

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2020	Jul 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	15	11	+36.4%	62	59	+5.1%
New Listing Volume	\$4,004,600	\$3,112,400	+28.7%	\$13,228,860	\$11,654,100	+13.5%
Active Listing Count	25	48	-47.9%	N/A	N/A	
Active Listing Volume	\$7,168,200	\$11,319,400	-36.7%	N/A	N/A	
Average Listing Price	\$286,728	\$235,821	+21.6%	\$226,463	\$218,287	+3.7%
Median Listing Price	\$285,000	\$194,250	+46.7%	\$186,999	\$194,674	-3.9%
Median Days in RPR	48	84	-42.9%	120.65	159.84	-24.5%
Months of Inventory	3.6	5.3	-33%	5.9	10.2	-42%
Absorption Rate	28%	18.75%	+9.3%	16.99%	9.85%	+7.1%
Sales Activity Charts Metrics						
New Pending Sales Count	17	5	+240%	68	42	+61.9%
New Pending Sales Volume	\$3,175,400	\$945,700	+235.8%	\$11,744,479	\$7,195,400	+63.2%
Pending Sales Count	21	7	+200%	N/A	N/A	
Pending Sales Volume	\$3,649,100	\$1,144,200	+218.9%	N/A	N/A	
Closed Sales Count	16	7	+128.6%	48	35	+37.1%
Closed Sales Volume	\$3,408,250	\$1,293,900	+163.4%	\$7,687,379	\$5,435,150	+41.4%
Average Sales Price	\$213,016	\$184,843	+15.2%	\$160,154	\$155,290	+3.1%
Median Sales Price	\$194,400	\$165,000	+17.8%	\$157,135	\$142,746	+10.1%

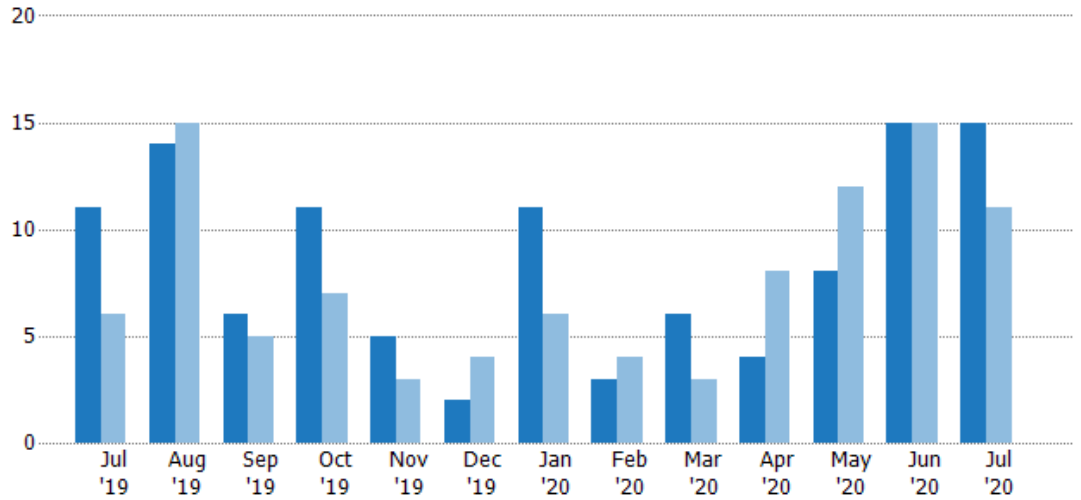
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Jul '20	15	36.4%
Jul '19	11	83.3%
Jul '18	6	-16.7%



Current Year	11	14	6	11	5	2	11	3	6	4	8	15	15
Prior Year	6	15	5	7	3	4	6	4	3	8	12	15	11
Percent Change from Prior Year	83%	-7%	20%	57%	67%	-50%	83%	-25%	100%	-50%	-33%	0%	36%

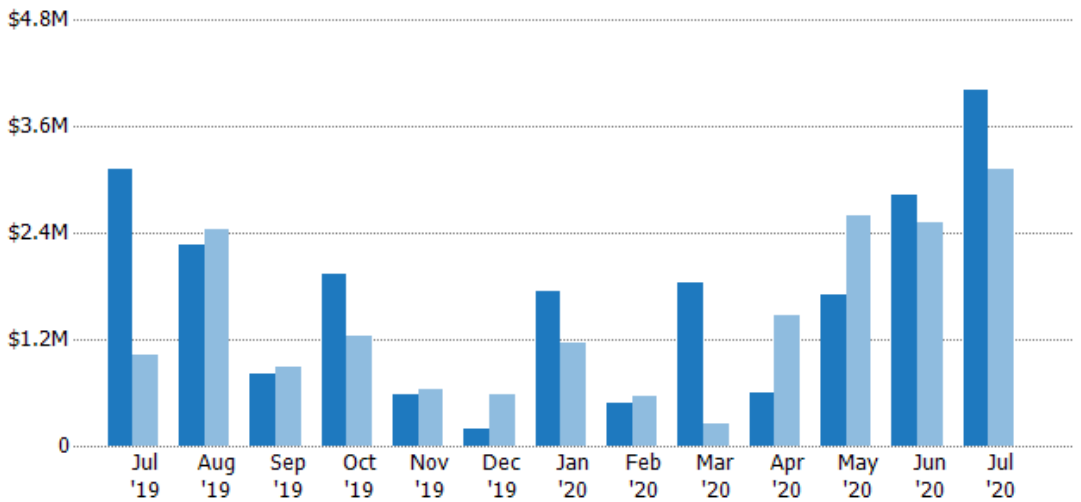
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Jul '20	\$4M	28.7%
Jul '19	\$3.11M	204.5%
Jul '18	\$1.02M	-14.4%



Current Year	\$3.11M	\$2.27M	\$802K	\$1.93M	\$575K	\$195K	\$1.75M	\$489K	\$1.84M	\$595K	\$1.71M	\$2.84M	\$4M
Prior Year	\$1.02M	\$2.45M	\$892K	\$1.24M	\$644K	\$584K	\$1.16M	\$560K	\$249K	\$1.47M	\$2.59M	\$2.51M	\$3.11M
Percent Change from Prior Year	205%	-7%	-10%	56%	-11%	-67%	51%	-13%	642%	-59%	-34%	13%	29%

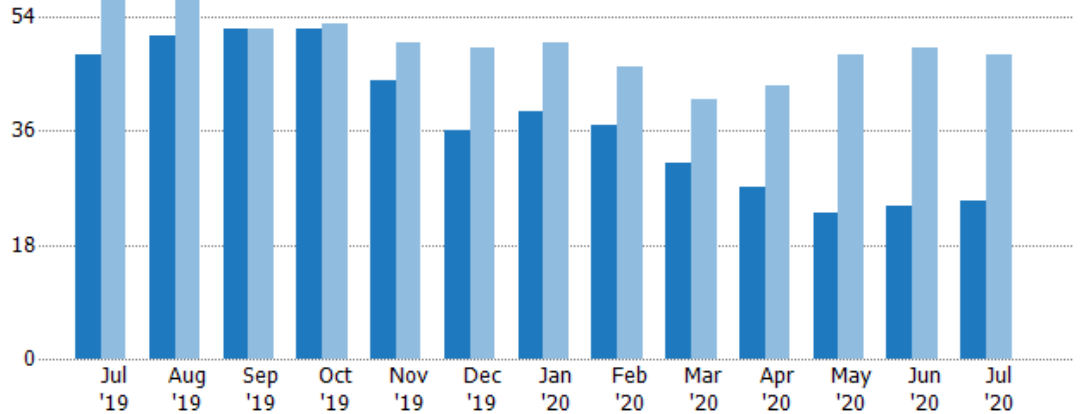
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jul '20	25	-47.9%
Jul '19	48	-23.8%
Jul '18	63	-1.6%



Current Year	48	51	52	52	44	36	39	37	31	27	23	24	25
Prior Year	63	65	52	53	50	49	50	46	41	43	48	49	48
Percent Change from Prior Year	-24%	-22%	0%	-2%	-12%	-27%	-22%	-20%	-24%	-37%	-52%	-51%	-48%

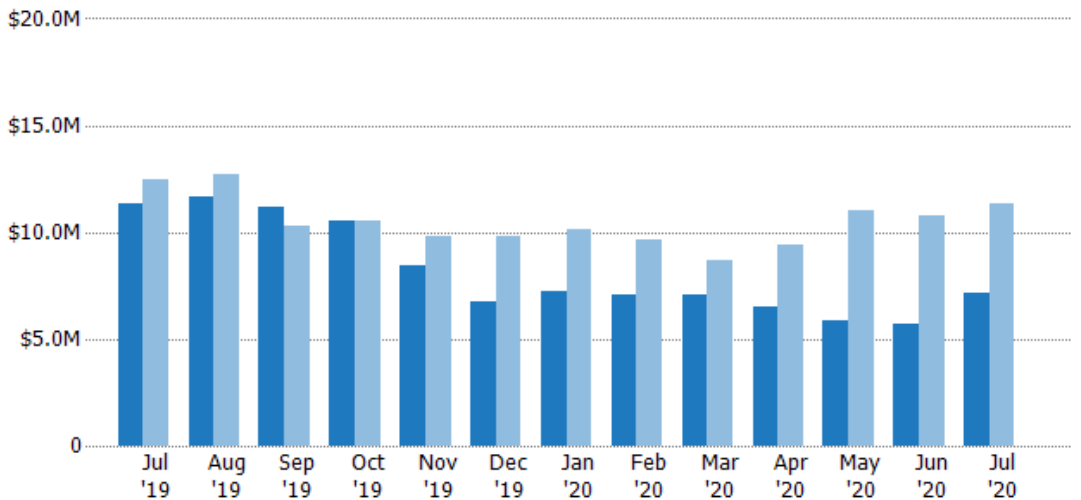
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jul '20	\$7.17M	-36.7%
Jul '19	\$11.3M	-9.5%
Jul '18	\$12.5M	-0.4%



Current Year	\$11.3M	\$11.7M	\$11.2M	\$10.6M	\$8.44M	\$6.72M	\$7.22M	\$7.04M	\$7.1M	\$6.53M	\$5.89M	\$5.71M	\$7.17M
Prior Year	\$12.5M	\$12.7M	\$10.3M	\$10.6M	\$9.77M	\$9.77M	\$10.1M	\$9.64M	\$8.66M	\$9.43M	\$11M	\$10.8M	\$11.3M
Percent Change from Prior Year	-9%	-8%	8%	0%	-14%	-31%	-28%	-27%	-18%	-31%	-46%	-47%	-37%

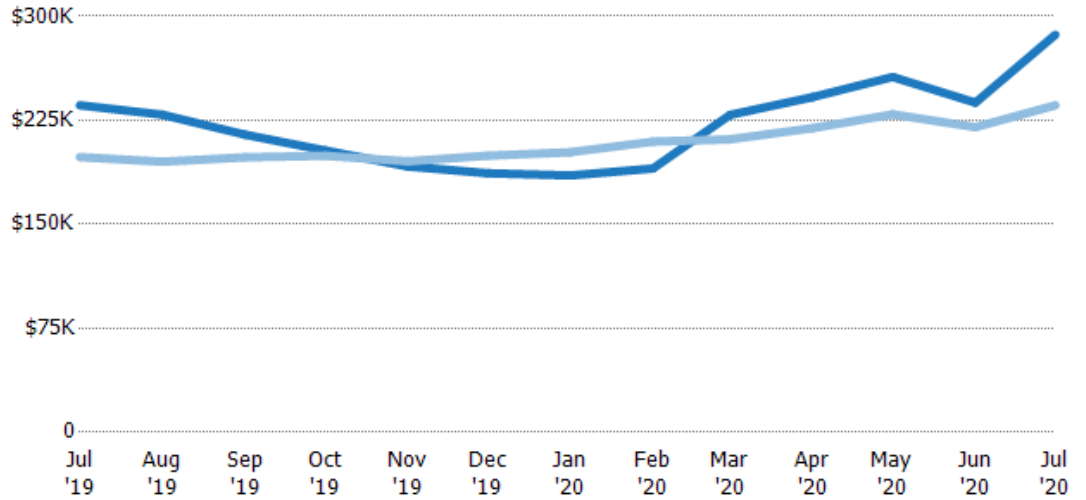
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jul '20	\$287K	21.6%
Jul '19	\$236K	18.8%
Jul '18	\$198K	1.2%



Current Year	\$236K	\$229K	\$215K	\$203K	\$192K	\$187K	\$185K	\$190K	\$229K	\$242K	\$256K	\$238K	\$287K
Prior Year	\$198K	\$195K	\$198K	\$199K	\$195K	\$199K	\$202K	\$210K	\$211K	\$219K	\$229K	\$220K	\$236K
Percent Change from Prior Year	19%	17%	8%	2%	-2%	-6%	-8%	-9%	8%	10%	12%	8%	22%

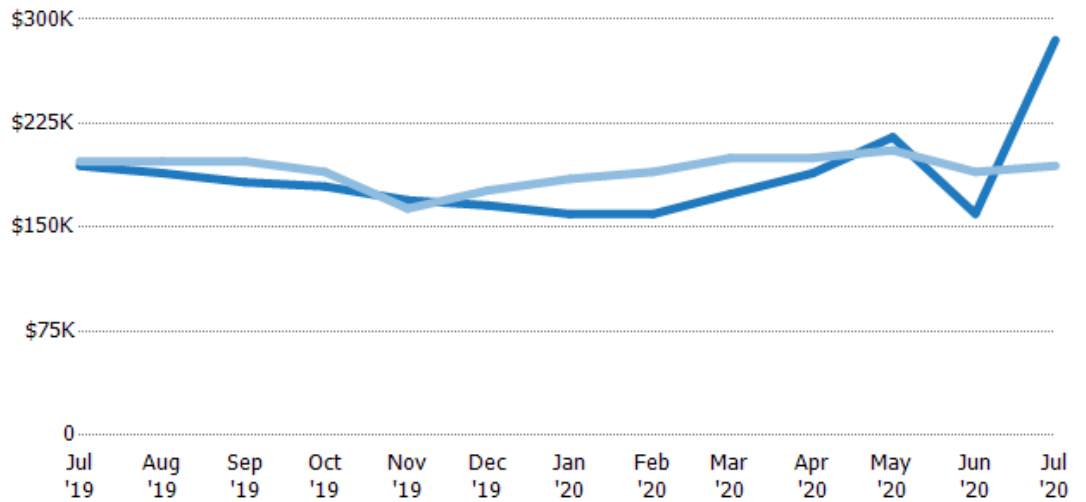
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jul '20	\$285K	46.7%
Jul '19	\$194K	-1.6%
Jul '18	\$198K	-17.7%



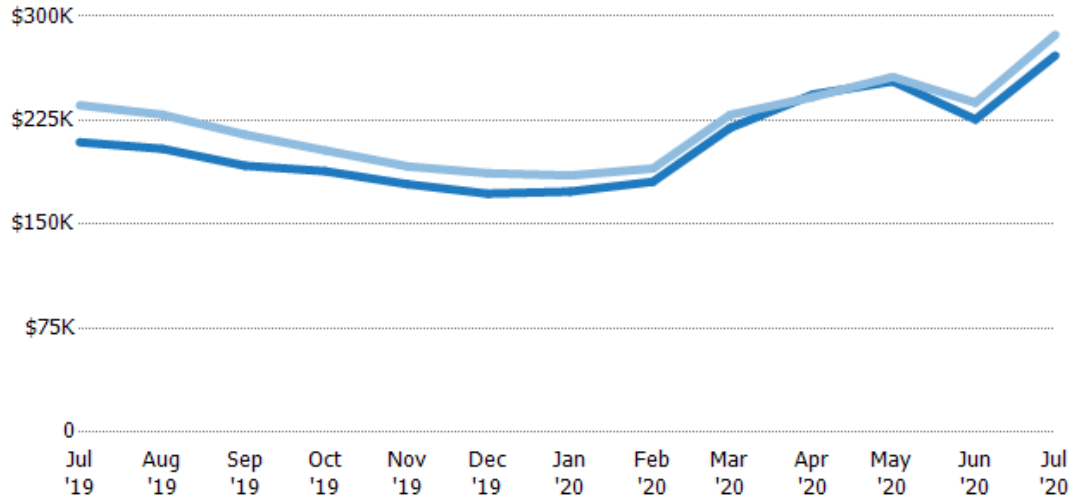
Current Year	\$194K	\$189K	\$182K	\$179K	\$170K	\$166K	\$160K	\$160K	\$174K	\$189K	\$215K	\$160K	\$285K
Prior Year	\$198K	\$198K	\$198K	\$190K	\$164K	\$177K	\$185K	\$190K	\$200K	\$200K	\$205K	\$190K	\$194K
Percent Change from Prior Year	-2%	-4%	-8%	-6%	4%	-6%	-14%	-16%	-13%	-5%	5%	-16%	47%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



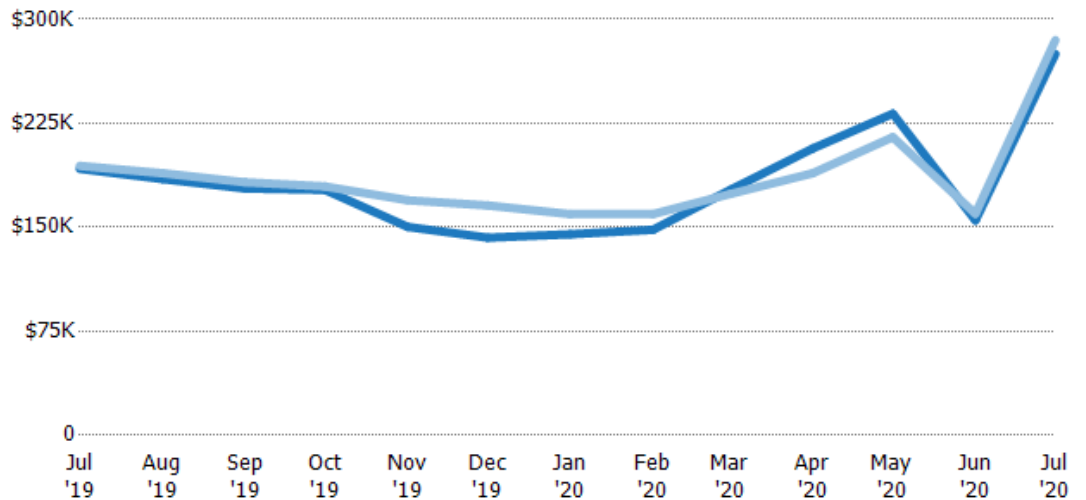
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Avg Est Value	\$209K	\$204K	\$192K	\$188K	\$179K	\$172K	\$174K	\$181K	\$220K	\$244K	\$253K	\$226K	\$272K
Avg Listing Price	\$236K	\$229K	\$215K	\$203K	\$192K	\$187K	\$185K	\$190K	\$229K	\$242K	\$256K	\$238K	\$287K
Avg Listing Price as a % of Avg Est Value	113%	112%	112%	108%	107%	109%	107%	105%	104%	99%	101%	105%	106%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Median Est Value	\$192K	\$185K	\$178K	\$177K	\$150K	\$143K	\$145K	\$148K	\$177K	\$207K	\$232K	\$155K	\$275K
Median Listing Price	\$194K	\$189K	\$182K	\$179K	\$170K	\$166K	\$160K	\$160K	\$174K	\$189K	\$215K	\$160K	\$285K
Med Listing Price as a % of Med Est Value	101%	102%	103%	101%	113%	116%	110%	108%	98%	91%	93%	103%	104%

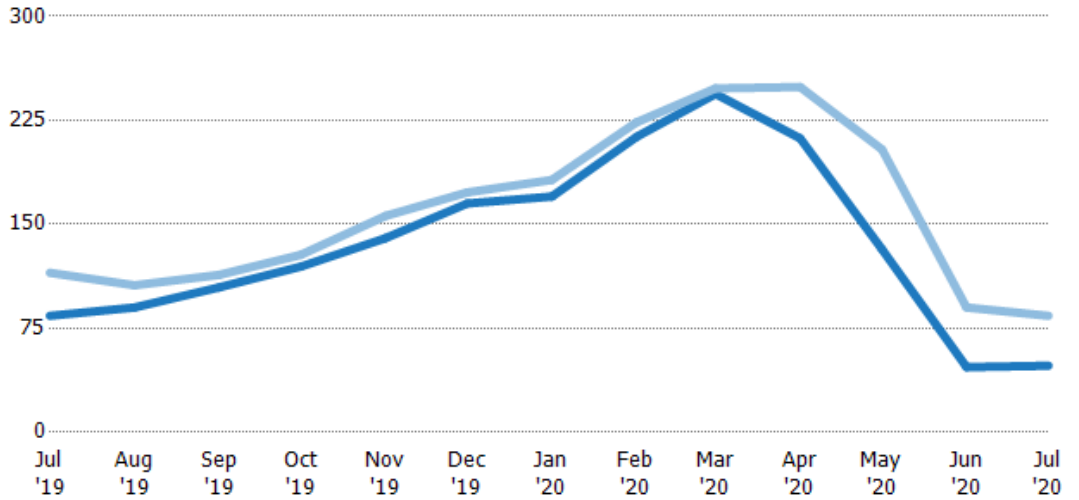
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
Jul '20	48	-42.9%
Jul '19	84	-27%
Jul '18	115	-8.3%



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	84	90	105	120	140	165	170	213	244	212	132	47	48
Prior Year	115	106	114	128	156	173	182	224	248	249	204	90	84
Percent Change from Prior Year	-27%	-15%	-8%	-7%	-10%	-5%	-7%	-5%	-2%	-15%	-35%	-48%	-43%

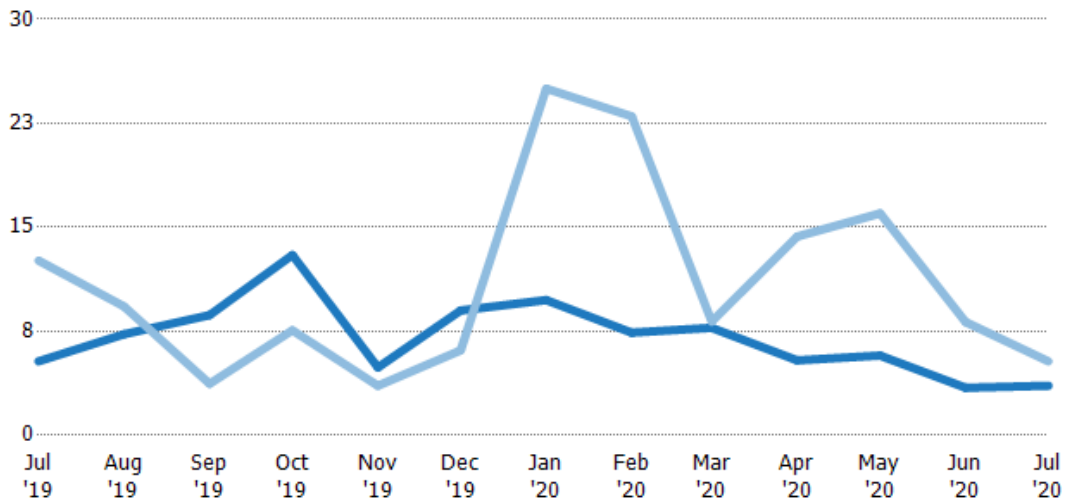
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Months	% Chg.
Jul '20	3.57	-33%
Jul '19	5.33	-57.7%
Jul '18	12.6	-29.7%



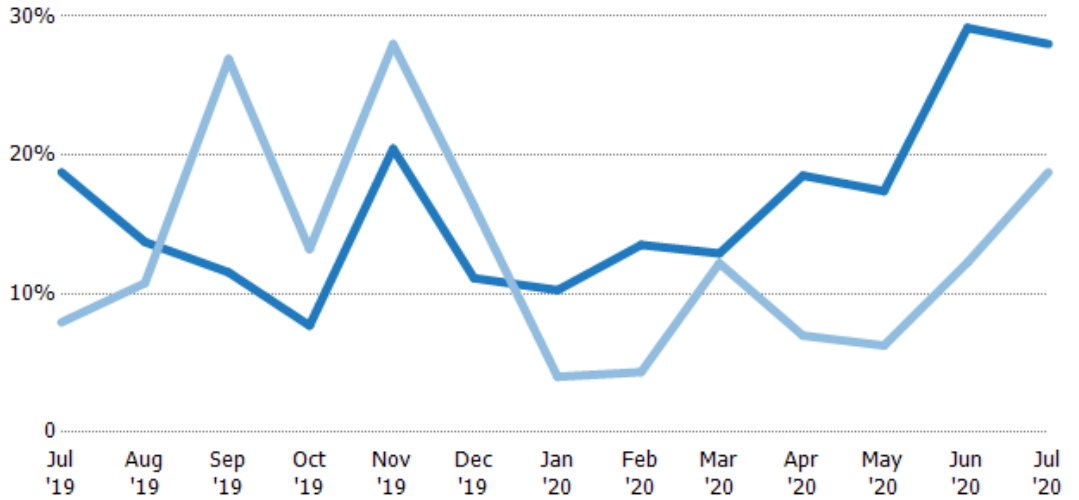
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	5.33	7.29	8.67	13	4.89	9	9.75	7.4	7.75	5.4	5.75	3.43	3.57
Prior Year	12.6	9.29	3.71	7.57	3.57	6.13	25	23	8.2	14.3	16	8.17	5.33
Percent Change from Prior Year	-58%	-22%	133%	72%	37%	47%	-61%	-68%	-5%	-62%	-64%	-58%	-33%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



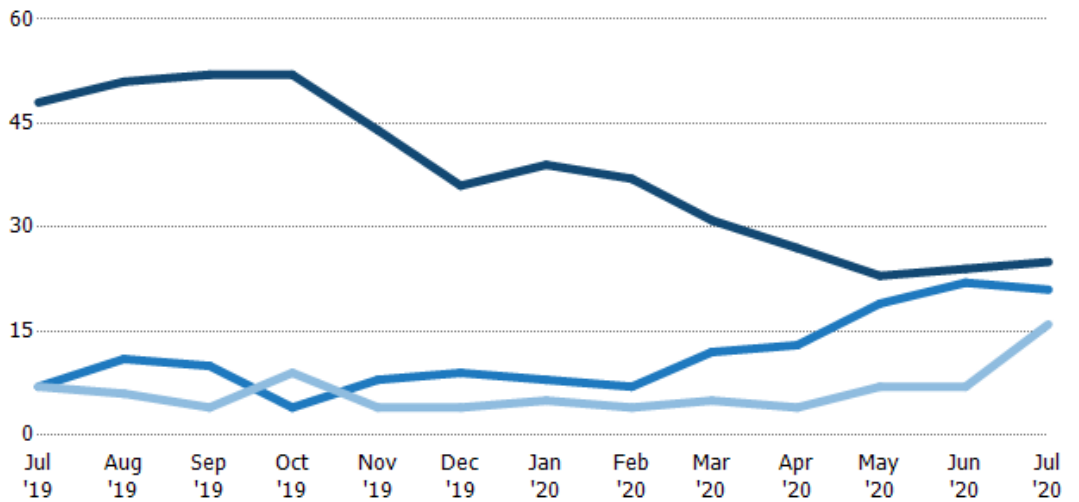
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	19%	14%	12%	8%	20%	11%	10%	14%	13%	19%	17%	29%	28%
Prior Year	8%	11%	27%	13%	28%	16%	4%	4%	12%	7%	6%	12%	19%
Change from Prior Year	-11%	-3%	15%	6%	8%	5%	-6%	-9%	-1%	-12%	-11%	-17%	-9%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Active	48	51	52	52	44	36	39	37	31	27	23	24	25
Pending	7	11	10	4	8	9	8	7	12	13	19	22	21
Sold	7	6	4	9	4	4	5	4	5	4	7	7	16

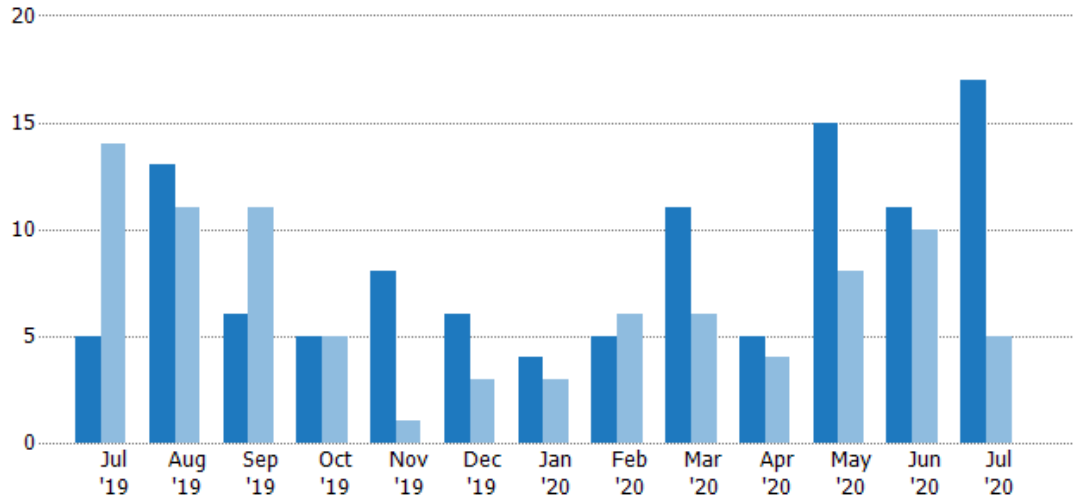
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jul '20	17	240%
Jul '19	5	-64.3%
Jul '18	14	-64.3%



Current Year	5	13	6	5	8	6	4	5	11	5	15	11	17
Prior Year	14	11	11	5	1	3	3	6	6	4	8	10	5
Percent Change from Prior Year	-64%	18%	-45%	0%	700%	100%	33%	-17%	83%	25%	88%	10%	240%

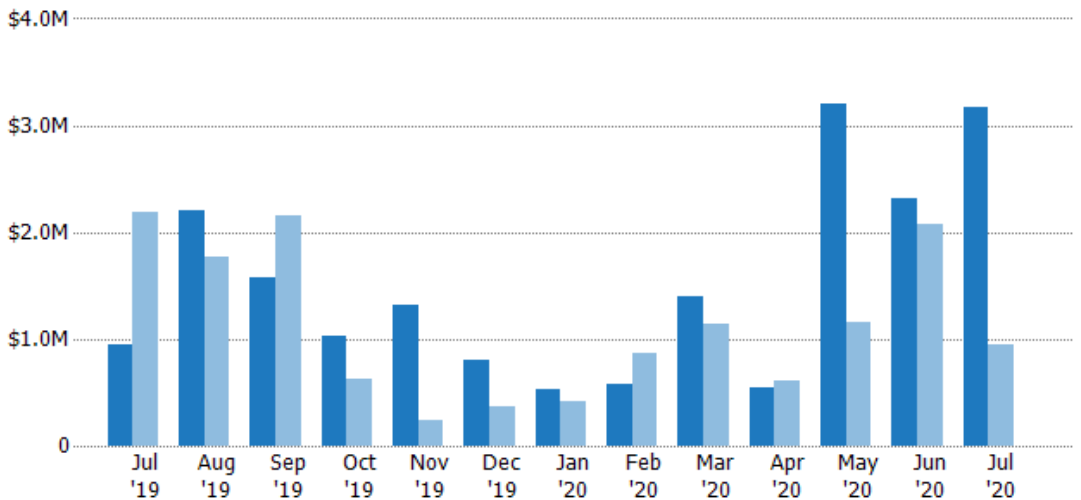
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jul '20	\$3.18M	235.8%
Jul '19	\$946K	-56.7%
Jul '18	\$2.18M	-60.7%



Current Year	\$946K	\$2.2M	\$1.57M	\$1.02M	\$1.32M	\$804K	\$536K	\$578K	\$1.4M	\$552K	\$3.2M	\$2.31M	\$3.18M
Prior Year	\$2.18M	\$1.77M	\$2.15M	\$625K	\$235K	\$375K	\$418K	\$859K	\$1.14M	\$605K	\$1.15M	\$2.08M	\$946K
Percent Change from Prior Year	-57%	24%	-27%	64%	461%	114%	28%	-33%	23%	-9%	178%	11%	236%

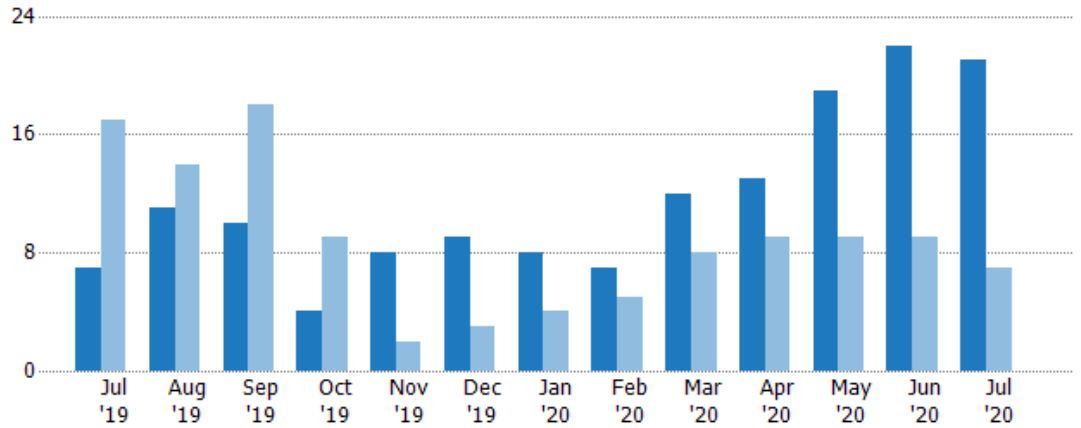
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jul '20	21	200%
Jul '19	7	-58.8%
Jul '18	17	-41.2%



Current Year	7	11	10	4	8	9	8	7	12	13	19	22	21
Prior Year	17	14	18	9	2	3	4	5	8	9	9	9	7
Percent Change from Prior Year	-59%	-21%	-44%	-56%	300%	200%	100%	40%	50%	44%	111%	144%	200%

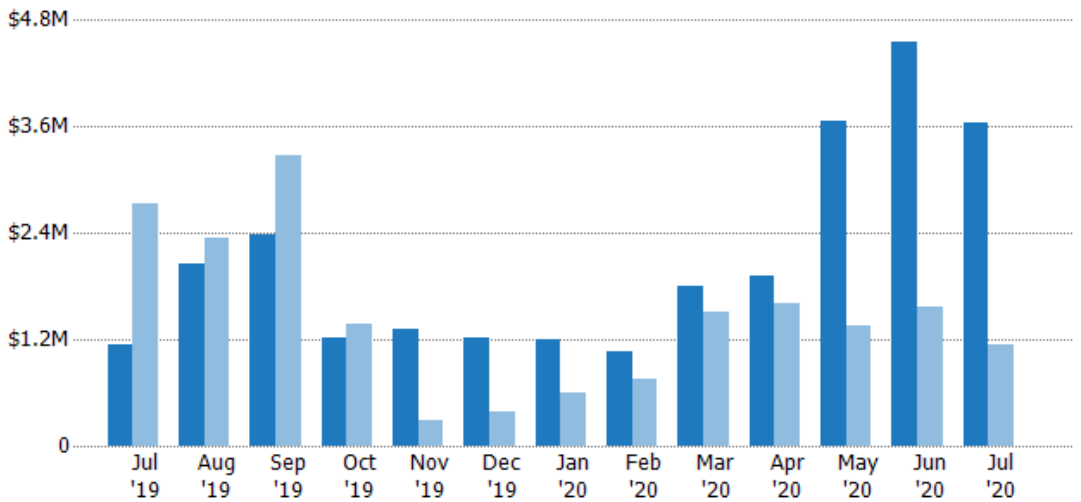
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jul '20	\$3.65M	218.9%
Jul '19	\$1.14M	-58.1%
Jul '18	\$2.73M	-39.6%



Current Year	\$1.14M	\$2.05M	\$2.39M	\$1.22M	\$1.32M	\$1.21M	\$1.2M	\$1.07M	\$1.8M	\$1.91M	\$3.65M	\$4.56M	\$3.65M
Prior Year	\$2.73M	\$2.34M	\$3.27M	\$1.37M	\$282K	\$375K	\$597K	\$754K	\$1.51M	\$1.61M	\$1.36M	\$1.56M	\$1.14M
Percent Change from Prior Year	-58%	-12%	-27%	-11%	368%	223%	102%	42%	19%	19%	169%	193%	219%

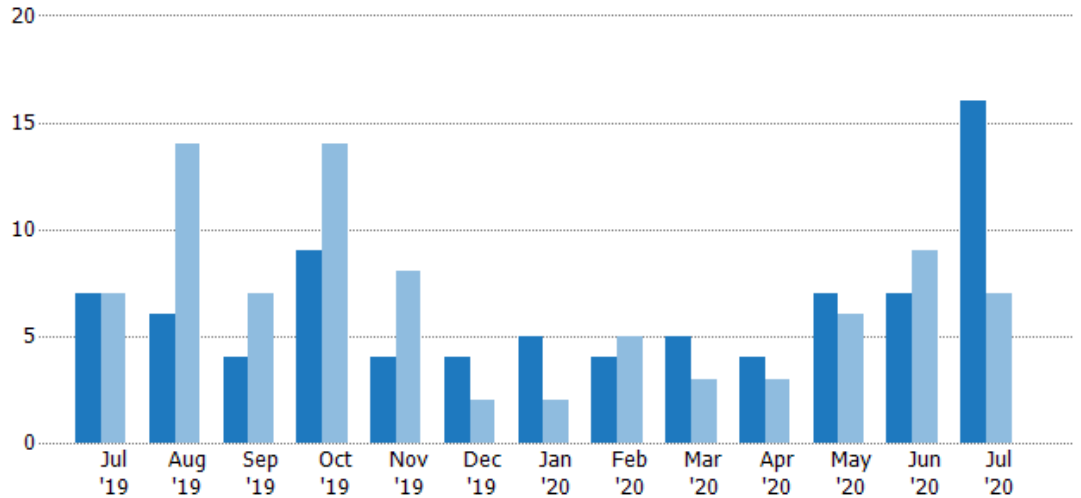
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jul '20	16	128.6%
Jul '19	7	0%
Jul '18	7	-42.9%



Current Year	7	6	4	9	4	4	5	4	5	4	7	7	16
Prior Year	7	14	7	14	8	2	2	5	3	3	6	9	7
Percent Change from Prior Year	0%	-57%	-43%	-36%	-50%	100%	150%	-20%	67%	33%	17%	-22%	129%

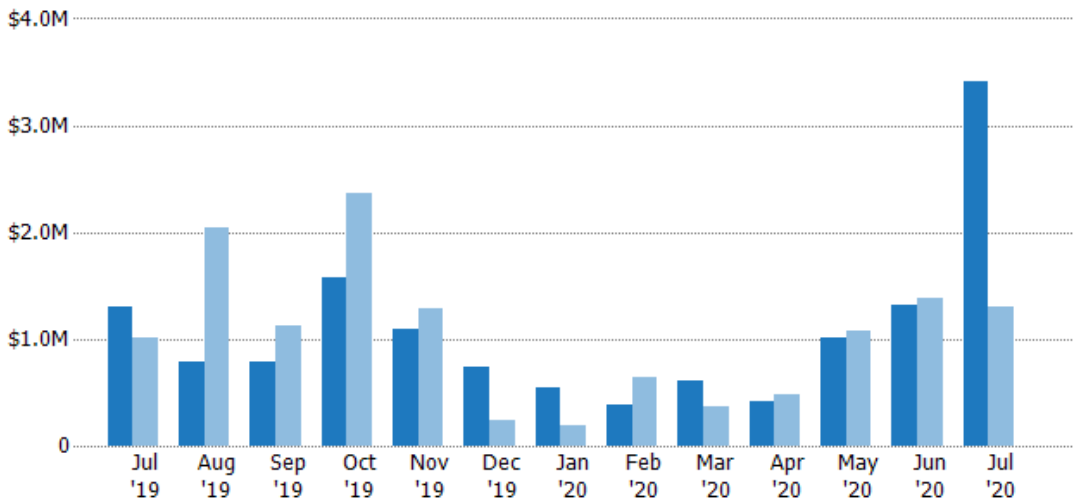
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jul '20	\$3.41M	163.4%
Jul '19	\$1.29M	27.2%
Jul '18	\$1.02M	-35.4%



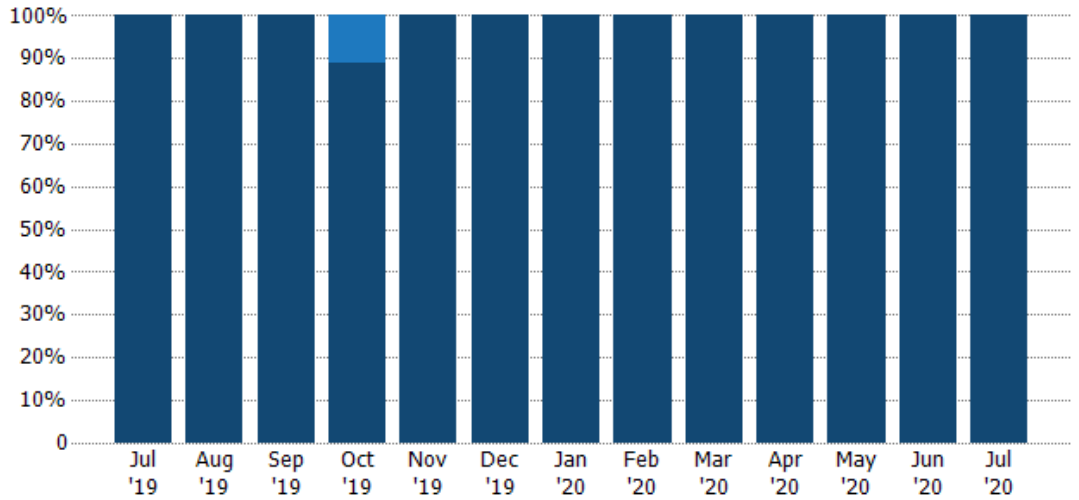
Current Year	\$1.29M	\$794K	\$781K	\$1.57M	\$1.09M	\$745K	\$543K	\$390K	\$606K	\$412K	\$1.02M	\$1.31M	\$3.41M
Prior Year	\$1.02M	\$2.04M	\$1.12M	\$2.37M	\$1.28M	\$240K	\$191K	\$648K	\$369K	\$476K	\$1.08M	\$1.38M	\$1.29M
Percent Change from Prior Year	27%	-61%	-30%	-34%	-15%	210%	184%	-40%	64%	-13%	-6%	-5%	163%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



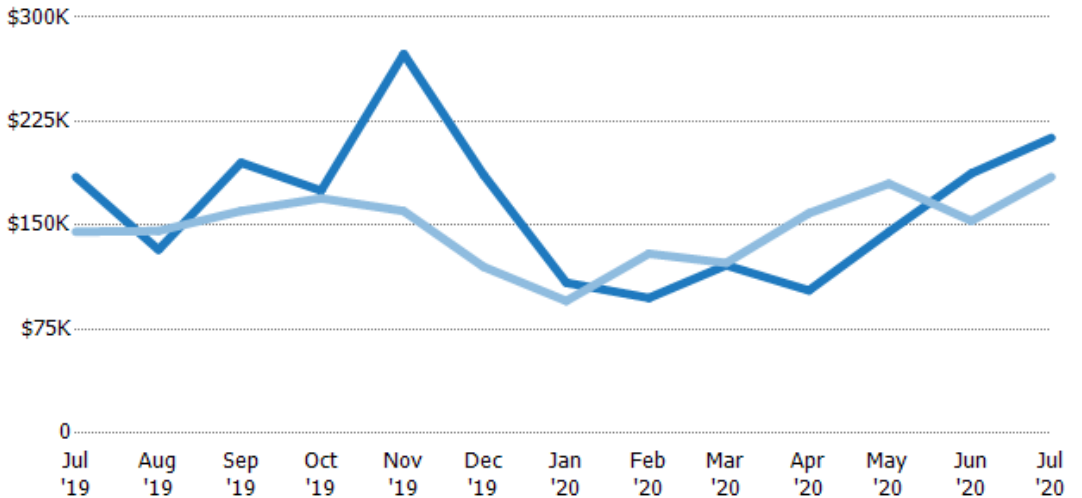
Condo/Townhouse	-	-	-	11%	-	-	-	-	-	-	-	-	-
Single Family Residence	100%	100%	100%	89%	100%	100%	100%	100%	100%	100%	100%	100%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$185K	\$132K	\$195K	\$175K	\$274K	\$186K	\$109K	\$97.6K	\$121K	\$103K	\$145K	\$187K	\$213K
Prior Year	\$145K	\$146K	\$160K	\$169K	\$160K	\$120K	\$95.5K	\$130K	\$123K	\$159K	\$180K	\$153K	\$185K
Percent Change from Prior Year	27%	-9%	22%	3%	71%	55%	14%	-25%	-1%	-35%	-19%	22%	15%

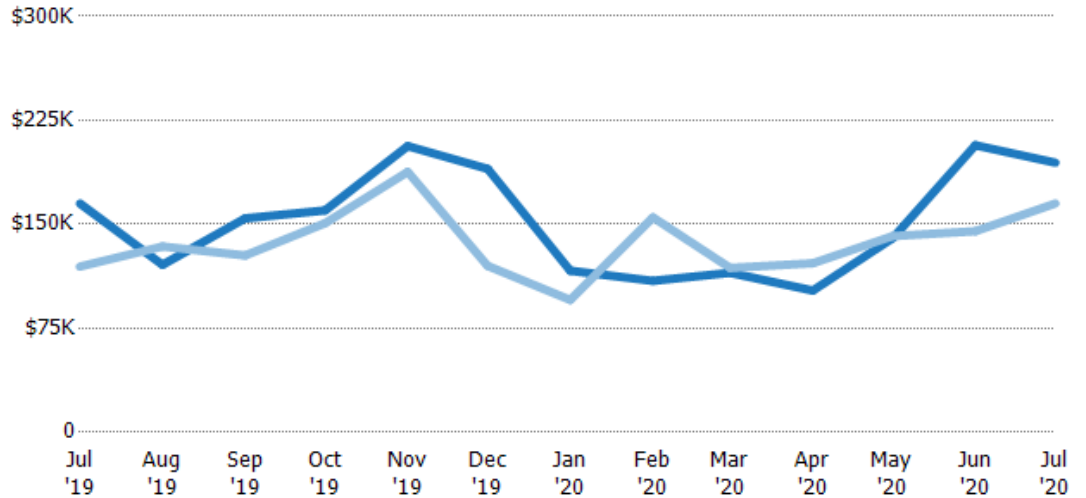
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jul '20	\$194K	17.8%
Jul '19	\$165K	38.1%
Jul '18	\$120K	9.8%



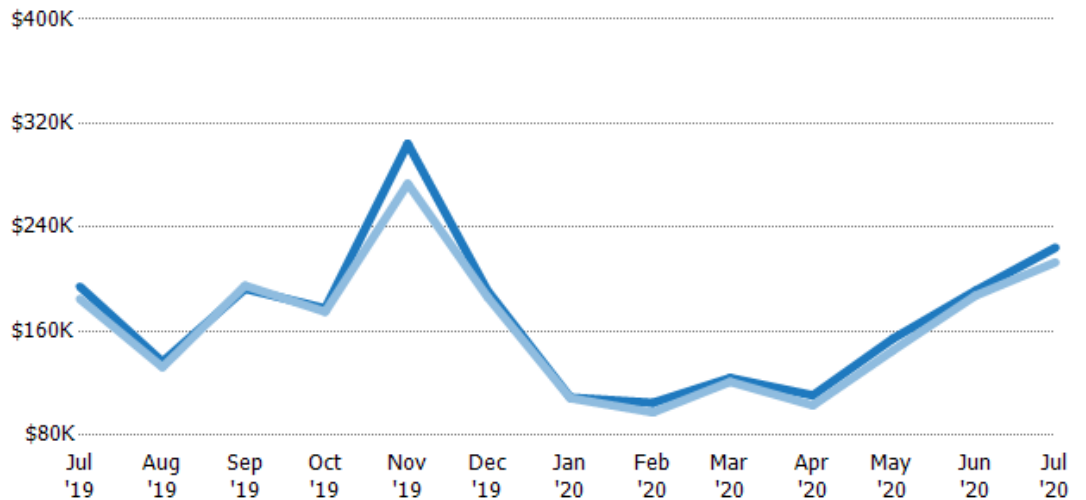
Current Year	\$165K	\$121K	\$154K	\$160K	\$206K	\$190K	\$117K	\$109K	\$115K	\$102K	\$140K	\$207K	\$194K
Prior Year	\$120K	\$134K	\$128K	\$151K	\$188K	\$120K	\$95.5K	\$155K	\$119K	\$122K	\$142K	\$145K	\$165K
Percent Change from Prior Year	38%	-10%	21%	6%	10%	58%	22%	-30%	-3%	-16%	-1%	43%	18%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



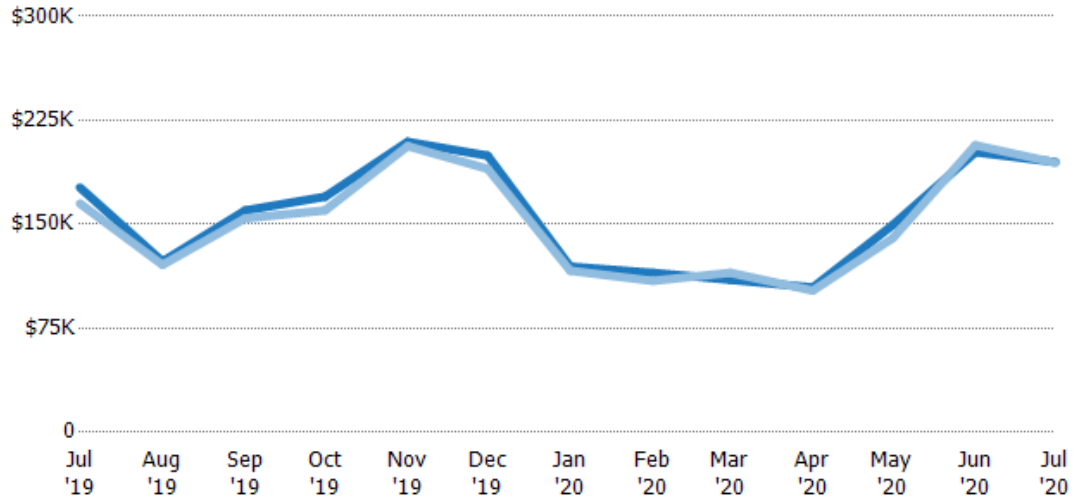
Avg List Price	\$194K	\$137K	\$193K	\$178K	\$304K	\$191K	\$109K	\$105K	\$124K	\$111K	\$154K	\$191K	\$224K
Avg Sales Price	\$185K	\$132K	\$195K	\$175K	\$274K	\$186K	\$109K	\$97.6K	\$121K	\$103K	\$145K	\$187K	\$213K
Avg Sales Price as a % of Avg List Price	95%	97%	101%	99%	90%	98%	100%	93%	98%	93%	94%	98%	95%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



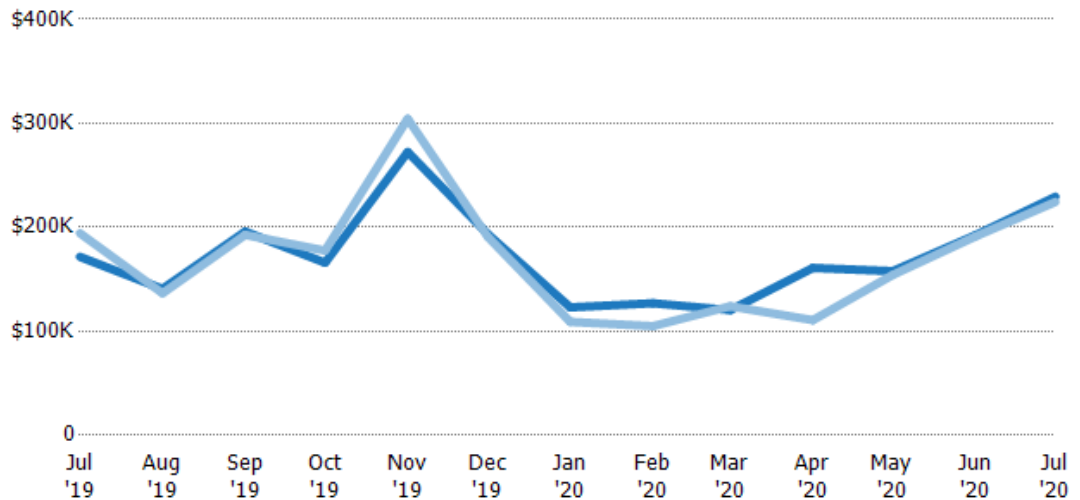
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Median List Price	\$177K	\$123K	\$160K	\$170K	\$209K	\$200K	\$120K	\$115K	\$110K	\$104K	\$150K	\$202K	\$195K
Median Sales Price	\$165K	\$121K	\$154K	\$160K	\$206K	\$190K	\$117K	\$109K	\$115K	\$102K	\$140K	\$207K	\$194K
Med Sales Price as a % of Med List Price	93%	98%	96%	94%	99%	95%	97%	95%	105%	98%	94%	102%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



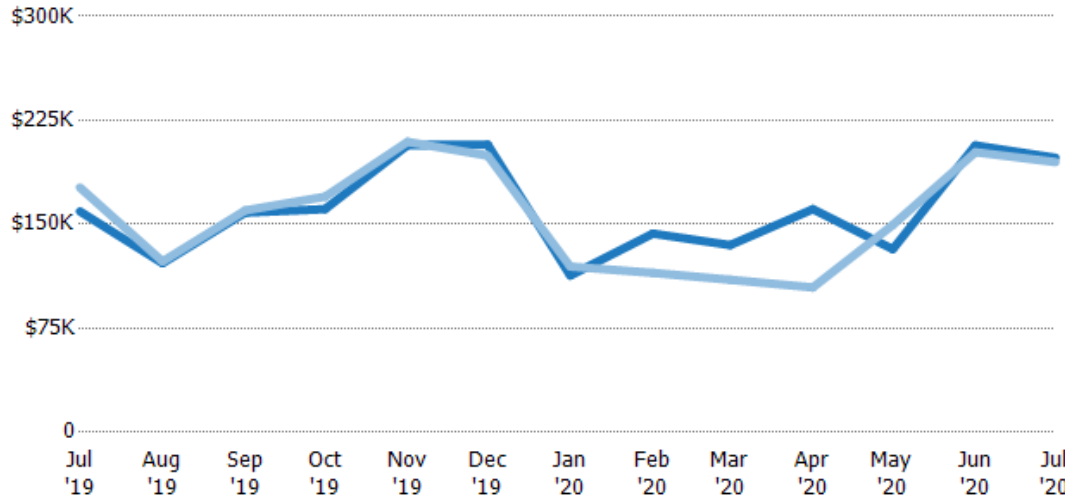
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Avg Est Value	\$172K	\$141K	\$196K	\$166K	\$272K	\$194K	\$123K	\$127K	\$120K	\$161K	\$158K	\$192K	\$229K
Avg Sales Price	\$194K	\$137K	\$193K	\$178K	\$304K	\$191K	\$109K	\$105K	\$124K	\$111K	\$154K	\$191K	\$224K
Avg Sales Price as a % of Avg Est Value	113%	97%	98%	107%	112%	99%	89%	83%	103%	69%	98%	99%	98%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Median Est Value	\$159K	\$122K	\$158K	\$161K	\$207K	\$207K	\$113K	\$143K	\$135K	\$161K	\$132K	\$207K	\$198K
Median Sales Price	\$177K	\$123K	\$160K	\$170K	\$209K	\$200K	\$120K	\$115K	\$110K	\$104K	\$150K	\$202K	\$195K
Med Sales Price as a % of Med Est Value	111%	101%	101%	106%	101%	96%	106%	80%	81%	65%	113%	98%	98%