

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Sep 2020	Sep 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	17	21	-19%	148	195	-24.1%
New Listing Volume	\$4,222,800	\$3,953,100	+6.8%	\$34,484,000	\$38,224,695	-9.8%
Active Listing Count	26	94	-72.3%	N/A	N/A	
Active Listing Volume	\$7,999,800	\$19,855,795	-59.7%	N/A	N/A	
Average Listing Price	\$307,685	\$211,232	+45.7%	\$254,749	\$208,045	+22.4%
Median Listing Price	\$258,750	\$179,500	+44.2%	\$223,727	\$181,443	+23.3%
Median Days in RPR	30.5	88	-65.3%	70.48	115.43	-38.9%
Months of Inventory	1.3	4.9	-73.7%	3	6.8	-56.4%
Absorption Rate	76.92%	20.21%	+56.7%	33.51%	14.62%	+18.9%
Sales Activity Charts Metrics						
New Pending Sales Count	19	16	+18.8%	180	170	+5.9%
New Pending Sales Volume	\$4,562,300	\$3,555,900	+28.3%	\$39,649,950	\$31,508,300	+25.8%
Pending Sales Count	31	20	+55%	N/A	N/A	
Pending Sales Volume	\$7,576,800	\$4,415,500	+71.6%	N/A	N/A	
Closed Sales Count	24	15	+60%	148	126	+17.5%
Closed Sales Volume	\$5,159,490	\$2,765,990	+86.5%	\$30,601,719	\$22,982,200	+33.2%
Average Sales Price	\$214,979	\$184,399	+16.6%	\$206,768	\$182,398	+13.4%
Median Sales Price	\$197,000	\$199,000	-1%	\$196,432	\$179,384	+9.5%

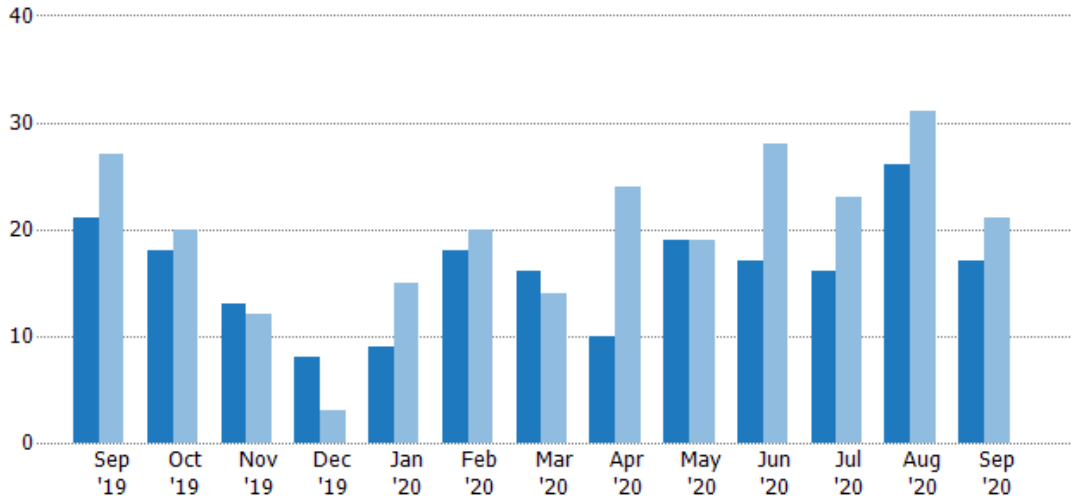
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Sep '20	17	-19%
Sep '19	21	-22.2%
Sep '18	27	-37%



Current Year	21	18	13	8	9	18	16	10	19	17	16	26	17
Prior Year	27	20	12	3	15	20	14	24	19	28	23	31	21
Percent Change from Prior Year	-22%	-10%	8%	167%	-40%	-10%	14%	-58%	0%	-39%	-30%	-16%	-19%

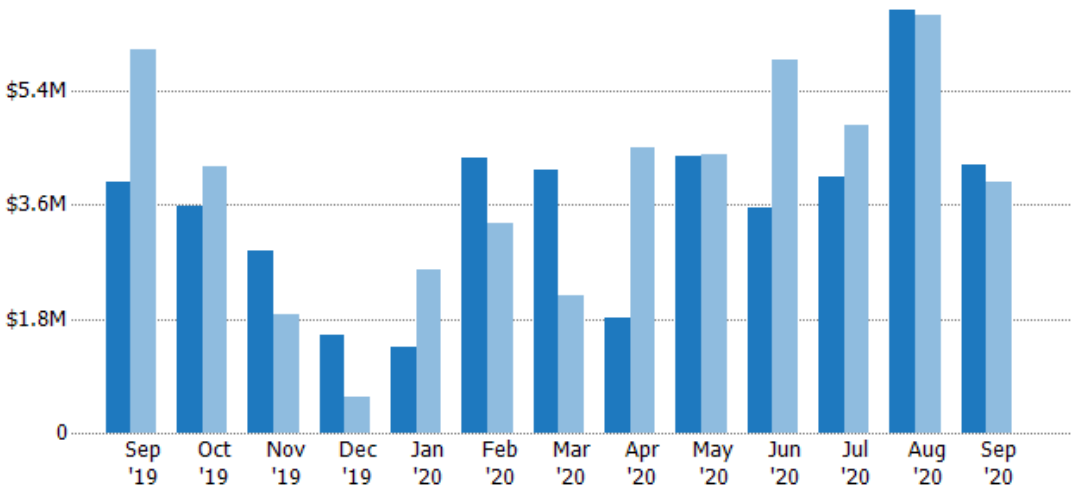
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Sep '20	\$4.22M	6.8%
Sep '19	\$3.95M	-34.7%
Sep '18	\$6.05M	-42.8%



Current Year	\$3.95M	\$3.57M	\$2.86M	\$1.54M	\$1.34M	\$4.34M	\$4.14M	\$1.8M	\$4.37M	\$3.56M	\$4.04M	\$6.68M	\$4.22M
Prior Year	\$6.05M	\$4.21M	\$1.86M	\$571K	\$2.58M	\$3.3M	\$2.17M	\$4.49M	\$4.4M	\$5.9M	\$4.85M	\$6.59M	\$3.95M
Percent Change from Prior Year	-35%	-15%	54%	169%	-48%	32%	91%	-60%	-1%	-40%	-17%	1%	7%

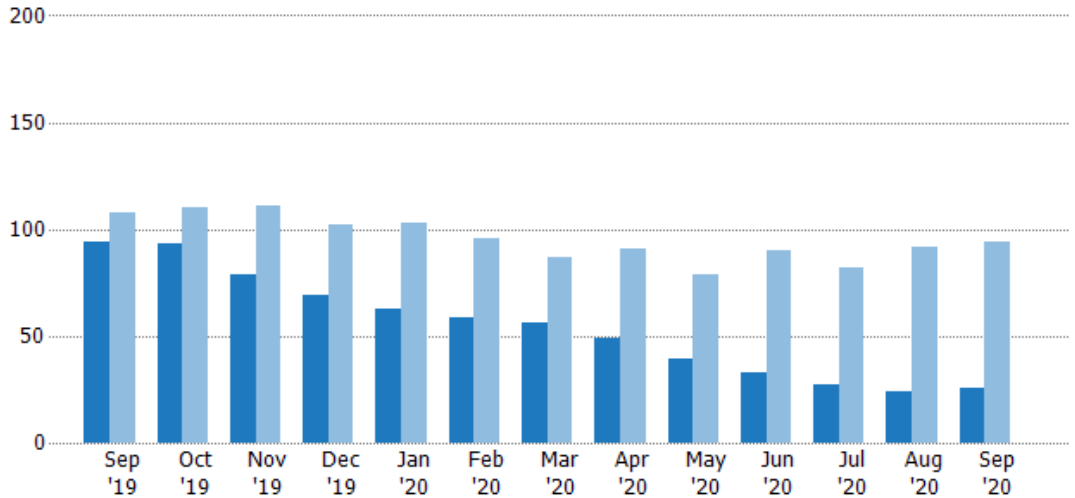
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Sep '20	26	-72.3%
Sep '19	94	-13%
Sep '18	108	-19.4%



Current Year	94	93	79	69	63	59	56	49	39	33	27	24	26
Prior Year	108	110	111	102	103	96	87	91	79	90	82	92	94
Percent Change from Prior Year	-13%	-15%	-29%	-32%	-39%	-39%	-36%	-46%	-51%	-63%	-67%	-74%	-72%

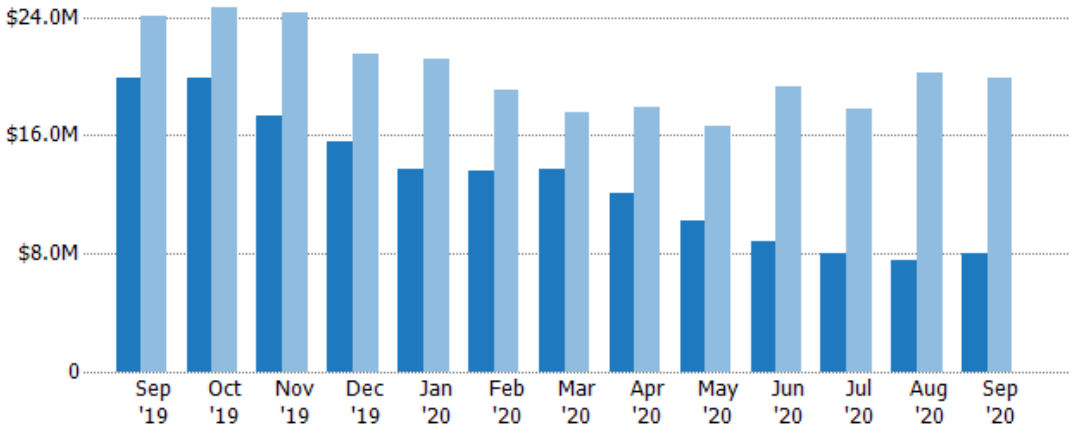
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Sep '20	\$8M	-59.7%
Sep '19	\$19.9M	-17.5%
Sep '18	\$24.1M	-28.2%



Current Year	\$19.9M	\$19.9M	\$17.4M	\$15.5M	\$13.7M	\$13.6M	\$13.7M	\$12.1M	\$10.2M	\$8.81M	\$7.99M	\$7.6M	\$8M
Prior Year	\$24.1M	\$24.6M	\$24.3M	\$21.5M	\$21.1M	\$19M	\$17.5M	\$17.9M	\$16.6M	\$19.3M	\$17.8M	\$20.2M	\$19.9M
Percent Change from Prior Year	-18%	-19%	-29%	-28%	-35%	-28%	-21%	-32%	-39%	-54%	-55%	-62%	-60%

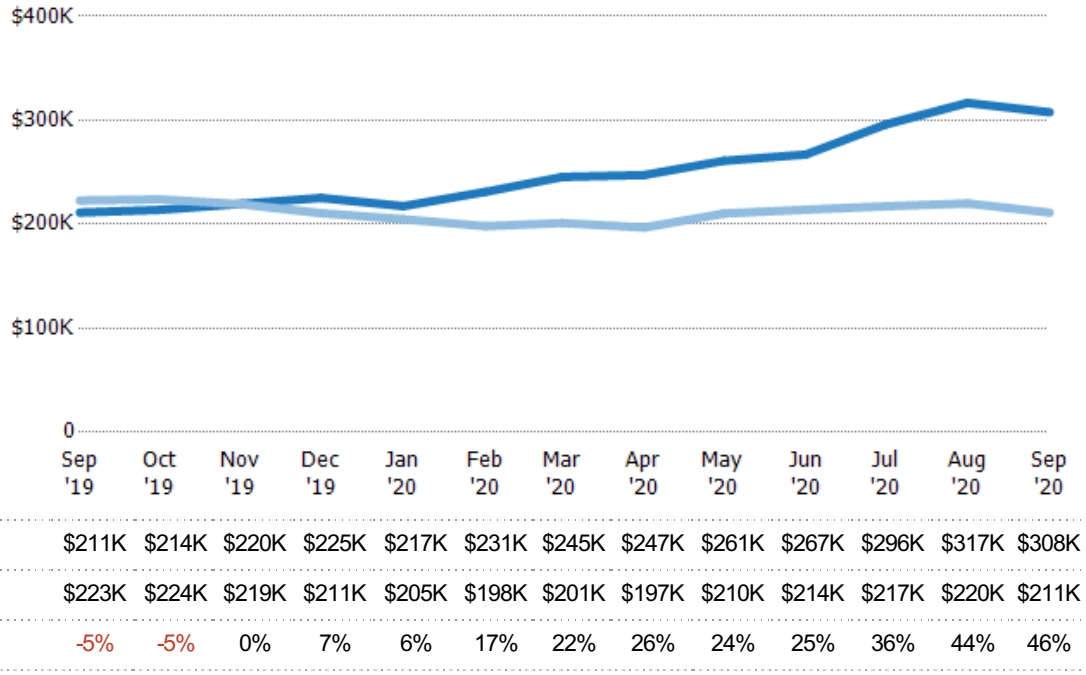
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Sep '20	\$308K	45.7%
Sep '19	\$211K	-5.2%
Sep '18	\$223K	-10.8%



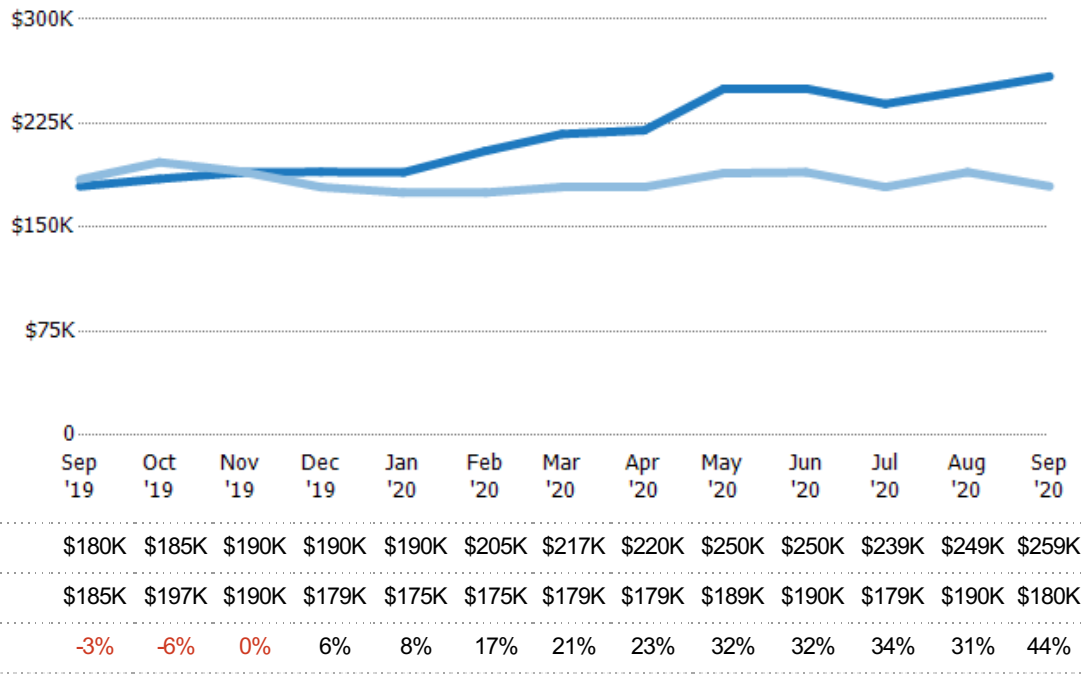
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Sep '20	\$259K	44.2%
Sep '19	\$180K	-2.7%
Sep '18	\$185K	-3%

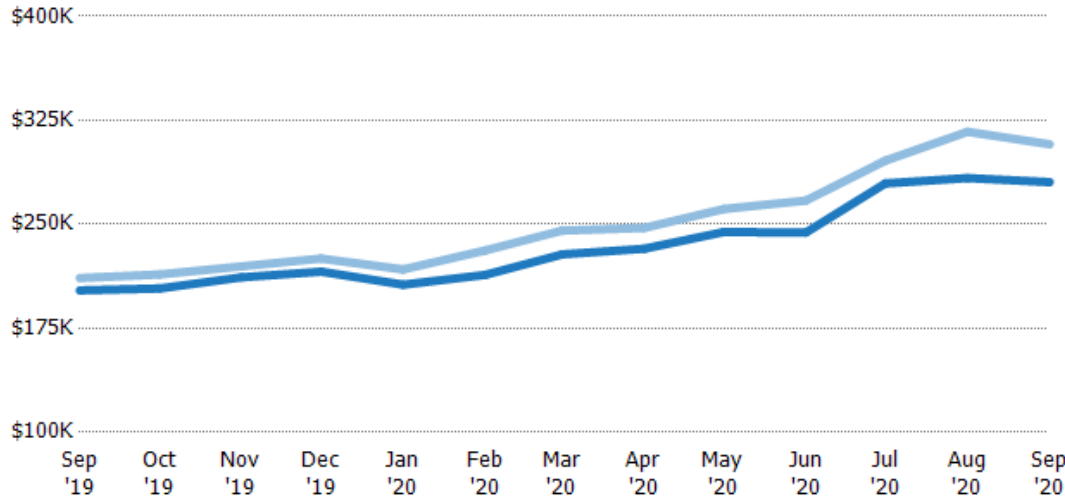


Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



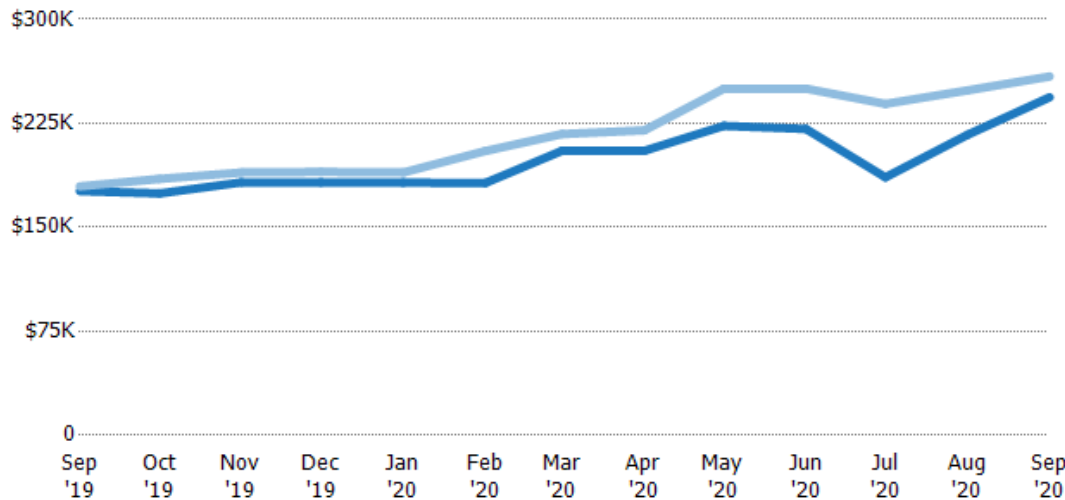
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Avg Est Value	\$202K	\$204K	\$212K	\$216K	\$206K	\$214K	\$228K	\$232K	\$244K	\$244K	\$279K	\$283K	\$280K
Avg Listing Price	\$211K	\$214K	\$220K	\$225K	\$217K	\$231K	\$245K	\$247K	\$261K	\$267K	\$296K	\$317K	\$308K
Avg Listing Price as a % of Avg Est Value	104%	105%	104%	104%	105%	108%	108%	106%	107%	109%	106%	112%	110%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Median Est Value	\$176K	\$174K	\$182K	\$182K	\$182K	\$182K	\$205K	\$205K	\$223K	\$221K	\$186K	\$217K	\$244K
Median Listing Price	\$180K	\$185K	\$190K	\$190K	\$190K	\$205K	\$217K	\$220K	\$250K	\$250K	\$239K	\$249K	\$259K
Med Listing Price as a % of Med Est Value	102%	106%	104%	104%	104%	113%	106%	107%	112%	113%	128%	115%	106%

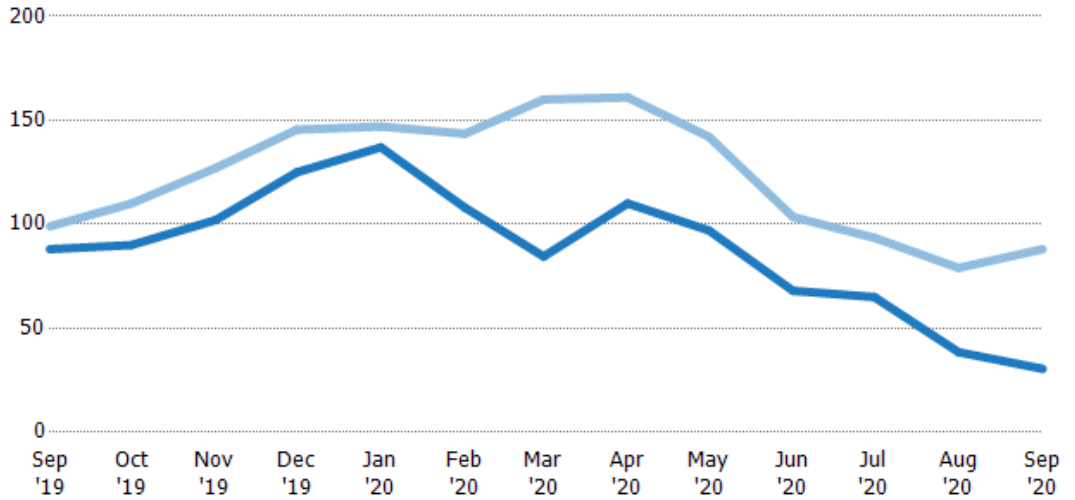
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
Sep '20	30.5	-65.3%
Sep '19	88	-11.1%
Sep '18	99	-4%



Current Year	88	90	102	125	137	108	84.5	110	97	68	65	38.5	30.5
Prior Year	99	110	127	146	147	144	160	161	142	104	93.5	79	88
Percent Change from Prior Year	-11%	-18%	-20%	-14%	-7%	-25%	-47%	-32%	-32%	-34%	-30%	-51%	-65%

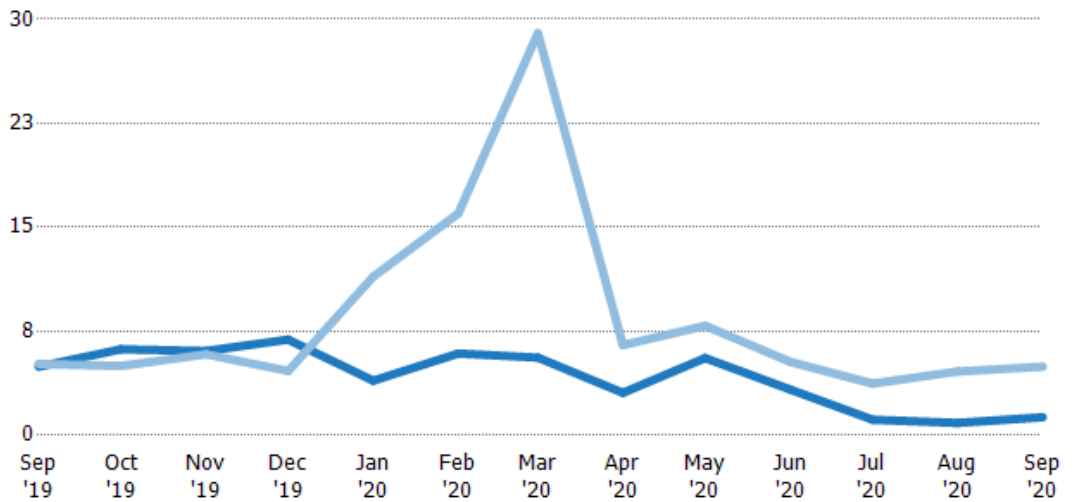
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Months	% Chg.
Sep '20	1.3	-73.7%
Sep '19	4.95	-3.8%
Sep '18	5.14	-23.1%



Current Year	4.95	6.2	6.08	6.9	3.94	5.9	5.6	3.06	5.57	3.3	1.13	0.89	1.3
Prior Year	5.14	5	5.84	4.64	11.4	16	29	6.5	7.9	5.29	3.73	4.6	4.95
Percent Change from Prior Year	-4%	24%	4%	49%	-66%	-63%	-81%	-53%	-29%	-38%	-70%	-81%	-74%

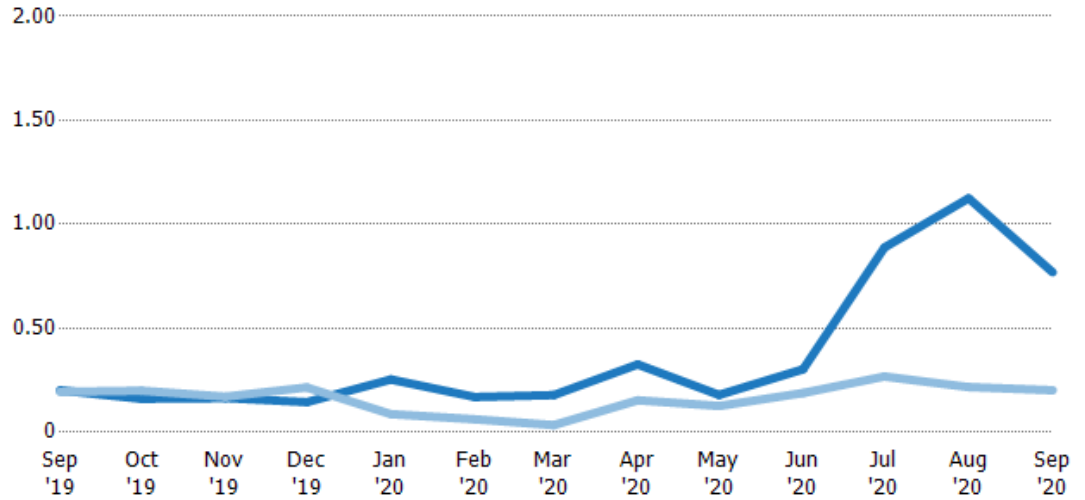
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Sep '20	77%	-56.7%
Sep '19	20%	-0.8%
Sep '18	19%	30%



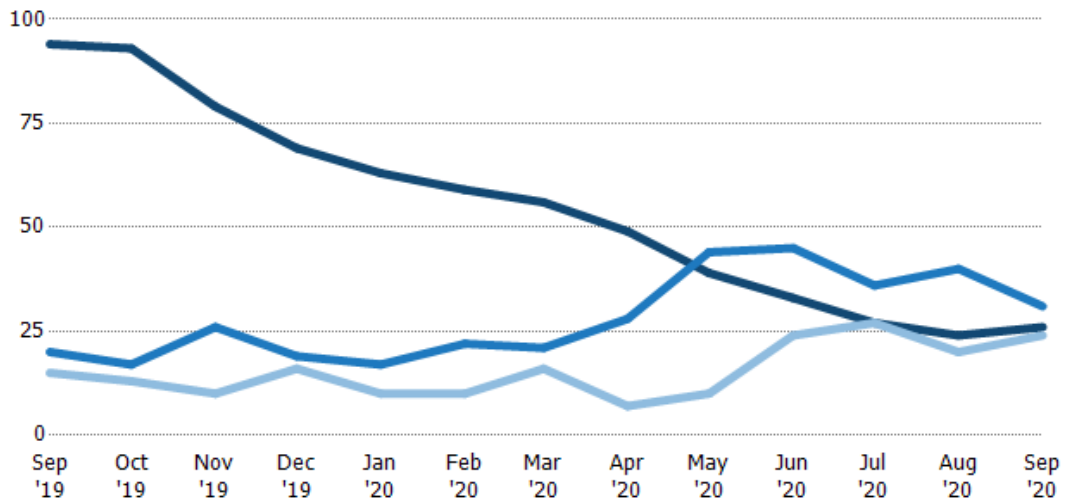
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	20%	16%	16%	14%	25%	17%	18%	33%	18%	30%	89%	113%	77%
Prior Year	19%	20%	17%	22%	9%	6%	3%	15%	13%	19%	27%	22%	20%
Change from Prior Year	-1%	4%	1%	7%	-17%	-11%	-14%	-17%	-5%	-11%	-62%	-91%	-57%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Active	94	93	79	69	63	59	56	49	39	33	27	24	26
Pending	20	17	26	19	17	22	21	28	44	45	36	40	31
Sold	15	13	10	16	10	10	16	7	10	24	27	20	24

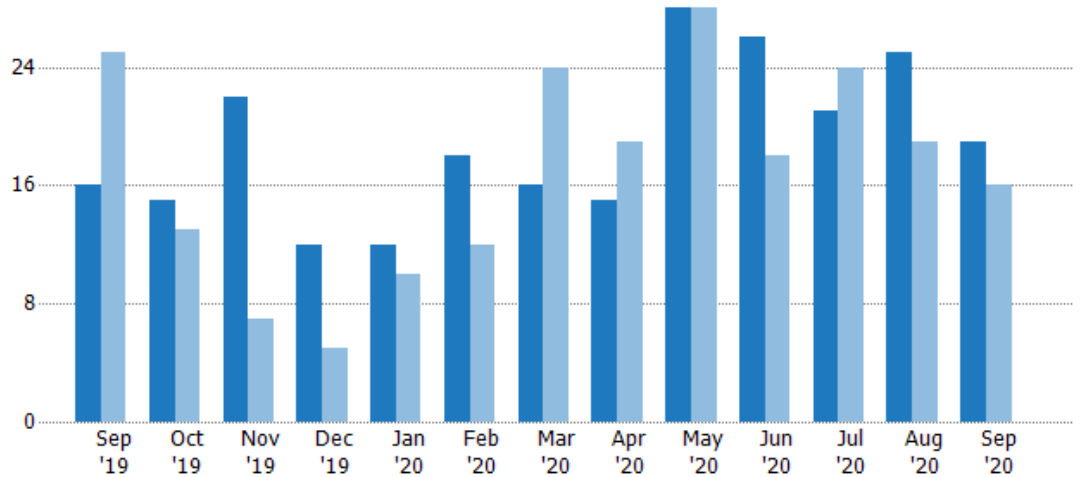
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Sep '20	19	18.8%
Sep '19	16	-36%
Sep '18	25	-40%



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	16	15	22	12	12	18	16	15	28	26	21	25	19
Prior Year	25	13	7	5	10	12	24	19	28	18	24	19	16
Percent Change from Prior Year	-36%	15%	214%	140%	20%	50%	-33%	-21%	0%	44%	-13%	32%	19%

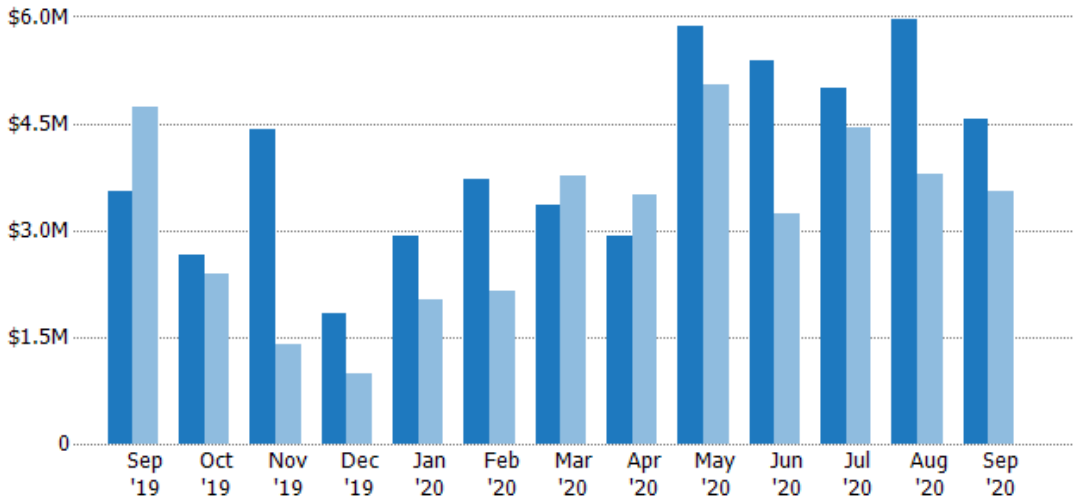
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Sep '20	\$4.56M	28.3%
Sep '19	\$3.56M	-24.8%
Sep '18	\$4.73M	-42.4%



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	\$3.56M	\$2.66M	\$4.4M	\$1.82M	\$2.93M	\$3.71M	\$3.35M	\$2.91M	\$5.86M	\$5.38M	\$5M	\$5.96M	\$4.56M
Prior Year	\$4.73M	\$2.39M	\$1.4M	\$980K	\$2.03M	\$2.15M	\$3.77M	\$3.5M	\$5.04M	\$3.24M	\$4.43M	\$3.78M	\$3.56M
Percent Change from Prior Year	-25%	11%	214%	86%	44%	72%	-11%	-17%	16%	66%	13%	58%	28%

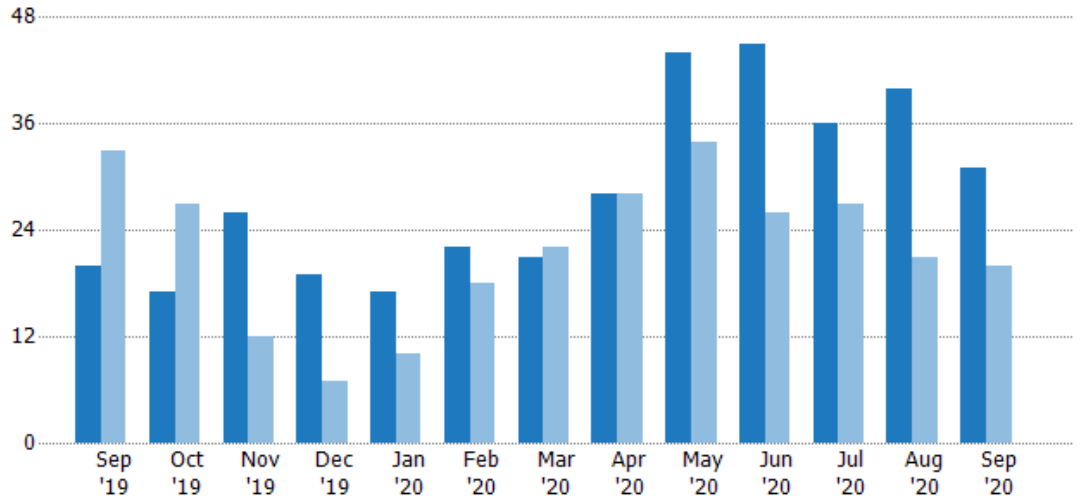
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Sep '20	31	55%
Sep '19	20	-39.4%
Sep '18	33	-30.3%



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	20	17	26	19	17	22	21	28	44	45	36	40	31
Prior Year	33	27	12	7	10	18	22	28	34	26	27	21	20
Percent Change from Prior Year	-39%	-37%	117%	171%	70%	22%	-5%	0%	29%	73%	33%	90%	55%

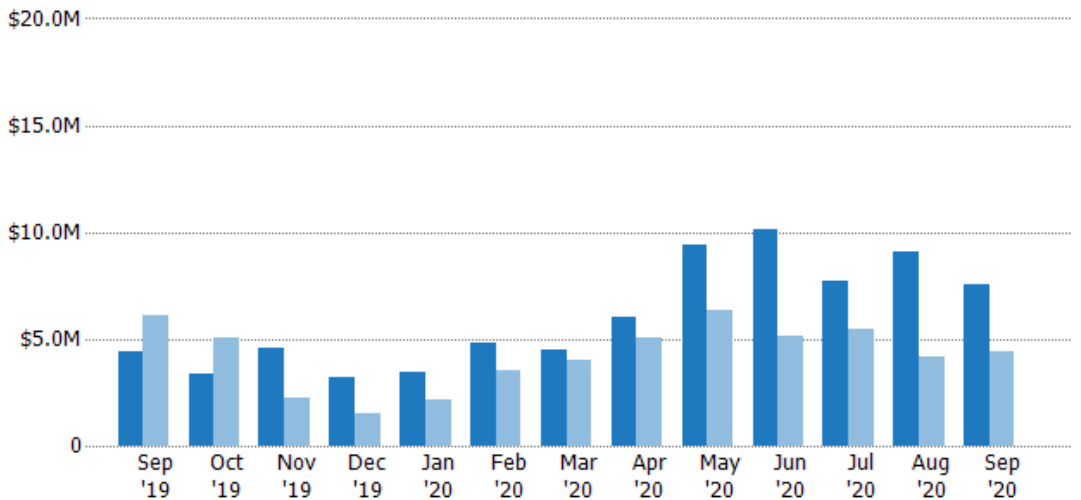
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Sep '20	\$7.58M	71.6%
Sep '19	\$4.42M	-27.3%
Sep '18	\$6.07M	-23.1%



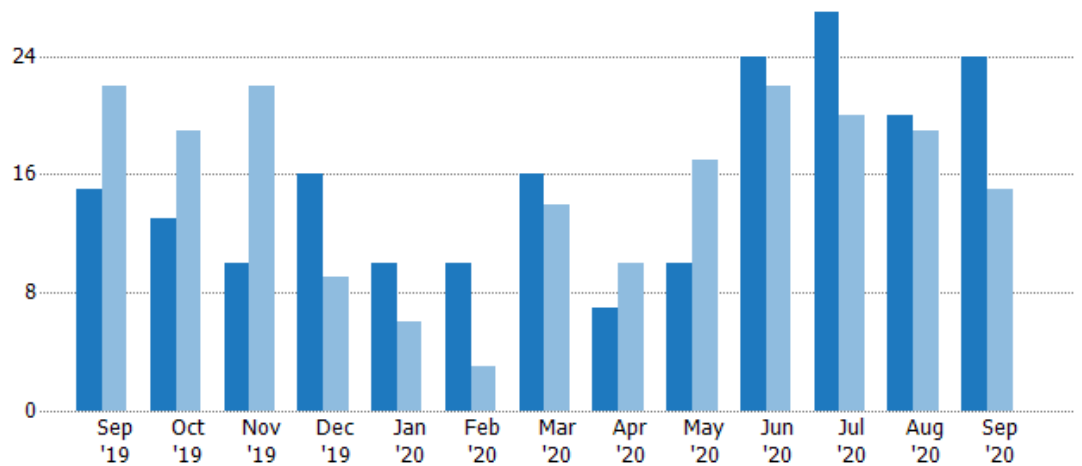
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Current Year	\$4.42M	\$3.39M	\$4.56M	\$3.17M	\$3.44M	\$4.82M	\$4.53M	\$6.04M	\$9.4M	\$10.1M	\$7.74M	\$9.12M	\$7.58M
Prior Year	\$6.07M	\$5.03M	\$2.27M	\$1.51M	\$2.13M	\$3.56M	\$4M	\$5.04M	\$6.38M	\$5.11M	\$5.47M	\$4.19M	\$4.42M
Percent Change from Prior Year	-27%	-33%	101%	110%	62%	35%	13%	20%	47%	98%	42%	117%	72%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



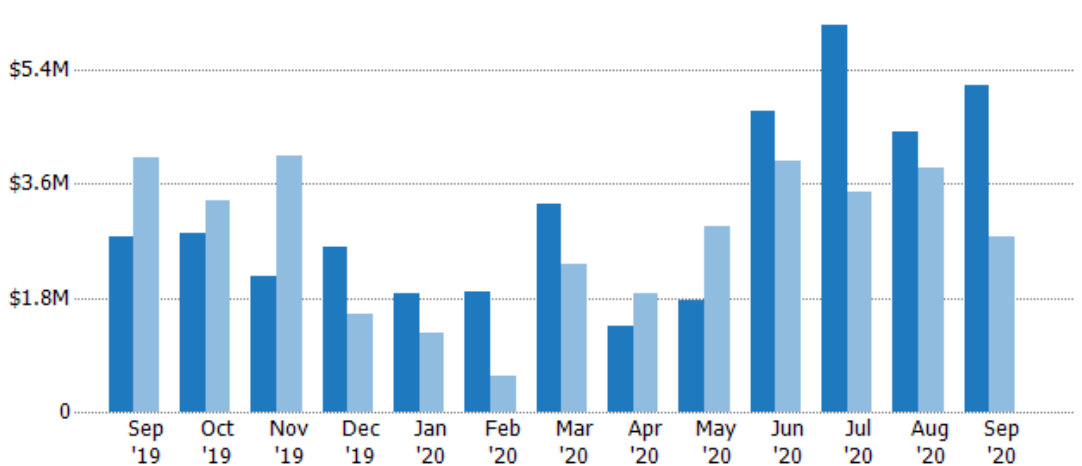
Month/Year	Count	% Chg.
Sep '20	24	60%
Sep '19	15	-31.8%
Sep '18	22	-22.7%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



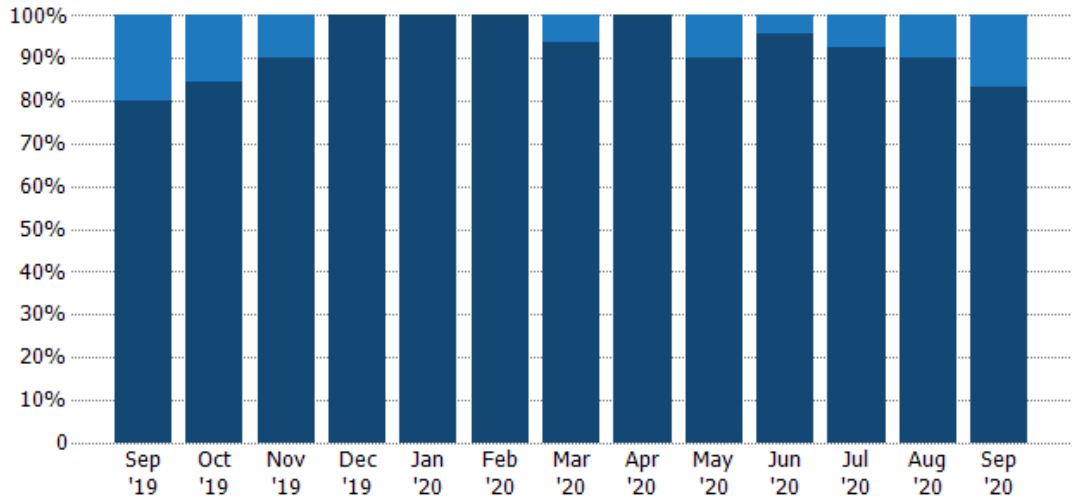
Month/Year	Volume	% Chg.
Sep '20	\$5.16M	86.5%
Sep '19	\$2.77M	-31.2%
Sep '18	\$4.02M	-27.1%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



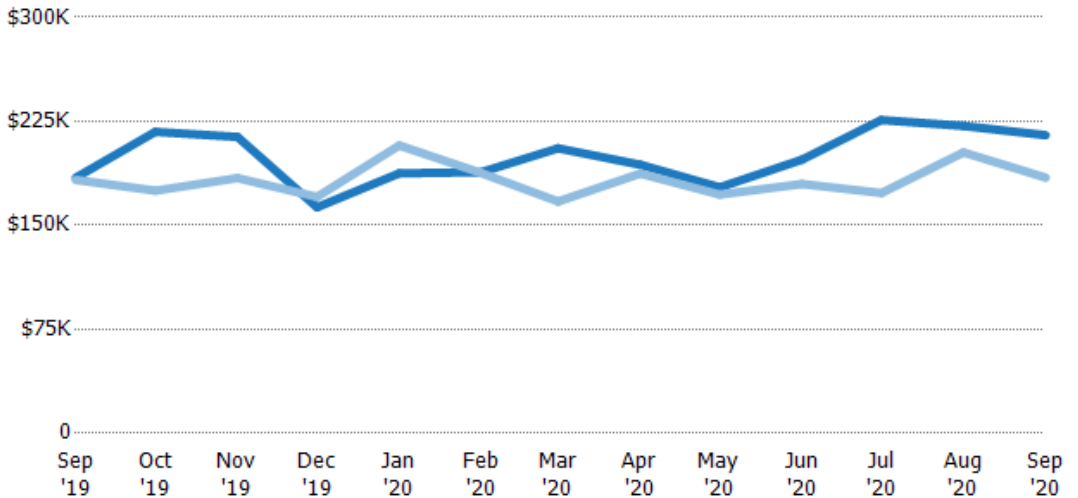
Condo/Townhouse	20%	15%	10%	-	-	-	6%	-	10%	4%	7%	10%	17%
Single Family Residence	80%	85%	90%	100%	100%	100%	94%	100%	90%	96%	93%	90%	83%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$184K	\$217K	\$214K	\$163K	\$187K	\$188K	\$206K	\$194K	\$177K	\$197K	\$226K	\$222K	\$215K
Prior Year	\$183K	\$175K	\$184K	\$170K	\$208K	\$188K	\$167K	\$187K	\$172K	\$180K	\$173K	\$203K	\$184K
Percent Change from Prior Year	1%	24%	16%	-4%	-10%	0%	23%	3%	3%	10%	30%	9%	17%

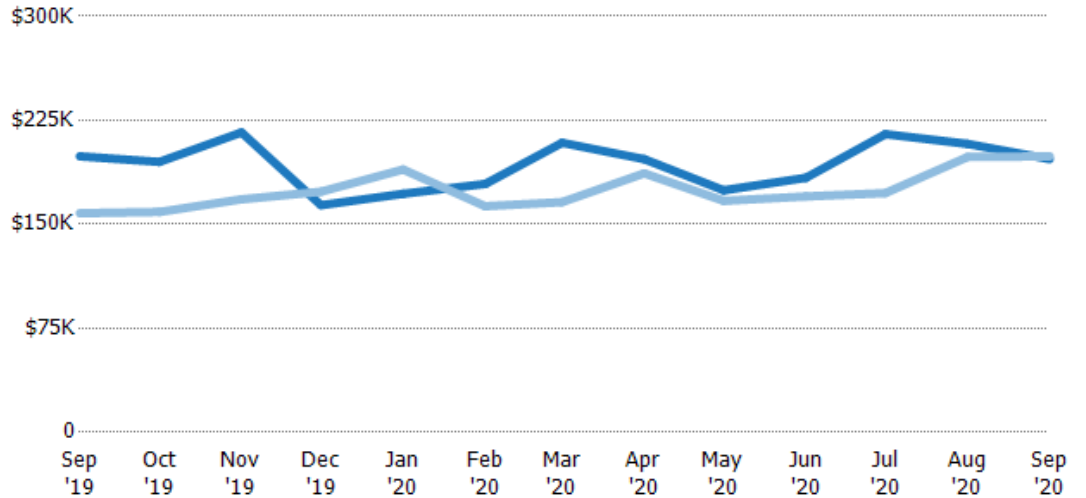
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Sep '20	\$197K	-1%
Sep '19	\$199K	25.9%
Sep '18	\$158K	8.9%



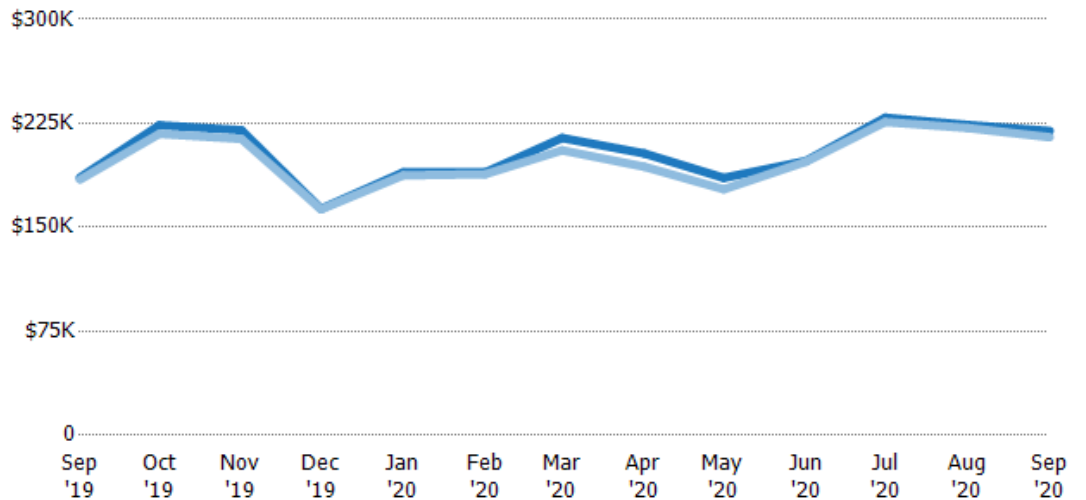
Current Year	\$199K	\$195K	\$216K	\$164K	\$172K	\$179K	\$209K	\$197K	\$175K	\$184K	\$215K	\$208K	\$197K
Prior Year	\$158K	\$159K	\$168K	\$174K	\$190K	\$163K	\$166K	\$187K	\$167K	\$170K	\$173K	\$199K	\$199K
Percent Change from Prior Year	26%	23%	29%	-6%	-9%	10%	26%	5%	5%	8%	25%	5%	-1%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



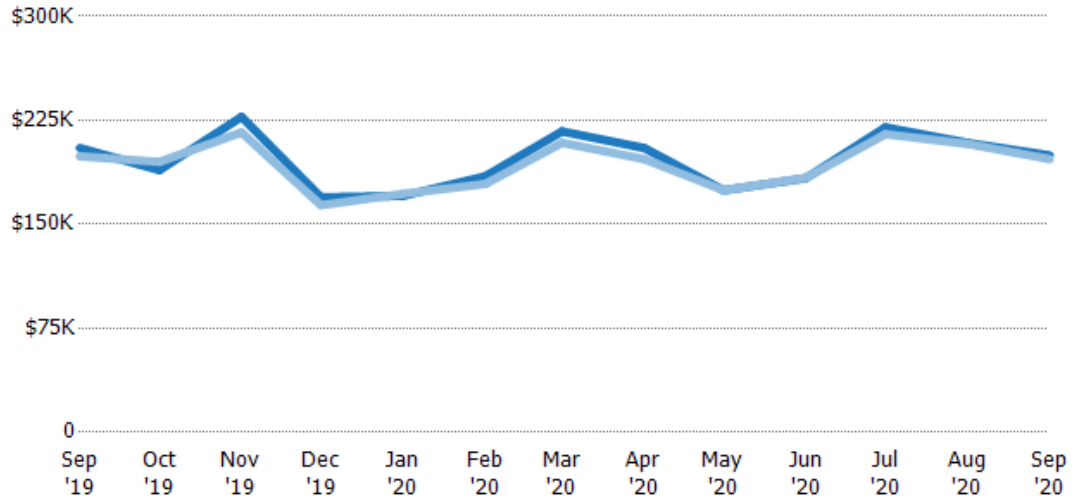
Avg List Price	\$186K	\$224K	\$220K	\$163K	\$190K	\$190K	\$214K	\$203K	\$186K	\$198K	\$229K	\$224K	\$220K
Avg Sales Price	\$184K	\$217K	\$214K	\$163K	\$187K	\$188K	\$206K	\$194K	\$177K	\$197K	\$226K	\$222K	\$215K
Avg Sales Price as a % of Avg List Price	99%	97%	97%	100%	99%	99%	96%	95%	96%	100%	99%	99%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



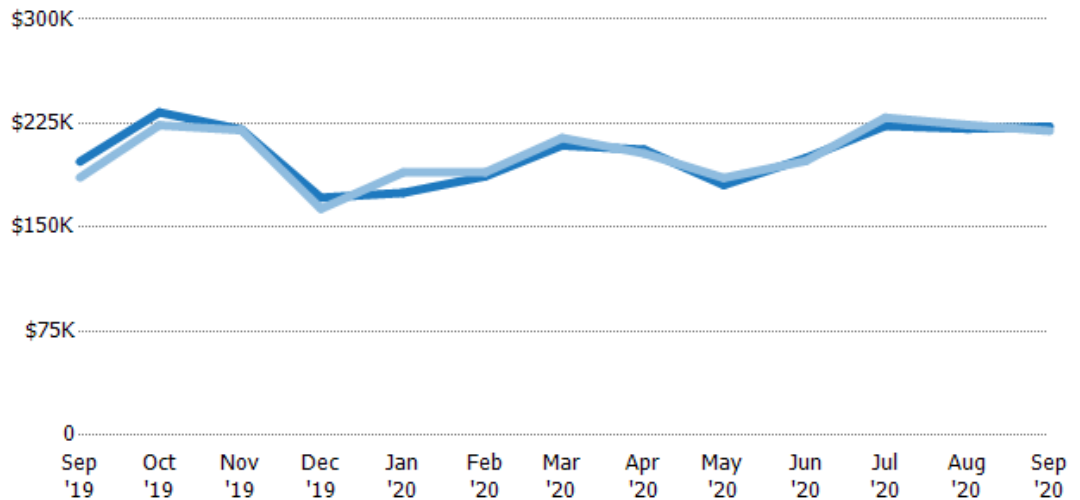
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Median List Price	\$205K	\$189K	\$228K	\$169K	\$171K	\$185K	\$217K	\$205K	\$175K	\$183K	\$220K	\$209K	\$200K
Median Sales Price	\$199K	\$195K	\$216K	\$164K	\$172K	\$179K	\$209K	\$197K	\$175K	\$184K	\$215K	\$208K	\$197K
Med Sales Price as a % of Med List Price	97%	103%	95%	97%	101%	97%	96%	96%	100%	100%	98%	100%	99%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



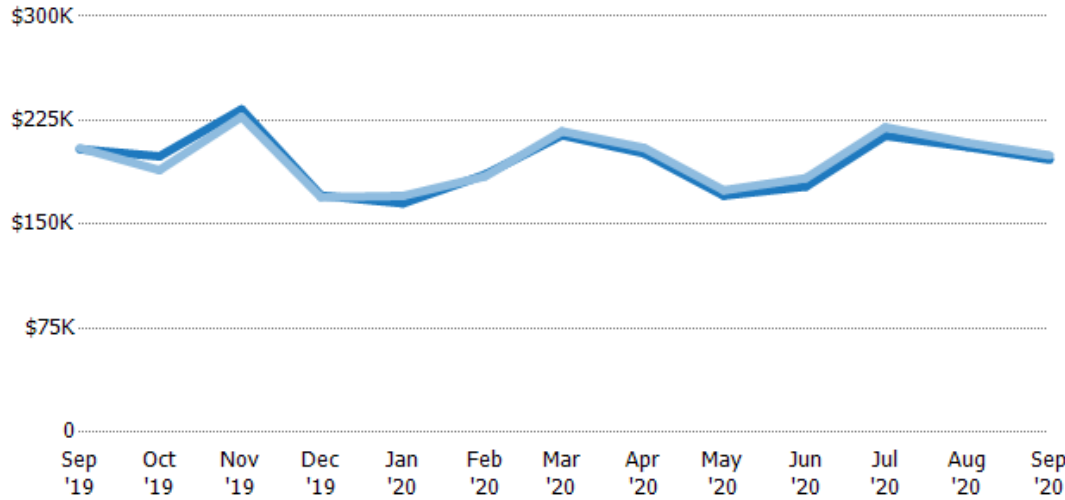
	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Avg Est Value	\$197K	\$233K	\$220K	\$171K	\$175K	\$187K	\$209K	\$206K	\$180K	\$200K	\$223K	\$221K	\$223K
Avg Sales Price	\$186K	\$224K	\$220K	\$163K	\$190K	\$190K	\$214K	\$203K	\$186K	\$198K	\$229K	\$224K	\$220K
Avg Sales Price as a % of Avg Est Value	94%	96%	100%	95%	108%	101%	103%	99%	103%	99%	103%	101%	99%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20
Median Est Value	\$204K	\$199K	\$233K	\$171K	\$165K	\$186K	\$214K	\$201K	\$171K	\$177K	\$214K	\$206K	\$197K
Median Sales Price	\$205K	\$189K	\$228K	\$169K	\$171K	\$185K	\$217K	\$205K	\$175K	\$183K	\$220K	\$209K	\$200K
Med Sales Price as a % of Med Est Value	100%	95%	98%	99%	103%	99%	101%	102%	102%	103%	103%	101%	102%