

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

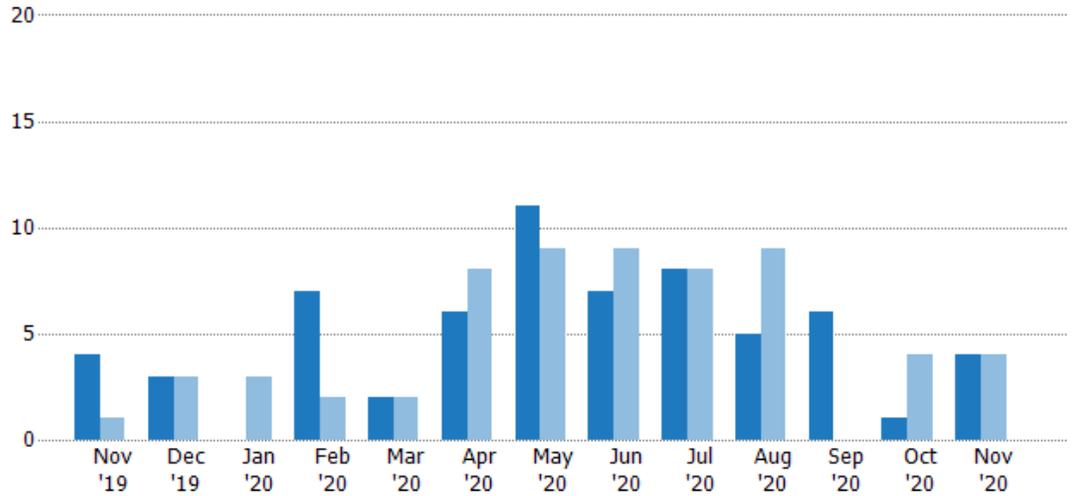
Key Metrics	Nov 2020	Nov 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	4	4	+/-	57	58	-1.7%
New Listing Volume	\$1,224,000	\$1,299,400	-5.8%	\$20,762,400	\$20,116,500	+3.2%
Active Listing Count	14	24	-41.7%	N/A	N/A	
Active Listing Volume	\$5,071,600	\$12,282,200	-58.7%	N/A	N/A	
Average Listing Price	\$362,257	\$511,758	-29.2%	\$442,345	\$455,004	-2.8%
Median Listing Price	\$304,950	\$279,700	+9%	\$283,963	\$283,630	+0.1%
Median Days in RPR	107	184	-41.8%	103.1	134.91	-23.6%
Months of Inventory	3.5	6	-41.7%	4.5	8.1	-44.4%
Absorption Rate	28.57%	16.67%	+11.9%	22.34%	12.42%	+9.9%
Sales Activity Charts Metrics						
New Pending Sales Count	6	4	+50%	56	52	+7.7%
New Pending Sales Volume	\$1,545,700	\$1,214,300	+27.3%	\$15,554,400	\$13,122,300	+18.5%
Pending Sales Count	9	4	+125%	N/A	N/A	
Pending Sales Volume	\$2,698,500	\$856,300	+215.1%	N/A	N/A	
Closed Sales Count	-	4	-	43	44	-2.3%
Closed Sales Volume	-	\$1,412,500	-	\$11,853,210	\$10,849,038	+9.3%
Average Sales Price	-	\$353,125	-	\$275,656	\$246,569	+11.8%
Median Sales Price	-	\$277,000	-	\$270,749	\$243,399	+11.2%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



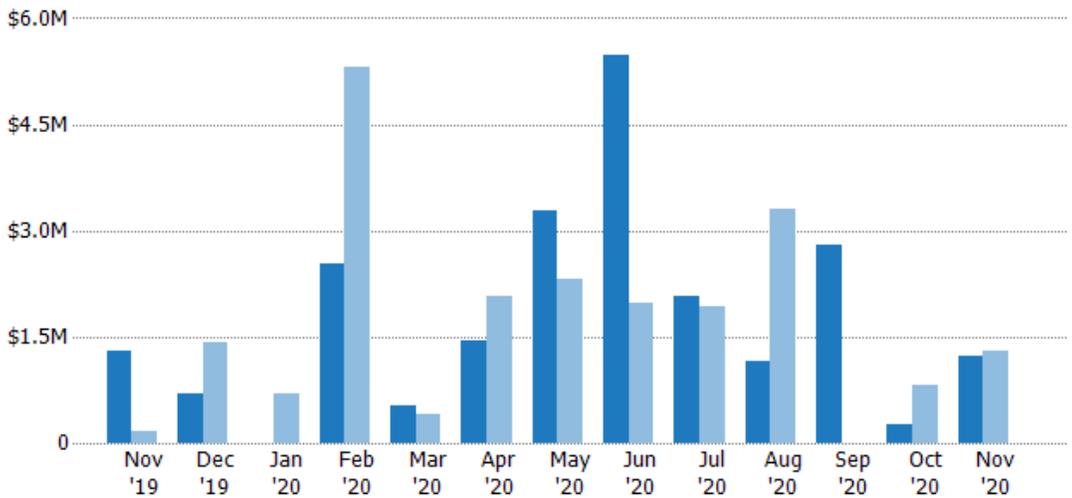
Current Year	4	3	-	7	2	6	11	7	8	5	6	1	4
Prior Year	1	3	3	2	2	8	9	9	8	9	-	4	4
Percent Change from Prior Year	300%	0%	-100%	250%	0%	-25%	22%	-22%	0%	-44%	100%	-75%	0%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$1.3M	\$693K	-	\$2.52M	\$529K	\$1.44M	\$3.28M	\$5.48M	\$2.07M	\$1.17M	\$2.79M	\$260K	\$1.22M
Prior Year	\$165K	\$1.42M	\$696K	\$5.31M	\$410K	\$2.07M	\$2.32M	\$1.96M	\$1.92M	\$3.3M	-	\$824K	\$1.3M
Percent Change from Prior Year	688%	-51%	-100%	-53%	29%	-30%	41%	179%	8%	-65%	100%	-68%	-6%

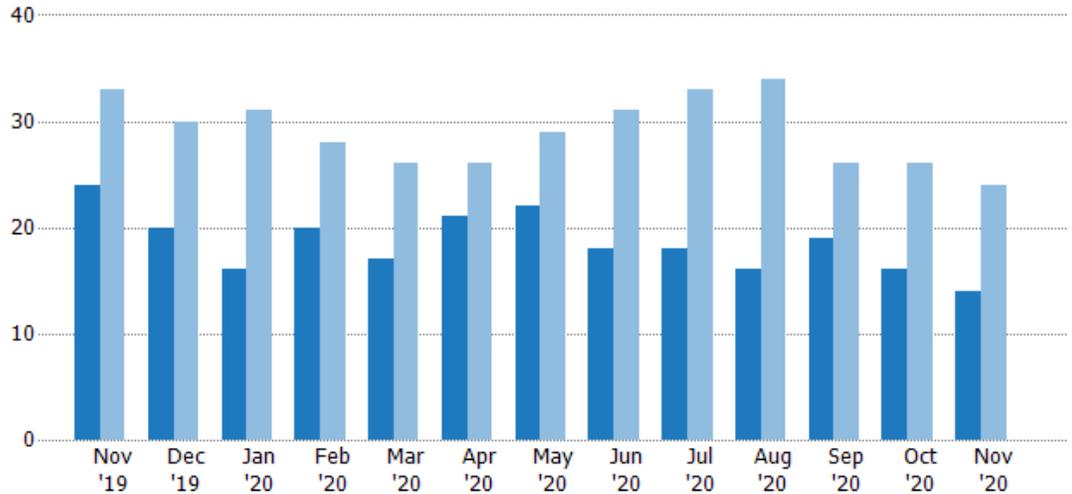
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Nov '20	14	-41.7%
Nov '19	24	-27.3%
Nov '18	33	3%



Current Year	24	20	16	20	17	21	22	18	18	16	19	16	14
Prior Year	33	30	31	28	26	26	29	31	33	34	26	26	24
Percent Change from Prior Year	-27%	-33%	-48%	-29%	-35%	-19%	-24%	-42%	-45%	-53%	-27%	-38%	-42%

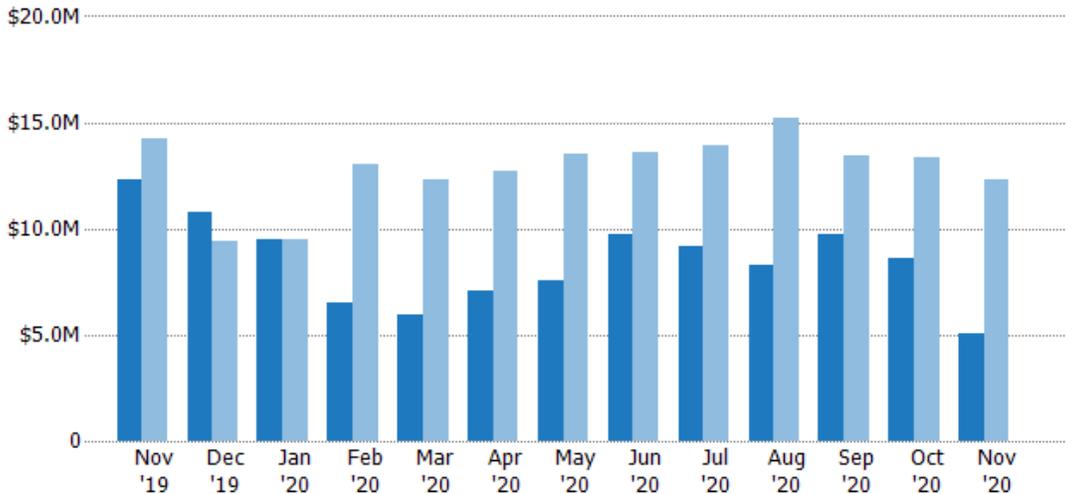
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Nov '20	\$5.07M	-58.7%
Nov '19	\$12.3M	-13.6%
Nov '18	\$14.2M	-43.8%



Current Year	\$12.3M	\$10.7M	\$9.5M	\$6.52M	\$5.95M	\$7.05M	\$7.52M	\$9.7M	\$9.19M	\$8.31M	\$9.76M	\$8.56M	\$5.07M
Prior Year	\$14.2M	\$9.38M	\$9.5M	\$13M	\$12.3M	\$12.7M	\$13.5M	\$13.6M	\$13.9M	\$15.2M	\$13.5M	\$13.4M	\$12.3M
Percent Change from Prior Year	-14%	15%	0%	-50%	-52%	-44%	-44%	-29%	-34%	-45%	-28%	-36%	-59%

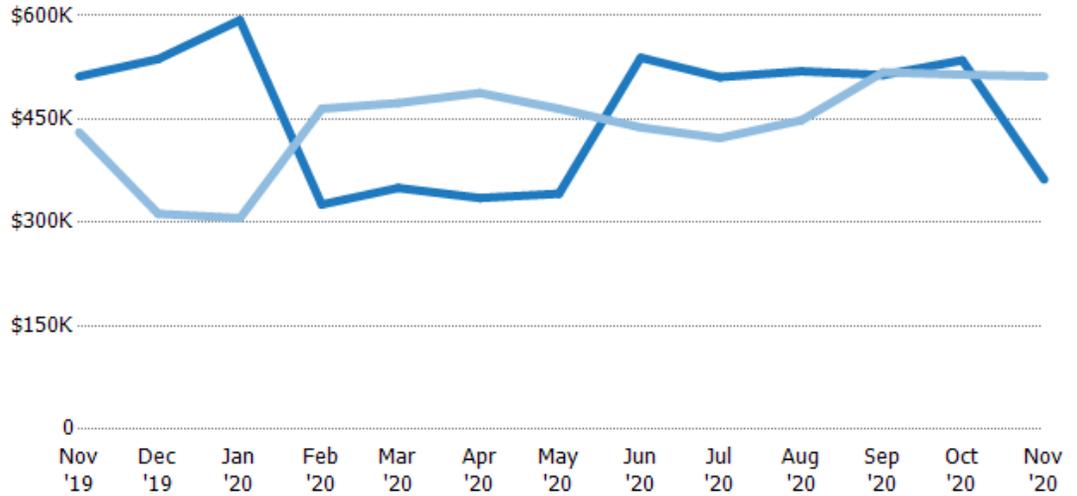
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Nov '20	\$362K	-29.2%
Nov '19	\$512K	18.8%
Nov '18	\$431K	-45.5%



Current Year	\$512K	\$537K	\$594K	\$326K	\$350K	\$335K	\$342K	\$539K	\$511K	\$519K	\$514K	\$535K	\$362K
Prior Year	\$431K	\$313K	\$306K	\$465K	\$473K	\$488K	\$465K	\$438K	\$422K	\$448K	\$518K	\$514K	\$512K
Percent Change from Prior Year	19%	72%	94%	-30%	-26%	-31%	-26%	23%	21%	16%	-1%	4%	-29%

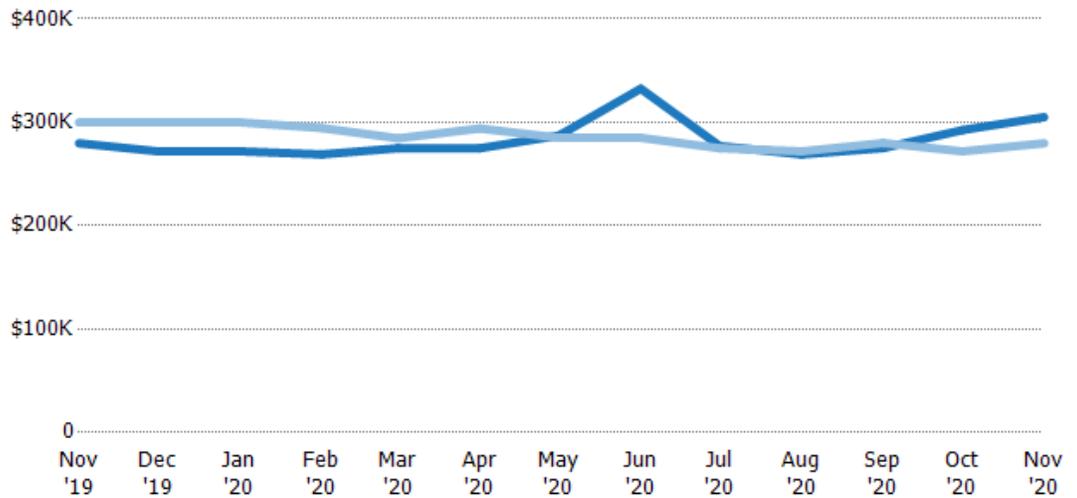
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Nov '20	\$305K	9%
Nov '19	\$280K	-6.7%
Nov '18	\$300K	-20.8%



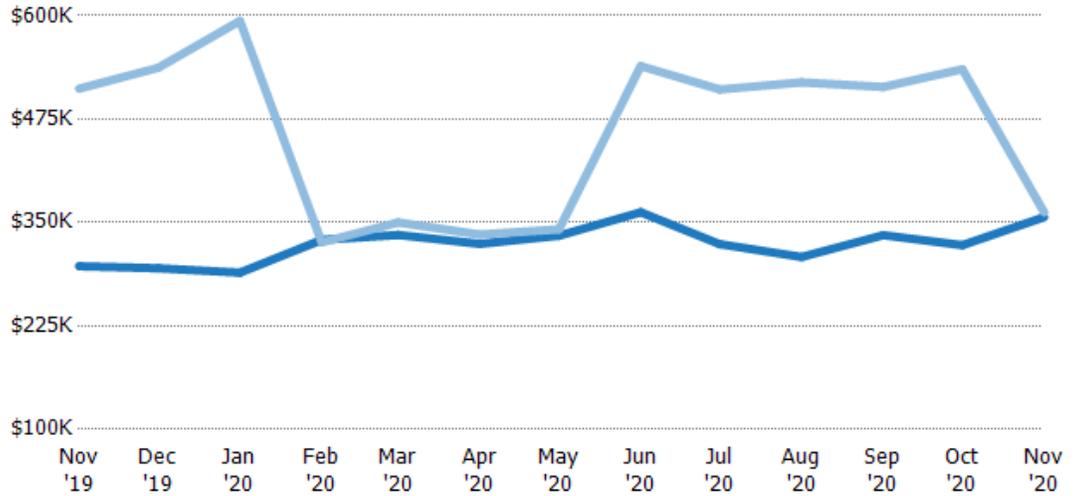
Current Year	\$280K	\$272K	\$272K	\$269K	\$275K	\$275K	\$287K	\$332K	\$277K	\$269K	\$275K	\$292K	\$305K
Prior Year	\$300K	\$300K	\$300K	\$294K	\$285K	\$294K	\$285K	\$285K	\$275K	\$272K	\$280K	\$272K	\$280K
Percent Change from Prior Year	-7%	-9%	-9%	-9%	-3%	-6%	1%	17%	1%	-1%	-2%	8%	9%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



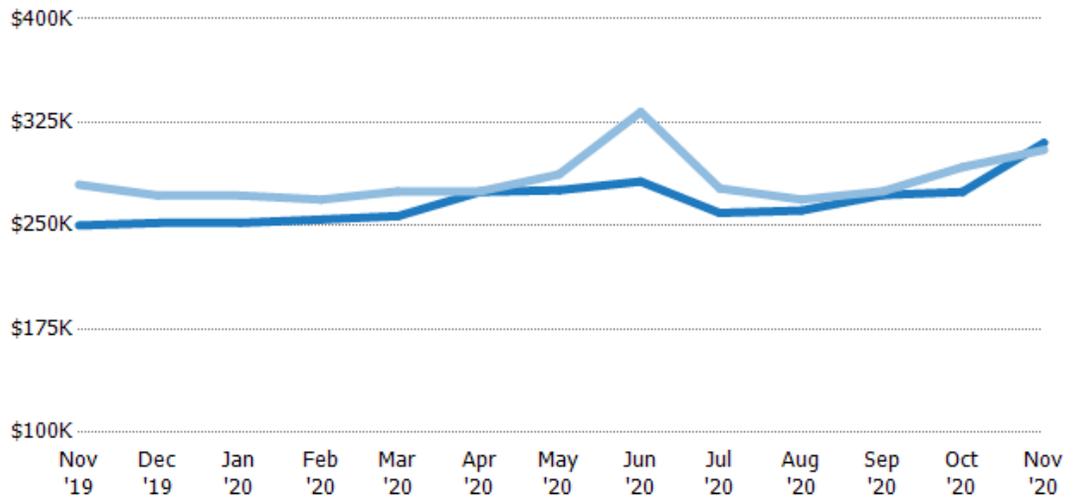
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Avg Est Value	\$297K	\$295K	\$289K	\$329K	\$335K	\$324K	\$334K	\$362K	\$324K	\$308K	\$335K	\$323K	\$356K
Avg Listing Price	\$512K	\$537K	\$594K	\$326K	\$350K	\$335K	\$342K	\$539K	\$511K	\$519K	\$514K	\$535K	\$362K
Avg Listing Price as a % of Avg Est Value	172%	182%	205%	99%	105%	103%	102%	149%	158%	168%	154%	166%	102%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Median Est Value	\$250K	\$252K	\$252K	\$255K	\$257K	\$274K	\$276K	\$282K	\$259K	\$261K	\$272K	\$274K	\$310K
Median Listing Price	\$280K	\$272K	\$272K	\$269K	\$275K	\$275K	\$287K	\$332K	\$277K	\$269K	\$275K	\$292K	\$305K
Med Listing Price as a % of Med Est Value	112%	108%	108%	106%	107%	100%	104%	118%	107%	103%	101%	107%	98%

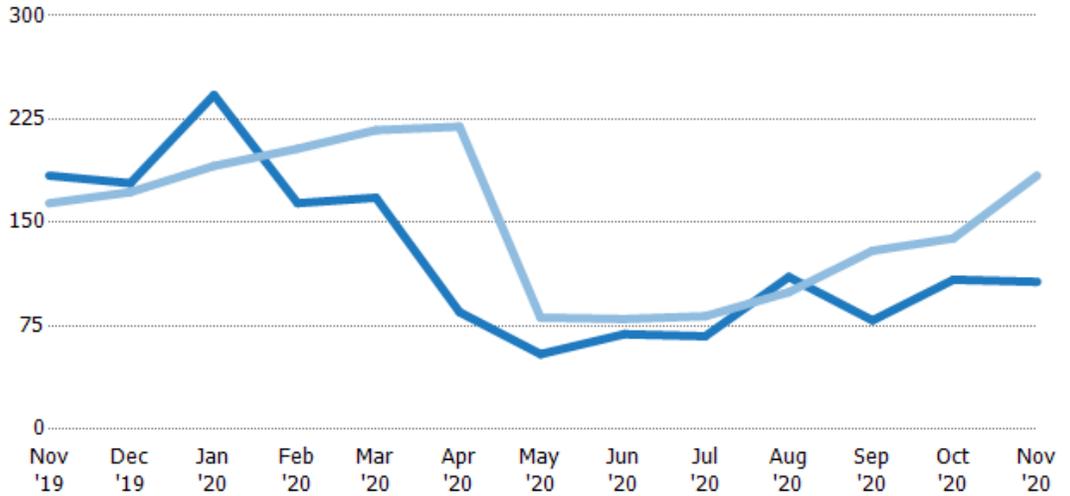
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Days	% Chg.
Nov '20	107	-41.8%
Nov '19	184	12.2%
Nov '18	164	0.3%



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	184	179	243	164	168	85	54.5	69	67.5	111	79	109	107
Prior Year	164	172	191	204	217	220	81	80	82	100	130	139	184
Percent Change from Prior Year	12%	4%	27%	-19%	-23%	-61%	-33%	-14%	-18%	11%	-39%	-22%	-42%

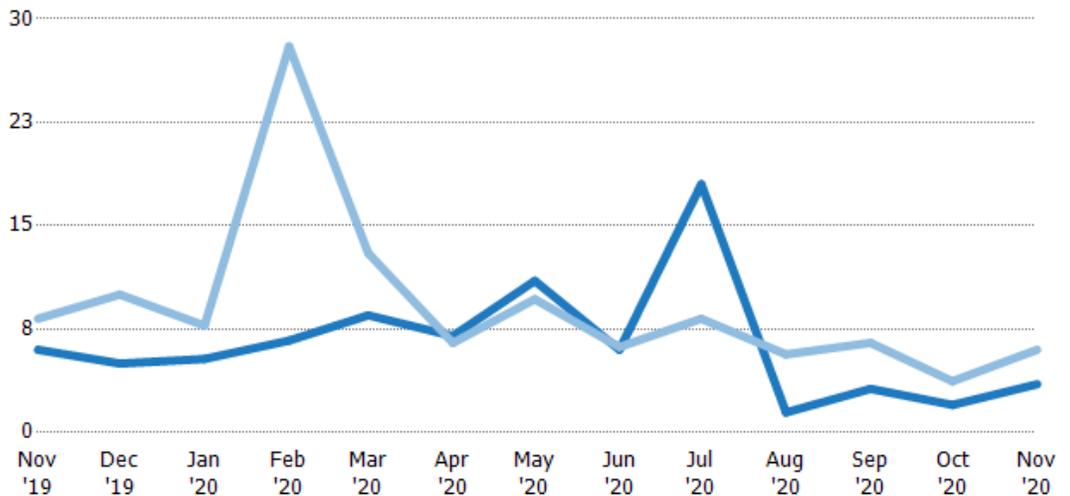
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Months	% Chg.
Nov '20	3.5	-41.7%
Nov '19	6	-27.3%
Nov '18	8.25	37.4%



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	6	5	5.33	6.67	8.5	7	11	6	18	1.45	3.17	2	3.5
Prior Year	8.25	10	7.75	28	13	6.5	9.67	6.2	8.25	5.67	6.5	3.71	6
Percent Change from Prior Year	-27%	-50%	-31%	-76%	-35%	8%	14%	-3%	118%	-74%	-51%	-46%	-42%

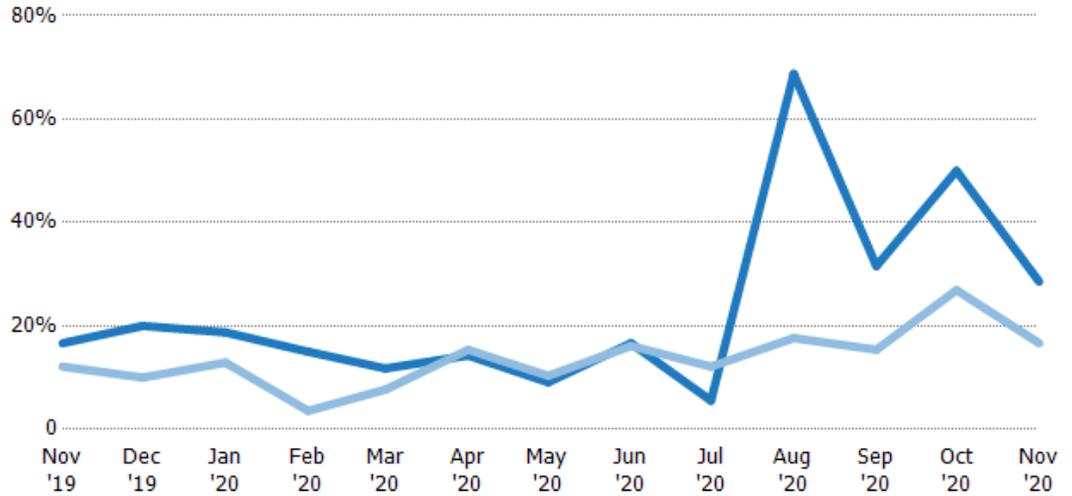
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Nov '20	29%	-11.9%
Nov '19	17%	-4.5%
Nov '18	12%	-27.2%



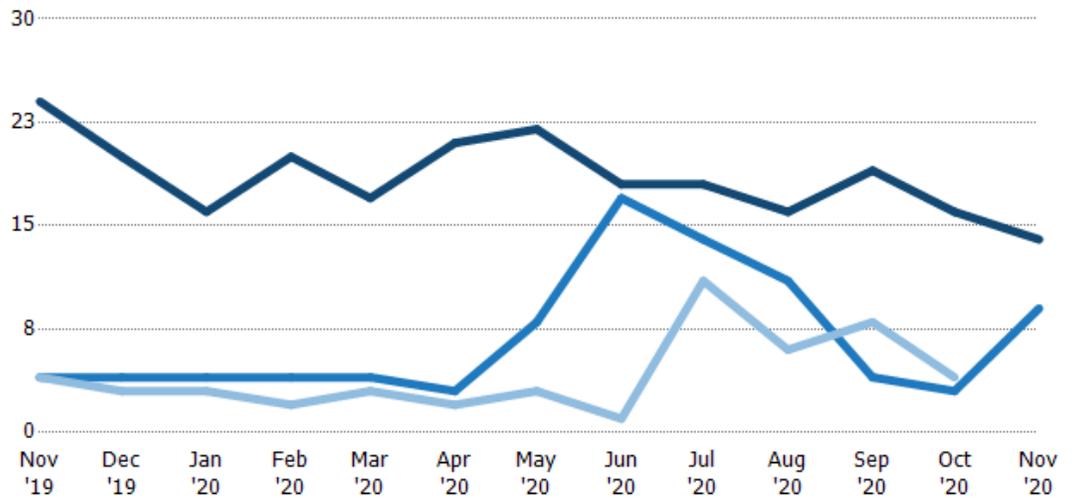
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	17%	20%	19%	15%	12%	14%	9%	17%	6%	69%	32%	50%	29%
Prior Year	12%	10%	13%	4%	8%	15%	10%	16%	12%	18%	15%	27%	17%
Change from Prior Year	-5%	-10%	-6%	-11%	-4%	1%	1%	-1%	7%	-51%	-16%	-23%	-12%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Active	24	20	16	20	17	21	22	18	18	16	19	16	14
Pending	4	4	4	4	4	3	8	17	14	11	4	3	9
Sold	4	3	3	2	3	2	3	1	11	6	8	4	-

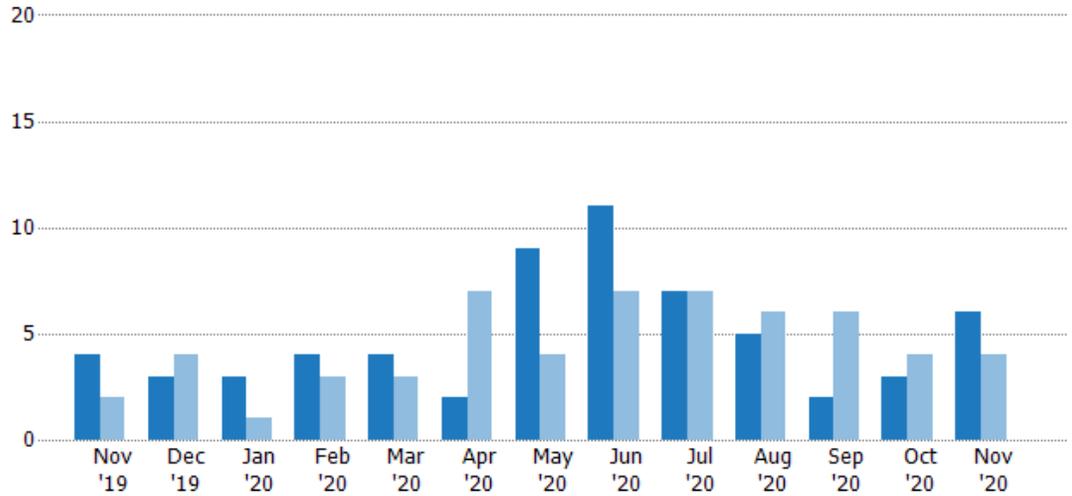
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Nov '20	6	50%
Nov '19	4	100%
Nov '18	2	0%



Current Year	4	3	3	4	4	2	9	11	7	5	2	3	6
Prior Year	2	4	1	3	3	7	4	7	7	6	6	4	4
Percent Change from Prior Year	100%	-25%	200%	33%	33%	-71%	125%	57%	0%	-17%	-67%	-25%	50%

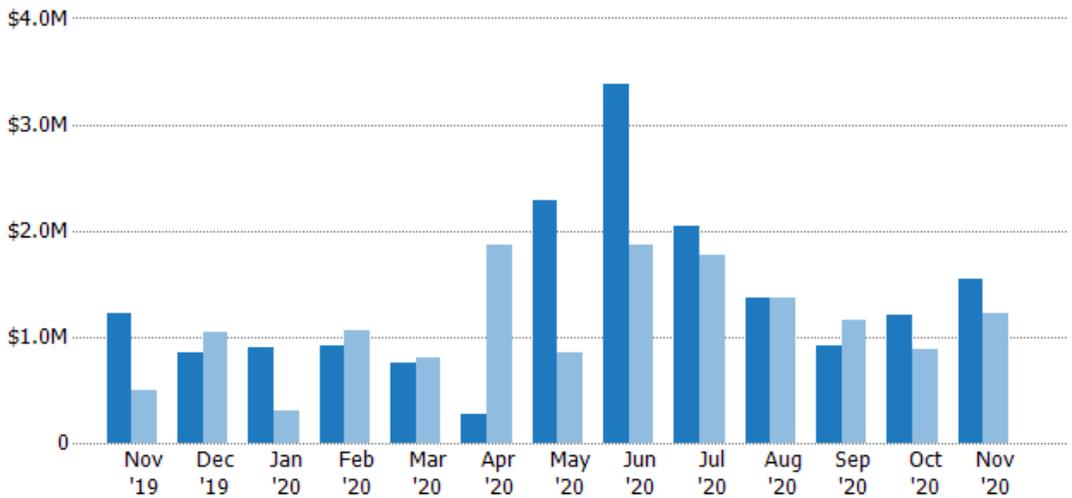
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Nov '20	\$1.55M	27.3%
Nov '19	\$1.21M	145.4%
Nov '18	\$495K	-1.2%



Current Year	\$1.21M	\$853K	\$893K	\$908K	\$750K	\$274K	\$2.29M	\$3.38M	\$2.04M	\$1.37M	\$913K	\$1.2M	\$1.55M
Prior Year	\$495K	\$1.04M	\$300K	\$1.05M	\$798K	\$1.87M	\$845K	\$1.87M	\$1.77M	\$1.36M	\$1.16M	\$881K	\$1.21M
Percent Change from Prior Year	145%	-18%	198%	-14%	-6%	-85%	171%	80%	15%	1%	-21%	36%	27%

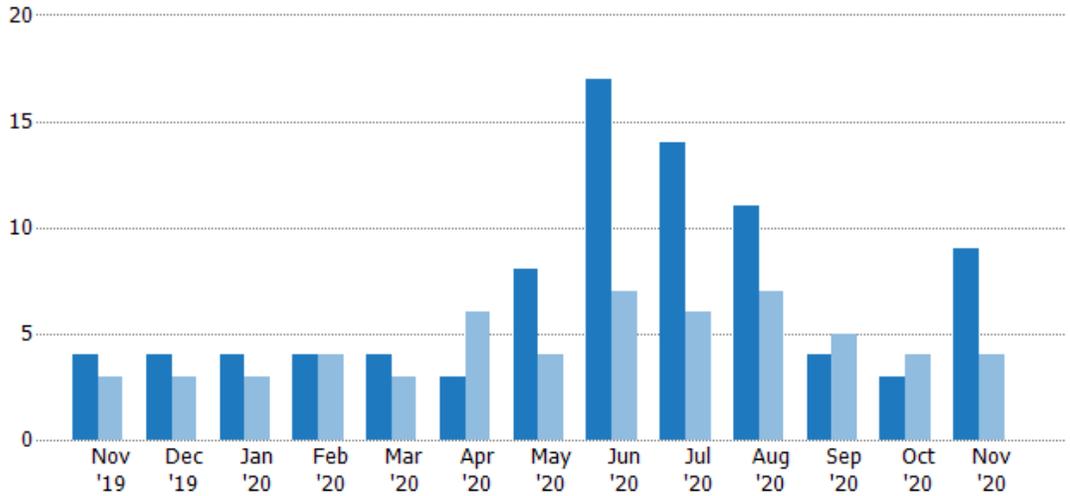
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Nov '20	9	125%
Nov '19	4	33.3%
Nov '18	3	-33.3%



Current Year	4	4	4	4	4	3	8	17	14	11	4	3	9
Prior Year	3	3	3	4	3	6	4	7	6	7	5	4	4
Percent Change from Prior Year	33%	33%	33%	0%	33%	-50%	100%	143%	133%	57%	-20%	-25%	125%

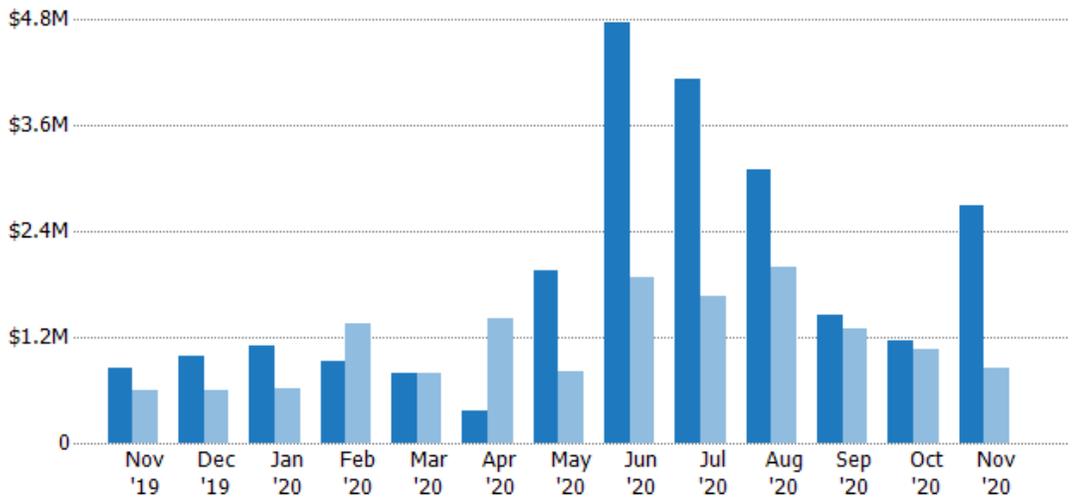
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Nov '20	\$2.7M	215.1%
Nov '19	\$856K	45.3%
Nov '18	\$589K	-21.3%



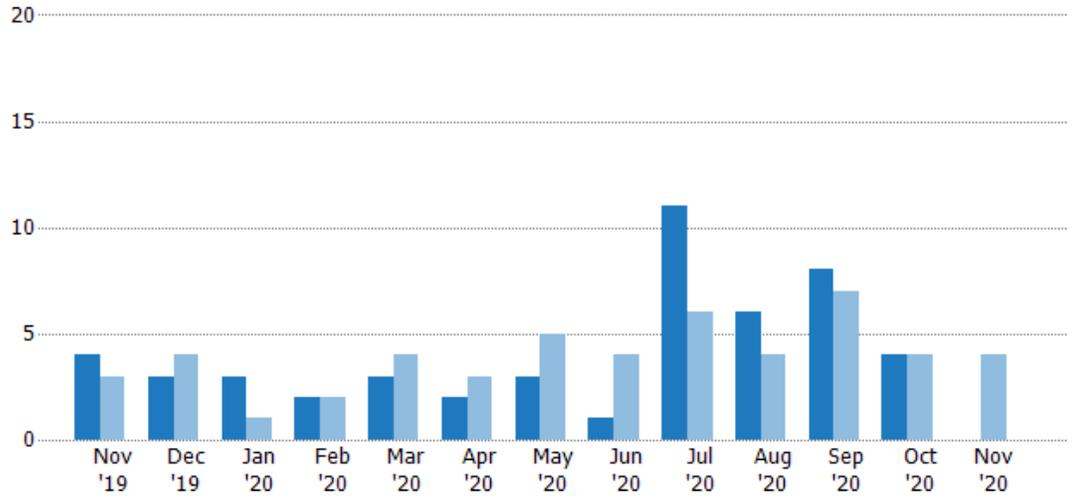
Current Year	\$856K	\$983K	\$1.11M	\$932K	\$794K	\$375K	\$1.95M	\$4.77M	\$4.13M	\$3.1M	\$1.45M	\$1.15M	\$2.7M
Prior Year	\$589K	\$589K	\$614K	\$1.35M	\$798K	\$1.42M	\$809K	\$1.87M	\$1.67M	\$2M	\$1.3M	\$1.06M	\$856K
Percent Change from Prior Year	45%	67%	80%	-31%	-1%	-74%	141%	155%	147%	55%	12%	9%	215%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



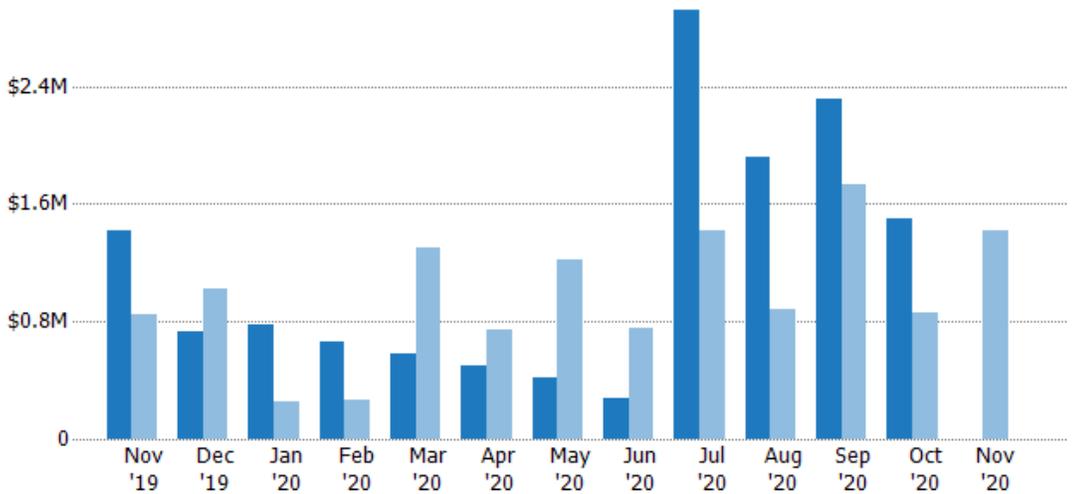
Current Year	4	3	3	2	3	2	3	1	11	6	8	4	-
Prior Year	3	4	1	2	4	3	5	4	6	4	7	4	4
Percent Change from Prior Year	33%	-25%	200%	0%	-25%	-33%	-40%	-75%	83%	50%	14%	0%	-100%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



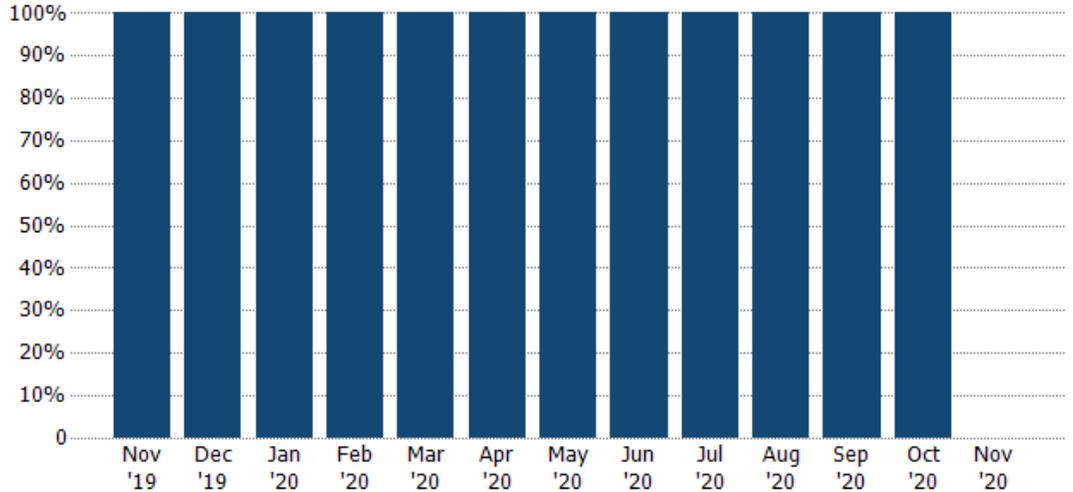
Current Year	\$1.41M	\$729K	\$777K	\$661K	\$577K	\$503K	\$416K	\$275K	\$2.92M	\$1.91M	\$2.32M	\$1.5M	-
Prior Year	\$844K	\$1.03M	\$255K	\$267K	\$1.3M	\$745K	\$1.22M	\$751K	\$1.41M	\$887K	\$1.74M	\$861K	\$1.41M
Percent Change from Prior Year	67%	-29%	205%	148%	-56%	-33%	-66%	-63%	107%	116%	33%	74%	-100%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



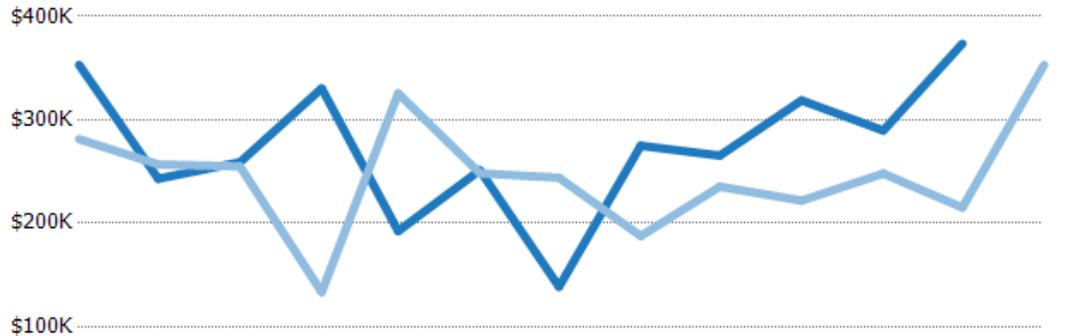
■ Single Family Residence

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



■ Current Year

■ Prior Year

Percent Change from Prior Year

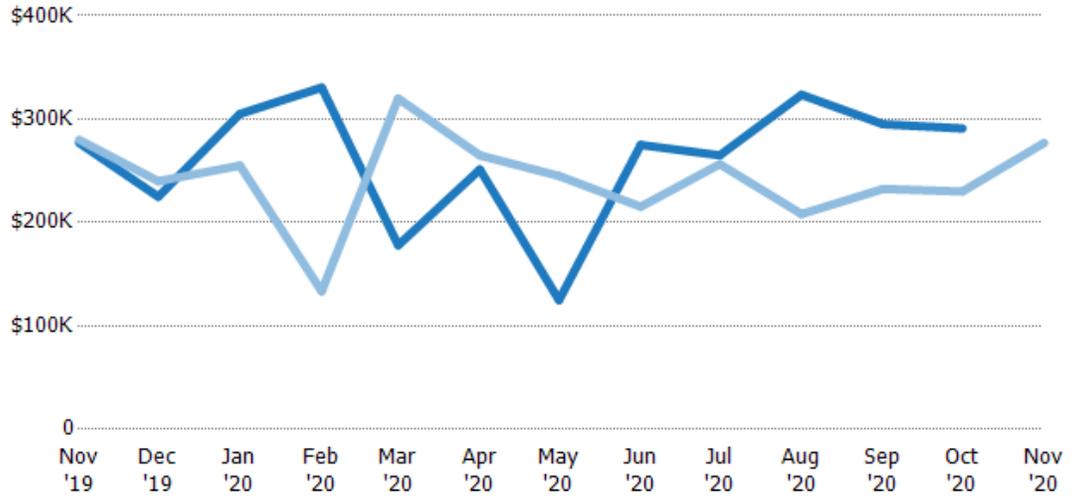
Current Year	\$353K	\$243K	\$259K	\$331K	\$192K	\$251K	\$139K	\$275K	\$265K	\$319K	\$290K	\$374K	-
Prior Year	\$281K	\$257K	\$255K	\$134K	\$326K	\$248K	\$244K	\$188K	\$235K	\$222K	\$248K	\$215K	\$353K
Percent Change from Prior Year	26%	-5%	2%	148%	-41%	1%	-43%	47%	13%	44%	17%	74%	-100%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



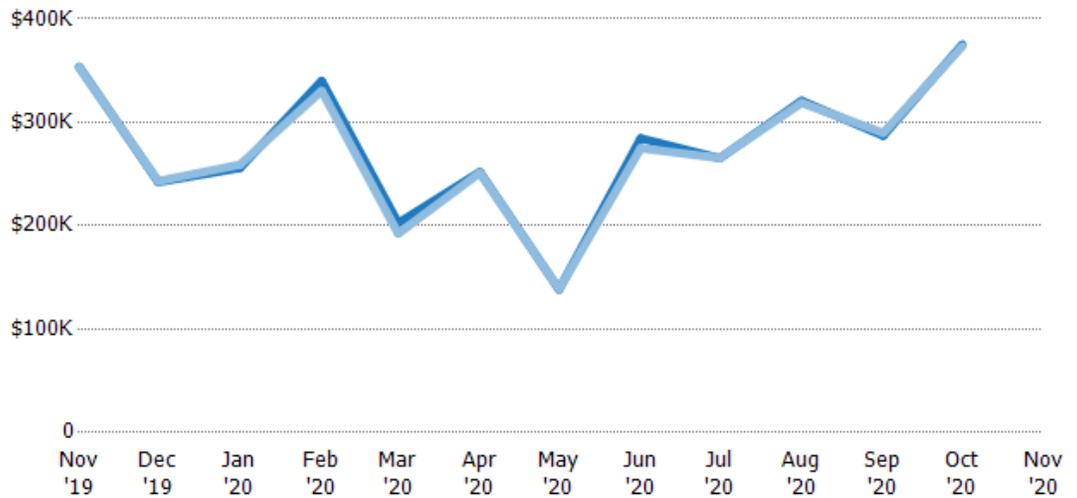
Current Year	\$277K	\$225K	\$305K	\$331K	\$178K	\$251K	\$125K	\$275K	\$265K	\$324K	\$295K	\$291K	-
Prior Year	\$280K	\$240K	\$255K	\$134K	\$320K	\$265K	\$245K	\$215K	\$256K	\$208K	\$233K	\$230K	\$277K
Percent Change from Prior Year	-1%	-6%	20%	148%	-44%	-5%	-49%	28%	3%	55%	27%	27%	-100%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



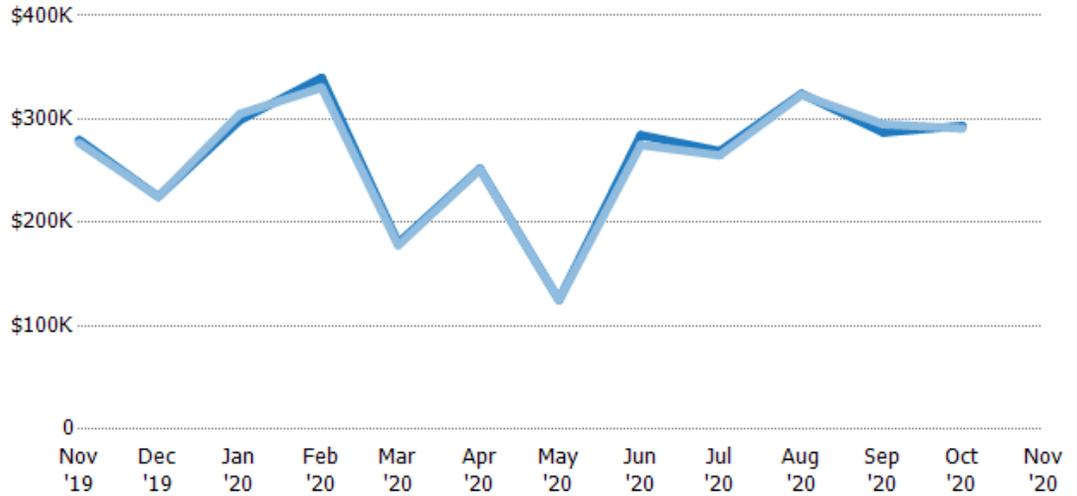
Avg List Price	\$354K	\$242K	\$256K	\$340K	\$203K	\$252K	\$138K	\$285K	\$265K	\$321K	\$287K	\$375K	-
Avg Sales Price	\$353K	\$243K	\$259K	\$331K	\$192K	\$251K	\$139K	\$275K	\$265K	\$319K	\$290K	\$374K	-
Avg Sales Price as a % of Avg List Price	100%	100%	101%	97%	95%	100%	100%	97%	100%	99%	101%	100%	-

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



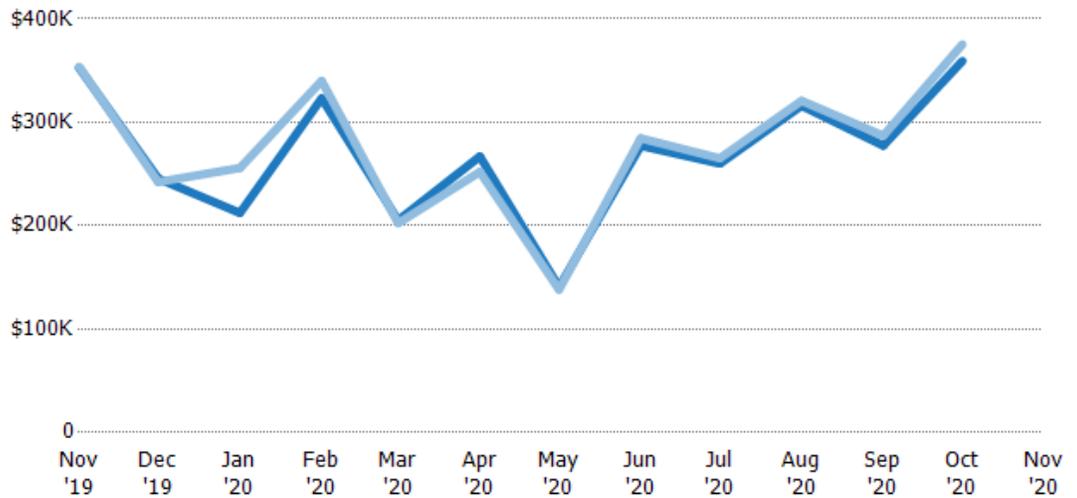
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Median List Price	\$280K	\$225K	\$299K	\$340K	\$180K	\$252K	\$125K	\$285K	\$269K	\$324K	\$287K	\$294K	-
Median Sales Price	\$277K	\$225K	\$305K	\$331K	\$178K	\$251K	\$125K	\$275K	\$265K	\$324K	\$295K	\$291K	-
Med Sales Price as a % of Med List Price	99%	100%	102%	97%	99%	100%	100%	97%	99%	100%	103%	99%	-

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



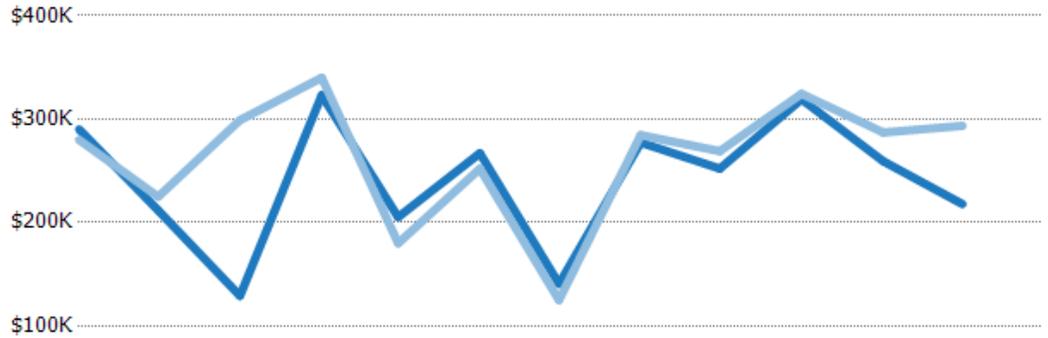
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Avg Est Value	\$353K	\$246K	\$212K	\$323K	\$205K	\$267K	\$141K	\$277K	\$260K	\$316K	\$277K	\$359K	-
Avg Sales Price	\$354K	\$242K	\$256K	\$340K	\$203K	\$252K	\$138K	\$285K	\$265K	\$321K	\$287K	\$375K	-
Avg Sales Price as a % of Avg Est Value	100%	99%	120%	105%	99%	94%	98%	103%	102%	101%	103%	104%	-

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Median Est Value	\$290K	\$212K	\$129K	\$323K	\$205K	\$267K	\$141K	\$277K	\$252K	\$319K	\$259K	\$218K	-
Median Sales Price	\$280K	\$225K	\$299K	\$340K	\$180K	\$252K	\$125K	\$285K	\$269K	\$324K	\$287K	\$294K	-
Med Sales Price as a % of Med Est Value	96%	106%	232%	105%	88%	94%	89%	103%	107%	102%	111%	135%	-