

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Sep 2020	Sep 2019	+ / -	YTD 2020	YTD 2019	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	6	7	-14.3%	80	68	+17.6%
New Listing Volume	\$1,316,900	\$1,310,775	+0.5%	\$19,153,400	\$15,753,375	+21.6%
Active Listing Count	20	51	-60.8%	N/A	N/A	
Active Listing Volume	\$8,645,600	\$12,953,275	-33.3%	N/A	N/A	
Average Listing Price	\$432,280	\$253,986	+70.2%	\$321,465	\$255,908	+25.6%
Median Listing Price	\$227,000	\$209,000	+8.6%	\$215,372	\$222,058	-3%
Median Days in RPR	57.5	119	-51.7%	108.68	164.47	-33.9%
Months of Inventory	1.7	8.5	-80.4%	6.7	8.4	-20.8%
Absorption Rate	60%	11.76%	+48.2%	15.02%	11.9%	+3.1%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	14	8	+75%	92	56	+64.3%
New Pending Sales Volume	\$3,118,500	\$1,886,900	+65.3%	\$19,178,600	\$11,622,500	+65%
Pending Sales Count	21	8	+162.5%	N/A	N/A	
Pending Sales Volume	\$4,955,300	\$1,692,900	+192.7%	N/A	N/A	
Closed Sales Count	15	9	+66.7%	64	44	+45.5%
Closed Sales Volume	\$3,043,435	\$1,990,800	+52.9%	\$12,301,557	\$9,460,400	+30%
Average Sales Price	\$202,896	\$221,200	-8.3%	\$192,212	\$215,009	-10.6%
Median Sales Price	\$195,900	\$210,000	-6.7%	\$185,993	\$199,607	-6.8%

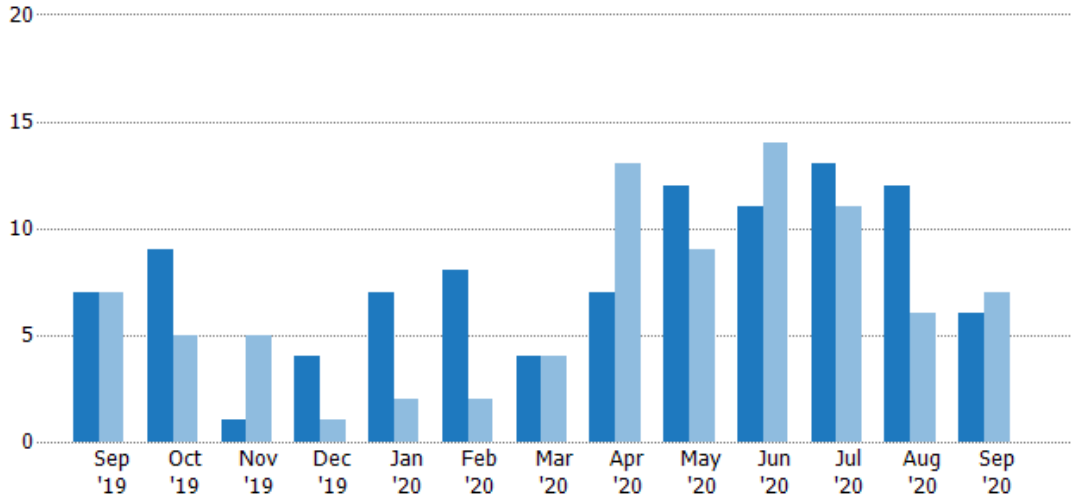
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Sep '20	6	-14.3%
Sep '19	7	0%
Sep '18	7	0%



Current Year	7	9	1	4	7	8	4	7	12	11	13	12	6
Prior Year	7	5	5	1	2	2	4	13	9	14	11	6	7
Percent Change from Prior Year	0%	80%	-80%	300%	250%	300%	0%	-46%	33%	-21%	18%	100%	-14%

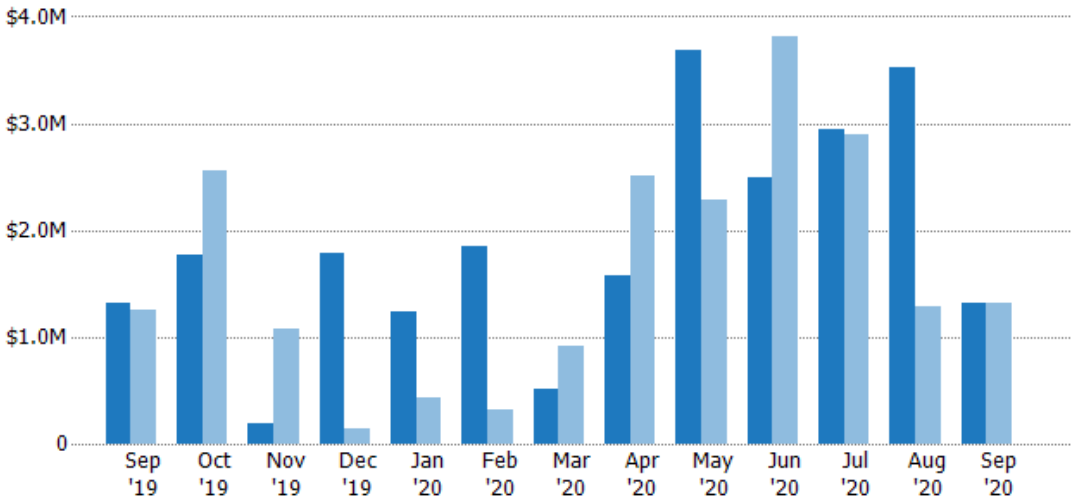
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Sep '20	\$1.32M	0.5%
Sep '19	\$1.31M	4.2%
Sep '18	\$1.26M	11.4%



Current Year	\$1.31M	\$1.76M	\$190K	\$1.79M	\$1.24M	\$1.84M	\$518K	\$1.58M	\$3.69M	\$2.49M	\$2.95M	\$3.52M	\$1.32M
Prior Year	\$1.26M	\$2.56M	\$1.08M	\$145K	\$434K	\$323K	\$911K	\$2.5M	\$2.28M	\$3.81M	\$2.89M	\$1.29M	\$1.31M
Percent Change from Prior Year	4%	-31%	-82%	1,137%	186%	471%	-43%	-37%	62%	-35%	2%	173%	0%

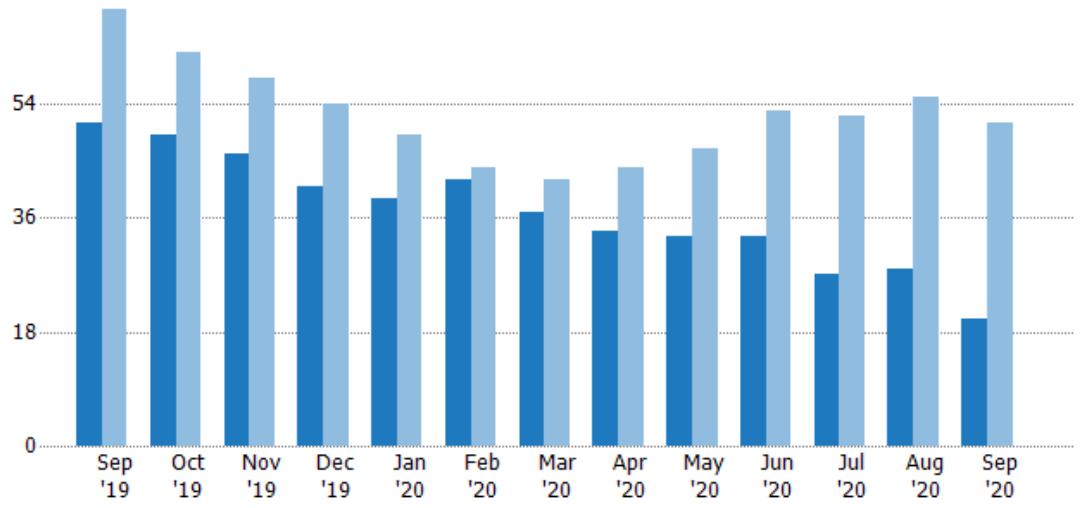
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Sep '20	20	-60.8%
Sep '19	51	-26.1%
Sep '18	69	-13%



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	51	49	46	41	39	42	37	34	33	33	27	28	20
Prior Year	69	62	58	54	49	44	42	44	47	53	52	55	51
Percent Change from Prior Year	-26%	-21%	-21%	-24%	-20%	-5%	-12%	-23%	-30%	-38%	-48%	-49%	-61%

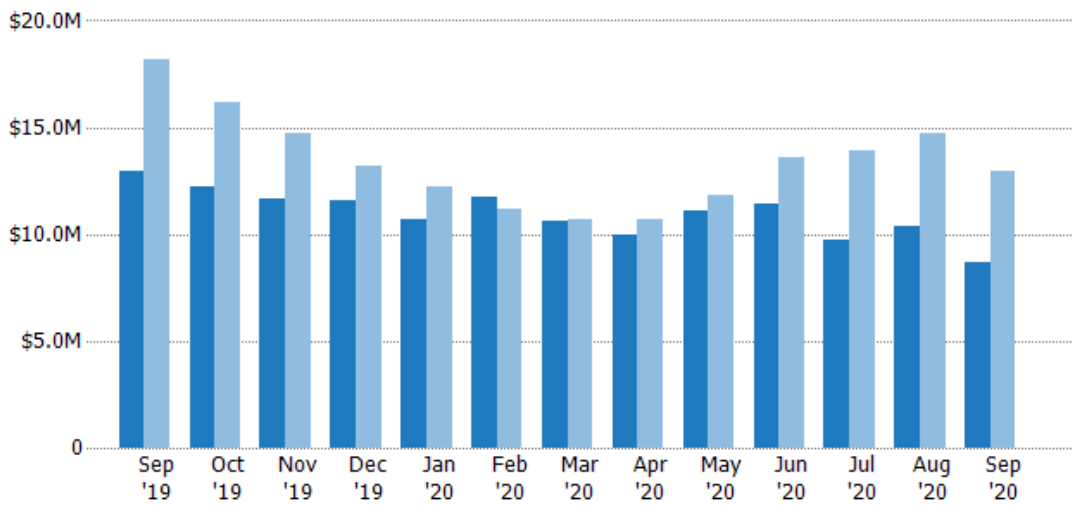
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Sep '20	\$8.65M	-33.3%
Sep '19	\$13M	-28.7%
Sep '18	\$18.2M	-21%



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	\$13M	\$12.3M	\$11.6M	\$11.6M	\$10.7M	\$11.7M	\$10.6M	\$9.97M	\$11.1M	\$11.4M	\$9.73M	\$10.4M	\$8.65M
Prior Year	\$18.2M	\$16.2M	\$14.7M	\$13.2M	\$12.3M	\$11.1M	\$10.7M	\$10.7M	\$11.8M	\$13.6M	\$13.9M	\$14.7M	\$13M
Percent Change from Prior Year	-29%	-24%	-21%	-13%	-13%	5%	-1%	-7%	-6%	-16%	-30%	-30%	-33%

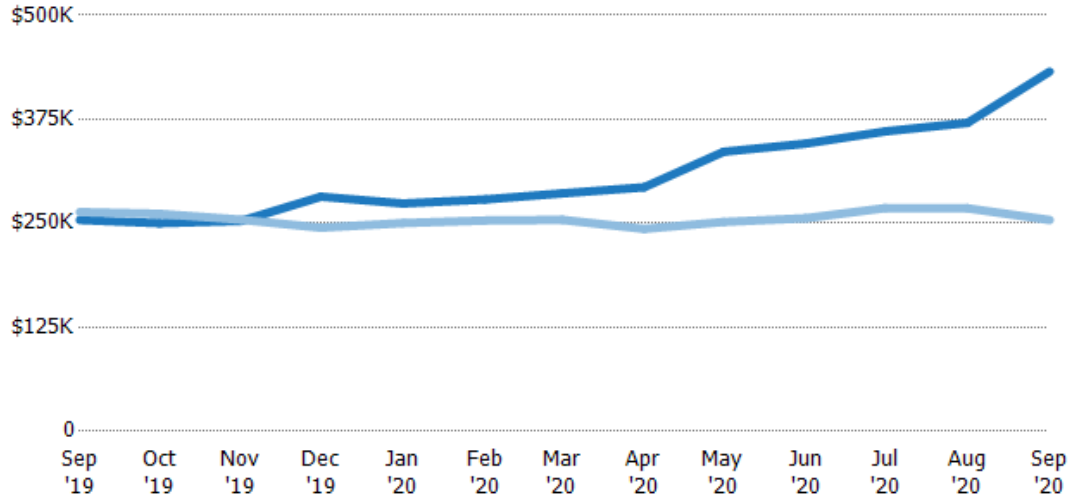
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Sep '20	\$432K	70.2%
Sep '19	\$254K	-3.6%
Sep '18	\$263K	-9.2%



Current Year	\$254K	\$250K	\$253K	\$282K	\$274K	\$279K	\$286K	\$293K	\$336K	\$346K	\$360K	\$371K	\$432K
Prior Year	\$263K	\$261K	\$254K	\$245K	\$250K	\$253K	\$254K	\$243K	\$252K	\$256K	\$268K	\$268K	\$254K
Percent Change from Prior Year	-4%	-4%	-1%	15%	9%	10%	13%	21%	34%	35%	34%	38%	70%

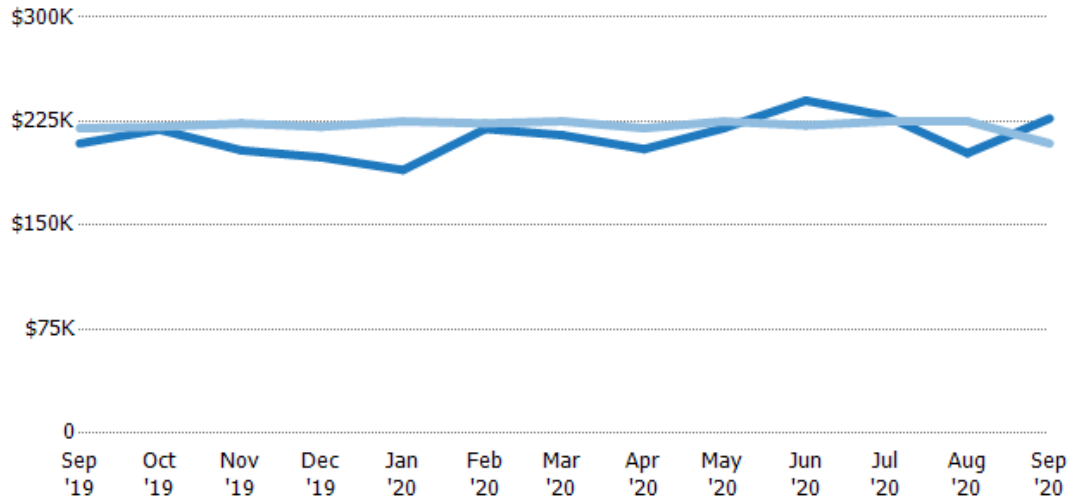
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Sep '20	\$227K	8.6%
Sep '19	\$209K	-5%
Sep '18	\$220K	-12.5%



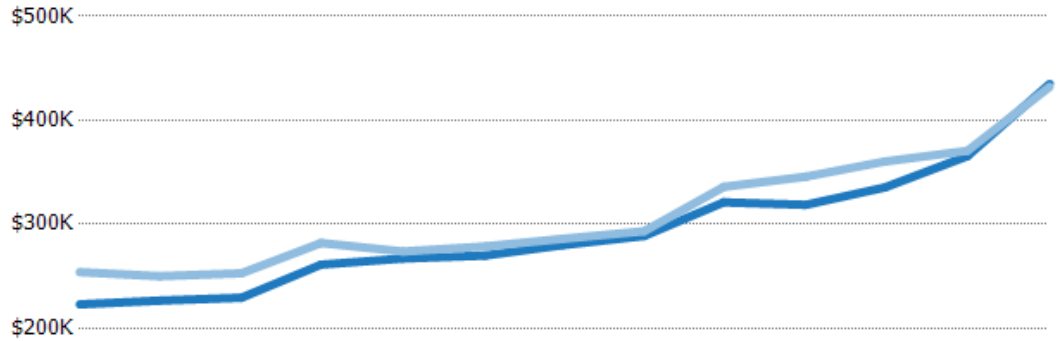
Current Year	\$209K	\$219K	\$204K	\$199K	\$190K	\$220K	\$215K	\$205K	\$220K	\$240K	\$229K	\$202K	\$227K
Prior Year	\$220K	\$221K	\$223K	\$221K	\$225K	\$223K	\$225K	\$220K	\$225K	\$222K	\$225K	\$225K	\$209K
Percent Change from Prior Year	-5%	-1%	-9%	-10%	-16%	-2%	-4%	-7%	-2%	8%	2%	-10%	9%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence



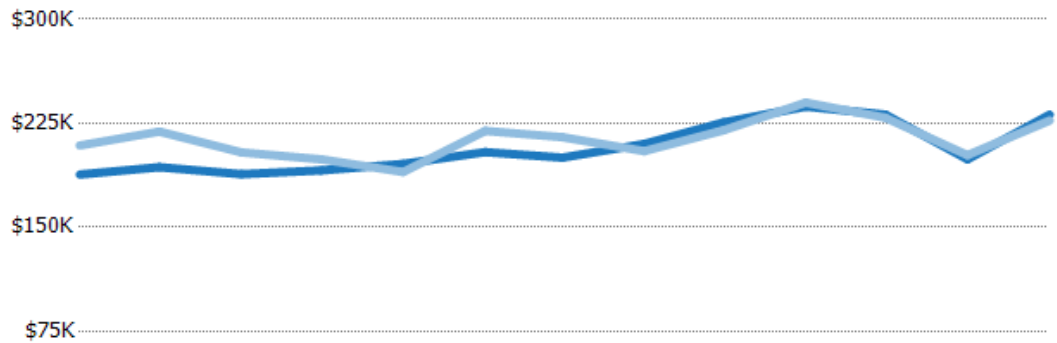
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Avg Est Value	\$223K	\$227K	\$229K	\$261K	\$267K	\$270K	\$280K	\$289K	\$321K	\$319K	\$336K	\$366K	\$435K
Avg Listing Price	\$254K	\$250K	\$253K	\$282K	\$274K	\$279K	\$286K	\$293K	\$336K	\$346K	\$360K	\$371K	\$432K
Avg Listing Price as a % of Avg Est Value	114%	110%	110%	108%	103%	103%	102%	102%	105%	108%	107%	101%	99%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Median Est Value	\$188K	\$193K	\$188K	\$191K	\$196K	\$204K	\$200K	\$210K	\$226K	\$237K	\$231K	\$199K	\$231K
Median Listing Price	\$209K	\$219K	\$204K	\$199K	\$190K	\$220K	\$215K	\$205K	\$220K	\$240K	\$229K	\$202K	\$227K
Med Listing Price as a % of Med Est Value	111%	113%	108%	104%	97%	107%	107%	98%	97%	101%	99%	102%	98%

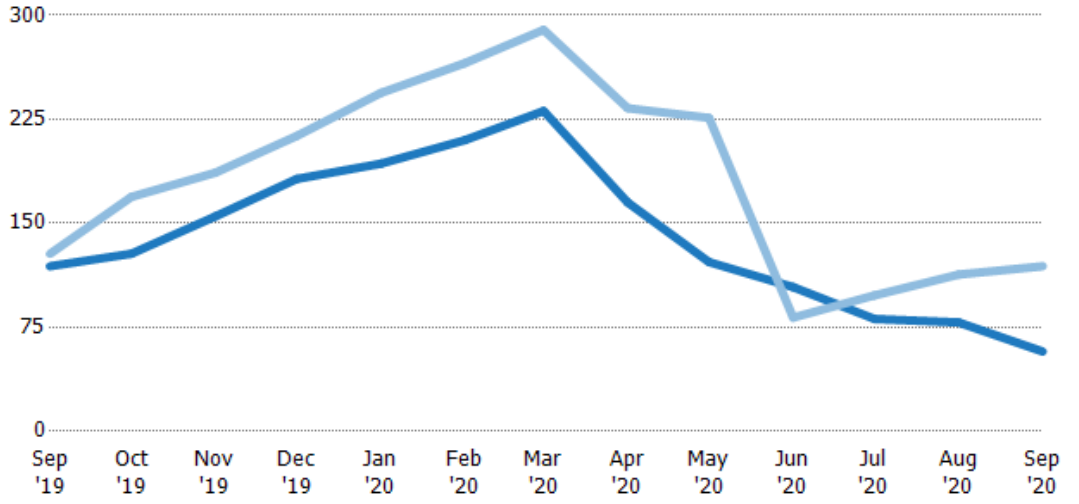
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Days	% Chg.
Sep '20	57.5	-51.7%
Sep '19	119	-7%
Sep '18	128	7.8%



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	119	128	155	182	193	210	231	165	122	104	81	78.5	57.5
Prior Year	128	169	187	213	244	266	290	233	226	82	98	113	119
Percent Change from Prior Year	-7%	-24%	-17%	-15%	-21%	-21%	-20%	-29%	-46%	27%	-17%	-31%	-52%

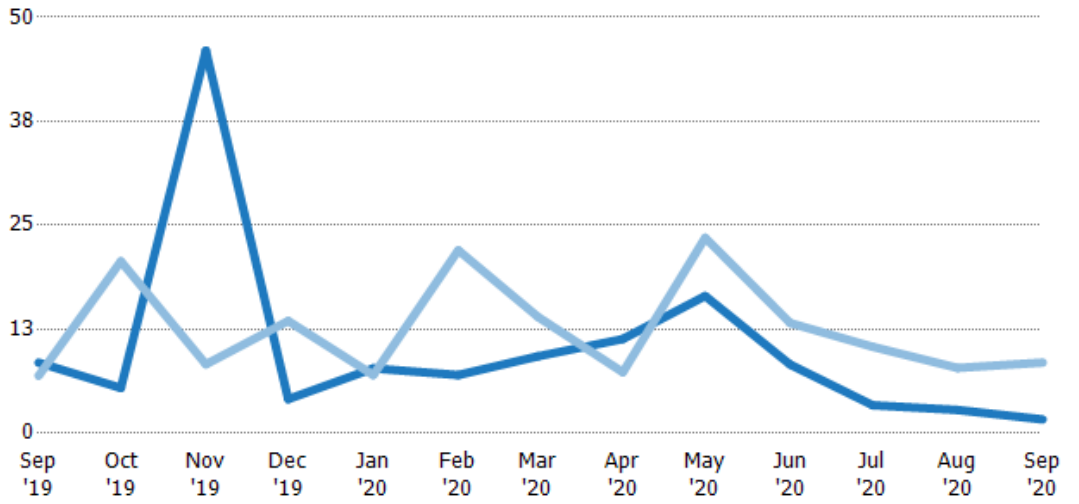
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Months	% Chg.
Sep '20	1.67	-80.4%
Sep '19	8.5	23.2%
Sep '18	6.9	-20.9%



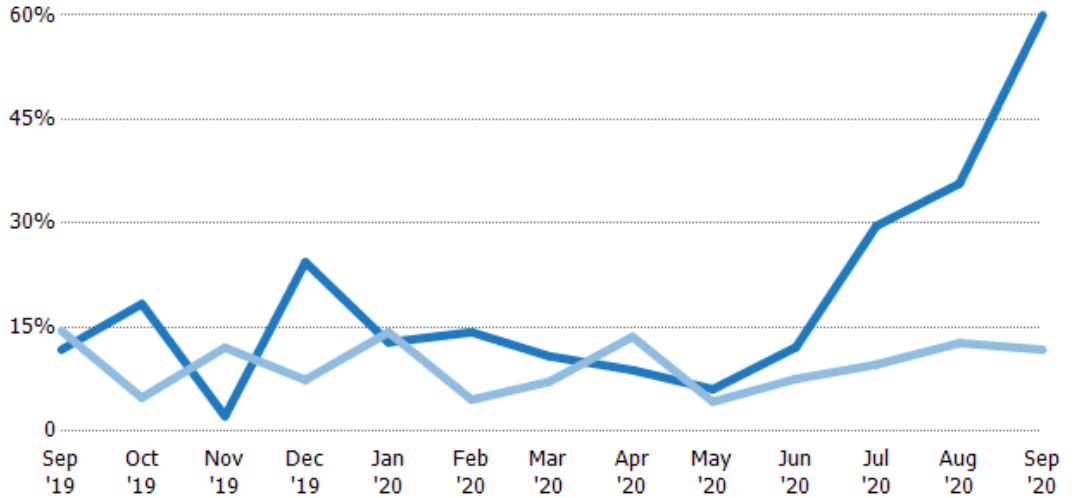
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	8.5	5.44	46	4.1	7.8	7	9.25	11.3	16.5	8.25	3.38	2.8	1.67
Prior Year	6.9	20.7	8.29	13.5	7	22	14	7.33	23.5	13.3	10.4	7.86	8.5
Percent Change from Prior Year	23%	-74%	455%	-70%	11%	-68%	-34%	55%	-30%	-38%	-68%	-64%	-80%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



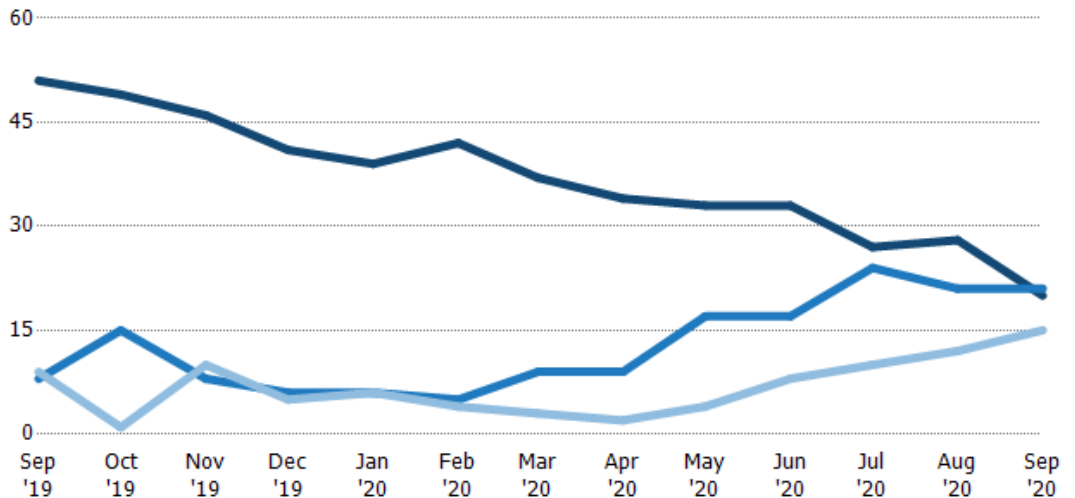
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	12%	18%	2%	24%	13%	14%	11%	9%	6%	12%	30%	36%	60%
Prior Year	14%	5%	12%	7%	14%	5%	7%	14%	4%	8%	10%	13%	12%
Change from Prior Year	3%	-14%	10%	-17%	1%	-10%	-4%	5%	-2%	-5%	-20%	-23%	-48%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



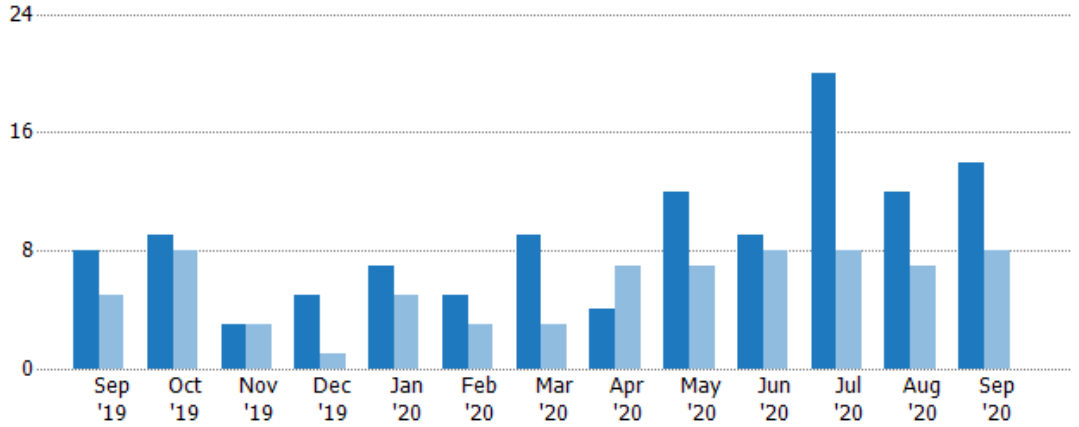
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Active	51	49	46	41	39	42	37	34	33	33	27	28	20
Pending	8	15	8	6	6	5	9	9	17	17	24	21	21
Sold	9	1	10	5	6	4	3	2	4	8	10	12	15

## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



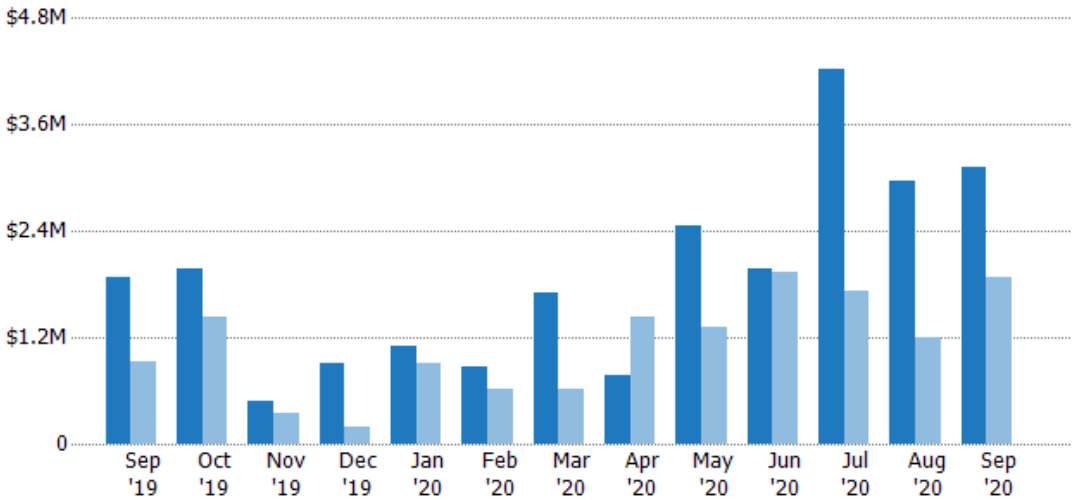
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Sep '19	8	5	60%
Oct '19	9	8	13%
Nov '19	3	3	0%
Dec '19	5	1	400%
Jan '20	7	5	40%
Feb '20	5	3	67%
Mar '20	9	3	200%
Apr '20	4	7	-43%
May '20	12	7	71%
Jun '20	9	8	13%
Jul '20	20	8	150%
Aug '20	12	7	71%
Sep '20	14	8	75%

## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Sep '19	\$1.89M	\$922K	105%
Oct '19	\$1.98M	\$1.43M	39%
Nov '19	\$487K	\$341K	43%
Dec '19	\$917K	\$189K	385%
Jan '20	\$1.11M	\$901K	23%
Feb '20	\$864K	\$617K	40%
Mar '20	\$1.7M	\$620K	174%
Apr '20	\$774K	\$1.43M	-46%
May '20	\$2.45M	\$1.32M	85%
Jun '20	\$1.97M	\$1.93M	2%
Jul '20	\$4.23M	\$1.73M	145%
Aug '20	\$2.96M	\$1.19M	148%
Sep '20	\$3.12M	\$1.89M	65%



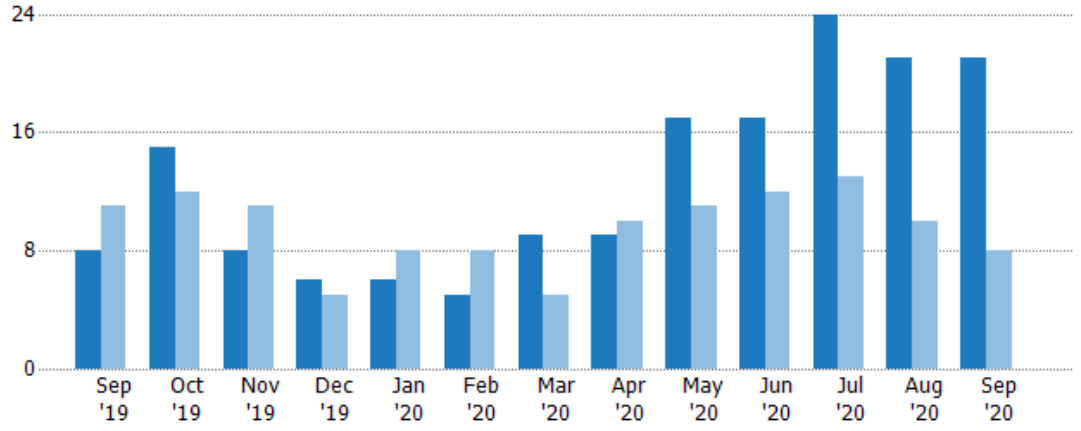
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Sep '20	21	162.5%
Sep '19	8	-27.3%
Sep '18	11	-36.4%



Current Year	8	15	8	6	6	5	9	9	17	17	24	21	21
Prior Year	11	12	11	5	8	8	5	10	11	12	13	10	8
Percent Change from Prior Year	-27%	25%	-27%	20%	-25%	-38%	80%	-10%	55%	42%	85%	110%	163%

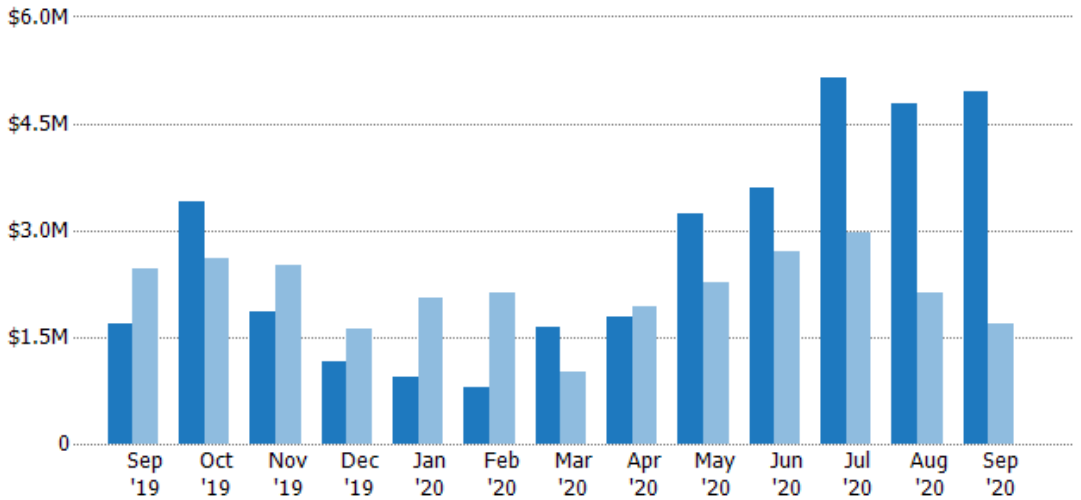
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Sep '20	\$4.96M	192.7%
Sep '19	\$1.69M	-31.5%
Sep '18	\$2.47M	-12.1%



Current Year	\$1.69M	\$3.41M	\$1.85M	\$1.16M	\$935K	\$788K	\$1.65M	\$1.79M	\$3.24M	\$3.59M	\$5.15M	\$4.77M	\$4.96M
Prior Year	\$2.47M	\$2.6M	\$2.5M	\$1.62M	\$2.06M	\$2.12M	\$1.01M	\$1.93M	\$2.27M	\$2.71M	\$2.96M	\$2.12M	\$1.69M
Percent Change from Prior Year	-31%	31%	-26%	-28%	-55%	-63%	64%	-7%	43%	33%	74%	125%	193%

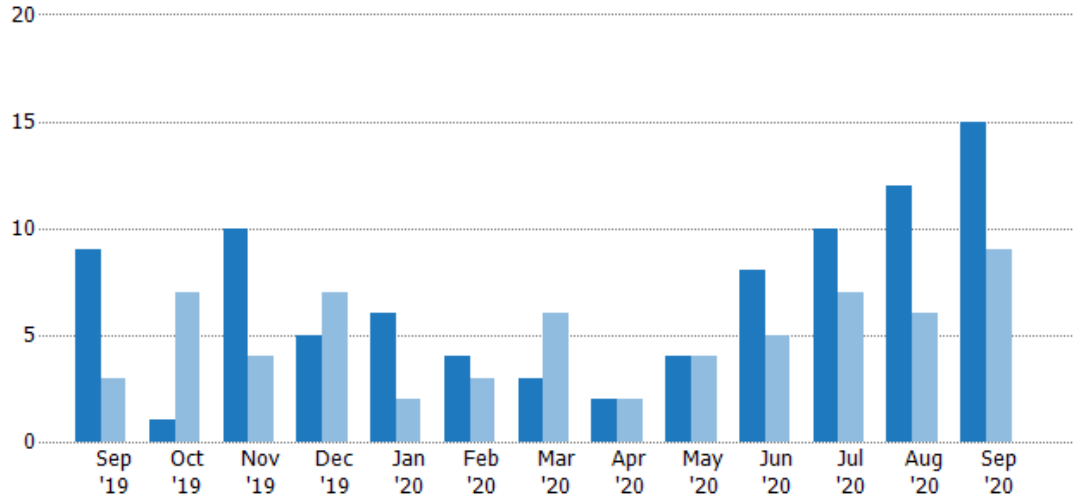
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Sep '20	15	66.7%
Sep '19	9	200%
Sep '18	3	66.7%



Current Year	9	1	10	5	6	4	3	2	4	8	10	12	15
Prior Year	3	7	4	7	2	3	6	2	4	5	7	6	9
Percent Change from Prior Year	200%	-86%	150%	-29%	200%	33%	-50%	0%	0%	60%	43%	100%	67%

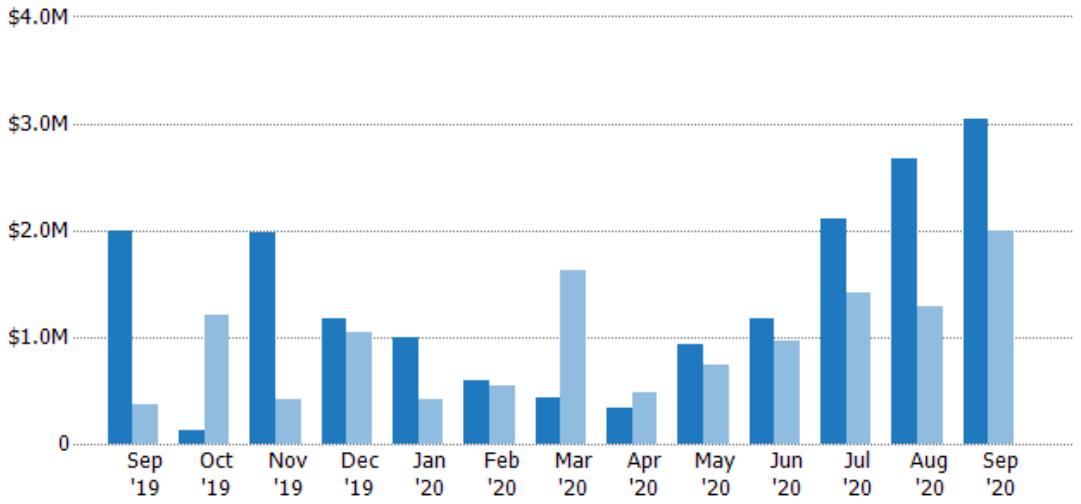
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Sep '20	\$3.04M	52.9%
Sep '19	\$1.99M	441%
Sep '18	\$368K	263%



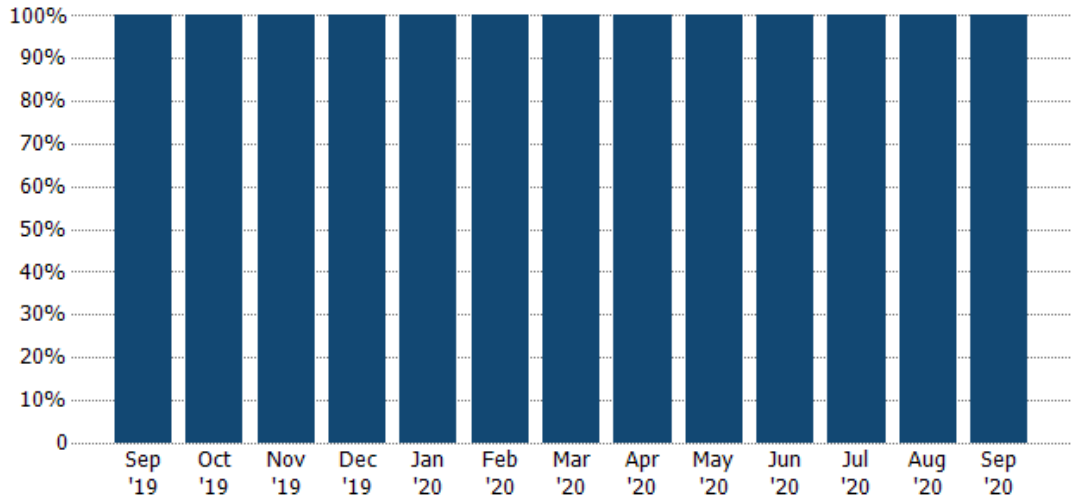
Current Year	\$1.99M	\$125K	\$1.98M	\$1.18M	\$998K	\$595K	\$433K	\$338K	\$935K	\$1.17M	\$2.11M	\$2.68M	\$3.04M
Prior Year	\$368K	\$1.2M	\$415K	\$1.04M	\$410K	\$545K	\$1.63M	\$475K	\$736K	\$968K	\$1.42M	\$1.29M	\$1.99M
Percent Change from Prior Year	441%	-90%	378%	14%	143%	9%	-73%	-29%	27%	21%	49%	108%	53%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



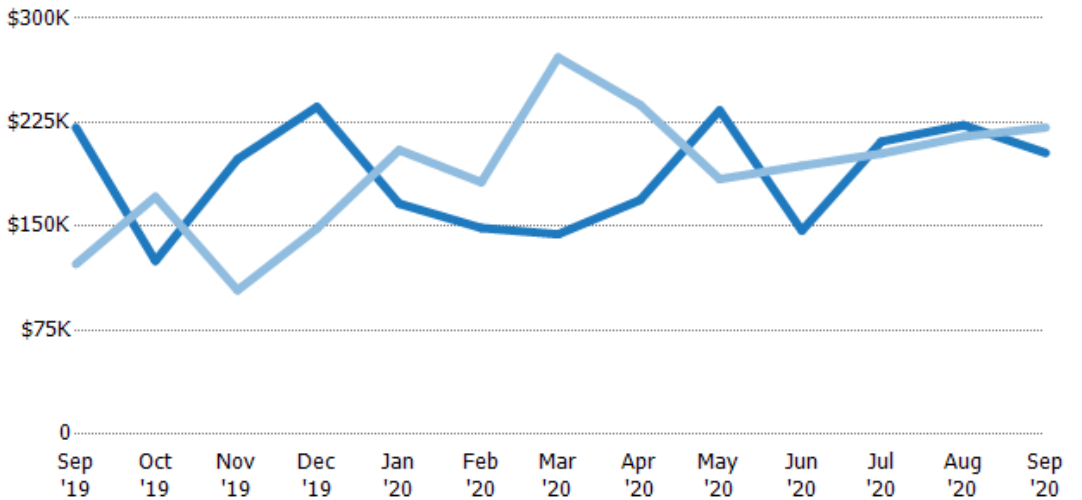
■ Single Family Residence

## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



■ Current Year

■ Prior Year

Percent Change from Prior Year

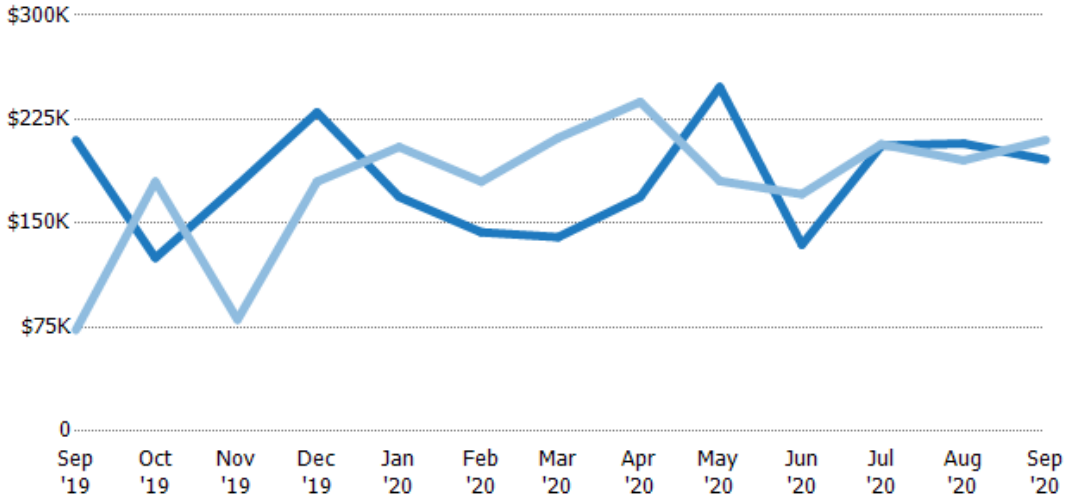
\$221K	\$125K	\$198K	\$236K	\$166K	\$149K	\$144K	\$169K	\$234K	\$147K	\$211K	\$223K	\$203K
\$123K	\$171K	\$104K	\$148K	\$205K	\$182K	\$272K	\$238K	\$184K	\$194K	\$202K	\$215K	\$221K
80%	-27%	91%	59%	-19%	-18%	-47%	-29%	27%	-24%	4%	4%	-8%

## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Price	% Chg.
Sep '20	\$196K	-6.7%
Sep '19	\$210K	187.7%
Sep '18	\$73K	245.2%

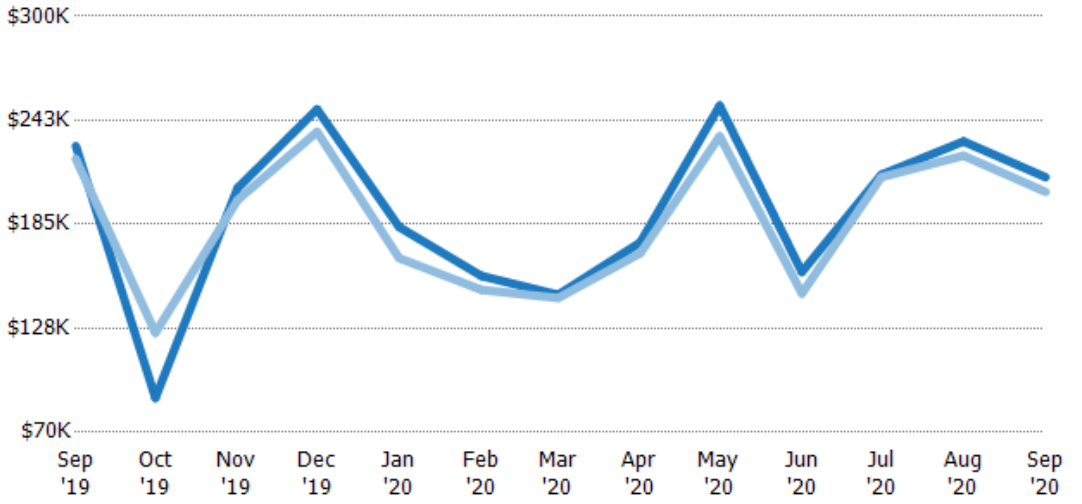
Current Year	\$210K	\$125K	\$178K	\$230K	\$169K	\$144K	\$140K	\$169K	\$248K	\$135K	\$206K	\$208K	\$196K
Prior Year	\$73K	\$180K	\$80.5K	\$180K	\$205K	\$180K	\$212K	\$238K	\$181K	\$171K	\$207K	\$195K	\$210K
Percent Change from Prior Year	188%	-31%	120%	28%	-18%	-20%	-34%	-29%	38%	-21%	0%	6%	-7%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



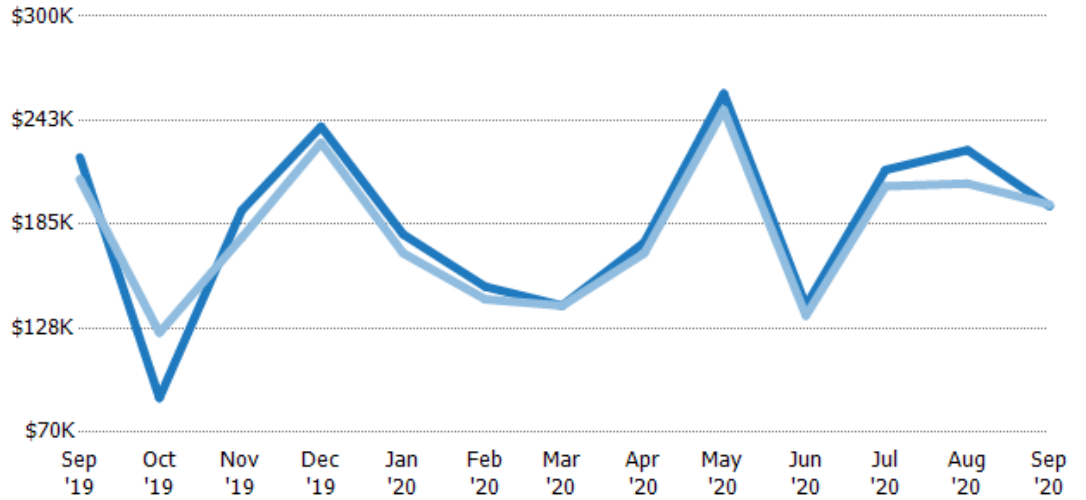
Avg List Price	\$228K	\$89K	\$205K	\$249K	\$183K	\$156K	\$146K	\$175K	\$251K	\$159K	\$212K	\$231K	\$211K
Avg Sales Price	\$221K	\$125K	\$198K	\$236K	\$166K	\$149K	\$144K	\$169K	\$234K	\$147K	\$211K	\$223K	\$203K
Avg Sales Price as a % of Avg List Price	97%	140%	97%	95%	91%	95%	99%	97%	93%	93%	99%	97%	96%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence



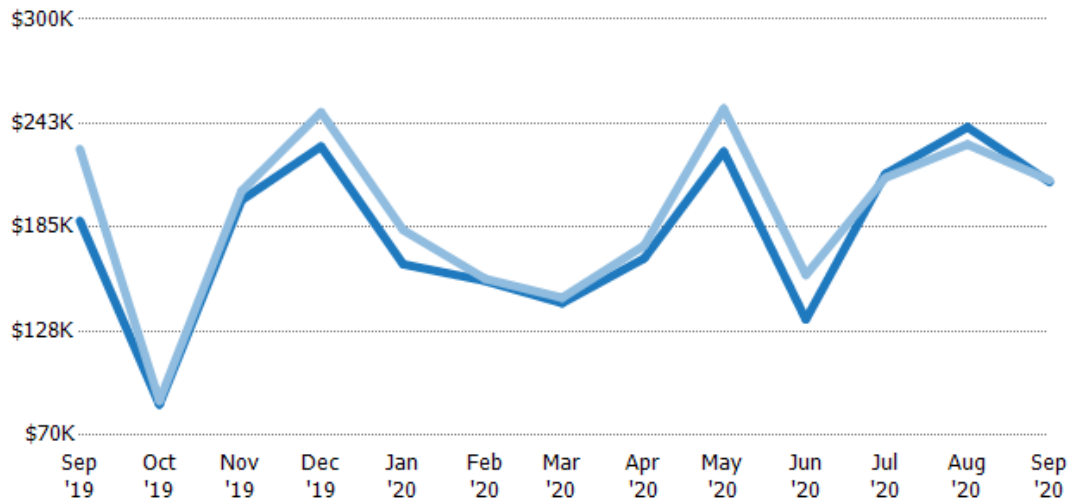
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Median List Price	\$222K	\$89K	\$193K	\$239K	\$179K	\$151K	\$140K	\$175K	\$257K	\$140K	\$215K	\$226K	\$195K
Median Sales Price	\$210K	\$125K	\$178K	\$230K	\$169K	\$144K	\$140K	\$169K	\$248K	\$135K	\$206K	\$208K	\$196K
Med Sales Price as a % of Med List Price	95%	140%	92%	96%	94%	95%	100%	97%	97%	96%	96%	92%	100%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence



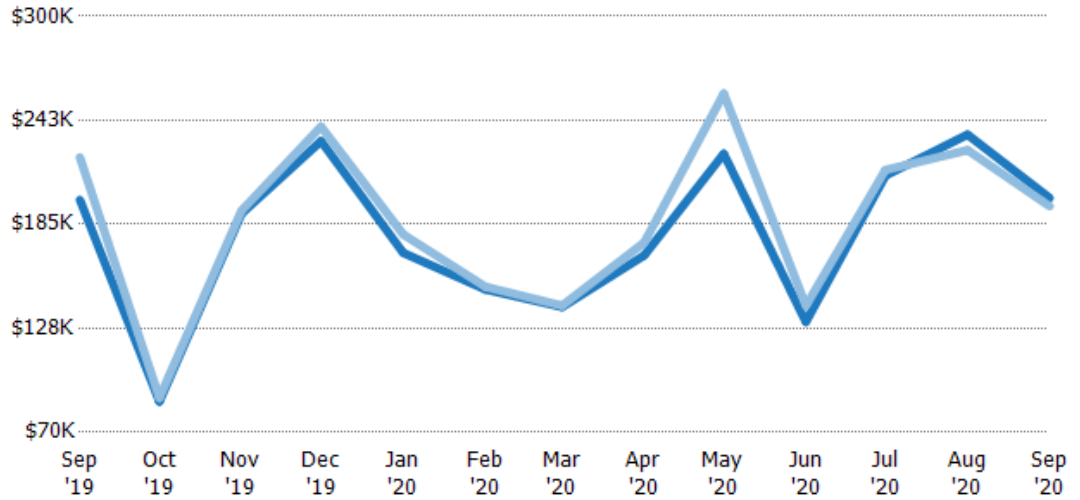
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Avg Est Value	\$189K	\$87K	\$200K	\$230K	\$165K	\$155K	\$143K	\$168K	\$227K	\$134K	\$215K	\$240K	\$210K
Avg Sales Price	\$228K	\$89K	\$205K	\$249K	\$183K	\$156K	\$146K	\$175K	\$251K	\$159K	\$212K	\$231K	\$211K
Avg Sales Price as a % of Avg Est Value	121%	102%	103%	108%	112%	101%	102%	104%	110%	118%	99%	96%	100%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Median Est Value	\$199K	\$87K	\$191K	\$231K	\$169K	\$149K	\$139K	\$168K	\$224K	\$131K	\$212K	\$235K	\$200K
Median Sales Price	\$222K	\$89K	\$193K	\$239K	\$179K	\$151K	\$140K	\$175K	\$257K	\$140K	\$215K	\$226K	\$195K
Med Sales Price as a % of Med Est Value	112%	102%	101%	103%	106%	101%	101%	104%	115%	107%	101%	96%	98%