

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

+ / -	YTD 2019	YTD 2020	+ / -	Aug 2019	Aug 2020	Key Metrics
						Listing Activity Charts Metrics
-5%	219	208	+46.7%	30	44	New Listing Count
+18.9%	\$39,511,889	\$46,974,198	+92.7%	\$6,361,900	\$12,259,100	New Listing Volume
	N/A	N/A	-42%	138	80	Active Listing Count
	N/A	N/A	-30%	\$28,849,200	\$20,191,800	Active Listing Volume
+2.5%	\$213,019	\$218,333	+20.7%	\$209,052	\$252,398	Average Listing Price
-1.6%	\$172,546	\$169,708	-3.1%	\$169,500	\$164,250	Median Listing Price
-8.8%	116.98	106.71	-53.3%	137	64	Median Daysin RPR
-40.2%	9.3	5.5	-33.3%	6	4	Months of Inventory
+7.2%	10.8%	18.05%	+8.3%	16.67%	25%	Absorption Rate
						Sales Activity Charts Metrics
+20.3%	182	219	+44.8%	29	42	New Pending Sales Count
+21.7%	\$35,312,989	\$42,988,869	+64%	\$5,955,800	\$9,765,900	New Pending Sales Volume
	N/A	N/A	+125.8%	31	70	Pending Sales Count
	N/A	N/A	+170%	\$6,182,700	\$16,691,900	Pending Sales Volume
+7.5%	133	143	+16.7%	24	28	Closed Sales Count
+7.4%	\$23,073,714	\$24,771,701	+12.9%	\$4,530,950	\$5,113,400	Closed Sales Volume
-0.1%	\$173,487	\$173,229	-3.3%	\$188,790	\$182,621	Average Sales Price
+4.9%	\$156,074	\$163,752	+2.5%	\$172,450	\$176,750	Median Sales Price





New Listings

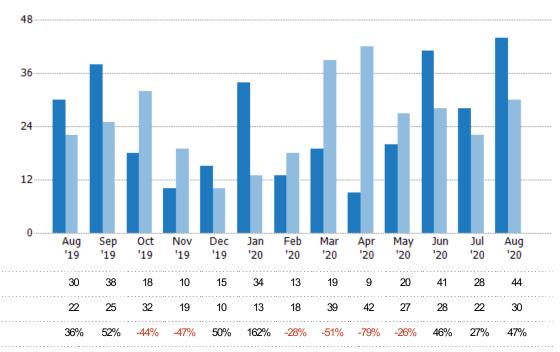
The number of new residential listings that were added each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Count	% Chg.
Aug '20	44	46.7%
Aug '19	30	36.4%
Aug '18	22	22.7%



New Listing Volume

Percent Change from Prior Year

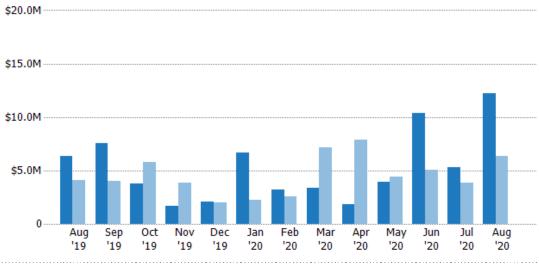
Current Year

Prior Year

The sum of the listing price of residential listings that were added each month.

ZIP: Rutland, VT 05701, Rutland, VT 05702
Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Volume	% Chg.
Aug '20	\$12.3M	92.7%
Aug '19	\$6.36M	55.2%
Aug '18	\$4.1M	21.7%



 Current Year
 \$6.36M \$7.58M \$3.75M \$1.66M \$2.06M \$6.65M \$3.21M \$3.33M \$1.87M \$3.93M \$10.4M \$5.32M \$12.3M

 Prior Year
 \$4.1M \$4.02M \$5.82M \$3.84M \$1.97M \$2.27M \$2.57M \$7.17M \$7.88M \$4.38M \$5.07M \$3.82M \$6.36M

 Percent Change from Prior Year
 55% 89% -36% -57% 5% 192% 25% -53% -76% -10% 105% 40% 93%



Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Count	% Chg.
Aug '20	80	-42%
Aug '19	138	16%
Aug '18	119	21%



Active Listing Volume

Percent Change from Prior Year

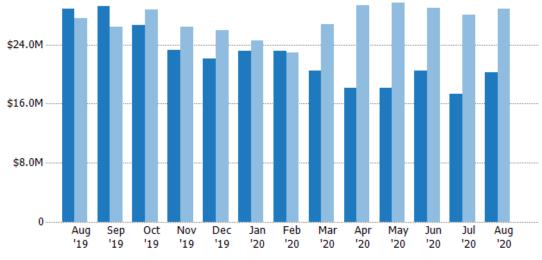
Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

ZIP: Rutland, VT 05701, Rutland, VT 05702
Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Volume	% Chg.
Aug '20	\$20.2M	-30%
Aug '19	\$28.8M	4.5%
Aug '18	\$27.6M	1.5%



 Current Year
 \$28.8M \$29.2M \$26.6M \$23.3M \$22M \$23.2M \$23.1M \$20.4M \$18.2M \$18.1M \$20.4M \$17.3M \$20.2M

 Prior Year
 \$27.6M \$26.4M \$28.8M \$26.4M \$25.9M \$24.5M \$22.9M \$26.7M \$29.3M \$29.7M \$28.9M \$28.8M

 Percent Change from Prior Year
 5% 11% -7% -12% -15% -6% 1% -24% -38% -39% -29% -38% -30%



11%

12%

21%

Market Data Report

Average Listing Price

The average listing price of active residential listings at the end of each month.

ZIP: Rutland, VT 05701, Rutland, VT 05702
Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Price	% Chg.
Aug '20	\$252K	20.7%
Aug '19	\$209K	-9.9%
Aug '18	\$232K	-16.1%

75K												
-	Sep '19	0ct	Nov	Dec '19	Jan	Feb	Mar '20	Apr	May	Jun	Jul	Aug '20
Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar	Apr '20	May '20	Jun '20	Jul '20	/20

1%

-12% -11%

Median Listing Price

Percent Change from Prior Year

Current Year
Prior Year

The median listing price of active residential listings at the end of each month.

-10% -10%

ZIP: Rutland, VT 05701, Rutland, VT 05702 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Price	% Chg.
Aug '20	\$164K	-3.1%
Aug '19	\$170K	-8.4%
Aug '18	\$185K	-19.2%

	\$170K	\$165K	\$163K	\$155K	\$157K	\$169K	\$175K	\$160K	\$160K	\$179k	\$160K	\$165K	\$164k
	'19	'19	'19	'19	Dec '19	'20	'20	'20	'20	'20	Jun '20	Jul '20	'20
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug
	0												
\$	50K												
\$1	00K												
\$1	50K												
												_	
42	00K												





Avg Est Value

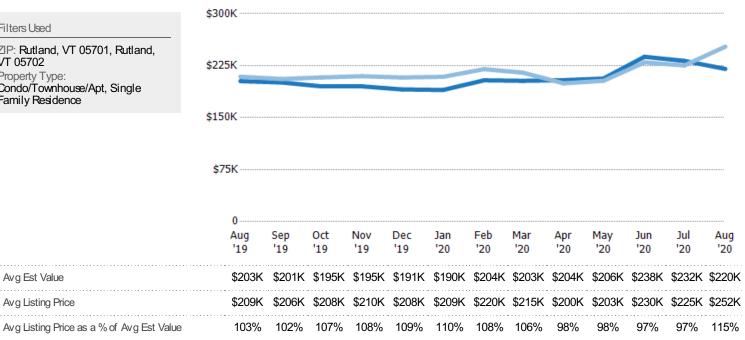
Avg Listing Price

Market Data Report

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

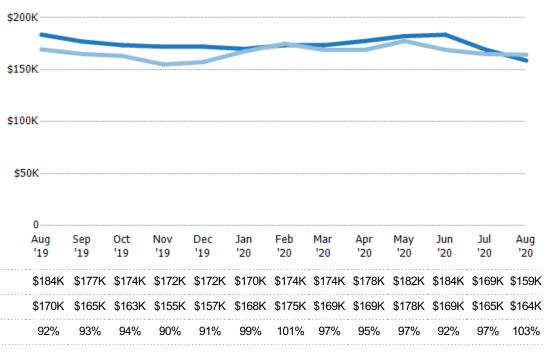




Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used ZIP: Rutland, VT 05701, Rutland, Property Type: Condo/Townhouse/Apt, Single Family Residence





Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value

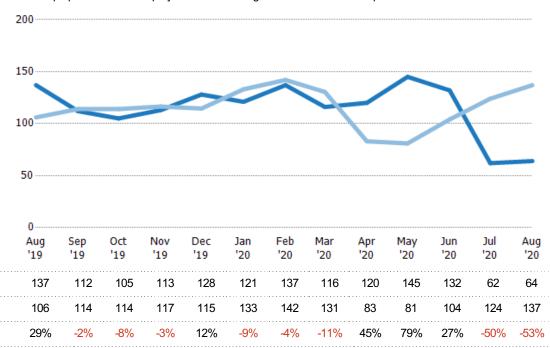


Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR

ZIP: Rutland, VT 05701, Rutland, VT 05702
Property Type:
Condo/Townhouse/Apt, Single Family Residence





Months of Inventory

Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Months	% Chg.
Aug '20	4	-33.3%
Aug '19	6	-19.3%
Aug '18	7.44	13.9%

Percent Change from Prior Year

20												
15						<u> </u>						
10										1		
5												
0	San	Oct	Nov	Dac	lan	Foh	Mar	Apr	May	lun	Tul	
5 0 Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug
								Apr '20 7.58				
'19	'19	'19	'19	'19	'20 6.94	'20	'20 7.31	'20	'20	'20	'20	'20

Current Year
Prior Year

Current Year

Prior Year

Change from Prior Year

Market Data Report

Absorption Rate

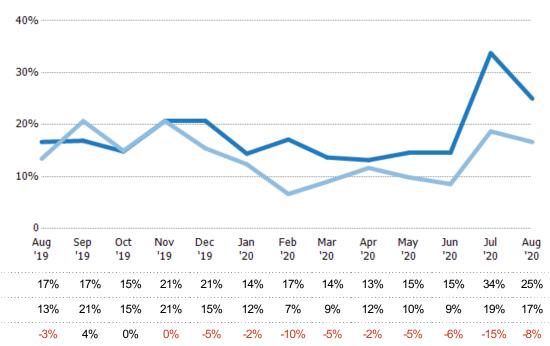
The percentage of inventory sold per month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Rate	Chg.
Aug '20	25%	-8.3%
Aug '19	17%	-3.2%
Aug '18	13%	-12.2%



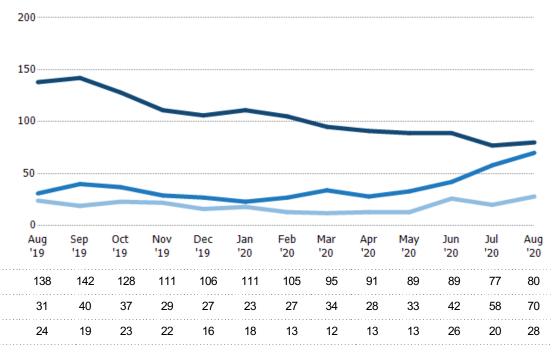
Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence



Active

Sold

Pending

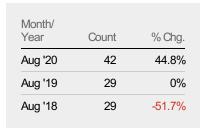
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

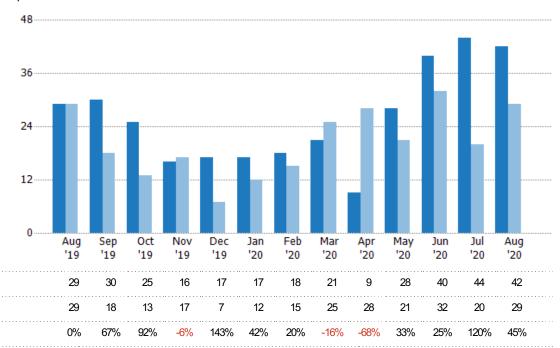
ZIP: Rutland, VT 05701, Rutland,
VT 05702

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Prior Year



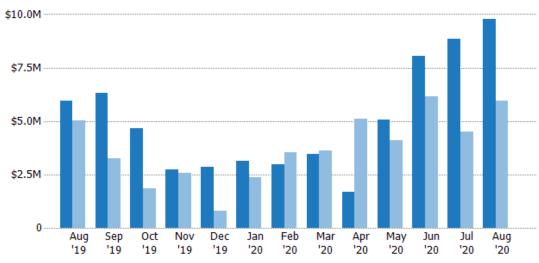
New Pending Sales Volume

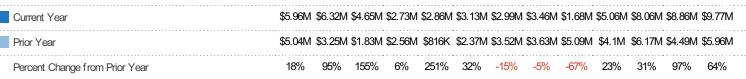
Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

ZIP: Rutland, VT 05701, Rutland, VT 05702
Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Volume	% Chg.
Aug '20	\$9.77M	64%
Aug '19	\$5.96M	18.3%
Aug '18	\$5.04M	-57.2%



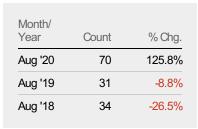


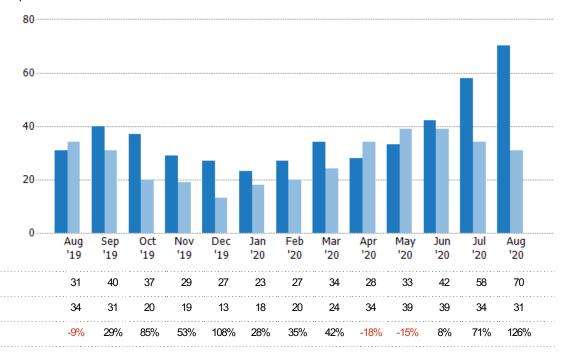


Pending Sales

The number of residential properties with accepted offers that were available at the end each month.







Pending Sales Volume

Percent Change from Prior Year

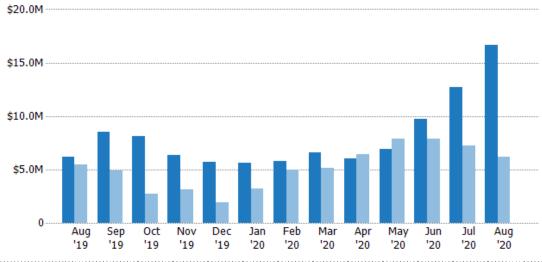
Current Year

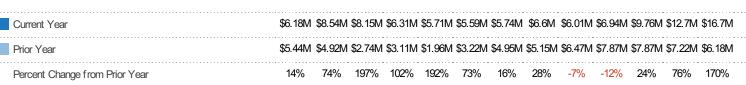
Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

ZIP: Rutland, VT 05701, Rutland, VT 05702
Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Volume	% Chg.
Aug '20	\$16.7M	170%
Aug '19	\$6.18M	13.7%
Aug '18	\$5.44M	-3.4%





Closed Sales

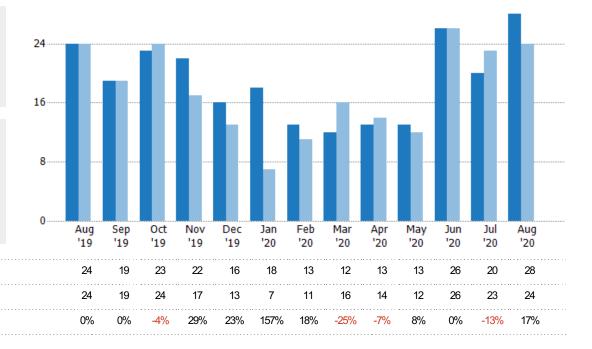
The total number of residential properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Count	% Chg.
Aug '20	28	16.7%
Aug '19	24	0%
Aug '18	24	-25%



Closed Sales Volume

Percent Change from Prior Year

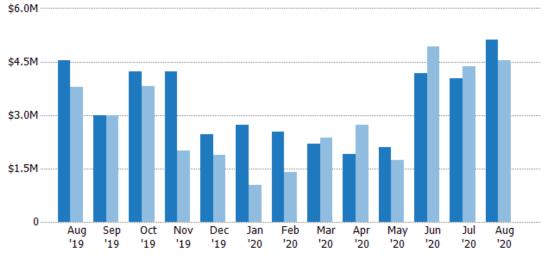
Current Year

Prior Year

The sum of the sales price of residential properties sold each month.

ZIP: Rutland, VT 05701, Rutland, VT 05702
Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Volume	% Chg.
Aug '20	\$5.11M	12.9%
Aug '19	\$4.53M	19.7%
Aug '18	\$3.79M	-8.5%



 Current Year
 \$4.53M \$2.99M \$4.23M \$4.21M \$2.46M \$2.73M \$2.54M \$2.19M \$1.89M \$2.1M \$4.18M \$4.02M \$5.11M

 Prior Year
 \$3.79M \$2.99M \$3.82M \$2M \$1.89M \$1.03M \$1.39M \$2.37M \$2.37M \$2.37M \$4.93M \$4.36M \$4.53M

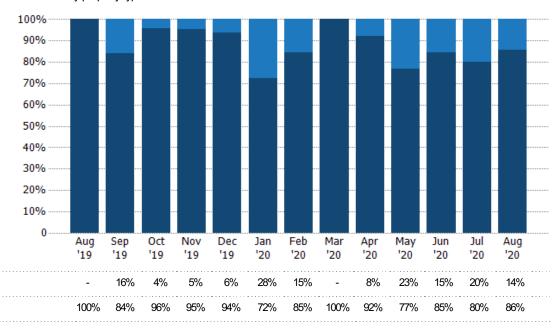
 Percent Change from Prior Year
 20% 0% 11% 111% 30% 166% 83% -8% -31% 21% -15% -8% 13%



Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

ZIP: Rutland, VT 05701, Rutland, VT 05702
Property Type:
Condo/Townhouse/Apt, Single Family Residence



Average Sales Price

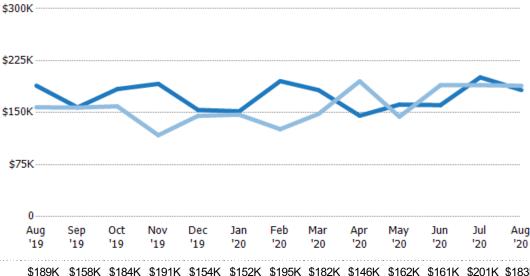
Single Family Residence

Condo/Townhouse

The average sales price of the residential properties sold each month.

ZIP: Rutland, VT 05701, Rutland, VT 05702
Property Type:
Condo/Townhouse/Apt, Single Family Residence

Price	% Chg.
\$183K	-3.3%
\$189K	19.7%
\$158K	21.9%
	\$183K \$189K



Current Year	\$189K	\$158K	\$184K	\$191K	\$154K	\$152K	\$195K	\$182K	\$146K	\$162K	\$161K	\$201K	\$183K
Prior Year	\$158K	\$157K	\$159K	\$117K	\$145K	\$147K	\$126K	\$148K	\$195K	\$144K	\$190K	\$190K	\$189K
Percent Change from Prior Year	20%	0%	16%	63%	6%	3%	55%	23%	-25%	12%	-15%	6%	-3%



Current Year

Prior Year

Market Data Report

Median Sales Price

The median sales price of the residential properties sold each month.

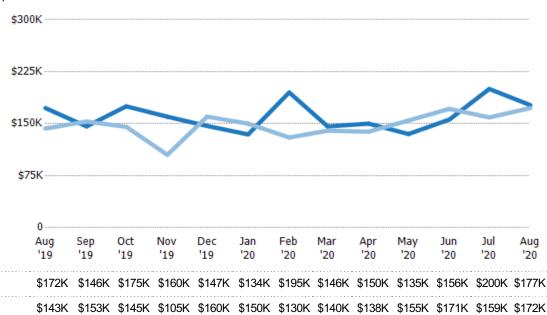
Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Price	% Chg.
Aug '20	\$177K	2.5%
Aug '19	\$172K	20.6%
Aug '18	\$143K	23.3%

Percent Change from Prior Year



Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

21%

-5%

20%

52%

-8%

-10%

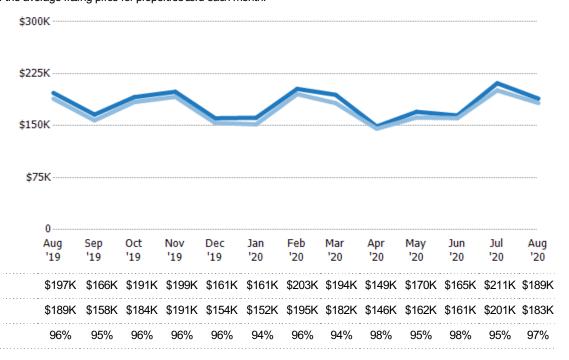
4%

8%

-13%

26%

ZIP: Rutland, VT 05701, Rutland, VT 05702
Property Type:
Condo/Townhouse/Apt, Single Family Residence





Avg List Price

Avg Sales Price

Avg Sales Price as a % of Avg List Price



Median List Price

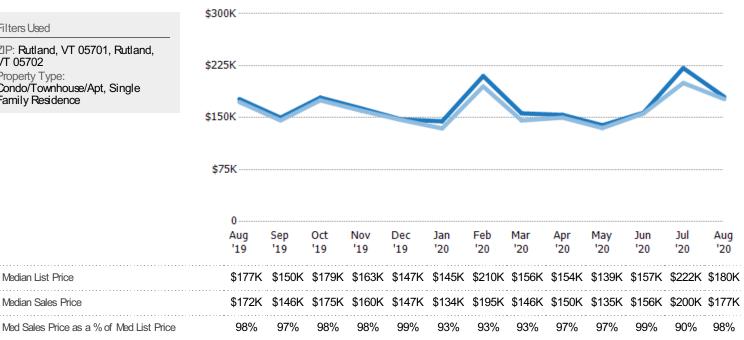
Median Sales Price

Market Data Report

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

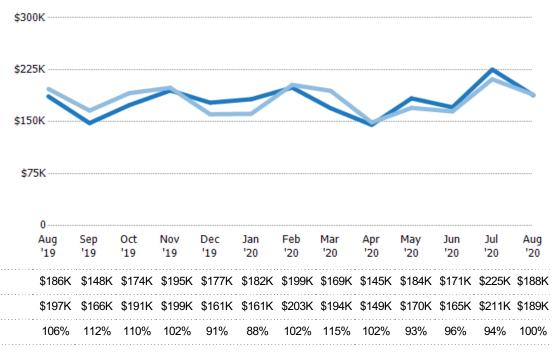
Filters Used ZIP: Rutland, VT 05701, Rutland, VT 05702 Property Type: Condo/Townhouse/Apt, Single Family Residence



Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used ZIP: Rutland, VT 05701, Rutland, Property Type: Condo/Townhouse/Apt, Single Family Residence



Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single

Family Residence

Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

