

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Aug 2020	Aug 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	26	31	-16.1%	132	171	-22.8%
New Listing Volume	\$6,739,600	\$6,585,200	+2.3%	\$30,615,700	\$33,749,800	-9.3%
Active Listing Count	24	92	-73.9%	N/A	N/A	
Active Listing Volume	\$7,725,400	\$20,213,000	-61.8%	N/A	N/A	
Average Listing Price	\$321,892	\$219,707	+46.5%	\$250,828	\$208,175	+20.5%
Median Listing Price	\$252,000	\$189,700	+32.8%	\$220,781	\$181,851	+21.4%
Median Days in RPR	38.5	79	-51.3%	76.76	122.14	-37.2%
Months of Inventory	0.9	4.6	-80.7%	3.2	7.3	-56%
Absorption Rate	112.5%	21.74%	+90.8%	31.36%	13.78%	+17.6%
Sales Activity Charts Metrics						
New Pending Sales Count	25	19	+31.6%	161	154	+4.5%
New Pending Sales Volume	\$5,961,400	\$3,784,900	+57.5%	\$35,087,650	\$27,952,400	+25.5%
Pending Sales Count	40	20	+100%	N/A	N/A	
Pending Sales Volume	\$9,117,050	\$4,057,900	+124.7%	N/A	N/A	
Closed Sales Count	21	19	+10.5%	125	111	+12.6%
Closed Sales Volume	\$4,658,900	\$3,848,400	+21.1%	\$25,668,229	\$20,216,210	+27%
Average Sales Price	\$221,852	\$202,547	+9.5%	\$205,346	\$182,128	+12.7%
Median Sales Price	\$210,000	\$198,500	+5.8%	\$196,752	\$176,734	+11.3%

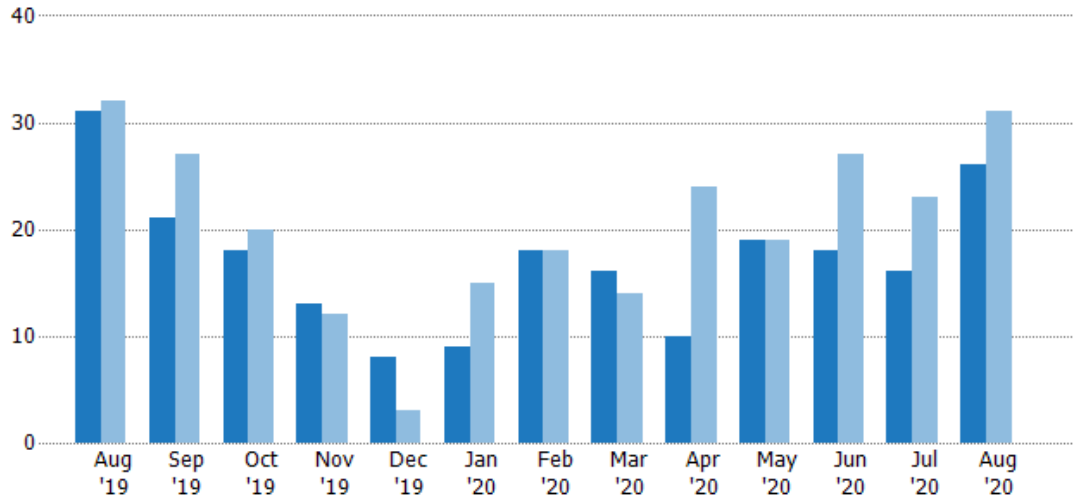
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Aug '20	26	-16.1%
Aug '19	31	-3.1%
Aug '18	32	-46.9%



Current Year	31	21	18	13	8	9	18	16	10	19	18	16	26
Prior Year	32	27	20	12	3	15	18	14	24	19	27	23	31
Percent Change from Prior Year	-3%	-22%	-10%	8%	167%	-40%	0%	14%	-58%	0%	-33%	-30%	-16%

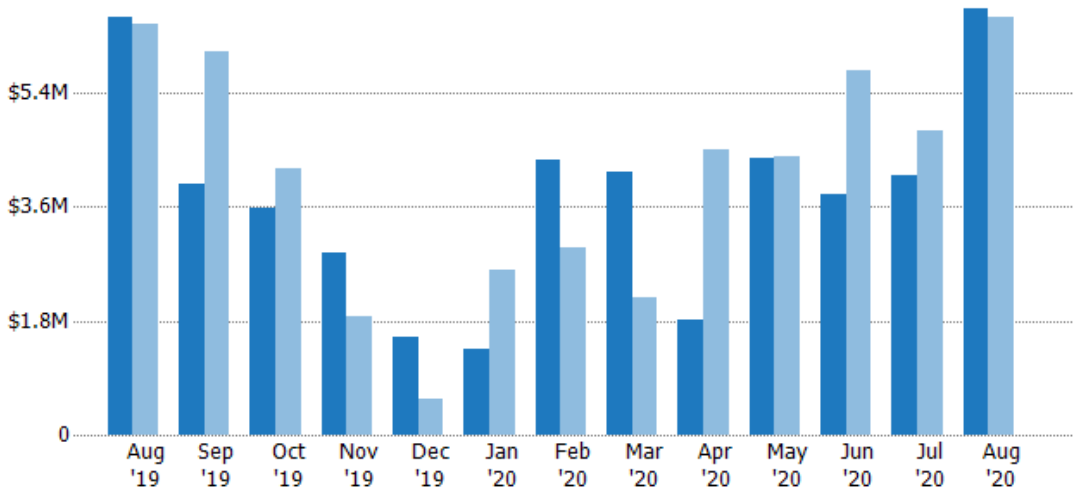
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Aug '20	\$6.74M	2.3%
Aug '19	\$6.59M	1.7%
Aug '18	\$6.47M	-55%



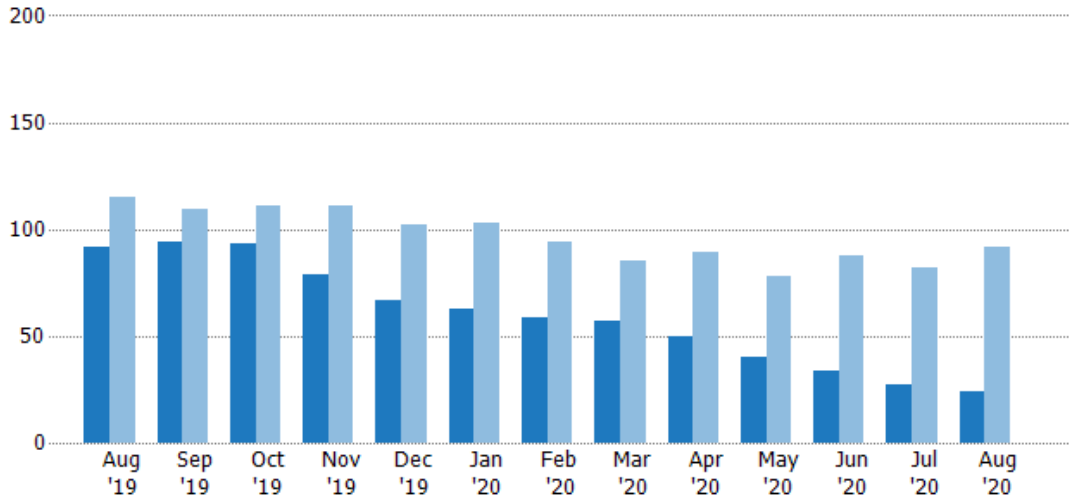
Current Year	\$6.59M	\$3.95M	\$3.57M	\$2.86M	\$1.54M	\$1.34M	\$4.34M	\$4.14M	\$1.8M	\$4.37M	\$3.79M	\$4.1M	\$6.74M
Prior Year	\$6.47M	\$6.05M	\$4.21M	\$1.86M	\$571K	\$2.6M	\$2.95M	\$2.17M	\$4.49M	\$4.4M	\$5.76M	\$4.8M	\$6.59M
Percent Change from Prior Year	2%	-35%	-15%	54%	169%	-48%	47%	91%	-60%	-1%	-34%	-15%	2%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



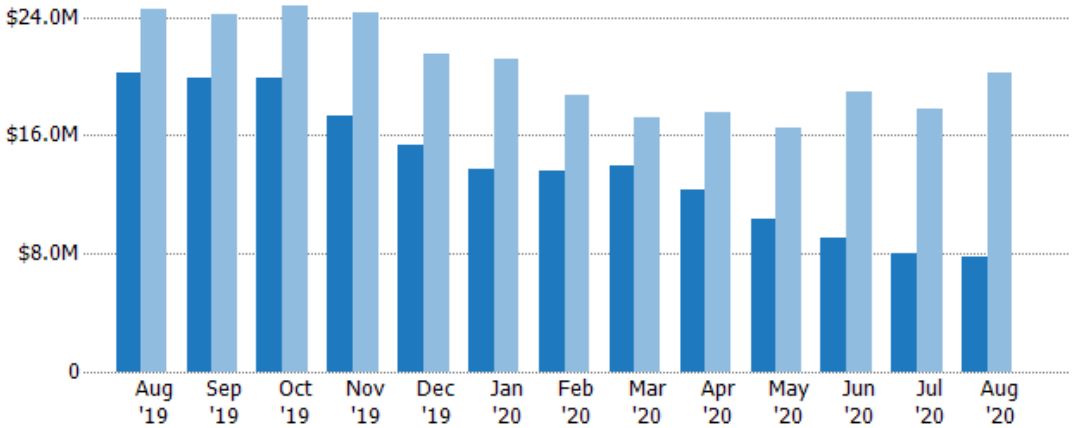
Month/Year	Count	% Chg.
Aug '20	24	-73.9%
Aug '19	92	-20%
Aug '18	115	-18.3%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Volume	% Chg.
Aug '20	\$7.73M	-61.8%
Aug '19	\$20.2M	-17.6%
Aug '18	\$24.5M	-24.9%

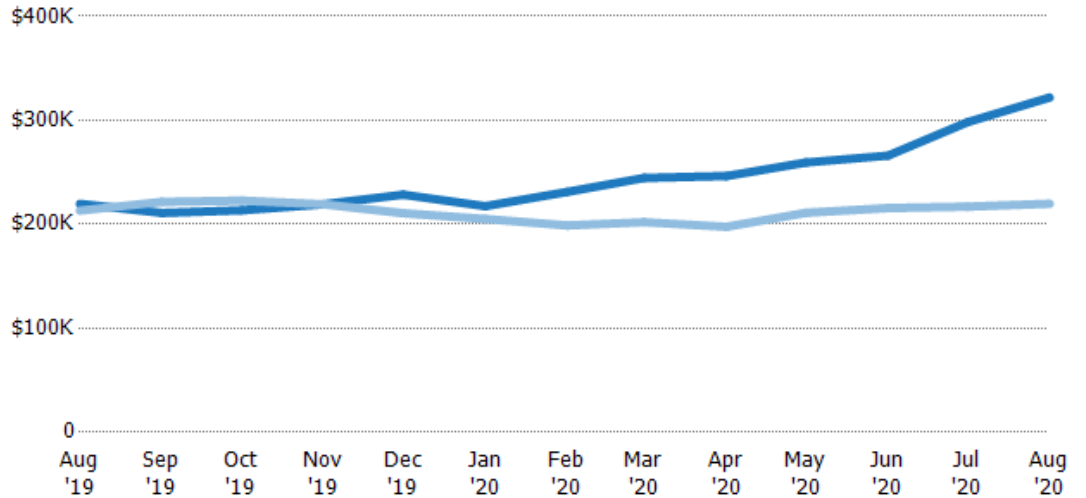
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Aug '20	\$322K	46.5%
Aug '19	\$220K	3.1%
Aug '18	\$213K	-8.2%



Current Year	\$220K	\$211K	\$213K	\$219K	\$228K	\$217K	\$231K	\$245K	\$246K	\$259K	\$266K	\$298K	\$322K
Prior Year	\$213K	\$222K	\$223K	\$219K	\$211K	\$205K	\$199K	\$202K	\$198K	\$211K	\$216K	\$217K	\$220K
Percent Change from Prior Year	3%	-5%	-4%	0	8%	6%	16%	21%	25%	23%	23%	37%	47%

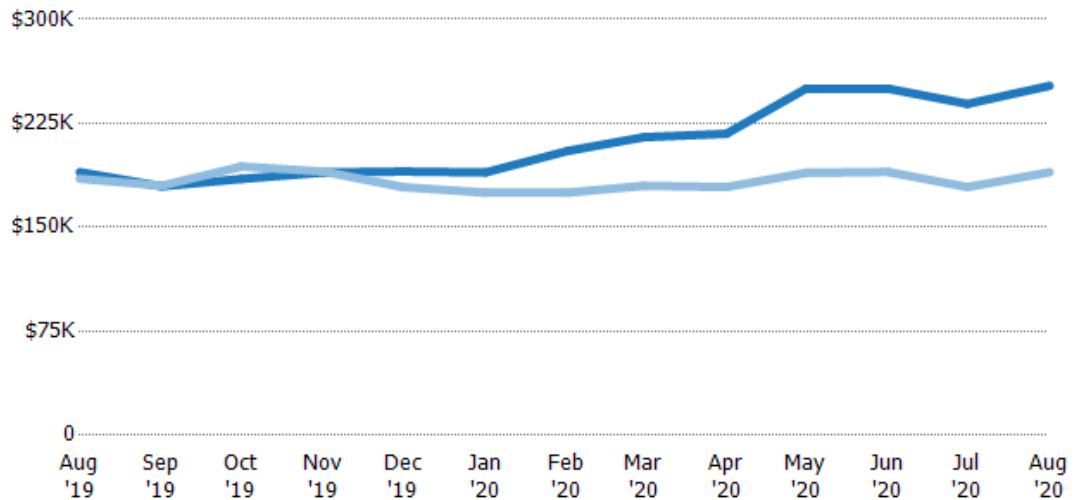
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Aug '20	\$252K	32.8%
Aug '19	\$190K	2.5%
Aug '18	\$185K	-1.6%



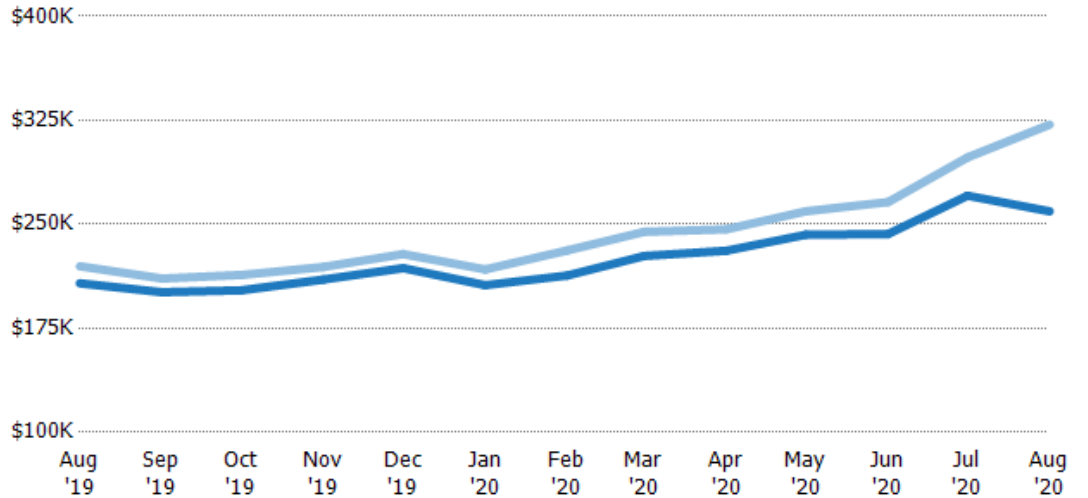
Current Year	\$190K	\$180K	\$185K	\$190K	\$190K	\$190K	\$205K	\$215K	\$217K	\$250K	\$250K	\$239K	\$252K
Prior Year	\$185K	\$180K	\$194K	\$190K	\$179K	\$175K	\$175K	\$180K	\$179K	\$189K	\$190K	\$179K	\$190K
Percent Change from Prior Year	3%	0%	-5%	0%	6%	8%	17%	20%	21%	32%	32%	34%	33%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



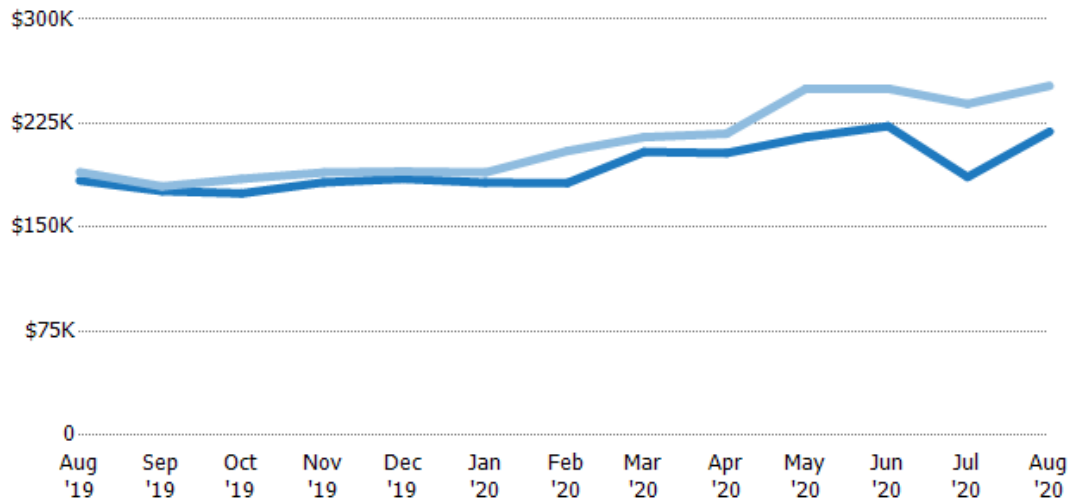
Avg Est Value	\$207K	\$201K	\$202K	\$210K	\$218K	\$206K	\$213K	\$227K	\$231K	\$242K	\$243K	\$271K	\$259K
Avg Listing Price	\$220K	\$211K	\$213K	\$219K	\$228K	\$217K	\$231K	\$245K	\$246K	\$259K	\$266K	\$298K	\$322K
Avg Listing Price as a % of Avg Est Value	106%	105%	105%	104%	105%	106%	108%	108%	107%	107%	109%	110%	124%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Median Est Value	\$184K	\$176K	\$174K	\$182K	\$185K	\$182K	\$182K	\$204K	\$204K	\$215K	\$223K	\$186K	\$219K
Median Listing Price	\$190K	\$180K	\$185K	\$190K	\$190K	\$190K	\$205K	\$215K	\$217K	\$250K	\$250K	\$239K	\$252K
Med Listing Price as a % of Med Est Value	103%	102%	106%	104%	103%	104%	113%	105%	107%	116%	112%	128%	115%

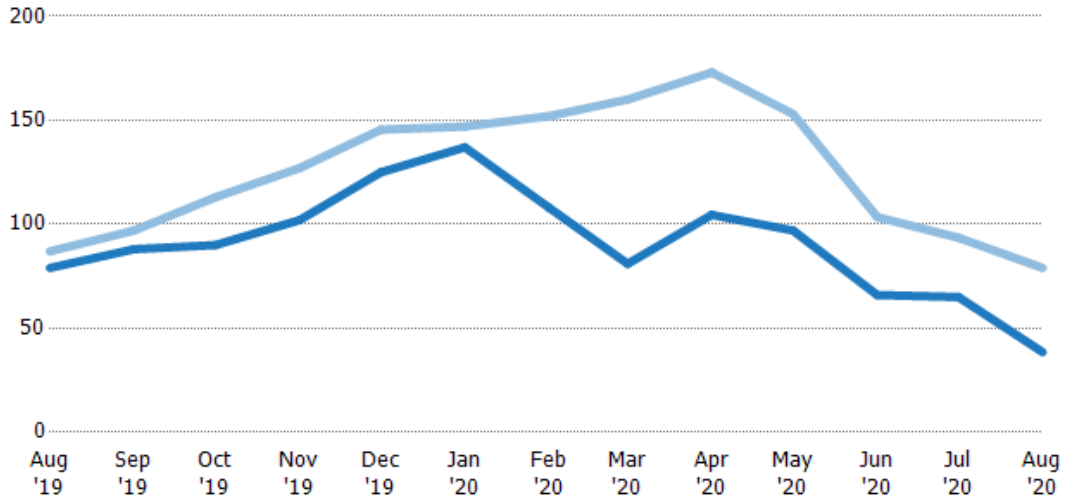
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Days	% Chg.
Aug '20	38.5	-51.3%
Aug '19	79	-9.2%
Aug '18	87	4%



	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Current Year	79	88	90	102	125	137	108	81	105	97	66	65	38.5
Prior Year	87	97	113	127	146	147	152	160	173	153	104	93.5	79
Percent Change from Prior Year	-9%	-9%	-20%	-20%	-14%	-7%	-29%	-49%	-40%	-37%	-36%	-30%	-51%

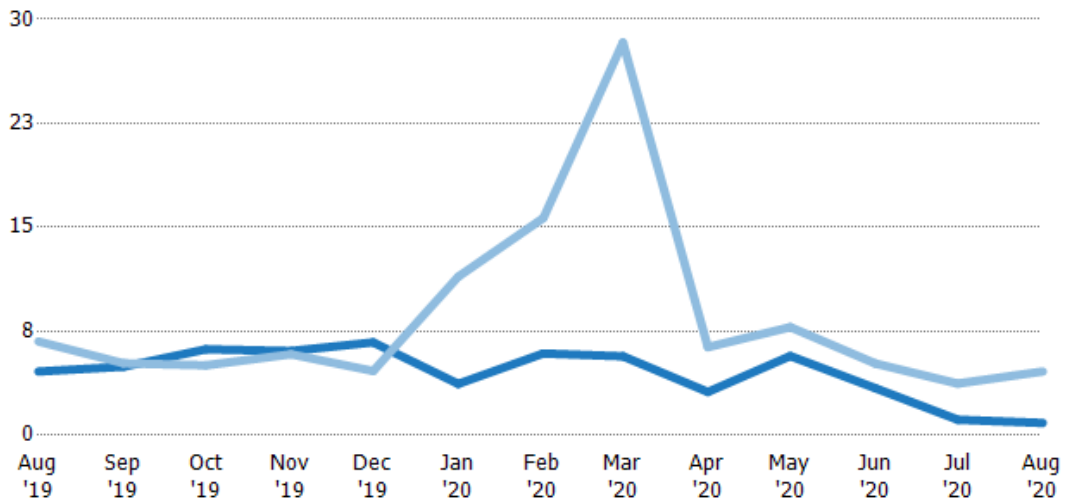
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Months	% Chg.
Aug '20	0.89	-80.7%
Aug '19	4.6	-32%
Aug '18	6.76	26.3%



	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Current Year	4.6	4.95	6.2	6.08	6.7	3.71	5.9	5.7	3.13	5.71	3.4	1.13	0.89
Prior Year	6.76	5.19	5.05	5.84	4.64	11.4	15.7	28.3	6.36	7.8	5.18	3.73	4.6
Percent Change from Prior Year	-32%	-5%	23%	4%	45%	-68%	-62%	-80%	-51%	-27%	-34%	-70%	-81%

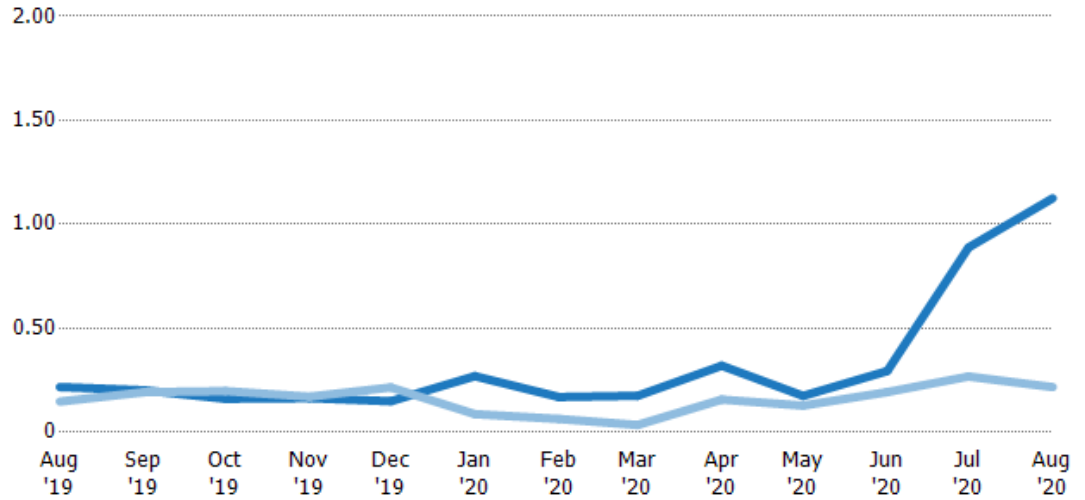
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Rate	Chg.
Aug '20	113%	-90.8%
Aug '19	22%	-7%
Aug '18	15%	-20.8%



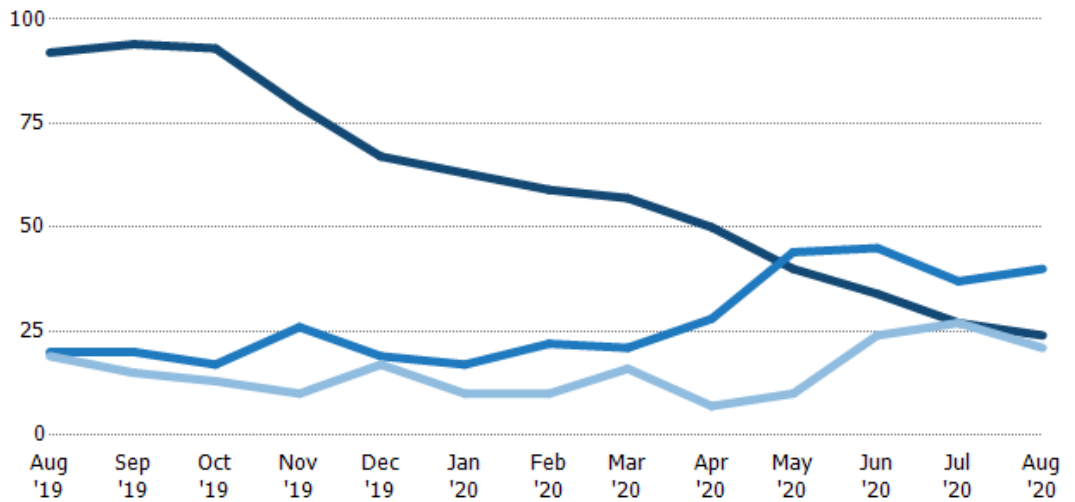
	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Current Year	22%	20%	16%	16%	15%	27%	17%	18%	32%	18%	29%	89%	113%
Prior Year	15%	19%	20%	17%	22%	9%	6%	4%	16%	13%	19%	27%	22%
Change from Prior Year	-7%	-1%	4%	1%	7%	-18%	-11%	-14%	-16%	-5%	-10%	-62%	-91%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Active	92	94	93	79	67	63	59	57	50	40	34	27	24
Pending	20	20	17	26	19	17	22	21	28	44	45	37	40
Sold	19	15	13	10	17	10	10	16	7	10	24	27	21

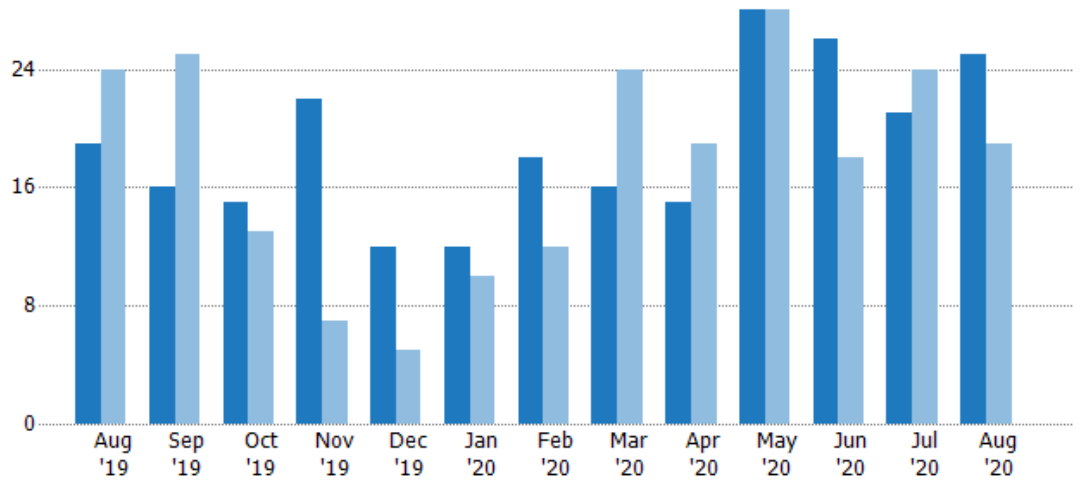
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Aug '20	25	31.6%
Aug '19	19	-20.8%
Aug '18	24	-12.5%



	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Current Year	19	16	15	22	12	12	18	16	15	28	26	21	25
Prior Year	24	25	13	7	5	10	12	24	19	28	18	24	19
Percent Change from Prior Year	-21%	-36%	15%	214%	140%	20%	50%	-33%	-21%	0%	44%	-13%	32%

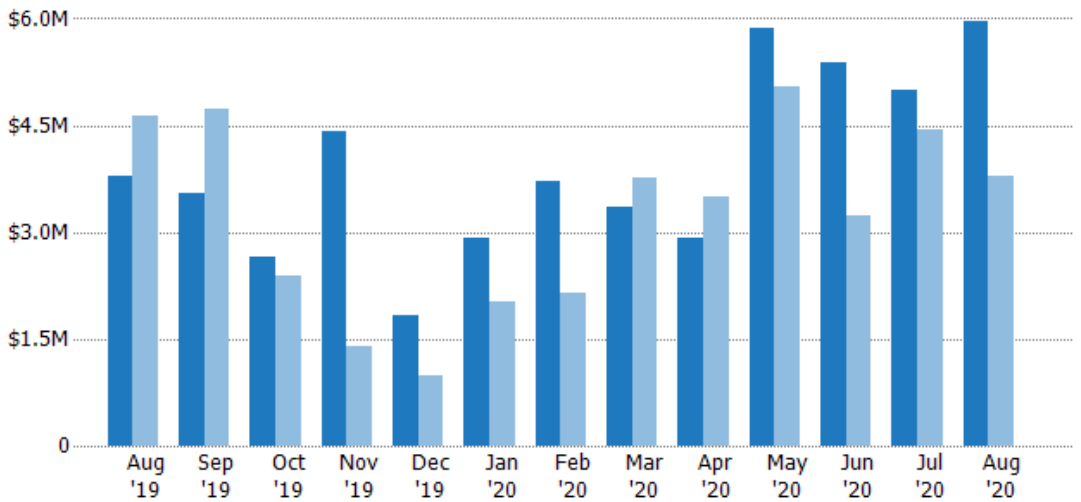
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Aug '20	\$5.96M	57.5%
Aug '19	\$3.78M	-18.1%
Aug '18	\$4.62M	-15%



	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Current Year	\$3.78M	\$3.56M	\$2.66M	\$4.4M	\$1.82M	\$2.93M	\$3.71M	\$3.35M	\$2.91M	\$5.86M	\$5.38M	\$5M	\$5.96M
Prior Year	\$4.62M	\$4.73M	\$2.39M	\$1.4M	\$980K	\$2.03M	\$2.15M	\$3.77M	\$3.5M	\$5.04M	\$3.24M	\$4.43M	\$3.78M
Percent Change from Prior Year	-18%	-25%	11%	214%	86%	44%	72%	-11%	-17%	16%	66%	13%	58%

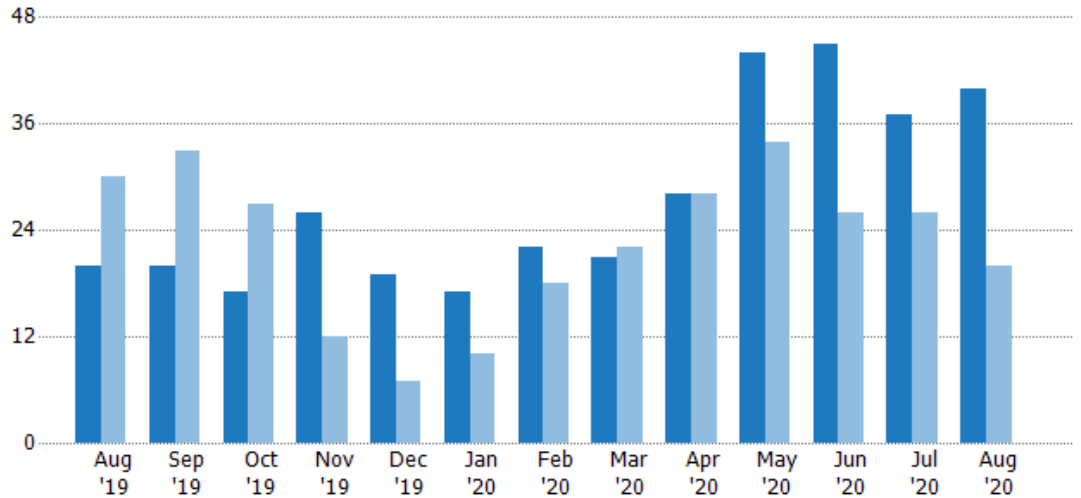
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Aug '20	40	100%
Aug '19	20	-33.3%
Aug '18	30	-6.7%



Current Year	20	20	17	26	19	17	22	21	28	44	45	37	40
Prior Year	30	33	27	12	7	10	18	22	28	34	26	26	20
Percent Change from Prior Year	-33%	-39%	-37%	117%	171%	70%	22%	-5%	0%	29%	73%	42%	100%

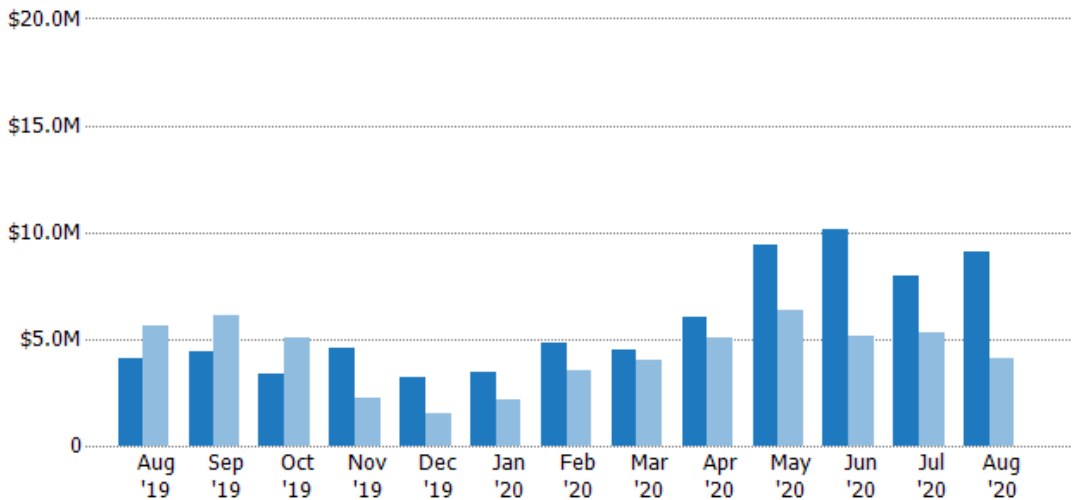
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Aug '20	\$9.12M	124.7%
Aug '19	\$4.06M	-27.5%
Aug '18	\$5.59M	0.7%



Current Year	\$4.06M	\$4.42M	\$3.39M	\$4.56M	\$3.17M	\$3.44M	\$4.82M	\$4.53M	\$6.04M	\$9.4M	\$10.1M	\$7.97M	\$9.12M
Prior Year	\$5.59M	\$6.07M	\$5.03M	\$2.27M	\$1.51M	\$2.13M	\$3.56M	\$4M	\$5.04M	\$6.38M	\$5.11M	\$5.33M	\$4.06M
Percent Change from Prior Year	-27%	-27%	-33%	101%	110%	62%	35%	13%	20%	47%	98%	49%	125%

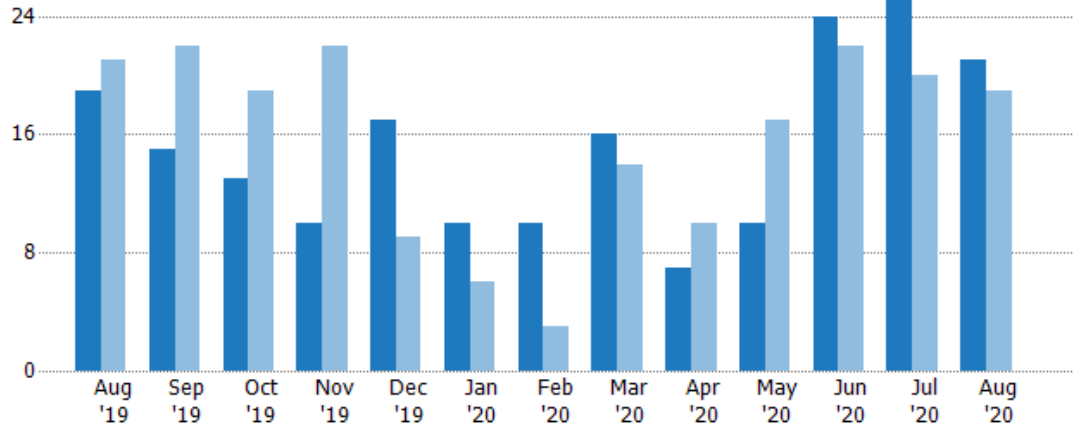
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Aug '20	21	10.5%
Aug '19	19	-9.5%
Aug '18	21	9.5%



Current Year	19	15	13	10	17	10	10	16	7	10	24	27	21
Prior Year	21	22	19	22	9	6	3	14	10	17	22	20	19
Percent Change from Prior Year	-10%	-32%	-32%	-55%	89%	67%	233%	14%	-30%	-41%	9%	35%	11%

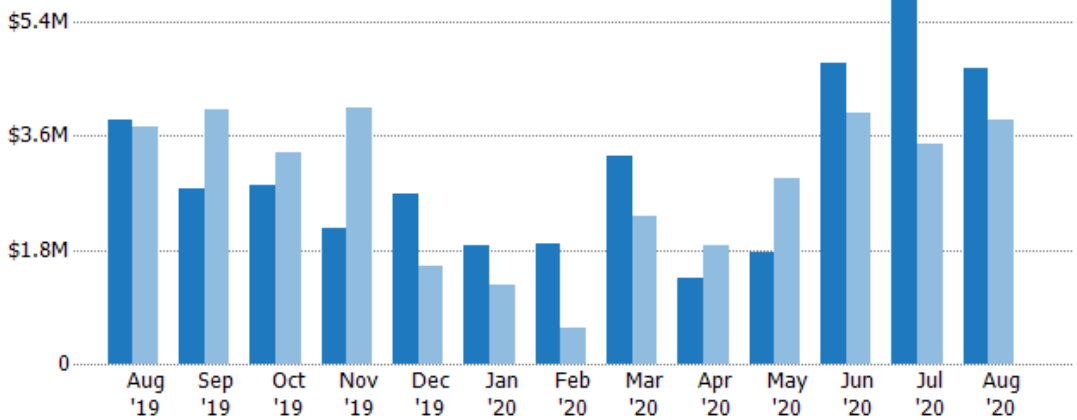
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Aug '20	\$4.66M	21.1%
Aug '19	\$3.85M	2.7%
Aug '18	\$3.75M	2.4%



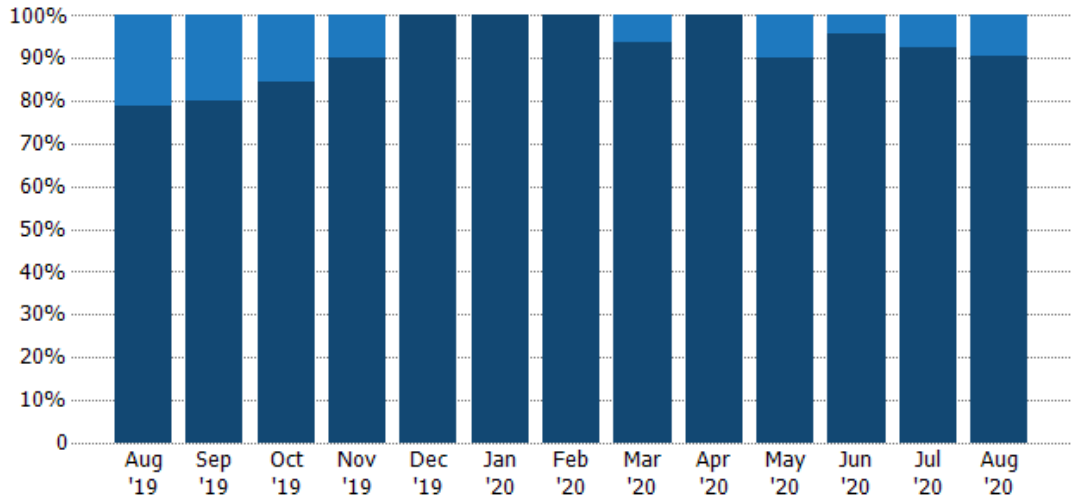
Current Year	\$3.85M	\$2.77M	\$2.83M	\$2.14M	\$2.69M	\$1.87M	\$1.88M	\$3.29M	\$1.36M	\$1.77M	\$4.73M	\$6.1M	\$4.66M
Prior Year	\$3.75M	\$4.02M	\$3.32M	\$4.05M	\$1.53M	\$1.25M	\$563K	\$2.34M	\$1.87M	\$2.93M	\$3.95M	\$3.47M	\$3.85M
Percent Change from Prior Year	3%	-31%	-15%	-47%	75%	51%	234%	41%	-28%	-39%	20%	76%	21%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



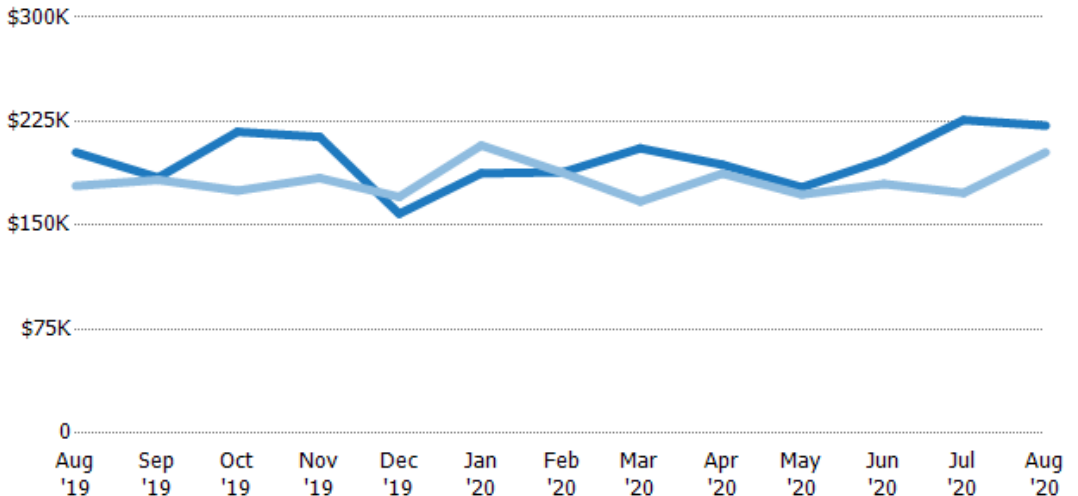
Condo/Townhouse	21%	20%	15%	10%	-	-	-	6%	-	10%	4%	7%	10%
Single Family Residence	79%	80%	85%	90%	100%	100%	100%	94%	100%	90%	96%	93%	90%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$203K	\$184K	\$217K	\$214K	\$158K	\$187K	\$188K	\$206K	\$194K	\$177K	\$197K	\$226K	\$222K
Prior Year	\$178K	\$183K	\$175K	\$184K	\$170K	\$208K	\$188K	\$167K	\$187K	\$172K	\$180K	\$173K	\$203K
Percent Change from Prior Year	14%	1%	24%	16%	-7%	-10%	0%	23%	3%	3%	10%	30%	10%

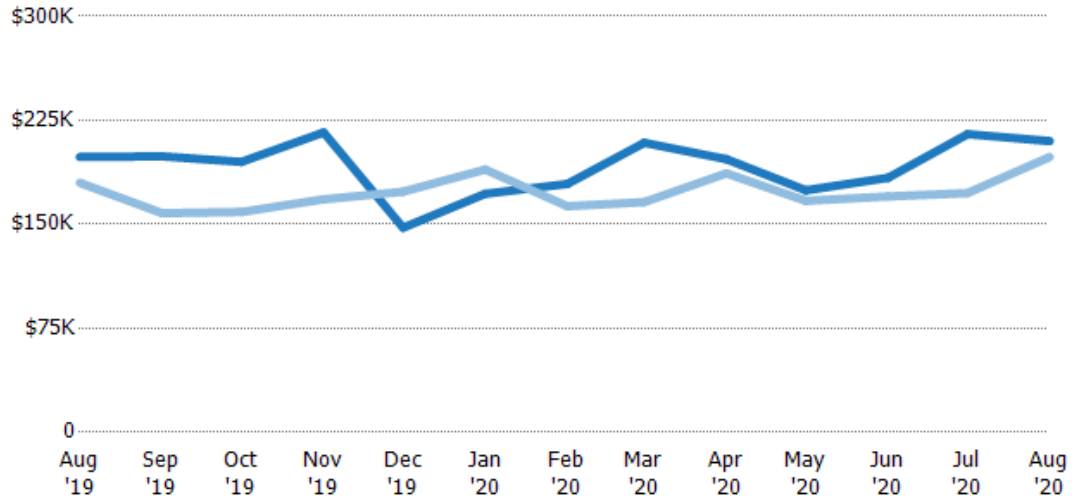
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Aug '20	\$210K	5.8%
Aug '19	\$199K	10.3%
Aug '18	\$180K	-15.5%



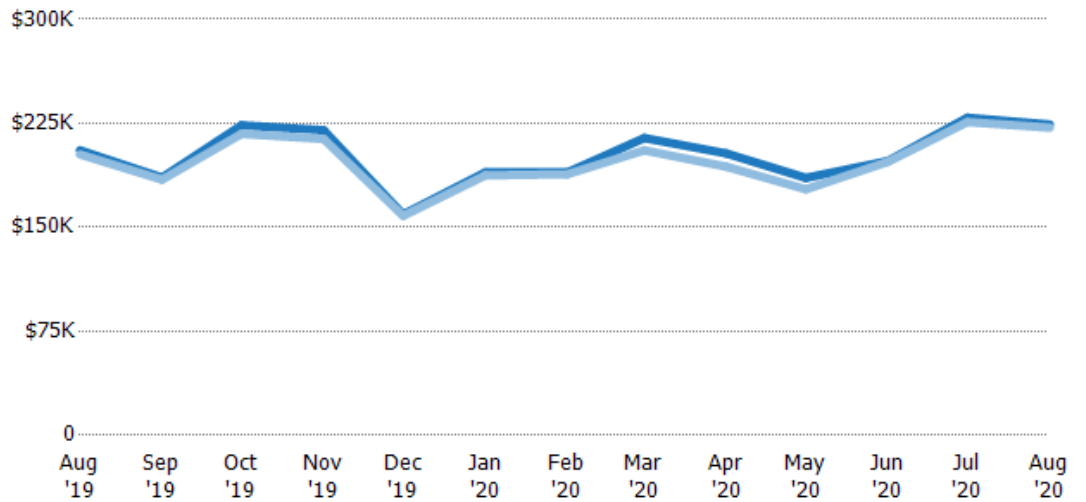
Current Year	\$199K	\$199K	\$195K	\$216K	\$148K	\$172K	\$179K	\$209K	\$197K	\$175K	\$184K	\$215K	\$210K
Prior Year	\$180K	\$158K	\$159K	\$168K	\$174K	\$190K	\$163K	\$166K	\$187K	\$167K	\$170K	\$173K	\$199K
Percent Change from Prior Year	10%	26%	23%	29%	-15%	-9%	10%	26%	5%	5%	8%	25%	6%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



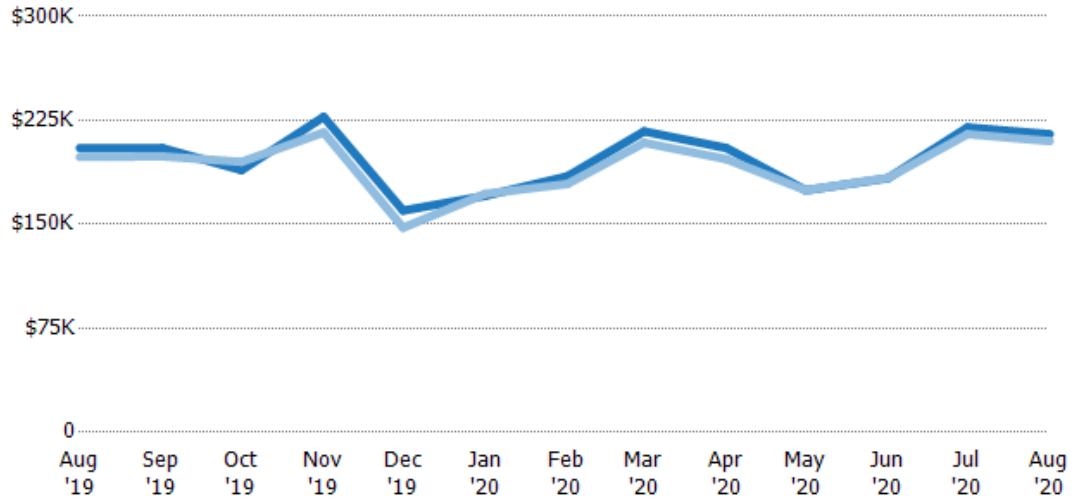
Avg List Price	\$206K	\$186K	\$224K	\$220K	\$159K	\$190K	\$190K	\$214K	\$203K	\$186K	\$198K	\$229K	\$224K
Avg Sales Price	\$203K	\$184K	\$217K	\$214K	\$158K	\$187K	\$188K	\$206K	\$194K	\$177K	\$197K	\$226K	\$222K
Avg Sales Price as a % of Avg List Price	99%	99%	97%	97%	99%	99%	99%	96%	95%	96%	100%	99%	99%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



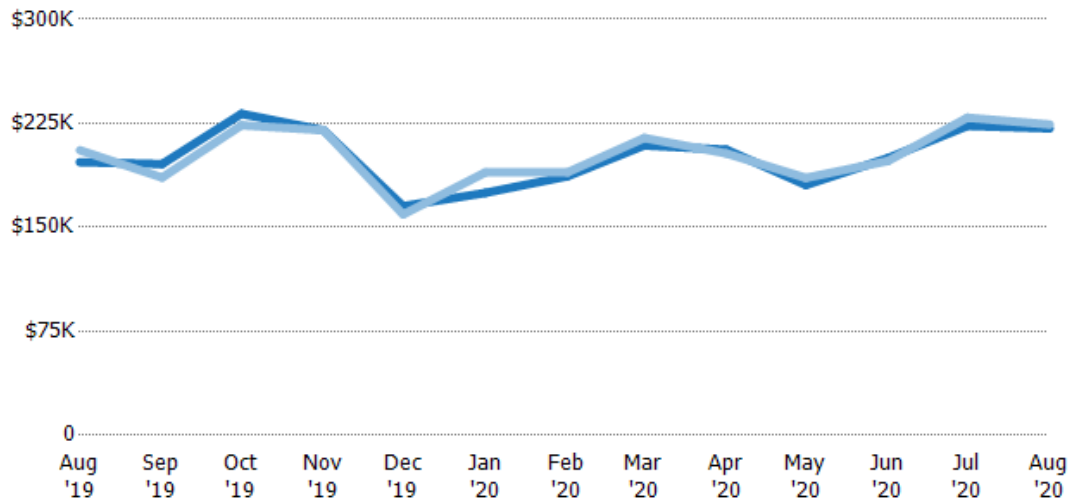
	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Median List Price	\$205K	\$205K	\$189K	\$228K	\$160K	\$171K	\$185K	\$217K	\$205K	\$175K	\$183K	\$220K	\$215K
Median Sales Price	\$199K	\$199K	\$195K	\$216K	\$148K	\$172K	\$179K	\$209K	\$197K	\$175K	\$184K	\$215K	\$210K
Med Sales Price as a % of Med List Price	97%	97%	103%	95%	92%	101%	97%	96%	96%	100%	100%	98%	98%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



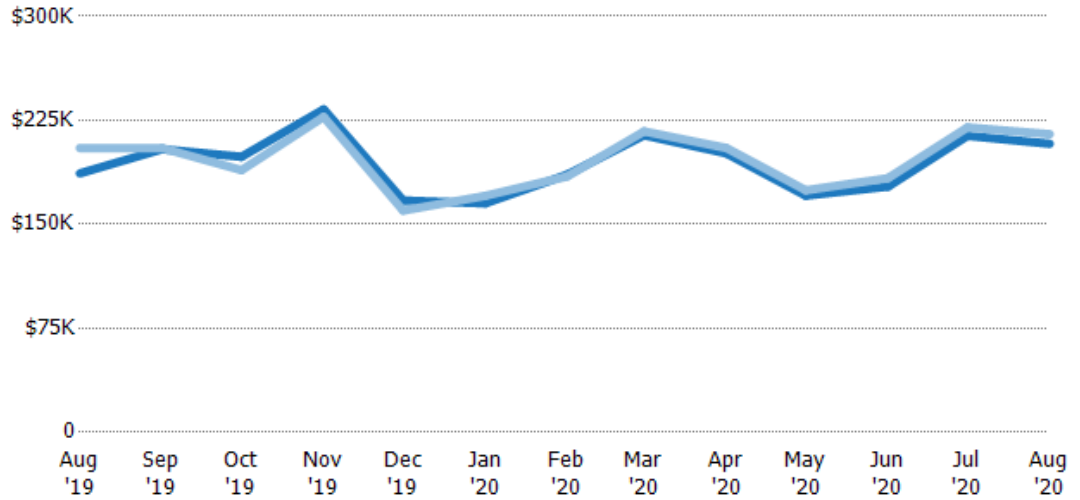
	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Avg Est Value	\$197K	\$196K	\$232K	\$220K	\$165K	\$175K	\$187K	\$209K	\$206K	\$180K	\$200K	\$223K	\$221K
Avg Sales Price	\$206K	\$186K	\$224K	\$220K	\$159K	\$190K	\$190K	\$214K	\$203K	\$186K	\$198K	\$229K	\$224K
Avg Sales Price as a % of Avg Est Value	104%	95%	96%	100%	96%	108%	101%	103%	99%	103%	99%	103%	101%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20
Median Est Value	\$187K	\$204K	\$199K	\$233K	\$167K	\$165K	\$186K	\$214K	\$201K	\$171K	\$177K	\$214K	\$208K
Median Sales Price	\$205K	\$205K	\$189K	\$228K	\$160K	\$171K	\$185K	\$217K	\$205K	\$175K	\$183K	\$220K	\$215K
Med Sales Price as a % of Med Est Value	110%	100%	95%	98%	96%	103%	99%	101%	102%	102%	103%	103%	103%