

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Sep 2020	Sep 2019	+ / -	YTD 2020	YTD 2019	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	35	14	+150%	140	140	+/-
New Listing Volume	\$7,471,100	\$2,186,300	+241.7%	\$29,395,650	\$25,965,939	+13.2%
Active Listing Count	58	89	-34.8%	N/A	N/A	
Active Listing Volume	\$13,934,900	\$18,267,739	-23.7%	N/A	N/A	
Average Listing Price	\$240,257	\$205,255	+17.1%	\$224,536	\$212,575	+5.6%
Median Listing Price	\$158,950	\$159,000	0%	\$158,147	\$164,569	-3.9%
Median Days in RPR	37.5	112	-66.5%	125.03	155.93	-19.8%
Months of Inventory	3.4	5.6	-38.7%	5.4	9.4	-42.9%
Absorption Rate	29.31%	17.98%	+11.3%	18.53%	10.58%	+7.9%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	23	13	+76.9%	156	122	+27.9%
New Pending Sales Volume	\$5,181,100	\$1,778,500	+191.3%	\$30,537,301	\$20,962,000	+45.7%
Pending Sales Count	37	15	+146.7%	N/A	N/A	
Pending Sales Volume	\$8,368,950	\$3,435,600	+143.6%	N/A	N/A	
Closed Sales Count	13	10	+30%	98	98	+/-
Closed Sales Volume	\$3,140,100	\$1,945,900	+61.4%	\$18,451,449	\$16,209,409	+13.8%
Average Sales Price	\$241,546	\$194,590	+24.1%	\$188,280	\$165,402	+13.8%
Median Sales Price	\$171,450	\$182,500	-6.1%	\$159,357	\$158,396	+0.6%

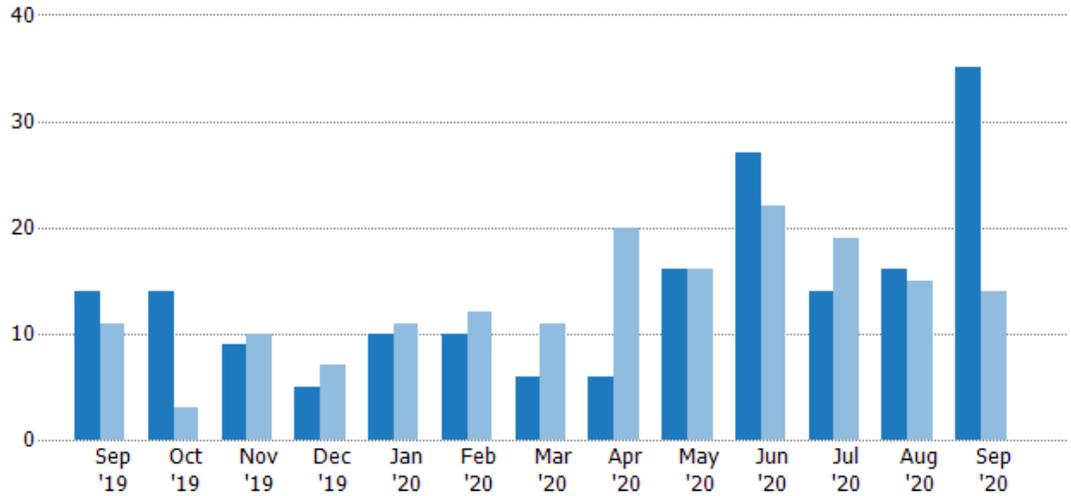
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Sep '20	35	150%
Sep '19	14	27.3%
Sep '18	11	81.8%



Current Year	14	14	9	5	10	10	6	6	16	27	14	16	35
Prior Year	11	3	10	7	11	12	11	20	16	22	19	15	14
Percent Change from Prior Year	27%	367%	-10%	-29%	-9%	-17%	-45%	-70%	0%	23%	-26%	7%	150%

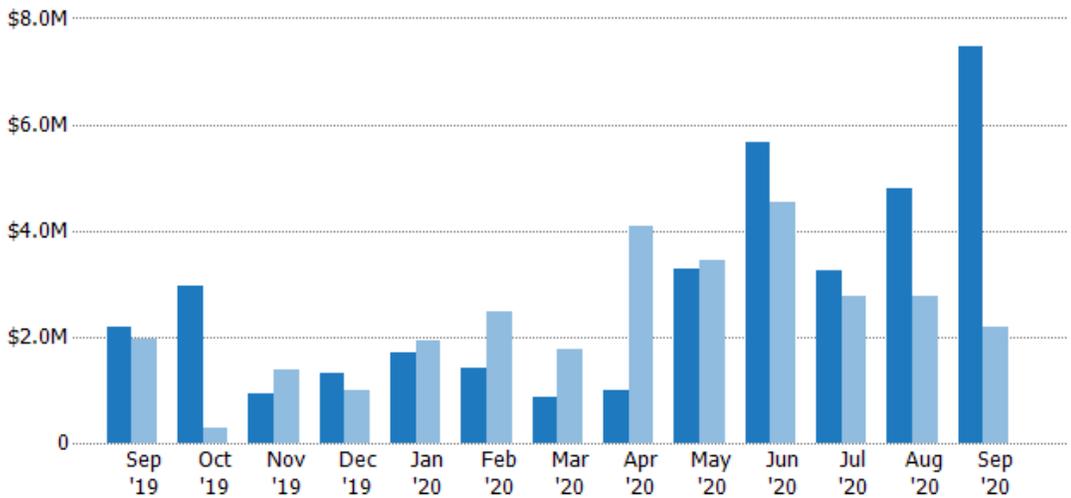
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Sep '20	\$7.47M	241.7%
Sep '19	\$2.19M	12.4%
Sep '18	\$1.94M	76.2%



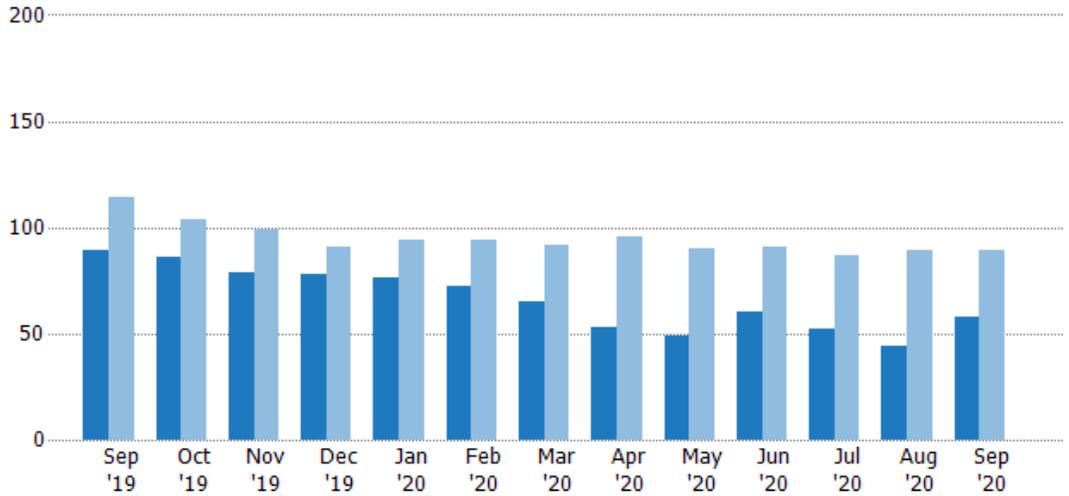
Current Year	\$2.19M	\$2.95M	\$934K	\$1.32M	\$1.7M	\$1.42M	\$849K	\$998K	\$3.27M	\$5.65M	\$3.25M	\$4.78M	\$7.47M
Prior Year	\$1.94M	\$272K	\$1.39M	\$1,000K	\$1.93M	\$2.48M	\$1.78M	\$4.07M	\$3.43M	\$4.55M	\$2.78M	\$2.77M	\$2.19M
Percent Change from Prior Year	12%	984%	-33%	32%	-12%	-43%	-52%	-75%	-5%	24%	17%	73%	242%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



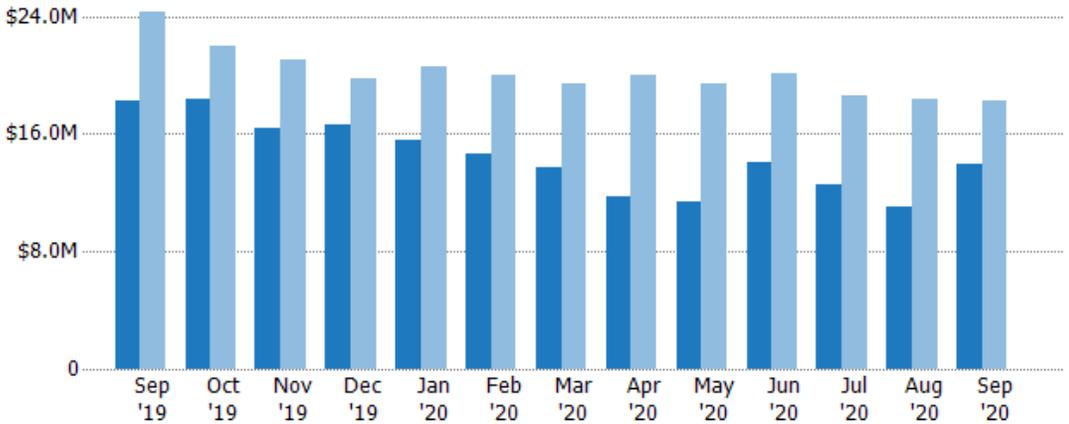
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	89	86	79	78	76	72	65	53	49	60	52	44	58
Prior Year	114	104	99	91	94	94	92	96	90	91	87	89	89
Percent Change from Prior Year	-22%	-17%	-20%	-14%	-19%	-23%	-29%	-45%	-46%	-34%	-40%	-51%	-35%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	\$18.3M	\$18.4M	\$16.4M	\$16.6M	\$15.6M	\$14.7M	\$13.8M	\$11.8M	\$11.4M	\$14M	\$12.6M	\$11.1M	\$13.9M
Prior Year	\$24.3M	\$21.9M	\$21.1M	\$19.8M	\$20.5M	\$20M	\$19.4M	\$20M	\$19.4M	\$20.1M	\$18.6M	\$18.4M	\$18.3M
Percent Change from Prior Year	-25%	-16%	-22%	-16%	-24%	-27%	-29%	-41%	-42%	-30%	-32%	-40%	-24%

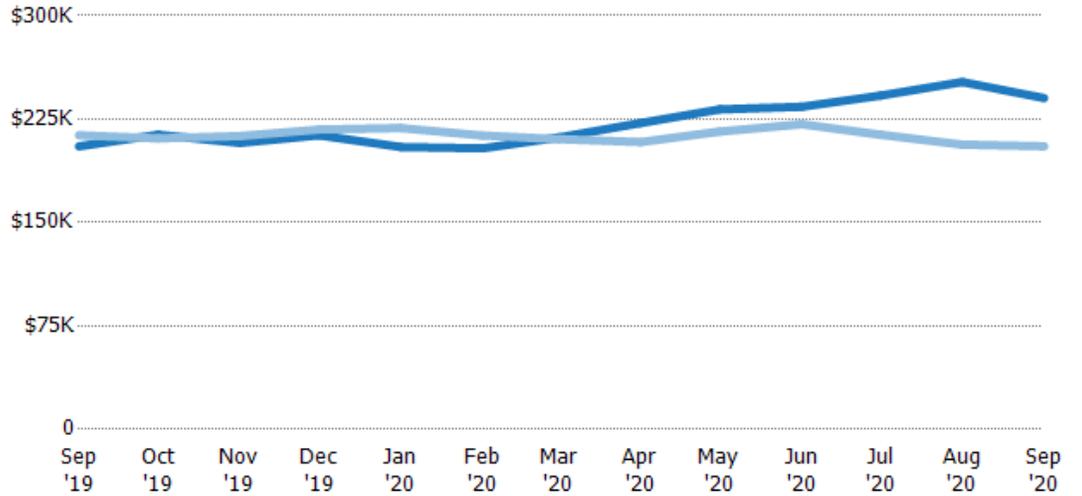
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Sep '20	\$240K	17.1%
Sep '19	\$205K	-3.8%
Sep '18	\$213K	6.9%



Current Year	\$205K	\$214K	\$208K	\$213K	\$205K	\$204K	\$212K	\$222K	\$232K	\$234K	\$242K	\$252K	\$240K
Prior Year	\$213K	\$211K	\$213K	\$217K	\$218K	\$213K	\$210K	\$208K	\$216K	\$221K	\$214K	\$206K	\$205K
Percent Change from Prior Year	-4%	1%	-2%	-2%	-6%	-4%	1%	7%	7%	6%	13%	22%	17%

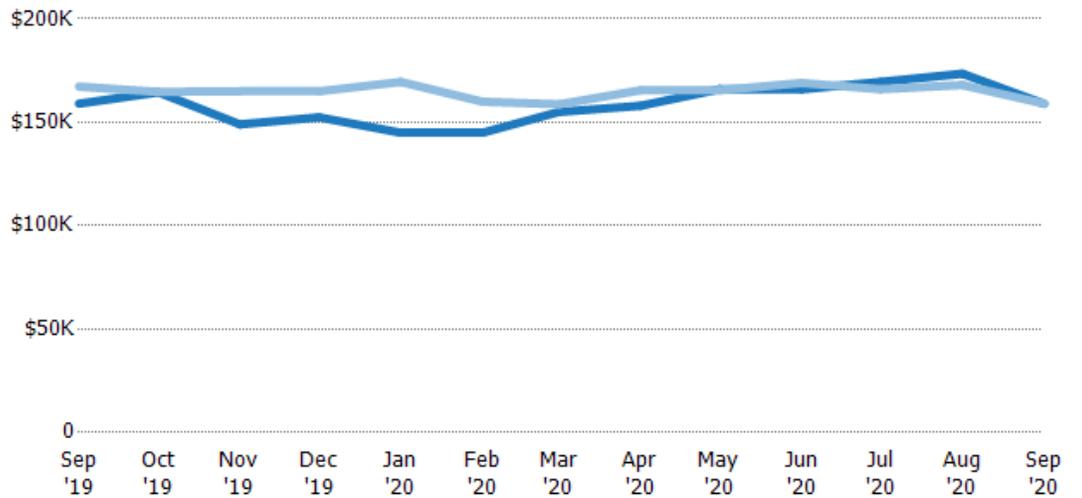
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Sep '20	\$159K	0%
Sep '19	\$159K	-4.9%
Sep '18	\$167K	1.3%



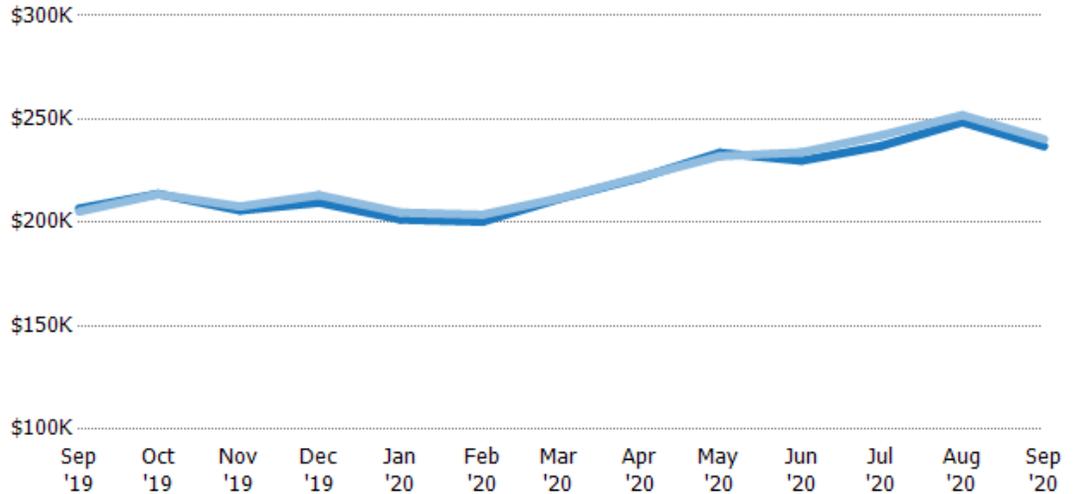
Current Year	\$159K	\$165K	\$149K	\$152K	\$145K	\$145K	\$155K	\$158K	\$166K	\$166K	\$170K	\$174K	\$159K
Prior Year	\$167K	\$165K	\$165K	\$165K	\$170K	\$160K	\$159K	\$166K	\$166K	\$169K	\$166K	\$168K	\$159K
Percent Change from Prior Year	-5%	0%	-10%	-8%	-14%	-9%	-2%	-5%	0%	-2%	2%	3%	0%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



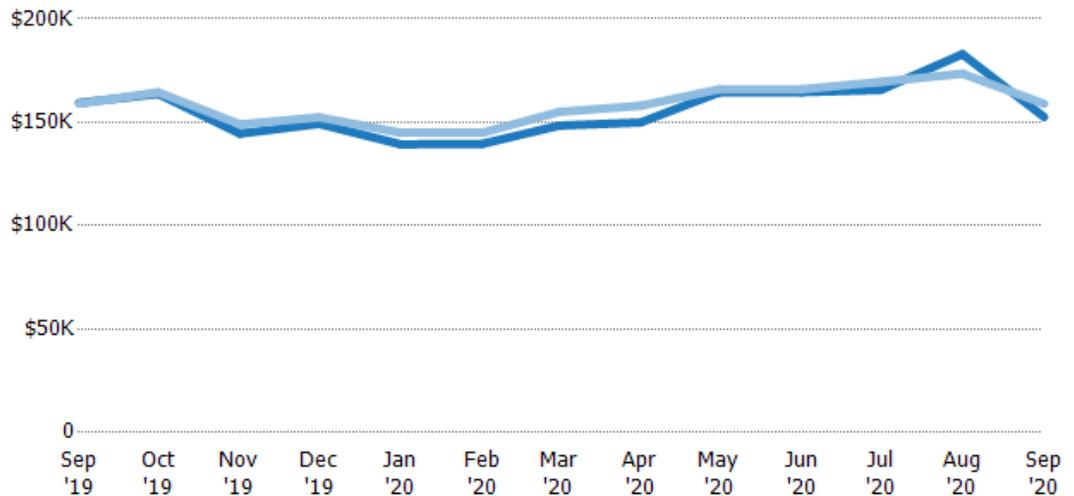
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Avg Est Value	\$207K	\$214K	\$206K	\$210K	\$201K	\$200K	\$211K	\$222K	\$234K	\$230K	\$237K	\$249K	\$237K
Avg Listing Price	\$205K	\$214K	\$208K	\$213K	\$205K	\$204K	\$212K	\$222K	\$232K	\$234K	\$242K	\$252K	\$240K
Avg Listing Price as a % of Avg Est Value	99%	100%	101%	102%	102%	102%	100%	100%	99%	102%	102%	101%	101%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Median Est Value	\$159K	\$164K	\$145K	\$149K	\$139K	\$140K	\$148K	\$150K	\$165K	\$165K	\$166K	\$183K	\$153K
Median Listing Price	\$159K	\$165K	\$149K	\$152K	\$145K	\$145K	\$155K	\$158K	\$166K	\$166K	\$170K	\$174K	\$159K
Med Listing Price as a % of Med Est Value	100%	100%	103%	102%	104%	104%	104%	105%	101%	101%	102%	95%	104%

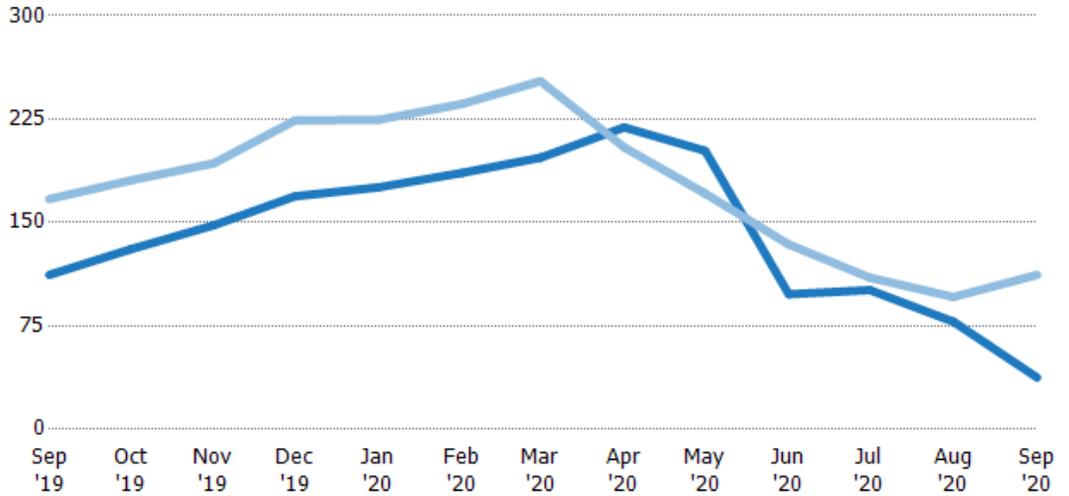
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Days	% Chg.
Sep '20	37.5	-66.5%
Sep '19	112	-32.9%
Sep '18	167	-29.9%



Current Year	112	131	148	169	176	186	197	219	202	98	101	78	37.5
Prior Year	167	181	193	224	225	236	253	205	171	134	110	96	112
Percent Change from Prior Year	-33%	-28%	-23%	-25%	-22%	-21%	-22%	7%	18%	-27%	-8%	-19%	-67%

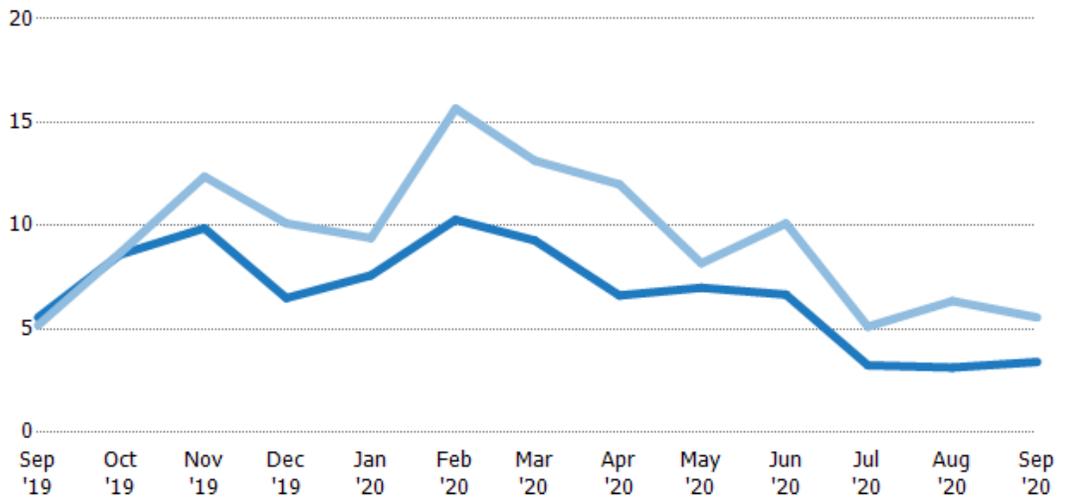
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Months	% Chg.
Sep '20	3.41	-38.7%
Sep '19	5.56	7.3%
Sep '18	5.18	49.6%



Current Year	5.56	8.6	9.88	6.5	7.6	10.3	9.29	6.63	7	6.67	3.25	3.14	3.41
Prior Year	5.18	8.67	12.4	10.1	9.4	15.7	13.1	12	8.18	10.1	5.12	6.36	5.56
Percent Change from Prior Year	7%	-1%	-20%	-36%	-19%	-34%	-29%	-45%	-14%	-34%	-36%	-51%	-39%

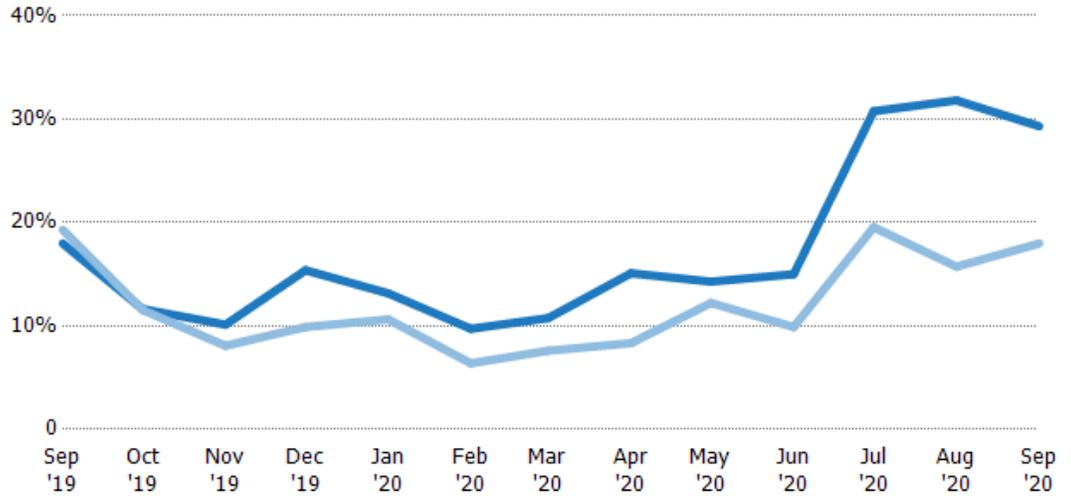
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Rate	Chg.
Sep '20	29%	-11.3%
Sep '19	18%	1.3%
Sep '18	19%	-33.1%



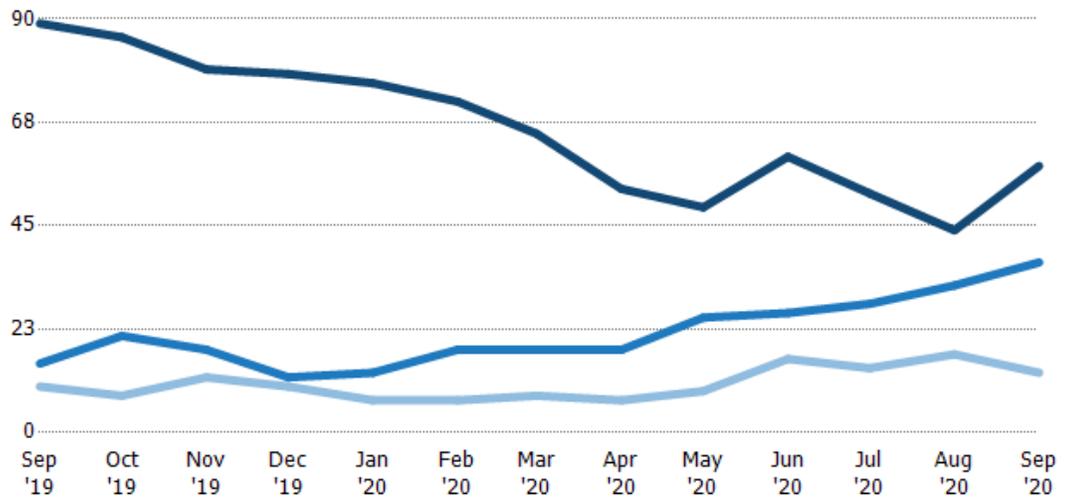
Current Year	18%	12%	10%	15%	13%	10%	11%	15%	14%	15%	31%	32%	29%
Prior Year	19%	12%	8%	10%	11%	6%	8%	8%	12%	10%	20%	16%	18%
Change from Prior Year	1%	0%	-2%	-5%	-3%	-3%	-3%	-7%	-2%	-5%	-11%	-16%	-11%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Active	89	86	79	78	76	72	65	53	49	60	52	44	58
Pending	15	21	18	12	13	18	18	18	25	26	28	32	37
Sold	10	8	12	10	7	7	8	7	9	16	14	17	13

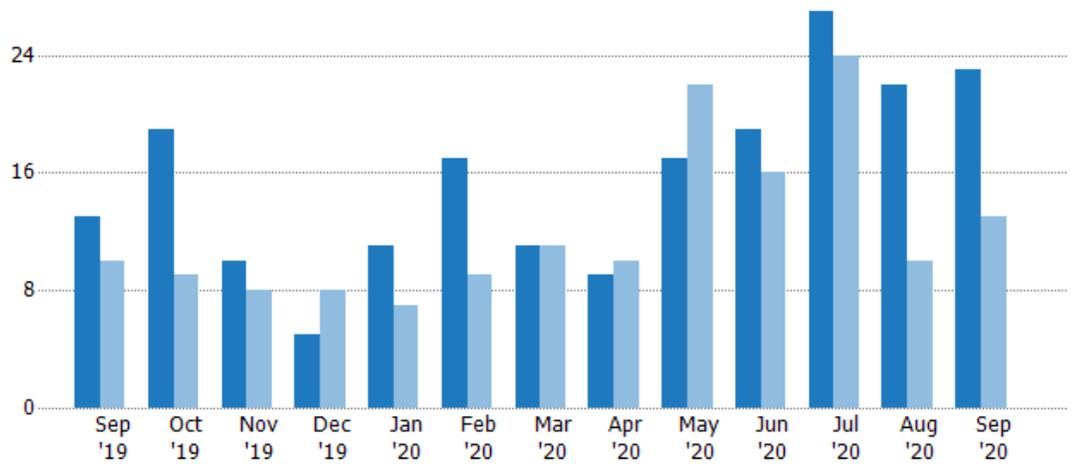
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Sep '20	23	76.9%
Sep '19	13	30%
Sep '18	10	30%



Current Year	13	19	10	5	11	17	11	9	17	19	27	22	23
Prior Year	10	9	8	8	7	9	11	10	22	16	24	10	13
Percent Change from Prior Year	30%	111%	25%	-38%	57%	89%	0%	-10%	-23%	19%	13%	120%	77%

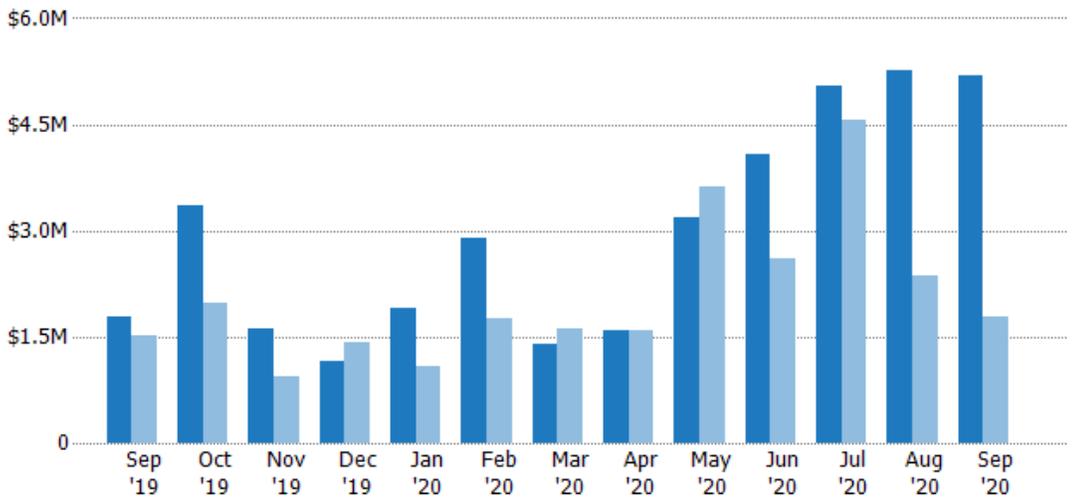
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Sep '20	\$5.18M	191.3%
Sep '19	\$1.78M	16.6%
Sep '18	\$1.53M	23.1%



Current Year	\$1.78M	\$3.36M	\$1.61M	\$1.14M	\$1.91M	\$2.89M	\$1.4M	\$1.59M	\$3.19M	\$4.09M	\$5.03M	\$5.26M	\$5.18M
Prior Year	\$1.53M	\$1.99M	\$949K	\$1.42M	\$1.08M	\$1.76M	\$1.61M	\$1.58M	\$3.62M	\$2.6M	\$4.55M	\$2.37M	\$1.78M
Percent Change from Prior Year	17%	69%	70%	-19%	76%	64%	-13%	1%	-12%	57%	11%	122%	191%

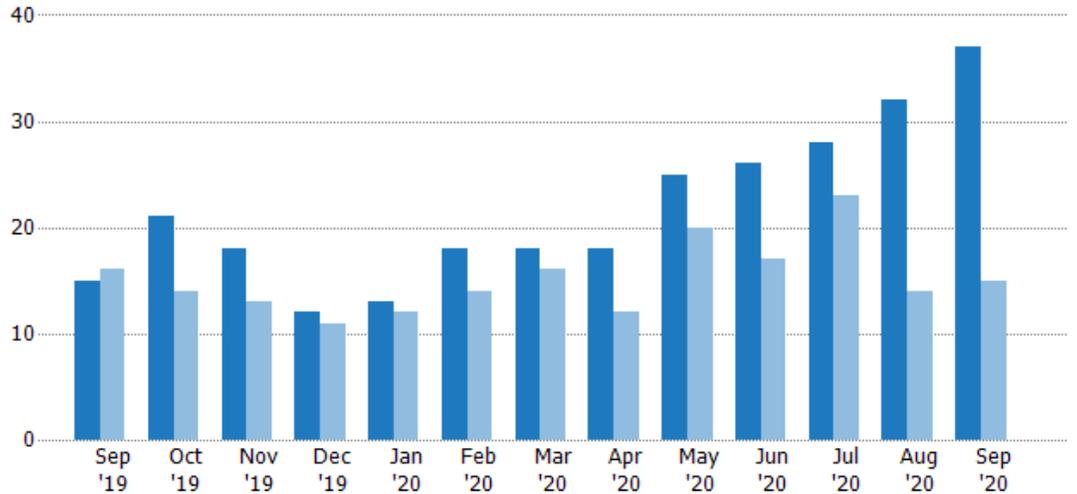
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Sep '20	37	146.7%
Sep '19	15	-6.3%
Sep '18	16	37.5%



Current Year	15	21	18	12	13	18	18	18	25	26	28	32	37
Prior Year	16	14	13	11	12	14	16	12	20	17	23	14	15
Percent Change from Prior Year	-6%	50%	38%	9%	8%	29%	13%	50%	25%	53%	22%	129%	147%

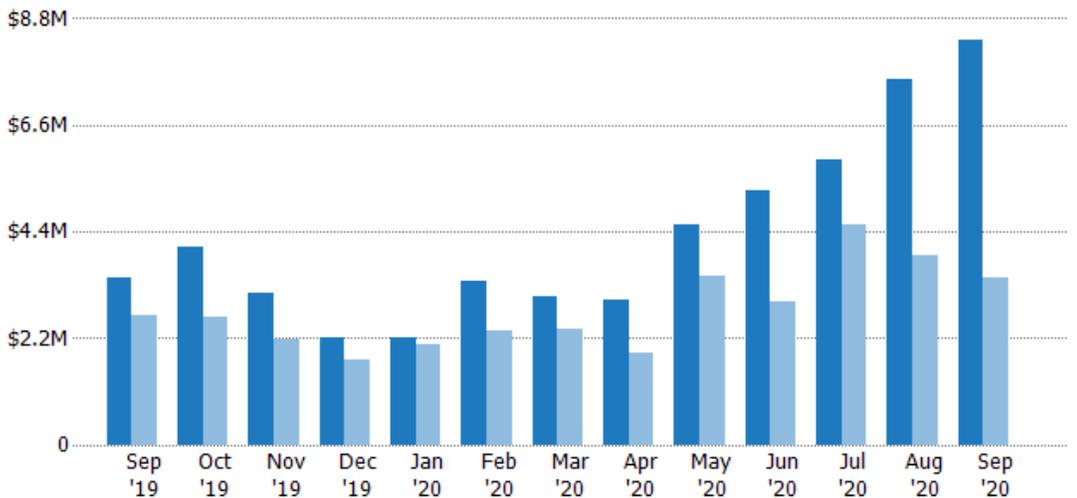
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Sep '20	\$8.37M	143.6%
Sep '19	\$3.44M	27.8%
Sep '18	\$2.69M	16.8%



Current Year	\$3.44M	\$4.09M	\$3.12M	\$2.22M	\$2.23M	\$3.39M	\$3.07M	\$3M	\$4.54M	\$5.24M	\$5.88M	\$7.54M	\$8.37M
Prior Year	\$2.69M	\$2.65M	\$2.17M	\$1.76M	\$2.06M	\$2.36M	\$2.41M	\$1.9M	\$3.47M	\$2.95M	\$4.55M	\$3.93M	\$3.44M
Percent Change from Prior Year	28%	54%	44%	26%	8%	43%	27%	58%	31%	78%	29%	92%	144%

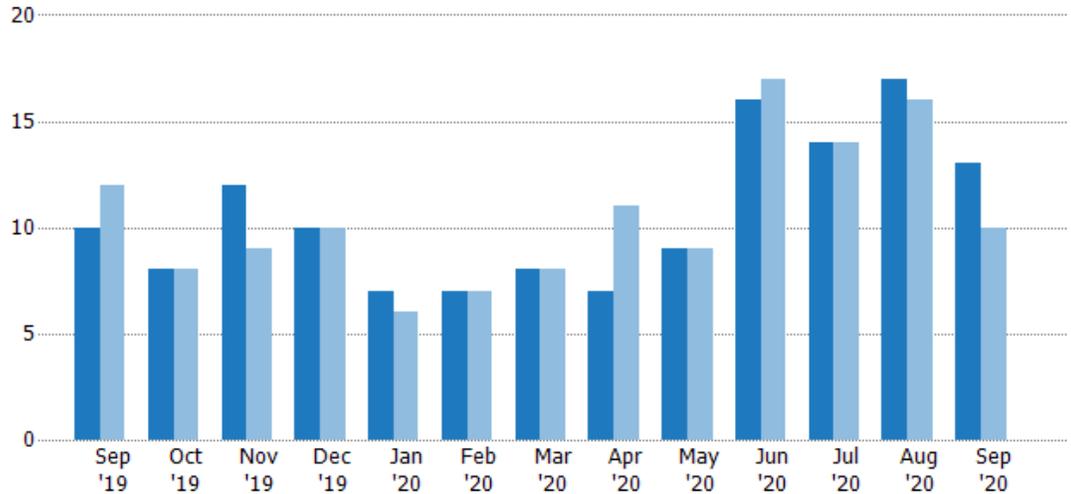
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Sep '20	13	30%
Sep '19	10	-16.7%
Sep '18	12	-66.7%



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	10	8	12	10	7	7	8	7	9	16	14	17	13
Prior Year	12	8	9	10	6	7	8	11	9	17	14	16	10
Percent Change from Prior Year	-17%	0%	33%	0%	17%	0%	0%	-36%	0%	-6%	0%	6%	30%

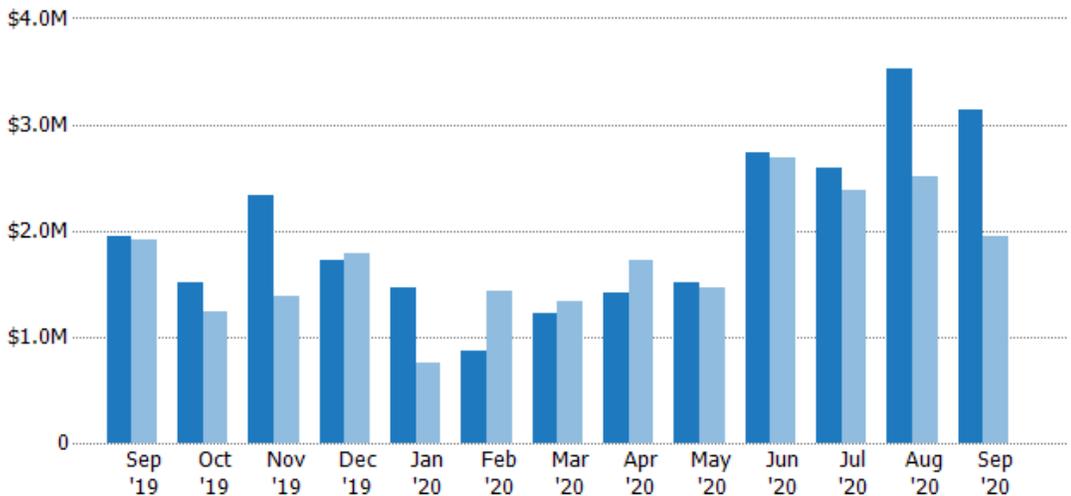
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Sep '20	\$3.14M	61.4%
Sep '19	\$1.95M	1.5%
Sep '18	\$1.92M	-72.3%



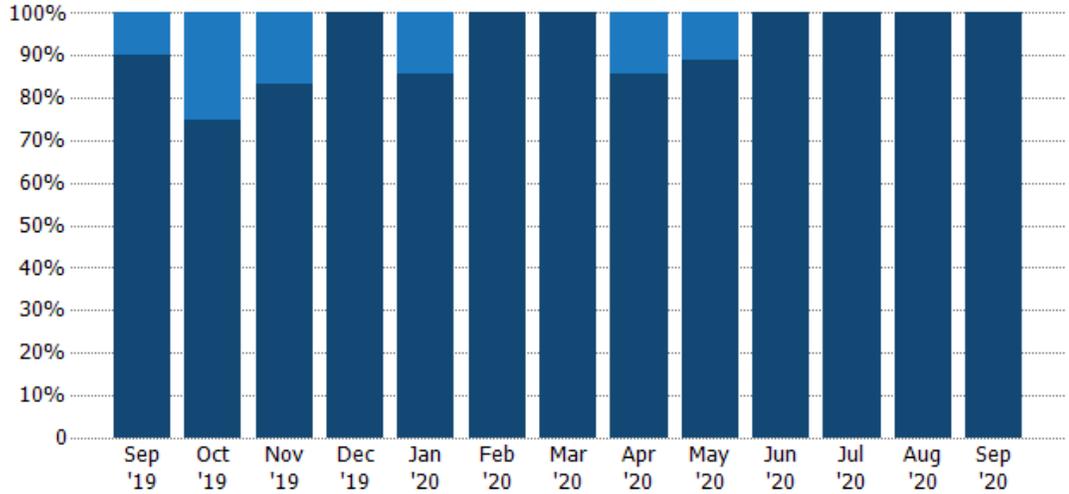
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	\$1.95M	\$1.5M	\$2.33M	\$1.72M	\$1.46M	\$865K	\$1.22M	\$1.42M	\$1.5M	\$2.73M	\$2.59M	\$3.52M	\$3.14M
Prior Year	\$1.92M	\$1.24M	\$1.38M	\$1.78M	\$750K	\$1.43M	\$1.34M	\$1.72M	\$1.46M	\$2.68M	\$2.38M	\$2.52M	\$1.95M
Percent Change from Prior Year	1%	22%	69%	-3%	95%	-39%	-9%	-17%	3%	2%	9%	40%	61%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



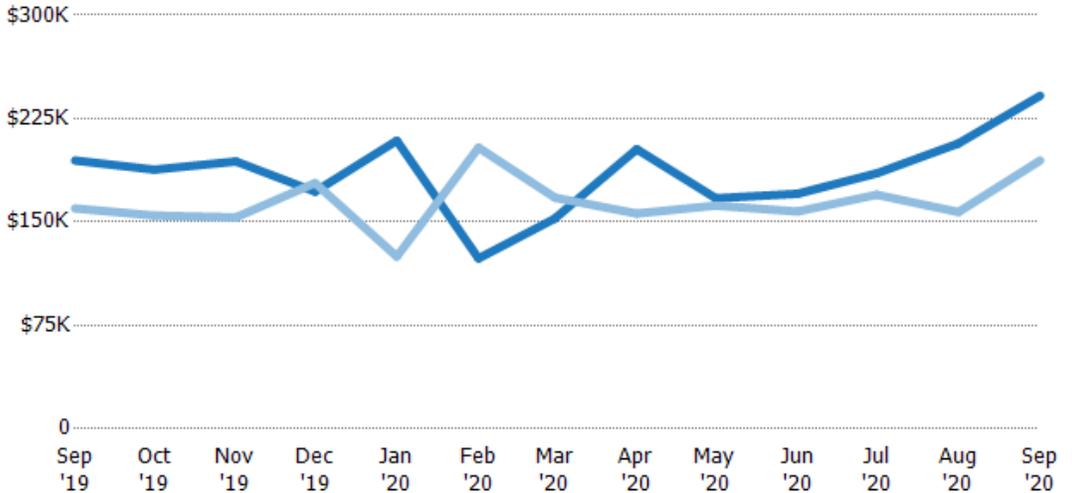
Condo/Townhouse	10%	25%	17%	-	14%	-	-	14%	11%	-	-	-	-
Single Family Residence	90%	75%	83%	100%	86%	100%	100%	86%	89%	100%	100%	100%	100%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Month/Year	Price	% Chg.
Sep '20	\$242K	24.1%
Sep '19	\$195K	21.7%
Sep '18	\$160K	-16.9%

Current Year	\$195K	\$188K	\$194K	\$172K	\$209K	\$124K	\$153K	\$203K	\$167K	\$170K	\$185K	\$207K	\$242K
Prior Year	\$160K	\$155K	\$153K	\$178K	\$125K	\$204K	\$168K	\$156K	\$162K	\$158K	\$170K	\$157K	\$195K
Percent Change from Prior Year	22%	22%	26%	-3%	67%	-39%	-9%	30%	3%	8%	9%	32%	24%

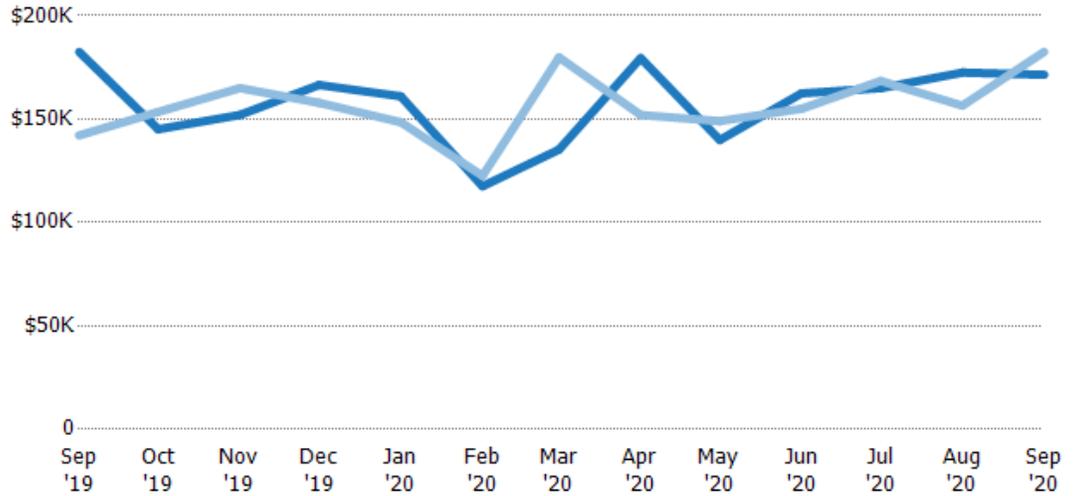
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Sep '20	\$171K	-6.1%
Sep '19	\$183K	28.4%
Sep '18	\$142K	-27.1%



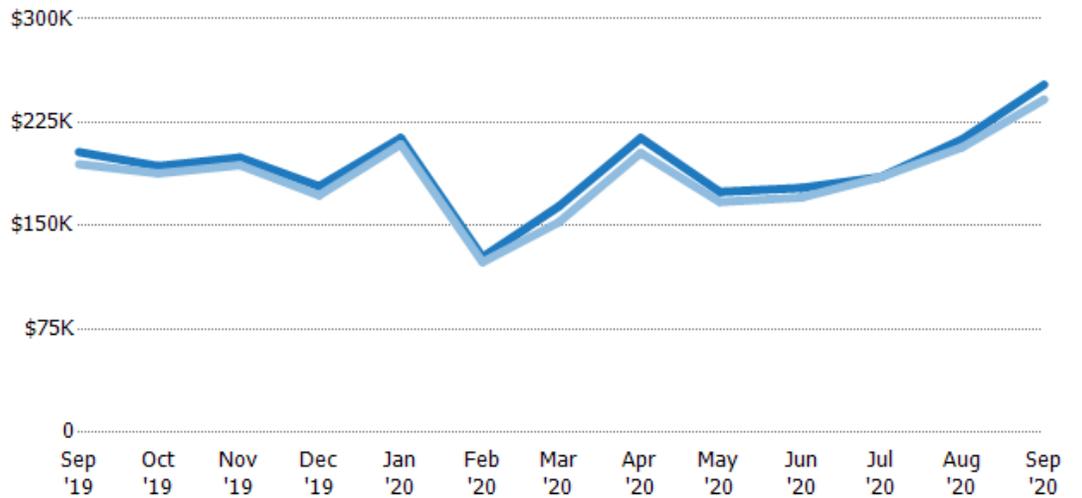
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	\$183K	\$145K	\$152K	\$167K	\$161K	\$118K	\$135K	\$180K	\$140K	\$162K	\$165K	\$173K	\$171K
Prior Year	\$142K	\$153K	\$165K	\$158K	\$149K	\$123K	\$180K	\$152K	\$149K	\$155K	\$168K	\$157K	\$183K
Percent Change from Prior Year	28%	-5%	-8%	5%	8%	-4%	-25%	18%	-6%	5%	-2%	10%	-6%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



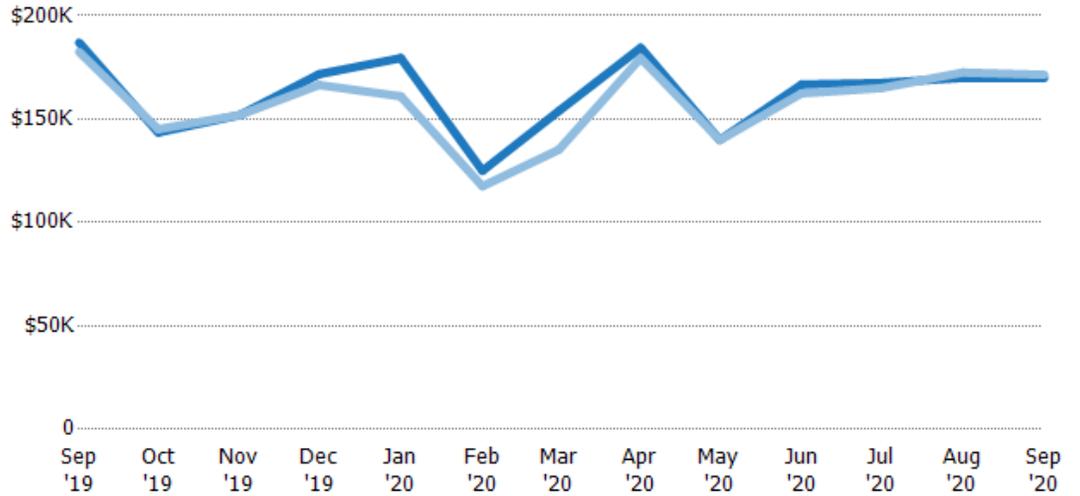
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Avg List Price	\$203K	\$193K	\$199K	\$179K	\$214K	\$127K	\$164K	\$214K	\$175K	\$177K	\$185K	\$213K	\$252K
Avg Sales Price	\$195K	\$188K	\$194K	\$172K	\$209K	\$124K	\$153K	\$203K	\$167K	\$170K	\$185K	\$207K	\$242K
Avg Sales Price as a % of Avg List Price	96%	97%	97%	96%	98%	97%	93%	95%	96%	96%	100%	97%	96%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



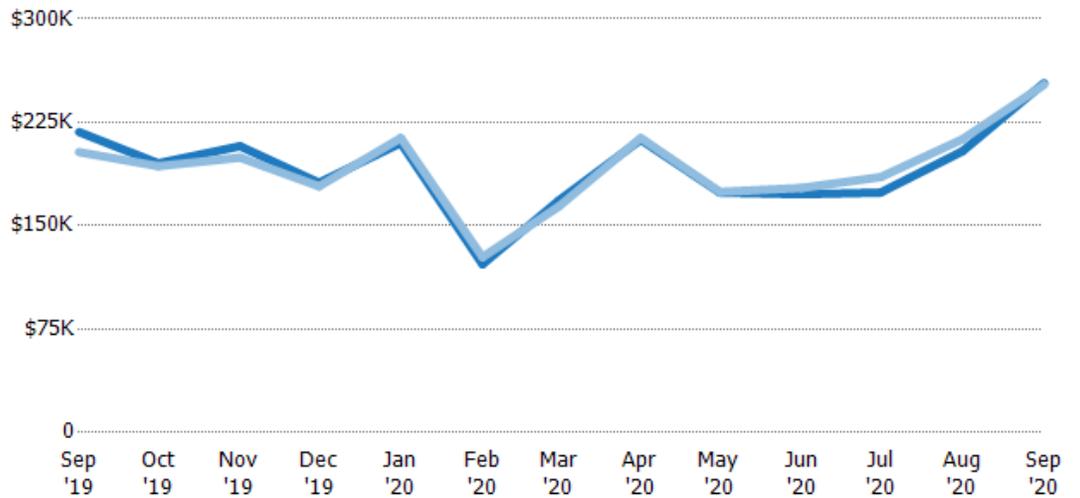
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Median List Price	\$187K	\$144K	\$152K	\$172K	\$180K	\$125K	\$154K	\$185K	\$140K	\$167K	\$167K	\$170K	\$170K
Median Sales Price	\$183K	\$145K	\$152K	\$167K	\$161K	\$118K	\$135K	\$180K	\$140K	\$162K	\$165K	\$173K	\$171K
Med Sales Price as a % of Med List Price	98%	101%	100%	97%	90%	94%	88%	97%	100%	97%	99%	102%	101%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



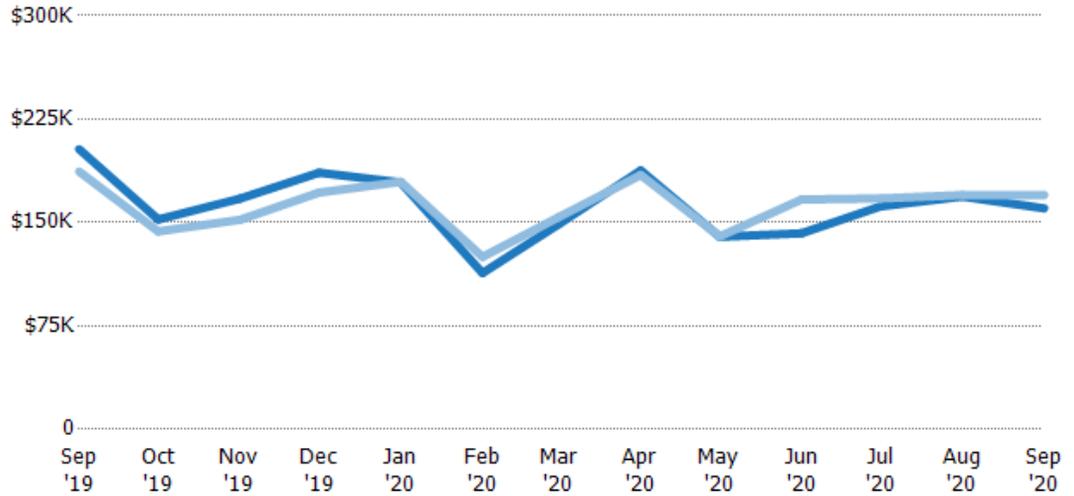
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Avg Est Value	\$218K	\$195K	\$208K	\$181K	\$210K	\$122K	\$168K	\$212K	\$174K	\$173K	\$174K	\$204K	\$253K
Avg Sales Price	\$203K	\$193K	\$199K	\$179K	\$214K	\$127K	\$164K	\$214K	\$175K	\$177K	\$185K	\$213K	\$252K
Avg Sales Price as a % of Avg Est Value	93%	99%	96%	99%	102%	104%	97%	101%	100%	103%	106%	104%	100%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Median Est Value	\$203K	\$152K	\$167K	\$186K	\$179K	\$113K	\$149K	\$188K	\$140K	\$142K	\$162K	\$169K	\$160K
Median Sales Price	\$187K	\$144K	\$152K	\$172K	\$180K	\$125K	\$154K	\$185K	\$140K	\$167K	\$167K	\$170K	\$170K
Med Sales Price as a % of Med Est Value	92%	94%	91%	92%	100%	110%	103%	98%	100%	117%	104%	101%	106%