	39%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



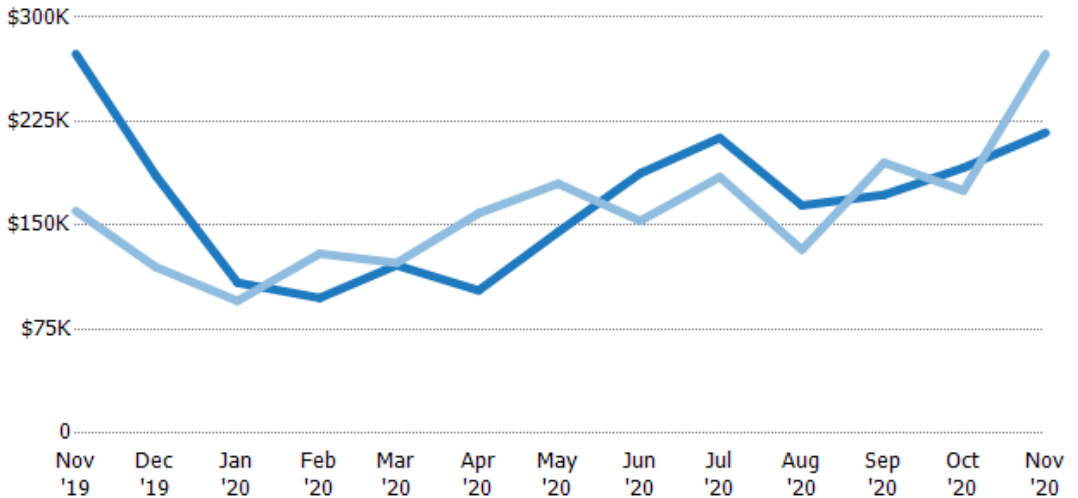
Condo/Townhouse	-	-	-	-	-	-	-	-	-	9%	-	-	-
Single Family Residence	100%	100%	100%	100%	100%	100%	100%	100%	100%	91%	100%	100%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$274K	\$186K	\$109K	\$97.6K	\$121K	\$103K	\$145K	\$187K	\$213K	\$164K	\$172K	\$191K	\$217K
Prior Year	\$160K	\$120K	\$95.5K	\$130K	\$123K	\$159K	\$180K	\$153K	\$185K	\$132K	\$195K	\$175K	\$274K
Percent Change from Prior Year	71%	55%	14%	-25%	-1%	-35%	-19%	22%	15%	24%	-12%	9%	-21%

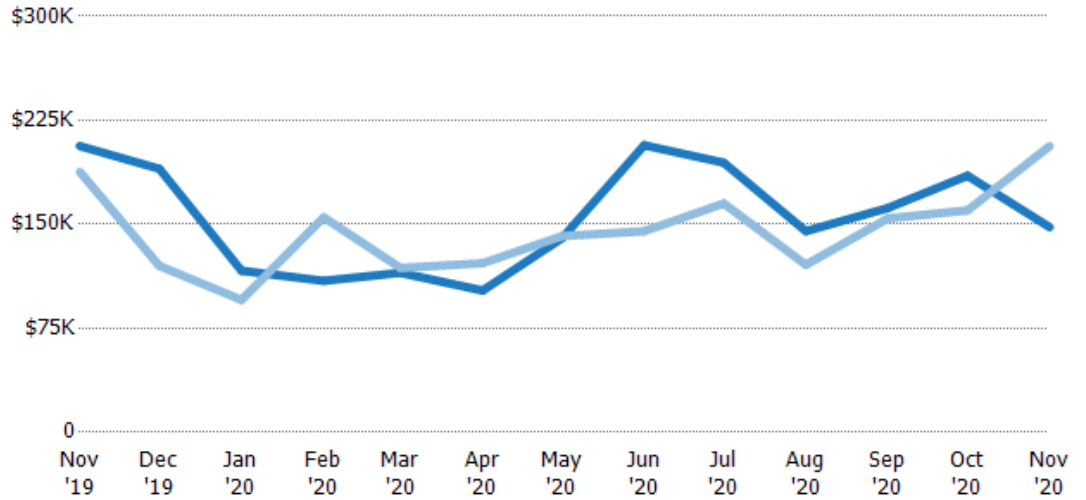
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Nov '20	\$148K	-28.3%
Nov '19	\$206K	9.9%
Nov '18	\$188K	-21.7%



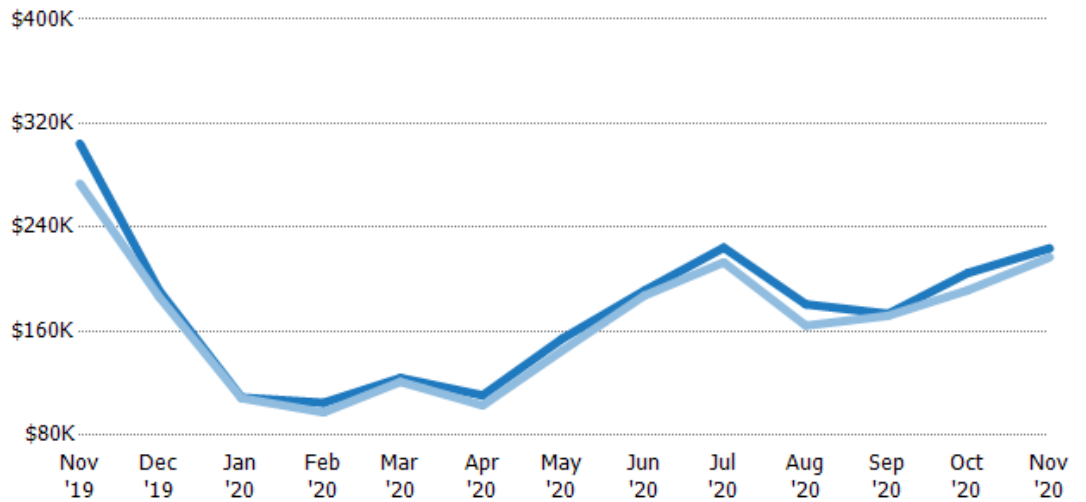
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	\$206K	\$190K	\$117K	\$109K	\$115K	\$102K	\$140K	\$207K	\$194K	\$145K	\$162K	\$185K	\$148K
Prior Year	\$188K	\$120K	\$95.5K	\$155K	\$119K	\$122K	\$142K	\$145K	\$165K	\$121K	\$154K	\$160K	\$206K
Percent Change from Prior Year	10%	58%	22%	-30%	-3%	-16%	-1%	43%	18%	20%	5%	16%	-28%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



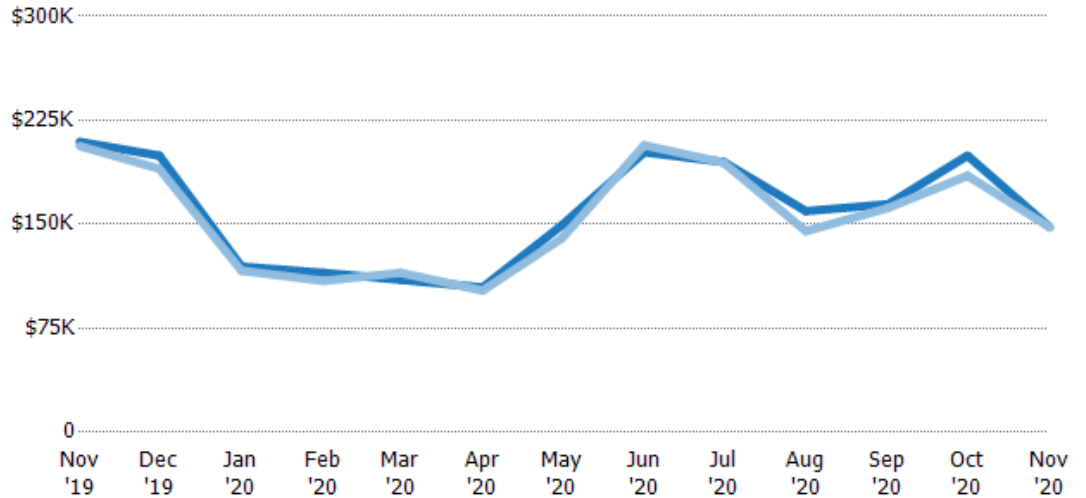
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Avg List Price	\$304K	\$191K	\$109K	\$105K	\$124K	\$111K	\$154K	\$191K	\$224K	\$181K	\$173K	\$205K	\$224K
Avg Sales Price	\$274K	\$186K	\$109K	\$97.6K	\$121K	\$103K	\$145K	\$187K	\$213K	\$164K	\$172K	\$191K	\$217K
Avg Sales Price as a % of Avg List Price	90%	98%	100%	93%	98%	93%	94%	98%	95%	91%	99%	94%	97%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



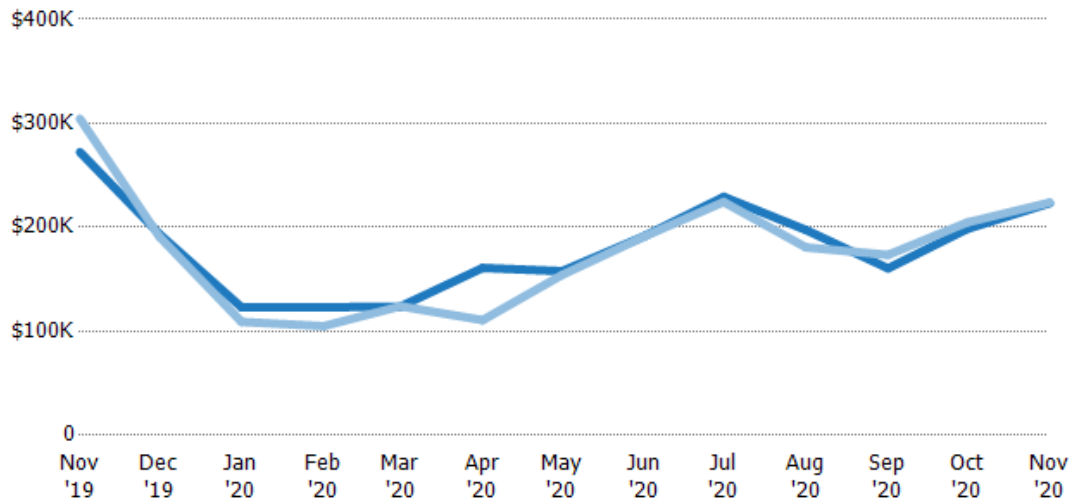
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Median List Price	\$209K	\$200K	\$120K	\$115K	\$110K	\$104K	\$150K	\$202K	\$195K	\$160K	\$164K	\$200K	\$148K
Median Sales Price	\$206K	\$190K	\$117K	\$109K	\$115K	\$102K	\$140K	\$207K	\$194K	\$145K	\$162K	\$185K	\$148K
Med Sales Price as a % of Med List Price	99%	95%	97%	95%	105%	98%	94%	102%	100%	91%	98%	93%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



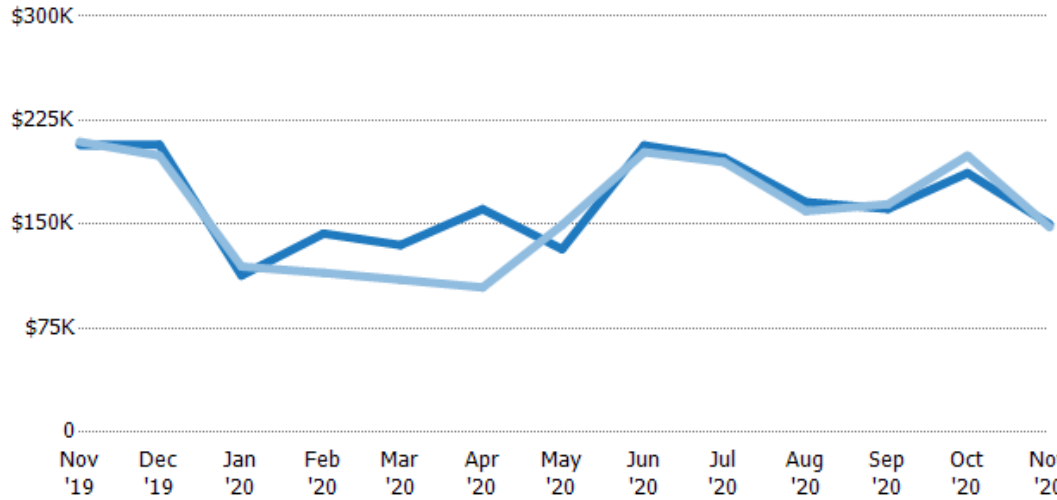
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Avg Est Value	\$272K	\$194K	\$123K	\$123K	\$124K	\$161K	\$158K	\$191K	\$229K	\$197K	\$161K	\$199K	\$223K
Avg Sales Price	\$304K	\$191K	\$109K	\$105K	\$124K	\$111K	\$154K	\$191K	\$224K	\$181K	\$173K	\$205K	\$224K
Avg Sales Price as a % of Avg Est Value	112%	99%	89%	85%	100%	69%	98%	100%	98%	92%	108%	103%	100%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Median Est Value	\$207K	\$207K	\$113K	\$143K	\$135K	\$161K	\$132K	\$207K	\$198K	\$166K	\$161K	\$187K	\$150K
Median Sales Price	\$209K	\$200K	\$120K	\$115K	\$110K	\$104K	\$150K	\$202K	\$195K	\$160K	\$164K	\$200K	\$148K
Med Sales Price as a % of Med Est Value	101%	96%	106%	80%	81%	65%	113%	98%	98%	96%	102%	107%	99%