

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

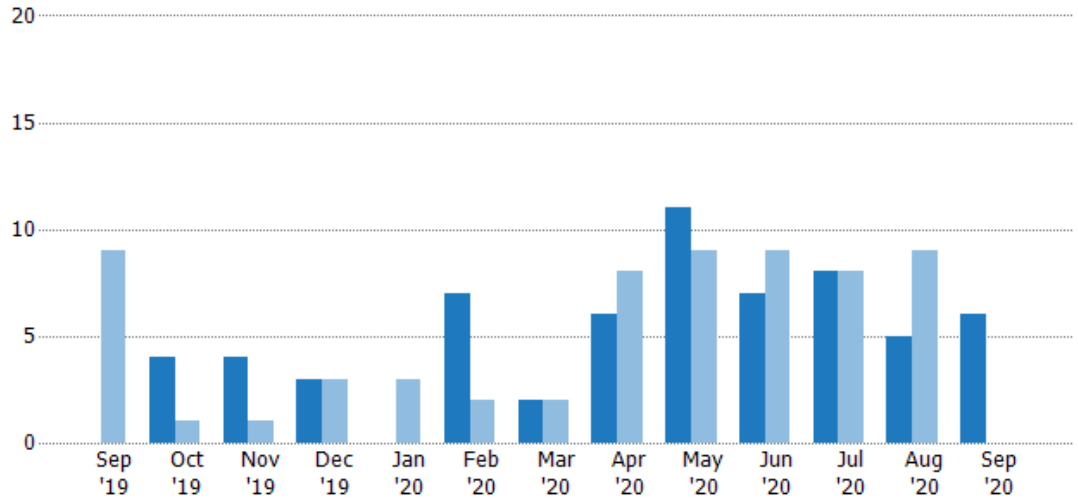
Key Metrics	Sep 2020	Sep 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	6	—	—	52	50	+4%
New Listing Volume	\$2,785,700	—	—	\$19,281,400	\$17,992,800	+7.2%
Active Listing Count	19	26	-26.9%	N/A	N/A	
Active Listing Volume	\$9,766,900	\$13,468,700	-27.5%	N/A	N/A	
Average Listing Price	\$514,047	\$518,027	-0.8%	\$440,707	\$443,988	-0.7%
Median Listing Price	\$275,000	\$279,950	-1.8%	\$280,672	\$285,142	-1.6%
Median Days in RPR	79	129.5	-39%	99.29	130.73	-24%
Months of Inventory	3.2	6.5	-51.3%	4.4	8.3	-46.6%
Absorption Rate	31.58%	15.38%	+16.2%	22.7%	12.12%	+10.6%
Sales Activity Charts Metrics						
New Pending Sales Count	2	6	-66.7%	47	44	+6.8%
New Pending Sales Volume	\$912,900	\$1,161,800	-21.4%	\$12,809,000	\$11,027,100	+16.2%
Pending Sales Count	4	5	-20%	N/A	N/A	
Pending Sales Volume	\$1,454,900	\$1,304,800	+11.5%	N/A	N/A	
Closed Sales Count	8	7	+14.3%	39	37	+5.4%
Closed Sales Volume	\$2,317,000	\$1,736,400	+33.4%	\$10,358,210	\$8,903,538	+16.3%
Average Sales Price	\$289,625	\$248,057	+16.8%	\$265,595	\$240,636	+10.4%
Median Sales Price	\$295,000	\$232,500	+26.9%	\$268,672	\$243,489	+10.3%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



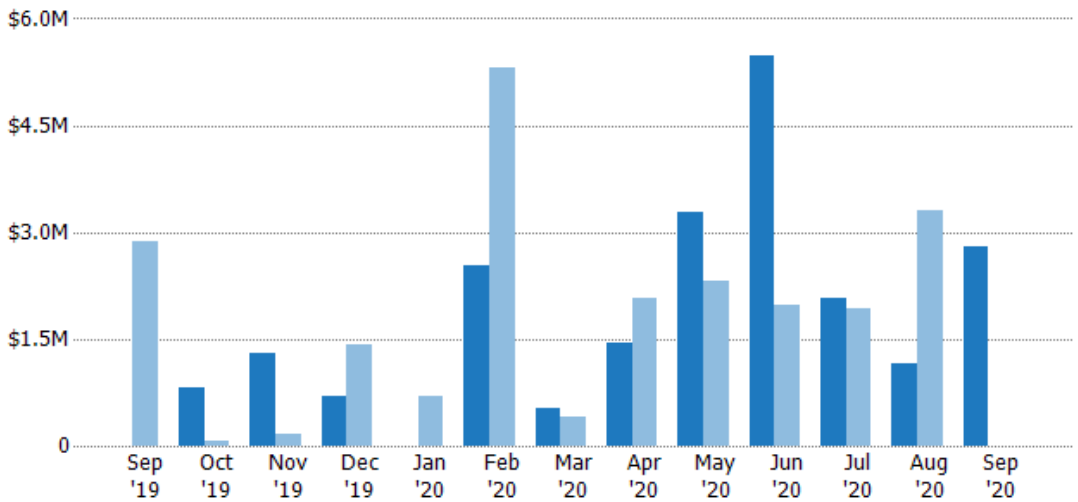
Current Year	-	4	4	3	-	7	2	6	11	7	8	5	6
Prior Year	9	1	1	3	3	2	2	8	9	9	8	9	-
Percent Change from Prior Year	-100%	300%	300%	0%	-100%	250%	0%	-25%	22%	-22%	0%	-44%	100%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



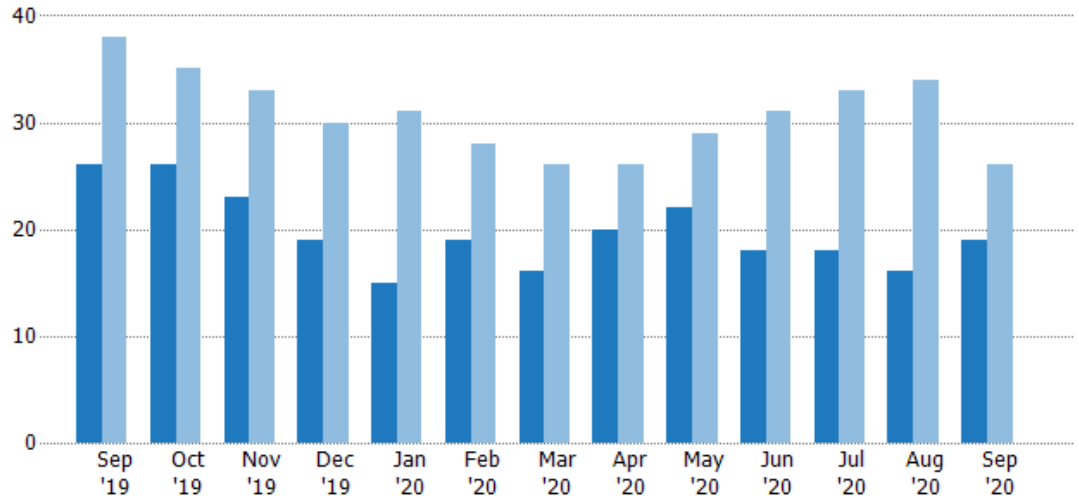
Current Year	-	\$824K	\$1.3M	\$693K	-	\$2.52M	\$529K	\$1.44M	\$3.28M	\$5.48M	\$2.08M	\$1.17M	\$2.79M
Prior Year	\$2.88M	\$80K	\$165K	\$1.42M	\$696K	\$5.31M	\$410K	\$2.07M	\$2.32M	\$1.96M	\$1.92M	\$3.3M	-
Percent Change from Prior Year	-100%	930%	688%	-51%	-100%	-53%	29%	-30%	41%	179%	8%	-65%	100%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



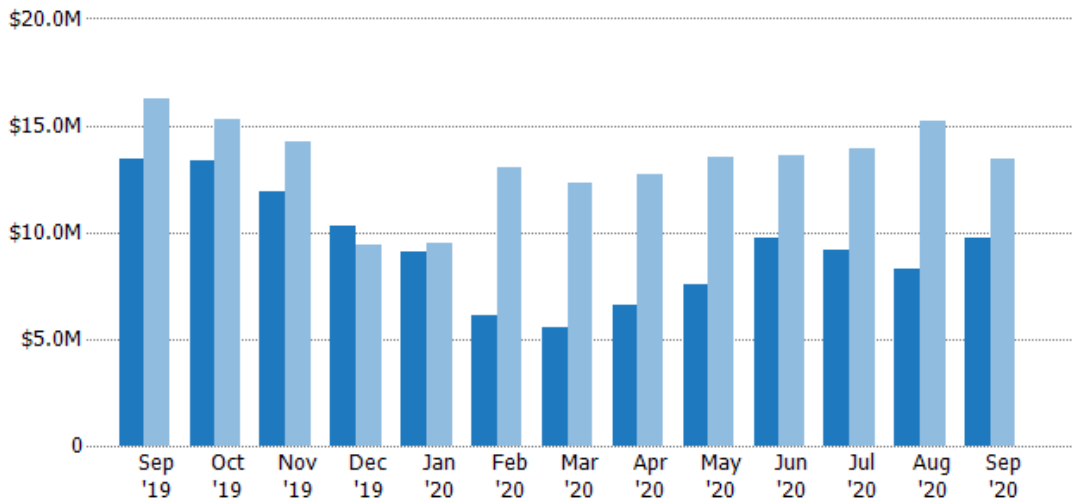
Month/Year	Count	% Chg.
Sep '20	19	-26.9%
Sep '19	26	-31.6%
Sep '18	38	-15.8%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Volume	% Chg.
Sep '20	\$9.77M	-27.5%
Sep '19	\$13.5M	-17.1%
Sep '18	\$16.2M	-51.7%

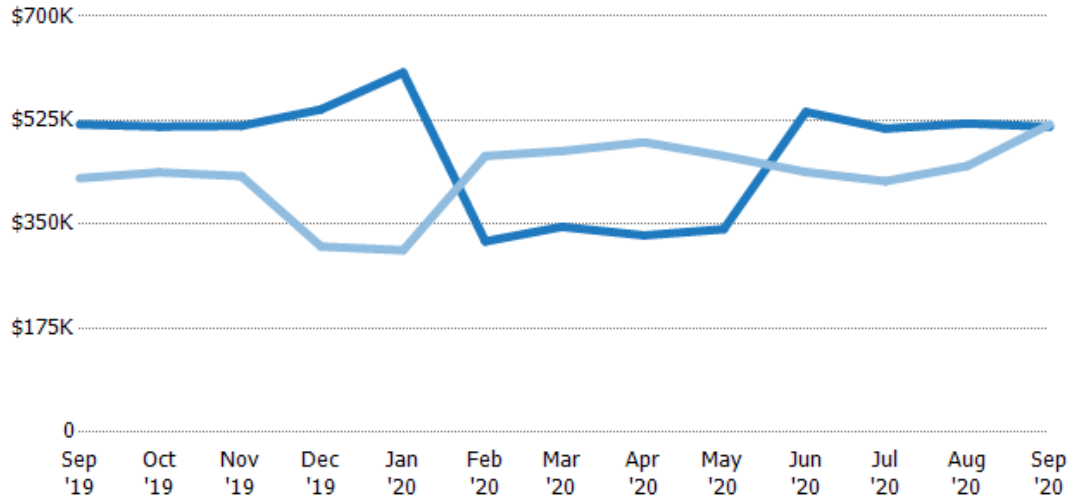
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Sep '20	\$514K	-0.8%
Sep '19	\$518K	21.2%
Sep '18	\$428K	-42.7%



Current Year	\$518K	\$514K	\$516K	\$543K	\$605K	\$321K	\$346K	\$331K	\$342K	\$539K	\$511K	\$520K	\$514K
Prior Year	\$428K	\$437K	\$431K	\$313K	\$306K	\$465K	\$473K	\$488K	\$465K	\$438K	\$422K	\$448K	\$518K
Percent Change from Prior Year	21%	18%	20%	74%	98%	-31%	-27%	-32%	-26%	23%	21%	16%	-1%

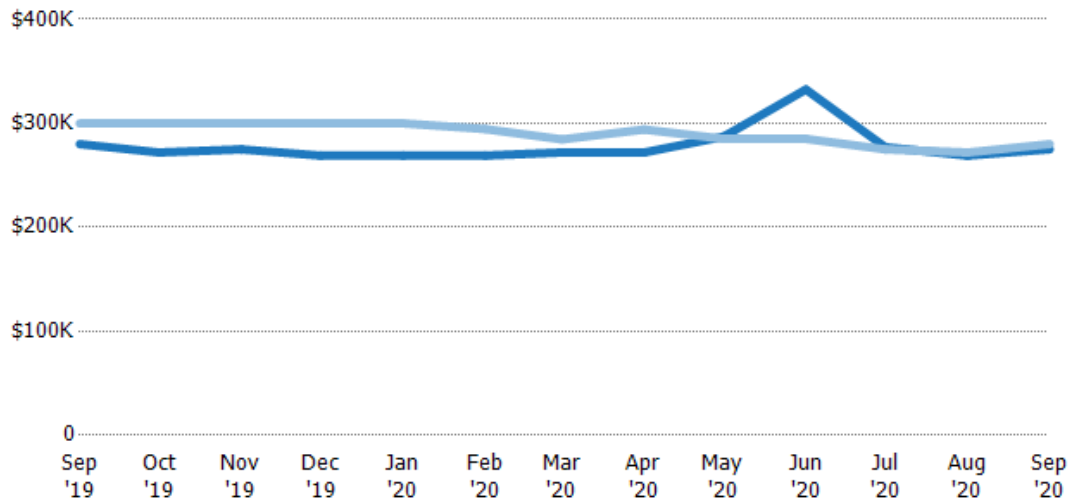
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Sep '20	\$275K	-1.8%
Sep '19	\$280K	-6.7%
Sep '18	\$300K	-18.5%



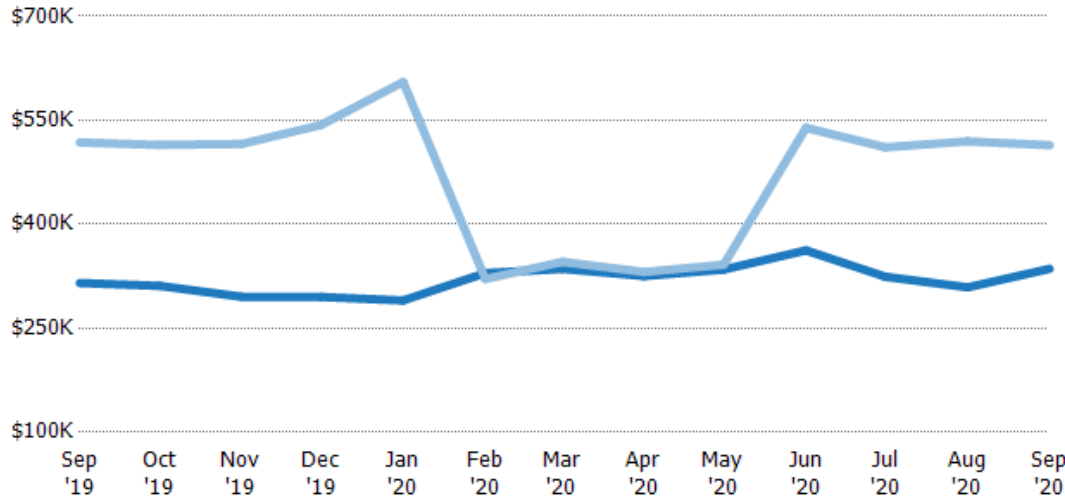
Current Year	\$280K	\$272K	\$275K	\$269K	\$269K	\$269K	\$272K	\$272K	\$287K	\$332K	\$277K	\$269K	\$275K
Prior Year	\$300K	\$300K	\$300K	\$300K	\$300K	\$294K	\$285K	\$294K	\$285K	\$285K	\$275K	\$272K	\$280K
Percent Change from Prior Year	-7%	-9%	-8%	-10%	-10%	-9%	-4%	-8%	1%	17%	1%	-1%	-2%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



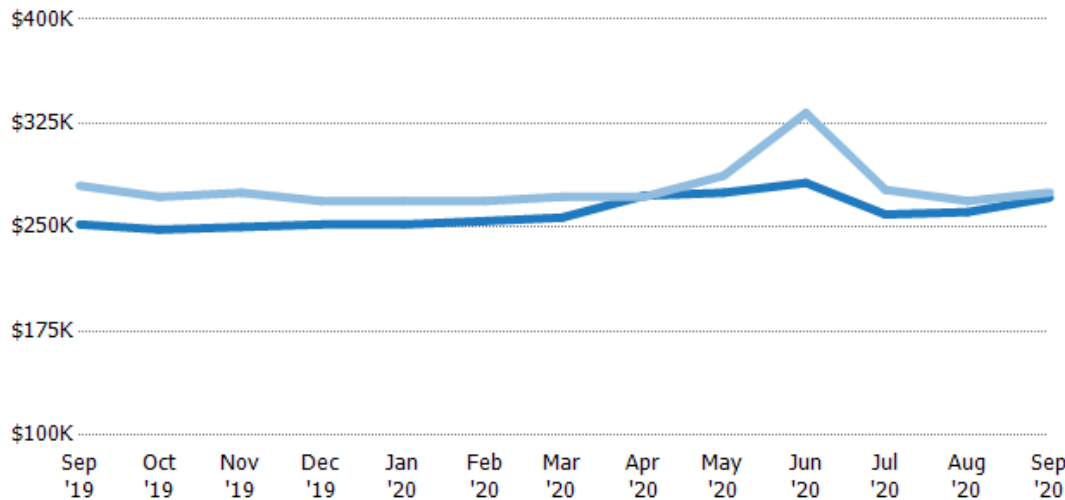
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Avg Est Value	\$315K	\$311K	\$296K	\$295K	\$290K	\$330K	\$336K	\$325K	\$335K	\$362K	\$324K	\$309K	\$336K
Avg Listing Price	\$518K	\$514K	\$516K	\$543K	\$605K	\$321K	\$346K	\$331K	\$342K	\$539K	\$511K	\$520K	\$514K
Avg Listing Price as a % of Avg Est Value	164%	165%	175%	184%	209%	97%	103%	102%	102%	149%	158%	168%	153%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Median Est Value	\$252K	\$248K	\$250K	\$252K	\$252K	\$255K	\$257K	\$273K	\$275K	\$282K	\$259K	\$261K	\$271K
Median Listing Price	\$280K	\$272K	\$275K	\$269K	\$269K	\$269K	\$272K	\$272K	\$287K	\$332K	\$277K	\$269K	\$275K
Med Listing Price as a % of Med Est Value	111%	109%	110%	107%	107%	106%	106%	100%	104%	118%	107%	103%	101%

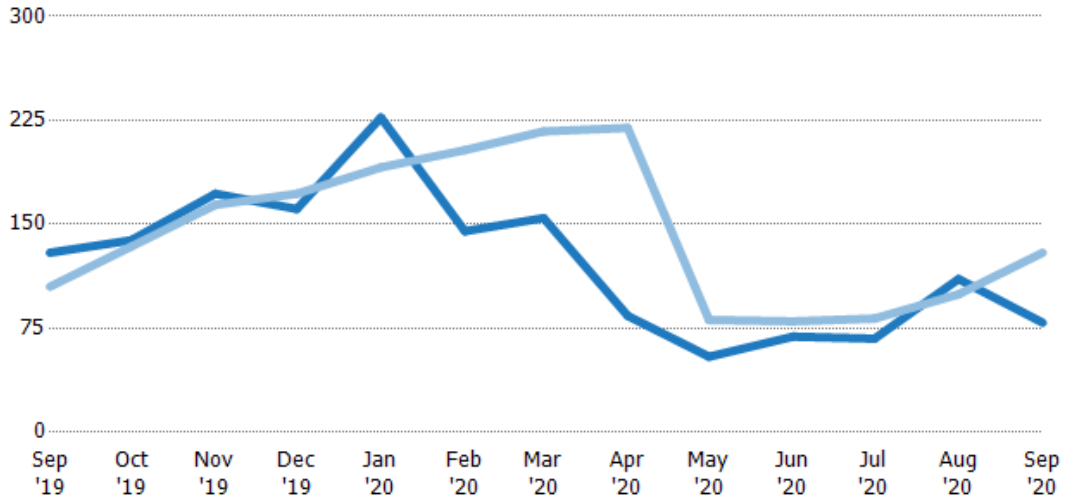
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Days	% Chg.
Sep '20	79	-39%
Sep '19	130	23.3%
Sep '18	105	29.5%



Current Year	130	139	172	161	227	145	155	84	54.5	69	67.5	111	79
Prior Year	105	134	164	172	191	204	217	220	81	80	82	100	130
Percent Change from Prior Year	23%	3%	5%	-6%	19%	-29%	-29%	-62%	-33%	-14%	-18%	11%	-39%

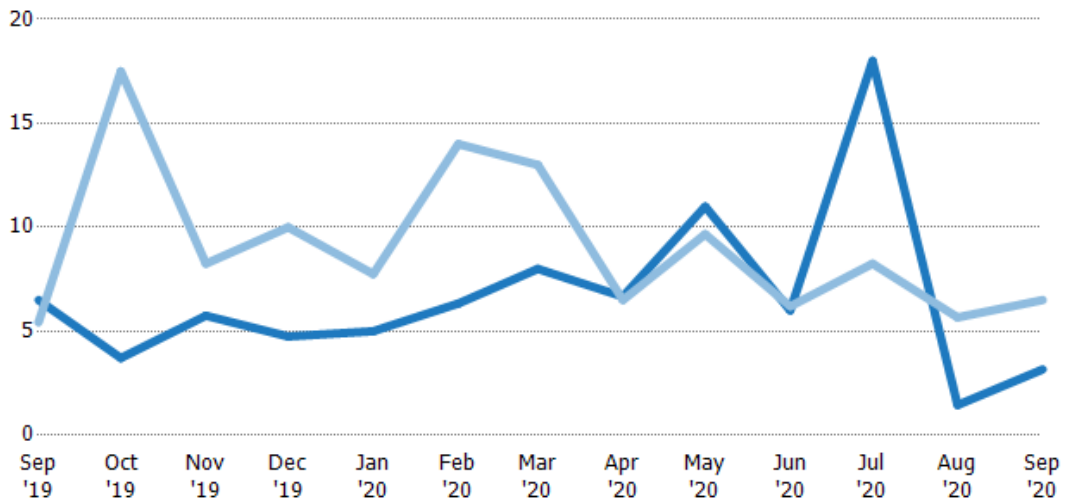
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Months	% Chg.
Sep '20	3.17	-51.3%
Sep '19	6.5	19.7%
Sep '18	5.43	-15.8%



Current Year	6.5	3.71	5.75	4.75	5	6.33	8	6.67	11	6	18	1.45	3.17
Prior Year	5.43	17.5	8.25	10	7.75	14	13	6.5	9.67	6.2	8.25	5.67	6.5
Percent Change from Prior Year	20%	-79%	-30%	-53%	-35%	-55%	-38%	3%	14%	-3%	118%	-74%	-51%

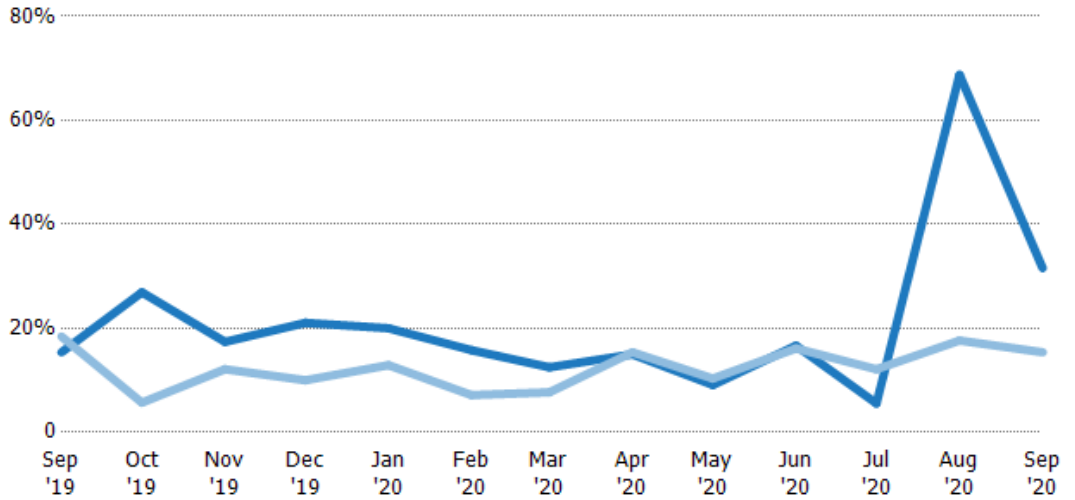
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Sep '20	32%	-16.2%
Sep '19	15%	3%
Sep '18	18%	18.7%



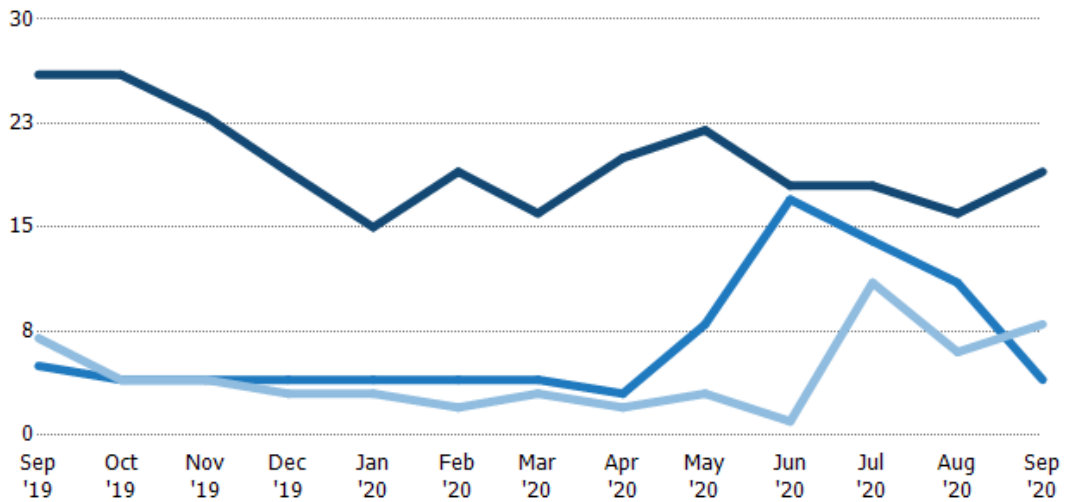
Current Year	15%	27%	17%	21%	20%	16%	13%	15%	9%	17%	6%	69%	32%
Prior Year	18%	6%	12%	10%	13%	7%	8%	15%	10%	16%	12%	18%	15%
Change from Prior Year	3%	-21%	-5%	-11%	-7%	-9%	-5%	0%	1%	-1%	7%	-51%	-16%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Active	26	26	23	19	15	19	16	20	22	18	18	16	19
Pending	5	4	4	4	4	4	4	3	8	17	14	11	4
Sold	7	4	4	3	3	2	3	2	3	1	11	6	8

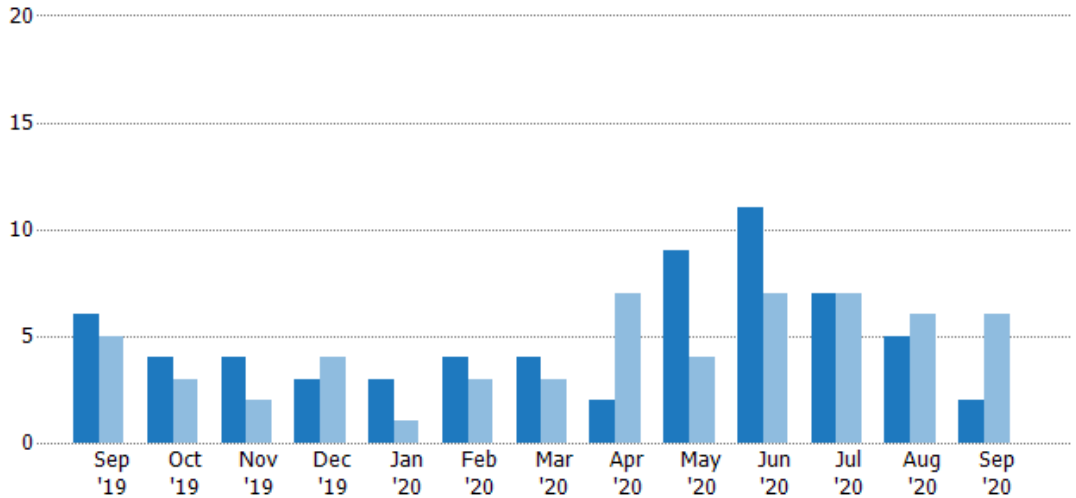
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Sep '20	2	-66.7%
Sep '19	6	20%
Sep '18	5	20%



Current Year	6	4	4	3	3	4	4	2	9	11	7	5	2
Prior Year	5	3	2	4	1	3	3	7	4	7	7	6	6
Percent Change from Prior Year	20%	33%	100%	-25%	200%	33%	33%	-71%	125%	57%	0%	-17%	-67%

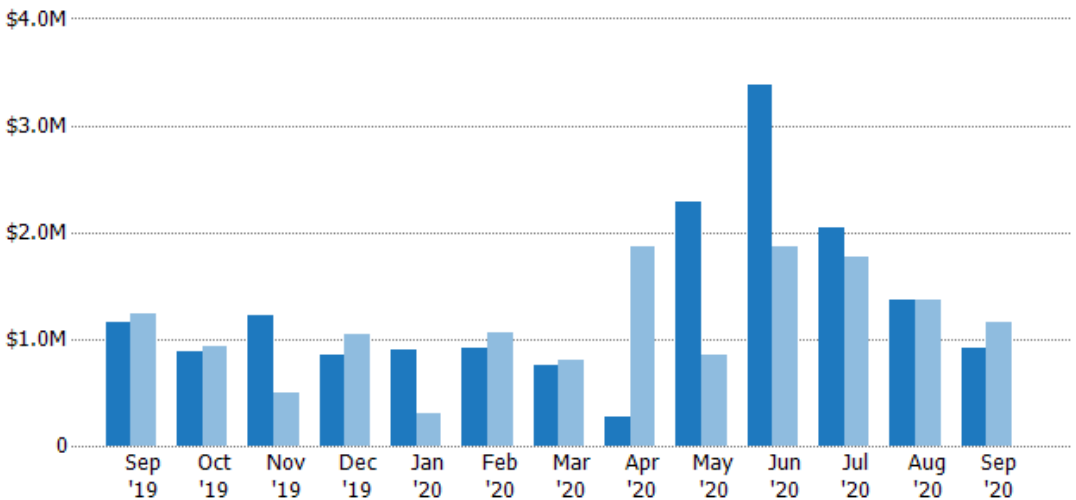
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Sep '20	\$913K	-21.4%
Sep '19	\$1.16M	-6.1%
Sep '18	\$1.24M	36.3%



Current Year	\$1.16M	\$881K	\$1.21M	\$853K	\$893K	\$908K	\$750K	\$274K	\$2.29M	\$3.38M	\$2.04M	\$1.37M	\$913K
Prior Year	\$1.24M	\$934K	\$495K	\$1.04M	\$300K	\$1.05M	\$798K	\$1.87M	\$845K	\$1.87M	\$1.77M	\$1.36M	\$1.16M
Percent Change from Prior Year	-6%	-6%	145%	-18%	198%	-14%	-6%	-85%	171%	80%	15%	1%	-21%

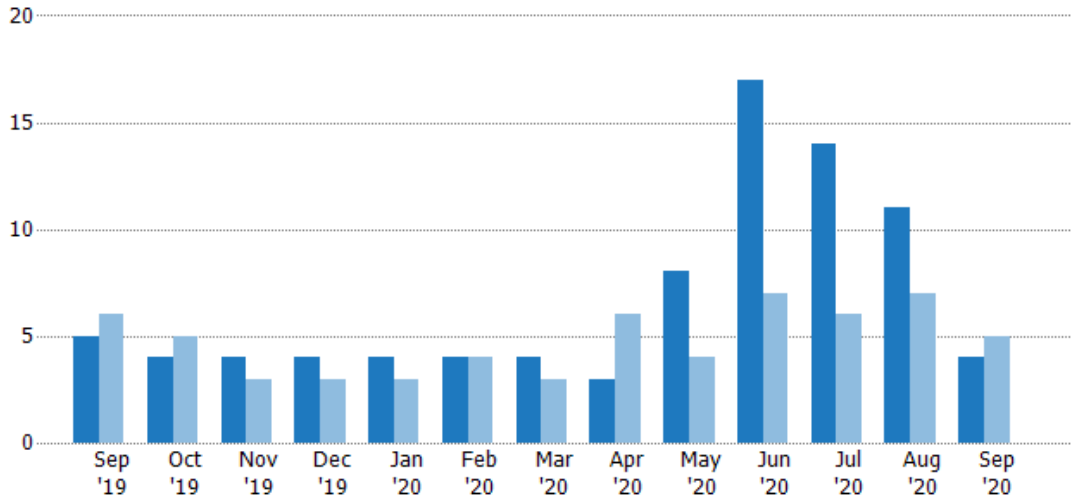
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Sep '20	4	-20%
Sep '19	5	-16.7%
Sep '18	6	16.7%



Current Year	5	4	4	4	4	4	4	3	8	17	14	11	4
Prior Year	6	5	3	3	3	4	3	6	4	7	6	7	5
Percent Change from Prior Year	-17%	-20%	33%	33%	33%	0%	33%	-50%	100%	143%	133%	57%	-20%

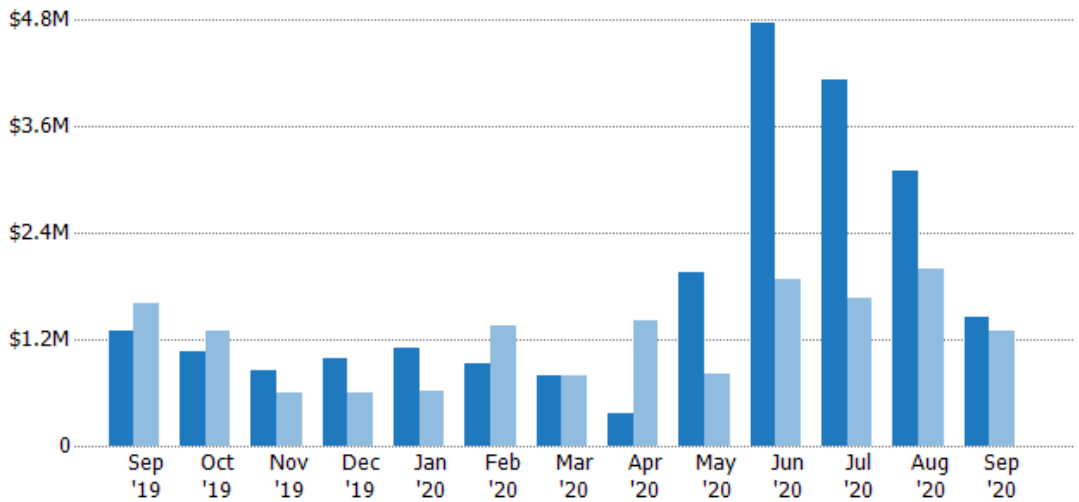
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Sep '20	\$1.45M	11.5%
Sep '19	\$1.3M	-18.7%
Sep '18	\$1.6M	8.9%



Current Year	\$1.3M	\$1.06M	\$856K	\$983K	\$1.11M	\$932K	\$794K	\$375K	\$1.95M	\$4.77M	\$4.13M	\$3.1M	\$1.45M
Prior Year	\$1.6M	\$1.3M	\$589K	\$589K	\$614K	\$1.35M	\$798K	\$1.42M	\$809K	\$1.87M	\$1.67M	\$2M	\$1.3M
Percent Change from Prior Year	-19%	-19%	45%	67%	80%	-31%	-1%	-74%	141%	155%	147%	55%	12%

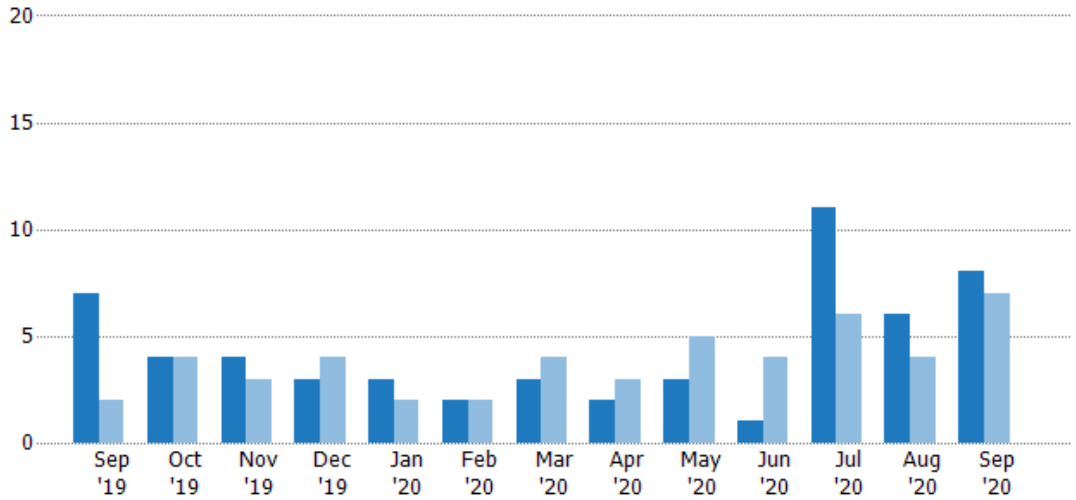
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Sep '20	8	14.3%
Sep '19	7	250%
Sep '18	2	50%



Current Year	7	4	4	3	3	2	3	2	3	1	11	6	8
Prior Year	2	4	3	4	2	2	4	3	5	4	6	4	7
Percent Change from Prior Year	250%	0%	33%	-25%	50%	0%	-25%	-33%	-40%	-75%	83%	50%	14%

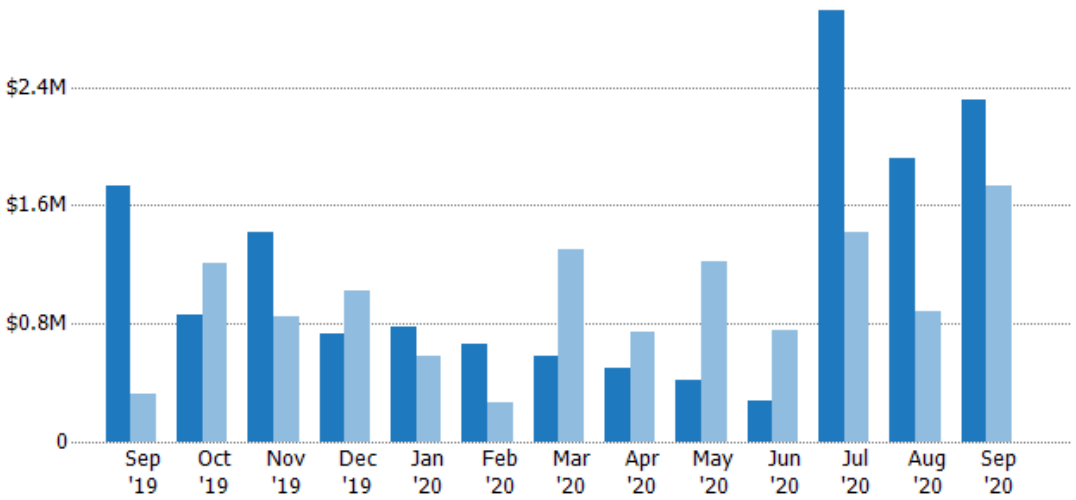
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Sep '20	\$2.32M	33.4%
Sep '19	\$1.74M	432.6%
Sep '18	\$326K	187.1%



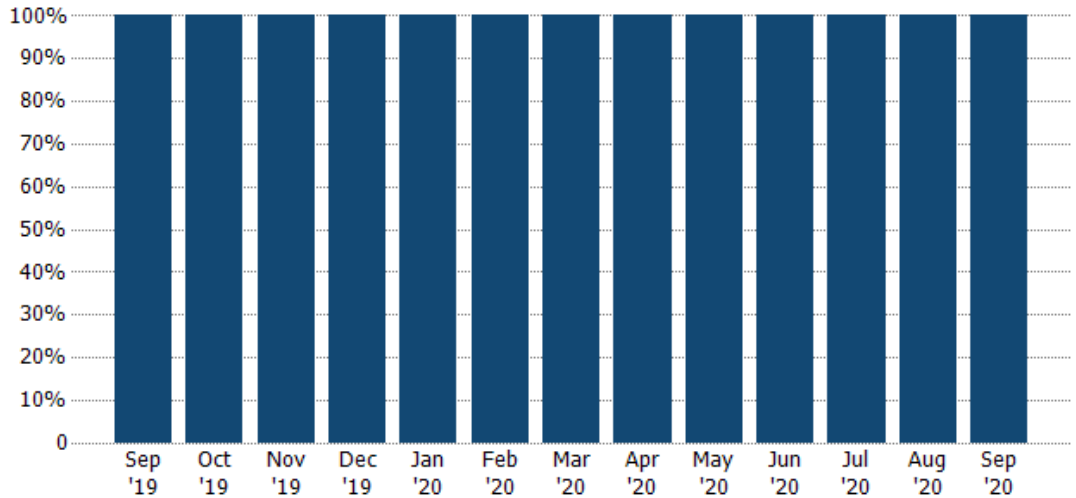
Current Year	\$1.74M	\$861K	\$1.41M	\$729K	\$777K	\$661K	\$577K	\$503K	\$416K	\$275K	\$2.92M	\$1.91M	\$2.32M
Prior Year	\$326K	\$1.2M	\$844K	\$1.03M	\$583K	\$267K	\$1.3M	\$745K	\$1.22M	\$751K	\$1.41M	\$887K	\$1.74M
Percent Change from Prior Year	433%	-29%	67%	-29%	33%	148%	-56%	-33%	-66%	-63%	107%	116%	33%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



■ Single Family Residence

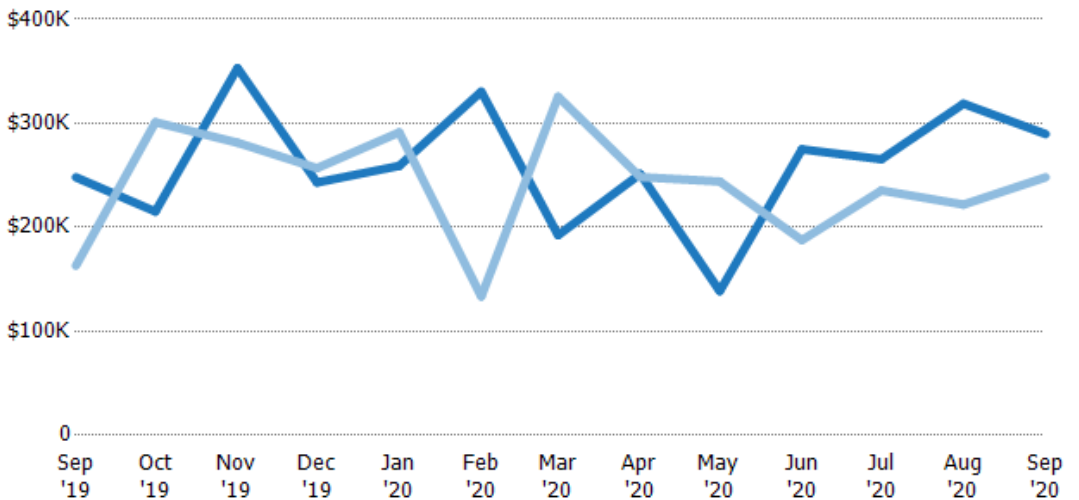
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Price	% Chg.
Sep '20	\$290K	16.8%
Sep '19	\$248K	52.2%
Sep '18	\$163K	91.4%

■ Current Year	\$248K	\$215K	\$353K	\$243K	\$259K	\$331K	\$192K	\$251K	\$139K	\$275K	\$265K	\$319K	\$290K
■ Prior Year	\$163K	\$301K	\$281K	\$257K	\$291K	\$134K	\$326K	\$248K	\$244K	\$188K	\$235K	\$222K	\$248K
Percent Change from Prior Year	52%	-29%	26%	-5%	-11%	148%	-41%	1%	-43%	47%	13%	44%	17%

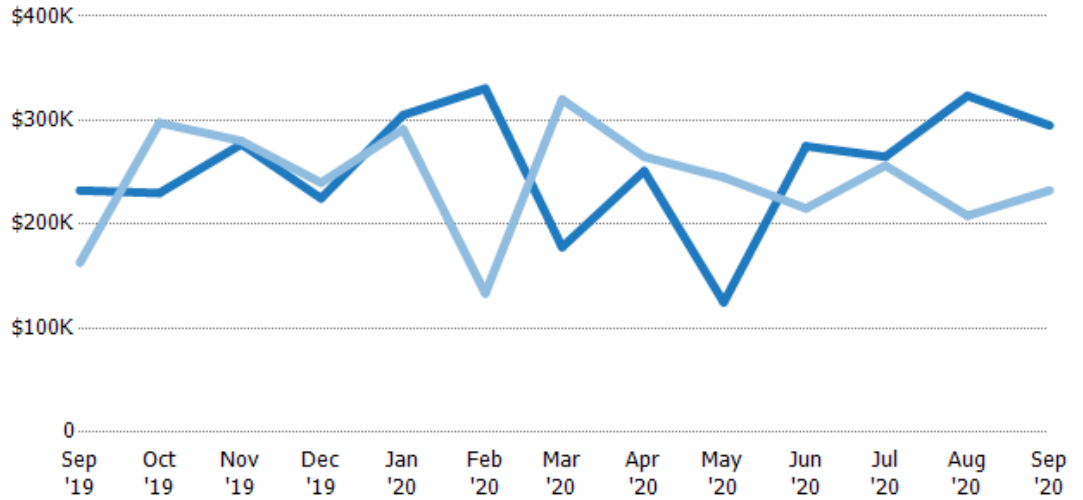
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Sep '20	\$295K	26.9%
Sep '19	\$233K	42.6%
Sep '18	\$163K	73.3%



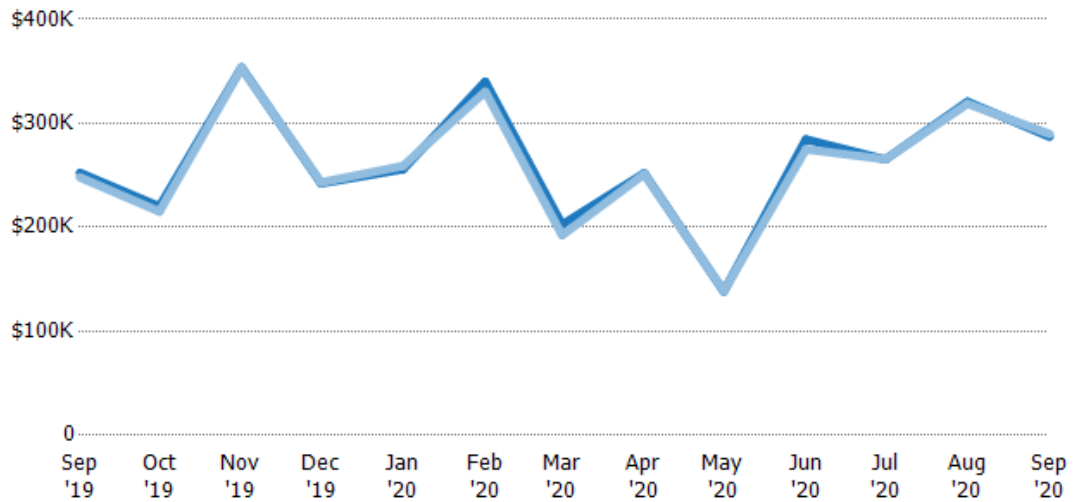
Current Year	\$233K	\$230K	\$277K	\$225K	\$305K	\$331K	\$178K	\$251K	\$125K	\$275K	\$265K	\$324K	\$295K
Prior Year	\$163K	\$298K	\$280K	\$240K	\$291K	\$134K	\$320K	\$265K	\$245K	\$215K	\$256K	\$208K	\$233K
Percent Change from Prior Year	43%	-23%	-1%	-6%	5%	148%	-44%	-5%	-49%	28%	3%	55%	27%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



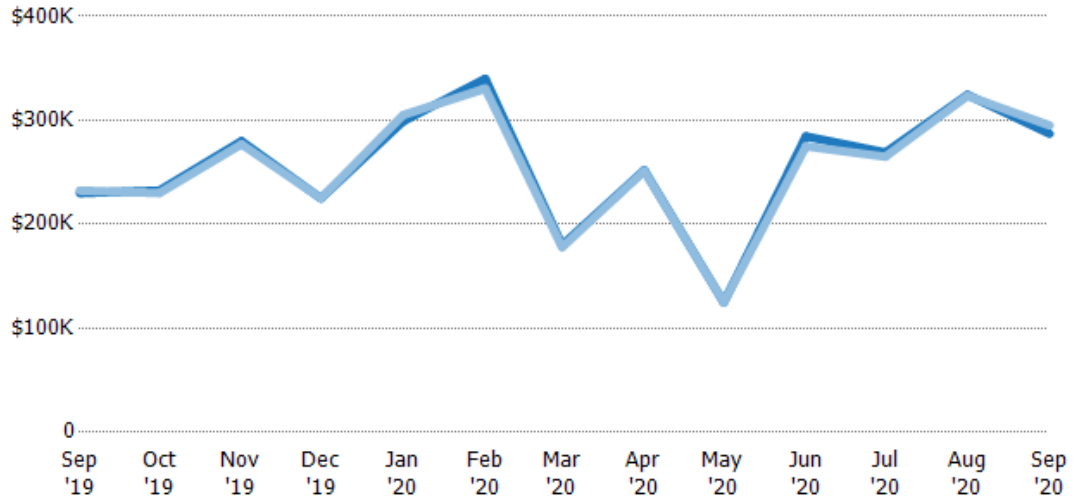
Avg List Price	\$252K	\$220K	\$354K	\$242K	\$256K	\$340K	\$203K	\$252K	\$138K	\$285K	\$265K	\$321K	\$287K
Avg Sales Price	\$248K	\$215K	\$353K	\$243K	\$259K	\$331K	\$192K	\$251K	\$139K	\$275K	\$265K	\$319K	\$290K
Avg Sales Price as a % of Avg List Price	98%	98%	100%	100%	101%	97%	95%	100%	100%	97%	100%	99%	101%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



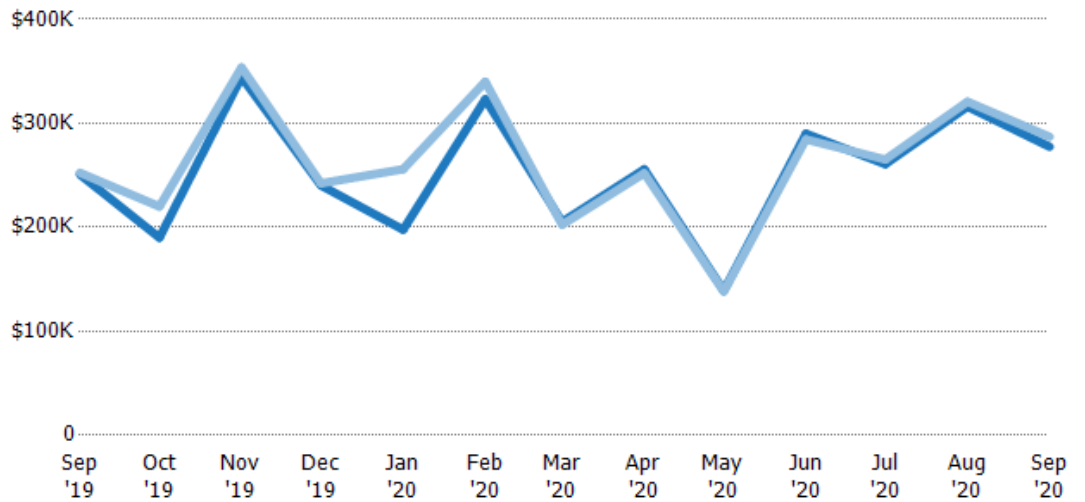
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Median List Price	\$230K	\$232K	\$280K	\$225K	\$299K	\$340K	\$180K	\$252K	\$125K	\$285K	\$269K	\$324K	\$287K
Median Sales Price	\$233K	\$230K	\$277K	\$225K	\$305K	\$331K	\$178K	\$251K	\$125K	\$275K	\$265K	\$324K	\$295K
Med Sales Price as a % of Med List Price	101%	99%	99%	100%	102%	97%	99%	100%	100%	97%	99%	100%	103%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



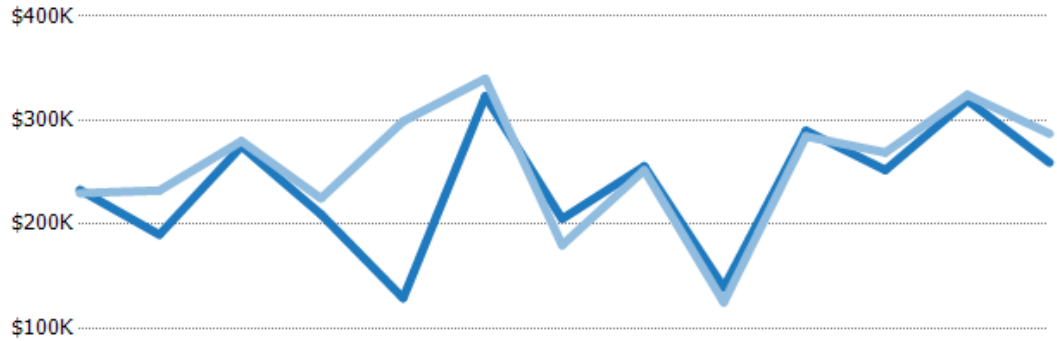
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Avg Est Value	\$251K	\$190K	\$344K	\$240K	\$198K	\$323K	\$205K	\$256K	\$139K	\$290K	\$261K	\$316K	\$277K
Avg Sales Price	\$252K	\$220K	\$354K	\$242K	\$256K	\$340K	\$203K	\$252K	\$138K	\$285K	\$265K	\$321K	\$287K
Avg Sales Price as a % of Avg Est Value	101%	116%	103%	101%	129%	105%	99%	99%	99%	98%	102%	101%	103%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Median Est Value	\$233K	\$190K	\$275K	\$210K	\$129K	\$323K	\$205K	\$256K	\$139K	\$290K	\$252K	\$319K	\$259K
Median Sales Price	\$230K	\$232K	\$280K	\$225K	\$299K	\$340K	\$180K	\$252K	\$125K	\$285K	\$269K	\$324K	\$287K
Med Sales Price as a % of Med Est Value	99%	122%	102%	107%	232%	105%	88%	99%	90%	98%	107%	102%	111%