

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Oct 2020	Oct 2019	+ / -	YTD 2020	YTD 2019	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	19	18	+5.6%	168	213	-21.1%
New Listing Volume	\$4,344,200	\$3,569,100	+21.7%	\$39,048,200	\$41,580,895	-6.1%
Active Listing Count	29	95	-69.5%	N/A	N/A	
Active Listing Volume	\$8,325,700	\$20,153,145	-58.7%	N/A	N/A	
Average Listing Price	\$287,093	\$212,138	+35.3%	\$257,354	\$210,095	+22.5%
Median Listing Price	\$230,000	\$179,000	+28.5%	\$223,703	\$179,826	+24.4%
Median Days in RPR	30	91	-67%	65.41	120.65	-45.8%
Months of Inventory	1.2	6.3	-80.9%	2.9	6.6	-55.8%
Absorption Rate	82.76%	15.79%	+67%	34.07%	15.05%	+19%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	17	15	+13.3%	197	185	+6.5%
New Pending Sales Volume	\$4,287,800	\$2,656,100	+61.4%	\$43,937,750	\$34,164,400	+28.6%
Pending Sales Count	27	17	+58.8%	N/A	N/A	
Pending Sales Volume	\$7,047,200	\$3,388,400	+108%	N/A	N/A	
Closed Sales Count	17	13	+30.8%	164	139	+18%
Closed Sales Volume	\$3,607,918	\$2,826,000	+27.7%	\$34,004,637	\$25,808,200	+31.8%
Average Sales Price	\$212,230	\$217,385	-2.4%	\$207,345	\$185,671	+11.7%
Median Sales Price	\$183,000	\$195,000	-6.2%	\$194,872	\$180,845	+7.8%

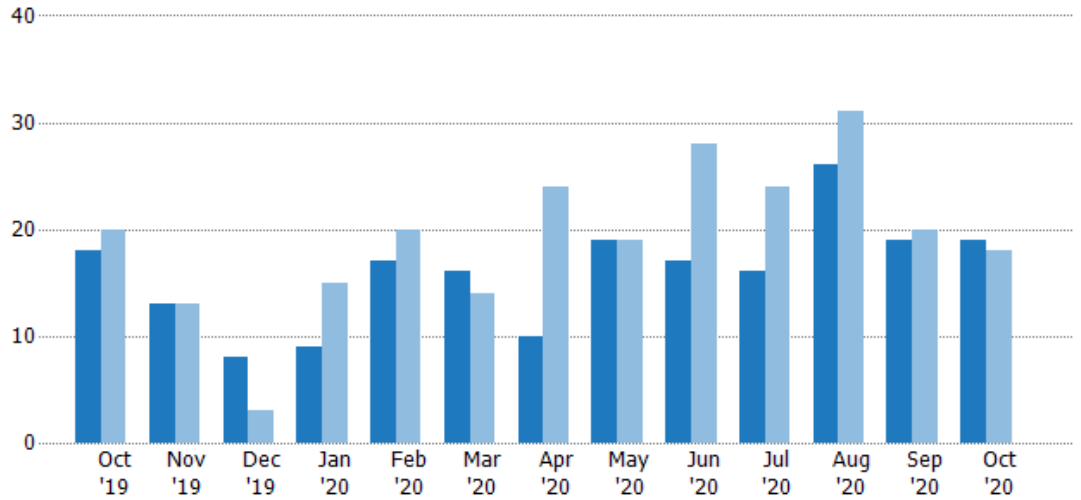
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Oct '20	19	5.6%
Oct '19	18	-10%
Oct '18	20	-20%



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	18	13	8	9	17	16	10	19	17	16	26	19	19
Prior Year	20	13	3	15	20	14	24	19	28	24	31	20	18
Percent Change from Prior Year	-10%	0%	167%	-40%	-15%	14%	-58%	0%	-39%	-33%	-16%	-5%	6%

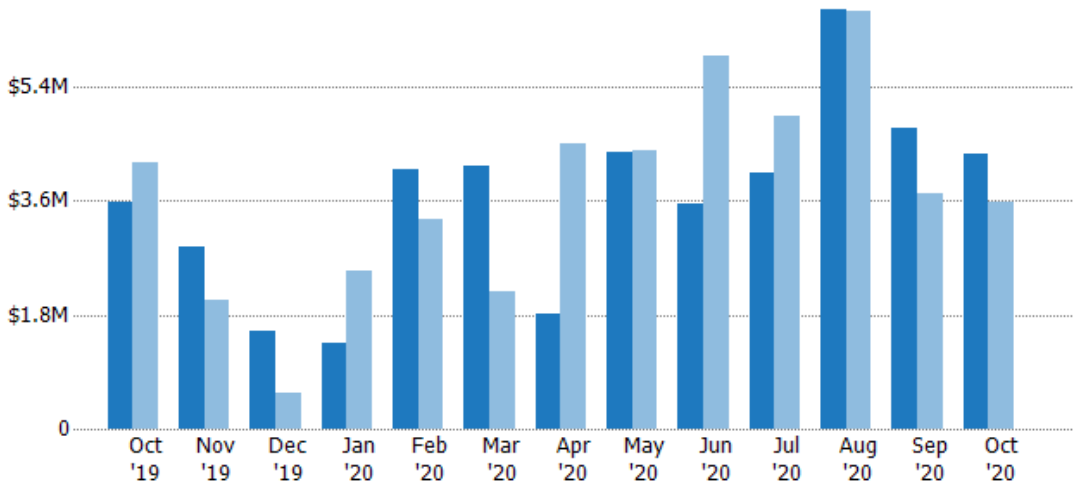
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Oct '20	\$4.34M	21.7%
Oct '19	\$3.57M	-15.2%
Oct '18	\$4.21M	-29.7%



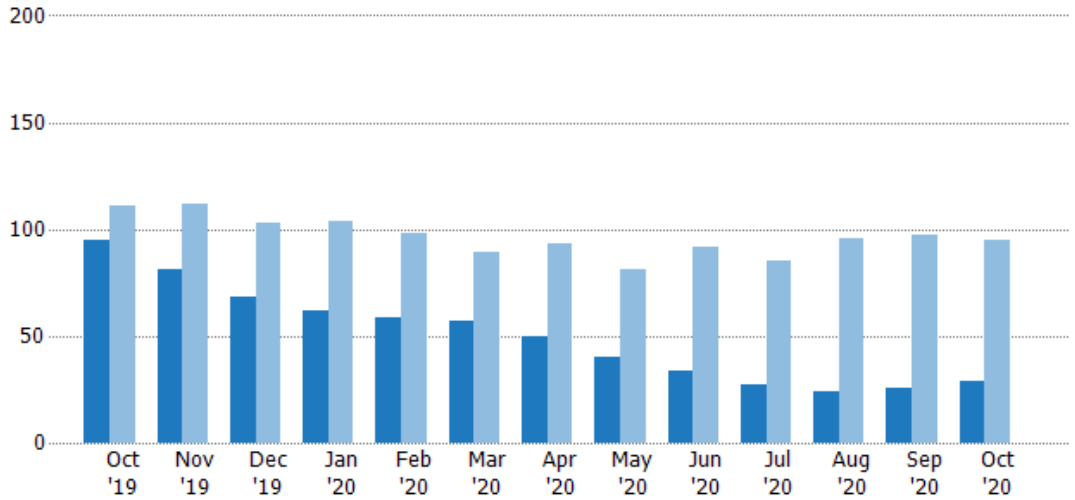
	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	\$3.57M	\$2.86M	\$1.54M	\$1.34M	\$4.09M	\$4.14M	\$1.8M	\$4.37M	\$3.56M	\$4.04M	\$6.62M	\$4.75M	\$4.34M
Prior Year	\$4.21M	\$2.04M	\$571K	\$2.5M	\$3.3M	\$2.17M	\$4.49M	\$4.4M	\$5.9M	\$4.95M	\$6.59M	\$3.73M	\$3.57M
Percent Change from Prior Year	-15%	41%	169%	-46%	24%	91%	-60%	-1%	-40%	-18%	1%	27%	22%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Month/Year	Count	% Chg.
Oct '20	29	-69.5%
Oct '19	95	-14.4%
Oct '18	111	-24.3%

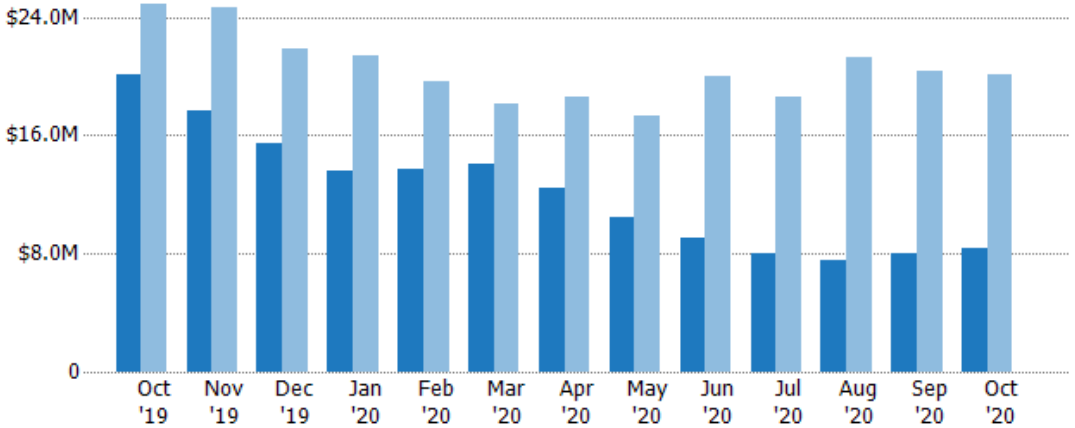
	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	95	81	68	62	59	57	50	40	34	27	24	26	29
Prior Year	111	112	103	104	98	89	93	81	92	85	96	97	95
Percent Change from Prior Year	-14%	-28%	-34%	-40%	-40%	-36%	-46%	-51%	-63%	-68%	-75%	-73%	-69%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Month/Year	Volume	% Chg.
Oct '20	\$8.33M	-58.7%
Oct '19	\$20.2M	-19%
Oct '18	\$24.9M	-35.1%

	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	\$20.2M	\$17.6M	\$15.5M	\$13.5M	\$13.7M	\$14M	\$12.4M	\$10.5M	\$9.04M	\$7.99M	\$7.55M	\$7.97M	\$8.33M
Prior Year	\$24.9M	\$24.7M	\$21.8M	\$21.4M	\$19.7M	\$18.2M	\$18.6M	\$17.3M	\$19.9M	\$18.6M	\$21.3M	\$20.3M	\$20.2M
Percent Change from Prior Year	-19%	-29%	-29%	-37%	-30%	-23%	-33%	-40%	-55%	-57%	-65%	-61%	-59%

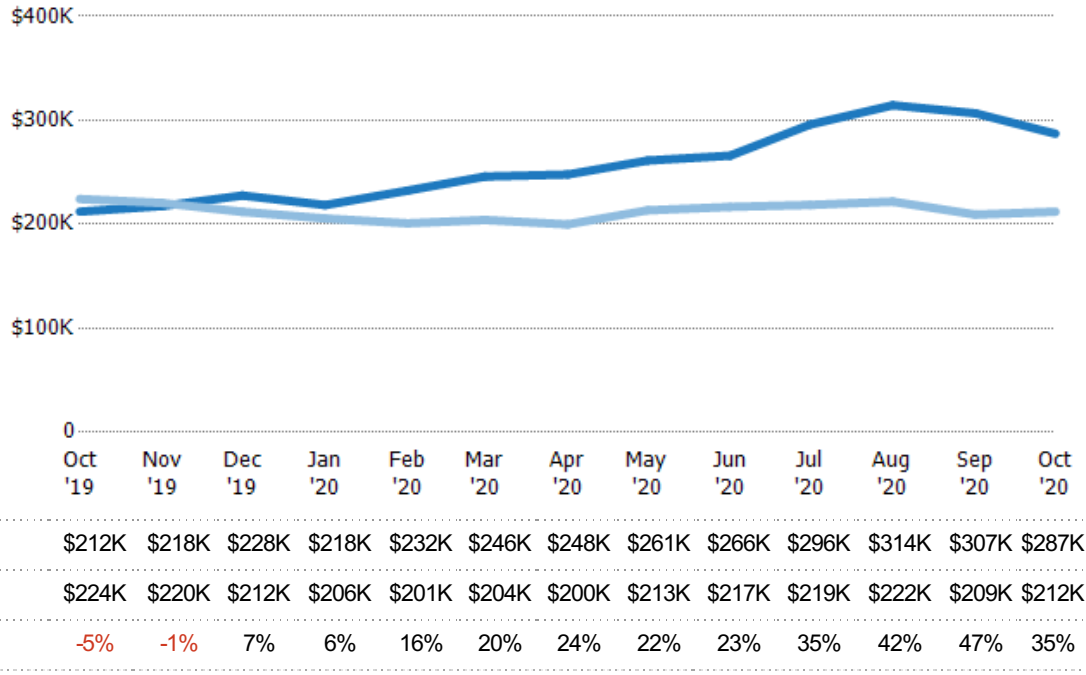
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Oct '20	\$287K	35.3%
Oct '19	\$212K	-5.4%
Oct '18	\$224K	-14.3%



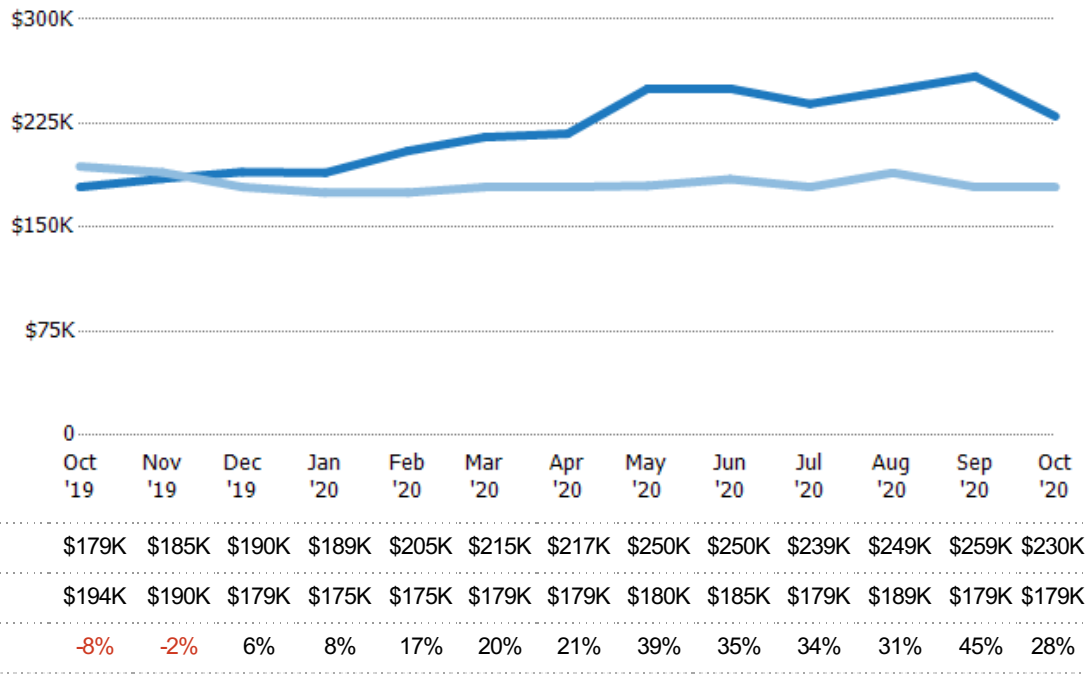
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Oct '20	\$230K	28.5%
Oct '19	\$179K	-7.6%
Oct '18	\$194K	-8.7%

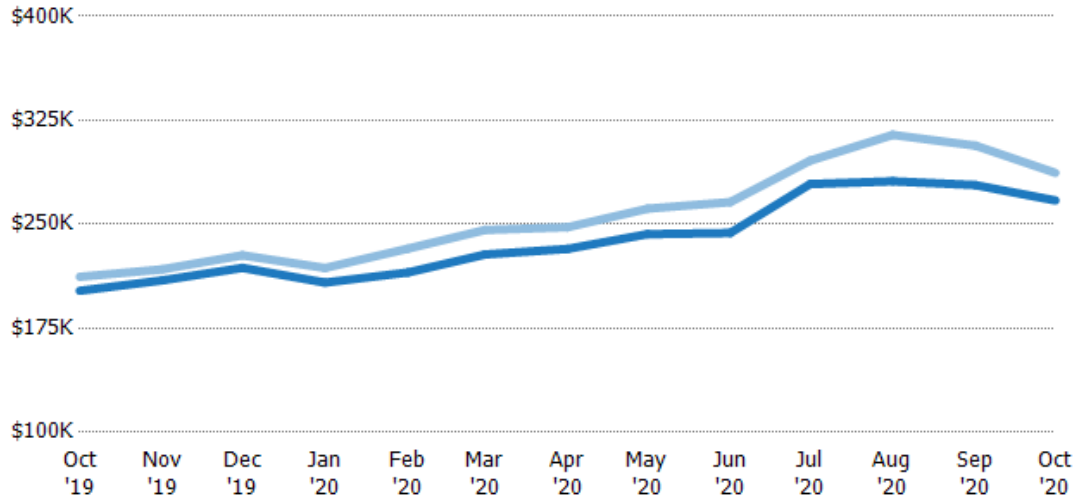


## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

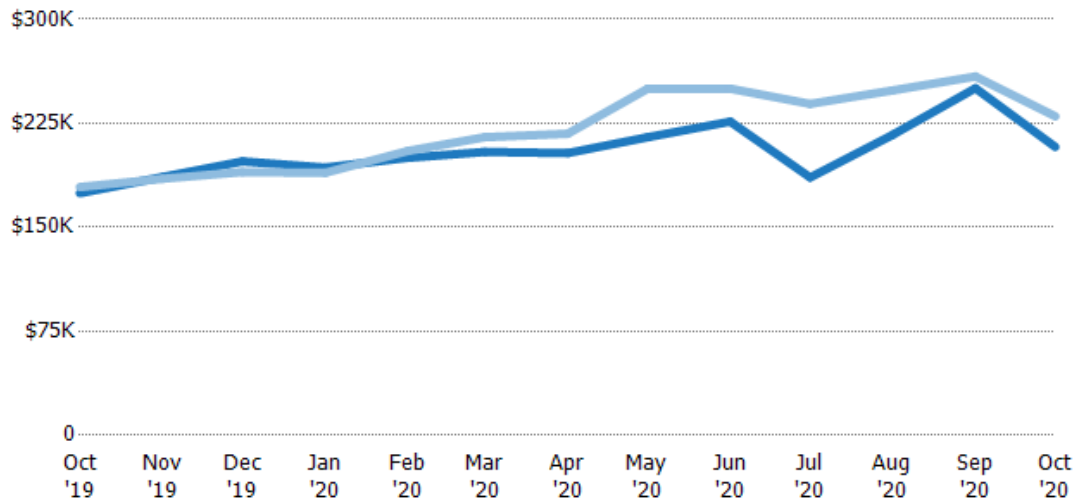


## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



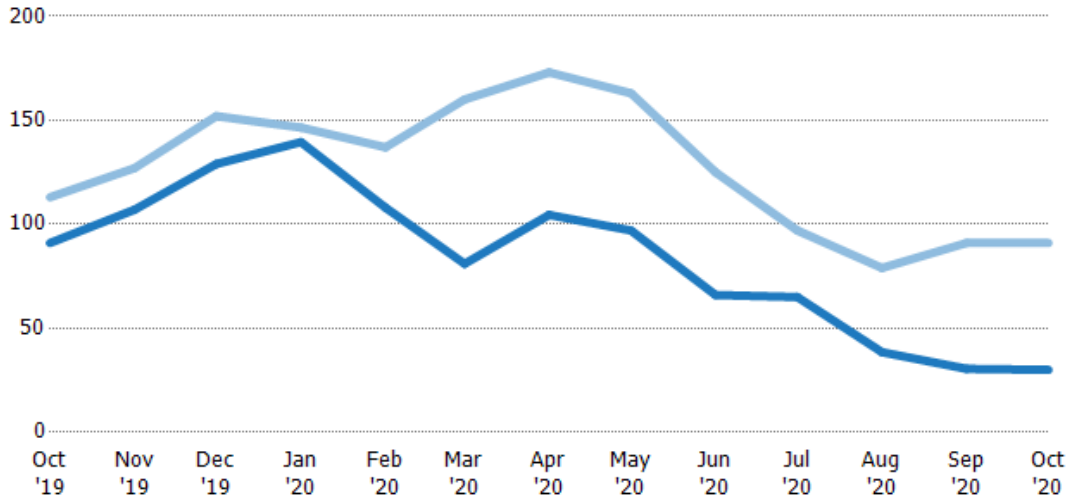
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Days	% Chg.
Oct '20	30	-67%
Oct '19	91	-19.5%
Oct '18	113	-0.9%



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	91	107	129	140	108	81	105	97	66	65	38.5	30.5	30
Prior Year	113	127	152	147	137	160	173	163	125	97	79	91	91
Percent Change from Prior Year	-19%	-16%	-15%	-5%	-21%	-49%	-40%	-40%	-47%	-33%	-51%	-66%	-67%

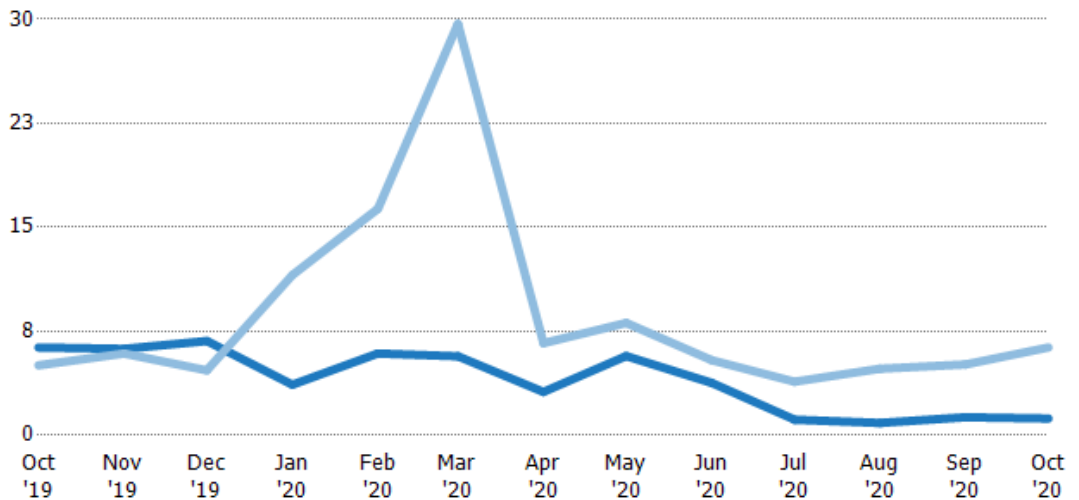
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Months	% Chg.
Oct '20	1.21	-80.9%
Oct '19	6.33	25.5%
Oct '18	5.05	-7.5%



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	6.33	6.23	6.8	3.65	5.9	5.7	3.13	5.71	3.78	1.13	0.89	1.3	1.21
Prior Year	5.05	5.89	4.68	11.6	16.3	29.7	6.64	8.1	5.41	3.86	4.8	5.11	6.33
Percent Change from Prior Year	26%	6%	45%	-68%	-64%	-81%	-53%	-29%	-30%	-71%	-81%	-75%	-81%

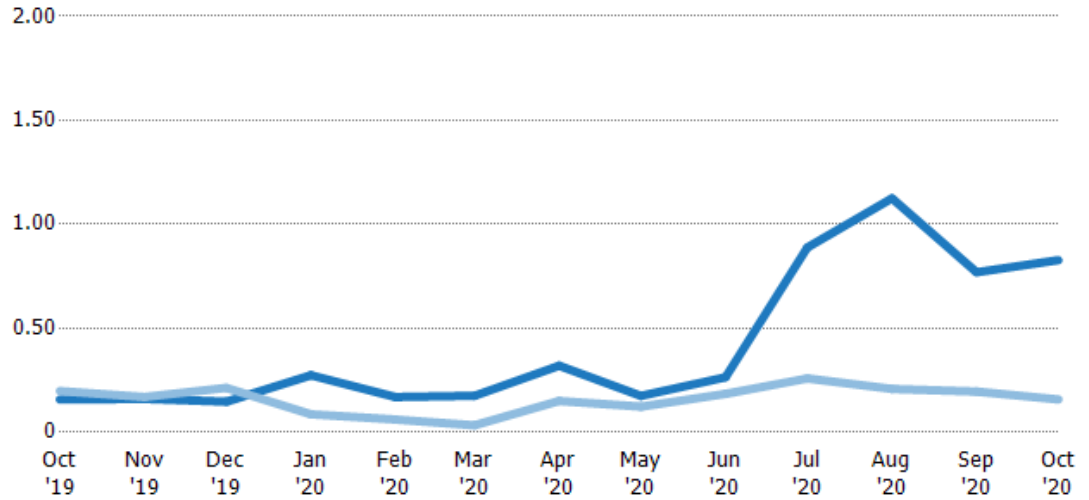
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Rate	Chg.
Oct '20	83%	-67%
Oct '19	16%	4%
Oct '18	20%	8.1%



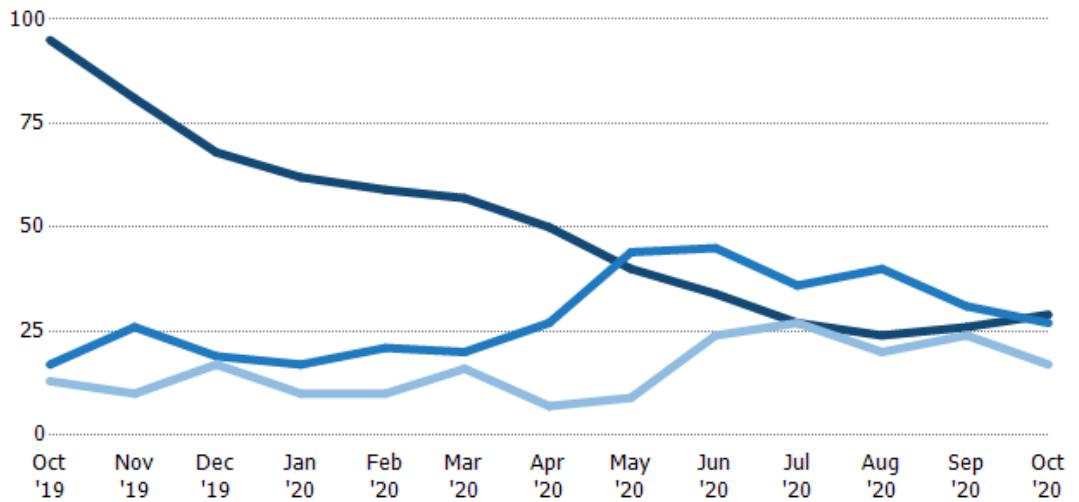
	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	16%	16%	15%	27%	17%	18%	32%	18%	26%	89%	113%	77%	83%
Prior Year	20%	17%	21%	9%	6%	3%	15%	12%	18%	26%	21%	20%	16%
Change from Prior Year	4%	1%	7%	-19%	-11%	-14%	-17%	-5%	-8%	-63%	-92%	-57%	-67%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Active	95	81	68	62	59	57	50	40	34	27	24	26	29
Pending	17	26	19	17	21	20	27	44	45	36	40	31	27
Sold	13	10	17	10	10	16	7	9	24	27	20	24	17

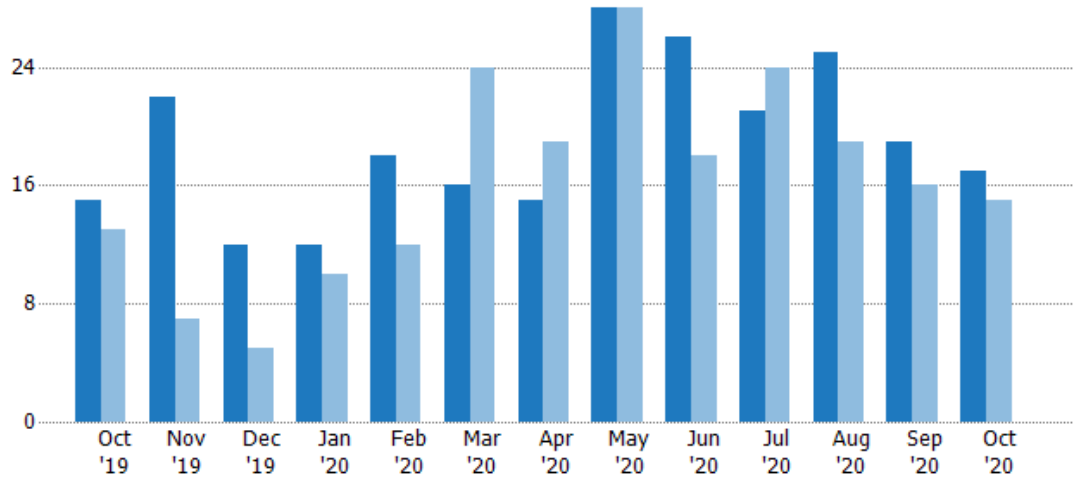
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Oct '20	17	13.3%
Oct '19	15	15.4%
Oct '18	13	30.8%



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	15	22	12	12	18	16	15	28	26	21	25	19	17
Prior Year	13	7	5	10	12	24	19	28	18	24	19	16	15
Percent Change from Prior Year	15%	214%	140%	20%	50%	-33%	-21%	0%	44%	-13%	32%	19%	13%

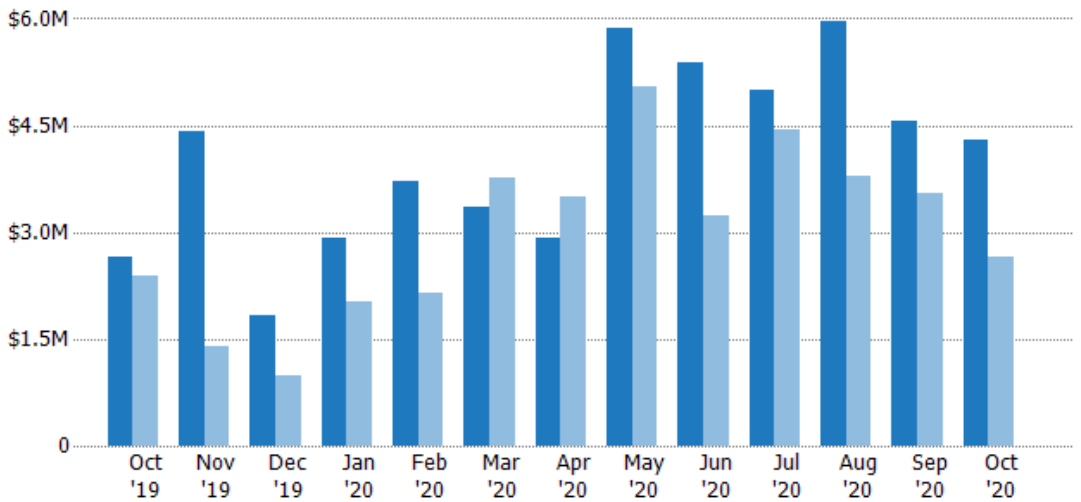
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Oct '20	\$4.29M	61.4%
Oct '19	\$2.66M	11.2%
Oct '18	\$2.39M	32.7%



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	\$2.66M	\$4.4M	\$1.82M	\$2.93M	\$3.71M	\$3.35M	\$2.91M	\$5.86M	\$5.38M	\$5M	\$5.96M	\$4.56M	\$4.29M
Prior Year	\$2.39M	\$1.4M	\$980K	\$2.03M	\$2.15M	\$3.77M	\$3.5M	\$5.04M	\$3.24M	\$4.43M	\$3.78M	\$3.56M	\$2.66M
Percent Change from Prior Year	11%	214%	86%	44%	72%	-11%	-17%	16%	66%	13%	58%	28%	61%



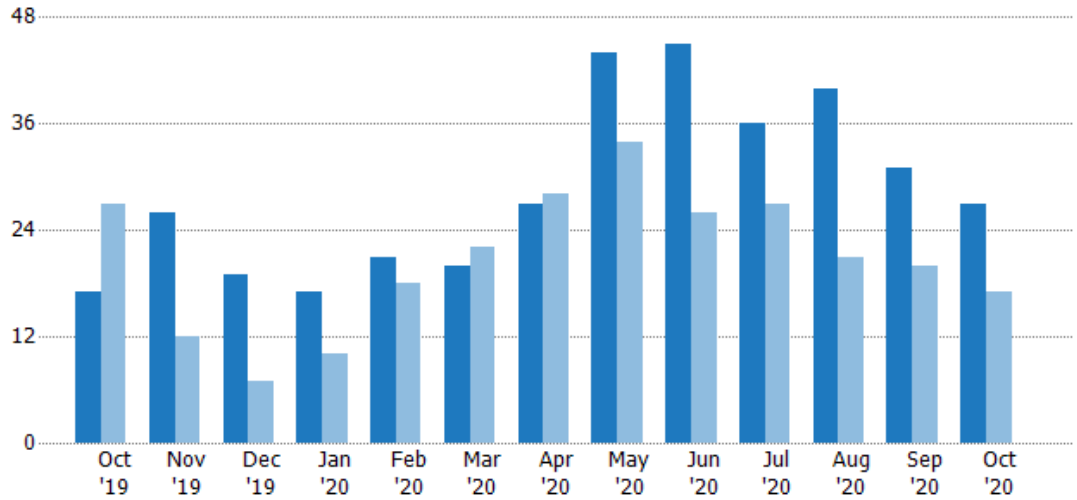
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Oct '20	27	58.8%
Oct '19	17	-37%
Oct '18	27	-22.2%



Current Year	17	26	19	17	21	20	27	44	45	36	40	31	27
Prior Year	27	12	7	10	18	22	28	34	26	27	21	20	17
Percent Change from Prior Year	-37%	117%	171%	70%	17%	-9%	-4%	29%	73%	33%	90%	55%	59%

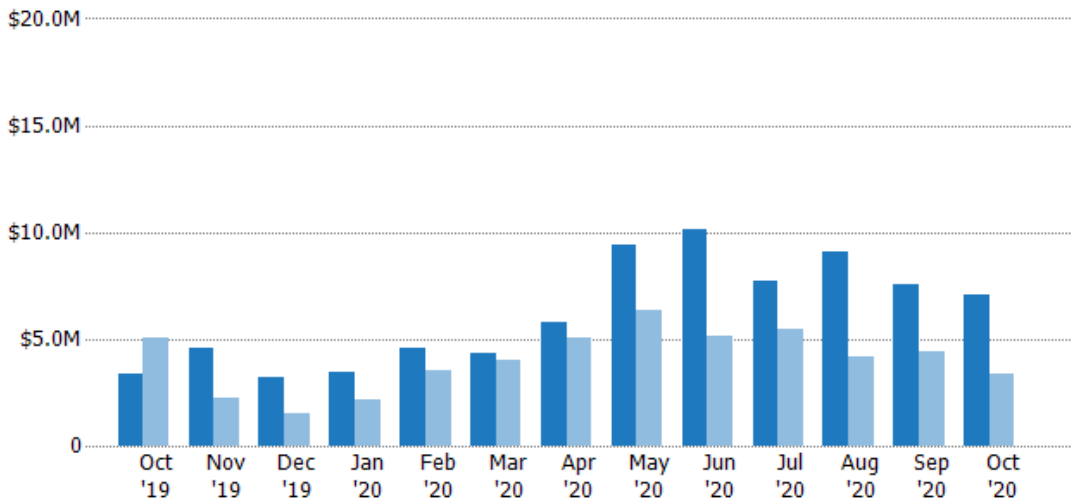
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Oct '20	\$7.05M	108%
Oct '19	\$3.39M	-32.7%
Oct '18	\$5.03M	-12%



Current Year	\$3.39M	\$4.56M	\$3.17M	\$3.44M	\$4.59M	\$4.3M	\$5.81M	\$9.4M	\$10.1M	\$7.74M	\$9.12M	\$7.58M	\$7.05M
Prior Year	\$5.03M	\$2.27M	\$1.51M	\$2.13M	\$3.56M	\$4M	\$5.04M	\$6.38M	\$5.11M	\$5.47M	\$4.19M	\$4.42M	\$3.39M
Percent Change from Prior Year	-33%	101%	110%	62%	29%	7%	15%	47%	98%	42%	117%	72%	108%

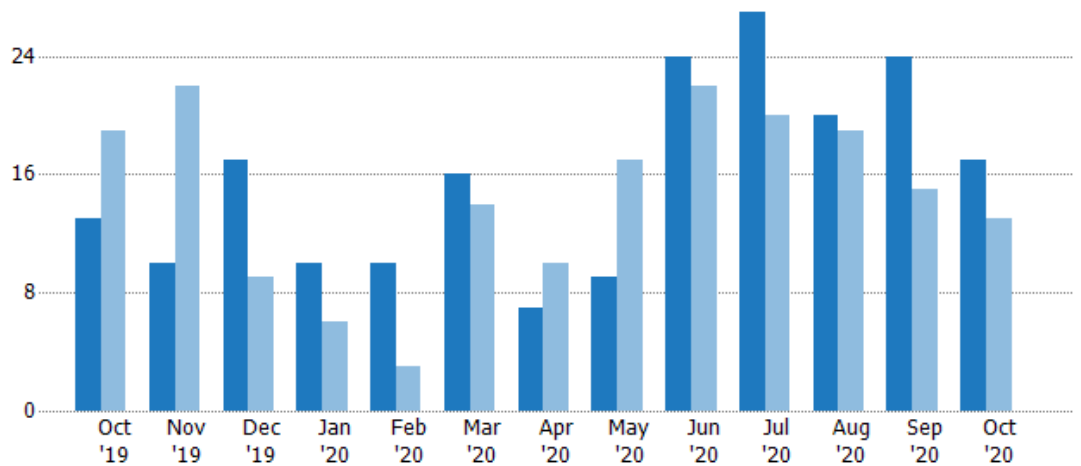
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Oct '20	17	30.8%
Oct '19	13	-31.6%
Oct '18	19	0%



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	13	10	17	10	10	16	7	9	24	27	20	24	17
Prior Year	19	22	9	6	3	14	10	17	22	20	19	15	13
Percent Change from Prior Year	-32%	-55%	89%	67%	233%	14%	-30%	-47%	9%	35%	5%	60%	31%

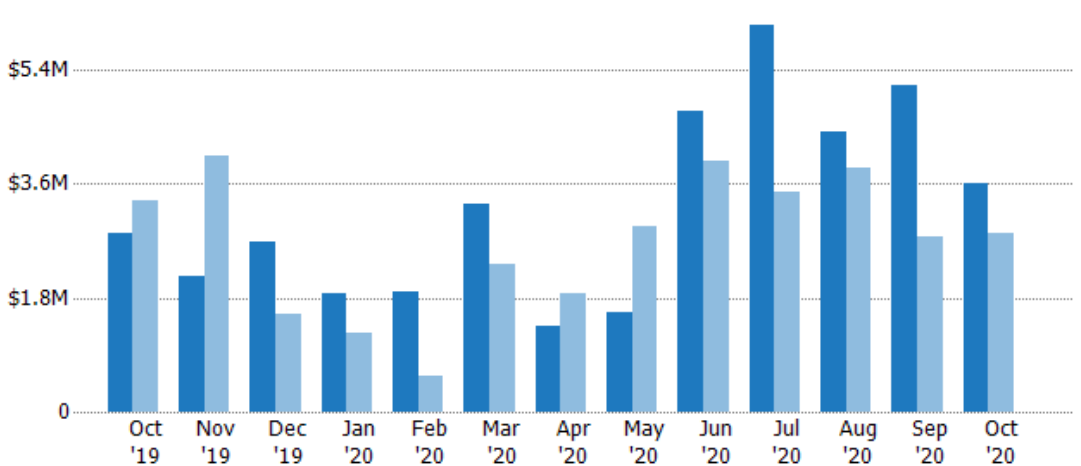
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Oct '20	\$3.61M	27.7%
Oct '19	\$2.83M	-15%
Oct '18	\$3.32M	5.9%



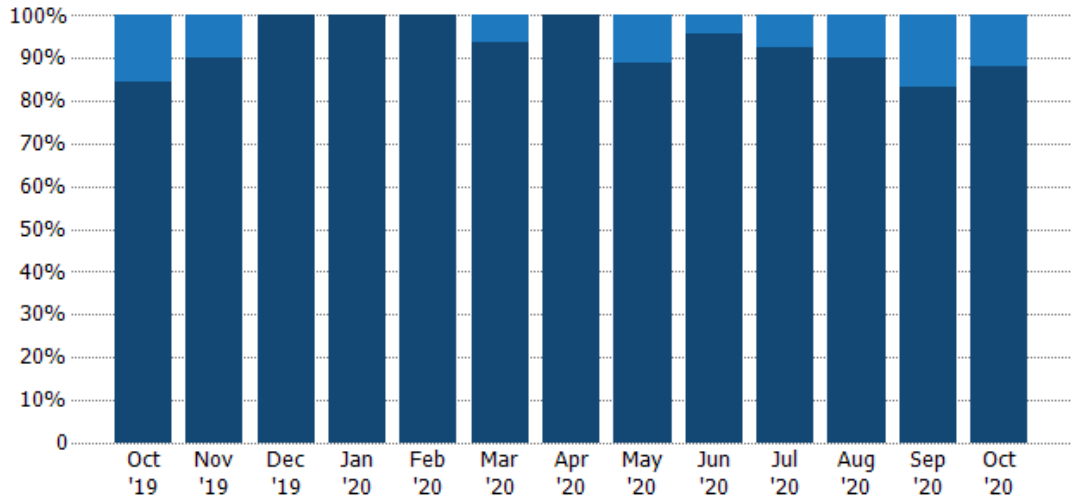
	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Current Year	\$2.83M	\$2.14M	\$2.69M	\$1.87M	\$1.88M	\$3.29M	\$1.36M	\$1.57M	\$4.73M	\$6.1M	\$4.43M	\$5.16M	\$3.61M
Prior Year	\$3.32M	\$4.05M	\$1.53M	\$1.25M	\$563K	\$2.34M	\$1.87M	\$2.93M	\$3.95M	\$3.47M	\$3.85M	\$2.77M	\$2.83M
Percent Change from Prior Year	-15%	-47%	75%	51%	234%	41%	-28%	-46%	20%	76%	15%	87%	28%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



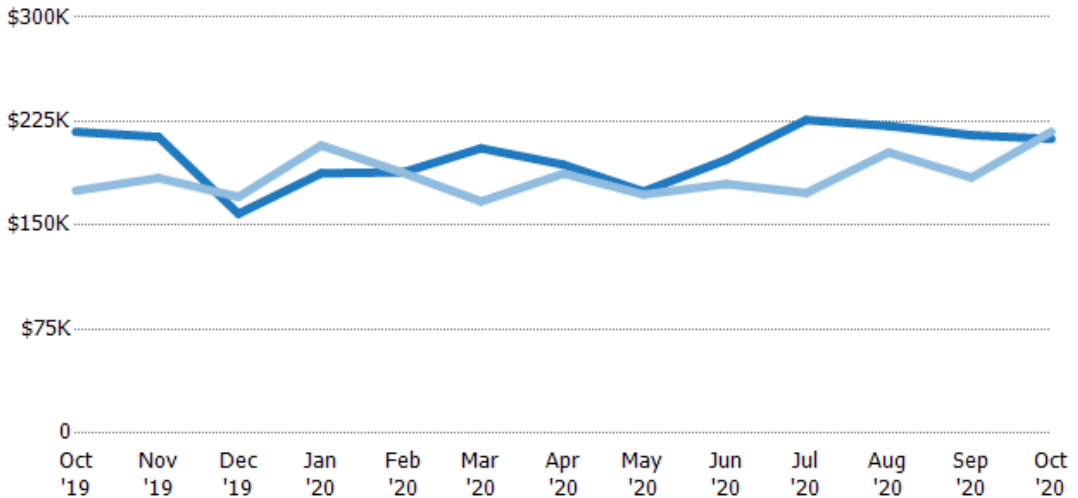
Condo/Townhouse	15%	10%	-	-	-	6%	-	11%	4%	7%	10%	17%	12%
Single Family Residence	85%	90%	100%	100%	100%	94%	100%	89%	96%	93%	90%	83%	88%

## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Current Year	\$217K	\$214K	\$158K	\$187K	\$188K	\$206K	\$194K	\$174K	\$197K	\$226K	\$222K	\$215K	\$212K
Prior Year	\$175K	\$184K	\$170K	\$208K	\$188K	\$167K	\$187K	\$172K	\$180K	\$173K	\$203K	\$184K	\$217K
Percent Change from Prior Year	24%	16%	-7%	-10%	0%	23%	3%	1%	10%	30%	9%	17%	-2%

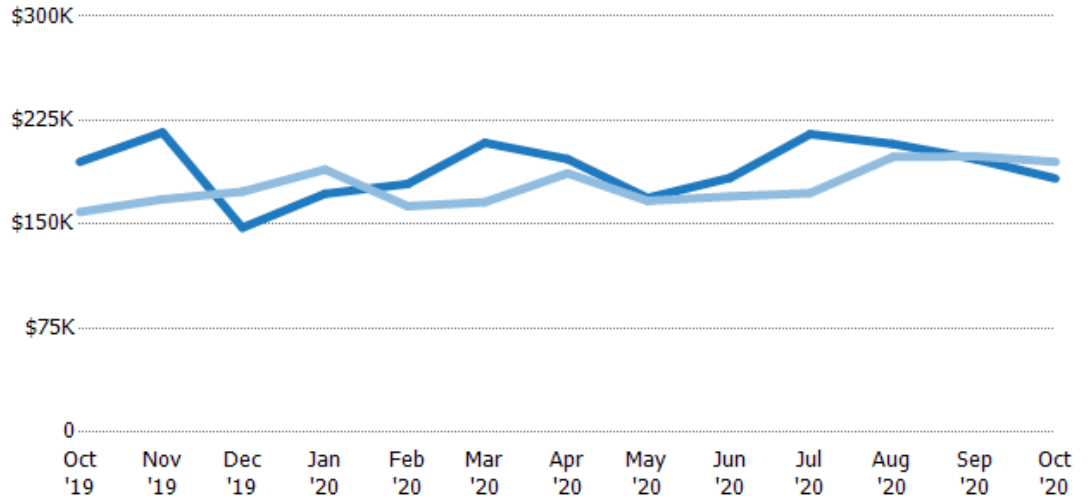
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Oct '20	\$183K	-6.2%
Oct '19	\$195K	22.7%
Oct '18	\$159K	3.8%



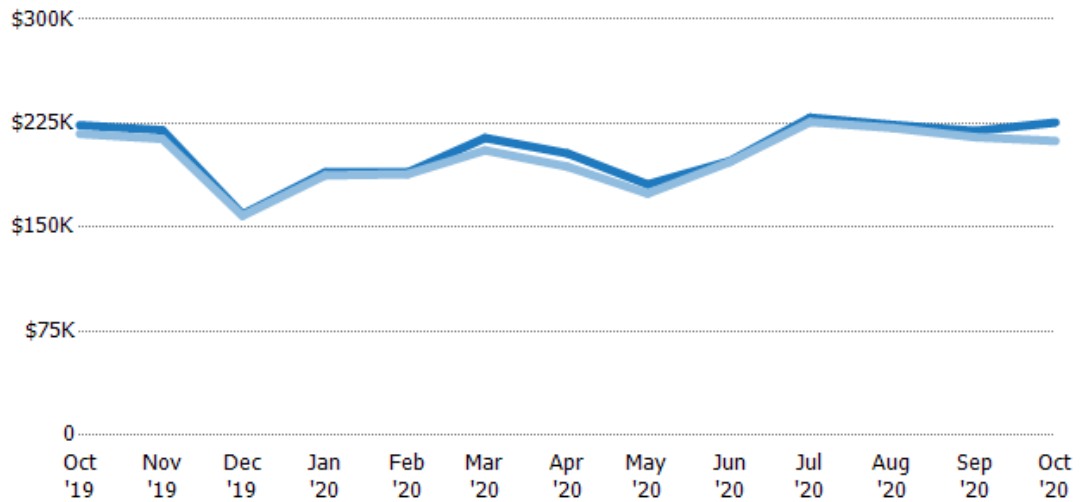
Current Year	\$195K	\$216K	\$148K	\$172K	\$179K	\$209K	\$197K	\$169K	\$184K	\$215K	\$208K	\$197K	\$183K
Prior Year	\$159K	\$168K	\$174K	\$190K	\$163K	\$166K	\$187K	\$167K	\$170K	\$173K	\$199K	\$199K	\$195K
Percent Change from Prior Year	23%	29%	-15%	-9%	10%	26%	5%	1%	8%	25%	5%	-1%	-6%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



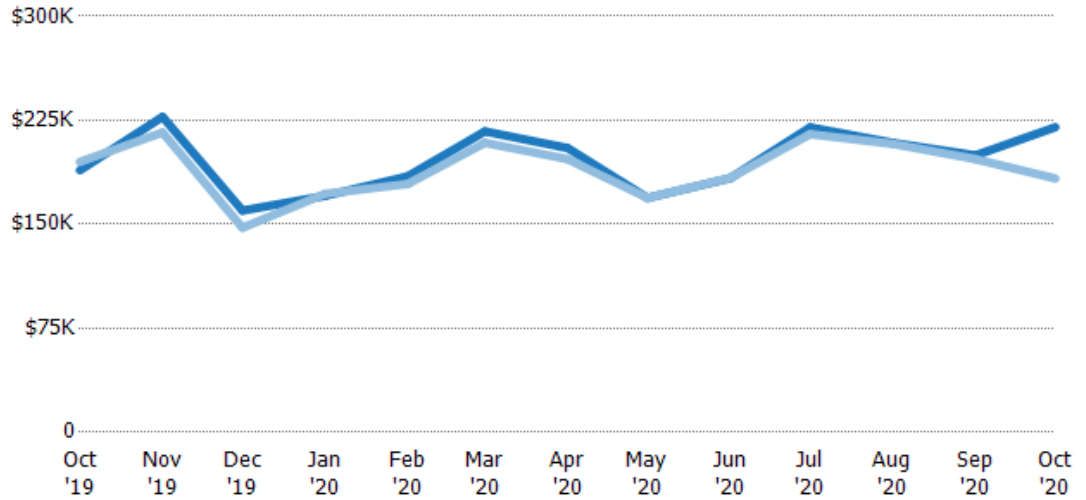
Avg List Price	\$224K	\$220K	\$159K	\$190K	\$190K	\$214K	\$203K	\$181K	\$198K	\$229K	\$224K	\$220K	\$226K
Avg Sales Price	\$217K	\$214K	\$158K	\$187K	\$188K	\$206K	\$194K	\$174K	\$197K	\$226K	\$222K	\$215K	\$212K
Avg Sales Price as a % of Avg List Price	97%	97%	99%	99%	99%	96%	95%	96%	100%	99%	99%	98%	94%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



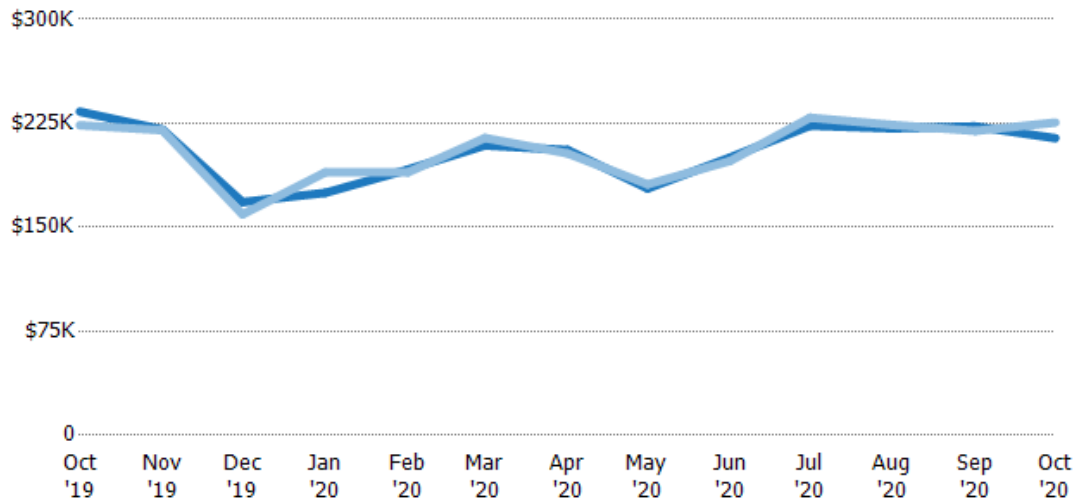
	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Median List Price	\$189K	\$228K	\$160K	\$171K	\$185K	\$217K	\$205K	\$169K	\$183K	\$220K	\$209K	\$200K	\$220K
Median Sales Price	\$195K	\$216K	\$148K	\$172K	\$179K	\$209K	\$197K	\$169K	\$184K	\$215K	\$208K	\$197K	\$183K
Med Sales Price as a % of Med List Price	103%	95%	92%	101%	97%	96%	96%	100%	100%	98%	100%	99%	83%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



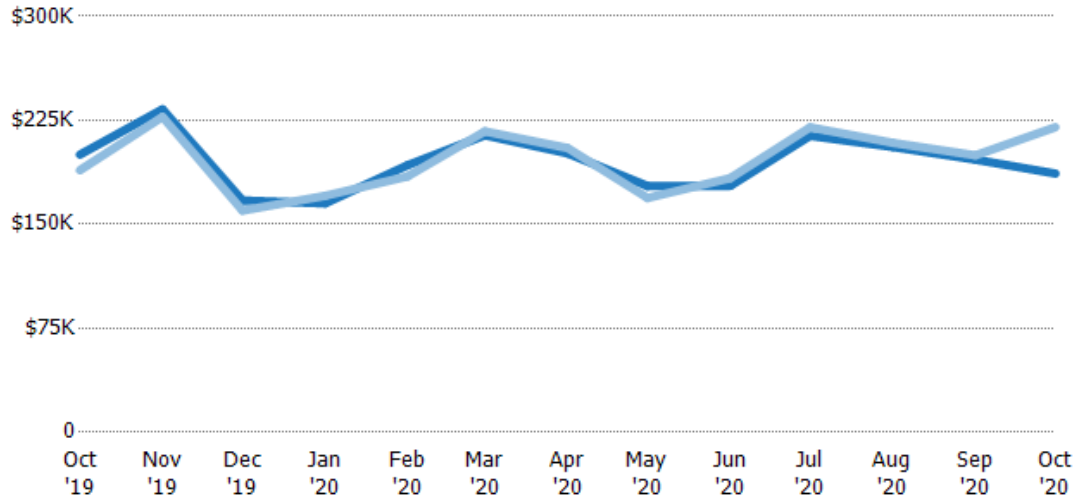
	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Avg Est Value	\$233K	\$220K	\$168K	\$175K	\$192K	\$209K	\$206K	\$178K	\$200K	\$223K	\$221K	\$223K	\$214K
Avg Sales Price	\$224K	\$220K	\$159K	\$190K	\$190K	\$214K	\$203K	\$181K	\$198K	\$229K	\$224K	\$220K	\$226K
Avg Sales Price as a % of Avg Est Value	96%	100%	95%	108%	99%	103%	99%	102%	99%	103%	101%	99%	105%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20
Median Est Value	\$200K	\$233K	\$167K	\$165K	\$193K	\$214K	\$201K	\$178K	\$178K	\$214K	\$206K	\$197K	\$187K
Median Sales Price	\$189K	\$228K	\$160K	\$171K	\$185K	\$217K	\$205K	\$169K	\$183K	\$220K	\$209K	\$200K	\$220K
Med Sales Price as a % of Med Est Value	94%	98%	96%	103%	96%	101%	102%	95%	103%	103%	101%	102%	118%