

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Nov 2020	Nov 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	9	2	+350%	152	131	+16%
New Listing Volume	\$2,516,000	\$654,900	+284.2%	\$44,860,400	\$36,579,599	+22.6%
Active Listing Count	28	54	-48.1%	N/A	N/A	
Active Listing Volume	\$9,243,200	\$14,686,999	-37.1%	N/A	N/A	
Average Listing Price	\$330,114	\$271,981	+21.4%	\$282,184	\$288,294	-2.1%
Median Listing Price	\$250,000	\$239,450	+4.4%	\$238,388	\$238,050	+0.1%
Median Days in RPR	87.5	180.5	-51.5%	101.21	120.66	-16.1%
Months of Inventory	1.3	10.8	-87.7%	4.1	5.7	-29.3%
Absorption Rate	75%	9.26%	+65.7%	24.65%	17.42%	+7.2%
Sales Activity Charts Metrics						
New Pending Sales Count	8	9	-11.1%	163	133	+22.6%
New Pending Sales Volume	\$2,250,800	\$3,247,800	-30.7%	\$43,384,999	\$36,943,259	+17.4%
Pending Sales Count	26	15	+73.3%	N/A	N/A	
Pending Sales Volume	\$7,932,500	\$5,325,600	+49%	N/A	N/A	
Closed Sales Count	12	10	+20%	128	106	+20.8%
Closed Sales Volume	\$3,240,000	\$2,700,600	+20%	\$33,743,700	\$27,306,464	+23.6%
Average Sales Price	\$270,000	\$270,060	0%	\$263,623	\$257,608	+2.3%
Median Sales Price	\$239,500	\$196,300	+22%	\$236,359	\$220,288	+7.3%

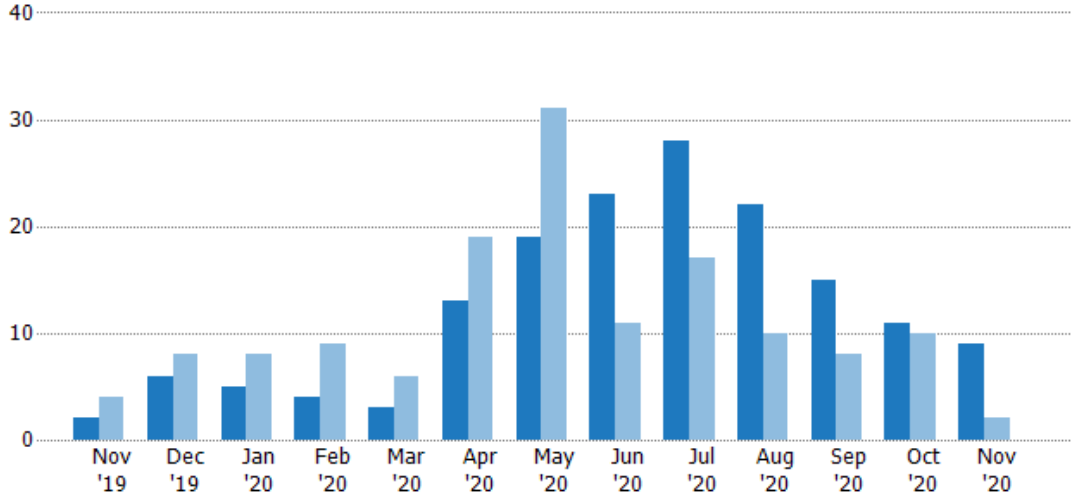
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Nov '20	9	350%
Nov '19	2	-50%
Nov '18	4	0%



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	2	6	5	4	3	13	19	23	28	22	15	11	9
Prior Year	4	8	8	9	6	19	31	11	17	10	8	10	2
Percent Change from Prior Year	-50%	-25%	-38%	-56%	-50%	-32%	-39%	109%	65%	120%	88%	10%	350%

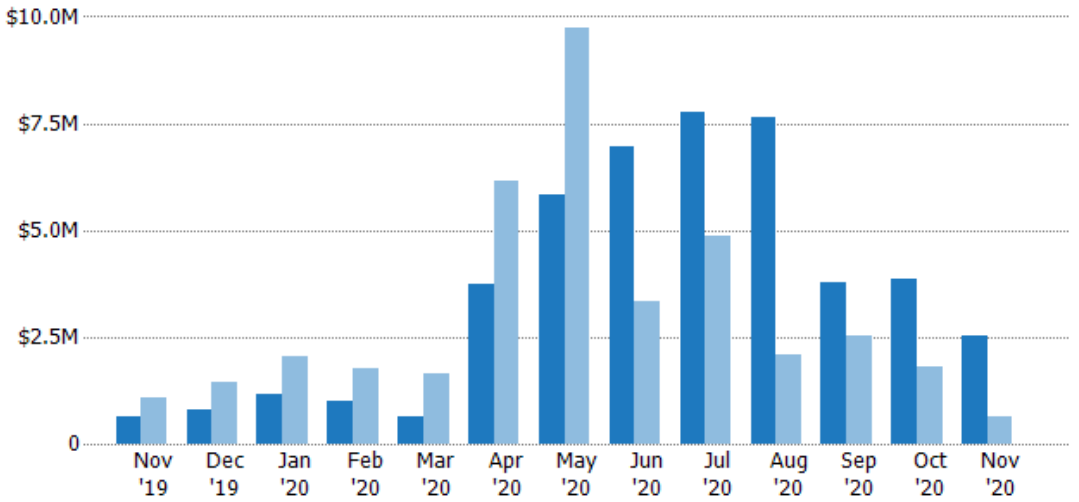
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Nov '20	\$2.52M	284.2%
Nov '19	\$655K	-38.7%
Nov '18	\$1.07M	-3.2%



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	\$655K	\$806K	\$1.15M	\$988K	\$632K	\$3.74M	\$5.84M	\$6.97M	\$7.76M	\$7.65M	\$3.77M	\$3.85M	\$2.52M
Prior Year	\$1.07M	\$1.46M	\$2.05M	\$1.78M	\$1.63M	\$6.17M	\$9.73M	\$3.32M	\$4.85M	\$2.09M	\$2.52M	\$1.81M	\$655K
Percent Change from Prior Year	-39%	-45%	-44%	-45%	-61%	-39%	-40%	110%	60%	266%	50%	113%	284%

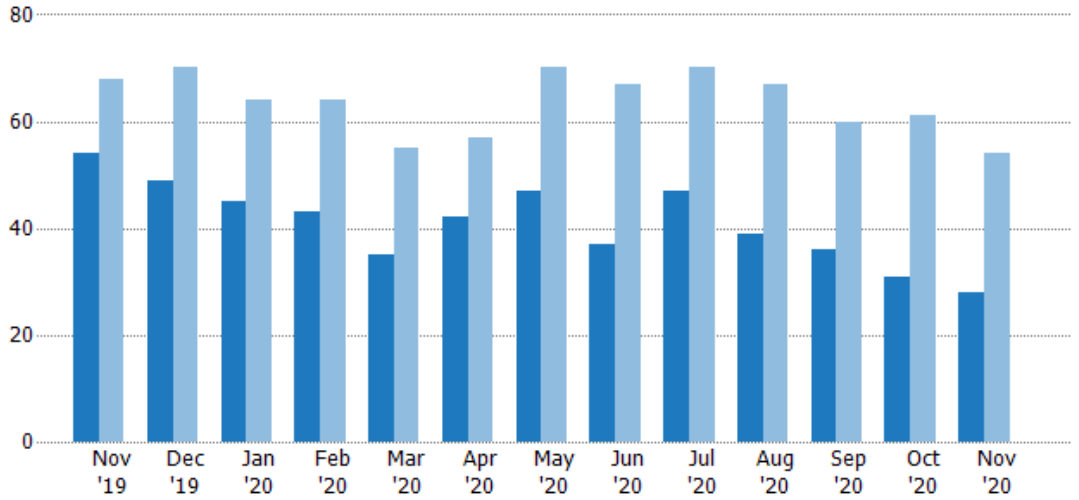
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Nov '20	28	-48.1%
Nov '19	54	-20.6%
Nov '18	68	8.8%



Current Year	54	49	45	43	35	42	47	37	47	39	36	31	28
Prior Year	68	70	64	64	55	57	70	67	70	67	60	61	54
Percent Change from Prior Year	-21%	-30%	-30%	-33%	-36%	-26%	-33%	-45%	-33%	-42%	-40%	-49%	-48%

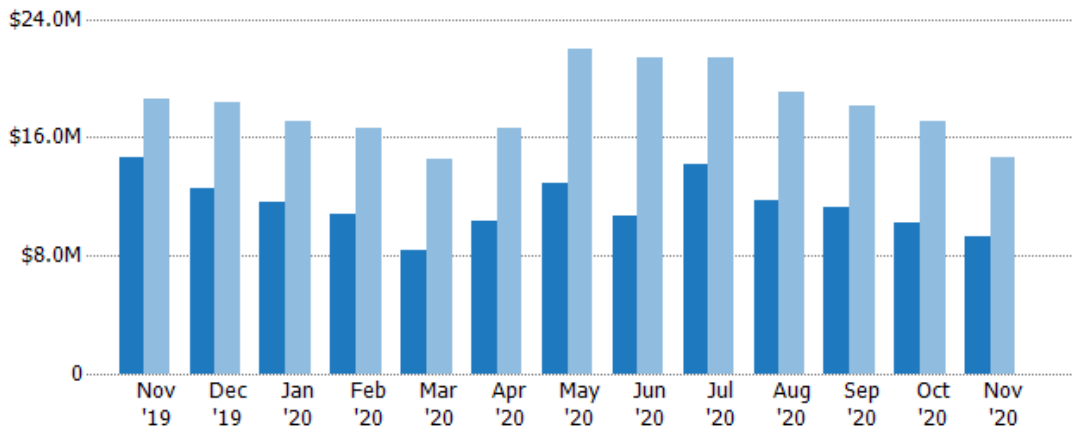
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Nov '20	\$9.24M	-37.1%
Nov '19	\$14.7M	-21%
Nov '18	\$18.6M	6.1%



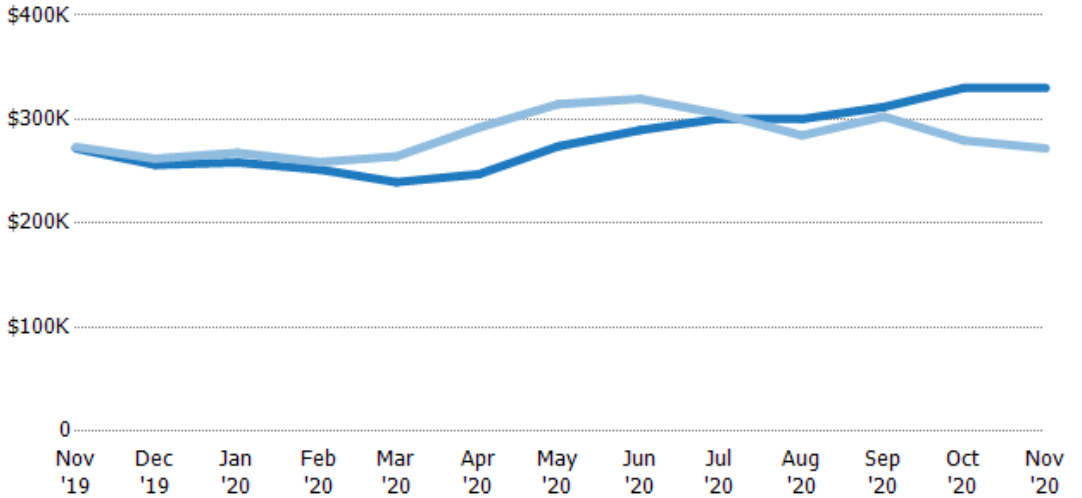
Current Year	\$14.7M	\$12.6M	\$11.6M	\$10.8M	\$8.38M	\$10.4M	\$12.9M	\$10.7M	\$14.1M	\$11.7M	\$11.2M	\$10.2M	\$9.24M
Prior Year	\$18.6M	\$18.3M	\$17.1M	\$16.6M	\$14.5M	\$16.6M	\$22M	\$21.4M	\$21.4M	\$19.1M	\$18.1M	\$17.1M	\$14.7M
Percent Change from Prior Year	-21%	-32%	-32%	-35%	-42%	-38%	-42%	-50%	-34%	-39%	-38%	-40%	-37%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence



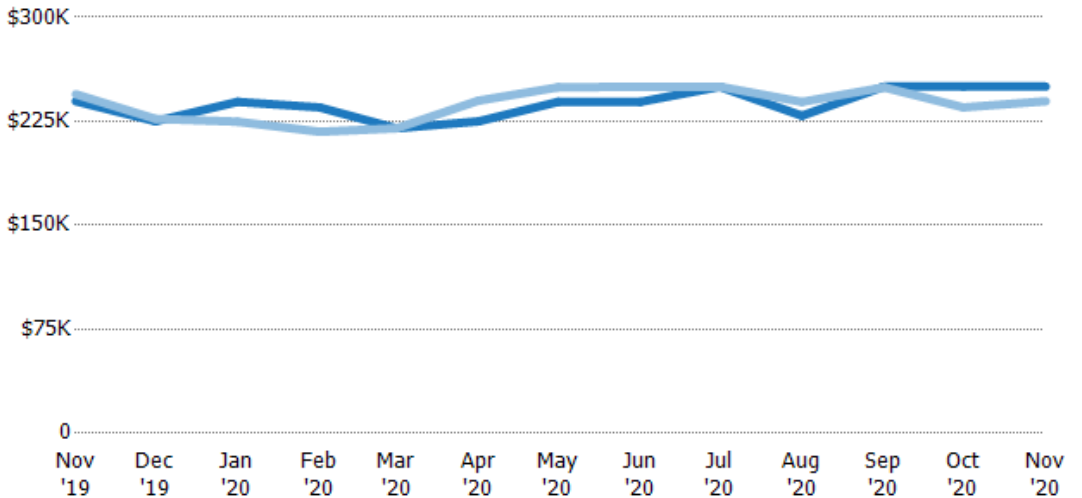
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Nov '19	\$272K	\$273K	-1%
Dec '19	\$256K	\$262K	-2%
Jan '20	\$258K	\$268K	-3%
Feb '20	\$252K	\$259K	-3%
Mar '20	\$240K	\$264K	-9%
Apr '20	\$247K	\$292K	-15%
May '20	\$274K	\$315K	-13%
Jun '20	\$290K	\$320K	-9%
Jul '20	\$301K	\$305K	-1%
Aug '20	\$300K	\$284K	6%
Sep '20	\$312K	\$302K	3%
Oct '20	\$330K	\$280K	18%
Nov '20	\$330K	\$272K	21%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence



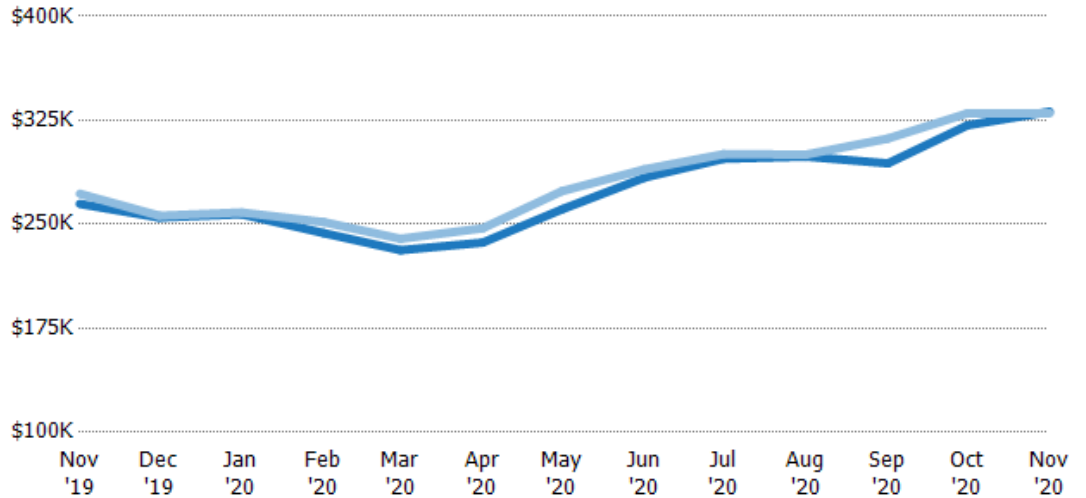
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Nov '19	\$239K	\$244K	-2%
Dec '19	\$225K	\$227K	-1%
Jan '20	\$239K	\$225K	6%
Feb '20	\$235K	\$217K	8%
Mar '20	\$220K	\$220K	0%
Apr '20	\$225K	\$240K	-6%
May '20	\$239K	\$250K	-4%
Jun '20	\$239K	\$250K	-4%
Jul '20	\$250K	\$250K	0%
Aug '20	\$229K	\$239K	-4%
Sep '20	\$250K	\$249K	0%
Oct '20	\$250K	\$235K	6%
Nov '20	\$250K	\$239K	4%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



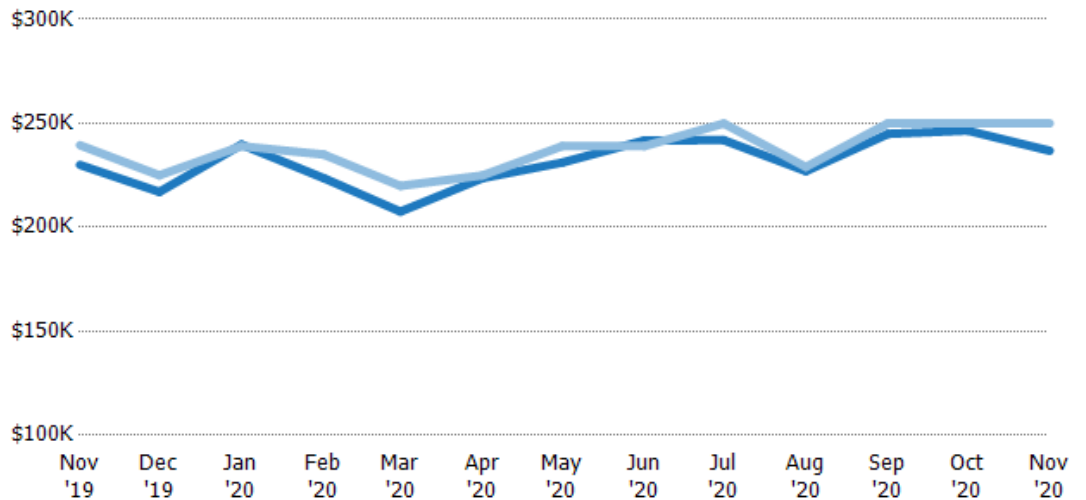
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Avg Est Value	\$265K	\$255K	\$257K	\$244K	\$231K	\$237K	\$261K	\$284K	\$297K	\$299K	\$294K	\$321K	\$331K
Avg Listing Price	\$272K	\$256K	\$258K	\$252K	\$240K	\$247K	\$274K	\$290K	\$301K	\$300K	\$312K	\$330K	\$330K
Avg Listing Price as a % of Avg Est Value	103%	100%	100%	103%	104%	104%	105%	102%	101%	100%	106%	103%	100%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Median Est Value	\$230K	\$217K	\$240K	\$224K	\$208K	\$224K	\$231K	\$242K	\$242K	\$227K	\$245K	\$246K	\$237K
Median Listing Price	\$239K	\$225K	\$239K	\$235K	\$220K	\$225K	\$239K	\$239K	\$250K	\$229K	\$250K	\$250K	\$250K
Med Listing Price as a % of Med Est Value	104%	104%	100%	105%	106%	101%	103%	99%	103%	101%	102%	101%	106%

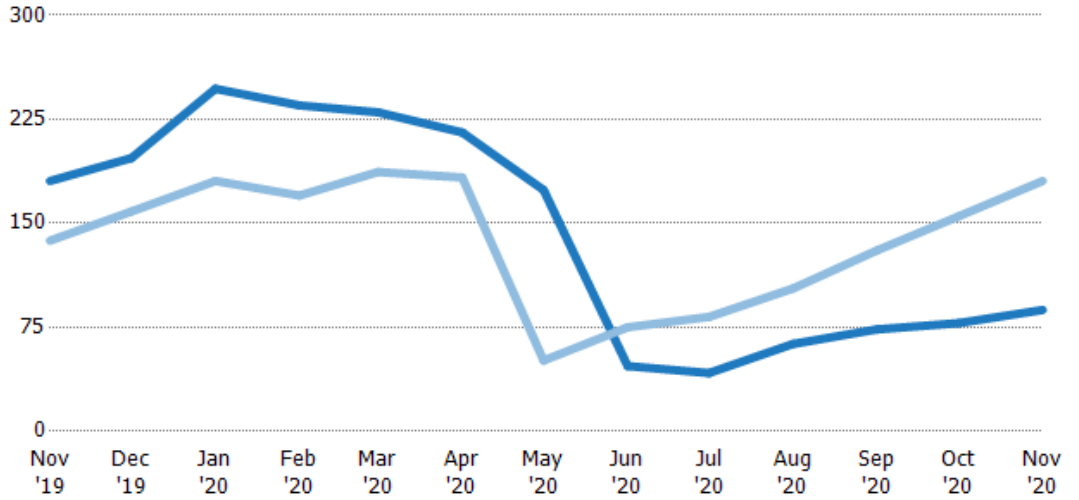
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Days	% Chg.
Nov '20	87.5	-51.5%
Nov '19	181	31.3%
Nov '18	138	0%



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	181	197	247	235	230	216	174	47	42	63	73.5	78	87.5
Prior Year	138	159	181	170	187	183	51	75	82.5	103	131	155	181
Percent Change from Prior Year	31%	24%	37%	38%	23%	18%	241%	-37%	-49%	-39%	-44%	-50%	-52%

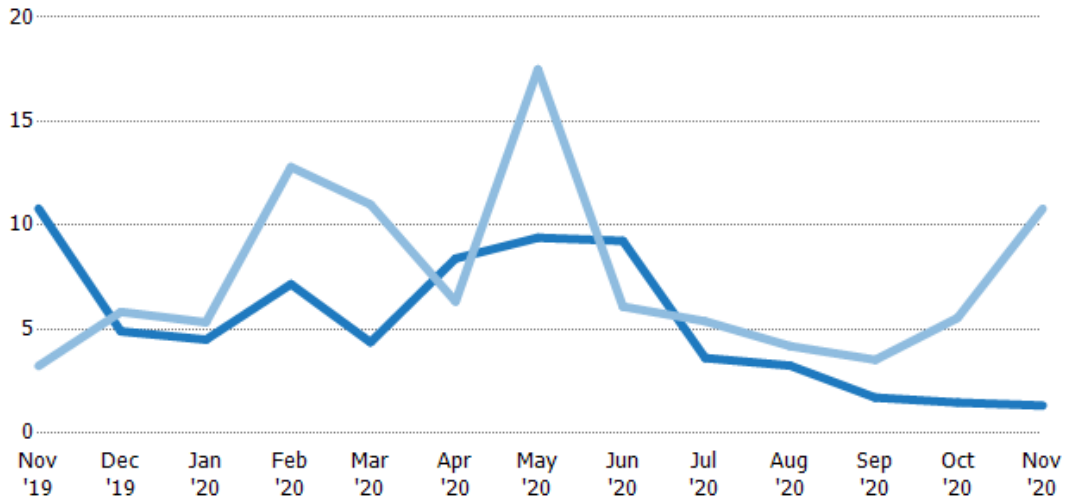
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Months	% Chg.
Nov '20	1.33	-87.7%
Nov '19	10.8	233.5%
Nov '18	3.24	153.9%



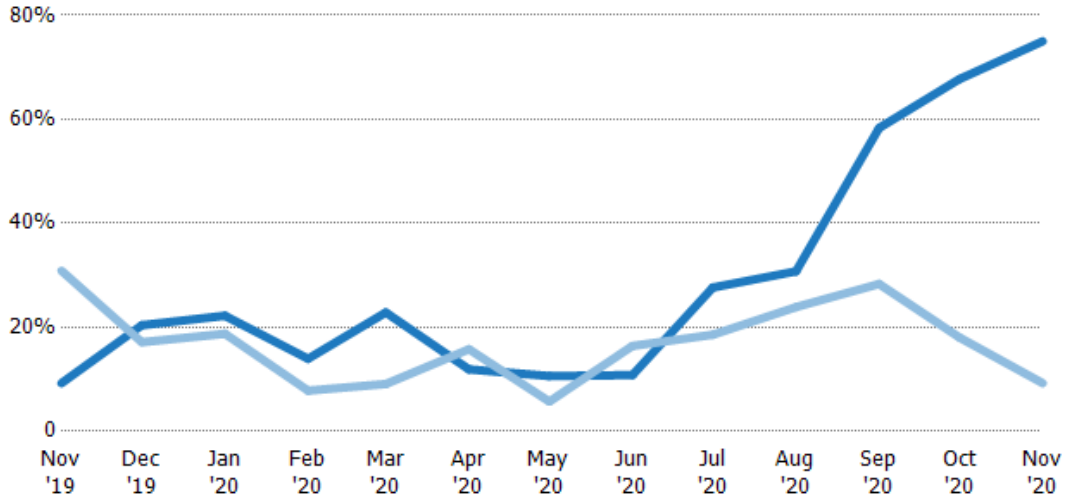
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	10.8	4.9	4.5	7.17	4.38	8.4	9.4	9.25	3.62	3.25	1.71	1.48	1.33
Prior Year	3.24	5.83	5.33	12.8	11	6.33	17.5	6.09	5.38	4.19	3.53	5.55	10.8
Percent Change from Prior Year	234%	-16%	-16%	-44%	-60%	33%	-46%	52%	-33%	-22%	-51%	-73%	-88%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence



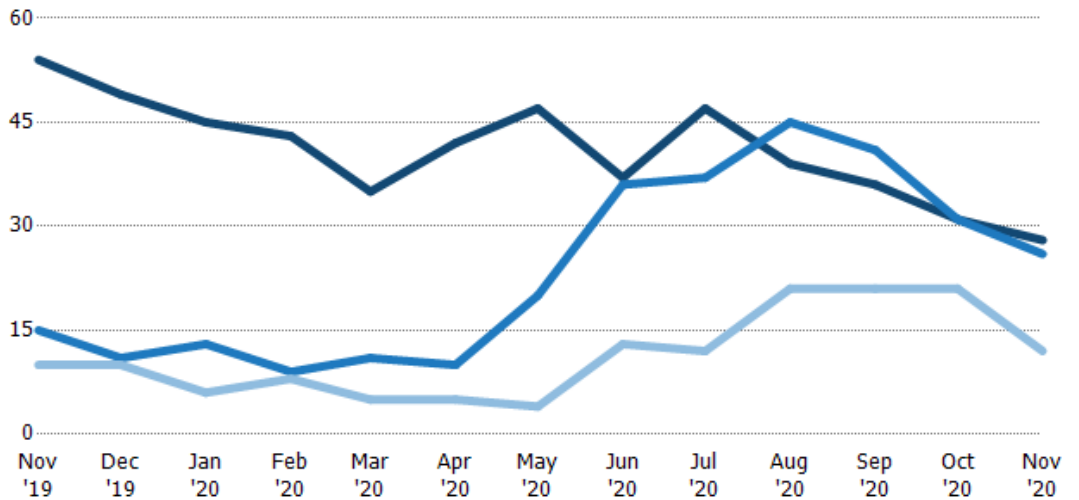
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	9%	20%	22%	14%	23%	12%	11%	11%	28%	31%	58%	68%	75%
Prior Year	31%	17%	19%	8%	9%	16%	6%	16%	19%	24%	28%	18%	9%
Change from Prior Year	22%	-3%	-3%	-6%	-14%	4%	-5%	6%	-9%	-7%	-30%	-50%	-66%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Active	54	49	45	43	35	42	47	37	47	39	36	31	28
Pending	15	11	13	9	11	10	20	36	37	45	41	31	26
Sold	10	10	6	8	5	5	4	13	12	21	21	21	12

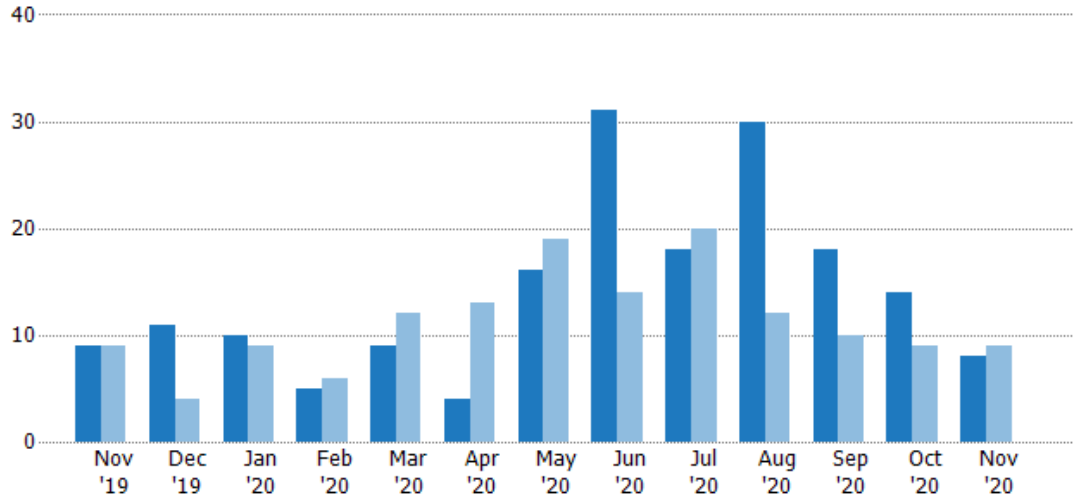
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Nov '20	8	-11.1%
Nov '19	9	0%
Nov '18	9	0%



Current Year	9	11	10	5	9	4	16	31	18	30	18	14	8
Prior Year	9	4	9	6	12	13	19	14	20	12	10	9	9
Percent Change from Prior Year	0%	175%	11%	-17%	-25%	-69%	-16%	121%	-10%	150%	80%	56%	-11%

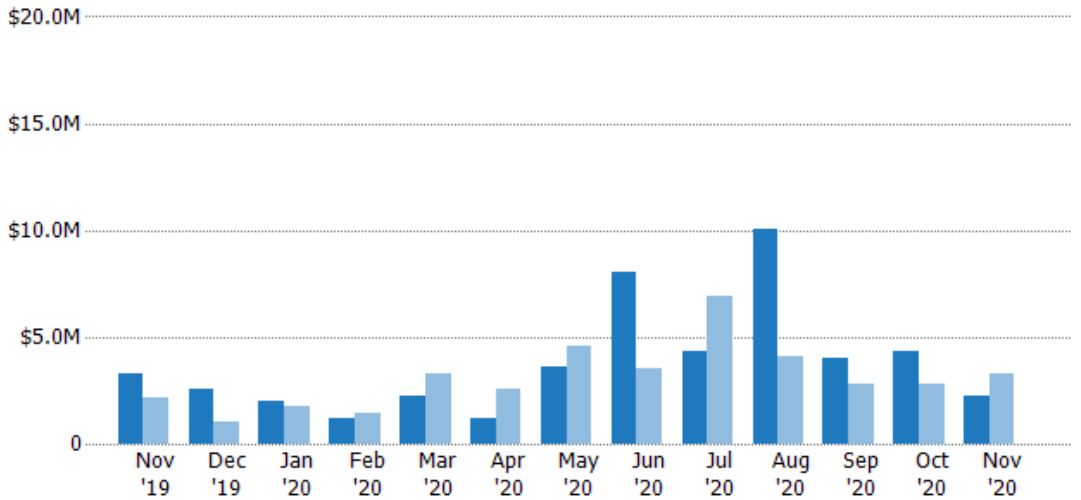
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Nov '20	\$2.25M	-30.7%
Nov '19	\$3.25M	49.6%
Nov '18	\$2.17M	21.9%



Current Year	\$3.25M	\$2.6M	\$1.98M	\$1.2M	\$2.28M	\$1.18M	\$3.65M	\$8.07M	\$4.34M	\$10.1M	\$4.04M	\$4.32M	\$2.25M
Prior Year	\$2.17M	\$1.07M	\$1.77M	\$1.47M	\$3.3M	\$2.56M	\$4.56M	\$3.5M	\$6.91M	\$4.06M	\$2.78M	\$2.78M	\$3.25M
Percent Change from Prior Year	50%	142%	12%	-19%	-31%	-54%	-20%	131%	-37%	148%	45%	55%	-31%

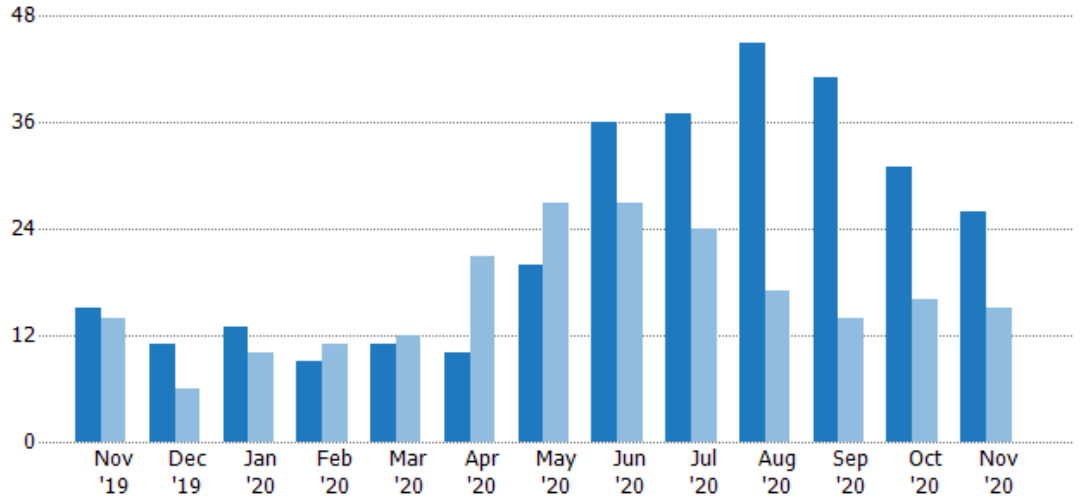
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Nov '20	26	73.3%
Nov '19	15	7.1%
Nov '18	14	0%



Current Year	15	11	13	9	11	10	20	36	37	45	41	31	26
Prior Year	14	6	10	11	12	21	27	27	24	17	14	16	15
Percent Change from Prior Year	7%	83%	30%	-18%	-8%	-52%	-26%	33%	54%	165%	193%	94%	73%

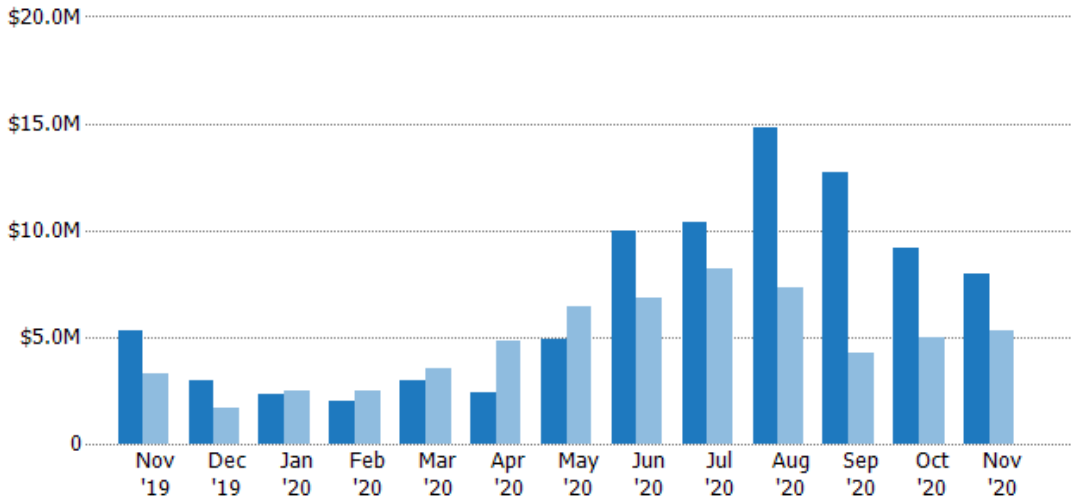
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Nov '20	\$7.93M	49%
Nov '19	\$5.33M	61.2%
Nov '18	\$3.3M	22.4%



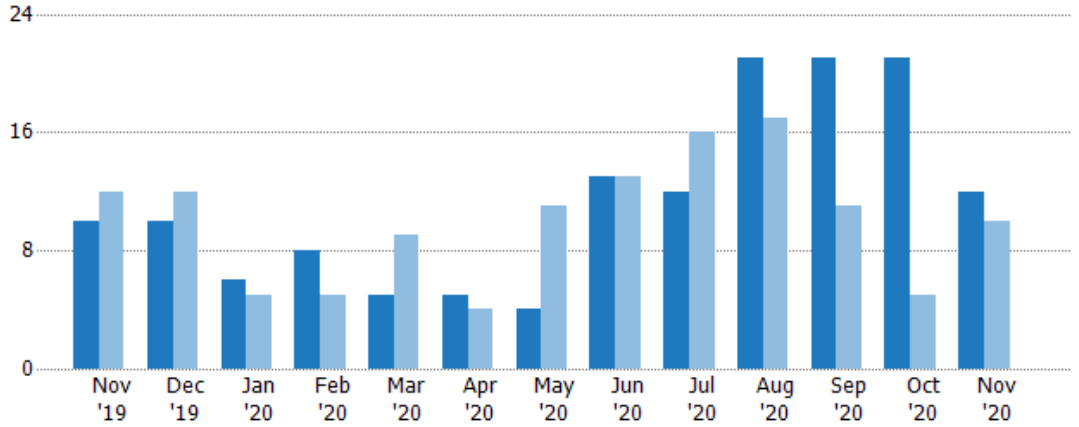
Current Year	\$5.33M	\$2.99M	\$2.3M	\$2.01M	\$2.96M	\$2.43M	\$4.88M	\$9.99M	\$10.3M	\$14.8M	\$12.7M	\$9.18M	\$7.93M
Prior Year	\$3.3M	\$1.66M	\$2.49M	\$2.48M	\$3.52M	\$4.8M	\$6.43M	\$6.87M	\$8.19M	\$7.32M	\$4.22M	\$4.97M	\$5.33M
Percent Change from Prior Year	61%	80%	-8%	-19%	-16%	-49%	-24%	45%	26%	103%	200%	85%	49%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence



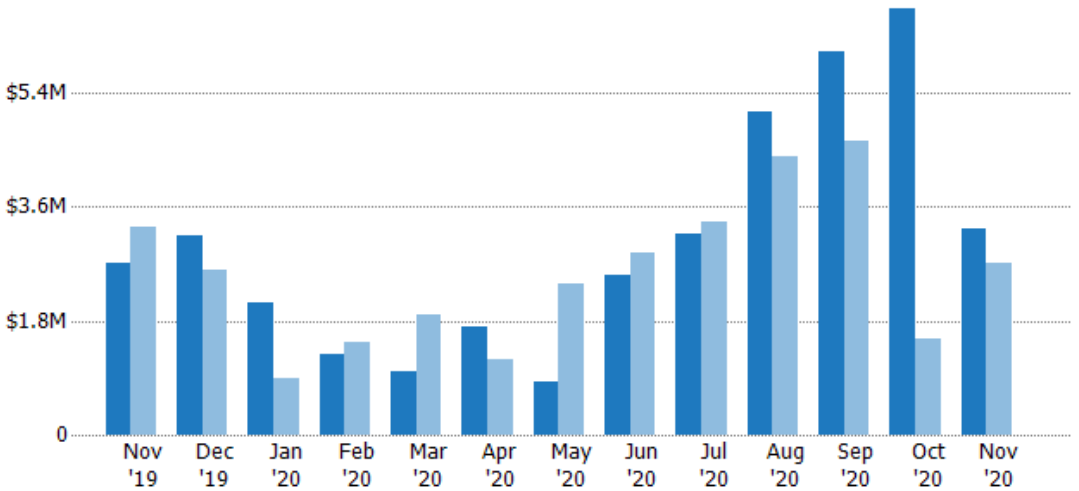
Month/Year	Count	% Chg.
Nov '20	12	20%
Nov '19	10	-16.7%
Nov '18	12	-8.3%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence



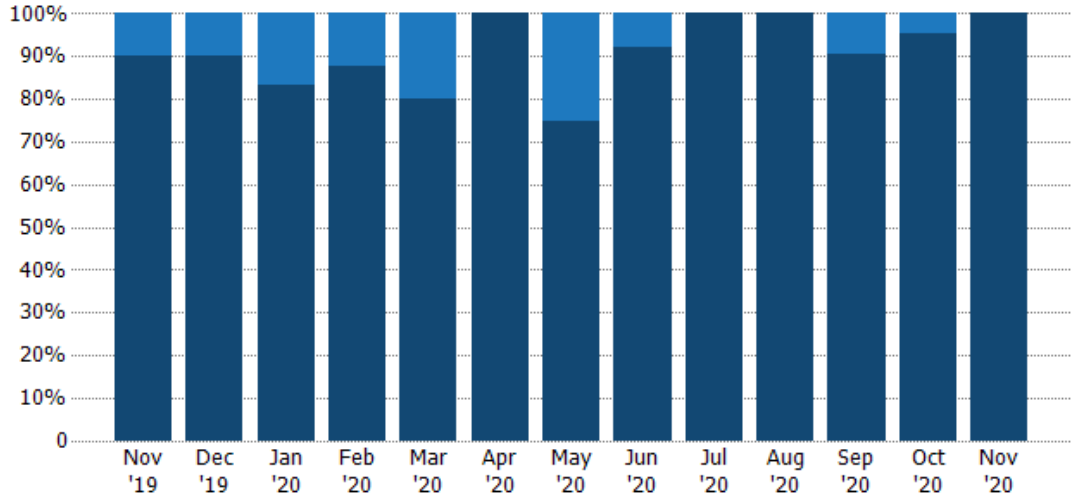
Month/Year	Volume	% Chg.
Nov '20	\$3.24M	20%
Nov '19	\$2.7M	-17.9%
Nov '18	\$3.29M	-18.7%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



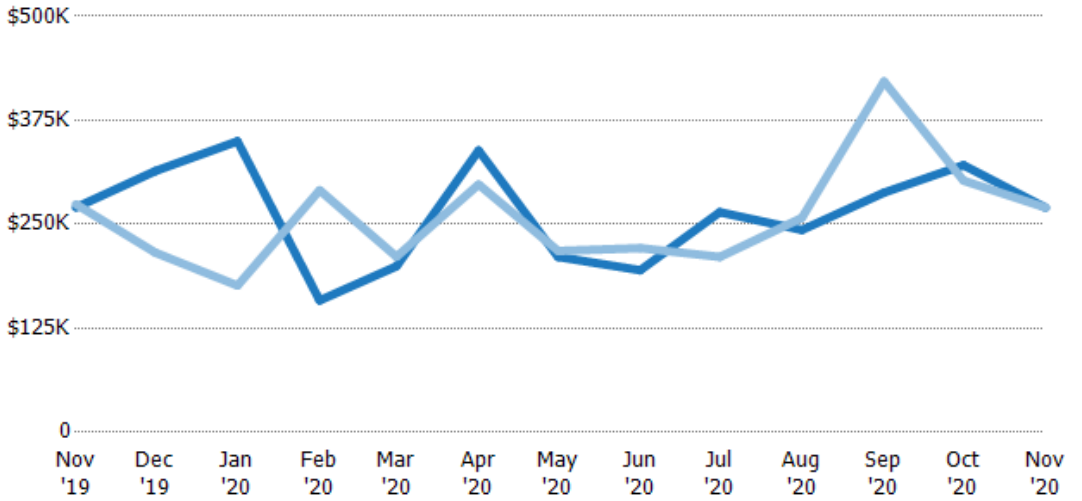
Condo/Townhouse	10%	10%	17%	13%	20%	-	25%	8%	-	-	10%	5%	-
Single Family Residence	90%	90%	83%	88%	80%	100%	75%	92%	100%	100%	90%	95%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Month/Year	Price	% Chg.
Nov '20	\$270K	0%
Nov '19	\$270K	-1.5%
Nov '18	\$274K	-11.3%

Current Year	\$270K	\$314K	\$350K	\$158K	\$200K	\$339K	\$211K	\$195K	\$265K	\$243K	\$288K	\$321K	\$270K
Prior Year	\$274K	\$216K	\$176K	\$291K	\$211K	\$298K	\$218K	\$221K	\$211K	\$258K	\$422K	\$303K	\$270K
Percent Change from Prior Year	-1%	45%	98%	-46%	-5%	14%	-3%	-12%	26%	-6%	-32%	6%	0%

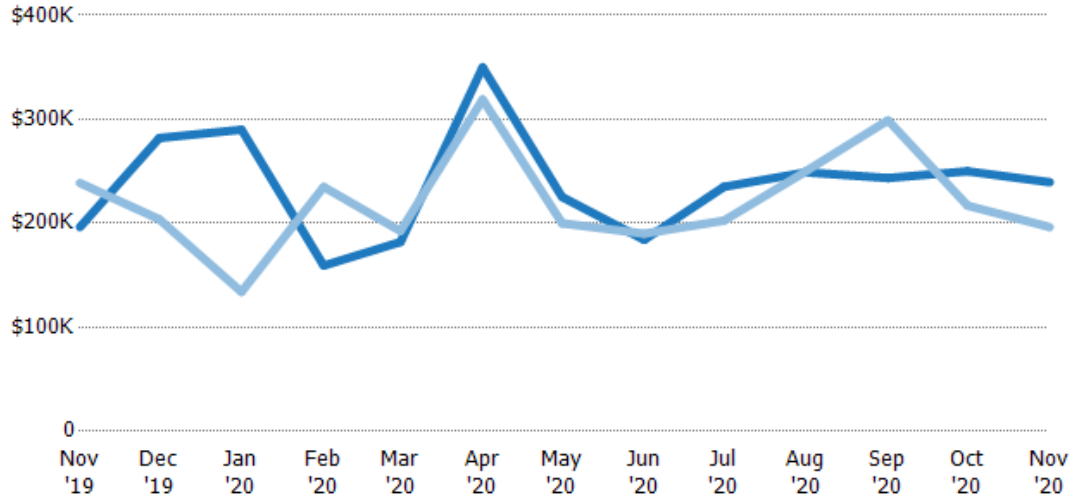
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Nov '20	\$240K	22%
Nov '19	\$196K	-17.8%
Nov '18	\$239K	-12%



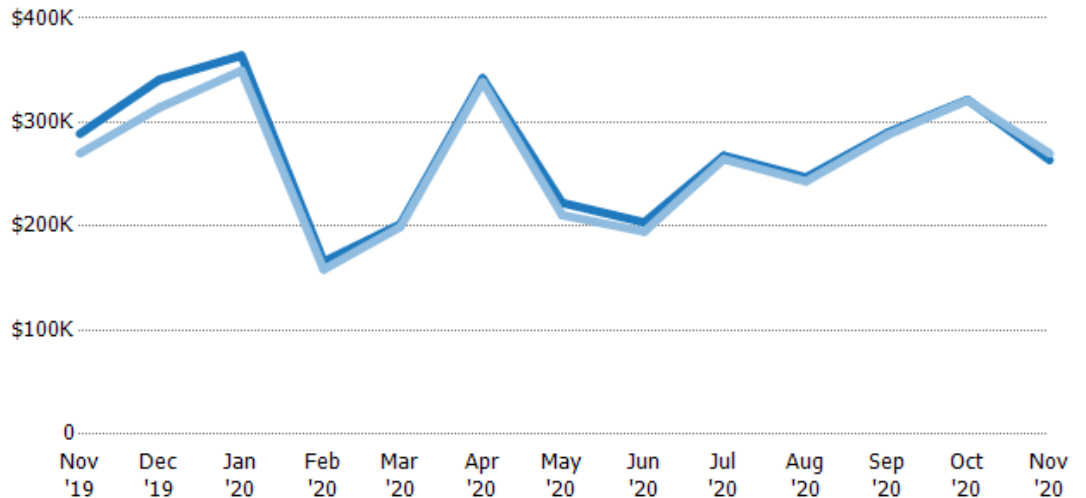
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	\$196K	\$282K	\$290K	\$159K	\$182K	\$350K	\$225K	\$184K	\$235K	\$249K	\$244K	\$250K	\$240K
Prior Year	\$239K	\$204K	\$134K	\$235K	\$193K	\$319K	\$200K	\$190K	\$203K	\$250K	\$299K	\$217K	\$196K
Percent Change from Prior Year	-18%	38%	116%	-32%	-5%	10%	13%	-3%	16%	0%	-19%	15%	22%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
 Property Type: Condo/Townhouse/Apt, Single Family Residence



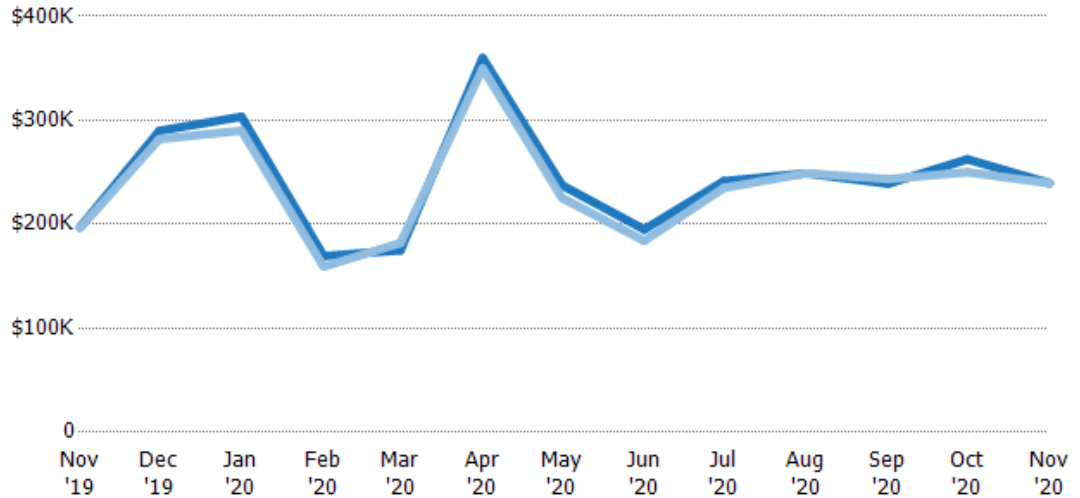
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Avg List Price	\$289K	\$341K	\$364K	\$166K	\$202K	\$342K	\$222K	\$204K	\$268K	\$247K	\$290K	\$322K	\$264K
Avg Sales Price	\$270K	\$314K	\$350K	\$158K	\$200K	\$339K	\$211K	\$195K	\$265K	\$243K	\$288K	\$321K	\$270K
Avg Sales Price as a % of Avg List Price	93%	92%	96%	96%	99%	99%	95%	96%	99%	98%	99%	100%	102%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



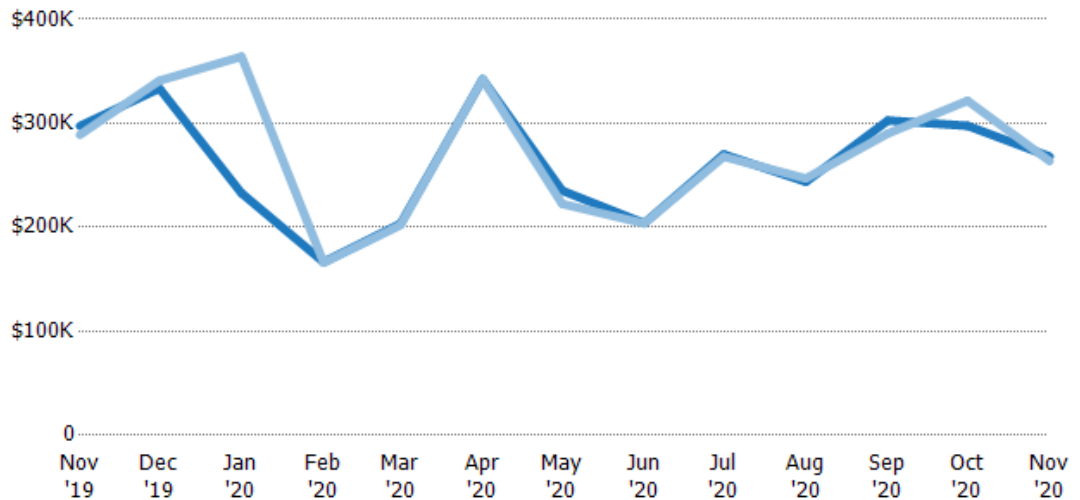
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Median List Price	\$197K	\$290K	\$303K	\$169K	\$175K	\$360K	\$238K	\$195K	\$242K	\$249K	\$239K	\$263K	\$240K
Median Sales Price	\$196K	\$282K	\$290K	\$159K	\$182K	\$350K	\$225K	\$184K	\$235K	\$249K	\$244K	\$250K	\$240K
Med Sales Price as a % of Med List Price	100%	97%	96%	94%	104%	97%	95%	94%	97%	100%	102%	95%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



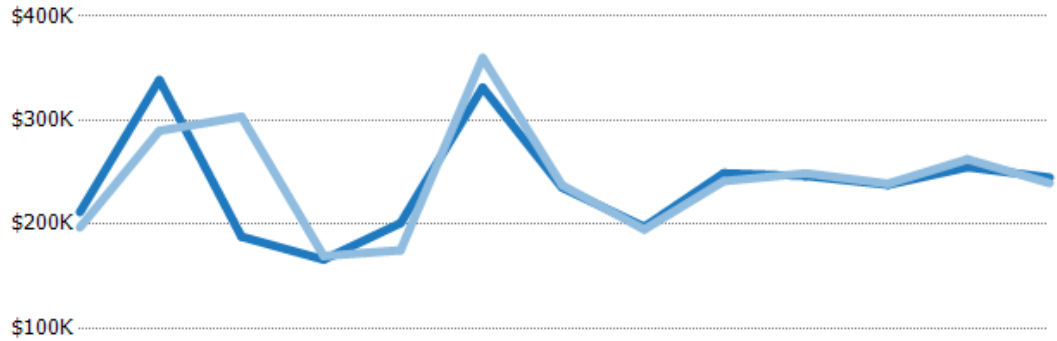
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Avg Est Value	\$297K	\$333K	\$233K	\$167K	\$203K	\$342K	\$235K	\$204K	\$270K	\$244K	\$303K	\$298K	\$268K
Avg Sales Price	\$289K	\$341K	\$364K	\$166K	\$202K	\$342K	\$222K	\$204K	\$268K	\$247K	\$290K	\$322K	\$264K
Avg Sales Price as a % of Avg Est Value	97%	102%	156%	100%	99%	100%	95%	100%	99%	101%	96%	108%	98%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Median Est Value	\$212K	\$339K	\$188K	\$166K	\$201K	\$332K	\$235K	\$198K	\$249K	\$246K	\$238K	\$255K	\$245K
Median Sales Price	\$197K	\$290K	\$303K	\$169K	\$175K	\$360K	\$238K	\$195K	\$242K	\$249K	\$239K	\$263K	\$240K
Med Sales Price as a % of Med Est Value	93%	86%	161%	102%	87%	109%	101%	99%	97%	101%	100%	103%	98%