

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2020	Jul 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	86	80	+7.5%	378	421	-10.2%
New Listing Volume	\$44,539,900	\$33,964,400	+31.1%	\$164,135,770	\$153,471,680	+6.9%
Active Listing Count	248	406	-38.9%	N/A	N/A	
Active Listing Volume	\$126,839,001	\$176,728,028	-28.2%	N/A	N/A	
Average Listing Price	\$511,448	\$435,291	+17.5%	\$472,915	\$413,577	+14.3%
Median Listing Price	\$329,000	\$299,950	+9.7%	\$320,913	\$286,222	+12.1%
Median Days in RPR	72	120.5	-40.2%	155.87	188.25	-17.2%
Months of Inventory	4.9	8.1	-40.1%	8.2	12.9	-36.3%
Absorption Rate	20.56%	12.32%	+8.2%	12.14%	7.73%	+4.4%
Sales Activity Charts Metrics						
New Pending Sales Count	109	80	+36.3%	402	355	+13.2%
New Pending Sales Volume	\$44,790,200	\$22,880,600	+95.8%	\$136,324,911	\$97,558,938	+39.7%
Pending Sales Count	136	88	+54.5%	N/A	N/A	
Pending Sales Volume	\$55,024,600	\$24,882,339	+121.1%	N/A	N/A	
Closed Sales Count	49	40	+22.5%	235	243	-3.3%
Closed Sales Volume	\$15,254,475	\$8,609,435	+77.2%	\$72,868,301	\$62,559,754	+16.5%
Average Sales Price	\$311,316	\$215,236	+44.6%	\$310,078	\$257,448	+20.4%
Median Sales Price	\$225,000	\$195,500	+15.1%	\$249,159	\$206,366	+20.7%

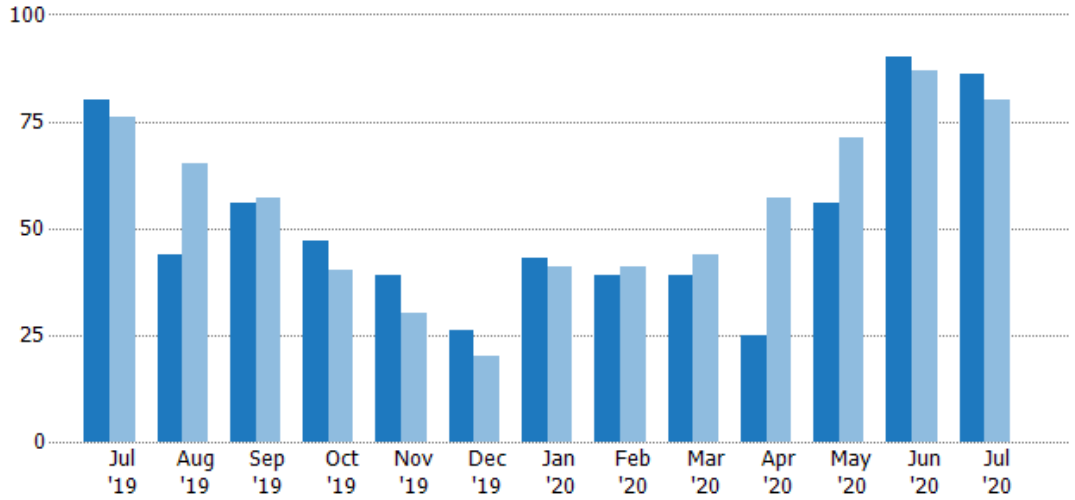
New Listings

The number of new residential listings that were added each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Jul '20	86	7.5%
Jul '19	80	5.3%
Jul '18	76	-21.1%



Current Year	80	44	56	47	39	26	43	39	39	25	56	90	86
Prior Year	76	65	57	40	30	20	41	41	44	57	71	87	80
Percent Change from Prior Year	5%	-32%	-2%	18%	30%	30%	5%	-5%	-11%	-56%	-21%	3%	8%

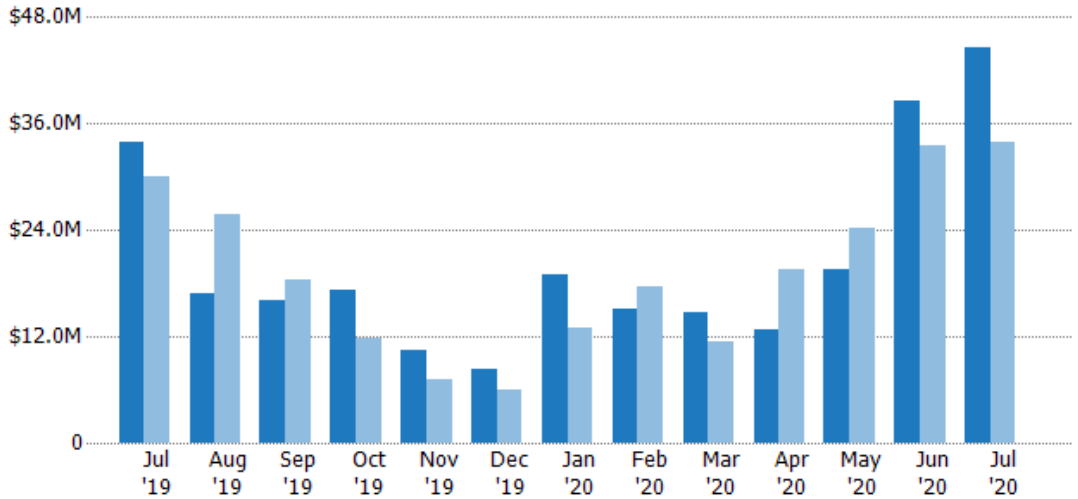
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Jul '20	\$44.5M	31.1%
Jul '19	\$34M	13.2%
Jul '18	\$30M	-41.7%



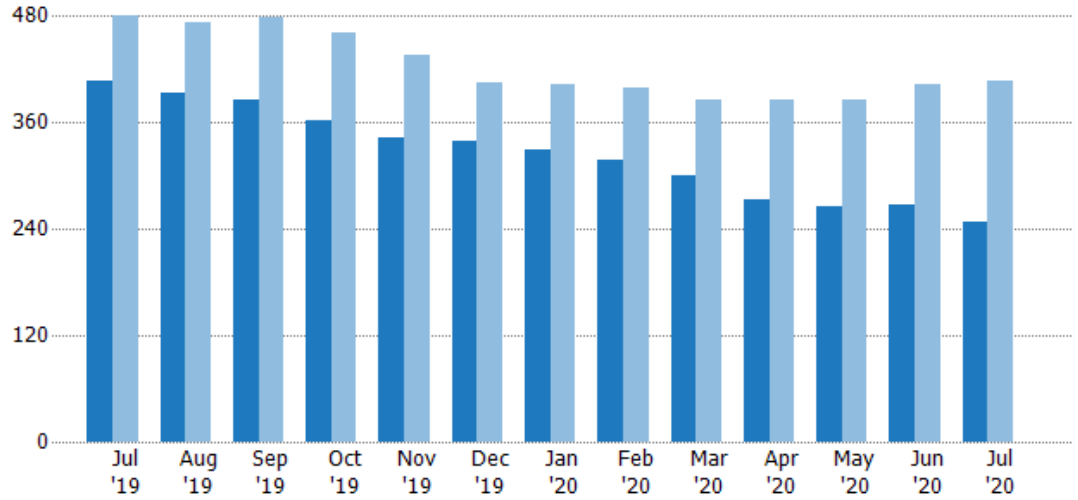
Current Year	\$34M	\$16.8M	\$16.1M	\$17.2M	\$10.4M	\$8.22M	\$19.1M	\$15.1M	\$14.7M	\$12.7M	\$19.6M	\$38.5M	\$44.5M
Prior Year	\$30M	\$25.7M	\$18.4M	\$11.8M	\$7.14M	\$6.02M	\$13.1M	\$17.7M	\$11.4M	\$19.5M	\$24.2M	\$33.6M	\$34M
Percent Change from Prior Year	13%	-35%	-12%	46%	46%	37%	46%	-15%	29%	-35%	-19%	15%	31%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Count	% Chg.
Jul '20	248	-38.9%
Jul '19	406	-15.4%
Jul '18	480	-11.7%

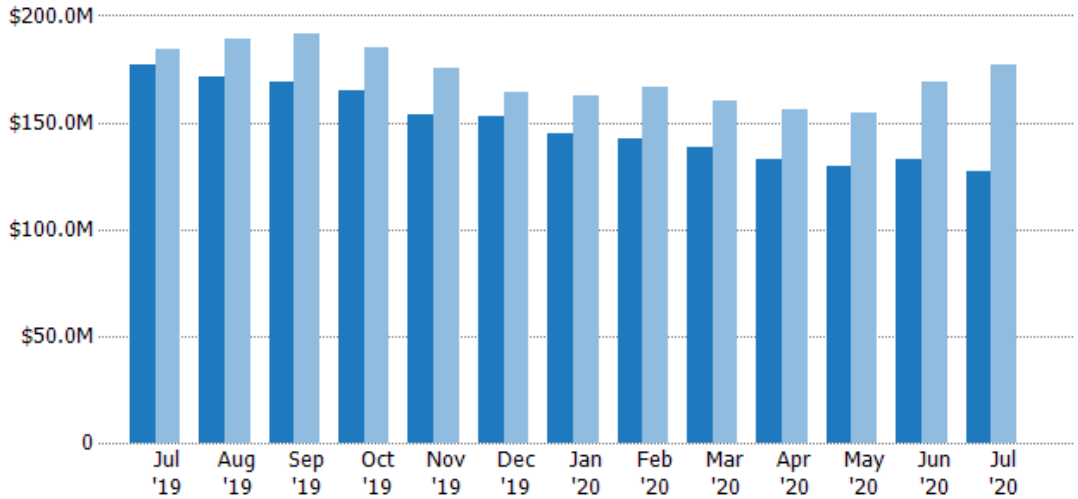
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	406	393	386	362	342	339	329	317	301	273	265	268	248
Prior Year	480	473	478	462	436	405	403	400	385	385	385	404	406
Percent Change from Prior Year	-15%	-17%	-19%	-22%	-22%	-16%	-18%	-21%	-22%	-29%	-31%	-34%	-39%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Volume	% Chg.
Jul '20	\$127M	-28.2%
Jul '19	\$177M	-4.1%
Jul '18	\$184M	-14.8%

	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	\$177M	\$172M	\$169M	\$165M	\$154M	\$153M	\$144M	\$142M	\$138M	\$133M	\$129M	\$132M	\$127M
Prior Year	\$184M	\$189M	\$191M	\$185M	\$175M	\$164M	\$162M	\$167M	\$160M	\$156M	\$154M	\$169M	\$177M
Percent Change from Prior Year	-4%	-9%	-12%	-11%	-12%	-7%	-11%	-15%	-14%	-15%	-16%	-22%	-28%

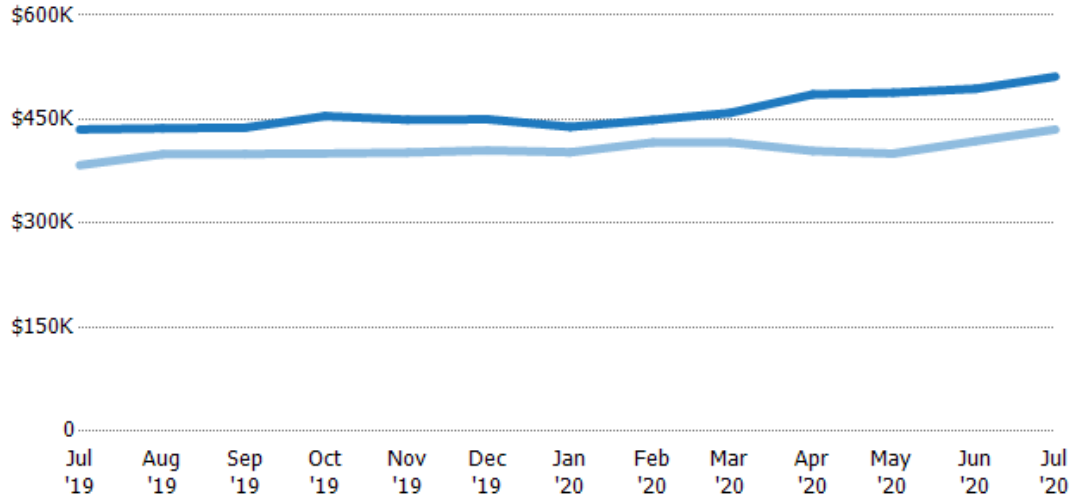
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Jul '20	\$511K	17.5%
Jul '19	\$435K	13.4%
Jul '18	\$384K	-3.6%



Current Year	\$435K	\$437K	\$438K	\$455K	\$449K	\$450K	\$439K	\$449K	\$459K	\$486K	\$488K	\$494K	\$511K
Prior Year	\$384K	\$399K	\$400K	\$401K	\$402K	\$405K	\$402K	\$417K	\$417K	\$404K	\$400K	\$418K	\$435K
Percent Change from Prior Year	13%	9%	9%	13%	12%	11%	9%	8%	10%	20%	22%	18%	17%

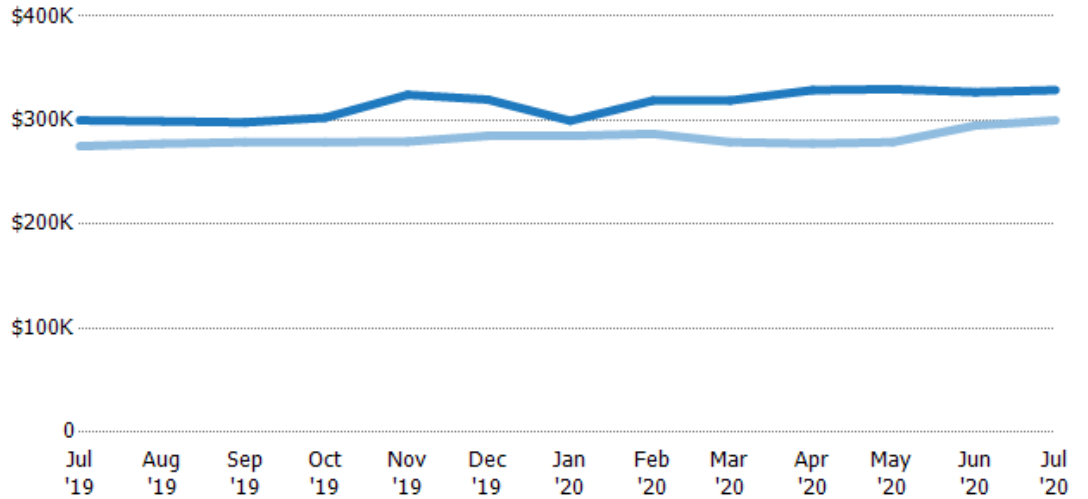
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Jul '20	\$329K	9.7%
Jul '19	\$300K	9.1%
Jul '18	\$275K	1.5%



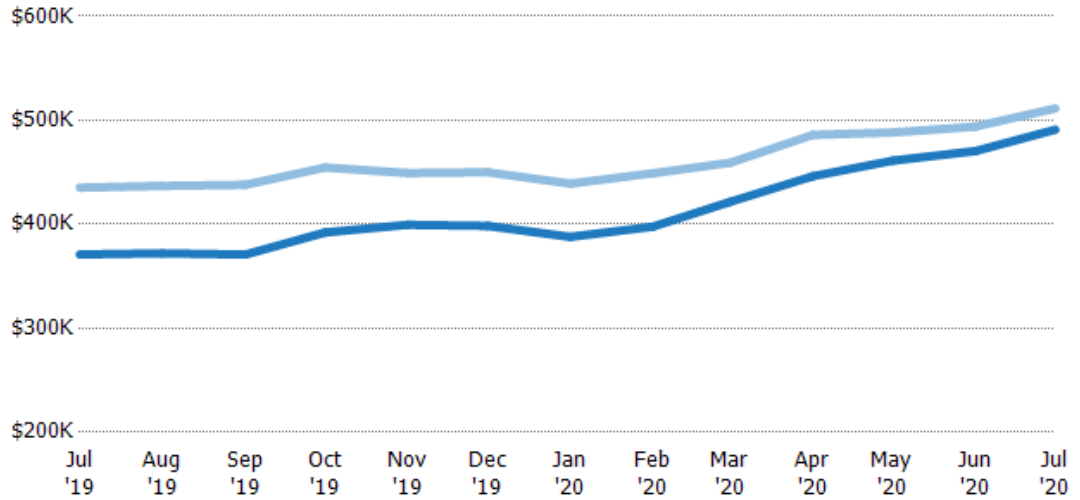
Current Year	\$300K	\$299K	\$298K	\$302K	\$325K	\$320K	\$300K	\$319K	\$319K	\$329K	\$330K	\$327K	\$329K
Prior Year	\$275K	\$278K	\$279K	\$279K	\$279K	\$285K	\$285K	\$287K	\$279K	\$278K	\$279K	\$295K	\$300K
Percent Change from Prior Year	9%	8%	7%	8%	16%	12%	5%	11%	14%	19%	18%	11%	10%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence



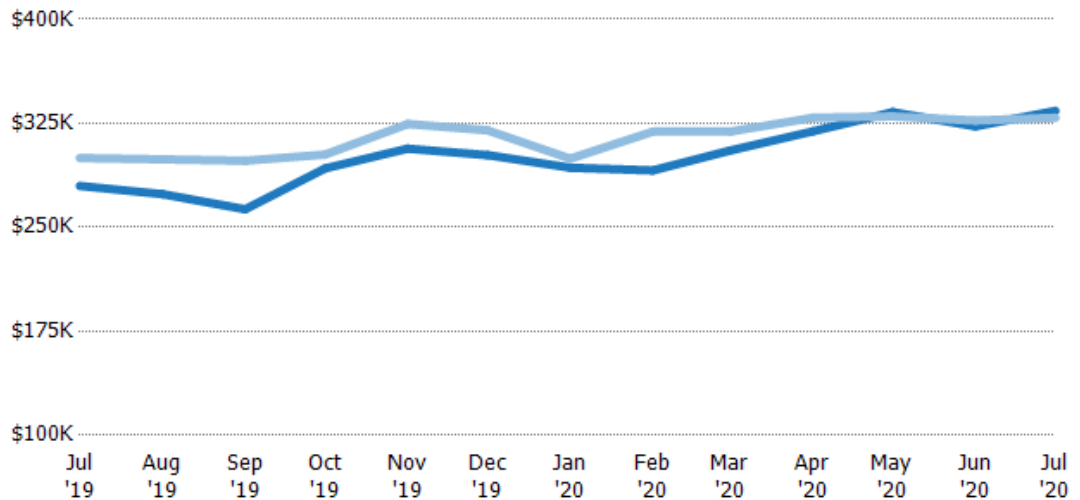
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Avg Est Value	\$371K	\$372K	\$371K	\$392K	\$400K	\$398K	\$388K	\$398K	\$422K	\$446K	\$461K	\$470K	\$491K
Avg Listing Price	\$435K	\$437K	\$438K	\$455K	\$449K	\$450K	\$439K	\$449K	\$459K	\$486K	\$488K	\$494K	\$511K
Avg Listing Price as a % of Avg Est Value	117%	117%	118%	116%	112%	113%	113%	113%	109%	109%	106%	105%	104%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Median Est Value	\$280K	\$274K	\$263K	\$292K	\$307K	\$302K	\$293K	\$291K	\$305K	\$319K	\$333K	\$323K	\$334K
Median Listing Price	\$300K	\$299K	\$298K	\$302K	\$325K	\$320K	\$300K	\$319K	\$319K	\$329K	\$330K	\$327K	\$329K
Med Listing Price as a % of Med Est Value	107%	109%	113%	103%	106%	106%	102%	110%	104%	103%	99%	101%	99%

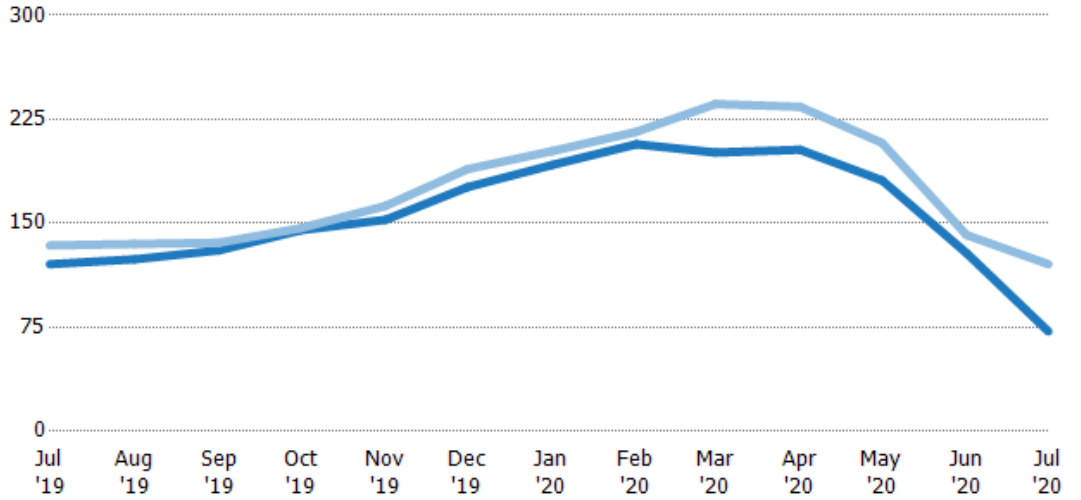
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Days	% Chg.
Jul '20	72	-40.2%
Jul '19	121	-10.1%
Jul '18	134	-3.7%



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	121	124	131	145	153	176	192	207	201	203	181	129	72
Prior Year	134	135	136	147	163	189	202	216	236	234	208	142	121
Percent Change from Prior Year	-10%	-8%	-4%	-1%	-6%	-7%	-5%	-4%	-15%	-13%	-13%	-9%	-40%

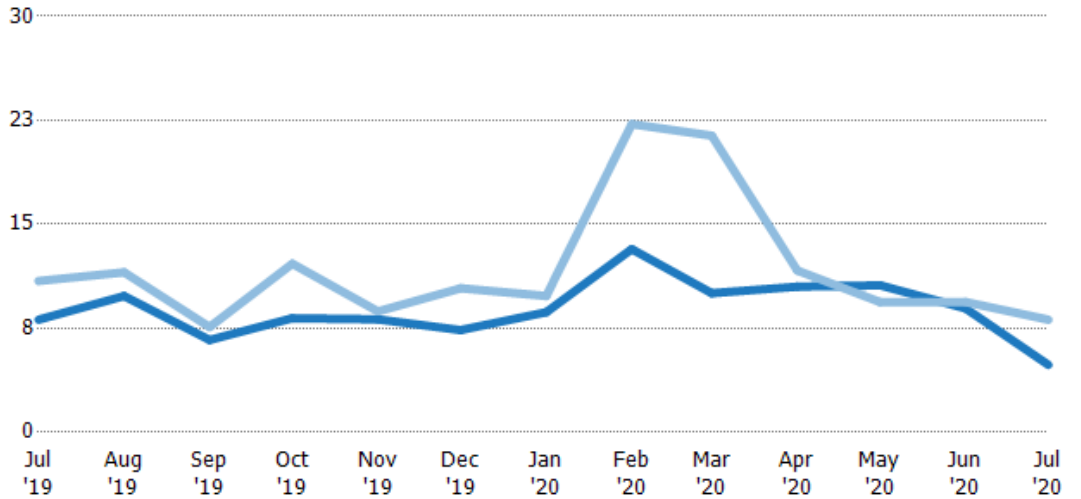
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Months	% Chg.
Jul '20	4.86	-40.1%
Jul '19	8.12	-25.6%
Jul '18	10.9	25.4%



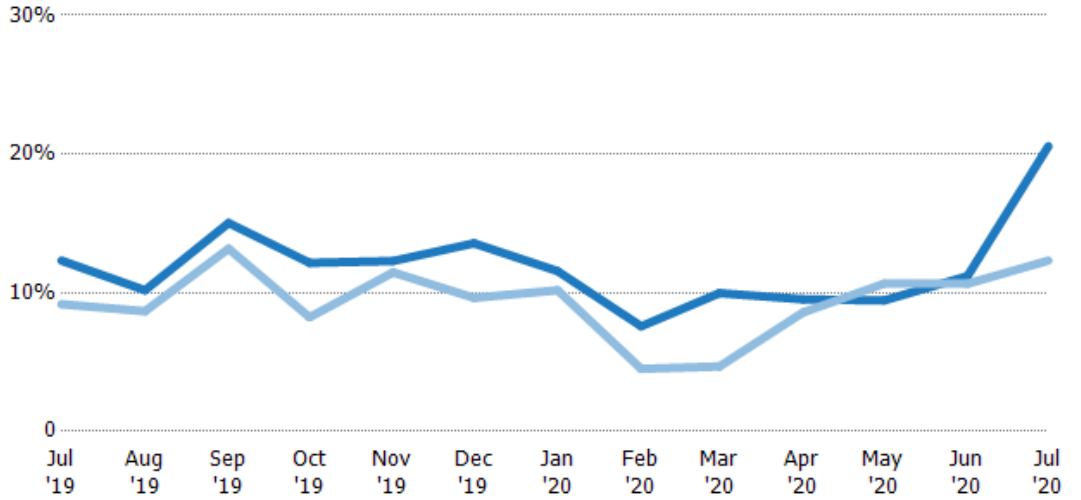
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	8.12	9.83	6.66	8.23	8.14	7.37	8.66	13.2	10	10.5	10.6	8.93	4.86
Prior Year	10.9	11.5	7.59	12.2	8.72	10.4	9.83	22.2	21.4	11.7	9.39	9.4	8.12
Percent Change from Prior Year	-26%	-15%	-12%	-32%	-7%	-29%	-12%	-41%	-53%	-10%	13%	-5%	-40%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Rate	Chg.
Jul '20	21%	-8.3%
Jul '19	12%	-3.2%
Jul '18	9%	-20.2%

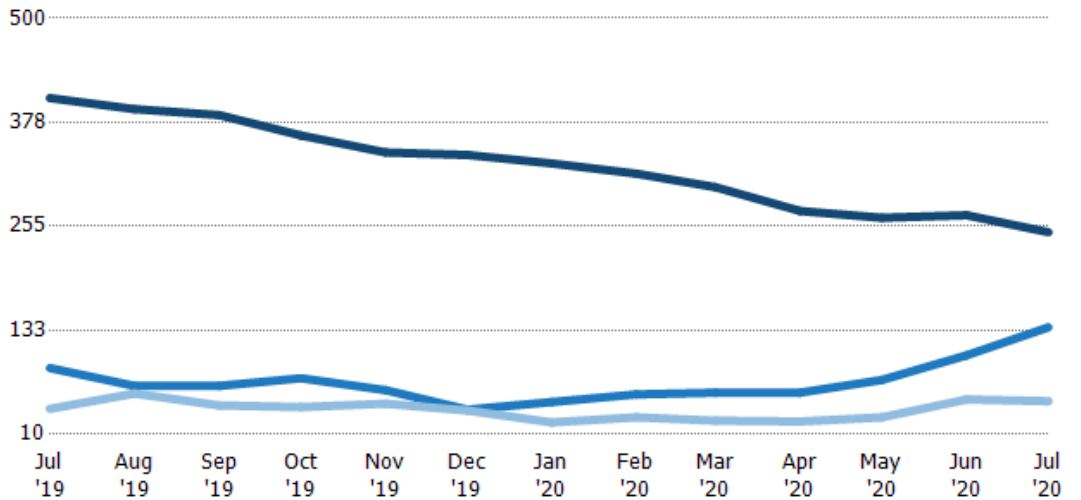
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	12%	10%	15%	12%	12%	14%	12%	8%	10%	10%	9%	11%	21%
Prior Year	9%	9%	13%	8%	11%	10%	10%	5%	5%	9%	11%	11%	12%
Change from Prior Year	-3%	-2%	-2%	-4%	-1%	-4%	-1%	-3%	-5%	-1%	1%	-1%	-8%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Active	406	393	386	362	342	339	329	317	301	273	265	268	248
Pending	88	67	67	76	62	39	48	57	59	59	74	103	136
Sold	40	58	44	42	46	38	24	30	26	25	30	51	49

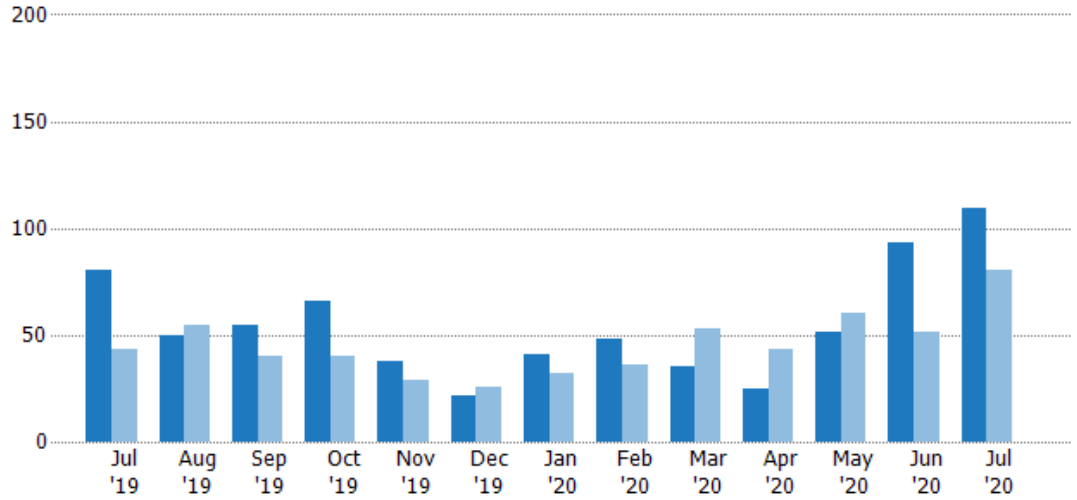
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Jul '20	109	36.3%
Jul '19	80	86%
Jul '18	43	-23.3%



Current Year	80	50	55	66	38	22	41	48	35	25	51	93	109
Prior Year	43	55	40	40	29	26	32	36	53	43	60	51	80
Percent Change from Prior Year	86%	-9%	38%	65%	31%	-15%	28%	33%	-34%	-42%	-15%	82%	36%

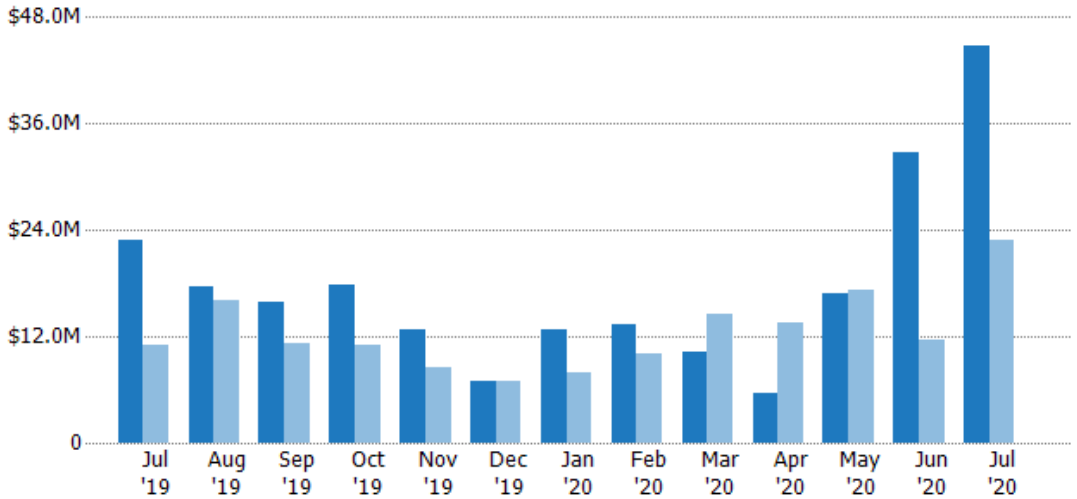
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Jul '20	\$44.8M	95.8%
Jul '19	\$22.9M	109.1%
Jul '18	\$10.9M	-21.6%



Current Year	\$22.9M	\$17.7M	\$15.9M	\$17.8M	\$12.7M	\$6.93M	\$12.8M	\$13.4M	\$10.3M	\$5.55M	\$16.8M	\$32.7M	\$44.8M
Prior Year	\$10.9M	\$16M	\$11.3M	\$11M	\$8.44M	\$7.01M	\$7.84M	\$10M	\$14.6M	\$13.5M	\$17.2M	\$11.6M	\$22.9M
Percent Change from Prior Year	109%	11%	41%	63%	51%	-1%	63%	34%	-29%	-59%	-2%	183%	96%

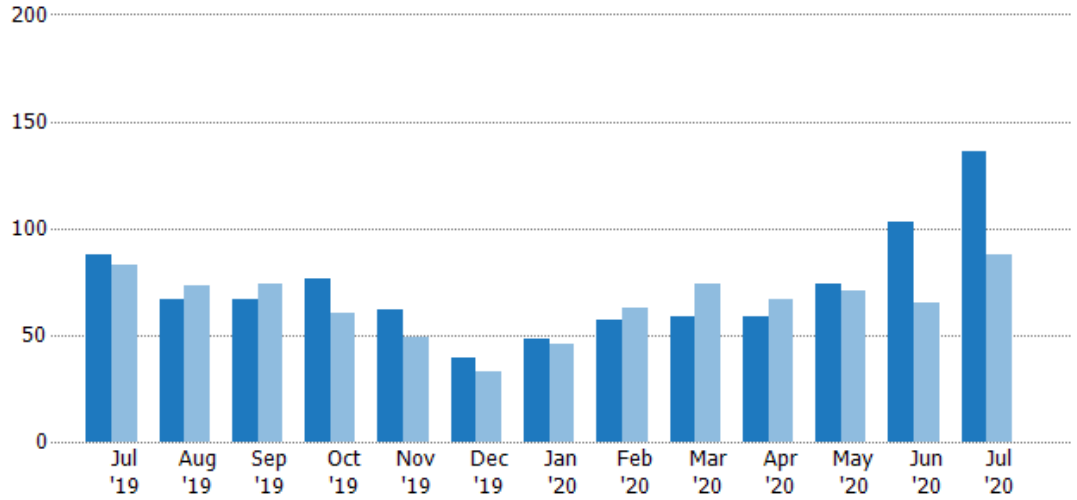
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Jul '20	136	54.5%
Jul '19	88	6%
Jul '18	83	-30.1%



Current Year	88	67	67	76	62	39	48	57	59	59	74	103	136
Prior Year	83	73	74	60	49	33	46	63	74	67	71	65	88
Percent Change from Prior Year	6%	-8%	-9%	27%	27%	18%	4%	-10%	-20%	-12%	4%	58%	55%

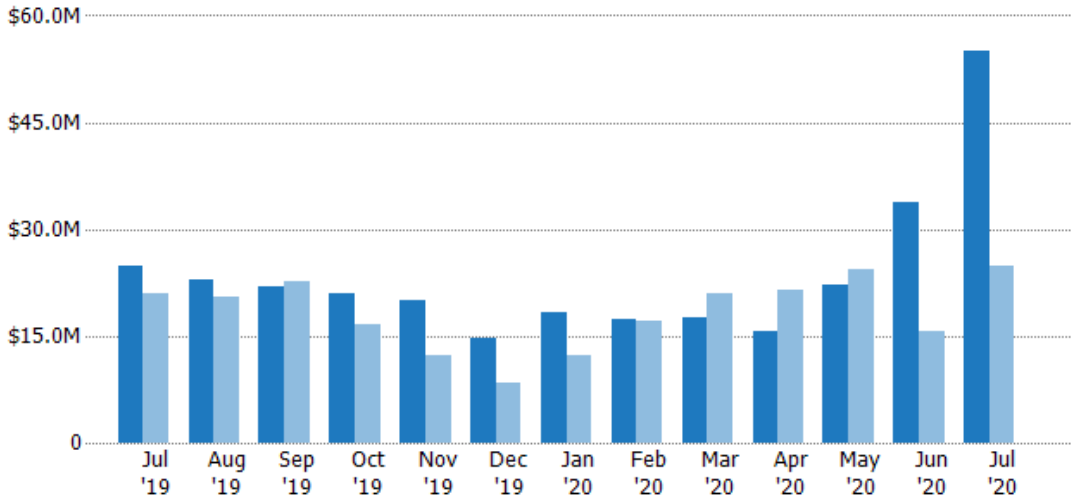
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Jul '20	\$55M	121.1%
Jul '19	\$24.9M	18.8%
Jul '18	\$20.9M	-21.8%



Current Year	\$24.9M	\$22.8M	\$22M	\$21M	\$20.1M	\$14.7M	\$18.4M	\$17.3M	\$17.6M	\$15.7M	\$22.1M	\$33.8M	\$55M
Prior Year	\$20.9M	\$20.6M	\$22.6M	\$16.7M	\$12.3M	\$8.49M	\$12.3M	\$17M	\$20.9M	\$21.4M	\$24.3M	\$15.8M	\$24.9M
Percent Change from Prior Year	19%	11%	-2%	26%	63%	73%	49%	2%	-16%	-27%	-9%	114%	121%

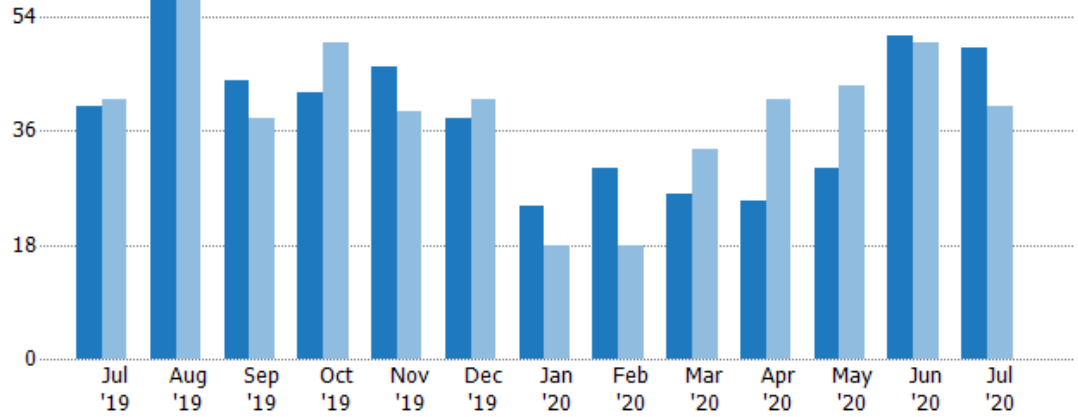
Closed Sales

The total number of residential properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Jul '20	49	22.5%
Jul '19	40	-2.4%
Jul '18	41	-14.6%



Current Year	40	58	44	42	46	38	24	30	26	25	30	51	49
Prior Year	41	63	38	50	39	41	18	18	33	41	43	50	40
Percent Change from Prior Year	-2%	-8%	16%	-16%	18%	-7%	33%	67%	-21%	-39%	-30%	2%	23%

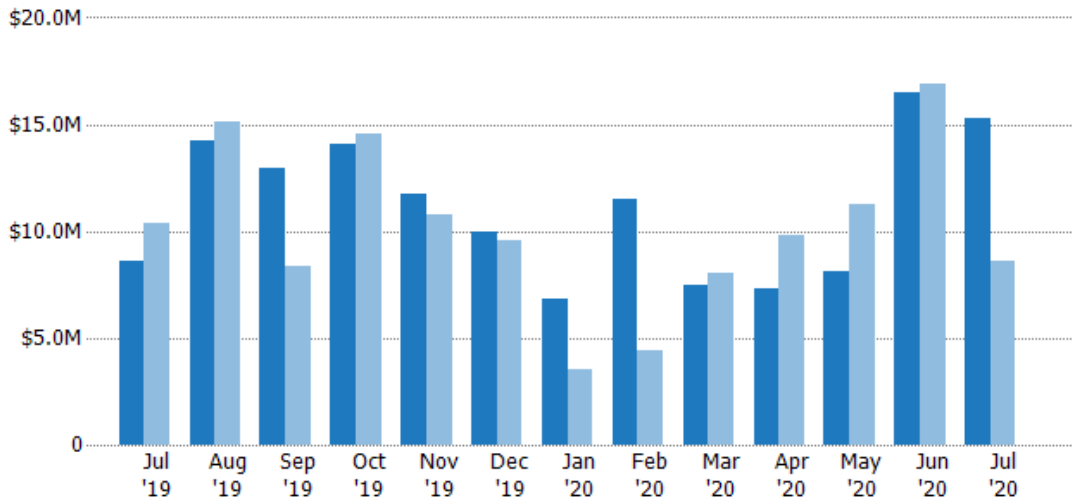
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Jul '20	\$15.3M	77.2%
Jul '19	\$8.61M	-16.7%
Jul '18	\$10.3M	-28.2%



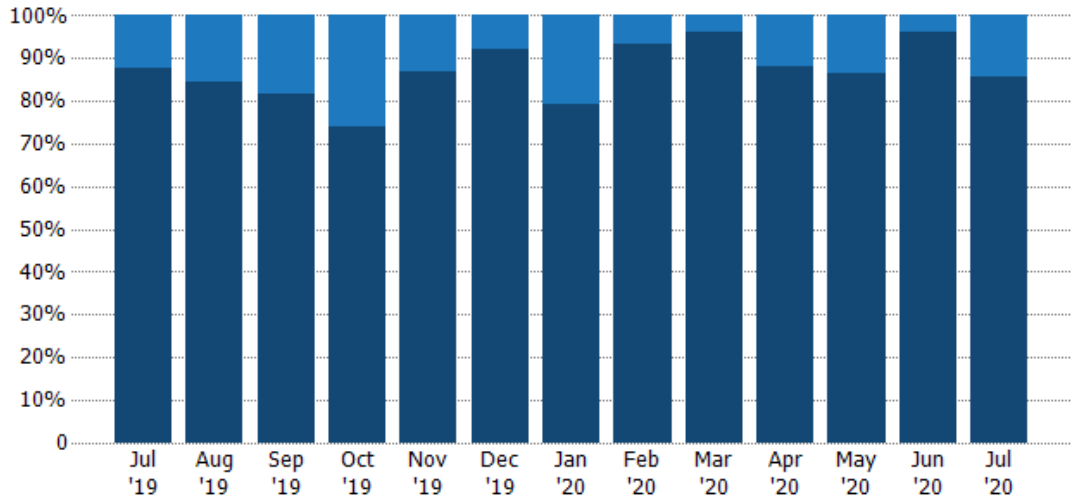
Current Year	\$8.61M	\$14.2M	\$13M	\$14.1M	\$11.8M	\$9.99M	\$6.8M	\$11.5M	\$7.48M	\$7.28M	\$8.08M	\$16.5M	\$15.3M
Prior Year	\$10.3M	\$15.1M	\$8.38M	\$14.6M	\$10.7M	\$9.57M	\$3.53M	\$4.41M	\$8.07M	\$9.81M	\$11.2M	\$16.9M	\$8.61M
Percent Change from Prior Year	-17%	-6%	55%	-3%	10%	4%	93%	160%	-7%	-26%	-28%	-2%	77%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence



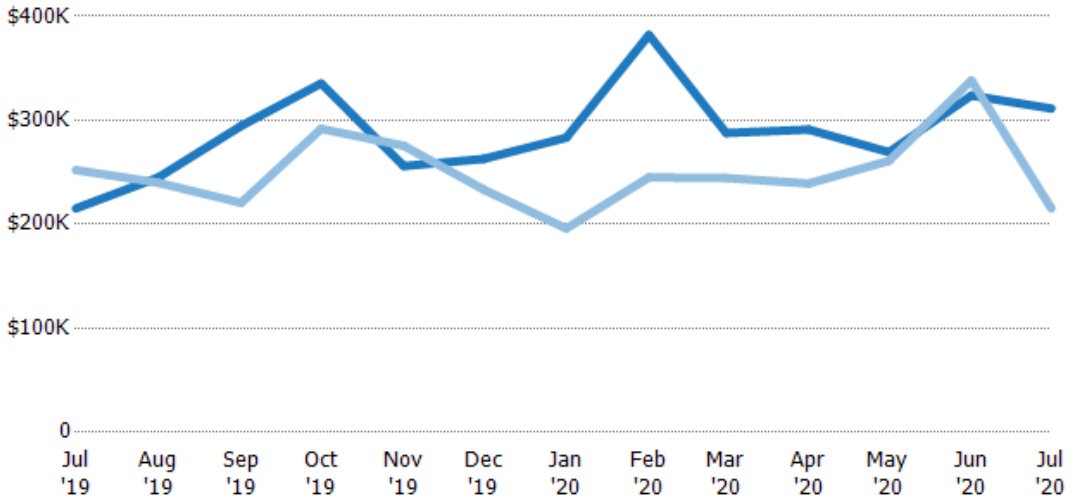
Condo/Townhouse	13%	16%	18%	26%	13%	8%	21%	7%	4%	12%	13%	4%	14%
Single Family Residence	88%	84%	82%	74%	87%	92%	79%	93%	96%	88%	87%	96%	86%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Price	% Chg.
Jul '20	\$311K	44.6%
Jul '19	\$215K	-14.6%
Jul '18	\$252K	-15.8%

Current Year	\$215K	\$245K	\$295K	\$335K	\$256K	\$263K	\$283K	\$382K	\$288K	\$291K	\$269K	\$324K	\$311K
Prior Year	\$252K	\$240K	\$221K	\$292K	\$276K	\$233K	\$196K	\$245K	\$244K	\$239K	\$261K	\$338K	\$215K
Percent Change from Prior Year	-15%	2%	34%	15%	-7%	13%	45%	56%	18%	22%	3%	-4%	45%

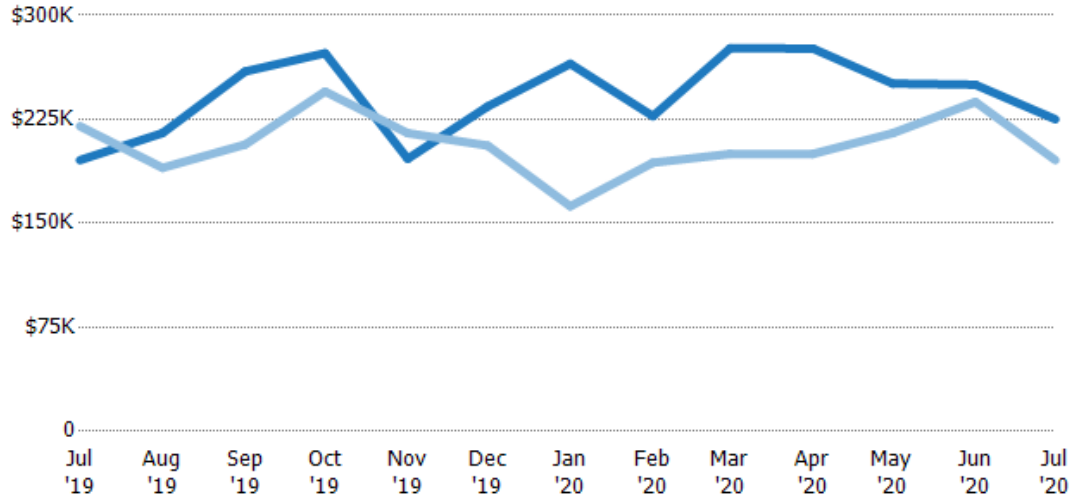
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Jul '20	\$225K	15.1%
Jul '19	\$196K	-11.1%
Jul '18	\$220K	-22.4%



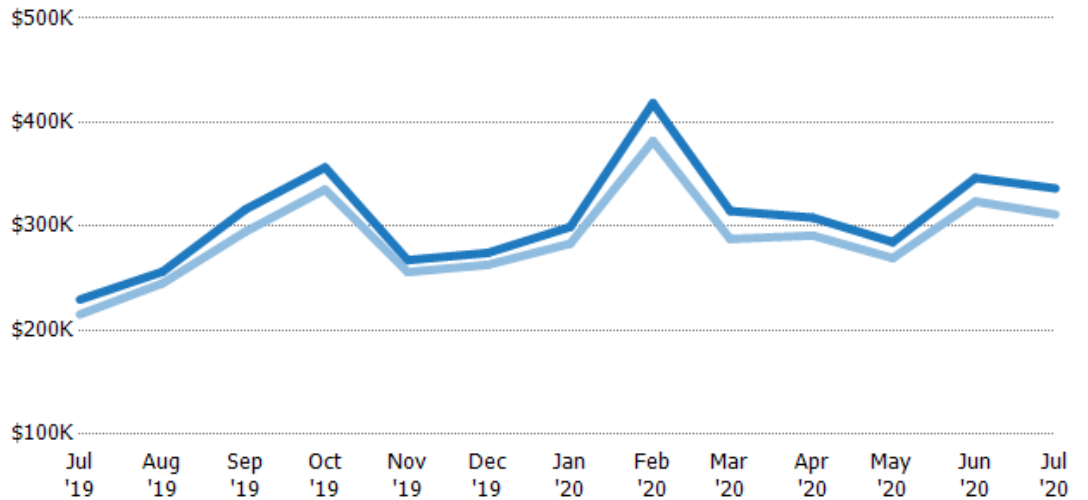
Current Year	\$196K	\$215K	\$260K	\$273K	\$197K	\$234K	\$265K	\$227K	\$276K	\$276K	\$251K	\$250K	\$225K
Prior Year	\$220K	\$190K	\$207K	\$245K	\$215K	\$206K	\$162K	\$194K	\$200K	\$200K	\$215K	\$238K	\$196K
Percent Change from Prior Year	-11%	13%	26%	11%	-9%	14%	63%	17%	38%	38%	17%	5%	15%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence



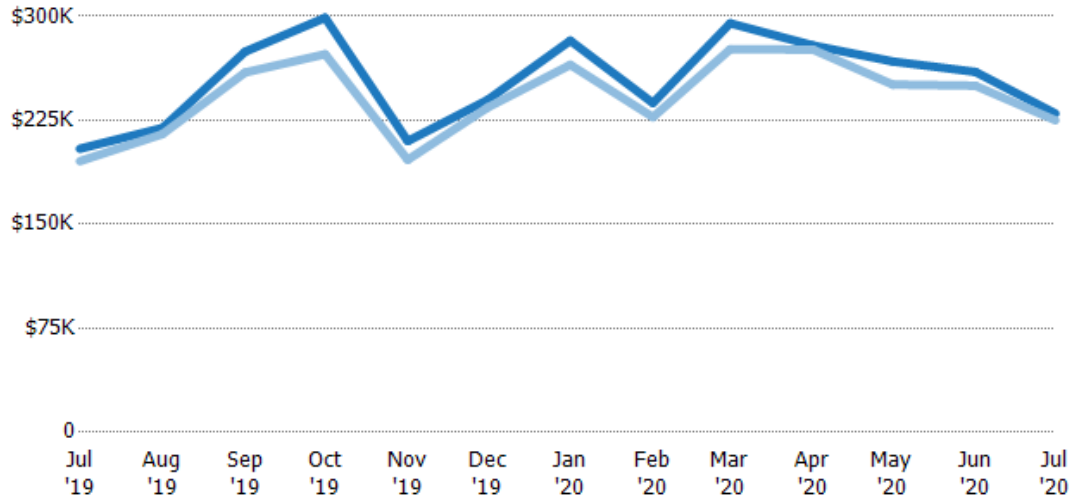
Avg List Price	\$229K	\$256K	\$316K	\$357K	\$267K	\$274K	\$299K	\$418K	\$315K	\$308K	\$285K	\$346K	\$336K
Avg Sales Price	\$215K	\$245K	\$295K	\$335K	\$256K	\$263K	\$283K	\$382K	\$288K	\$291K	\$269K	\$324K	\$311K
Avg Sales Price as a % of Avg List Price	94%	96%	93%	94%	96%	96%	95%	91%	91%	94%	95%	93%	93%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence



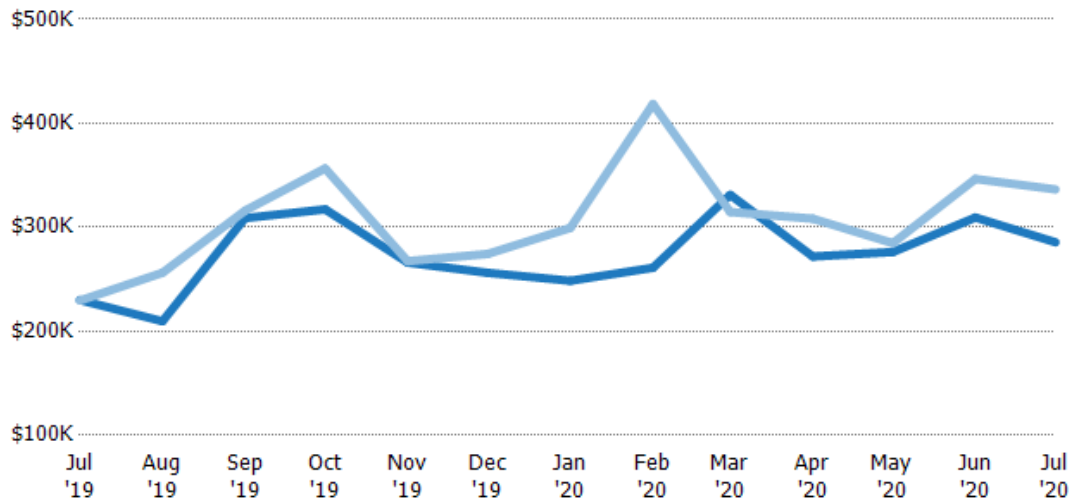
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Median List Price	\$205K	\$219K	\$275K	\$299K	\$210K	\$240K	\$282K	\$237K	\$295K	\$279K	\$267K	\$260K	\$230K
Median Sales Price	\$196K	\$215K	\$260K	\$273K	\$197K	\$234K	\$265K	\$227K	\$276K	\$276K	\$251K	\$250K	\$225K
Med Sales Price as a % of Med List Price	96%	98%	95%	91%	94%	98%	94%	96%	94%	99%	94%	96%	98%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence



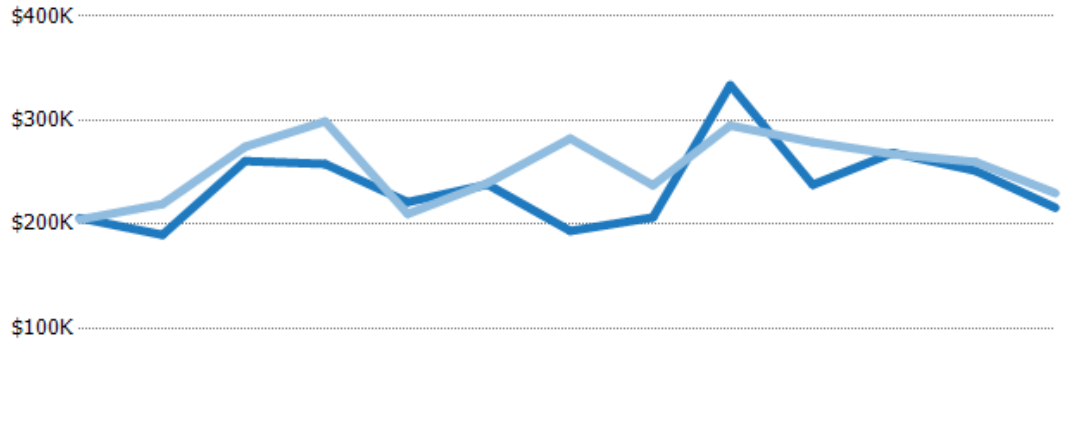
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Avg Est Value	\$230K	\$210K	\$309K	\$317K	\$266K	\$256K	\$249K	\$261K	\$331K	\$272K	\$276K	\$309K	\$286K
Avg Sales Price	\$229K	\$256K	\$316K	\$357K	\$267K	\$274K	\$299K	\$418K	\$315K	\$308K	\$285K	\$346K	\$336K
Avg Sales Price as a % of Avg Est Value	100%	122%	102%	112%	101%	107%	120%	160%	95%	113%	103%	112%	118%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt, Single Family Residence



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Median Est Value	\$206K	\$190K	\$261K	\$258K	\$221K	\$238K	\$194K	\$207K	\$334K	\$238K	\$269K	\$252K	\$216K
Median Sales Price	\$205K	\$219K	\$275K	\$299K	\$210K	\$240K	\$282K	\$237K	\$295K	\$279K	\$267K	\$260K	\$230K
Med Sales Price as a % of Med Est Value	99%	116%	105%	116%	95%	101%	146%	115%	88%	117%	100%	103%	107%