

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Sep 2020	Sep 2019	+ / -	YTD 2020	YTD 2019	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	4	6	-33.3%	83	79	+5.1%
New Listing Volume	\$957,000	\$801,700	+19.4%	\$17,391,060	\$14,721,295	+18.1%
Active Listing Count	23	52	-55.8%	N/A	N/A	
Active Listing Volume	\$5,917,100	\$11,160,400	-47%	N/A	N/A	
Average Listing Price	\$257,265	\$214,623	+19.9%	\$229,435	\$219,121	+4.7%
Median Listing Price	\$184,500	\$182,450	+1.1%	\$181,842	\$192,513	-5.5%
Median Days in RPR	72	104	-30.8%	96.73	145.57	-33.5%
Months of Inventory	2.1	8.7	-75.9%	6.1	8.1	-24.6%
Absorption Rate	47.83%	11.54%	+36.3%	16.42%	12.38%	+4%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	17	6	+183.3%	93	61	+52.5%
New Pending Sales Volume	\$3,386,800	\$1,567,400	+116.1%	\$17,253,579	\$10,966,595	+57.3%
Pending Sales Count	17	10	+70%	N/A	N/A	
Pending Sales Volume	\$3,900,900	\$2,387,000	+63.4%	N/A	N/A	
Closed Sales Count	14	4	+250%	73	45	+62.2%
Closed Sales Volume	\$2,407,408	\$780,500	+208.4%	\$11,902,187	\$7,009,650	+69.8%
Average Sales Price	\$171,958	\$195,125	-11.9%	\$163,044	\$155,770	+4.7%
Median Sales Price	\$161,750	\$154,250	+4.9%	\$156,192	\$140,836	+10.9%

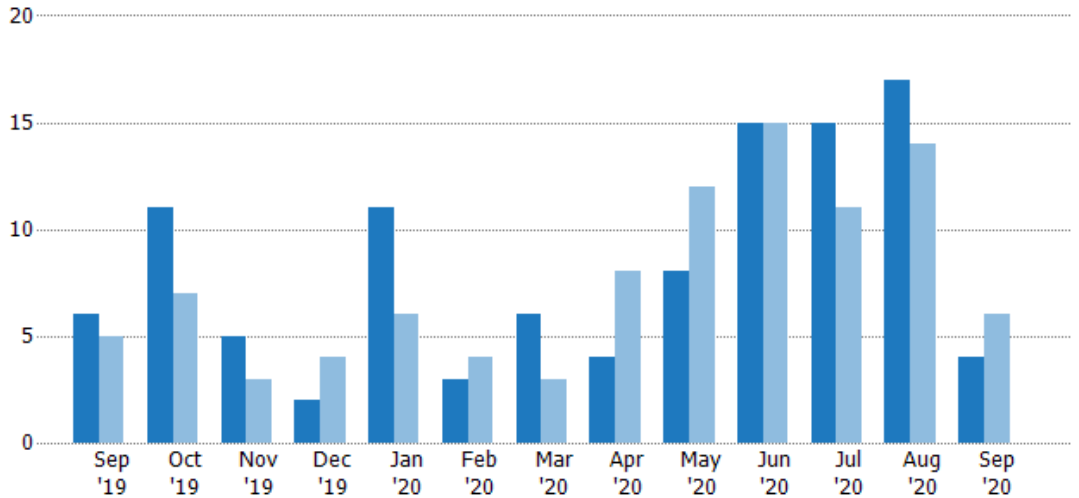
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Sep '20	4	-33.3%
Sep '19	6	20%
Sep '18	5	120%



Current Year	6	11	5	2	11	3	6	4	8	15	15	17	4
Prior Year	5	7	3	4	6	4	3	8	12	15	11	14	6
Percent Change from Prior Year	20%	57%	67%	-50%	83%	-25%	100%	-50%	-33%	0%	36%	21%	-33%

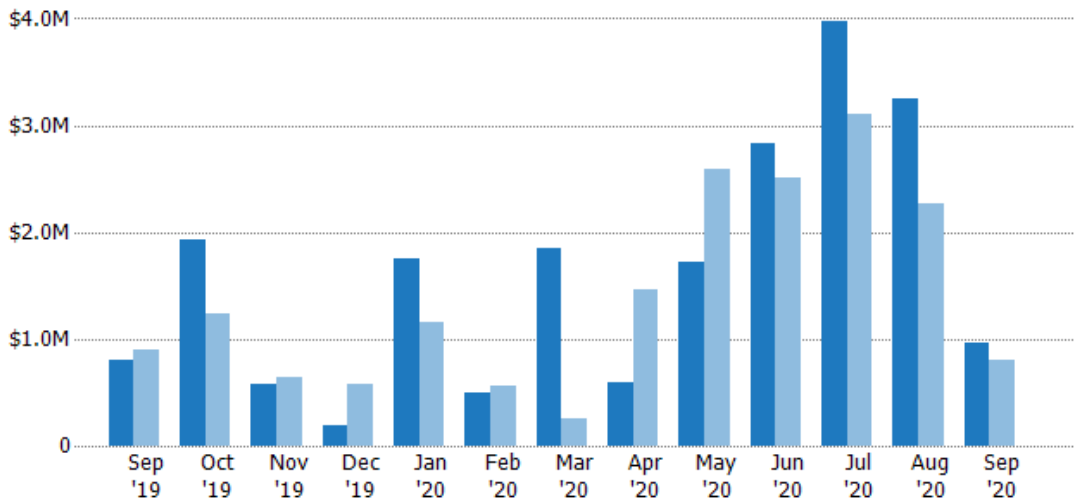
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Sep '20	\$957K	19.4%
Sep '19	\$802K	-10.1%
Sep '18	\$892K	136%



Current Year	\$802K	\$1.93M	\$575K	\$195K	\$1.75M	\$489K	\$1.84M	\$595K	\$1.71M	\$2.83M	\$3.97M	\$3.25M	\$957K
Prior Year	\$892K	\$1.24M	\$644K	\$584K	\$1.16M	\$560K	\$249K	\$1.47M	\$2.59M	\$2.51M	\$3.11M	\$2.27M	\$802K
Percent Change from Prior Year	-10%	56%	-11%	-67%	51%	-13%	642%	-59%	-34%	12%	28%	43%	19%

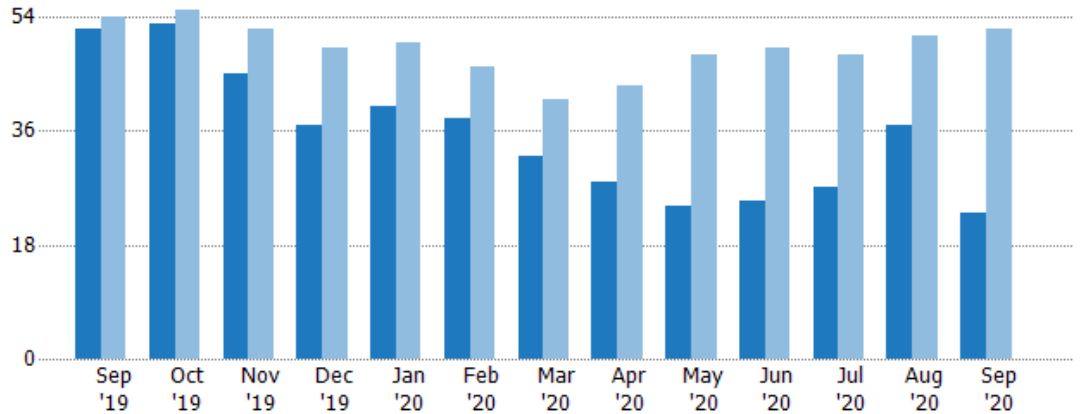
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Sep '20	23	-55.8%
Sep '19	52	-3.7%
Sep '18	54	13%



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	52	53	45	37	40	38	32	28	24	25	27	37	23
Prior Year	54	55	52	49	50	46	41	43	48	49	48	51	52
Percent Change from Prior Year	-4%	-4%	-13%	-24%	-20%	-17%	-22%	-35%	-50%	-49%	-44%	-27%	-56%

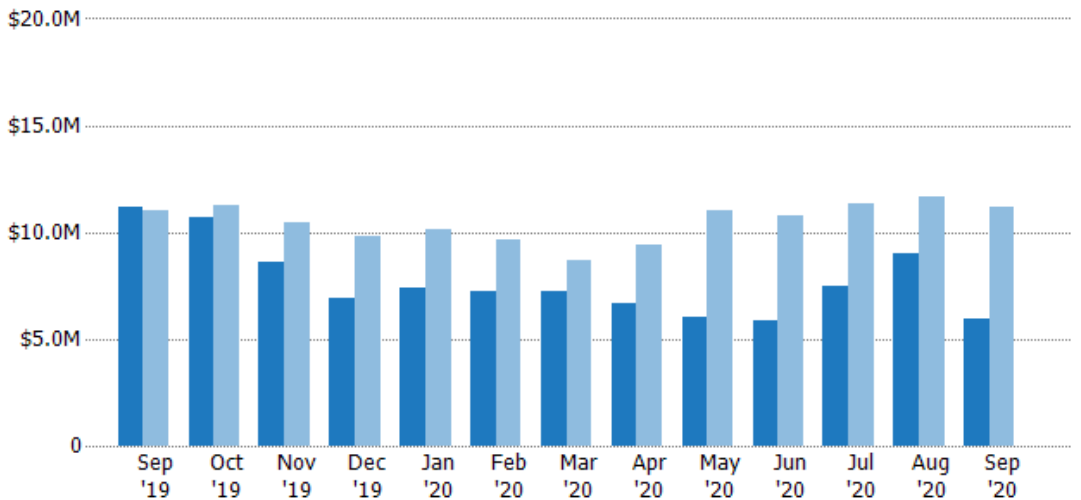
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Sep '20	\$5.92M	-47%
Sep '19	\$11.2M	1.3%
Sep '18	\$11M	9.9%



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	\$11.2M	\$10.7M	\$8.6M	\$6.88M	\$7.38M	\$7.2M	\$7.26M	\$6.69M	\$6.05M	\$5.85M	\$7.51M	\$9M	\$5.92M
Prior Year	\$11M	\$11.3M	\$10.5M	\$9.77M	\$10.1M	\$9.64M	\$8.66M	\$9.43M	\$11M	\$10.8M	\$11.3M	\$11.7M	\$11.2M
Percent Change from Prior Year	1%	-5%	-18%	-30%	-27%	-25%	-16%	-29%	-45%	-46%	-34%	-23%	-47%

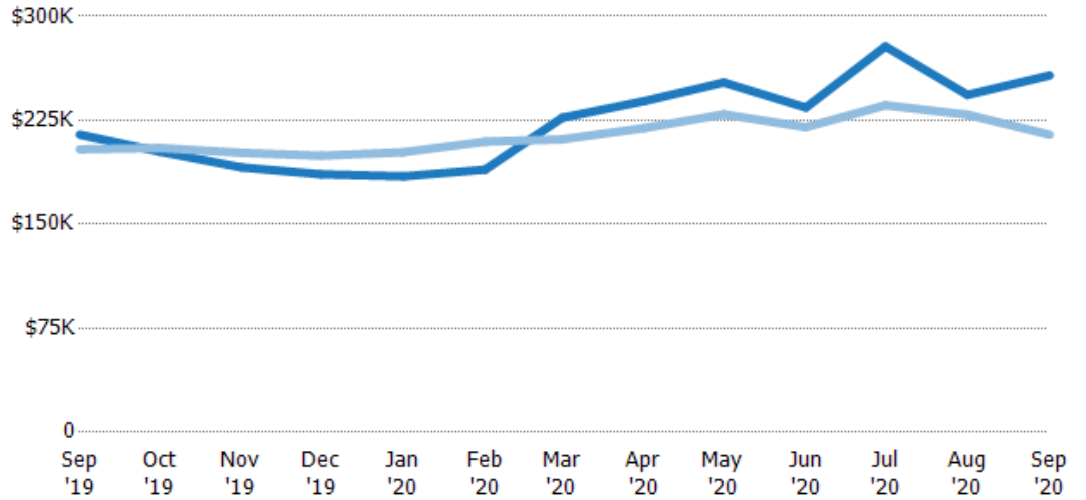
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Sep '20	\$257K	19.9%
Sep '19	\$215K	5.2%
Sep '18	\$204K	-2.7%



Current Year	\$215K	\$202K	\$191K	\$186K	\$185K	\$189K	\$227K	\$239K	\$252K	\$234K	\$278K	\$243K	\$257K
Prior Year	\$204K	\$205K	\$202K	\$199K	\$202K	\$210K	\$211K	\$219K	\$229K	\$220K	\$236K	\$229K	\$215K
Percent Change from Prior Year	5%	-1%	-5%	-7%	-9%	-10%	7%	9%	10%	6%	18%	6%	20%

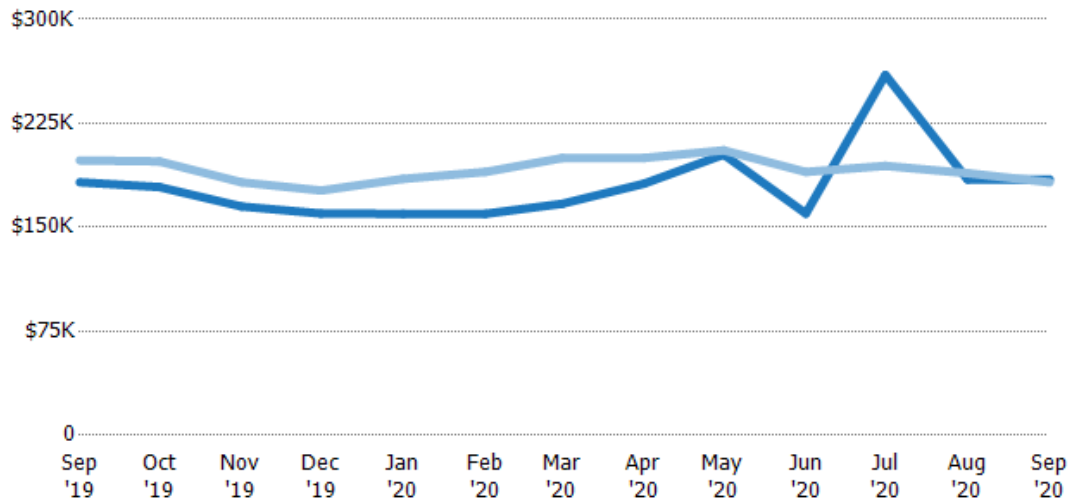
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Sep '20	\$185K	1.1%
Sep '19	\$182K	-8%
Sep '18	\$198K	-14.3%



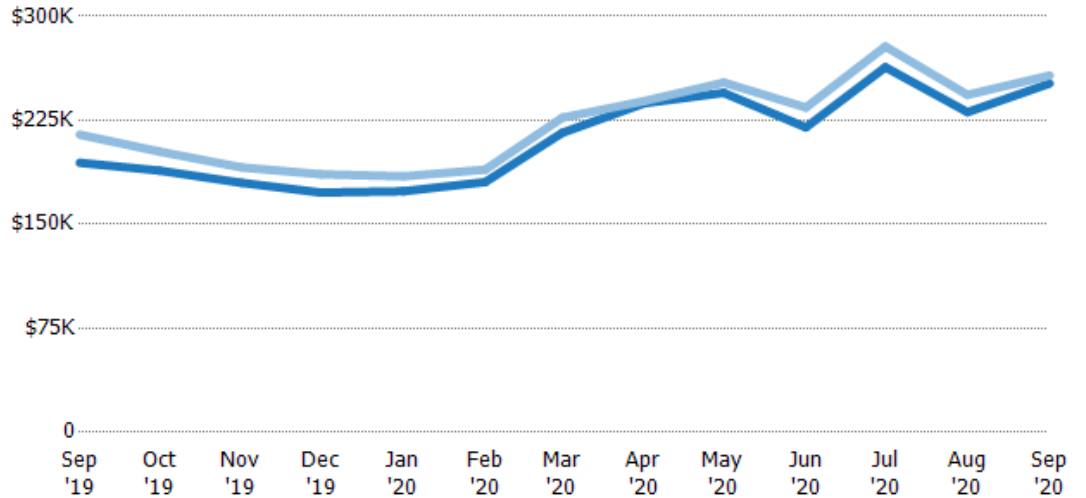
Current Year	\$182K	\$179K	\$165K	\$160K	\$160K	\$160K	\$167K	\$182K	\$202K	\$160K	\$260K	\$185K	\$185K
Prior Year	\$198K	\$198K	\$182K	\$177K	\$185K	\$190K	\$200K	\$200K	\$205K	\$190K	\$194K	\$189K	\$182K
Percent Change from Prior Year	-8%	-9%	-10%	-9%	-14%	-16%	-16%	-9%	-1%	-16%	34%	-2%	1%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



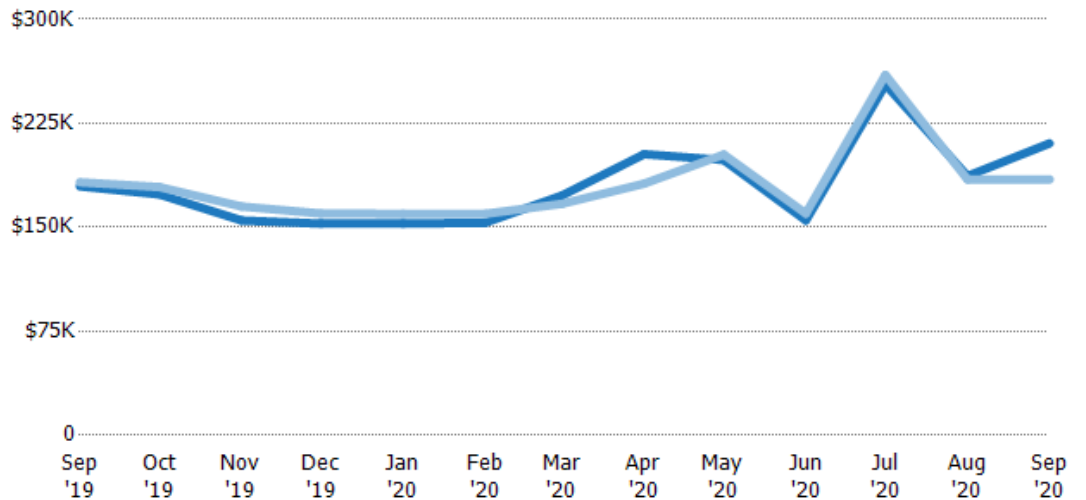
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Avg Est Value	\$194K	\$189K	\$180K	\$173K	\$174K	\$180K	\$216K	\$237K	\$245K	\$220K	\$263K	\$231K	\$252K
Avg Listing Price	\$215K	\$202K	\$191K	\$186K	\$185K	\$189K	\$227K	\$239K	\$252K	\$234K	\$278K	\$243K	\$257K
Avg Listing Price as a % of Avg Est Value	110%	107%	106%	108%	106%	105%	105%	101%	103%	107%	106%	105%	102%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Median Est Value	\$180K	\$174K	\$155K	\$153K	\$153K	\$153K	\$173K	\$203K	\$198K	\$155K	\$253K	\$187K	\$211K
Median Listing Price	\$182K	\$179K	\$165K	\$160K	\$160K	\$160K	\$167K	\$182K	\$202K	\$160K	\$260K	\$185K	\$185K
Med Listing Price as a % of Med Est Value	102%	103%	107%	105%	105%	104%	97%	90%	102%	103%	103%	99%	88%

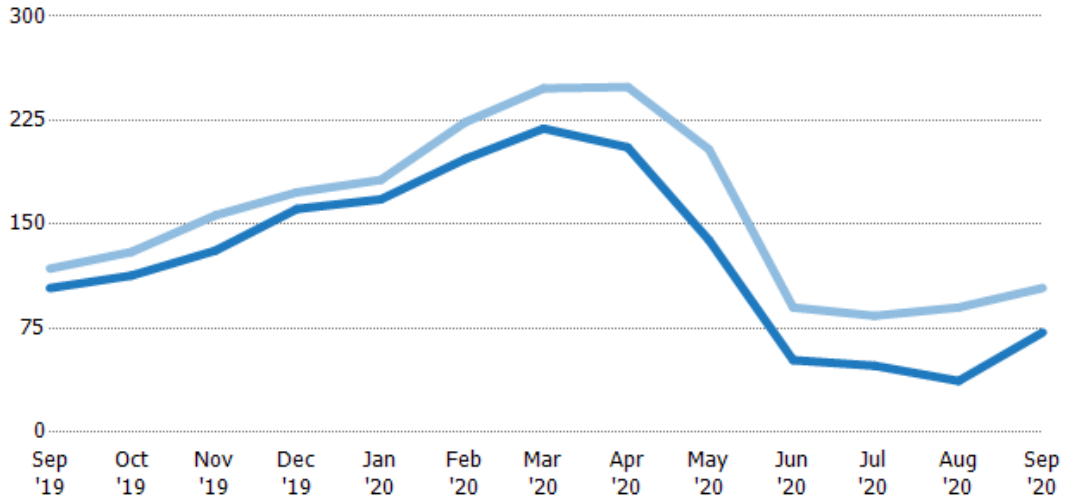
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Days	% Chg.
Sep '20	72	-30.8%
Sep '19	104	-11.9%
Sep '18	118	22.9%



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	104	113	131	161	168	197	219	206	139	52	48	37	72
Prior Year	118	130	157	173	182	224	248	249	204	90	84	90	104
Percent Change from Prior Year	-12%	-13%	-16%	-7%	-8%	-12%	-12%	-17%	-32%	-42%	-43%	-59%	-31%

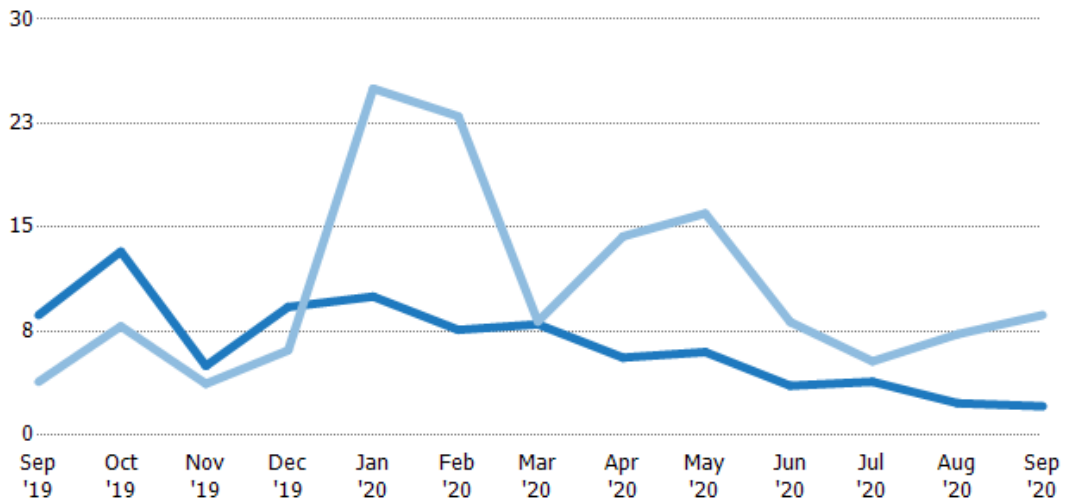
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Months	% Chg.
Sep '20	2.09	-75.9%
Sep '19	8.67	124.7%
Sep '18	3.86	97.7%



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	8.67	13.3	5	9.25	10	7.6	8	5.6	6	3.57	3.86	2.31	2.09
Prior Year	3.86	7.86	3.71	6.13	25	23	8.2	14.3	16	8.17	5.33	7.29	8.67
Percent Change from Prior Year	125%	69%	35%	51%	-60%	-67%	-2%	-61%	-63%	-56%	-28%	-68%	-76%

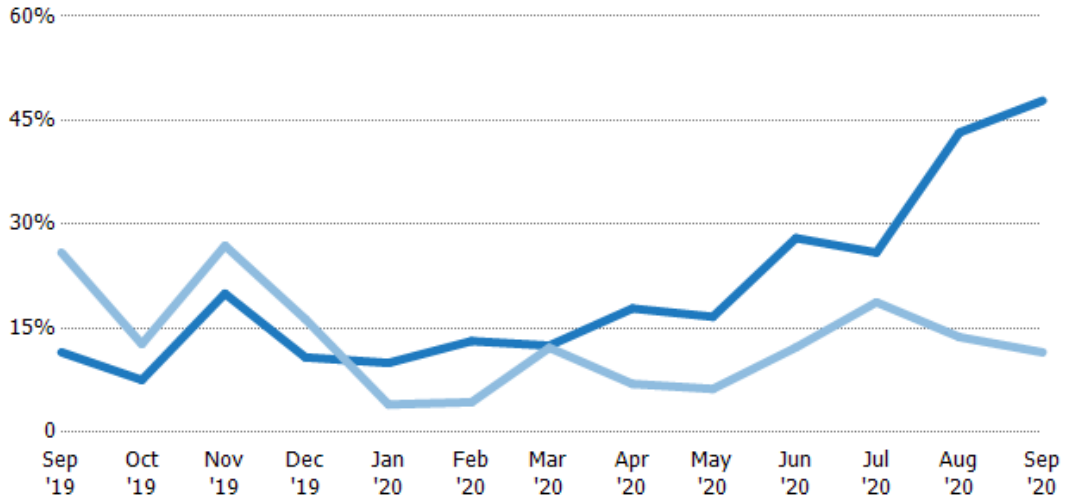
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Rate	Chg.
Sep '20	48%	-36.3%
Sep '19	12%	14.4%
Sep '18	26%	-49.4%



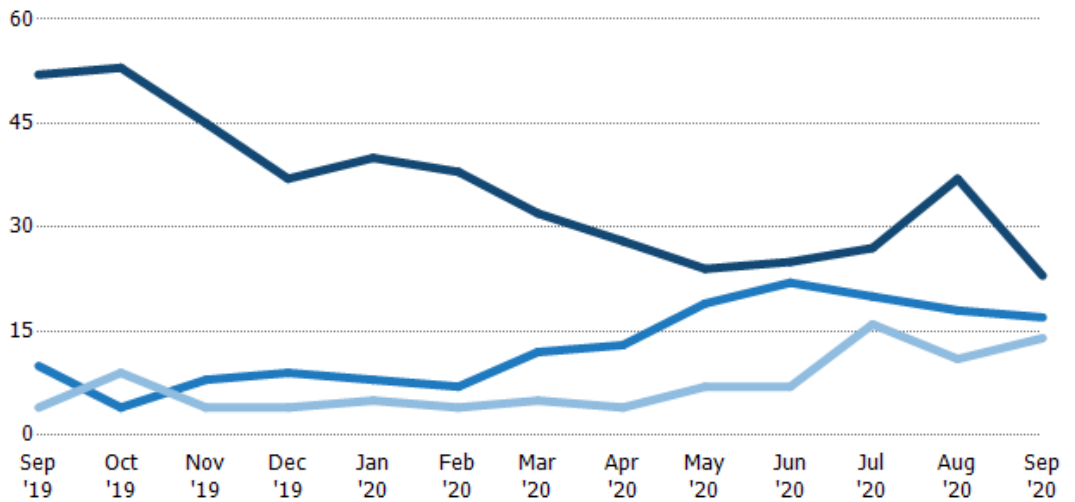
Current Year	12%	8%	20%	11%	10%	13%	13%	18%	17%	28%	26%	43%	48%
Prior Year	26%	13%	27%	16%	4%	4%	12%	7%	6%	12%	19%	14%	12%
Change from Prior Year	14%	5%	7%	6%	-6%	-9%	0%	-11%	-10%	-16%	-7%	-30%	-36%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Active	52	53	45	37	40	38	32	28	24	25	27	37	23
Pending	10	4	8	9	8	7	12	13	19	22	20	18	17
Sold	4	9	4	4	5	4	5	4	7	7	16	11	14

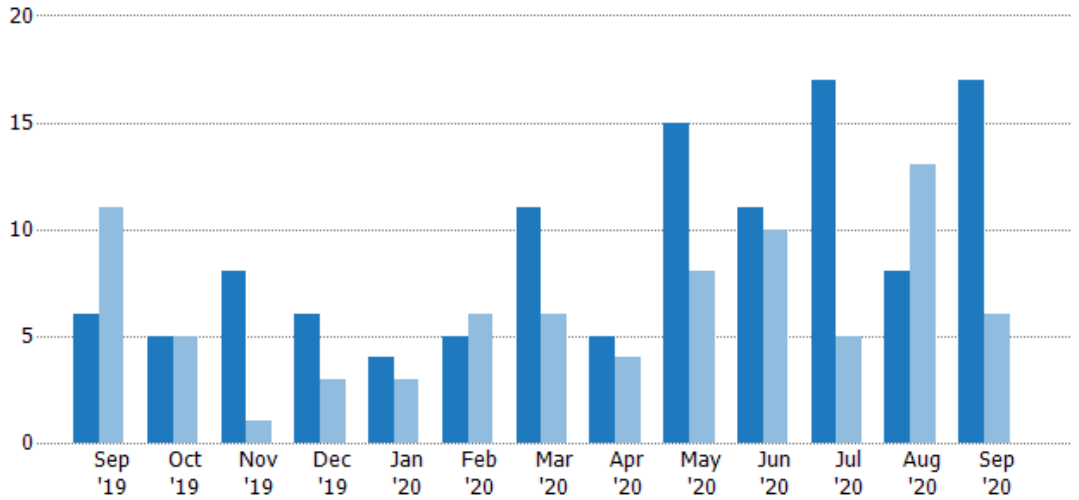
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Sep '20	17	183.3%
Sep '19	6	-45.5%
Sep '18	11	-63.6%



Current Year	6	5	8	6	4	5	11	5	15	11	17	8	17
Prior Year	11	5	1	3	3	6	6	4	8	10	5	13	6
Percent Change from Prior Year	-45%	0%	700%	100%	33%	-17%	83%	25%	88%	10%	240%	-38%	183%

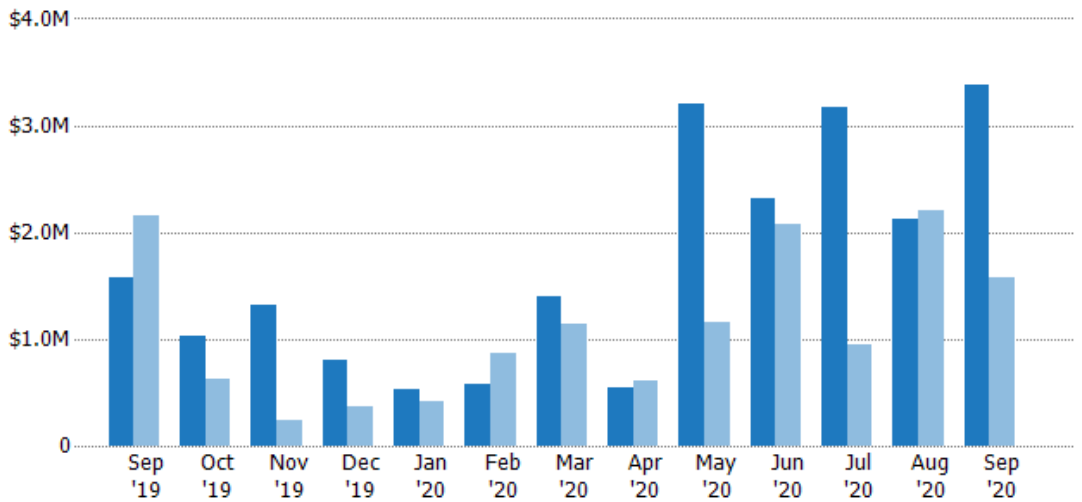
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Sep '20	\$3.39M	116.1%
Sep '19	\$1.57M	-27.2%
Sep '18	\$2.15M	-72.3%



Current Year	\$1.57M	\$1.02M	\$1.32M	\$804K	\$536K	\$578K	\$1.4M	\$552K	\$3.2M	\$2.31M	\$3.18M	\$2.12M	\$3.39M
Prior Year	\$2.15M	\$625K	\$235K	\$375K	\$418K	\$859K	\$1.14M	\$605K	\$1.15M	\$2.08M	\$946K	\$2.2M	\$1.57M
Percent Change from Prior Year	-27%	64%	461%	114%	28%	-33%	23%	-9%	178%	11%	236%	-4%	116%



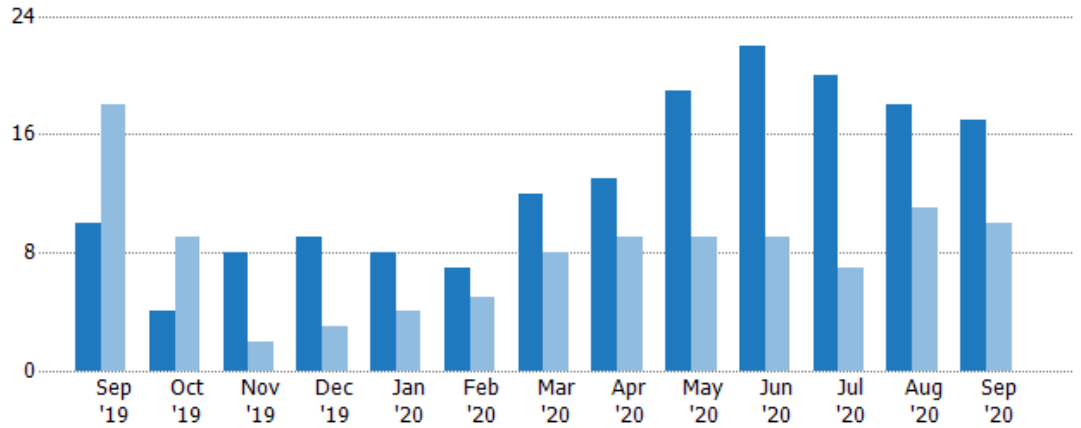
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Sep '20	17	70%
Sep '19	10	-44.4%
Sep '18	18	-44.4%



Current Year	10	4	8	9	8	7	12	13	19	22	20	18	17
Prior Year	18	9	2	3	4	5	8	9	9	9	7	11	10
Percent Change from Prior Year	-44%	-56%	300%	200%	100%	40%	50%	44%	111%	144%	186%	64%	70%

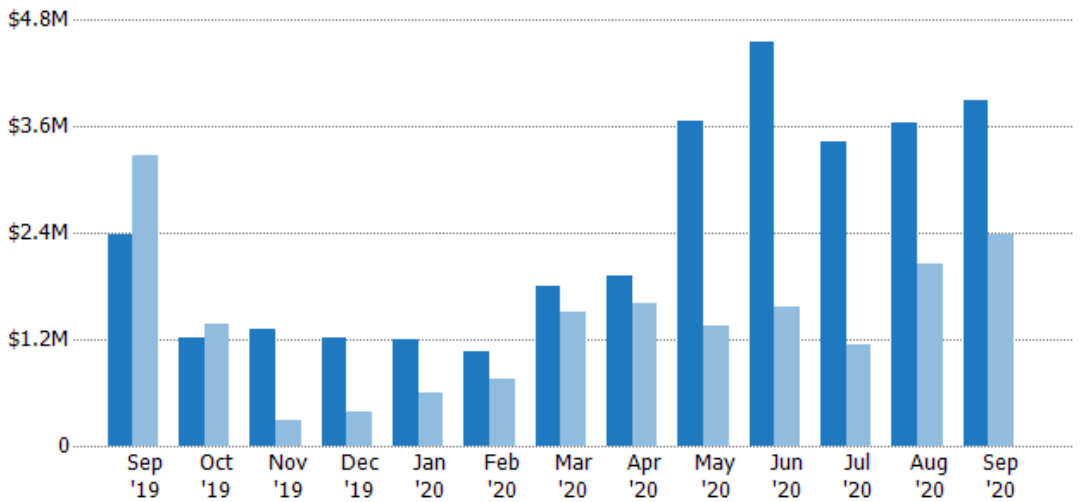
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Sep '20	\$3.9M	63.4%
Sep '19	\$2.39M	-27%
Sep '18	\$3.27M	-18.7%



Current Year	\$2.39M	\$1.22M	\$1.32M	\$1.21M	\$1.2M	\$1.07M	\$1.8M	\$1.91M	\$3.65M	\$4.56M	\$3.42M	\$3.65M	\$3.9M
Prior Year	\$3.27M	\$1.37M	\$282K	\$375K	\$597K	\$754K	\$1.51M	\$1.61M	\$1.36M	\$1.56M	\$1.14M	\$2.05M	\$2.39M
Percent Change from Prior Year	-27%	-11%	368%	223%	102%	42%	19%	19%	169%	193%	199%	78%	63%

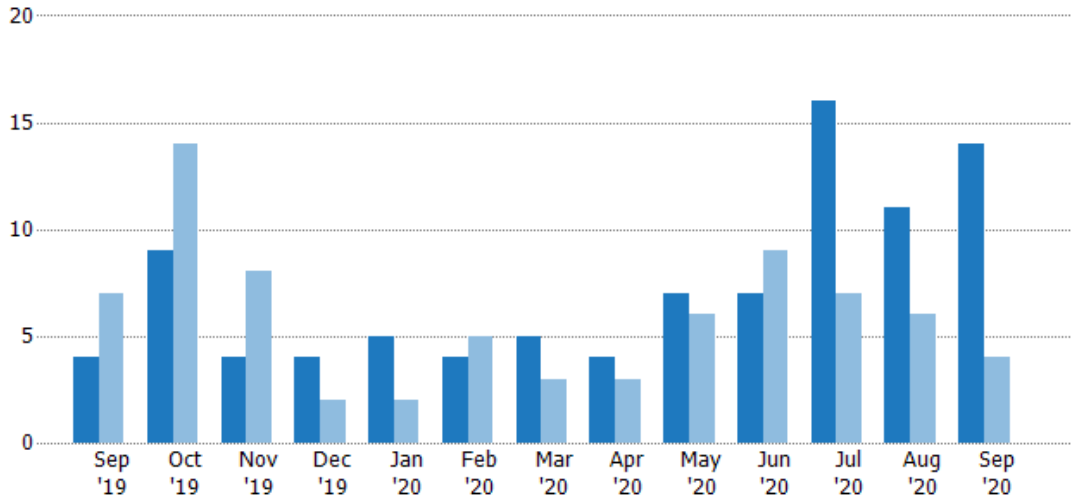
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Sep '20	14	250%
Sep '19	4	-42.9%
Sep '18	7	-42.9%



Current Year	4	9	4	4	5	4	5	4	7	7	16	11	14
Prior Year	7	14	8	2	2	5	3	3	6	9	7	6	4
Percent Change from Prior Year	-43%	-36%	-50%	100%	150%	-20%	67%	33%	17%	-22%	129%	83%	250%

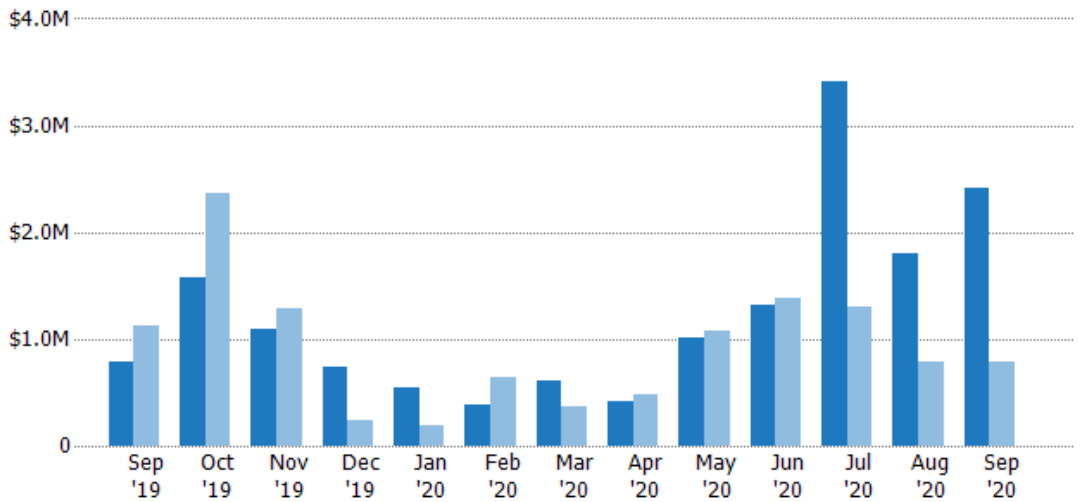
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Sep '20	\$2.41M	208.4%
Sep '19	\$781K	-30.4%
Sep '18	\$1.12M	-47.4%



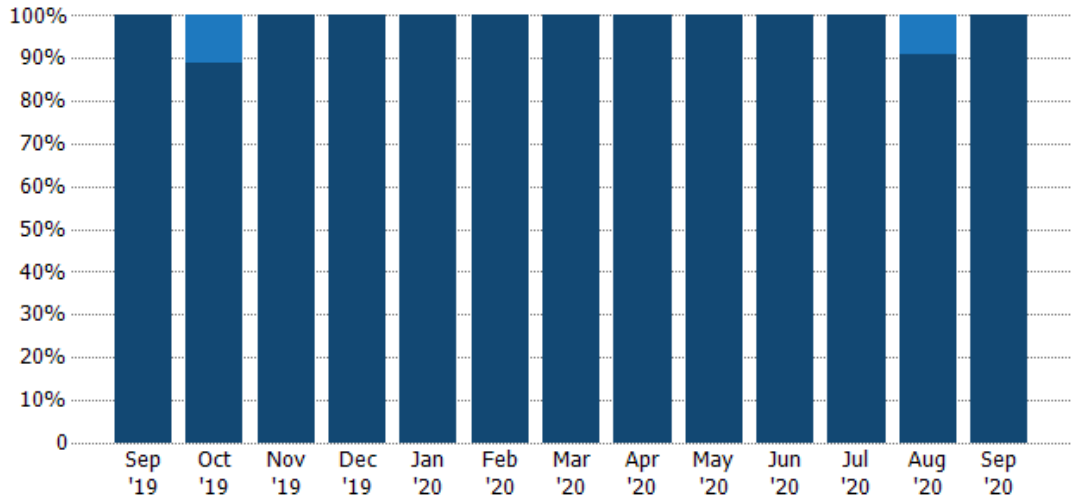
Current Year	\$781K	\$1.57M	\$1.09M	\$745K	\$543K	\$390K	\$606K	\$412K	\$1.02M	\$1.31M	\$3.41M	\$1.81M	\$2.41M
Prior Year	\$1.12M	\$2.37M	\$1.28M	\$240K	\$191K	\$648K	\$369K	\$476K	\$1.08M	\$1.38M	\$1.29M	\$794K	\$781K
Percent Change from Prior Year	-30%	-34%	-15%	210%	184%	-40%	64%	-13%	-6%	-5%	163%	128%	208%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



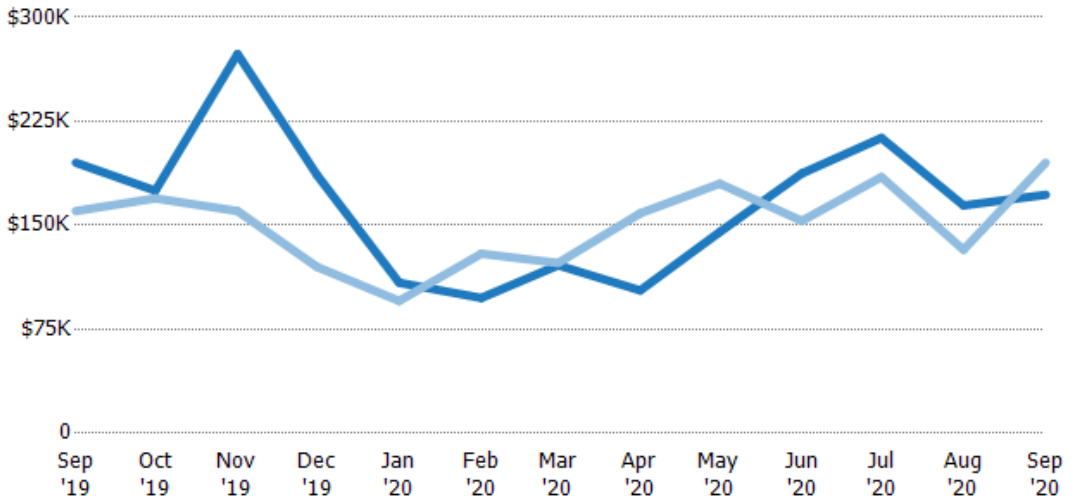
Condo/Townhouse	-	11%	-	-	-	-	-	-	-	-	-	9%	-
Single Family Residence	100%	89%	100%	100%	100%	100%	100%	100%	100%	100%	100%	91%	100%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Current Year	\$195K	\$175K	\$274K	\$186K	\$109K	\$97.6K	\$121K	\$103K	\$145K	\$187K	\$213K	\$164K	\$172K
Prior Year	\$160K	\$169K	\$160K	\$120K	\$95.5K	\$130K	\$123K	\$159K	\$180K	\$153K	\$185K	\$132K	\$195K
Percent Change from Prior Year	22%	3%	71%	55%	14%	-25%	-1%	-35%	-19%	22%	15%	24%	-12%

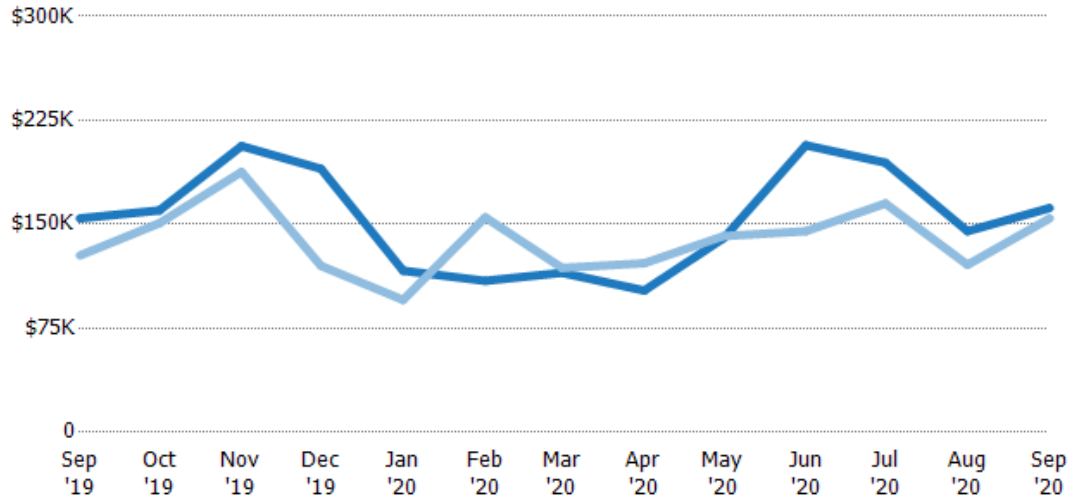
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Sep '20	\$162K	4.9%
Sep '19	\$154K	21%
Sep '18	\$128K	24.1%



Current Year	\$154K	\$160K	\$206K	\$190K	\$117K	\$109K	\$115K	\$102K	\$140K	\$207K	\$194K	\$145K	\$162K
Prior Year	\$128K	\$151K	\$188K	\$120K	\$95.5K	\$155K	\$119K	\$122K	\$142K	\$145K	\$165K	\$121K	\$154K
Percent Change from Prior Year	21%	6%	10%	58%	22%	-30%	-3%	-16%	-1%	43%	18%	20%	5%

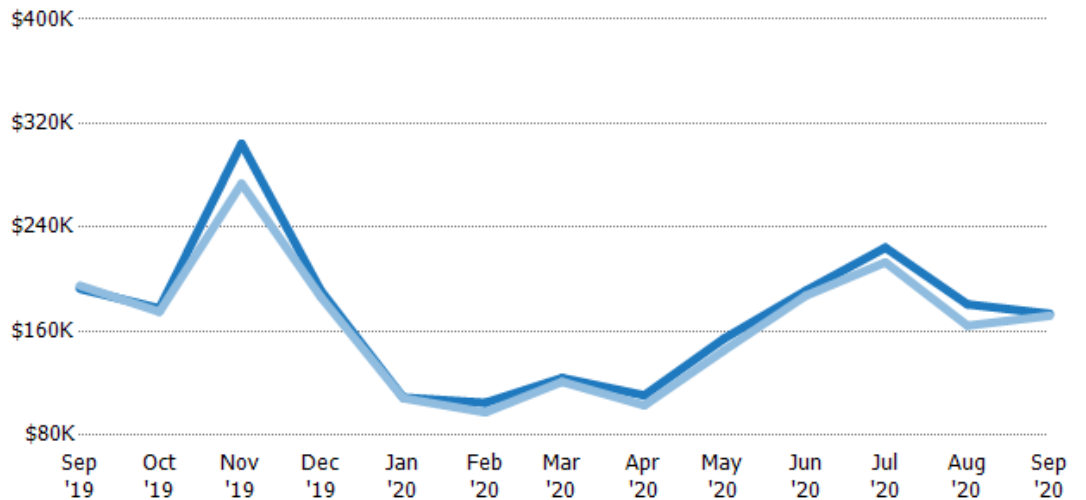
## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Avg List Price	Avg Sales Price	Avg Sales Price as a % of Avg List Price
Sep '19	\$193K	\$195K	101%
Oct '19	\$178K	\$175K	99%
Nov '19	\$304K	\$274K	90%
Dec '19	\$191K	\$186K	98%
Jan '20	\$109K	\$109K	100%
Feb '20	\$105K	\$97.6K	93%
Mar '20	\$124K	\$121K	98%
Apr '20	\$111K	\$103K	93%
May '20	\$154K	\$145K	94%
Jun '20	\$191K	\$187K	98%
Jul '20	\$224K	\$213K	95%
Aug '20	\$181K	\$164K	91%
Sep '20	\$173K	\$172K	99%



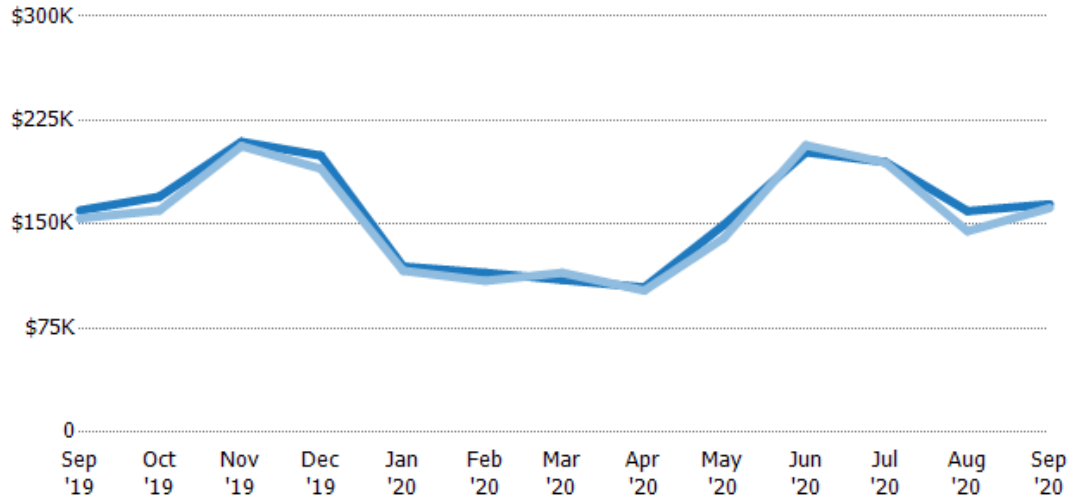
Avg List Price	\$193K	\$178K	\$304K	\$191K	\$109K	\$105K	\$124K	\$111K	\$154K	\$191K	\$224K	\$181K	\$173K
Avg Sales Price	\$195K	\$175K	\$274K	\$186K	\$109K	\$97.6K	\$121K	\$103K	\$145K	\$187K	\$213K	\$164K	\$172K
Avg Sales Price as a % of Avg List Price	101%	99%	90%	98%	100%	93%	98%	93%	94%	98%	95%	91%	99%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

**Filters Used**

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



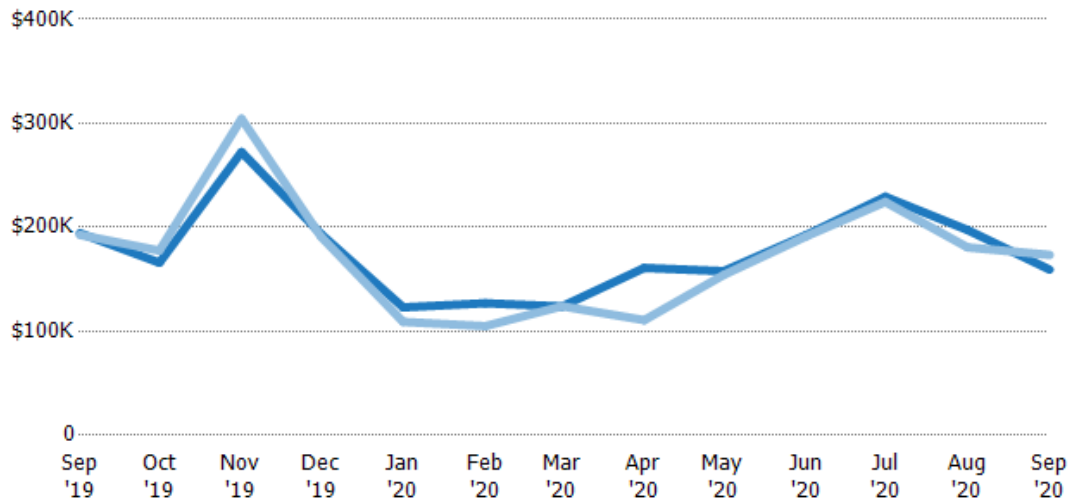
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Median List Price	\$160K	\$170K	\$209K	\$200K	\$120K	\$115K	\$110K	\$104K	\$150K	\$202K	\$195K	\$160K	\$164K
Median Sales Price	\$154K	\$160K	\$206K	\$190K	\$117K	\$109K	\$115K	\$102K	\$140K	\$207K	\$194K	\$145K	\$162K
Med Sales Price as a % of Med List Price	96%	94%	99%	95%	97%	95%	105%	98%	94%	102%	100%	91%	98%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



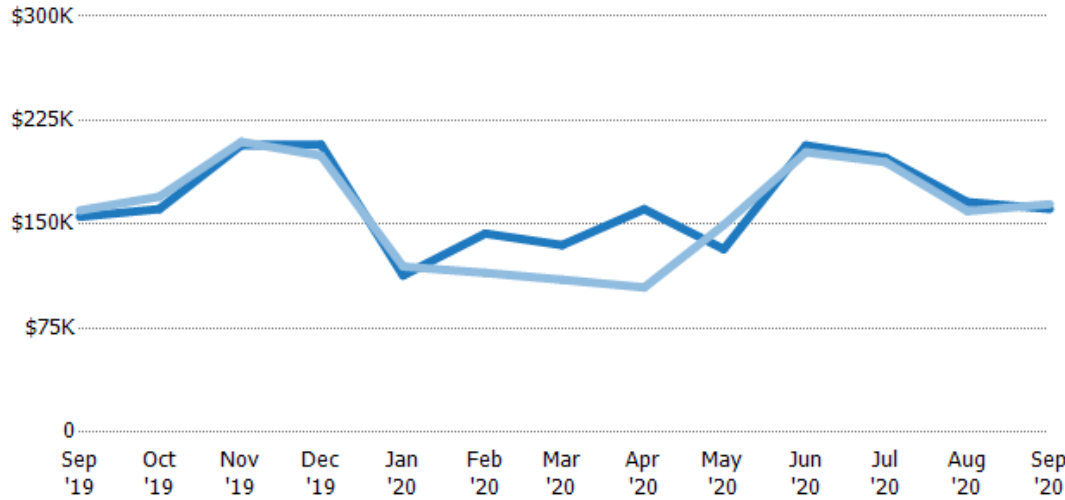
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Avg Est Value	\$194K	\$166K	\$272K	\$194K	\$123K	\$127K	\$124K	\$161K	\$158K	\$192K	\$229K	\$197K	\$159K
Avg Sales Price	\$193K	\$178K	\$304K	\$191K	\$109K	\$105K	\$124K	\$111K	\$154K	\$191K	\$224K	\$181K	\$173K
Avg Sales Price as a % of Avg Est Value	99%	107%	112%	99%	89%	83%	100%	69%	98%	99%	98%	92%	109%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Median Est Value	\$155K	\$161K	\$207K	\$207K	\$113K	\$143K	\$135K	\$161K	\$132K	\$207K	\$198K	\$166K	\$161K
Median Sales Price	\$160K	\$170K	\$209K	\$200K	\$120K	\$115K	\$110K	\$104K	\$150K	\$202K	\$195K	\$160K	\$164K
Med Sales Price as a % of Med Est Value	103%	106%	101%	96%	106%	80%	81%	65%	113%	98%	98%	96%	102%