

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

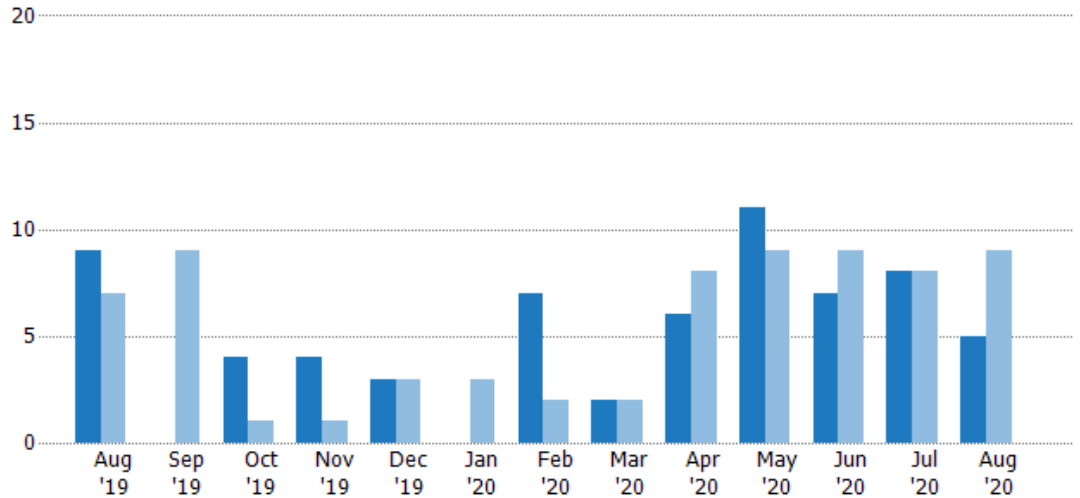
Key Metrics	Aug 2020	Aug 2019	+ / -	YTD 2020	YTD 2019	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	5	9	-44.4%	46	50	-8%
New Listing Volume	\$1,181,900	\$3,299,700	-64.2%	\$16,552,700	\$18,003,400	-8.1%
Active Listing Count	16	34	-52.9%	N/A	N/A	
Active Listing Volume	\$8,410,400	\$15,282,700	-45%	N/A	N/A	
Average Listing Price	\$525,650	\$449,491	+16.9%	\$434,326	\$437,056	-0.6%
Median Listing Price	\$272,000	\$277,200	-1.9%	\$284,405	\$287,104	-0.9%
Median Days in RPR	110.5	99.5	+11.1%	104.53	131.02	-20.2%
Months of Inventory	1.5	5.7	-74.3%	4.8	7.9	-39.5%
Absorption Rate	68.75%	17.65%	+51.1%	20.83%	12.61%	+8.2%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	5	6	-16.7%	46	38	+21.1%
New Pending Sales Volume	\$1,370,800	\$1,358,300	+0.9%	\$12,155,100	\$9,865,300	+23.2%
Pending Sales Count	11	7	+57.1%	N/A	N/A	
Pending Sales Volume	\$3,097,700	\$1,997,700	+55.1%	N/A	N/A	
Closed Sales Count	6	4	+50%	31	30	+3.3%
Closed Sales Volume	\$1,912,900	\$887,338	+115.6%	\$8,041,210	\$7,167,138	+12.2%
Average Sales Price	\$318,817	\$221,835	+43.7%	\$259,394	\$238,905	+8.6%
Median Sales Price	\$323,500	\$208,169	+55.4%	\$261,877	\$246,053	+6.4%

## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



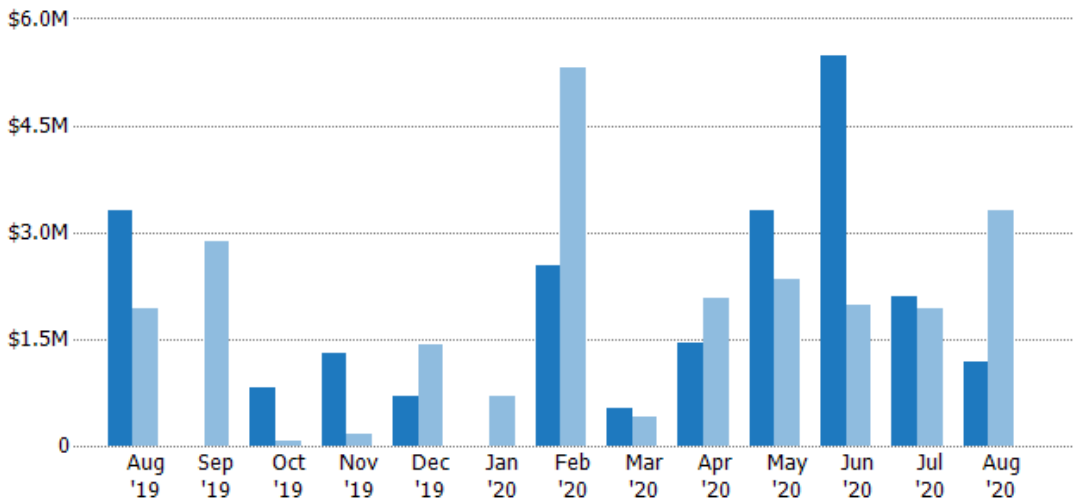
Current Year	9	-	4	4	3	-	7	2	6	11	7	8	5
Prior Year	7	9	1	1	3	3	2	2	8	9	9	8	9
Percent Change from Prior Year	29%	-100%	300%	300%	0%	-100%	250%	0%	-25%	22%	-22%	0%	-44%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Current Year	\$3.3M	-	\$824K	\$1.3M	\$693K	-	\$2.52M	\$529K	\$1.44M	\$3.31M	\$5.48M	\$2.09M	\$1.18M
Prior Year	\$1.92M	\$2.88M	\$80K	\$165K	\$1.42M	\$696K	\$5.31M	\$410K	\$2.07M	\$2.33M	\$1.96M	\$1.92M	\$3.3M
Percent Change from Prior Year	71%	-100%	930%	688%	-51%	-100%	-53%	29%	-30%	42%	179%	9%	-64%

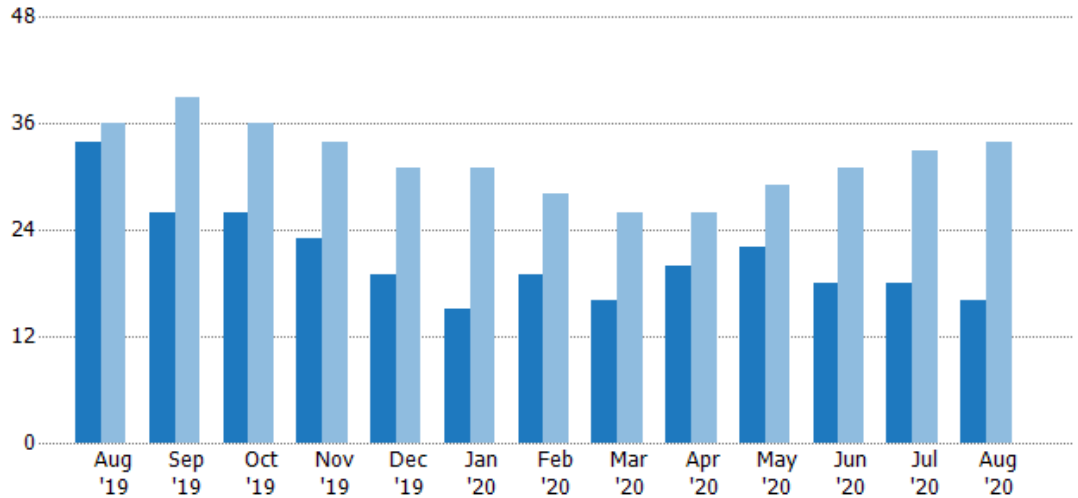
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Aug '20	16	-52.9%
Aug '19	34	-5.6%
Aug '18	36	13.9%



Current Year	34	26	26	23	19	15	19	16	20	22	18	18	16
Prior Year	36	39	36	34	31	31	28	26	26	29	31	33	34
Percent Change from Prior Year	-6%	-33%	-28%	-32%	-39%	-52%	-32%	-38%	-23%	-24%	-42%	-45%	-53%

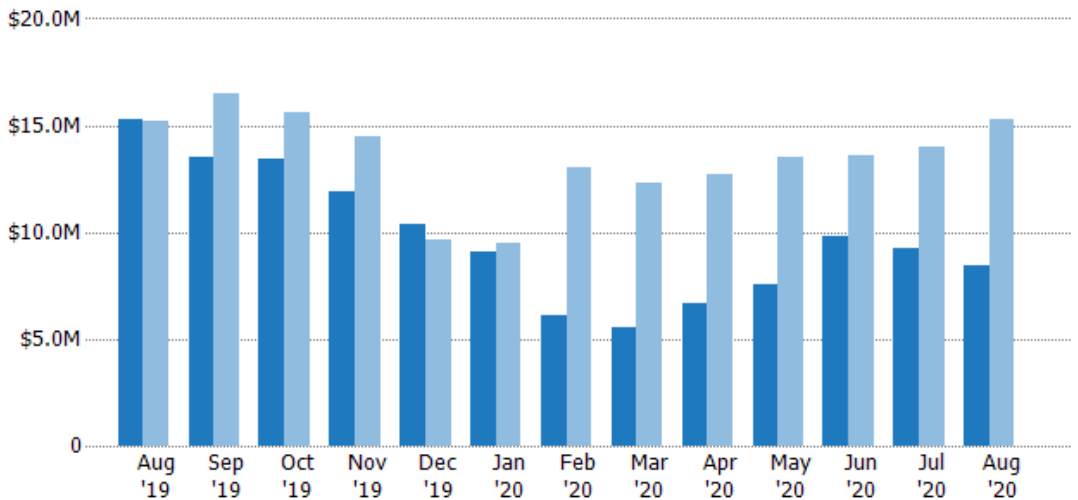
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Aug '20	\$8.41M	-45%
Aug '19	\$15.3M	0.4%
Aug '18	\$15.2M	-31.5%



Current Year	\$15.3M	\$13.5M	\$13.4M	\$11.9M	\$10.4M	\$9.12M	\$6.14M	\$5.57M	\$6.67M	\$7.59M	\$9.77M	\$9.28M	\$8.41M
Prior Year	\$15.2M	\$16.5M	\$15.6M	\$14.5M	\$9.66M	\$9.52M	\$13M	\$12.3M	\$12.7M	\$13.5M	\$13.6M	\$14M	\$15.3M
Percent Change from Prior Year	0%	-18%	-14%	-18%	7%	-4%	-53%	-55%	-48%	-44%	-28%	-34%	-45%

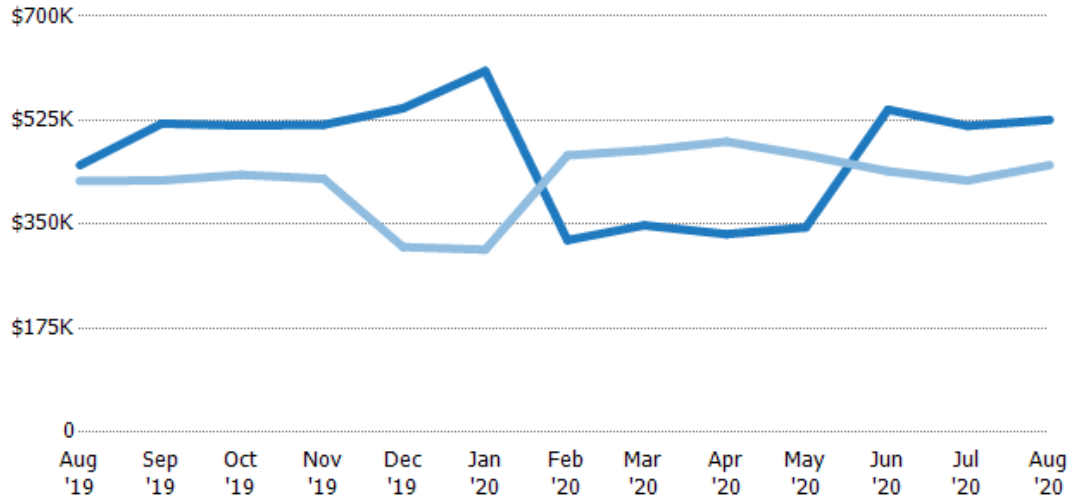
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Price	% Chg.
Aug '20	\$526K	16.9%
Aug '19	\$449K	6.3%
Aug '18	\$423K	-39.9%



Current Year	\$449K	\$520K	\$516K	\$517K	\$545K	\$608K	\$323K	\$348K	\$333K	\$345K	\$543K	\$516K	\$526K
Prior Year	\$423K	\$424K	\$433K	\$427K	\$312K	\$307K	\$466K	\$474K	\$489K	\$466K	\$439K	\$424K	\$449K
Percent Change from Prior Year	6%	23%	19%	21%	75%	98%	-31%	-27%	-32%	-26%	24%	22%	17%

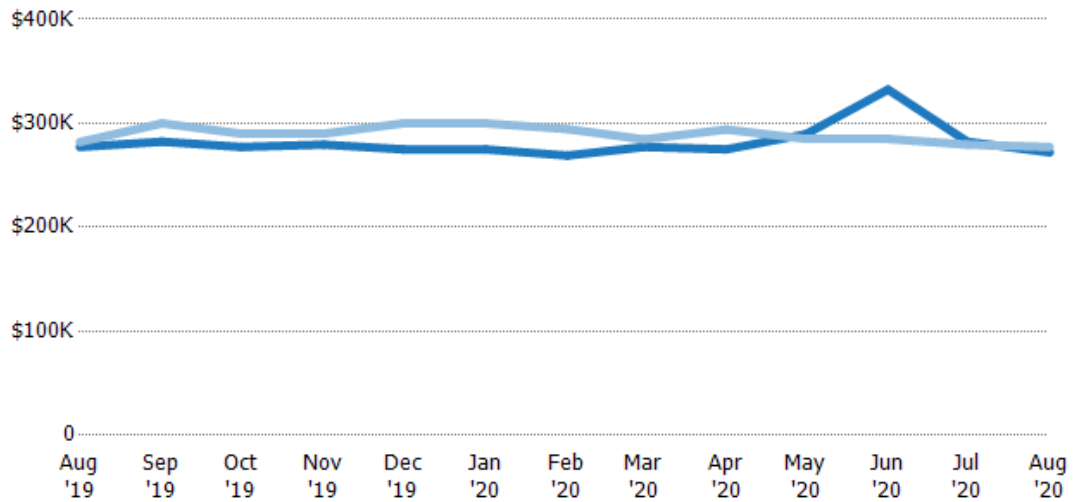
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Price	% Chg.
Aug '20	\$272K	-1.9%
Aug '19	\$277K	-1.7%
Aug '18	\$282K	-11.3%



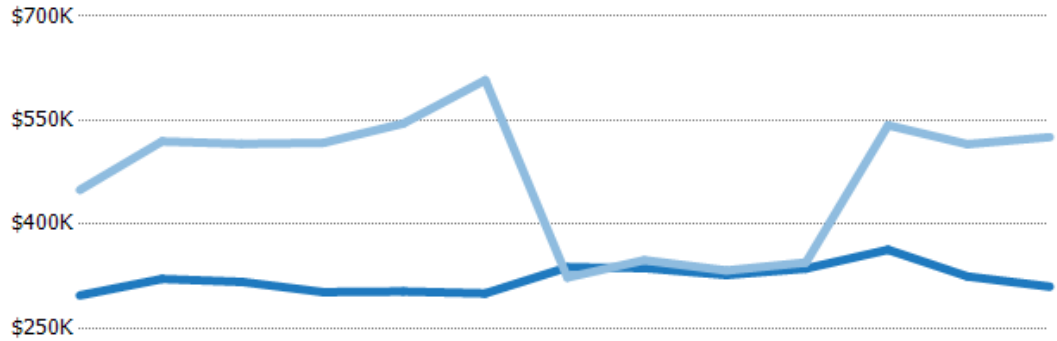
Current Year	\$277K	\$282K	\$277K	\$280K	\$275K	\$275K	\$269K	\$277K	\$275K	\$290K	\$332K	\$282K	\$272K
Prior Year	\$282K	\$300K	\$290K	\$290K	\$300K	\$300K	\$294K	\$285K	\$294K	\$285K	\$285K	\$280K	\$277K
Percent Change from Prior Year	-2%	-6%	-4%	-4%	-8%	-8%	-9%	-3%	-6%	2%	17%	1%	-2%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



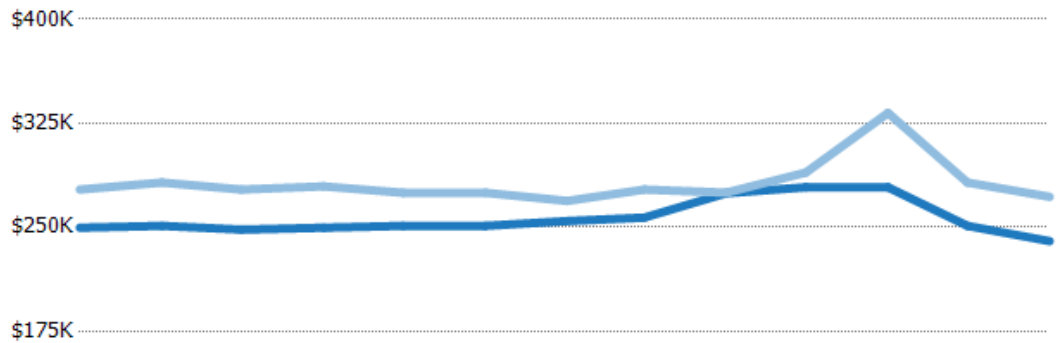
	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Avg Est Value	\$297K	\$321K	\$317K	\$302K	\$303K	\$300K	\$338K	\$337K	\$327K	\$336K	\$363K	\$325K	\$310K
Avg Listing Price	\$449K	\$520K	\$516K	\$517K	\$545K	\$608K	\$323K	\$348K	\$333K	\$345K	\$543K	\$516K	\$526K
Avg Listing Price as a % of Avg Est Value	151%	162%	163%	171%	180%	202%	96%	103%	102%	103%	149%	159%	170%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Median Est Value	\$250K	\$251K	\$248K	\$250K	\$251K	\$251K	\$255K	\$257K	\$275K	\$279K	\$279K	\$251K	\$240K
Median Listing Price	\$277K	\$282K	\$277K	\$280K	\$275K	\$275K	\$269K	\$277K	\$275K	\$290K	\$332K	\$282K	\$272K
Med Listing Price as a % of Med Est Value	111%	112%	112%	112%	110%	110%	106%	108%	100%	104%	119%	112%	113%

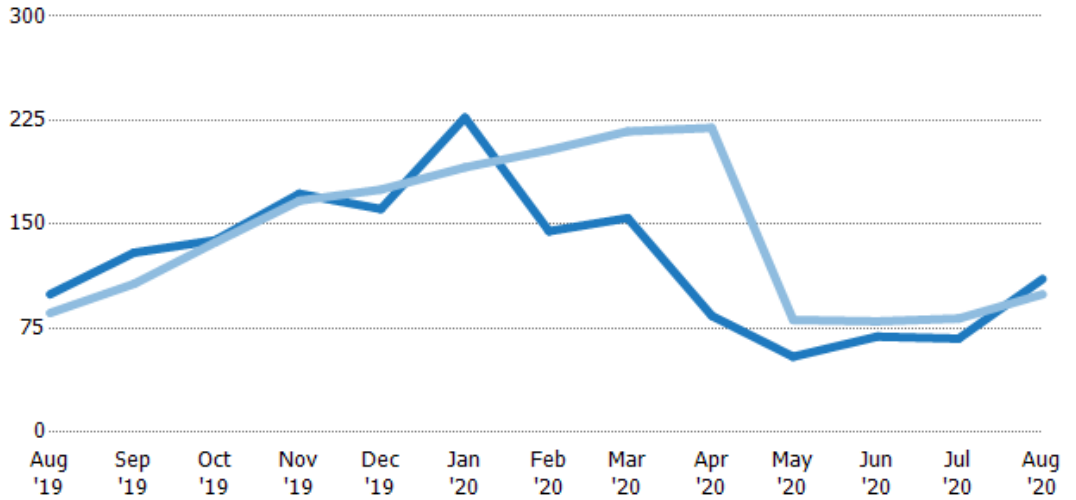
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Days	% Chg.
Aug '20	111	11.1%
Aug '19	100	15.7%
Aug '18	86	31.4%



	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Current Year	100	130	139	172	161	227	145	155	84	54.5	69	67.5	111
Prior Year	86	107	137	167	175	191	204	217	220	81	80	82	100
Percent Change from Prior Year	16%	21%	1%	3%	-8%	19%	-29%	-29%	-62%	-33%	-14%	-18%	11%

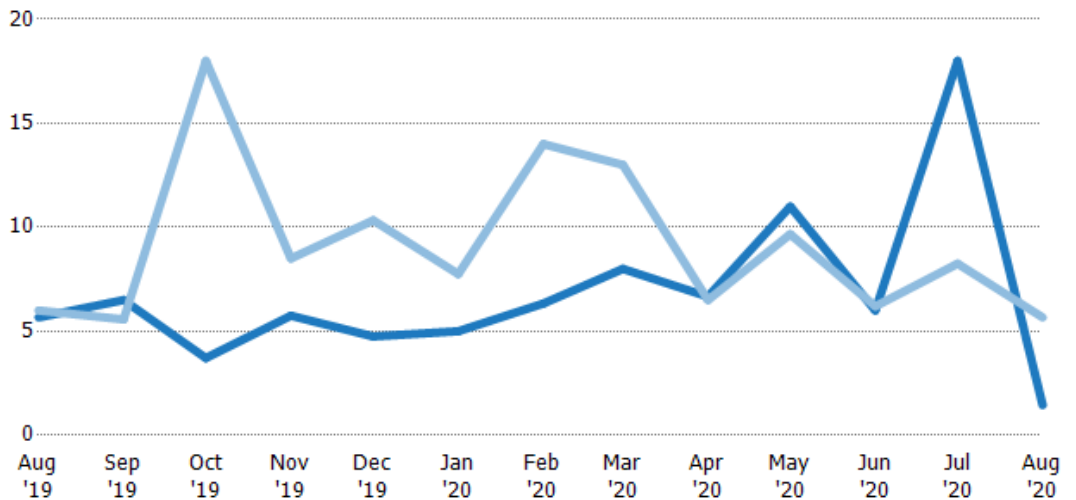
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Months	% Chg.
Aug '20	1.45	-74.3%
Aug '19	5.67	-5.6%
Aug '18	6	36.7%



	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Current Year	5.67	6.5	3.71	5.75	4.75	5	6.33	8	6.67	11	6	18	1.45
Prior Year	6	5.57	18	8.5	10.3	7.75	14	13	6.5	9.67	6.2	8.25	5.67
Percent Change from Prior Year	-6%	17%	-79%	-32%	-54%	-35%	-55%	-38%	3%	14%	-3%	118%	-74%

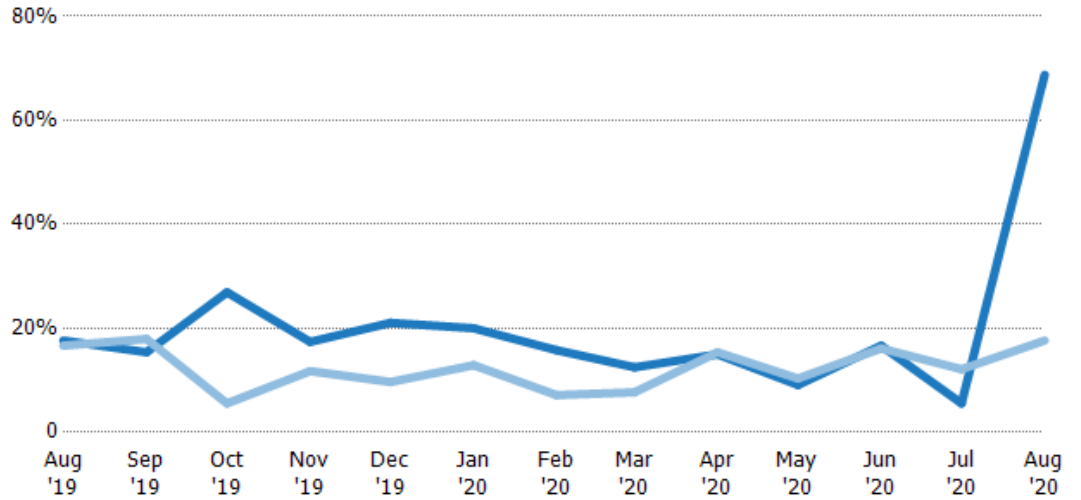
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Rate	Chg.
Aug '20	69%	-51.1%
Aug '19	18%	-1%
Aug '18	17%	-26.8%



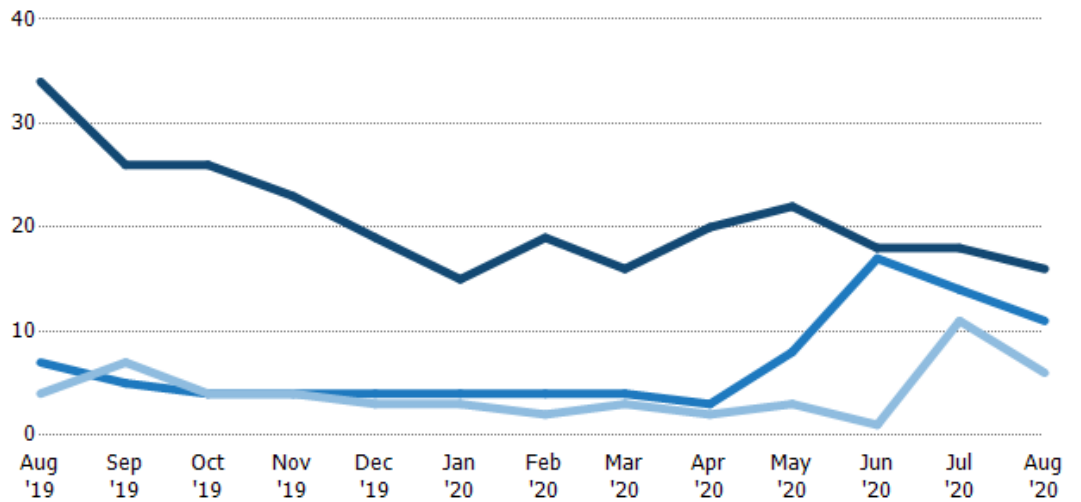
Current Year	18%	15%	27%	17%	21%	20%	16%	13%	15%	9%	17%	6%	69%
Prior Year	17%	18%	6%	12%	10%	13%	7%	8%	15%	10%	16%	12%	18%
Change from Prior Year	-1%	3%	-21%	-6%	-11%	-7%	-9%	-5%	0%	1%	-1%	7%	-51%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Active	34	26	26	23	19	15	19	16	20	22	18	18	16
Pending	7	5	4	4	4	4	4	4	3	8	17	14	11
Sold	4	7	4	4	3	3	2	3	2	3	1	11	6

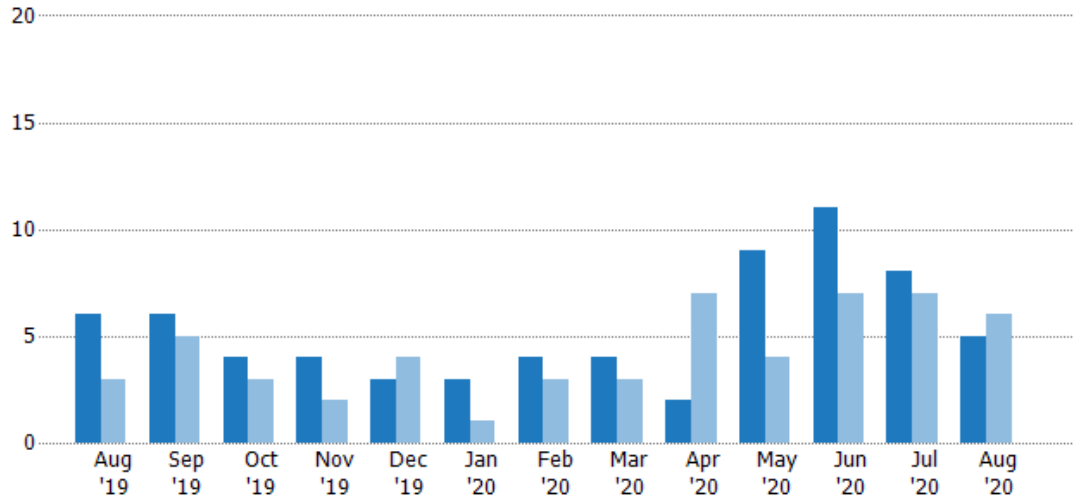
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Aug '20	5	-16.7%
Aug '19	6	100%
Aug '18	3	0%



Current Year	6	6	4	4	3	3	4	4	2	9	11	8	5
Prior Year	3	5	3	2	4	1	3	3	7	4	7	7	6
Percent Change from Prior Year	100%	20%	33%	100%	-25%	200%	33%	33%	-71%	125%	57%	14%	-17%

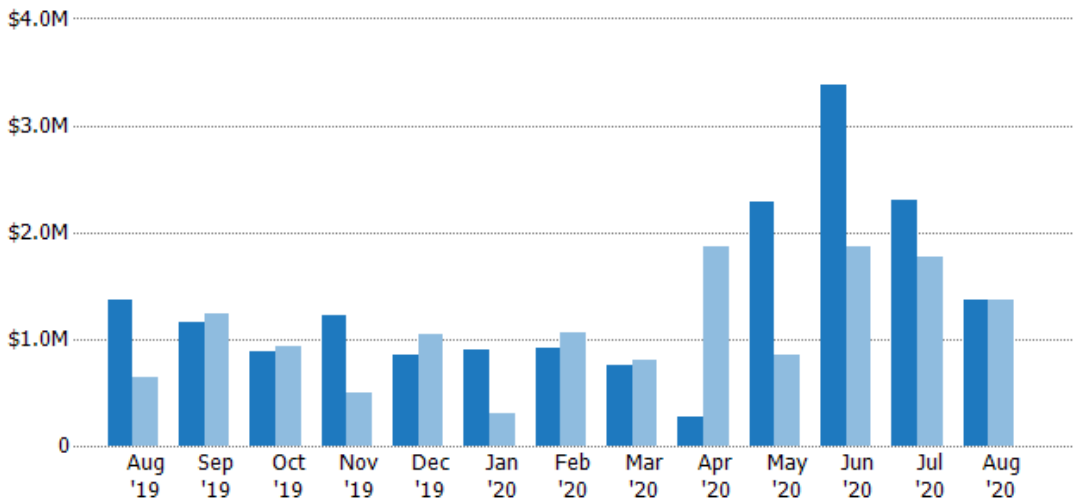
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Aug '20	\$1.37M	0.9%
Aug '19	\$1.36M	111.9%
Aug '18	\$641K	8.3%



Current Year	\$1.36M	\$1.16M	\$881K	\$1.21M	\$853K	\$893K	\$908K	\$750K	\$274K	\$2.29M	\$3.38M	\$2.3M	\$1.37M
Prior Year	\$641K	\$1.24M	\$934K	\$495K	\$1.04M	\$300K	\$1.05M	\$798K	\$1.87M	\$845K	\$1.87M	\$1.77M	\$1.36M
Percent Change from Prior Year	112%	-6%	-6%	145%	-18%	198%	-14%	-6%	-85%	171%	80%	30%	1%



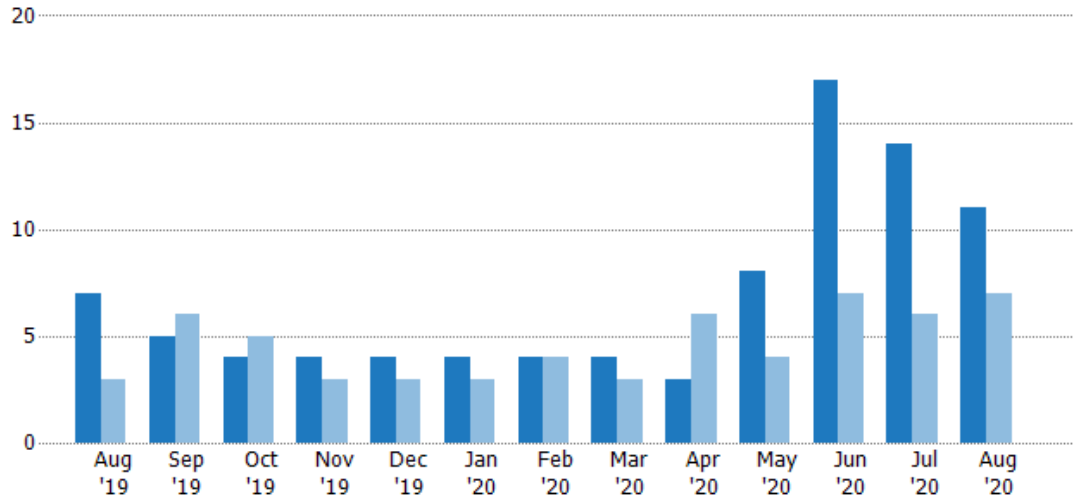
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Aug '20	11	57.1%
Aug '19	7	133.3%
Aug '18	3	33.3%



Current Year	7	5	4	4	4	4	4	4	3	8	17	14	11
Prior Year	3	6	5	3	3	3	4	3	6	4	7	6	7
Percent Change from Prior Year	133%	-17%	-20%	33%	33%	33%	0%	33%	-50%	100%	143%	133%	57%

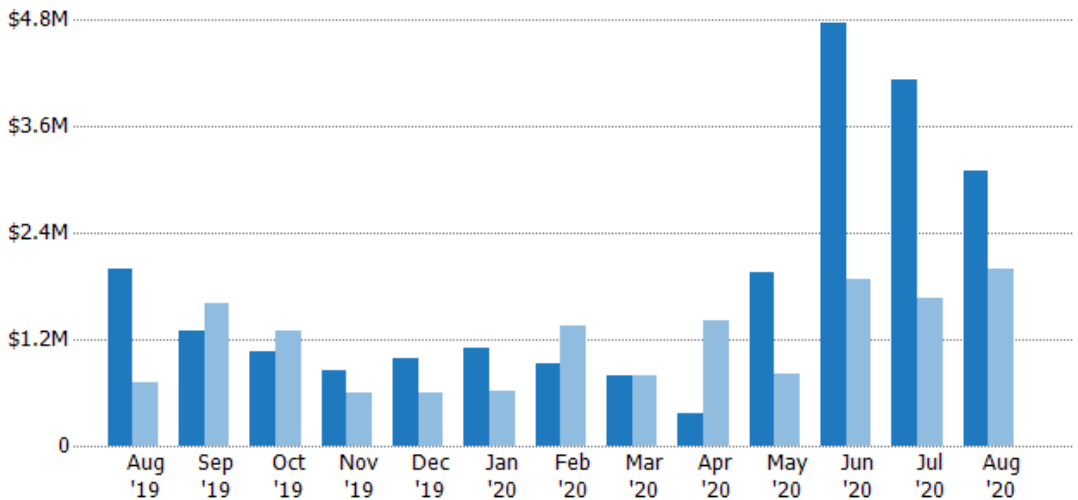
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Aug '20	\$3.1M	55.1%
Aug '19	\$2M	175.9%
Aug '18	\$724K	46.7%



Current Year	\$2M	\$1.3M	\$1.06M	\$856K	\$983K	\$1.11M	\$932K	\$794K	\$375K	\$1.95M	\$4.77M	\$4.13M	\$3.1M
Prior Year	\$724K	\$1.6M	\$1.3M	\$589K	\$589K	\$614K	\$1.35M	\$798K	\$1.42M	\$809K	\$1.87M	\$1.67M	\$2M
Percent Change from Prior Year	176%	-19%	-19%	45%	67%	80%	-31%	-1%	-74%	141%	155%	147%	55%

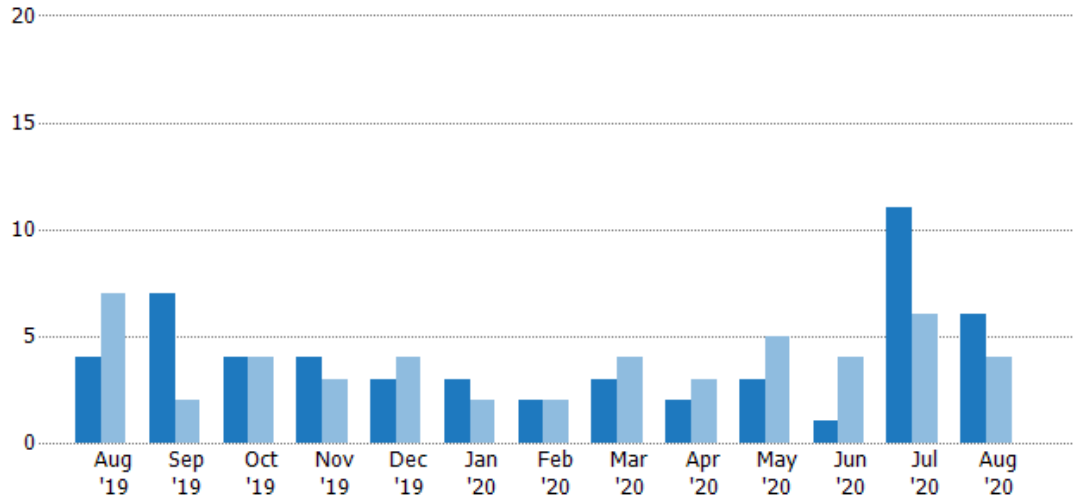
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Aug '20	6	50%
Aug '19	4	-42.9%
Aug '18	7	0%



Current Year	4	7	4	4	3	3	2	3	2	3	1	11	6
Prior Year	7	2	4	3	4	2	2	4	3	5	4	6	4
Percent Change from Prior Year	-43%	250%	0%	33%	-25%	50%	0%	-25%	-33%	-40%	-75%	83%	50%

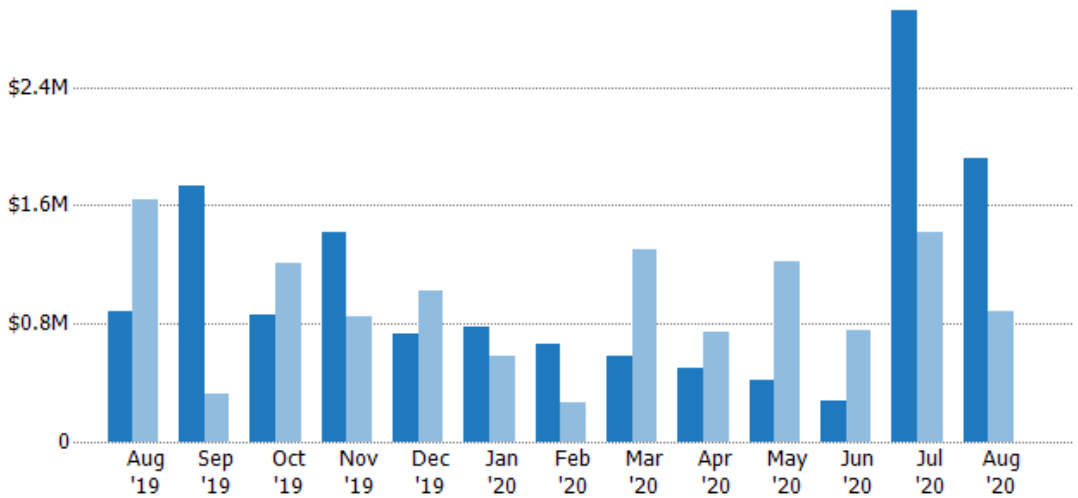
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Aug '20	\$1.91M	115.6%
Aug '19	\$887K	-46%
Aug '18	\$1.64M	-2%



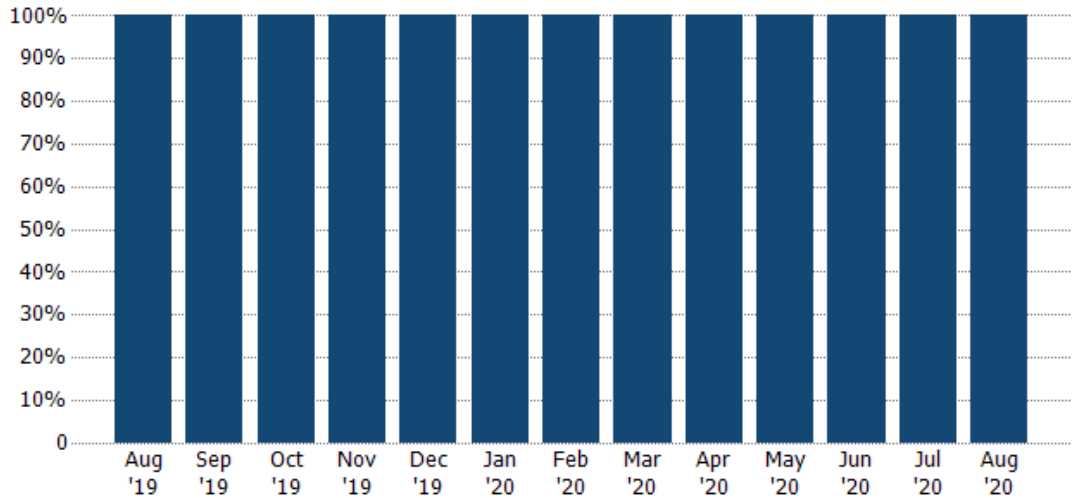
Current Year	\$887K	\$1.74M	\$861K	\$1.41M	\$729K	\$777K	\$661K	\$577K	\$503K	\$416K	\$275K	\$2.92M	\$1.91M
Prior Year	\$1.64M	\$326K	\$1.2M	\$844K	\$1.03M	\$583K	\$267K	\$1.3M	\$745K	\$1.22M	\$751K	\$1.41M	\$887K
Percent Change from Prior Year	-46%	433%	-29%	67%	-29%	33%	148%	-56%	-33%	-66%	-63%	107%	116%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



■ Single Family Residence

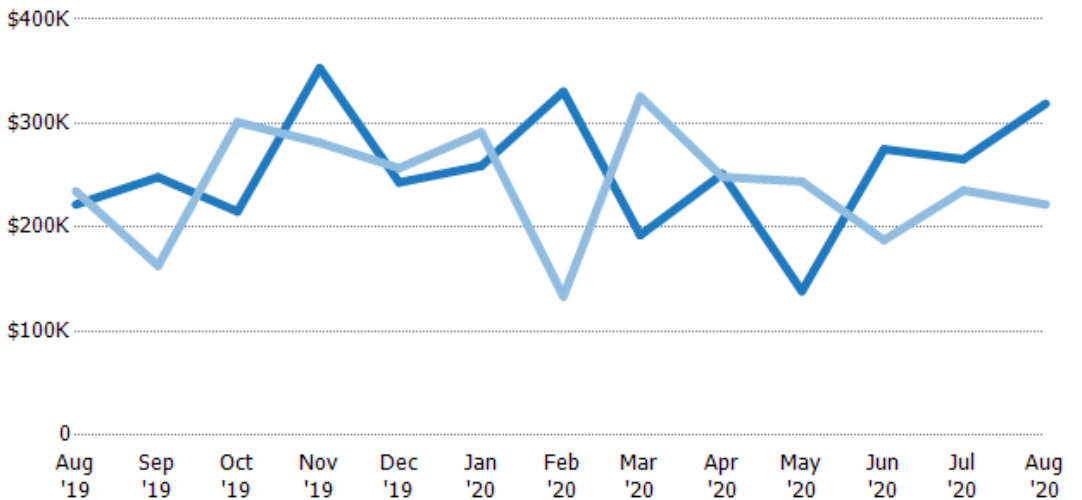
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



■ Current Year

■ Prior Year

Percent Change from Prior Year

Current Year	\$222K	\$248K	\$215K	\$353K	\$243K	\$259K	\$331K	\$192K	\$251K	\$139K	\$275K	\$265K	\$319K
Prior Year	\$235K	\$163K	\$301K	\$281K	\$257K	\$291K	\$134K	\$326K	\$248K	\$244K	\$188K	\$235K	\$222K
Percent Change from Prior Year	-5%	52%	-29%	26%	-5%	-11%	148%	-41%	1%	-43%	47%	13%	44%

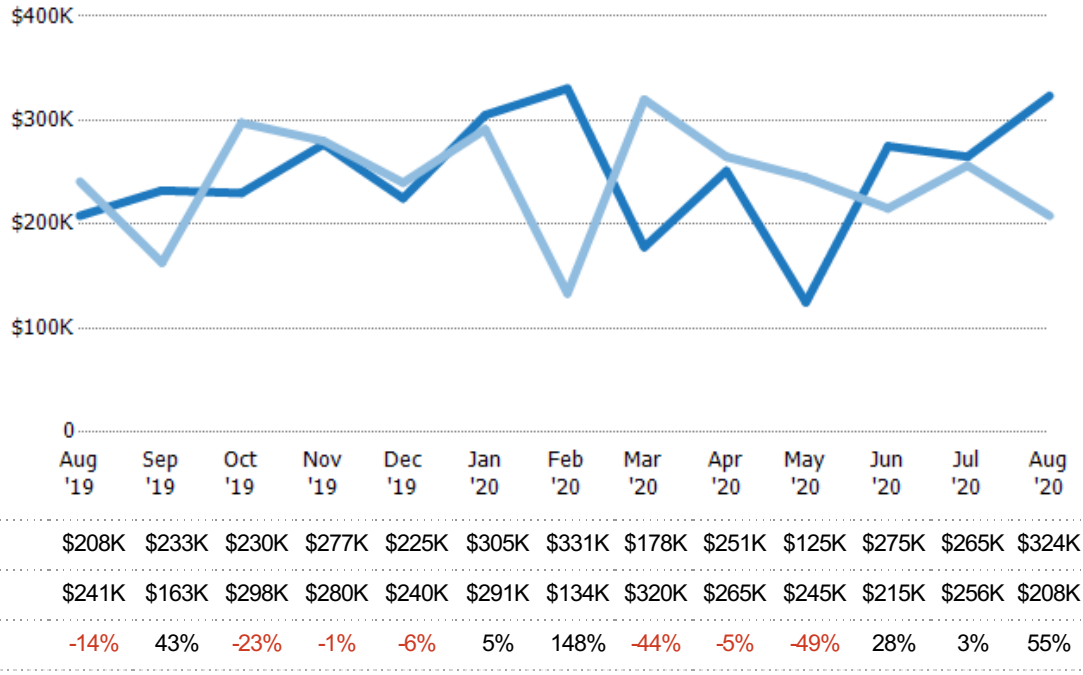
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Aug '20	\$324K	55.4%
Aug '19	\$208K	-13.6%
Aug '18	\$241K	-2.9%

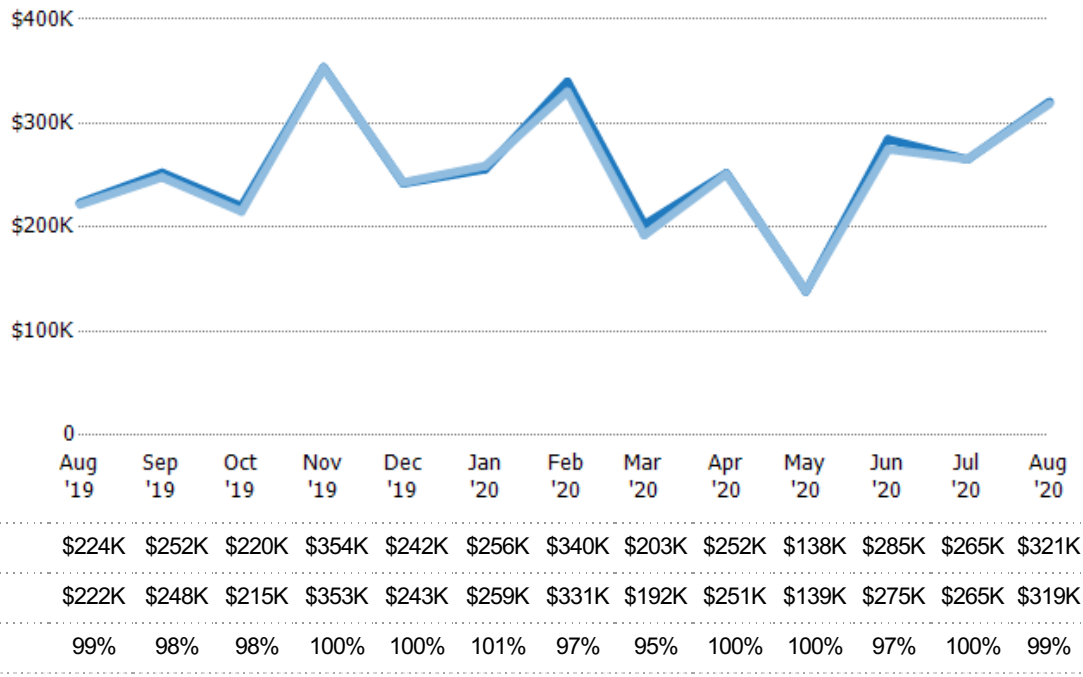


## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

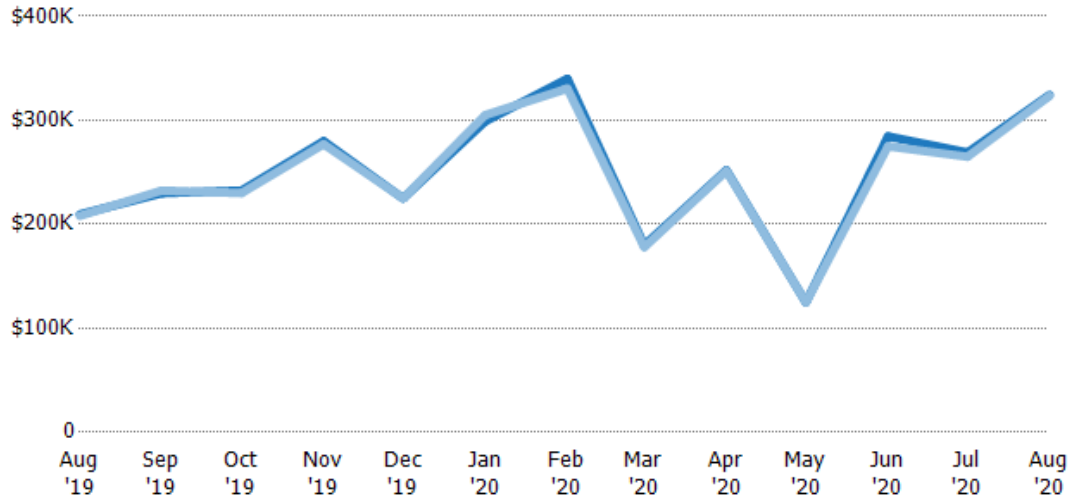


## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



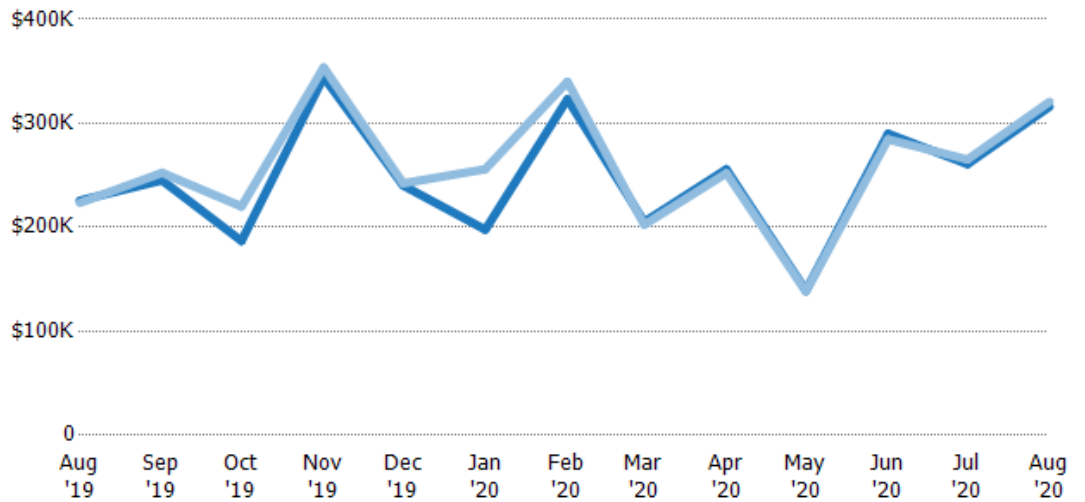
	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Median List Price	\$210K	\$230K	\$232K	\$280K	\$225K	\$299K	\$340K	\$180K	\$252K	\$125K	\$285K	\$269K	\$324K
Median Sales Price	\$208K	\$233K	\$230K	\$277K	\$225K	\$305K	\$331K	\$178K	\$251K	\$125K	\$275K	\$265K	\$324K
Med Sales Price as a % of Med List Price	99%	101%	99%	99%	100%	102%	97%	99%	100%	100%	97%	99%	100%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



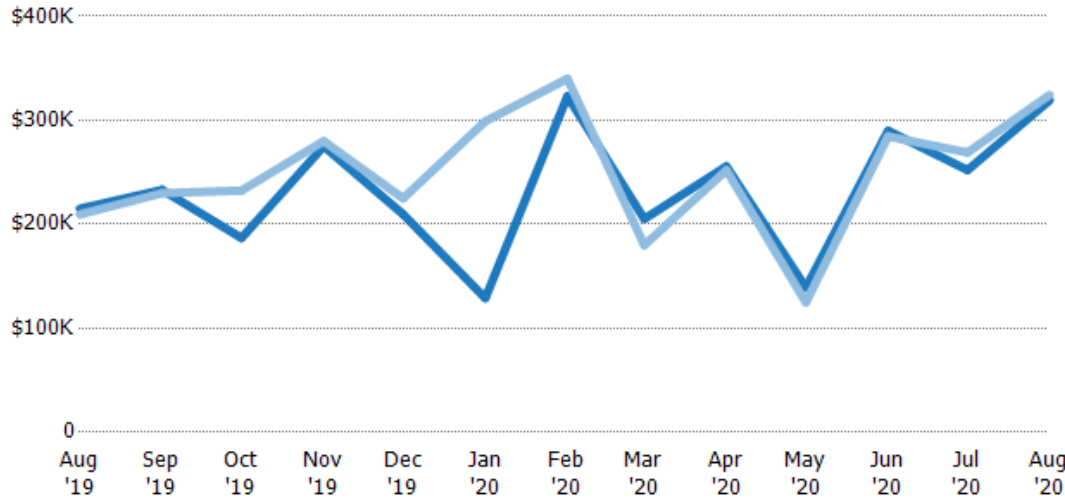
	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Avg Est Value	\$226K	\$245K	\$187K	\$344K	\$240K	\$198K	\$323K	\$205K	\$256K	\$139K	\$290K	\$261K	\$316K
Avg Sales Price	\$224K	\$252K	\$220K	\$354K	\$242K	\$256K	\$340K	\$203K	\$252K	\$138K	\$285K	\$265K	\$321K
Avg Sales Price as a % of Avg Est Value	99%	103%	118%	103%	101%	129%	105%	99%	99%	99%	98%	102%	101%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Median Est Value	\$215K	\$233K	\$187K	\$275K	\$210K	\$129K	\$323K	\$205K	\$256K	\$139K	\$290K	\$252K	\$319K
Median Sales Price	\$210K	\$230K	\$232K	\$280K	\$225K	\$299K	\$340K	\$180K	\$252K	\$125K	\$285K	\$269K	\$324K
Med Sales Price as a % of Med Est Value	97%	99%	124%	102%	107%	232%	105%	88%	99%	90%	98%	107%	102%