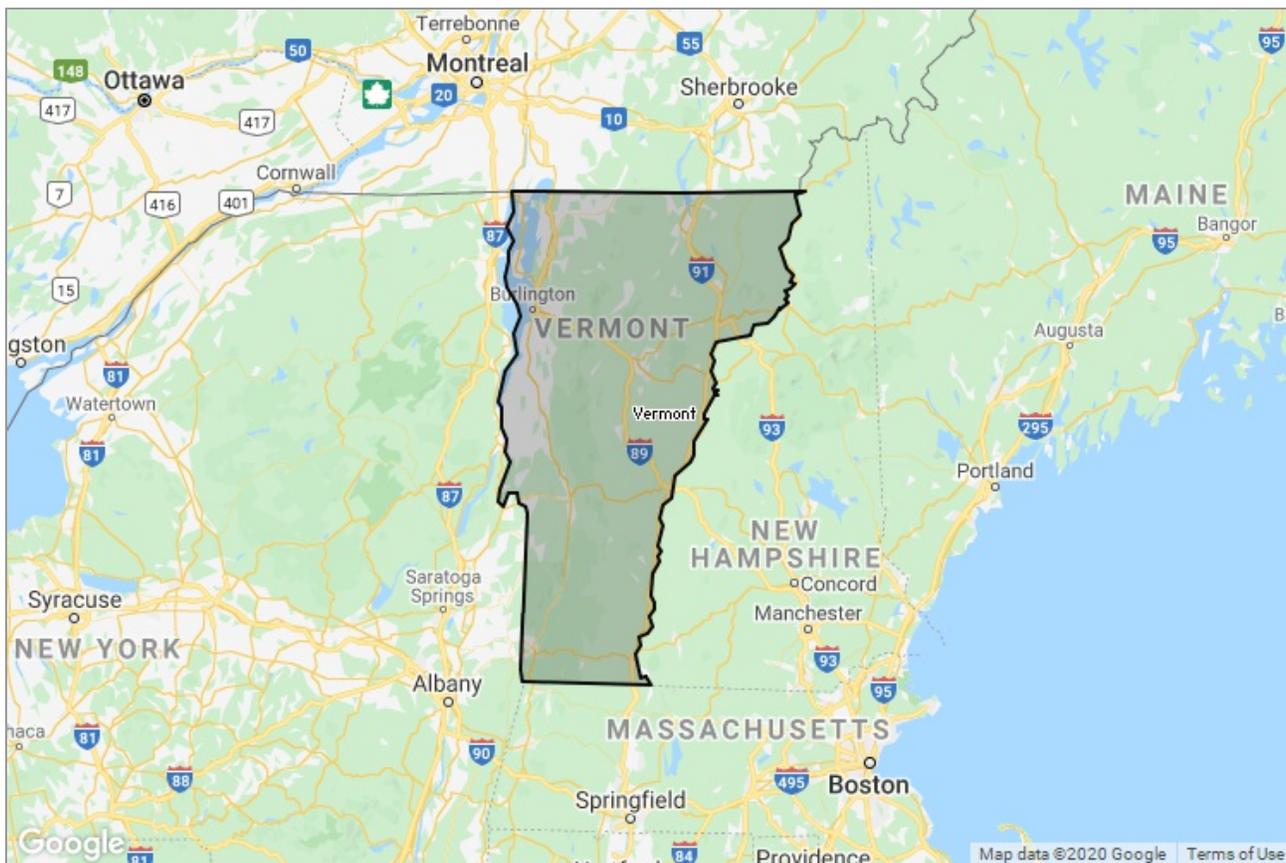




MARKET DATA REPORT

# Vermont June 2020 Indicators Report



## Report Characteristics

**Report Name:**

Vermont June 2020 Indicators Report

**Report Date Range:**

6/2019 – 6/2020

**Filters Used:**

Property Type, Location

**Avg/Med:** Both

**Run Date:** 07/27/2020

**Scheduled:** No

Presented by

**Vermont Association of REALTORS®**

Other: <http://www.vermontrealtors.com/>

148 State Street  
Montpelier, VT 05602

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2020	Jun 2019	+ / -	YTD 2020	YTD 2019	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	1,244	1,291	-3.6%	4,431	5,437	-18.5%
New Listing Volume	\$497,313,051	\$428,584,092	+16%	\$1,628,437,975	\$1,744,261,653	-6.6%
Active Listing Count	2,914	4,956	-41.2%	N/A	N/A	
Active Listing Volume	\$1,361,416,917	\$1,844,274,232	-26.2%	N/A	N/A	
Average Listing Price	\$467,199	\$372,130	+25.5%	\$424,258	\$375,090	+13.1%
Median Listing Price	\$319,450	\$273,750	+16.7%	\$288,709	\$269,573	+7.1%
Median Days in RPR	117	104	+12.5%	159.63	159.88	-0.2%
Months of Inventory	6.6	7.4	-11.2%	6.4	8.9	-27.7%
Absorption Rate	15.13%	13.44%	+1.7%	15.53%	11.23%	+4.3%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	1,317	920	+43.2%	4,604	4,298	+7.1%
New Pending Sales Volume	\$426,983,215	\$264,122,249	+61.7%	\$1,393,844,904	\$1,217,138,998	+14.5%
Pending Sales Count	1,782	1,245	+43.1%	N/A	N/A	
Pending Sales Volume	\$571,508,161	\$369,259,040	+54.8%	N/A	N/A	
Closed Sales Count	727	733	-0.8%	2,827	3,072	-8%
Closed Sales Volume	\$218,725,852	\$207,008,633	+5.7%	\$802,676,881	\$835,872,071	-4%
Average Sales Price	\$300,861	\$282,413	+6.5%	\$283,932	\$272,094	+4.4%
Median Sales Price	\$260,000	\$236,000	+10.2%	\$240,549	\$226,894	+6%

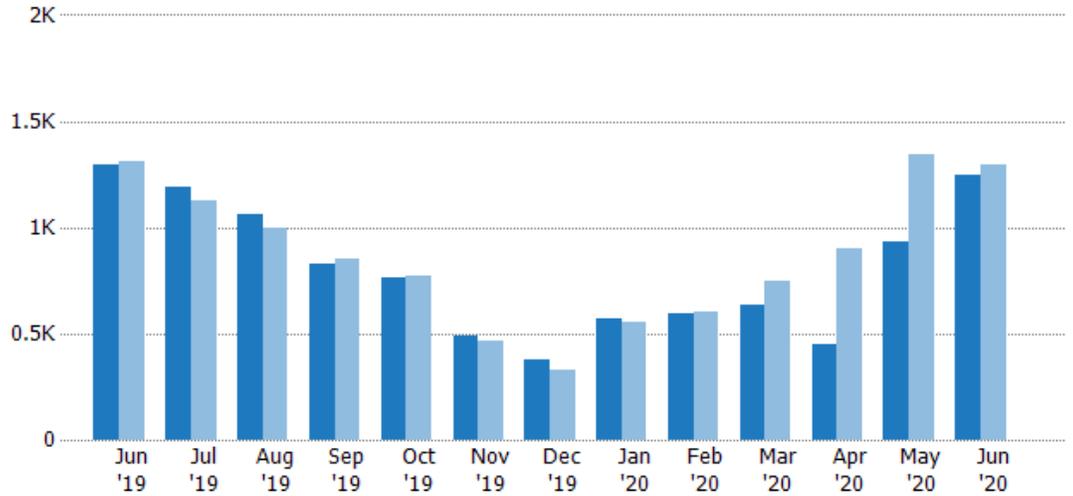
## New Listings

The number of new residential listings that were added each month.

### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Count	% Chg.
Jun '20	1.24K	-3.6%
Jun '19	1.29K	-1.2%
Jun '18	1.31K	-0.2%



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	1.29K	1.19K	1.06K	828	763	486	377	572	598	634	453	930	1.24K
Prior Year	1.31K	1.13K	1K	850	774	463	332	556	604	744	897	1.35K	1.29K
Percent Change from Prior Year	-1%	5%	6%	-3%	-1%	5%	14%	3%	-1%	-15%	-49%	-31%	-4%

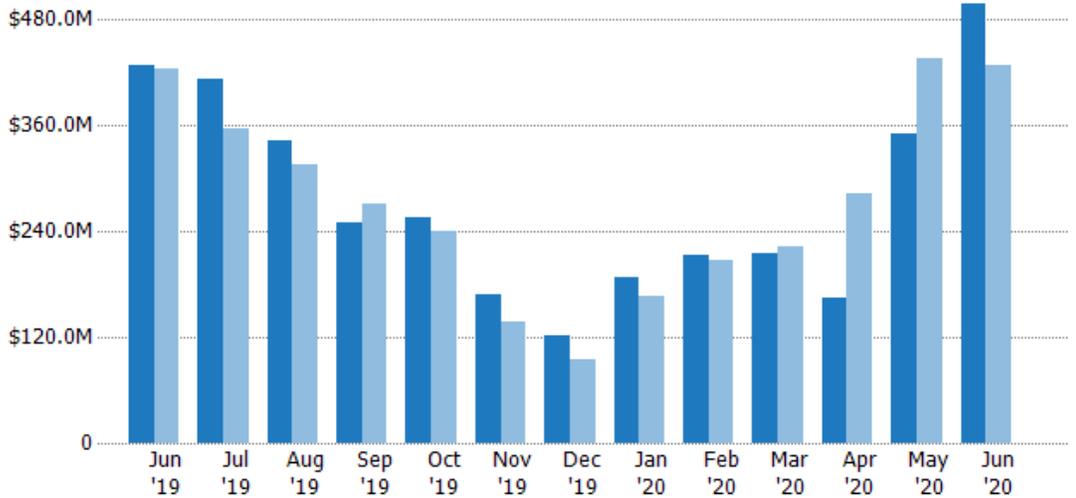
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Volume	% Chg.
Jun '20	\$497M	16%
Jun '19	\$429M	1.1%
Jun '18	\$424M	-3.5%



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	\$429M	\$412M	\$343M	\$250M	\$255M	\$168M	\$122M	\$188M	\$213M	\$214M	\$165M	\$351M	\$497M
Prior Year	\$424M	\$356M	\$316M	\$270M	\$241M	\$137M	\$94.3M	\$167M	\$206M	\$223M	\$283M	\$436M	\$429M
Percent Change from Prior Year	1%	16%	9%	-8%	6%	22%	29%	13%	3%	-4%	-42%	-20%	16%

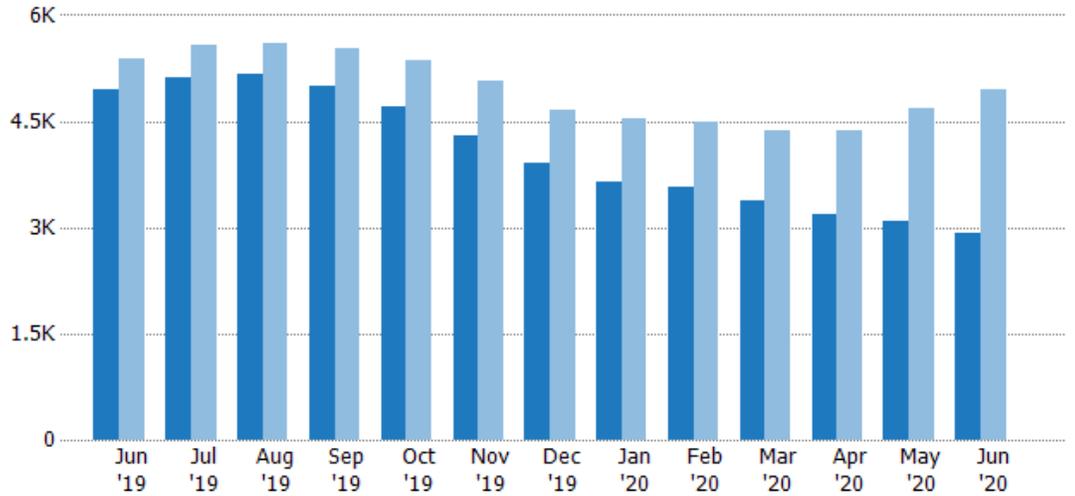
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Count	% Chg.
Jun '20	2.91K	-41.2%
Jun '19	4.96K	-7.9%
Jun '18	5.38K	3.5%



Current Year	4.96K	5.12K	5.16K	4.99K	4.7K	4.29K	3.91K	3.65K	3.56K	3.38K	3.2K	3.09K	2.91K
Prior Year	5.38K	5.58K	5.59K	5.52K	5.35K	5.06K	4.66K	4.54K	4.5K	4.38K	4.38K	4.68K	4.96K
Percent Change from Prior Year	-8%	-8%	-8%	-10%	-12%	-15%	-16%	-20%	-21%	-23%	-27%	-34%	-41%

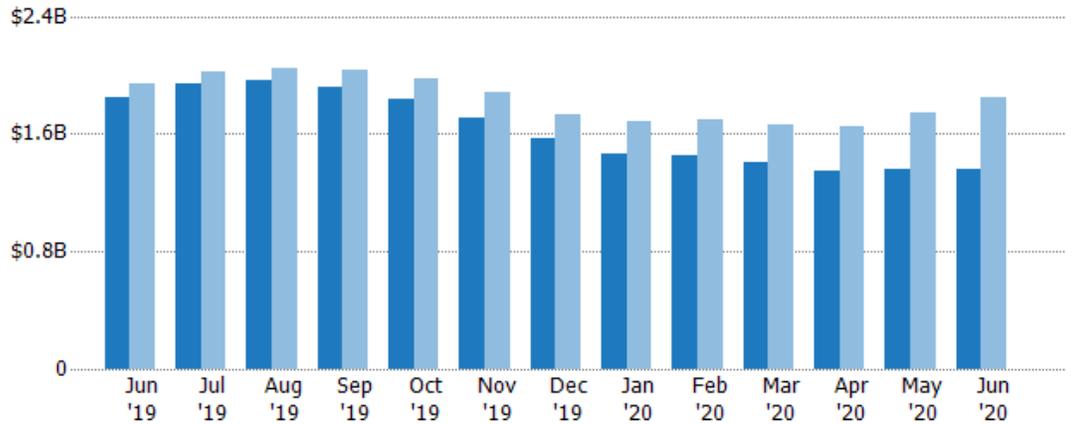
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Volume	% Chg.
Jun '20	\$1.36B	-26.2%
Jun '19	\$1.84B	-4.8%
Jun '18	\$1.94B	1%



Current Year	\$1.84B	\$1.94B	\$1.96B	\$1.92B	\$1.83B	\$1.71B	\$1.57B	\$1.46B	\$1.46B	\$1.4B	\$1.35B	\$1.36B	\$1.36B
Prior Year	\$1.94B	\$2.02B	\$2.04B	\$2.04B	\$1.98B	\$1.88B	\$1.73B	\$1.69B	\$1.7B	\$1.66B	\$1.65B	\$1.75B	\$1.84B
Percent Change from Prior Year	-5%	-4%	-4%	-6%	-7%	-9%	-9%	-13%	-14%	-15%	-18%	-22%	-26%

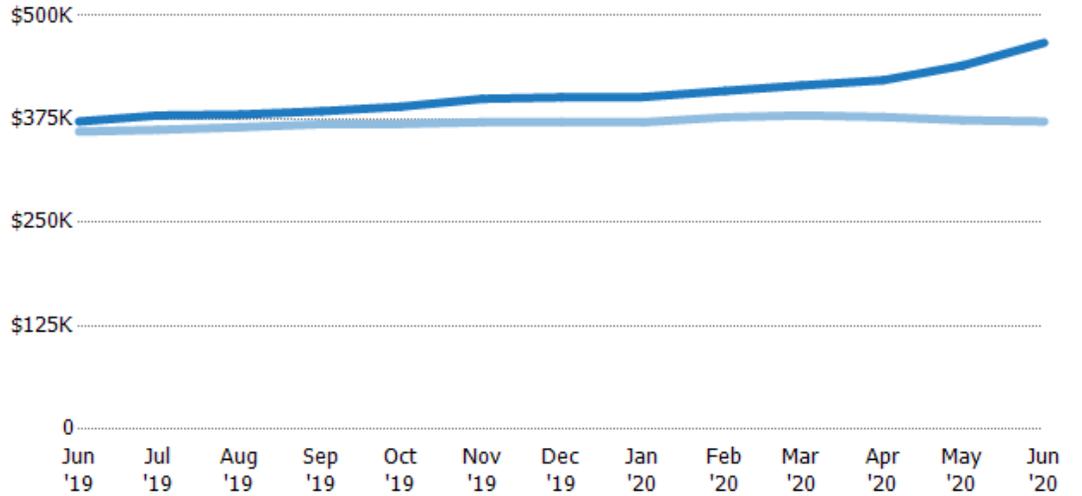
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Price	% Chg.
Jun '20	\$467K	25.5%
Jun '19	\$372K	3.4%
Jun '18	\$360K	-2.4%



Current Year	\$372K	\$379K	\$380K	\$384K	\$390K	\$399K	\$401K	\$402K	\$409K	\$416K	\$422K	\$440K	\$467K
Prior Year	\$360K	\$362K	\$365K	\$369K	\$369K	\$371K	\$372K	\$371K	\$377K	\$379K	\$377K	\$374K	\$372K
Percent Change from Prior Year	3%	5%	4%	4%	6%	8%	8%	8%	8%	10%	12%	18%	26%

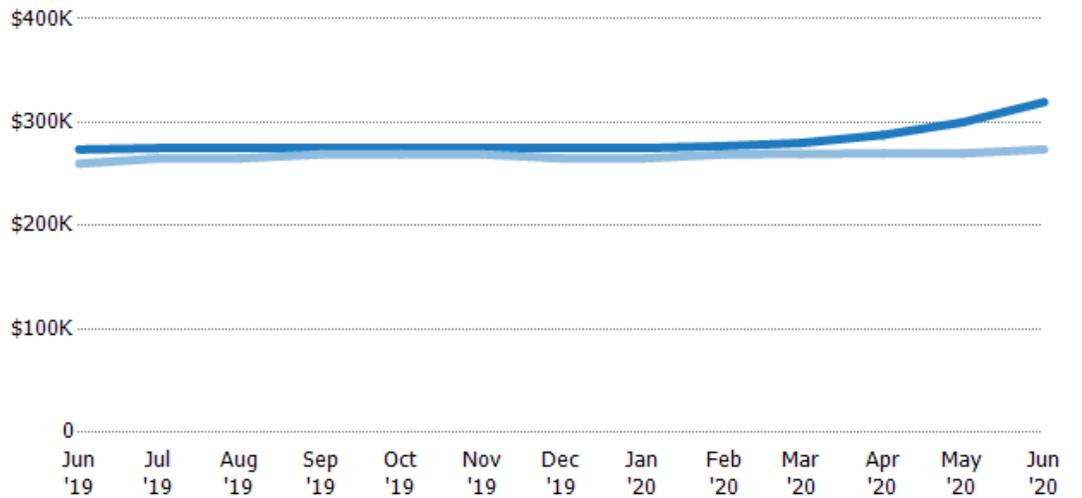
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Price	% Chg.
Jun '20	\$319K	16.7%
Jun '19	\$274K	5.3%
Jun '18	\$260K	-5.8%



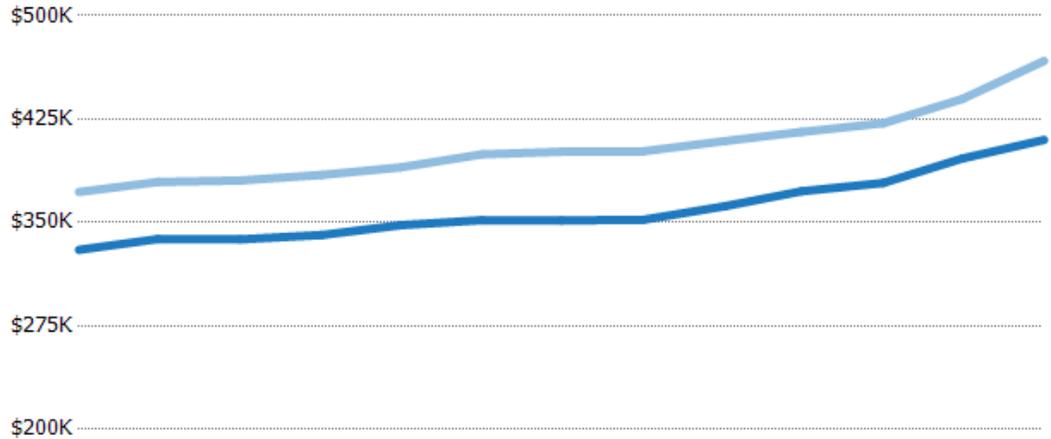
Current Year	\$274K	\$275K	\$277K	\$280K	\$288K	\$300K	\$319K						
Prior Year	\$260K	\$265K	\$265K	\$269K	\$269K	\$269K	\$265K	\$265K	\$269K	\$270K	\$270K	\$270K	\$274K
Percent Change from Prior Year	5%	4%	4%	2%	2%	2%	4%	4%	3%	4%	7%	11%	17%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Avg Est Value	\$330K	\$338K	\$338K	\$341K	\$348K	\$352K	\$352K	\$352K	\$362K	\$373K	\$379K	\$396K	\$410K
Avg Listing Price	\$372K	\$379K	\$380K	\$384K	\$390K	\$399K	\$401K	\$402K	\$409K	\$416K	\$422K	\$440K	\$467K
Avg Listing Price as a % of Avg Est Value	113%	112%	113%	113%	112%	114%	114%	114%	113%	112%	111%	111%	114%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median Est Value	\$250K	\$251K	\$253K	\$252K	\$252K	\$251K	\$249K	\$250K	\$254K	\$261K	\$268K	\$280K	\$281K
Median Listing Price	\$274K	\$275K	\$277K	\$280K	\$288K	\$300K	\$319K						
Med Listing Price as a % of Med Est Value	110%	110%	109%	109%	109%	110%	110%	110%	109%	107%	107%	107%	114%

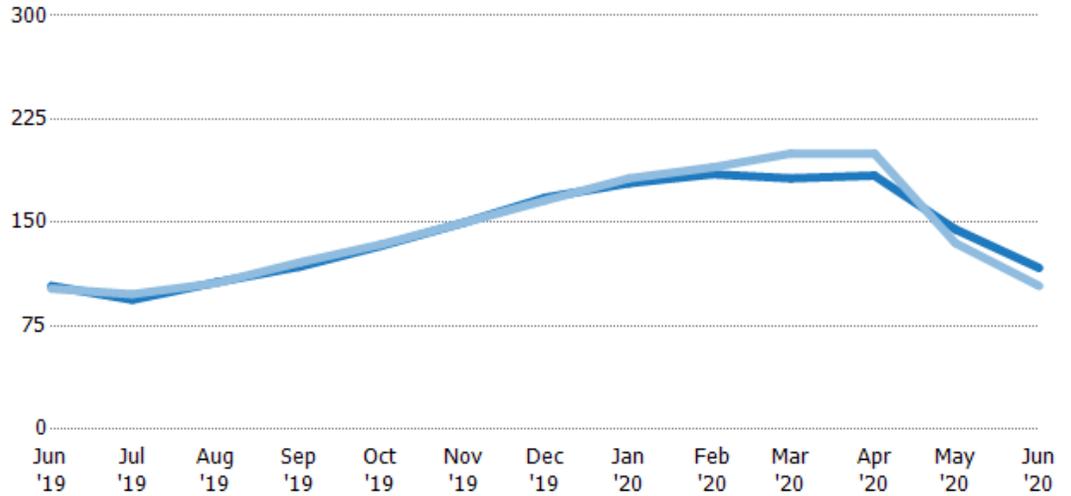
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Days	% Chg.
Jun '20	117	12.5%
Jun '19	104	2%
Jun '18	102	-1%



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	104	94	107	118	133	150	168	179	185	182	184	145	117
Prior Year	102	98	106	121	134	150	166	182	190	200	200	135	104
Percent Change from Prior Year	2%	-4%	0%	-2%	-1%	0%	1%	-2%	-3%	-9%	-8%	7%	13%

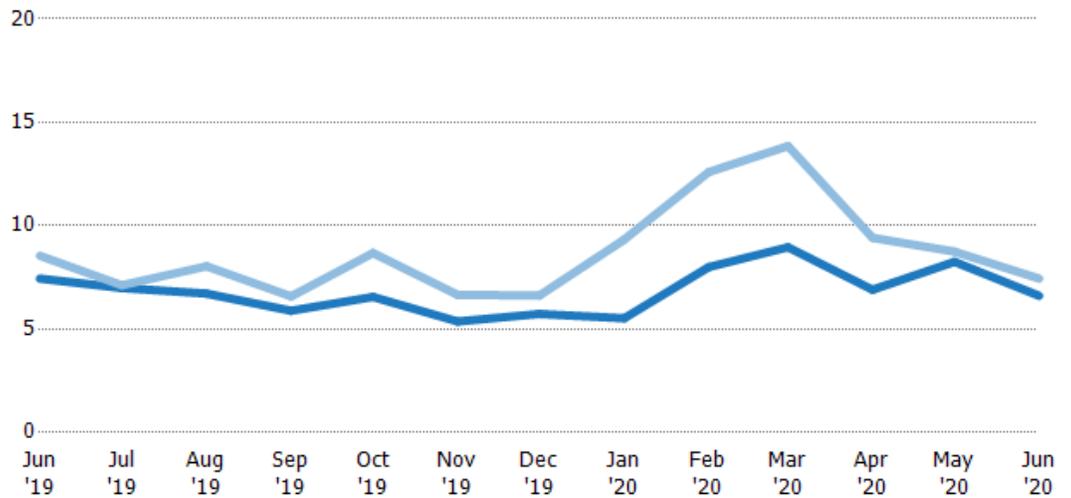
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Months	% Chg.
Jun '20	6.61	-11.2%
Jun '19	7.44	-12.9%
Jun '18	8.55	19.6%



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	7.44	6.99	6.72	5.89	6.55	5.37	5.73	5.52	8	8.96	6.9	8.25	6.61
Prior Year	8.55	7.12	8.04	6.58	8.68	6.66	6.63	9.33	12.6	13.9	9.42	8.75	7.44
Percent Change from Prior Year	-13%	-2%	-16%	-11%	-24%	-19%	-13%	-41%	-36%	-35%	-27%	-6%	-11%

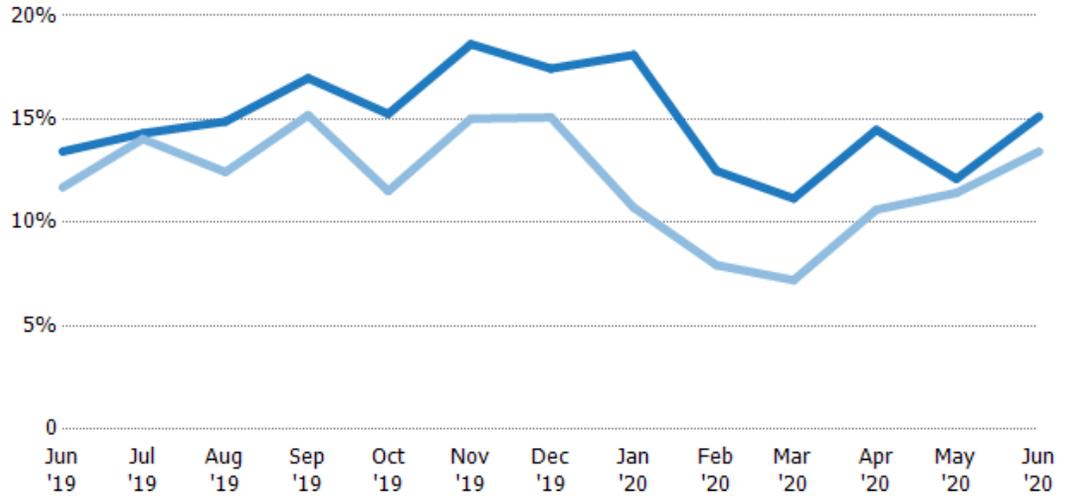
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Rate	Chg.
Jun '20	15%	-1.7%
Jun '19	13%	-1.7%
Jun '18	12%	-16.4%



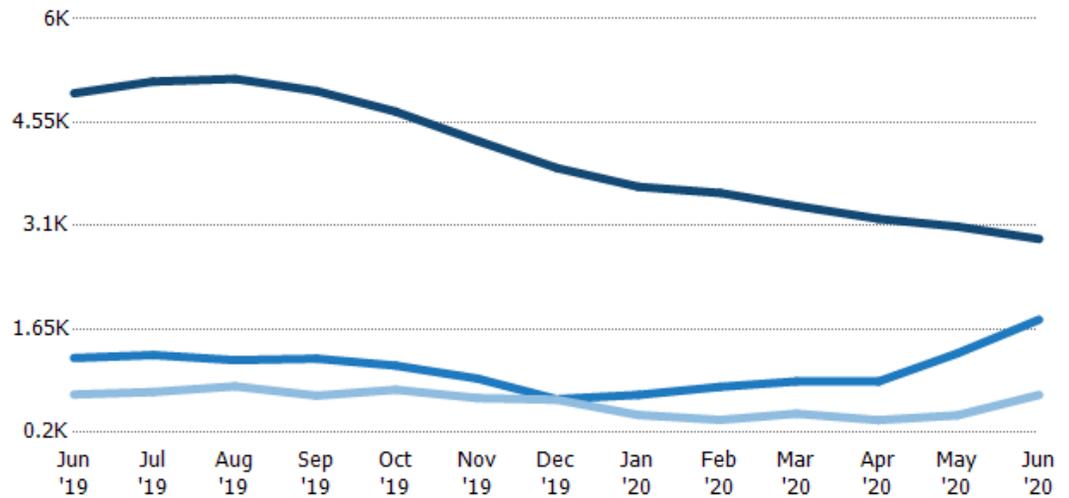
Current Year	13%	14%	15%	17%	15%	19%	17%	18%	13%	11%	14%	12%	15%
Prior Year	12%	14%	12%	15%	12%	15%	15%	11%	8%	7%	11%	11%	13%
Change from Prior Year	-2%	0%	-2%	-2%	-4%	-4%	-2%	-7%	-5%	-4%	-4%	-1%	-2%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Active	4.96K	5.12K	5.16K	4.99K	4.7K	4.29K	3.91K	3.65K	3.56K	3.38K	3.2K	3.09K	2.91K
Pending	1.25K	1.29K	1.22K	1.24K	1.14K	956	667	727	840	916	914	1.31K	1.78K
Sold	733	768	847	717	799	682	660	445	377	463	374	441	727

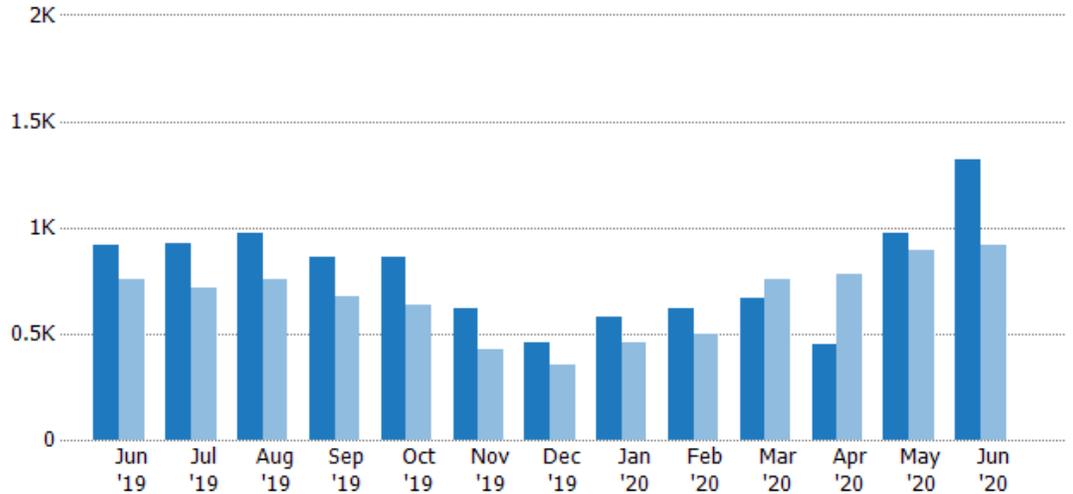
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Count	% Chg.
Jun '20	1.32K	43.2%
Jun '19	920	21.9%
Jun '18	755	2.5%



Current Year	920	928	975	858	860	615	458	578	622	666	449	972	1.32K
Prior Year	755	716	753	674	632	426	355	454	494	759	777	894	920
Percent Change from Prior Year	22%	30%	29%	27%	36%	44%	29%	27%	26%	-12%	-42%	9%	43%

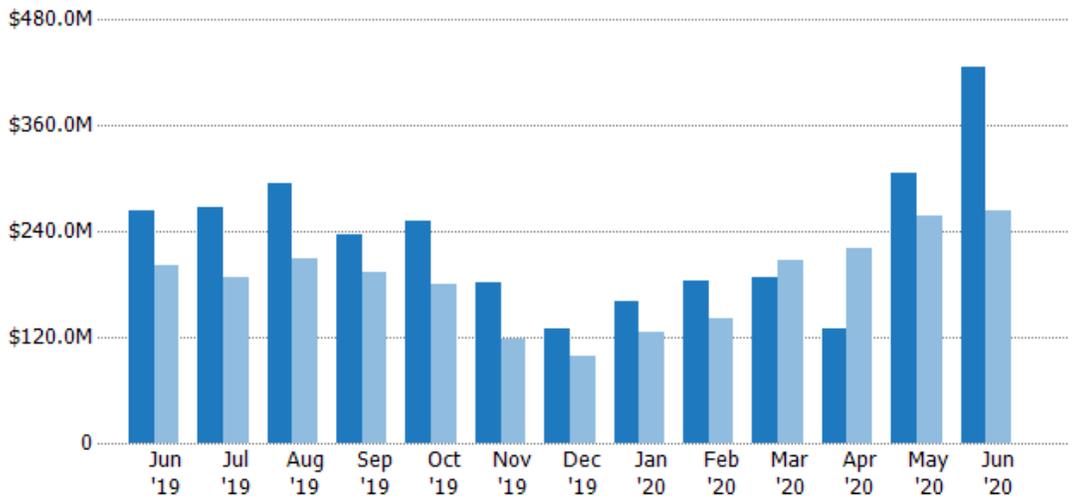
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Volume	% Chg.
Jun '20	\$427M	61.7%
Jun '19	\$264M	30.8%
Jun '18	\$202M	1.5%



Current Year	\$264M	\$267M	\$294M	\$237M	\$252M	\$181M	\$129M	\$160M	\$184M	\$188M	\$130M	\$305M	\$427M
Prior Year	\$202M	\$188M	\$209M	\$193M	\$180M	\$118M	\$97.9M	\$126M	\$141M	\$208M	\$221M	\$257M	\$264M
Percent Change from Prior Year	31%	42%	40%	23%	40%	54%	32%	27%	30%	-10%	-41%	19%	62%

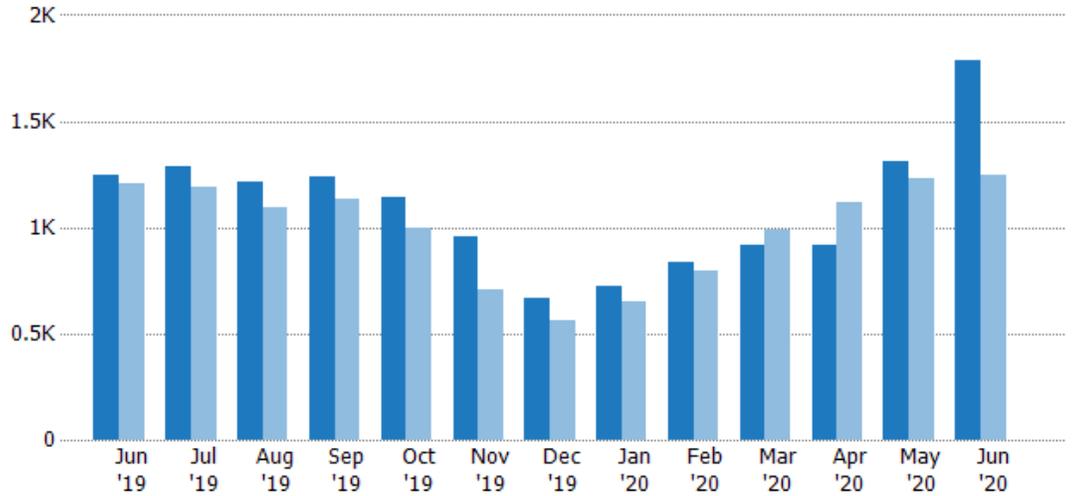
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Count	% Chg.
Jun '20	1.78K	43.1%
Jun '19	1.25K	3.4%
Jun '18	1.2K	0.5%



Current Year	1.25K	1.29K	1.22K	1.24K	1.14K	956	667	727	840	916	914	1.31K	1.78K
Prior Year	1.2K	1.19K	1.09K	1.14K	996	706	562	647	797	987	1.12K	1.23K	1.25K
Percent Change from Prior Year	3%	8%	11%	9%	14%	35%	19%	12%	5%	-7%	-18%	7%	43%

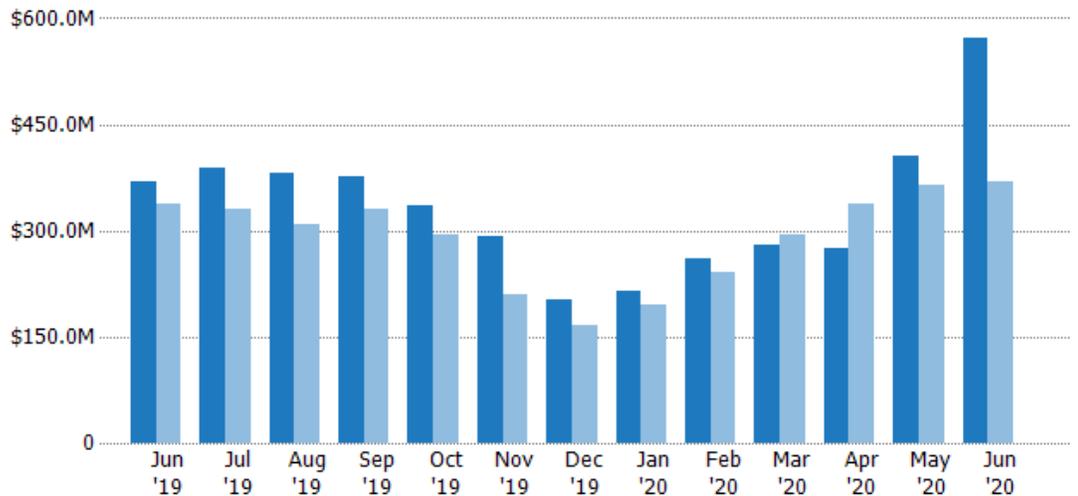
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Volume	% Chg.
Jun '20	\$572M	54.8%
Jun '19	\$369M	9.6%
Jun '18	\$337M	-1.8%



Current Year	\$369M	\$387M	\$381M	\$377M	\$337M	\$291M	\$202M	\$213M	\$260M	\$279M	\$274M	\$406M	\$572M
Prior Year	\$337M	\$330M	\$308M	\$330M	\$293M	\$209M	\$165M	\$196M	\$240M	\$295M	\$339M	\$365M	\$369M
Percent Change from Prior Year	10%	17%	24%	14%	15%	40%	22%	9%	8%	-5%	-19%	11%	55%

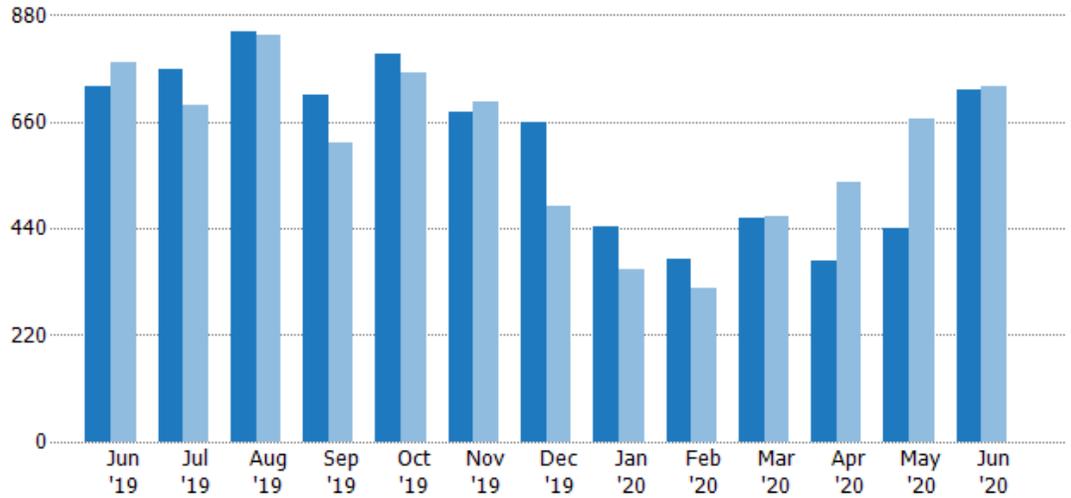
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Count	% Chg.
Jun '20	727	-0.8%
Jun '19	733	-6.5%
Jun '18	784	1.3%



Current Year	733	768	847	717	799	682	660	445	377	463	374	441	727
Prior Year	784	696	839	617	760	703	487	357	316	465	535	666	733
Percent Change from Prior Year	-7%	10%	1%	16%	5%	-3%	36%	25%	19%	0%	-30%	-34%	-1%

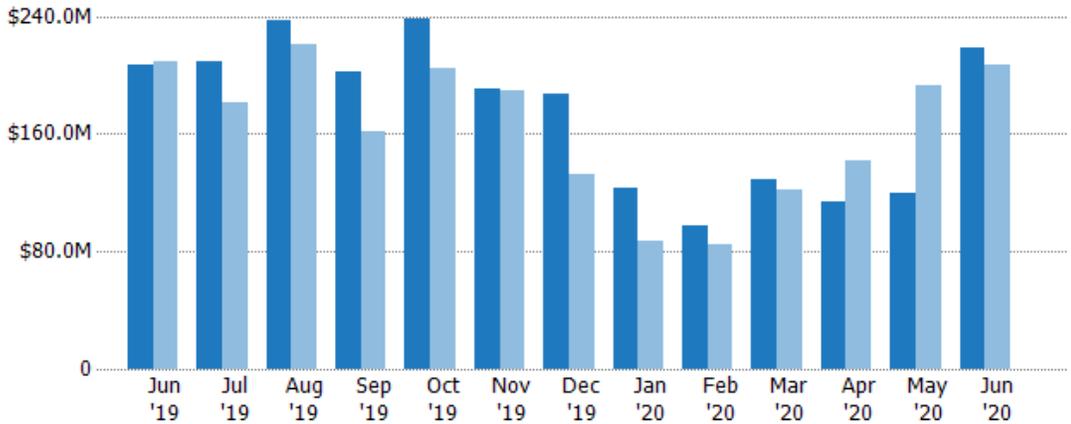
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Volume	% Chg.
Jun '20	\$219M	5.7%
Jun '19	\$207M	-1.2%
Jun '18	\$210M	-0.8%



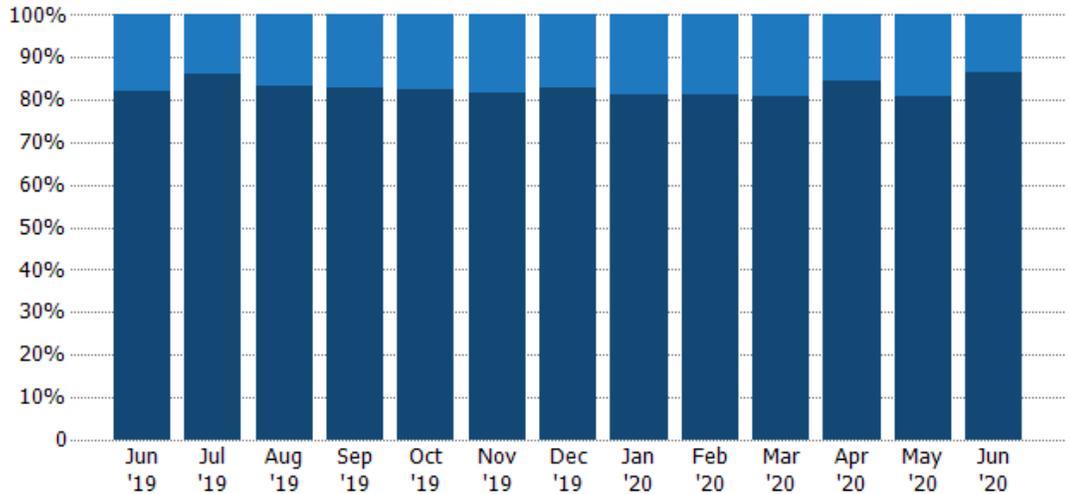
Current Year	\$207M	\$209M	\$237M	\$202M	\$238M	\$190M	\$187M	\$123M	\$97.8M	\$129M	\$114M	\$120M	\$219M
Prior Year	\$210M	\$182M	\$221M	\$161M	\$205M	\$189M	\$133M	\$87.5M	\$84.5M	\$122M	\$141M	\$193M	\$207M
Percent Change from Prior Year	-1%	15%	7%	25%	16%	1%	41%	41%	16%	6%	-20%	-38%	6%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



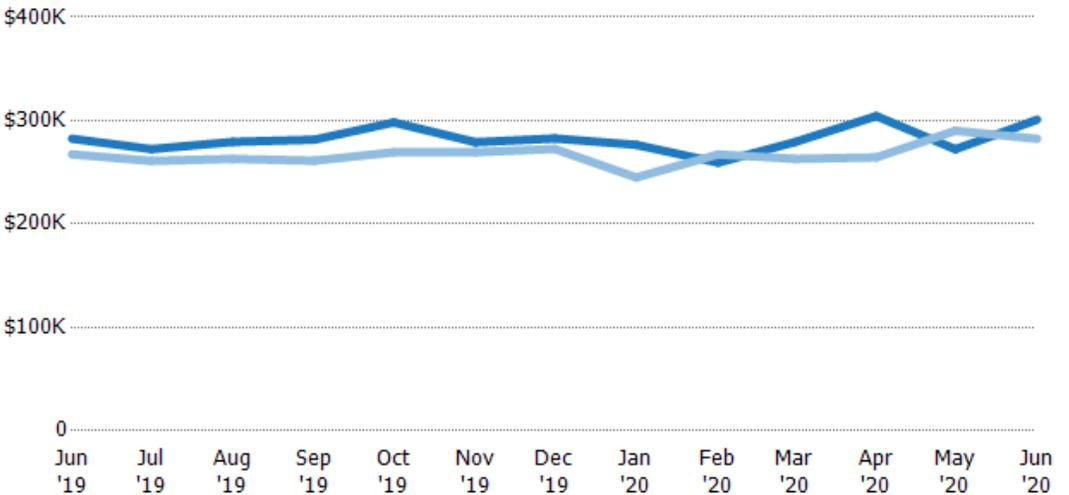
Condo/Townhouse	18%	14%	17%	17%	18%	18%	17%	19%	19%	19%	16%	19%	13%
Single Family Residence	82%	86%	83%	83%	82%	82%	83%	81%	81%	81%	84%	81%	87%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Current Year	\$282K	\$272K	\$279K	\$282K	\$298K	\$279K	\$283K	\$277K	\$259K	\$279K	\$304K	\$272K	\$301K
Prior Year	\$267K	\$261K	\$263K	\$261K	\$269K	\$269K	\$273K	\$245K	\$267K	\$263K	\$264K	\$290K	\$282K
Percent Change from Prior Year	6%	4%	6%	8%	11%	4%	4%	13%	-3%	6%	15%	-6%	7%

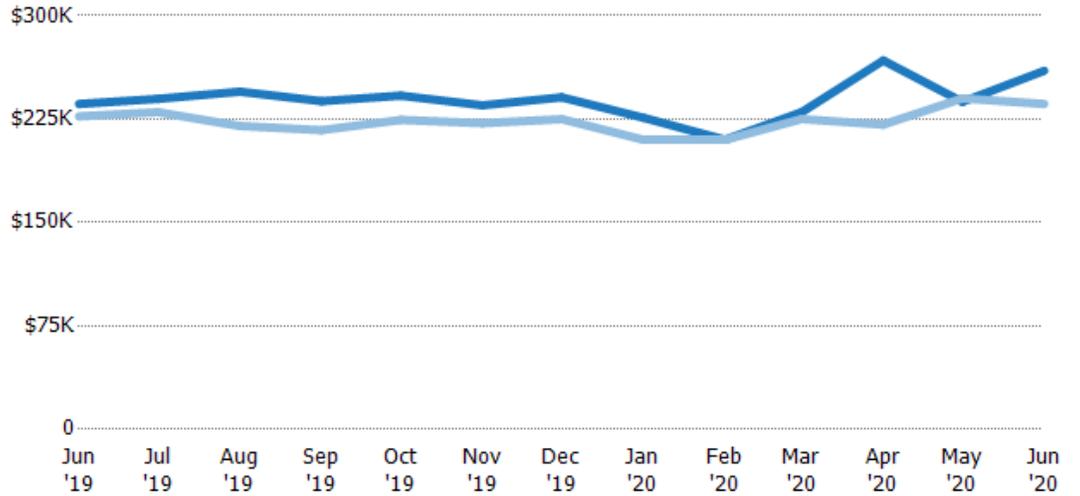
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Jun '20	\$260K	10.2%
Jun '19	\$236K	4%
Jun '18	\$227K	-3.1%



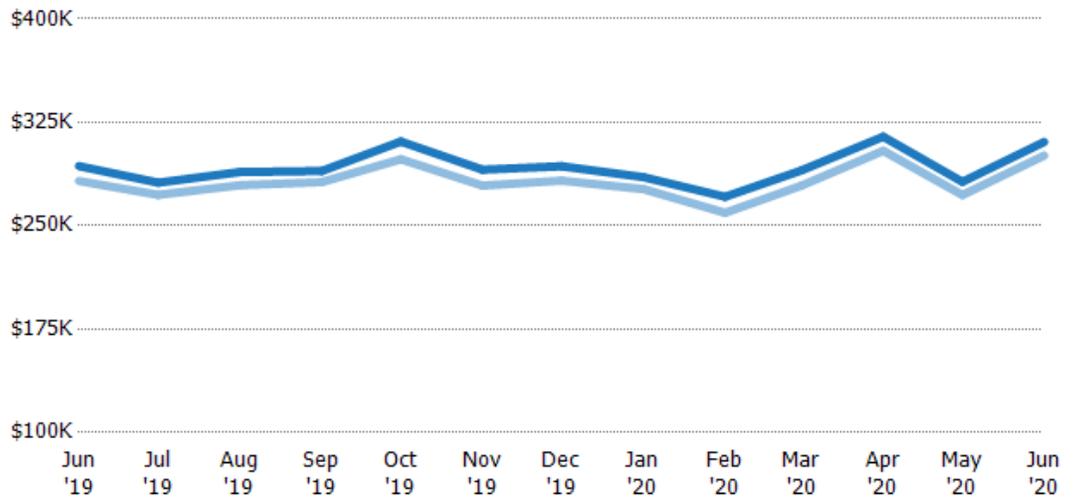
Current Year	\$236K	\$240K	\$245K	\$238K	\$242K	\$235K	\$241K	\$226K	\$210K	\$230K	\$268K	\$238K	\$260K
Prior Year	\$227K	\$230K	\$220K	\$217K	\$224K	\$222K	\$225K	\$210K	\$210K	\$225K	\$221K	\$240K	\$236K
Percent Change from Prior Year	4%	4%	11%	10%	8%	6%	7%	8%	0%	2%	21%	-1%	10%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



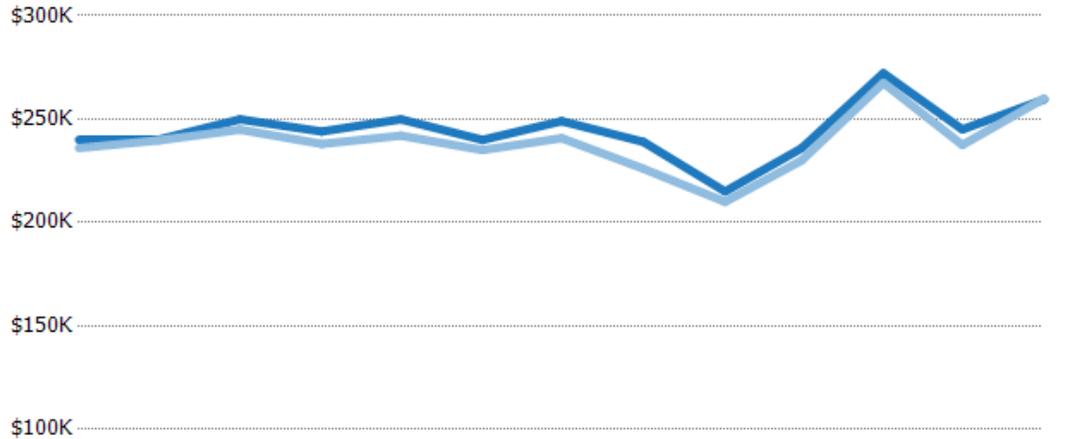
Avg List Price	\$293K	\$281K	\$289K	\$290K	\$311K	\$291K	\$293K	\$285K	\$271K	\$290K	\$315K	\$282K	\$311K
Avg Sales Price	\$282K	\$272K	\$279K	\$282K	\$298K	\$279K	\$283K	\$277K	\$259K	\$279K	\$304K	\$272K	\$301K
Avg Sales Price as a % of Avg List Price	96%	97%	97%	97%	96%	96%	96%	97%	96%	96%	97%	97%	97%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



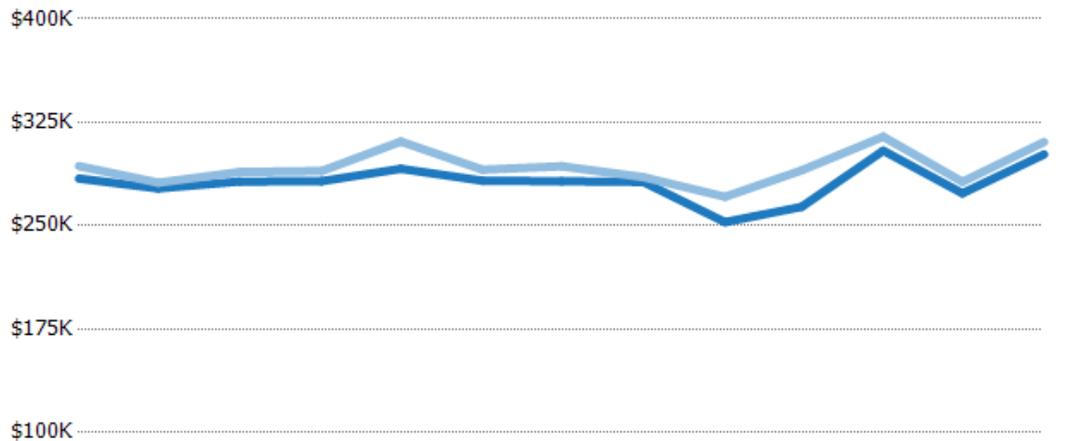
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median List Price	\$240K	\$240K	\$250K	\$244K	\$250K	\$240K	\$249K	\$239K	\$215K	\$236K	\$272K	\$245K	\$260K
Median Sales Price	\$236K	\$240K	\$245K	\$238K	\$242K	\$235K	\$241K	\$226K	\$210K	\$230K	\$268K	\$238K	\$260K
Med Sales Price as a % of Med List Price	98%	100%	98%	98%	97%	98%	97%	95%	98%	97%	98%	97%	100%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



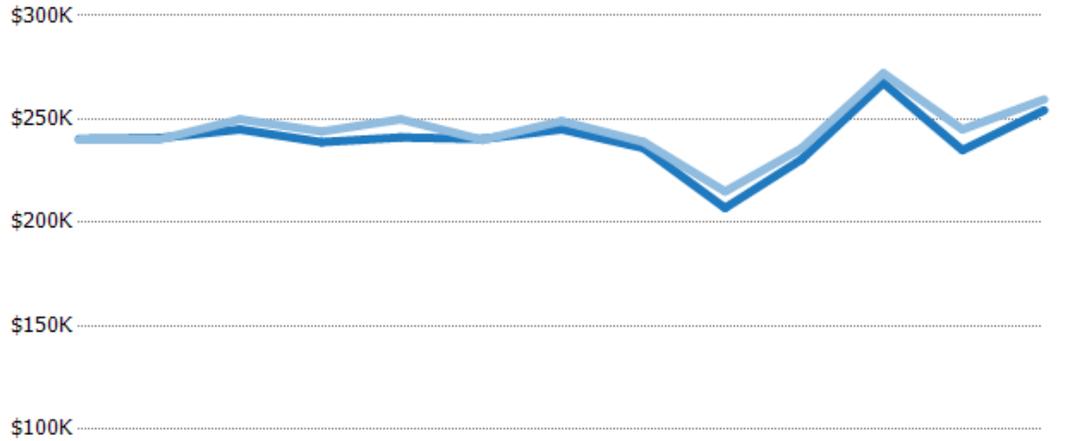
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Avg Est Value	\$284K	\$277K	\$282K	\$282K	\$291K	\$283K	\$282K	\$282K	\$253K	\$264K	\$304K	\$273K	\$302K
Avg Sales Price	\$293K	\$281K	\$289K	\$290K	\$311K	\$291K	\$293K	\$285K	\$271K	\$290K	\$315K	\$282K	\$311K
Avg Sales Price as a % of Avg Est Value	103%	102%	102%	103%	107%	103%	104%	101%	107%	110%	103%	103%	103%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median Est Value	\$240K	\$241K	\$245K	\$239K	\$241K	\$240K	\$245K	\$236K	\$207K	\$231K	\$267K	\$235K	\$254K
Median Sales Price	\$240K	\$240K	\$250K	\$244K	\$250K	\$240K	\$249K	\$239K	\$215K	\$236K	\$272K	\$245K	\$260K
Med Sales Price as a % of Med Est Value	100%	100%	102%	102%	104%	100%	102%	101%	104%	102%	102%	104%	102%

## Sales Activity by ZIP

Jun 2020

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05001	31	\$8,105,000	11	\$2,587,300	\$235,209	\$238,000	\$182	\$157	12
05031	7	\$4,127,500	3	\$1,975,000	\$658,333	\$750,000	\$194	\$197	392
05032	1	\$174,900	4	\$684,000	\$171,000	\$177,000	\$113	\$110	29
05033	5	\$1,119,000	2	\$459,000	\$229,500	\$229,500	\$79	\$79	42
05035			1	\$525,000	\$525,000	\$525,000	\$131	\$131	420
05036	2	\$695,000	3	\$760,000	\$253,333	\$225,000	\$154	\$126	297
05037	6	\$1,850,400	2	\$442,500	\$221,250	\$221,250	\$101	\$101	231
05038	4	\$789,900	1	\$103,000	\$103,000	\$103,000	\$66	\$66	27
05039	5	\$1,199,900	2	\$209,800	\$104,900	\$104,900	\$106	\$106	437
05041	1	\$249,000	1	\$229,000	\$229,000	\$229,000	\$75	\$75	158
05043	1	\$445,000	1	\$367,500	\$367,500	\$367,500	\$220	\$220	5
05045	3	\$663,500	3	\$1,105,000	\$368,333	\$329,000	\$145	\$118	21
05046	1	\$185,000	1	\$235,000	\$235,000	\$235,000	\$70	\$70	10
05048	4	\$619,800	3	\$830,000	\$276,667	\$255,000	\$162	\$152	183
05051	4	\$1,054,700	3	\$672,000	\$224,000	\$240,000	\$143	\$156	25
05053	2	\$1,269,000	1	\$470,000	\$470,000	\$470,000	\$262	\$262	135
05055	11	\$7,727,000	5	\$2,971,000	\$594,200	\$575,000	\$214	\$189	4
05056	5	\$2,143,000	3	\$950,000	\$316,667	\$270,000	\$105	\$103	228
05059	27	\$8,468,150	13	\$5,429,676	\$417,667	\$309,000	\$152	\$150	69
05060	13	\$2,714,900	5	\$798,000	\$159,600	\$150,000	\$81	\$88	124
05061	1	\$232,000	1	\$44,000	\$44,000	\$44,000	\$50	\$50	12
05067	3	\$1,480,000	1	\$210,000	\$210,000	\$210,000	\$102	\$102	107
05068	6	\$1,158,000	3	\$873,000	\$291,000	\$240,000	\$104	\$110	198
05069	1	\$109,500	1	\$131,700	\$131,700	\$131,700	\$59	\$59	10
05071	1	\$1,575,000	1	\$409,000	\$409,000	\$409,000	\$190	\$190	4
05072	2	\$689,900	1	\$480,000	\$480,000	\$480,000	\$224	\$224	243
05077	6	\$1,968,999	1	\$510,000	\$510,000	\$510,000	\$182	\$182	2
05081	3	\$438,800	2	\$337,000	\$168,500	\$168,500	\$68	\$68	183
05083	2	\$408,000	1	\$189,000	\$189,000	\$189,000	\$128	\$128	75
05088	1	\$205,000	2	\$341,800	\$170,900	\$170,900	\$185	\$185	23
05089	10	\$3,732,900	3	\$879,000	\$293,000	\$285,000	\$156	\$151	6
05091	17	\$8,687,000	11	\$6,150,600	\$559,145	\$470,000	\$203	\$186	21
05101	6	\$1,246,000	1	\$318,000	\$318,000	\$318,000	\$232	\$232	19
05143	17	\$4,658,700	1	\$270,000	\$270,000	\$270,000	\$175	\$175	338
05146	5	\$2,776,000	2	\$601,400	\$300,700	\$300,700	\$166	\$166	230
05148	7	\$1,802,899	4	\$805,750	\$201,438	\$197,250	\$117	\$118	196
05150	3	\$323,000	1	\$220,000	\$220,000	\$220,000	\$100	\$100	316
05151	5	\$1,579,295	1	\$285,000	\$285,000	\$285,000	\$331	\$331	23

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## Sales Activity by ZIP

Jun 2020

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05152	2	\$689,900	1	\$160,000	\$160,000	\$160,000	\$213	\$213	237
05155	7	\$3,599,000	3	\$1,003,000	\$334,333	\$460,000	\$154	\$124	306
05156	17	\$3,580,100	3	\$415,000	\$138,333	\$125,000	\$67	\$65	75
05158	4	\$1,038,000	3	\$542,860	\$180,953	\$187,860	\$109	\$102	18
05201	29	\$5,676,800	16	\$2,727,633	\$170,477	\$162,450	\$102	\$93	68
05250	7	\$2,537,000	6	\$2,507,000	\$417,833	\$336,500	\$134	\$144	122
05251	4	\$1,760,000	3	\$1,571,300	\$523,767	\$582,500	\$163	\$176	22
05253	4	\$1,140,900	2	\$674,000	\$337,000	\$337,000	\$121	\$121	229
05254	4	\$2,564,000	1	\$1,150,000	\$1,150,000	\$1,150,000	\$184	\$184	371
05255	13	\$7,053,900	3	\$1,329,000	\$443,000	\$510,000	\$146	\$149	61
05257	2	\$581,000	1	\$289,000	\$289,000	\$289,000	\$121	\$121	83
05261	7	\$1,406,600	2	\$378,000	\$189,000	\$189,000	\$111	\$111	88
05262	9	\$2,478,500	3	\$889,000	\$296,333	\$280,000	\$147	\$152	5
05301	36	\$9,840,000	13	\$2,532,500	\$194,808	\$184,000	\$112	\$119	42
05340	16	\$6,525,300	10	\$4,561,500	\$456,150	\$337,500	\$182	\$176	170
05342			3	\$515,000	\$171,667	\$169,000	\$93	\$104	7
05343	9	\$2,690,000	1	\$490,000	\$490,000	\$490,000	\$158	\$158	952
05345	5	\$1,295,400	5	\$1,029,050	\$205,810	\$211,000	\$203	\$130	8
05346	7	\$2,974,000	1	\$160,000	\$160,000	\$160,000	\$102	\$102	141
05350	3	\$494,800	1	\$66,500	\$66,500	\$66,500	\$68	\$68	213
05352	2	\$717,360	1	\$135,000	\$135,000	\$135,000	\$73	\$73	280
05353	4	\$984,000	3	\$899,000	\$299,667	\$340,000	\$148	\$162	26
05354	5	\$1,022,000	4	\$962,000	\$240,500	\$236,500	\$144	\$132	126
05355	5	\$901,000	1	\$38,000	\$38,000	\$38,000	\$28	\$28	7
05356	27	\$7,207,400	7	\$1,173,101	\$167,586	\$138,601	\$125	\$128	130
05359	2	\$700,000	3	\$588,500	\$196,167	\$160,000	\$132	\$138	7
05360	5	\$2,657,000	1	\$135,000	\$135,000	\$135,000	\$114	\$114	140
05361	1	\$195,000	1	\$234,980	\$234,980	\$234,980	\$161	\$161	118
05363	20	\$6,985,600	5	\$2,060,000	\$412,000	\$185,000	\$151	\$129	140
05401	21	\$7,616,199	13	\$4,415,500	\$339,654	\$315,000	\$261	\$227	5
05403	75	\$31,926,587	32	\$13,538,663	\$423,083	\$402,500	\$197	\$183	6
05404	9	\$2,647,400	4	\$1,284,900	\$321,225	\$329,950	\$178	\$158	3
05408	25	\$9,722,800	7	\$2,174,900	\$310,700	\$335,000	\$207	\$193	9
05440	6	\$1,671,700	2	\$512,000	\$256,000	\$256,000	\$243	\$243	70
05441	1	\$292,000	1	\$367,200	\$367,200	\$367,200	\$134	\$134	376
05443	18	\$5,039,500	1	\$275,000	\$275,000	\$275,000	\$111	\$111	174
05444	4	\$856,900	3	\$692,400	\$230,800	\$236,900	\$106	\$107	50

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## Sales Activity by ZIP

Jun 2020

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05445	13	\$8,741,600	6	\$5,160,000	\$860,000	\$882,500	\$240	\$228	11
05446	47	\$18,729,646	22	\$9,035,343	\$410,697	\$416,044	\$192	\$184	11
05450	12	\$2,719,600	4	\$713,900	\$178,475	\$184,450	\$124	\$115	52
05452	47	\$16,225,089	27	\$8,528,500	\$315,870	\$335,000	\$173	\$169	6
05454	24	\$7,020,000	8	\$2,329,450	\$291,181	\$293,275	\$144	\$142	4
05456	6	\$2,178,900	6	\$1,867,740	\$311,290	\$308,870	\$139	\$127	47
05457	1	\$299,000	4	\$614,500	\$153,625	\$123,500	\$120	\$121	149
05458	7	\$2,105,500	1	\$265,000	\$265,000	\$265,000	\$111	\$111	3
05459	6	\$1,320,800	5	\$1,174,000	\$234,800	\$239,000	\$137	\$116	59
05460	3	\$672,000	1	\$220,000	\$220,000	\$220,000	\$140	\$140	6
05461	7	\$2,993,500	4	\$1,918,400	\$479,600	\$444,750	\$188	\$190	6
05462	3	\$1,002,400	3	\$619,900	\$206,633	\$199,900	\$133	\$108	10
05463	6	\$2,311,700	1	\$236,000	\$236,000	\$236,000	\$81	\$81	278
05464	11	\$2,479,500	5	\$1,256,500	\$251,300	\$288,000	\$122	\$135	135
05465	16	\$6,338,638	4	\$1,429,835	\$357,459	\$372,000	\$153	\$149	123
05468	30	\$9,058,225	19	\$5,391,700	\$283,774	\$269,900	\$178	\$183	20
05469	7	\$2,167,400	1	\$350,000	\$350,000	\$350,000	\$171	\$171	44
05471	5	\$1,092,800	2	\$633,000	\$316,500	\$316,500	\$105	\$105	174
05472	4	\$1,638,900	1	\$250,000	\$250,000	\$250,000	\$116	\$116	145
05474	12	\$5,059,300	6	\$1,922,000	\$320,333	\$302,500	\$234	\$217	66
05476	7	\$977,660	4	\$333,505	\$83,376	\$30,503	\$31	\$21	143
05477	9	\$3,109,500	7	\$2,442,400	\$348,914	\$323,000	\$157	\$170	6
05478	49	\$11,814,864	18	\$5,070,860	\$281,714	\$270,680	\$144	\$144	45
05482	23	\$14,440,250	11	\$8,043,500	\$731,227	\$652,000	\$198	\$169	25
05483	2	\$345,304	3	\$894,900	\$298,300	\$263,000	\$128	\$140	89
05486	4	\$2,320,000	2	\$643,000	\$321,500	\$321,500	\$305	\$305	27
05487	5	\$1,498,100	1	\$283,000	\$283,000	\$283,000	\$169	\$169	38
05488	26	\$6,195,100	10	\$2,728,900	\$272,890	\$291,500	\$148	\$154	71
05489	9	\$3,474,900	3	\$1,199,900	\$399,967	\$380,000	\$187	\$192	9
05491	10	\$3,359,962	6	\$1,950,650	\$325,108	\$296,750	\$174	\$171	22
05494	8	\$3,856,850	4	\$993,000	\$248,250	\$276,500	\$146	\$166	44
05495	26	\$10,749,515	10	\$3,791,000	\$379,100	\$355,000	\$190	\$207	11
05602	28	\$8,984,100	4	\$1,507,000	\$376,750	\$412,000	\$177	\$185	6
05633			1	\$309,672	\$309,672	\$309,672	\$110	\$110	52
05641	46	\$10,225,650	24	\$4,734,233	\$197,260	\$183,500	\$109	\$115	62
05647	2	\$533,000	4	\$1,462,000	\$365,500	\$211,000	\$178	\$155	182
05651	3	\$1,314,000	3	\$1,230,700	\$410,233	\$428,000	\$156	\$161	16

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## Sales Activity by ZIP

Jun 2020

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05654	2	\$419,900	1	\$67,000	\$67,000	\$67,000	\$64	\$64	12
05655	5	\$1,653,000	1	\$220,000	\$220,000	\$220,000	\$113	\$113	87
05656	5	\$968,900	3	\$613,500	\$204,500	\$205,000	\$180	\$169	51
05657	2	\$794,000	1	\$307,500	\$307,500	\$307,500	\$111	\$111	312
05658	2	\$667,000	3	\$581,000	\$193,667	\$186,000	\$107	\$102	106
05660	1	\$349,000	2	\$539,000	\$269,500	\$269,500	\$181	\$181	22
05661	9	\$2,584,000	4	\$1,115,600	\$278,900	\$287,000	\$167	\$170	308
05663	12	\$2,656,300	11	\$2,547,500	\$231,591	\$238,500	\$119	\$127	165
05667	4	\$1,333,900	3	\$908,000	\$302,667	\$296,000	\$151	\$124	9
05672	24	\$20,294,500	9	\$6,631,750	\$736,861	\$485,000	\$300	\$306	15
05673	11	\$6,420,900	6	\$1,586,500	\$264,417	\$247,500	\$169	\$135	143
05674	19	\$5,823,300	1	\$210,000	\$210,000	\$210,000	\$134	\$134	96
05676	15	\$5,213,800	3	\$1,071,000	\$357,000	\$310,000	\$175	\$162	20
05677	8	\$3,607,000	2	\$987,900	\$493,950	\$493,950	\$163	\$163	148
05679	5	\$767,300	3	\$761,400	\$253,800	\$300,000	\$116	\$103	156
05680	5	\$1,226,900	2	\$529,500	\$264,750	\$264,750	\$156	\$156	98
05681	3	\$967,000	1	\$370,000	\$370,000	\$370,000	\$309	\$309	688
05682	1	\$295,000	2	\$324,500	\$162,250	\$162,250	\$159	\$159	66
05701	46	\$10,613,000	26	\$4,182,001	\$160,846	\$156,000	\$91	\$99	69
05733	18	\$4,042,298	8	\$1,547,500	\$193,438	\$161,250	\$116	\$122	104
05734	5	\$1,156,652	1	\$380,000	\$380,000	\$380,000	\$123	\$123	8
05735	18	\$4,849,900	2	\$324,900	\$162,450	\$162,450	\$267	\$267	188
05738	4	\$2,022,400	4	\$664,500	\$166,125	\$166,250	\$96	\$86	60
05739	3	\$1,027,900	3	\$466,600	\$155,533	\$149,900	\$116	\$128	11
05742	1	\$319,000	2	\$690,000	\$345,000	\$345,000	\$100	\$100	130
05743	1	\$86,000	2	\$320,000	\$160,000	\$160,000	\$57	\$57	222
05751	12	\$3,465,000	1	\$132,000	\$132,000	\$132,000	\$188	\$188	3
05753	19	\$7,303,200	11	\$3,196,000	\$290,545	\$238,000	\$170	\$165	50
05758	6	\$1,241,000	1	\$297,000	\$297,000	\$297,000	\$159	\$159	294
05759	3	\$1,017,900	1	\$395,000	\$395,000	\$395,000	\$136	\$136	159
05760	1	\$69,900	2	\$485,000	\$242,500	\$242,500	\$115	\$115	367
05762	3	\$1,008,000	1	\$190,000	\$190,000	\$190,000	\$125	\$125	421
05763	3	\$558,000	1	\$225,000	\$225,000	\$225,000	\$123	\$123	609
05764	13	\$3,424,700	1	\$165,000	\$165,000	\$165,000	\$122	\$122	6
05765	5	\$782,300	1	\$167,000	\$167,000	\$167,000	\$107	\$107	48
05767	3	\$713,000	1	\$97,000	\$97,000	\$97,000	\$48	\$48	350
05769	1	\$250,000	1	\$175,000	\$175,000	\$175,000	\$194	\$194	93

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## Sales Activity by ZIP

Jun 2020

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05770	5	\$1,862,800	2	\$525,000	\$262,500	\$262,500	\$161	\$161	239
05772	2	\$269,000	1	\$227,000	\$227,000	\$227,000	\$102	\$102	80
05773	5	\$1,024,900	5	\$1,505,000	\$301,000	\$235,000	\$106	\$83	342
05775	1	\$169,000	2	\$262,750	\$131,375	\$131,375	\$89	\$89	188
05777	3	\$524,500	1	\$147,000	\$147,000	\$147,000	\$107	\$107	195
05819	21	\$3,928,650	4	\$511,500	\$127,875	\$104,250	\$86	\$83	82
05820	4	\$514,900	1	\$236,000	\$236,000	\$236,000	\$98	\$98	654
05821	13	\$2,660,000	2	\$330,000	\$165,000	\$165,000	\$89	\$89	11
05822	4	\$1,264,500	5	\$1,644,500	\$328,900	\$159,000	\$100	\$97	40
05823			1	\$183,000	\$183,000	\$183,000	\$77	\$77	49
05824	4	\$592,500	1	\$189,000	\$189,000	\$189,000	\$129	\$129	6
05825	1	\$209,000	1	\$190,000	\$190,000	\$190,000	\$48	\$48	701
05826	3	\$755,000	2	\$410,000	\$205,000	\$205,000	\$154	\$154	139
05828	10	\$2,242,500	3	\$665,000	\$221,667	\$295,000	\$90	\$100	286
05829	11	\$2,646,200	4	\$875,000	\$218,750	\$229,500	\$123	\$131	3
05830	2	\$346,000	3	\$668,000	\$222,667	\$168,000	\$120	\$130	42
05832	2	\$1,073,000	3	\$1,206,500	\$402,167	\$525,000	\$140	\$146	151
05842	2	\$330,000	1	\$96,000	\$96,000	\$96,000	\$105	\$105	4
05843	6	\$1,087,300	1	\$165,000	\$165,000	\$165,000	\$106	\$106	16
05846	3	\$541,400	1	\$42,000	\$42,000	\$42,000	\$28	\$28	189
05851	13	\$3,910,200	6	\$852,000	\$142,000	\$148,000	\$92	\$92	200
05853			3	\$819,000	\$273,000	\$224,000	\$112	\$106	20
05855	22	\$4,562,120	7	\$1,312,000	\$187,429	\$207,000	\$82	\$83	232
05857	6	\$1,290,400	5	\$835,500	\$167,100	\$179,000	\$170	\$143	10
05859	7	\$1,682,400	1	\$269,900	\$269,900	\$269,900	\$122	\$122	37
05862	8	\$2,115,900	2	\$484,400	\$242,200	\$242,200	\$139	\$139	29
05866	4	\$642,800	1	\$409,000	\$409,000	\$409,000	\$151	\$151	517
05867			3	\$395,500	\$131,833	\$120,000	\$96	\$92	181
05873	5	\$1,896,800	1	\$370,500	\$370,500	\$370,500	\$137	\$137	363
05874	2	\$328,900	1	\$47,150	\$47,150	\$47,150	\$39	\$39	28
05903			1	\$33,000	\$33,000	\$33,000	\$22	\$22	175
05905	7	\$1,110,300	1	\$245,000	\$245,000	\$245,000	\$405	\$405	23
05906	5	\$921,800	1	\$46,000	\$46,000	\$46,000	\$67	\$67	697
Other	4	\$1,173,899	1	\$189,000	\$189,000	\$189,000	\$108	\$108	6

## Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

### Report Details

**Report Name:** Vermont June 2020 Indicators Report

**Run Date:** 07/27/2020

**Scheduled:** No

**Report Date Range:** From 6/2019 To: 6/2020

### Information Included

- Include Cover Sheet
- Include Key Metric Summary \*
- Include Metrics By
- Averages
- Medians
- Include Appendix

\* The Key Metrics Table's YTD median calculations are calculated using a weighted average of the median values for each month that is included.

### MLS Filter

**MLS:** All

### Listing Filters

**Property Types:** Condo/Townhouse/Apt    Single Family Residence

**Sales Types:** All

**Price Range:** None

### Location Filters

**State:** Vermont

**County:** All

**ZIP Code:** All

### Listing Activity Charts

- New Listings
- Active Listings
- Avg/Med Listing Price
- Avg/Med Listing Price per Sq Ft
- Avg/Med Listing Price vs Est Value
- Median Days in RPR
- Months of Inventory
- Absorption Rate

### Sales Activity Charts

- Active/Pending/Sold
- New Pending Sales
- Pending Sales
- Closed Sales
- Avg/Med Sales Price
- Avg/Med Sales Price per Sq Ft
- Avg/Med Sales Price vs Listing Price
- Avg/Med Sales Price vs Est Value

### Distressed Charts

- Distressed Listings
- Distressed Sales

### Data Tables Using 6/2020 data

- Listing Activity by ZIP
- Listing Activity by Metro Area
- Sales Activity by ZIP
- Sales Activity by Metro Area