

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

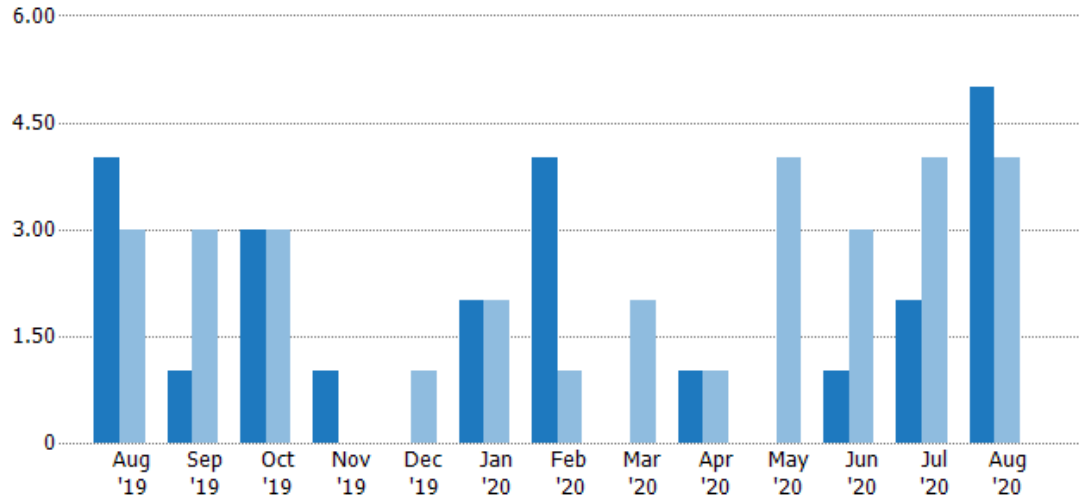
Key Metrics	Aug 2020	Aug 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	5	4	+25%	15	21	-28.6%
New Listing Volume	\$7,454,000	\$2,671,000	+179.1%	\$12,526,000	\$12,314,300	+1.7%
Active Listing Count	9	26	-65.4%	N/A	N/A	
Active Listing Volume	\$12,519,000	\$16,215,900	-22.8%	N/A	N/A	
Average Listing Price	\$1,391,000	\$623,688	+123%	\$827,595	\$550,669	+50.3%
Median Listing Price	\$525,000	\$447,500	+17.3%	\$534,924	\$437,291	+22.3%
Median Days in RPR	194	114	+70.2%	256.14	198.25	+29.2%
Months of Inventory	4.5	26	-82.7%	13.1	8.6	+52.6%
Absorption Rate	22.22%	3.85%	+18.4%	7.62%	11.63%	-4%
Sales Activity Charts Metrics						
New Pending Sales Count	6	1	+500%	24	9	+166.7%
New Pending Sales Volume	\$3,518,000	\$324,900	+982.8%	\$13,154,000	\$3,832,900	+243.2%
Pending Sales Count	7	2	+250%	N/A	N/A	
Pending Sales Volume	\$4,016,000	\$874,900	+359%	N/A	N/A	
Closed Sales Count	3	1	+200%	14	8	+75%
Closed Sales Volume	\$2,880,000	\$630,000	+357.1%	\$6,765,499	\$3,490,000	+93.9%
Average Sales Price	\$960,000	\$630,000	+52.4%	\$483,250	\$436,250	+10.8%
Median Sales Price	\$760,000	\$630,000	+20.6%	\$440,393	\$436,250	+0.9%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



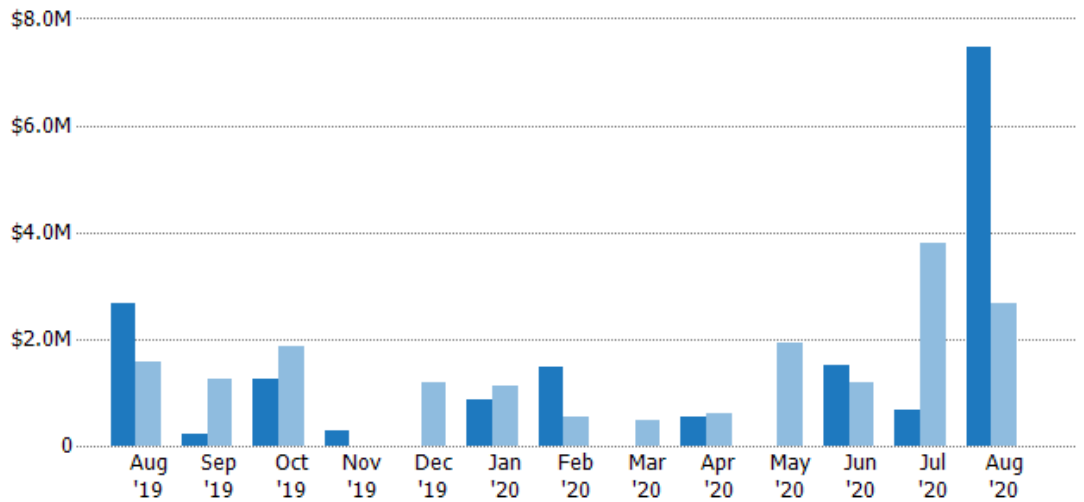
Current Year	4	1	3	1	-	2	4	-	1	-	1	2	5
Prior Year	3	3	3	-	1	2	1	2	1	4	3	4	4
Percent Change from Prior Year	33%	-67%	0%	100%	-100%	0%	300%	-100%	0%	-100%	-67%	-50%	25%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$2.67M	\$235K	\$1.25M	\$289K	-	\$880K	\$1.47M	-	\$545K	-	\$1.5M	\$674K	\$7.45M
Prior Year	\$1.57M	\$1.26M	\$1.86M	-	\$1.18M	\$1.13M	\$550K	\$493K	\$599K	\$1.91M	\$1.18M	\$3.78M	\$2.67M
Percent Change from Prior Year	70%	-81%	-33%	100%	-100%	-22%	168%	-100%	-9%	-100%	27%	-82%	179%

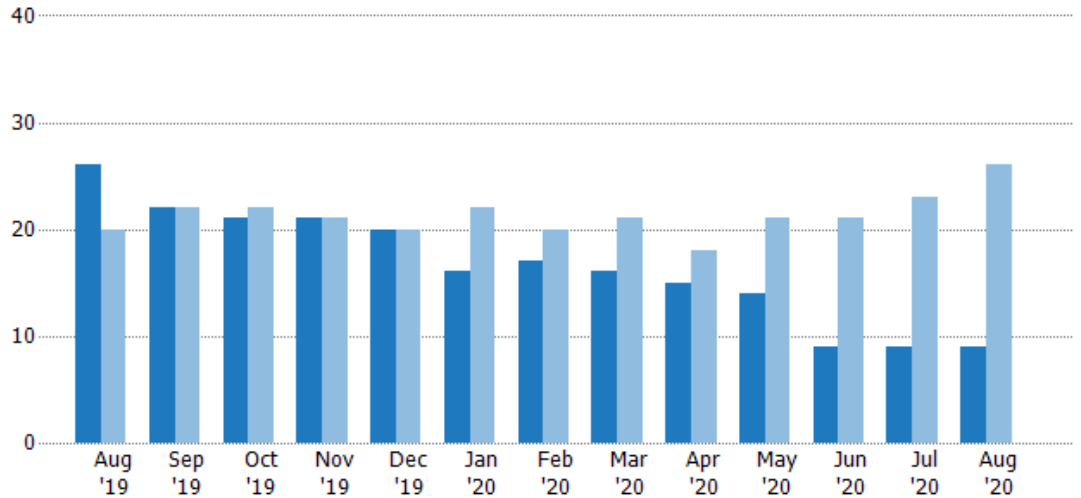
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Aug '20	9	-65.4%
Aug '19	26	30%
Aug '18	20	60%



	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Current Year	26	22	21	21	20	16	17	16	15	14	9	9	9
Prior Year	20	22	22	21	20	22	20	21	18	21	21	23	26
Percent Change from Prior Year	30%	0%	-5%	0%	0%	-27%	-15%	-24%	-17%	-33%	-57%	-61%	-65%

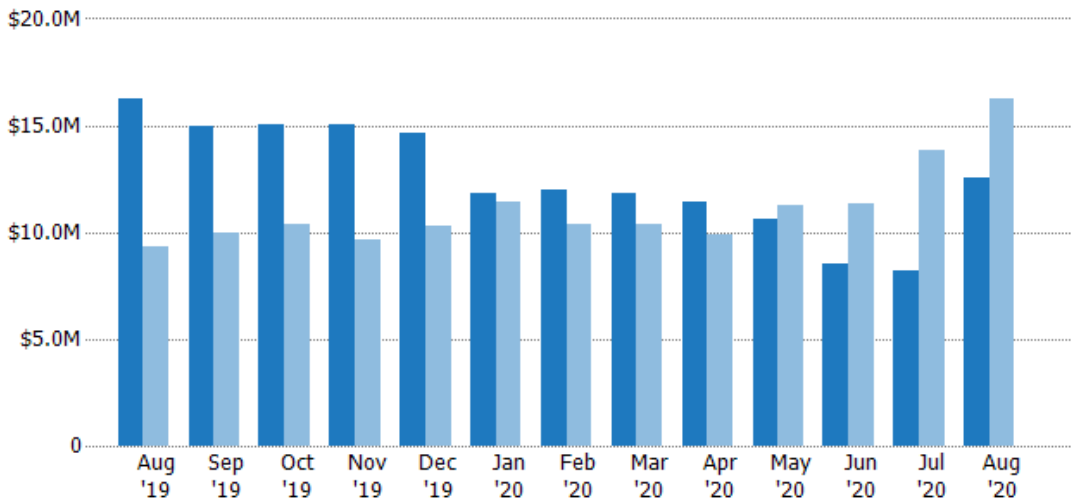
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Aug '20	\$12.5M	-22.8%
Aug '19	\$16.2M	73.3%
Aug '18	\$9.36M	51.5%



	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Current Year	\$16.2M	\$14.9M	\$15.1M	\$15.1M	\$14.7M	\$11.8M	\$12M	\$11.8M	\$11.4M	\$10.6M	\$8.52M	\$8.18M	\$12.5M
Prior Year	\$9.36M	\$9.97M	\$10.4M	\$9.61M	\$10.3M	\$11.4M	\$10.3M	\$10.4M	\$9.91M	\$11.2M	\$11.3M	\$13.9M	\$16.2M
Percent Change from Prior Year	73%	50%	45%	57%	42%	3%	16%	14%	15%	-6%	-25%	-41%	-23%

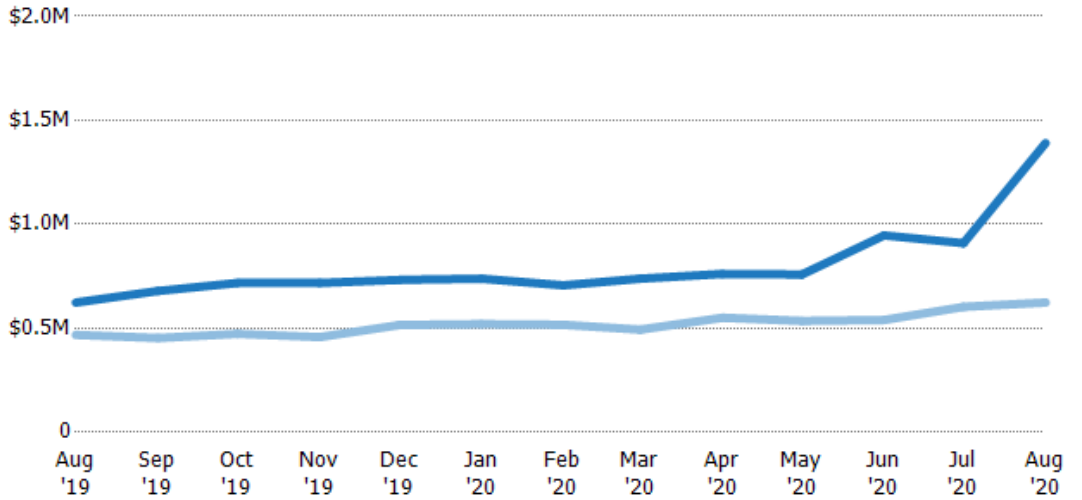
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Aug '20	\$1.39M	123%
Aug '19	\$624K	33.3%
Aug '18	\$468K	-5.3%



Current Year	\$624K	\$679K	\$718K	\$718K	\$733K	\$739K	\$707K	\$738K	\$761K	\$758K	\$946K	\$909K	\$1.39M
Prior Year	\$468K	\$453K	\$473K	\$458K	\$516K	\$520K	\$517K	\$494K	\$551K	\$536K	\$540K	\$603K	\$624K
Percent Change from Prior Year	33%	50%	52%	57%	42%	42%	37%	50%	38%	42%	75%	51%	123%

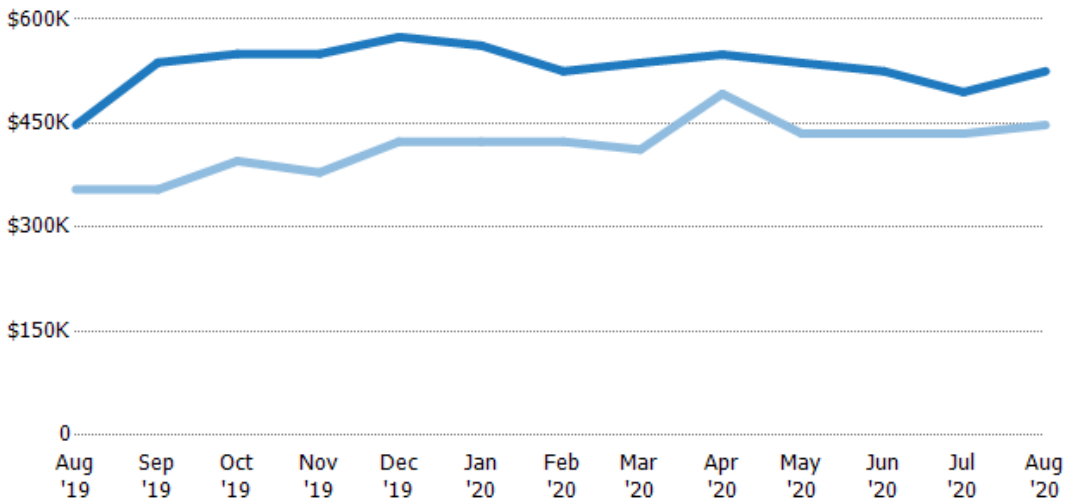
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Aug '20	\$525K	17.3%
Aug '19	\$448K	26.2%
Aug '18	\$355K	3%



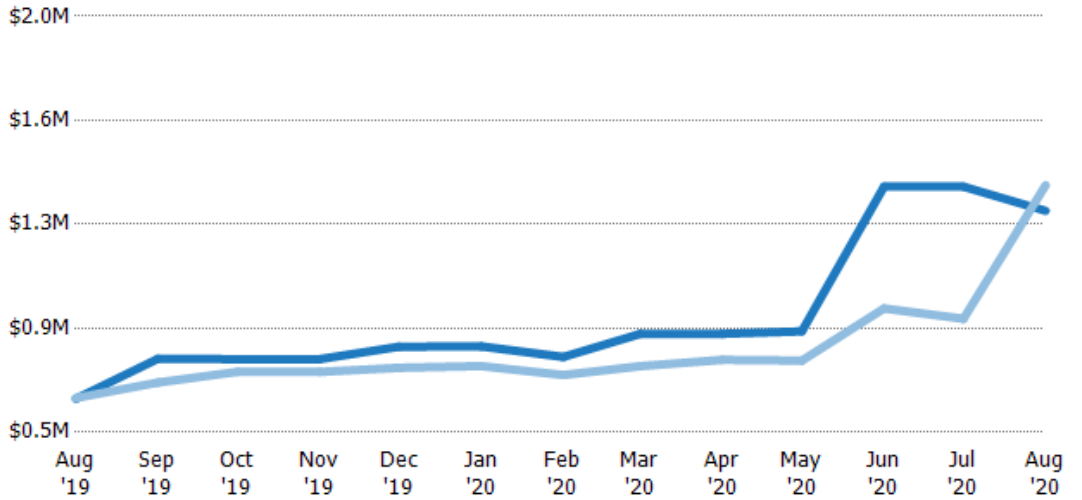
Current Year	\$448K	\$538K	\$550K	\$550K	\$575K	\$562K	\$525K	\$537K	\$549K	\$537K	\$525K	\$495K	\$525K
Prior Year	\$355K	\$355K	\$396K	\$379K	\$424K	\$424K	\$424K	\$412K	\$493K	\$435K	\$435K	\$435K	\$448K
Percent Change from Prior Year	26%	52%	39%	45%	36%	33%	24%	30%	11%	23%	21%	14%	17%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



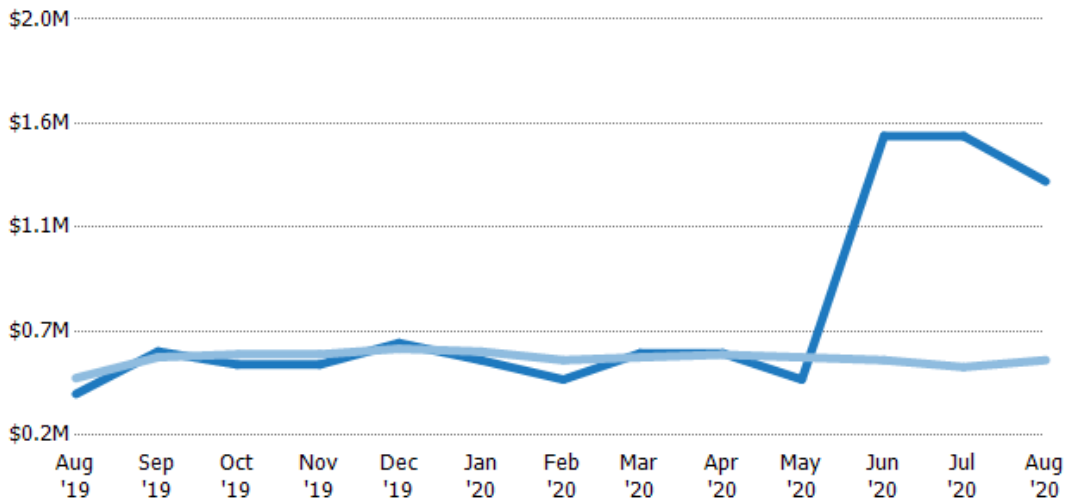
Avg Est Value	\$621K	\$765K	\$764K	\$764K	\$809K	\$810K	\$772K	\$855K	\$855K	\$864K	\$1.39M	\$1.39M	\$1.3M
Avg Listing Price	\$624K	\$679K	\$718K	\$718K	\$733K	\$739K	\$707K	\$738K	\$761K	\$758K	\$946K	\$909K	\$1.39M
Avg Listing Price as a % of Avg Est Value	100%	89%	94%	94%	91%	91%	92%	86%	89%	88%	68%	66%	107%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Median Est Value	\$379K	\$563K	\$506K	\$506K	\$599K	\$524K	\$441K	\$555K	\$555K	\$441K	\$1.5M	\$1.5M	\$1.3M
Median Listing Price	\$448K	\$538K	\$550K	\$550K	\$575K	\$562K	\$525K	\$537K	\$549K	\$537K	\$525K	\$495K	\$525K
Med Listing Price as a % of Med Est Value	118%	96%	109%	109%	96%	107%	119%	97%	99%	122%	35%	33%	40%

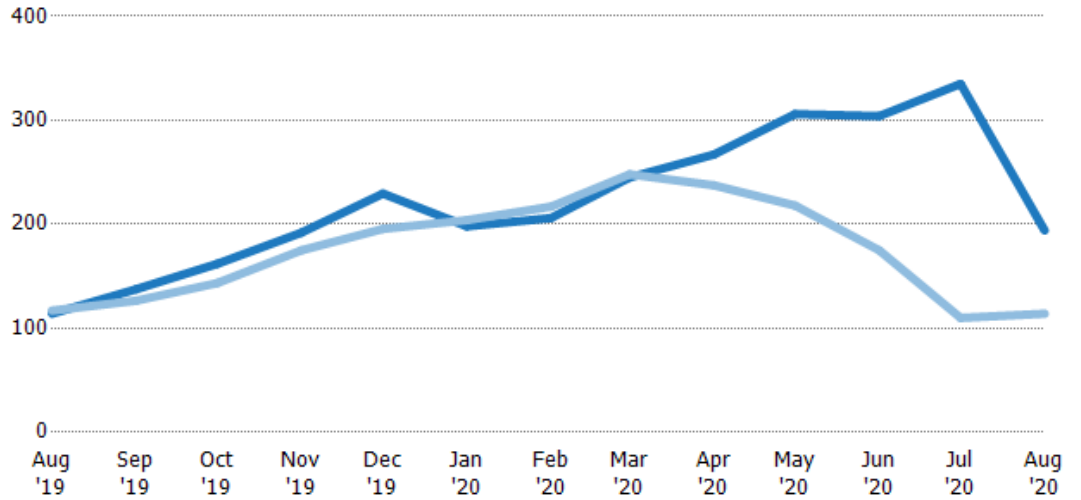
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
Aug '20	194	70.2%
Aug '19	114	-2.6%
Aug '18	117	17.9%



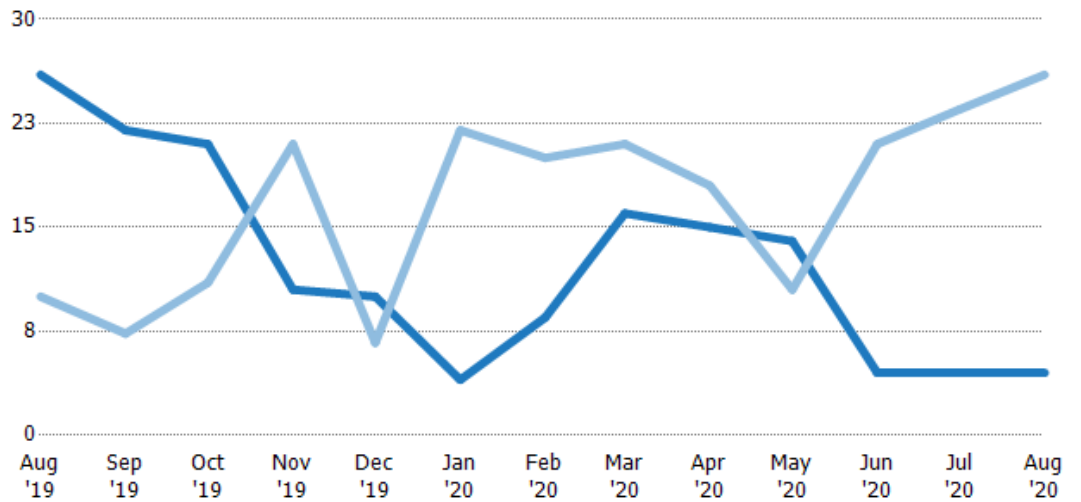
	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Current Year	114	138	162	192	230	198	206	245	267	306	304	335	194
Prior Year	117	127	144	175	196	204	217	248	238	218	175	110	114
Percent Change from Prior Year	-3%	9%	13%	10%	17%	-3%	-5%	-1%	12%	40%	74%	205%	70%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



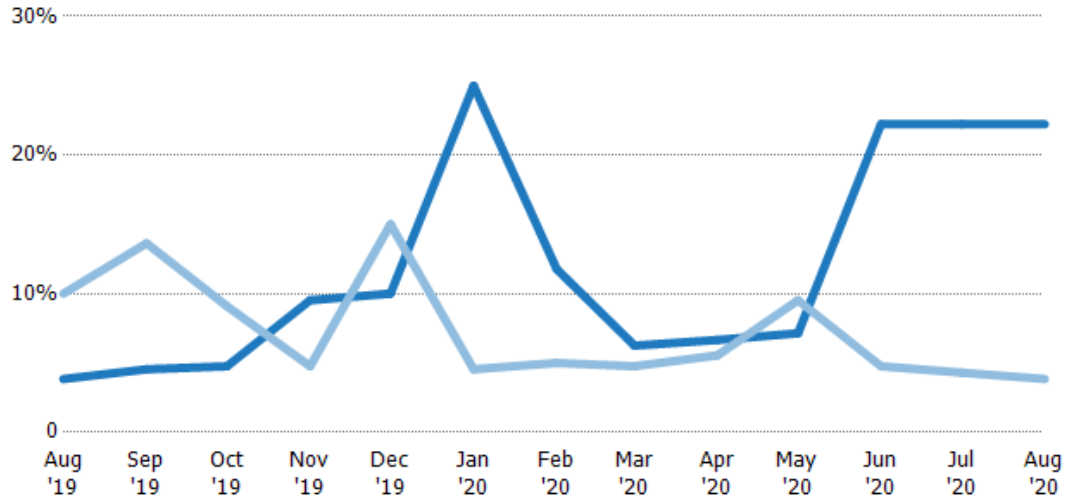
	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Current Year	26	22	21	10.5	10	4	8.5	16	15	14	4.5	4.5	4.5
Prior Year	10	7.33	11	21	6.67	22	20	21	18	10.5	21	23.5	26
Percent Change from Prior Year	160%	200%	91%	-50%	50%	-82%	-58%	-24%	-17%	33%	-79%	100%	-83%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



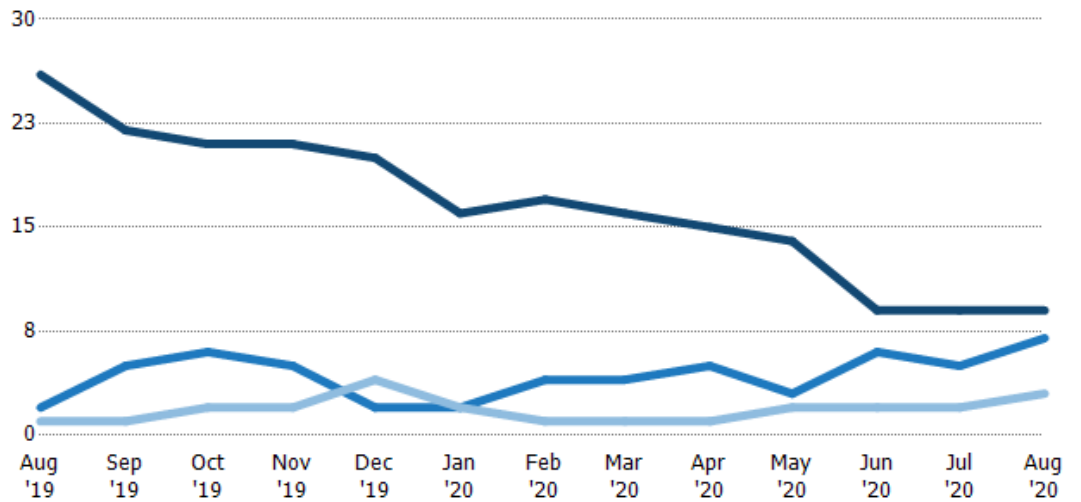
	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Current Year	4%	5%	5%	10%	10%	25%	12%	6%	7%	7%	22%	22%	22%
Prior Year	10%	14%	9%	5%	15%	5%	5%	5%	6%	10%	5%	4%	4%
Change from Prior Year	6%	9%	4%	-5%	5%	-20%	-7%	-1%	-1%	2%	-17%	-22%	-18%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



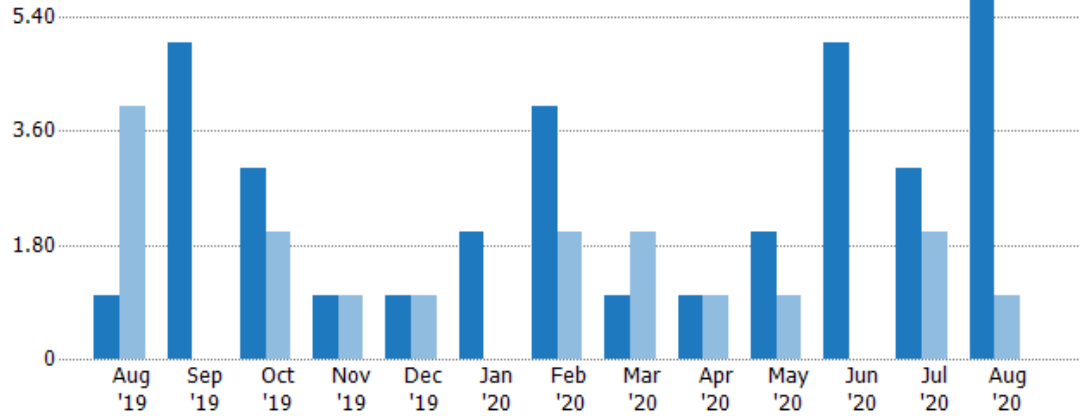
	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Active	26	22	21	21	20	16	17	16	15	14	9	9	9
Pending	2	5	6	5	2	2	4	4	5	3	6	5	7
Sold	1	1	2	2	4	2	1	1	1	2	2	2	3

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



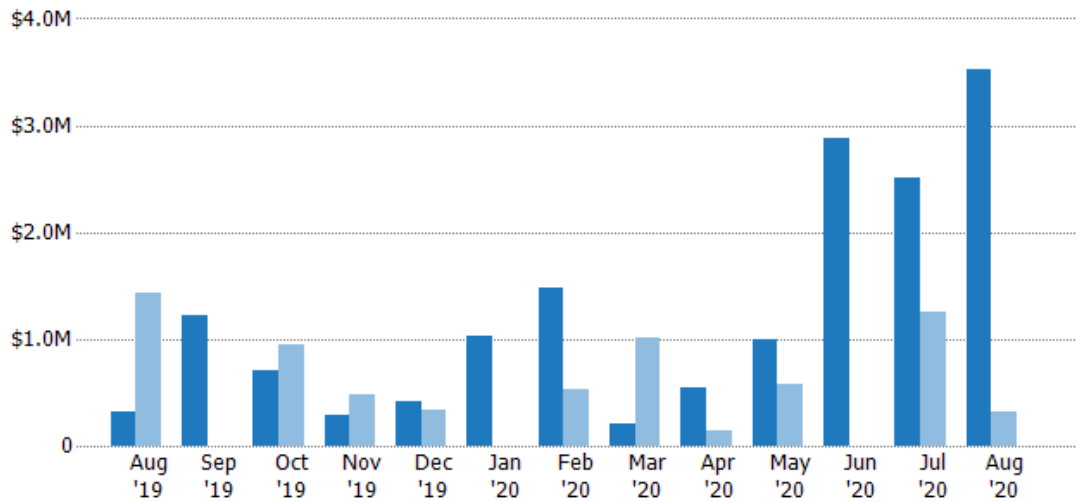
Current Year	1	5	3	1	1	2	4	1	1	2	5	3	6
Prior Year	4	-	2	1	1	-	2	2	1	1	-	2	1
Percent Change from Prior Year	-75%	100%	50%	0%	0%	100%	100%	-50%	0%	100%	100%	50%	500%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



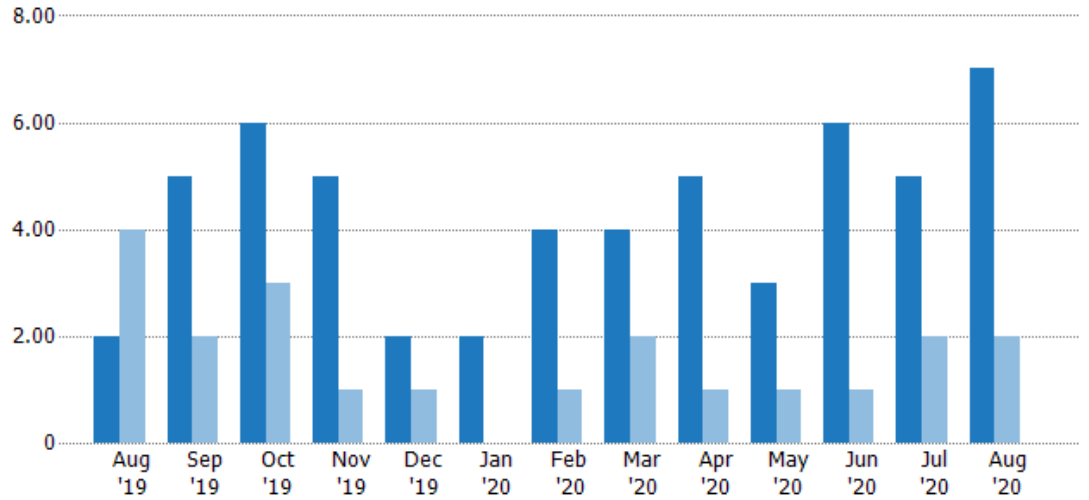
Current Year	\$325K	\$1.23M	\$703K	\$289K	\$424K	\$1.03M	\$1.48M	\$199K	\$545K	\$999K	\$2.88M	\$2.5M	\$3.52M
Prior Year	\$1.43M	-	\$949K	\$475K	\$330K	-	\$525K	\$1.02M	\$139K	\$580K	-	\$1.25M	\$325K
Percent Change from Prior Year	-77%	100%	-26%	-39%	28%	100%	181%	-80%	292%	72%	100%	100%	983%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



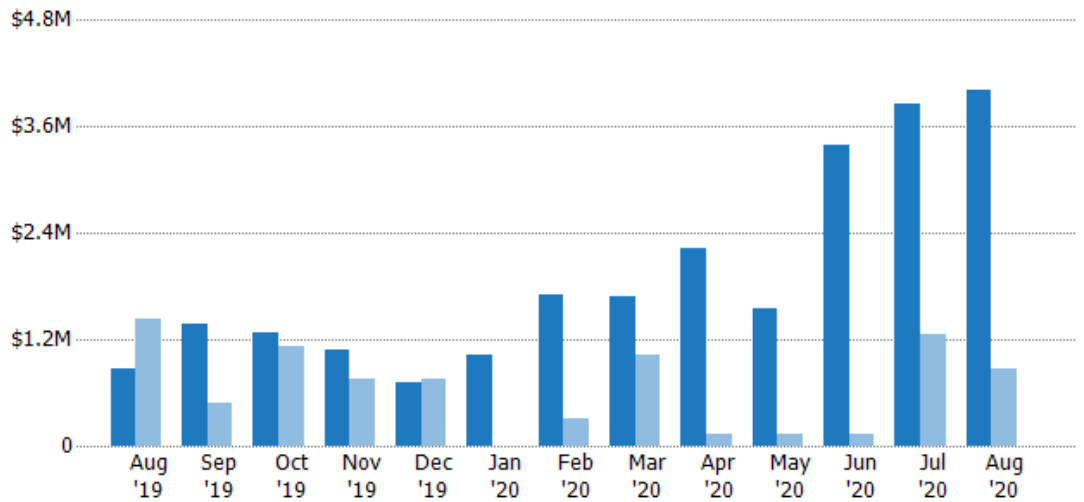
Current Year	2	5	6	5	2	2	4	4	5	3	6	5	7
Prior Year	4	2	3	1	1	-	1	2	1	1	1	2	2
Percent Change from Prior Year	-50%	150%	100%	400%	100%	100%	300%	100%	400%	200%	500%	150%	250%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



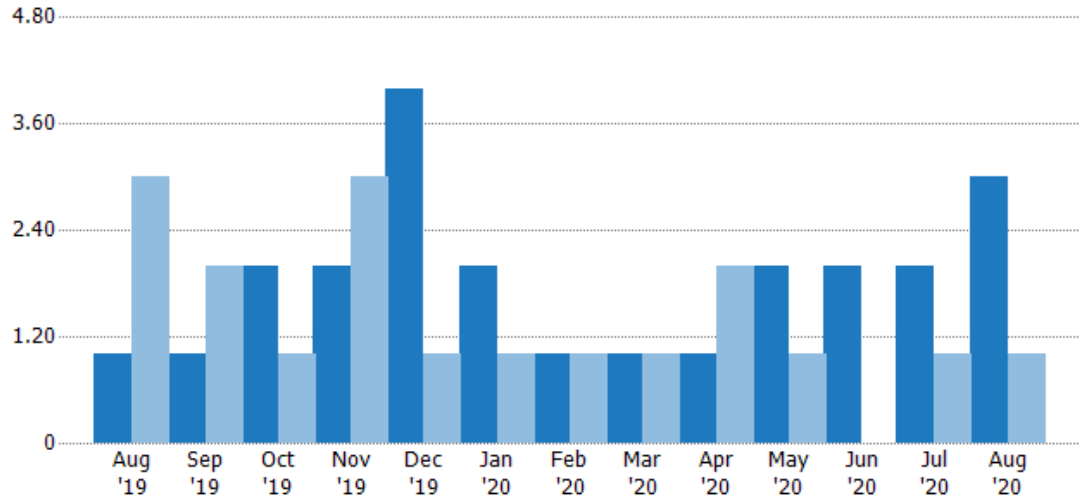
Current Year	\$875K	\$1.37M	\$1.28M	\$1.09M	\$713K	\$1.03M	\$1.71M	\$1.68M	\$2.23M	\$1.54M	\$3.4M	\$3.86M	\$4.02M
Prior Year	\$1.43M	\$474K	\$1.12M	\$750K	\$750K	-	\$300K	\$1.02M	\$139K	\$139K	\$139K	\$1.25M	\$875K
Percent Change from Prior Year	-39%	189%	15%	45%	-5%	100%	471%	66%	1,502%	1,011%	2,346%	209%	359%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



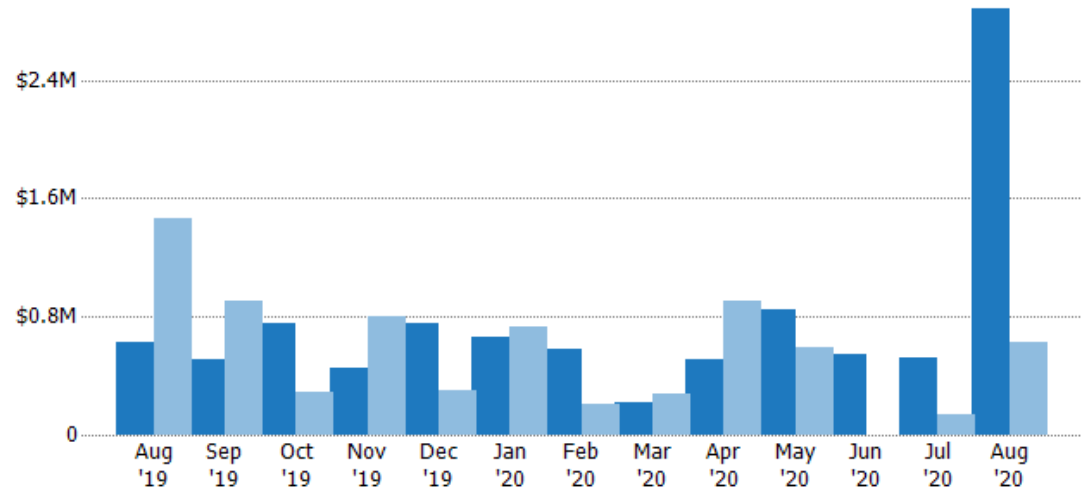
Current Year	1	1	2	2	4	2	1	1	1	2	2	2	3
Prior Year	3	2	1	3	1	1	1	1	2	1	-	1	1
Percent Change from Prior Year	-67%	-50%	100%	-33%	300%	100%	0%	0%	-50%	100%	100%	100%	200%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



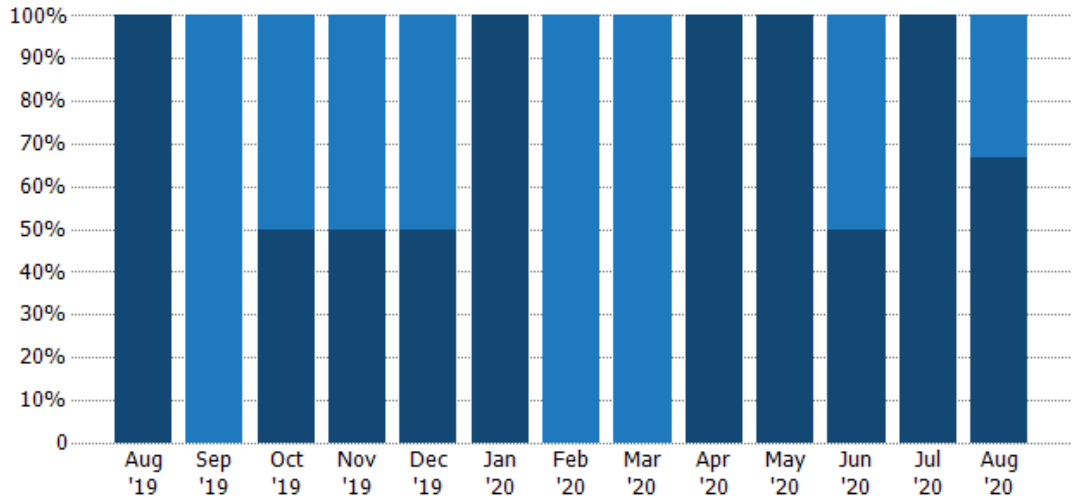
Current Year	\$630K	\$510K	\$755K	\$451K	\$752K	\$665K	\$580K	\$220K	\$515K	\$843K	\$543K	\$520K	\$2.88M
Prior Year	\$1.46M	\$905K	\$290K	\$804K	\$305K	\$730K	\$210K	\$280K	\$910K	\$595K	-	\$135K	\$630K
Percent Change from Prior Year	-57%	-44%	160%	-44%	146%	-9%	176%	-21%	-43%	42%	100%	285%	357%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



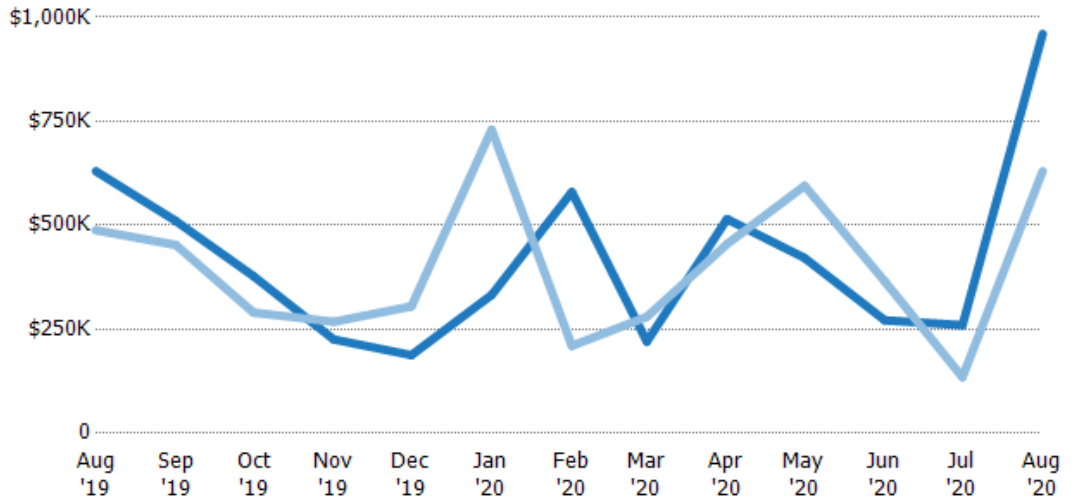
Property Type	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Condo/Townhouse	-	100%	50%	50%	50%	-	100%	100%	-	-	50%	-	33%
Single Family Residence	100%	-	50%	50%	50%	100%	-	-	100%	100%	50%	100%	67%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



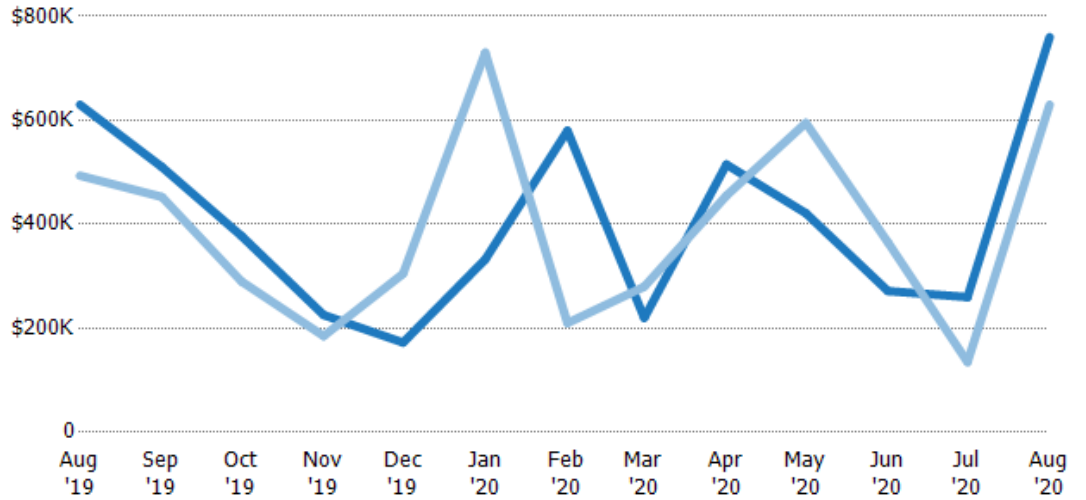
Property Type	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Current Year	\$630K	\$510K	\$378K	\$226K	\$188K	\$333K	\$580K	\$220K	\$515K	\$421K	\$272K	\$260K	\$960K
Prior Year	\$488K	\$453K	\$290K	\$268K	\$305K	\$730K	\$210K	\$280K	\$455K	\$595K	\$365K	\$135K	\$630K
Percent Change from Prior Year	29%	13%	30%	-16%	-38%	-54%	176%	-21%	13%	-29%	100%	93%	52%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



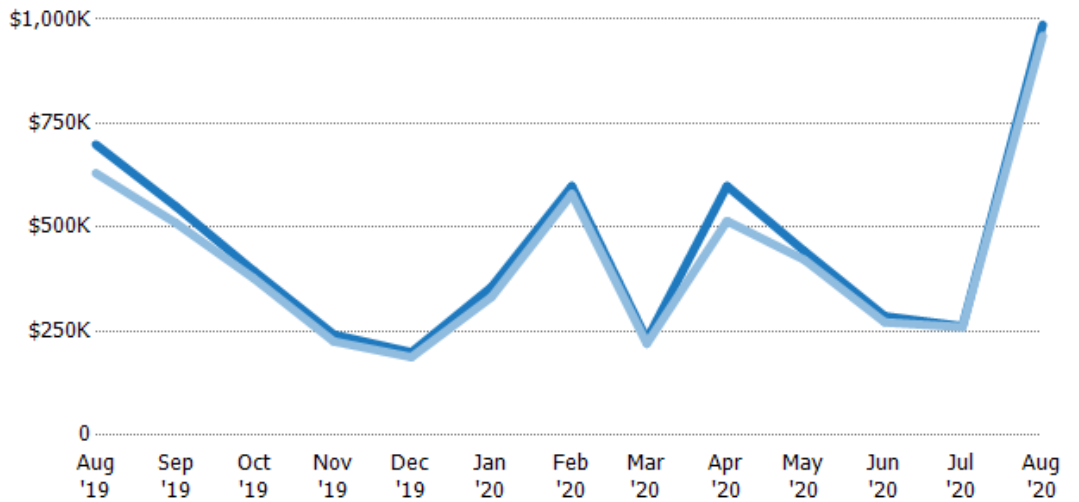
Current Year	\$630K	\$510K	\$378K	\$226K	\$173K	\$333K	\$580K	\$220K	\$515K	\$421K	\$272K	\$260K	\$760K
Prior Year	\$494K	\$453K	\$290K	\$185K	\$305K	\$730K	\$210K	\$280K	\$455K	\$595K	\$365K	\$135K	\$630K
Percent Change from Prior Year	28%	13%	30%	22%	-43%	-54%	176%	-21%	13%	-29%	100%	93%	21%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



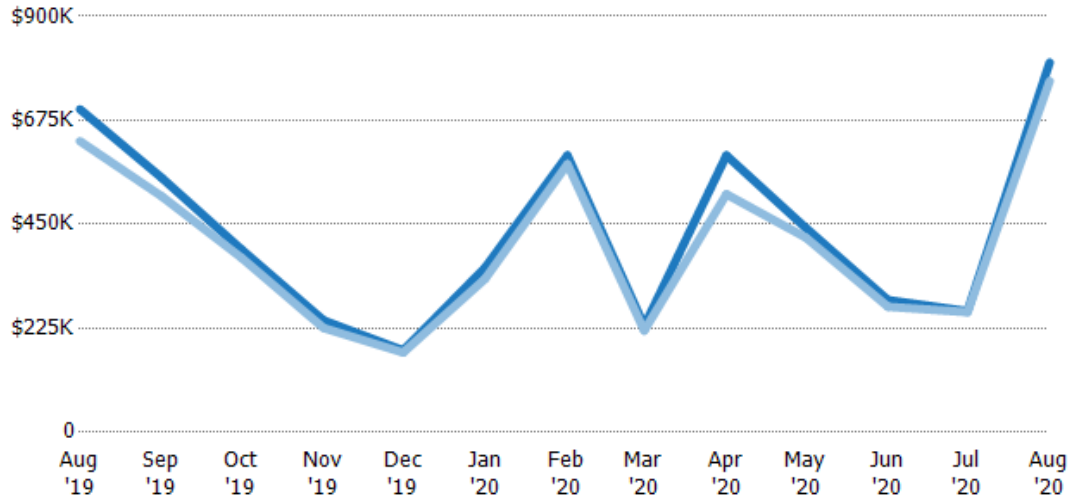
Avg List Price	\$699K	\$550K	\$396K	\$242K	\$200K	\$357K	\$599K	\$230K	\$599K	\$442K	\$286K	\$262K	\$987K
Avg Sales Price	\$630K	\$510K	\$378K	\$226K	\$188K	\$333K	\$580K	\$220K	\$515K	\$421K	\$272K	\$260K	\$960K
Avg Sales Price as a % of Avg List Price	90%	93%	95%	93%	94%	93%	97%	96%	86%	95%	95%	99%	97%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



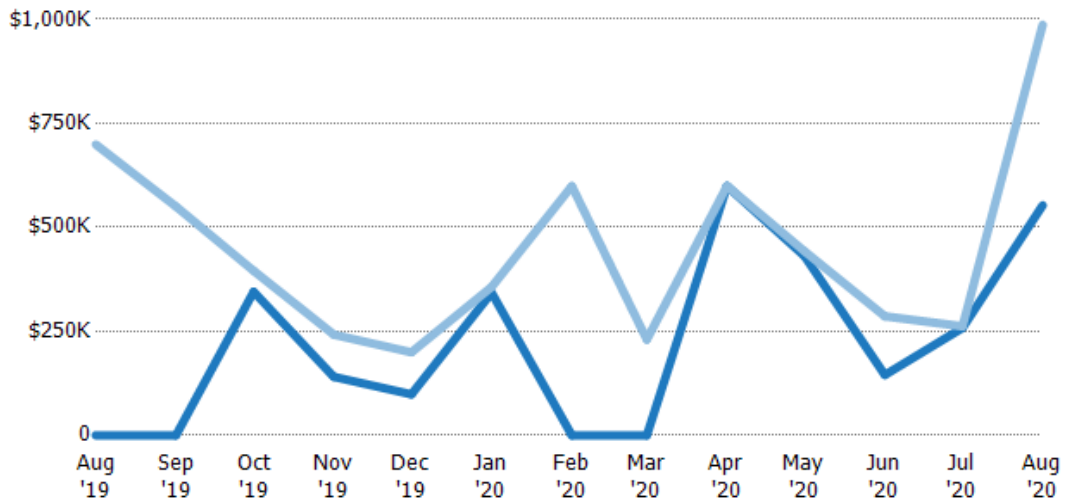
	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Median List Price	\$699K	\$550K	\$396K	\$242K	\$177K	\$357K	\$599K	\$230K	\$599K	\$442K	\$286K	\$262K	\$800K
Median Sales Price	\$630K	\$510K	\$378K	\$226K	\$173K	\$333K	\$580K	\$220K	\$515K	\$421K	\$272K	\$260K	\$760K
Med Sales Price as a % of Med List Price	90%	93%	95%	93%	97%	93%	97%	96%	86%	95%	95%	99%	95%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



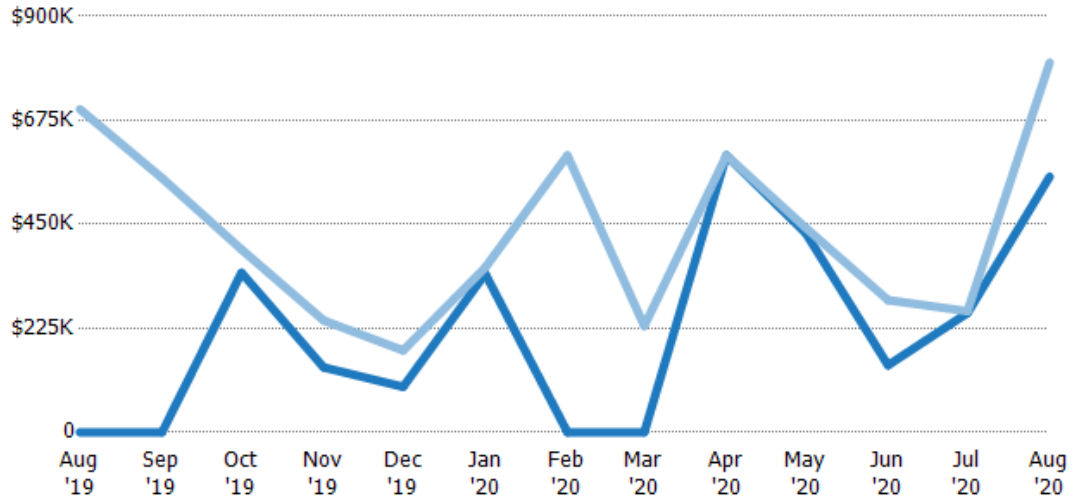
	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Avg Est Value	\$0	\$0	\$345K	\$141K	\$98.4K	\$343K	\$0	\$0	\$599K	\$430K	\$145K	\$258K	\$553K
Avg Sales Price	\$699K	\$550K	\$396K	\$242K	\$200K	\$357K	\$599K	\$230K	\$599K	\$442K	\$286K	\$262K	\$987K
Avg Sales Price as a % of Avg Est Value	100%	100%	115%	172%	203%	104%	100%	100%	100%	103%	197%	102%	178%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Median Est Value	\$0	\$0	\$345K	\$141K	\$98.4K	\$343K	\$0	\$0	\$599K	\$430K	\$145K	\$258K	\$553K
Median Sales Price	\$699K	\$550K	\$396K	\$242K	\$177K	\$357K	\$599K	\$230K	\$599K	\$442K	\$286K	\$262K	\$800K
Med Sales Price as a % of Med Est Value	100%	100%	115%	172%	180%	104%	100%	100%	100%	103%	197%	102%	145%