

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Nov 2020	Nov 2019	+ / -	YTD 2020	YTD 2019	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	6	9	-33.3%	160	164	-2.4%
New Listing Volume	\$1,508,800	\$923,900	+63.3%	\$36,193,349	\$30,032,739	+20.5%
Active Listing Count	36	79	-54.4%	N/A	N/A	
Active Listing Volume	\$12,045,099	\$16,400,239	-26.6%	N/A	N/A	
Average Listing Price	\$334,586	\$207,598	+61.2%	\$235,109	\$213,407	+10.2%
Median Listing Price	\$202,000	\$149,000	+35.6%	\$162,655	\$163,694	-0.6%
Median Days in RPR	101.5	148	-31.4%	120.04	149.95	-19.9%
Months of Inventory	2.6	9.9	-74%	5.3	9.1	-42.5%
Absorption Rate	38.89%	10.13%	+28.8%	19.03%	10.94%	+8.1%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	12	10	+20%	197	150	+31.3%
New Pending Sales Volume	\$2,418,800	\$1,614,800	+49.8%	\$39,591,501	\$25,847,000	+53.2%
Pending Sales Count	35	18	+94.4%	N/A	N/A	
Pending Sales Volume	\$7,659,100	\$3,119,400	+145.5%	N/A	N/A	
Closed Sales Count	20	12	+66.7%	132	118	+11.9%
Closed Sales Volume	\$5,506,103	\$2,326,650	+136.7%	\$26,281,452	\$20,039,609	+31.1%
Average Sales Price	\$275,305	\$193,888	+42%	\$199,102	\$169,827	+17.2%
Median Sales Price	\$244,500	\$152,000	+60.9%	\$172,856	\$156,842	+10.2%

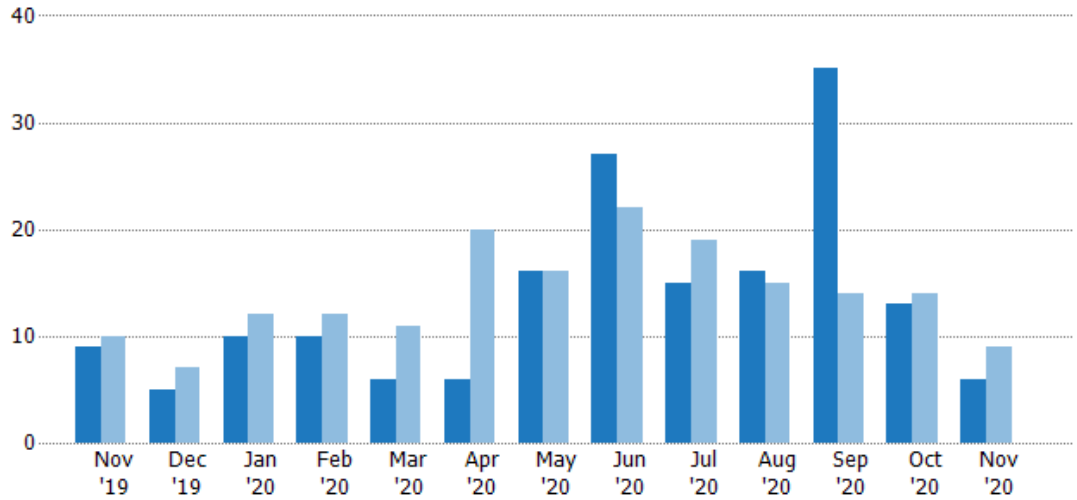
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Nov '20	6	-33.3%
Nov '19	9	-10%
Nov '18	10	0%



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	9	5	10	10	6	6	16	27	15	16	35	13	6
Prior Year	10	7	12	12	11	20	16	22	19	15	14	14	9
Percent Change from Prior Year	-10%	-29%	-17%	-17%	-45%	-70%	0%	23%	-21%	7%	150%	-7%	-33%

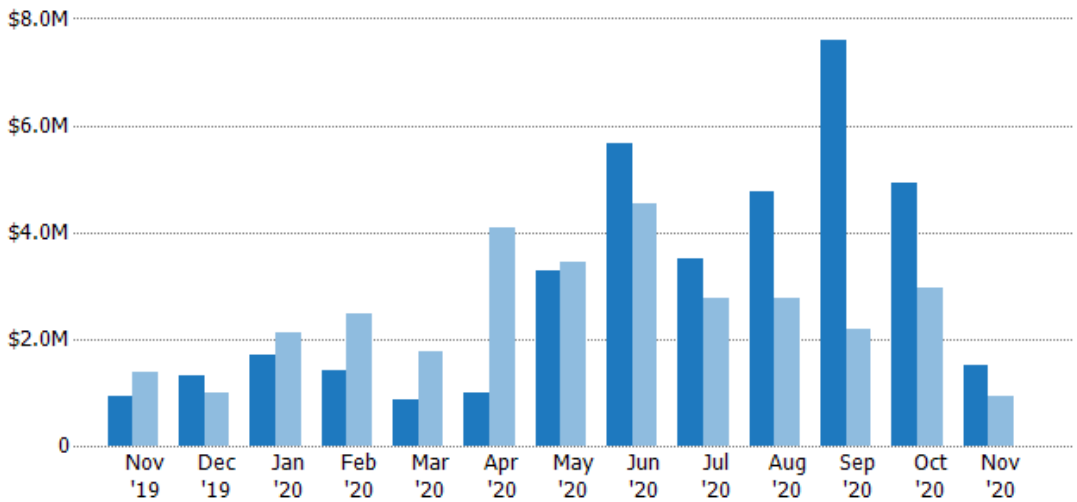
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Nov '20	\$1.51M	63.3%
Nov '19	\$924K	-33.5%
Nov '18	\$1.39M	6.8%



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	\$924K	\$1.32M	\$1.7M	\$1.42M	\$849K	\$998K	\$3.27M	\$5.65M	\$3.49M	\$4.77M	\$7.6M	\$4.94M	\$1.51M
Prior Year	\$1.39M	\$1,000K	\$2.12M	\$2.48M	\$1.78M	\$4.07M	\$3.43M	\$4.55M	\$2.78M	\$2.77M	\$2.19M	\$2.95M	\$924K
Percent Change from Prior Year	-33%	32%	-20%	-43%	-52%	-75%	-5%	24%	26%	72%	248%	67%	63%

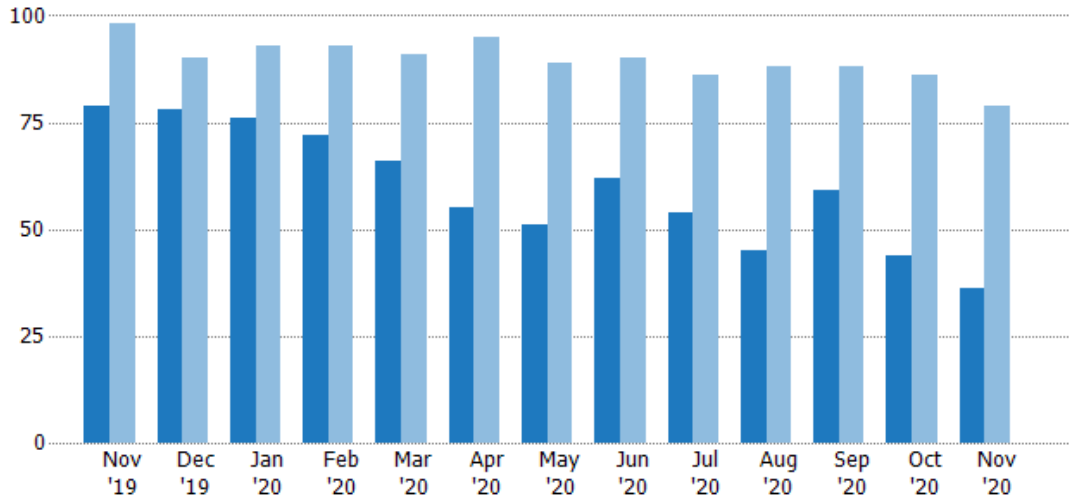
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Nov '20	36	-54.4%
Nov '19	79	-19.4%
Nov '18	98	0%



Current Year	79	78	76	72	66	55	51	62	54	45	59	44	36
Prior Year	98	90	93	93	91	95	89	90	86	88	88	86	79
Percent Change from Prior Year	-19%	-13%	-18%	-23%	-27%	-42%	-43%	-31%	-37%	-49%	-33%	-49%	-54%

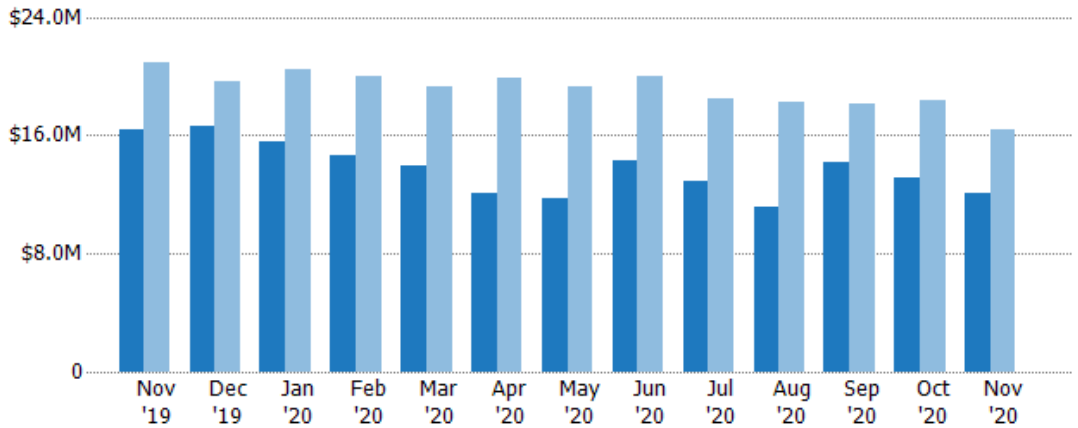
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Nov '20	\$12M	-26.6%
Nov '19	\$16.4M	-21.8%
Nov '18	\$21M	0.8%



Current Year	\$16.4M	\$16.6M	\$15.6M	\$14.7M	\$13.9M	\$12.1M	\$11.7M	\$14.3M	\$12.9M	\$11.2M	\$14.2M	\$13.2M	\$12M
Prior Year	\$21M	\$19.7M	\$20.4M	\$19.9M	\$19.3M	\$19.9M	\$19.3M	\$20M	\$18.5M	\$18.3M	\$18.2M	\$18.4M	\$16.4M
Percent Change from Prior Year	-22%	-16%	-24%	-26%	-28%	-39%	-40%	-28%	-30%	-39%	-22%	-28%	-27%

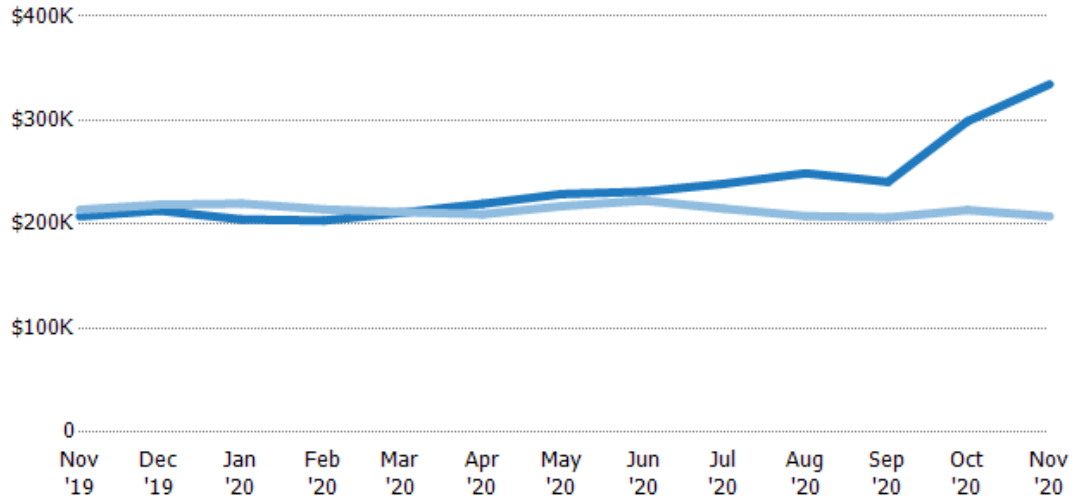
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Nov '20	\$335K	61.2%
Nov '19	\$208K	-3%
Nov '18	\$214K	0.8%



Current Year	\$208K	\$213K	\$205K	\$204K	\$211K	\$220K	\$229K	\$231K	\$239K	\$249K	\$241K	\$299K	\$335K
Prior Year	\$214K	\$219K	\$220K	\$214K	\$212K	\$210K	\$217K	\$223K	\$215K	\$208K	\$207K	\$214K	\$208K
Percent Change from Prior Year	-3%	-3%	-7%	-5%	0%	5%	5%	4%	11%	20%	17%	40%	61%

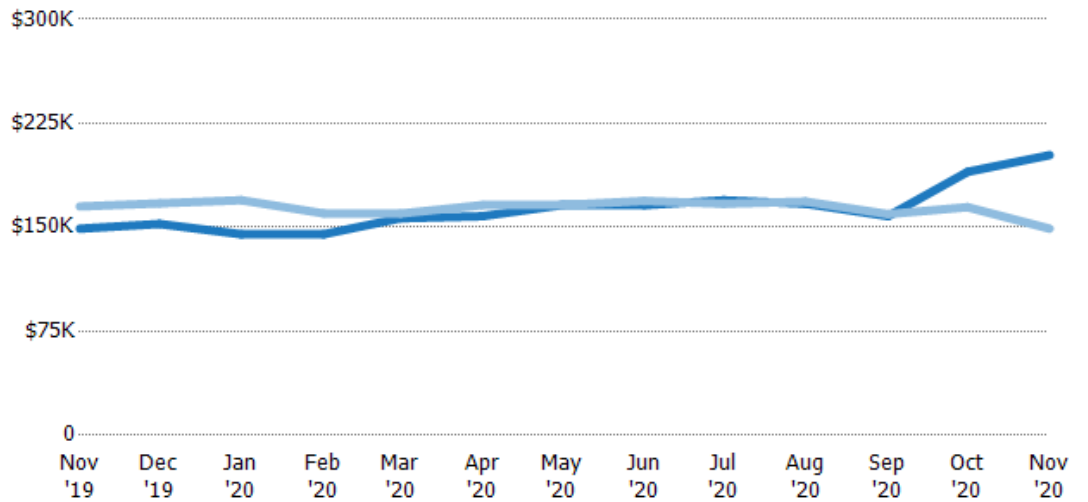
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Nov '20	\$202K	35.6%
Nov '19	\$149K	-9.7%
Nov '18	\$165K	2.8%



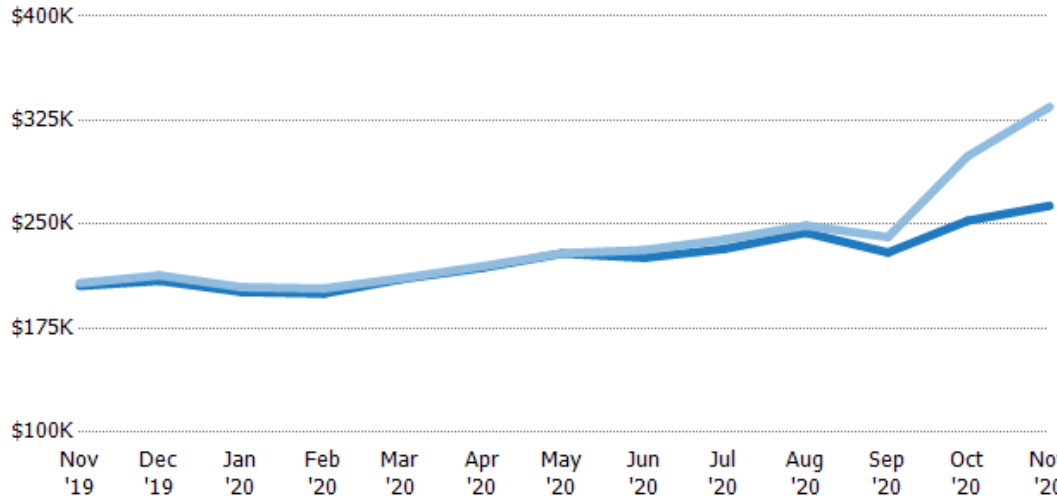
Current Year	\$149K	\$152K	\$145K	\$145K	\$157K	\$158K	\$166K	\$166K	\$170K	\$167K	\$158K	\$190K	\$202K
Prior Year	\$165K	\$167K	\$170K	\$160K	\$160K	\$166K	\$166K	\$169K	\$167K	\$169K	\$160K	\$165K	\$149K
Percent Change from Prior Year	-10%	-9%	-14%	-9%	-2%	-5%	0%	-2%	1%	-1%	-1%	15%	36%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



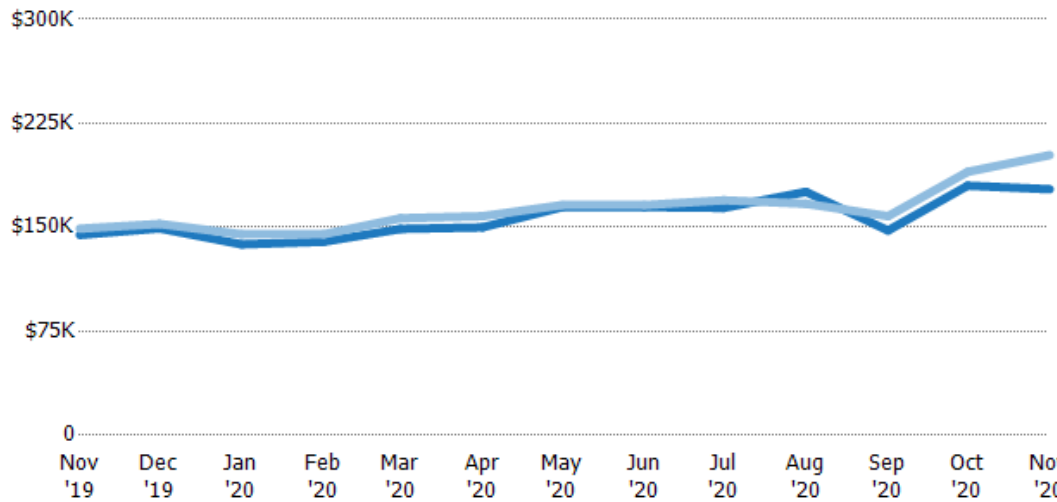
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Avg Est Value	\$205K	\$209K	\$201K	\$200K	\$210K	\$219K	\$229K	\$226K	\$232K	\$244K	\$230K	\$253K	\$263K
Avg Listing Price	\$208K	\$213K	\$205K	\$204K	\$211K	\$220K	\$229K	\$231K	\$239K	\$249K	\$241K	\$299K	\$335K
Avg Listing Price as a % of Avg Est Value	101%	102%	102%	102%	100%	100%	100%	102%	103%	102%	105%	118%	127%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Median Est Value	\$144K	\$149K	\$138K	\$140K	\$149K	\$150K	\$165K	\$165K	\$164K	\$176K	\$148K	\$180K	\$177K
Median Listing Price	\$149K	\$152K	\$145K	\$145K	\$157K	\$158K	\$166K	\$166K	\$170K	\$167K	\$158K	\$190K	\$202K
Med Listing Price as a % of Med Est Value	103%	102%	105%	104%	105%	105%	101%	101%	103%	95%	107%	106%	114%

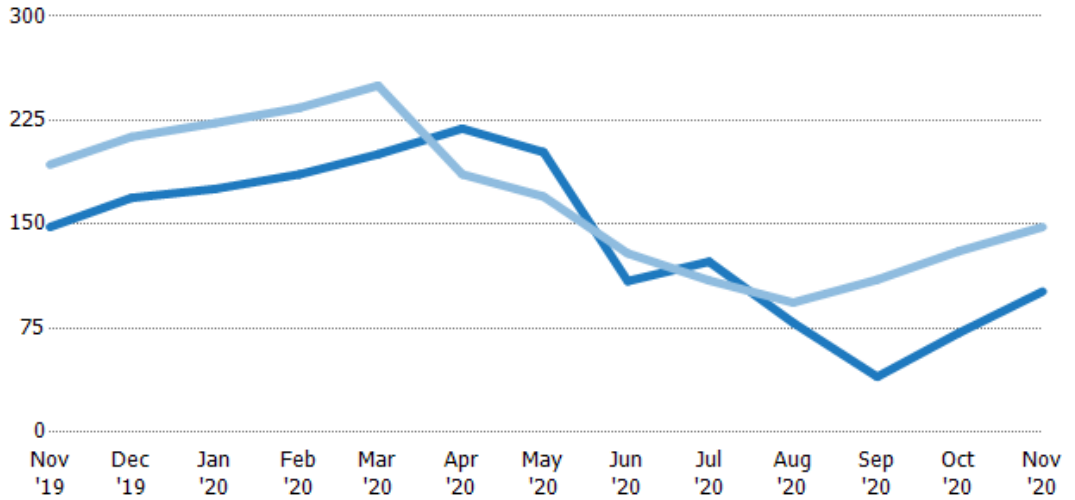
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Days	% Chg.
Nov '20	102	-31.4%
Nov '19	148	-23.3%
Nov '18	193	-24.9%



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	148	169	176	186	201	219	202	109	123	79	40	71.5	102
Prior Year	193	213	223	234	250	186	170	129	110	93.5	110	131	148
Percent Change from Prior Year	-23%	-21%	-21%	-21%	-20%	18%	19%	-16%	12%	-16%	-64%	-45%	-31%

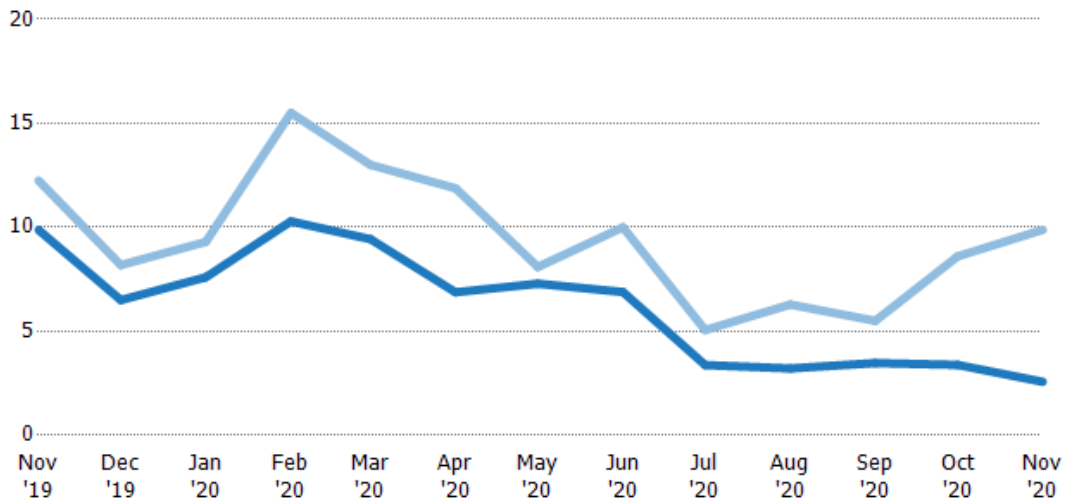
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Months	% Chg.
Nov '20	2.57	-74%
Nov '19	9.88	-19.4%
Nov '18	12.3	-33.3%



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	9.88	6.5	7.6	10.3	9.43	6.88	7.29	6.89	3.38	3.21	3.47	3.38	2.57
Prior Year	12.3	8.18	9.3	15.5	13	11.9	8.09	10	5.06	6.29	5.5	8.6	9.88
Percent Change from Prior Year	-19%	-21%	-18%	-34%	-27%	-42%	-10%	-31%	-33%	-49%	-37%	-61%	-74%

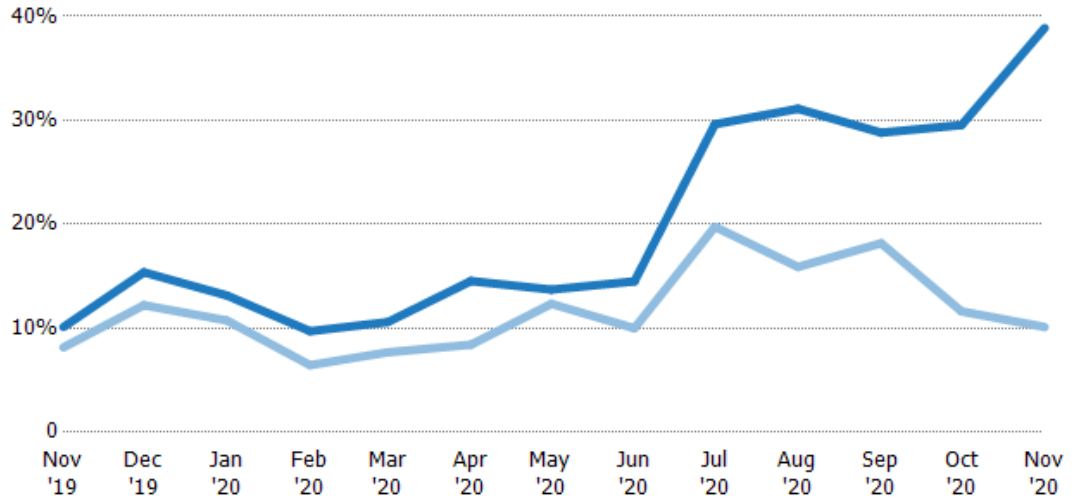
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Rate	Chg.
Nov '20	39%	-28.8%
Nov '19	10%	-2%
Nov '18	8%	50%



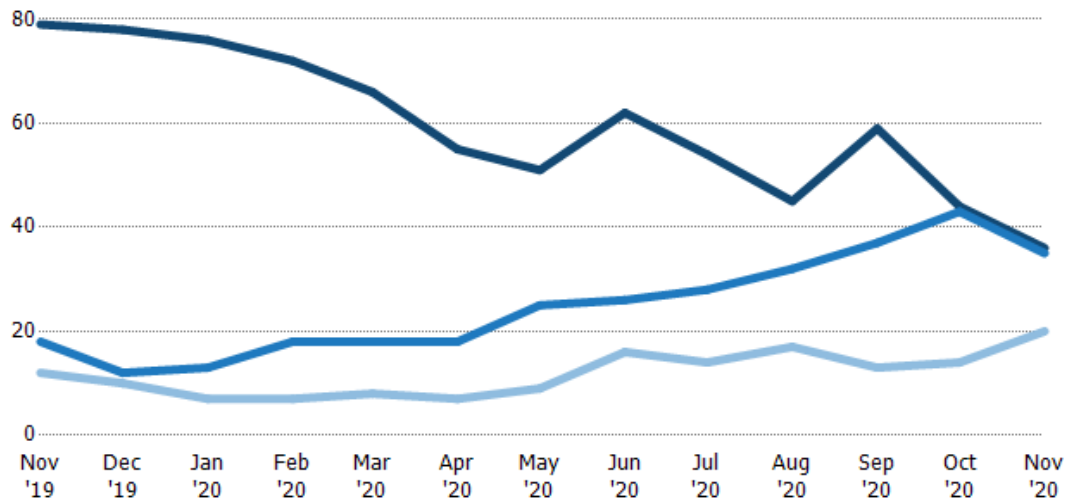
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	10%	15%	13%	10%	11%	15%	14%	15%	30%	31%	29%	30%	39%
Prior Year	8%	12%	11%	6%	8%	8%	12%	10%	20%	16%	18%	12%	10%
Change from Prior Year	-2%	-3%	-2%	-3%	-3%	-6%	-1%	-5%	-10%	-15%	-11%	-18%	-29%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Active	79	78	76	72	66	55	51	62	54	45	59	44	36
Pending	18	12	13	18	18	18	25	26	28	32	37	43	35
Sold	12	10	7	7	8	7	9	16	14	17	13	14	20

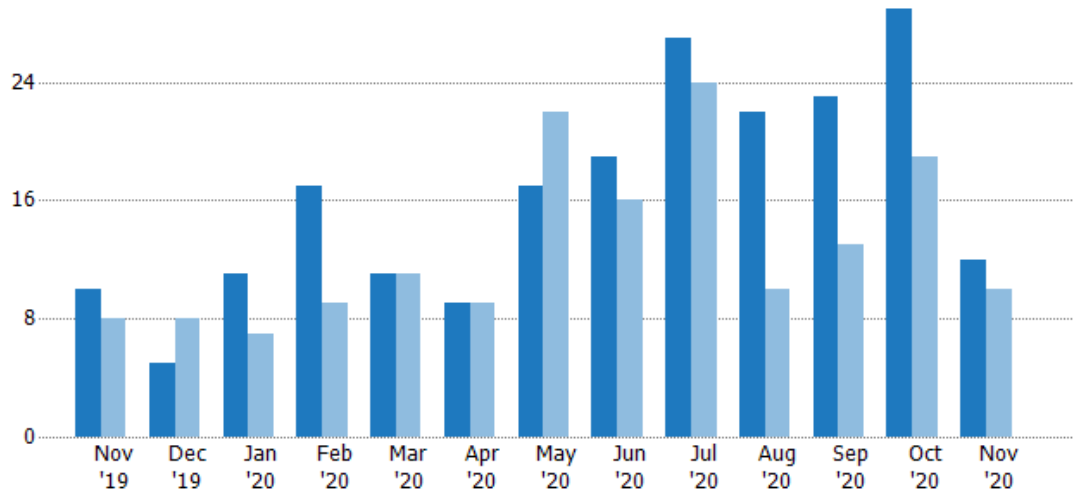
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Nov '20	12	20%
Nov '19	10	25%
Nov '18	8	-37.5%



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	10	5	11	17	11	9	17	19	27	22	23	29	12
Prior Year	8	8	7	9	11	9	22	16	24	10	13	19	10
Percent Change from Prior Year	25%	-38%	57%	89%	0%	0%	-23%	19%	13%	120%	77%	53%	20%

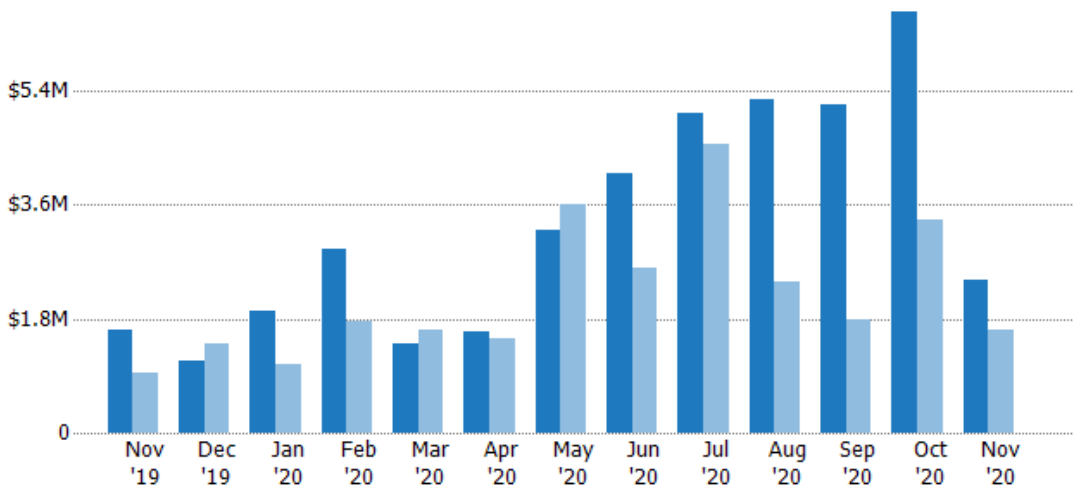
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Nov '20	\$2.42M	49.8%
Nov '19	\$1.61M	70.1%
Nov '18	\$949K	-14.2%



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	\$1.61M	\$1.14M	\$1.91M	\$2.89M	\$1.4M	\$1.59M	\$3.19M	\$4.09M	\$5.03M	\$5.26M	\$5.18M	\$6.64M	\$2.42M
Prior Year	\$949K	\$1.42M	\$1.08M	\$1.76M	\$1.61M	\$1.49M	\$3.62M	\$2.6M	\$4.55M	\$2.37M	\$1.78M	\$3.36M	\$1.61M
Percent Change from Prior Year	70%	-19%	76%	64%	-13%	7%	-12%	57%	11%	122%	191%	98%	50%



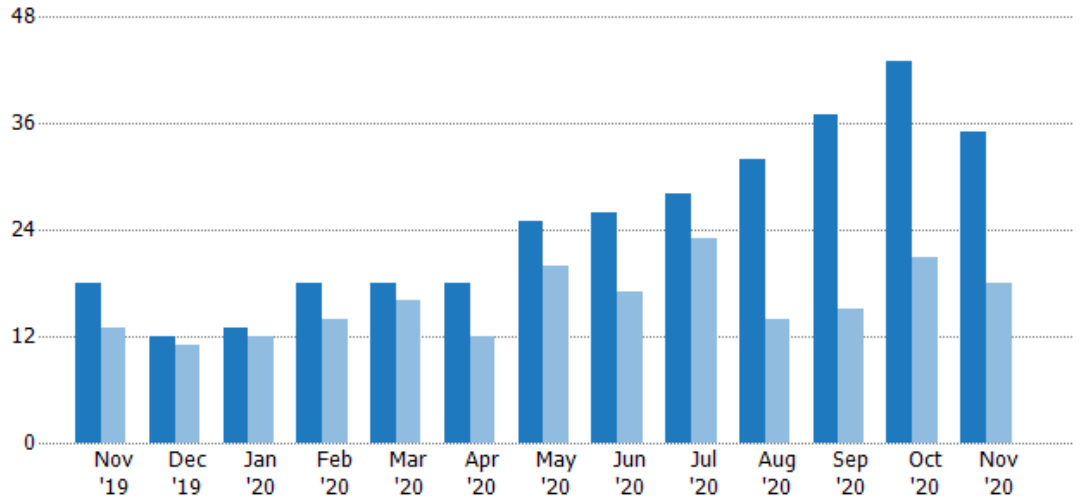
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Nov '20	35	94.4%
Nov '19	18	38.5%
Nov '18	13	-38.5%



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	18	12	13	18	18	18	25	26	28	32	37	43	35
Prior Year	13	11	12	14	16	12	20	17	23	14	15	21	18
Percent Change from Prior Year	38%	9%	8%	29%	13%	50%	25%	53%	22%	129%	147%	105%	94%

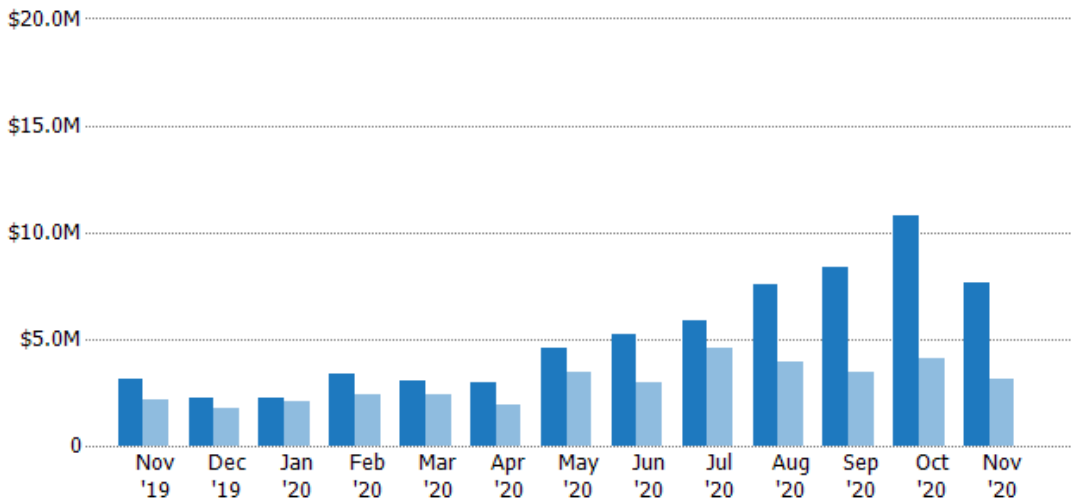
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Nov '20	\$7.66M	145.5%
Nov '19	\$3.12M	44.1%
Nov '18	\$2.17M	-32.9%



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	\$3.12M	\$2.22M	\$2.23M	\$3.39M	\$3.07M	\$3M	\$4.54M	\$5.24M	\$5.88M	\$7.54M	\$8.37M	\$10.8M	\$7.66M
Prior Year	\$2.17M	\$1.76M	\$2.06M	\$2.36M	\$2.41M	\$1.9M	\$3.47M	\$2.95M	\$4.55M	\$3.93M	\$3.44M	\$4.09M	\$3.12M
Percent Change from Prior Year	44%	26%	8%	43%	27%	58%	31%	78%	29%	92%	144%	164%	146%

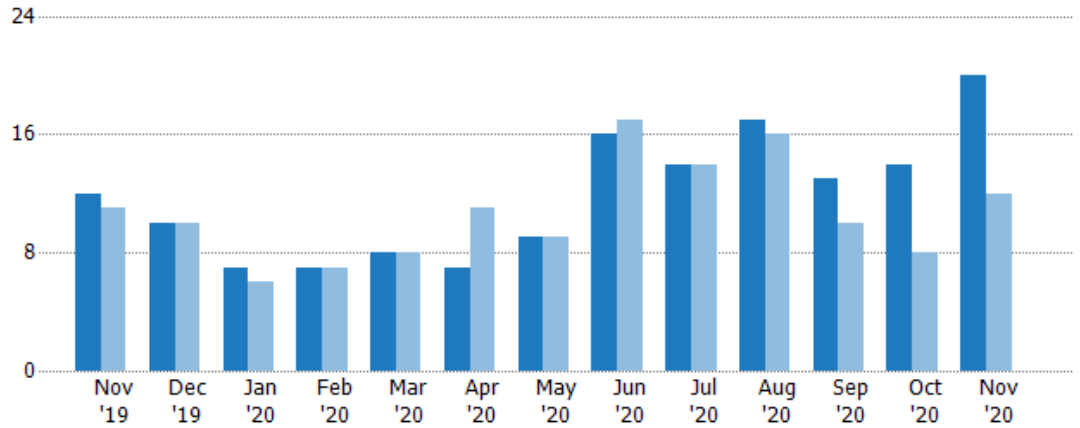
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Nov '20	20	66.7%
Nov '19	12	9.1%
Nov '18	11	-9.1%



Current Year	12	10	7	7	8	7	9	16	14	17	13	14	20
Prior Year	11	10	6	7	8	11	9	17	14	16	10	8	12
Percent Change from Prior Year	9%	0%	17%	0%	0%	-36%	0%	-6%	0%	6%	30%	75%	67%

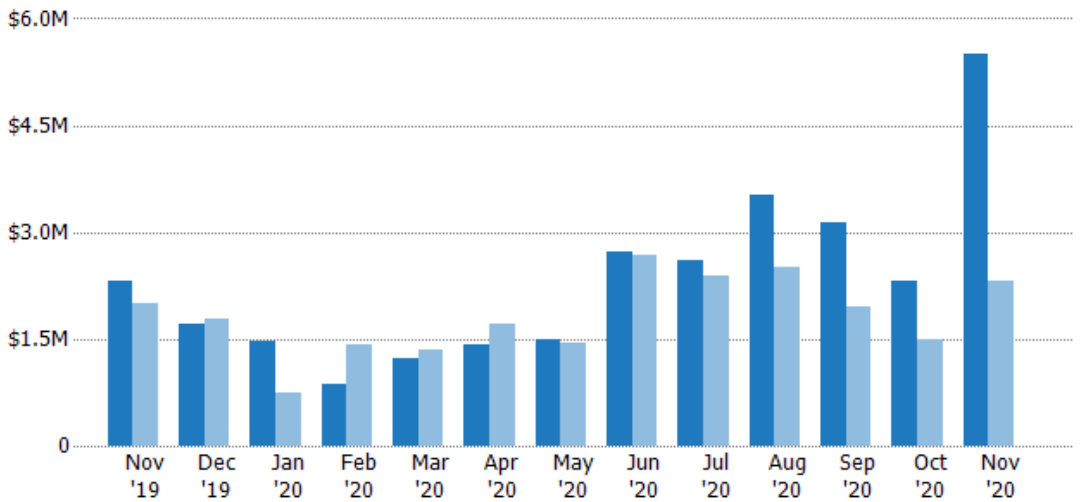
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Nov '20	\$5.51M	136.7%
Nov '19	\$2.33M	16.8%
Nov '18	\$1.99M	-26.2%



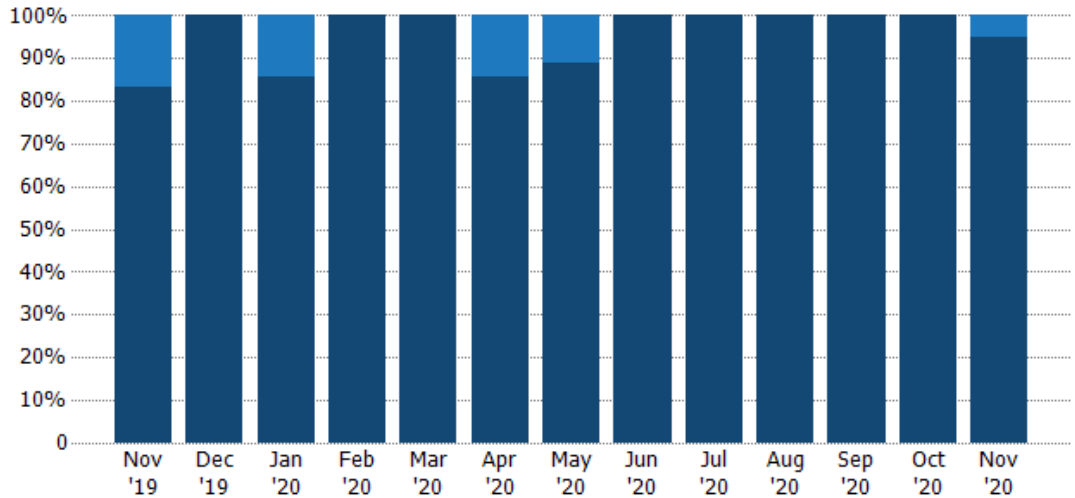
Current Year	\$2.33M	\$1.72M	\$1.46M	\$865K	\$1.22M	\$1.42M	\$1.5M	\$2.73M	\$2.59M	\$3.52M	\$3.14M	\$2.32M	\$5.51M
Prior Year	\$1.99M	\$1.78M	\$750K	\$1.43M	\$1.34M	\$1.72M	\$1.46M	\$2.68M	\$2.38M	\$2.52M	\$1.95M	\$1.5M	\$2.33M
Percent Change from Prior Year	17%	-3%	95%	-39%	-9%	-17%	3%	2%	9%	40%	61%	55%	137%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



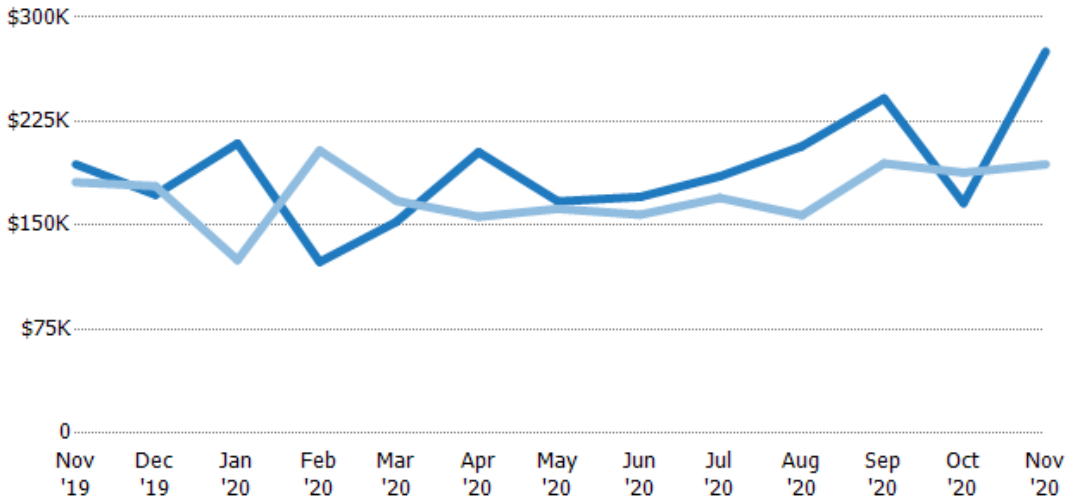
Condo/Townhouse	17%	-	14%	-	-	14%	11%	-	-	-	-	-	5%
Single Family Residence	83%	100%	86%	100%	100%	86%	89%	100%	100%	100%	100%	100%	95%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Current Year	\$194K	\$172K	\$209K	\$124K	\$153K	\$203K	\$167K	\$170K	\$185K	\$207K	\$242K	\$166K	\$275K
Prior Year	\$181K	\$178K	\$125K	\$204K	\$168K	\$156K	\$162K	\$158K	\$170K	\$157K	\$195K	\$188K	\$194K
Percent Change from Prior Year	7%	-3%	67%	-39%	-9%	30%	3%	8%	9%	32%	24%	-12%	42%

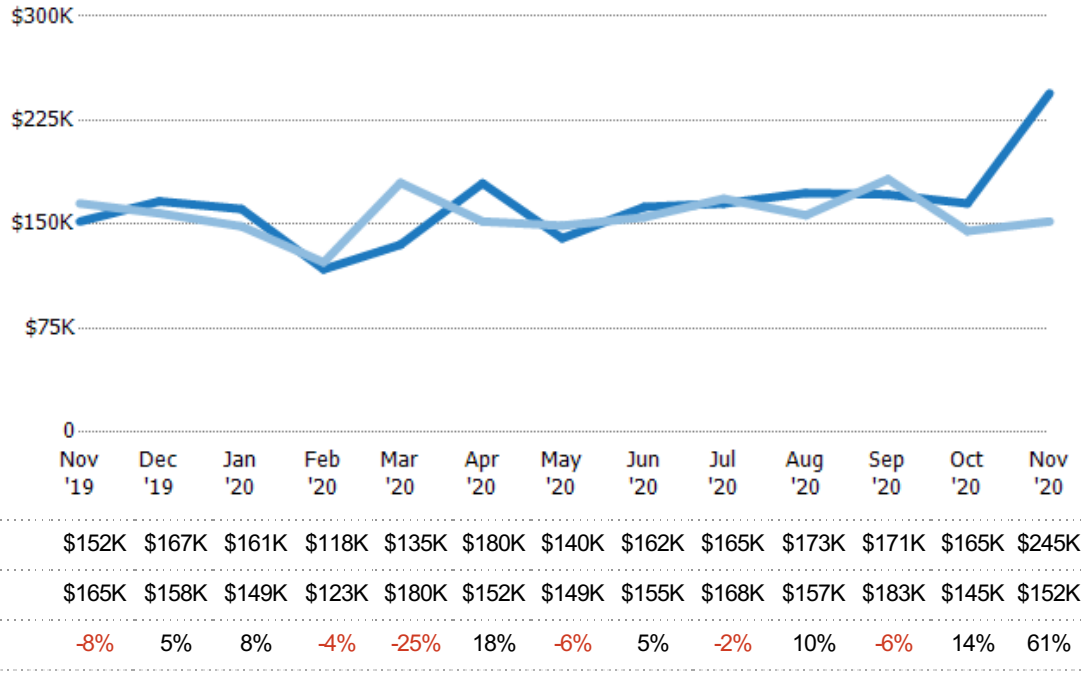
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Nov '20	\$245K	60.9%
Nov '19	\$152K	-7.9%
Nov '18	\$165K	-11.7%



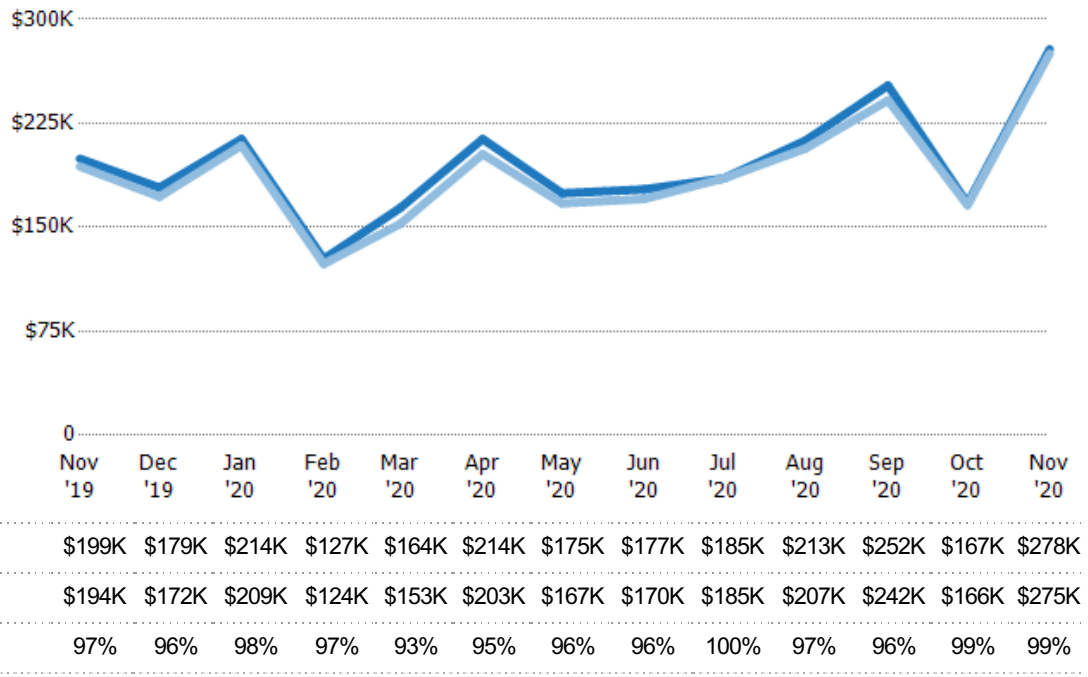
## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Avg List Price	Avg Sales Price	Avg Sales Price as a % of Avg List Price
Nov '20	\$278K	\$275K	99%
Nov '19	\$199K	\$194K	97%

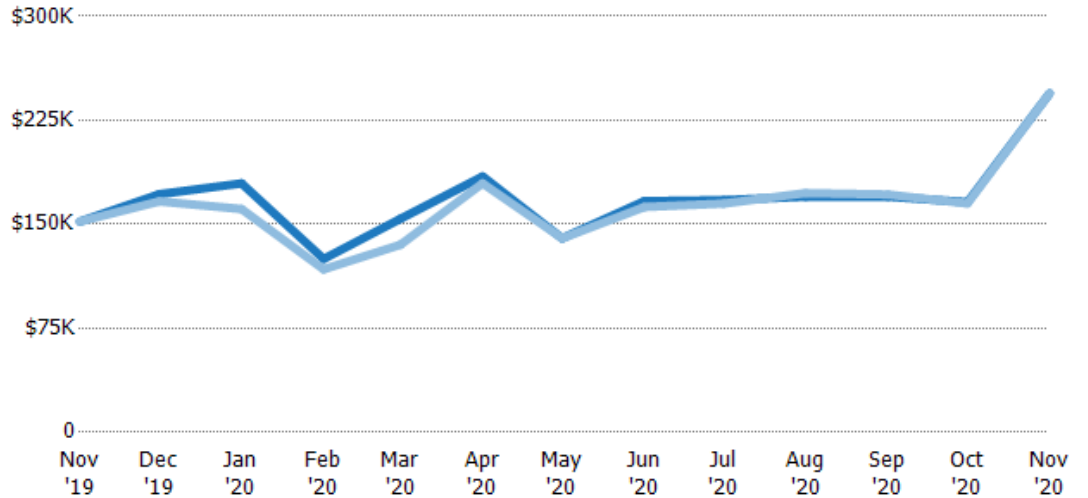


## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



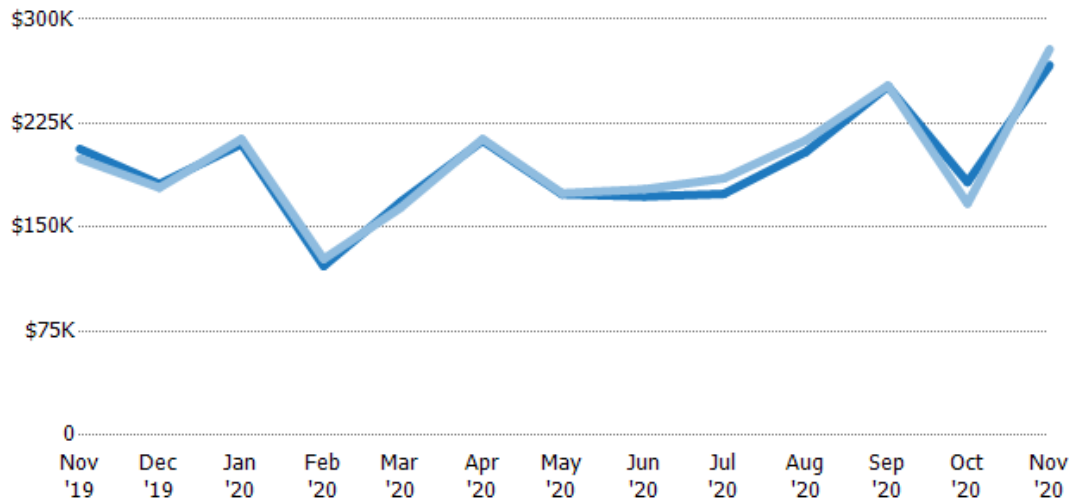
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Median List Price	\$152K	\$172K	\$180K	\$125K	\$154K	\$185K	\$140K	\$167K	\$167K	\$170K	\$170K	\$166K	\$245K
Median Sales Price	\$152K	\$167K	\$161K	\$118K	\$135K	\$180K	\$140K	\$162K	\$165K	\$173K	\$171K	\$165K	\$245K
Med Sales Price as a % of Med List Price	100%	97%	90%	94%	88%	97%	100%	97%	99%	102%	101%	99%	100%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



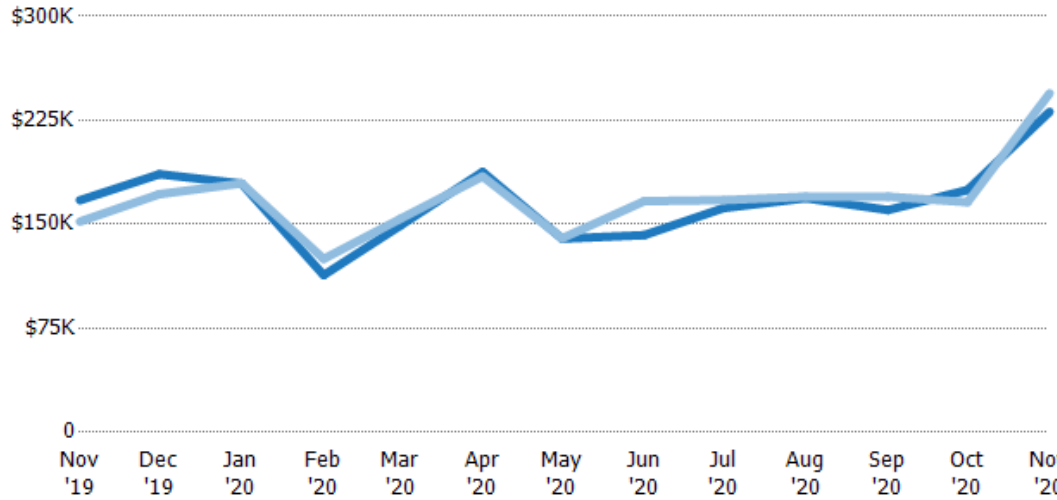
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Avg Est Value	\$206K	\$181K	\$210K	\$122K	\$168K	\$212K	\$174K	\$172K	\$174K	\$204K	\$252K	\$183K	\$267K
Avg Sales Price	\$199K	\$179K	\$214K	\$127K	\$164K	\$214K	\$175K	\$177K	\$185K	\$213K	\$252K	\$167K	\$278K
Avg Sales Price as a % of Avg Est Value	97%	99%	102%	104%	98%	101%	100%	103%	106%	104%	100%	92%	104%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Median Est Value	\$167K	\$186K	\$179K	\$113K	\$149K	\$188K	\$140K	\$142K	\$162K	\$169K	\$160K	\$175K	\$231K
Median Sales Price	\$152K	\$172K	\$180K	\$125K	\$154K	\$185K	\$140K	\$167K	\$167K	\$170K	\$170K	\$166K	\$245K
Med Sales Price as a % of Med Est Value	91%	92%	100%	110%	103%	98%	100%	117%	104%	101%	106%	95%	106%