

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

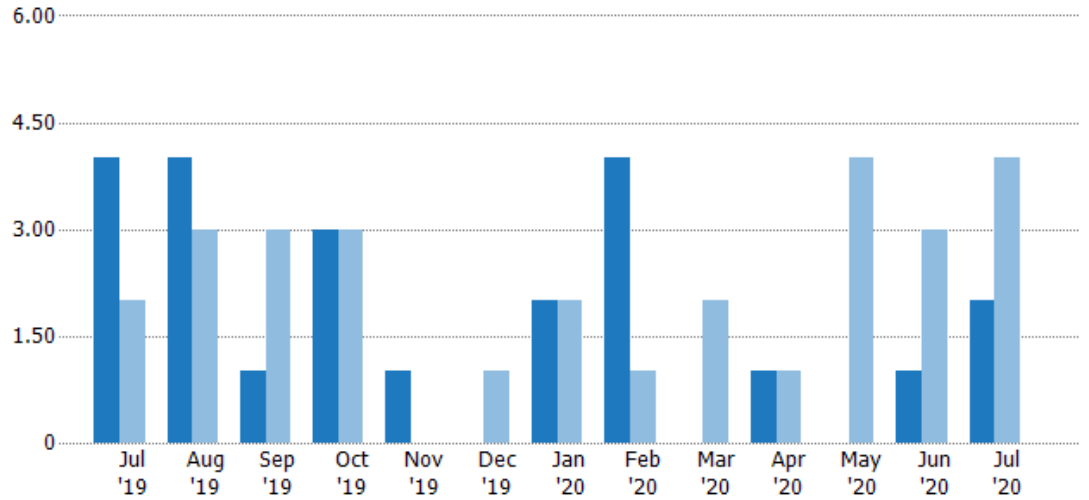
Key Metrics	Jul 2020	Jul 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	2	4	-50%	10	17	-41.2%
New Listing Volume	\$674,000	\$3,783,900	-82.2%	\$5,072,000	\$9,643,300	-47.4%
Active Listing Count	9	23	-60.9%	N/A	N/A	
Active Listing Volume	\$8,183,000	\$13,869,800	-41%	N/A	N/A	
Average Listing Price	\$909,222	\$603,035	+50.8%	\$774,776	\$537,666	+44.1%
Median Listing Price	\$495,000	\$435,000	+13.8%	\$535,854	\$435,473	+23.1%
Median Days in RPR	335	110	+204.5%	273.09	210.29	+29.9%
Months of Inventory	4.5	-	-	13.7	8.6	+59.7%
Absorption Rate	22.22%	-	+22.2%	7.29%	11.64%	-4.4%
Sales Activity Charts Metrics						
New Pending Sales Count	3	2	+50%	18	8	+125%
New Pending Sales Volume	\$2,504,000	\$1,249,000	+100.5%	\$9,636,000	\$3,508,000	+174.7%
Pending Sales Count	5	2	+150%	N/A	N/A	
Pending Sales Volume	\$3,858,000	\$1,249,000	+208.9%	N/A	N/A	
Closed Sales Count	2	1	+100%	11	7	+57.1%
Closed Sales Volume	\$519,999	\$135,000	+285.2%	\$3,885,499	\$2,860,000	+35.9%
Average Sales Price	\$260,000	\$135,000	+92.6%	\$353,227	\$408,571	-13.5%
Median Sales Price	\$260,000	\$135,000	+92.6%	\$353,227	\$408,571	-13.5%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



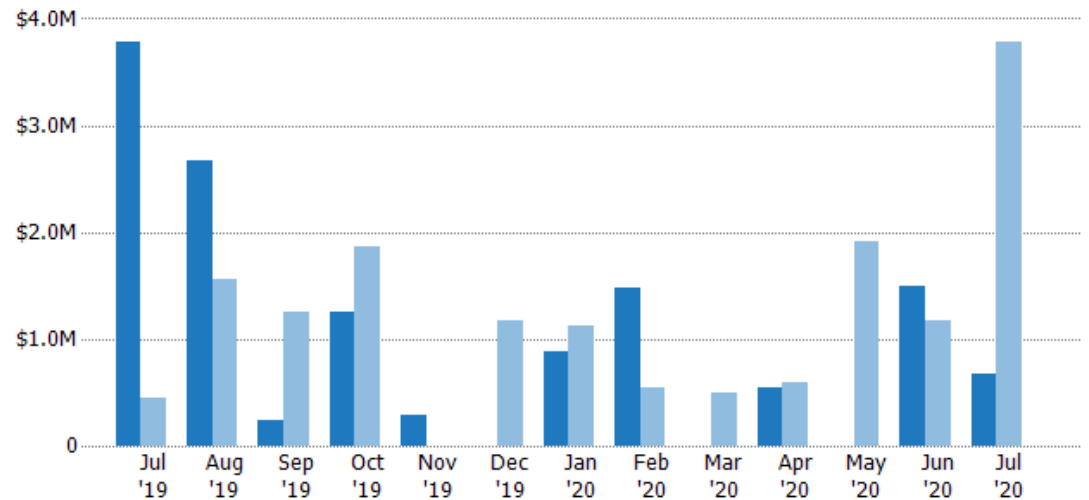
Current Year	4	4	1	3	1	-	2	4	-	1	-	1	2
Prior Year	2	3	3	3	-	1	2	1	2	1	4	3	4
Percent Change from Prior Year	100%	33%	-67%	0%	100%	-100%	0%	300%	-100%	0%	-100%	-67%	-50%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$3.78M	\$2.67M	\$235K	\$1.25M	\$289K	-	\$880K	\$1.47M	-	\$545K	-	\$1.5M	\$674K
Prior Year	\$450K	\$1.57M	\$1.26M	\$1.86M	-	\$1.18M	\$1.13M	\$550K	\$493K	\$599K	\$1.91M	\$1.18M	\$3.78M
Percent Change from Prior Year	741%	70%	-81%	-33%	100%	-100%	-22%	168%	-100%	-9%	-100%	27%	-82%

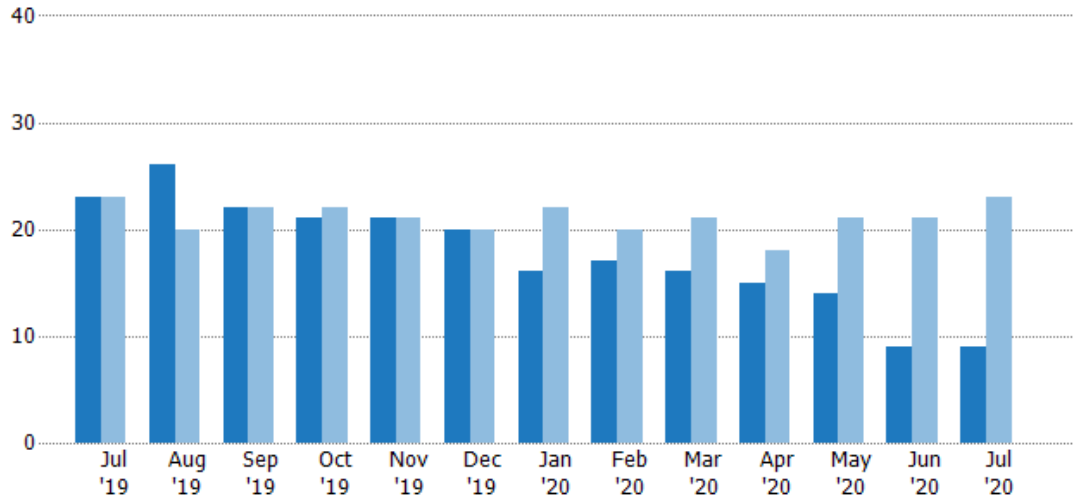
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Jul '20	9	-60.9%
Jul '19	23	0%
Jul '18	23	69.6%



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	23	26	22	21	21	20	16	17	16	15	14	9	9
Prior Year	23	20	22	22	21	20	22	20	21	18	21	21	23
Percent Change from Prior Year	0%	30%	0%	-5%	0%	0%	-27%	-15%	-24%	-17%	-33%	-57%	-61%

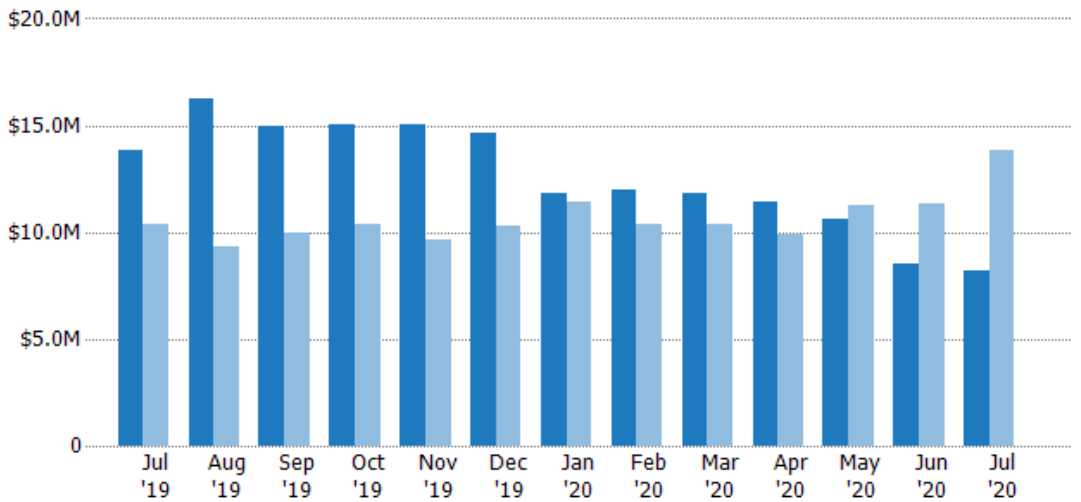
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Jul '20	\$8.18M	-41%
Jul '19	\$13.9M	33.5%
Jul '18	\$10.4M	68.5%



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	\$13.9M	\$16.2M	\$14.9M	\$15.1M	\$15.1M	\$14.7M	\$11.8M	\$12M	\$11.8M	\$11.4M	\$10.6M	\$8.52M	\$8.18M
Prior Year	\$10.4M	\$9.36M	\$9.97M	\$10.4M	\$9.61M	\$10.3M	\$11.4M	\$10.3M	\$10.4M	\$9.91M	\$11.2M	\$11.3M	\$13.9M
Percent Change from Prior Year	34%	73%	50%	45%	57%	42%	3%	16%	14%	15%	-6%	-25%	-41%

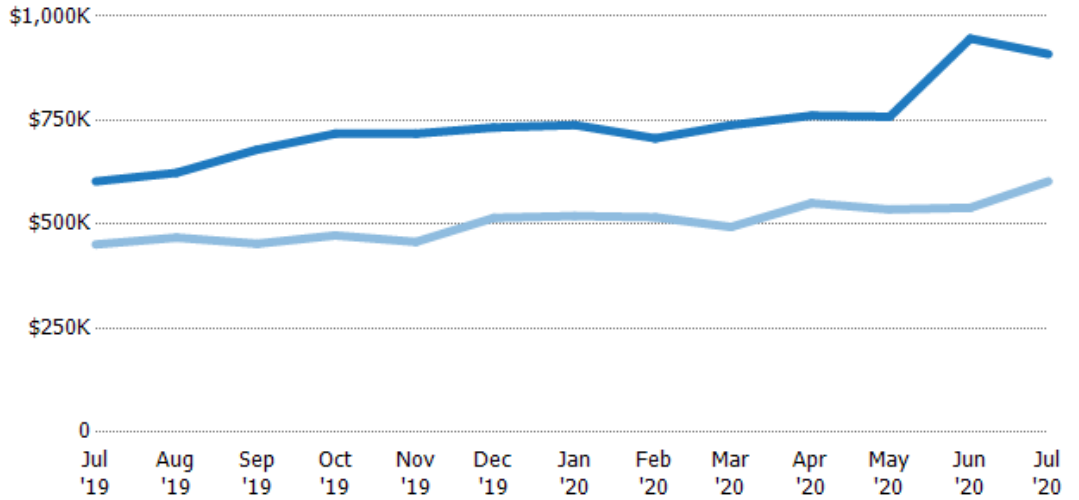
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jul '20	\$909K	50.8%
Jul '19	\$603K	33.5%
Jul '18	\$452K	-0.6%



Current Year	\$603K	\$624K	\$679K	\$718K	\$718K	\$733K	\$739K	\$707K	\$738K	\$761K	\$758K	\$946K	\$909K
Prior Year	\$452K	\$468K	\$453K	\$473K	\$458K	\$516K	\$520K	\$517K	\$494K	\$551K	\$536K	\$540K	\$603K
Percent Change from Prior Year	34%	33%	50%	52%	57%	42%	42%	37%	50%	38%	42%	75%	51%

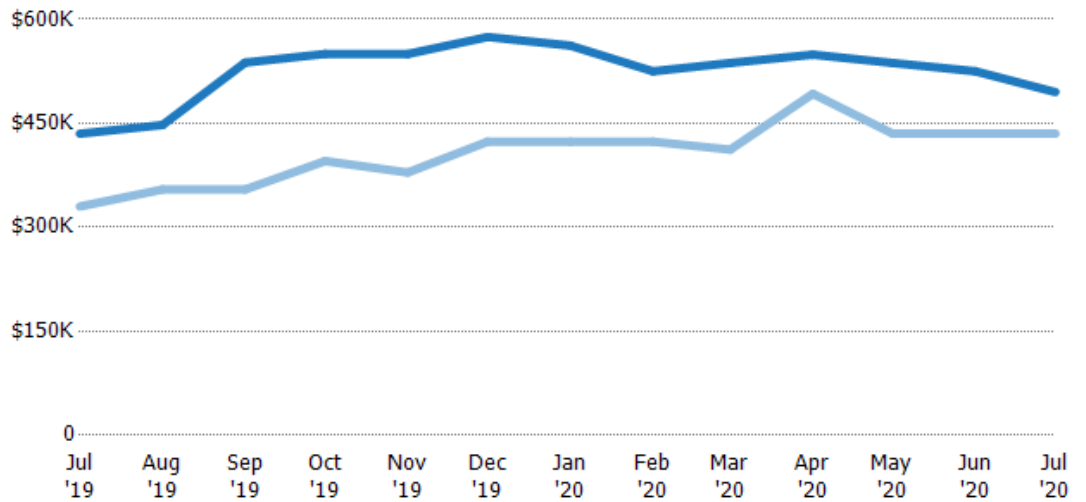
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jul '20	\$495K	13.8%
Jul '19	\$435K	31.8%
Jul '18	\$330K	13.6%



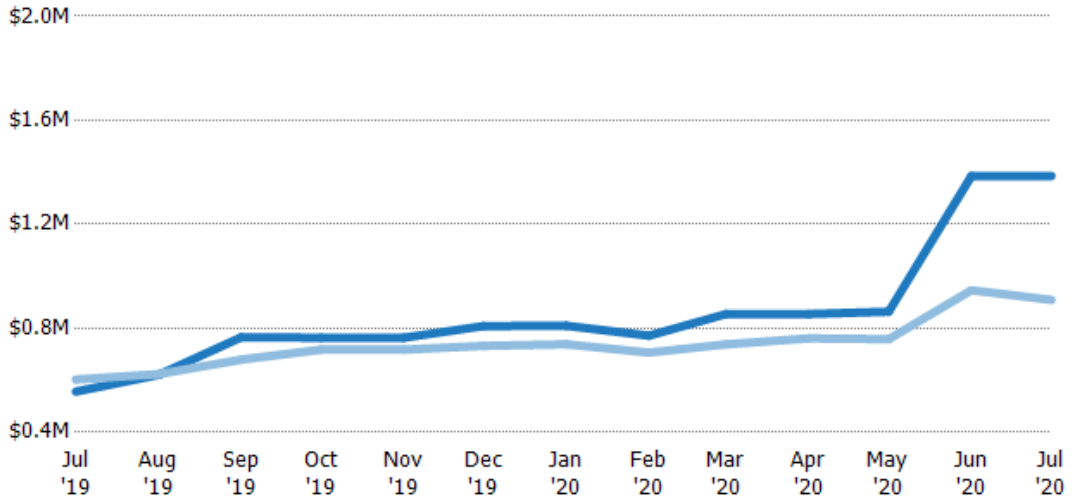
Current Year	\$435K	\$448K	\$538K	\$550K	\$550K	\$575K	\$562K	\$525K	\$537K	\$549K	\$537K	\$525K	\$495K
Prior Year	\$330K	\$355K	\$355K	\$396K	\$379K	\$424K	\$424K	\$424K	\$412K	\$493K	\$435K	\$435K	\$435K
Percent Change from Prior Year	32%	26%	52%	39%	45%	36%	33%	24%	30%	11%	23%	21%	14%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: South Londonderry, VT 05155
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 Family Residence



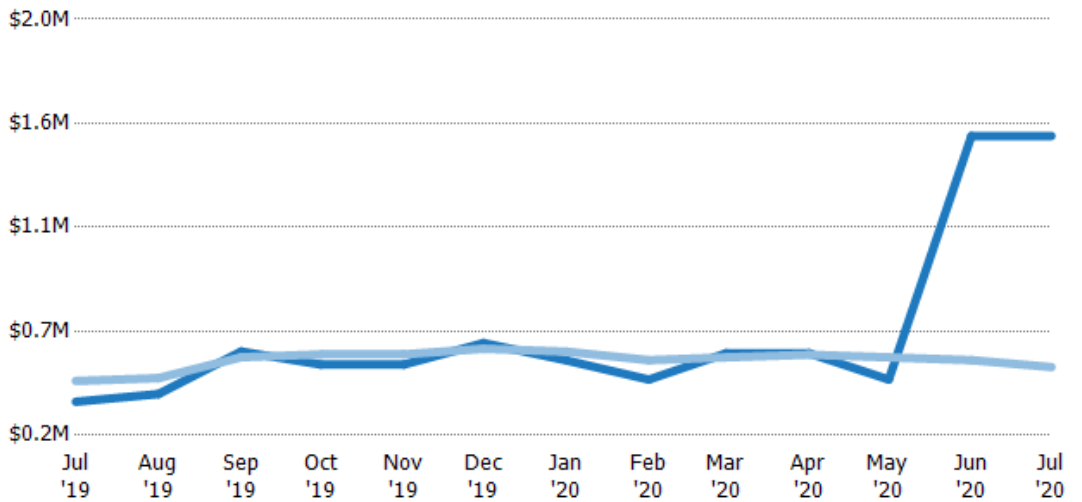
Avg Est Value	\$556K	\$621K	\$765K	\$764K	\$764K	\$809K	\$810K	\$772K	\$855K	\$855K	\$864K	\$1.39M	\$1.39M
Avg Listing Price	\$603K	\$624K	\$679K	\$718K	\$718K	\$733K	\$739K	\$707K	\$738K	\$761K	\$758K	\$946K	\$909K
Avg Listing Price as a % of Avg Est Value	108%	100%	89%	94%	94%	91%	91%	92%	86%	89%	88%	68%	66%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
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 Family Residence



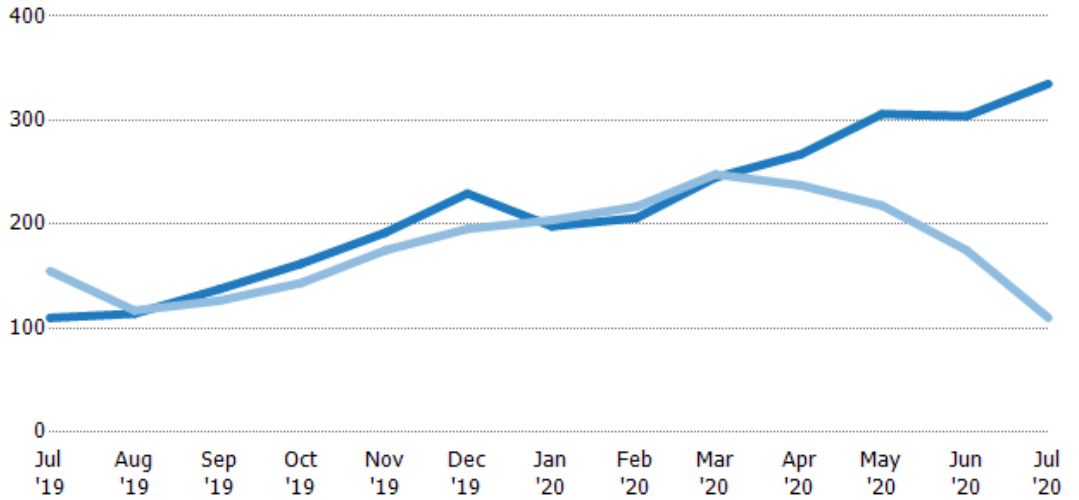
Median Est Value	\$345K	\$379K	\$563K	\$506K	\$506K	\$599K	\$524K	\$441K	\$555K	\$555K	\$441K	\$1.5M	\$1.5M
Median Listing Price	\$435K	\$448K	\$538K	\$550K	\$550K	\$575K	\$562K	\$525K	\$537K	\$549K	\$537K	\$525K	\$495K
Med Listing Price as a % of Med Est Value	126%	118%	96%	109%	109%	96%	107%	119%	97%	99%	122%	35%	33%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

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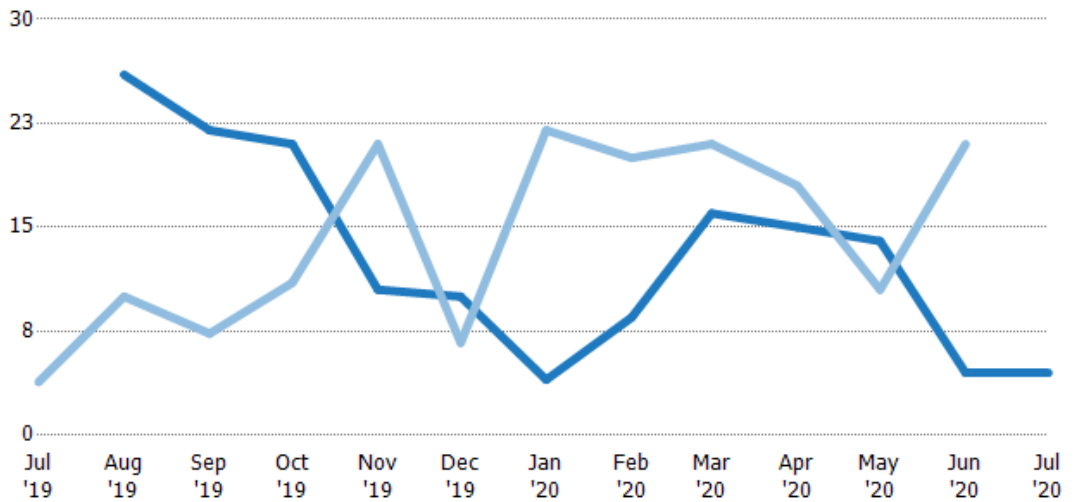
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	110	114	138	162	192	230	198	206	245	267	306	304	335
Prior Year	155	117	127	144	175	196	204	217	248	238	218	175	110
Percent Change from Prior Year	-29%	-3%	9%	13%	10%	17%	-3%	-5%	-1%	12%	40%	74%	205%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

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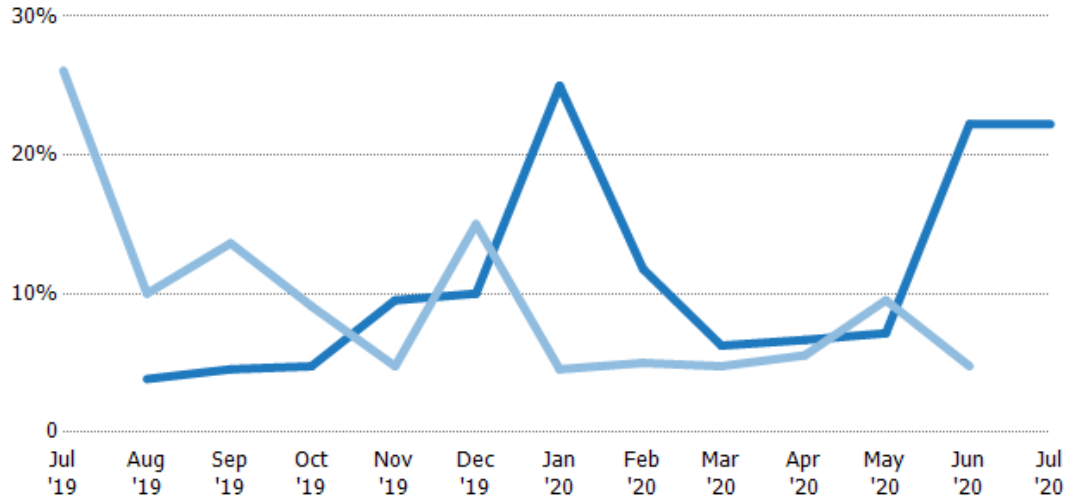
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	-	26	22	21	10.5	10	4	8.5	16	15	14	4.5	4.5
Prior Year	3.83	10	7.33	11	21	6.67	22	20	21	18	10.5	21	-
Percent Change from Prior Year	-100%	160%	200%	91%	-50%	50%	-82%	-58%	-24%	-17%	33%	-79%	100%

Absorption Rate

The percentage of inventory sold per month.

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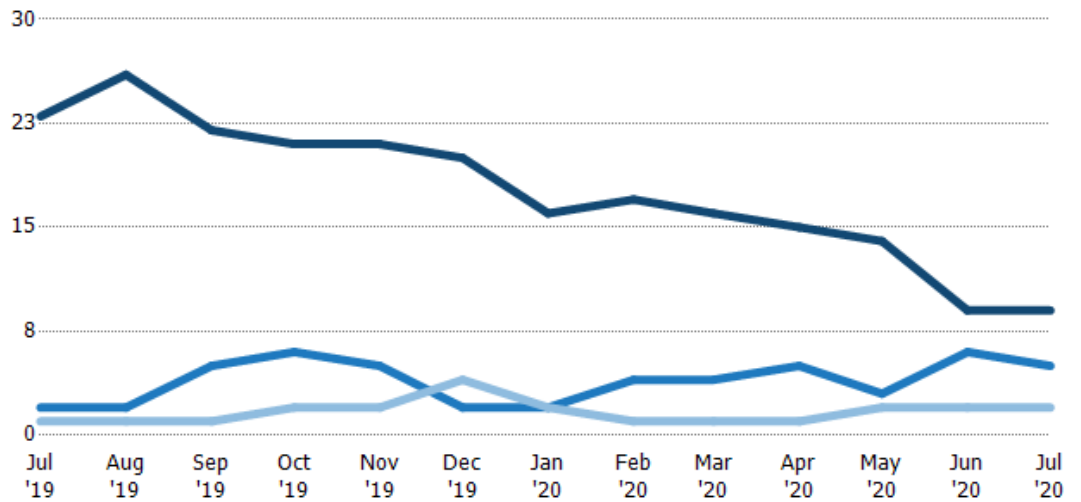
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	-	4%	5%	5%	10%	10%	25%	12%	6%	7%	7%	22%	22%
Prior Year	26%	10%	14%	9%	5%	15%	5%	5%	5%	6%	10%	5%	-
Change from Prior Year	26%	6%	9%	4%	-5%	5%	-20%	-7%	-1%	-1%	2%	-17%	-22%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

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 Family Residence



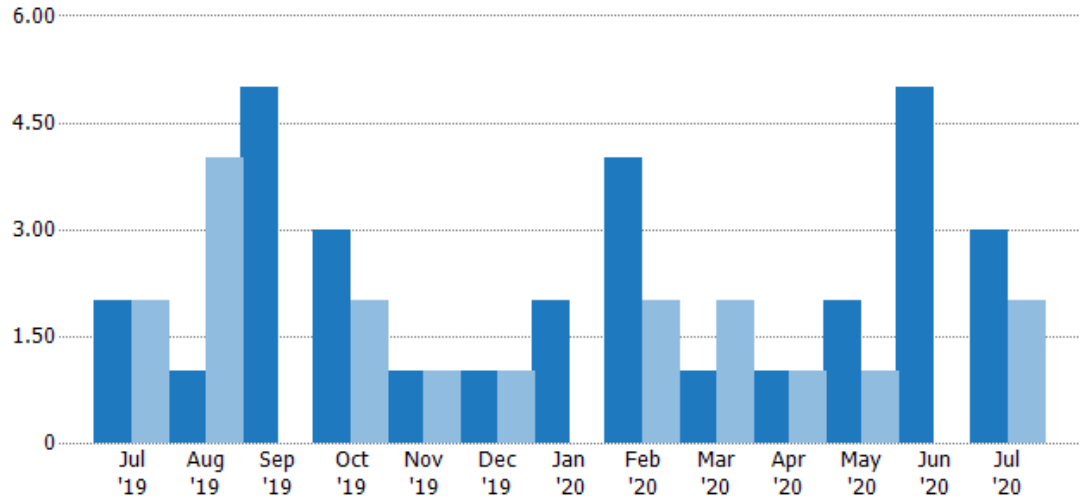
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Active	23	26	22	21	21	20	16	17	16	15	14	9	9
Pending	2	2	5	6	5	2	2	4	4	5	3	6	5
Sold	1	1	1	2	2	4	2	1	1	1	2	2	2

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

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 Property Type:
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 Family Residence



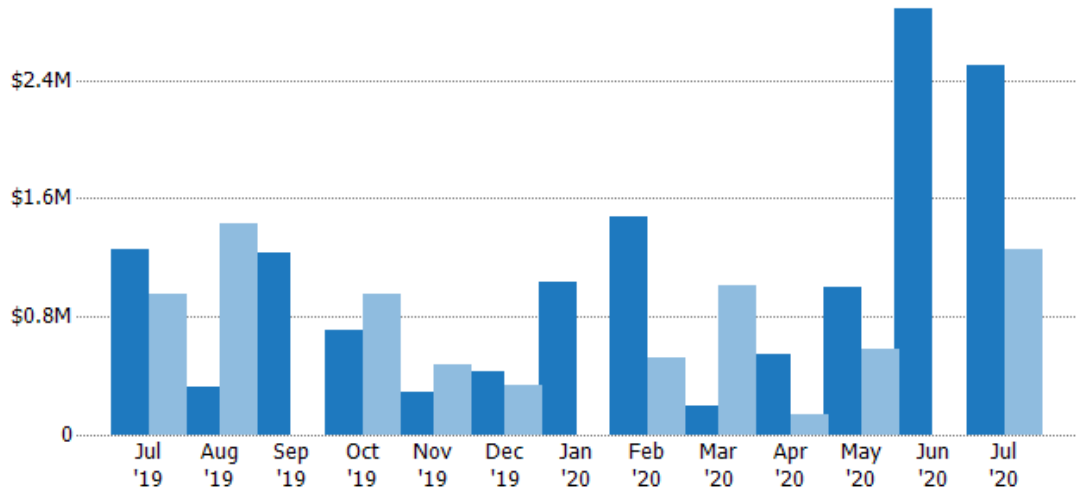
Current Year	2	1	5	3	1	1	2	4	1	1	2	5	3
Prior Year	2	4	-	2	1	1	-	2	2	1	1	-	2
Percent Change from Prior Year	0%	-75%	100%	50%	0%	0%	100%	100%	-50%	0%	100%	100%	50%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



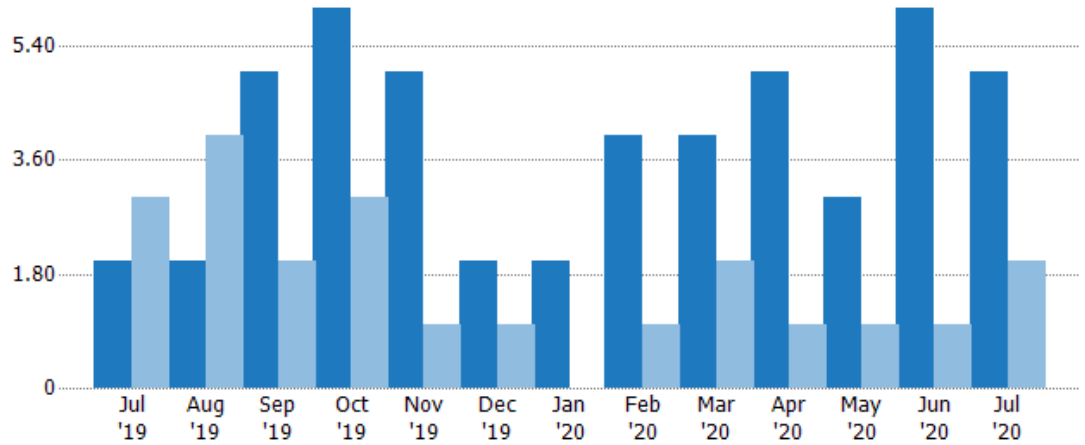
Current Year	\$1.25M	\$325K	\$1.23M	\$703K	\$289K	\$424K	\$1.03M	\$1.48M	\$199K	\$545K	\$999K	\$2.88M	\$2.5M
Prior Year	\$949K	\$1.43M	-	\$949K	\$475K	\$330K	-	\$525K	\$1.02M	\$139K	\$580K	-	\$1.25M
Percent Change from Prior Year	32%	-77%	100%	-26%	-39%	28%	100%	181%	-80%	292%	72%	100%	100%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



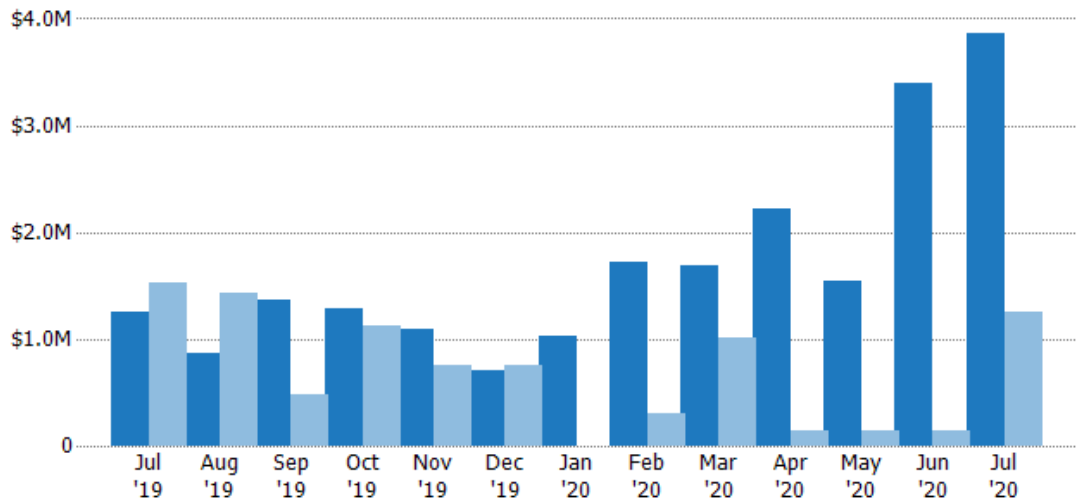
Current Year	2	2	5	6	5	2	2	4	4	5	3	6	5
Prior Year	3	4	2	3	1	1	-	1	2	1	1	1	2
Percent Change from Prior Year	-33%	-50%	150%	100%	400%	100%	100%	300%	100%	400%	200%	500%	150%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



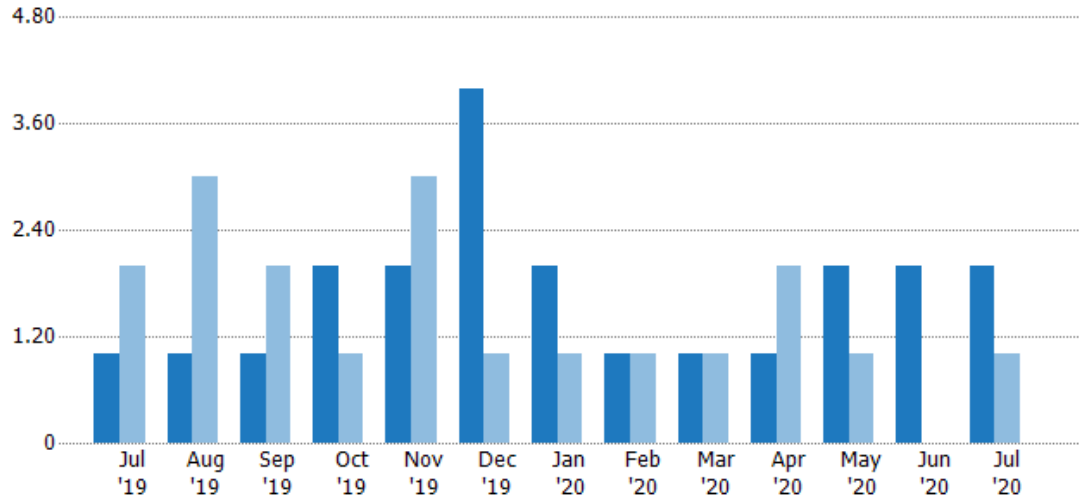
Current Year	\$1.25M	\$875K	\$1.37M	\$1.28M	\$1.09M	\$713K	\$1.03M	\$1.71M	\$1.68M	\$2.23M	\$1.54M	\$3.4M	\$3.86M
Prior Year	\$1.53M	\$1.43M	\$474K	\$1.12M	\$750K	\$750K	-	\$300K	\$1.02M	\$139K	\$139K	\$139K	\$1.25M
Percent Change from Prior Year	-18%	-39%	189%	15%	45%	-5%	100%	471%	66%	1,502%	1,011%	2,346%	209%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



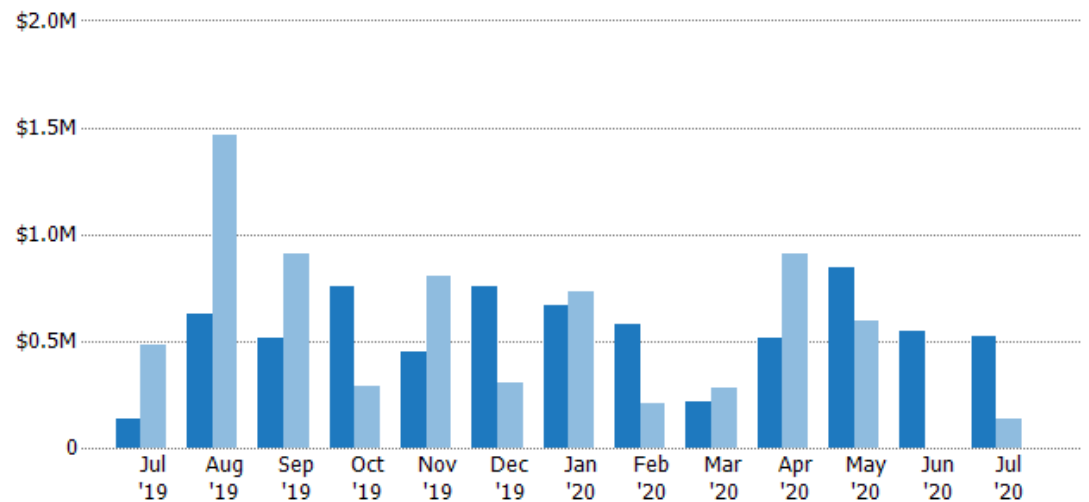
Current Year	1	1	1	2	2	4	2	1	1	1	2	2	2
Prior Year	2	3	2	1	3	1	1	1	1	2	1	-	1
Percent Change from Prior Year	-50%	-67%	-50%	100%	-33%	300%	100%	0%	0%	-50%	100%	100%	100%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



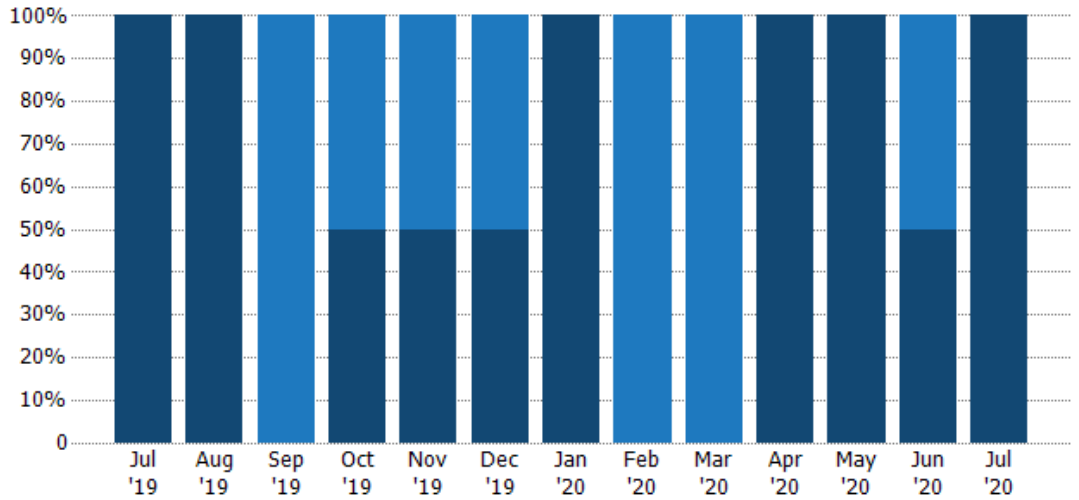
Current Year	\$135K	\$630K	\$510K	\$755K	\$451K	\$752K	\$665K	\$580K	\$220K	\$515K	\$843K	\$543K	\$520K
Prior Year	\$480K	\$1.46M	\$905K	\$290K	\$804K	\$305K	\$730K	\$210K	\$280K	\$910K	\$595K	-	\$135K
Percent Change from Prior Year	-72%	-57%	-44%	160%	-44%	146%	-9%	176%	-21%	-43%	42%	100%	285%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



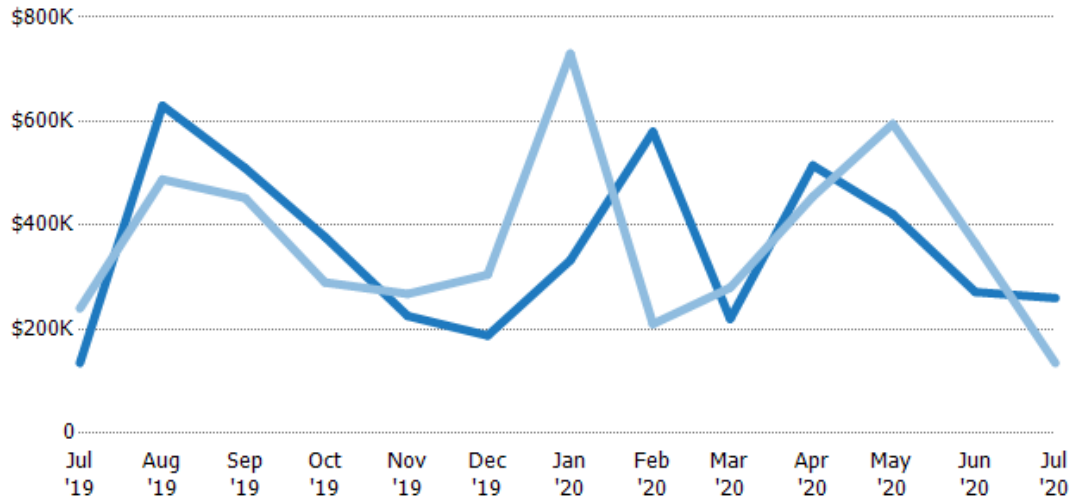
Property Type	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Condo/Townhouse	-	-	100%	50%	50%	50%	-	100%	100%	-	-	50%	-
Single Family Residence	100%	100%	-	50%	50%	50%	100%	-	-	100%	100%	50%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



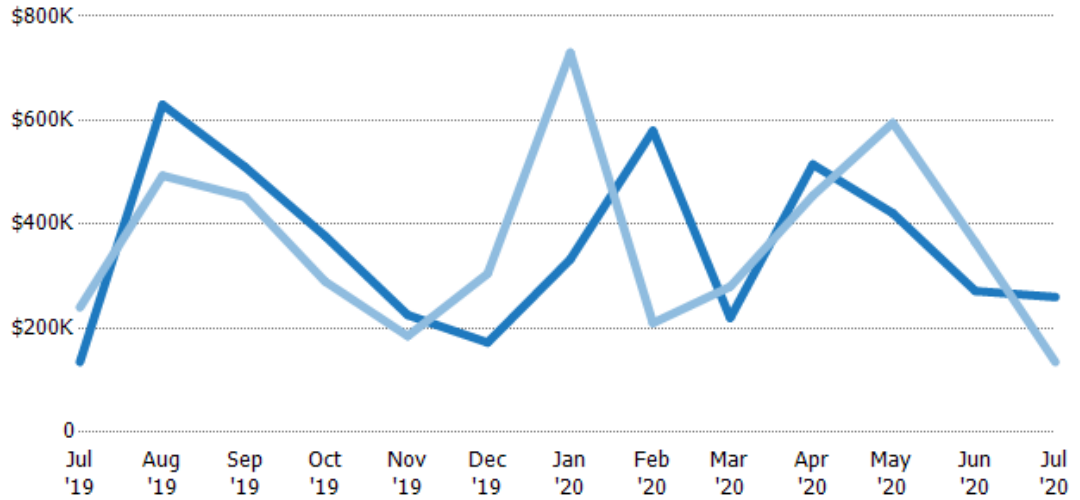
Property Type	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	\$135K	\$630K	\$510K	\$378K	\$226K	\$188K	\$333K	\$580K	\$220K	\$515K	\$421K	\$272K	\$260K
Prior Year	\$240K	\$488K	\$453K	\$290K	\$268K	\$305K	\$730K	\$210K	\$280K	\$455K	\$595K	\$365K	\$135K
Percent Change from Prior Year	-44%	29%	13%	30%	-16%	-38%	-54%	176%	-21%	13%	-29%	100%	93%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



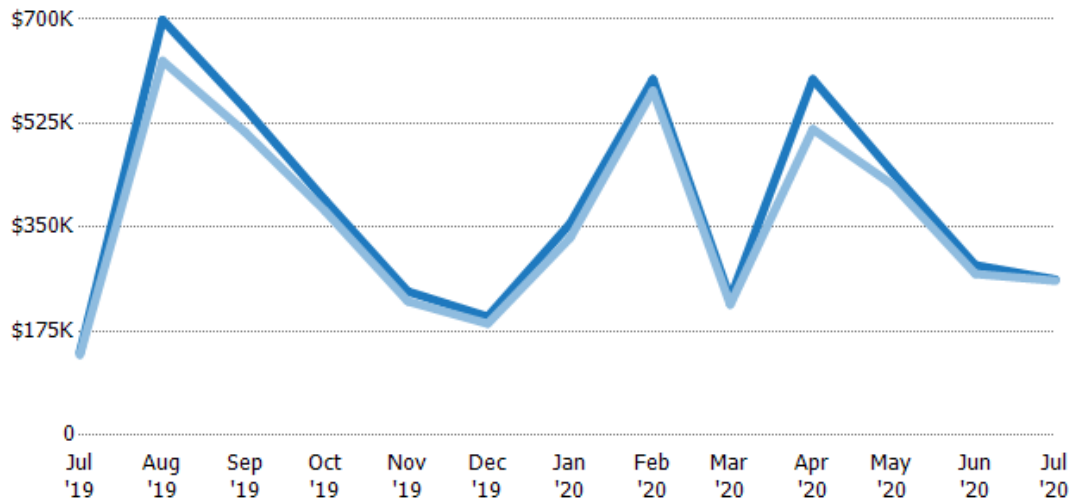
Current Year	\$135K	\$630K	\$510K	\$378K	\$226K	\$173K	\$333K	\$580K	\$220K	\$515K	\$421K	\$272K	\$260K
Prior Year	\$240K	\$494K	\$453K	\$290K	\$185K	\$305K	\$730K	\$210K	\$280K	\$455K	\$595K	\$365K	\$135K
Percent Change from Prior Year	-44%	28%	13%	30%	22%	-43%	-54%	176%	-21%	13%	-29%	100%	93%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



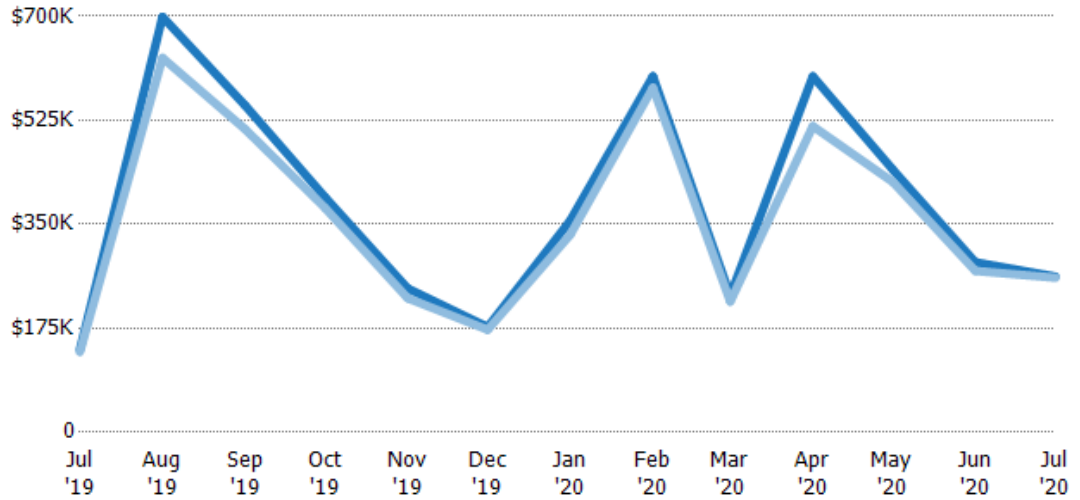
Avg List Price	\$139K	\$699K	\$550K	\$396K	\$242K	\$200K	\$357K	\$599K	\$230K	\$599K	\$442K	\$286K	\$262K
Avg Sales Price	\$135K	\$630K	\$510K	\$378K	\$226K	\$188K	\$333K	\$580K	\$220K	\$515K	\$421K	\$272K	\$260K
Avg Sales Price as a % of Avg List Price	97%	90%	93%	95%	93%	94%	93%	97%	96%	86%	95%	95%	99%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

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 Property Type:
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 Family Residence



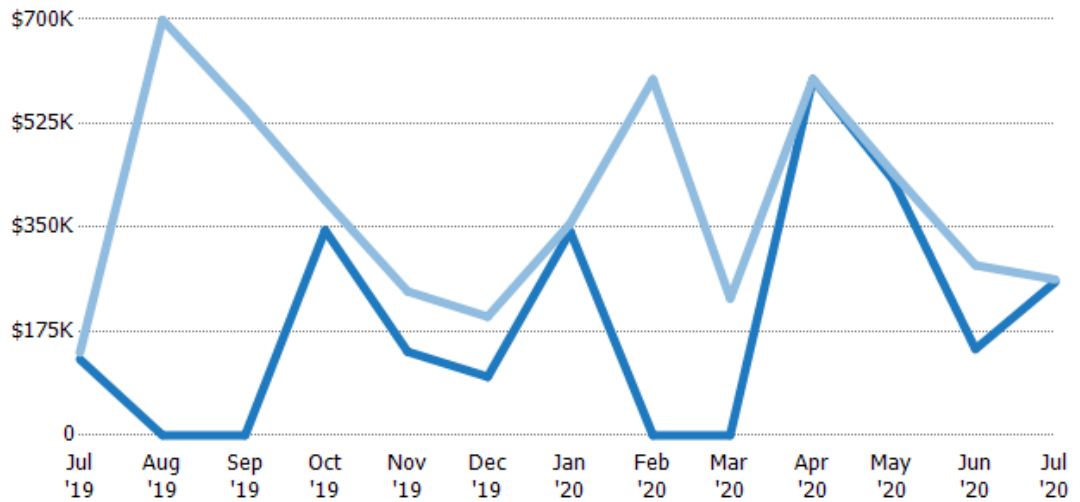
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Median List Price	\$139K	\$699K	\$550K	\$396K	\$242K	\$177K	\$357K	\$599K	\$230K	\$599K	\$442K	\$286K	\$262K
Median Sales Price	\$135K	\$630K	\$510K	\$378K	\$226K	\$173K	\$333K	\$580K	\$220K	\$515K	\$421K	\$272K	\$260K
Med Sales Price as a % of Med List Price	97%	90%	93%	95%	93%	97%	93%	97%	96%	86%	95%	95%	99%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



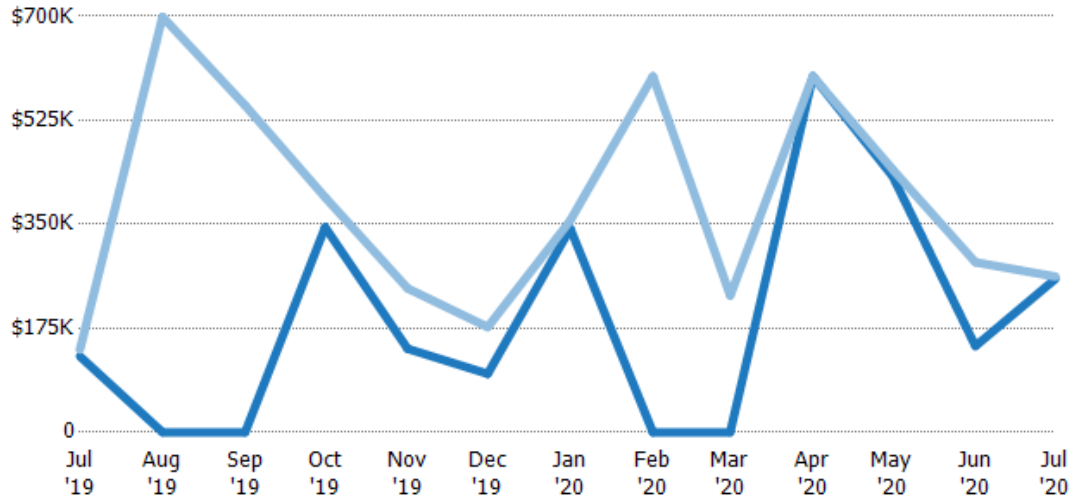
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Avg Est Value	\$128K	\$0	\$0	\$345K	\$141K	\$98.4K	\$343K	\$0	\$0	\$599K	\$430K	\$145K	\$258K
Avg Sales Price	\$139K	\$699K	\$550K	\$396K	\$242K	\$200K	\$357K	\$599K	\$230K	\$599K	\$442K	\$286K	\$262K
Avg Sales Price as a % of Avg Est Value	109%	100%	100%	115%	172%	203%	104%	100%	100%	100%	103%	197%	102%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Median Est Value	\$128K	\$0	\$0	\$345K	\$141K	\$98.4K	\$343K	\$0	\$0	\$599K	\$430K	\$145K	\$258K
Median Sales Price	\$139K	\$699K	\$550K	\$396K	\$242K	\$177K	\$357K	\$599K	\$230K	\$599K	\$442K	\$286K	\$262K
Med Sales Price as a % of Med Est Value	109%	100%	100%	115%	172%	180%	104%	100%	100%	100%	103%	197%	102%