

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Aug 2020	Aug 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	16	15	+6.7%	107	126	-15.1%
New Listing Volume	\$4,786,600	\$2,765,900	+73.1%	\$22,677,650	\$23,779,639	-4.6%
Active Listing Count	41	90	-54.4%	N/A	N/A	
Active Listing Volume	\$10,876,600	\$18,716,939	-41.9%	N/A	N/A	
Average Listing Price	\$265,283	\$207,966	+27.6%	\$224,620	\$216,055	+4%
Median Listing Price	\$190,000	\$168,500	+12.8%	\$159,517	\$167,019	-4.5%
Median Days in RPR	77	105	-26.7%	137.39	164.88	-16.7%
Months of Inventory	2.9	6.4	-54.4%	5.3	9.9	-46.1%
Absorption Rate	34.15%	15.56%	+18.6%	18.76%	10.11%	+8.7%
Sales Activity Charts Metrics						
New Pending Sales Count	22	10	+120%	133	109	+22%
New Pending Sales Volume	\$5,259,150	\$2,373,100	+121.6%	\$25,386,201	\$19,183,500	+32.3%
Pending Sales Count	34	14	+142.9%	N/A	N/A	
Pending Sales Volume	\$7,741,050	\$3,925,400	+97.2%	N/A	N/A	
Closed Sales Count	17	16	+6.3%	85	88	-3.4%
Closed Sales Volume	\$3,512,368	\$2,515,634	+39.6%	\$15,306,252	\$14,263,509	+7.3%
Average Sales Price	\$206,610	\$157,227	+31.4%	\$180,074	\$162,085	+11.1%
Median Sales Price	\$172,500	\$156,500	+10.2%	\$157,507	\$155,657	+1.2%

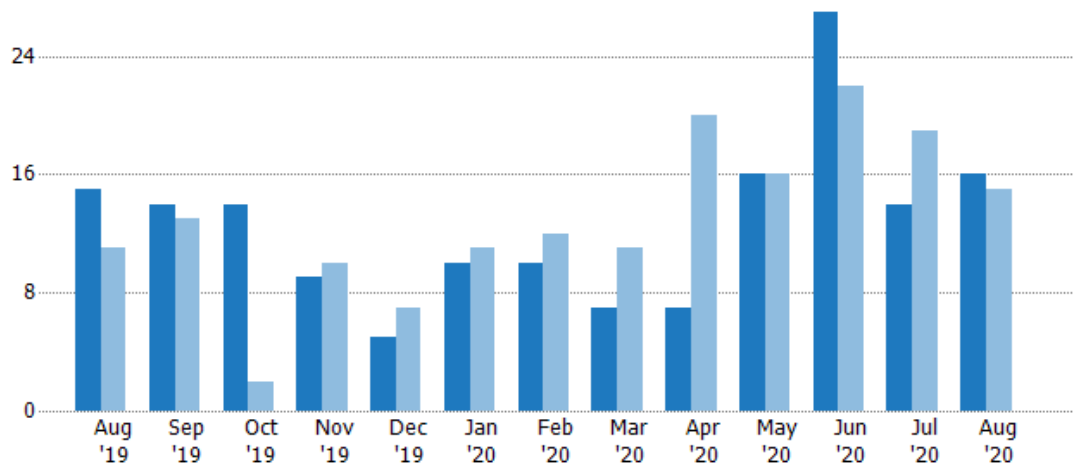
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Aug '20	16	6.7%
Aug '19	15	36.4%
Aug '18	11	27.3%



Current Year	15	14	14	9	5	10	10	7	7	16	27	14	16
Prior Year	11	13	2	10	7	11	12	11	20	16	22	19	15
Percent Change from Prior Year	36%	8%	600%	-10%	-29%	-9%	-17%	-36%	-65%	0%	23%	-26%	7%

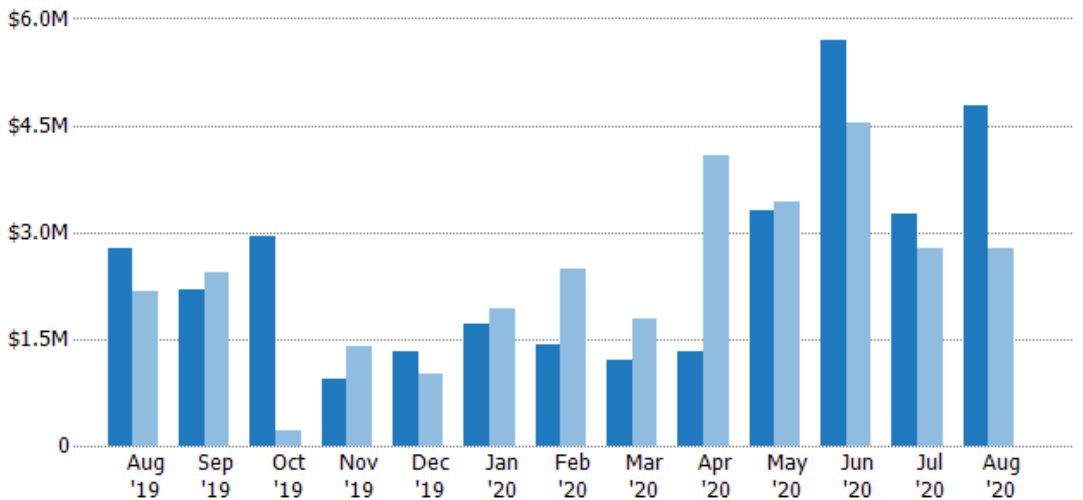
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Aug '20	\$4.79M	73.1%
Aug '19	\$2.77M	27.7%
Aug '18	\$2.17M	3.4%



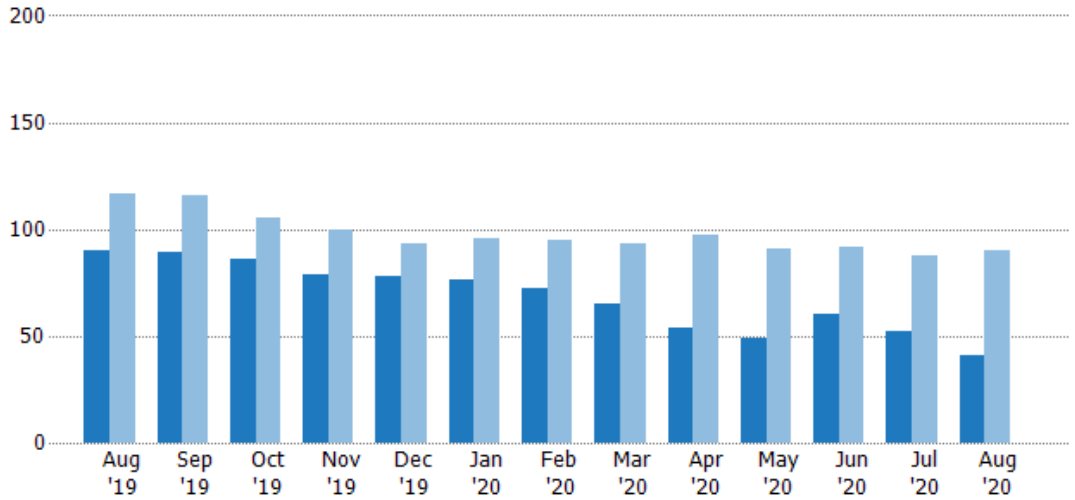
Current Year	\$2.77M	\$2.19M	\$2.95M	\$944K	\$1.32M	\$1.71M	\$1.42M	\$1.19M	\$1.32M	\$3.3M	\$5.69M	\$3.25M	\$4.79M
Prior Year	\$2.17M	\$2.43M	\$207K	\$1.39M	\$1,000K	\$1.93M	\$2.48M	\$1.78M	\$4.07M	\$3.43M	\$4.55M	\$2.78M	\$2.77M
Percent Change from Prior Year	28%	-10%	1,324%	-32%	32%	-11%	-43%	-33%	-67%	-4%	25%	17%	73%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



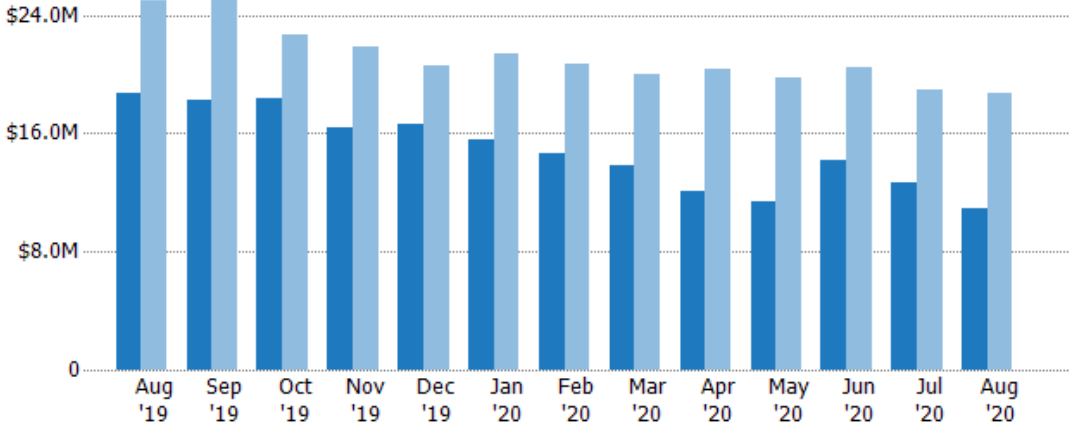
Month/Year	Count	% Chg.
Aug '20	41	-54.4%
Aug '19	90	-23.1%
Aug '18	117	-18.8%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Volume	% Chg.
Aug '20	\$10.9M	-41.9%
Aug '19	\$18.7M	-25.1%
Aug '18	\$25M	-10%

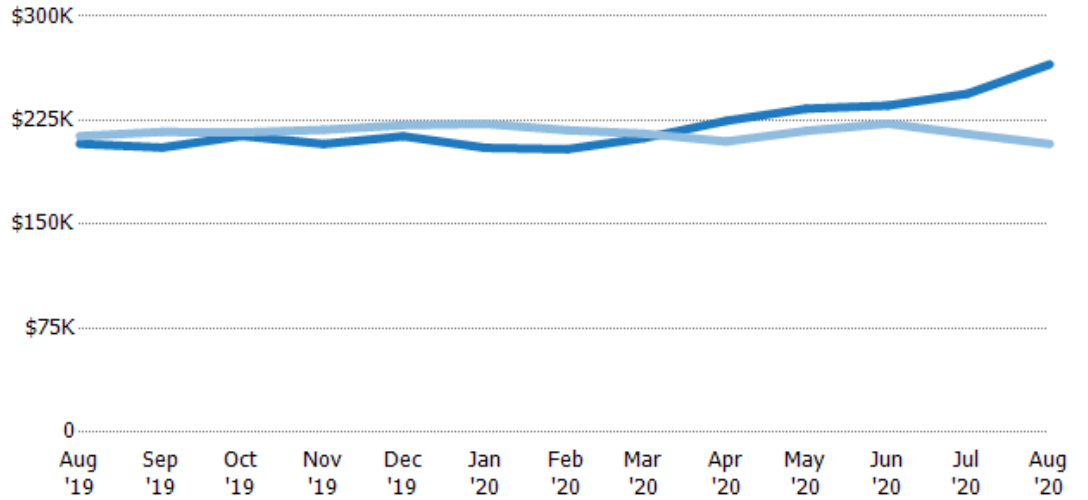
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Aug '20	\$265K	27.6%
Aug '19	\$208K	-2.6%
Aug '18	\$214K	10.8%



Current Year	\$208K	\$205K	\$214K	\$208K	\$213K	\$205K	\$204K	\$212K	\$225K	\$233K	\$236K	\$244K	\$265K
Prior Year	\$214K	\$217K	\$216K	\$218K	\$221K	\$222K	\$218K	\$215K	\$210K	\$217K	\$223K	\$215K	\$208K
Percent Change from Prior Year	-3%	-5%	-1%	-5%	-4%	-8%	-6%	-1%	7%	7%	6%	13%	28%

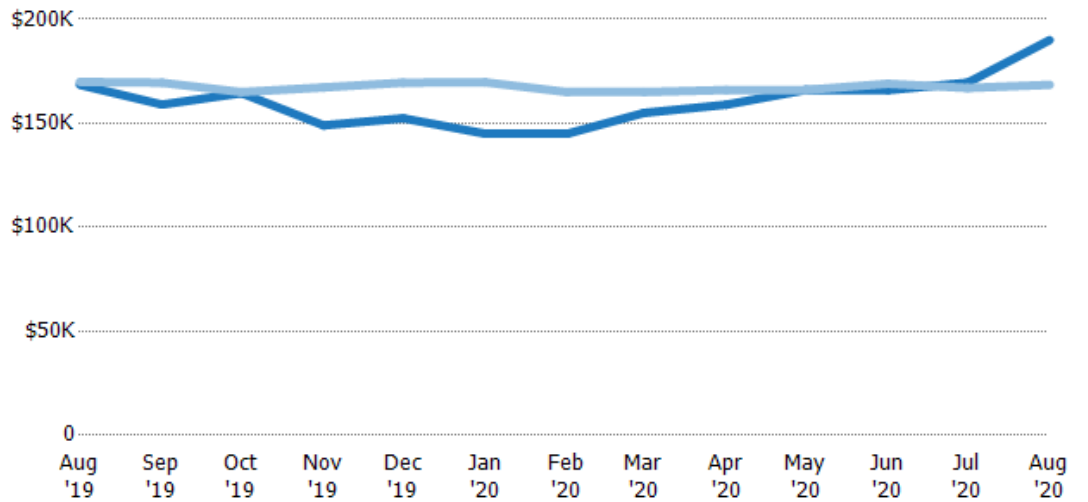
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Aug '20	\$190K	12.8%
Aug '19	\$169K	-0.8%
Aug '18	\$170K	-0.2%



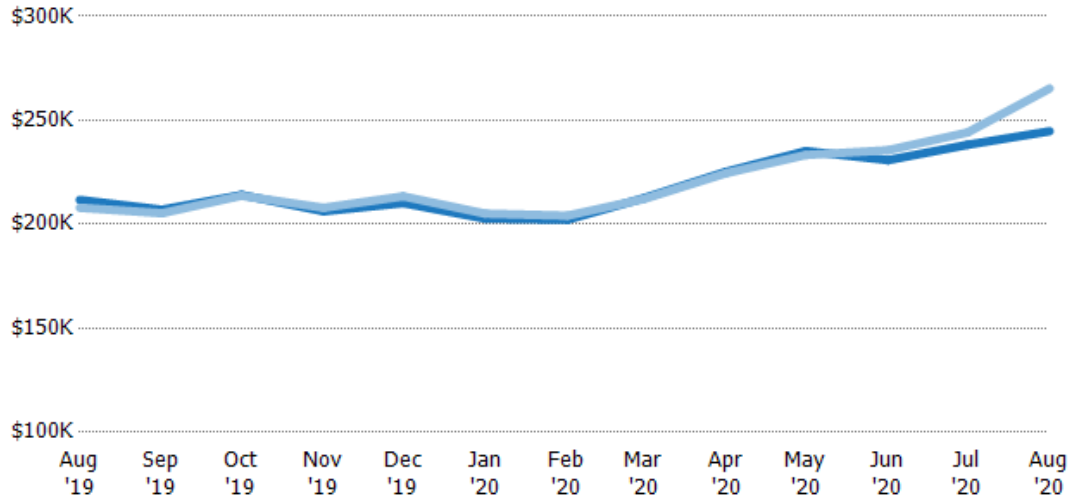
Current Year	\$169K	\$159K	\$165K	\$149K	\$152K	\$145K	\$145K	\$155K	\$159K	\$166K	\$166K	\$170K	\$190K
Prior Year	\$170K	\$170K	\$165K	\$167K	\$170K	\$170K	\$165K	\$165K	\$166K	\$166K	\$169K	\$167K	\$169K
Percent Change from Prior Year	-1%	-6%	0%	-11%	-10%	-15%	-12%	-6%	-4%	0%	-2%	1%	13%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



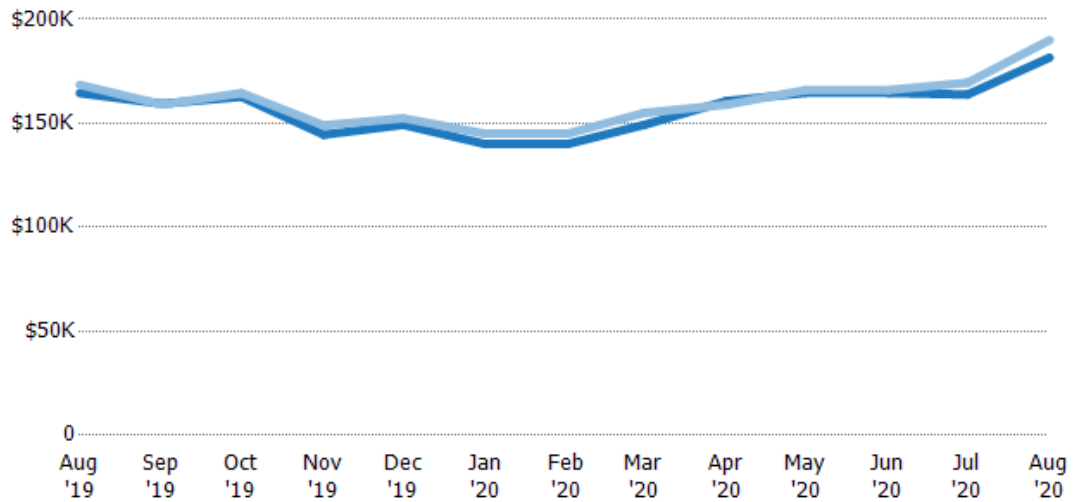
Avg Est Value	\$212K	\$207K	\$214K	\$206K	\$210K	\$203K	\$202K	\$213K	\$225K	\$235K	\$231K	\$238K	\$245K
Avg Listing Price	\$208K	\$205K	\$214K	\$208K	\$213K	\$205K	\$204K	\$212K	\$225K	\$233K	\$236K	\$244K	\$265K
Avg Listing Price as a % of Avg Est Value	98%	99%	100%	101%	102%	101%	101%	100%	100%	99%	102%	102%	108%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Median Est Value	\$164K	\$159K	\$163K	\$144K	\$149K	\$140K	\$140K	\$149K	\$161K	\$165K	\$165K	\$164K	\$182K
Median Listing Price	\$169K	\$159K	\$165K	\$149K	\$152K	\$145K	\$145K	\$155K	\$159K	\$166K	\$166K	\$170K	\$190K
Med Listing Price as a % of Med Est Value	102%	100%	101%	103%	102%	104%	104%	104%	99%	101%	101%	103%	105%

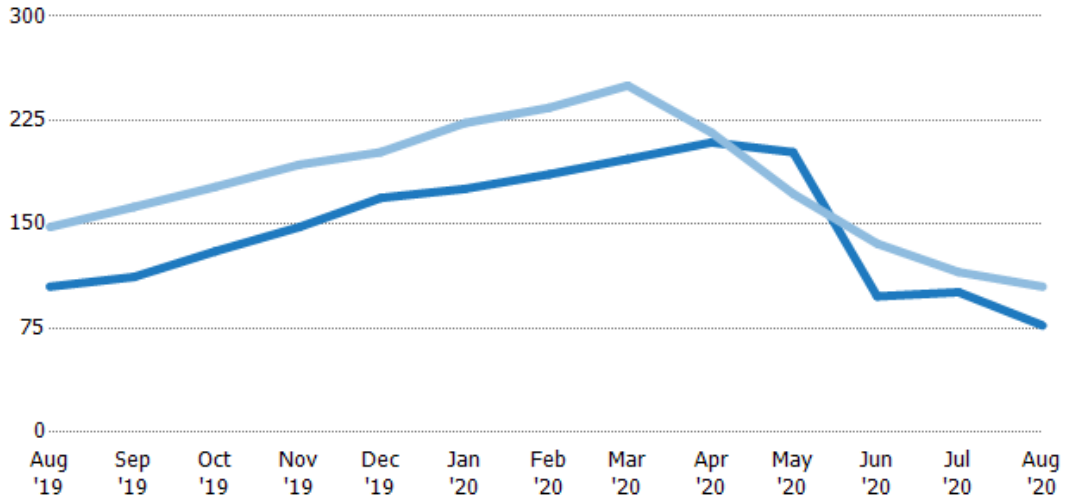
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Days	% Chg.
Aug '20	77	-26.7%
Aug '19	105	-29.1%
Aug '18	148	-15.5%



	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Current Year	105	112	131	148	169	176	186	197	209	202	98	101	77
Prior Year	148	163	177	193	202	223	234	250	216	172	136	116	105
Percent Change from Prior Year	-29%	-31%	-26%	-23%	-16%	-21%	-21%	-21%	-3%	17%	-28%	-13%	-27%

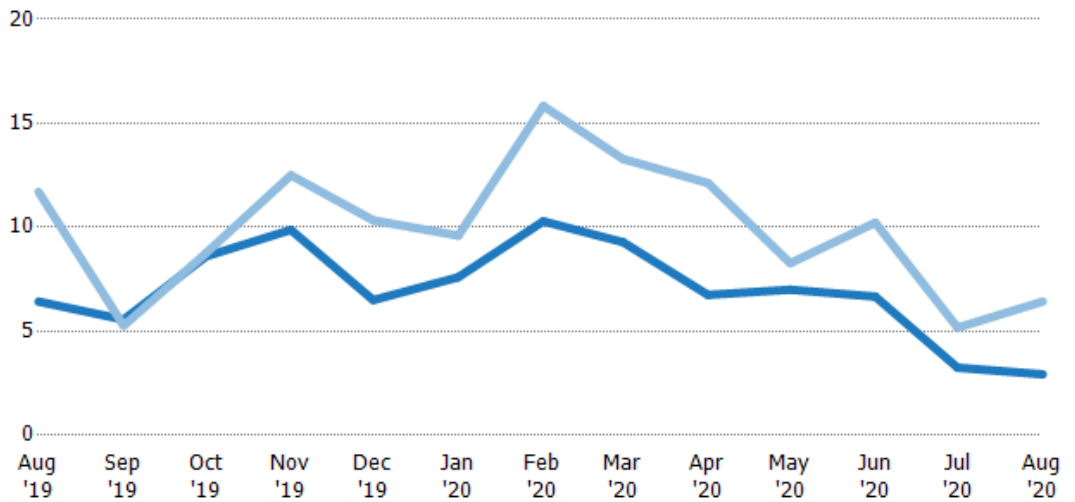
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Months	% Chg.
Aug '20	2.93	-54.4%
Aug '19	6.43	-45.1%
Aug '18	11.7	-37.5%



	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Current Year	6.43	5.56	8.6	9.88	6.5	7.6	10.3	9.29	6.75	7	6.67	3.25	2.93
Prior Year	11.7	5.27	8.75	12.5	10.3	9.6	15.8	13.3	12.1	8.27	10.2	5.18	6.43
Percent Change from Prior Year	-45%	5%	-2%	-21%	-37%	-21%	-35%	-30%	-44%	-15%	-35%	-37%	-54%

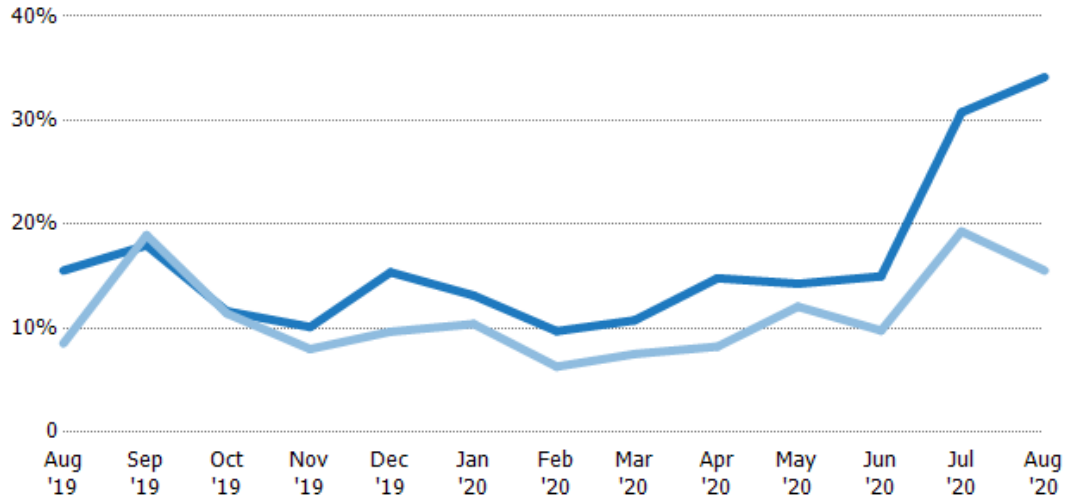
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Aug '20	34%	-18.6%
Aug '19	16%	-7%
Aug '18	9%	60.2%



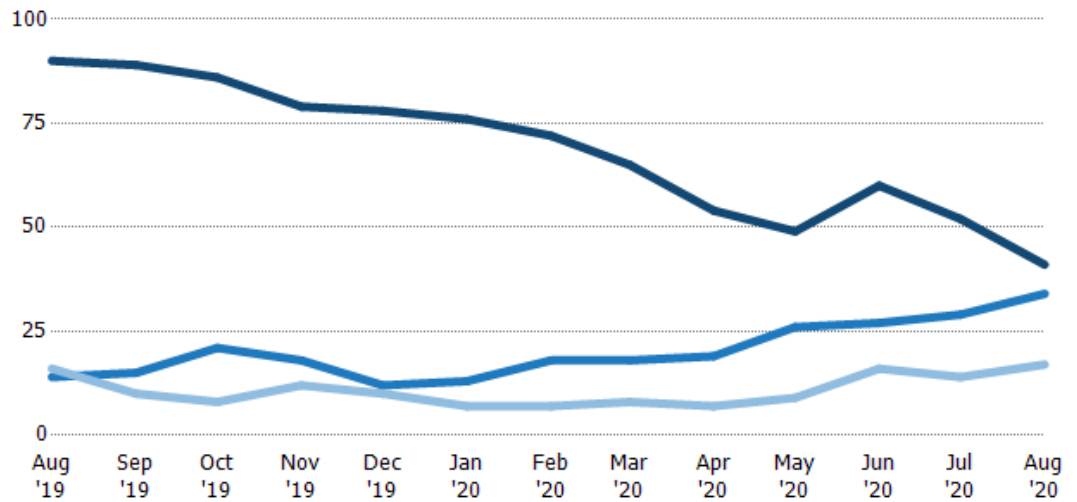
	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Current Year	16%	18%	12%	10%	15%	13%	10%	11%	15%	14%	15%	31%	34%
Prior Year	9%	19%	11%	8%	10%	10%	6%	8%	8%	12%	10%	19%	16%
Change from Prior Year	-7%	1%	0%	-2%	-6%	-3%	-3%	-3%	-7%	-2%	-5%	-11%	-19%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Active	90	89	86	79	78	76	72	65	54	49	60	52	41
Pending	14	15	21	18	12	13	18	18	19	26	27	29	34
Sold	16	10	8	12	10	7	7	8	7	9	16	14	17

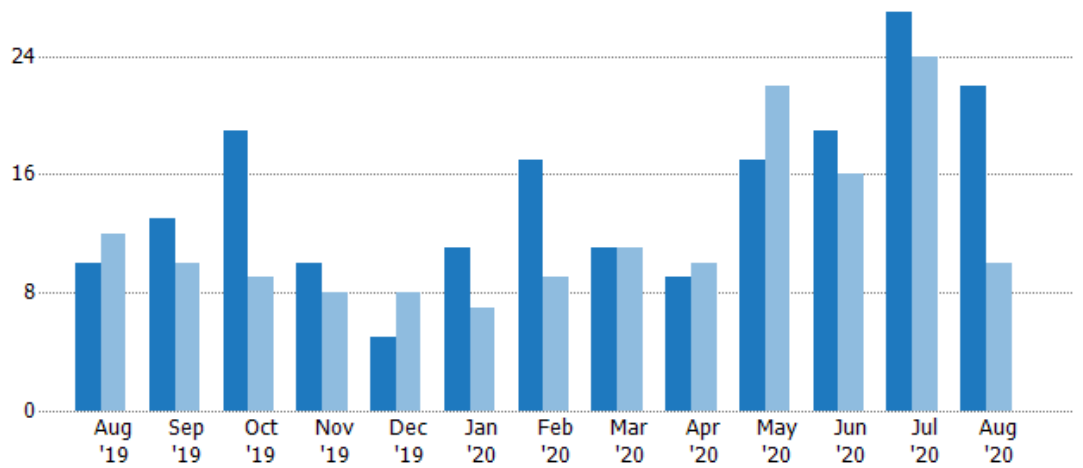
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Aug '20	22	120%
Aug '19	10	-16.7%
Aug '18	12	-25%



	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Current Year	10	13	19	10	5	11	17	11	9	17	19	27	22
Prior Year	12	10	9	8	8	7	9	11	10	22	16	24	10
Percent Change from Prior Year	-17%	30%	111%	25%	-38%	57%	89%	0%	-10%	-23%	19%	13%	120%

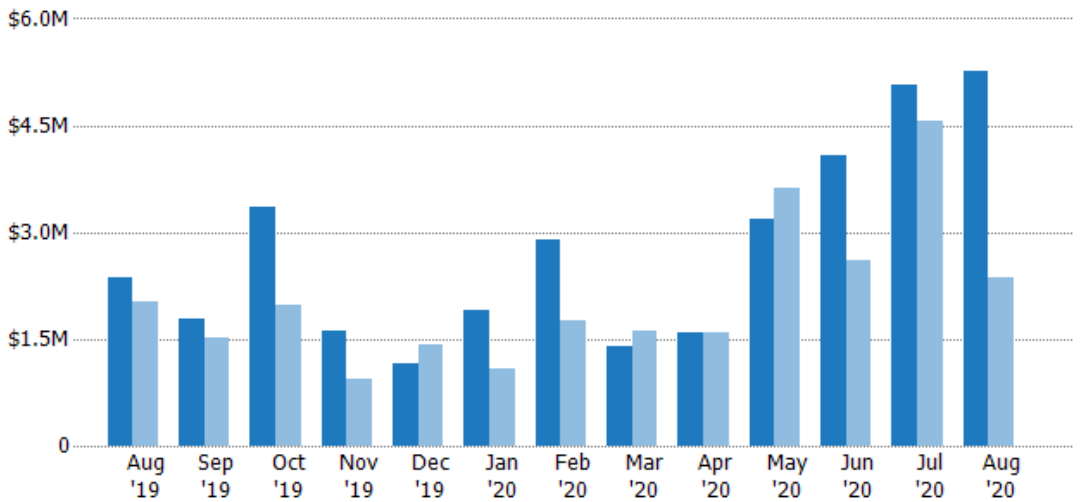
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Aug '20	\$5.26M	121.6%
Aug '19	\$2.37M	16.7%
Aug '18	\$2.03M	-42.5%



	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Current Year	\$2.37M	\$1.78M	\$3.36M	\$1.61M	\$1.14M	\$1.91M	\$2.89M	\$1.4M	\$1.59M	\$3.19M	\$4.09M	\$5.06M	\$5.26M
Prior Year	\$2.03M	\$1.53M	\$1.99M	\$949K	\$1.42M	\$1.08M	\$1.76M	\$1.61M	\$1.58M	\$3.62M	\$2.6M	\$4.55M	\$2.37M
Percent Change from Prior Year	17%	17%	69%	70%	-19%	76%	64%	-13%	1%	-12%	57%	11%	122%

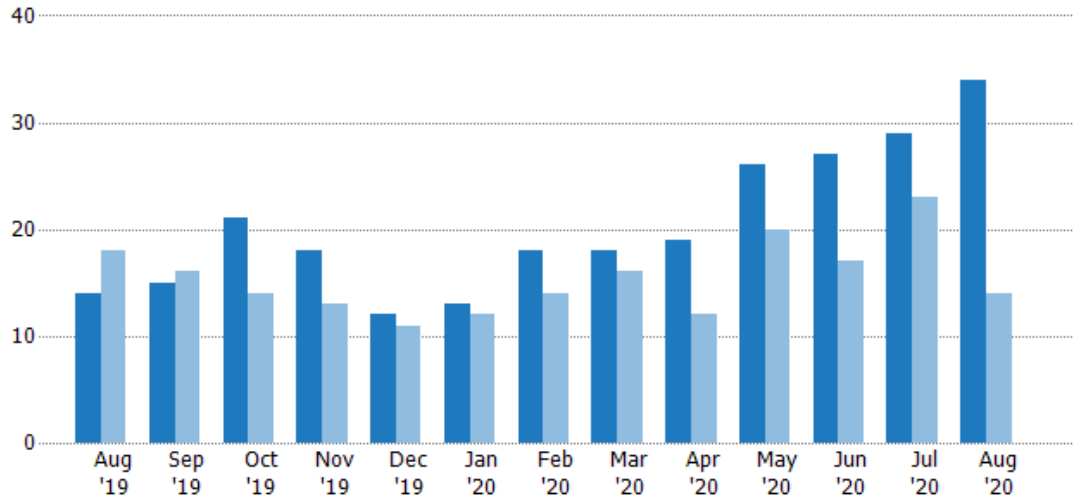
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Aug '20	34	142.9%
Aug '19	14	-22.2%
Aug '18	18	-22.2%



Current Year	14	15	21	18	12	13	18	18	19	26	27	29	34
Prior Year	18	16	14	13	11	12	14	16	12	20	17	23	14
Percent Change from Prior Year	-22%	-6%	50%	38%	9%	8%	29%	13%	58%	30%	59%	26%	143%

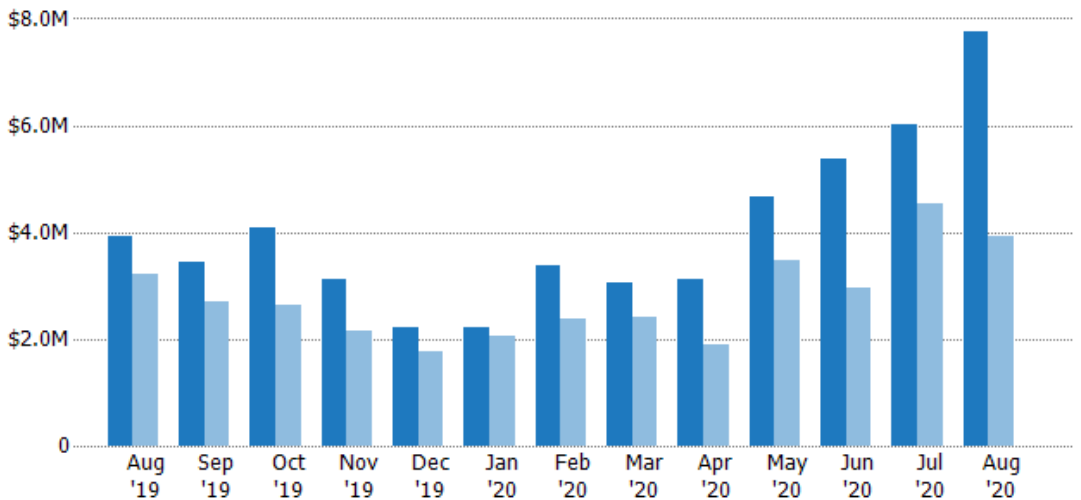
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Aug '20	\$7.74M	97.2%
Aug '19	\$3.93M	22.7%
Aug '18	\$3.2M	-38.4%



Current Year	\$3.93M	\$3.44M	\$4.09M	\$3.12M	\$2.22M	\$2.23M	\$3.39M	\$3.07M	\$3.13M	\$4.67M	\$5.37M	\$6.01M	\$7.74M
Prior Year	\$3.2M	\$2.69M	\$2.65M	\$2.17M	\$1.76M	\$2.06M	\$2.36M	\$2.41M	\$1.9M	\$3.47M	\$2.95M	\$4.55M	\$3.93M
Percent Change from Prior Year	23%	28%	54%	44%	26%	8%	43%	27%	65%	34%	82%	32%	97%

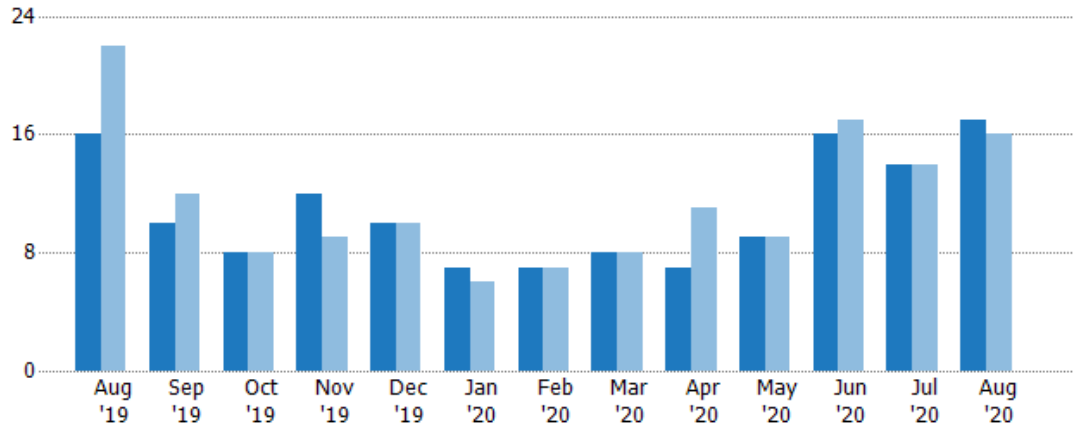
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Aug '20	17	6.3%
Aug '19	16	-27.3%
Aug '18	22	-40.9%



	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Current Year	16	10	8	12	10	7	7	8	7	9	16	14	17
Prior Year	22	12	8	9	10	6	7	8	11	9	17	14	16
Percent Change from Prior Year	-27%	-17%	0%	33%	0%	17%	0%	0%	-36%	0%	-6%	0%	6%

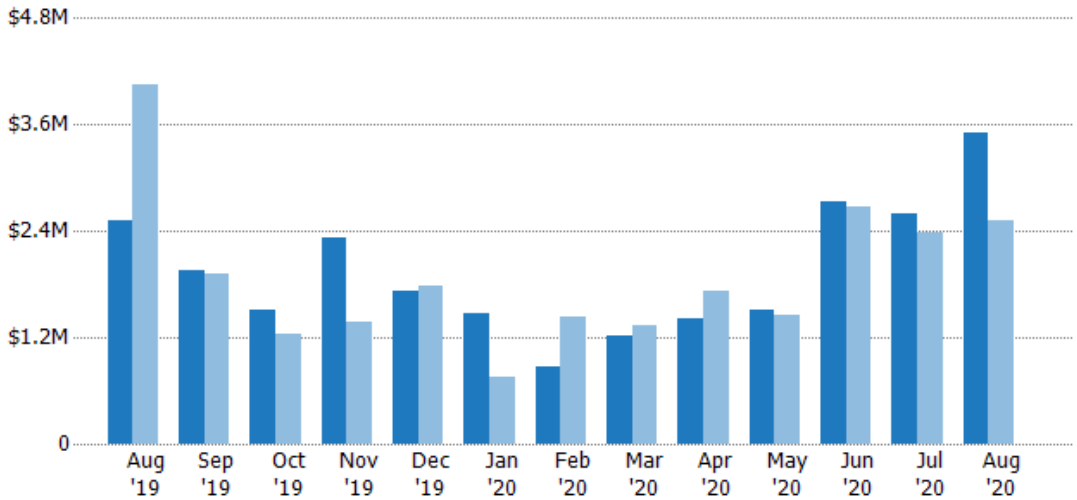
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Aug '20	\$3.51M	39.6%
Aug '19	\$2.52M	-38%
Aug '18	\$4.06M	-54%



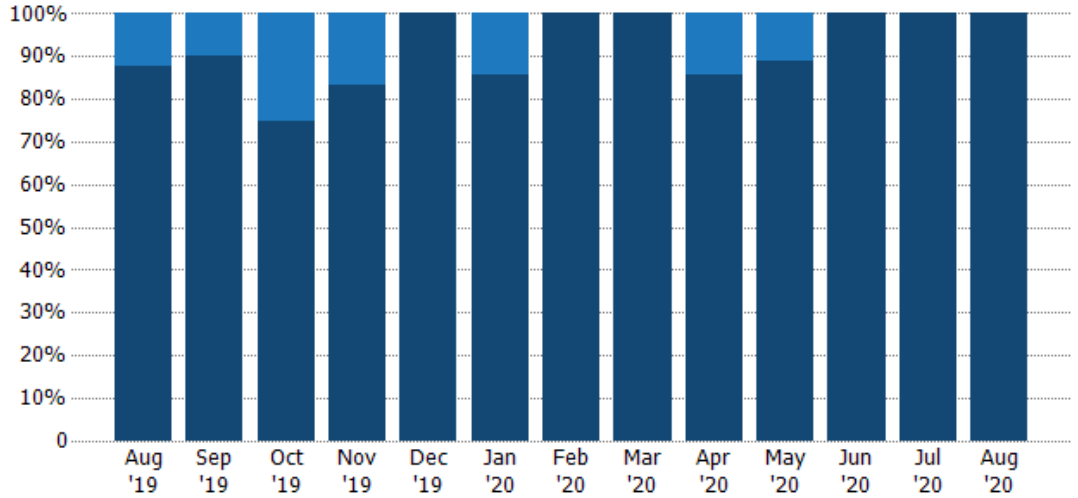
	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Current Year	\$2.52M	\$1.95M	\$1.5M	\$2.33M	\$1.72M	\$1.46M	\$865K	\$1.22M	\$1.42M	\$1.5M	\$2.73M	\$2.59M	\$3.51M
Prior Year	\$4.06M	\$1.92M	\$1.24M	\$1.38M	\$1.78M	\$750K	\$1.43M	\$1.34M	\$1.72M	\$1.46M	\$2.68M	\$2.38M	\$2.52M
Percent Change from Prior Year	-38%	1%	22%	69%	-3%	95%	-39%	-9%	-17%	3%	2%	9%	40%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



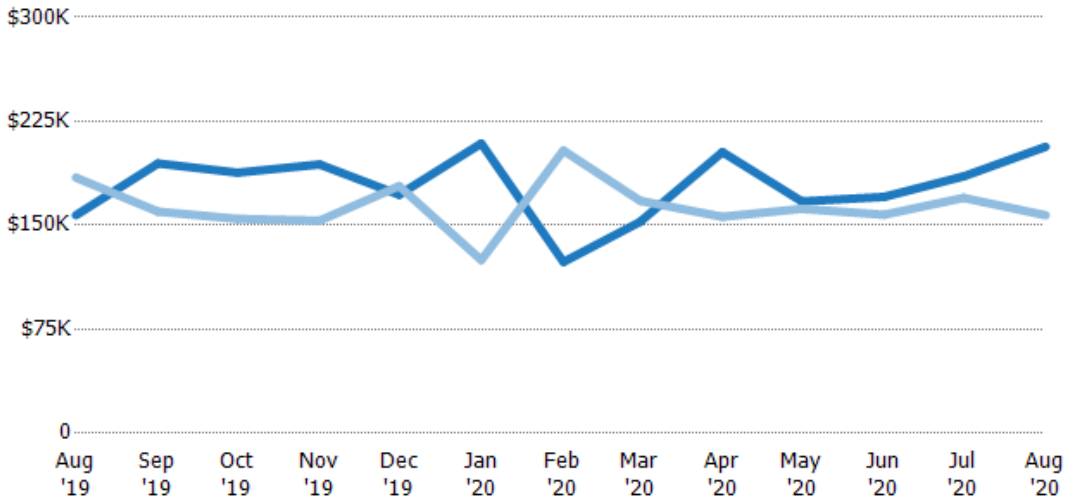
Property Type	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Condo/Townhouse	13%	10%	25%	17%	-	14%	-	-	14%	11%	-	-	-
Single Family Residence	88%	90%	75%	83%	100%	86%	100%	100%	86%	89%	100%	100%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Price	% Chg.
Aug '20	\$207K	31.4%
Aug '19	\$157K	-14.8%
Aug '18	\$184K	-22.2%

Property Type	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Current Year	\$157K	\$195K	\$188K	\$194K	\$172K	\$209K	\$124K	\$153K	\$203K	\$167K	\$170K	\$185K	\$207K
Prior Year	\$184K	\$160K	\$155K	\$153K	\$178K	\$125K	\$204K	\$168K	\$156K	\$162K	\$158K	\$170K	\$157K
Percent Change from Prior Year	-15%	22%	22%	26%	-3%	67%	-39%	-9%	30%	3%	8%	9%	31%

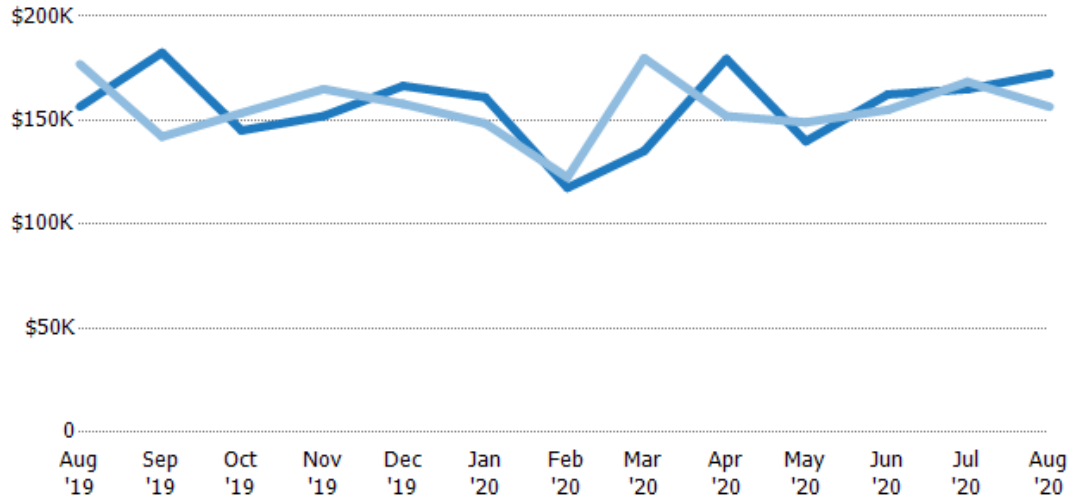
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Aug '20	\$173K	10.2%
Aug '19	\$157K	-11.6%
Aug '18	\$177K	-19.2%



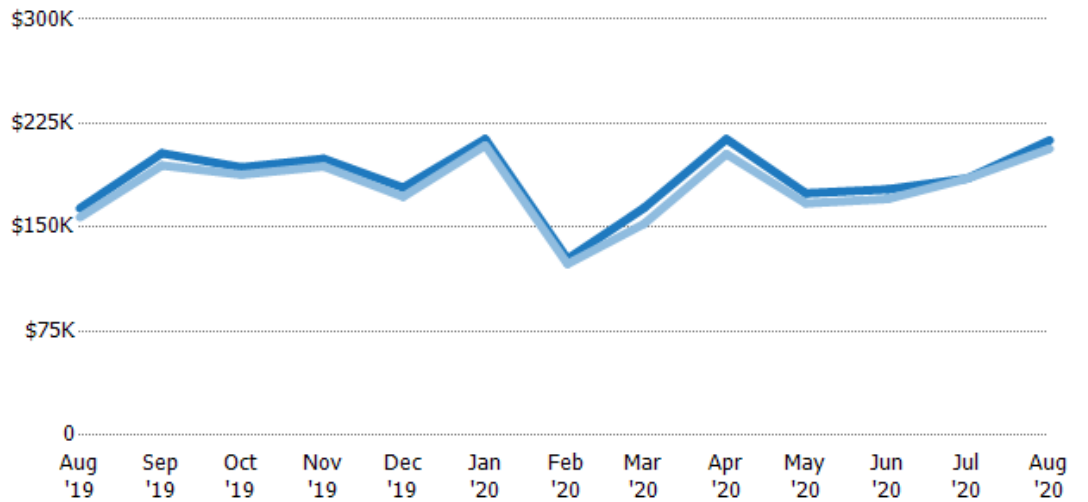
Current Year	\$157K	\$183K	\$145K	\$152K	\$167K	\$161K	\$118K	\$135K	\$180K	\$140K	\$162K	\$165K	\$173K
Prior Year	\$177K	\$142K	\$153K	\$165K	\$158K	\$149K	\$123K	\$180K	\$152K	\$149K	\$155K	\$168K	\$157K
Percent Change from Prior Year	-12%	28%	-5%	-8%	5%	8%	-4%	-25%	18%	-6%	5%	-2%	10%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



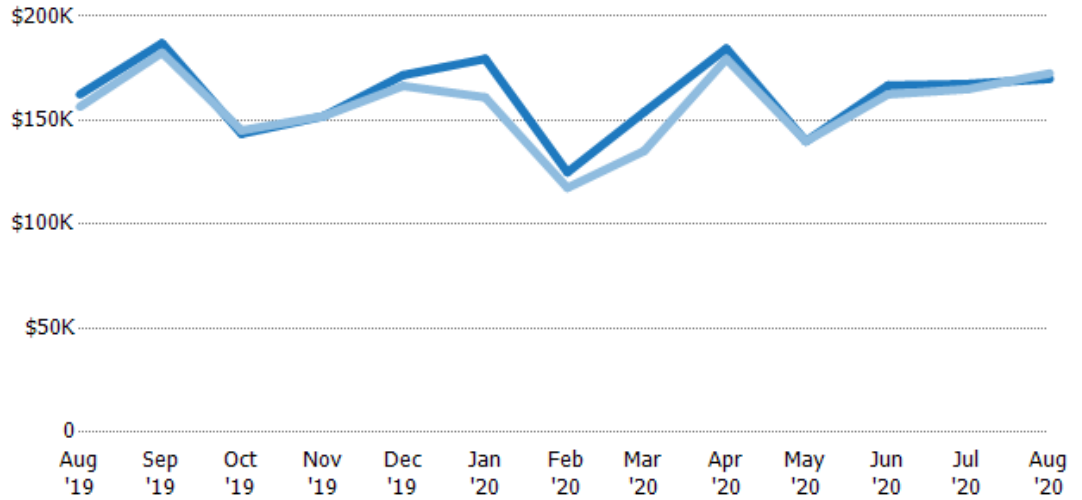
Avg List Price	\$164K	\$203K	\$193K	\$199K	\$179K	\$214K	\$127K	\$164K	\$214K	\$175K	\$177K	\$185K	\$213K
Avg Sales Price	\$157K	\$195K	\$188K	\$194K	\$172K	\$209K	\$124K	\$153K	\$203K	\$167K	\$170K	\$185K	\$207K
Avg Sales Price as a % of Avg List Price	96%	96%	97%	97%	96%	98%	97%	93%	95%	96%	96%	100%	97%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



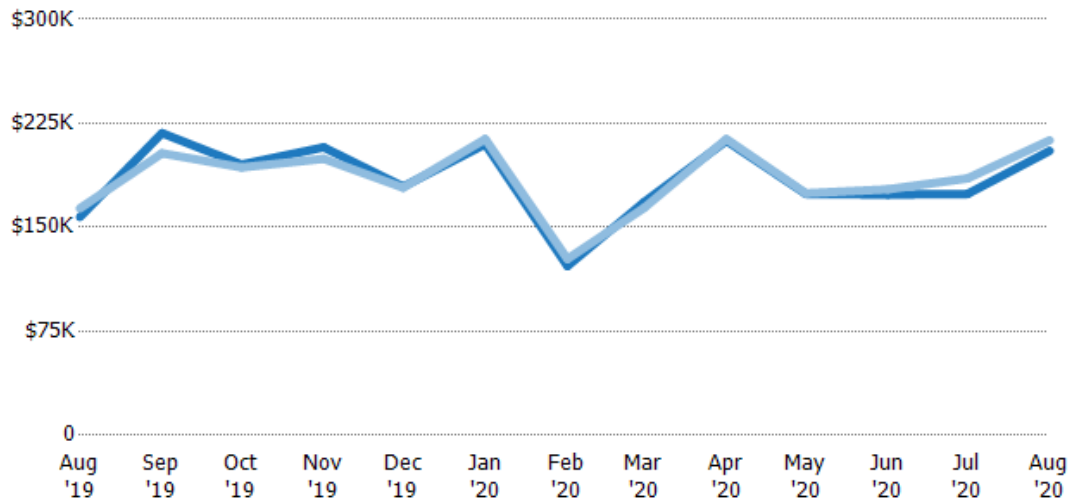
	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Median List Price	\$162K	\$187K	\$144K	\$152K	\$172K	\$180K	\$125K	\$154K	\$185K	\$140K	\$167K	\$167K	\$170K
Median Sales Price	\$157K	\$183K	\$145K	\$152K	\$167K	\$161K	\$118K	\$135K	\$180K	\$140K	\$162K	\$165K	\$173K
Med Sales Price as a % of Med List Price	96%	98%	101%	100%	97%	90%	94%	88%	97%	100%	97%	99%	102%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



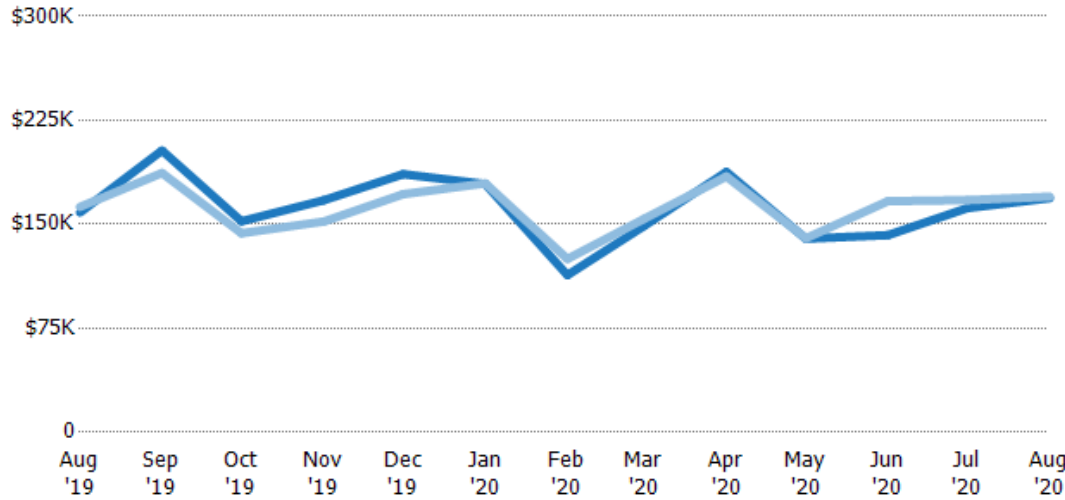
	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Avg Est Value	\$157K	\$218K	\$195K	\$208K	\$179K	\$210K	\$122K	\$168K	\$212K	\$174K	\$174K	\$174K	\$205K
Avg Sales Price	\$164K	\$203K	\$193K	\$199K	\$179K	\$214K	\$127K	\$164K	\$214K	\$175K	\$177K	\$185K	\$213K
Avg Sales Price as a % of Avg Est Value	104%	93%	99%	96%	100%	102%	104%	98%	101%	100%	102%	106%	104%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Median Est Value	\$158K	\$203K	\$152K	\$167K	\$186K	\$179K	\$113K	\$149K	\$188K	\$140K	\$142K	\$162K	\$169K
Median Sales Price	\$162K	\$187K	\$144K	\$152K	\$172K	\$180K	\$125K	\$154K	\$185K	\$140K	\$167K	\$167K	\$170K
Med Sales Price as a % of Med Est Value	103%	92%	94%	91%	92%	100%	110%	103%	98%	100%	117%	104%	101%