

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Sep 2020	Sep 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	33	38	-13.2%	242	255	-5.1%
New Listing Volume	\$10,036,200	\$7,577,600	+32.4%	\$56,992,798	\$46,750,989	+21.9%
Active Listing Count	75	142	-47.2%	N/A	N/A	
Active Listing Volume	\$21,247,494	\$29,237,300	-27.3%	N/A	N/A	
Average Listing Price	\$283,300	\$205,896	+37.6%	\$218,835	\$211,643	+3.4%
Median Listing Price	\$169,000	\$168,250	+0.4%	\$165,723	\$173,535	-4.5%
Median Days in RPR	53	120	-55.8%	100.38	118.38	-15.2%
Months of Inventory	2.7	5.9	-54.7%	5.5	9.5	-41.7%
Absorption Rate	37.33%	16.9%	+20.4%	18.12%	10.57%	+7.6%
Sales Activity Charts Metrics						
New Pending Sales Count	47	30	+56.7%	264	212	+24.5%
New Pending Sales Volume	\$9,869,800	\$6,320,100	+56.2%	\$52,488,869	\$41,633,089	+26.1%
Pending Sales Count	74	40	+85%	N/A	N/A	
Pending Sales Volume	\$17,930,900	\$8,536,000	+110.1%	N/A	N/A	
Closed Sales Count	32	19	+68.4%	176	152	+15.8%
Closed Sales Volume	\$6,705,485	\$2,993,900	+124%	\$31,573,186	\$26,067,614	+21.1%
Average Sales Price	\$209,546	\$157,574	+33%	\$179,393	\$171,497	+4.6%
Median Sales Price	\$171,500	\$146,000	+17.5%	\$165,366	\$154,815	+6.8%

New Listings

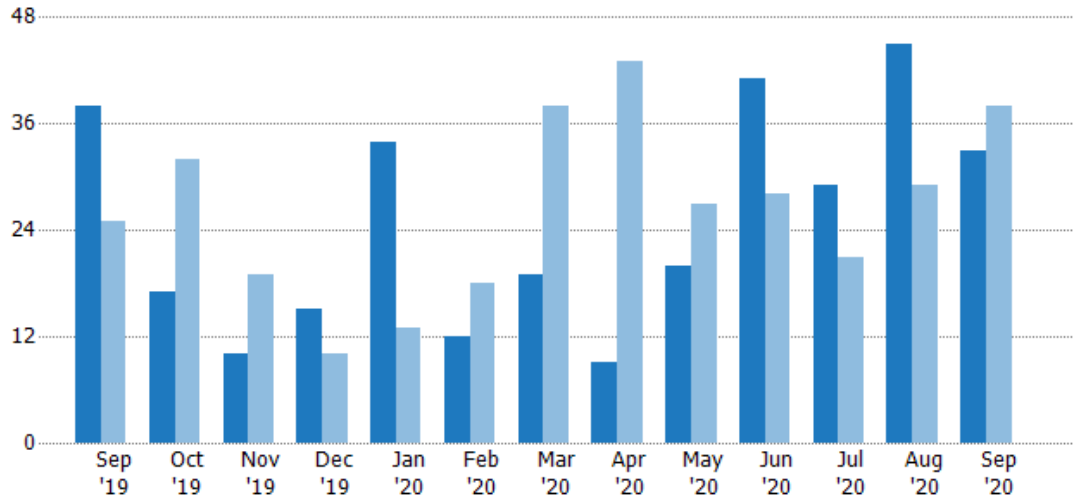
The number of new residential listings that were added each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Sep '20	33	-13.2%
Sep '19	38	52%
Sep '18	25	-32%



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	38	17	10	15	34	12	19	9	20	41	29	45	33
Prior Year	25	32	19	10	13	18	38	43	27	28	21	29	38
Percent Change from Prior Year	52%	-47%	-47%	50%	162%	-33%	-50%	-79%	-26%	46%	38%	55%	-13%

New Listing Volume

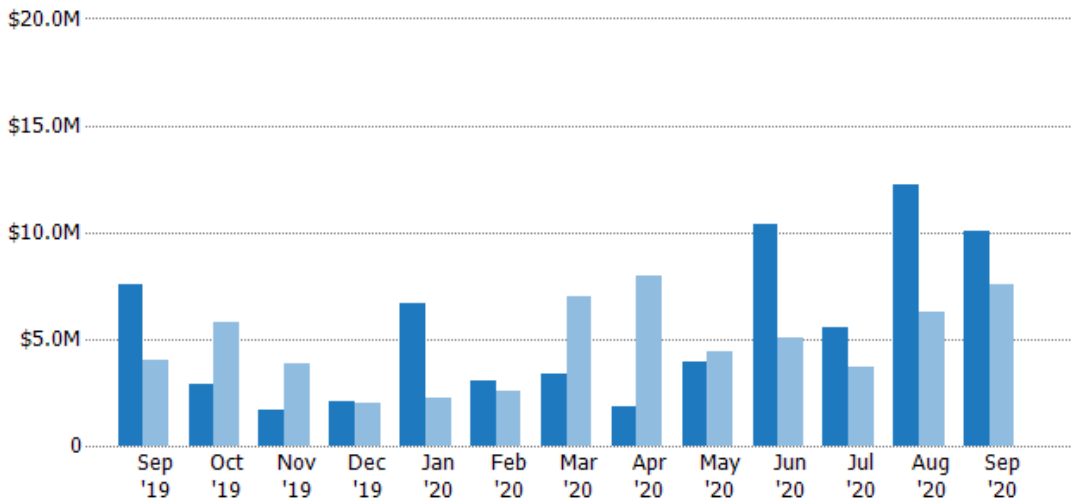
The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Sep '20	\$10M	32.4%
Sep '19	\$7.58M	88.6%
Sep '18	\$4.02M	-8.6%



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	\$7.58M	\$2.85M	\$1.66M	\$2.06M	\$6.64M	\$3.06M	\$3.33M	\$1.87M	\$3.93M	\$10.4M	\$5.54M	\$12.2M	\$10M
Prior Year	\$4.02M	\$5.82M	\$3.84M	\$1.97M	\$2.27M	\$2.57M	\$7M	\$7.95M	\$4.38M	\$5.07M	\$3.66M	\$6.27M	\$7.58M
Percent Change from Prior Year	89%	-51%	-57%	5%	192%	19%	-52%	-77%	-10%	104%	51%	95%	32%

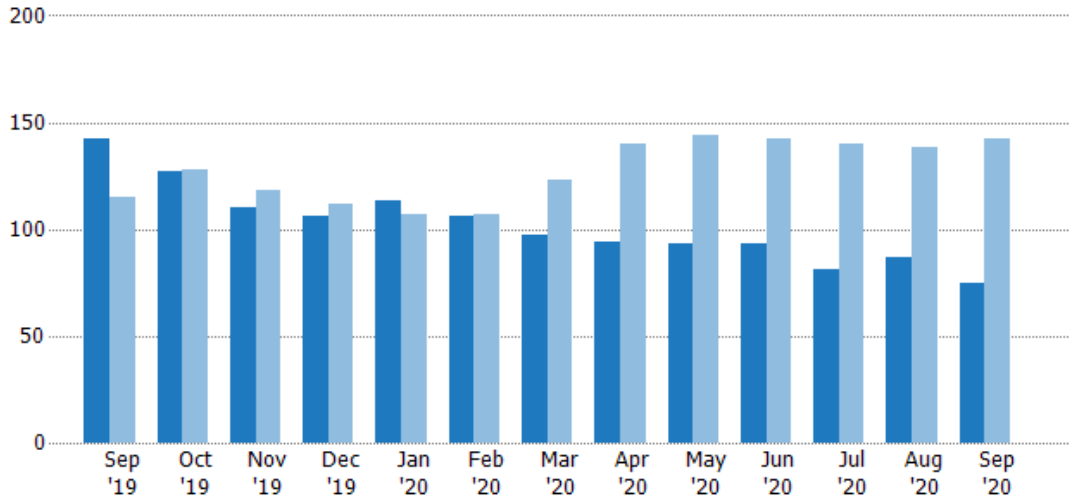
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	142	127	110	106	113	106	97	94	93	93	81	87	75
Prior Year	115	128	118	112	107	107	123	140	144	142	140	138	142
Percent Change from Prior Year	23%	-1%	-7%	-5%	6%	-1%	-21%	-33%	-35%	-35%	-42%	-37%	-47%

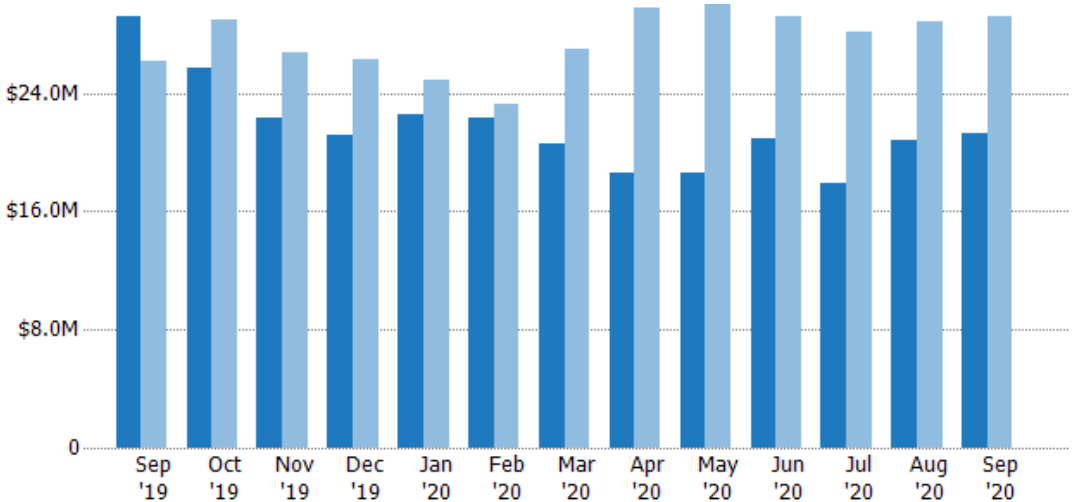
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	\$29.2M	\$25.6M	\$22.3M	\$21.2M	\$22.6M	\$23.3M	\$20.6M	\$18.6M	\$18.6M	\$21M	\$17.9M	\$20.9M	\$21.2M
Prior Year	\$26.2M	\$29M	\$26.7M	\$26.3M	\$24.9M	\$23.3M	\$27M	\$29.8M	\$30M	\$29.2M	\$28.2M	\$28.9M	\$29.2M
Percent Change from Prior Year	12%	-11%	-17%	-19%	-9%	-4%	-24%	-38%	-38%	-28%	-37%	-28%	-27%

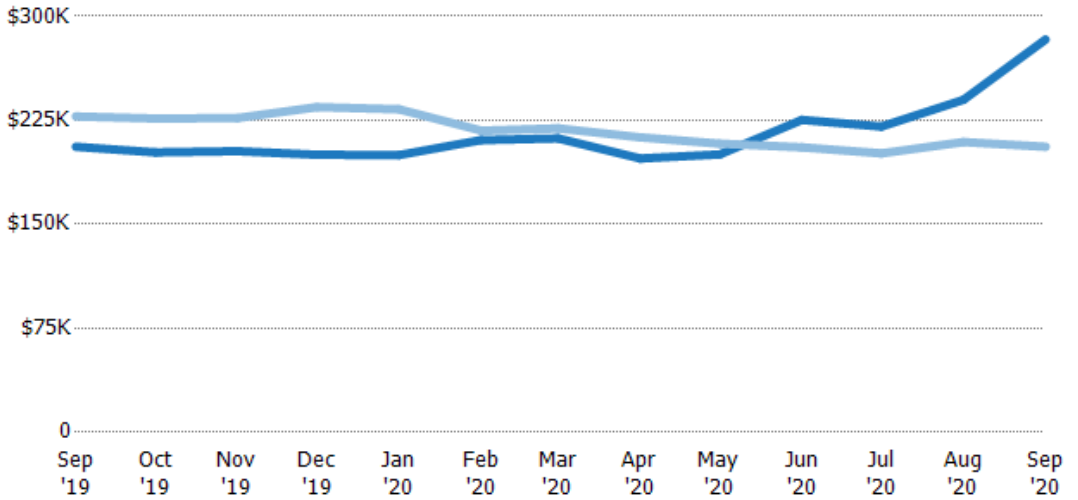
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Sep '19	\$206K	\$228K	-10%
Oct '19	\$202K	\$226K	-11%
Nov '19	\$203K	\$227K	-11%
Dec '19	\$200K	\$235K	-15%
Jan '20	\$200K	\$233K	-14%
Feb '20	\$211K	\$218K	-3%
Mar '20	\$212K	\$219K	-3%
Apr '20	\$197K	\$213K	-7%
May '20	\$200K	\$208K	-4%
Jun '20	\$225K	\$206K	10%
Jul '20	\$220K	\$201K	10%
Aug '20	\$240K	\$209K	15%
Sep '20	\$283K	\$206K	38%

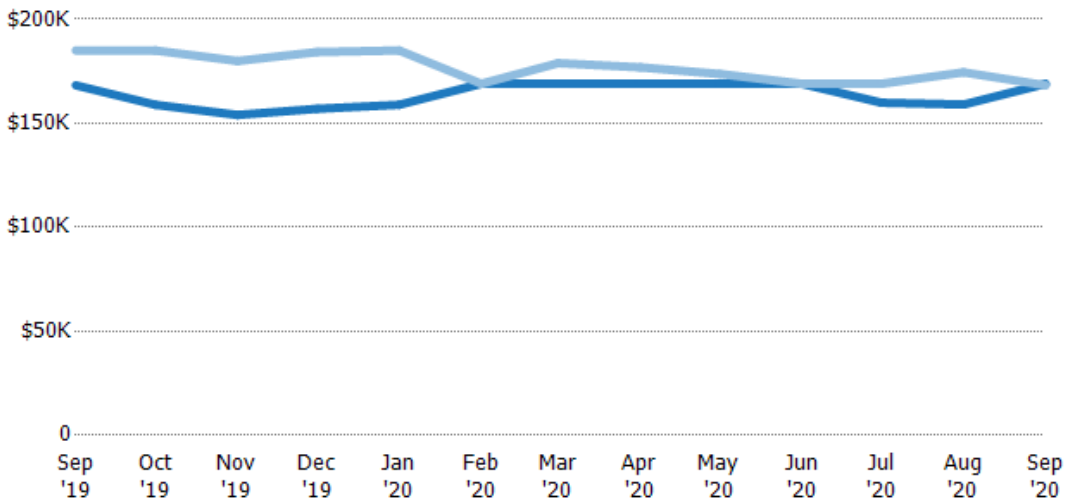
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Sep '19	\$168K	\$185K	-9%
Oct '19	\$159K	\$185K	-14%
Nov '19	\$154K	\$180K	-14%
Dec '19	\$157K	\$184K	-15%
Jan '20	\$159K	\$185K	-14%
Feb '20	\$169K	\$169K	0%
Mar '20	\$169K	\$179K	-6%
Apr '20	\$169K	\$177K	-4%
May '20	\$169K	\$174K	-3%
Jun '20	\$169K	\$169K	0%
Jul '20	\$160K	\$169K	-5%
Aug '20	\$159K	\$175K	-9%
Sep '20	\$169K	\$168K	0%

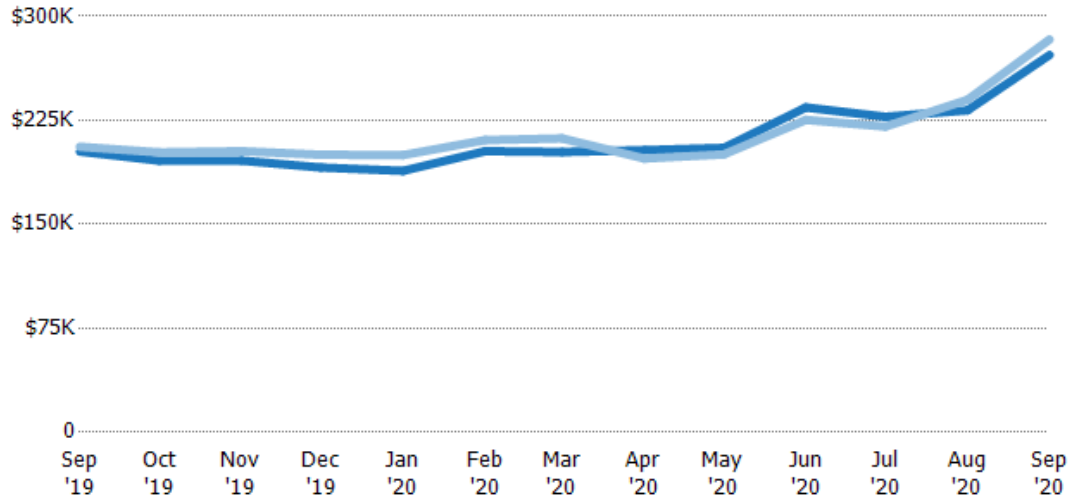
Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Avg Est Value	\$202K	\$196K	\$196K	\$191K	\$189K	\$203K	\$202K	\$203K	\$205K	\$234K	\$228K	\$232K	\$272K
Avg Listing Price	\$206K	\$202K	\$203K	\$200K	\$200K	\$211K	\$212K	\$197K	\$200K	\$225K	\$220K	\$240K	\$283K
Avg Listing Price as a % of Avg Est Value	102%	103%	103%	105%	106%	104%	105%	97%	98%	96%	97%	103%	104%

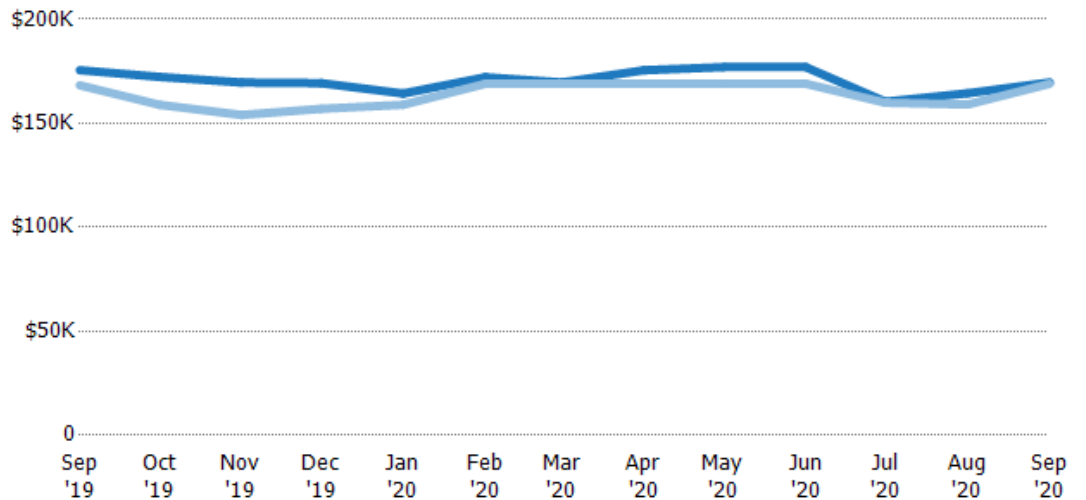
Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Median Est Value	\$176K	\$172K	\$170K	\$169K	\$164K	\$172K	\$170K	\$176K	\$177K	\$177K	\$160K	\$164K	\$170K
Median Listing Price	\$168K	\$159K	\$154K	\$157K	\$159K	\$169K	\$169K	\$169K	\$169K	\$169K	\$160K	\$159K	\$169K
Med Listing Price as a % of Med Est Value	96%	92%	91%	93%	97%	98%	100%	96%	95%	95%	100%	97%	100%

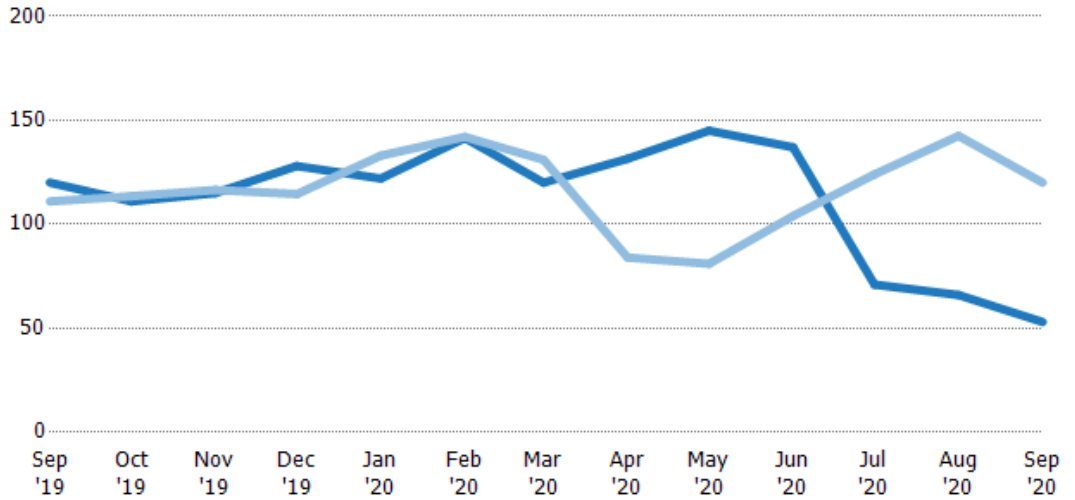
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence



Month/Year	Days	% Chg.
Sep '20	53	-55.8%
Sep '19	120	8.1%
Sep '18	111	-5%

	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	120	111	115	128	122	142	120	132	145	137	71	66	53
Prior Year	111	114	117	115	133	142	131	84	81	104	124	143	120
Percent Change from Prior Year	8%	-2%	-1%	12%	-8%	0%	-8%	57%	79%	32%	-43%	-54%	-56%

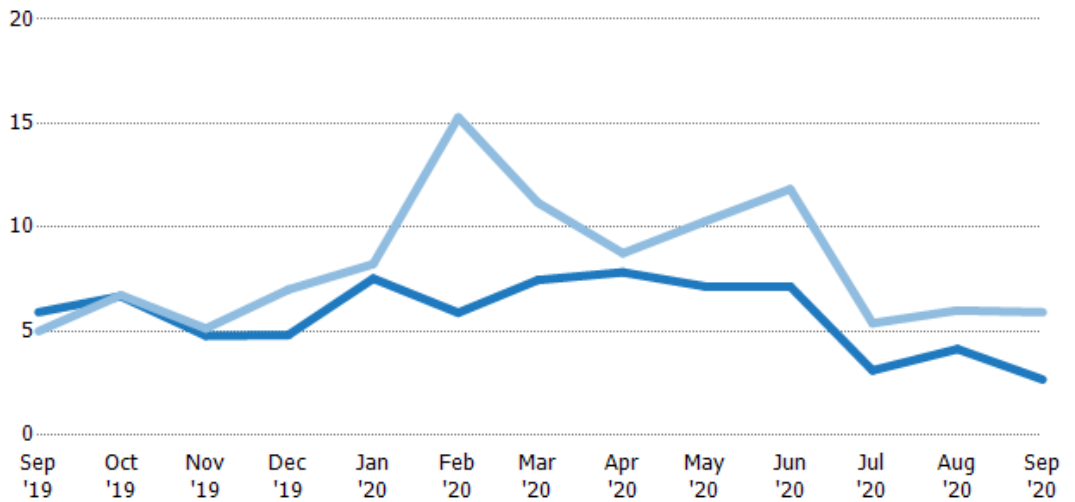
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence



Month/Year	Months	% Chg.
Sep '20	2.68	-54.7%
Sep '19	5.92	18.3%
Sep '18	5	28.9%

	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	5.92	6.68	4.78	4.82	7.53	5.89	7.46	7.83	7.15	7.15	3.12	4.14	2.68
Prior Year	5	6.74	5.13	7	8.23	15.3	11.2	8.75	10.3	11.8	5.38	6	5.92
Percent Change from Prior Year	18%	-1%	-7%	-31%	-8%	-61%	-33%	-10%	-30%	-40%	-42%	-31%	-55%

Absorption Rate

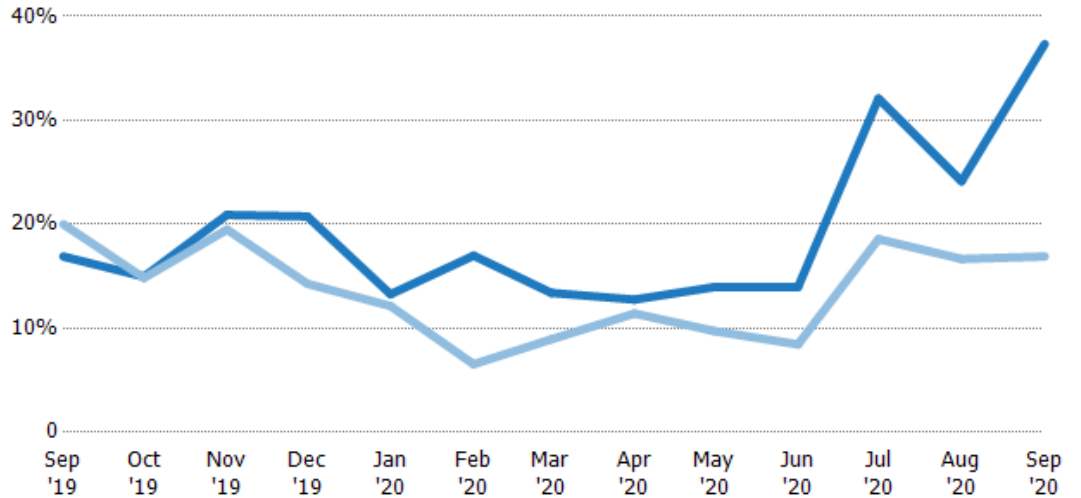
The percentage of inventory sold per month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/Year	Rate	Chg.
Sep '20	37%	-20.4%
Sep '19	17%	3.1%
Sep '18	20%	-22.5%



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	17%	15%	21%	21%	13%	17%	13%	13%	14%	14%	32%	24%	37%
Prior Year	20%	15%	19%	14%	12%	7%	9%	11%	10%	8%	19%	17%	17%
Change from Prior Year	3%	0%	-1%	-6%	-1%	-10%	-4%	-1%	-4%	-6%	-14%	-7%	-20%

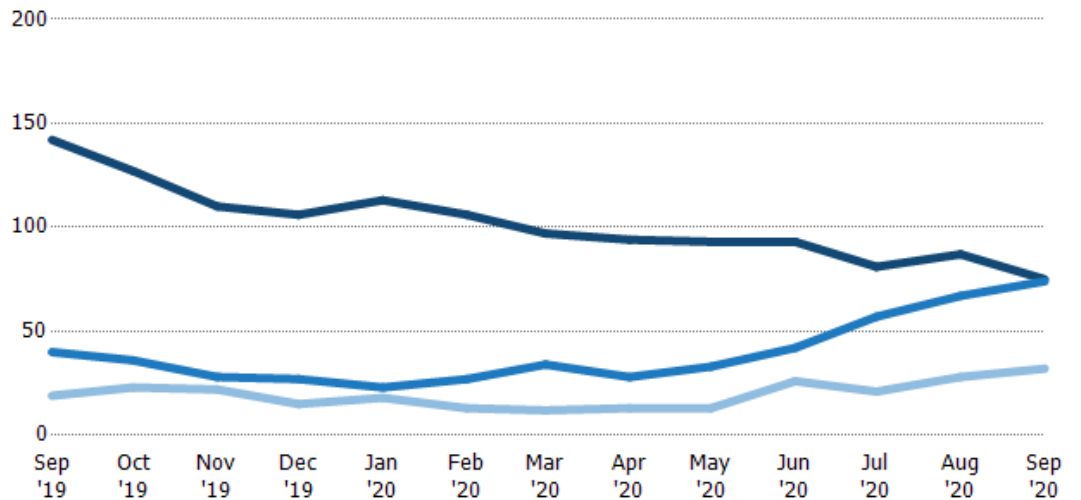
Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Active	142	127	110	106	113	106	97	94	93	93	81	87	75
Pending	40	36	28	27	23	27	34	28	33	42	57	67	74
Sold	19	23	22	15	18	13	12	13	13	26	21	28	32

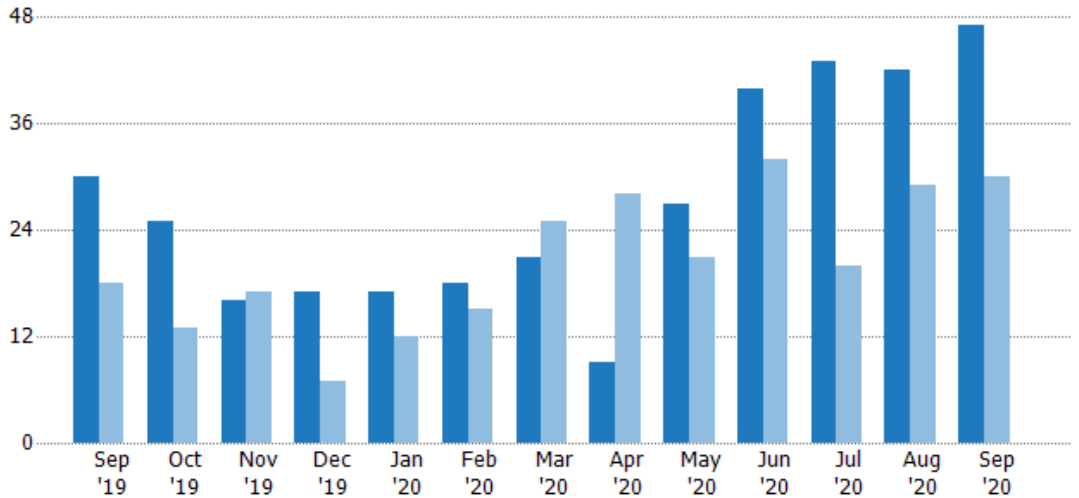
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	30	25	16	17	17	18	21	9	27	40	43	42	47
Prior Year	18	13	17	7	12	15	25	28	21	32	20	29	30
Percent Change from Prior Year	67%	92%	-6%	143%	42%	20%	-16%	-68%	29%	25%	115%	45%	57%

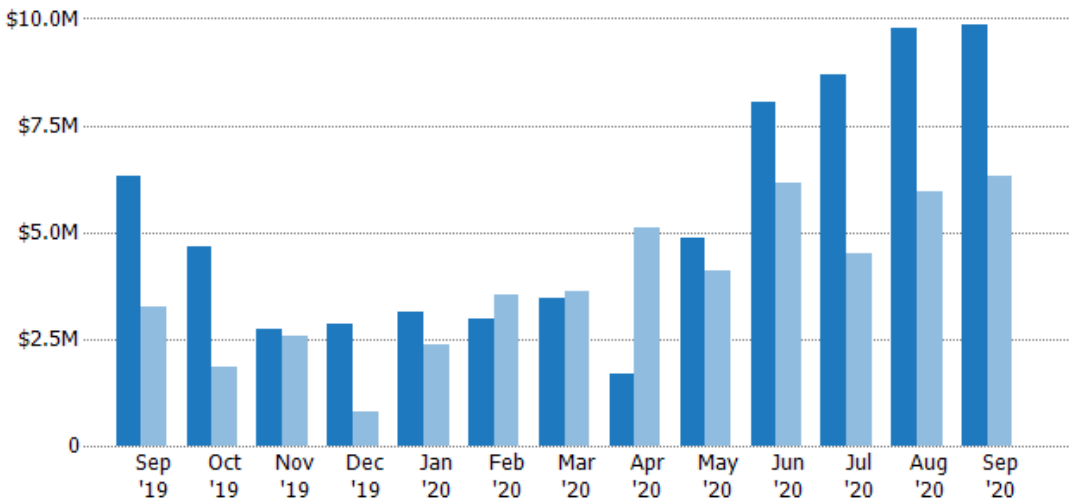
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	\$6.32M	\$4.65M	\$2.73M	\$2.86M	\$3.13M	\$2.99M	\$3.46M	\$1.68M	\$4.87M	\$8.06M	\$8.67M	\$9.77M	\$9.87M
Prior Year	\$3.25M	\$1.83M	\$2.56M	\$816K	\$2.37M	\$3.52M	\$3.63M	\$5.09M	\$4.1M	\$6.17M	\$4.49M	\$5.96M	\$6.32M
Percent Change from Prior Year	95%	155%	6%	251%	32%	-15%	-5%	-67%	19%	31%	93%	64%	56%

Pending Sales

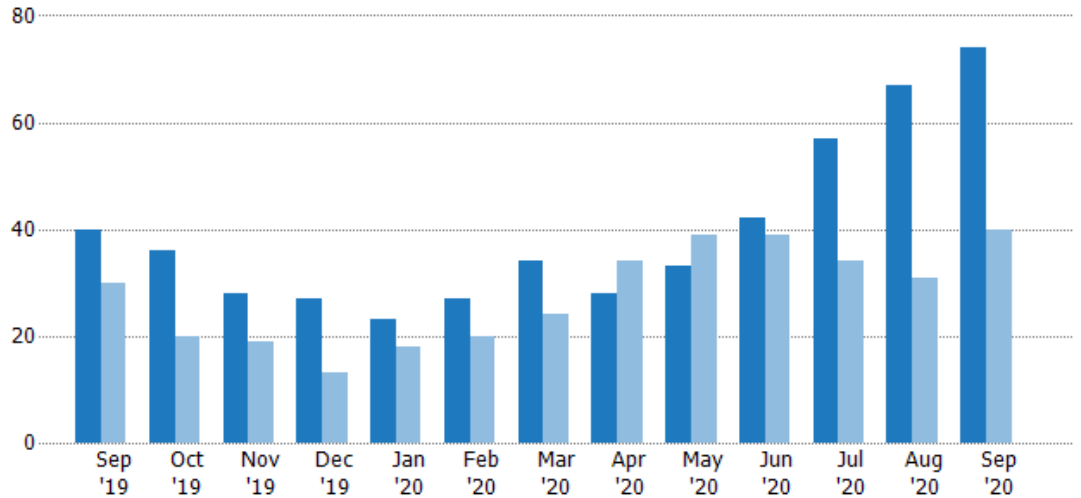
The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Sep '20	74	85%
Sep '19	40	33.3%
Sep '18	30	-3.3%



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	40	36	28	27	23	27	34	28	33	42	57	67	74
Prior Year	30	20	19	13	18	20	24	34	39	39	34	31	40
Percent Change from Prior Year	33%	80%	47%	108%	28%	35%	42%	-18%	-15%	8%	68%	116%	85%

Pending Sales Volume

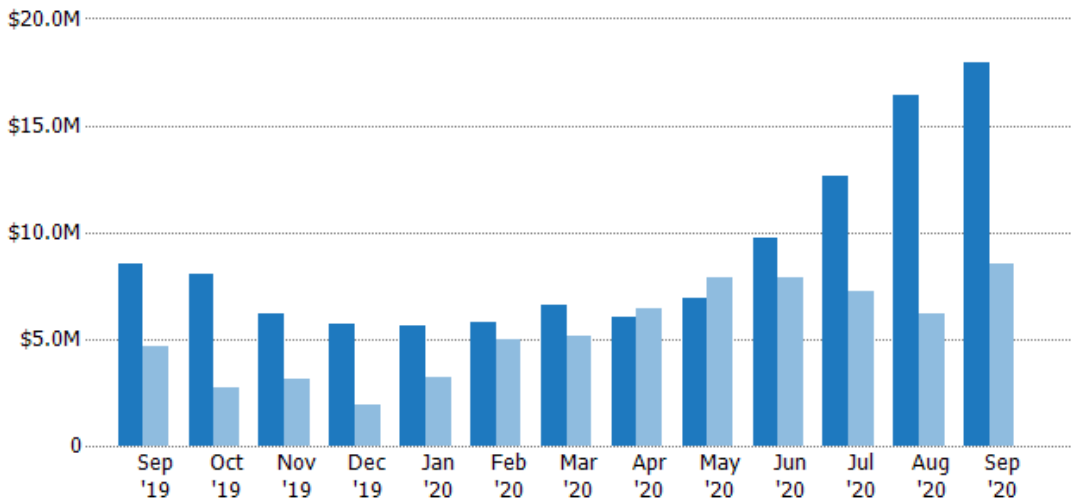
The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Sep '20	\$17.9M	110.1%
Sep '19	\$8.54M	82.9%
Sep '18	\$4.67M	34.6%



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	\$8.54M	\$8.05M	\$6.21M	\$5.71M	\$5.59M	\$5.74M	\$6.6M	\$6.01M	\$6.94M	\$9.76M	\$12.6M	\$16.4M	\$17.9M
Prior Year	\$4.67M	\$2.74M	\$3.11M	\$1.96M	\$3.22M	\$4.95M	\$5.15M	\$6.47M	\$7.87M	\$7.87M	\$7.22M	\$6.18M	\$8.54M
Percent Change from Prior Year	83%	194%	99%	192%	73%	16%	28%	-7%	-12%	24%	74%	165%	110%

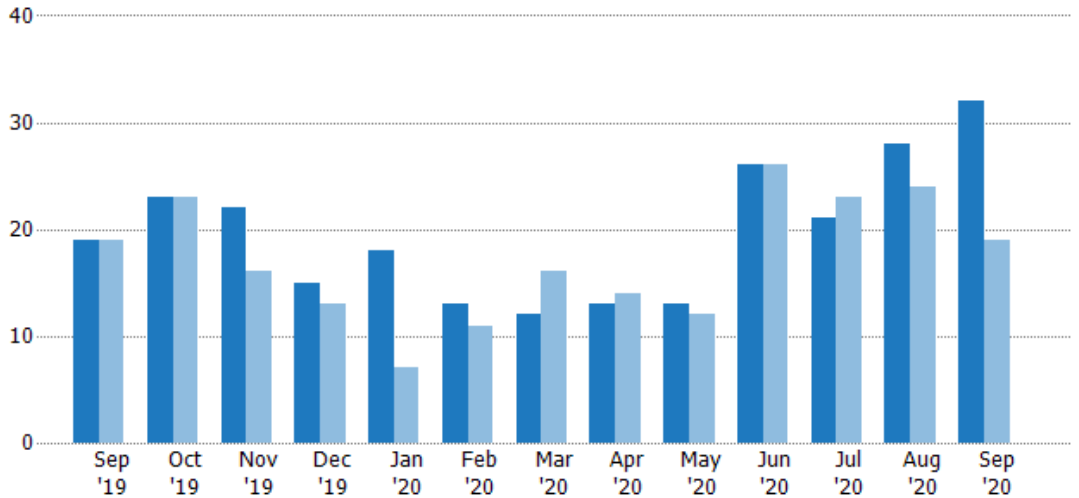
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	19	23	22	15	18	13	12	13	13	26	21	28	32
Prior Year	19	23	16	13	7	11	16	14	12	26	23	24	19
Percent Change from Prior Year	0%	0%	38%	15%	157%	18%	-25%	-7%	8%	0%	-9%	17%	68%

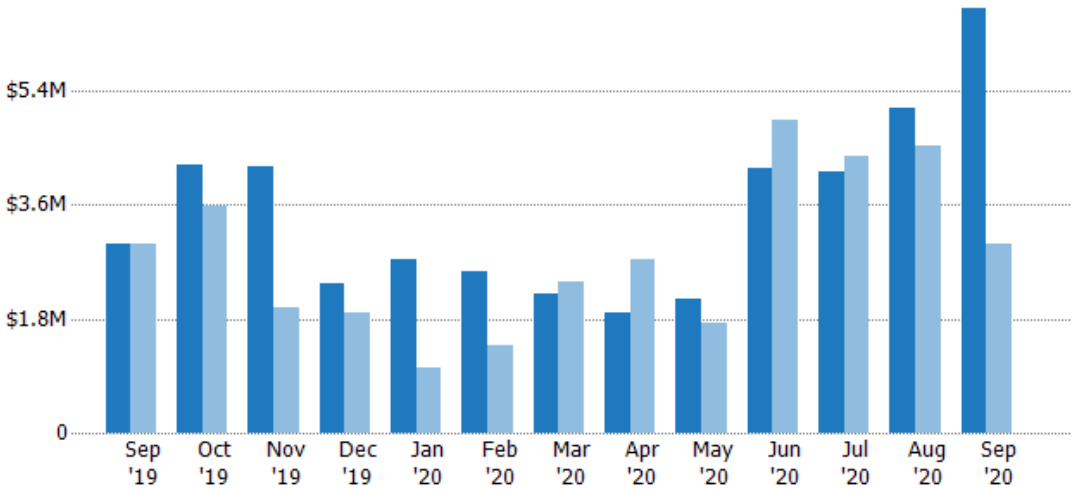
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	\$2.99M	\$4.23M	\$4.21M	\$2.37M	\$2.73M	\$2.54M	\$2.19M	\$1.89M	\$2.1M	\$4.18M	\$4.11M	\$5.11M	\$6.71M
Prior Year	\$2.99M	\$3.57M	\$1.97M	\$1.89M	\$1.03M	\$1.39M	\$2.37M	\$2.73M	\$1.73M	\$4.93M	\$4.36M	\$4.53M	\$2.99M
Percent Change from Prior Year	0%	18%	114%	25%	166%	83%	-8%	-31%	21%	-15%	-6%	13%	124%

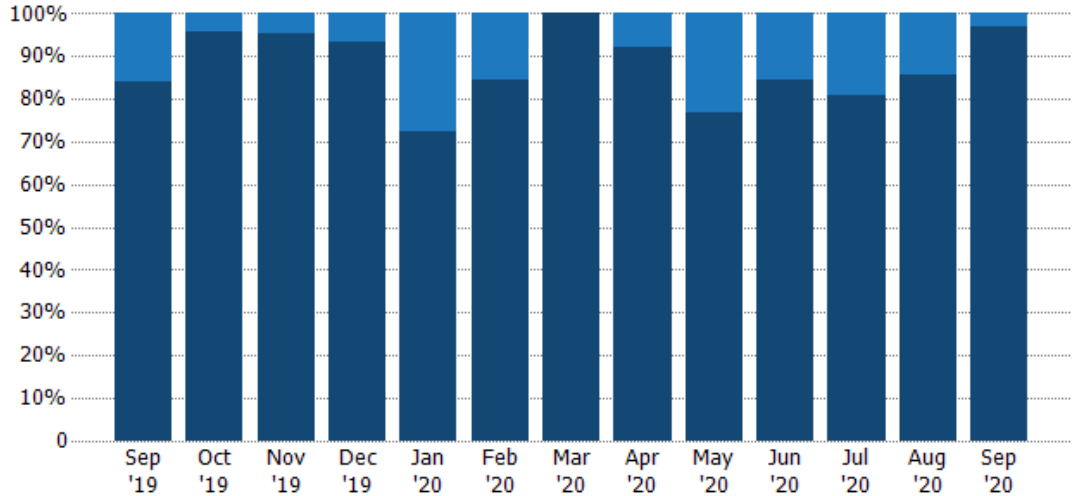
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type: Condo/Townhouse/Apt, Single Family Residence



Property Type	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Condo/Townhouse	16%	4%	5%	7%	28%	15%	-	8%	23%	15%	19%	14%	3%
Single Family Residence	84%	96%	95%	93%	72%	85%	100%	92%	77%	85%	81%	86%	97%

Average Sales Price

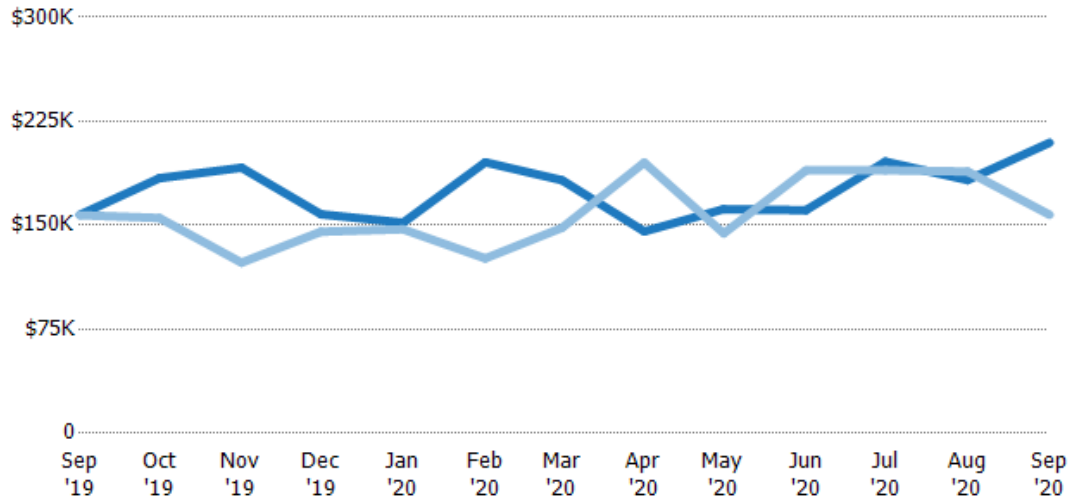
The average sales price of the residential properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Sep '20	\$210K	33%
Sep '19	\$158K	0.2%
Sep '18	\$157K	2.6%



Property Type	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	\$158K	\$184K	\$191K	\$158K	\$152K	\$195K	\$182K	\$146K	\$162K	\$161K	\$196K	\$183K	\$210K
Prior Year	\$157K	\$155K	\$123K	\$145K	\$147K	\$126K	\$148K	\$195K	\$144K	\$190K	\$190K	\$189K	\$158K
Percent Change from Prior Year	0%	18%	56%	9%	3%	55%	23%	-25%	12%	-15%	3%	-3%	33%

Median Sales Price

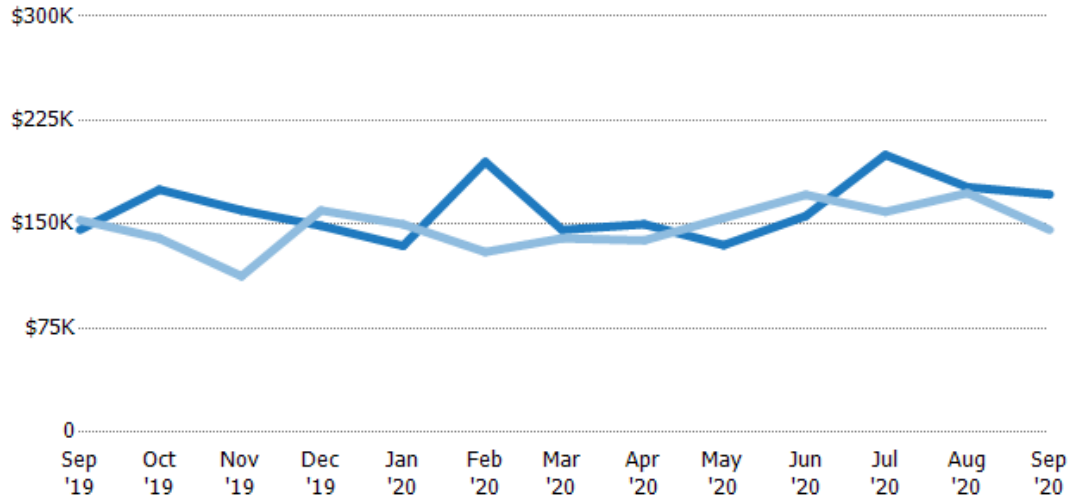
The median sales price of the residential properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Sep '20	\$172K	17.5%
Sep '19	\$146K	-4.6%
Sep '18	\$153K	10.5%



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	\$146K	\$175K	\$160K	\$149K	\$134K	\$195K	\$146K	\$150K	\$135K	\$156K	\$200K	\$177K	\$172K
Prior Year	\$153K	\$140K	\$113K	\$160K	\$150K	\$130K	\$140K	\$138K	\$155K	\$171K	\$159K	\$172K	\$146K
Percent Change from Prior Year	-5%	25%	42%	-7%	-10%	50%	4%	8%	-13%	-9%	26%	2%	17%

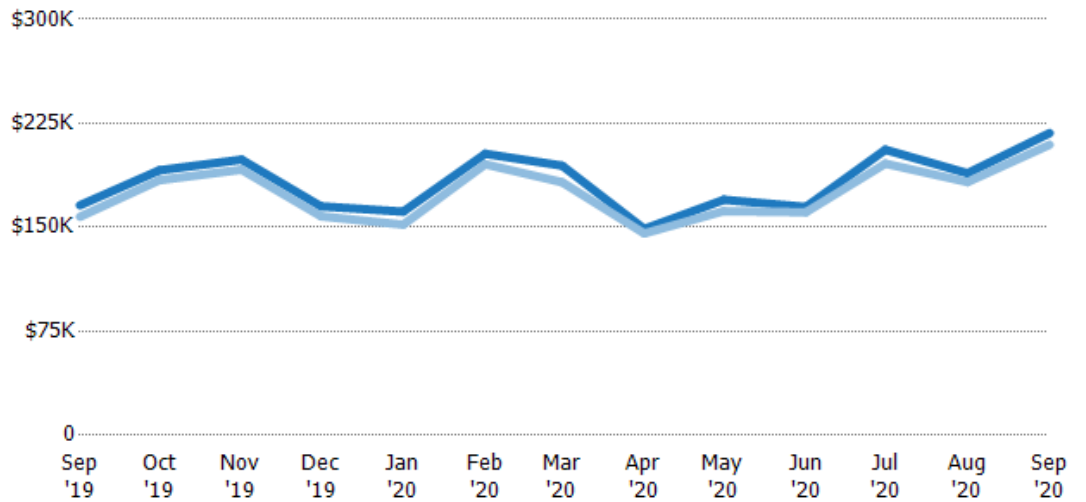
Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence



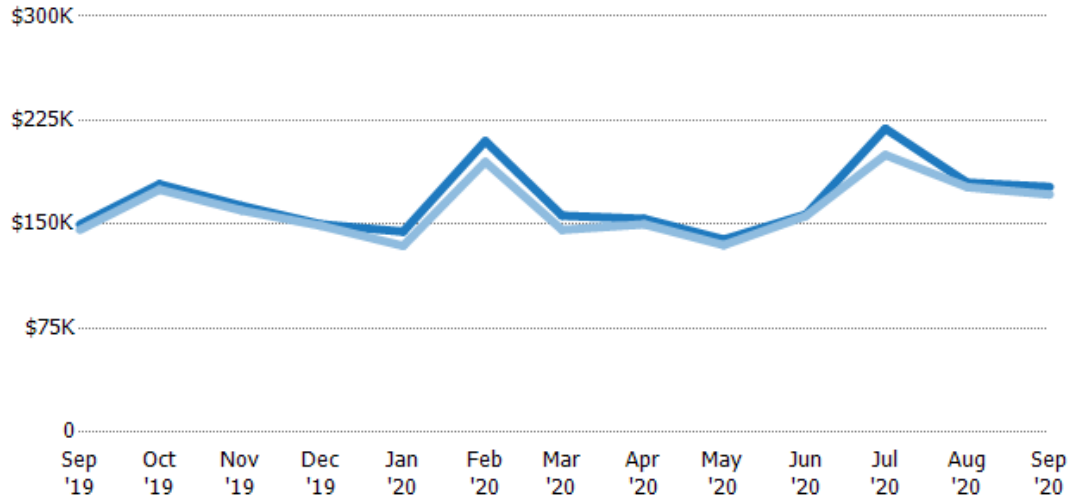
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Avg List Price	\$166K	\$191K	\$199K	\$165K	\$161K	\$203K	\$194K	\$149K	\$170K	\$165K	\$206K	\$189K	\$218K
Avg Sales Price	\$158K	\$184K	\$191K	\$158K	\$152K	\$195K	\$182K	\$146K	\$162K	\$161K	\$196K	\$183K	\$210K
Avg Sales Price as a % of Avg List Price	95%	96%	96%	96%	94%	96%	94%	98%	95%	98%	95%	97%	96%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702
 Property Type: Condo/Townhouse/Apt, Single Family Residence



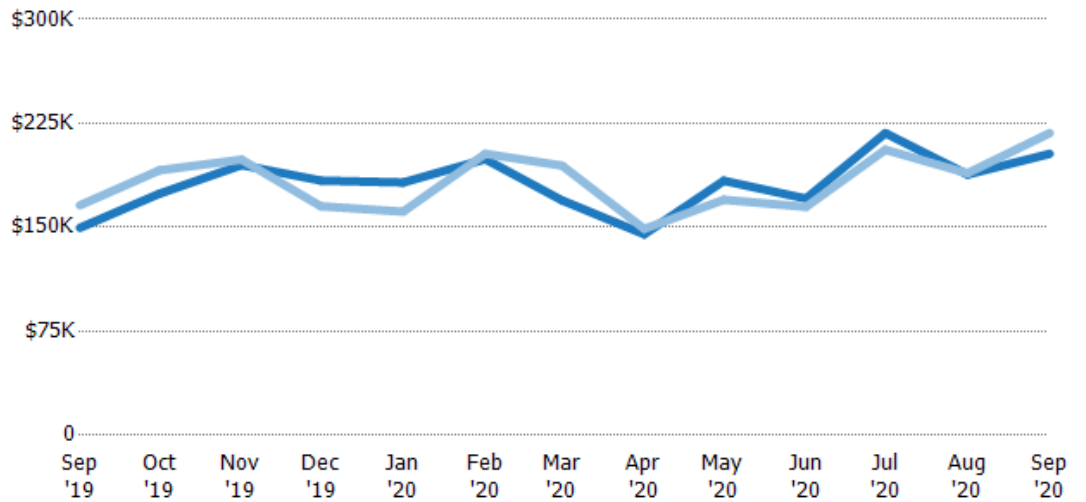
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Median List Price	\$150K	\$179K	\$163K	\$150K	\$145K	\$210K	\$156K	\$154K	\$139K	\$157K	\$219K	\$180K	\$177K
Median Sales Price	\$146K	\$175K	\$160K	\$149K	\$134K	\$195K	\$146K	\$150K	\$135K	\$156K	\$200K	\$177K	\$172K
Med Sales Price as a % of Med List Price	97%	98%	98%	99%	93%	93%	93%	97%	97%	99%	91%	98%	97%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702
 Property Type: Condo/Townhouse/Apt, Single Family Residence



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Avg Est Value	\$150K	\$174K	\$195K	\$184K	\$182K	\$199K	\$169K	\$145K	\$184K	\$171K	\$218K	\$188K	\$203K
Avg Sales Price	\$166K	\$191K	\$199K	\$165K	\$161K	\$203K	\$194K	\$149K	\$170K	\$165K	\$206K	\$189K	\$218K
Avg Sales Price as a % of Avg Est Value	111%	110%	102%	90%	88%	102%	115%	103%	93%	96%	95%	100%	107%

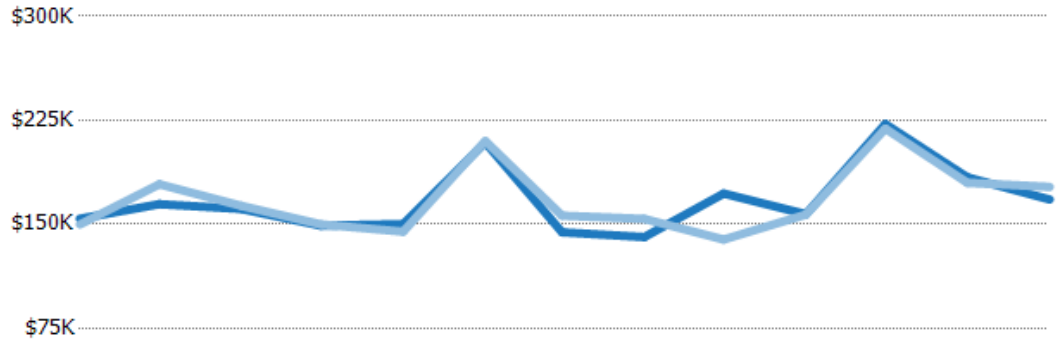
Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Median Est Value	\$154K	\$165K	\$161K	\$149K	\$150K	\$209K	\$144K	\$141K	\$172K	\$157K	\$222K	\$184K	\$168K
Median Sales Price	\$150K	\$179K	\$163K	\$150K	\$145K	\$210K	\$156K	\$154K	\$139K	\$157K	\$219K	\$180K	\$177K
Med Sales Price as a % of Med Est Value	97%	109%	101%	101%	96%	100%	108%	109%	81%	100%	99%	98%	105%