

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

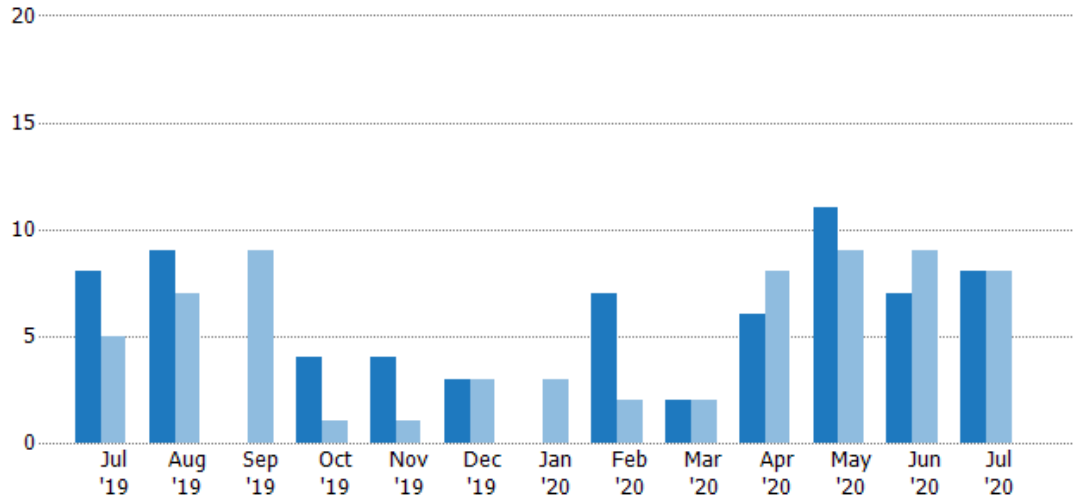
Key Metrics	Jul 2020	Jul 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	8	8	+/-	41	41	+/-
New Listing Volume	\$2,091,700	\$1,917,300	+9.1%	\$15,370,800	\$14,703,700	+4.5%
Active Listing Count	18	33	-45.5%	N/A	N/A	
Active Listing Volume	\$9,279,200	\$13,980,200	-33.6%	N/A	N/A	
Average Listing Price	\$515,511	\$423,642	+21.7%	\$422,910	\$434,983	-2.8%
Median Listing Price	\$282,250	\$279,500	+1%	\$285,955	\$288,755	-1%
Median Days in RPR	67.5	82	-17.7%	103.1	135.87	-24.1%
Months of Inventory	18	8.3	+118.2%	4.9	8.9	-44.5%
Absorption Rate	5.56%	12.12%	-6.6%	20.31%	11.27%	+9%
Sales Activity Charts Metrics						
New Pending Sales Count	8	7	+14.3%	41	32	+28.1%
New Pending Sales Volume	\$2,296,700	\$1,771,400	+29.7%	\$10,784,300	\$8,507,000	+26.8%
Pending Sales Count	14	6	+133.3%	N/A	N/A	
Pending Sales Volume	\$4,133,100	\$1,672,900	+147.1%	N/A	N/A	
Closed Sales Count	11	6	+83.3%	25	26	-3.8%
Closed Sales Volume	\$2,919,910	\$1,412,400	+106.7%	\$6,128,310	\$6,279,800	-2.4%
Average Sales Price	\$265,446	\$235,400	+12.8%	\$245,132	\$241,531	+1.5%
Median Sales Price	\$265,000	\$256,450	+3.3%	\$247,088	\$251,881	-1.9%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



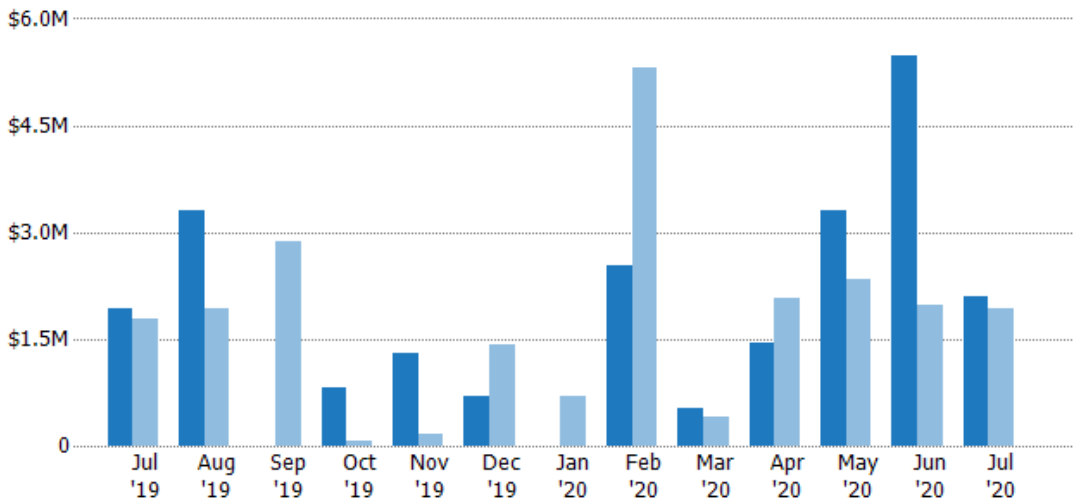
Current Year	8	9	-	4	4	3	-	7	2	6	11	7	8
Prior Year	5	7	9	1	1	3	3	2	2	8	9	9	8
Percent Change from Prior Year	60%	29%	-100%	300%	300%	0%	-100%	250%	0%	-25%	22%	-22%	0%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$1.92M	\$3.3M	-	\$824K	\$1.3M	\$693K	-	\$2.52M	\$529K	\$1.44M	\$3.31M	\$5.48M	\$2.09M
Prior Year	\$1.79M	\$1.92M	\$2.88M	\$80K	\$165K	\$1.42M	\$696K	\$5.31M	\$410K	\$2.07M	\$2.33M	\$1.96M	\$1.92M
Percent Change from Prior Year	7%	71%	-100%	930%	688%	-51%	-100%	-53%	29%	-30%	42%	179%	9%

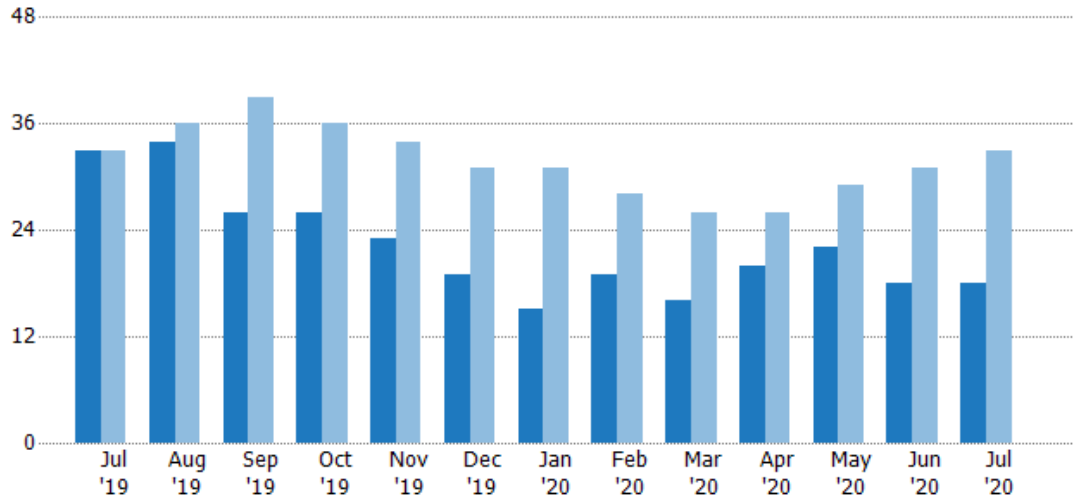
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Jul '20	18	-45.5%
Jul '19	33	0%
Jul '18	33	33.3%



Current Year	33	34	26	26	23	19	15	19	16	20	22	18	18
Prior Year	33	36	39	36	34	31	31	28	26	26	29	31	33
Percent Change from Prior Year	0%	-6%	-33%	-28%	-32%	-39%	-52%	-32%	-38%	-23%	-24%	-42%	-45%

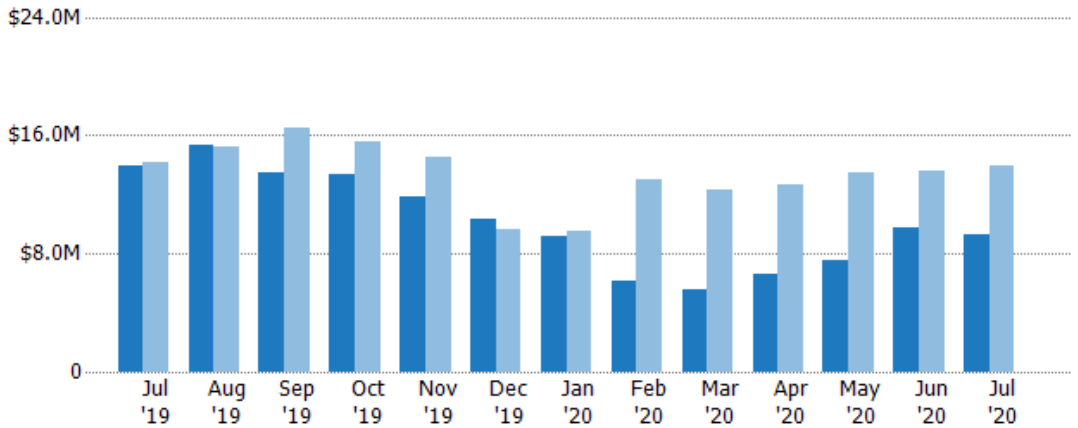
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Jul '20	\$9.28M	-33.6%
Jul '19	\$14M	-1.7%
Jul '18	\$14.2M	42.9%



Current Year	\$14M	\$15.3M	\$13.5M	\$13.4M	\$11.9M	\$10.4M	\$9.12M	\$6.14M	\$5.57M	\$6.67M	\$7.59M	\$9.77M	\$9.28M
Prior Year	\$14.2M	\$15.2M	\$16.5M	\$15.6M	\$14.5M	\$9.66M	\$9.52M	\$13M	\$12.3M	\$12.7M	\$13.5M	\$13.6M	\$14M
Percent Change from Prior Year	-2%	0%	-18%	-14%	-18%	7%	-4%	-53%	-55%	-48%	-44%	-28%	-34%

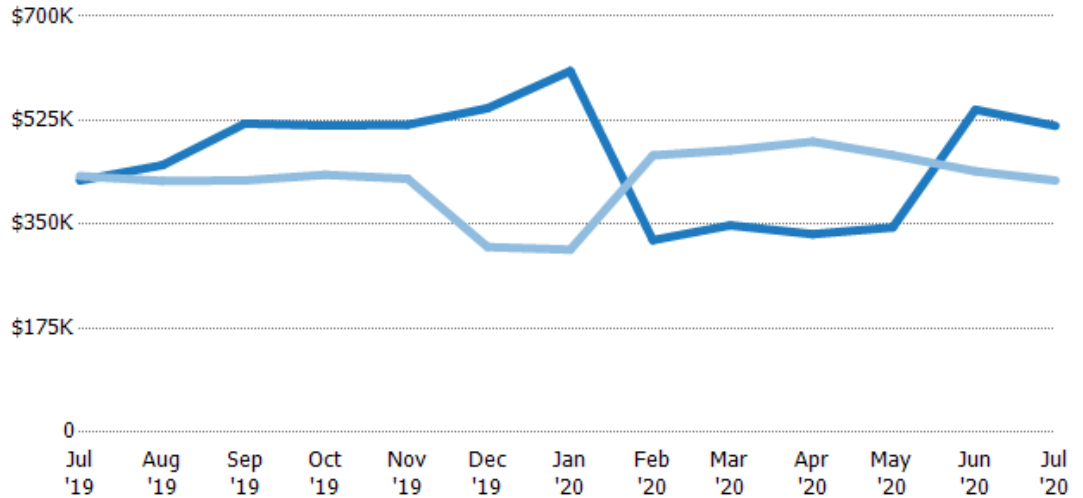
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Jul '20	\$516K	21.7%
Jul '19	\$424K	-1.7%
Jul '18	\$431K	7.1%



Current Year	\$424K	\$449K	\$520K	\$516K	\$517K	\$545K	\$608K	\$323K	\$348K	\$333K	\$345K	\$543K	\$516K
Prior Year	\$431K	\$423K	\$424K	\$433K	\$427K	\$312K	\$307K	\$466K	\$474K	\$489K	\$466K	\$439K	\$424K
Percent Change from Prior Year	-2%	6%	23%	19%	21%	75%	98%	-31%	-27%	-32%	-26%	24%	22%

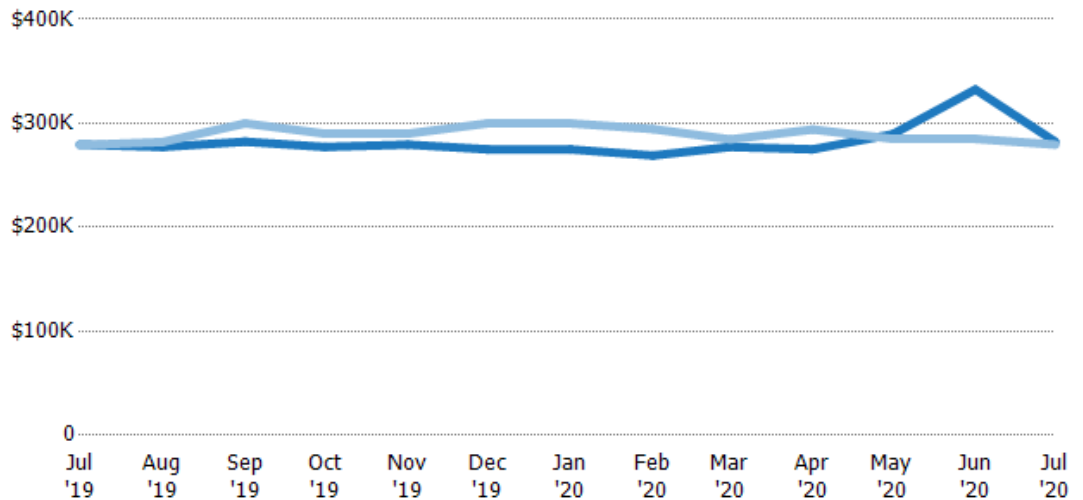
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Jul '20	\$282K	1%
Jul '19	\$280K	0.2%
Jul '18	\$279K	-9.7%



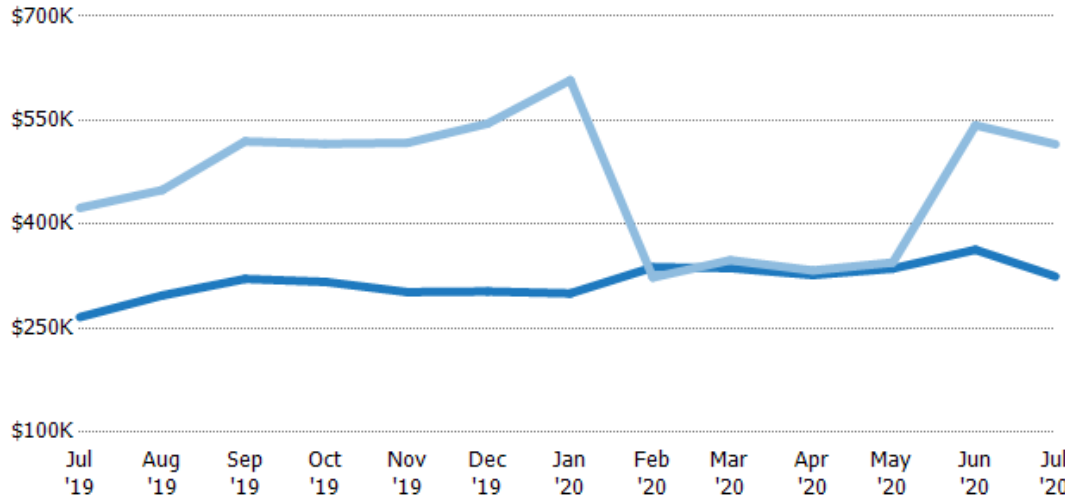
Current Year	\$280K	\$277K	\$282K	\$277K	\$280K	\$275K	\$275K	\$269K	\$277K	\$275K	\$290K	\$332K	\$282K
Prior Year	\$279K	\$282K	\$300K	\$290K	\$290K	\$300K	\$300K	\$294K	\$285K	\$294K	\$285K	\$285K	\$280K
Percent Change from Prior Year	0%	-2%	-6%	-4%	-4%	-8%	-8%	-9%	-3%	-6%	2%	17%	1%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



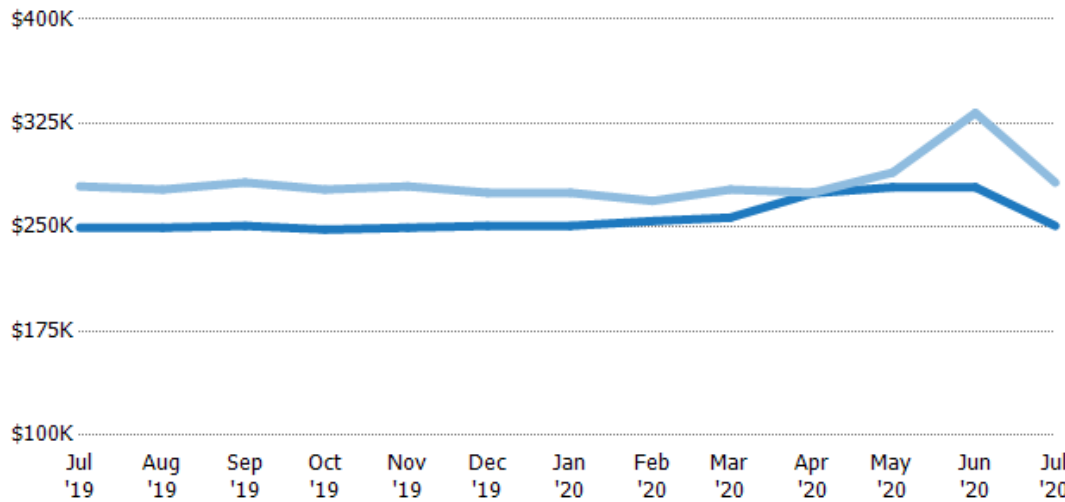
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Avg Est Value	\$266K	\$297K	\$321K	\$317K	\$302K	\$303K	\$300K	\$338K	\$337K	\$327K	\$336K	\$363K	\$325K
Avg Listing Price	\$424K	\$449K	\$520K	\$516K	\$517K	\$545K	\$608K	\$323K	\$348K	\$333K	\$345K	\$543K	\$516K
Avg Listing Price as a % of Avg Est Value	159%	151%	162%	163%	171%	180%	202%	96%	103%	102%	103%	149%	159%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Median Est Value	\$250K	\$250K	\$251K	\$248K	\$250K	\$251K	\$251K	\$255K	\$257K	\$275K	\$279K	\$279K	\$251K
Median Listing Price	\$280K	\$277K	\$282K	\$277K	\$280K	\$275K	\$275K	\$269K	\$277K	\$275K	\$290K	\$332K	\$282K
Med Listing Price as a % of Med Est Value	112%	111%	112%	112%	112%	110%	110%	106%	108%	100%	104%	119%	112%

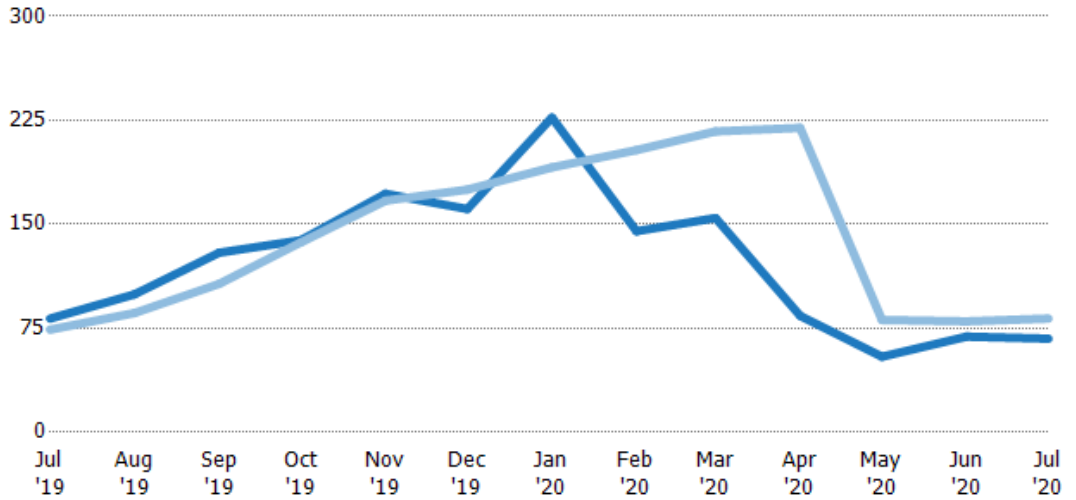
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
Jul '20	67.5	-17.7%
Jul '19	82	10.8%
Jul '18	74	38.5%



Current Year	82	100	130	139	172	161	227	145	155	84	54.5	69	67.5
Prior Year	74	86	107	137	167	175	191	204	217	220	81	80	82
Percent Change from Prior Year	11%	16%	21%	1%	3%	-8%	19%	-29%	-29%	-62%	-33%	-14%	-18%

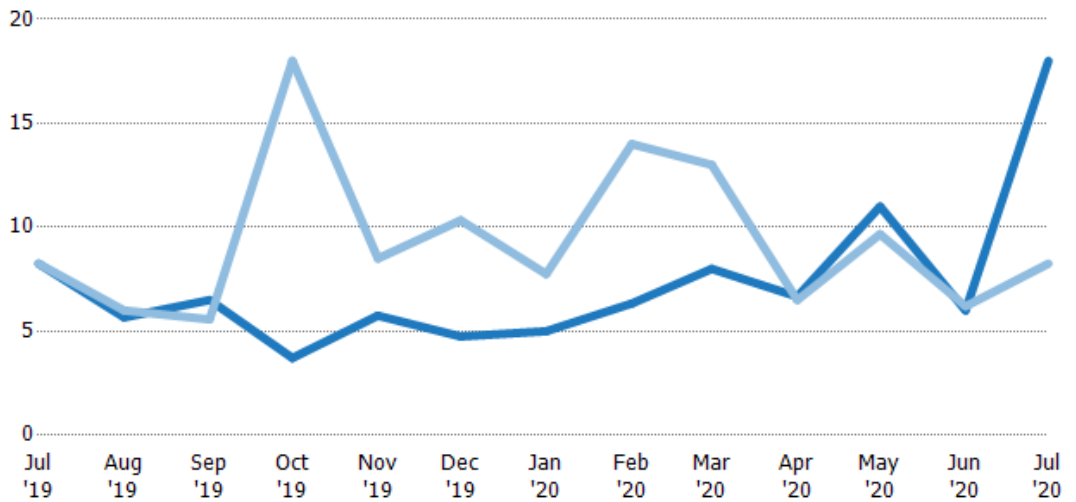
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Months	% Chg.
Jul '20	18	118.2%
Jul '19	8.25	0%
Jul '18	8.25	77.8%



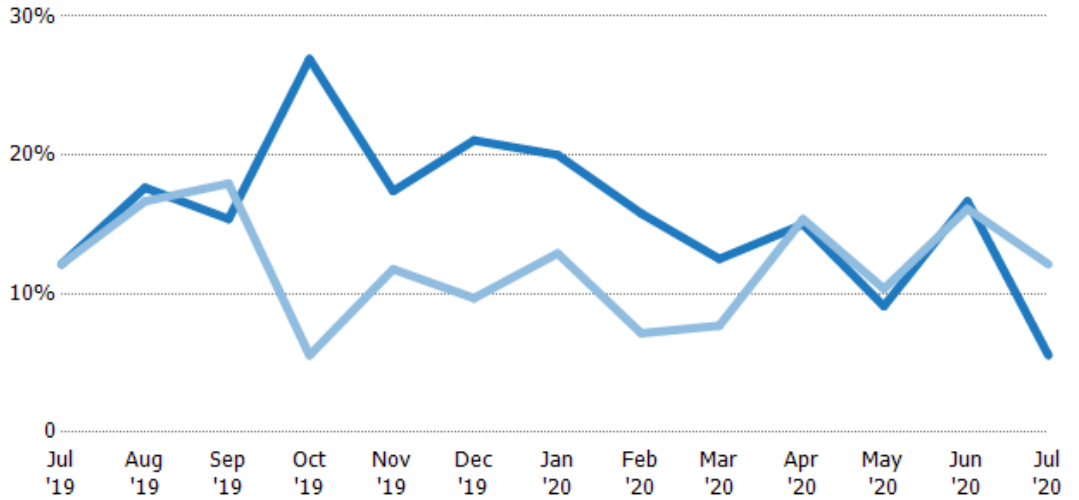
Current Year	8.25	5.67	6.5	3.71	5.75	4.75	5	6.33	8	6.67	11	6	18
Prior Year	8.25	6	5.57	18	8.5	10.3	7.75	14	13	6.5	9.67	6.2	8.25
Percent Change from Prior Year	0%	-6%	17%	-79%	-32%	-54%	-35%	-55%	-38%	3%	14%	-3%	118%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



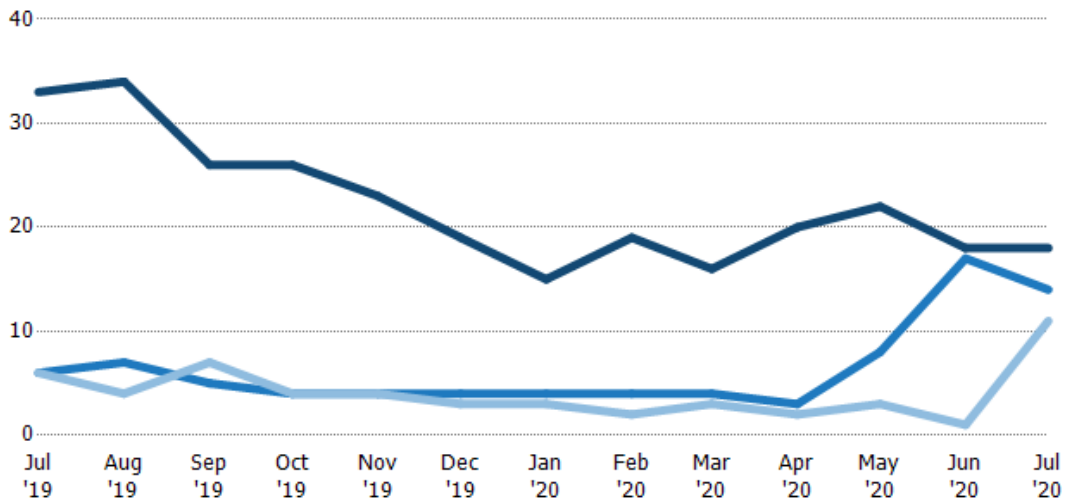
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	12%	18%	15%	27%	17%	21%	20%	16%	13%	15%	9%	17%	6%
Prior Year	12%	17%	18%	6%	12%	10%	13%	7%	8%	15%	10%	16%	12%
Change from Prior Year	0%	-1%	3%	-21%	-6%	-11%	-7%	-9%	-5%	0%	1%	-1%	7%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Active	33	34	26	26	23	19	15	19	16	20	22	18	18
Pending	6	7	5	4	4	4	4	4	4	3	8	17	14
Sold	6	4	7	4	4	3	3	2	3	2	3	1	11

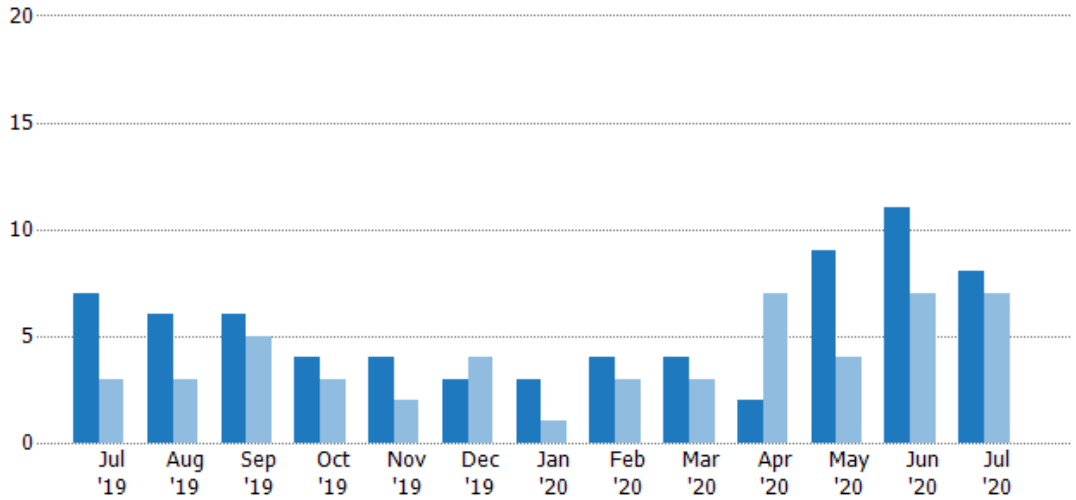
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jul '20	8	14.3%
Jul '19	7	133.3%
Jul '18	3	0%



Current Year	7	6	6	4	4	3	3	4	4	2	9	11	8
Prior Year	3	3	5	3	2	4	1	3	3	7	4	7	7
Percent Change from Prior Year	133%	100%	20%	33%	100%	-25%	200%	33%	33%	-71%	125%	57%	14%

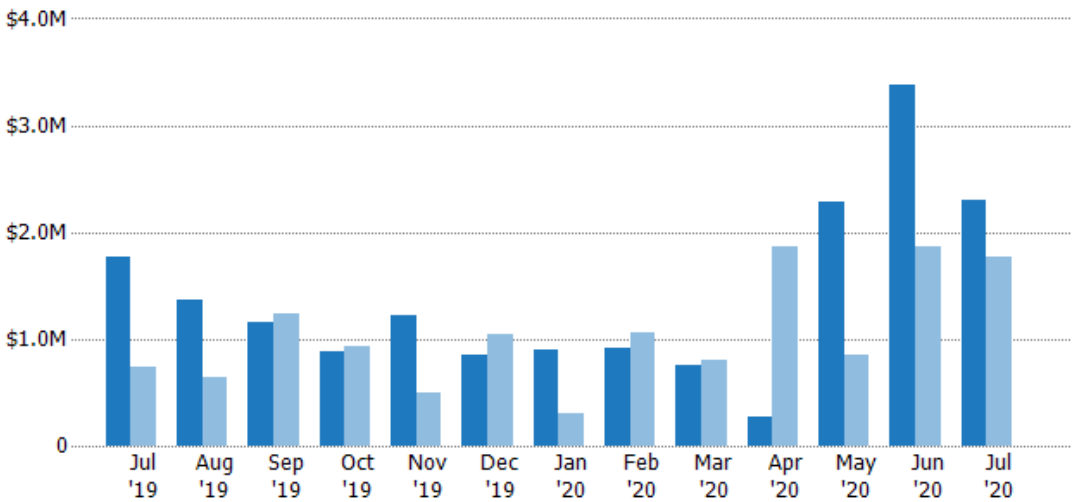
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jul '20	\$2.3M	29.7%
Jul '19	\$1.77M	141%
Jul '18	\$735K	7.5%



Current Year	\$1.77M	\$1.36M	\$1.16M	\$881K	\$1.21M	\$853K	\$893K	\$908K	\$750K	\$274K	\$2.29M	\$3.38M	\$2.3M
Prior Year	\$735K	\$641K	\$1.24M	\$934K	\$495K	\$1.04M	\$300K	\$1.05M	\$798K	\$1.87M	\$845K	\$1.87M	\$1.77M
Percent Change from Prior Year	141%	112%	-6%	-6%	145%	-18%	198%	-14%	-6%	-85%	171%	80%	30%

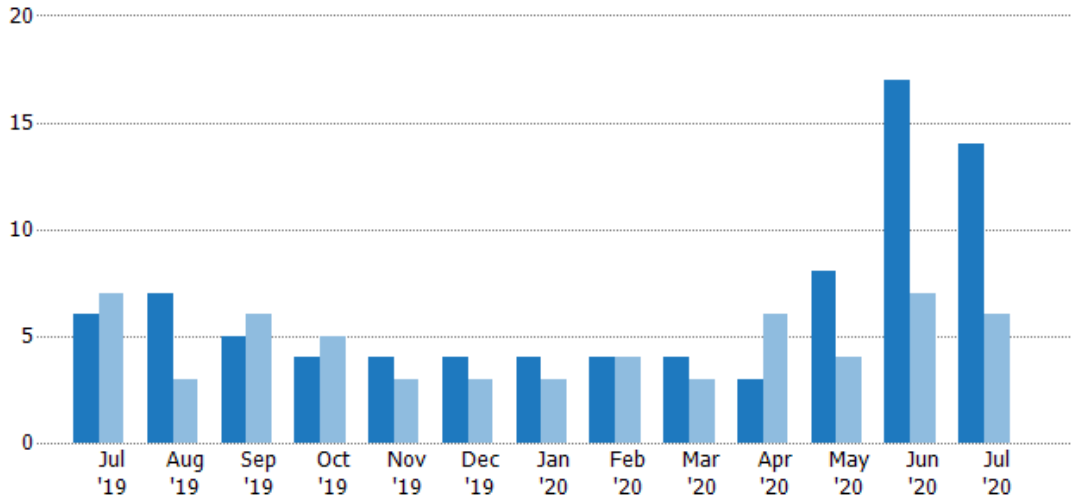
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Jul '20	14	133.3%
Jul '19	6	-14.3%
Jul '18	7	28.6%



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	6	7	5	4	4	4	4	4	4	3	8	17	14
Prior Year	7	3	6	5	3	3	3	4	3	6	4	7	6
Percent Change from Prior Year	-14%	133%	-17%	-20%	33%	33%	33%	0%	33%	-50%	100%	143%	133%

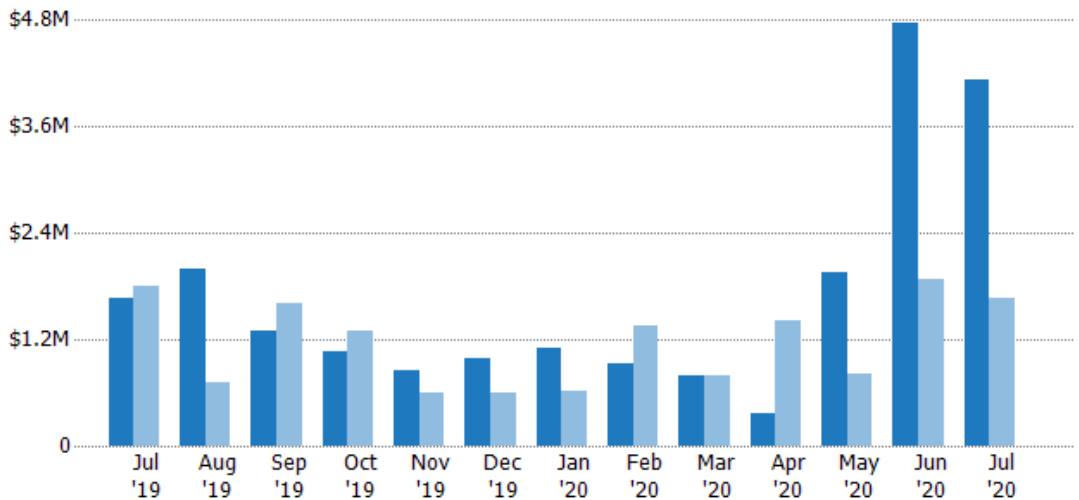
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Jul '20	\$4.13M	147.1%
Jul '19	\$1.67M	-7.4%
Jul '18	\$1.81M	19.4%



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	\$1.67M	\$2M	\$1.3M	\$1.06M	\$856K	\$983K	\$1.11M	\$932K	\$794K	\$375K	\$1.95M	\$4.77M	\$4.13M
Prior Year	\$1.81M	\$724K	\$1.6M	\$1.3M	\$589K	\$589K	\$614K	\$1.35M	\$798K	\$1.42M	\$809K	\$1.87M	\$1.67M
Percent Change from Prior Year	-7%	176%	-19%	-19%	45%	67%	80%	-31%	-1%	-74%	141%	155%	147%

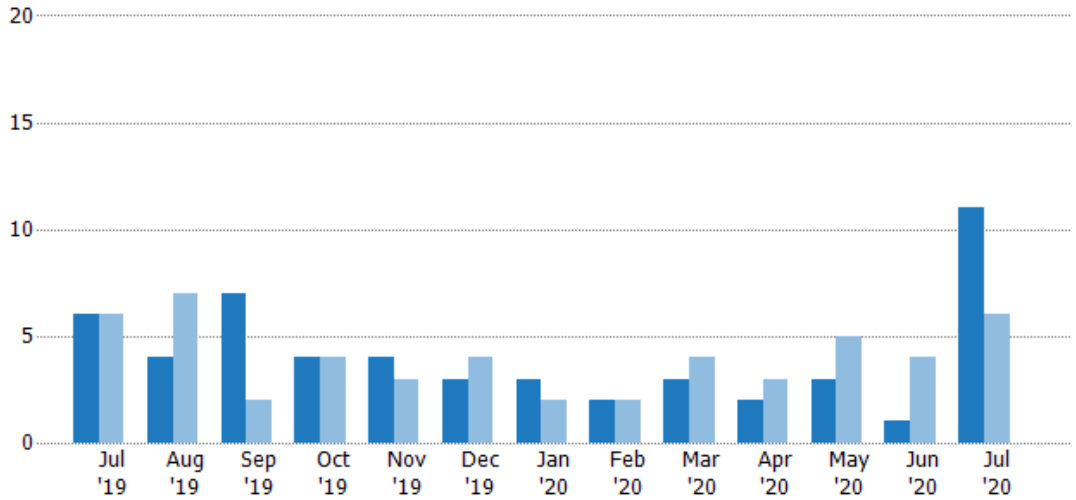
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jul '20	11	83.3%
Jul '19	6	0%
Jul '18	6	-16.7%



Current Year	6	4	7	4	4	3	3	2	3	2	3	1	11
Prior Year	6	7	2	4	3	4	2	2	4	3	5	4	6
Percent Change from Prior Year	0%	-43%	250%	0%	33%	-25%	50%	0%	-25%	-33%	-40%	-75%	83%

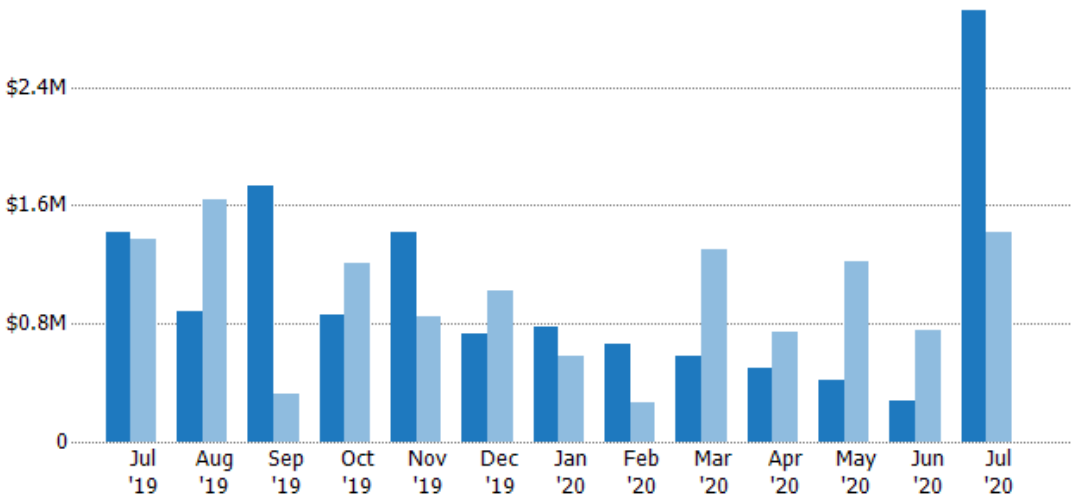
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jul '20	\$2.92M	106.7%
Jul '19	\$1.41M	2.7%
Jul '18	\$1.37M	-8.9%



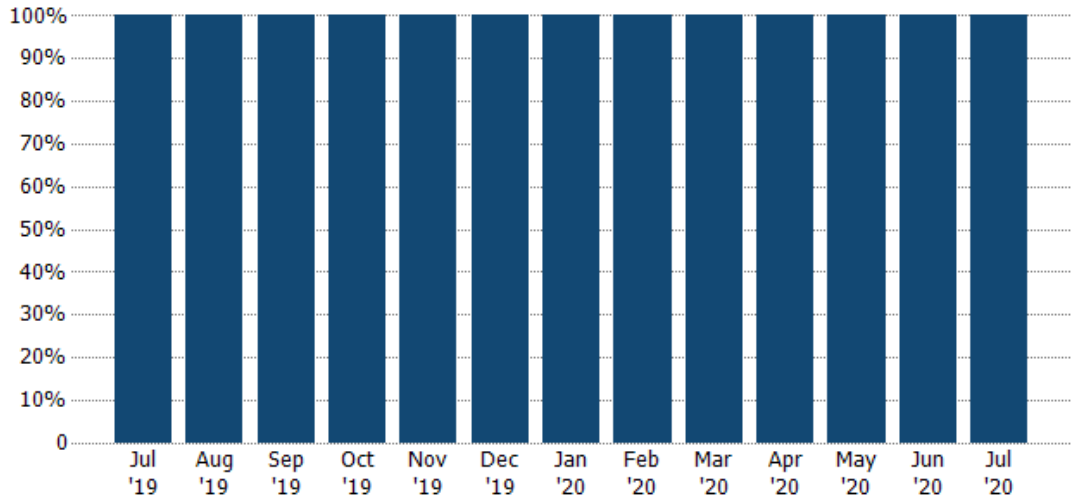
Current Year	\$1.41M	\$887K	\$1.74M	\$861K	\$1.41M	\$729K	\$777K	\$661K	\$577K	\$503K	\$416K	\$275K	\$2.92M
Prior Year	\$1.37M	\$1.64M	\$326K	\$1.2M	\$844K	\$1.03M	\$583K	\$267K	\$1.3M	\$745K	\$1.22M	\$751K	\$1.41M
Percent Change from Prior Year	3%	-46%	433%	-29%	67%	-29%	33%	148%	-56%	-33%	-66%	-63%	107%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



■ Single Family Residence

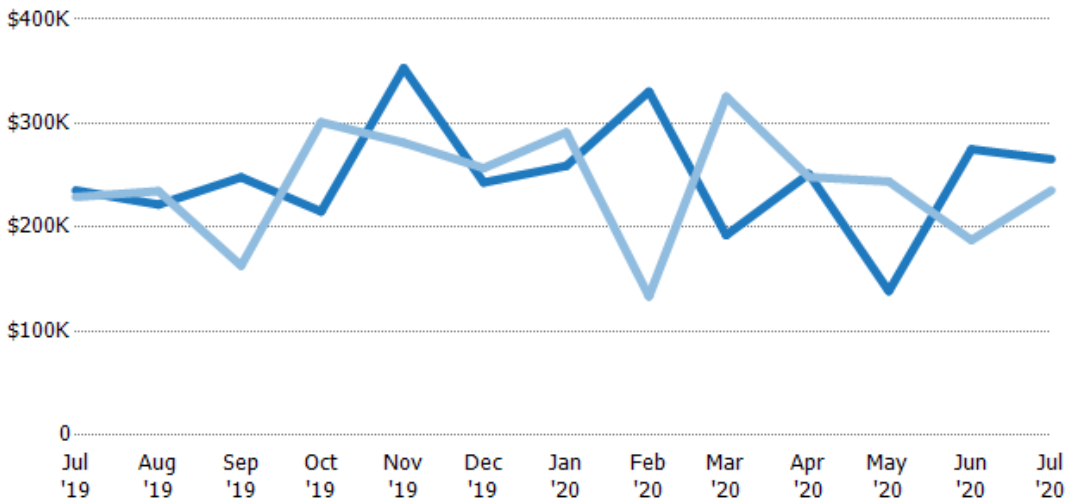
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



■ Current Year

■ Prior Year

Percent Change from Prior Year

Current Year	\$235K	\$222K	\$248K	\$215K	\$353K	\$243K	\$259K	\$331K	\$192K	\$251K	\$139K	\$275K	\$265K
Prior Year	\$229K	\$235K	\$163K	\$301K	\$281K	\$257K	\$291K	\$134K	\$326K	\$248K	\$244K	\$188K	\$235K
Percent Change from Prior Year	3%	-5%	52%	-29%	26%	-5%	-11%	148%	-41%	1%	-43%	47%	13%

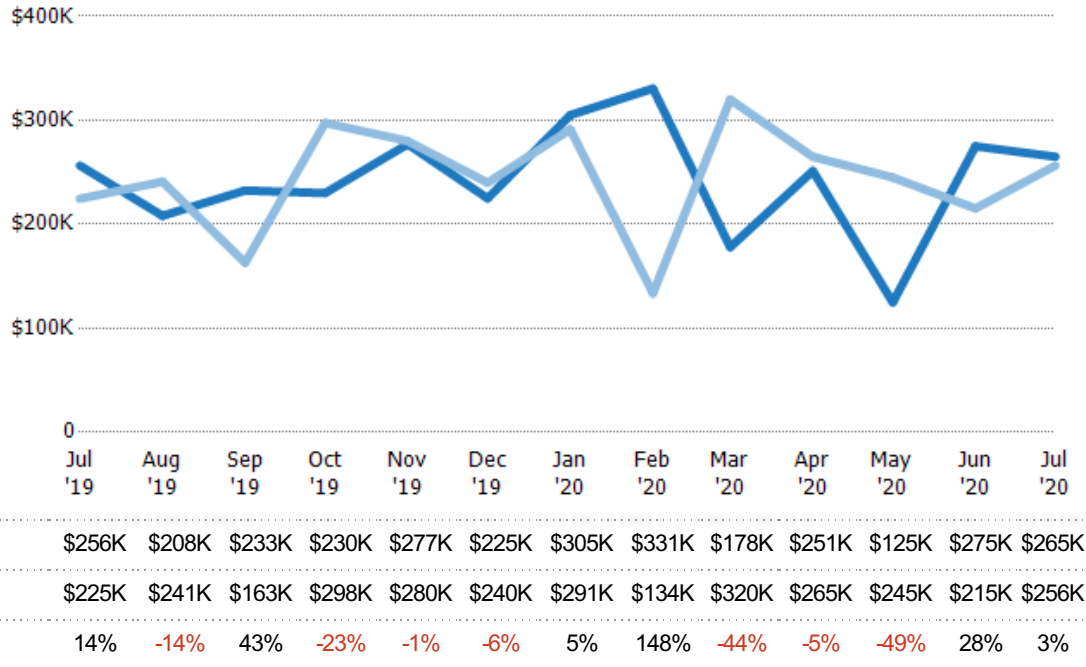
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jul '20	\$265K	3.3%
Jul '19	\$256K	14.2%
Jul '18	\$225K	5.6%



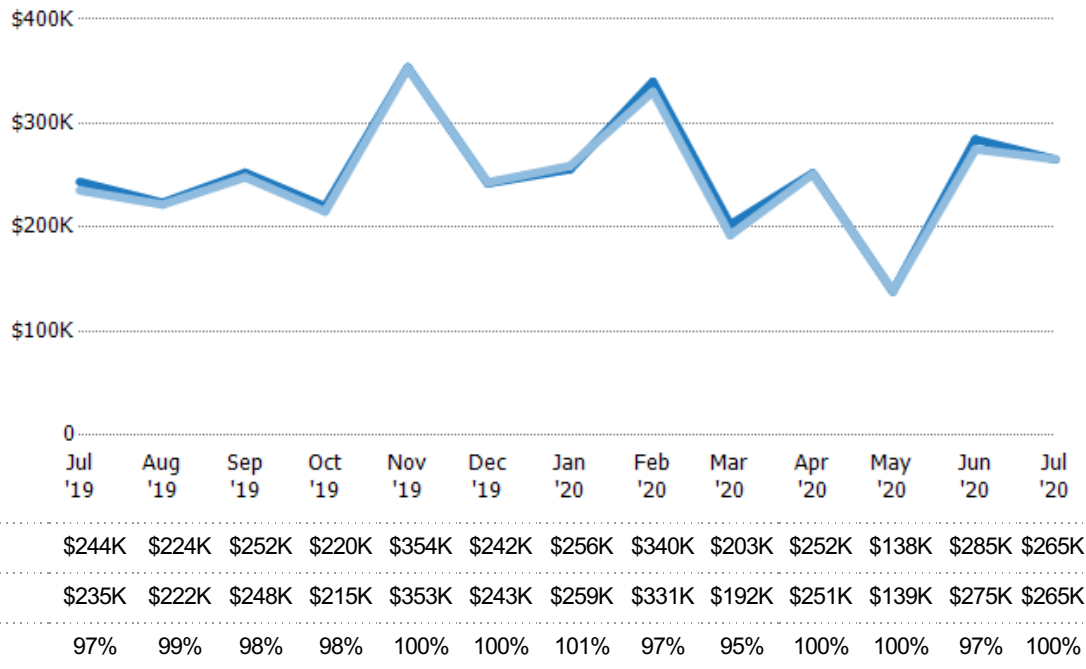
Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Avg List Price	Avg Sales Price	Avg Sales Price as a % of Avg List Price
Jul '20	\$244K	\$235K	97%
Jul '19	\$244K	\$235K	97%

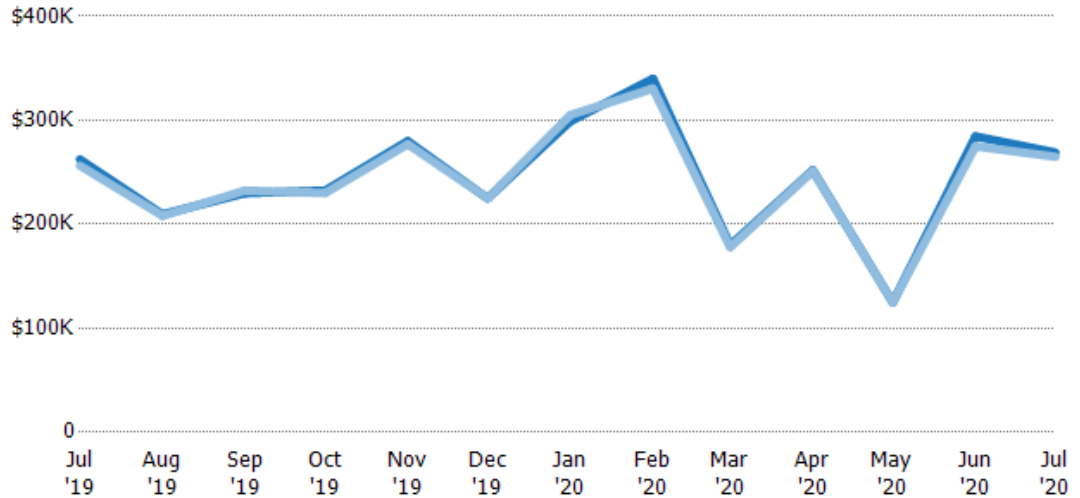


Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



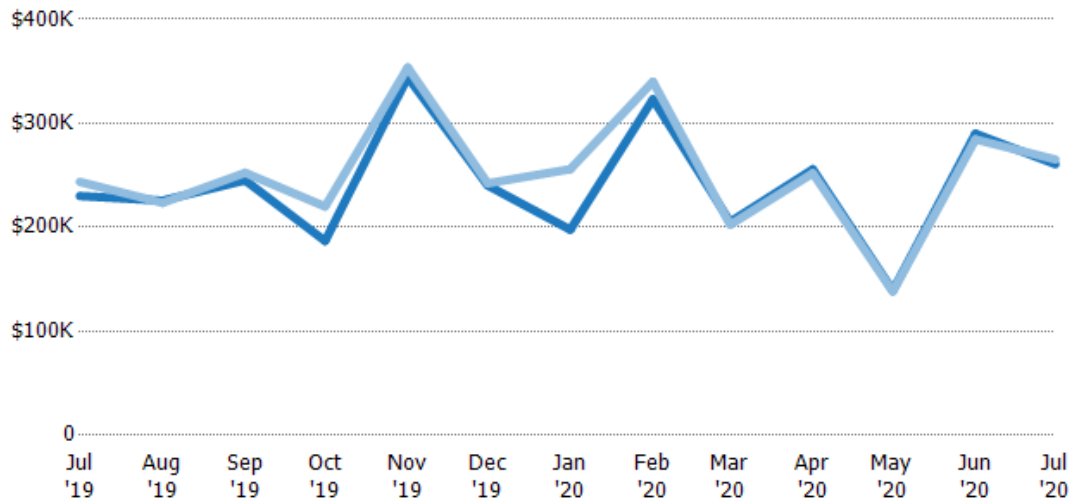
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Median List Price	\$262K	\$210K	\$230K	\$232K	\$280K	\$225K	\$299K	\$340K	\$180K	\$252K	\$125K	\$285K	\$269K
Median Sales Price	\$256K	\$208K	\$233K	\$230K	\$277K	\$225K	\$305K	\$331K	\$178K	\$251K	\$125K	\$275K	\$265K
Med Sales Price as a % of Med List Price	98%	99%	101%	99%	99%	100%	102%	97%	99%	100%	100%	97%	99%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



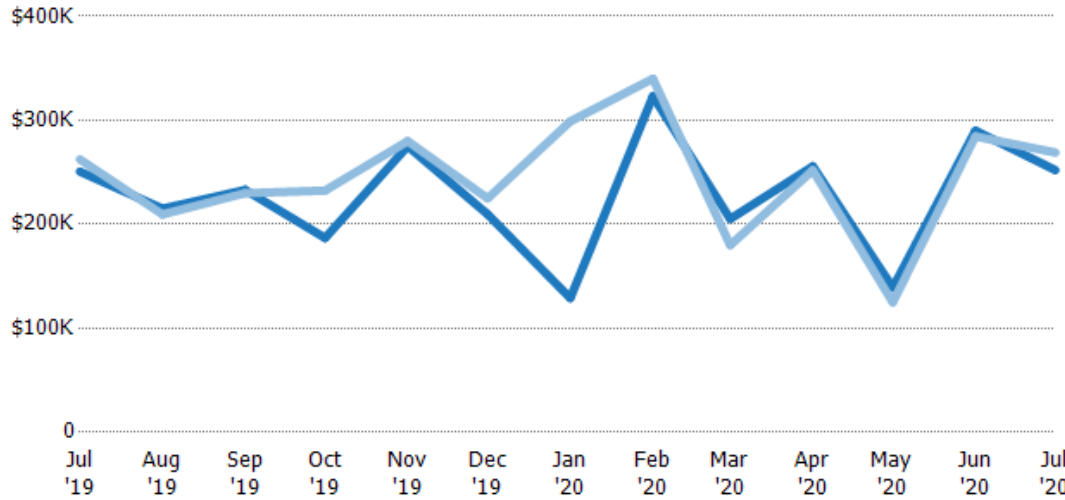
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Avg Est Value	\$230K	\$226K	\$245K	\$187K	\$344K	\$240K	\$198K	\$323K	\$205K	\$256K	\$139K	\$290K	\$261K
Avg Sales Price	\$244K	\$224K	\$252K	\$220K	\$354K	\$242K	\$256K	\$340K	\$203K	\$252K	\$138K	\$285K	\$265K
Avg Sales Price as a % of Avg Est Value	106%	99%	103%	118%	103%	101%	129%	105%	99%	99%	99%	98%	102%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Median Est Value	\$251K	\$215K	\$233K	\$187K	\$275K	\$210K	\$129K	\$323K	\$205K	\$256K	\$139K	\$290K	\$252K
Median Sales Price	\$262K	\$210K	\$230K	\$232K	\$280K	\$225K	\$299K	\$340K	\$180K	\$252K	\$125K	\$285K	\$269K
Med Sales Price as a % of Med Est Value	105%	97%	99%	124%	102%	107%	232%	105%	88%	99%	90%	98%	107%

Sales Activity by Metro Area

Aug 2020

Metro	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
Other	9	\$2,510,700	6	\$1,912,900	\$318,817	\$323,500	\$129	\$129	21