Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2020	Jul 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	19	19	+_	70	76	-7.9%
New Listing Volume	\$10,245,799	\$14,483,900	-29.3%	\$49,684,199	\$48,676,200	+2.1%
Active Listing Count	43	86	-50%	NA	NA	
Active Listing Volume	\$41,037,568	\$66,993,568	-38.7%	NA	NA	
Average Listing Price	\$954,362	\$778,995	+22.5%	\$898,222	\$854,913	+5.1%
Median Listing Price	\$597,500	\$559,450	+6.8%	\$599,562	\$575,791	+4.1%
Median Daysin RPR	81	101.5	-20.2%	187.59	239.92	-21.8%
Months of Inventory	3.3	12.3	-73.1%	7.3	16.4	-55.2%
Absorption Rate	30.23%	8.14%	+22.1%	13.64%	6.11%	+7.5%
Sales Activity Charts Metrics						
New Pending Sales Count	21	7	+200%	73	50	+46%
New Pending Sales Volume	\$13,843,900	\$3,353,000	+312.9%	\$44,261,300	\$24,988,699	+77.1%
Pending Sales Count	27	6	+350%	NA	NA	
Pending Sales Volume	\$19,106,900	\$2,739,500	+597.5%	NA	N/A	
Closed Sales Count	9	4	+125%	44	45	-2.2%
Cloæd Sales Volume	\$2,994,500	\$1,646,000	+81.9%	\$22,407,500	\$22,817,150	-1.8%
Average Sales Price	\$332,722	\$411,500	-19.1%	\$509,261	\$507,048	+0.4%
Median Sales Price	\$220,000	\$249,500	-11.8%	\$413,205	\$402,811	+2.6%



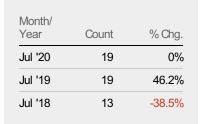


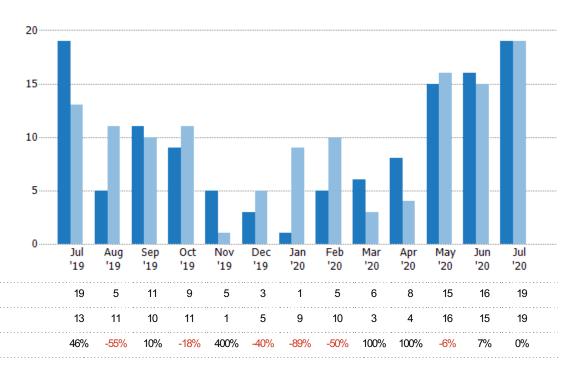
Woodstock

New Listings

The number of new residential listings that were added each month.







New Listing Volume

Percent Change from Prior Year

Current Year

Prior Year

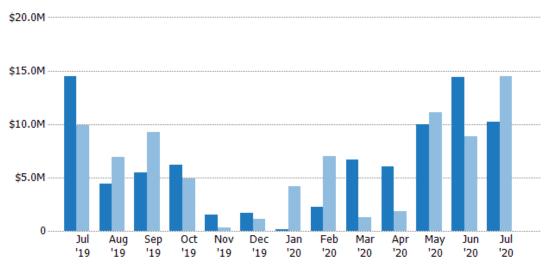
The sum of the listing price of residential listings that were added each month.

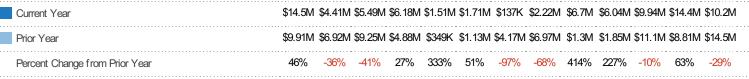
Eilters Used

ZIP: Bridgewater Comers, VT 05035,
South Woodstock, VT 05071,
Taftsville, VT 05073, Woodstock, VT
05091
Property Type:

Condo/Townhouse/Apt, Single Family Residence

Month/		
Year	Volume	% Chg.
Jul '20	\$10.2M	-29.3%
Jul '19	\$14.5M	46.1%
Jul '18	\$9.91M	-58.9%







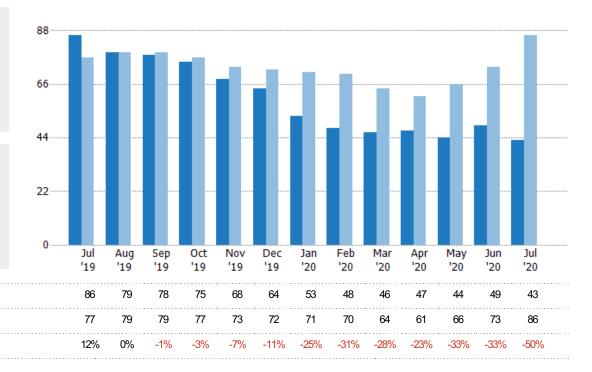


Active Listings

The number of active residential listings at the end of each month.

ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Count	% Chg.
Jul '20	43	-50%
Jul '19	86	11.7%
Jul '18	77	-5.2%



Active Listing Volume

Percent Change from Prior Year

Current Year

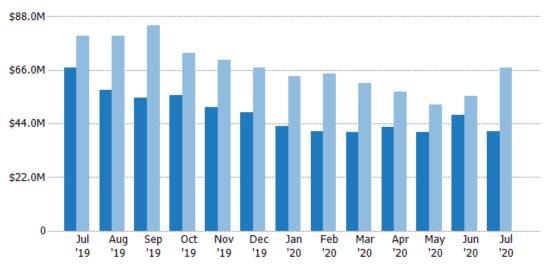
Prior Year

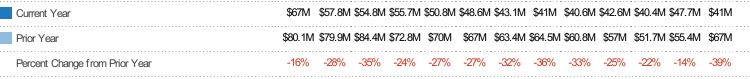
The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bridgewater Corners, VT 05035,
South Woodstock, VT 05071,
Taftsville, VT 05073, Woodstock, VT
05091
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Volume	% Chg.
\$41M	-38.7%
\$67M	-16.3%
\$80.1M	-12.2%
	\$41M \$67M







Woodstock



Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used	
ZIP: Bridgewater Comers, VT 05035 South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091	•
Property Type: Condo/Townhouse/Apt, Single Family Residence	

Month/ Year	Price	% Chg.
Jul '20	\$954K	22.5%
Jul '19	\$779K	-25.1%
Jul '18	\$1.04M	-7.4%

\$2.	0M												
\$1.	5M												
\$1.	0MM0												
\$0.	5M												
\$0.													
\$0.		Aug '19							Mar		May	Jun	
\$0.	0 Jul '19	Aug	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20

-25% -28% -34% -21% -22% -18% -9% -7% -7% -3% 17% 28% 23%

Median Listing Price

Percent Change from Prior Year

Current Year
Prior Year

The median listing price of active residential listings at the end of each month.

Filters Used
ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Price	% Chg.
Jul '20	\$598K	6.8%
Jul '19	\$559K	-20%
Jul '18	\$699K	-18.5%

\$700	K			 	 				
\$525	K								
\$350	Κ	 	 		 				
\$175	К	 	 		 				
	0 Jul '19		Nov '19		Mar '20	Apr '20	May '20	Jun '20	Jul

odi 10	φοσσιτ	10.070	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year			\$559K	\$575K	\$559K	\$575K	\$575K	\$575K	\$595K	\$599K	\$599K	\$599K	\$610K	\$599K	\$598K
Prior Year			\$699K	\$655K	\$681K	\$655K	\$655K	\$599K	\$569K	\$595K	\$597K	\$585K	\$562K	\$569K	\$559K
Percent Change	e from Prior Y	ear	-20%	-12%	-18%	-12%	-12%	-4%	5%	1%	0%	2%	8%	5%	7%



Avg Est Value

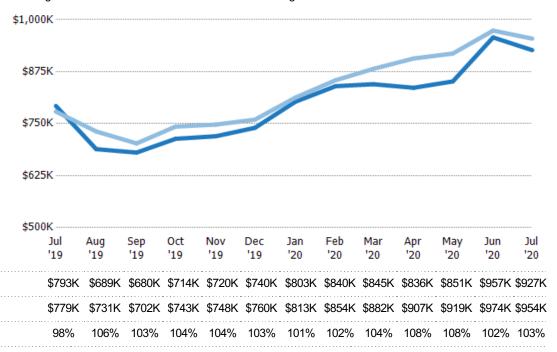
Avg Listing Price

Market Data Report

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.



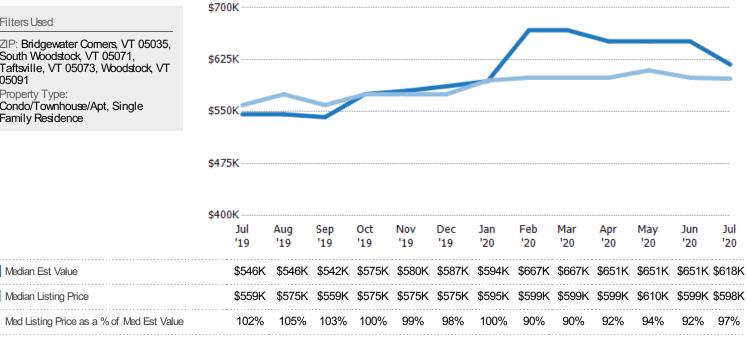


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 Property Type: Condo/Townhouse/Apt, Single Family Residence

Avg Listing Price as a % of Avg Est Value





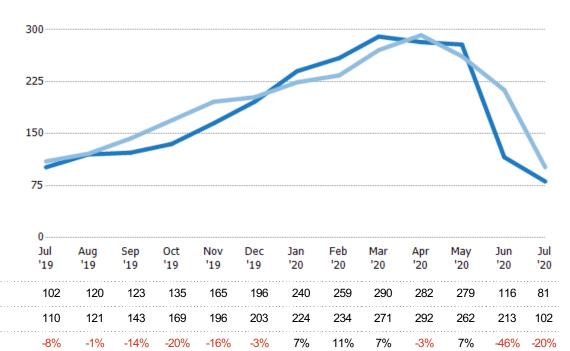


Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR







Months of Inventory

Percent Change from Prior Year

Current Year

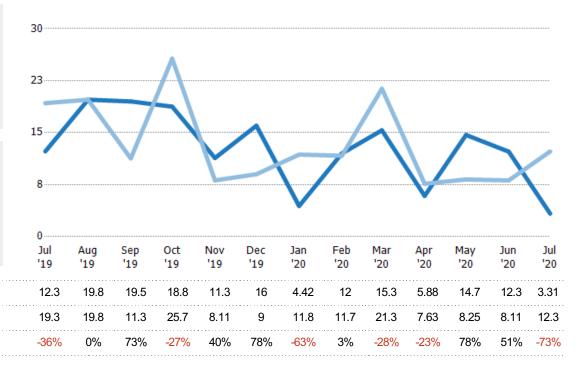
Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Filte	rs Used
Sout	Bridgewater Comers, VT 05035, h Woodstock, VT 05071, sville, VT 05073, Woodstock, VT 01
Cond	erty Type: do/Townhouse/Apt, Single ily Residence

Month/ Year	Months	% Chg.
Jul '20	3.31	-73.1%
Jul '19	12.3	-36.2%
Jul '18	19.3	-57.9%

Percent Change from Prior Year



Current Year

Prior Year





Absorption Rate

The percentage of inventory sold per month.

Filters Used

Jul '18

Current Year

Change from Prior Year

Prior Year

ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091

Property Type: Condo/Townhouse/Apt, Single Family Residence

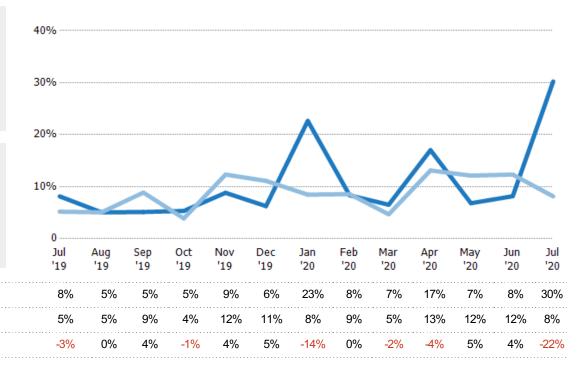
Month/ Year Rate Chg.

Jul '20 30% -22.1%

Jul '19 8% -2.9%

5%

137.4%

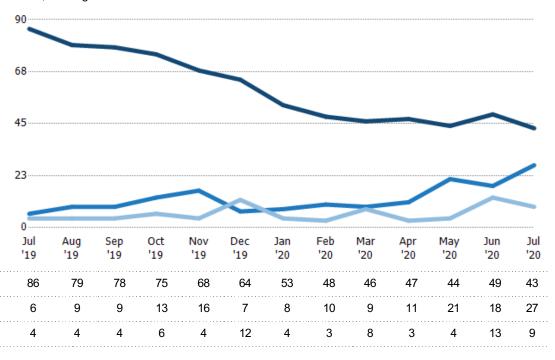


Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bridgewater Comers, VT 05035,
South Woodstock, VT 05071,
Taftsville, VT 05073, Woodstock, VT
05091
Property Type:
Condo/Townhouse/Apt, Single
Family Residence





Active Pending

Sold





New Pending Sales

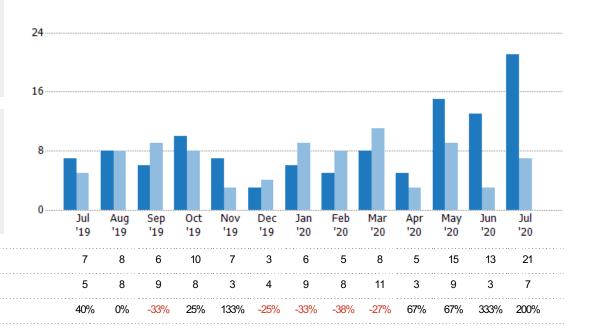
The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bridgewater Comers, VT 05035,
South Woodstock, VT 05071,
Taftsville, VT 05073, Woodstock, VT
05091

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/	0 1	0/ 0
Year	Count	% Chg.
Jul '20	21	200%
Jul '19	7	40%
Jul '18	5	-40%



New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

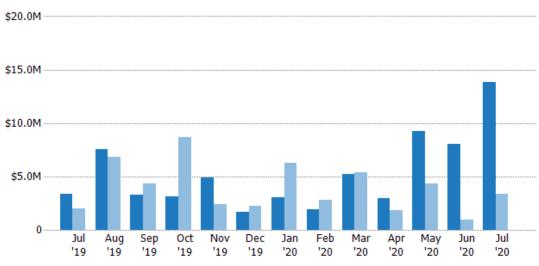
Current Year

Prior Year

ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091

Property Type: Condo/Townhouse/Apt, Single Family Residence

Volume	% Chg.
\$13.8M	312.9%
\$3.35M	70.5%
\$1.97M	10.8%
	\$13.8M \$3.35M





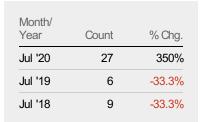


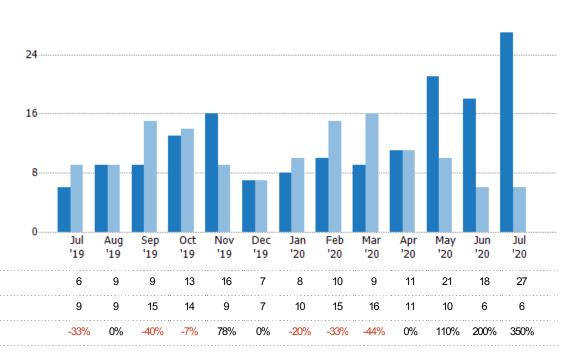


Pending Sales

The number of residential properties with accepted offers that were available at the end each month.







Pending Sales Volume

Percent Change from Prior Year

Current Year

Prior Year

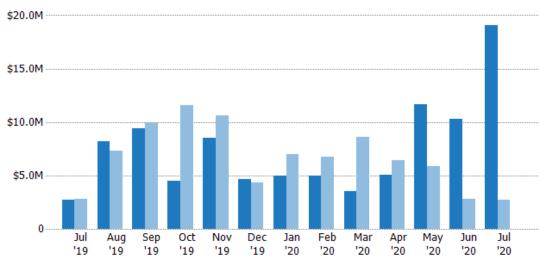
The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

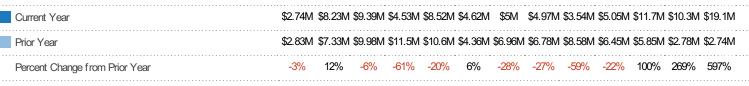
Filters Used

ZIP: Bridgewater Comers, VT 05035,
South Woodstock, VT 05071,
Taftsville, VT 05073, Woodstock, VT
05091

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Volume	% Chg.
\$19.1M	597.5%
\$2.74M	-3.2%
\$2.83M	10.8%
	\$19.1M \$2.74M







Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bridgewater Comers, VT 05035,
South Woodstock, VT 05071,
Taftsville, VT 05073, Woodstock, VT
05091

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Jul '20	9	125%
Jul '19	4	0%
Jul '18	4	-50%



Closed Sales Volume

Percent Change from Prior Year

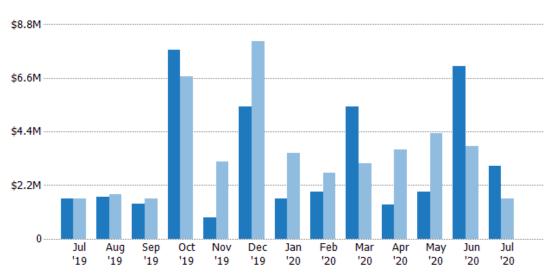
Current Year

Prior Year

The sum of the sales price of residential properties sold each month.

ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 Property Type: Condo/Townhouse/Apt, Single Family Residence

Volume	% Chg.
\$2.99M	81.9%
\$1.65M	-0.9%
\$1.66M	-54.4%
	\$2.99M \$1.65M



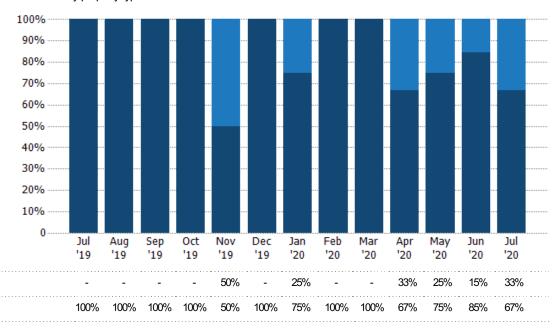




Closed Sales by Property Type

The percentage of residential properties sold each month by property type.





Average Sales Price

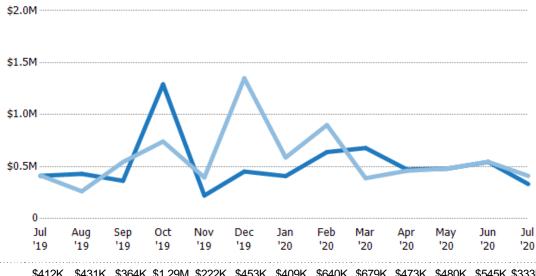
Single Family Residence

Condo/Townhouse

The average sales price of the residential properties sold each month.

ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Price	% Chg.
Jul '20	\$333K	-19.1%
Jul '19	\$412K	-0.9%
Jul '18	\$415K	-8.8%



Current Year	\$412K	\$431K	\$364K	\$1.29M	\$222K	\$453K	\$409K	\$640K	\$679K	\$473K	\$480K	\$545K \$	333K
Prior Year	\$415K	\$263K	\$545K	\$742K	\$396K	\$1.35M	\$588K	\$900K	\$389K	\$460K	\$481K	\$546K \$	6412K
Percent Change from Prior Year	-1%	64%	-33%	74%	-44%	-66%	-30%	-29%	75%	3%	0%	0% -	-19%



Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091 Property Type:

Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Price	0/ Cha
rear	Price	% Chg.
Jul '20	\$220K	-11.8%
Jul '19	\$250K	-45.2%
Jul '18	\$455K	-16.8%

Percent Change from Prior Year

Current Year
Prior Year



Average Sales Price vs Average Listing Price

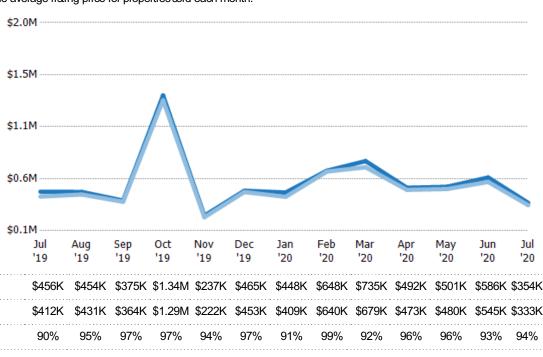
The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bridgewater Comers, VT 05035,
South Woodstock, VT 05071,
Taftsville, VT 05073, Woodstock, VT
05091

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Avg Sales Price as a % of Avg List Price



Avg List Price

Avg Sales Price



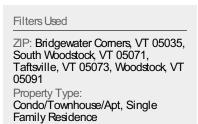
Median List Price

Median Sales Price

Market Data Report

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.





Average Sales Price vs Average Est Value

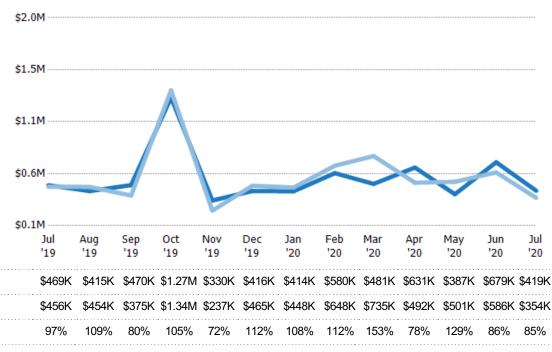
The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bridgewater Comers, VT 05035,
South Woodstock, VT 05071,
Taftsville, VT 05073, Woodstock, VT
05091
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Avg Sales Price as a % of Avg Est Value

Med Sales Price as a % of Med List Price



Avg Est Value

Avg Sales Price

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used ZIP: Bridgewater Comers, VT 05035, South Woodstock, VT 05071, Taftsville, VT 05073, Woodstock, VT 05091

Property Type: Condo/Townhouse/Apt, Single Family Residence

Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

