

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Oct 2020	Oct 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	13	14	-7.1%	154	155	-0.6%
New Listing Volume	\$4,935,899	\$2,948,400	+67.4%	\$34,684,549	\$29,108,839	+19.2%
Active Listing Count	44	86	-48.8%	N/A	N/A	
Active Listing Volume	\$13,159,899	\$18,375,739	-28.4%	N/A	N/A	
Average Listing Price	\$299,089	\$213,671	+40%	\$228,977	\$213,917	+7%
Median Listing Price	\$189,950	\$164,500	+15.5%	\$160,230	\$164,985	-2.9%
Median Days in RPR	71.5	130.5	-45.2%	123.35	150.17	-17.9%
Months of Inventory	3.4	8.6	-60.6%	5.5	9.4	-41.2%
Absorption Rate	29.55%	11.63%	+17.9%	18.15%	10.68%	+7.5%
Sales Activity Charts Metrics						
New Pending Sales Count	29	19	+52.6%	185	140	+32.1%
New Pending Sales Volume	\$6,635,400	\$3,359,200	+97.5%	\$37,172,701	\$24,232,200	+53.4%
Pending Sales Count	43	21	+104.8%	N/A	N/A	
Pending Sales Volume	\$10,809,100	\$4,087,400	+164.4%	N/A	N/A	
Closed Sales Count	14	8	+75%	112	106	+5.7%
Closed Sales Volume	\$2,323,900	\$1,503,550	+54.6%	\$20,775,349	\$17,712,959	+17.3%
Average Sales Price	\$165,993	\$187,944	-11.7%	\$185,494	\$167,103	+11%
Median Sales Price	\$165,000	\$145,075	+13.7%	\$160,062	\$157,391	+1.7%

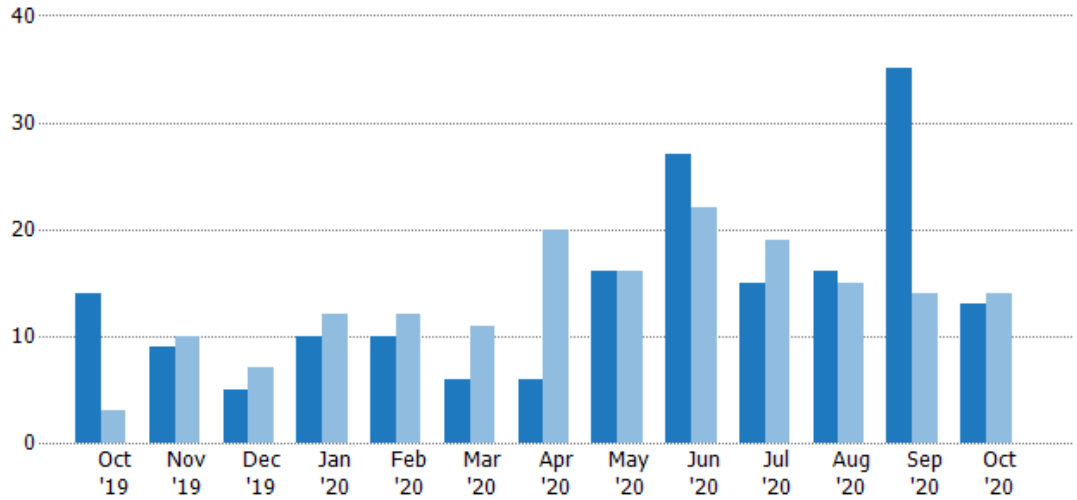
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Oct '20	13	-7.1%
Oct '19	14	366.7%
Oct '18	3	333.3%



Current Year	14	9	5	10	10	6	6	16	27	15	16	35	13
Prior Year	3	10	7	12	12	11	20	16	22	19	15	14	14
Percent Change from Prior Year	367%	-10%	-29%	-17%	-17%	-45%	-70%	0%	23%	-21%	7%	150%	-7%

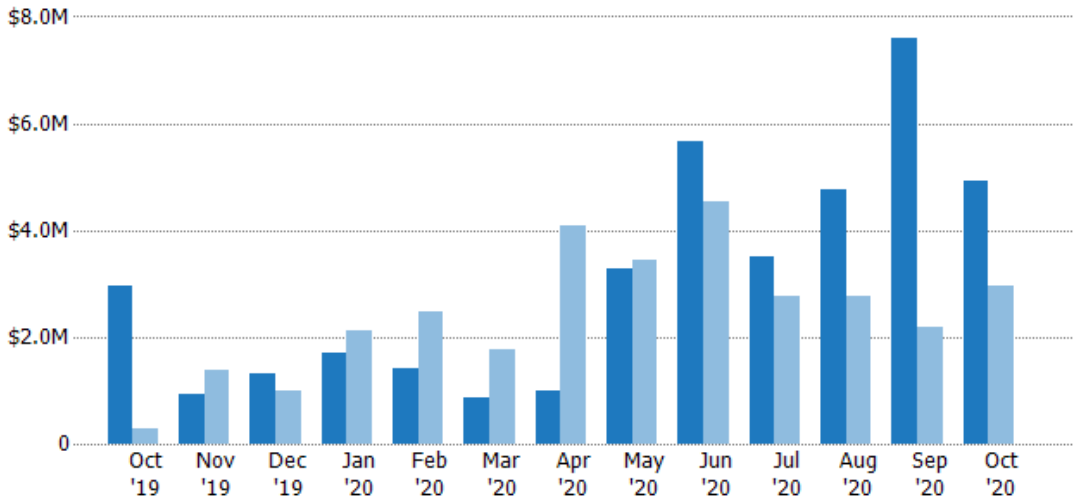
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Oct '20	\$4.94M	67.4%
Oct '19	\$2.95M	984%
Oct '18	\$272K	904.1%



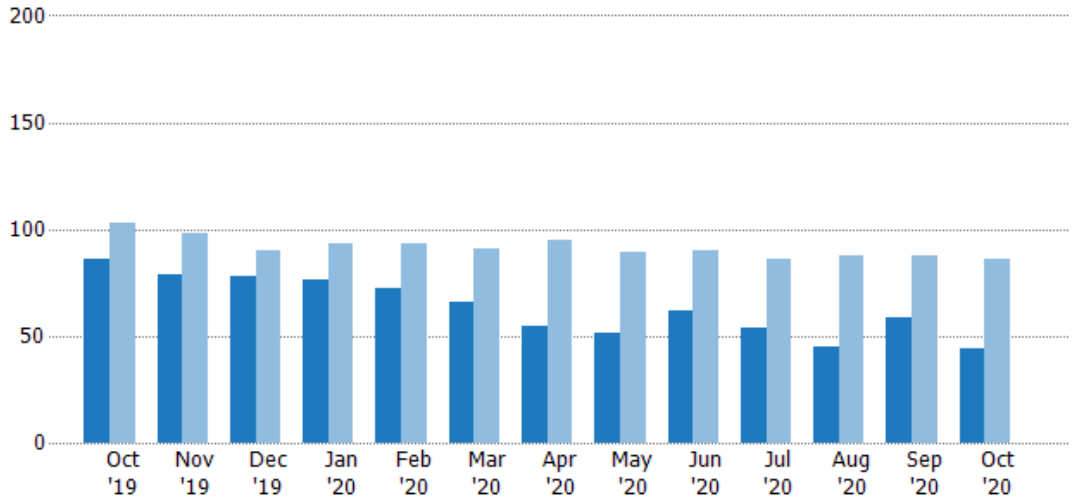
Current Year	\$2.95M	\$924K	\$1.32M	\$1.7M	\$1.42M	\$849K	\$998K	\$3.27M	\$5.65M	\$3.49M	\$4.77M	\$7.6M	\$4.94M
Prior Year	\$272K	\$1.39M	\$1,000K	\$2.12M	\$2.48M	\$1.78M	\$4.07M	\$3.43M	\$4.55M	\$2.78M	\$2.77M	\$2.19M	\$2.95M
Percent Change from Prior Year	984%	-33%	32%	-20%	-43%	-52%	-75%	-5%	24%	26%	72%	248%	67%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



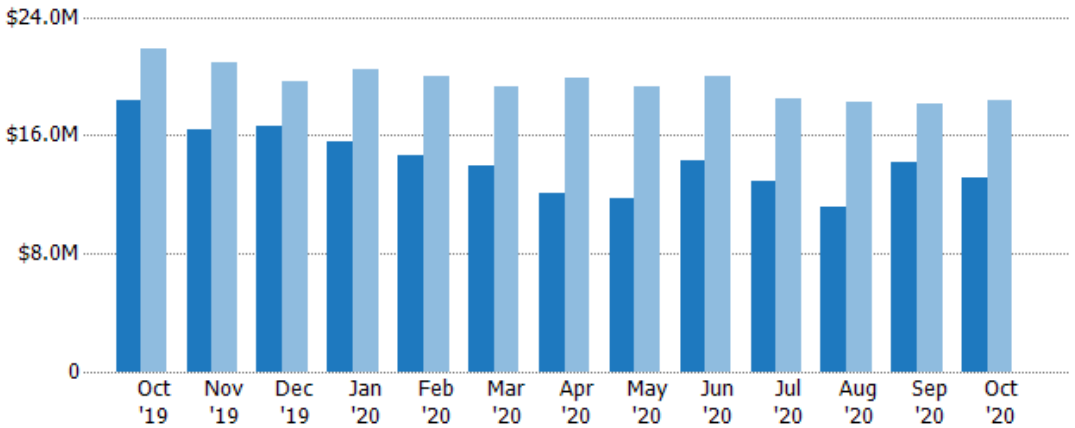
	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	86	79	78	76	72	66	55	51	62	54	45	59	44
Prior Year	103	98	90	93	93	91	95	89	90	86	88	88	86
Percent Change from Prior Year	-17%	-19%	-13%	-18%	-23%	-27%	-42%	-43%	-31%	-37%	-49%	-33%	-49%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	\$18.4M	\$16.4M	\$16.6M	\$15.6M	\$14.7M	\$13.9M	\$12.1M	\$11.7M	\$14.3M	\$12.9M	\$11.2M	\$14.2M	\$13.2M
Prior Year	\$21.9M	\$21M	\$19.7M	\$20.4M	\$19.9M	\$19.3M	\$19.9M	\$19.3M	\$20M	\$18.5M	\$18.3M	\$18.2M	\$18.4M
Percent Change from Prior Year	-16%	-22%	-16%	-24%	-26%	-28%	-39%	-40%	-28%	-30%	-39%	-22%	-28%

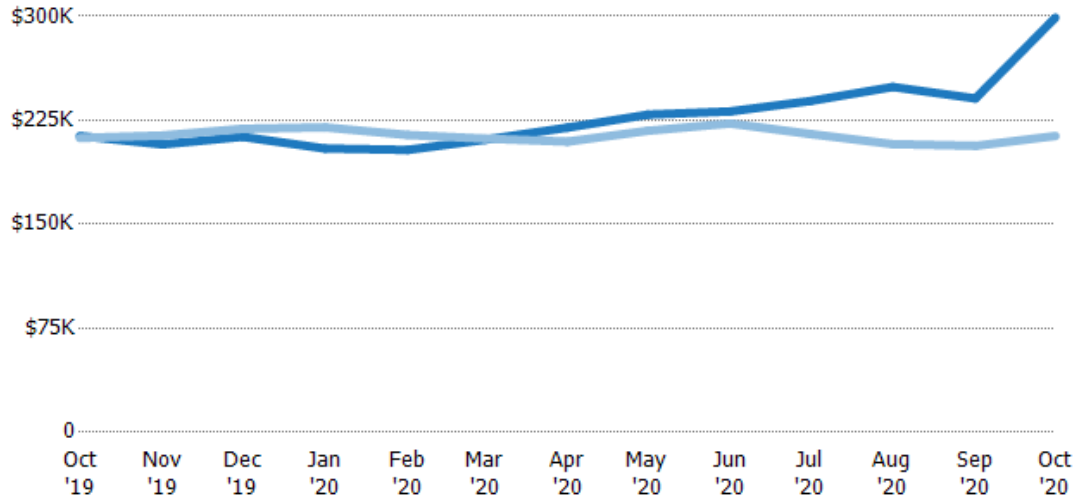
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Oct '20	\$299K	40%
Oct '19	\$214K	0.7%
Oct '18	\$212K	13.7%



Current Year	\$214K	\$208K	\$213K	\$205K	\$204K	\$211K	\$220K	\$229K	\$231K	\$239K	\$249K	\$241K	\$299K
Prior Year	\$212K	\$214K	\$219K	\$220K	\$214K	\$212K	\$210K	\$217K	\$223K	\$215K	\$208K	\$207K	\$214K
Percent Change from Prior Year	1%	-3%	-3%	-7%	-5%	0%	5%	5%	4%	11%	20%	17%	40%

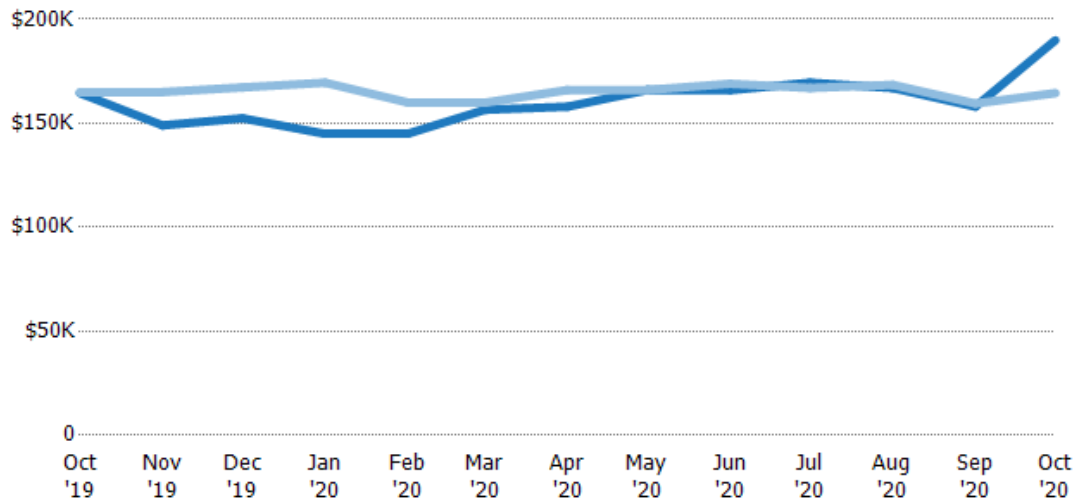
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Oct '20	\$190K	15.5%
Oct '19	\$165K	-0.2%
Oct '18	\$165K	3%



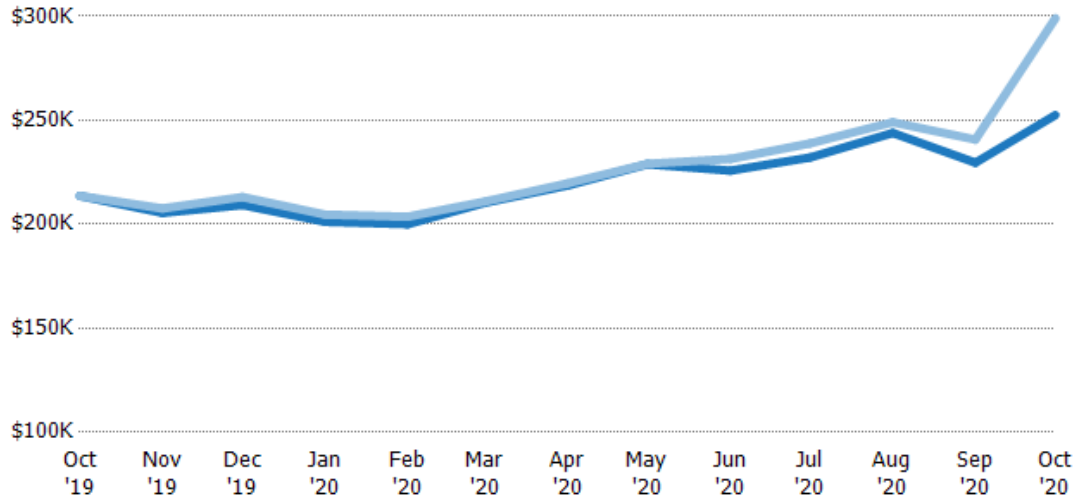
Current Year	\$165K	\$149K	\$152K	\$145K	\$145K	\$157K	\$158K	\$166K	\$166K	\$170K	\$167K	\$158K	\$190K
Prior Year	\$165K	\$165K	\$167K	\$170K	\$160K	\$160K	\$166K	\$166K	\$169K	\$167K	\$169K	\$160K	\$165K
Percent Change from Prior Year	0%	-10%	-9%	-14%	-9%	-2%	-5%	0%	-2%	1%	-1%	-1%	15%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

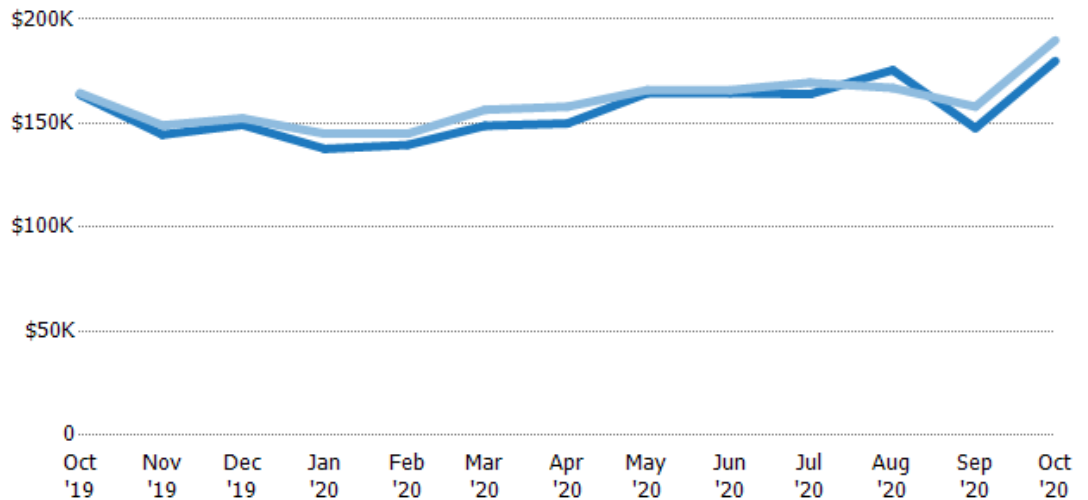


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



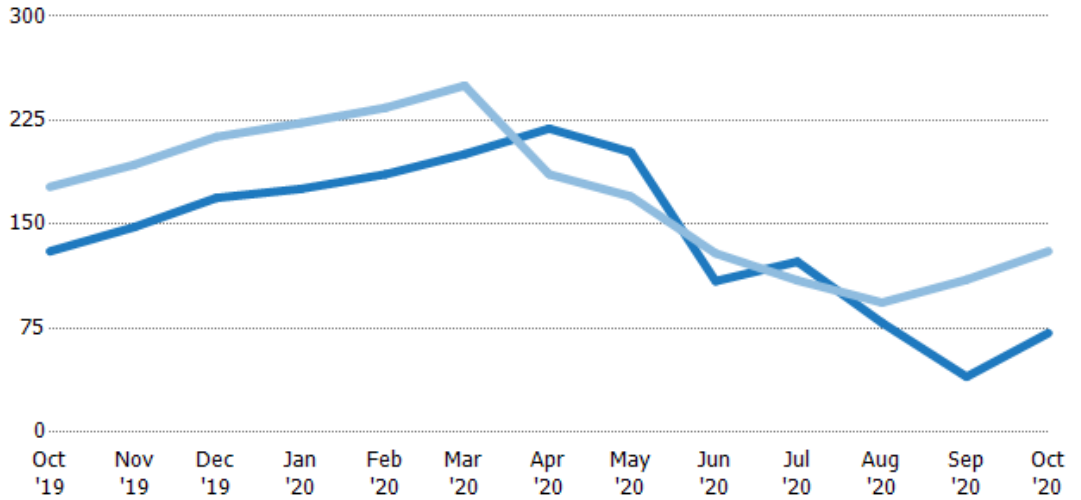
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
Oct '20	71.5	-45.2%
Oct '19	131	-26.3%
Oct '18	177	-26.6%



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	131	148	169	176	186	201	219	202	109	123	79	40	71.5
Prior Year	177	193	213	223	234	250	186	170	129	110	93.5	110	131
Percent Change from Prior Year	-26%	-23%	-21%	-21%	-21%	-20%	18%	19%	-16%	12%	-16%	-64%	-45%

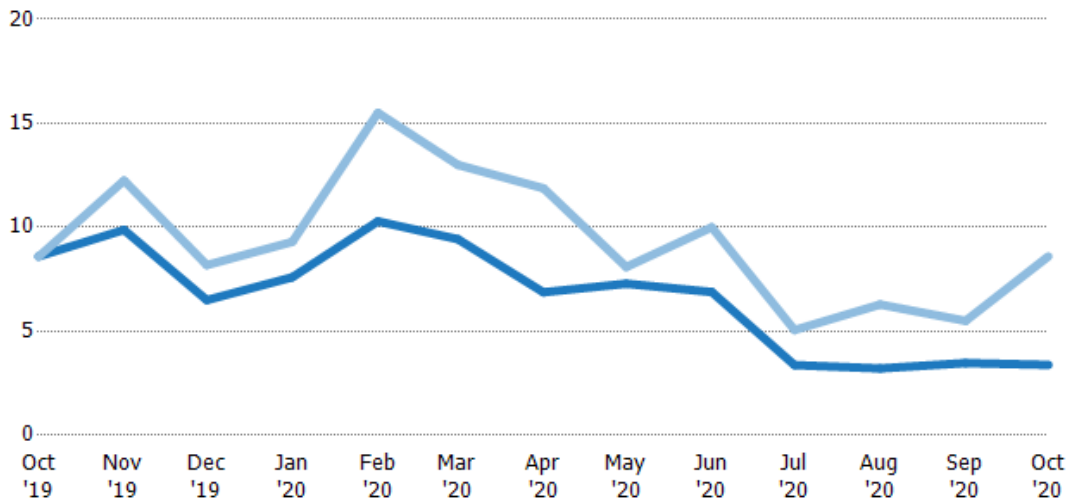
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Months	% Chg.
Oct '20	3.38	-60.6%
Oct '19	8.6	0.2%
Oct '18	8.58	119%



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	8.6	9.88	6.5	7.6	10.3	9.43	6.88	7.29	6.89	3.38	3.21	3.47	3.38
Prior Year	8.58	12.3	8.18	9.3	15.5	13	11.9	8.09	10	5.06	6.29	5.5	8.6
Percent Change from Prior Year	0%	-19%	-21%	-18%	-34%	-27%	-42%	-10%	-31%	-33%	-49%	-37%	-61%

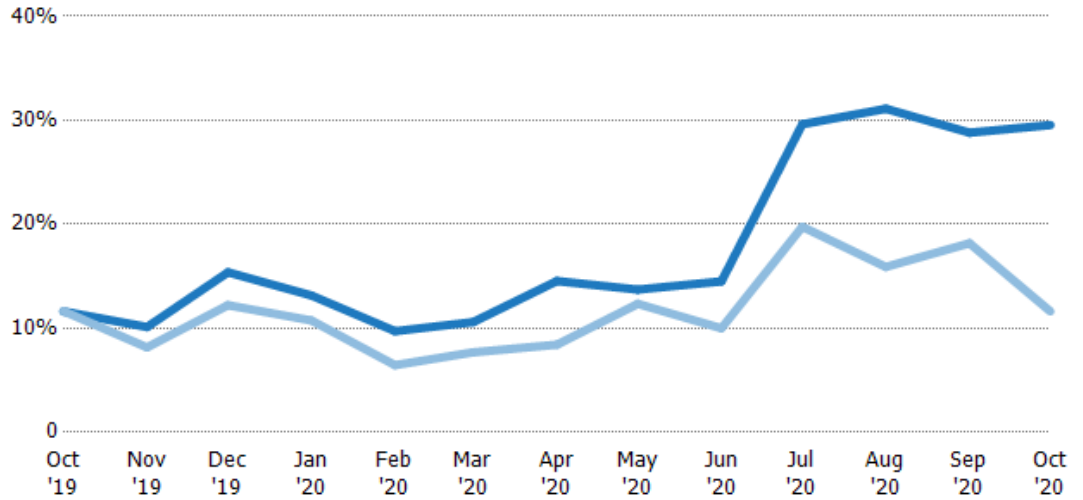
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Oct '20	30%	-17.9%
Oct '19	12%	0%
Oct '18	12%	-54.4%



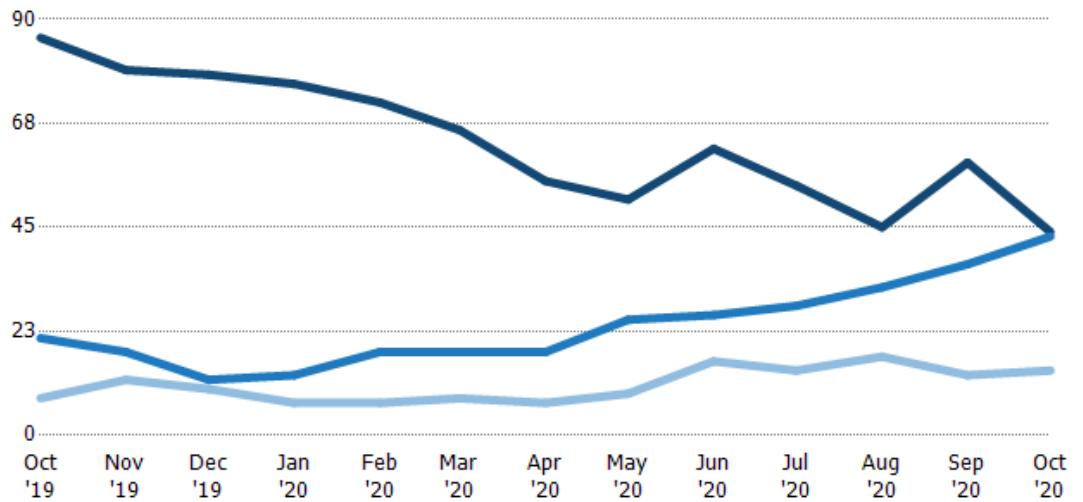
Current Year	12%	10%	15%	13%	10%	11%	15%	14%	15%	30%	31%	29%	30%
Prior Year	12%	8%	12%	11%	6%	8%	8%	12%	10%	20%	16%	18%	12%
Change from Prior Year	0%	-2%	-3%	-2%	-3%	-3%	-6%	-1%	-5%	-10%	-15%	-11%	-18%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Active	86	79	78	76	72	66	55	51	62	54	45	59	44
Pending	21	18	12	13	18	18	18	25	26	28	32	37	43
Sold	8	12	10	7	7	8	7	9	16	14	17	13	14

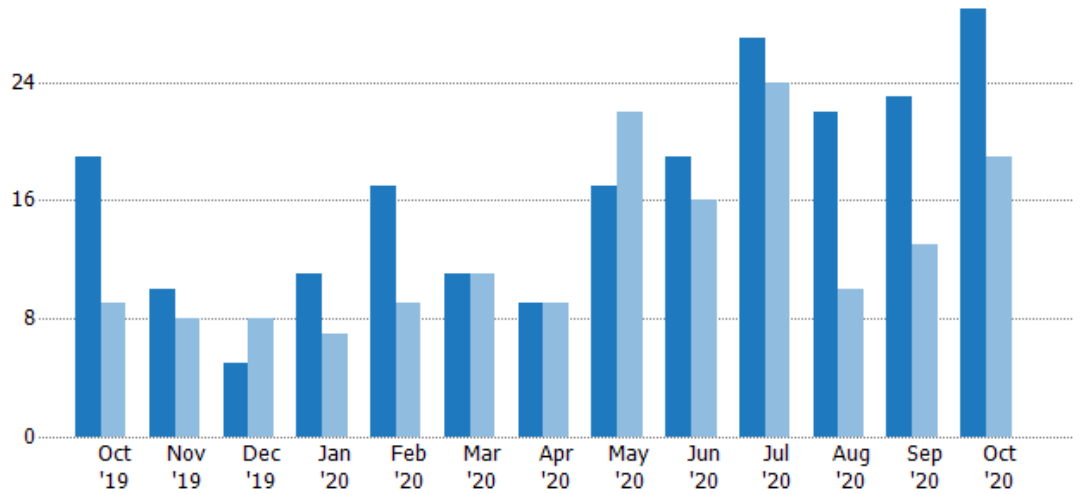
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Oct '20	29	52.6%
Oct '19	19	111.1%
Oct '18	9	-44.4%



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	19	10	5	11	17	11	9	17	19	27	22	23	29
Prior Year	9	8	8	7	9	11	9	22	16	24	10	13	19
Percent Change from Prior Year	111%	25%	-38%	57%	89%	0%	0%	-23%	19%	13%	120%	77%	53%

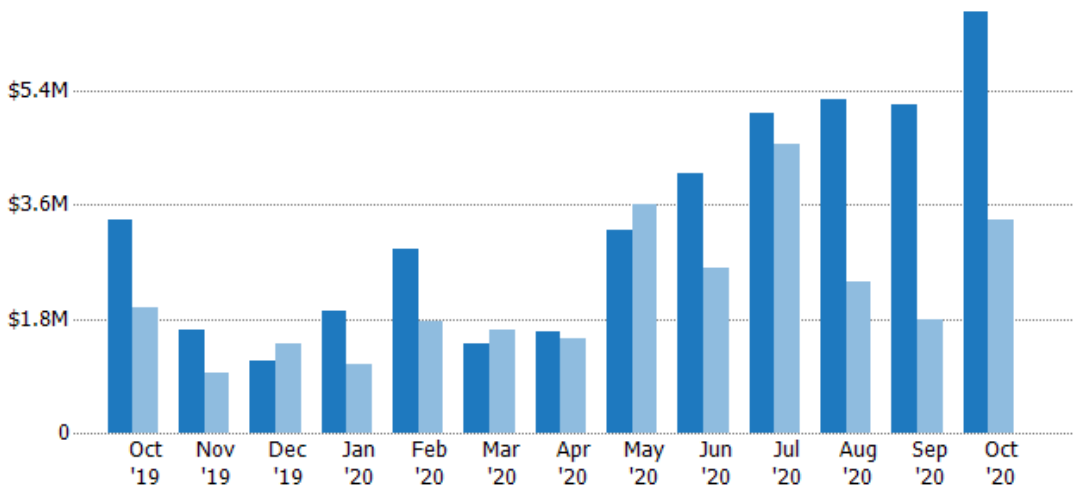
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Oct '20	\$6.64M	97.5%
Oct '19	\$3.36M	69%
Oct '18	\$1.99M	-56.4%



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	\$3.36M	\$1.61M	\$1.14M	\$1.91M	\$2.89M	\$1.4M	\$1.59M	\$3.19M	\$4.09M	\$5.03M	\$5.26M	\$5.18M	\$6.64M
Prior Year	\$1.99M	\$949K	\$1.42M	\$1.08M	\$1.76M	\$1.61M	\$1.49M	\$3.62M	\$2.6M	\$4.55M	\$2.37M	\$1.78M	\$3.36M
Percent Change from Prior Year	69%	70%	-19%	76%	64%	-13%	7%	-12%	57%	11%	122%	191%	98%

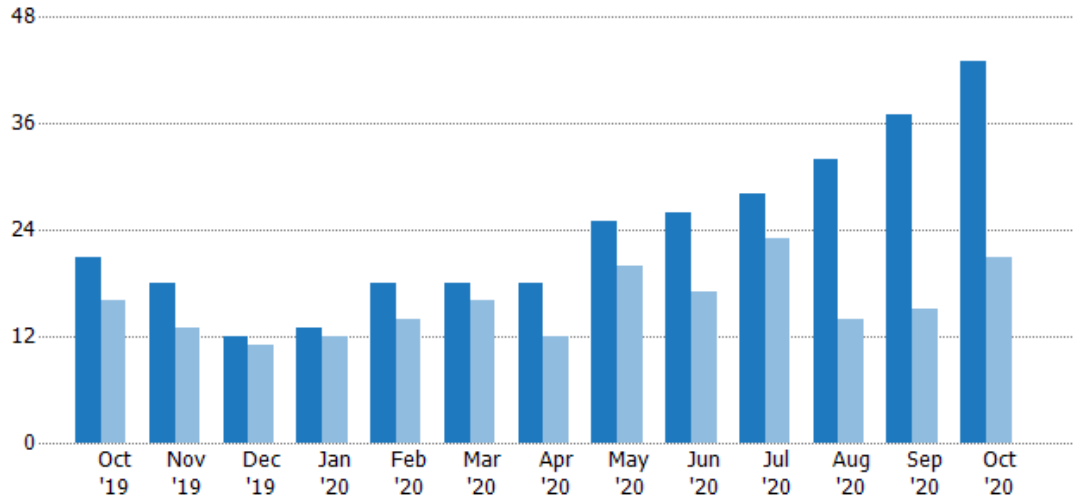
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Oct '20	43	104.8%
Oct '19	21	31.3%
Oct '18	16	-12.5%



Current Year	21	18	12	13	18	18	18	25	26	28	32	37	43
Prior Year	16	13	11	12	14	16	12	20	17	23	14	15	21
Percent Change from Prior Year	31%	38%	9%	8%	29%	13%	50%	25%	53%	22%	129%	147%	105%

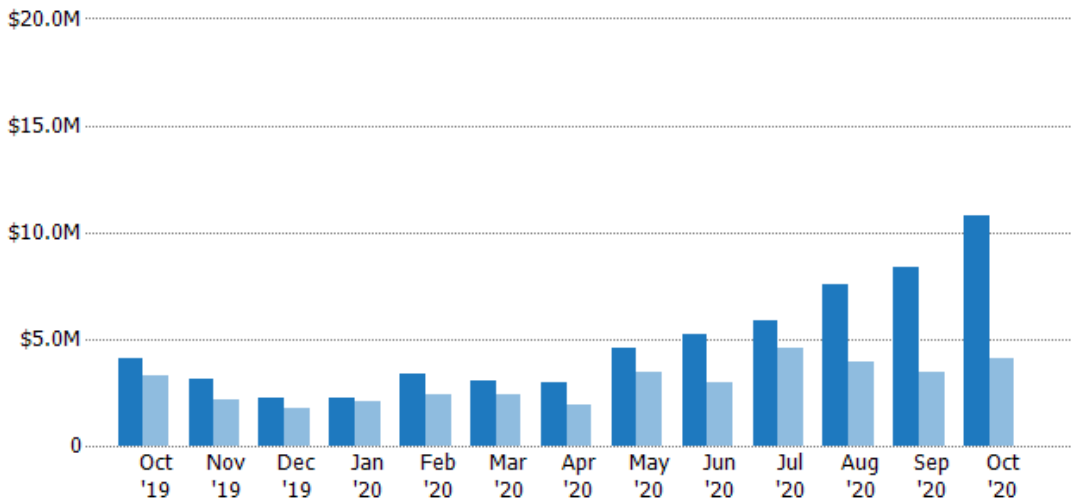
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Oct '20	\$10.8M	164.4%
Oct '19	\$4.09M	23.8%
Oct '18	\$3.3M	-29.2%



Current Year	\$4.09M	\$3.12M	\$2.22M	\$2.23M	\$3.39M	\$3.07M	\$3M	\$4.54M	\$5.24M	\$5.88M	\$7.54M	\$8.37M	\$10.8M
Prior Year	\$3.3M	\$2.17M	\$1.76M	\$2.06M	\$2.36M	\$2.41M	\$1.9M	\$3.47M	\$2.95M	\$4.55M	\$3.93M	\$3.44M	\$4.09M
Percent Change from Prior Year	24%	44%	26%	8%	43%	27%	58%	31%	78%	29%	92%	144%	164%

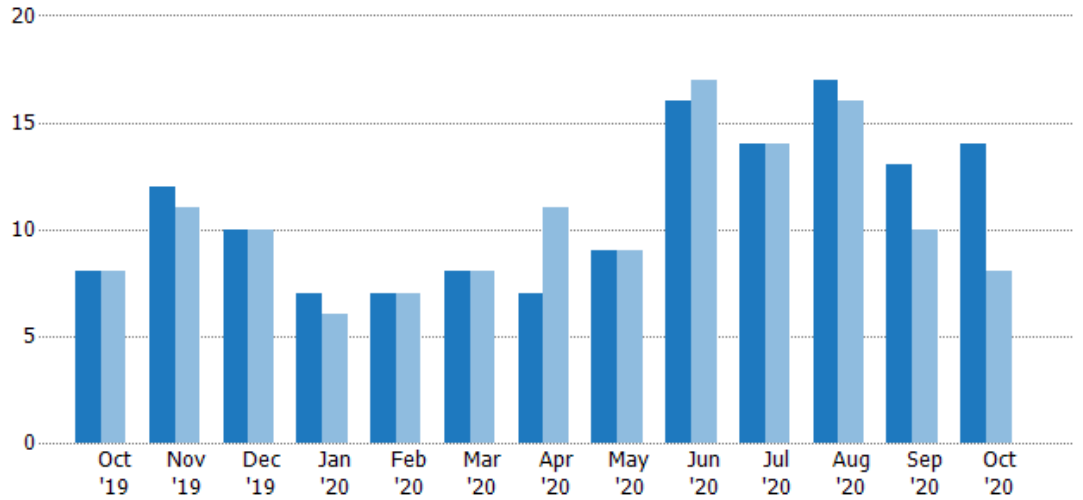
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Oct '20	14	75%
Oct '19	8	0%
Oct '18	8	50%



Current Year	8	12	10	7	7	8	7	9	16	14	17	13	14
Prior Year	8	11	10	6	7	8	11	9	17	14	16	10	8
Percent Change from Prior Year	0%	9%	0%	17%	0%	0%	-36%	0%	-6%	0%	6%	30%	75%

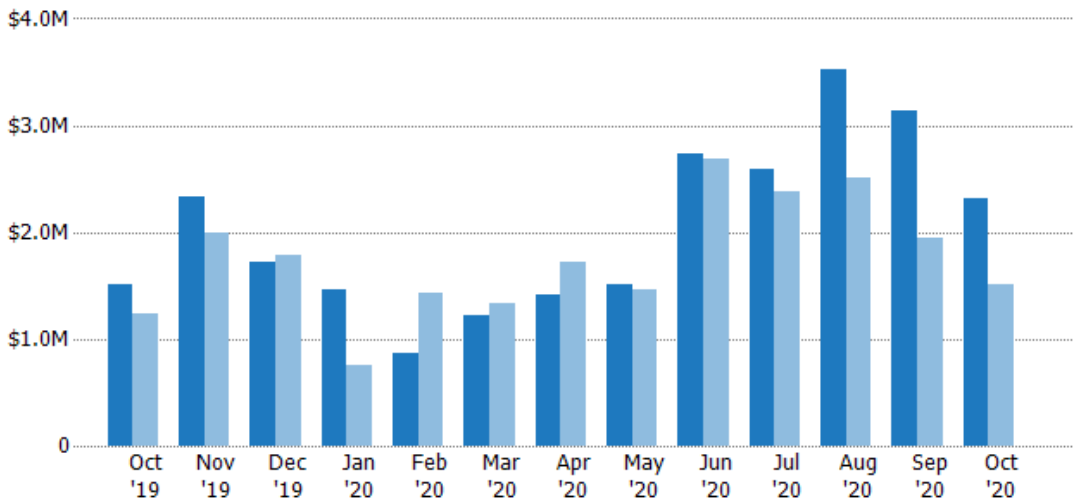
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Oct '20	\$2.32M	54.6%
Oct '19	\$1.5M	21.5%
Oct '18	\$1.24M	11.9%



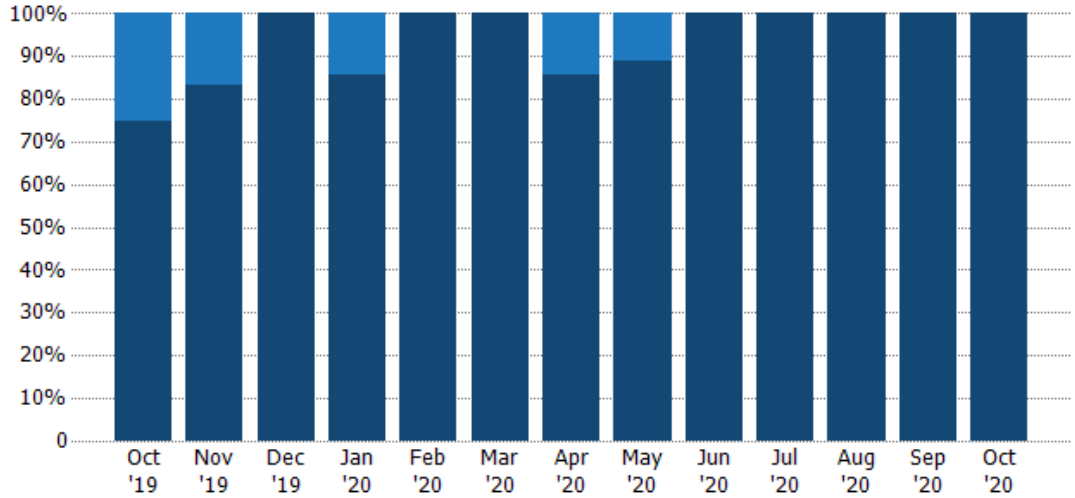
Current Year	\$1.5M	\$2.33M	\$1.72M	\$1.46M	\$865K	\$1.22M	\$1.42M	\$1.5M	\$2.73M	\$2.59M	\$3.52M	\$3.14M	\$2.32M
Prior Year	\$1.24M	\$1.99M	\$1.78M	\$750K	\$1.43M	\$1.34M	\$1.72M	\$1.46M	\$2.68M	\$2.38M	\$2.52M	\$1.95M	\$1.5M
Percent Change from Prior Year	22%	17%	-3%	95%	-39%	-9%	-17%	3%	2%	9%	40%	61%	55%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



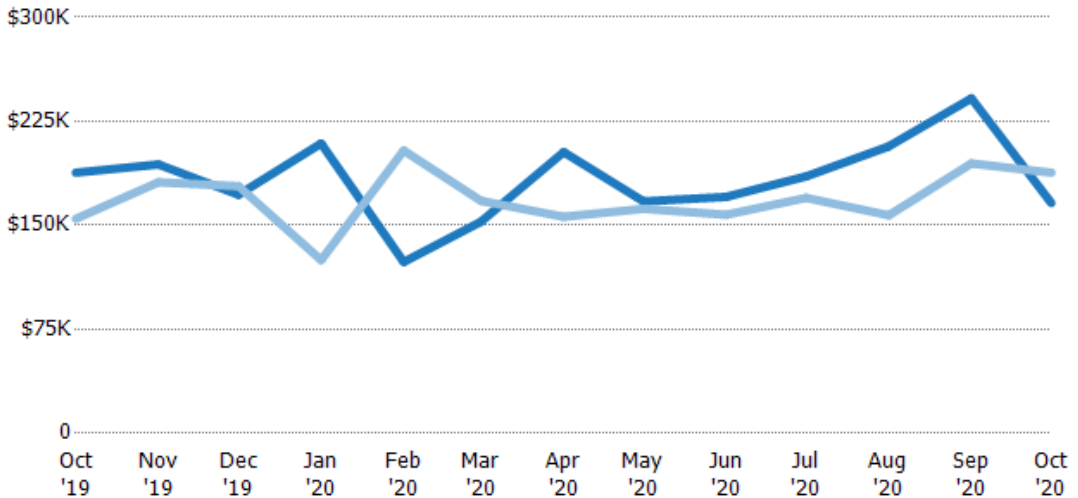
Condo/Townhouse	25%	17%	-	14%	-	-	14%	11%	-	-	-	-	-
Single Family Residence	75%	83%	100%	86%	100%	100%	86%	89%	100%	100%	100%	100%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$188K	\$194K	\$172K	\$209K	\$124K	\$153K	\$203K	\$167K	\$170K	\$185K	\$207K	\$242K	\$166K
Prior Year	\$155K	\$181K	\$178K	\$125K	\$204K	\$168K	\$156K	\$162K	\$158K	\$170K	\$157K	\$195K	\$188K
Percent Change from Prior Year	22%	7%	-3%	67%	-39%	-9%	30%	3%	8%	9%	32%	24%	-12%

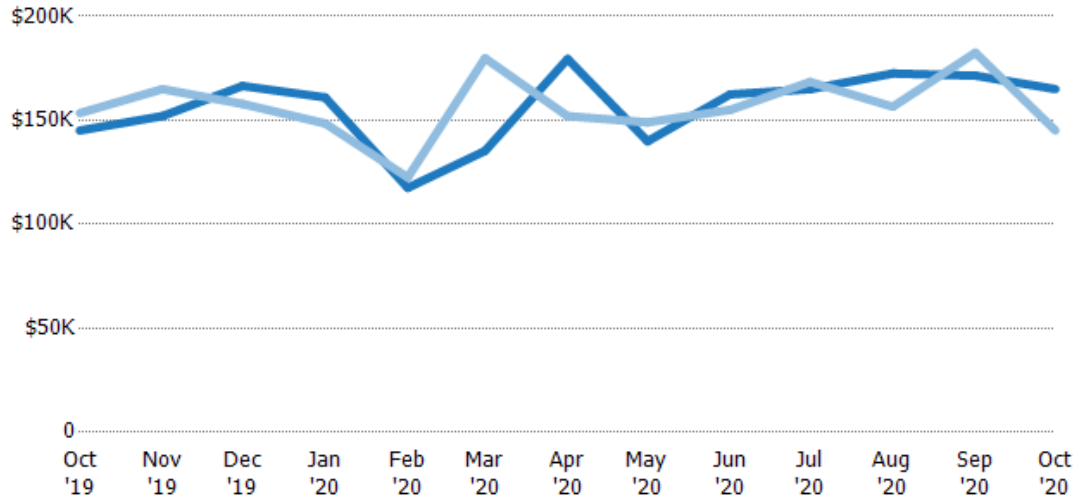
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Oct '20	\$165K	13.7%
Oct '19	\$145K	-5.5%
Oct '18	\$153K	-29.8%



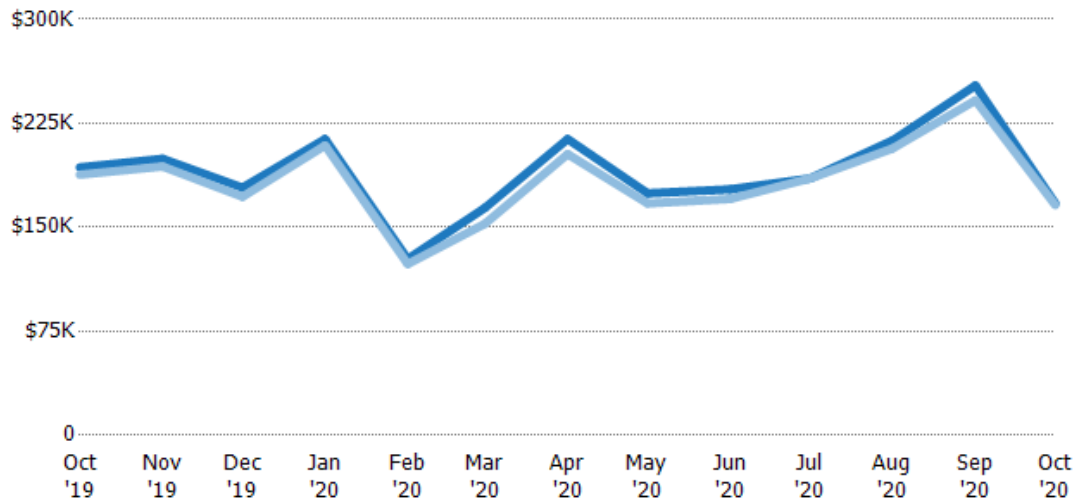
Current Year	\$145K	\$152K	\$167K	\$161K	\$118K	\$135K	\$180K	\$140K	\$162K	\$165K	\$173K	\$171K	\$165K
Prior Year	\$153K	\$165K	\$158K	\$149K	\$123K	\$180K	\$152K	\$149K	\$155K	\$168K	\$157K	\$183K	\$145K
Percent Change from Prior Year	-5%	-8%	5%	8%	-4%	-25%	18%	-6%	5%	-2%	10%	-6%	14%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



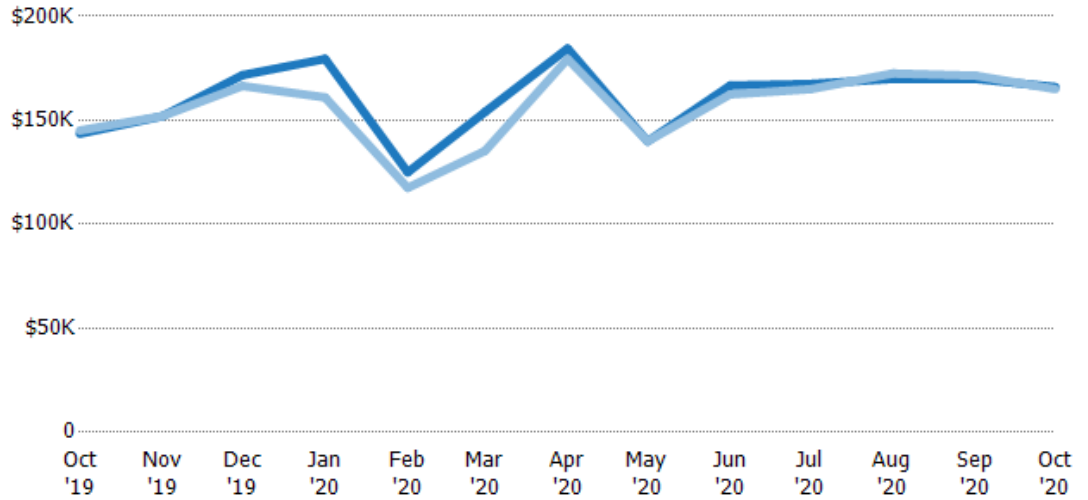
Avg List Price	\$193K	\$199K	\$179K	\$214K	\$127K	\$164K	\$214K	\$175K	\$177K	\$185K	\$213K	\$252K	\$167K
Avg Sales Price	\$188K	\$194K	\$172K	\$209K	\$124K	\$153K	\$203K	\$167K	\$170K	\$185K	\$207K	\$242K	\$166K
Avg Sales Price as a % of Avg List Price	97%	97%	96%	98%	97%	93%	95%	96%	96%	100%	97%	96%	99%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



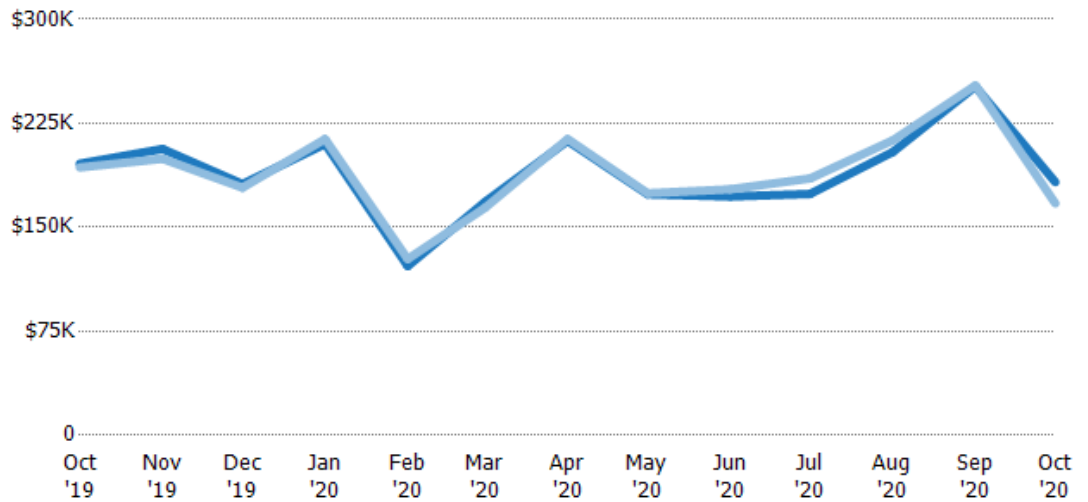
	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Median List Price	\$144K	\$152K	\$172K	\$180K	\$125K	\$154K	\$185K	\$140K	\$167K	\$167K	\$170K	\$170K	\$166K
Median Sales Price	\$145K	\$152K	\$167K	\$161K	\$118K	\$135K	\$180K	\$140K	\$162K	\$165K	\$173K	\$171K	\$165K
Med Sales Price as a % of Med List Price	101%	100%	97%	90%	94%	88%	97%	100%	97%	99%	102%	101%	99%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



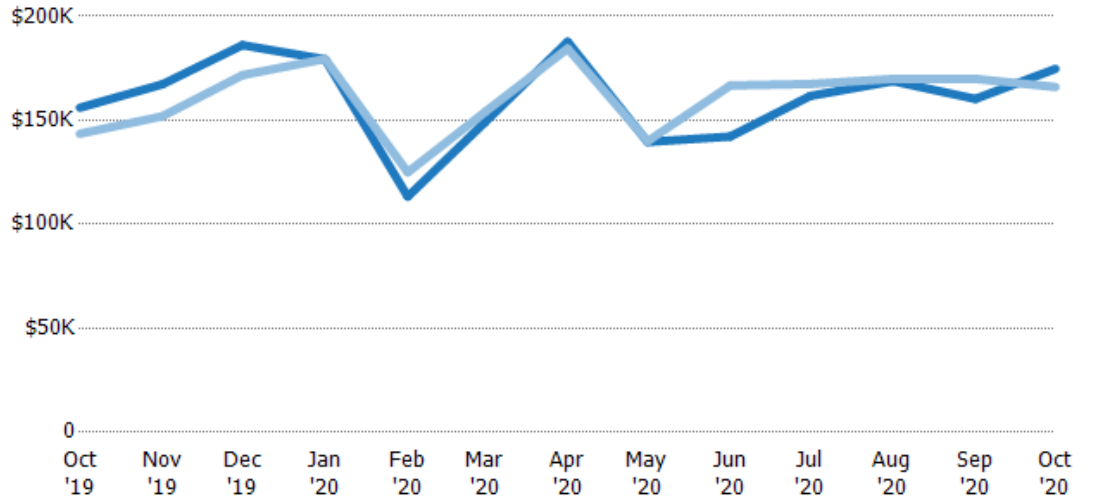
	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Avg Est Value	\$196K	\$206K	\$181K	\$210K	\$122K	\$168K	\$212K	\$174K	\$172K	\$174K	\$204K	\$252K	\$183K
Avg Sales Price	\$193K	\$199K	\$179K	\$214K	\$127K	\$164K	\$214K	\$175K	\$177K	\$185K	\$213K	\$252K	\$167K
Avg Sales Price as a % of Avg Est Value	99%	97%	99%	102%	104%	98%	101%	100%	103%	106%	104%	100%	92%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Median Est Value	\$156K	\$167K	\$186K	\$179K	\$113K	\$149K	\$188K	\$140K	\$142K	\$162K	\$169K	\$160K	\$175K
Median Sales Price	\$144K	\$152K	\$172K	\$180K	\$125K	\$154K	\$185K	\$140K	\$167K	\$167K	\$170K	\$170K	\$166K
Med Sales Price as a % of Med Est Value	92%	91%	92%	100%	110%	103%	98%	100%	117%	104%	101%	106%	95%