

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

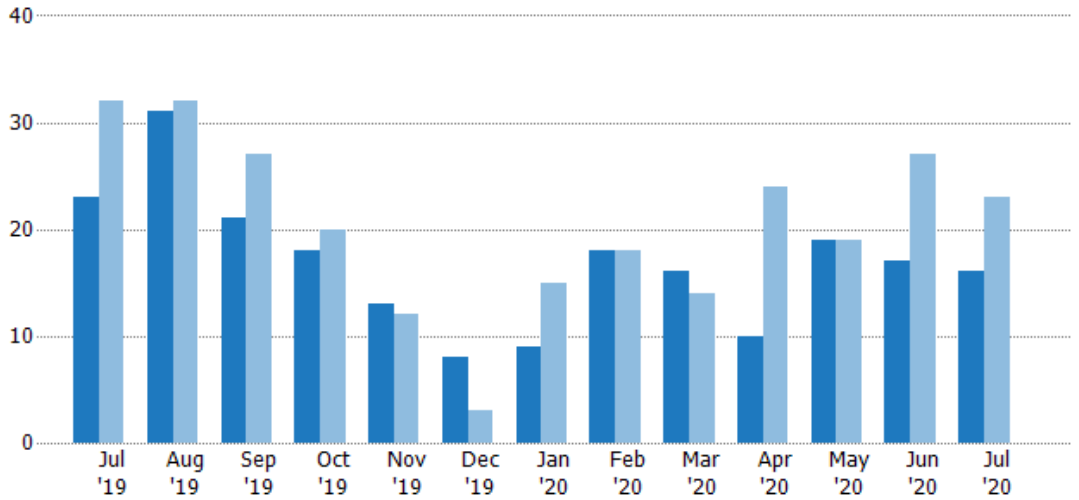
Key Metrics	Jul 2020	Jul 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	16	23	-30.4%	105	140	-25%
New Listing Volume	\$4,098,150	\$4,799,200	-14.6%	\$23,673,600	\$27,164,600	-12.9%
Active Listing Count	27	82	-67.1%	N/A	N/A	
Active Listing Volume	\$8,051,500	\$17,786,100	-54.7%	N/A	N/A	
Average Listing Price	\$298,204	\$216,904	+37.5%	\$245,660	\$206,461	+19%
Median Listing Price	\$239,000	\$179,000	+33.5%	\$218,510	\$180,684	+20.9%
Median Days in RPR	65	93.5	-30.5%	84.49	131.04	-35.5%
Months of Inventory	1.1	3.7	-69.8%	3.6	8	-55.4%
Absorption Rate	88.89%	26.83%	+62.1%	27.88%	12.44%	+15.4%
Sales Activity Charts Metrics						
New Pending Sales Count	21	24	-12.5%	135	135	+/-
New Pending Sales Volume	\$4,996,450	\$4,433,900	+12.7%	\$28,923,750	\$24,167,500	+19.7%
Pending Sales Count	36	26	+38.5%	N/A	N/A	
Pending Sales Volume	\$7,765,450	\$5,332,400	+45.6%	N/A	N/A	
Closed Sales Count	27	20	+35%	104	92	+13%
Closed Sales Volume	\$6,099,800	\$3,465,568	+76%	\$21,009,329	\$16,367,810	+28.4%
Average Sales Price	\$225,919	\$173,278	+30.4%	\$202,013	\$177,911	+13.5%
Median Sales Price	\$215,000	\$172,500	+24.6%	\$194,077	\$172,239	+12.7%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Count	% Chg.
Jul '20	16	-30.4%
Jul '19	23	-28.1%
Jul '18	32	-37.5%

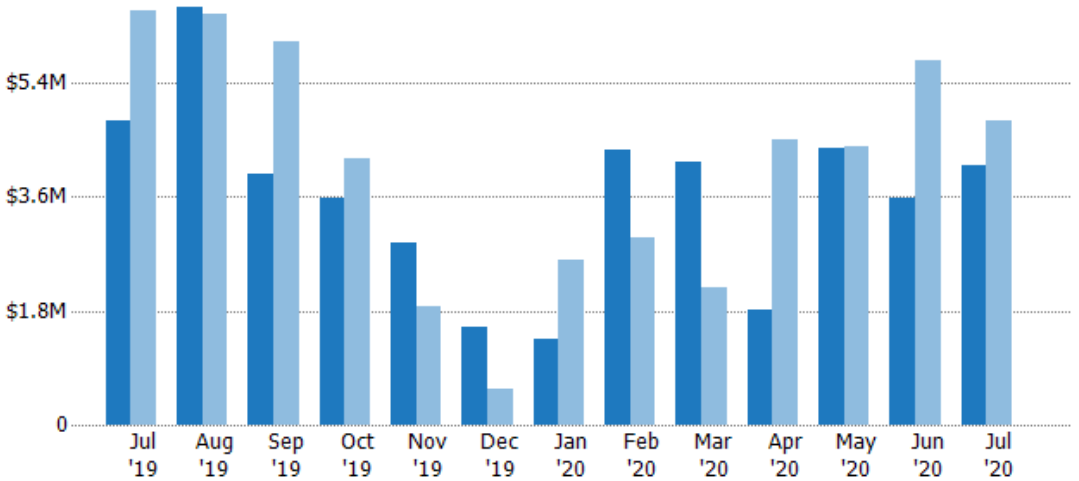
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	23	31	21	18	13	8	9	18	16	10	19	17	16
Prior Year	32	32	27	20	12	3	15	18	14	24	19	27	23
Percent Change from Prior Year	-28%	-3%	-22%	-10%	8%	167%	-40%	0%	14%	-58%	0%	-37%	-30%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Volume	% Chg.
Jul '20	\$4.1M	-14.6%
Jul '19	\$4.8M	-26.6%
Jul '18	\$6.54M	-39.8%

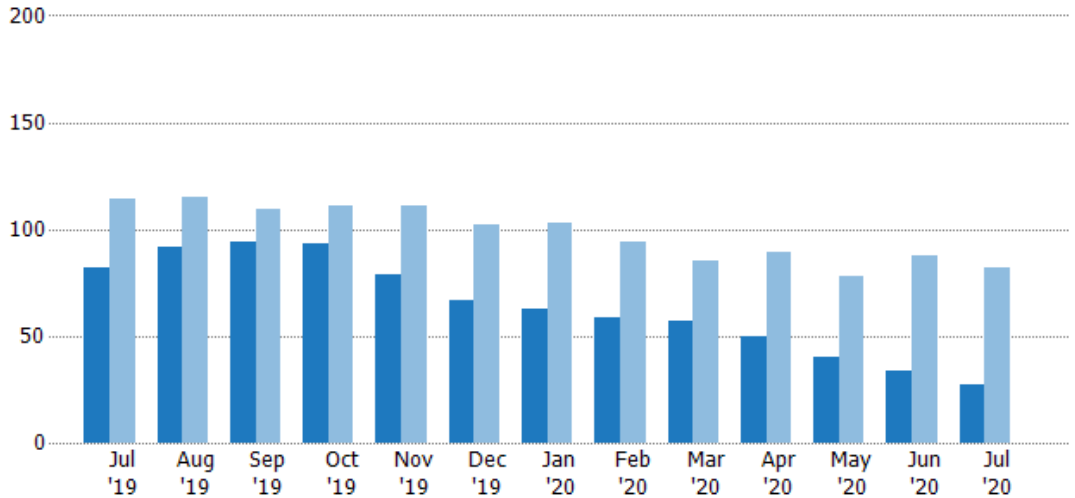
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	\$4.8M	\$6.59M	\$3.95M	\$3.57M	\$2.86M	\$1.54M	\$1.34M	\$4.34M	\$4.14M	\$1.8M	\$4.37M	\$3.58M	\$4.1M
Prior Year	\$6.54M	\$6.47M	\$6.05M	\$4.21M	\$1.86M	\$571K	\$2.6M	\$2.95M	\$2.17M	\$4.49M	\$4.4M	\$5.76M	\$4.8M
Percent Change from Prior Year	-27%	2%	-35%	-15%	54%	169%	-48%	47%	91%	-60%	-1%	-38%	-15%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



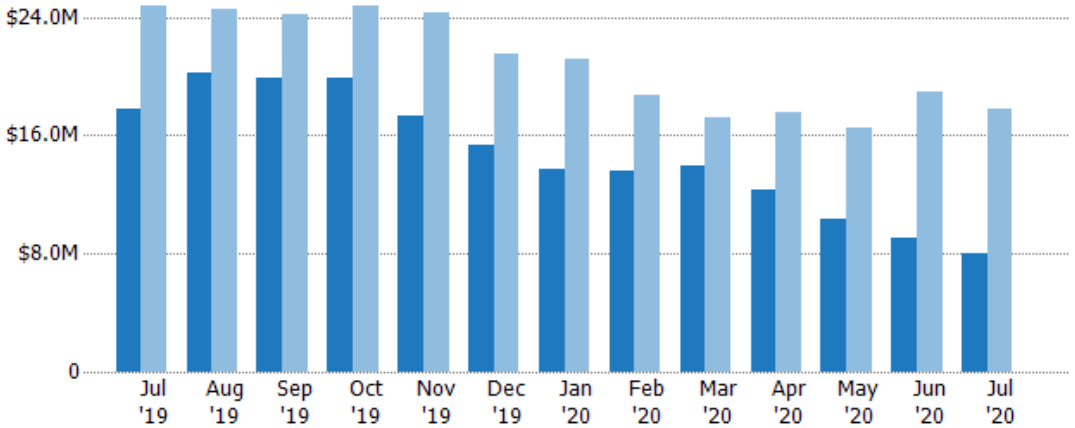
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	82	92	94	93	79	67	63	59	57	50	40	34	27
Prior Year	114	115	109	111	111	102	103	94	85	89	78	88	82
Percent Change from Prior Year	-28%	-20%	-14%	-16%	-29%	-34%	-39%	-37%	-33%	-44%	-49%	-61%	-67%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	\$17.8M	\$20.2M	\$19.8M	\$19.9M	\$17.3M	\$15.3M	\$13.7M	\$13.6M	\$13.9M	\$12.3M	\$10.4M	\$9.04M	\$8.05M
Prior Year	\$24.8M	\$24.5M	\$24.1M	\$24.7M	\$24.3M	\$21.5M	\$21.1M	\$18.7M	\$17.2M	\$17.6M	\$16.5M	\$19M	\$17.8M
Percent Change from Prior Year	-28%	-18%	-18%	-20%	-29%	-29%	-35%	-27%	-19%	-30%	-37%	-52%	-55%

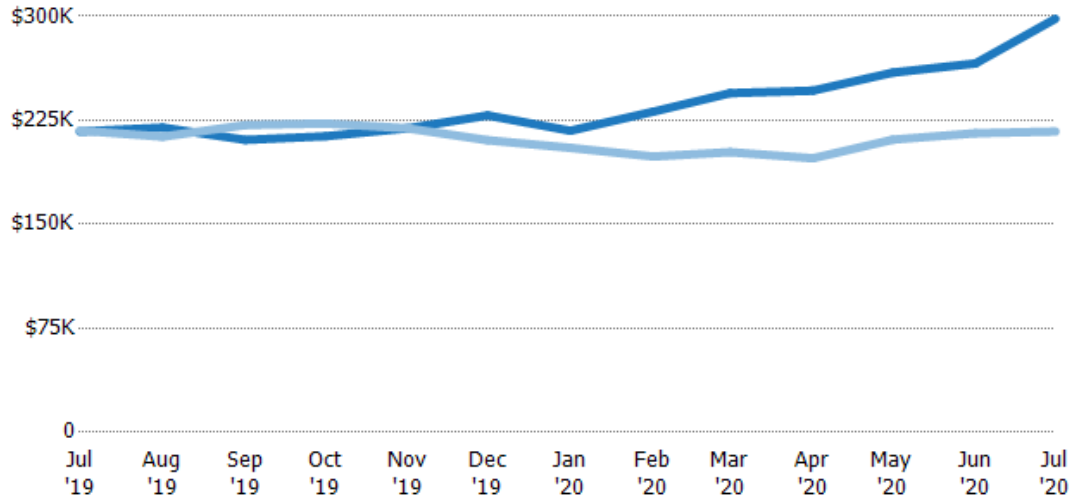
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jul '20	\$298K	37.5%
Jul '19	\$217K	-0.3%
Jul '18	\$218K	-9.4%



Current Year	\$217K	\$220K	\$211K	\$213K	\$219K	\$228K	\$217K	\$231K	\$245K	\$246K	\$259K	\$266K	\$298K
Prior Year	\$218K	\$213K	\$222K	\$223K	\$219K	\$211K	\$205K	\$199K	\$202K	\$198K	\$211K	\$216K	\$217K
Percent Change from Prior Year	0%	3%	-5%	-4%	0	8%	6%	16%	21%	25%	23%	23%	37%

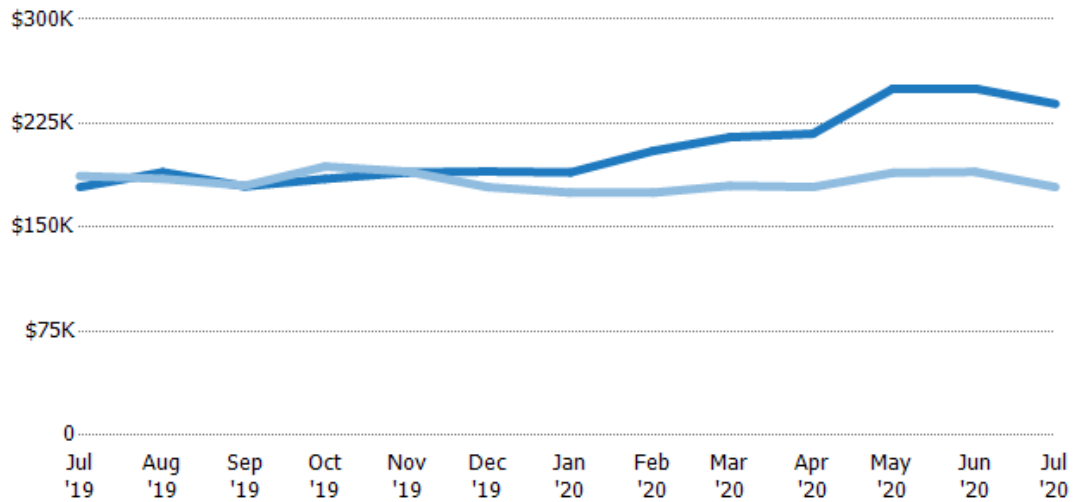
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jul '20	\$239K	33.5%
Jul '19	\$179K	-4.3%
Jul '18	\$187K	-6.4%



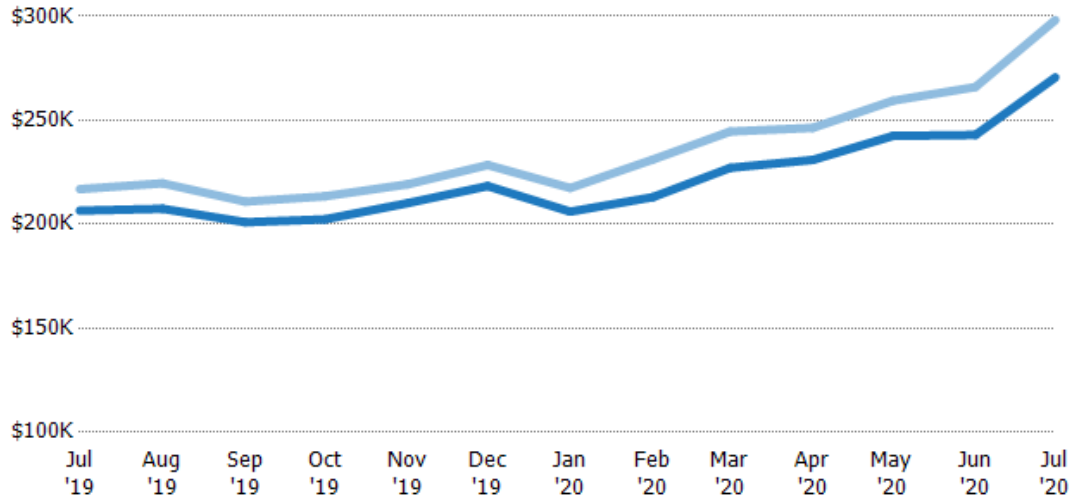
Current Year	\$179K	\$190K	\$180K	\$185K	\$190K	\$190K	\$190K	\$205K	\$215K	\$217K	\$250K	\$250K	\$239K
Prior Year	\$187K	\$185K	\$180K	\$194K	\$190K	\$179K	\$175K	\$175K	\$180K	\$179K	\$189K	\$190K	\$179K
Percent Change from Prior Year	-4%	3%	0%	-5%	0%	6%	8%	17%	20%	21%	32%	32%	34%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



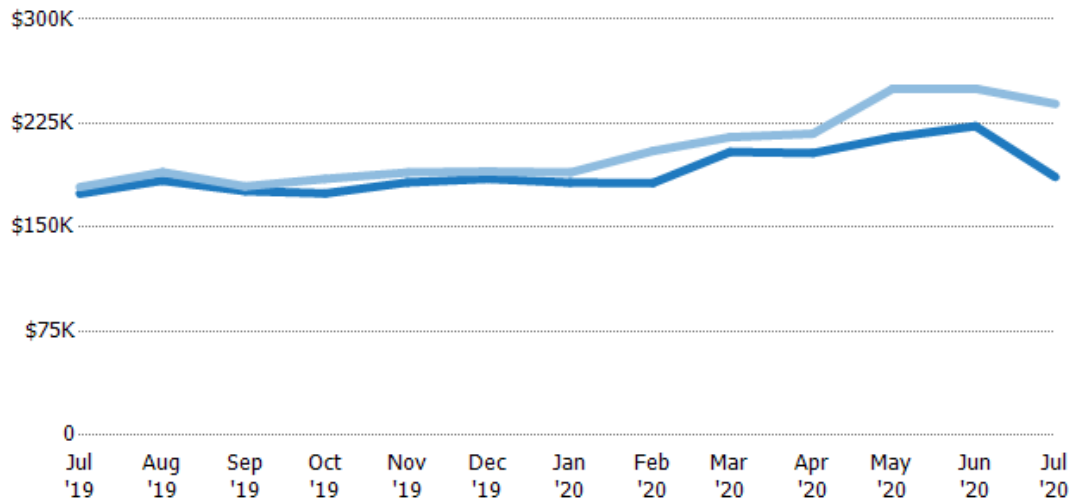
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Avg Est Value	\$207K	\$207K	\$201K	\$202K	\$210K	\$218K	\$206K	\$213K	\$227K	\$231K	\$242K	\$243K	\$271K
Avg Listing Price	\$217K	\$220K	\$211K	\$213K	\$219K	\$228K	\$217K	\$231K	\$245K	\$246K	\$259K	\$266K	\$298K
Avg Listing Price as a % of Avg Est Value	105%	106%	105%	105%	104%	105%	106%	108%	108%	107%	107%	109%	110%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Median Est Value	\$174K	\$184K	\$176K	\$174K	\$182K	\$185K	\$182K	\$182K	\$204K	\$204K	\$215K	\$223K	\$186K
Median Listing Price	\$179K	\$190K	\$180K	\$185K	\$190K	\$190K	\$190K	\$205K	\$215K	\$217K	\$250K	\$250K	\$239K
Med Listing Price as a % of Med Est Value	103%	103%	102%	106%	104%	103%	104%	113%	105%	107%	116%	112%	128%

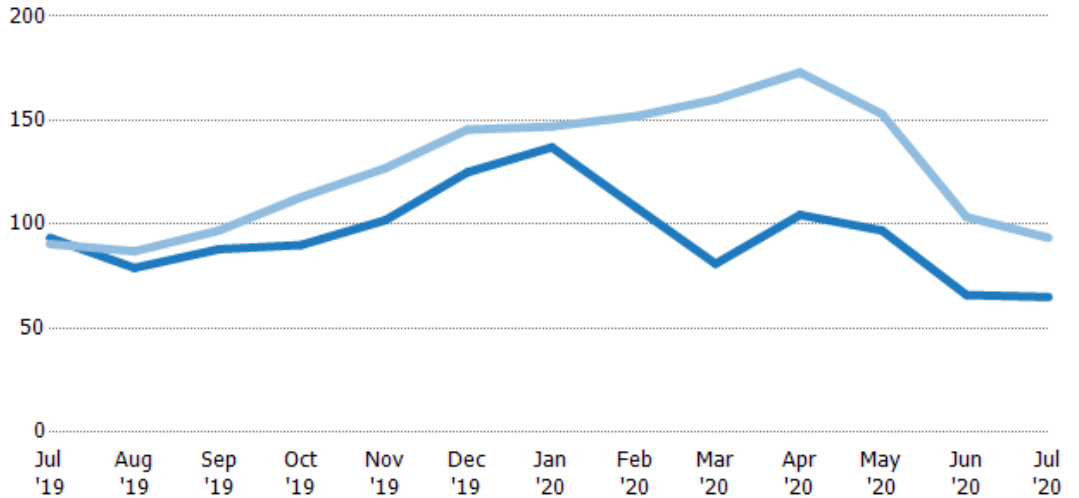
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
Jul '20	65	-30.5%
Jul '19	93.5	3.3%
Jul '18	90.5	0.6%



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	93.5	79	88	90	102	125	137	108	81	105	97	66	65
Prior Year	90.5	87	97	113	127	146	147	152	160	173	153	104	93.5
Percent Change from Prior Year	3%	-9%	-9%	-20%	-20%	-14%	-7%	-29%	-49%	-40%	-37%	-36%	-30%

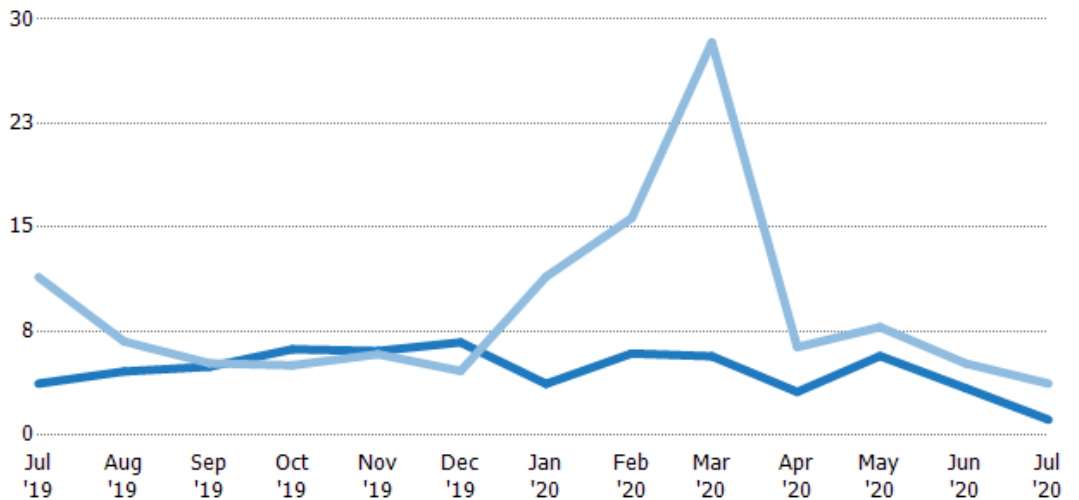
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Months	% Chg.
Jul '20	1.13	-69.8%
Jul '19	3.73	-67.3%
Jul '18	11.4	-63.2%



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	3.73	4.6	4.95	6.2	6.08	6.7	3.71	5.9	5.7	3.13	5.71	3.4	1.13
Prior Year	11.4	6.76	5.19	5.05	5.84	4.64	11.4	15.7	28.3	6.36	7.8	5.18	3.73
Percent Change from Prior Year	-67%	-32%	-5%	23%	4%	45%	-68%	-62%	-80%	-51%	-27%	-34%	-70%

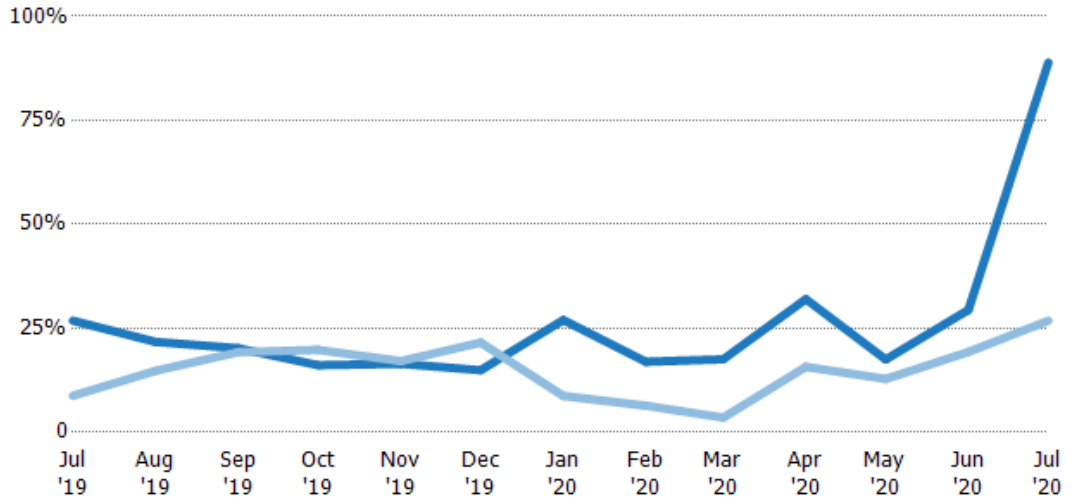
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Jul '20	89%	-62.1%
Jul '19	27%	-18.1%
Jul '18	9%	171.4%



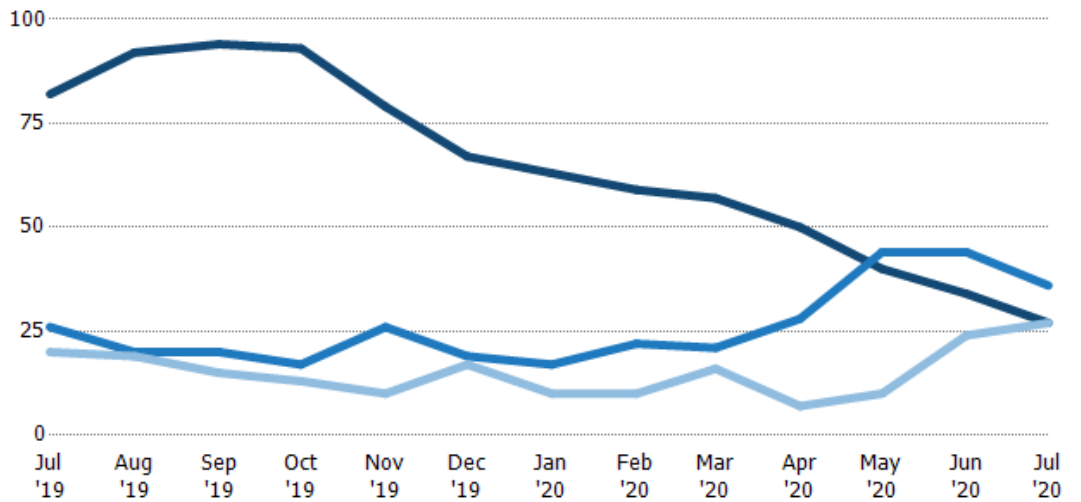
Current Year	27%	22%	20%	16%	16%	15%	27%	17%	18%	32%	18%	29%	89%
Prior Year	9%	15%	19%	20%	17%	22%	9%	6%	4%	16%	13%	19%	27%
Change from Prior Year	-18%	-7%	-1%	4%	1%	7%	-18%	-11%	-14%	-16%	-5%	-10%	-62%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Active	82	92	94	93	79	67	63	59	57	50	40	34	27
Pending	26	20	20	17	26	19	17	22	21	28	44	44	36
Sold	20	19	15	13	10	17	10	10	16	7	10	24	27

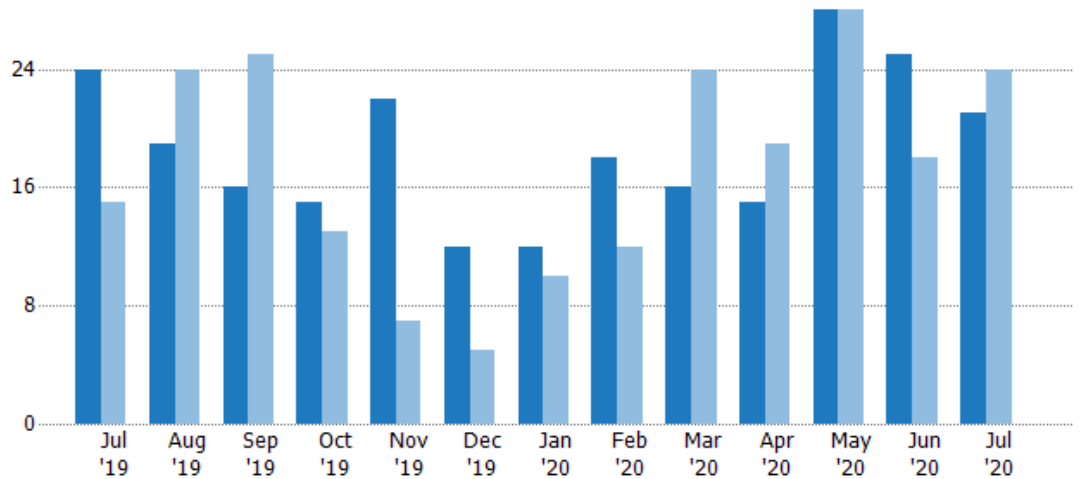
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jul '20	21	-12.5%
Jul '19	24	60%
Jul '18	15	6.7%



Current Year	24	19	16	15	22	12	12	18	16	15	28	25	21
Prior Year	15	24	25	13	7	5	10	12	24	19	28	18	24
Percent Change from Prior Year	60%	-21%	-36%	15%	214%	140%	20%	50%	-33%	-21%	0%	39%	-13%

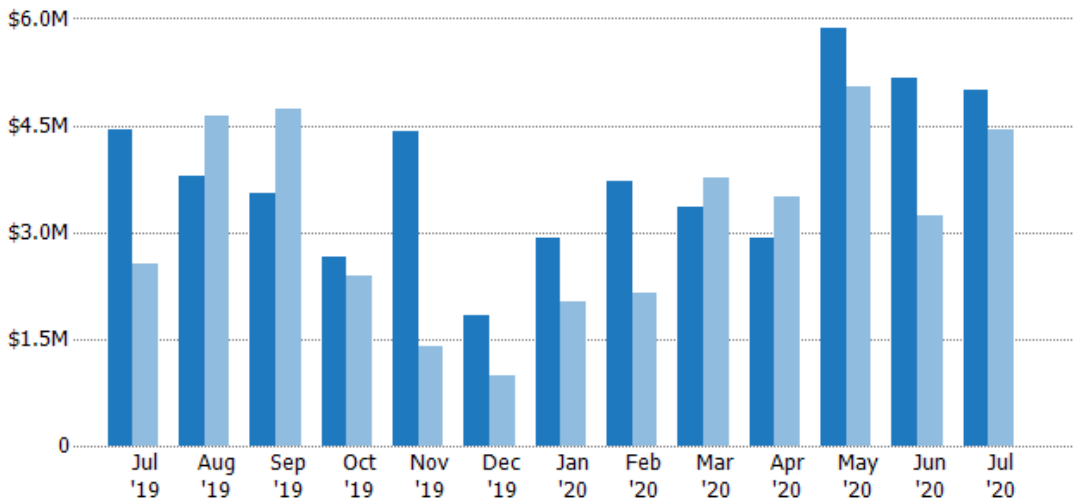
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jul '20	\$5M	12.7%
Jul '19	\$4.43M	73.6%
Jul '18	\$2.55M	26%



Current Year	\$4.43M	\$3.78M	\$3.56M	\$2.66M	\$4.4M	\$1.82M	\$2.93M	\$3.71M	\$3.35M	\$2.91M	\$5.86M	\$5.18M	\$5M
Prior Year	\$2.55M	\$4.62M	\$4.73M	\$2.39M	\$1.4M	\$980K	\$2.03M	\$2.15M	\$3.77M	\$3.5M	\$5.04M	\$3.24M	\$4.43M
Percent Change from Prior Year	74%	-18%	-25%	11%	214%	86%	44%	72%	-11%	-17%	16%	60%	13%

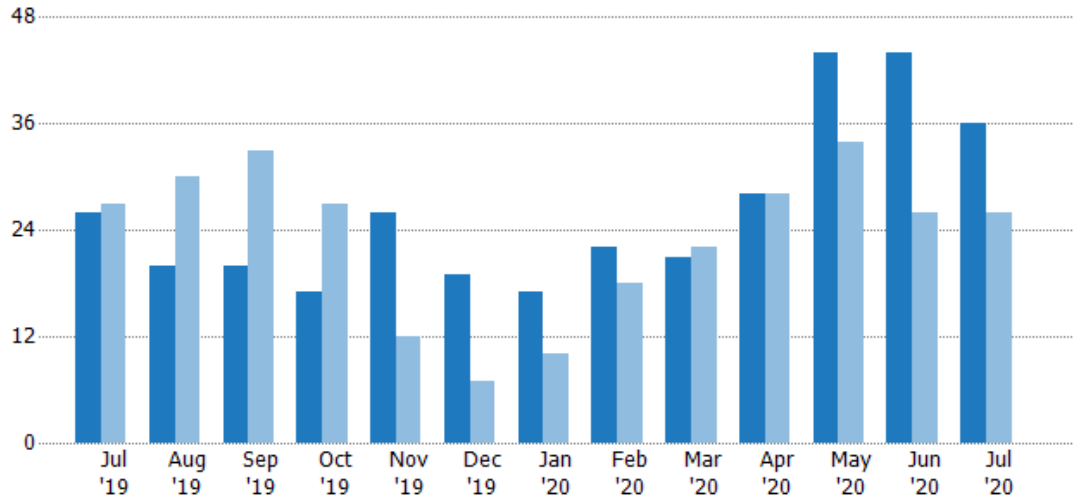
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jul '20	36	38.5%
Jul '19	26	-3.7%
Jul '18	27	7.4%



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	26	20	20	17	26	19	17	22	21	28	44	44	36
Prior Year	27	30	33	27	12	7	10	18	22	28	34	26	26
Percent Change from Prior Year	-4%	-33%	-39%	-37%	117%	171%	70%	22%	-5%	0%	29%	69%	38%

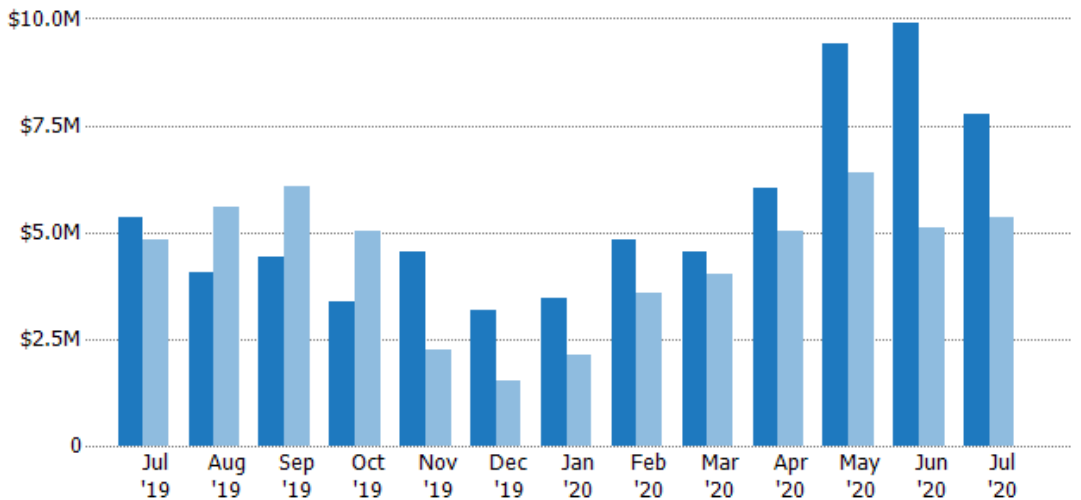
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jul '20	\$7.77M	45.6%
Jul '19	\$5.33M	10.7%
Jul '18	\$4.82M	15.2%



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	\$5.33M	\$4.06M	\$4.42M	\$3.39M	\$4.56M	\$3.17M	\$3.44M	\$4.82M	\$4.53M	\$6.04M	\$9.4M	\$9.9M	\$7.77M
Prior Year	\$4.82M	\$5.59M	\$6.07M	\$5.03M	\$2.27M	\$1.51M	\$2.13M	\$3.56M	\$4M	\$5.04M	\$6.38M	\$5.11M	\$5.33M
Percent Change from Prior Year	11%	-27%	-27%	-33%	101%	110%	62%	35%	13%	20%	47%	94%	46%

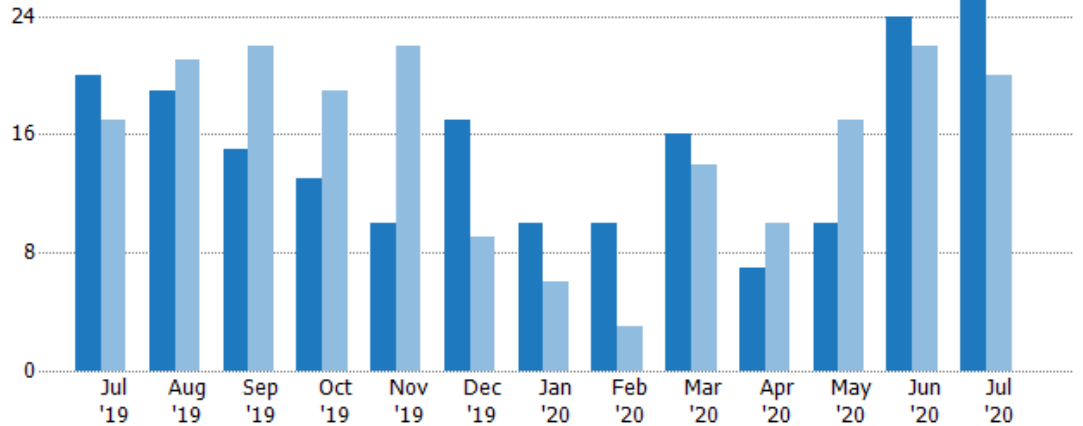
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jul '20	27	35%
Jul '19	20	17.6%
Jul '18	17	-35.3%



	20	19	15	13	10	17	10	10	16	7	10	24	27
Current Year	20	19	15	13	10	17	10	10	16	7	10	24	27
Prior Year	17	21	22	19	22	9	6	3	14	10	17	22	20
Percent Change from Prior Year	18%	-10%	-32%	-32%	-55%	89%	67%	233%	14%	-30%	-41%	9%	35%

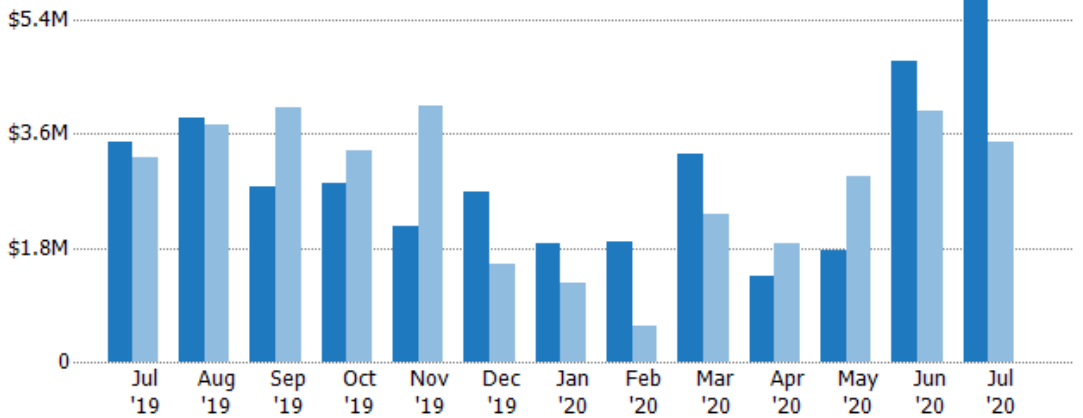
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jul '20	\$6.1M	76%
Jul '19	\$3.47M	7.4%
Jul '18	\$3.23M	-41.9%



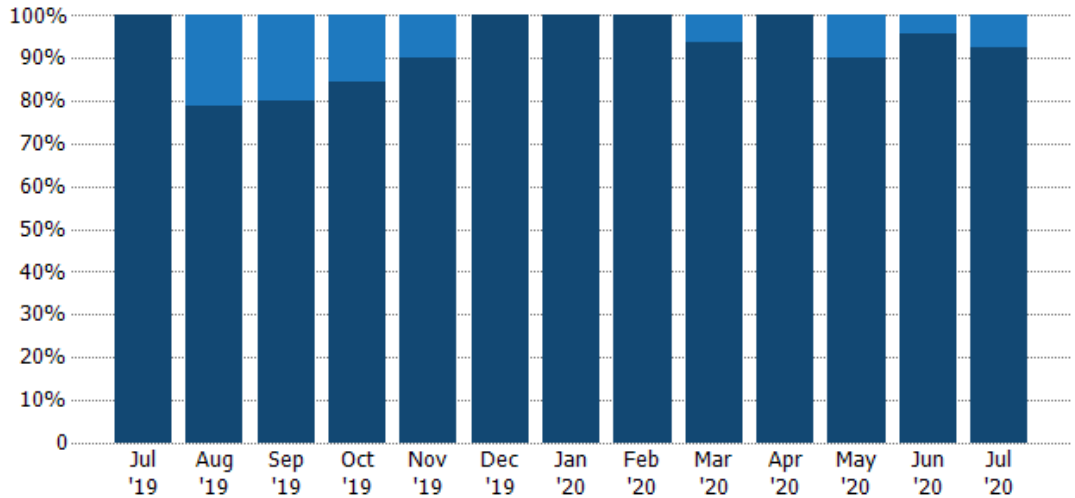
	\$3.47M	\$3.85M	\$2.77M	\$2.83M	\$2.14M	\$2.69M	\$1.87M	\$1.88M	\$3.29M	\$1.36M	\$1.77M	\$4.73M	\$6.1M
Current Year	\$3.47M	\$3.85M	\$2.77M	\$2.83M	\$2.14M	\$2.69M	\$1.87M	\$1.88M	\$3.29M	\$1.36M	\$1.77M	\$4.73M	\$6.1M
Prior Year	\$3.23M	\$3.75M	\$4.02M	\$3.32M	\$4.05M	\$1.53M	\$1.25M	\$563K	\$2.34M	\$1.87M	\$2.93M	\$3.95M	\$3.47M
Percent Change from Prior Year	7%	3%	-31%	-15%	-47%	75%	51%	234%	41%	-28%	-39%	20%	76%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



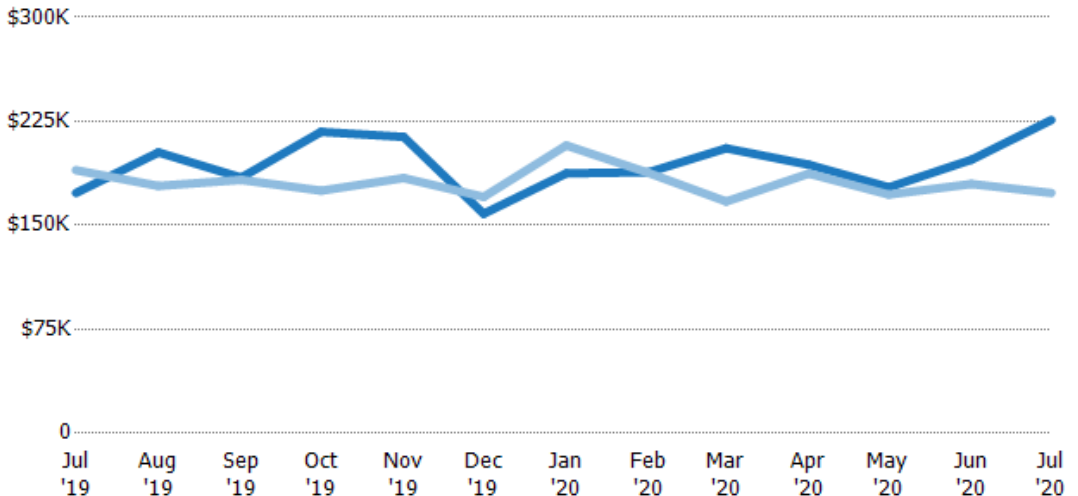
Property Type	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Condo/Townhouse	-	21%	20%	15%	10%	-	-	-	6%	-	10%	4%	7%
Single Family Residence	100%	79%	80%	85%	90%	100%	100%	100%	94%	100%	90%	96%	93%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Price	% Chg.
Jul '20	\$226K	30.4%
Jul '19	\$173K	-8.7%
Jul '18	\$190K	-10.2%

Property Type	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	\$173K	\$203K	\$184K	\$217K	\$214K	\$158K	\$187K	\$188K	\$206K	\$194K	\$177K	\$197K	\$226K
Prior Year	\$190K	\$178K	\$183K	\$175K	\$184K	\$170K	\$208K	\$188K	\$167K	\$187K	\$172K	\$180K	\$173K
Percent Change from Prior Year	-9%	14%	1%	24%	16%	-7%	-10%	0%	23%	3%	3%	10%	30%

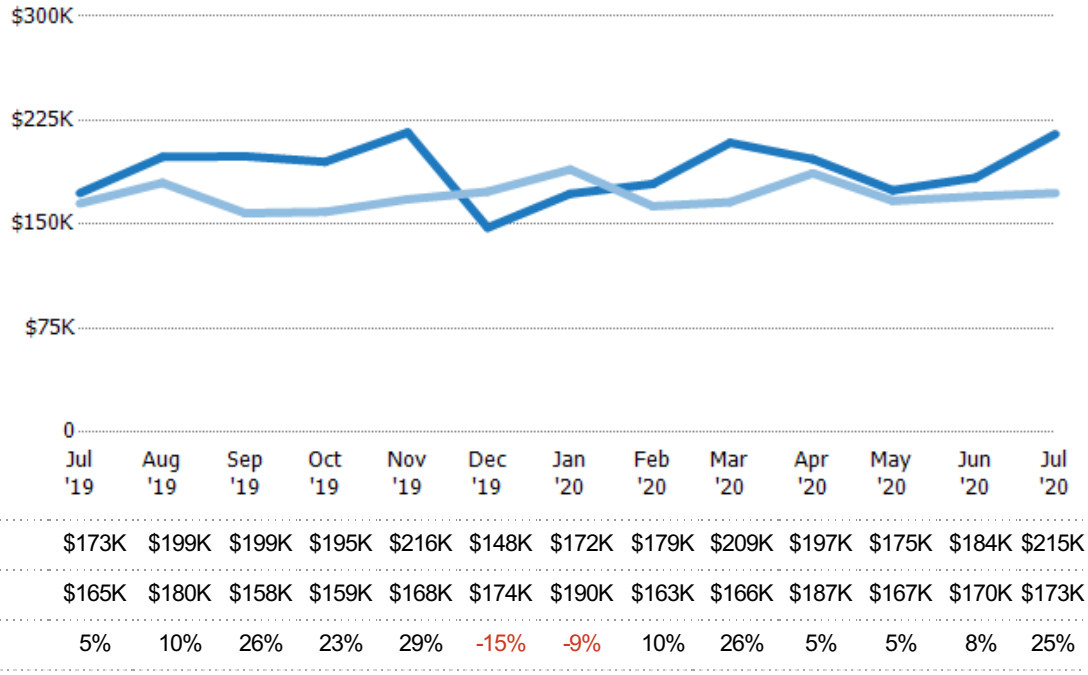
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jul '20	\$215K	24.6%
Jul '19	\$173K	4.5%
Jul '18	\$165K	6.1%



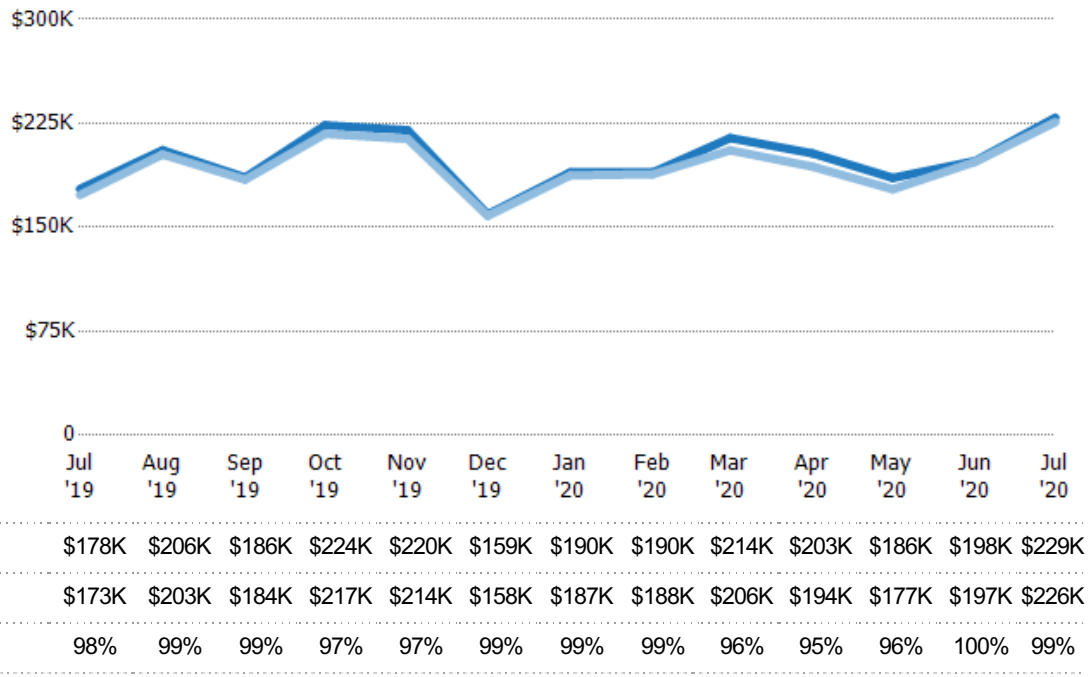
Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Avg List Price	Avg Sales Price	Avg Sales Price as a % of Avg List Price
Jul '20	\$214K	\$197K	92%
Aug '20	\$206K	\$194K	94%
Sep '20	\$186K	\$177K	95%
Oct '20	\$224K	\$217K	97%
Nov '20	\$220K	\$214K	97%
Dec '20	\$159K	\$158K	99%
Jan '21	\$190K	\$187K	98%
Feb '21	\$190K	\$188K	99%
Mar '21	\$214K	\$206K	96%
Apr '21	\$203K	\$194K	95%
May '21	\$186K	\$177K	95%
Jun '21	\$198K	\$197K	100%
Jul '21	\$229K	\$226K	99%

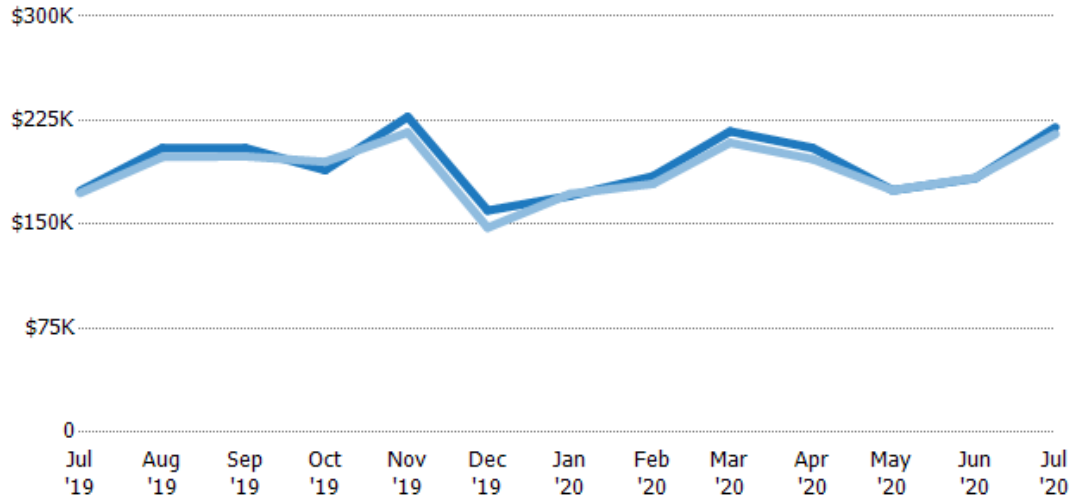


Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



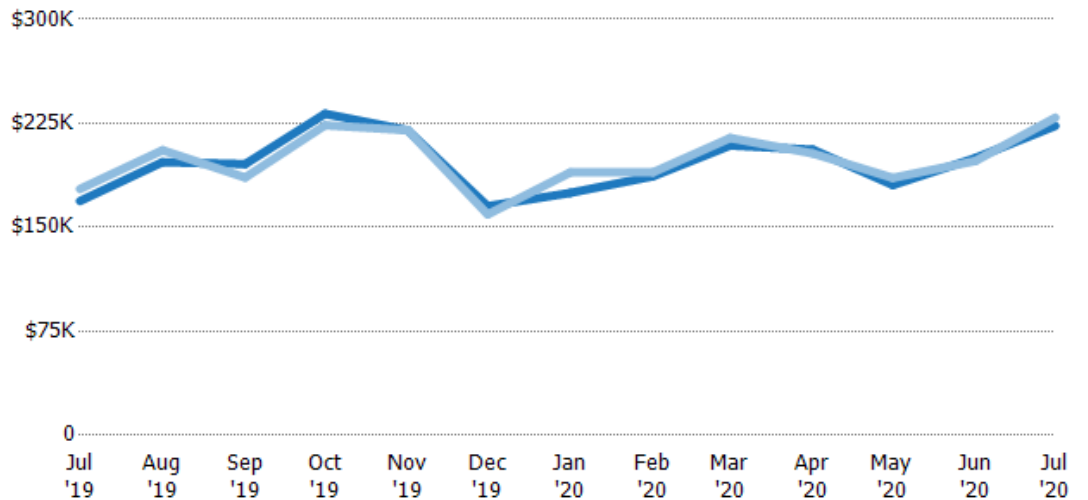
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Median List Price	\$174K	\$205K	\$205K	\$189K	\$228K	\$160K	\$171K	\$185K	\$217K	\$205K	\$175K	\$183K	\$220K
Median Sales Price	\$173K	\$199K	\$199K	\$195K	\$216K	\$148K	\$172K	\$179K	\$209K	\$197K	\$175K	\$184K	\$215K
Med Sales Price as a % of Med List Price	99%	97%	97%	103%	95%	92%	101%	97%	96%	96%	100%	100%	98%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



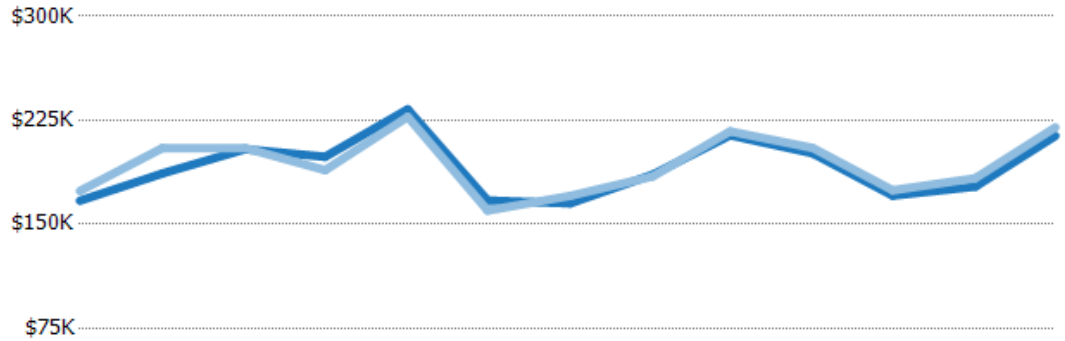
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Avg Est Value	\$169K	\$197K	\$196K	\$232K	\$220K	\$165K	\$175K	\$187K	\$209K	\$206K	\$180K	\$200K	\$223K
Avg Sales Price	\$178K	\$206K	\$186K	\$224K	\$220K	\$159K	\$190K	\$190K	\$214K	\$203K	\$186K	\$198K	\$229K
Avg Sales Price as a % of Avg Est Value	105%	104%	95%	96%	100%	96%	108%	101%	103%	99%	103%	99%	103%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Median Est Value	\$167K	\$187K	\$204K	\$199K	\$233K	\$167K	\$165K	\$186K	\$214K	\$201K	\$171K	\$177K	\$214K
Median Sales Price	\$174K	\$205K	\$205K	\$189K	\$228K	\$160K	\$171K	\$185K	\$217K	\$205K	\$175K	\$183K	\$220K
Med Sales Price as a % of Med Est Value	104%	110%	100%	95%	98%	96%	103%	99%	101%	102%	102%	103%	103%