

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

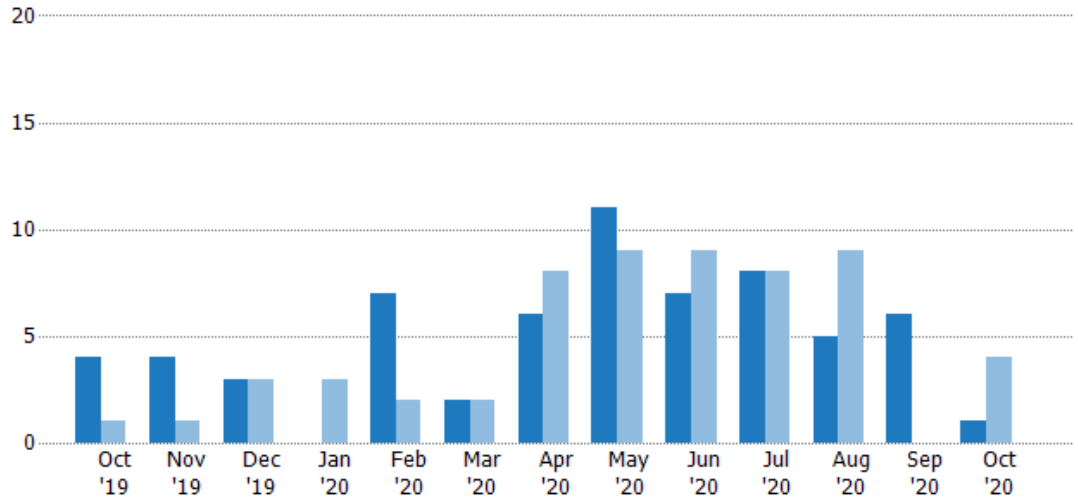
Key Metrics	Oct 2020	Oct 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	1	4	-75%	53	54	-1.9%
New Listing Volume	\$260,000	\$824,300	-68.5%	\$19,538,400	\$18,817,100	+3.8%
Active Listing Count	16	26	-38.5%	N/A	N/A	
Active Listing Volume	\$8,564,200	\$13,376,100	-36%	N/A	N/A	
Average Listing Price	\$535,263	\$514,465	+4%	\$448,472	\$450,307	-0.4%
Median Listing Price	\$292,450	\$271,900	+7.6%	\$282,358	\$283,955	-0.6%
Median Days in RPR	108.5	138.5	-21.7%	103.1	130	-20.7%
Months of Inventory	2	3.7	-46.2%	4.6	8.1	-43.2%
Absorption Rate	50%	26.92%	+23.1%	21.86%	12.41%	+9.4%
Sales Activity Charts Metrics						
New Pending Sales Count	3	4	-25%	50	48	+4.2%
New Pending Sales Volume	\$1,199,700	\$880,900	+36.2%	\$14,008,700	\$11,908,000	+17.6%
Pending Sales Count	3	4	-25%	N/A	N/A	
Pending Sales Volume	\$1,152,800	\$1,056,800	+9.1%	N/A	N/A	
Closed Sales Count	4	4	+/-	43	40	+7.5%
Closed Sales Volume	\$1,495,000	\$860,500	+73.7%	\$11,853,210	\$9,436,538	+25.6%
Average Sales Price	\$373,750	\$215,125	+73.7%	\$275,656	\$235,913	+16.8%
Median Sales Price	\$291,000	\$230,000	+26.5%	\$270,749	\$240,039	+12.8%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



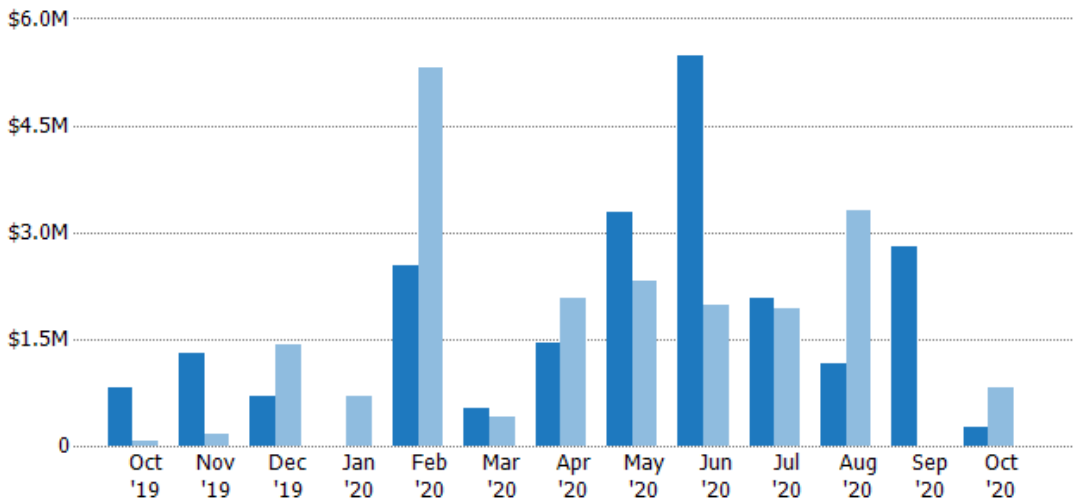
Current Year	4	4	3	-	7	2	6	11	7	8	5	6	1
Prior Year	1	1	3	3	2	2	8	9	9	8	9	-	4
Percent Change from Prior Year	300%	300%	0%	-100%	250%	0%	-25%	22%	-22%	0%	-44%	100%	-75%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



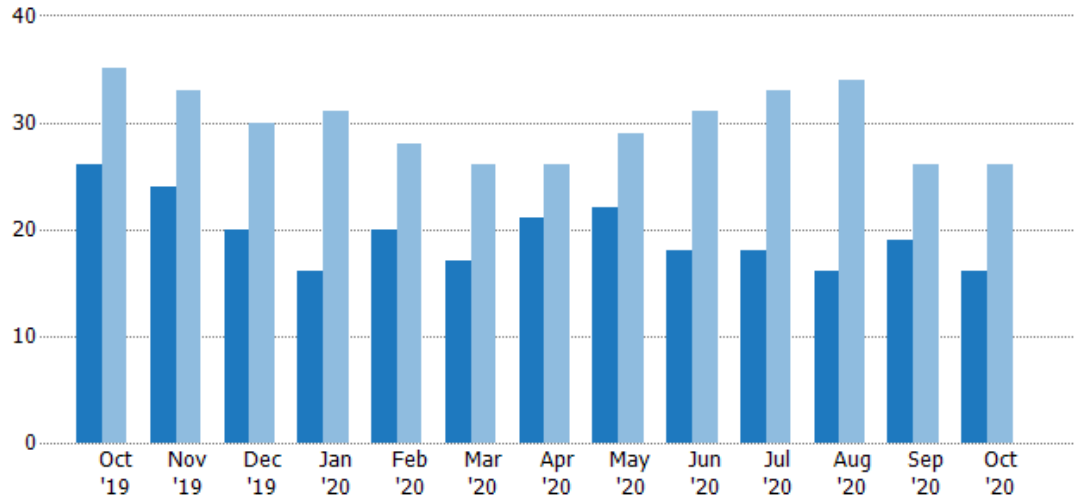
Current Year	\$824K	\$1.3M	\$693K	-	\$2.52M	\$529K	\$1.44M	\$3.28M	\$5.48M	\$2.07M	\$1.17M	\$2.79M	\$260K
Prior Year	\$80K	\$165K	\$1.42M	\$696K	\$5.31M	\$410K	\$2.07M	\$2.32M	\$1.96M	\$1.92M	\$3.3M	-	\$824K
Percent Change from Prior Year	930%	688%	-51%	-100%	-53%	29%	-30%	41%	179%	8%	-65%	100%	-68%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Count	% Chg.
Oct '20	16	-38.5%
Oct '19	26	-25.7%
Oct '18	35	0%

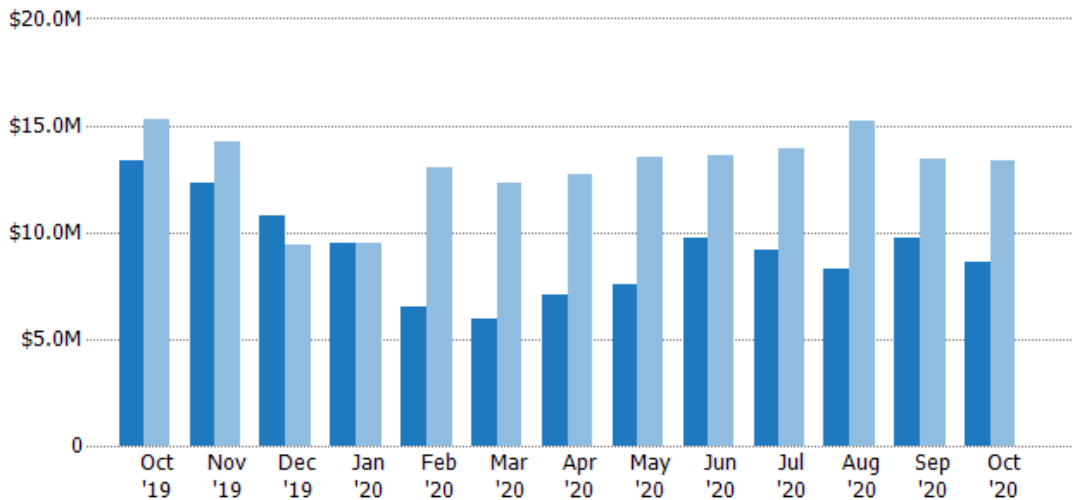
	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	26	24	20	16	20	17	21	22	18	18	16	19	16
Prior Year	35	33	30	31	28	26	26	29	31	33	34	26	26
Percent Change from Prior Year	-26%	-27%	-33%	-48%	-29%	-35%	-19%	-24%	-42%	-45%	-53%	-27%	-38%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Volume	% Chg.
Oct '20	\$8.56M	-36%
Oct '19	\$13.4M	-12.6%
Oct '18	\$15.3M	-43.5%

	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	\$13.4M	\$12.3M	\$10.7M	\$9.5M	\$6.52M	\$5.95M	\$7.05M	\$7.52M	\$9.7M	\$9.19M	\$8.31M	\$9.76M	\$8.56M
Prior Year	\$15.3M	\$14.2M	\$9.38M	\$9.5M	\$13M	\$12.3M	\$12.7M	\$13.5M	\$13.6M	\$13.9M	\$15.2M	\$13.5M	\$13.4M
Percent Change from Prior Year	-13%	-14%	15%	0%	-50%	-52%	-44%	-44%	-29%	-34%	-45%	-28%	-36%

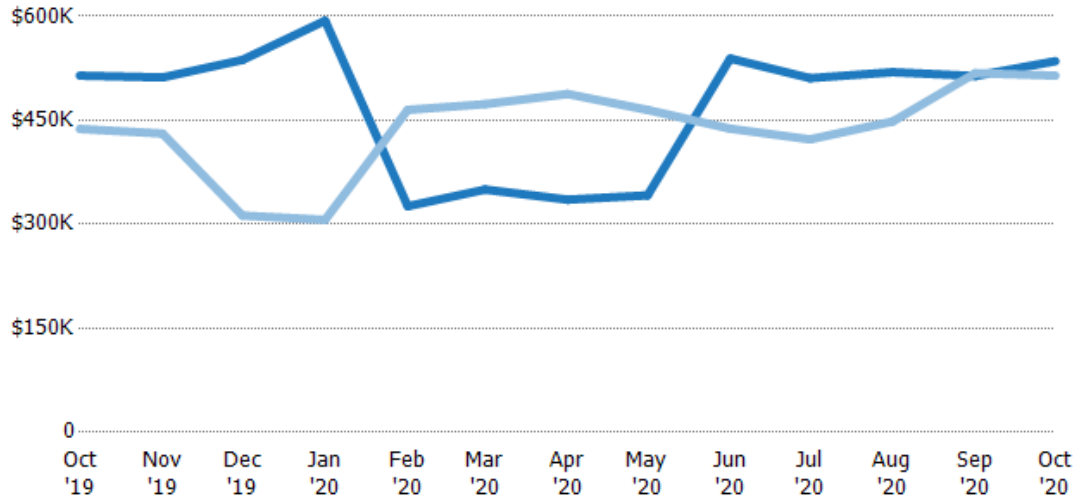
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Oct '20	\$535K	4%
Oct '19	\$514K	17.6%
Oct '18	\$437K	-43.5%



Current Year	\$514K	\$512K	\$537K	\$594K	\$326K	\$350K	\$335K	\$342K	\$539K	\$511K	\$519K	\$514K	\$535K
Prior Year	\$437K	\$431K	\$313K	\$306K	\$465K	\$473K	\$488K	\$465K	\$438K	\$422K	\$448K	\$518K	\$514K
Percent Change from Prior Year	18%	19%	72%	94%	-30%	-26%	-31%	-26%	23%	21%	16%	-1%	4%

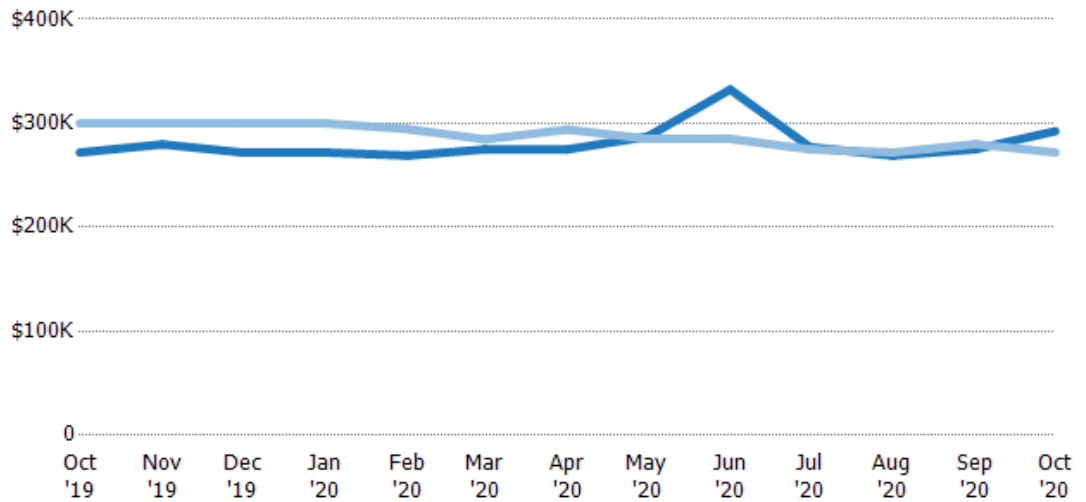
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Oct '20	\$292K	7.6%
Oct '19	\$272K	-9.3%
Oct '18	\$300K	-17%



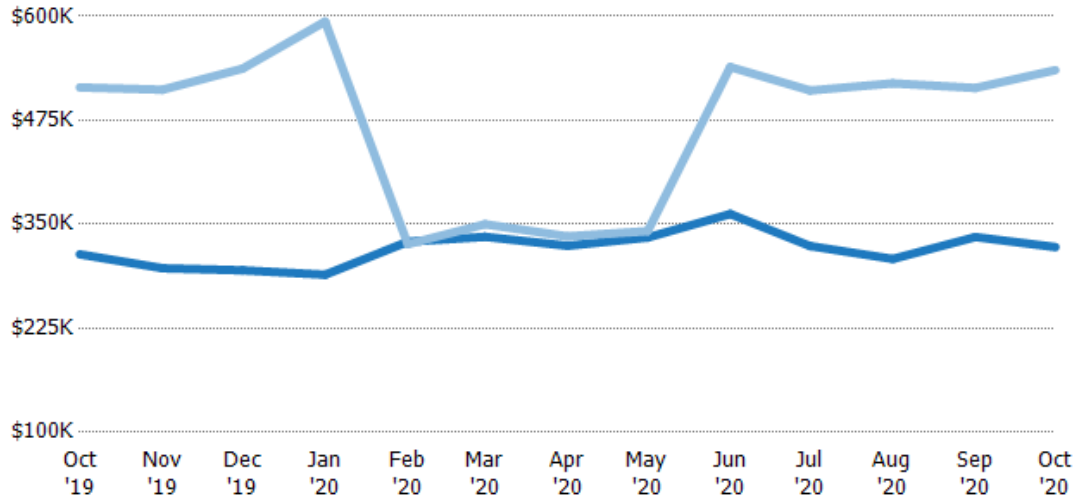
Current Year	\$272K	\$280K	\$272K	\$272K	\$269K	\$275K	\$275K	\$287K	\$332K	\$277K	\$269K	\$275K	\$292K
Prior Year	\$300K	\$300K	\$300K	\$300K	\$294K	\$285K	\$294K	\$285K	\$285K	\$275K	\$272K	\$280K	\$272K
Percent Change from Prior Year	-9%	-7%	-9%	-9%	-9%	-3%	-6%	1%	17%	1%	-1%	-2%	8%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

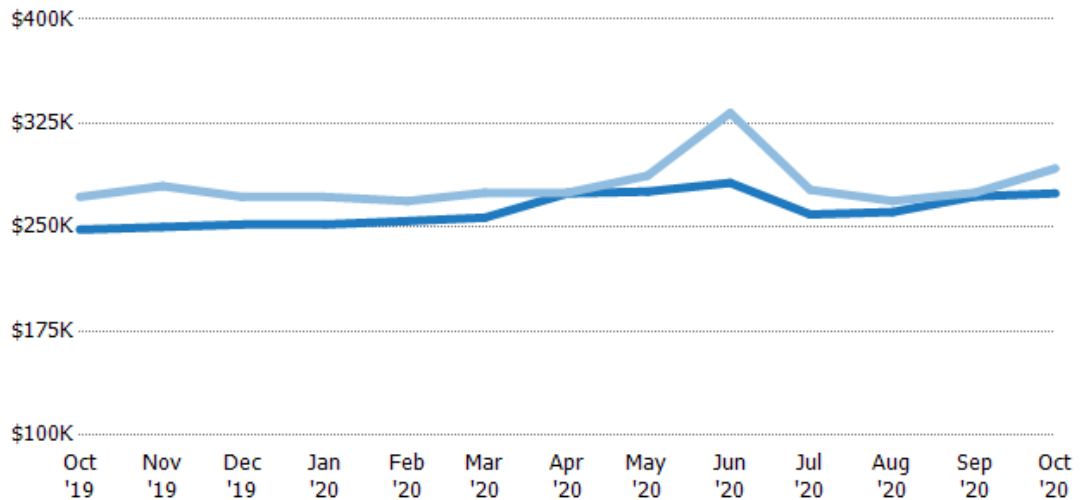


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

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 Family Residence



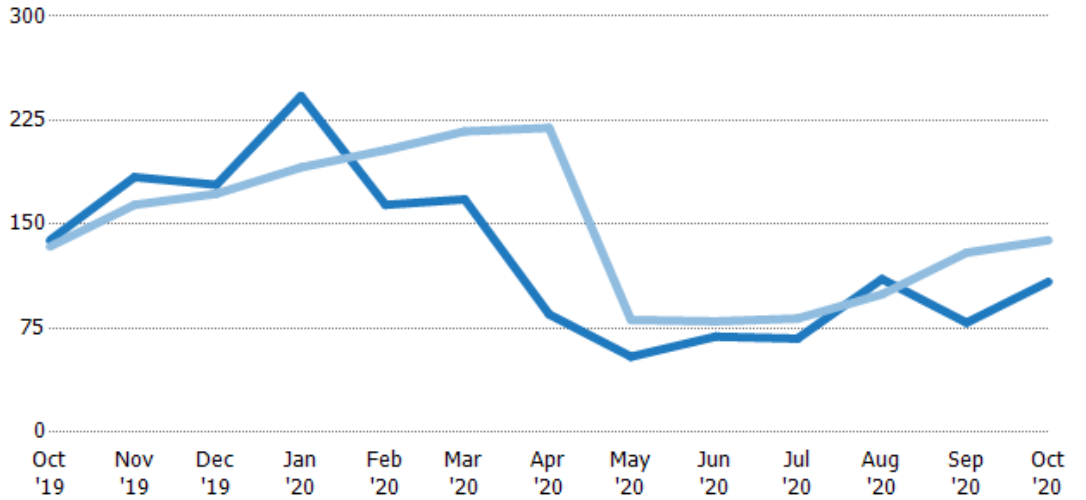
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Days	% Chg.
Oct '20	109	-21.7%
Oct '19	139	3.4%
Oct '18	134	10.4%



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	139	184	179	243	164	168	85	54.5	69	67.5	111	79	109
Prior Year	134	164	172	191	204	217	220	81	80	82	100	130	139
Percent Change from Prior Year	3%	12%	4%	27%	-19%	-23%	-61%	-33%	-14%	-18%	11%	-39%	-22%

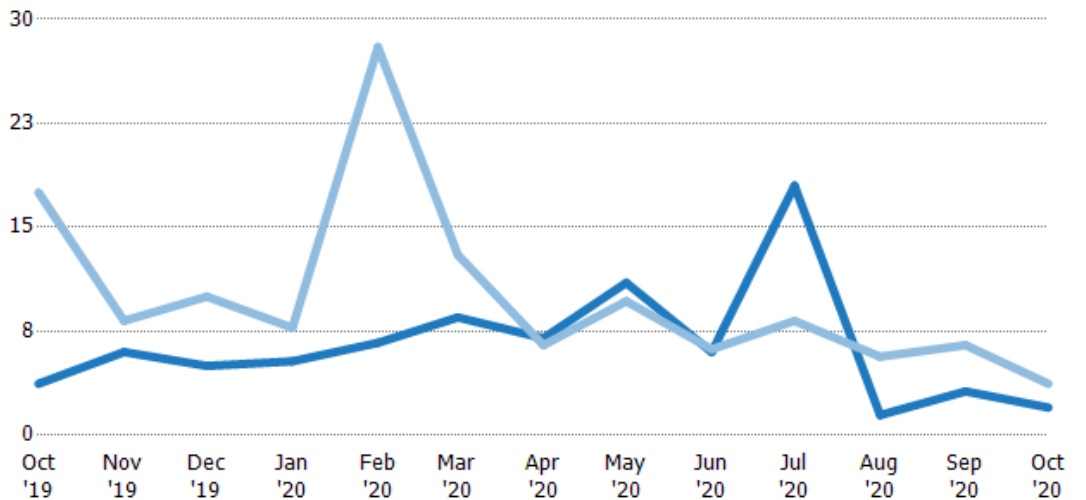
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Months	% Chg.
Oct '20	2	-46.2%
Oct '19	3.71	-78.8%
Oct '18	17.5	-33.3%



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	3.71	6	5	5.33	6.67	8.5	7	11	6	18	1.45	3.17	2
Prior Year	17.5	8.25	10	7.75	28	13	6.5	9.67	6.2	8.25	5.67	6.5	3.71
Percent Change from Prior Year	-79%	-27%	-50%	-31%	-76%	-35%	8%	14%	-3%	118%	-74%	-51%	-46%

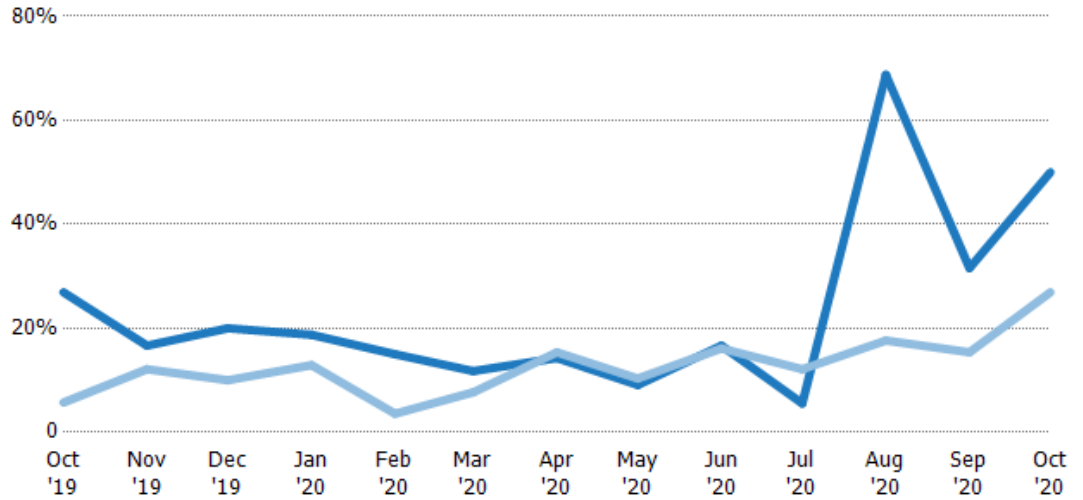
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Oct '20	50%	-23.1%
Oct '19	27%	-21.2%
Oct '18	6%	50.1%



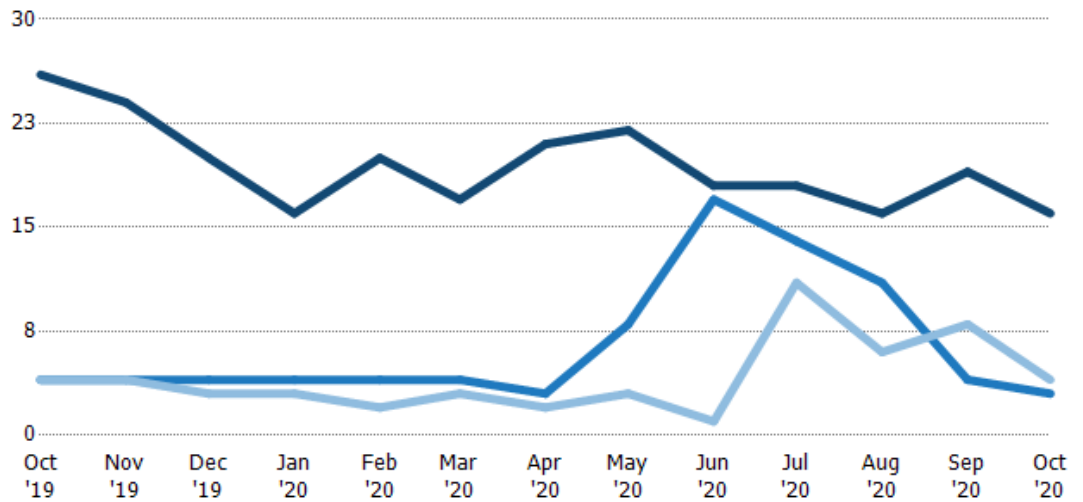
	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	27%	17%	20%	19%	15%	12%	14%	9%	17%	6%	69%	32%	50%
Prior Year	6%	12%	10%	13%	4%	8%	15%	10%	16%	12%	18%	15%	27%
Change from Prior Year	-21%	-5%	-10%	-6%	-11%	-4%	1%	1%	-1%	7%	-51%	-16%	-23%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Active	26	24	20	16	20	17	21	22	18	18	16	19	16
Pending	4	4	4	4	4	4	3	8	17	14	11	4	3
Sold	4	4	3	3	2	3	2	3	1	11	6	8	4

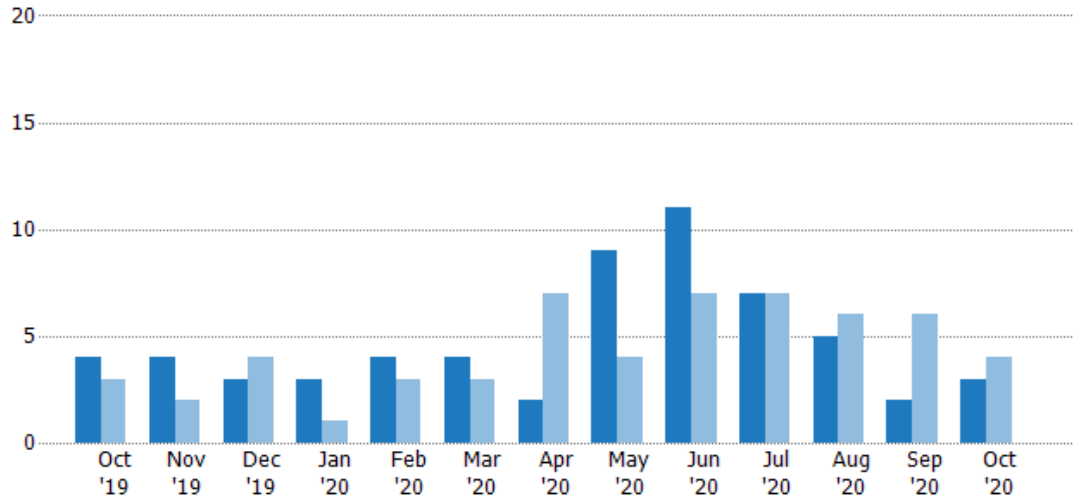
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Oct '20	3	-25%
Oct '19	4	33.3%
Oct '18	3	-66.7%



Current Year	4	4	3	3	4	4	2	9	11	7	5	2	3
Prior Year	3	2	4	1	3	3	7	4	7	7	6	6	4
Percent Change from Prior Year	33%	100%	-25%	200%	33%	33%	-71%	125%	57%	0%	-17%	-67%	-25%

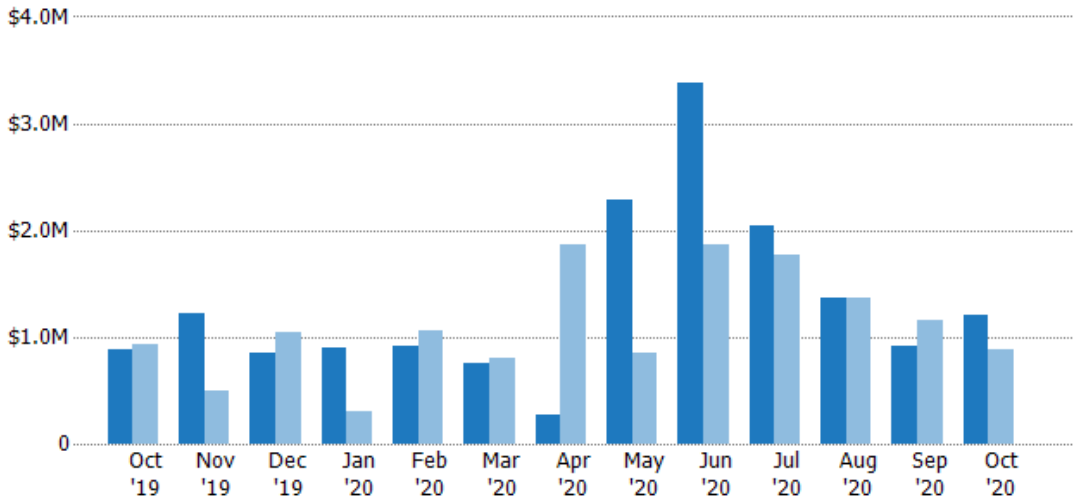
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Oct '20	\$1.2M	36.2%
Oct '19	\$881K	-5.7%
Oct '18	\$934K	-77%



Current Year	\$881K	\$1.21M	\$853K	\$893K	\$908K	\$750K	\$274K	\$2.29M	\$3.38M	\$2.04M	\$1.37M	\$913K	\$1.2M
Prior Year	\$934K	\$495K	\$1.04M	\$300K	\$1.05M	\$798K	\$1.87M	\$845K	\$1.87M	\$1.77M	\$1.36M	\$1.16M	\$881K
Percent Change from Prior Year	-6%	145%	-18%	198%	-14%	-6%	-85%	171%	80%	15%	1%	-21%	36%

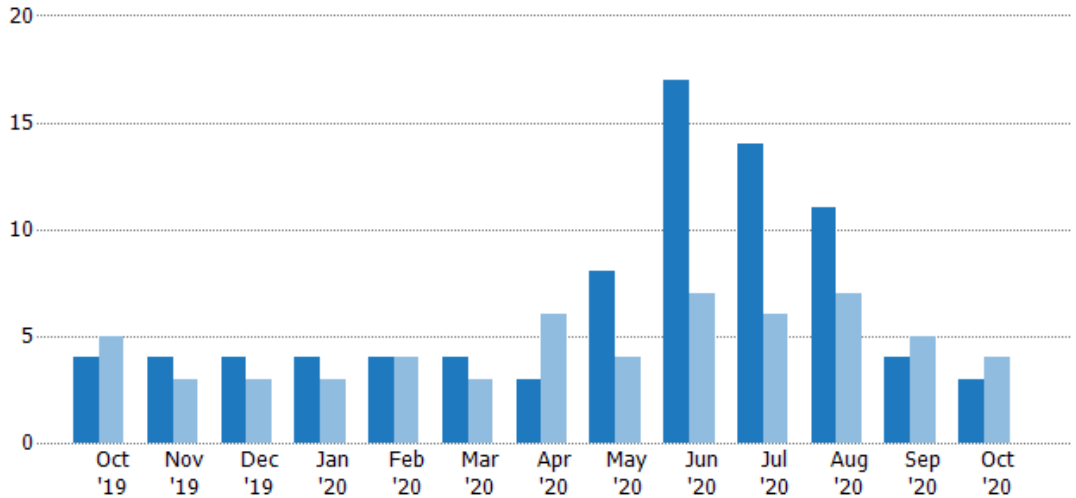
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Oct '20	3	-25%
Oct '19	4	-20%
Oct '18	5	0%



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	4	4	4	4	4	4	3	8	17	14	11	4	3
Prior Year	5	3	3	3	4	3	6	4	7	6	7	5	4
Percent Change from Prior Year	-20%	33%	33%	33%	0%	33%	-50%	100%	143%	133%	57%	-20%	-25%

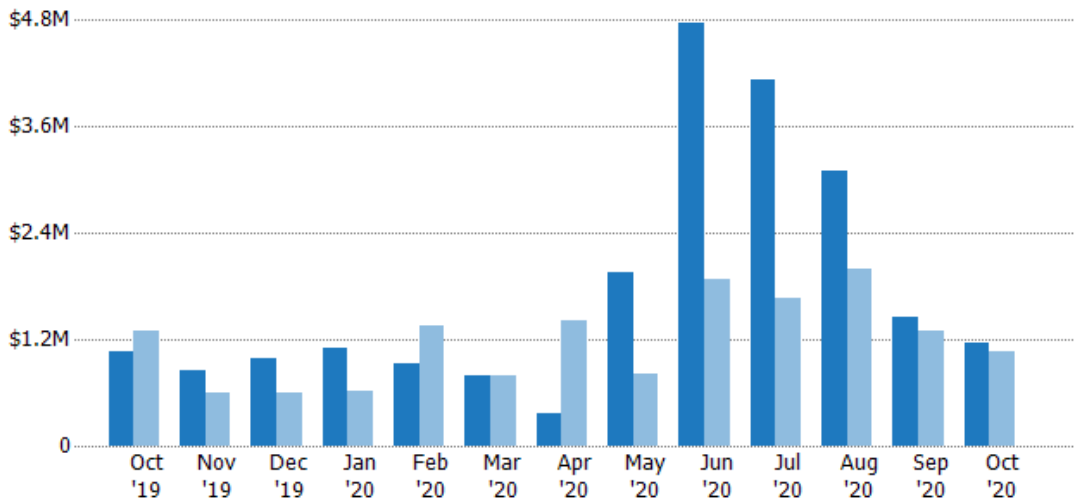
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Oct '20	\$1.15M	9.1%
Oct '19	\$1.06M	-18.6%
Oct '18	\$1.3M	-8.8%



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	\$1.06M	\$856K	\$983K	\$1.11M	\$932K	\$794K	\$375K	\$1.95M	\$4.77M	\$4.13M	\$3.1M	\$1.45M	\$1.15M
Prior Year	\$1.3M	\$589K	\$589K	\$614K	\$1.35M	\$798K	\$1.42M	\$809K	\$1.87M	\$1.67M	\$2M	\$1.3M	\$1.06M
Percent Change from Prior Year	-19%	45%	67%	80%	-31%	-1%	-74%	141%	155%	147%	55%	12%	9%

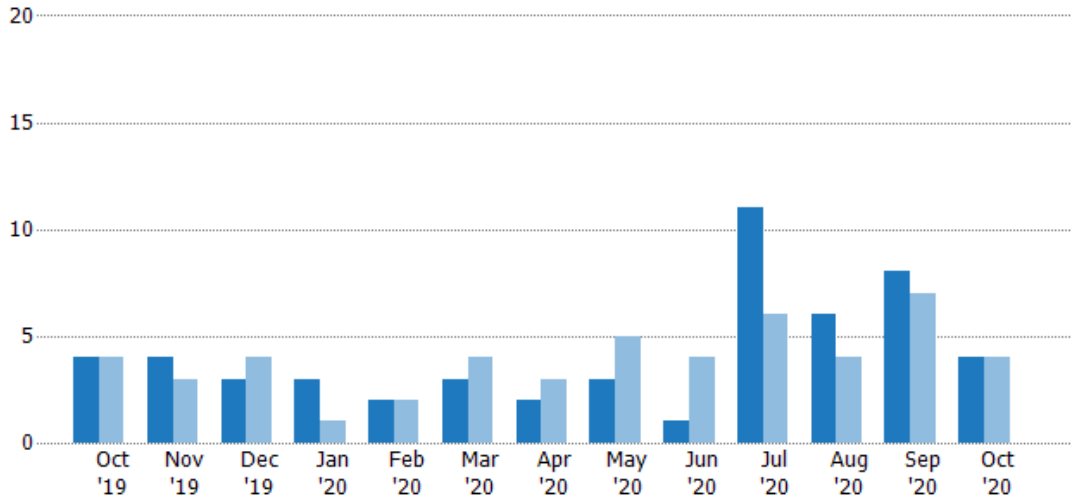
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Oct '20	4	0%
Oct '19	4	0%
Oct '18	4	-25%



Current Year	4	4	3	3	2	3	2	3	1	11	6	8	4
Prior Year	4	3	4	1	2	4	3	5	4	6	4	7	4
Percent Change from Prior Year	0%	33%	-25%	200%	0%	-25%	-33%	-40%	-75%	83%	50%	14%	0%

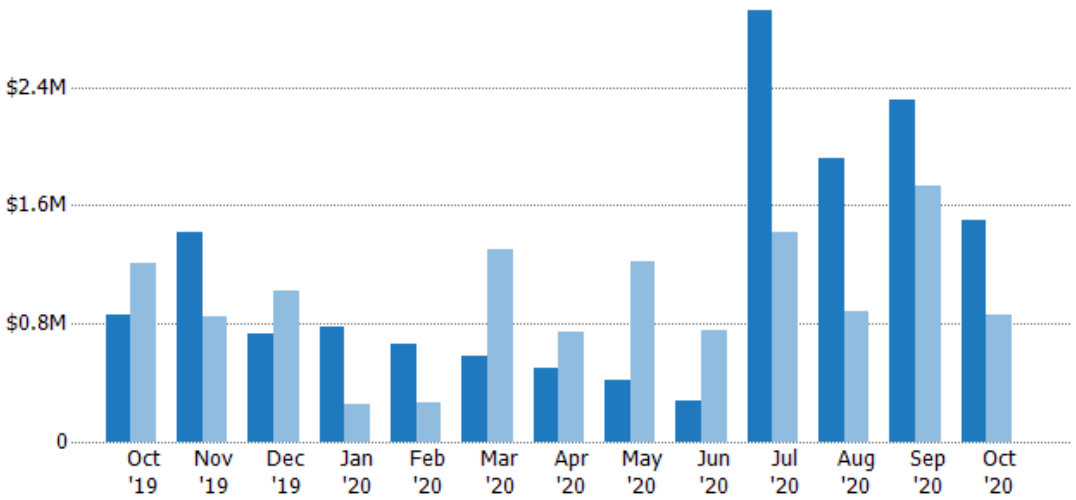
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Oct '20	\$1.5M	73.7%
Oct '19	\$861K	-28.5%
Oct '18	\$1.2M	-37.3%



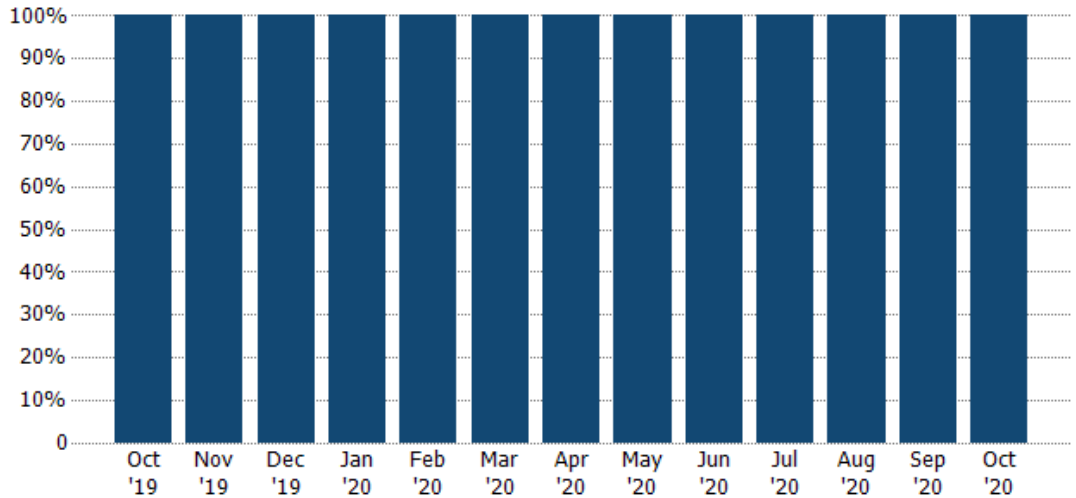
Current Year	\$861K	\$1.41M	\$729K	\$777K	\$661K	\$577K	\$503K	\$416K	\$275K	\$2.92M	\$1.91M	\$2.32M	\$1.5M
Prior Year	\$1.2M	\$844K	\$1.03M	\$255K	\$267K	\$1.3M	\$745K	\$1.22M	\$751K	\$1.41M	\$887K	\$1.74M	\$861K
Percent Change from Prior Year	-29%	67%	-29%	205%	148%	-56%	-33%	-66%	-63%	107%	116%	33%	74%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



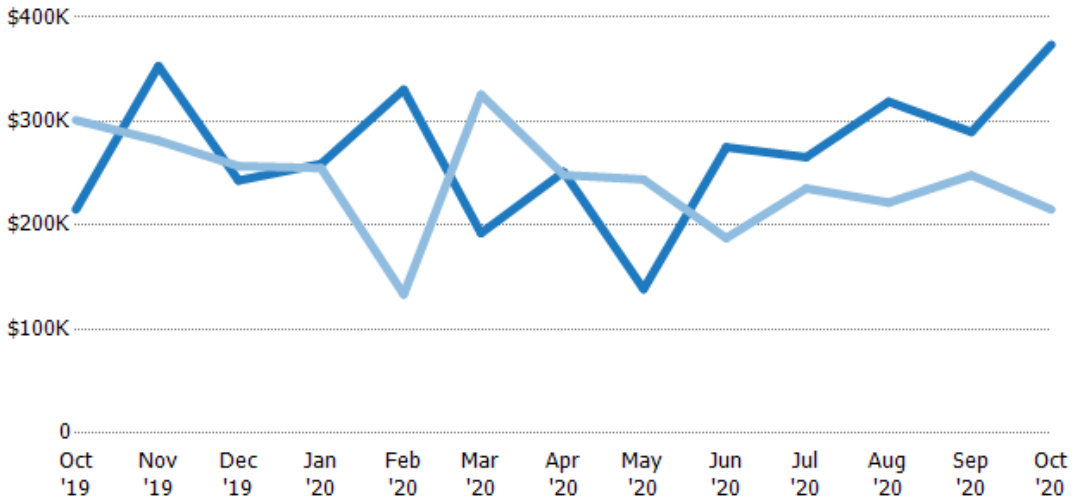
Single Family Residence	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
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Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Price	% Chg.
Oct '20	\$374K	73.7%
Oct '19	\$215K	-28.5%
Oct '18	\$301K	-16.3%

Current Year	\$215K	\$353K	\$243K	\$259K	\$331K	\$192K	\$251K	\$139K	\$275K	\$265K	\$319K	\$290K	\$374K
Prior Year	\$301K	\$281K	\$257K	\$255K	\$134K	\$326K	\$248K	\$244K	\$188K	\$235K	\$222K	\$248K	\$215K
Percent Change from Prior Year	-29%	26%	-5%	2%	148%	-41%	1%	-43%	47%	13%	44%	17%	74%

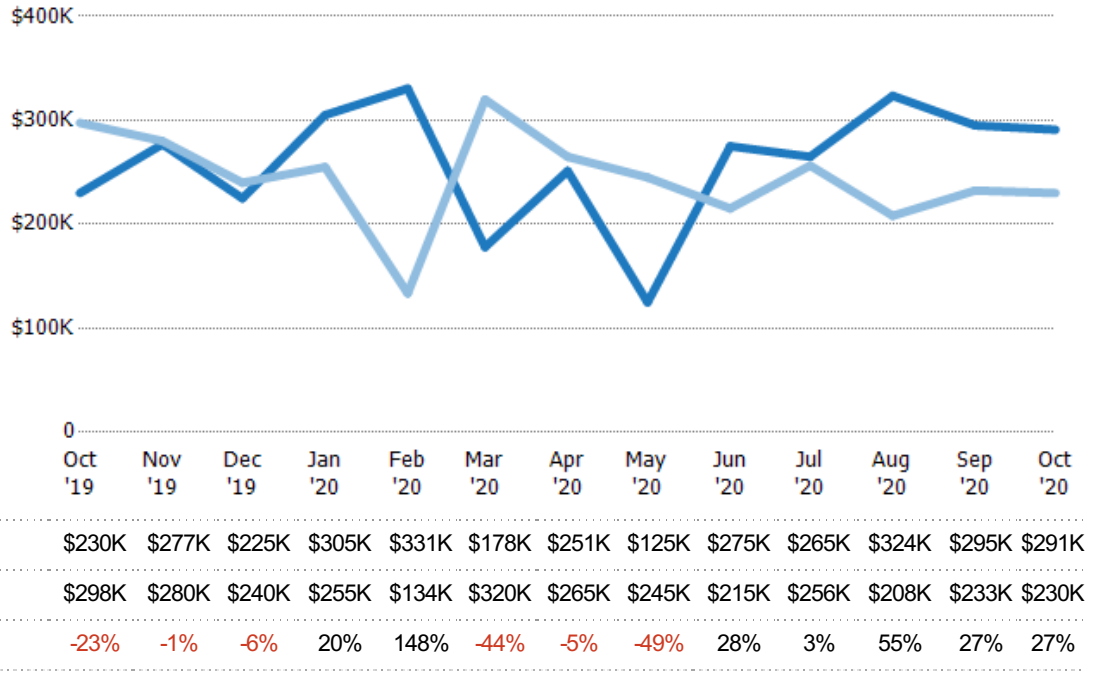
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Oct '20	\$291K	26.5%
Oct '19	\$230K	-22.7%
Oct '18	\$298K	-10.8%

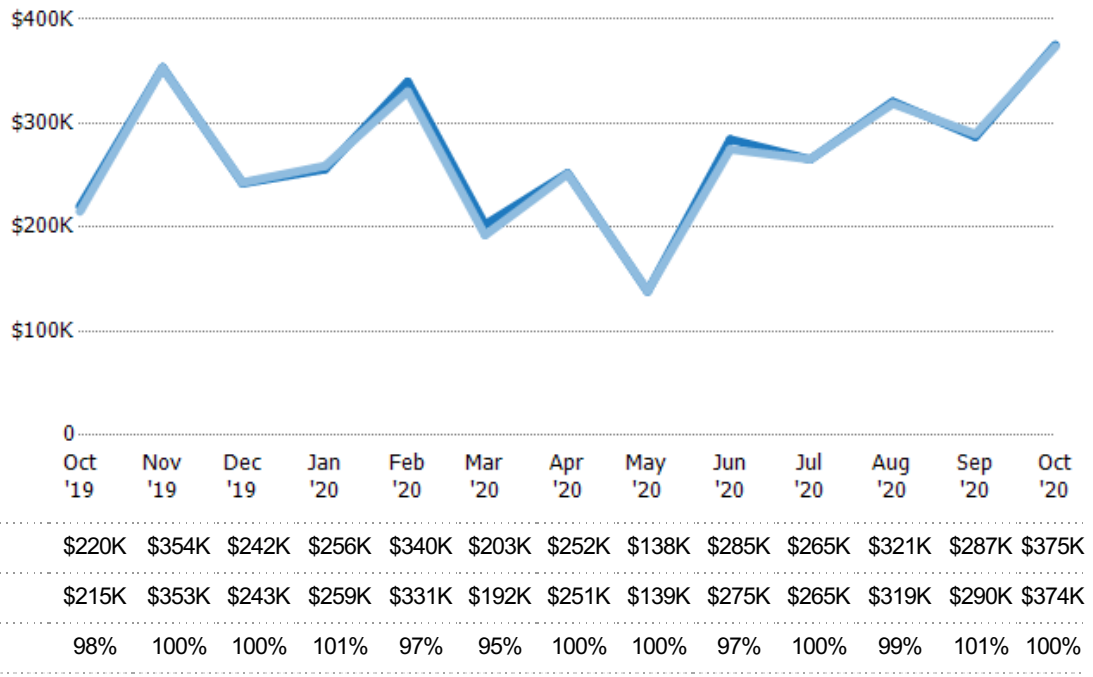


Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

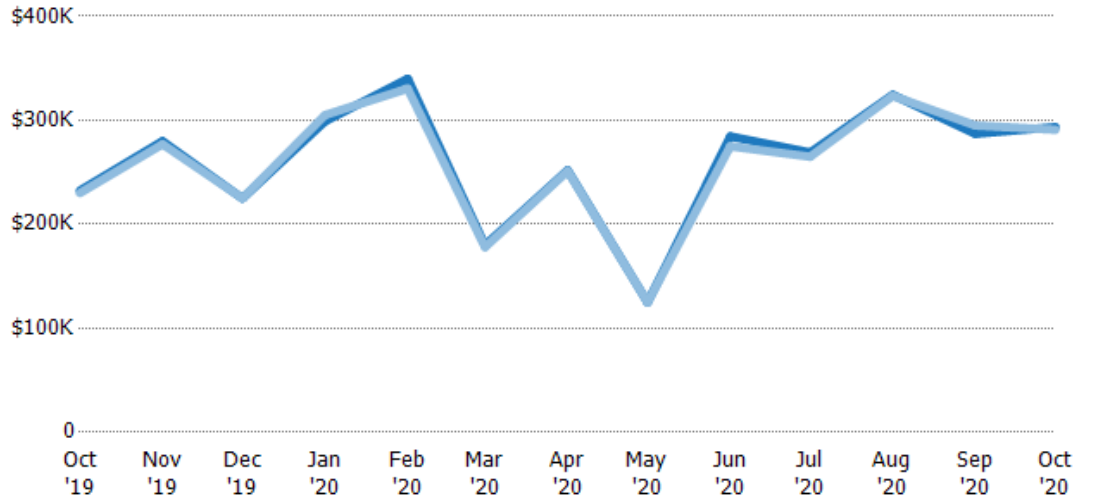


Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



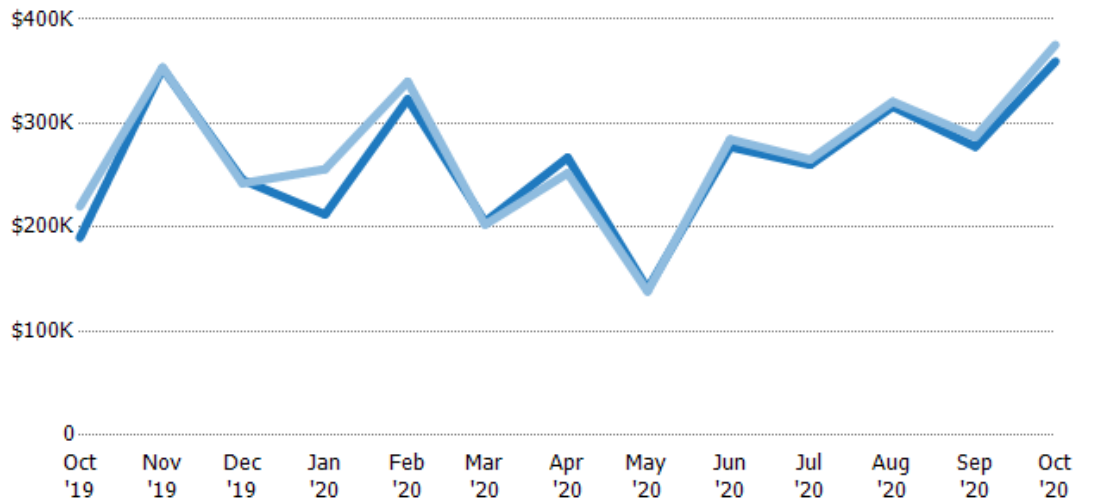
	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Median List Price	\$232K	\$280K	\$225K	\$299K	\$340K	\$180K	\$252K	\$125K	\$285K	\$269K	\$324K	\$287K	\$294K
Median Sales Price	\$230K	\$277K	\$225K	\$305K	\$331K	\$178K	\$251K	\$125K	\$275K	\$265K	\$324K	\$295K	\$291K
Med Sales Price as a % of Med List Price	99%	99%	100%	102%	97%	99%	100%	100%	97%	99%	100%	103%	99%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



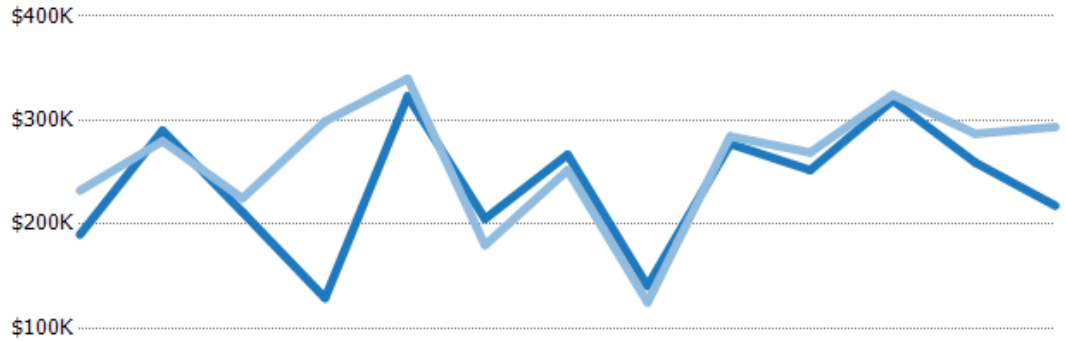
	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Avg Est Value	\$190K	\$353K	\$246K	\$212K	\$323K	\$205K	\$267K	\$141K	\$277K	\$260K	\$316K	\$277K	\$359K
Avg Sales Price	\$220K	\$354K	\$242K	\$256K	\$340K	\$203K	\$252K	\$138K	\$285K	\$265K	\$321K	\$287K	\$375K
Avg Sales Price as a % of Avg Est Value	116%	100%	99%	120%	105%	99%	94%	98%	103%	102%	101%	103%	104%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Median Est Value	\$190K	\$290K	\$212K	\$129K	\$323K	\$205K	\$267K	\$141K	\$277K	\$252K	\$319K	\$259K	\$218K
Median Sales Price	\$232K	\$280K	\$225K	\$299K	\$340K	\$180K	\$252K	\$125K	\$285K	\$269K	\$324K	\$287K	\$294K
Med Sales Price as a % of Med Est Value	122%	96%	106%	232%	105%	88%	94%	89%	103%	107%	102%	111%	135%