

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Sep 2020	Sep 2019	+ / -	YTD 2020	YTD 2019	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	43	30	+43.3%	317	328	-3.4%
New Listing Volume	\$14,033,489	\$7,299,016	+92.3%	\$96,058,708	\$88,740,766	+8.2%
Active Listing Count	68	147	-53.7%	N/A	N/A	
Active Listing Volume	\$24,491,189	\$49,414,050	-50.4%	N/A	N/A	
Average Listing Price	\$360,165	\$336,150	+7.1%	\$341,617	\$323,216	+5.7%
Median Listing Price	\$282,000	\$264,900	+6.5%	\$276,249	\$262,083	+5.4%
Median Days in RPR	60.5	97	-37.6%	84.56	119.72	-29.4%
Months of Inventory	1.7	4.2	-60.5%	3.5	5.7	-39.2%
Absorption Rate	60.29%	23.81%	+36.5%	28.67%	17.44%	+11.2%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	55	43	+27.9%	372	326	+14.1%
New Pending Sales Volume	\$20,959,794	\$9,789,205	+114.1%	\$104,849,684	\$80,932,841	+29.6%
Pending Sales Count	80	51	+56.9%	N/A	N/A	
Pending Sales Volume	\$28,199,527	\$12,831,306	+119.8%	N/A	N/A	
Closed Sales Count	38	30	+26.7%	252	244	+3.3%
Closed Sales Volume	\$11,628,288	\$7,082,925	+64.2%	\$64,073,567	\$60,394,444	+6.1%
Average Sales Price	\$306,008	\$236,098	+29.6%	\$254,260	\$247,518	+2.7%
Median Sales Price	\$235,950	\$222,450	+6.1%	\$232,956	\$234,113	-0.5%

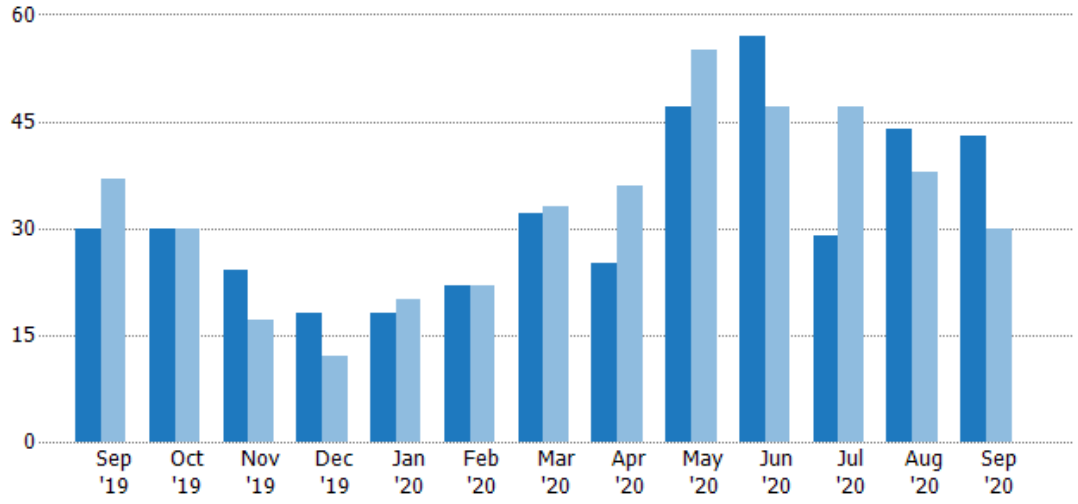
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Sep '20	43	43.3%
Sep '19	30	-18.9%
Sep '18	37	0%



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	30	30	24	18	18	22	32	25	47	57	29	44	43
Prior Year	37	30	17	12	20	22	33	36	55	47	47	38	30
Percent Change from Prior Year	-19%	0%	41%	50%	-10%	0%	-3%	-31%	-15%	21%	-38%	16%	43%

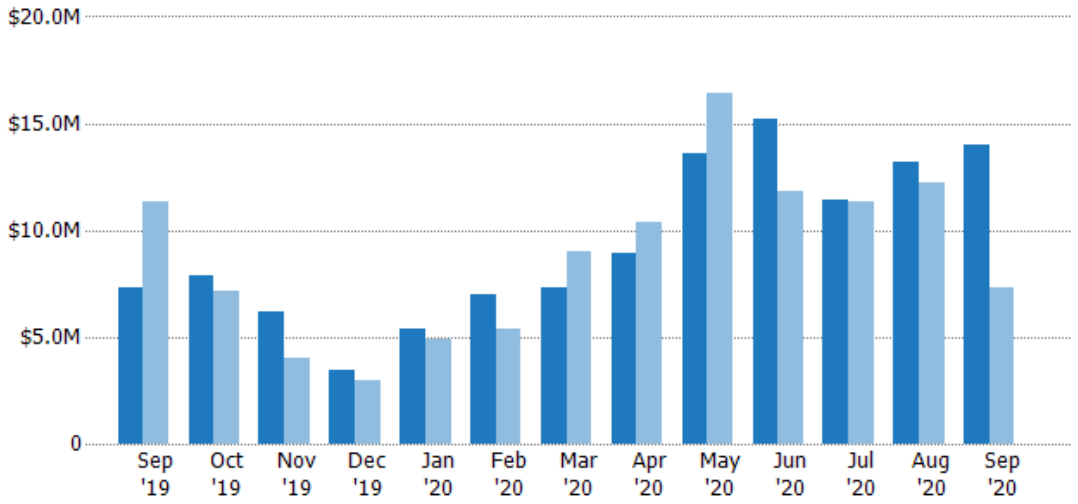
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Sep '20	\$14M	92.3%
Sep '19	\$7.3M	-35.7%
Sep '18	\$11.4M	1%



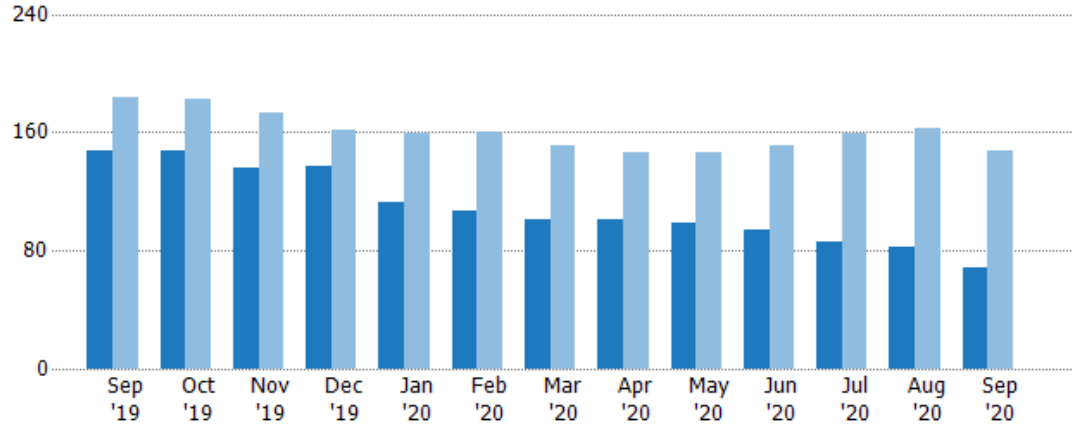
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	\$7.3M	\$7.84M	\$6.16M	\$3.48M	\$5.42M	\$7M	\$7.31M	\$8.95M	\$13.6M	\$15.2M	\$11.4M	\$13.2M	\$14M
Prior Year	\$11.4M	\$7.12M	\$4.01M	\$2.95M	\$4.9M	\$5.41M	\$8.97M	\$10.3M	\$16.4M	\$11.8M	\$11.3M	\$12.2M	\$7.3M
Percent Change from Prior Year	-36%	10%	53%	18%	11%	29%	-19%	-13%	-17%	28%	1%	7%	92%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



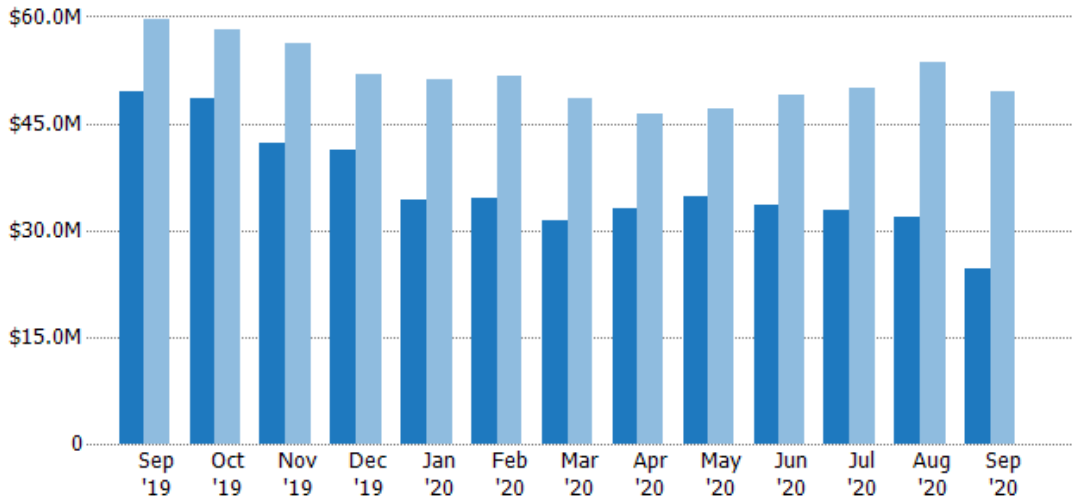
Month/Year	Count	% Chg.
Sep '20	68	-53.7%
Sep '19	147	-20.1%
Sep '18	184	13%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Volume	% Chg.
Sep '20	\$24.5M	-50.4%
Sep '19	\$49.4M	-17.3%
Sep '18	\$59.7M	-2.6%

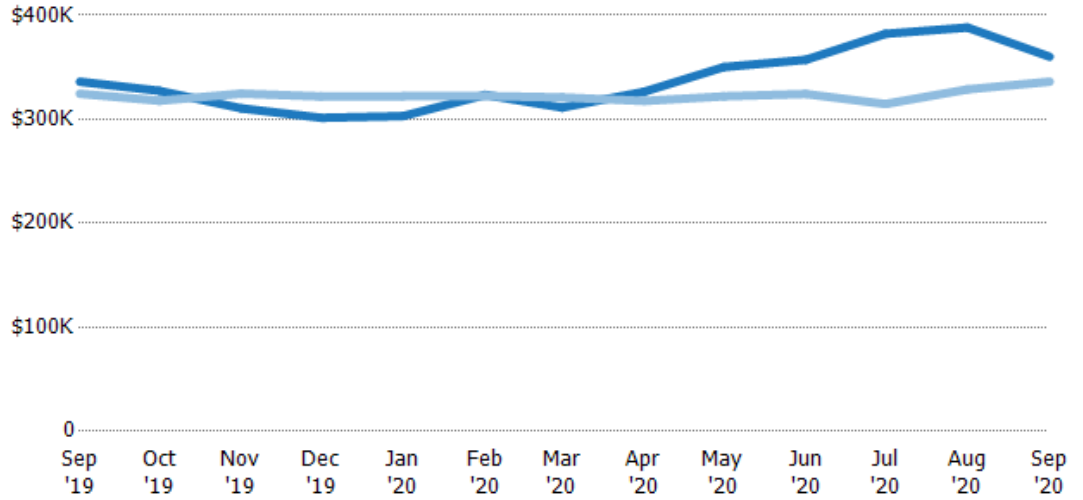
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Sep '20	\$360K	7.1%
Sep '19	\$336K	3.6%
Sep '18	\$325K	-13.8%



Current Year	\$336K	\$327K	\$310K	\$301K	\$303K	\$323K	\$311K	\$327K	\$350K	\$357K	\$382K	\$388K	\$360K
Prior Year	\$325K	\$318K	\$325K	\$322K	\$322K	\$322K	\$321K	\$318K	\$322K	\$324K	\$315K	\$329K	\$336K
Percent Change from Prior Year	4%	3%	-4%	-6%	-6%	0%	-3%	3%	9%	10%	21%	18%	7%

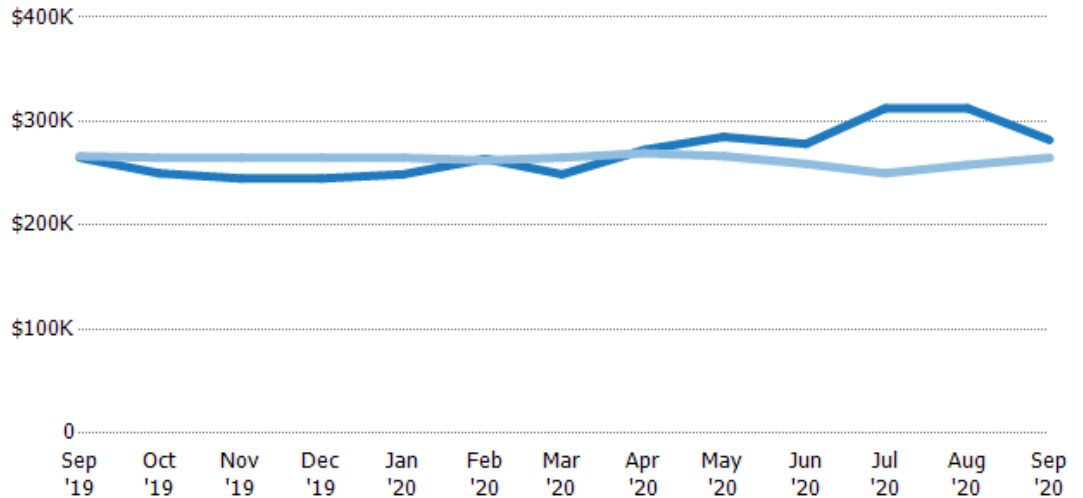
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Sep '20	\$282K	6.5%
Sep '19	\$265K	-0.6%
Sep '18	\$267K	-6.2%



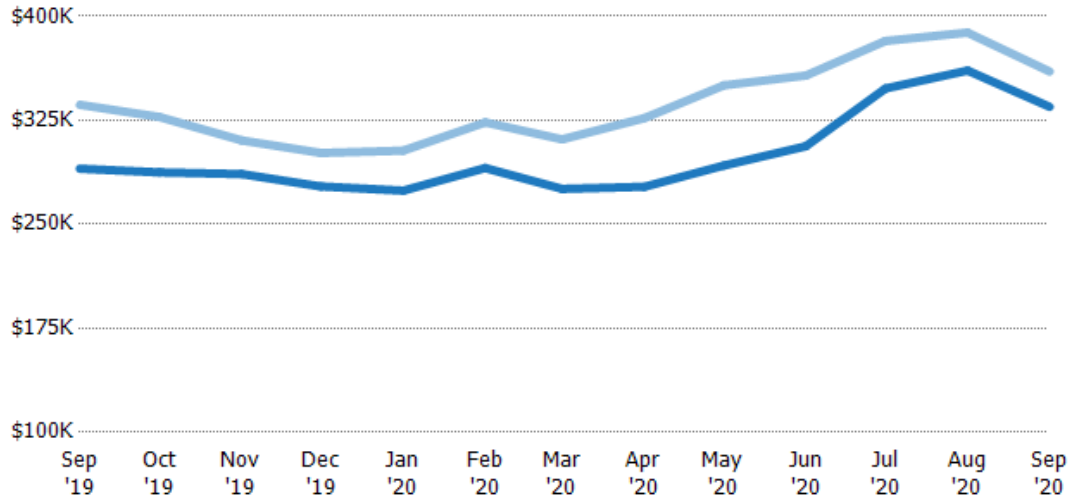
Current Year	\$265K	\$250K	\$245K	\$245K	\$249K	\$264K	\$249K	\$273K	\$285K	\$278K	\$313K	\$313K	\$282K
Prior Year	\$267K	\$265K	\$265K	\$265K	\$265K	\$262K	\$265K	\$269K	\$266K	\$259K	\$250K	\$258K	\$265K
Percent Change from Prior Year	-1%	-6%	-8%	-8%	-6%	1%	-6%	1%	7%	7%	25%	21%	6%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



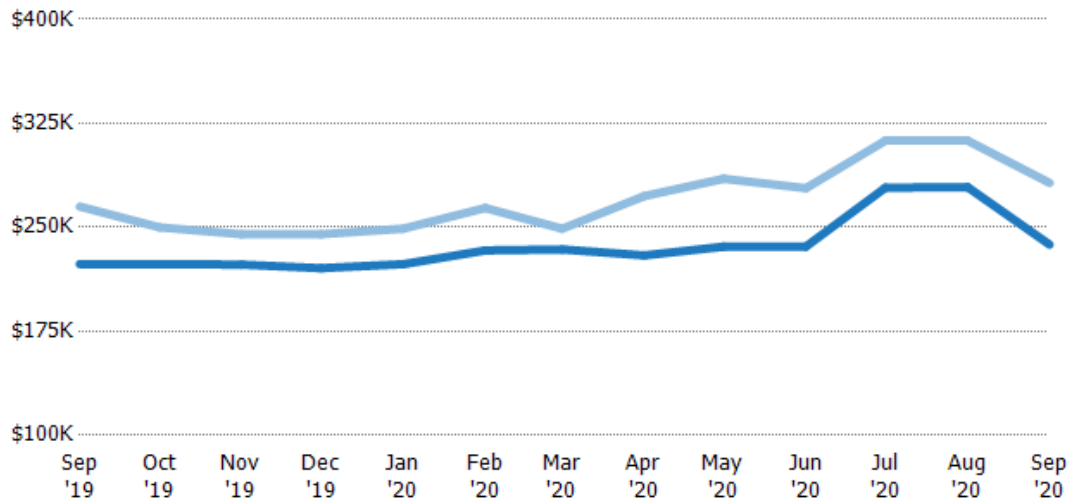
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Avg Est Value	\$290K	\$287K	\$286K	\$277K	\$274K	\$291K	\$276K	\$277K	\$292K	\$306K	\$348K	\$361K	\$335K
Avg Listing Price	\$336K	\$327K	\$310K	\$301K	\$303K	\$323K	\$311K	\$327K	\$350K	\$357K	\$382K	\$388K	\$360K
Avg Listing Price as a % of Avg Est Value	116%	114%	108%	109%	111%	111%	113%	118%	120%	117%	110%	108%	108%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Median Est Value	\$223K	\$223K	\$223K	\$221K	\$223K	\$233K	\$234K	\$230K	\$236K	\$236K	\$279K	\$279K	\$238K
Median Listing Price	\$265K	\$250K	\$245K	\$245K	\$249K	\$264K	\$249K	\$273K	\$285K	\$278K	\$313K	\$313K	\$282K
Med Listing Price as a % of Med Est Value	119%	112%	110%	111%	111%	113%	106%	119%	121%	118%	112%	112%	119%

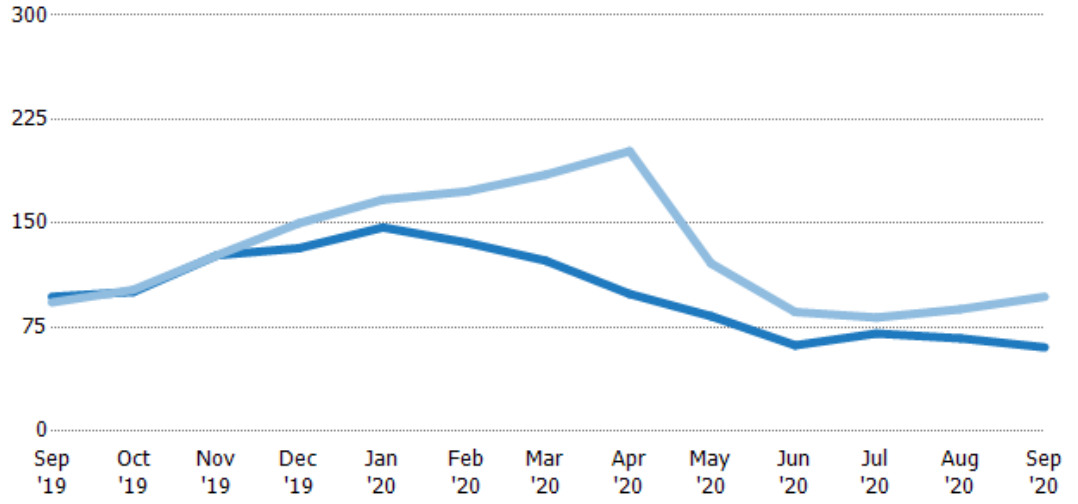
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Days	% Chg.
Sep '20	60.5	-37.6%
Sep '19	97	4.3%
Sep '18	93	9.7%



Current Year	97	101	127	132	147	136	123	99	83	62	70.5	67	60.5
Prior Year	93	102	127	150	167	173	185	202	121	86	82	88	97
Percent Change from Prior Year	4%	-1%	0%	-12%	-12%	-21%	-34%	-51%	-31%	-28%	-14%	-24%	-38%

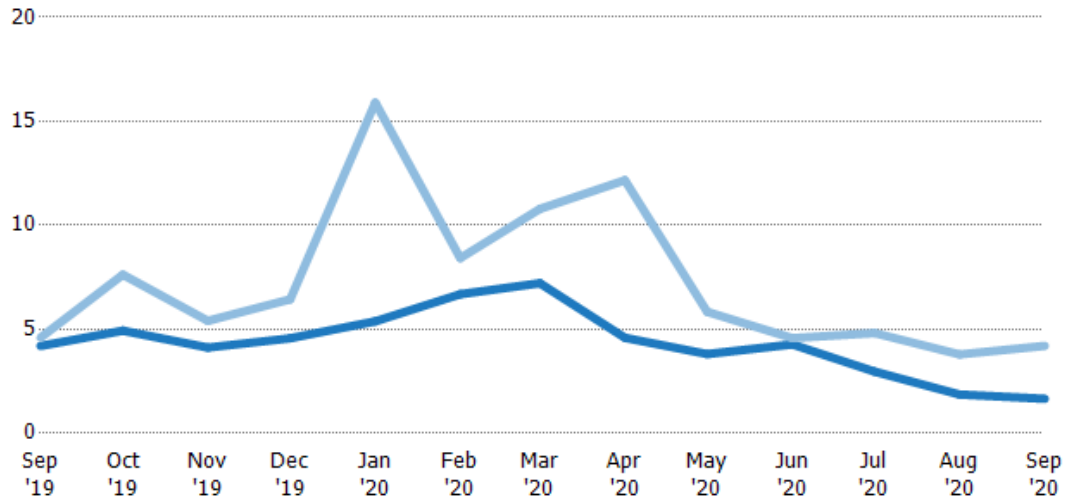
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Months	% Chg.
Sep '20	1.66	-60.5%
Sep '19	4.2	-8.7%
Sep '18	4.6	50.7%



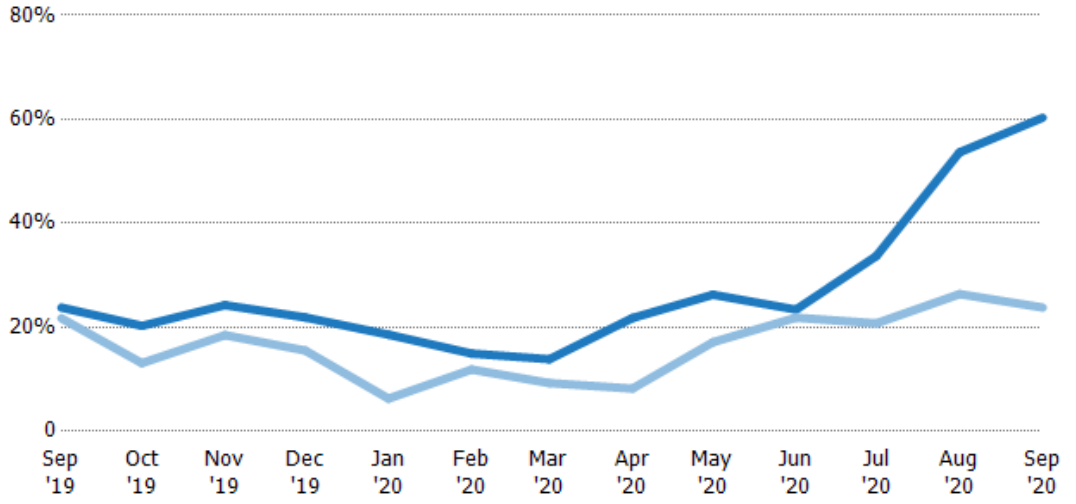
Current Year	4.2	4.93	4.12	4.57	5.38	6.69	7.21	4.59	3.81	4.27	2.97	1.86	1.66
Prior Year	4.6	7.63	5.41	6.44	15.9	8.42	10.8	12.2	5.84	4.58	4.82	3.79	4.2
Percent Change from Prior Year	-9%	-35%	-24%	-29%	-66%	-21%	-33%	-62%	-35%	-7%	-38%	-51%	-61%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



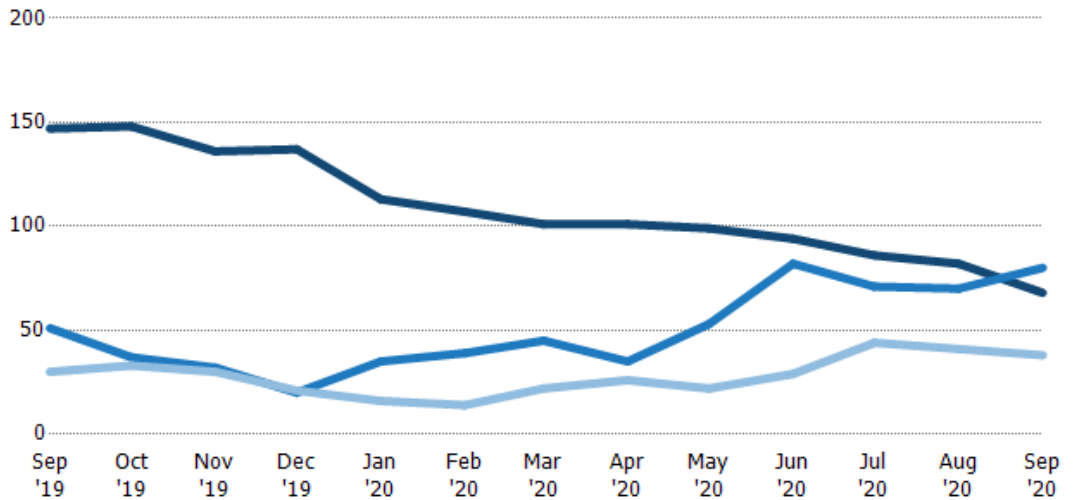
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	24%	20%	24%	22%	19%	15%	14%	22%	26%	23%	34%	54%	60%
Prior Year	22%	13%	18%	16%	6%	12%	9%	8%	17%	22%	21%	26%	24%
Change from Prior Year	-2%	-7%	-6%	-6%	-12%	-3%	-5%	-14%	-9%	-2%	-13%	-27%	-36%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Active	147	148	136	137	113	107	101	101	99	94	86	82	68
Pending	51	37	32	20	35	39	45	35	53	82	71	70	80
Sold	30	33	30	21	16	14	22	26	22	29	44	41	38

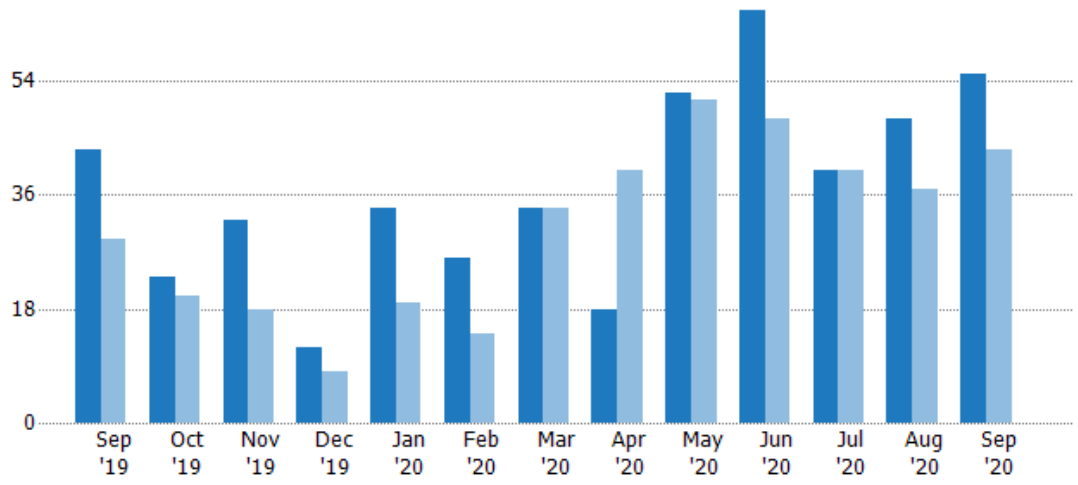
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Sep '20	55	27.9%
Sep '19	43	48.3%
Sep '18	29	-24.1%



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	43	23	32	12	34	26	34	18	52	65	40	48	55
Prior Year	29	20	18	8	19	14	34	40	51	48	40	37	43
Percent Change from Prior Year	48%	15%	78%	50%	79%	86%	0%	-55%	2%	35%	0%	30%	28%

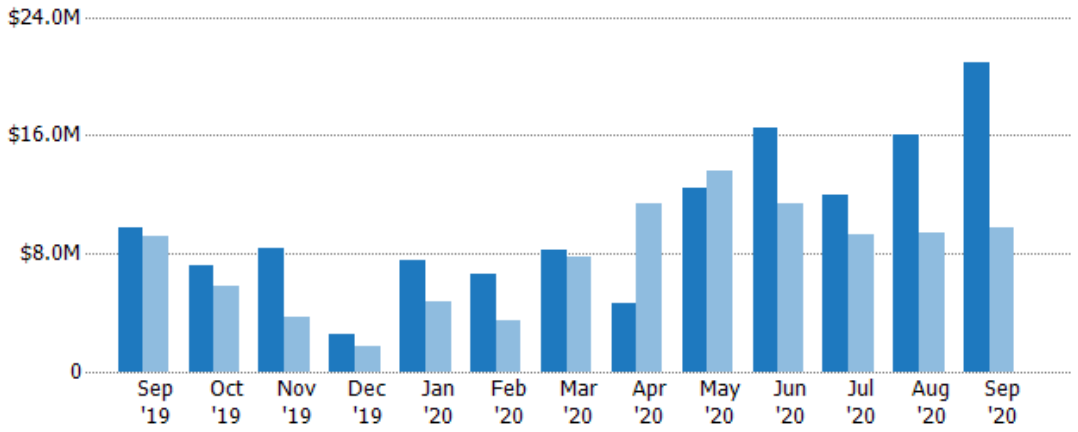
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Sep '20	\$21M	114.1%
Sep '19	\$9.79M	7.2%
Sep '18	\$9.13M	-52%



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	\$9.79M	\$7.22M	\$8.39M	\$2.57M	\$7.51M	\$6.59M	\$8.29M	\$4.63M	\$12.4M	\$16.5M	\$11.9M	\$16.1M	\$21M
Prior Year	\$9.13M	\$5.77M	\$3.76M	\$1.75M	\$4.81M	\$3.49M	\$7.75M	\$11.4M	\$13.6M	\$11.4M	\$9.26M	\$9.4M	\$9.79M
Percent Change from Prior Year	7%	25%	123%	47%	56%	89%	7%	-59%	-9%	44%	29%	71%	114%



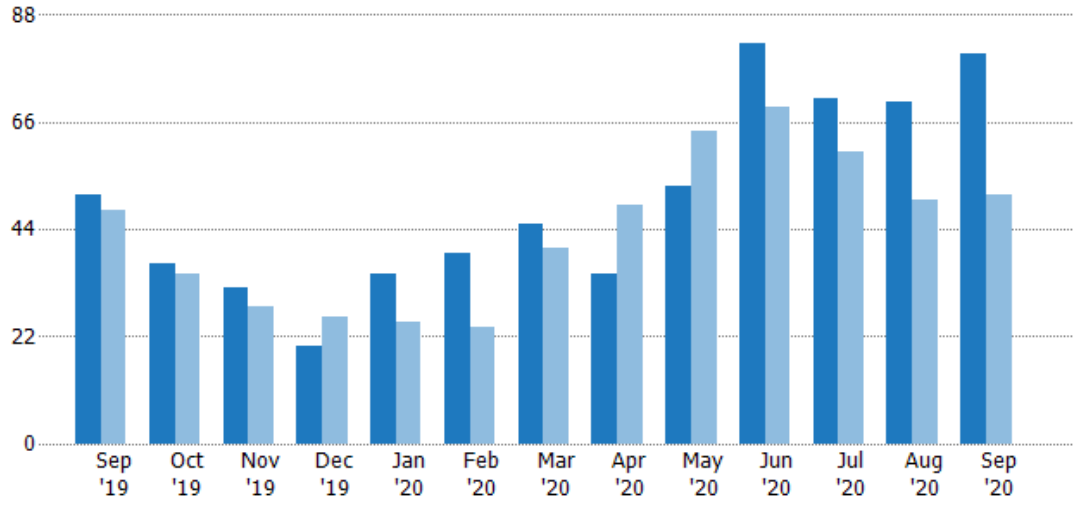
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Sep '20	80	56.9%
Sep '19	51	6.3%
Sep '18	48	-29.2%



Current Year	51	37	32	20	35	39	45	35	53	82	71	70	80
Prior Year	48	35	28	26	25	24	40	49	64	69	60	50	51
Percent Change from Prior Year	6%	6%	14%	-23%	40%	63%	13%	-29%	-17%	19%	18%	40%	57%

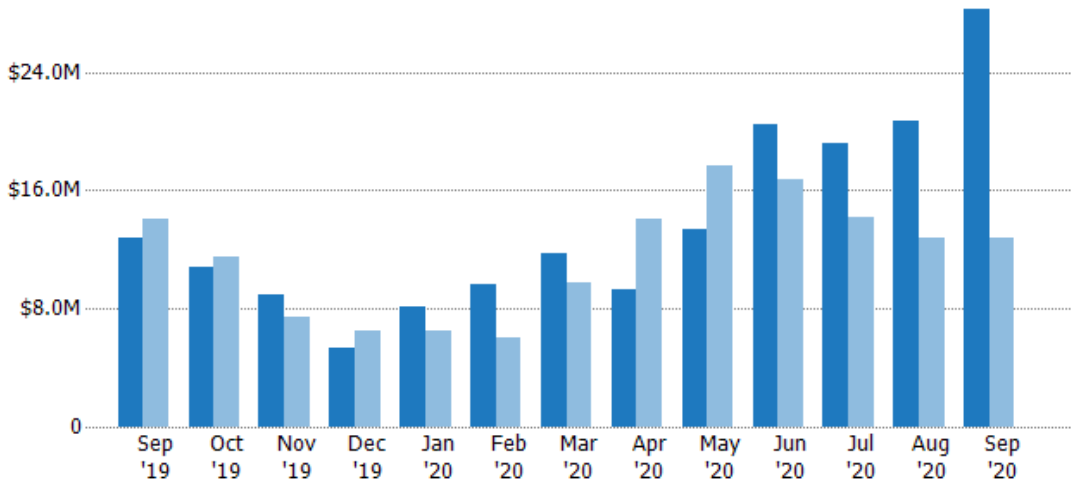
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Sep '20	\$28.2M	119.8%
Sep '19	\$12.8M	-8.9%
Sep '18	\$14.1M	-48.4%



Current Year	\$12.8M	\$10.9M	\$8.94M	\$5.32M	\$8.13M	\$9.58M	\$11.7M	\$9.32M	\$13.4M	\$20.4M	\$19.1M	\$20.7M	\$28.2M
Prior Year	\$14.1M	\$11.5M	\$7.48M	\$6.52M	\$6.53M	\$5.99M	\$9.81M	\$14M	\$17.6M	\$16.8M	\$14.2M	\$12.8M	\$12.8M
Percent Change from Prior Year	-9%	-5%	19%	-18%	24%	60%	20%	-33%	-24%	22%	35%	62%	120%

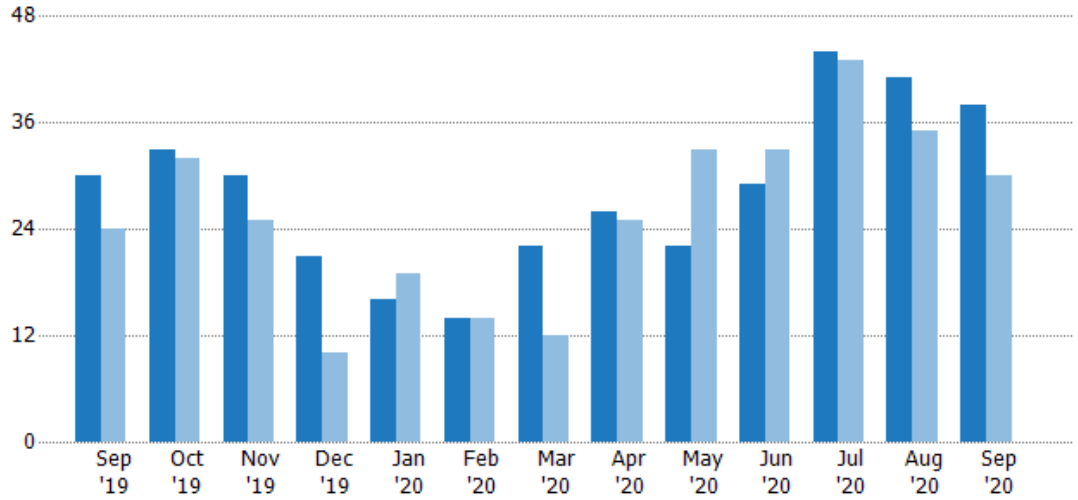
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Sep '20	38	26.7%
Sep '19	30	25%
Sep '18	24	4.2%



Current Year	30	33	30	21	16	14	22	26	22	29	44	41	38
Prior Year	24	32	25	10	19	14	12	25	33	33	43	35	30
Percent Change from Prior Year	25%	3%	20%	110%	-16%	0%	83%	4%	-33%	-12%	2%	17%	27%

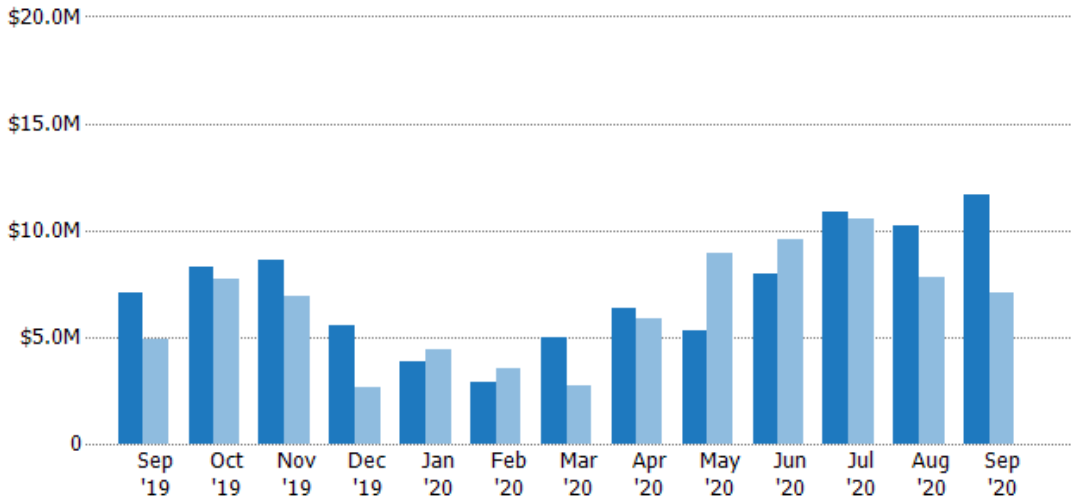
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Sep '20	\$11.6M	64.2%
Sep '19	\$7.08M	45.8%
Sep '18	\$4.86M	13%



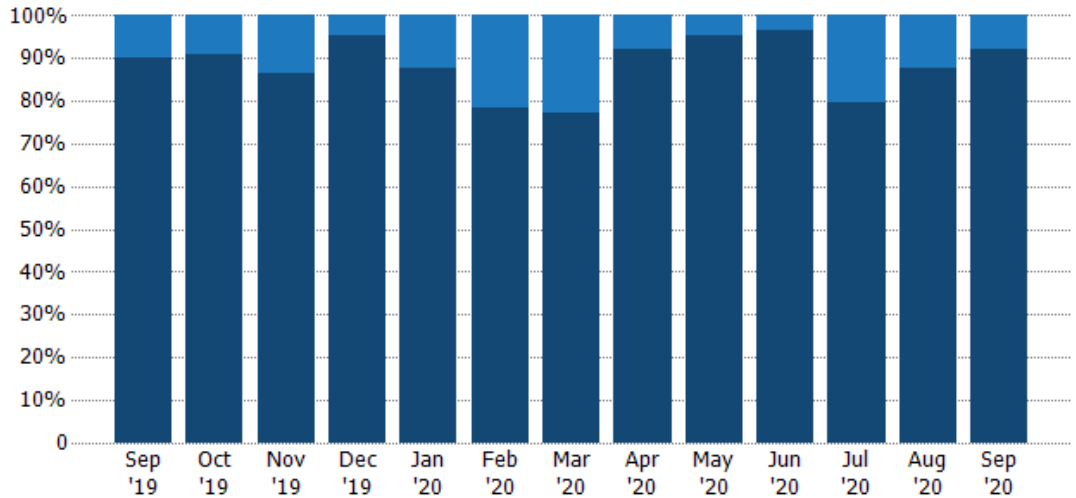
Current Year	\$7.08M	\$8.26M	\$8.57M	\$5.53M	\$3.89M	\$2.91M	\$4.99M	\$6.35M	\$5.3M	\$7.98M	\$10.8M	\$10.2M	\$11.6M
Prior Year	\$4.86M	\$7.72M	\$6.94M	\$2.64M	\$4.44M	\$3.53M	\$2.72M	\$5.82M	\$8.9M	\$9.58M	\$10.5M	\$7.79M	\$7.08M
Percent Change from Prior Year	46%	7%	23%	110%	-12%	-18%	84%	9%	-40%	-17%	3%	31%	64%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



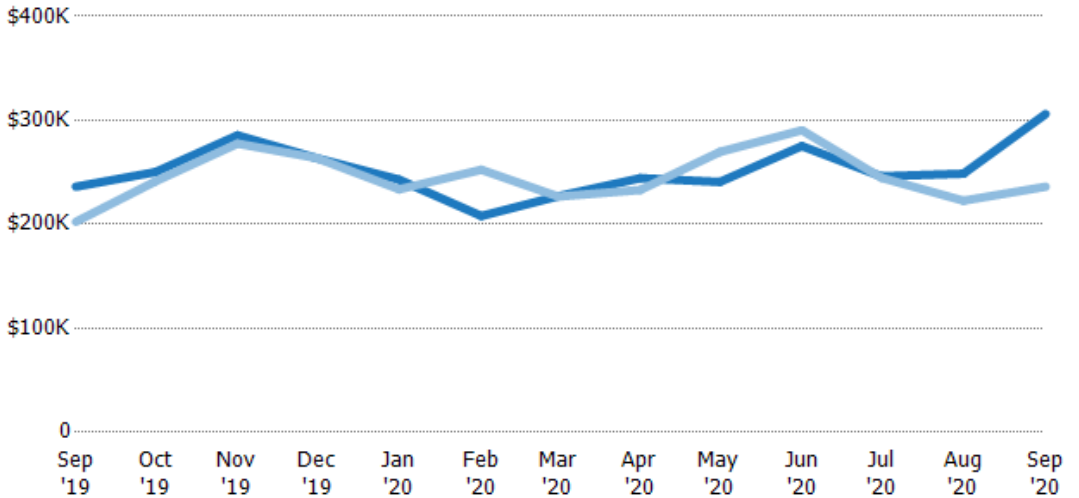
Condo/Townhouse	10%	9%	13%	5%	13%	21%	23%	8%	5%	3%	20%	12%	8%
Single Family Residence	90%	91%	87%	95%	88%	79%	77%	92%	95%	97%	80%	88%	92%

## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Current Year	\$236K	\$250K	\$286K	\$264K	\$243K	\$208K	\$227K	\$244K	\$241K	\$275K	\$246K	\$249K	\$306K
Prior Year	\$202K	\$241K	\$278K	\$264K	\$234K	\$252K	\$227K	\$233K	\$270K	\$290K	\$245K	\$223K	\$236K
Percent Change from Prior Year	17%	4%	3%	0%	4%	-18%	0%	5%	-11%	-5%	1%	12%	30%

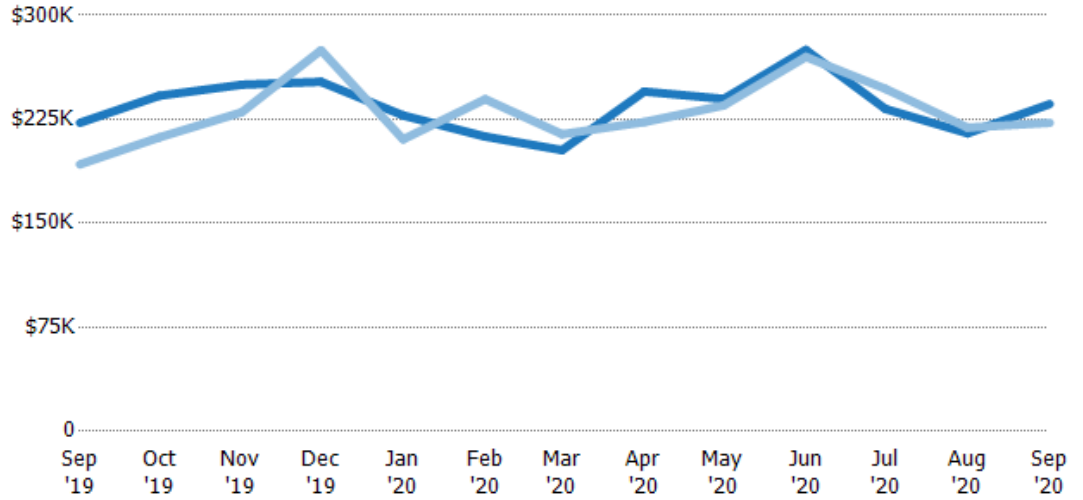
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Sep '20	\$236K	6.1%
Sep '19	\$222K	15.6%
Sep '18	\$193K	1.8%



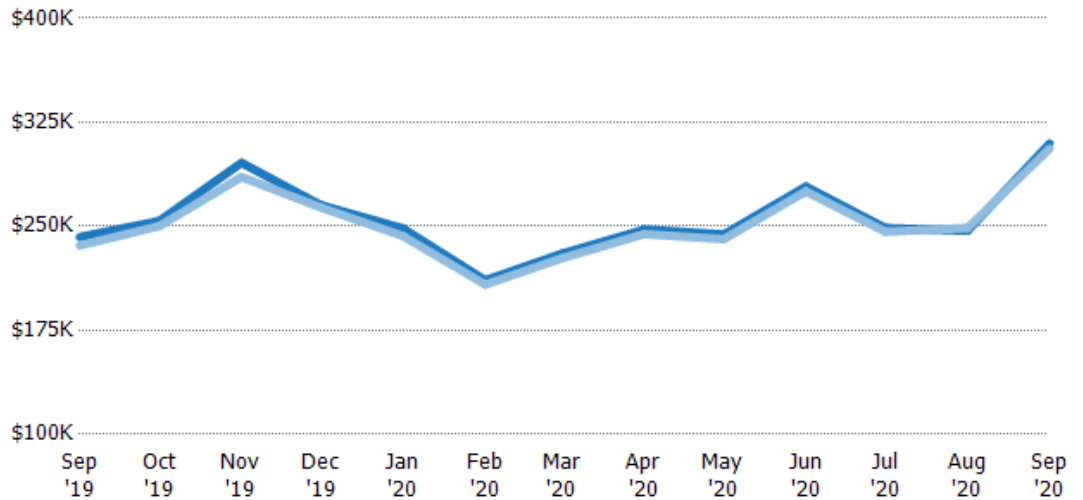
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	\$222K	\$242K	\$250K	\$252K	\$228K	\$213K	\$203K	\$245K	\$240K	\$275K	\$233K	\$215K	\$236K
Prior Year	\$193K	\$212K	\$230K	\$275K	\$211K	\$240K	\$214K	\$223K	\$235K	\$270K	\$247K	\$219K	\$222K
Percent Change from Prior Year	16%	14%	9%	-8%	8%	-11%	-5%	10%	2%	2%	-6%	-2%	6%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence



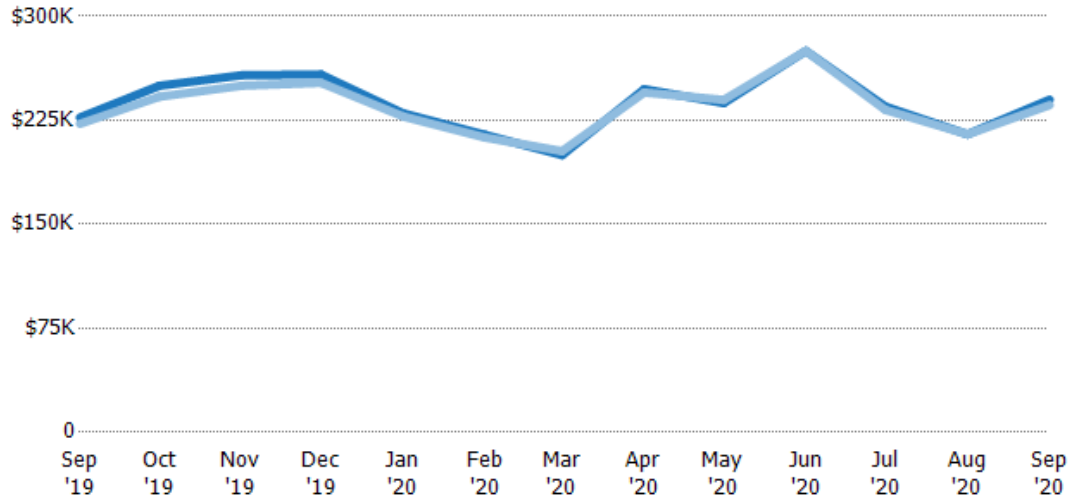
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Avg List Price	\$242K	\$254K	\$296K	\$265K	\$248K	\$211K	\$230K	\$248K	\$244K	\$279K	\$249K	\$247K	\$310K
Avg Sales Price	\$236K	\$250K	\$286K	\$264K	\$243K	\$208K	\$227K	\$244K	\$241K	\$275K	\$246K	\$249K	\$306K
Avg Sales Price as a % of Avg List Price	97%	99%	97%	99%	98%	99%	99%	99%	99%	99%	99%	101%	99%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence



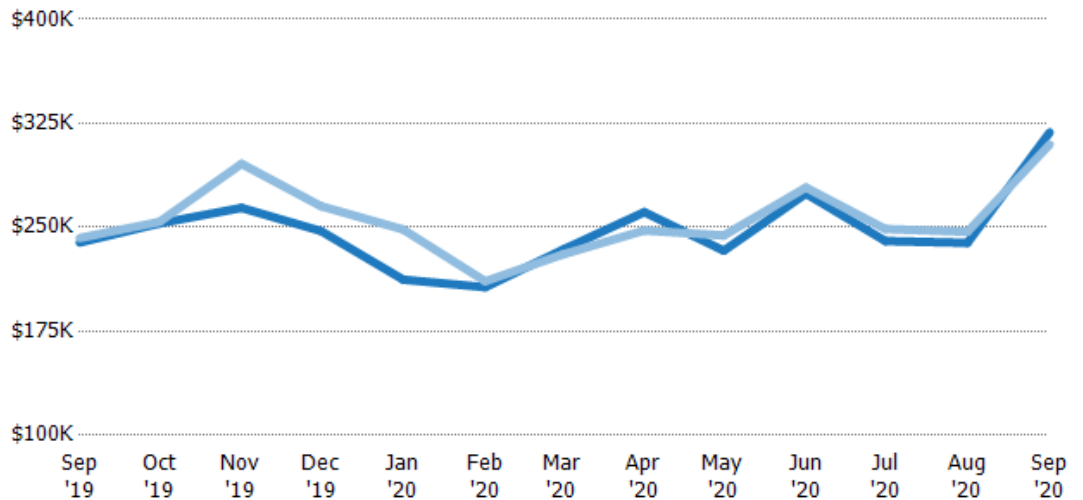
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Median List Price	\$227K	\$250K	\$258K	\$258K	\$230K	\$214K	\$200K	\$247K	\$237K	\$275K	\$235K	\$215K	\$240K
Median Sales Price	\$222K	\$242K	\$250K	\$252K	\$228K	\$213K	\$203K	\$245K	\$240K	\$275K	\$233K	\$215K	\$236K
Med Sales Price as a % of Med List Price	98%	97%	97%	98%	99%	99%	101%	99%	101%	100%	99%	100%	98%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence



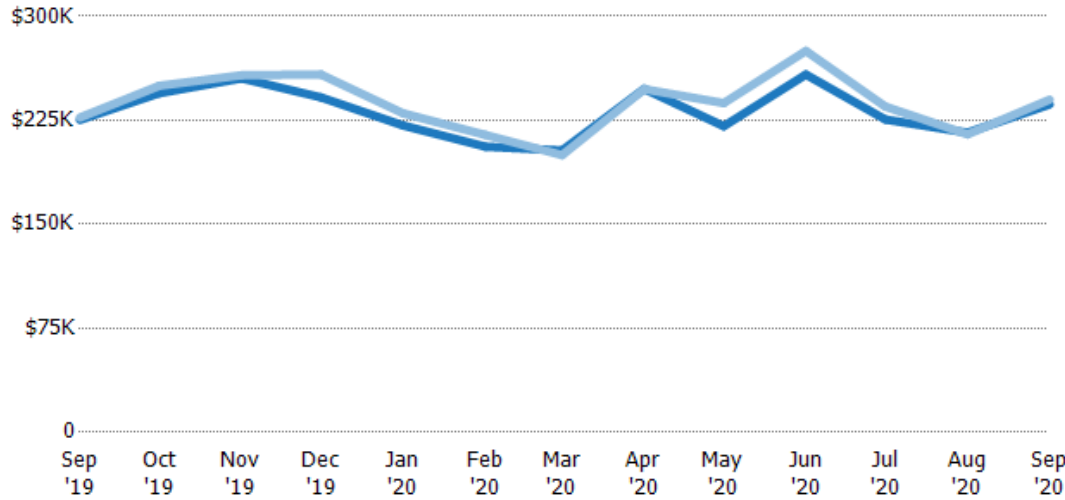
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Avg Est Value	\$239K	\$253K	\$264K	\$247K	\$212K	\$207K	\$234K	\$261K	\$233K	\$274K	\$240K	\$239K	\$318K
Avg Sales Price	\$242K	\$254K	\$296K	\$265K	\$248K	\$211K	\$230K	\$248K	\$244K	\$279K	\$249K	\$247K	\$310K
Avg Sales Price as a % of Avg Est Value	101%	100%	112%	107%	117%	102%	99%	95%	105%	102%	104%	103%	97%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Median Est Value	\$225K	\$245K	\$255K	\$242K	\$221K	\$206K	\$203K	\$248K	\$221K	\$258K	\$226K	\$216K	\$236K
Median Sales Price	\$227K	\$250K	\$258K	\$258K	\$230K	\$214K	\$200K	\$247K	\$237K	\$275K	\$235K	\$215K	\$240K
Med Sales Price as a % of Med Est Value	101%	102%	101%	107%	104%	104%	98%	100%	108%	107%	104%	99%	101%