

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2020	Jul 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	14	19	-26.3%	91	111	-18%
New Listing Volume	\$3,280,400	\$2,777,000	+18.1%	\$17,916,050	\$21,013,739	-14.7%
Active Listing Count	52	88	-40.9%	N/A	N/A	
Active Listing Volume	\$12,718,950	\$18,928,439	-32.8%	N/A	N/A	
Average Listing Price	\$244,595	\$215,096	+13.7%	\$220,771	\$217,172	+1.7%
Median Listing Price	\$169,500	\$167,000	+1.5%	\$156,246	\$166,815	-6.3%
Median Days in RPR	101	115.5	-12.6%	152.49	178.18	-14.4%
Months of Inventory	3.3	5.2	-37.2%	5.9	12.3	-51.7%
Absorption Rate	30.77%	19.32%	+11.5%	16.82%	8.13%	+8.7%
Sales Activity Charts Metrics						
New Pending Sales Count	27	24	+12.5%	111	99	+12.1%
New Pending Sales Volume	\$5,062,700	\$4,550,800	+11.2%	\$20,127,051	\$16,810,400	+19.7%
Pending Sales Count	29	23	+26.1%	N/A	N/A	
Pending Sales Volume	\$6,005,400	\$4,549,400	+32%	N/A	N/A	
Closed Sales Count	14	14	+/-	68	72	-5.6%
Closed Sales Volume	\$2,593,700	\$2,376,425	+9.1%	\$11,793,884	\$11,747,875	+0.4%
Average Sales Price	\$185,264	\$169,745	+9.1%	\$173,439	\$163,165	+6.3%
Median Sales Price	\$164,950	\$168,450	-2.1%	\$153,759	\$155,469	-1.1%

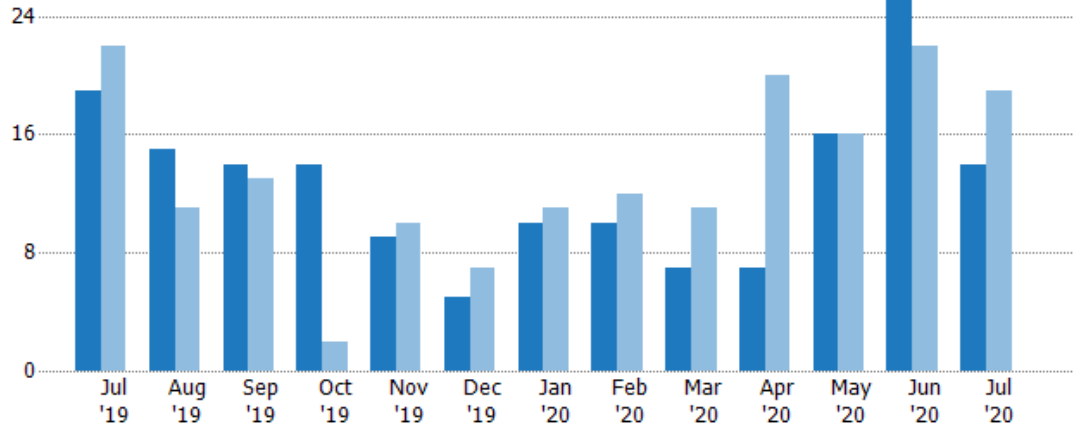
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Jul '20	14	-26.3%
Jul '19	19	-13.6%
Jul '18	22	-36.4%



Current Year	19	15	14	14	9	5	10	10	7	7	16	27	14
Prior Year	22	11	13	2	10	7	11	12	11	20	16	22	19
Percent Change from Prior Year	-14%	36%	8%	600%	-10%	-29%	-9%	-17%	-36%	-65%	0%	23%	-26%

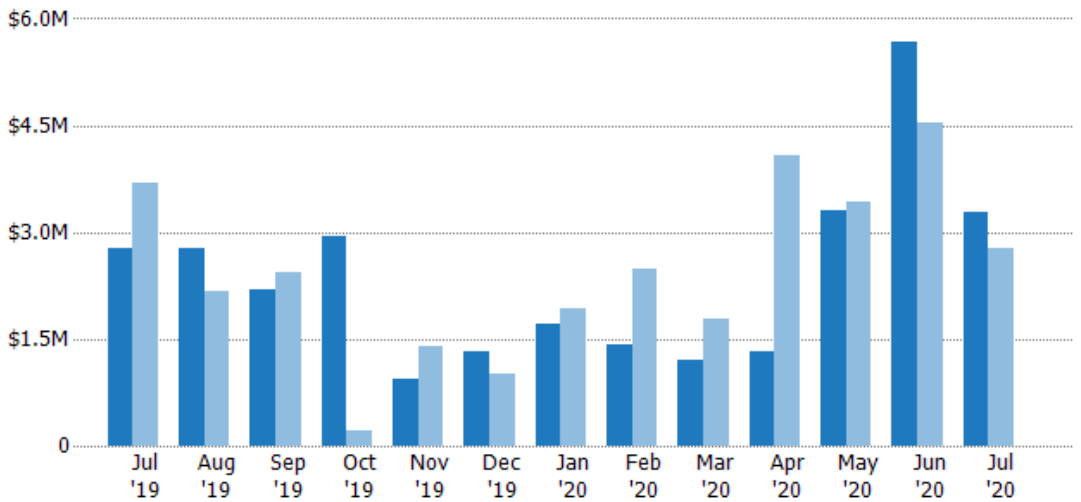
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Jul '20	\$3.28M	18.1%
Jul '19	\$2.78M	-24.7%
Jul '18	\$3.69M	-20.4%



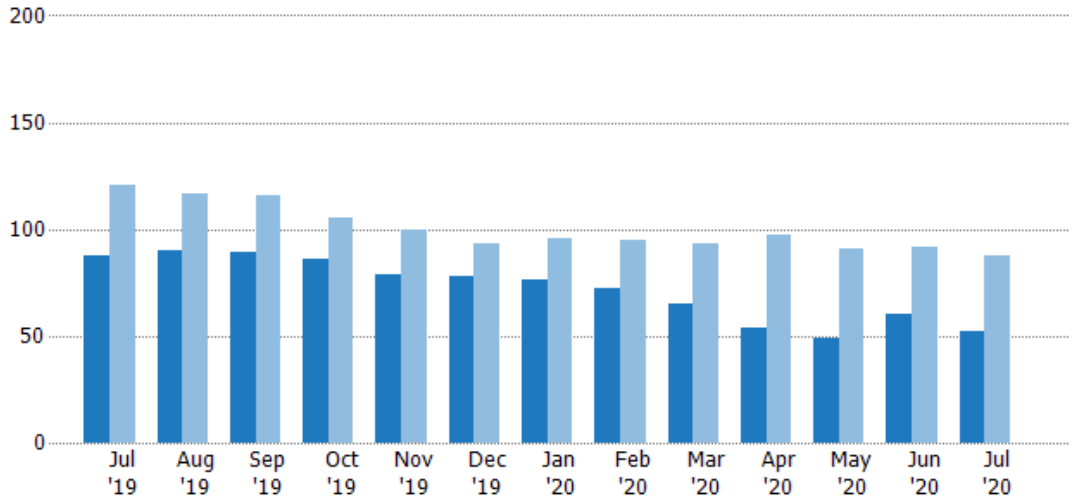
Current Year	\$2.78M	\$2.77M	\$2.19M	\$2.95M	\$944K	\$1.32M	\$1.71M	\$1.42M	\$1.19M	\$1.32M	\$3.3M	\$5.68M	\$3.28M
Prior Year	\$3.69M	\$2.17M	\$2.43M	\$207K	\$1.39M	\$1,000K	\$1.93M	\$2.48M	\$1.78M	\$4.07M	\$3.43M	\$4.55M	\$2.78M
Percent Change from Prior Year	-25%	28%	-10%	1,324%	-32%	32%	-11%	-43%	-33%	-67%	-4%	25%	18%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Count	% Chg.
Jul '20	52	-40.9%
Jul '19	88	-27.3%
Jul '18	121	-24%

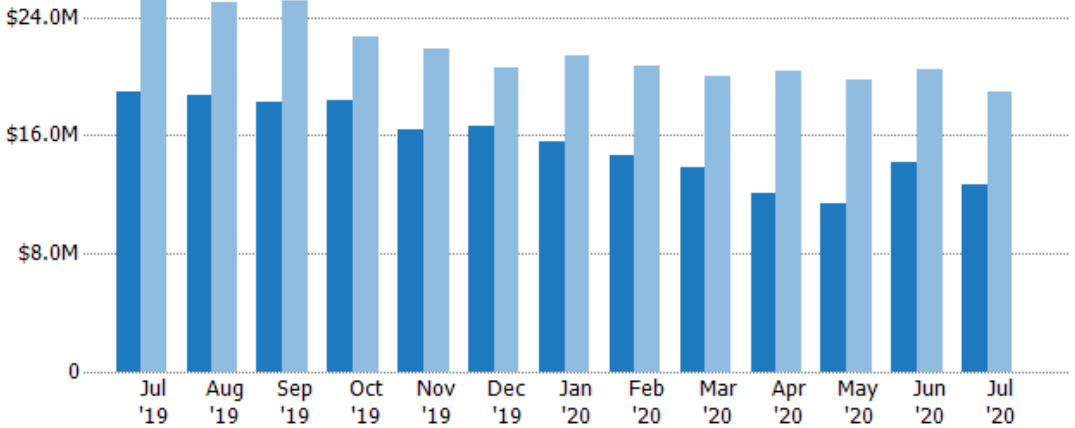
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Jul '19	88	121	-27%
Aug '19	90	117	-23%
Sep '19	89	116	-23%
Oct '19	86	105	-18%
Nov '19	79	100	-21%
Dec '19	78	93	-16%
Jan '20	76	96	-21%
Feb '20	72	95	-24%
Mar '20	65	93	-30%
Apr '20	54	97	-44%
May '20	49	91	-46%
Jun '20	60	92	-35%
Jul '20	52	88	-41%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Volume	% Chg.
Jul '20	\$12.7M	-32.8%
Jul '19	\$18.9M	-25.7%
Jul '18	\$25.5M	-12.3%

Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Jul '19	\$18.9M	\$25.5M	-26%
Aug '19	\$18.7M	\$25M	-25%
Sep '19	\$18.3M	\$25.1M	-27%
Oct '19	\$18.4M	\$22.7M	-19%
Nov '19	\$16.4M	\$21.8M	-25%
Dec '19	\$16.6M	\$20.6M	-19%
Jan '20	\$15.6M	\$21.4M	-27%
Feb '20	\$14.7M	\$20.7M	-29%
Mar '20	\$13.8M	\$20M	-31%
Apr '20	\$12.1M	\$20.3M	-40%
May '20	\$11.4M	\$19.8M	-42%
Jun '20	\$14.1M	\$20.5M	-31%
Jul '20	\$12.7M	\$18.9M	-33%

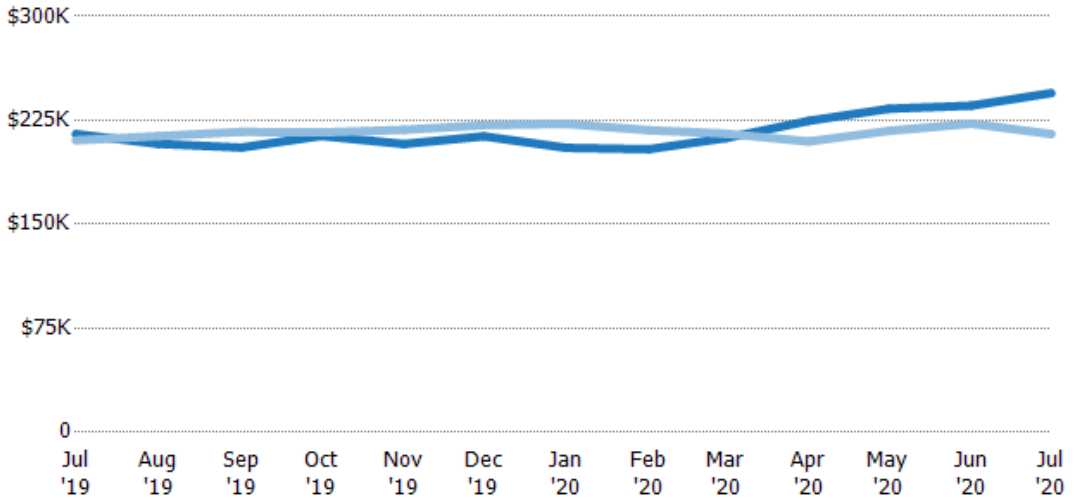
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jul '20	\$245K	13.7%
Jul '19	\$215K	2.2%
Jul '18	\$211K	15.4%



Current Year	\$215K	\$208K	\$205K	\$214K	\$208K	\$213K	\$205K	\$204K	\$212K	\$225K	\$233K	\$236K	\$245K
Prior Year	\$211K	\$214K	\$217K	\$216K	\$218K	\$221K	\$222K	\$218K	\$215K	\$210K	\$217K	\$223K	\$215K
Percent Change from Prior Year	2%	-3%	-5%	-1%	-5%	-4%	-8%	-6%	-1%	7%	7%	6%	14%

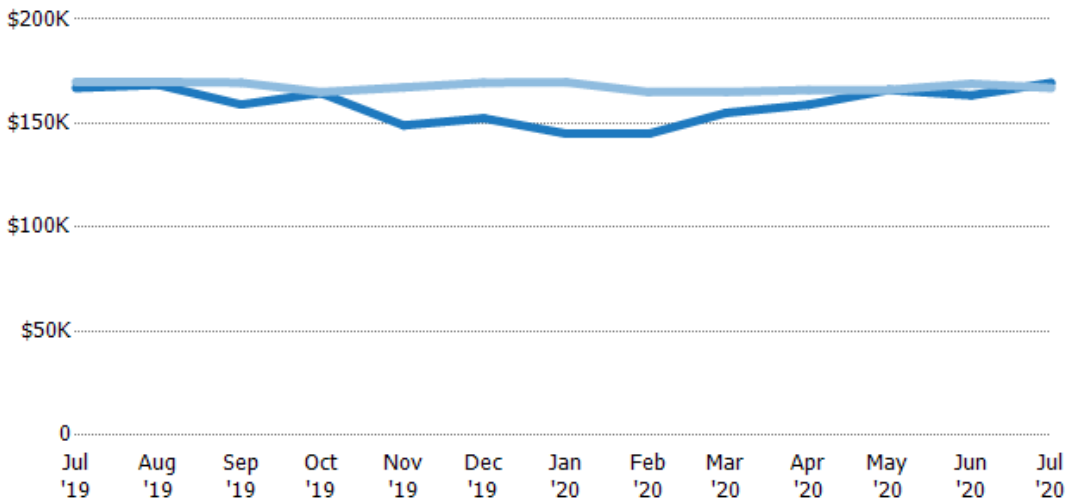
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jul '20	\$170K	1.5%
Jul '19	\$167K	-1.7%
Jul '18	\$170K	-0.2%



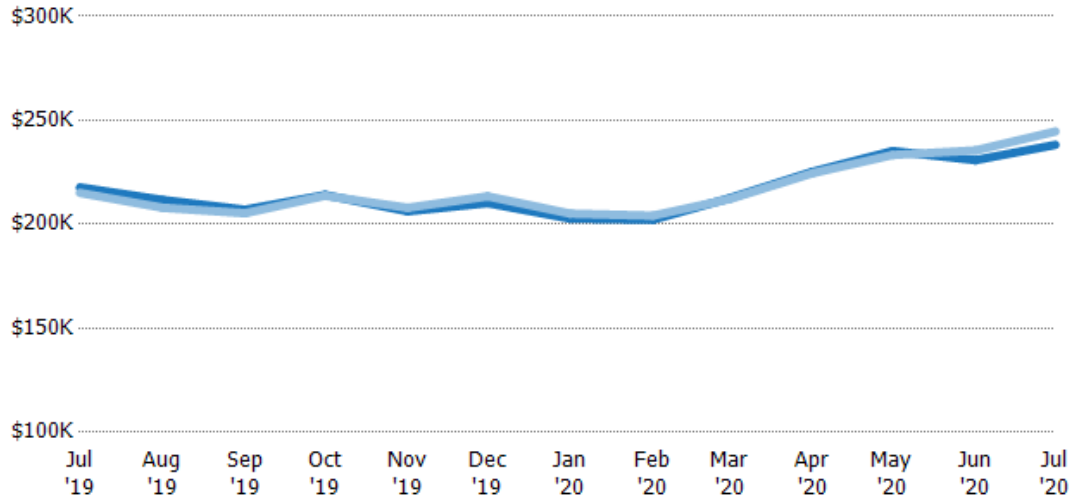
Current Year	\$167K	\$169K	\$159K	\$165K	\$149K	\$152K	\$145K	\$145K	\$155K	\$159K	\$166K	\$163K	\$170K
Prior Year	\$170K	\$170K	\$170K	\$165K	\$167K	\$170K	\$170K	\$165K	\$165K	\$166K	\$166K	\$169K	\$167K
Percent Change from Prior Year	-2%	-1%	-6%	0%	-11%	-10%	-15%	-12%	-6%	-4%	0%	-3%	1%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



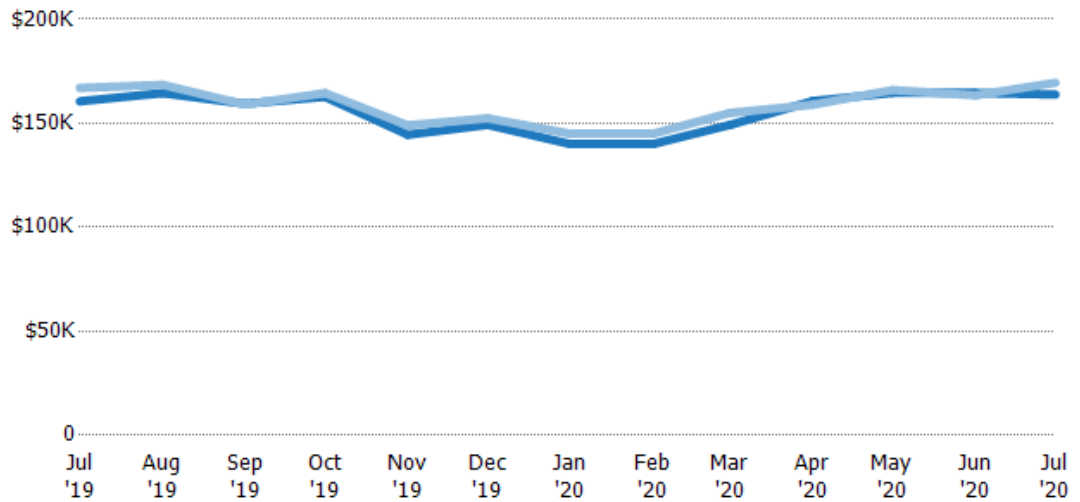
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Avg Est Value	\$218K	\$212K	\$207K	\$214K	\$206K	\$210K	\$203K	\$202K	\$213K	\$225K	\$235K	\$231K	\$238K
Avg Listing Price	\$215K	\$208K	\$205K	\$214K	\$208K	\$213K	\$205K	\$204K	\$212K	\$225K	\$233K	\$236K	\$245K
Avg Listing Price as a % of Avg Est Value	99%	98%	99%	100%	101%	102%	101%	101%	100%	100%	99%	102%	103%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Median Est Value	\$161K	\$164K	\$159K	\$163K	\$144K	\$149K	\$140K	\$140K	\$149K	\$161K	\$165K	\$165K	\$164K
Median Listing Price	\$167K	\$169K	\$159K	\$165K	\$149K	\$152K	\$145K	\$145K	\$155K	\$159K	\$166K	\$163K	\$170K
Med Listing Price as a % of Med Est Value	104%	102%	100%	101%	103%	102%	104%	104%	104%	99%	101%	99%	103%

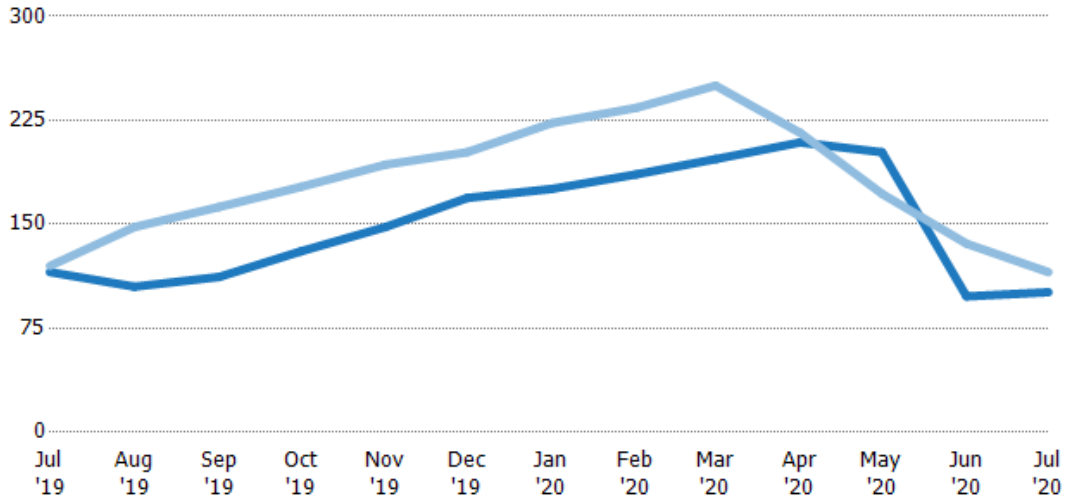
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
Jul '20	101	-12.6%
Jul '19	116	-3.8%
Jul '18	120	4.6%



Current Year	116	105	112	131	148	169	176	186	197	209	202	98	101
Prior Year	120	148	163	177	193	202	223	234	250	216	172	136	116
Percent Change from Prior Year	-4%	-29%	-31%	-26%	-23%	-16%	-21%	-21%	-21%	-3%	17%	-28%	-13%

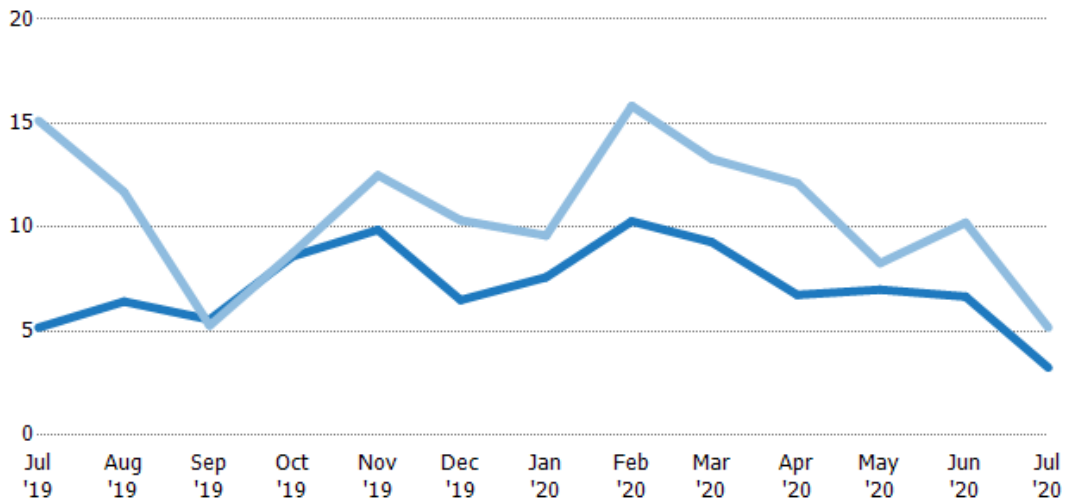
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Months	% Chg.
Jul '20	3.25	-37.2%
Jul '19	5.18	-65.8%
Jul '18	15.1	-24%



Current Year	5.18	6.43	5.56	8.6	9.88	6.5	7.6	10.3	9.29	6.75	7	6.67	3.25
Prior Year	15.1	11.7	5.27	8.75	12.5	10.3	9.6	15.8	13.3	12.1	8.27	10.2	5.18
Percent Change from Prior Year	-66%	-45%	5%	-2%	-21%	-37%	-21%	-35%	-30%	-44%	-15%	-35%	-37%

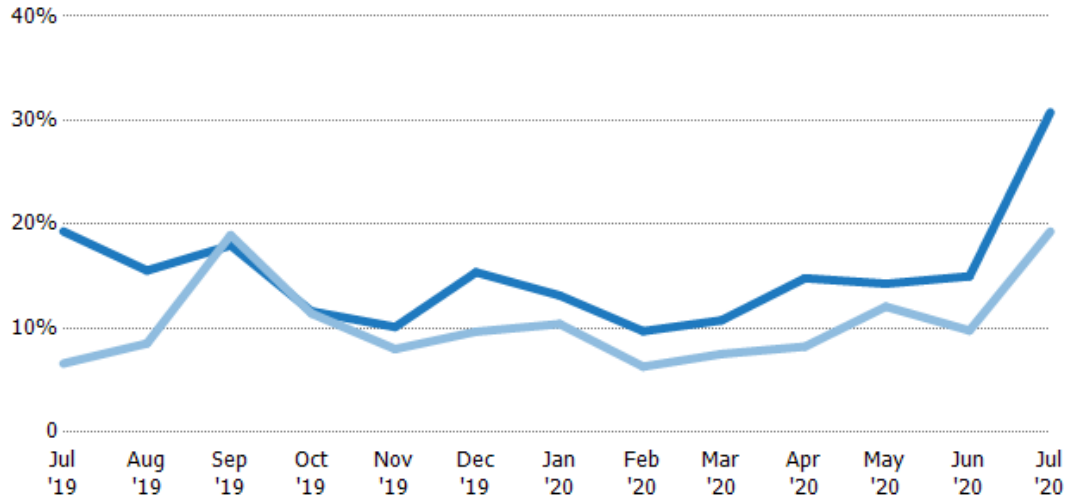
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Jul '20	31%	-11.5%
Jul '19	19%	-12.7%
Jul '18	7%	31.5%



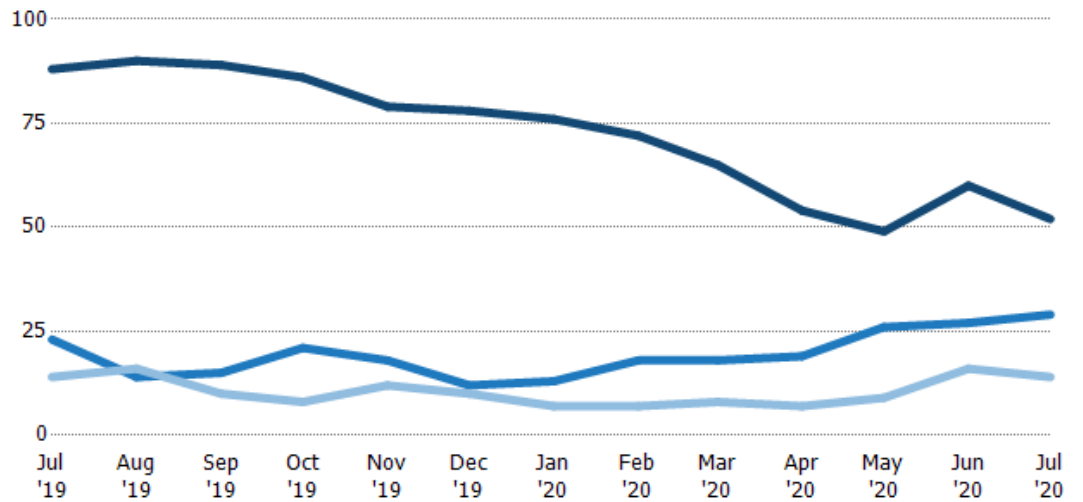
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	19%	16%	18%	12%	10%	15%	13%	10%	11%	15%	14%	15%	31%
Prior Year	7%	9%	19%	11%	8%	10%	10%	6%	8%	8%	12%	10%	19%
Change from Prior Year	-13%	-7%	1%	0%	-2%	-6%	-3%	-3%	-3%	-7%	-2%	-5%	-11%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Active	88	90	89	86	79	78	76	72	65	54	49	60	52
Pending	23	14	15	21	18	12	13	18	18	19	26	27	29
Sold	14	16	10	8	12	10	7	7	8	7	9	16	14

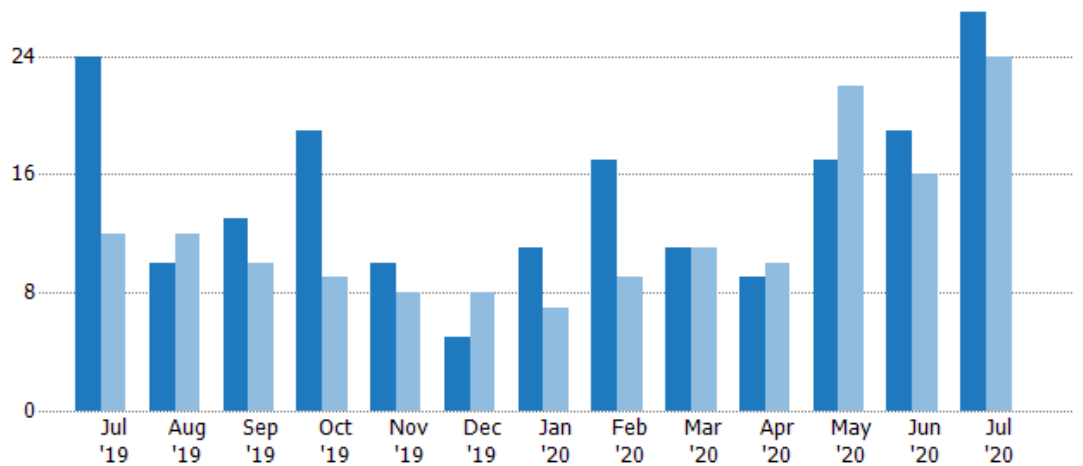
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Jul '20	27	12.5%
Jul '19	24	100%
Jul '18	12	-33.3%



Current Year	24	10	13	19	10	5	11	17	11	9	17	19	27
Prior Year	12	12	10	9	8	8	7	9	11	10	22	16	24
Percent Change from Prior Year	100%	-17%	30%	111%	25%	-38%	57%	89%	0%	-10%	-23%	19%	13%

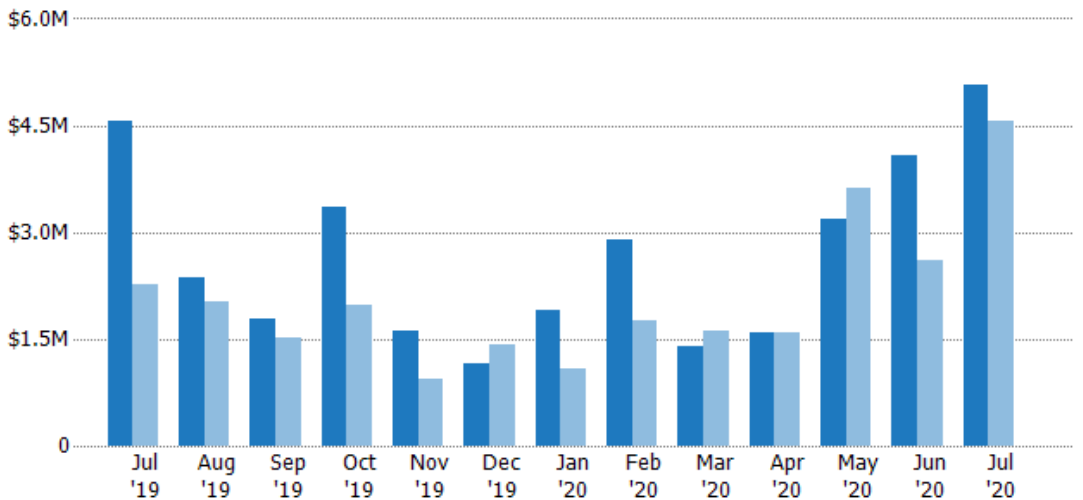
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Jul '20	\$5.06M	11.2%
Jul '19	\$4.55M	101%
Jul '18	\$2.26M	-45.1%



Current Year	\$4.55M	\$2.37M	\$1.78M	\$3.36M	\$1.61M	\$1.14M	\$1.91M	\$2.89M	\$1.4M	\$1.59M	\$3.19M	\$4.09M	\$5.06M
Prior Year	\$2.26M	\$2.03M	\$1.53M	\$1.99M	\$949K	\$1.42M	\$1.08M	\$1.76M	\$1.61M	\$1.58M	\$3.62M	\$2.6M	\$4.55M
Percent Change from Prior Year	101%	17%	17%	69%	70%	-19%	76%	64%	-13%	1%	-12%	57%	11%

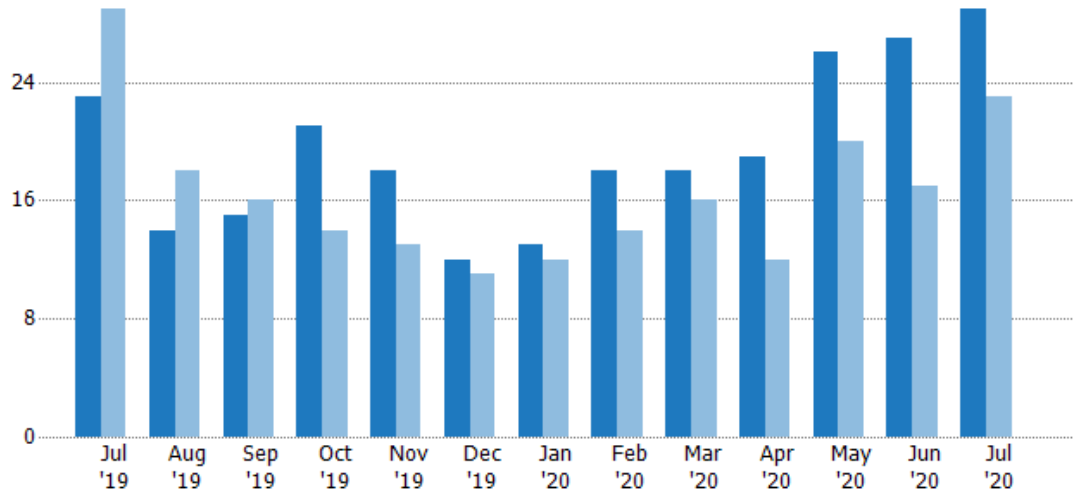
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Jul '20	29	26.1%
Jul '19	23	-20.7%
Jul '18	29	-37.9%



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	23	14	15	21	18	12	13	18	18	19	26	27	29
Prior Year	29	18	16	14	13	11	12	14	16	12	20	17	23
Percent Change from Prior Year	-21%	-22%	-6%	50%	38%	9%	8%	29%	13%	58%	30%	59%	26%

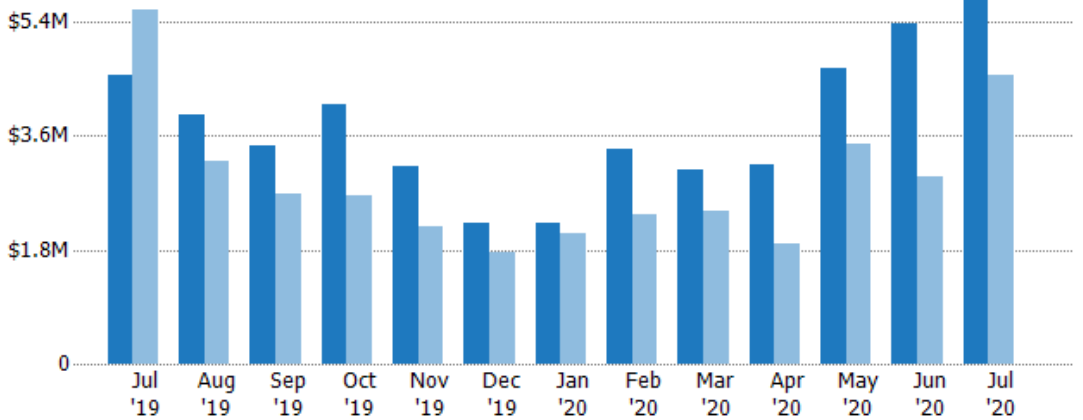
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Jul '20	\$6.01M	32%
Jul '19	\$4.55M	-18.6%
Jul '18	\$5.59M	-50.9%



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	\$4.55M	\$3.93M	\$3.44M	\$4.09M	\$3.12M	\$2.22M	\$2.23M	\$3.39M	\$3.07M	\$3.13M	\$4.67M	\$5.37M	\$6.01M
Prior Year	\$5.59M	\$3.2M	\$2.69M	\$2.65M	\$2.17M	\$1.76M	\$2.06M	\$2.36M	\$2.41M	\$1.9M	\$3.47M	\$2.95M	\$4.55M
Percent Change from Prior Year	-19%	23%	28%	54%	44%	26%	8%	43%	27%	65%	34%	82%	32%

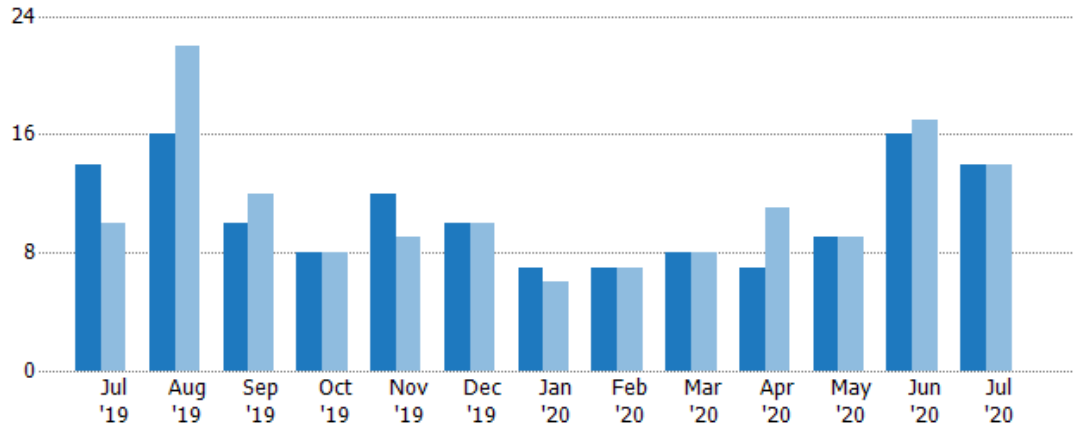
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Jul '20	14	0%
Jul '19	14	40%
Jul '18	10	30%



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	14	16	10	8	12	10	7	7	8	7	9	16	14
Prior Year	10	22	12	8	9	10	6	7	8	11	9	17	14
Percent Change from Prior Year	40%	-27%	-17%	0%	33%	0%	17%	0%	0%	-36%	0%	-6%	0%

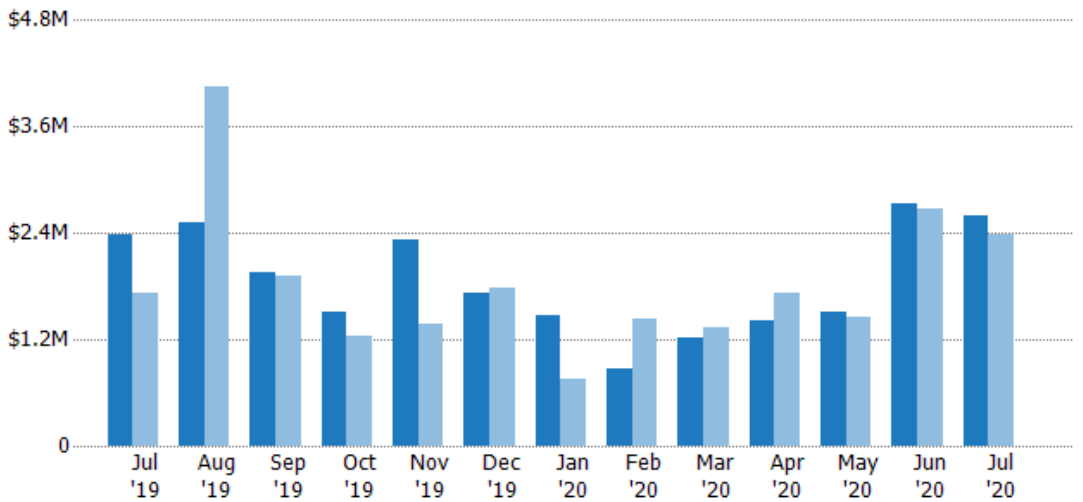
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Jul '20	\$2.59M	9.1%
Jul '19	\$2.38M	37.6%
Jul '18	\$1.73M	34.2%



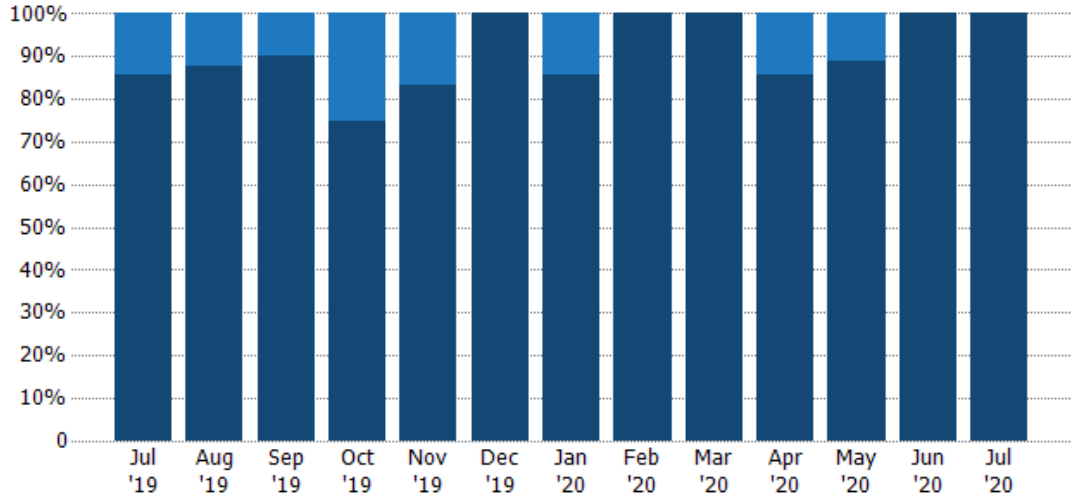
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	\$2.38M	\$2.52M	\$1.95M	\$1.5M	\$2.33M	\$1.72M	\$1.46M	\$865K	\$1.22M	\$1.42M	\$1.5M	\$2.73M	\$2.59M
Prior Year	\$1.73M	\$4.06M	\$1.92M	\$1.24M	\$1.38M	\$1.78M	\$750K	\$1.43M	\$1.34M	\$1.72M	\$1.46M	\$2.68M	\$2.38M
Percent Change from Prior Year	38%	-38%	1%	22%	69%	-3%	95%	-39%	-9%	-17%	3%	2%	9%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



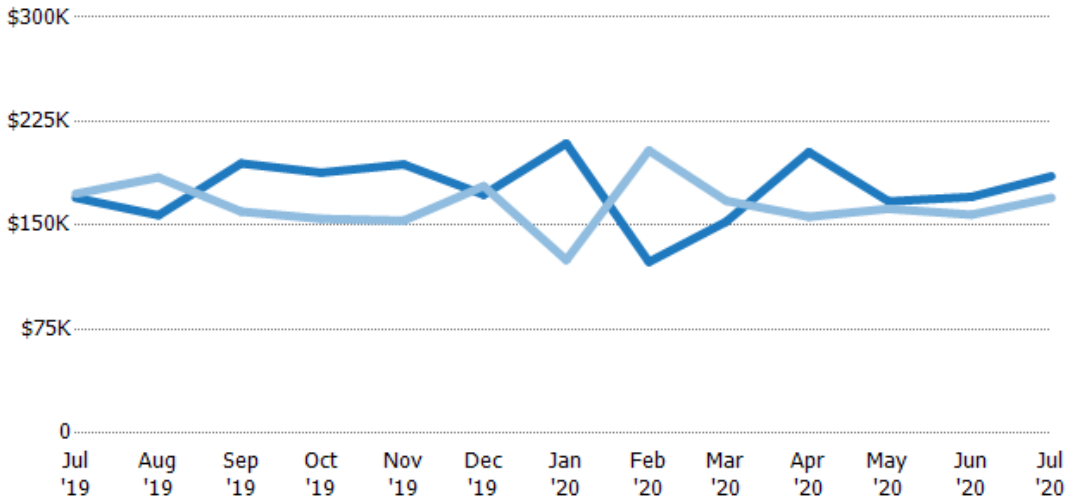
Condo/Townhouse	14%	13%	10%	25%	17%	-	14%	-	-	14%	11%	-	-
Single Family Residence	86%	88%	90%	75%	83%	100%	86%	100%	100%	86%	89%	100%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$170K	\$157K	\$195K	\$188K	\$194K	\$172K	\$209K	\$124K	\$153K	\$203K	\$167K	\$170K	\$185K
Prior Year	\$173K	\$184K	\$160K	\$155K	\$153K	\$178K	\$125K	\$204K	\$168K	\$156K	\$162K	\$158K	\$170K
Percent Change from Prior Year	-2%	-15%	22%	22%	26%	-3%	67%	-39%	-9%	30%	3%	8%	9%

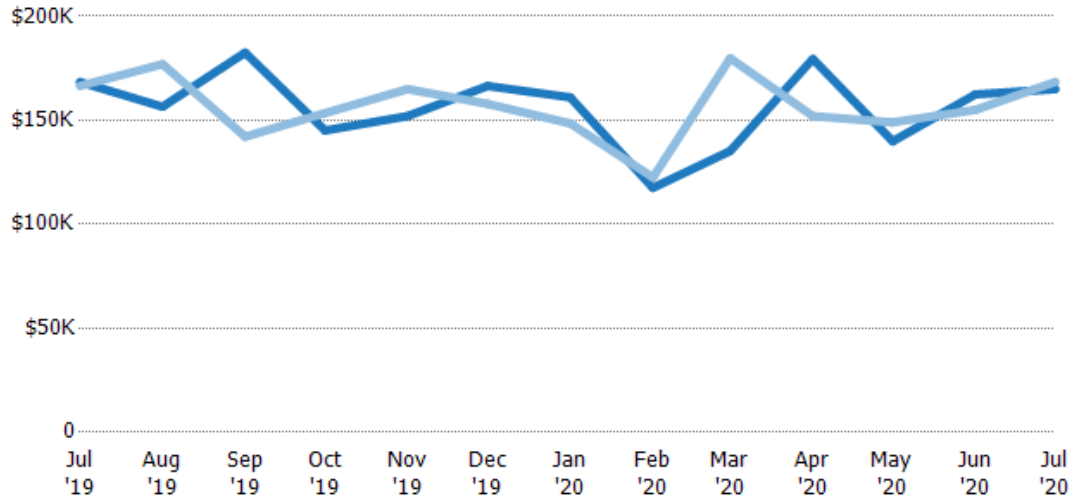
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jul '20	\$165K	-2.1%
Jul '19	\$168K	1.2%
Jul '18	\$167K	2.1%



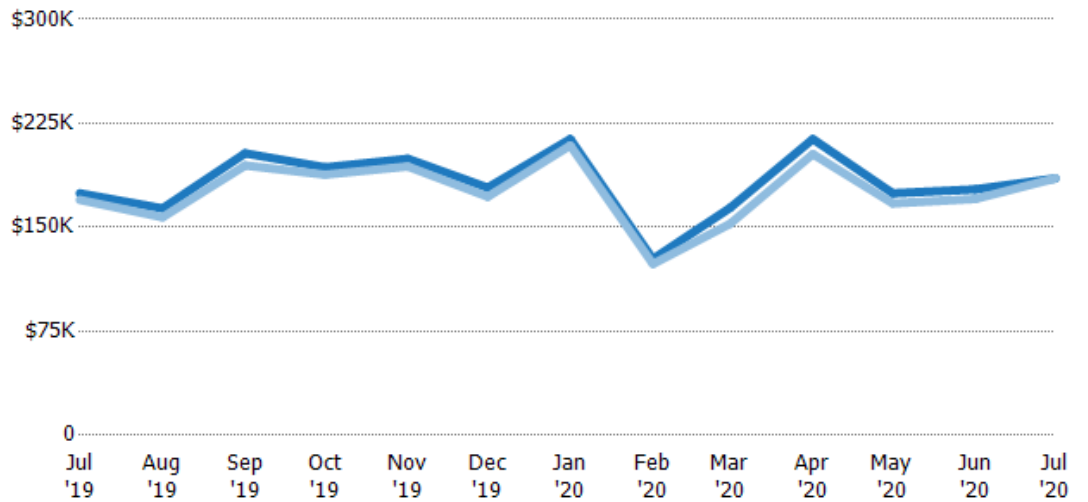
Current Year	\$168K	\$157K	\$183K	\$145K	\$152K	\$167K	\$161K	\$118K	\$135K	\$180K	\$140K	\$162K	\$165K
Prior Year	\$167K	\$177K	\$142K	\$153K	\$165K	\$158K	\$149K	\$123K	\$180K	\$152K	\$149K	\$155K	\$168K
Percent Change from Prior Year	1%	-12%	28%	-5%	-8%	5%	8%	-4%	-25%	18%	-6%	5%	-2%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



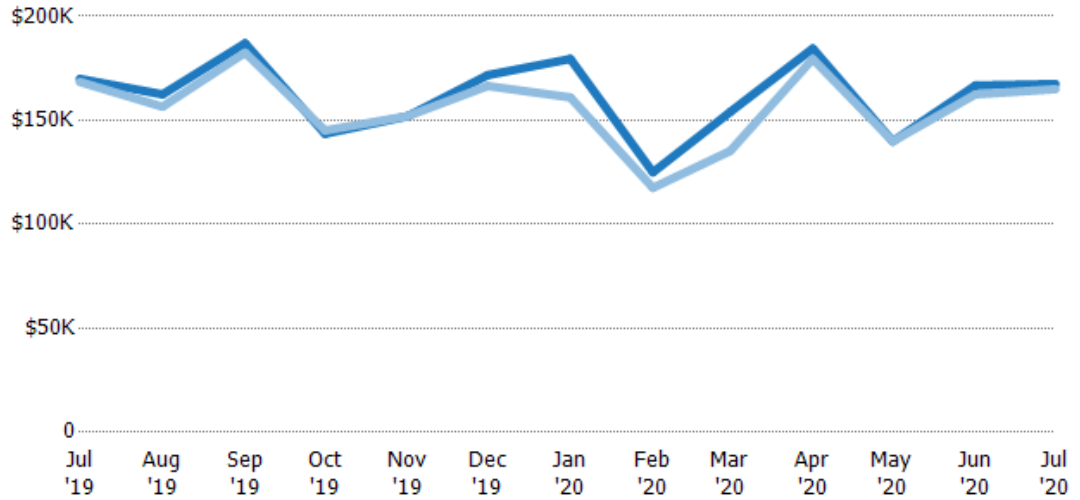
Avg List Price	\$174K	\$164K	\$203K	\$193K	\$199K	\$179K	\$214K	\$127K	\$164K	\$214K	\$175K	\$177K	\$185K
Avg Sales Price	\$170K	\$157K	\$195K	\$188K	\$194K	\$172K	\$209K	\$124K	\$153K	\$203K	\$167K	\$170K	\$185K
Avg Sales Price as a % of Avg List Price	97%	96%	96%	97%	97%	96%	98%	97%	93%	95%	96%	96%	100%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



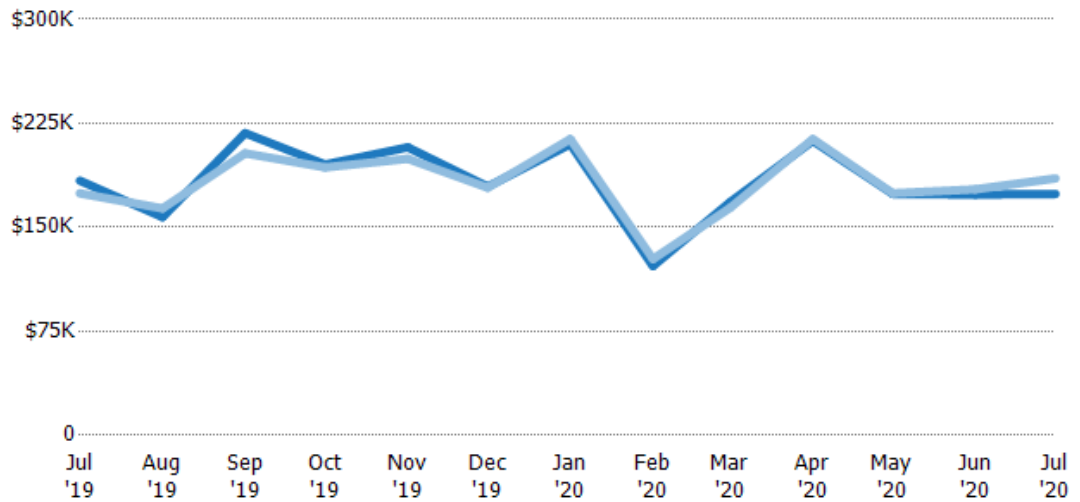
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Median List Price	\$170K	\$162K	\$187K	\$144K	\$152K	\$172K	\$180K	\$125K	\$154K	\$185K	\$140K	\$167K	\$167K
Median Sales Price	\$168K	\$157K	\$183K	\$145K	\$152K	\$167K	\$161K	\$118K	\$135K	\$180K	\$140K	\$162K	\$165K
Med Sales Price as a % of Med List Price	99%	96%	98%	101%	100%	97%	90%	94%	88%	97%	100%	97%	99%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



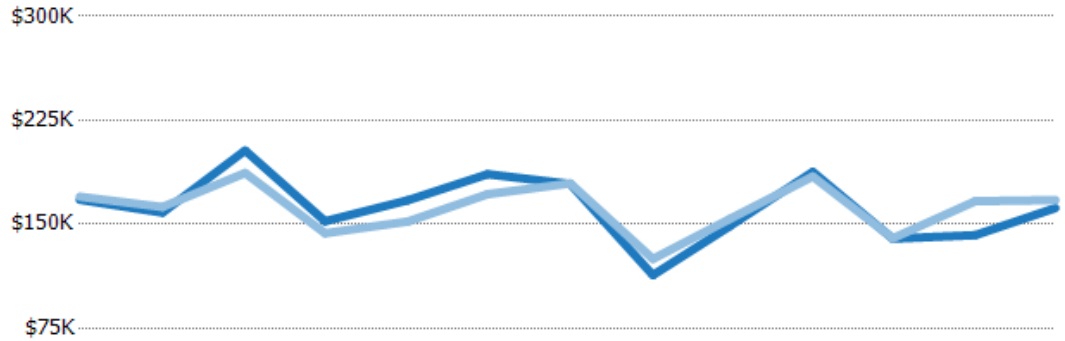
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Avg Est Value	\$184K	\$157K	\$218K	\$195K	\$208K	\$179K	\$210K	\$122K	\$168K	\$212K	\$174K	\$174K	\$174K
Avg Sales Price	\$174K	\$164K	\$203K	\$193K	\$199K	\$179K	\$214K	\$127K	\$164K	\$214K	\$175K	\$177K	\$185K
Avg Sales Price as a % of Avg Est Value	95%	104%	93%	99%	96%	100%	102%	104%	98%	101%	100%	102%	106%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Median Est Value	\$168K	\$158K	\$203K	\$152K	\$167K	\$186K	\$179K	\$113K	\$149K	\$188K	\$140K	\$142K	\$162K
Median Sales Price	\$170K	\$162K	\$187K	\$144K	\$152K	\$172K	\$180K	\$125K	\$154K	\$185K	\$140K	\$167K	\$167K
Med Sales Price as a % of Med Est Value	101%	103%	92%	94%	91%	92%	100%	110%	103%	98%	100%	117%	104%