

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

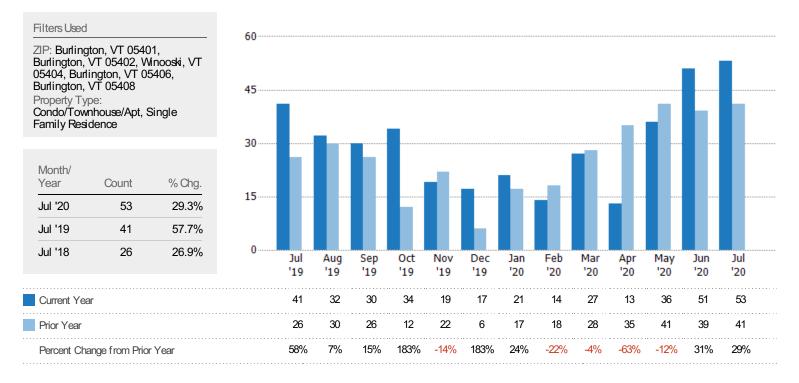
+/-	YTD 2019	YTD 2020	+/-	Jul 2019	Jul 2020	Key Metrics	
						isting Activity Charts Metrics	
-1.8%	219	215	+29.3%	41	53	New Listing Count	
+3.4%	\$82,990,367	\$85,789,819	+21.1%	\$17,835,277	\$21,605,400	New Listing Volume	
	NA	N⁄A	-26.7%	60	44	Active Listing Count	
	NA	N⁄A	-13.6%	\$24,799,267	\$21,425,400	Active Listing Volume	
+8.4%	\$413,583	\$448,202	+17.8%	\$413,321	\$486,941	Average Listing Price	
+3%	\$352,283	\$362,945	+1.5%	\$334,900	\$339,950	Median Listing Price	
-28.9%	59.93	42.6	-23.4%	38.5	29.5	Median Days in RPR	
-19.6%	2.2	1.8	+6.9%	1.7	1.8	Months of Inventory	
+10.9%	44.64%	55.56%	-3.8%	58.33%	54.55%	Absorption Rate	
						Sales Activity Charts Metrics	
-0.9%	213	211	+26.7%	45	57	New Pending Sales Count	
+1.3%	\$79,104,100	\$80,118,114	+60.1%	\$16,440,100	\$26,318,520	New Pending Sales Volume	
	N⁄A	N⁄A	+12.5%	56	63	Pending Sales Count	
	N⁄A	N⁄A	+42.9%	\$19,599,500	\$28,005,919	Pending Sales Volume	
+1.3%	155	157	+84%	25	46	Closed Sales Count	
-4.6%	\$56,208,666	\$53,621,561	+66.7%	\$9,647,776	\$16,081,399	Closed Sales Volume	
-5.8%	\$362,637	\$341,539	-9.4%	\$385,911	\$349,596	Average Sales Price	
+0.4%	\$318,636	\$319,885	+9.5%	\$301,000	\$329,500	Median Sales Price	





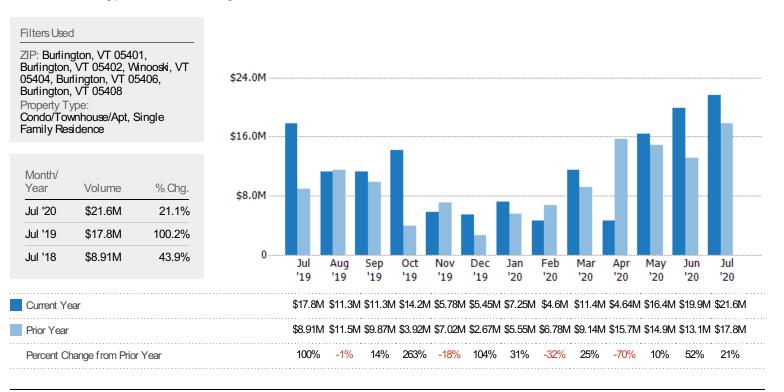
New Listings

The number of new residential listings that were added each month.



New Listing Volume

The sum of the listing price of residential listings that were added each month.

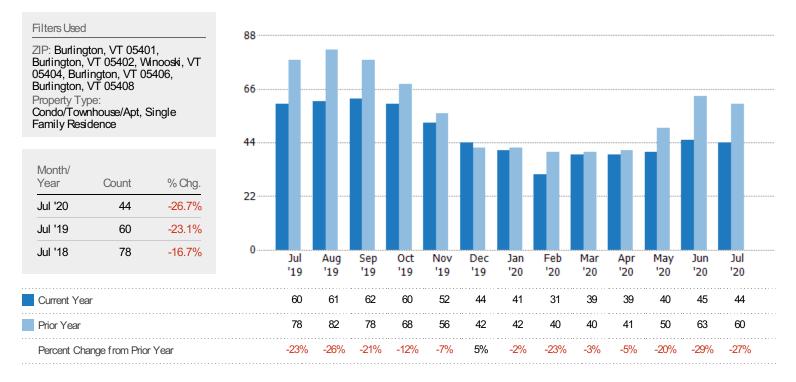






Active Listings

The number of active residential listings at the end of each month.



Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.



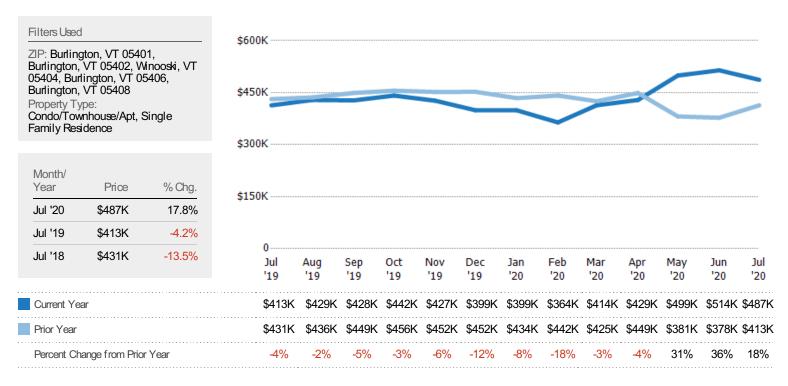


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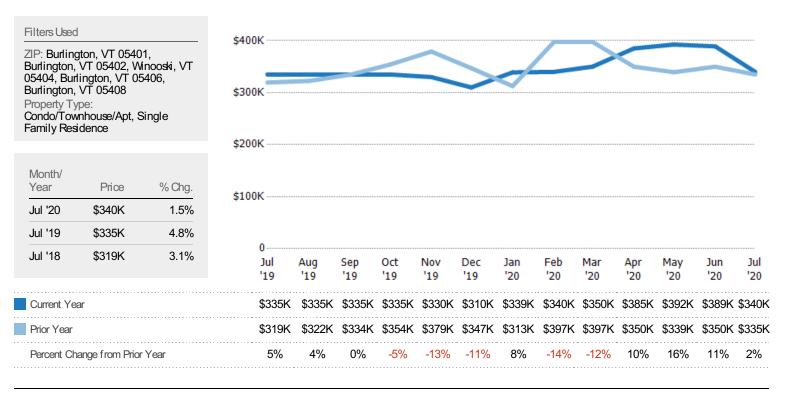
Average Listing Price

The average listing price of active residential listings at the end of each month.



Median Listing Price

The median listing price of active residential listings at the end of each month.



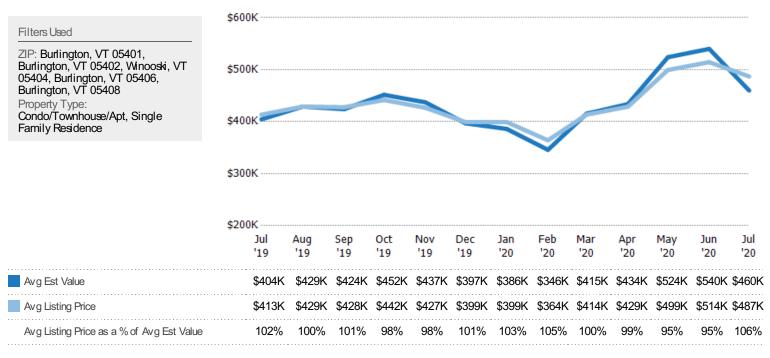






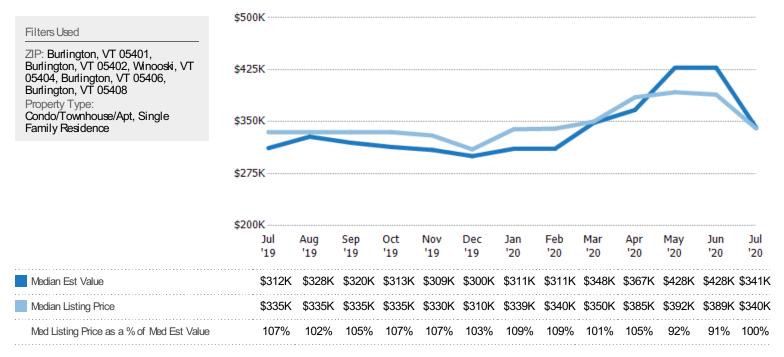
Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.



Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

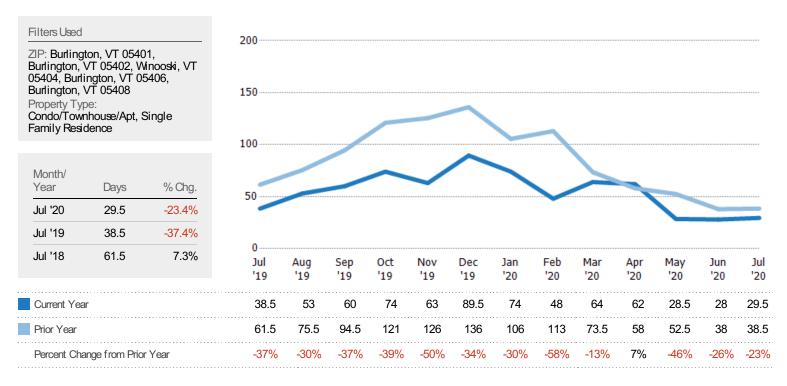






Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.



Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

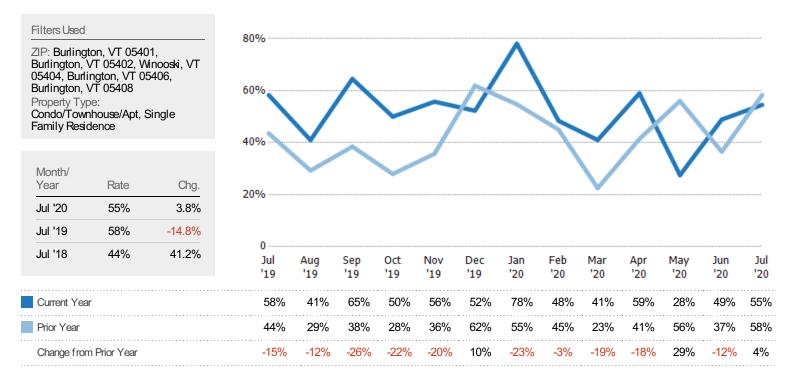






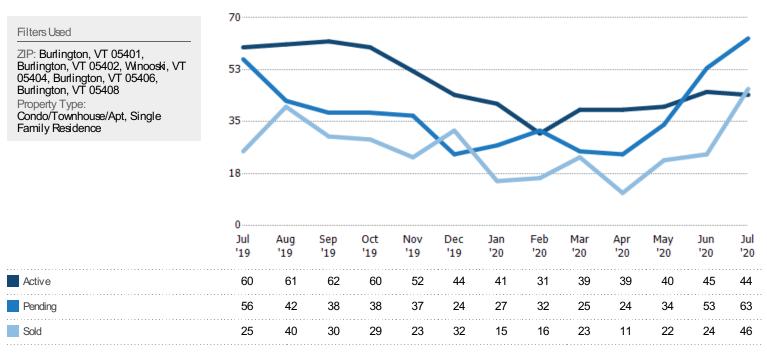
Absorption Rate

The percentage of inventory sold per month.



Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

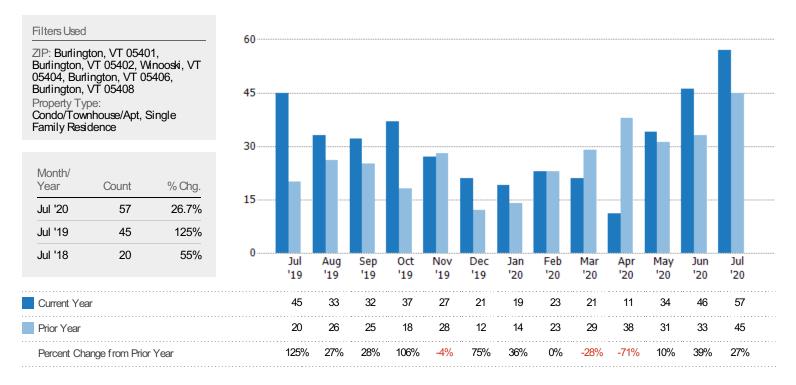






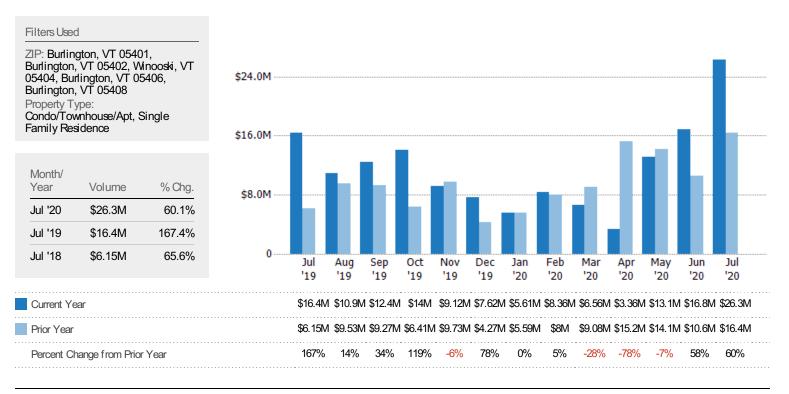
New Pending Sales

The number of residential properties with accepted offers that were added each month.



New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

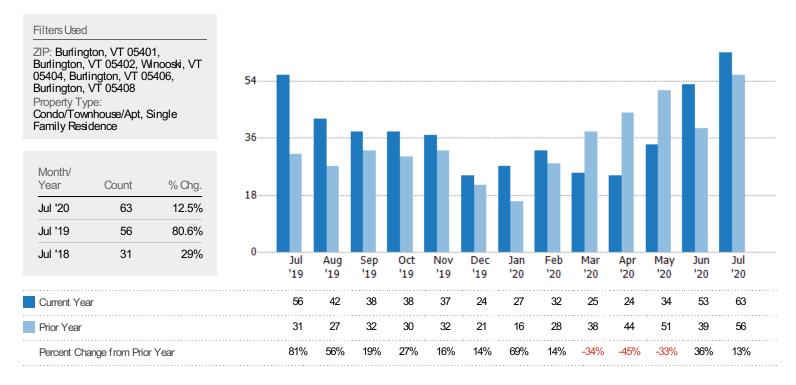






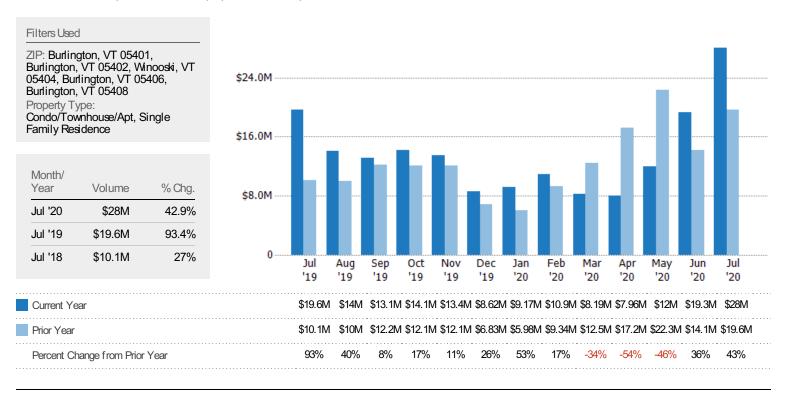
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

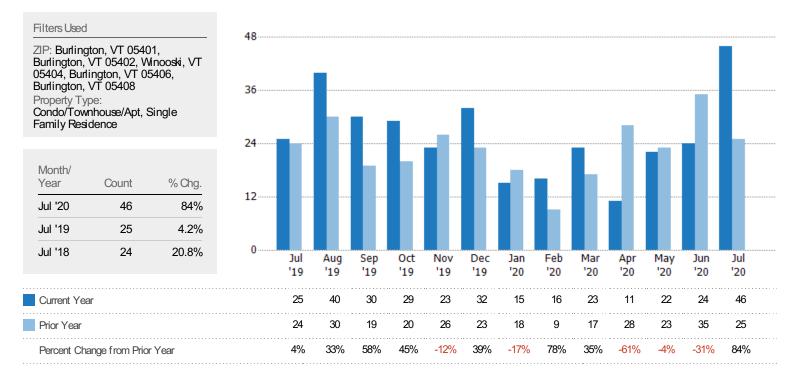






Closed Sales

The total number of residential properties sold each month.



Closed Sales Volume

Filters Used

Property Type:

Month/

Jul '20

Jul '19

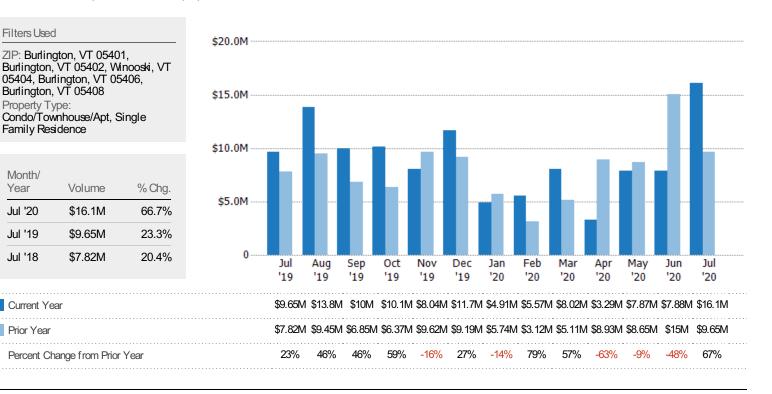
Jul '18

Prior Year

Current Year

Year

The sum of the sales price of residential properties sold each month.

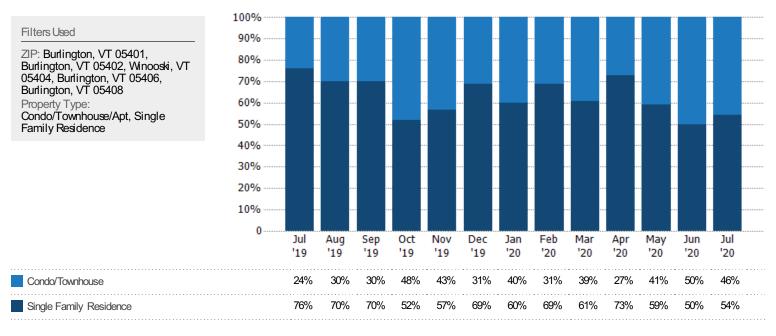






Closed Sales by Property Type

The percentage of residential properties sold each month by property type.



Average Sales Price

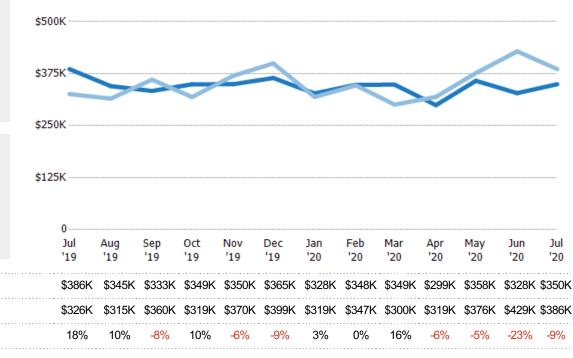
The average sales price of the residential properties sold each month.

Filters Used

ZIP: Burlington, VT 05401, Burlington, VT 05402, Winooski, VT 05404, Burlington, VT 05406, Burlington, VT 05408 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Price	% Chg.
Jul '20	\$350K	-9.4%
Jul '19	\$386K	18.4%
Jul '18	\$326K	-0.4%

Percent Change from Prior Year



Current Year

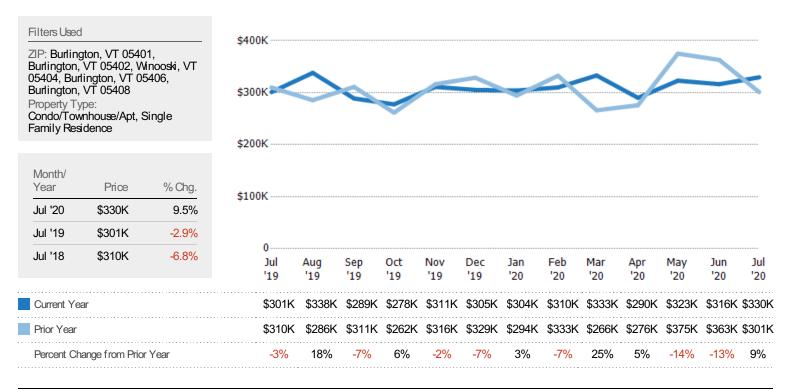
Prior Year





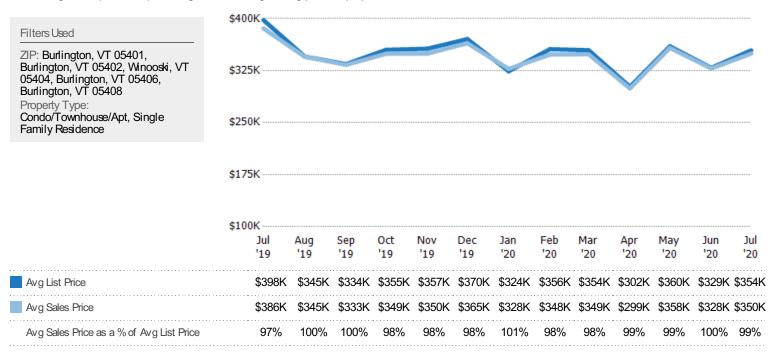
Median Sales Price

The median sales price of the residential properties sold each month.



Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

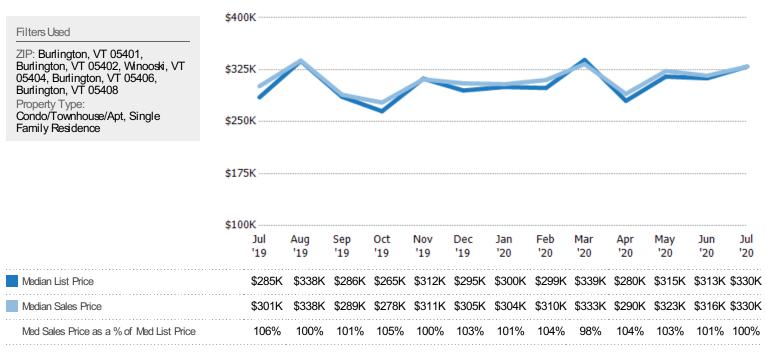






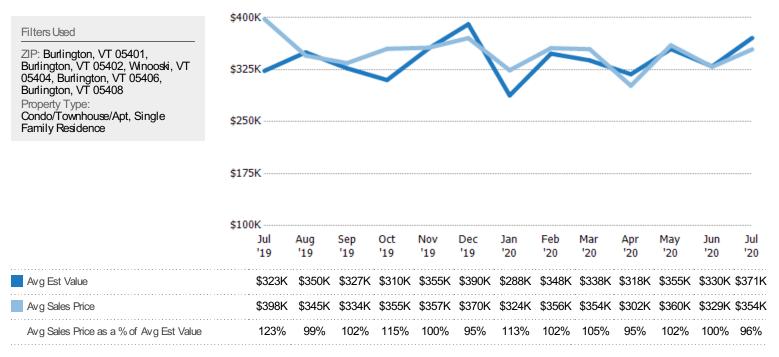
Median Sales Price vs Median Listing Price

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Average Sales Price vs Average Est Value

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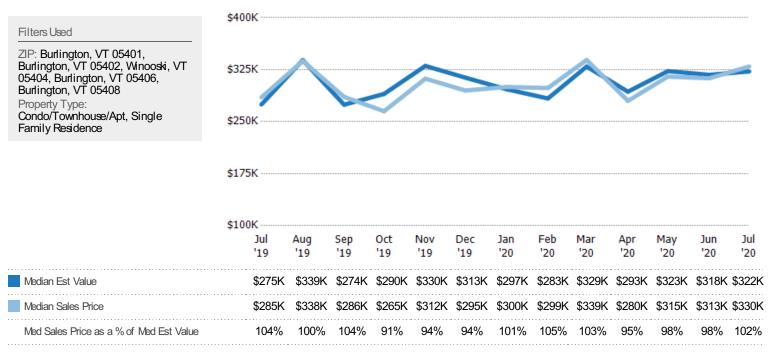






Median Sales Price vs Median Est Value

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Sales Activity by Metro Area

Aug 2020

Metro	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Av g Sales Price	Median Sales Price	Av g Sales Price per Sq Ft		Median Days In RPR
Burlington-South Burlington, VT	63	\$26,357,902	44	\$19,260,850	\$437,747	\$372,775	\$259	\$251	6

