

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Nov 2020	Nov 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	13	13	+/-	181	226	-19.9%
New Listing Volume	\$4,112,400	\$2,863,000	+43.6%	\$43,160,600	\$44,443,895	-2.9%
Active Listing Count	26	81	-67.9%	N/A	N/A	
Active Listing Volume	\$7,991,100	\$17,620,845	-54.6%	N/A	N/A	
Average Listing Price	\$307,350	\$217,541	+41.3%	\$260,349	\$210,692	+23.6%
Median Listing Price	\$297,500	\$185,000	+60.8%	\$228,124	\$180,240	+26.6%
Median Days in RPR	44.5	107	-58.4%	63.76	119.73	-46.7%
Months of Inventory	1.5	6.2	-75.5%	2.9	6.2	-53.3%
Absorption Rate	65.38%	16.05%	+49.3%	34.33%	16.02%	+18.3%
Sales Activity Charts Metrics						
New Pending Sales Count	13	22	-40.9%	210	207	+1.4%
New Pending Sales Volume	\$2,762,000	\$4,404,200	-37.3%	\$46,699,750	\$38,568,600	+21.1%
Pending Sales Count	25	26	-3.8%	N/A	N/A	
Pending Sales Volume	\$6,003,300	\$4,558,800	+31.7%	N/A	N/A	
Closed Sales Count	14	10	+40%	178	149	+19.5%
Closed Sales Volume	\$3,713,150	\$2,137,000	+73.8%	\$37,717,787	\$27,945,200	+35%
Average Sales Price	\$265,225	\$213,700	+24.1%	\$211,898	\$187,552	+13%
Median Sales Price	\$220,000	\$216,250	+1.7%	\$196,848	\$183,221	+7.4%

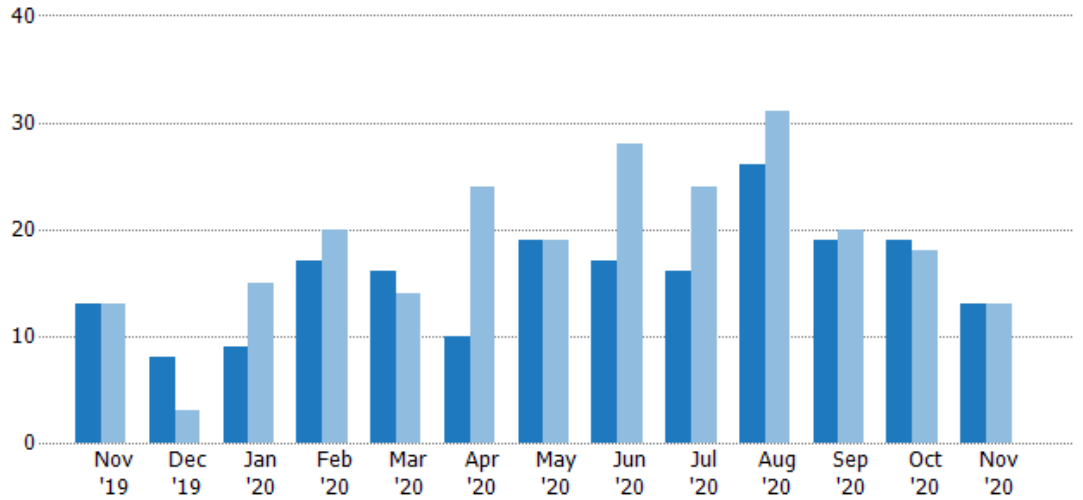
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Nov '20	13	0%
Nov '19	13	0%
Nov '18	13	-7.7%



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	13	8	9	17	16	10	19	17	16	26	19	19	13
Prior Year	13	3	15	20	14	24	19	28	24	31	20	18	13
Percent Change from Prior Year	0%	167%	-40%	-15%	14%	-58%	0%	-39%	-33%	-16%	-5%	6%	0%

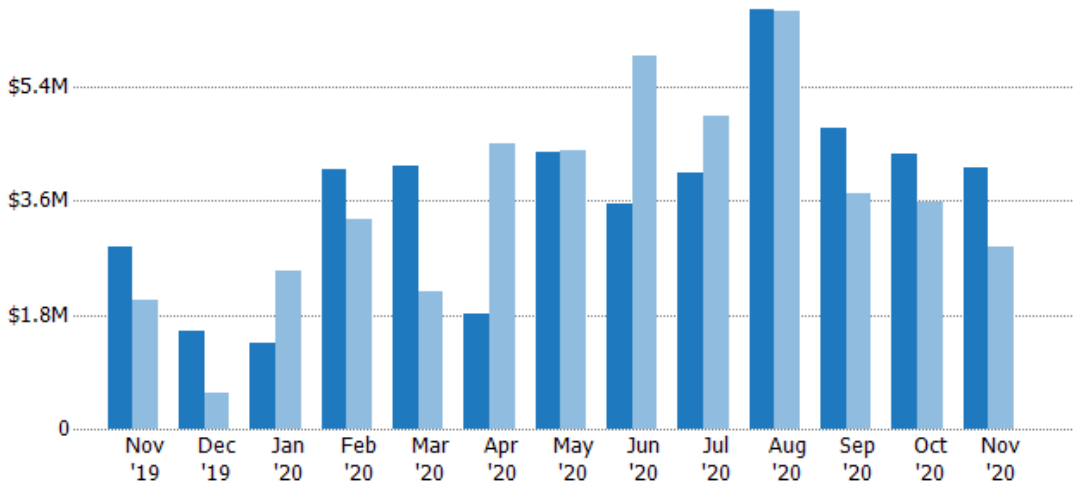
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Nov '20	\$4.11M	43.6%
Nov '19	\$2.86M	40.5%
Nov '18	\$2.04M	10.3%



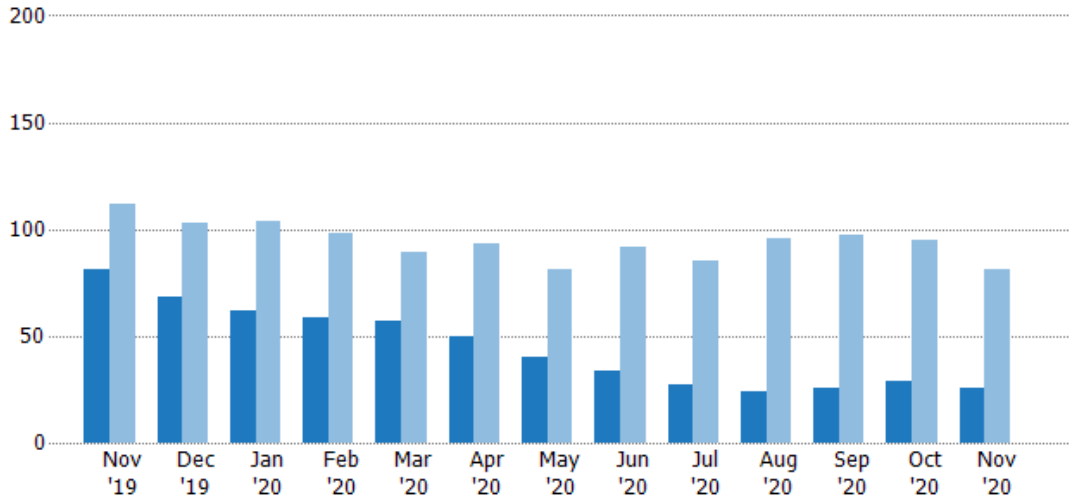
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	\$2.86M	\$1.54M	\$1.34M	\$4.09M	\$4.14M	\$1.8M	\$4.37M	\$3.56M	\$4.04M	\$6.62M	\$4.75M	\$4.34M	\$4.11M
Prior Year	\$2.04M	\$571K	\$2.5M	\$3.3M	\$2.17M	\$4.49M	\$4.4M	\$5.9M	\$4.95M	\$6.59M	\$3.73M	\$3.57M	\$2.86M
Percent Change from Prior Year	41%	169%	-46%	24%	91%	-60%	-1%	-40%	-18%	1%	27%	22%	44%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



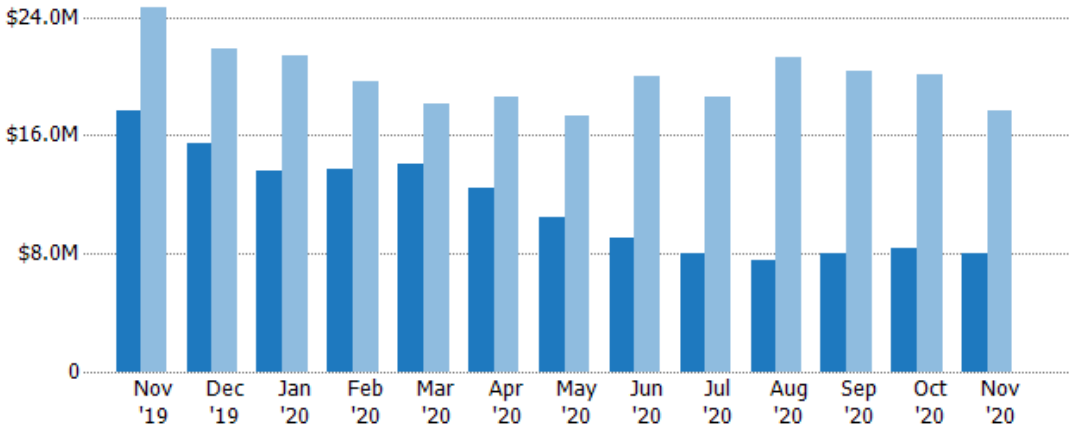
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	81	68	62	59	57	50	40	34	27	24	26	29	26
Prior Year	112	103	104	98	89	93	81	92	85	96	97	95	81
Percent Change from Prior Year	-28%	-34%	-40%	-40%	-36%	-46%	-51%	-63%	-68%	-75%	-73%	-69%	-68%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	\$17.6M	\$15.5M	\$13.5M	\$13.7M	\$14M	\$12.4M	\$10.5M	\$9.04M	\$7.99M	\$7.55M	\$7.97M	\$8.33M	\$7.99M
Prior Year	\$24.7M	\$21.8M	\$21.4M	\$19.7M	\$18.2M	\$18.6M	\$17.3M	\$19.9M	\$18.6M	\$21.3M	\$20.3M	\$20.2M	\$17.6M
Percent Change from Prior Year	-29%	-29%	-37%	-30%	-23%	-33%	-40%	-55%	-57%	-65%	-61%	-59%	-55%

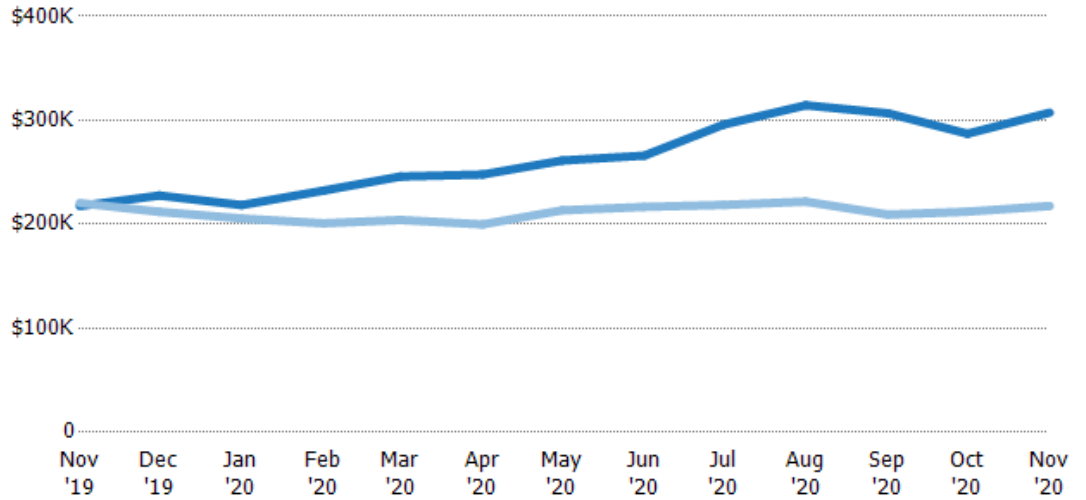
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Nov '20	\$307K	41.3%
Nov '19	\$218K	-1.3%
Nov '18	\$220K	-16.6%



Current Year	\$218K	\$228K	\$218K	\$232K	\$246K	\$248K	\$261K	\$266K	\$296K	\$314K	\$307K	\$287K	\$307K
Prior Year	\$220K	\$212K	\$206K	\$201K	\$204K	\$200K	\$213K	\$217K	\$219K	\$222K	\$209K	\$212K	\$218K
Percent Change from Prior Year	-1%	7%	6%	16%	20%	24%	22%	23%	35%	42%	47%	35%	41%

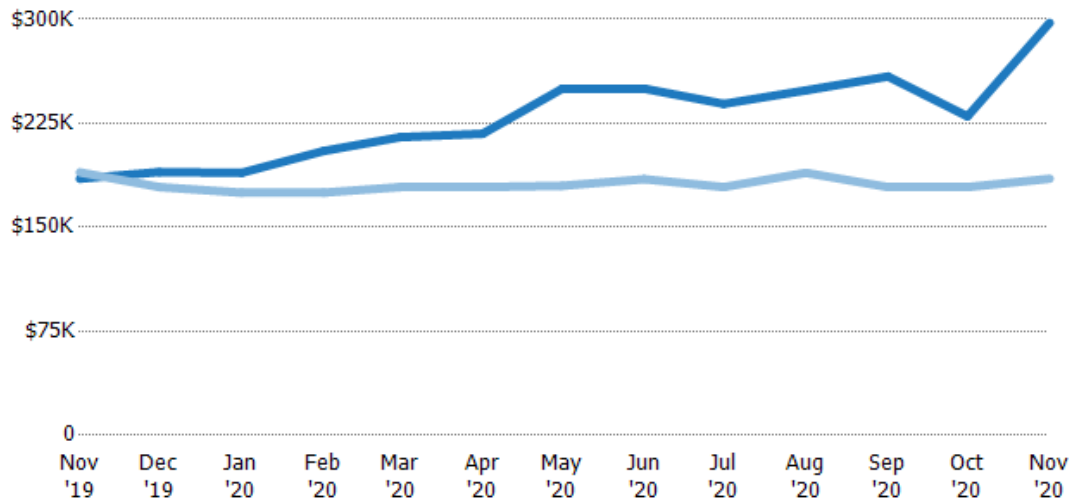
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Nov '20	\$298K	60.8%
Nov '19	\$185K	-2.4%
Nov '18	\$190K	-13.8%



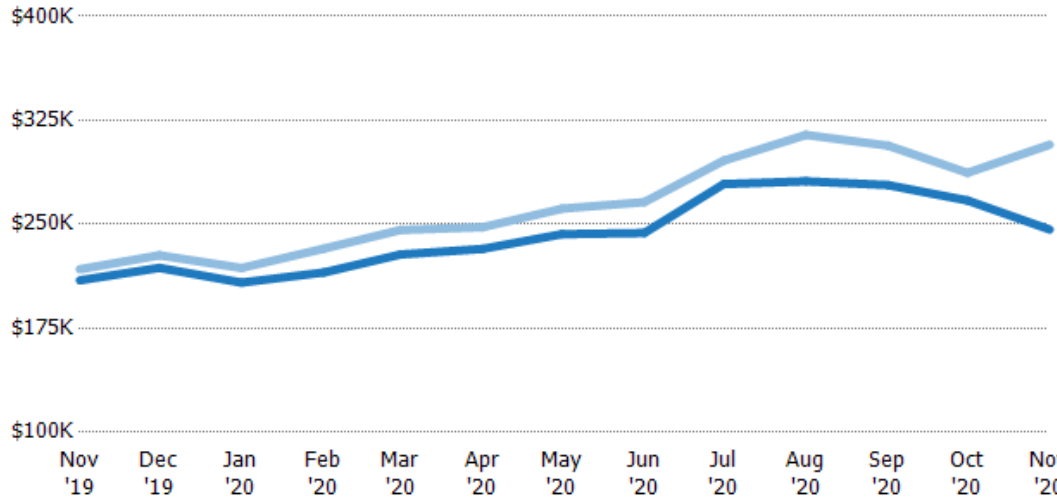
Current Year	\$185K	\$190K	\$189K	\$205K	\$215K	\$217K	\$250K	\$250K	\$239K	\$249K	\$259K	\$230K	\$298K
Prior Year	\$190K	\$179K	\$175K	\$175K	\$179K	\$179K	\$180K	\$185K	\$179K	\$189K	\$179K	\$179K	\$185K
Percent Change from Prior Year	-2%	6%	8%	17%	20%	21%	39%	35%	34%	31%	45%	28%	61%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



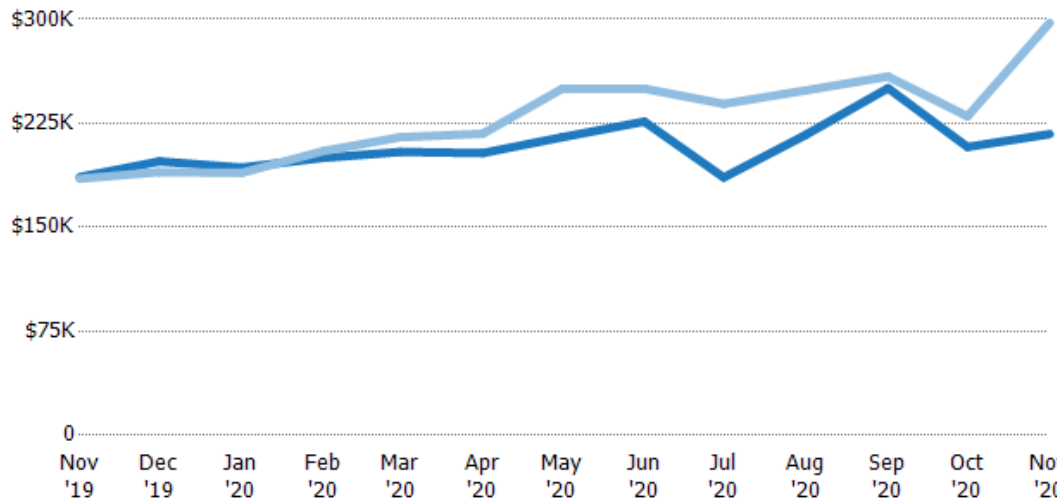
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Avg Est Value	\$210K	\$219K	\$208K	\$215K	\$228K	\$232K	\$243K	\$244K	\$279K	\$281K	\$278K	\$267K	\$246K
Avg Listing Price	\$218K	\$228K	\$218K	\$232K	\$246K	\$248K	\$261K	\$266K	\$296K	\$314K	\$307K	\$287K	\$307K
Avg Listing Price as a % of Avg Est Value	104%	104%	105%	108%	108%	107%	108%	109%	106%	112%	110%	107%	125%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Median Est Value	\$186K	\$198K	\$193K	\$200K	\$204K	\$204K	\$215K	\$226K	\$186K	\$217K	\$250K	\$208K	\$217K
Median Listing Price	\$185K	\$190K	\$189K	\$205K	\$215K	\$217K	\$250K	\$250K	\$239K	\$249K	\$259K	\$230K	\$298K
Med Listing Price as a % of Med Est Value	99%	96%	98%	102%	105%	107%	116%	110%	129%	115%	103%	111%	137%

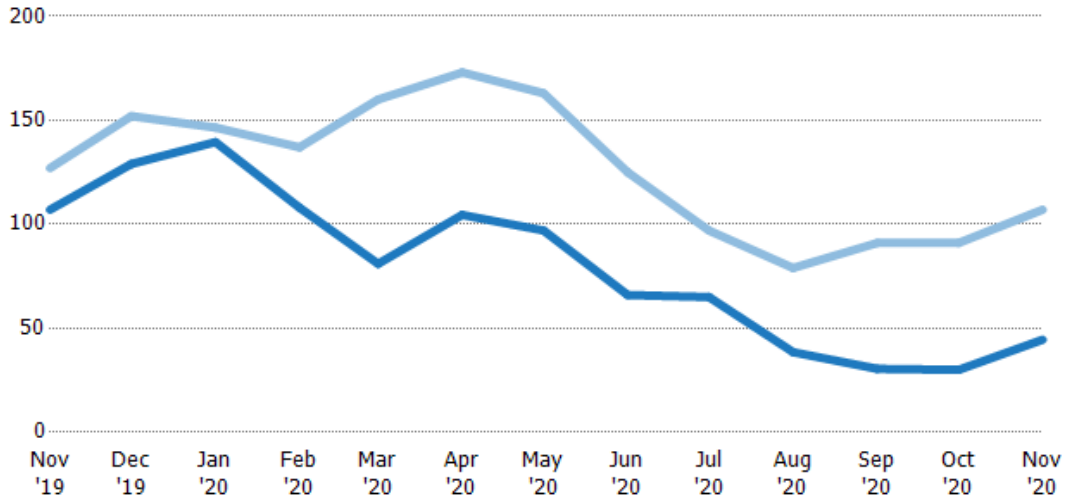
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Days	% Chg.
Nov '20	44.5	-58.4%
Nov '19	107	-15.7%
Nov '18	127	-0.8%



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	107	129	140	108	81	105	97	66	65	38.5	30.5	30	44.5
Prior Year	127	152	147	137	160	173	163	125	97	79	91	91	107
Percent Change from Prior Year	-16%	-15%	-5%	-21%	-49%	-40%	-40%	-47%	-33%	-51%	-66%	-67%	-58%

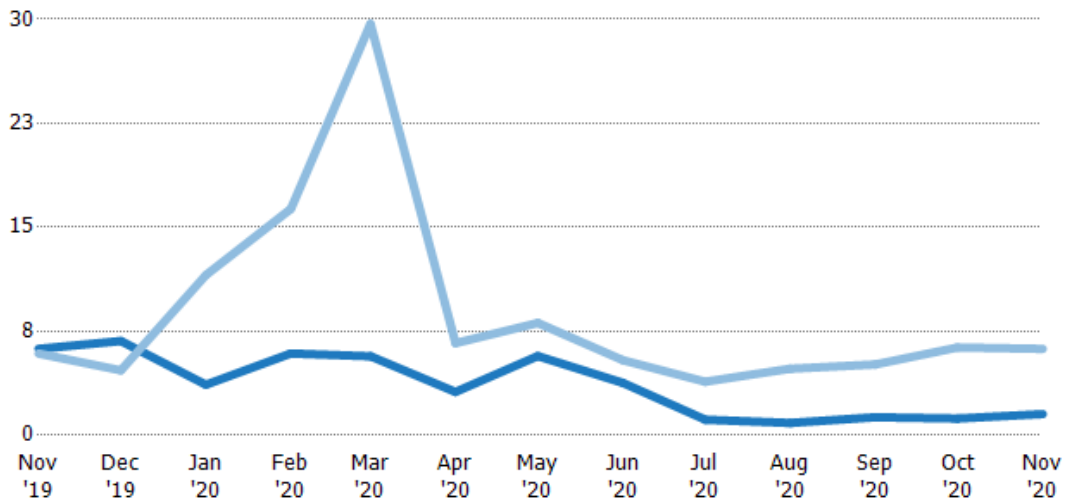
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Months	% Chg.
Nov '20	1.53	-75.5%
Nov '19	6.23	5.7%
Nov '18	5.89	-29.5%



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Current Year	6.23	6.8	3.65	5.9	5.7	3.13	5.71	3.78	1.13	0.89	1.3	1.21	1.53
Prior Year	5.89	4.68	11.6	16.3	29.7	6.64	8.1	5.41	3.86	4.8	5.11	6.33	6.23
Percent Change from Prior Year	6%	45%	-68%	-64%	-81%	-53%	-29%	-30%	-71%	-81%	-75%	-81%	-75%

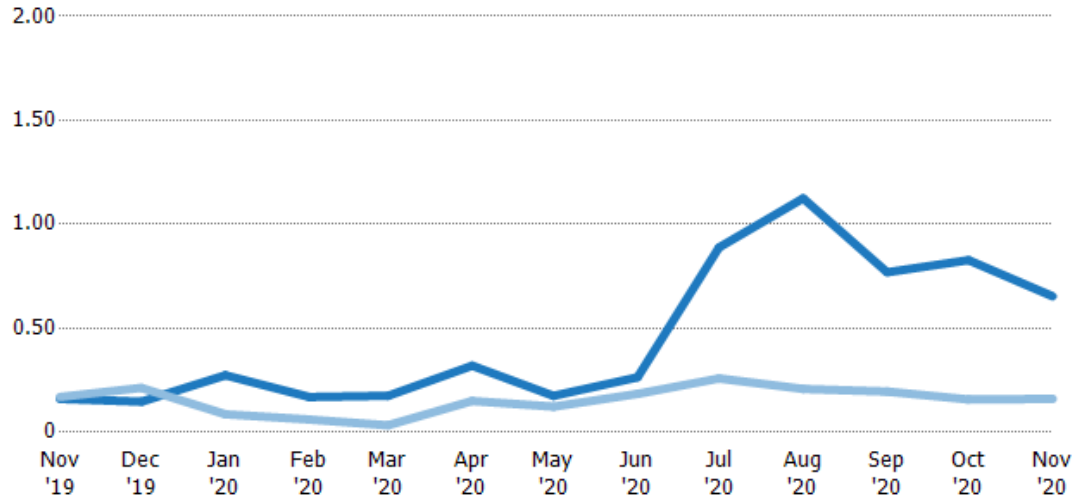
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Nov '20	65%	-49.3%
Nov '19	16%	0.9%
Nov '18	17%	41.8%



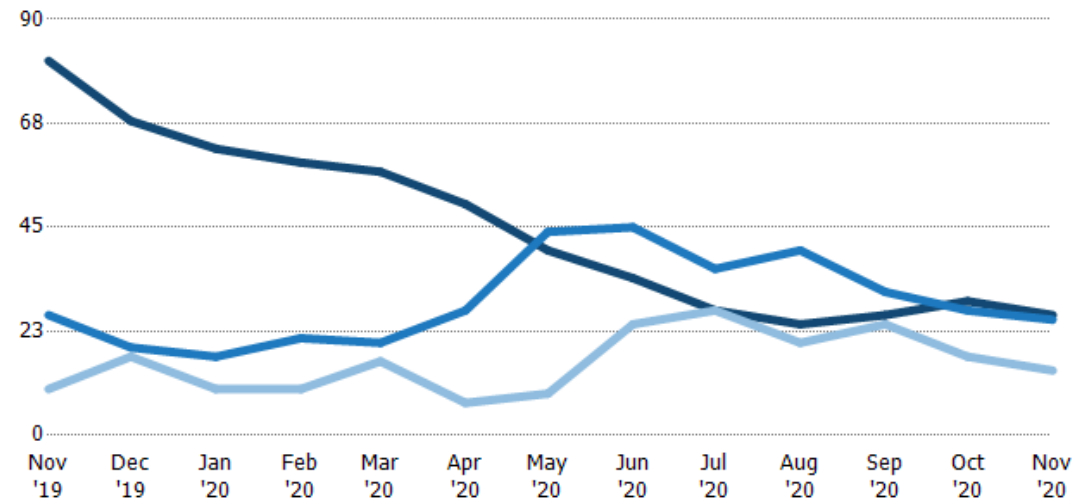
Current Year	16%	15%	27%	17%	18%	32%	18%	26%	89%	113%	77%	83%	65%
Prior Year	17%	21%	9%	6%	3%	15%	12%	18%	26%	21%	20%	16%	16%
Change from Prior Year	1%	7%	-19%	-11%	-14%	-17%	-5%	-8%	-63%	-92%	-57%	-67%	-49%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Active	81	68	62	59	57	50	40	34	27	24	26	29	26
Pending	26	19	17	21	20	27	44	45	36	40	31	27	25
Sold	10	17	10	10	16	7	9	24	27	20	24	17	14

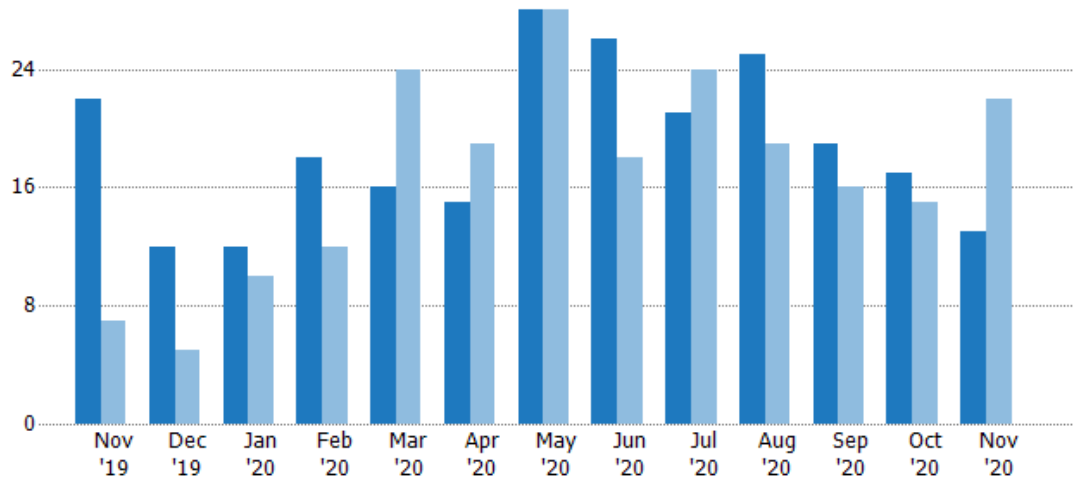
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Nov '20	13	-40.9%
Nov '19	22	214.3%
Nov '18	7	57.1%



Current Year	22	12	12	18	16	15	28	26	21	25	19	17	13
Prior Year	7	5	10	12	24	19	28	18	24	19	16	15	22
Percent Change from Prior Year	214%	140%	20%	50%	-33%	-21%	0%	44%	-13%	32%	19%	13%	-41%

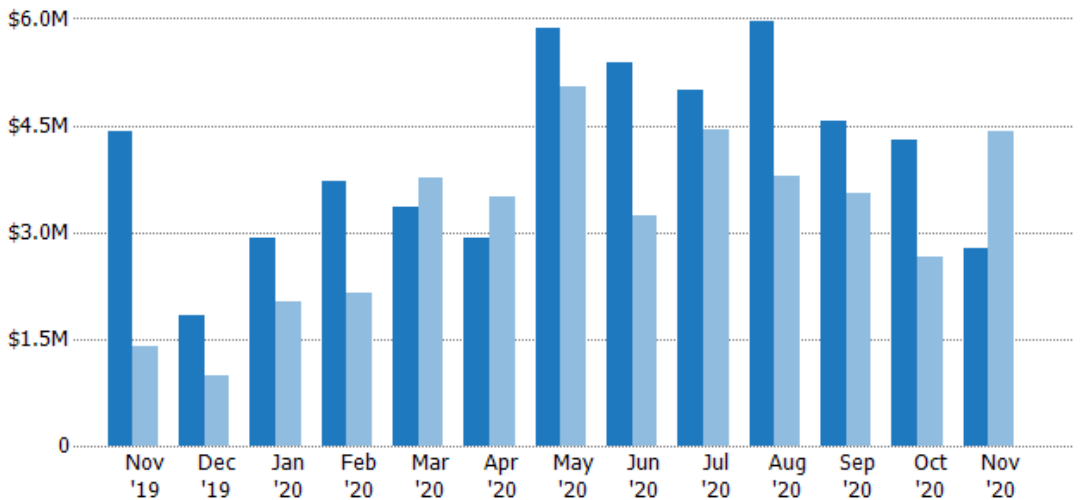
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Nov '20	\$2.76M	-37.3%
Nov '19	\$4.4M	213.7%
Nov '18	\$1.4M	81.9%



Current Year	\$4.4M	\$1.82M	\$2.93M	\$3.71M	\$3.35M	\$2.91M	\$5.86M	\$5.38M	\$5M	\$5.96M	\$4.56M	\$4.29M	\$2.76M
Prior Year	\$1.4M	\$980K	\$2.03M	\$2.15M	\$3.77M	\$3.5M	\$5.04M	\$3.24M	\$4.43M	\$3.78M	\$3.56M	\$2.66M	\$4.4M
Percent Change from Prior Year	214%	86%	44%	72%	-11%	-17%	16%	66%	13%	58%	28%	61%	-37%

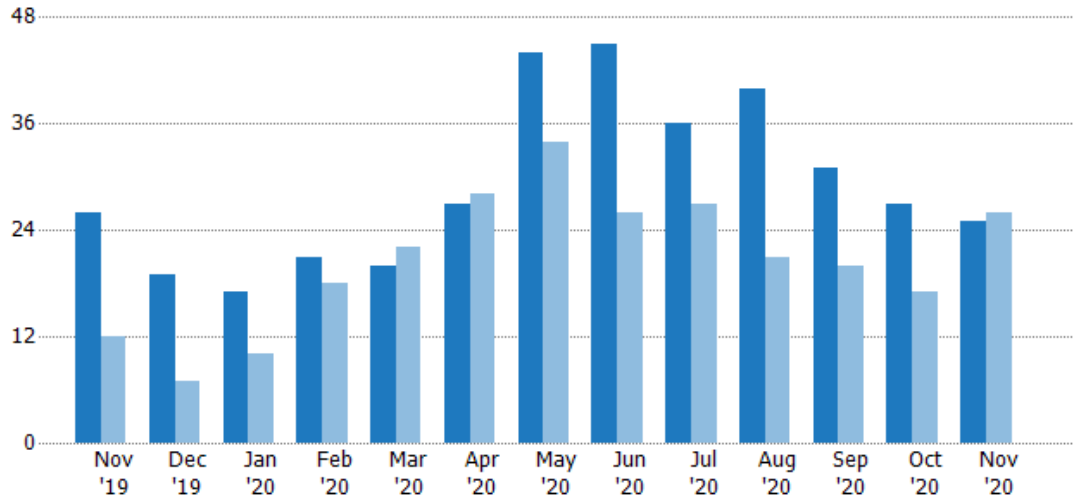
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Nov '20	25	-3.8%
Nov '19	26	116.7%
Nov '18	12	50%



Current Year	26	19	17	21	20	27	44	45	36	40	31	27	25
Prior Year	12	7	10	18	22	28	34	26	27	21	20	17	26
Percent Change from Prior Year	117%	171%	70%	17%	-9%	-4%	29%	73%	33%	90%	55%	59%	-4%

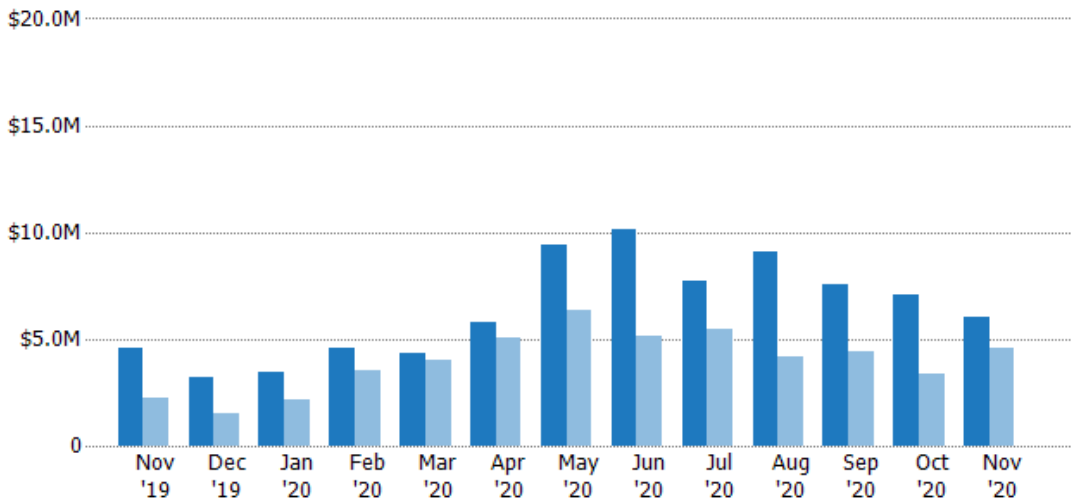
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Nov '20	\$6M	31.7%
Nov '19	\$4.56M	101%
Nov '18	\$2.27M	69.9%



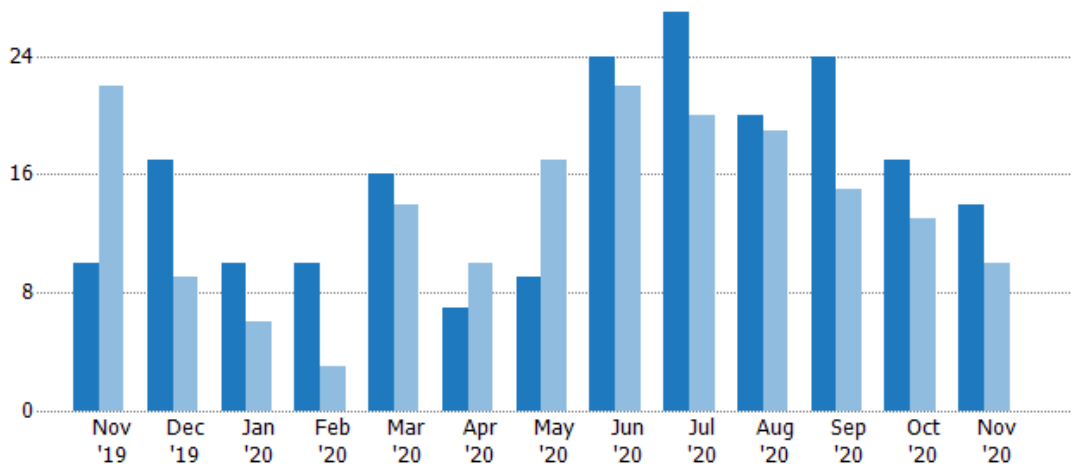
Current Year	\$4.56M	\$3.17M	\$3.44M	\$4.59M	\$4.3M	\$5.81M	\$9.4M	\$10.1M	\$7.74M	\$9.12M	\$7.58M	\$7.05M	\$6M
Prior Year	\$2.27M	\$1.51M	\$2.13M	\$3.56M	\$4M	\$5.04M	\$6.38M	\$5.11M	\$5.47M	\$4.19M	\$4.42M	\$3.39M	\$4.56M
Percent Change from Prior Year	101%	110%	62%	29%	7%	15%	47%	98%	42%	117%	72%	108%	32%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



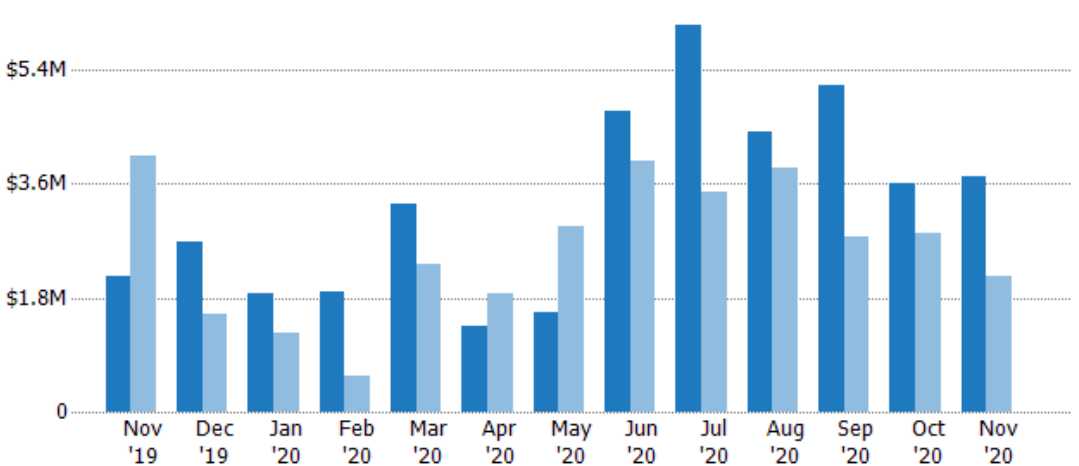
Month/Year	Count	% Chg.
Nov '20	14	40%
Nov '19	10	-54.5%
Nov '18	22	-40.9%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



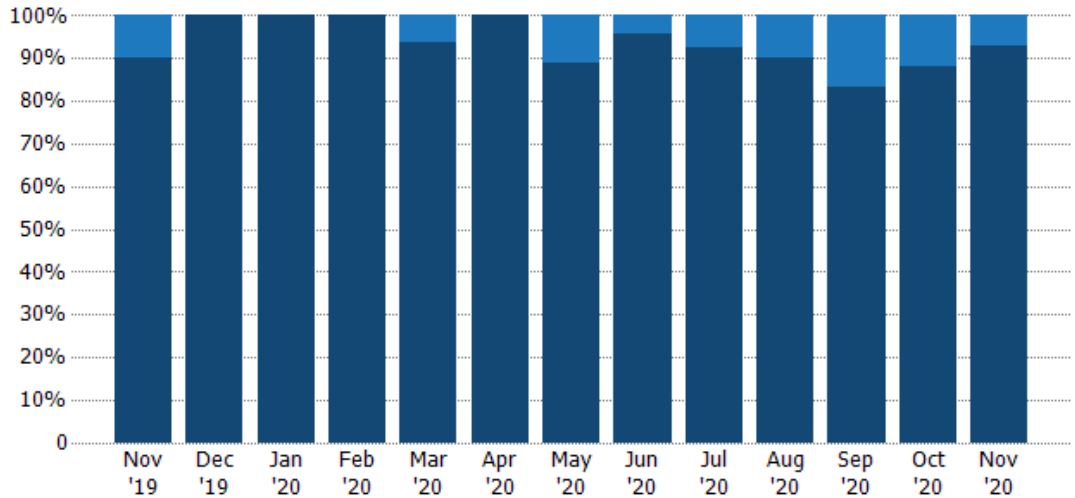
Month/Year	Volume	% Chg.
Nov '20	\$3.71M	73.8%
Nov '19	\$2.14M	-47.2%
Nov '18	\$4.05M	-29.3%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



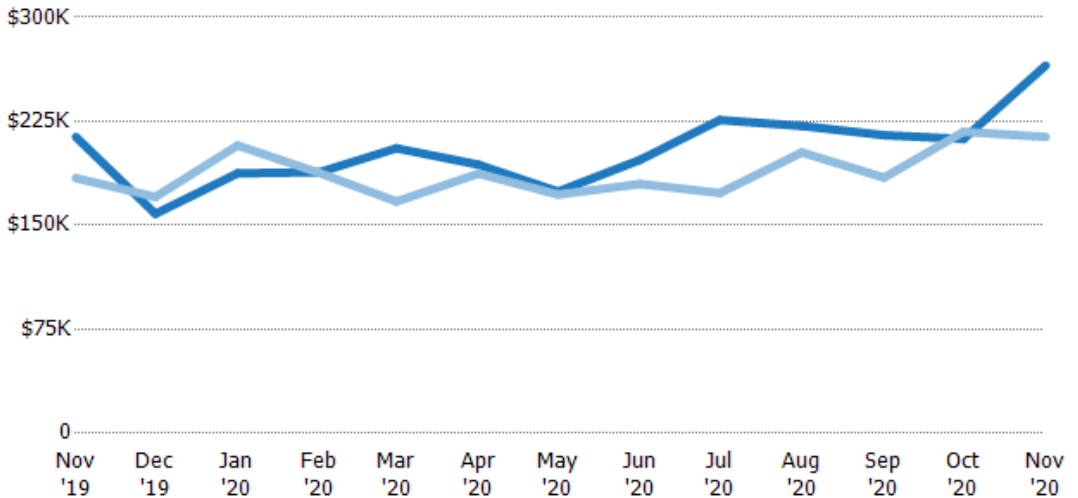
Condo/Townhouse	10%	-	-	-	6%	-	11%	4%	7%	10%	17%	12%	7%
Single Family Residence	90%	100%	100%	100%	94%	100%	89%	96%	93%	90%	83%	88%	93%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$214K	\$158K	\$187K	\$188K	\$206K	\$194K	\$174K	\$197K	\$226K	\$222K	\$215K	\$212K	\$265K
Prior Year	\$184K	\$170K	\$208K	\$188K	\$167K	\$187K	\$172K	\$180K	\$173K	\$203K	\$184K	\$217K	\$214K
Percent Change from Prior Year	16%	-7%	-10%	0%	23%	3%	1%	10%	30%	9%	17%	-2%	24%

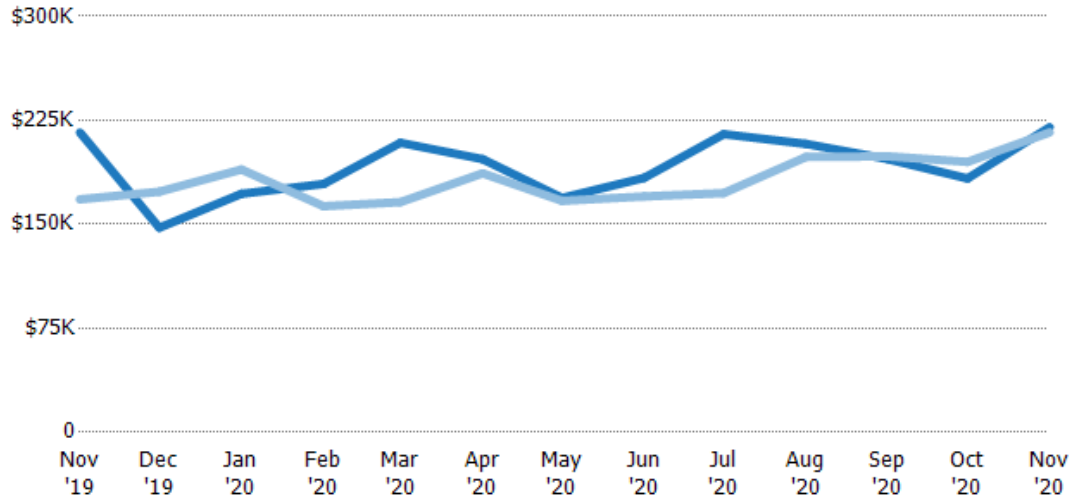
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Nov '20	\$220K	1.7%
Nov '19	\$216K	28.7%
Nov '18	\$168K	12.5%



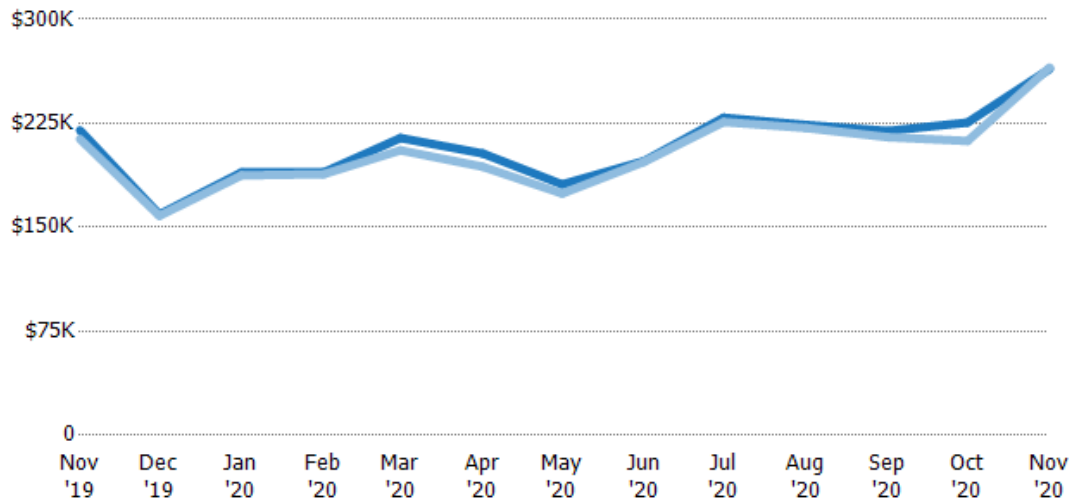
Current Year	\$216K	\$148K	\$172K	\$179K	\$209K	\$197K	\$169K	\$184K	\$215K	\$208K	\$197K	\$183K	\$220K
Prior Year	\$168K	\$174K	\$190K	\$163K	\$166K	\$187K	\$167K	\$170K	\$173K	\$199K	\$199K	\$195K	\$216K
Percent Change from Prior Year	29%	-15%	-9%	10%	26%	5%	1%	8%	25%	5%	-1%	-6%	2%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



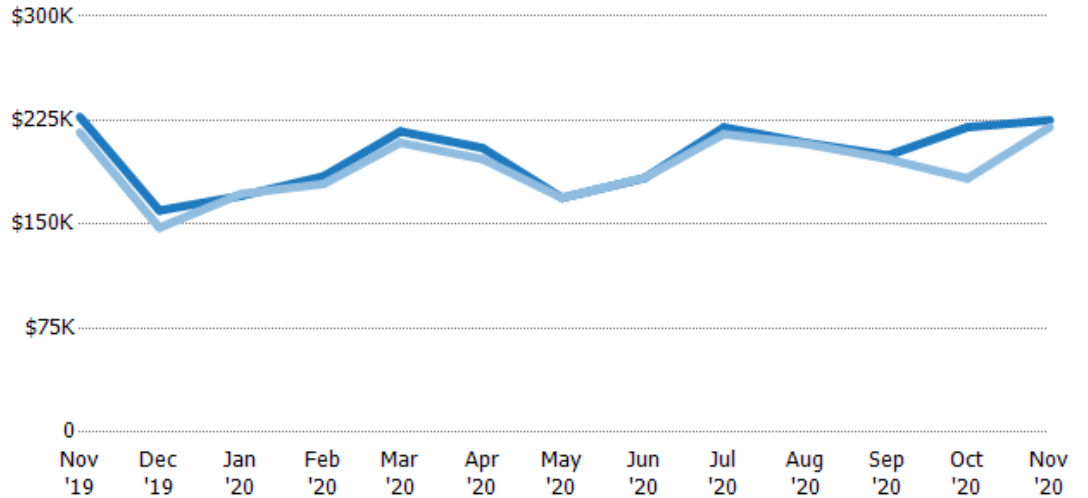
Avg List Price	\$220K	\$159K	\$190K	\$190K	\$214K	\$203K	\$181K	\$198K	\$229K	\$224K	\$220K	\$226K	\$264K
Avg Sales Price	\$214K	\$158K	\$187K	\$188K	\$206K	\$194K	\$174K	\$197K	\$226K	\$222K	\$215K	\$212K	\$265K
Avg Sales Price as a % of Avg List Price	97%	99%	99%	99%	96%	95%	96%	100%	99%	99%	98%	94%	100%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



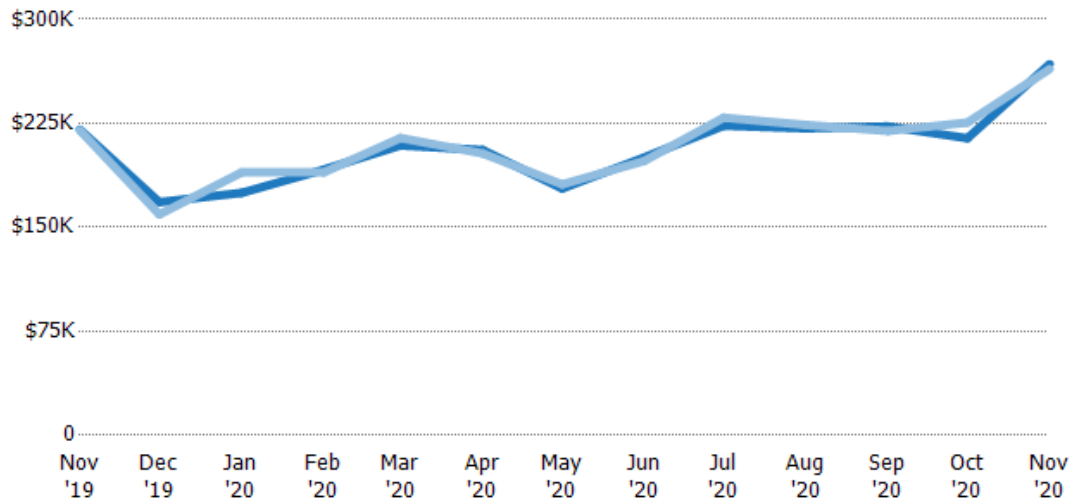
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Median List Price	\$228K	\$160K	\$171K	\$185K	\$217K	\$205K	\$169K	\$183K	\$220K	\$209K	\$200K	\$220K	\$225K
Median Sales Price	\$216K	\$148K	\$172K	\$179K	\$209K	\$197K	\$169K	\$184K	\$215K	\$208K	\$197K	\$183K	\$220K
Med Sales Price as a % of Med List Price	95%	92%	101%	97%	96%	96%	100%	100%	98%	100%	99%	83%	98%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



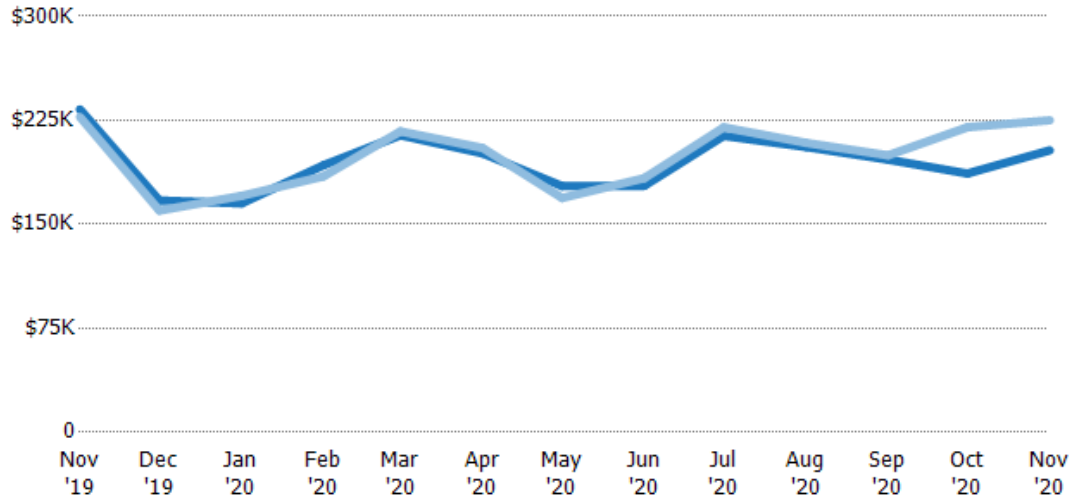
	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Avg Est Value	\$220K	\$168K	\$175K	\$192K	\$209K	\$206K	\$178K	\$200K	\$223K	\$221K	\$223K	\$214K	\$268K
Avg Sales Price	\$220K	\$159K	\$190K	\$190K	\$214K	\$203K	\$181K	\$198K	\$229K	\$224K	\$220K	\$226K	\$264K
Avg Sales Price as a % of Avg Est Value	100%	95%	108%	99%	103%	99%	102%	99%	103%	101%	99%	105%	99%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20
Median Est Value	\$233K	\$167K	\$165K	\$193K	\$214K	\$201K	\$178K	\$178K	\$214K	\$206K	\$197K	\$187K	\$203K
Median Sales Price	\$228K	\$160K	\$171K	\$185K	\$217K	\$205K	\$169K	\$183K	\$220K	\$209K	\$200K	\$220K	\$225K
Med Sales Price as a % of Med Est Value	98%	96%	103%	96%	101%	102%	95%	103%	103%	101%	102%	118%	111%