

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2020	Jun 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	11	15	-26.7%	51	46	+10.9%
New Listing Volume	\$2,520,900	\$3,997,400	-36.9%	\$13,162,800	\$12,056,100	+9.2%
Active Listing Count	33	55	-40%	N/A	N/A	
Active Listing Volume	\$11,578,700	\$13,961,400	-17.1%	N/A	N/A	
Average Listing Price	\$350,870	\$253,844	+38.2%	\$292,622	\$250,410	+16.9%
Median Listing Price	\$239,900	\$209,000	+14.8%	\$211,287	\$219,550	-3.8%
Median Days in RPR	104	82	+26.8%	149.69	214.64	-30.3%
Months of Inventory	8.3	13.8	-40%	9.9	8.4	+17.3%
Absorption Rate	12.12%	7.27%	+4.8%	10.14%	11.89%	-1.7%
Sales Activity Charts Metrics						
New Pending Sales Count	10	8	+25%	47	33	+42.4%
New Pending Sales Volume	\$2,159,900	\$1,928,400	+12%	\$9,060,900	\$6,817,100	+32.9%
Pending Sales Count	19	12	+58.3%	N/A	N/A	
Pending Sales Volume	\$3,985,800	\$2,706,900	+47.2%	N/A	N/A	
Closed Sales Count	8	5	+60%	27	22	+22.7%
Closed Sales Volume	\$1,174,000	\$968,000	+21.3%	\$4,472,122	\$4,764,600	-6.1%
Average Sales Price	\$146,750	\$193,600	-24.2%	\$165,634	\$216,573	-23.5%
Median Sales Price	\$134,500	\$171,000	-21.3%	\$163,520	\$194,150	-15.8%

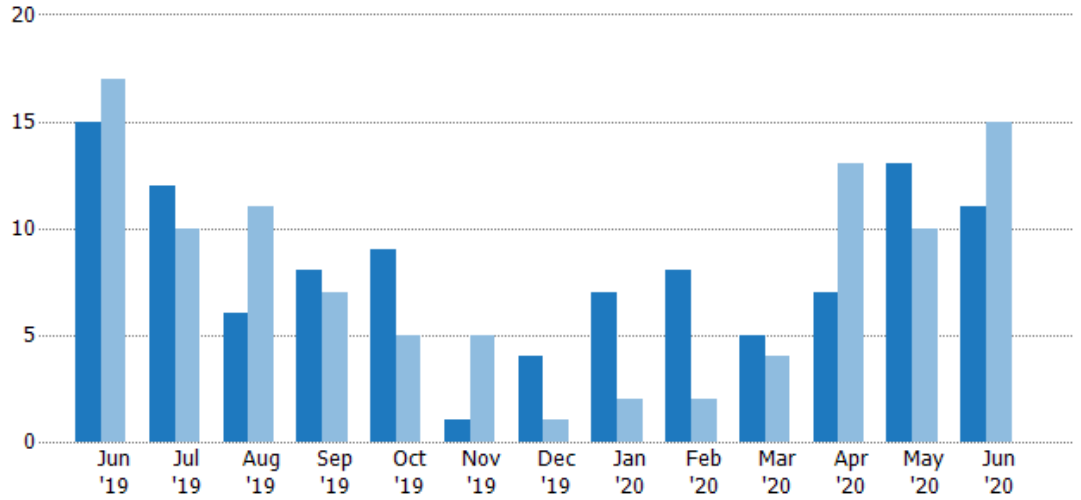
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Jun '20	11	-26.7%
Jun '19	15	-11.8%
Jun '18	17	-29.4%



Current Year	15	12	6	8	9	1	4	7	8	5	7	13	11
Prior Year	17	10	11	7	5	5	1	2	2	4	13	10	15
Percent Change from Prior Year	-12%	20%	-45%	14%	80%	-80%	300%	250%	300%	25%	-46%	30%	-27%

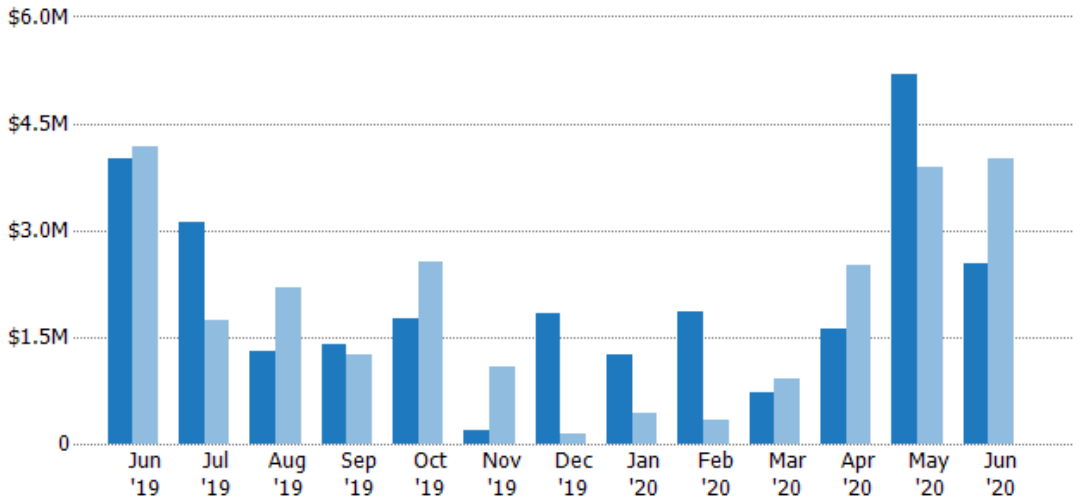
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Jun '20	\$2.52M	-36.9%
Jun '19	\$4M	-4.3%
Jun '18	\$4.18M	-4.7%



Current Year	\$4M	\$3.11M	\$1.29M	\$1.39M	\$1.77M	\$190K	\$1.84M	\$1.24M	\$1.85M	\$724K	\$1.63M	\$5.2M	\$2.52M
Prior Year	\$4.18M	\$1.75M	\$2.2M	\$1.26M	\$2.56M	\$1.08M	\$145K	\$434K	\$333K	\$911K	\$2.5M	\$3.88M	\$4M
Percent Change from Prior Year	-4%	78%	-41%	10%	-31%	-82%	1,172%	186%	457%	-20%	-35%	34%	-37%

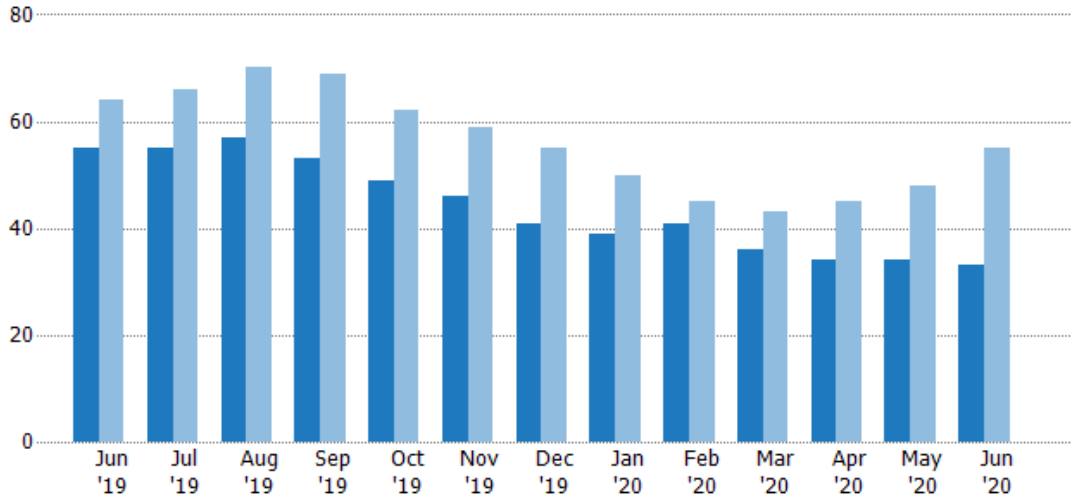
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Jun '20	33	-40%
Jun '19	55	-14.1%
Jun '18	64	0%



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	55	55	57	53	49	46	41	39	41	36	34	34	33
Prior Year	64	66	70	69	62	59	55	50	45	43	45	48	55
Percent Change from Prior Year	-14%	-17%	-19%	-23%	-21%	-22%	-25%	-22%	-9%	-16%	-24%	-29%	-40%

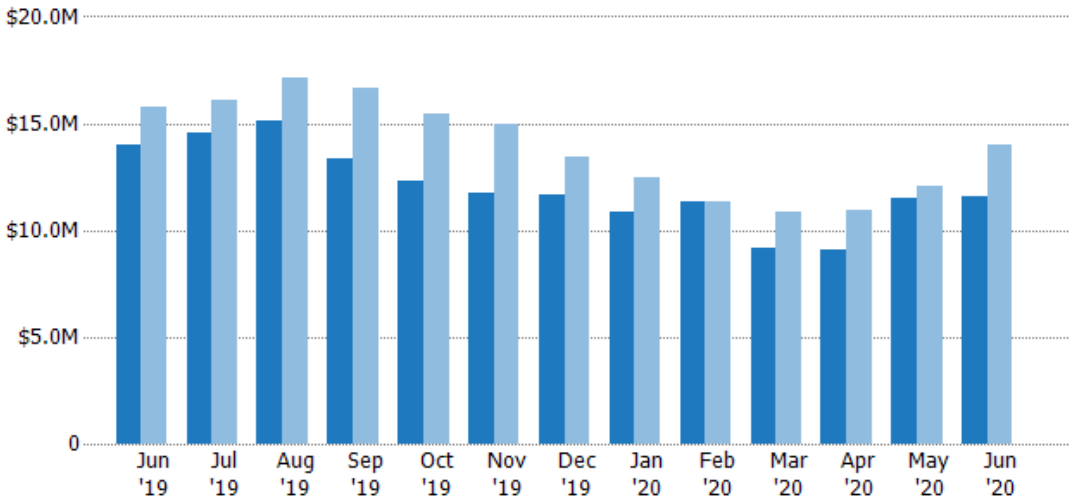
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Jun '20	\$11.6M	-17.1%
Jun '19	\$14M	-11.5%
Jun '18	\$15.8M	9.4%



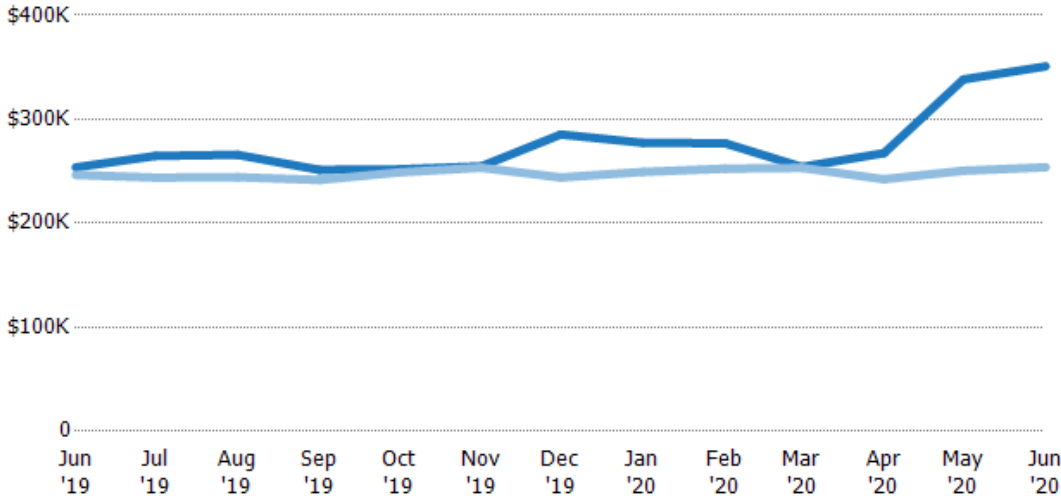
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	\$14M	\$14.6M	\$15.2M	\$13.3M	\$12.3M	\$11.7M	\$11.7M	\$10.8M	\$11.4M	\$9.15M	\$9.09M	\$11.5M	\$11.6M
Prior Year	\$15.8M	\$16.1M	\$17.1M	\$16.7M	\$15.4M	\$15M	\$13.4M	\$12.5M	\$11.4M	\$10.9M	\$10.9M	\$12M	\$14M
Percent Change from Prior Year	-12%	-10%	-11%	-20%	-20%	-22%	-13%	-13%	0%	-16%	-17%	-4%	-17%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061
 Property Type: Condo/Townhouse/Apt, Single Family Residence



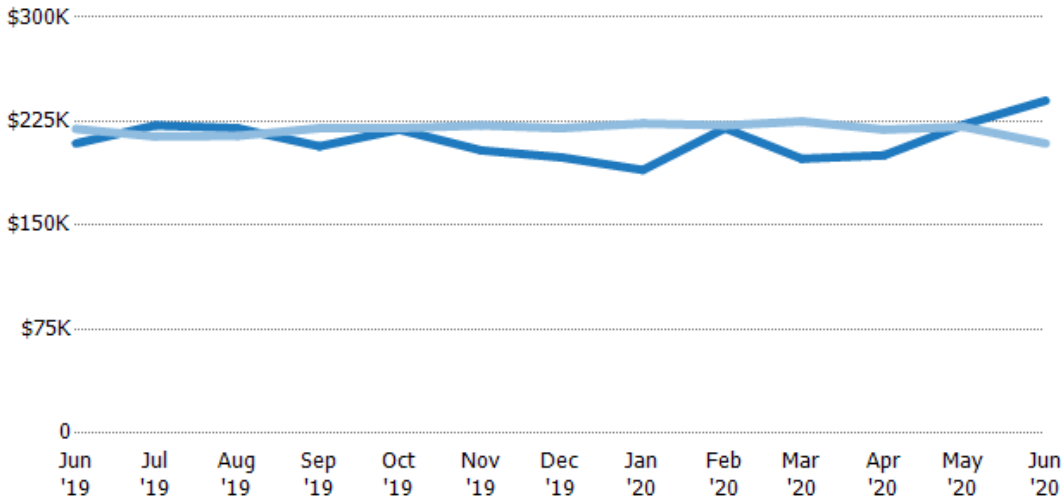
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	\$254K	\$265K	\$266K	\$251K	\$252K	\$255K	\$285K	\$277K	\$277K	\$254K	\$267K	\$338K	\$351K
Prior Year	\$247K	\$244K	\$244K	\$242K	\$249K	\$253K	\$244K	\$249K	\$253K	\$253K	\$242K	\$251K	\$254K
Percent Change from Prior Year	3%	9%	9%	4%	1%	1%	17%	11%	10%	0%	10%	35%	38%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061
 Property Type: Condo/Townhouse/Apt, Single Family Residence



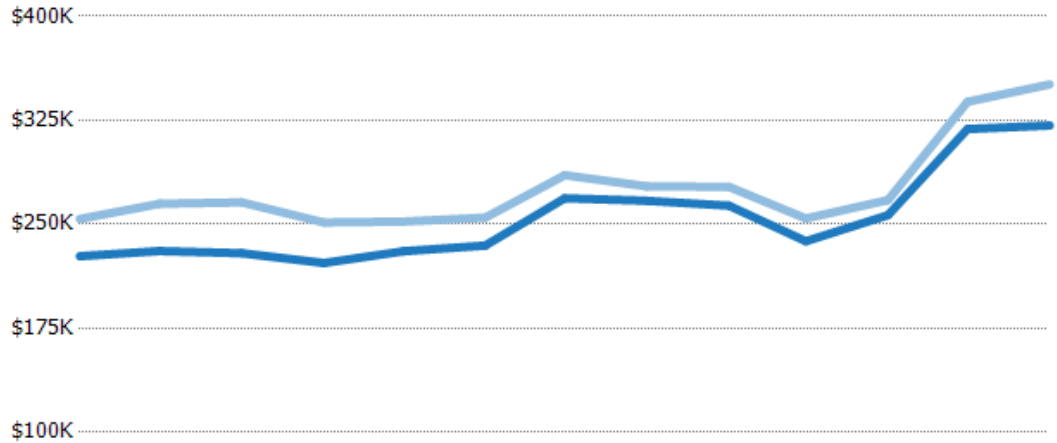
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	\$209K	\$222K	\$220K	\$207K	\$219K	\$204K	\$199K	\$190K	\$220K	\$198K	\$200K	\$223K	\$240K
Prior Year	\$219K	\$214K	\$215K	\$220K	\$220K	\$222K	\$220K	\$223K	\$222K	\$225K	\$219K	\$221K	\$209K
Percent Change from Prior Year	-5%	4%	3%	-6%	0%	-8%	-10%	-15%	-1%	-12%	-8%	1%	15%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



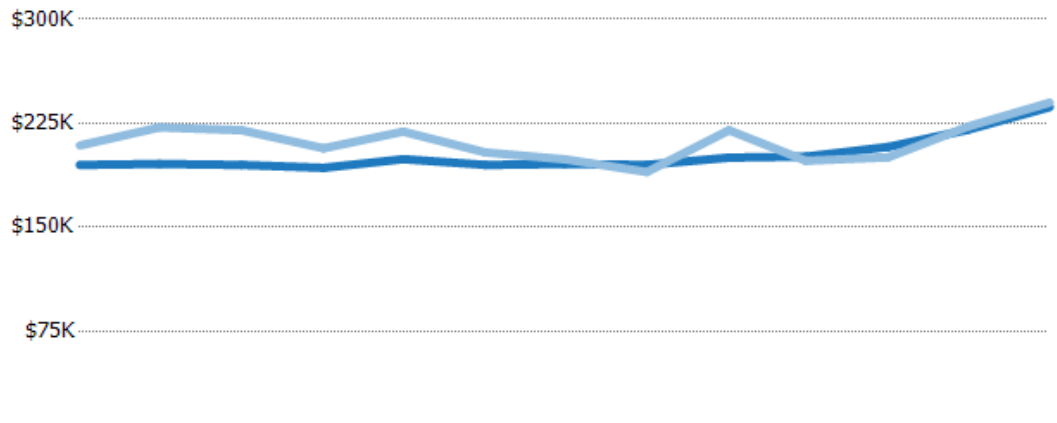
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Avg Est Value	\$227K	\$231K	\$229K	\$222K	\$231K	\$235K	\$269K	\$267K	\$263K	\$238K	\$257K	\$319K	\$321K
Avg Listing Price	\$254K	\$265K	\$266K	\$251K	\$252K	\$255K	\$285K	\$277K	\$277K	\$254K	\$267K	\$338K	\$351K
Avg Listing Price as a % of Avg Est Value	112%	115%	116%	113%	109%	109%	106%	104%	105%	107%	104%	106%	109%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median Est Value	\$195K	\$196K	\$195K	\$193K	\$199K	\$195K	\$196K	\$195K	\$200K	\$201K	\$208K	\$220K	\$237K
Median Listing Price	\$209K	\$222K	\$220K	\$207K	\$219K	\$204K	\$199K	\$190K	\$220K	\$198K	\$200K	\$223K	\$240K
Med Listing Price as a % of Med Est Value	107%	113%	113%	107%	110%	105%	102%	97%	110%	98%	96%	101%	101%

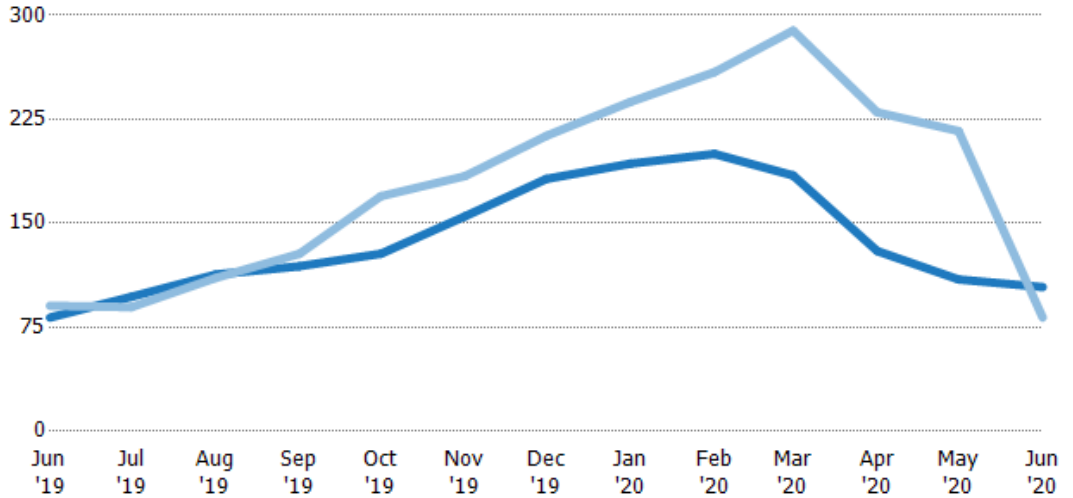
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Days	% Chg.
Jun '20	104	26.8%
Jun '19	82	-9.4%
Jun '18	90.5	-11%



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	82	97	113	119	128	155	182	193	200	185	130	110	104
Prior Year	90.5	89.5	111	128	170	184	213	238	259	289	230	217	82
Percent Change from Prior Year	-9%	8%	2%	-7%	-24%	-16%	-15%	-19%	-23%	-36%	-43%	-49%	27%

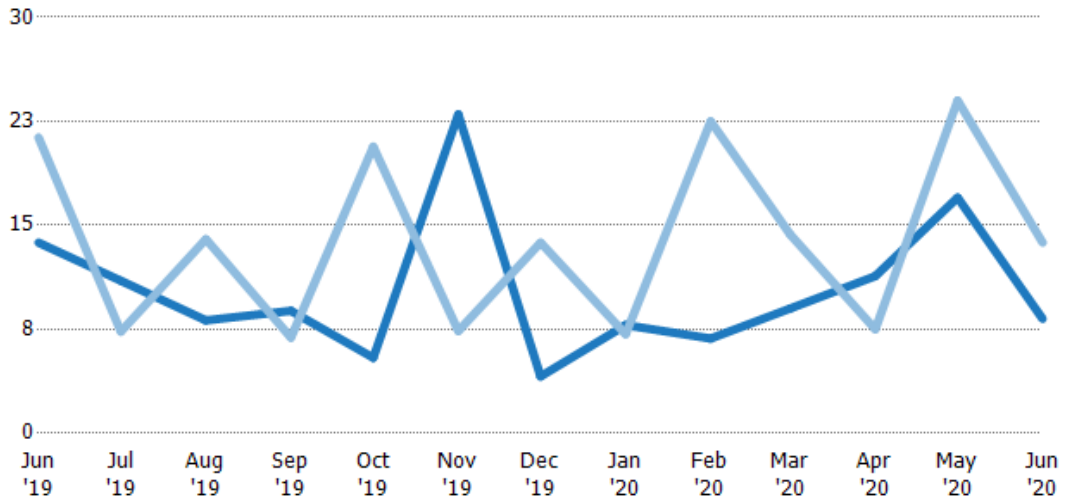
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Months	% Chg.
Jun '20	8.25	-40%
Jun '19	13.8	-35.5%
Jun '18	21.3	-40%



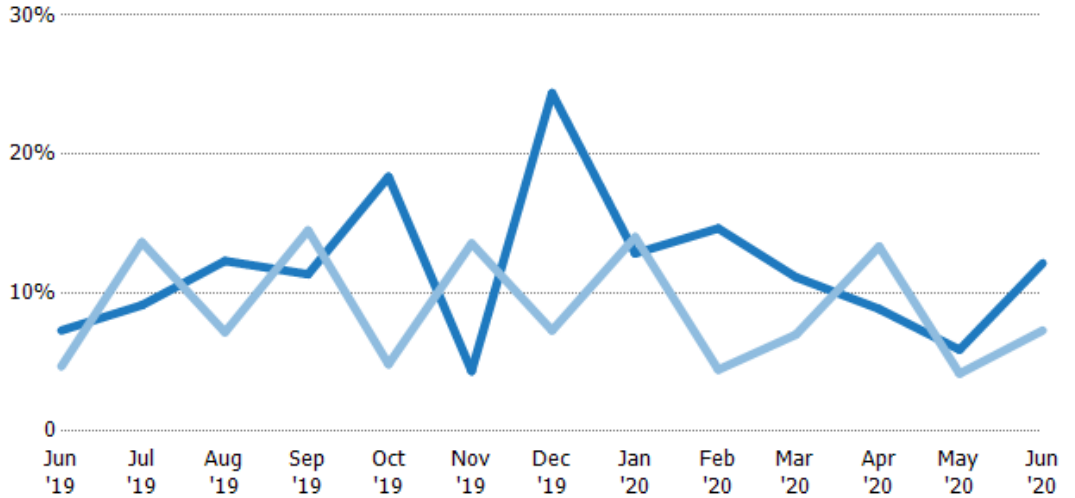
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	13.8	11	8.14	8.83	5.44	23	4.1	7.8	6.83	9	11.3	17	8.25
Prior Year	21.3	7.33	14	6.9	20.7	7.38	13.8	7.14	22.5	14.3	7.5	24	13.8
Percent Change from Prior Year	-36%	50%	-42%	28%	-74%	212%	-70%	9%	-70%	-37%	51%	-29%	-40%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Rate	Chg.
Jun '20	12%	-4.9%
Jun '19	7%	-2.6%
Jun '18	5%	66.9%

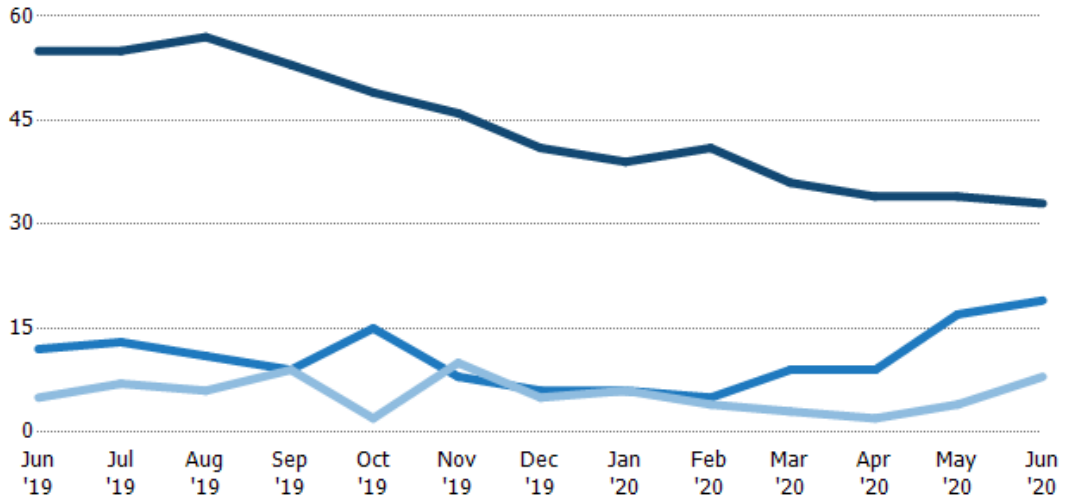
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	7%	9%	12%	11%	18%	4%	24%	13%	15%	11%	9%	6%	12%
Prior Year	5%	14%	7%	14%	5%	14%	7%	14%	4%	7%	13%	4%	7%
Change from Prior Year	-3%	5%	-5%	3%	-14%	9%	-17%	1%	-10%	-4%	5%	-2%	-5%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061
 Property Type: Condo/Townhouse/Apt, Single Family Residence



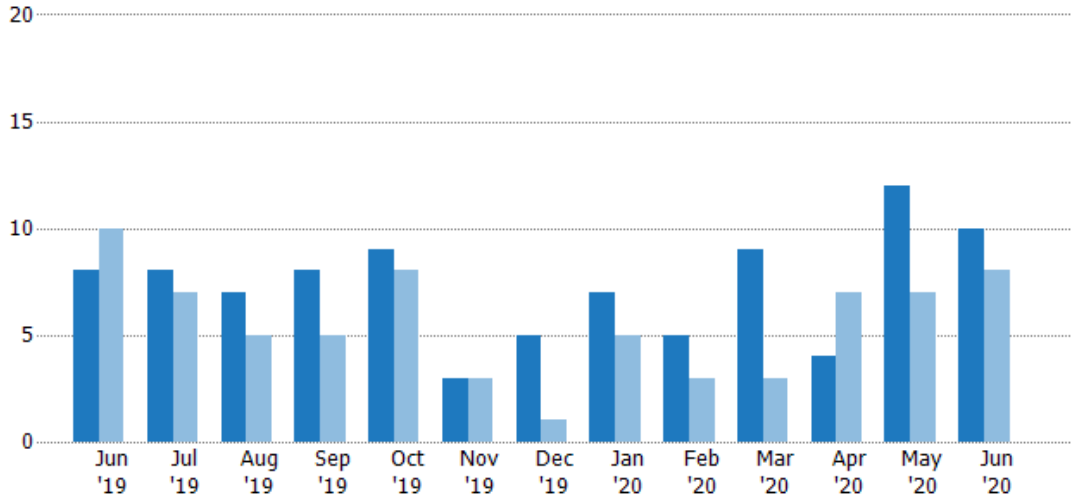
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Active	55	55	57	53	49	46	41	39	41	36	34	34	33
Pending	12	13	11	9	15	8	6	6	5	9	9	17	19
Sold	5	7	6	9	2	10	5	6	4	3	2	4	8

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Count	% Chg.
Jun '20	10	25%
Jun '19	8	-20%
Jun '18	10	0%

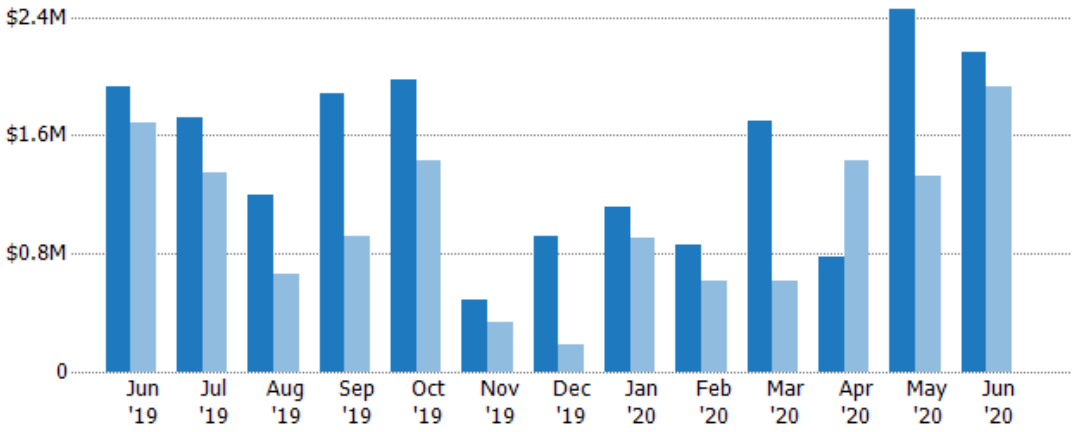
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	8	8	7	8	9	3	5	7	5	9	4	12	10
Prior Year	10	7	5	5	8	3	1	5	3	3	7	7	8
Percent Change from Prior Year	-20%	14%	40%	60%	13%	0%	400%	40%	67%	200%	-43%	71%	25%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Volume	% Chg.
Jun '20	\$2.16M	12%
Jun '19	\$1.93M	14.5%
Jun '18	\$1.68M	32.7%

	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	\$1.93M	\$1.73M	\$1.19M	\$1.89M	\$1.98M	\$487K	\$917K	\$1.11M	\$864K	\$1.7M	\$774K	\$2.45M	\$2.16M
Prior Year	\$1.68M	\$1.35M	\$662K	\$922K	\$1.43M	\$341K	\$189K	\$901K	\$617K	\$620K	\$1.43M	\$1.32M	\$1.93M
Percent Change from Prior Year	15%	28%	80%	105%	39%	43%	385%	23%	40%	174%	-46%	85%	12%

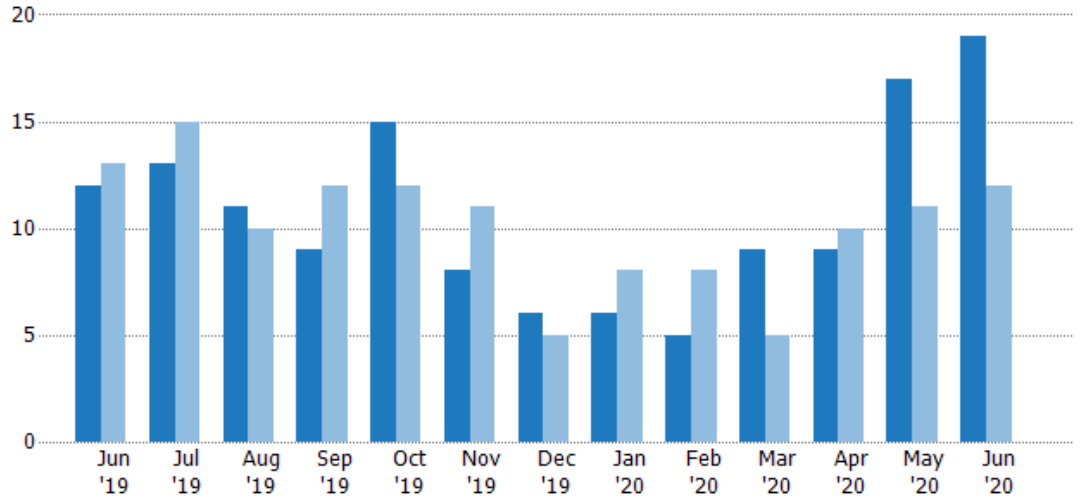
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Jun '20	19	58.3%
Jun '19	12	-7.7%
Jun '18	13	15.4%



Current Year	12	13	11	9	15	8	6	6	5	9	9	17	19
Prior Year	13	15	10	12	12	11	5	8	8	5	10	11	12
Percent Change from Prior Year	-8%	-13%	10%	-25%	25%	-27%	20%	-25%	-38%	80%	-10%	55%	58%

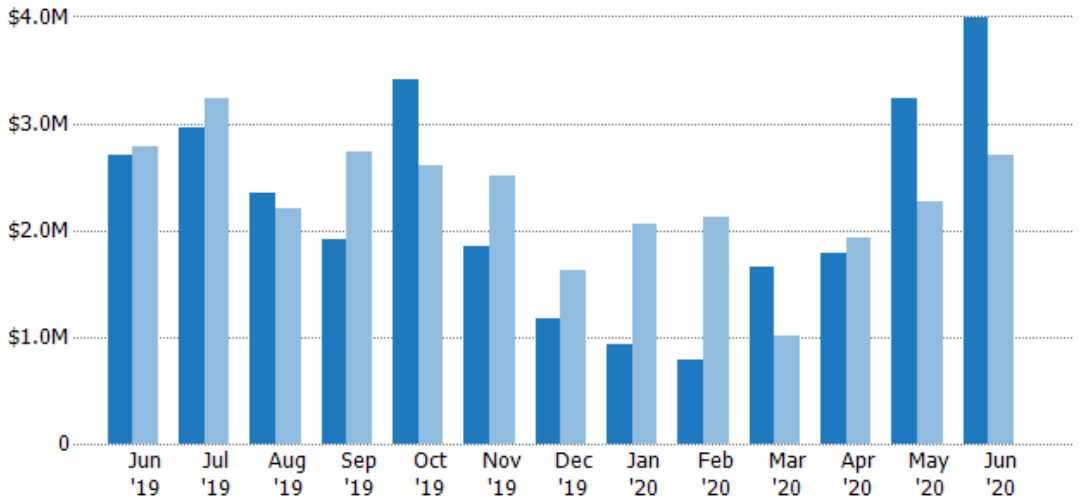
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Jun '20	\$3.99M	47.2%
Jun '19	\$2.71M	-2.5%
Jun '18	\$2.78M	29.7%



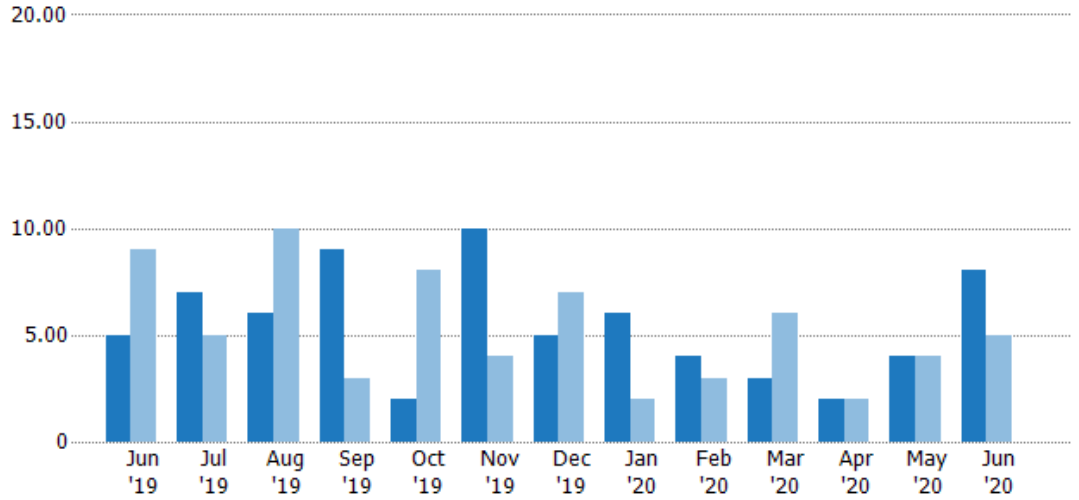
Current Year	\$2.71M	\$2.96M	\$2.34M	\$1.92M	\$3.41M	\$1.85M	\$1.16M	\$935K	\$788K	\$1.65M	\$1.79M	\$3.24M	\$3.99M
Prior Year	\$2.78M	\$3.24M	\$2.2M	\$2.74M	\$2.6M	\$2.5M	\$1.62M	\$2.06M	\$2.12M	\$1.01M	\$1.93M	\$2.27M	\$2.71M
Percent Change from Prior Year	-3%	-9%	6%	-30%	31%	-26%	-28%	-55%	-63%	64%	-7%	43%	47%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061
 Property Type: Condo/Townhouse/Apt, Single Family Residence



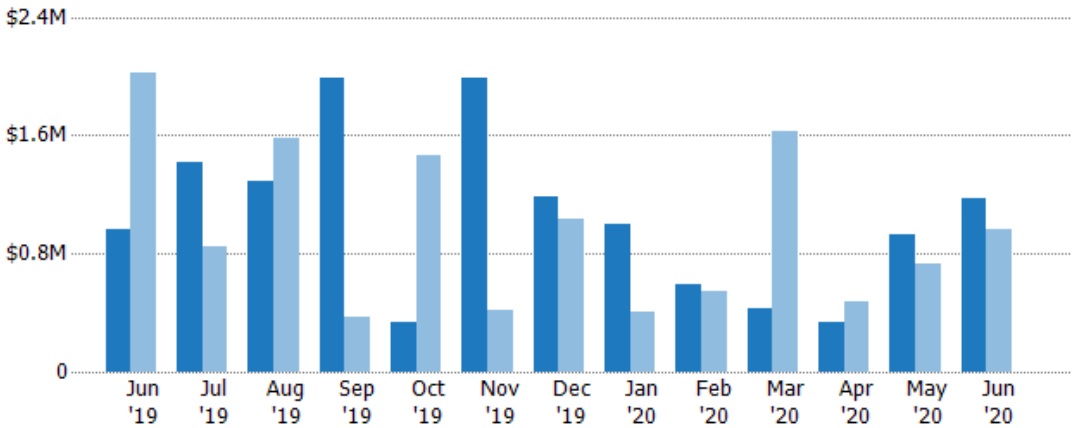
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Jun '20	8	5	60%
Jun '19	5	9	-44.4%
Jun '18	9	5	-55.6%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061
 Property Type: Condo/Townhouse/Apt, Single Family Residence



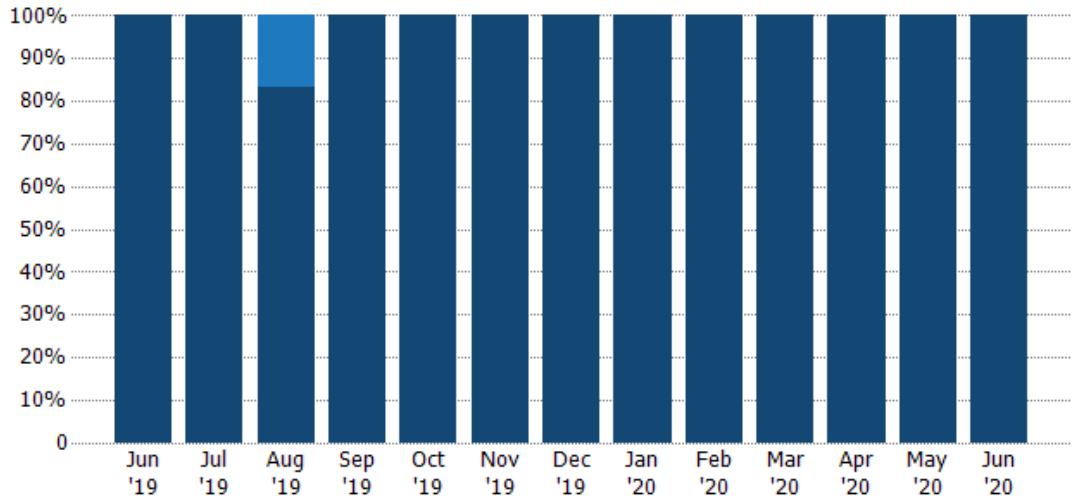
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Jun '20	\$1.17M	\$968K	21.3%
Jun '19	\$968K	\$2.02M	-52.1%
Jun '18	\$2.02M	\$968K	-49.4%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061
 Property Type: Condo/Townhouse/Apt, Single Family Residence



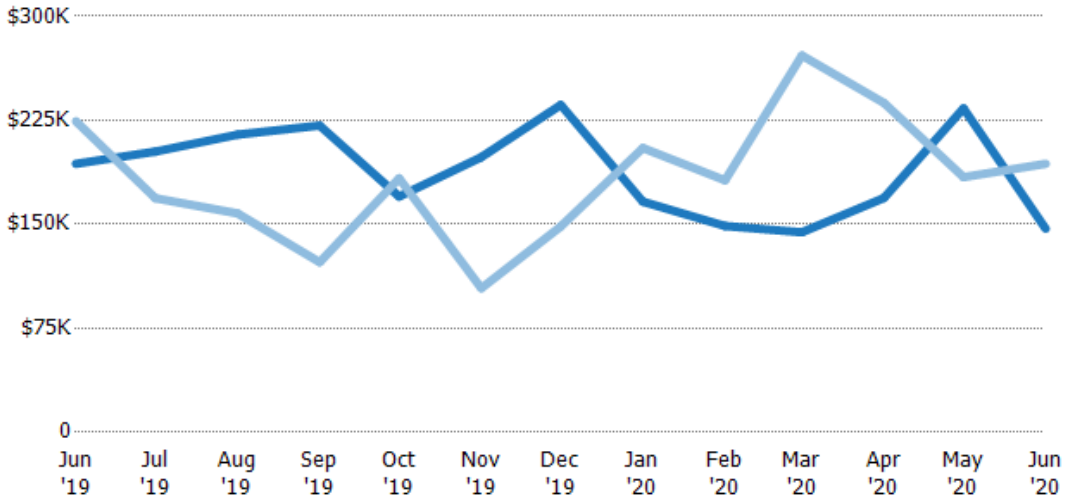
Condo/Townhouse	-	-	17%	-	-	-	-	-	-	-	-	-	-
Single Family Residence	100%	100%	83%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Current Year	\$194K	\$202K	\$215K	\$221K	\$170K	\$198K	\$236K	\$166K	\$149K	\$144K	\$169K	\$234K	\$147K
Prior Year	\$224K	\$169K	\$158K	\$123K	\$183K	\$104K	\$148K	\$205K	\$182K	\$272K	\$238K	\$184K	\$194K
Percent Change from Prior Year	-14%	20%	36%	80%	-7%	91%	59%	-19%	-18%	-47%	-29%	27%	-24%

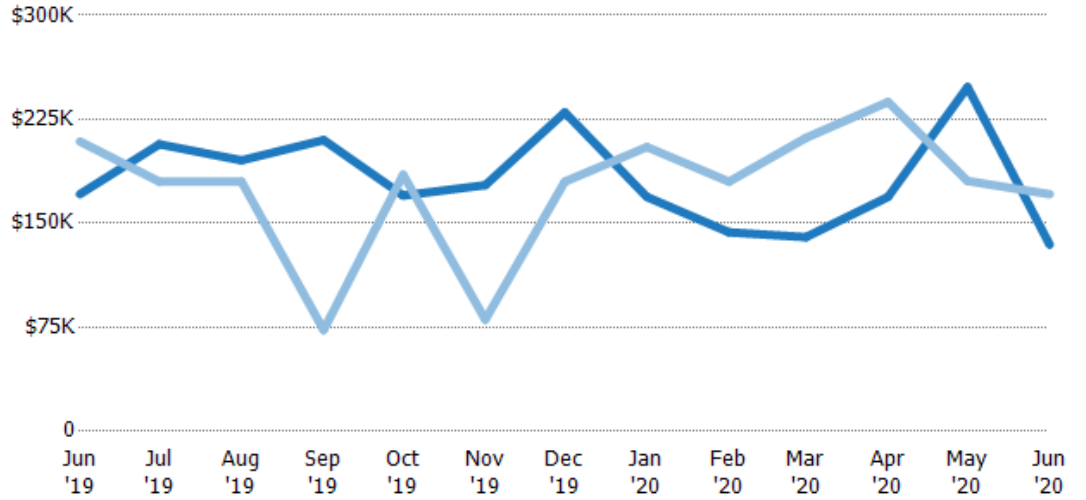
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Jun '20	\$135K	-21.3%
Jun '19	\$171K	-18.2%
Jun '18	\$209K	28.3%



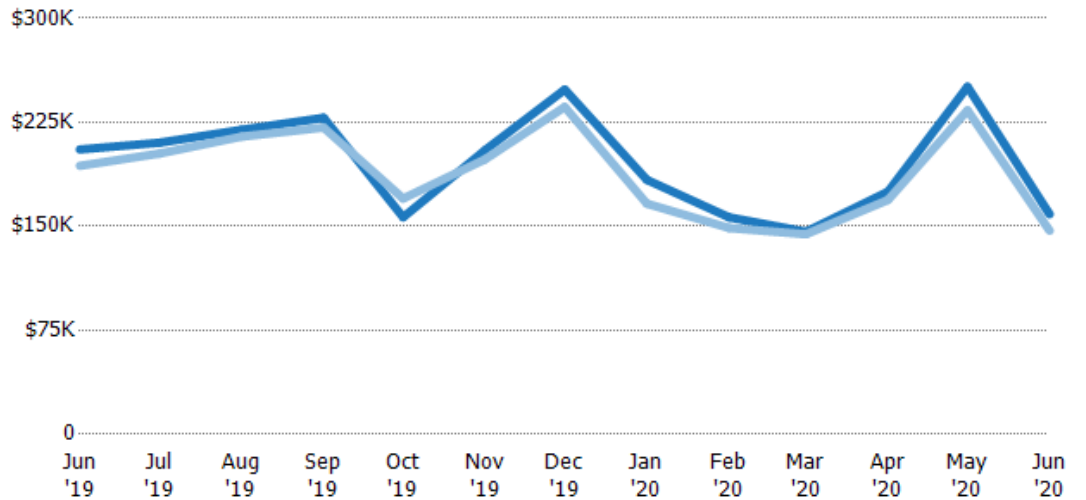
Current Year	\$171K	\$207K	\$195K	\$210K	\$170K	\$178K	\$230K	\$169K	\$144K	\$140K	\$169K	\$248K	\$135K
Prior Year	\$209K	\$180K	\$180K	\$73K	\$185K	\$80.5K	\$180K	\$205K	\$180K	\$212K	\$238K	\$181K	\$171K
Percent Change from Prior Year	-18%	15%	9%	188%	-8%	120%	28%	-18%	-20%	-34%	-29%	38%	-21%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061
 Property Type: Condo/Townhouse/Apt, Single Family Residence



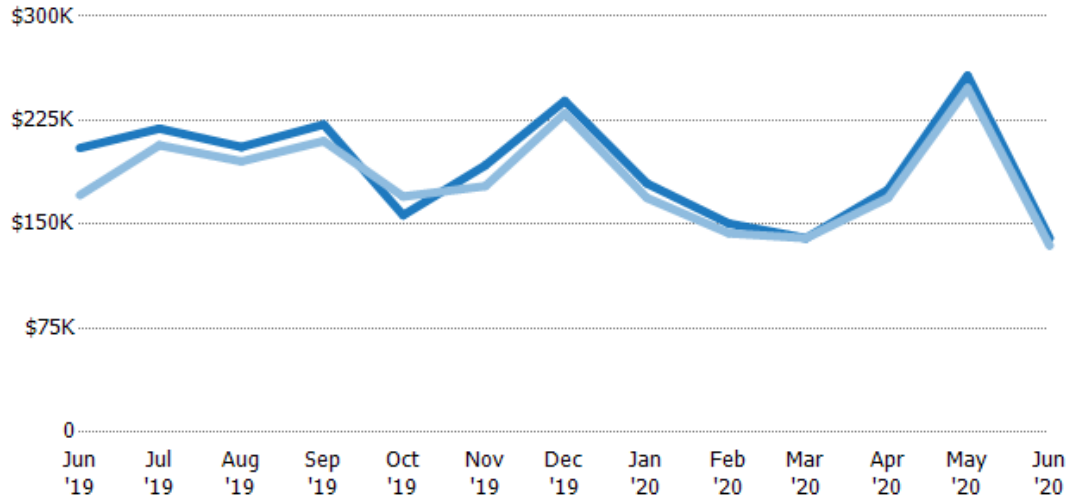
Avg List Price	\$205K	\$210K	\$220K	\$228K	\$157K	\$205K	\$249K	\$183K	\$156K	\$146K	\$175K	\$251K	\$159K
Avg Sales Price	\$194K	\$202K	\$215K	\$221K	\$170K	\$198K	\$236K	\$166K	\$149K	\$144K	\$169K	\$234K	\$147K
Avg Sales Price as a % of Avg List Price	94%	96%	98%	97%	109%	97%	95%	91%	95%	99%	97%	93%	93%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



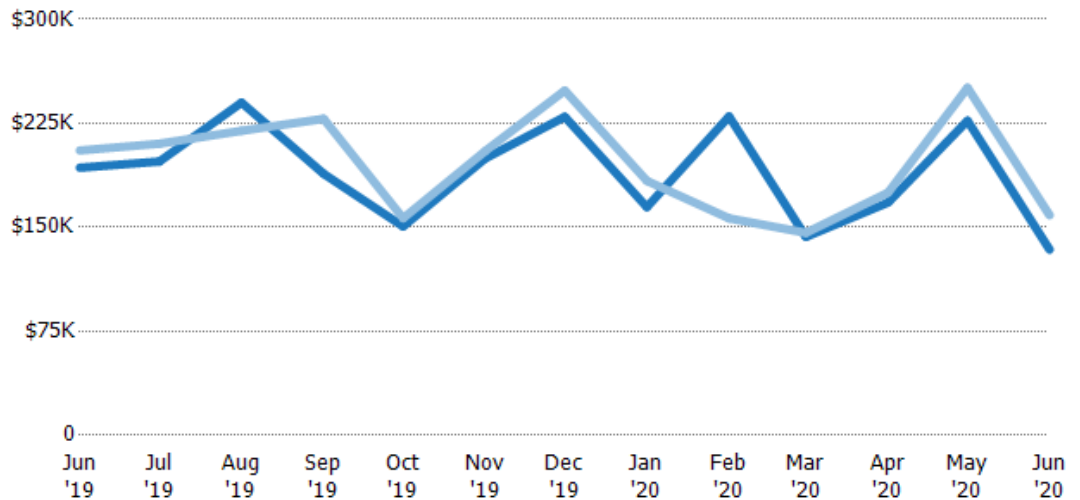
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median List Price	\$205K	\$219K	\$206K	\$222K	\$157K	\$193K	\$239K	\$179K	\$151K	\$140K	\$175K	\$257K	\$140K
Median Sales Price	\$171K	\$207K	\$195K	\$210K	\$170K	\$178K	\$230K	\$169K	\$144K	\$140K	\$169K	\$248K	\$135K
Med Sales Price as a % of Med List Price	83%	95%	95%	95%	109%	92%	96%	94%	95%	100%	97%	97%	96%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



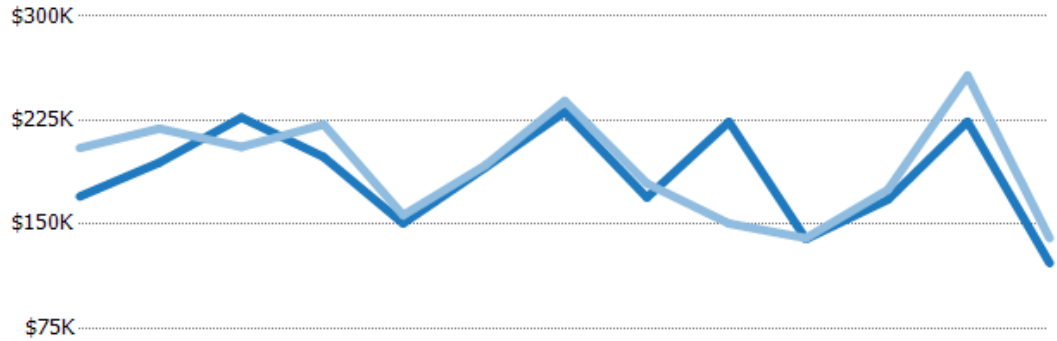
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Avg Est Value	\$193K	\$197K	\$240K	\$189K	\$151K	\$200K	\$230K	\$165K	\$230K	\$143K	\$168K	\$227K	\$134K
Avg Sales Price	\$205K	\$210K	\$220K	\$228K	\$157K	\$205K	\$249K	\$183K	\$156K	\$146K	\$175K	\$251K	\$159K
Avg Sales Price as a % of Avg Est Value	106%	107%	92%	121%	104%	103%	108%	112%	68%	102%	104%	110%	119%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median Est Value	\$170K	\$195K	\$227K	\$199K	\$151K	\$191K	\$231K	\$169K	\$224K	\$139K	\$168K	\$224K	\$122K
Median Sales Price	\$205K	\$219K	\$206K	\$222K	\$157K	\$193K	\$239K	\$179K	\$151K	\$140K	\$175K	\$257K	\$140K
Med Sales Price as a % of Med Est Value	121%	113%	91%	112%	104%	101%	103%	106%	67%	101%	104%	115%	115%