

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2020	Jul 2019	+ / -	YTD 2020	YTD 2019	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	29	47	-38.3%	228	260	-12.3%
New Listing Volume	\$11,463,607	\$11,322,021	+1.3%	\$68,261,919	\$68,802,846	-0.8%
Active Listing Count	84	159	-47.2%	N/A	N/A	
Active Listing Volume	\$32,648,512	\$49,646,426	-34.2%	N/A	N/A	
Average Listing Price	\$388,673	\$312,242	+24.5%	\$339,496	\$319,123	+6.4%
Median Listing Price	\$317,450	\$249,900	+27%	\$277,307	\$260,720	+6.4%
Median Days in RPR	70	82	-14.6%	91.79	131.27	-30.1%
Months of Inventory	2.9	4.8	-39.9%	3.8	6	-37.4%
Absorption Rate	34.52%	20.75%	+13.8%	26.43%	16.56%	+9.9%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	40	40	±	268	246	+8.9%
New Pending Sales Volume	\$11,936,145	\$9,258,915	+28.9%	\$67,443,763	\$61,748,371	+9.2%
Pending Sales Count	70	60	+16.7%	N/A	N/A	
Pending Sales Volume	\$18,738,653	\$14,204,326	+31.9%	N/A	N/A	
Closed Sales Count	44	43	+2.3%	173	180	-3.9%
Closed Sales Volume	\$10,826,650	\$10,522,390	+2.9%	\$42,247,592	\$45,587,994	-7.3%
Average Sales Price	\$246,060	\$244,707	+0.6%	\$244,206	\$253,267	-3.6%
Median Sales Price	\$232,500	\$247,000	-5.9%	\$236,577	\$238,578	-0.8%

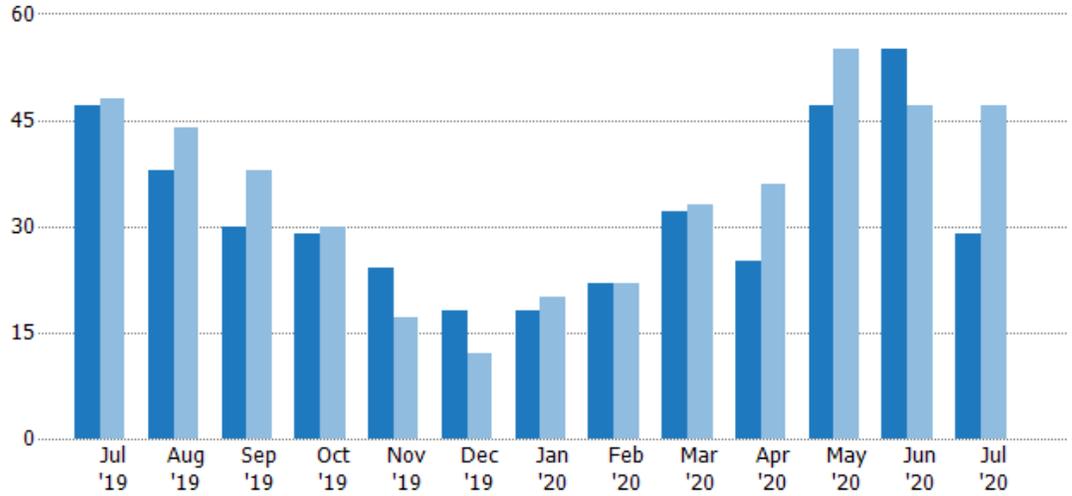
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Jul '20	29	-38.3%
Jul '19	47	-2.1%
Jul '18	48	-27.1%



Current Year	47	38	30	29	24	18	18	22	32	25	47	55	29
Prior Year	48	44	38	30	17	12	20	22	33	36	55	47	47
Percent Change from Prior Year	-2%	-14%	-21%	-3%	41%	50%	-10%	0%	-3%	-31%	-15%	17%	-38%

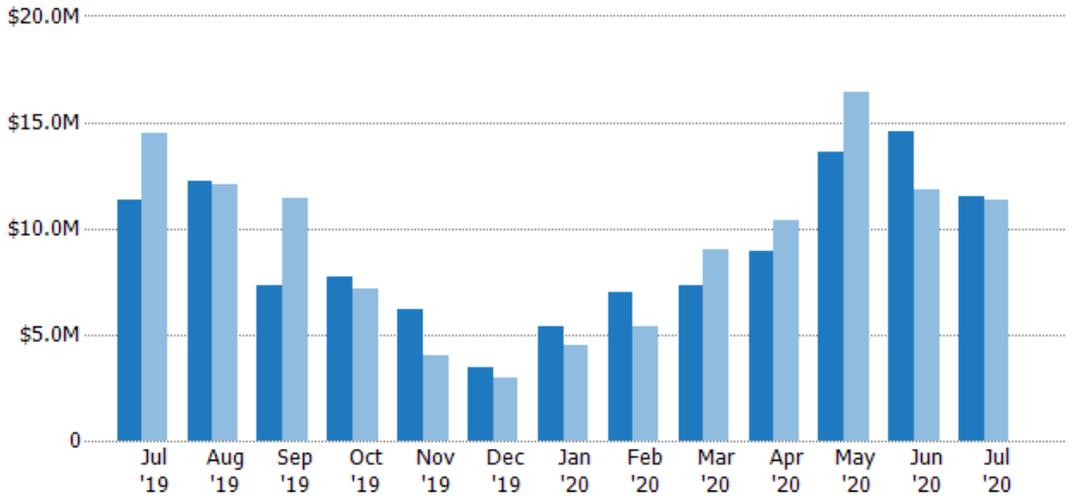
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Jul '20	\$11.5M	1.3%
Jul '19	\$11.3M	-21.7%
Jul '18	\$14.5M	-44.8%



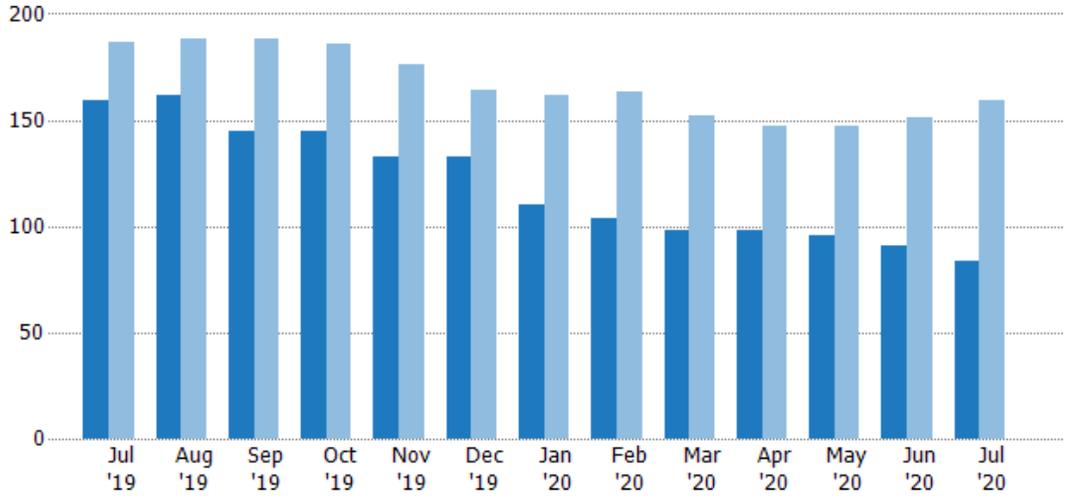
Current Year	\$11.3M	\$12.2M	\$7.3M	\$7.7M	\$6.16M	\$3.48M	\$5.42M	\$6.99M	\$7.31M	\$8.95M	\$13.6M	\$14.6M	\$11.5M
Prior Year	\$14.5M	\$12M	\$11.4M	\$7.12M	\$4.01M	\$2.95M	\$4.51M	\$5.41M	\$8.97M	\$10.3M	\$16.4M	\$11.8M	\$11.3M
Percent Change from Prior Year	-22%	2%	-36%	8%	53%	18%	20%	29%	-19%	-13%	-17%	23%	1%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



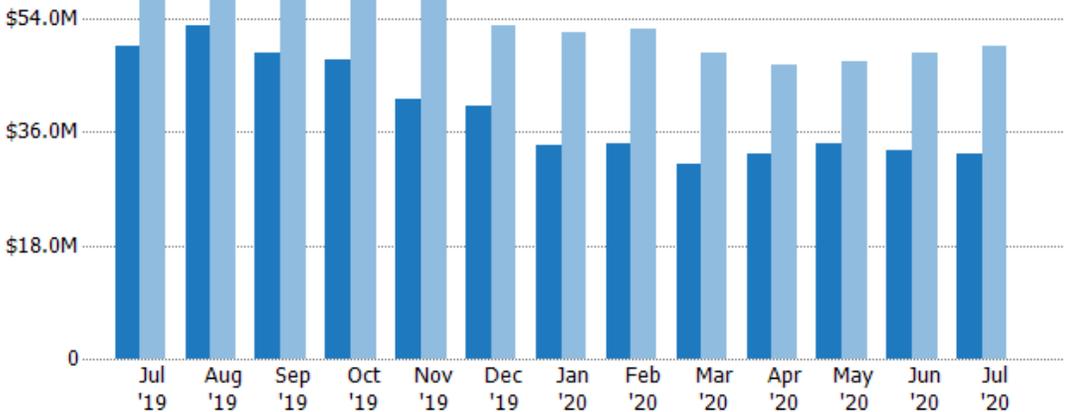
Month/Year	Count	% Chg.
Jul '20	84	-47.2%
Jul '19	159	-15%
Jul '18	187	2.1%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Volume	% Chg.
Jul '20	\$32.6M	-34.2%
Jul '19	\$49.6M	-16.6%
Jul '18	\$59.5M	-18.3%

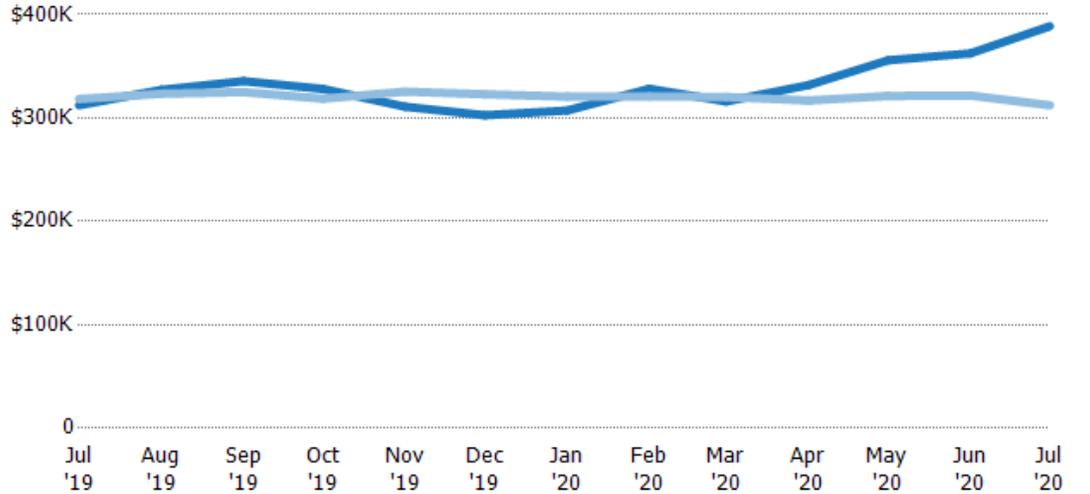
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Jul '20	\$389K	24.5%
Jul '19	\$312K	-1.9%
Jul '18	\$318K	-20%



Current Year	\$312K	\$327K	\$336K	\$328K	\$311K	\$303K	\$307K	\$328K	\$316K	\$332K	\$356K	\$362K	\$389K
Prior Year	\$318K	\$323K	\$325K	\$319K	\$325K	\$323K	\$321K	\$321K	\$320K	\$317K	\$321K	\$322K	\$312K
Percent Change from Prior Year	-2%	1%	3%	3%	-4%	-6%	-4%	2%	-1%	5%	11%	13%	24%

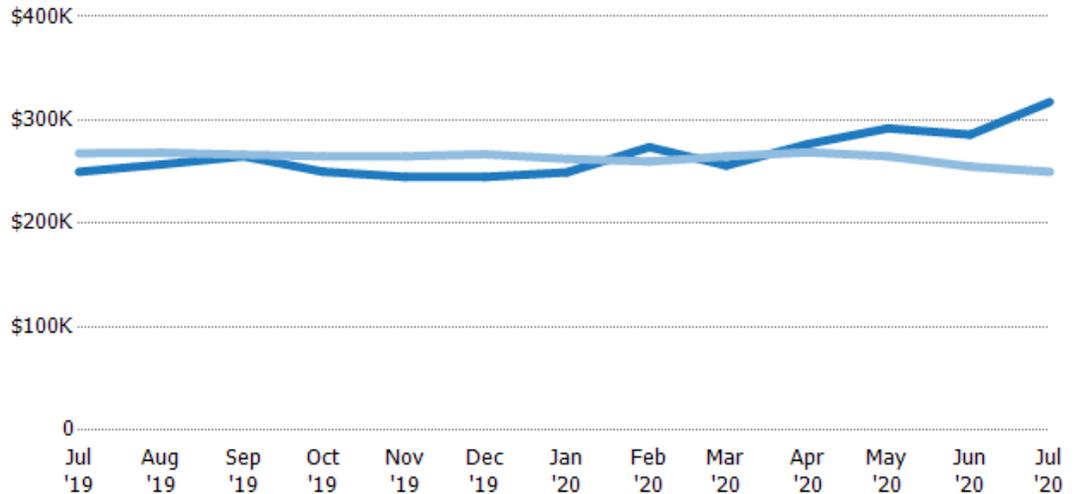
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Jul '20	\$317K	27%
Jul '19	\$250K	-6.7%
Jul '18	\$268K	-17.9%



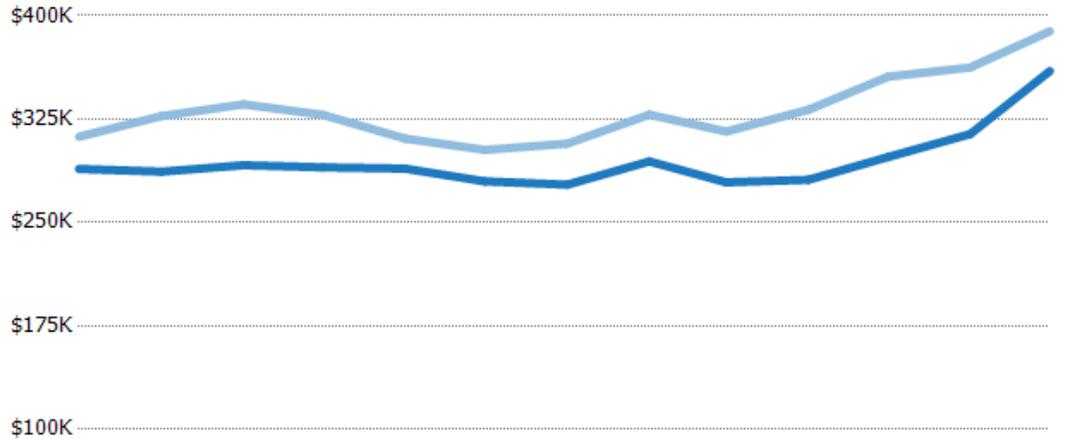
Current Year	\$250K	\$257K	\$265K	\$250K	\$245K	\$245K	\$249K	\$274K	\$256K	\$277K	\$292K	\$286K	\$317K
Prior Year	\$268K	\$268K	\$267K	\$265K	\$265K	\$267K	\$262K	\$260K	\$265K	\$269K	\$265K	\$255K	\$250K
Percent Change from Prior Year	-7%	-4%	-1%	-6%	-8%	-8%	-5%	5%	-3%	3%	10%	12%	27%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence



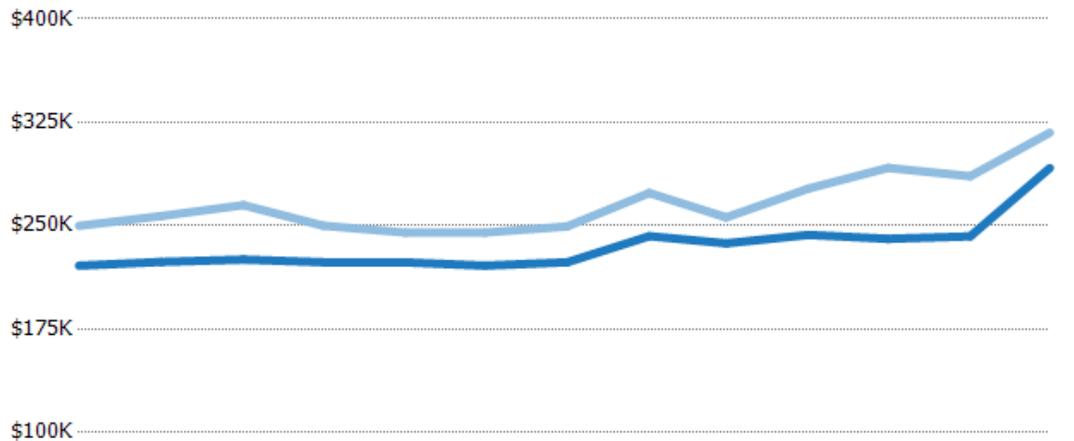
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Avg Est Value	\$289K	\$287K	\$292K	\$290K	\$289K	\$280K	\$277K	\$294K	\$279K	\$281K	\$298K	\$314K	\$360K
Avg Listing Price	\$312K	\$327K	\$336K	\$328K	\$311K	\$303K	\$307K	\$328K	\$316K	\$332K	\$356K	\$362K	\$389K
Avg Listing Price as a % of Avg Est Value	108%	114%	115%	113%	108%	108%	111%	112%	113%	118%	120%	115%	108%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence



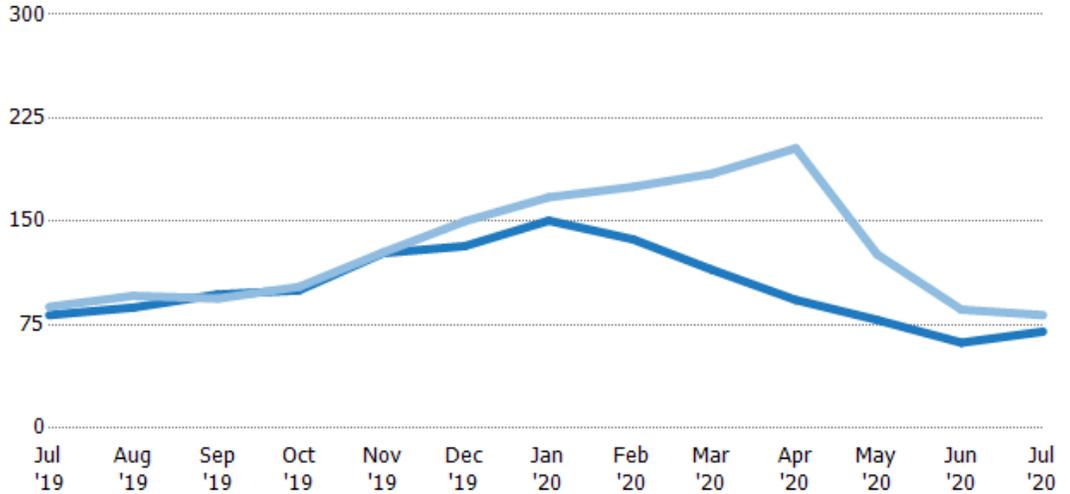
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Median Est Value	\$221K	\$224K	\$225K	\$223K	\$223K	\$221K	\$223K	\$242K	\$237K	\$243K	\$240K	\$242K	\$292K
Median Listing Price	\$250K	\$257K	\$265K	\$250K	\$245K	\$245K	\$249K	\$274K	\$256K	\$277K	\$292K	\$286K	\$317K
Med Listing Price as a % of Med Est Value	113%	115%	117%	112%	110%	111%	112%	113%	108%	114%	121%	118%	109%

## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Days	% Chg.
Jul '20	70	-14.6%
Jul '19	82	-6.8%
Jul '18	88	6.8%

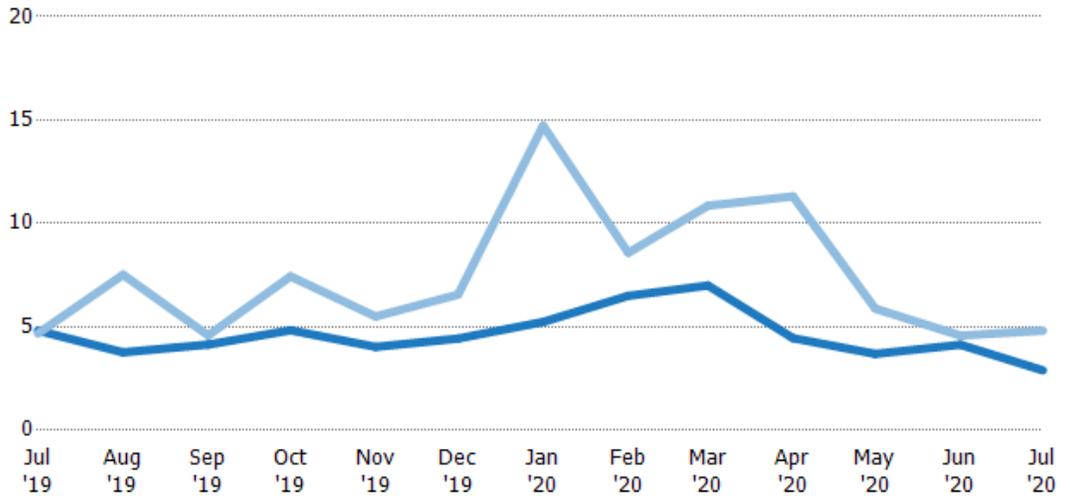
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	82	87.5	97	100	127	132	151	137	115	93	78.5	62	70
Prior Year	88	96	94	103	128	150	168	175	185	203	126	86	82
Percent Change from Prior Year	-7%	-9%	3%	-2%	0%	-12%	-10%	-22%	-38%	-54%	-38%	-28%	-15%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Months	% Chg.
Jul '20	2.9	-39.9%
Jul '19	4.82	3.1%
Jul '18	4.68	77.6%

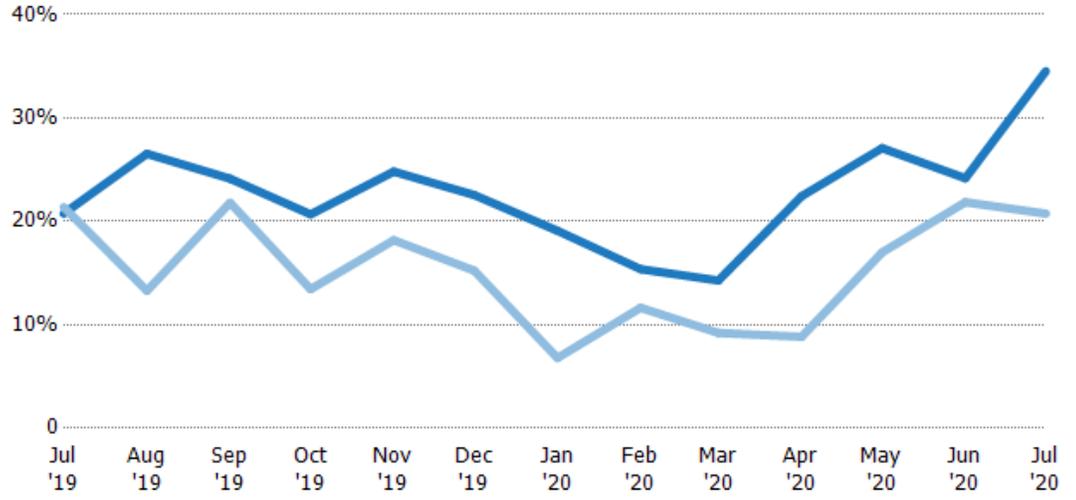
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	4.82	3.77	4.14	4.83	4.03	4.43	5.24	6.5	7	4.45	3.69	4.14	2.9
Prior Year	4.68	7.52	4.59	7.44	5.5	6.56	14.7	8.58	10.9	11.3	5.88	4.58	4.82
Percent Change from Prior Year	3%	-50%	-10%	-35%	-27%	-32%	-64%	-24%	-36%	-61%	-37%	-10%	-40%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Rate	Chg.
Jul '20	35%	-13.8%
Jul '19	21%	0.6%
Jul '18	21%	-43.7%

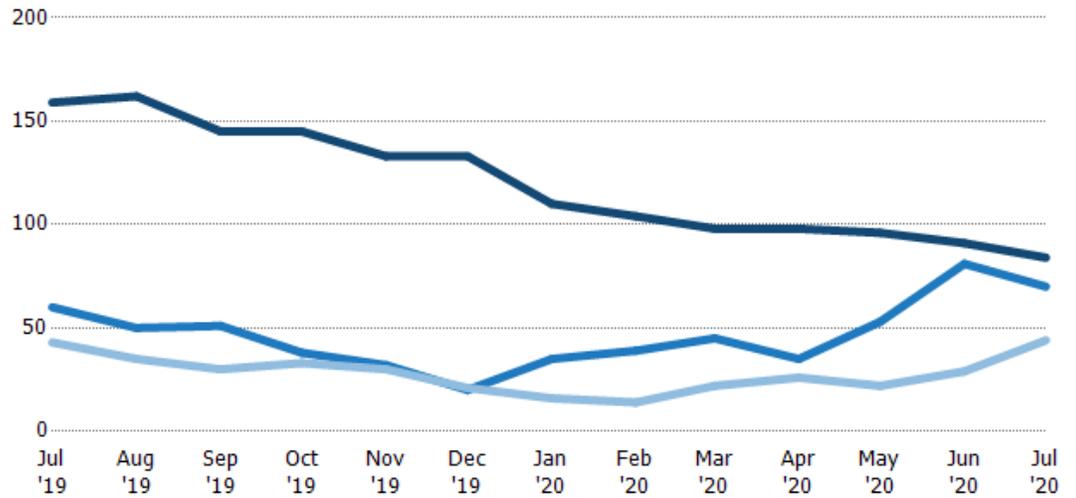
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	21%	27%	24%	21%	25%	23%	19%	15%	14%	22%	27%	24%	35%
Prior Year	21%	13%	22%	13%	18%	15%	7%	12%	9%	9%	17%	22%	21%
Change from Prior Year	1%	-13%	-2%	-7%	-7%	-7%	-12%	-4%	-5%	-14%	-10%	-2%	-14%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Active	159	162	145	145	133	133	110	104	98	98	96	91	84
Pending	60	50	51	38	32	20	35	39	45	35	53	81	70
Sold	43	35	30	33	30	21	16	14	22	26	22	29	44

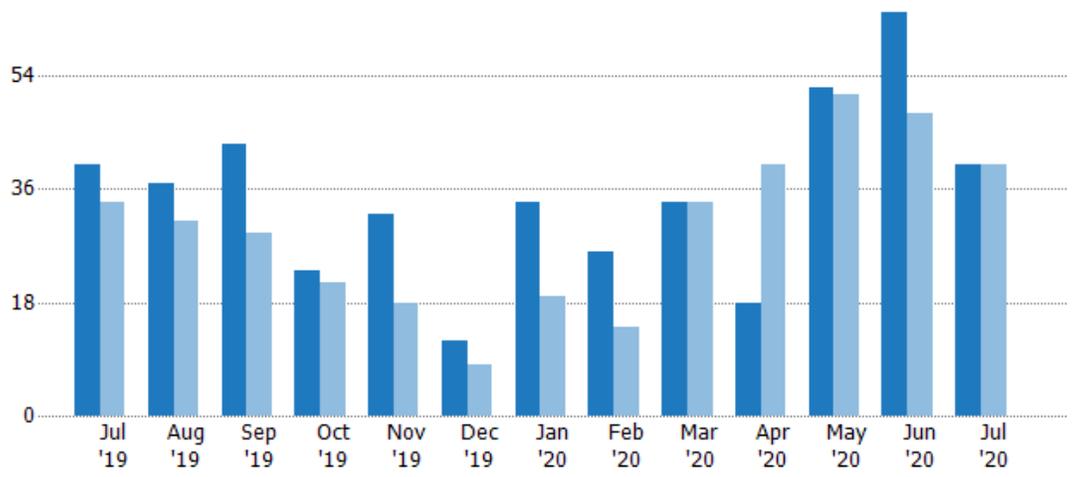
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Jul '20	40	0%
Jul '19	40	17.6%
Jul '18	34	-8.8%



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	40	37	43	23	32	12	34	26	34	18	52	64	40
Prior Year	34	31	29	21	18	8	19	14	34	40	51	48	40
Percent Change from Prior Year	18%	19%	48%	10%	78%	50%	79%	86%	0%	-55%	2%	33%	0%

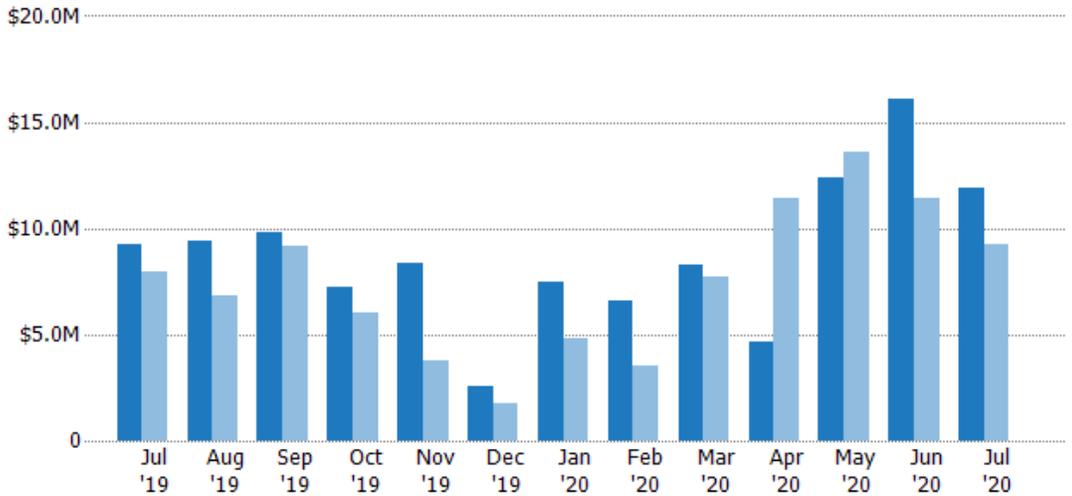
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Jul '20	\$11.9M	28.9%
Jul '19	\$9.26M	16.8%
Jul '18	\$7.93M	-13.6%



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	\$9.26M	\$9.4M	\$9.79M	\$7.22M	\$8.39M	\$2.57M	\$7.51M	\$6.59M	\$8.29M	\$4.63M	\$12.4M	\$16.1M	\$11.9M
Prior Year	\$7.93M	\$6.84M	\$9.13M	\$6.03M	\$3.76M	\$1.75M	\$4.81M	\$3.49M	\$7.75M	\$11.4M	\$13.6M	\$11.4M	\$9.26M
Percent Change from Prior Year	17%	37%	7%	20%	123%	47%	56%	89%	7%	-59%	-9%	41%	29%

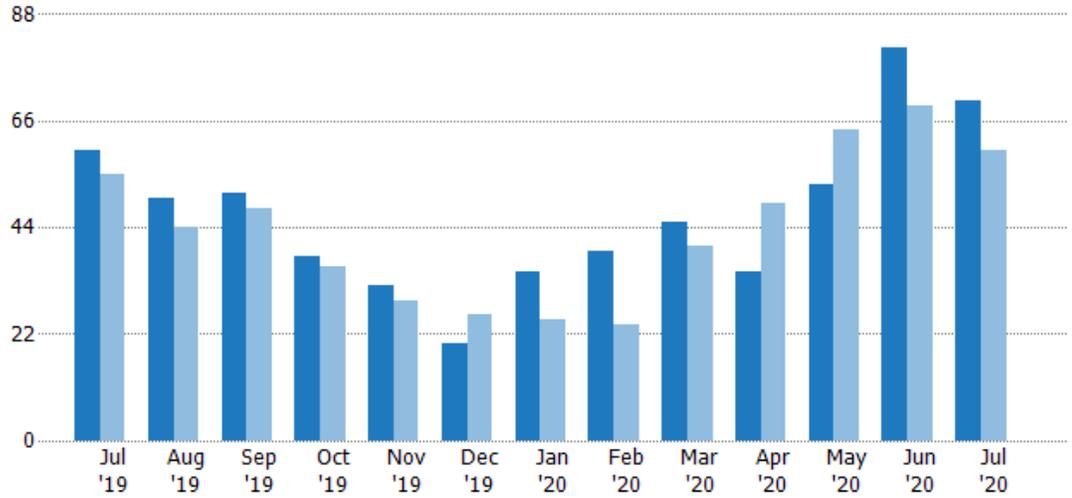
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Jul '20	70	16.7%
Jul '19	60	9.1%
Jul '18	55	-10.9%



Current Year	60	50	51	38	32	20	35	39	45	35	53	81	70
Prior Year	55	44	48	36	29	26	25	24	40	49	64	69	60
Percent Change from Prior Year	9%	14%	6%	6%	10%	-23%	40%	63%	13%	-29%	-17%	17%	17%

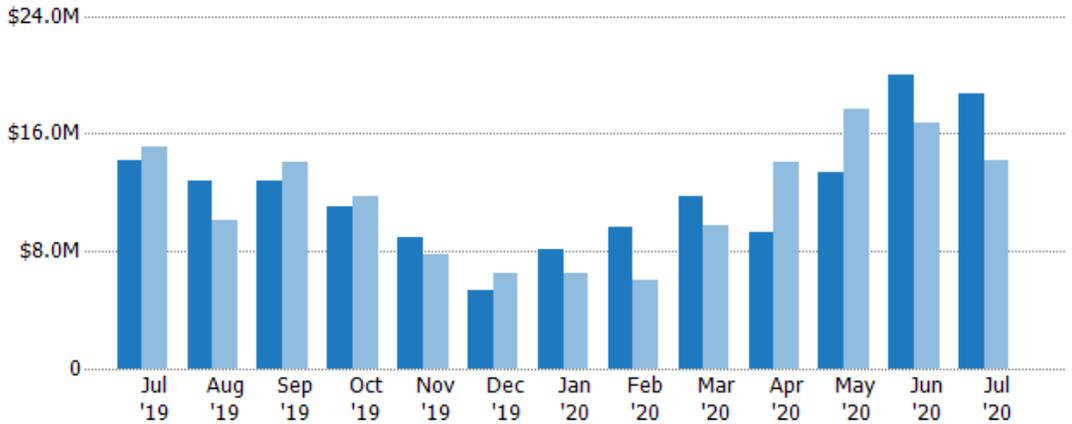
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Jul '20	\$18.7M	31.9%
Jul '19	\$14.2M	-6.1%
Jul '18	\$15.1M	-28.5%



Current Year	\$14.2M	\$12.8M	\$12.8M	\$11.1M	\$8.94M	\$5.32M	\$8.13M	\$9.58M	\$11.7M	\$9.32M	\$13.4M	\$20M	\$18.7M
Prior Year	\$15.1M	\$10.1M	\$14.1M	\$11.7M	\$7.74M	\$6.52M	\$6.53M	\$5.99M	\$9.81M	\$14M	\$17.6M	\$16.8M	\$14.2M
Percent Change from Prior Year	-6%	27%	-9%	-6%	15%	-18%	24%	60%	20%	-33%	-24%	20%	32%

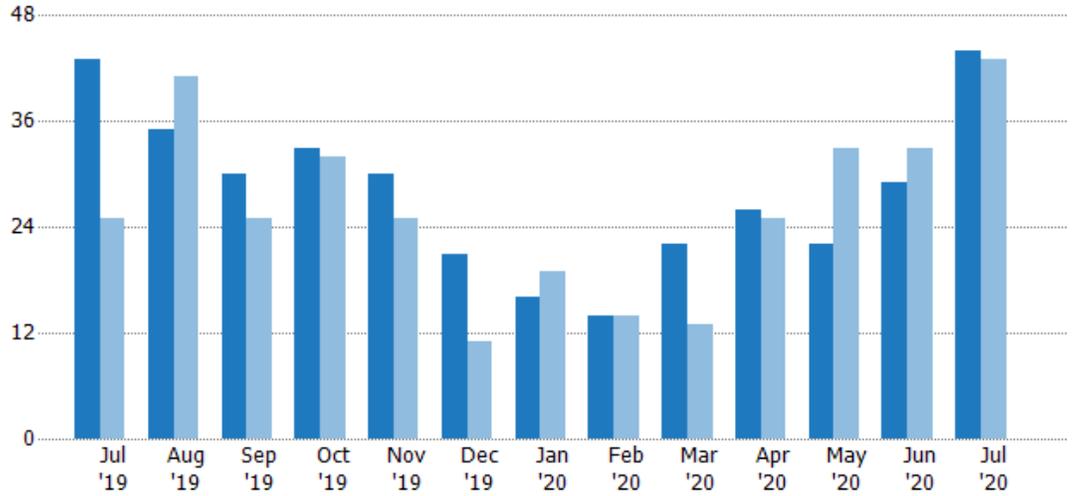
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Jul '20	44	2.3%
Jul '19	43	72%
Jul '18	25	44%



Current Year	43	35	30	33	30	21	16	14	22	26	22	29	44
Prior Year	25	41	25	32	25	11	19	14	13	25	33	33	43
Percent Change from Prior Year	72%	-15%	20%	3%	20%	91%	-16%	0%	69%	4%	-33%	-12%	2%

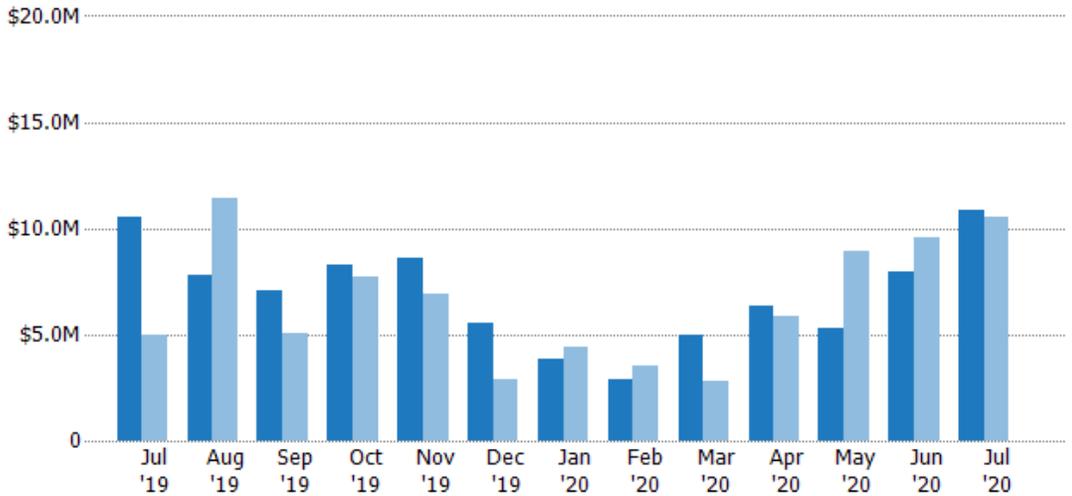
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Jul '20	\$10.8M	2.9%
Jul '19	\$10.5M	112.8%
Jul '18	\$4.95M	59.4%



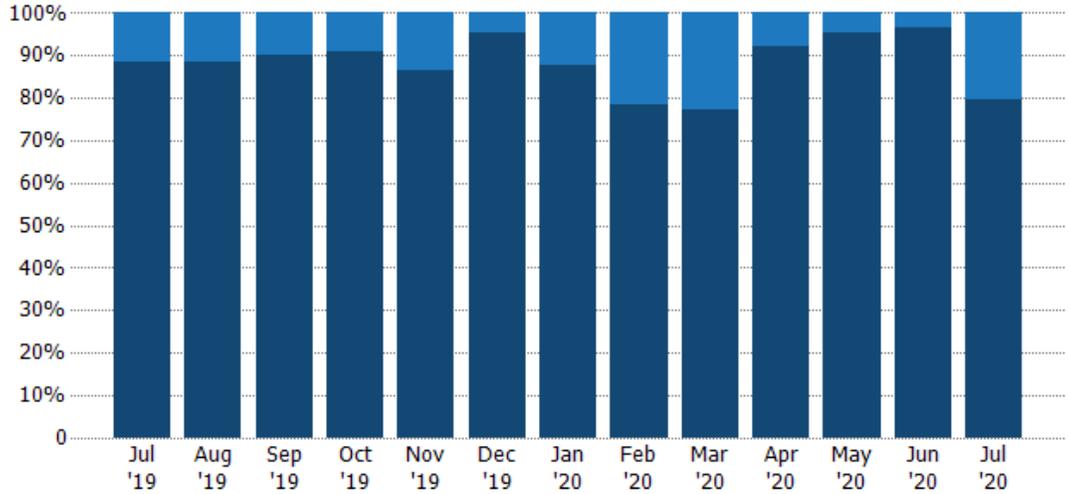
Current Year	\$10.5M	\$7.79M	\$7.08M	\$8.26M	\$8.57M	\$5.53M	\$3.89M	\$2.91M	\$4.99M	\$6.35M	\$5.3M	\$7.98M	\$10.8M
Prior Year	\$4.95M	\$11.4M	\$5.02M	\$7.72M	\$6.94M	\$2.88M	\$4.44M	\$3.53M	\$2.79M	\$5.82M	\$8.9M	\$9.58M	\$10.5M
Percent Change from Prior Year	113%	-32%	41%	7%	23%	92%	-12%	-18%	79%	9%	-40%	-17%	3%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



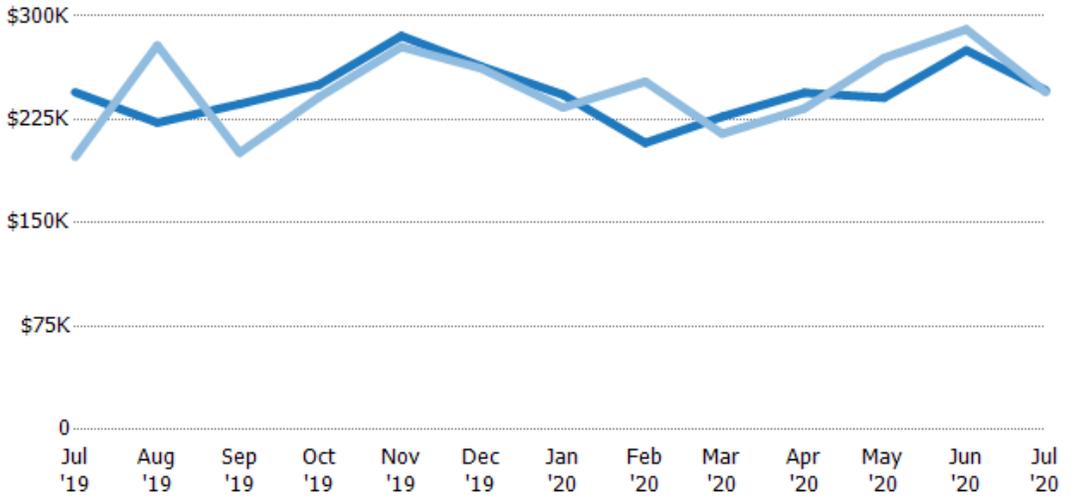
Condo/Townhouse	12%	11%	10%	9%	13%	5%	13%	21%	23%	8%	5%	3%	20%
Single Family Residence	88%	89%	90%	91%	87%	95%	88%	79%	77%	92%	95%	97%	80%

## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



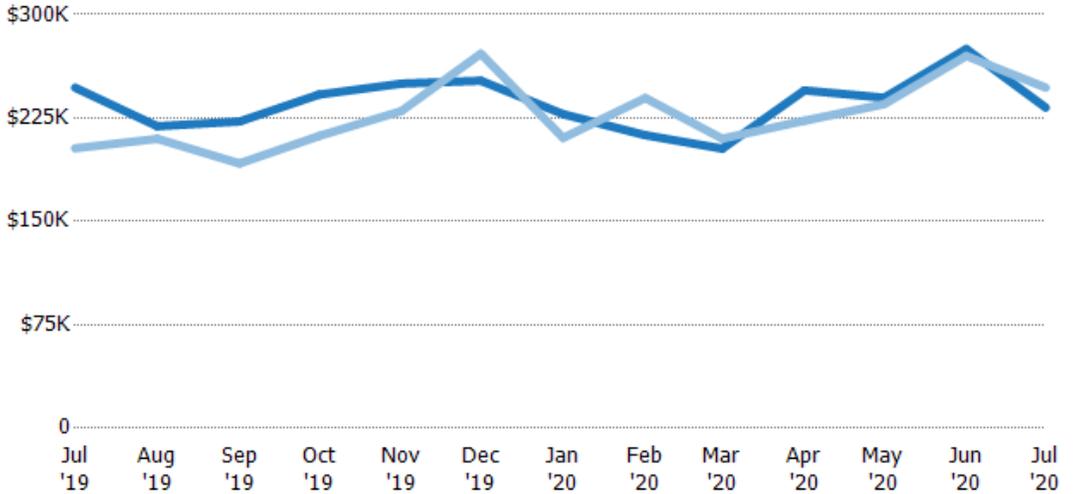
Current Year	\$245K	\$223K	\$236K	\$250K	\$286K	\$264K	\$243K	\$208K	\$227K	\$244K	\$241K	\$275K	\$246K
Prior Year	\$198K	\$279K	\$201K	\$241K	\$278K	\$262K	\$234K	\$252K	\$215K	\$233K	\$270K	\$290K	\$245K
Percent Change from Prior Year	24%	-20%	18%	4%	3%	1%	4%	-18%	6%	5%	-11%	-5%	1%

## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



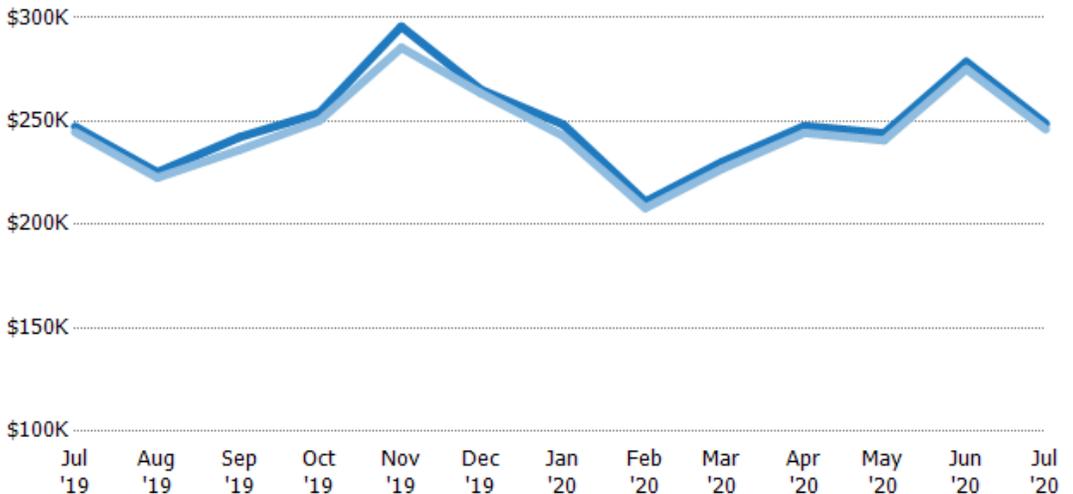
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	\$247K	\$219K	\$222K	\$242K	\$250K	\$252K	\$228K	\$213K	\$203K	\$245K	\$240K	\$275K	\$233K
Prior Year	\$203K	\$210K	\$192K	\$212K	\$230K	\$272K	\$211K	\$240K	\$210K	\$223K	\$235K	\$270K	\$247K
Percent Change from Prior Year	22%	4%	16%	14%	9%	-7%	8%	-11%	-3%	10%	2%	2%	-6%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



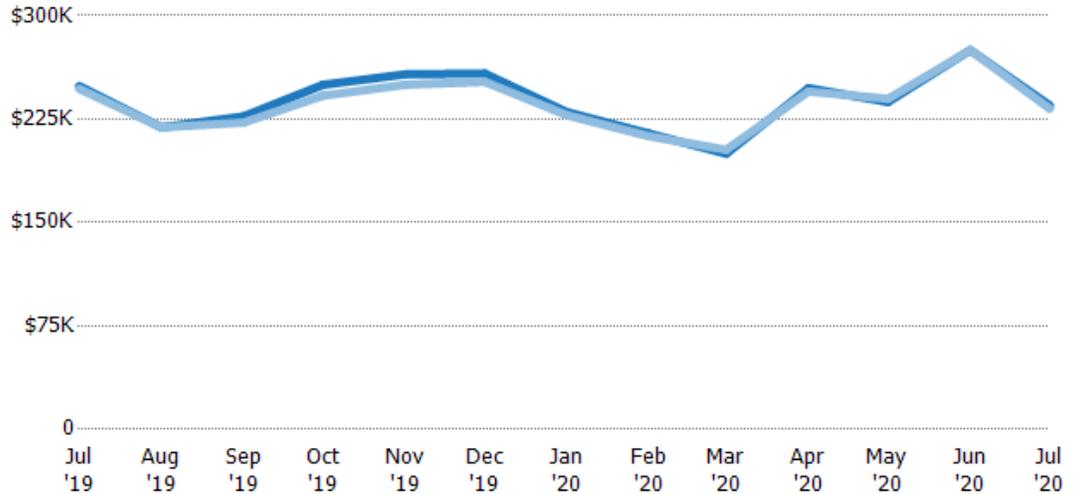
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Avg List Price	\$247K	\$225K	\$242K	\$254K	\$296K	\$265K	\$248K	\$211K	\$230K	\$248K	\$244K	\$279K	\$249K
Avg Sales Price	\$245K	\$223K	\$236K	\$250K	\$286K	\$264K	\$243K	\$208K	\$227K	\$244K	\$241K	\$275K	\$246K
Avg Sales Price as a % of Avg List Price	99%	99%	97%	99%	97%	99%	98%	99%	99%	99%	99%	99%	99%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence



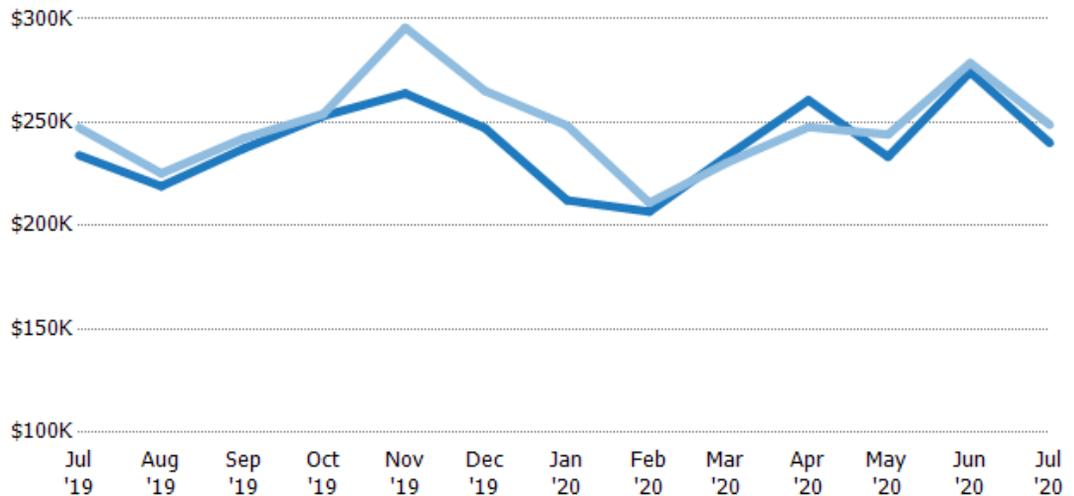
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Median List Price	\$249K	\$219K	\$227K	\$250K	\$258K	\$258K	\$230K	\$214K	\$200K	\$247K	\$237K	\$275K	\$235K
Median Sales Price	\$247K	\$219K	\$222K	\$242K	\$250K	\$252K	\$228K	\$213K	\$203K	\$245K	\$240K	\$275K	\$233K
Med Sales Price as a % of Med List Price	99%	100%	98%	97%	97%	98%	99%	99%	101%	99%	101%	100%	99%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence



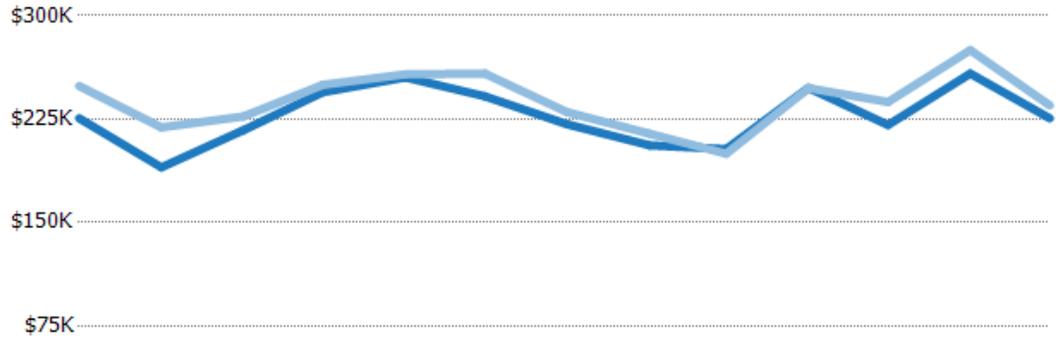
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Avg Est Value	\$234K	\$219K	\$237K	\$253K	\$264K	\$247K	\$212K	\$207K	\$233K	\$261K	\$233K	\$274K	\$240K
Avg Sales Price	\$247K	\$225K	\$242K	\$254K	\$296K	\$265K	\$248K	\$211K	\$230K	\$248K	\$244K	\$279K	\$249K
Avg Sales Price as a % of Avg Est Value	106%	103%	102%	100%	112%	107%	117%	102%	99%	95%	105%	102%	104%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Grand Isle, VT 05458, Saint Albans, VT 05478, Saint Albans Bay, VT 05481, Swanton, VT 05488  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Median Est Value	\$226K	\$190K	\$217K	\$245K	\$255K	\$242K	\$221K	\$206K	\$203K	\$248K	\$221K	\$258K	\$226K
Median Sales Price	\$249K	\$219K	\$227K	\$250K	\$258K	\$258K	\$230K	\$214K	\$200K	\$247K	\$237K	\$275K	\$235K
Med Sales Price as a % of Med Est Value	110%	115%	105%	102%	101%	107%	104%	104%	98%	100%	108%	107%	104%