

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Aug 2020	Aug 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	17	14	+21.4%	79	73	+8.2%
New Listing Volume	\$3,252,200	\$2,265,495	+43.6%	\$16,481,060	\$13,919,595	+18.4%
Active Listing Count	34	51	-33.3%	N/A	N/A	
Active Listing Volume	\$8,489,000	\$11,680,100	-27.3%	N/A	N/A	
Average Listing Price	\$249,676	\$229,022	+9%	\$229,751	\$219,743	+4.6%
Median Listing Price	\$189,250	\$189,000	+0.1%	\$187,318	\$193,904	-3.4%
Median Days in RPR	39.5	90	-56.1%	103.14	149.62	-31.1%
Months of Inventory	2.1	7.3	-70.8%	5.9	8.2	-28.4%
Absorption Rate	47.06%	13.73%	+33.3%	17.08%	12.23%	+4.8%
Sales Activity Charts Metrics						
New Pending Sales Count	8	13	-38.5%	76	55	+38.2%
New Pending Sales Volume	\$2,122,300	\$2,203,795	-3.7%	\$13,866,779	\$9,399,195	+47.5%
Pending Sales Count	19	11	+72.7%	N/A	N/A	
Pending Sales Volume	\$3,877,300	\$2,049,895	+89.1%	N/A	N/A	
Closed Sales Count	11	6	+83.3%	59	41	+43.9%
Closed Sales Volume	\$1,807,400	\$794,000	+127.6%	\$9,494,779	\$6,229,150	+52.4%
Average Sales Price	\$164,309	\$132,333	+24.2%	\$160,928	\$151,930	+5.9%
Median Sales Price	\$145,000	\$120,750	+20.1%	\$154,873	\$139,527	+11%

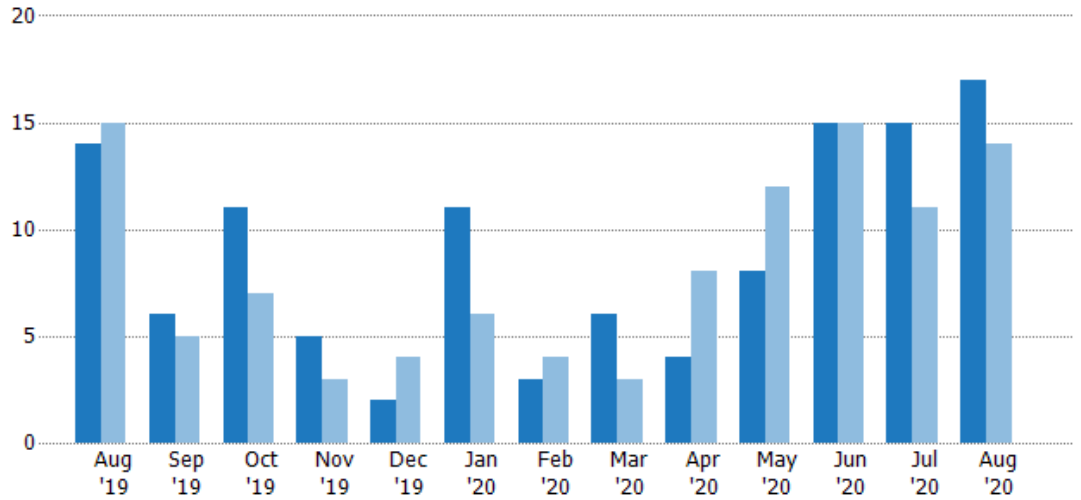
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Aug '20	17	21.4%
Aug '19	14	-6.7%
Aug '18	15	-53.3%



	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Current Year	14	6	11	5	2	11	3	6	4	8	15	15	17
Prior Year	15	5	7	3	4	6	4	3	8	12	15	11	14
Percent Change from Prior Year	-7%	20%	57%	67%	-50%	83%	-25%	100%	-50%	-33%	0%	36%	21%

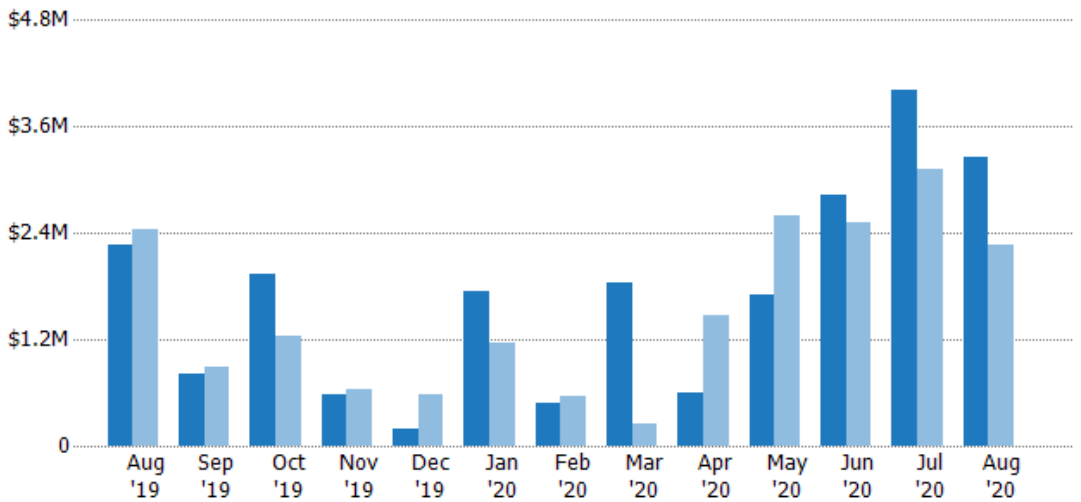
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Aug '20	\$3.25M	43.6%
Aug '19	\$2.27M	-7.3%
Aug '18	\$2.45M	-57%



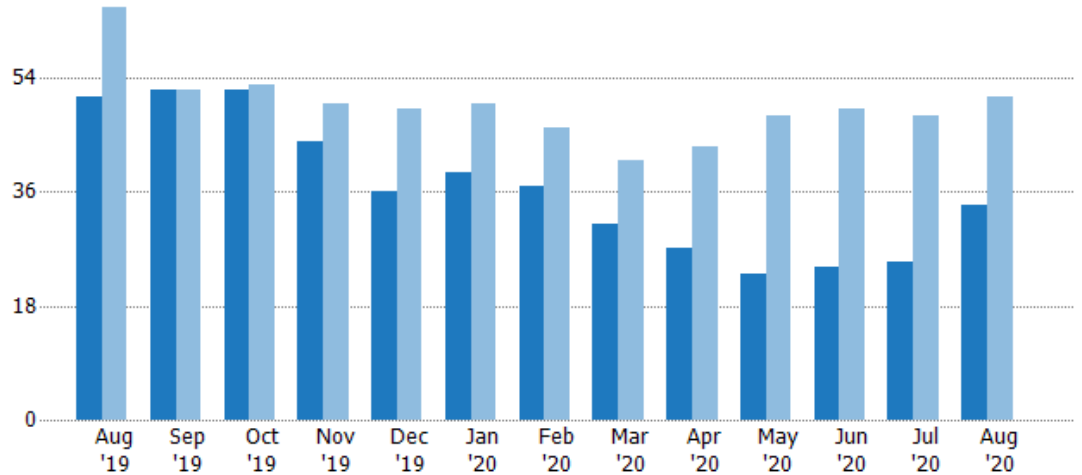
	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Current Year	\$2.27M	\$802K	\$1.93M	\$575K	\$195K	\$1.75M	\$489K	\$1.84M	\$595K	\$1.71M	\$2.84M	\$4M	\$3.25M
Prior Year	\$2.45M	\$892K	\$1.24M	\$644K	\$584K	\$1.16M	\$560K	\$249K	\$1.47M	\$2.59M	\$2.51M	\$3.11M	\$2.27M
Percent Change from Prior Year	-7%	-10%	56%	-11%	-67%	51%	-13%	642%	-59%	-34%	13%	29%	44%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Count	% Chg.
Aug '20	34	-33.3%
Aug '19	51	-21.5%
Aug '18	65	-6.2%

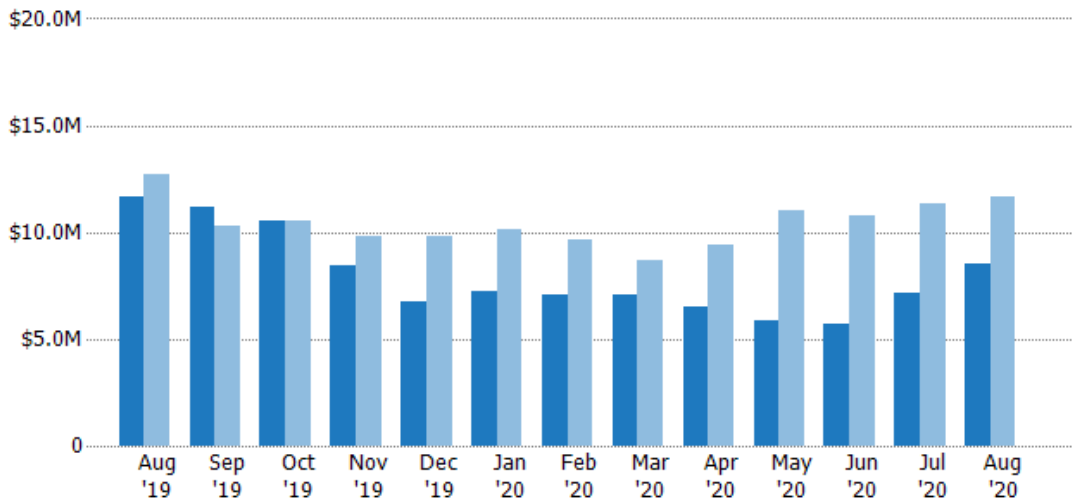
	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Current Year	51	52	52	44	36	39	37	31	27	23	24	25	34
Prior Year	65	52	53	50	49	50	46	41	43	48	49	48	51
Percent Change from Prior Year	-22%	0%	-2%	-12%	-27%	-22%	-20%	-24%	-37%	-52%	-51%	-48%	-33%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Volume	% Chg.
Aug '20	\$8.49M	-27.3%
Aug '19	\$11.7M	-7.9%
Aug '18	\$12.7M	-8.9%

	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Current Year	\$11.7M	\$11.2M	\$10.6M	\$8.44M	\$6.72M	\$7.22M	\$7.04M	\$7.1M	\$6.53M	\$5.89M	\$5.71M	\$7.17M	\$8.49M
Prior Year	\$12.7M	\$10.3M	\$10.6M	\$9.77M	\$9.77M	\$10.1M	\$9.64M	\$8.66M	\$9.43M	\$11M	\$10.8M	\$11.3M	\$11.7M
Percent Change from Prior Year	-8%	8%	0%	-14%	-31%	-28%	-27%	-18%	-31%	-46%	-47%	-37%	-27%

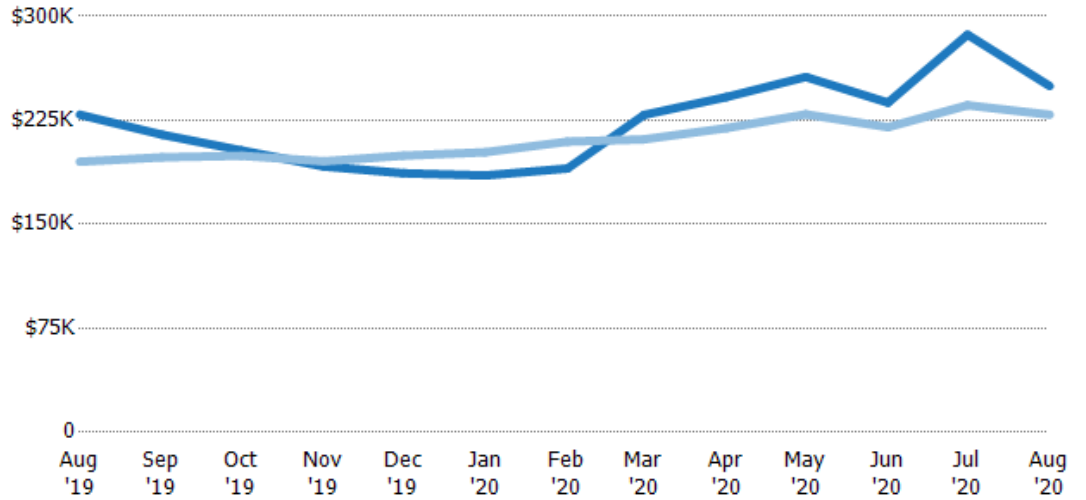
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Aug '20	\$250K	9%
Aug '19	\$229K	17.4%
Aug '18	\$195K	-2.9%



Current Year	\$229K	\$215K	\$203K	\$192K	\$187K	\$185K	\$190K	\$229K	\$242K	\$256K	\$238K	\$287K	\$250K
Prior Year	\$195K	\$198K	\$199K	\$195K	\$199K	\$202K	\$210K	\$211K	\$219K	\$229K	\$220K	\$236K	\$229K
Percent Change from Prior Year	17%	8%	2%	-2%	-6%	-8%	-9%	8%	10%	12%	8%	22%	9%

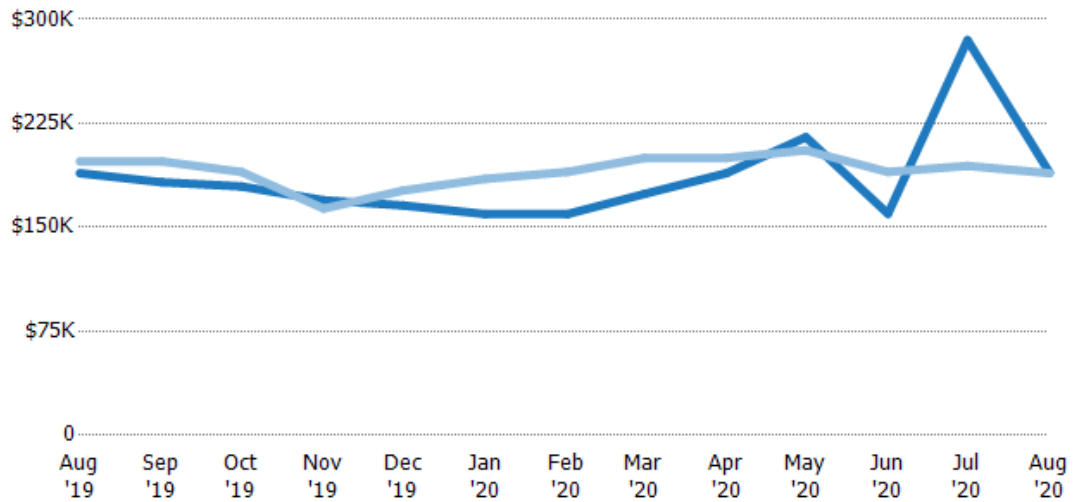
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Aug '20	\$189K	0.1%
Aug '19	\$189K	-4.3%
Aug '18	\$198K	-16.5%



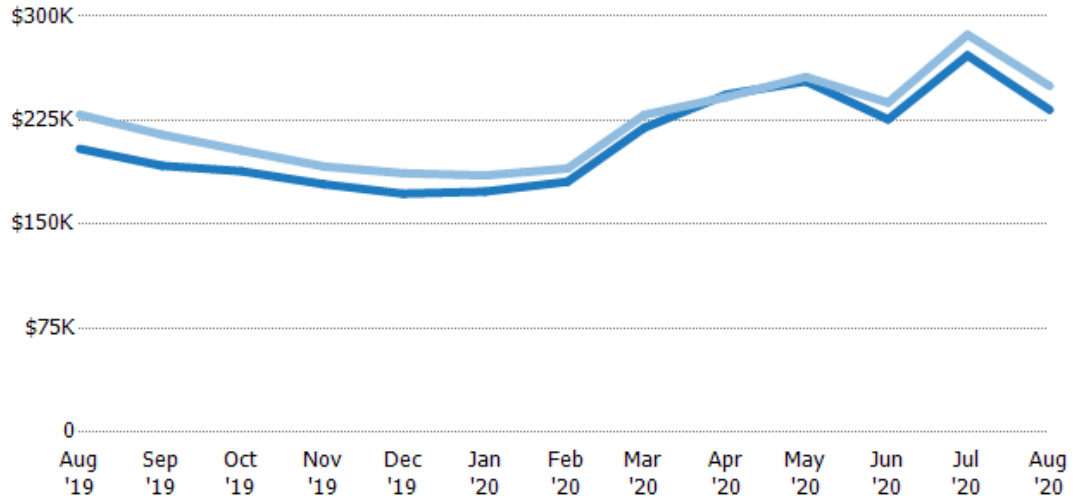
Current Year	\$189K	\$182K	\$179K	\$170K	\$166K	\$160K	\$160K	\$174K	\$189K	\$215K	\$160K	\$285K	\$189K
Prior Year	\$198K	\$198K	\$190K	\$164K	\$177K	\$185K	\$190K	\$200K	\$200K	\$205K	\$190K	\$194K	\$189K
Percent Change from Prior Year	-4%	-8%	-6%	4%	-6%	-14%	-16%	-13%	-5%	5%	-16%	47%	0%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



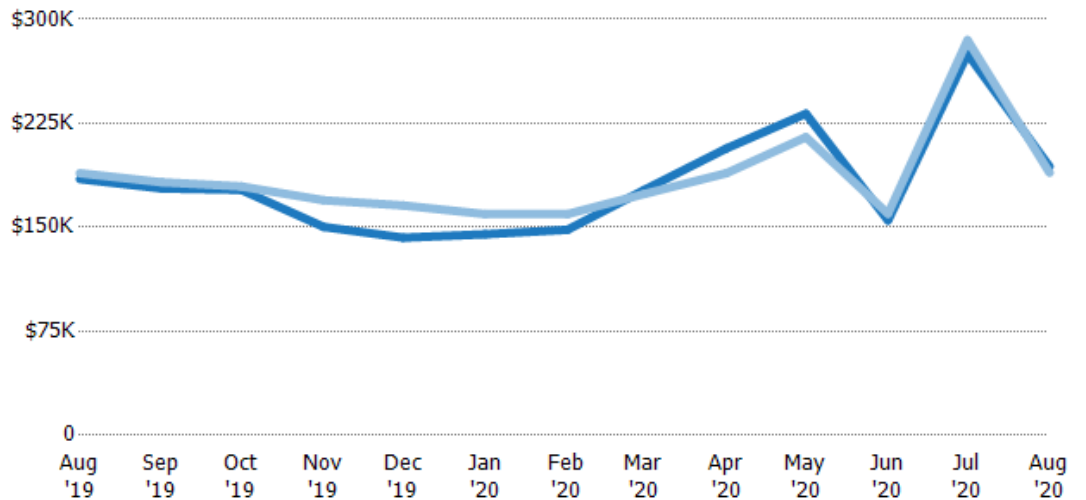
Avg Est Value	\$204K	\$192K	\$188K	\$179K	\$172K	\$174K	\$181K	\$220K	\$244K	\$253K	\$226K	\$272K	\$233K
Avg Listing Price	\$229K	\$215K	\$203K	\$192K	\$187K	\$185K	\$190K	\$229K	\$242K	\$256K	\$238K	\$287K	\$250K
Avg Listing Price as a % of Avg Est Value	112%	112%	108%	107%	109%	107%	105%	104%	99%	101%	105%	106%	107%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Median Est Value	\$185K	\$178K	\$177K	\$150K	\$143K	\$145K	\$148K	\$177K	\$207K	\$232K	\$155K	\$275K	\$194K
Median Listing Price	\$189K	\$182K	\$179K	\$170K	\$166K	\$160K	\$160K	\$174K	\$189K	\$215K	\$160K	\$285K	\$189K
Med Listing Price as a % of Med Est Value	102%	103%	101%	113%	116%	110%	108%	98%	91%	93%	103%	104%	98%

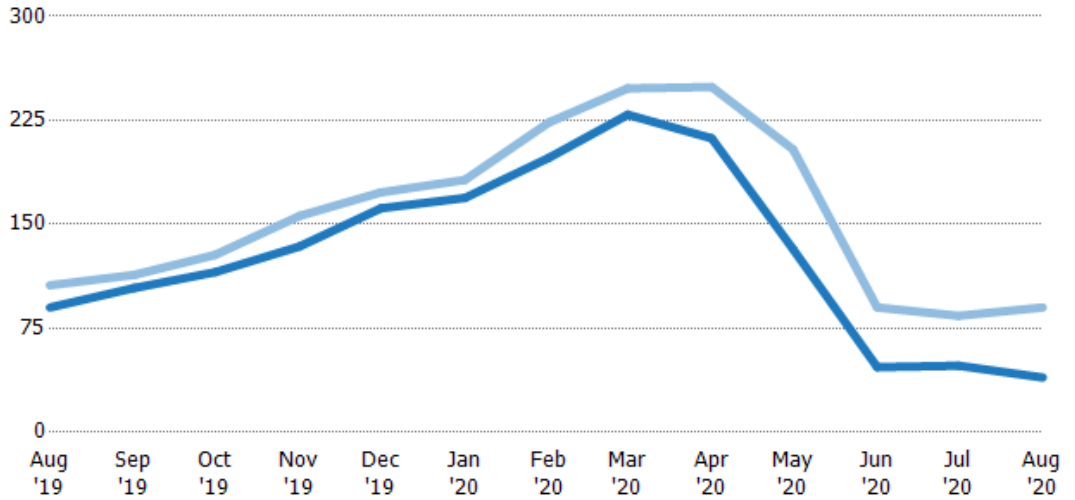
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
Aug '20	39.5	-56.1%
Aug '19	90	-15.1%
Aug '18	106	21.7%



	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Current Year	90	104	116	134	162	169	198	229	212	132	47	48	39.5
Prior Year	106	114	128	156	173	182	224	248	249	204	90	84	90
Percent Change from Prior Year	-15%	-8%	-10%	-14%	-7%	-7%	-11%	-8%	-15%	-35%	-48%	-43%	-56%

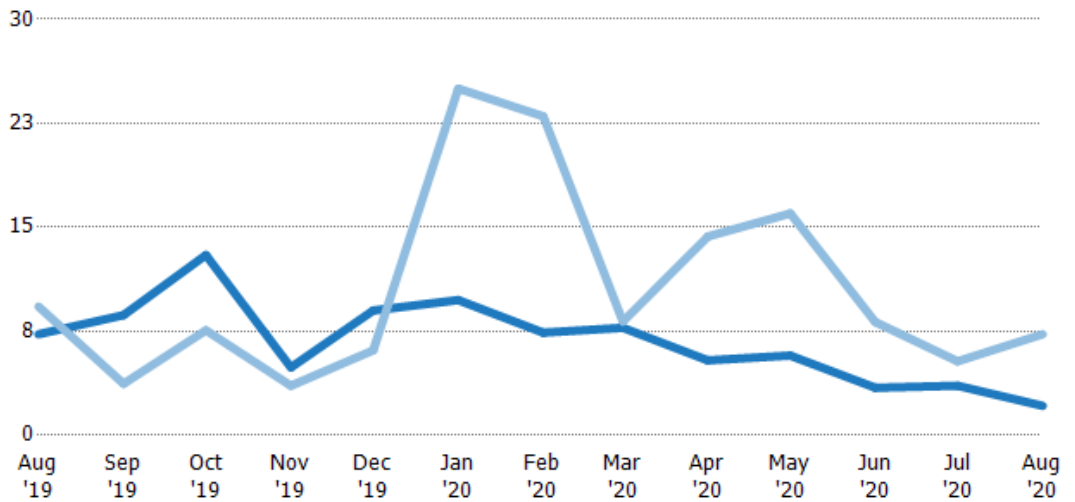
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Months	% Chg.
Aug '20	2.13	-70.8%
Aug '19	7.29	-21.5%
Aug '18	9.29	64.2%



	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Current Year	7.29	8.67	13	4.89	9	9.75	7.4	7.75	5.4	5.75	3.43	3.57	2.13
Prior Year	9.29	3.71	7.57	3.57	6.13	25	23	8.2	14.3	16	8.17	5.33	7.29
Percent Change from Prior Year	-22%	133%	72%	37%	47%	-61%	-68%	-5%	-62%	-64%	-58%	-33%	-71%

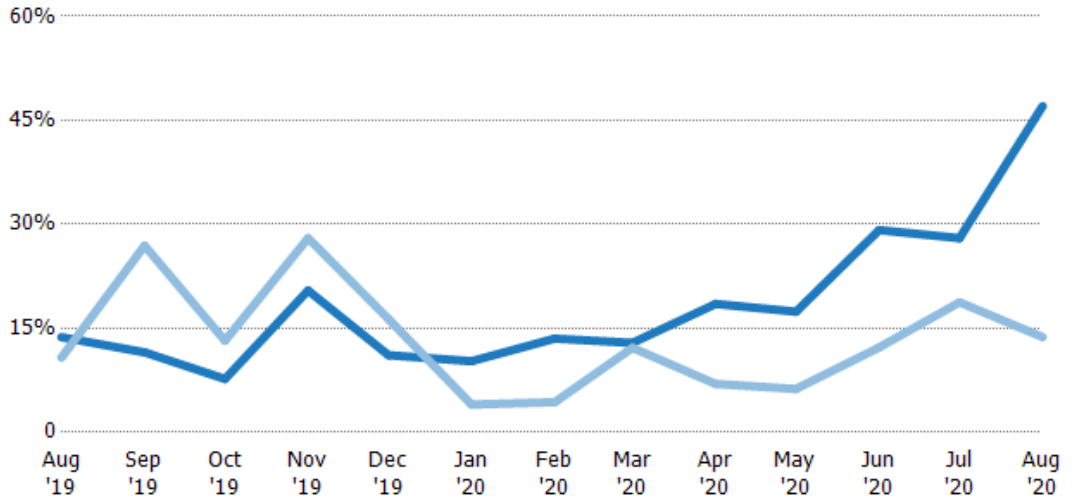
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Aug '20	47%	-33.3%
Aug '19	14%	-3%
Aug '18	11%	-39.1%



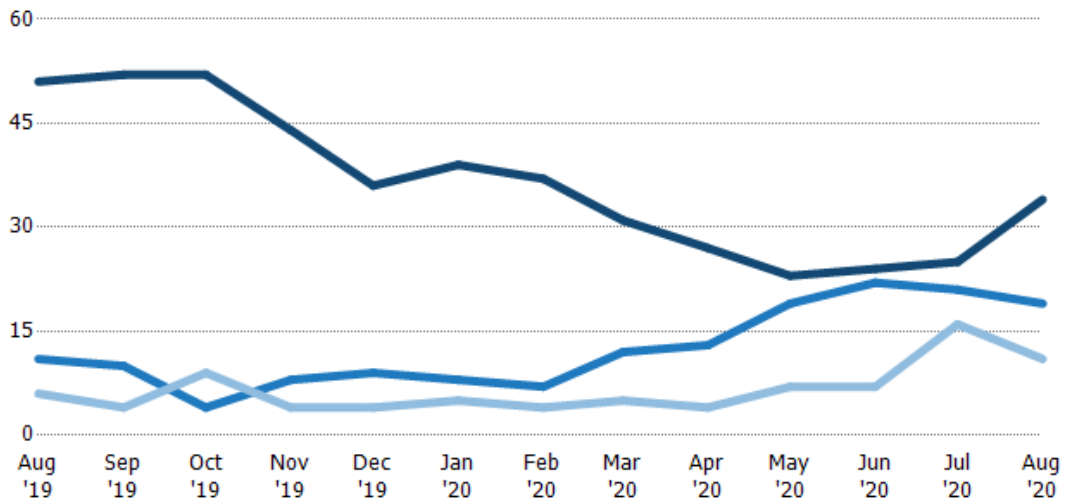
Current Year	14%	12%	8%	20%	11%	10%	14%	13%	19%	17%	29%	28%	47%
Prior Year	11%	27%	13%	28%	16%	4%	4%	12%	7%	6%	12%	19%	14%
Change from Prior Year	-3%	15%	6%	8%	5%	-6%	-9%	-1%	-12%	-11%	-17%	-9%	-33%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Active	51	52	52	44	36	39	37	31	27	23	24	25	34
Pending	11	10	4	8	9	8	7	12	13	19	22	21	19
Sold	6	4	9	4	4	5	4	5	4	7	7	16	11

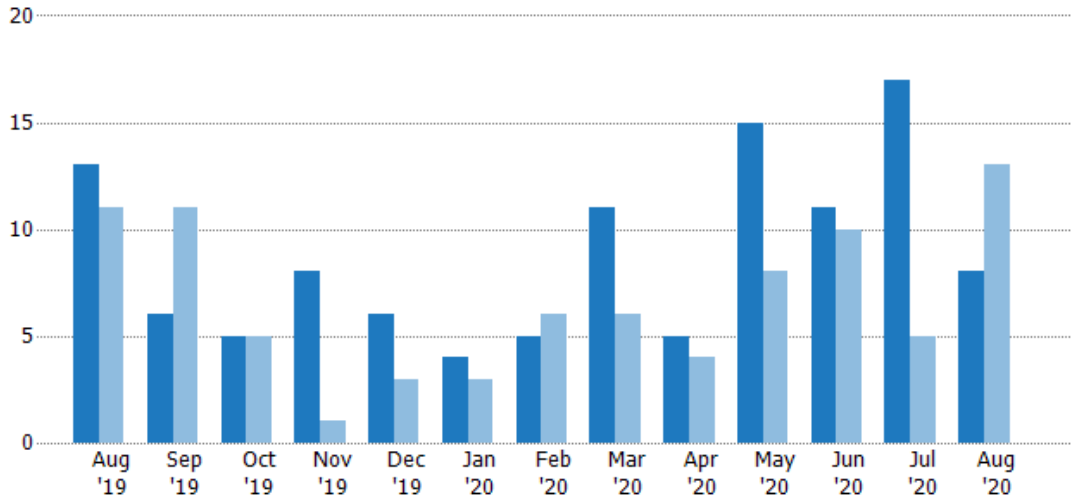
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Aug '20	8	-38.5%
Aug '19	13	18.2%
Aug '18	11	-27.3%



Current Year	13	6	5	8	6	4	5	11	5	15	11	17	8
Prior Year	11	11	5	1	3	3	6	6	4	8	10	5	13
Percent Change from Prior Year	18%	-45%	0%	700%	100%	33%	-17%	83%	25%	88%	10%	240%	-38%

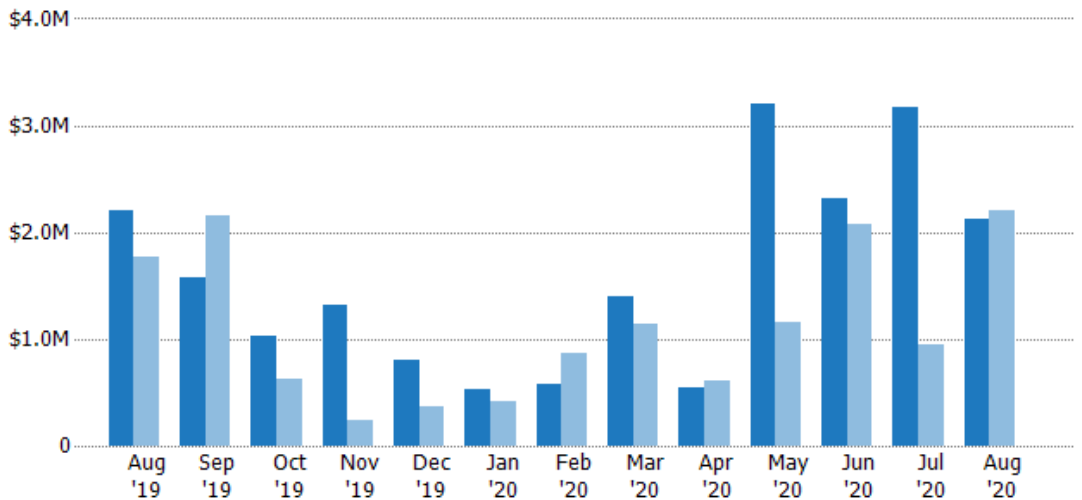
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Aug '20	\$2.12M	-3.7%
Aug '19	\$2.2M	24.2%
Aug '18	\$1.77M	16%



Current Year	\$2.2M	\$1.57M	\$1.02M	\$1.32M	\$804K	\$536K	\$578K	\$1.4M	\$552K	\$3.2M	\$2.31M	\$3.18M	\$2.12M
Prior Year	\$1.77M	\$2.15M	\$625K	\$235K	\$375K	\$418K	\$859K	\$1.14M	\$605K	\$1.15M	\$2.08M	\$946K	\$2.2M
Percent Change from Prior Year	24%	-27%	64%	461%	114%	28%	-33%	23%	-9%	178%	11%	236%	-4%

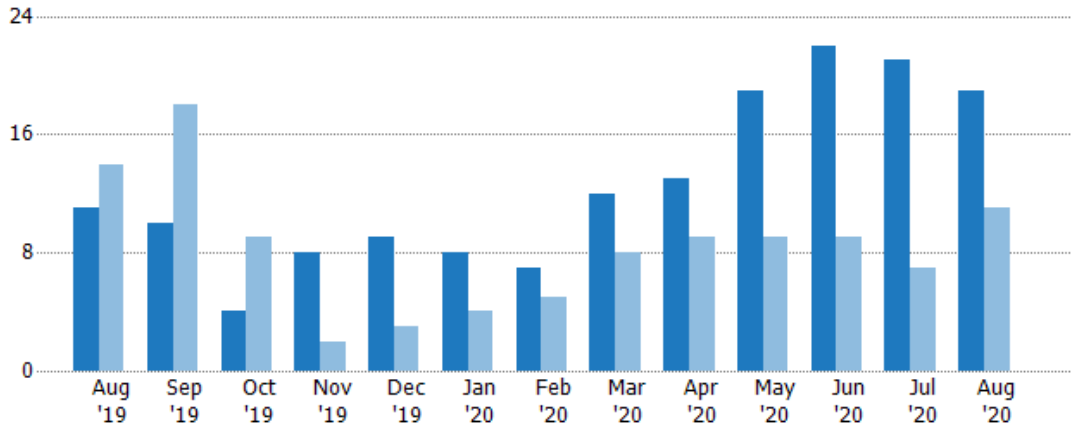
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Aug '20	19	72.7%
Aug '19	11	-21.4%
Aug '18	14	-28.6%



	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Current Year	11	10	4	8	9	8	7	12	13	19	22	21	19
Prior Year	14	18	9	2	3	4	5	8	9	9	9	7	11
Percent Change from Prior Year	-21%	-44%	-56%	300%	200%	100%	40%	50%	44%	111%	144%	200%	73%

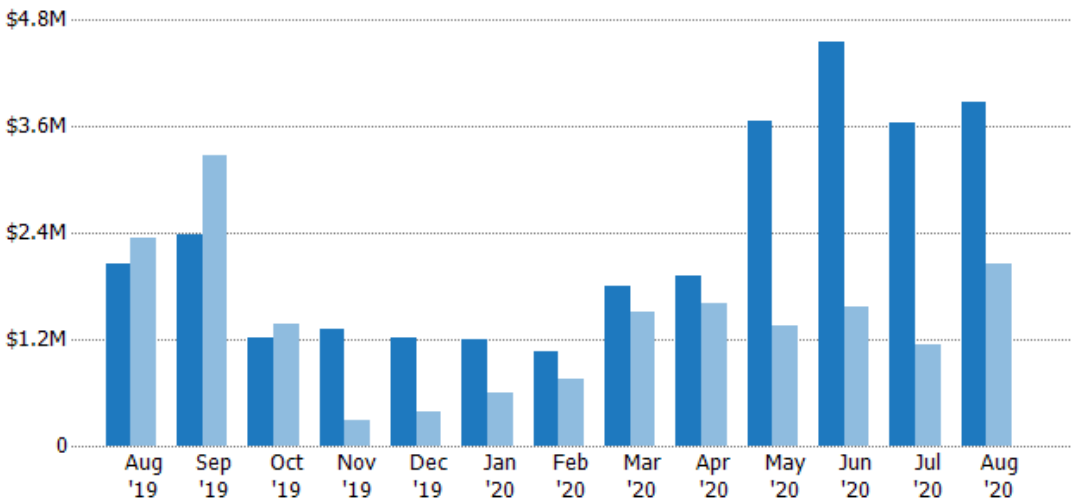
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Aug '20	\$3.88M	89.1%
Aug '19	\$2.05M	-12.5%
Aug '18	\$2.34M	14.7%



	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Current Year	\$2.05M	\$2.39M	\$1.22M	\$1.32M	\$1.21M	\$1.2M	\$1.07M	\$1.8M	\$1.91M	\$3.65M	\$4.56M	\$3.65M	\$3.88M
Prior Year	\$2.34M	\$3.27M	\$1.37M	\$282K	\$375K	\$597K	\$754K	\$1.51M	\$1.61M	\$1.36M	\$1.56M	\$1.14M	\$2.05M
Percent Change from Prior Year	-12%	-27%	-11%	368%	223%	102%	42%	19%	19%	169%	193%	219%	89%

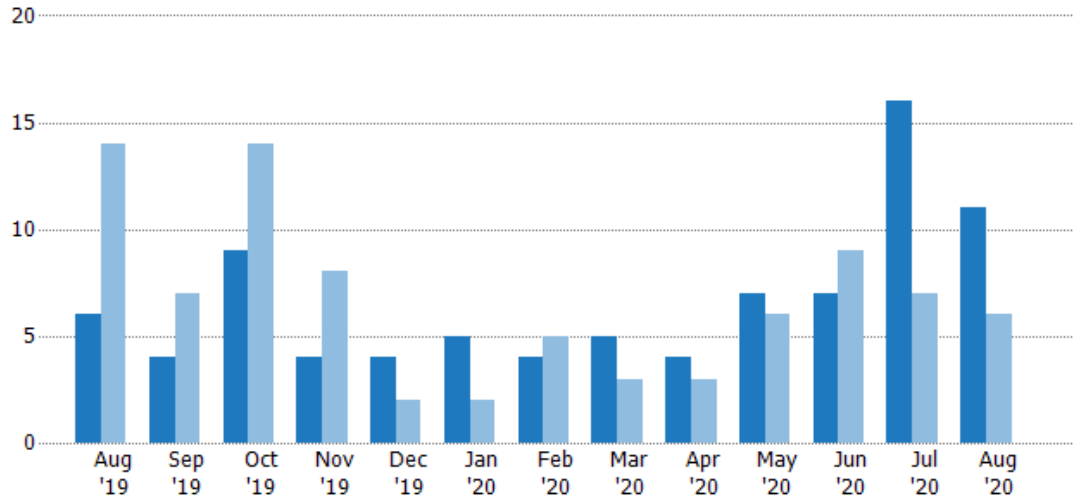
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Aug '20	11	83.3%
Aug '19	6	-57.1%
Aug '18	14	-42.9%



	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Current Year	6	4	9	4	4	5	4	5	4	7	7	16	11
Prior Year	14	7	14	8	2	2	5	3	3	6	9	7	6
Percent Change from Prior Year	-57%	-43%	-36%	-50%	100%	150%	-20%	67%	33%	17%	-22%	129%	83%

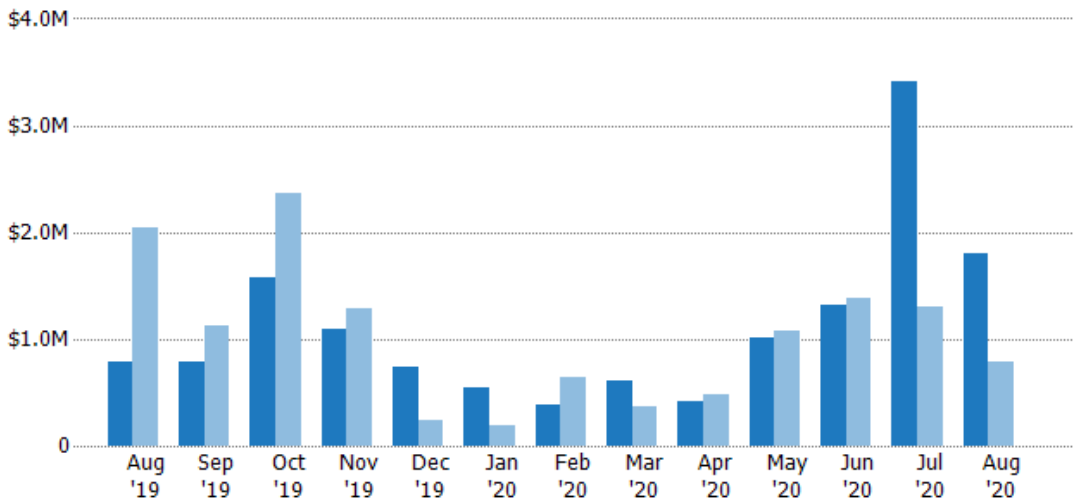
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Aug '20	\$1.81M	127.6%
Aug '19	\$794K	-61.1%
Aug '18	\$2.04M	-50.7%



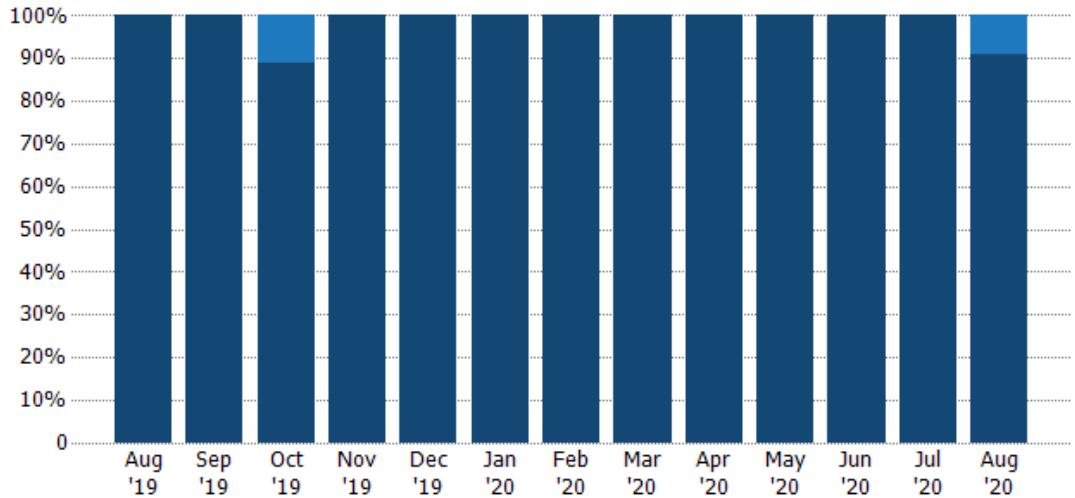
	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Current Year	\$794K	\$781K	\$1.57M	\$1.09M	\$745K	\$543K	\$390K	\$606K	\$412K	\$1.02M	\$1.31M	\$3.41M	\$1.81M
Prior Year	\$2.04M	\$1.12M	\$2.37M	\$1.28M	\$240K	\$191K	\$648K	\$369K	\$476K	\$1.08M	\$1.38M	\$1.29M	\$794K
Percent Change from Prior Year	-61%	-30%	-34%	-15%	210%	184%	-40%	64%	-13%	-6%	-5%	163%	128%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



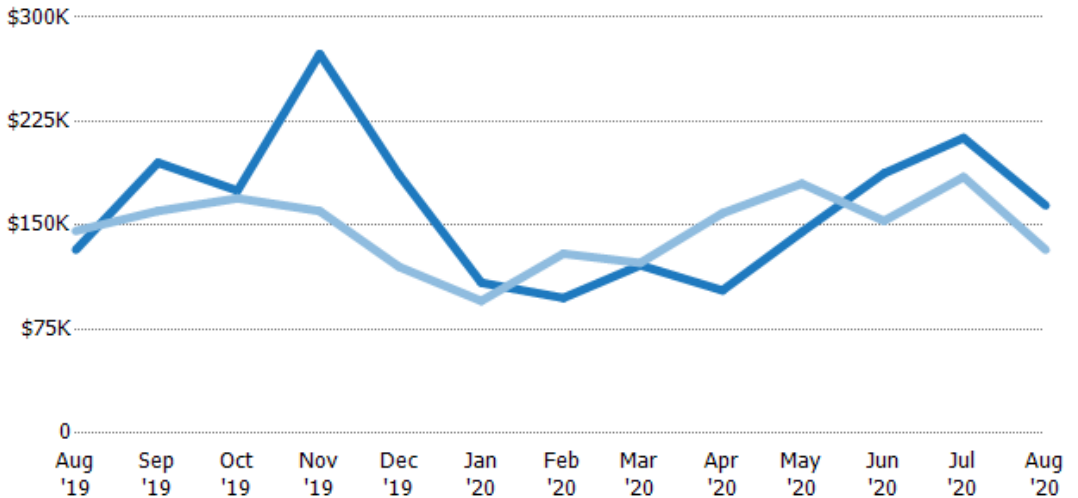
Condo/Townhouse	-	-	11%	-	-	-	-	-	-	-	-	-	9%
Single Family Residence	100%	100%	89%	100%	100%	100%	100%	100%	100%	100%	100%	100%	91%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$132K	\$195K	\$175K	\$274K	\$186K	\$109K	\$97.6K	\$121K	\$103K	\$145K	\$187K	\$213K	\$164K
Prior Year	\$146K	\$160K	\$169K	\$160K	\$120K	\$95.5K	\$130K	\$123K	\$159K	\$180K	\$153K	\$185K	\$132K
Percent Change from Prior Year	-9%	22%	3%	71%	55%	14%	-25%	-1%	-35%	-19%	22%	15%	24%

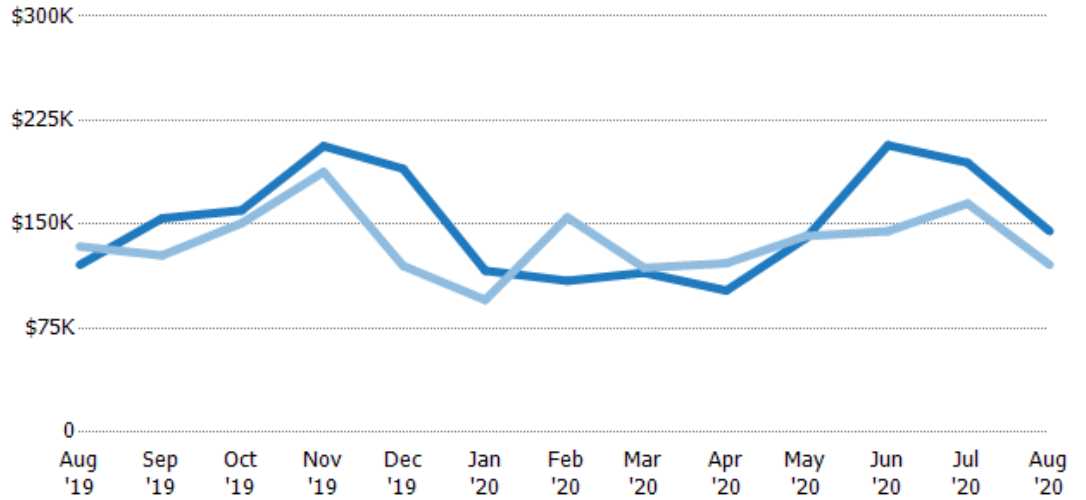
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Aug '20	\$145K	20.1%
Aug '19	\$121K	-9.9%
Aug '18	\$134K	-5.4%



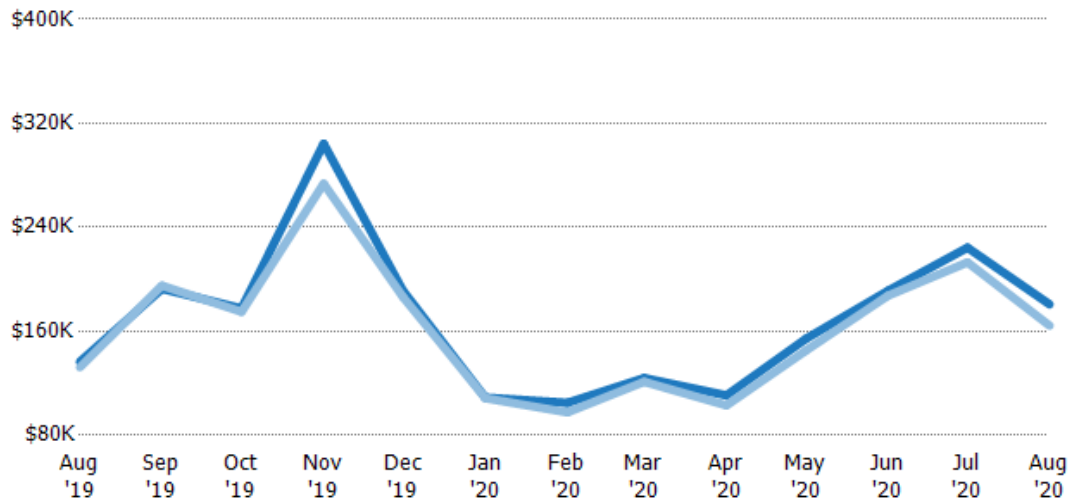
Current Year	\$121K	\$154K	\$160K	\$206K	\$190K	\$117K	\$109K	\$115K	\$102K	\$140K	\$207K	\$194K	\$145K
Prior Year	\$134K	\$128K	\$151K	\$188K	\$120K	\$95.5K	\$155K	\$119K	\$122K	\$142K	\$145K	\$165K	\$121K
Percent Change from Prior Year	-10%	21%	6%	10%	58%	22%	-30%	-3%	-16%	-1%	43%	18%	20%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



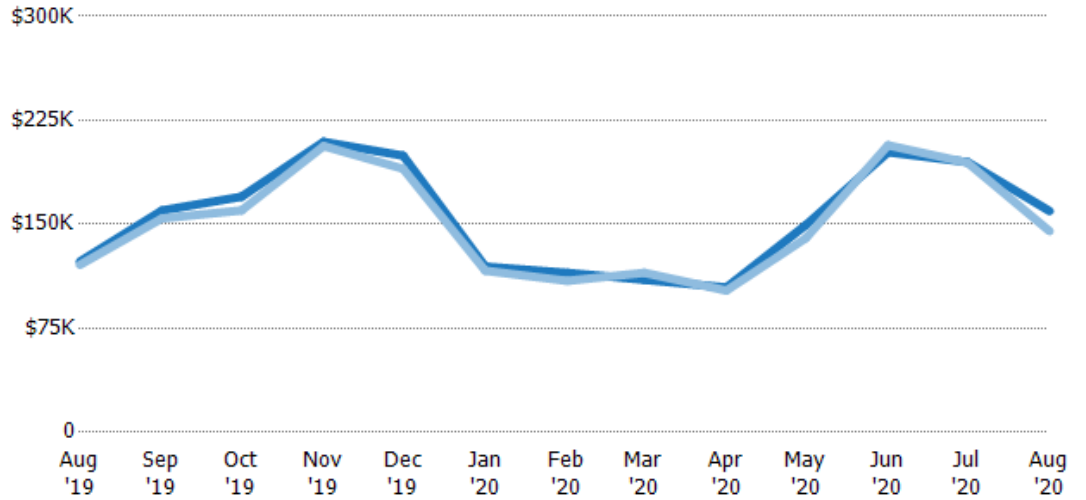
Avg List Price	\$137K	\$193K	\$178K	\$304K	\$191K	\$109K	\$105K	\$124K	\$111K	\$154K	\$191K	\$224K	\$181K
Avg Sales Price	\$132K	\$195K	\$175K	\$274K	\$186K	\$109K	\$97.6K	\$121K	\$103K	\$145K	\$187K	\$213K	\$164K
Avg Sales Price as a % of Avg List Price	97%	101%	99%	90%	98%	100%	93%	98%	93%	94%	98%	95%	91%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



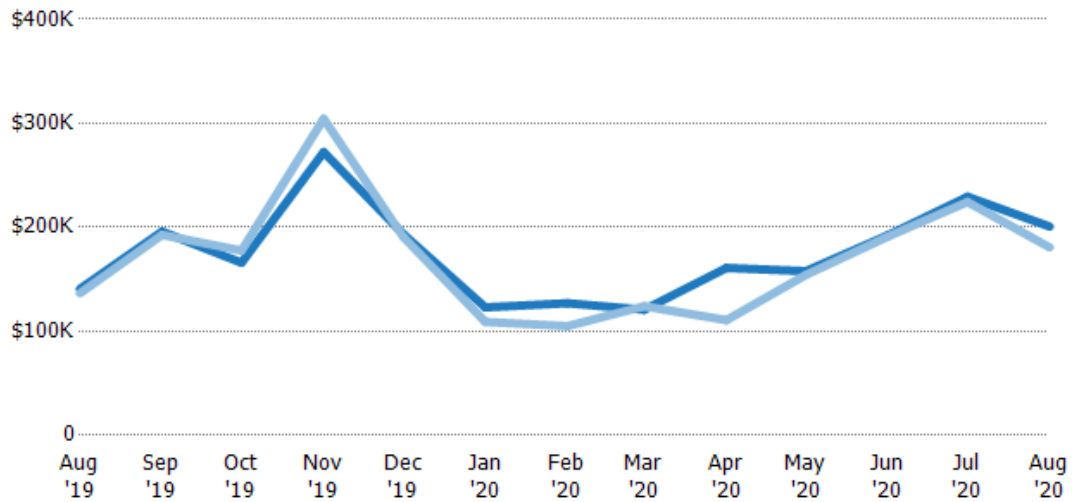
	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Median List Price	\$123K	\$160K	\$170K	\$209K	\$200K	\$120K	\$115K	\$110K	\$104K	\$150K	\$202K	\$195K	\$160K
Median Sales Price	\$121K	\$154K	\$160K	\$206K	\$190K	\$117K	\$109K	\$115K	\$102K	\$140K	\$207K	\$194K	\$145K
Med Sales Price as a % of Med List Price	98%	96%	94%	99%	95%	97%	95%	105%	98%	94%	102%	100%	91%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



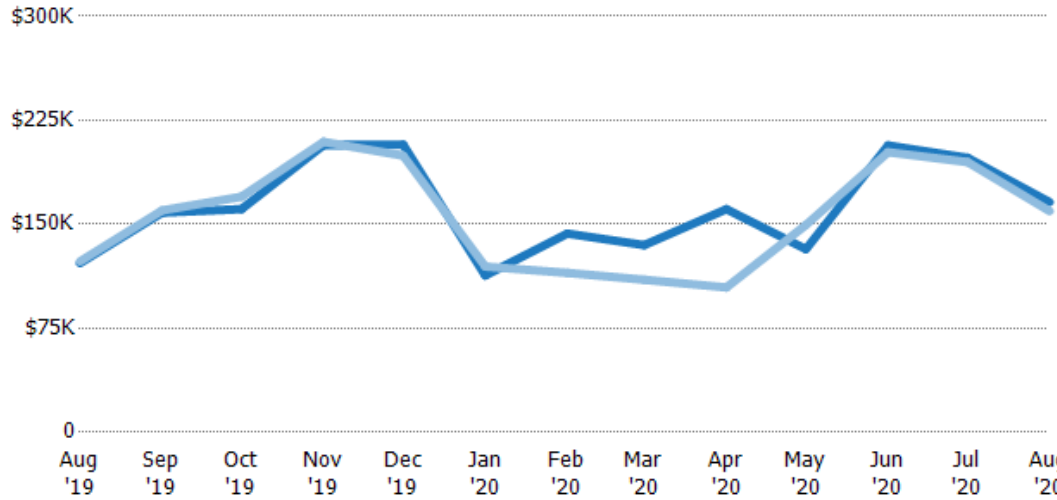
	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Avg Est Value	\$141K	\$196K	\$166K	\$272K	\$194K	\$123K	\$127K	\$121K	\$161K	\$158K	\$192K	\$229K	\$201K
Avg Sales Price	\$137K	\$193K	\$178K	\$304K	\$191K	\$109K	\$105K	\$124K	\$111K	\$154K	\$191K	\$224K	\$181K
Avg Sales Price as a % of Avg Est Value	97%	98%	107%	112%	99%	89%	83%	103%	69%	98%	99%	98%	90%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Median Est Value	\$122K	\$158K	\$161K	\$207K	\$207K	\$113K	\$143K	\$135K	\$161K	\$132K	\$207K	\$198K	\$166K
Median Sales Price	\$123K	\$160K	\$170K	\$209K	\$200K	\$120K	\$115K	\$110K	\$104K	\$150K	\$202K	\$195K	\$160K
Med Sales Price as a % of Med Est Value	101%	101%	106%	101%	96%	106%	80%	81%	65%	113%	98%	98%	96%