

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2020	Jun 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	19	19	+/-	113	119	-5%
New Listing Volume	\$8,215,000	\$6,760,600	+21.5%	\$54,421,275	\$47,751,994	+14%
Active Listing Count	43	73	-41.1%	N/A	N/A	
Active Listing Volume	\$30,227,075	\$37,185,794	-18.7%	N/A	N/A	
Average Listing Price	\$702,955	\$509,394	+38%	\$619,257	\$538,846	+14.9%
Median Listing Price	\$395,000	\$339,000	+16.5%	\$335,547	\$343,571	-2.3%
Median Days in RPR	95	83	+14.5%	101.05	83.25	+21.4%
Months of Inventory	3.1	5.6	-45.3%	5.5	5.2	+6.2%
Absorption Rate	32.56%	17.81%	+14.7%	18.15%	19.27%	-1.1%
Sales Activity Charts Metrics						
New Pending Sales Count	26	16	+62.5%	108	89	+21.3%
New Pending Sales Volume	\$9,489,900	\$4,282,400	+121.6%	\$36,805,890	\$27,329,500	+34.7%
Pending Sales Count	47	30	+56.7%	N/A	N/A	
Pending Sales Volume	\$17,574,900	\$7,805,500	+125.2%	N/A	N/A	
Closed Sales Count	17	11	+54.5%	65	55	+18.2%
Closed Sales Volume	\$5,925,800	\$3,921,500	+51.1%	\$19,835,100	\$17,732,500	+11.9%
Average Sales Price	\$348,576	\$356,500	-2.2%	\$305,155	\$322,409	-5.4%
Median Sales Price	\$329,000	\$295,000	+11.5%	\$250,677	\$249,900	+0.3%

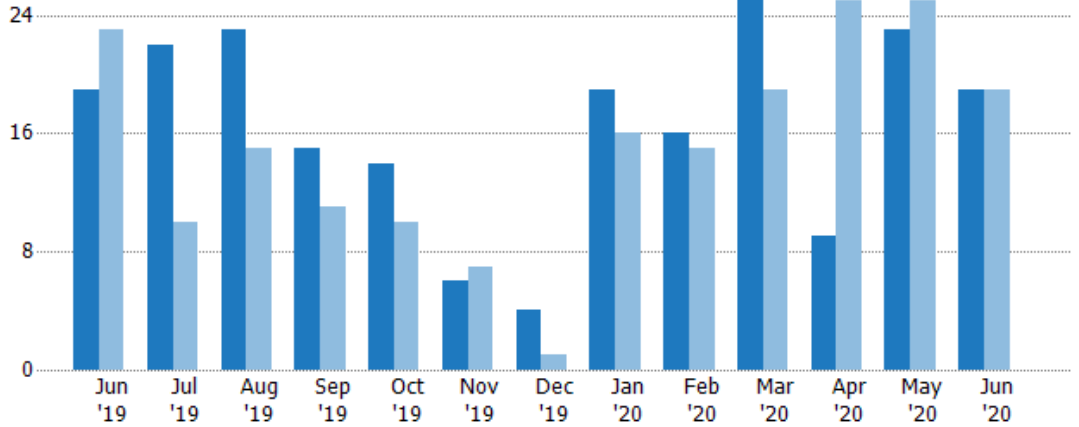
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Jun '20	19	23	-17%
Jul '20	22	10	120%
Aug '20	23	15	53%
Sep '20	15	11	36%
Oct '20	14	10	40%
Nov '20	6	7	-14%
Dec '20	4	1	300%
Jan '20	19	16	19%
Feb '20	16	15	7%
Mar '20	27	19	42%
Apr '20	9	25	-64%
May '20	23	25	-8%
Jun '20	19	19	0%

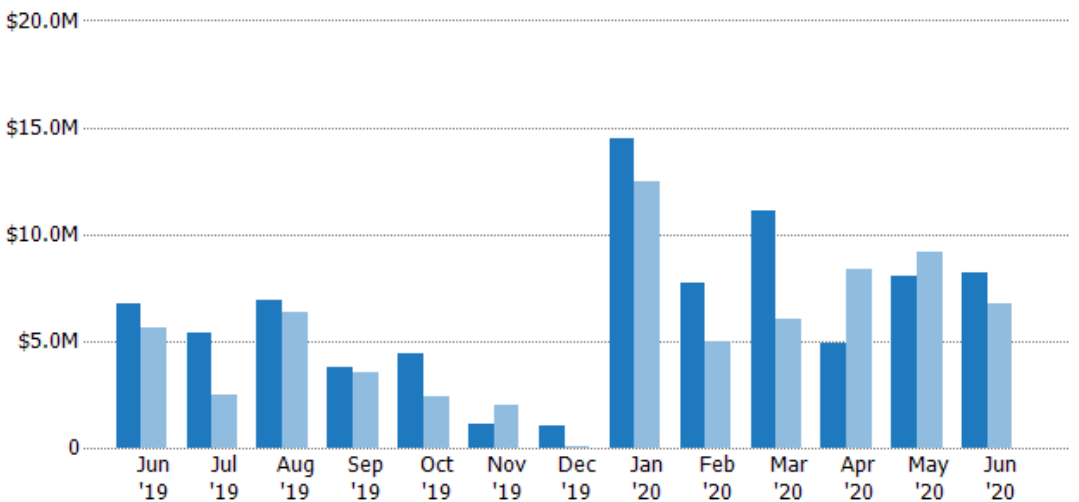
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Jun '20	\$8.22M	\$6.76M	21.5%
Jul '20	\$5.42M	\$2.44M	122%
Aug '20	\$6.93M	\$6.37M	9%
Sep '20	\$3.79M	\$3.52M	8%
Oct '20	\$4.38M	\$2.38M	84%
Nov '20	\$1.11M	\$1.97M	-44%
Dec '20	\$1.02M	\$56.5K	1,702%
Jan '20	\$14.5M	\$12.5M	16%
Feb '20	\$7.72M	\$4.99M	55%
Mar '20	\$11.1M	\$6.02M	84%
Apr '20	\$4.93M	\$8.37M	-41%
May '20	\$8.03M	\$9.16M	-12%
Jun '20	\$8.22M	\$6.76M	22%

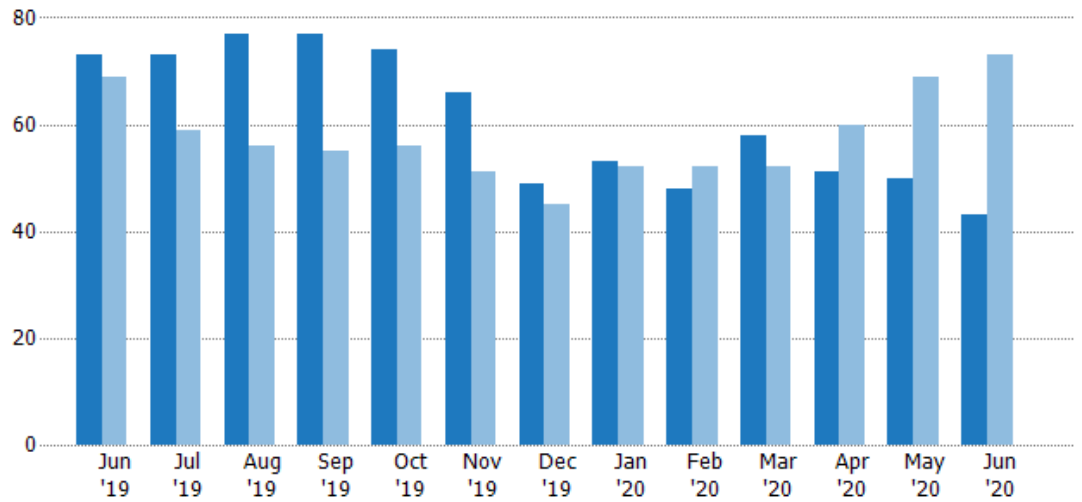
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	73	73	77	77	74	66	49	53	48	58	51	50	43
Prior Year	69	59	56	55	56	51	45	52	52	52	60	69	73
Percent Change from Prior Year	6%	24%	38%	40%	32%	29%	9%	2%	-8%	12%	-15%	-28%	-41%

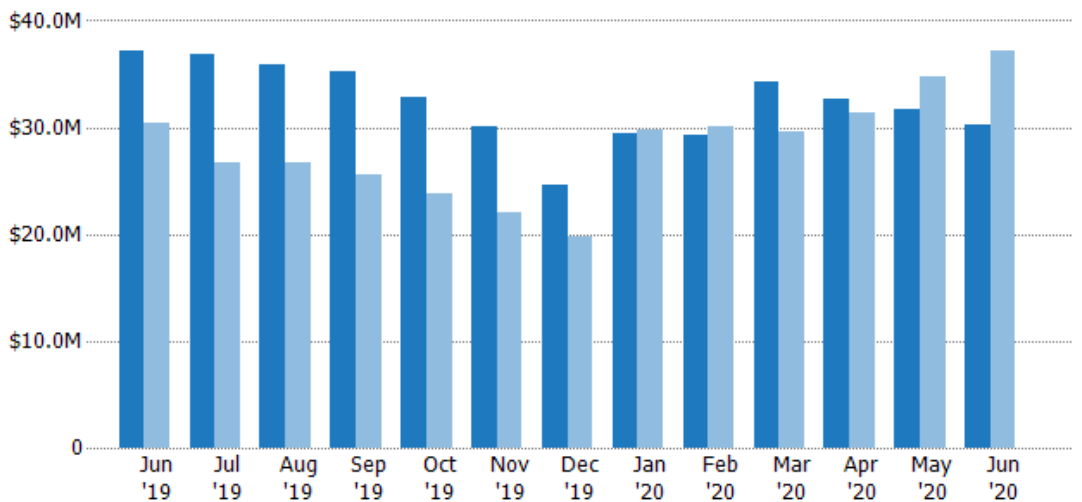
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	\$37.2M	\$36.9M	\$35.8M	\$35.2M	\$32.8M	\$30M	\$24.6M	\$29.4M	\$29.3M	\$34.3M	\$32.7M	\$31.8M	\$30.2M
Prior Year	\$30.4M	\$26.7M	\$26.6M	\$25.7M	\$23.7M	\$22.1M	\$19.8M	\$29.8M	\$30.1M	\$29.5M	\$31.4M	\$34.8M	\$37.2M
Percent Change from Prior Year	22%	38%	34%	37%	38%	36%	24%	-1%	-3%	16%	4%	-9%	-19%

Average Listing Price

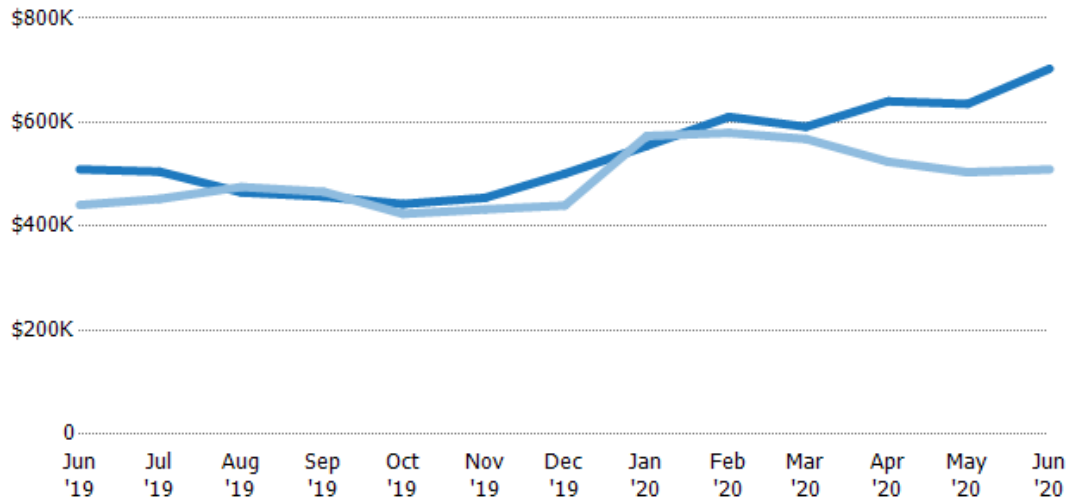
The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Jun '20	\$703K	38%
Jun '19	\$509K	15.5%
Jun '18	\$441K	0.2%



Current Year	\$509K	\$505K	\$465K	\$457K	\$443K	\$455K	\$501K	\$555K	\$610K	\$591K	\$640K	\$635K	\$703K
Prior Year	\$441K	\$453K	\$476K	\$466K	\$424K	\$432K	\$440K	\$574K	\$580K	\$568K	\$524K	\$504K	\$509K
Percent Change from Prior Year	16%	12%	-2%	-2%	5%	5%	14%	-3%	5%	4%	22%	26%	38%

Median Listing Price

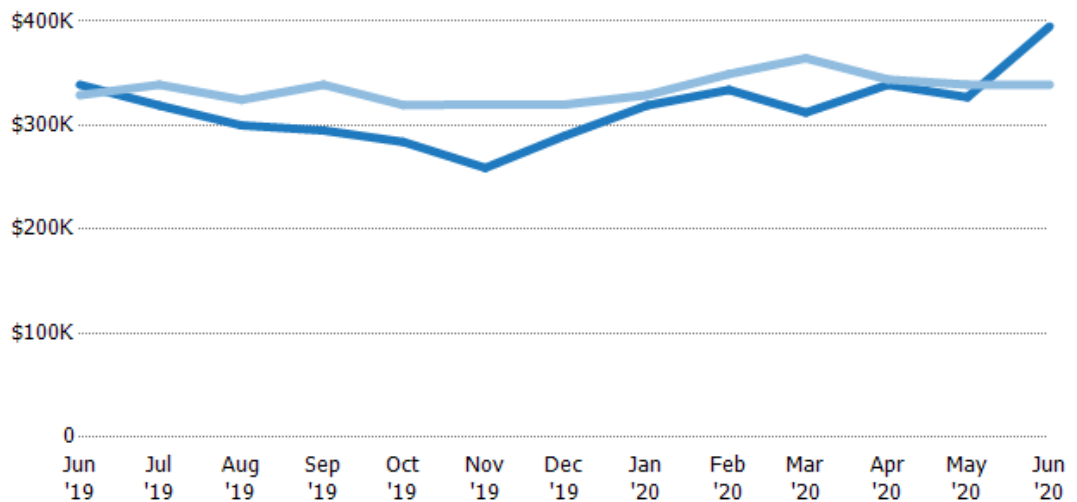
The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Jun '20	\$395K	16.5%
Jun '19	\$339K	3%
Jun '18	\$329K	-13.4%



Current Year	\$339K	\$319K	\$300K	\$295K	\$284K	\$259K	\$290K	\$319K	\$334K	\$312K	\$339K	\$327K	\$395K
Prior Year	\$329K	\$339K	\$325K	\$339K	\$319K	\$320K	\$320K	\$329K	\$349K	\$364K	\$344K	\$339K	\$339K
Percent Change from Prior Year	3%	-6%	-8%	-13%	-11%	-19%	-9%	-3%	-4%	-14%	-1%	-4%	17%

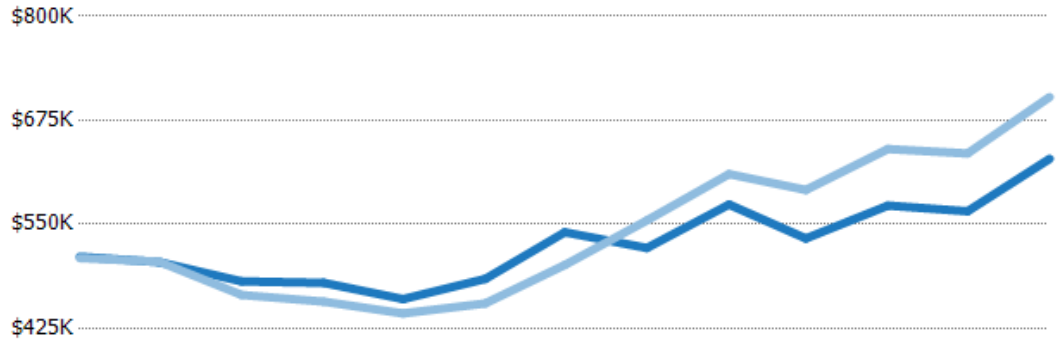
Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: White River Junction, VT
05001, East Thetford, VT 05043,
Norwich, VT 05055, Sharon, VT
05065

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Avg Est Value	\$511K	\$505K	\$481K	\$480K	\$460K	\$484K	\$540K	\$522K	\$574K	\$533K	\$572K	\$566K	\$629K
Avg Listing Price	\$509K	\$505K	\$465K	\$457K	\$443K	\$455K	\$501K	\$555K	\$610K	\$591K	\$640K	\$635K	\$703K
Avg Listing Price as a % of Avg Est Value	100%	100%	97%	95%	96%	94%	93%	106%	106%	111%	112%	112%	112%

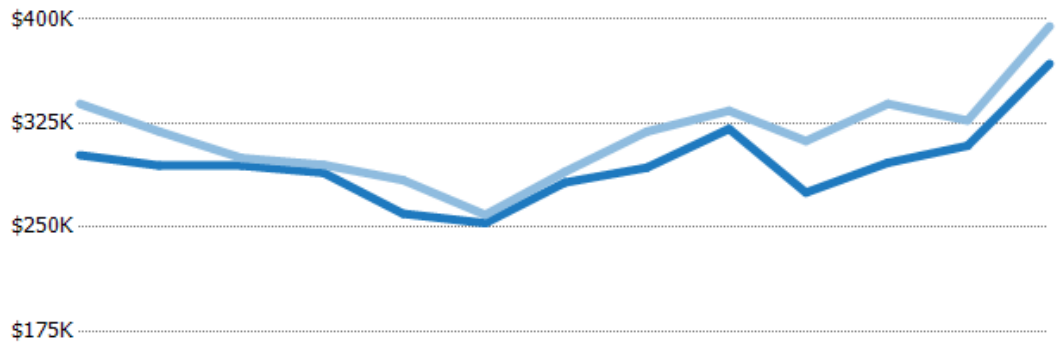
Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: White River Junction, VT
05001, East Thetford, VT 05043,
Norwich, VT 05055, Sharon, VT
05065

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median Est Value	\$302K	\$295K	\$295K	\$289K	\$260K	\$253K	\$282K	\$293K	\$321K	\$275K	\$297K	\$309K	\$368K
Median Listing Price	\$339K	\$319K	\$300K	\$295K	\$284K	\$259K	\$290K	\$319K	\$334K	\$312K	\$339K	\$327K	\$395K
Med Listing Price as a % of Med Est Value	112%	108%	102%	102%	109%	102%	103%	109%	104%	114%	114%	106%	107%

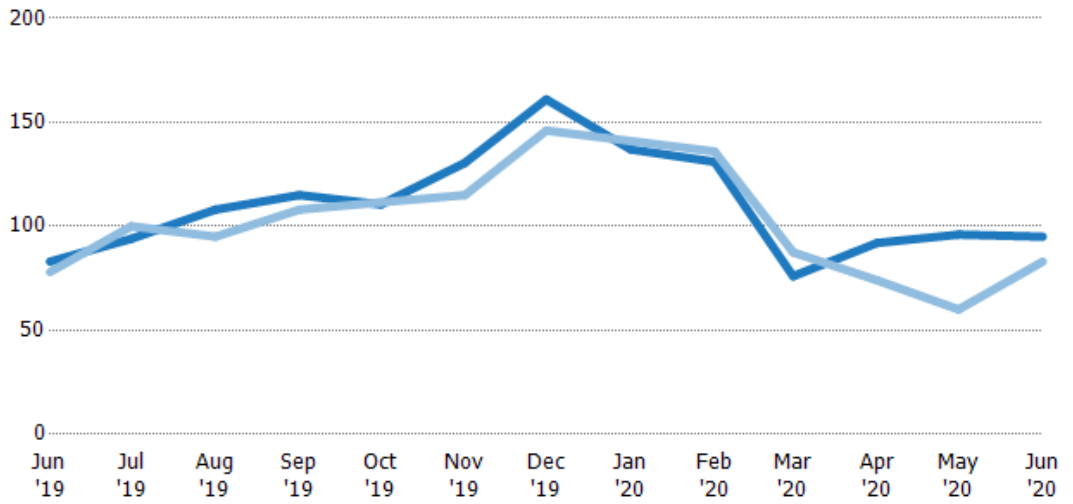
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Days	% Chg.
Jun '20	95	14.5%
Jun '19	83	6.4%
Jun '18	78	9%

Current Year	83	94	108	115	111	131	161	137	131	76	92	96	95
Prior Year	78	100	95	108	112	115	146	141	136	87.5	74	60	83
Percent Change from Prior Year	6%	-6%	14%	6%	-1%	13%	10%	-3%	-4%	-13%	24%	60%	14%

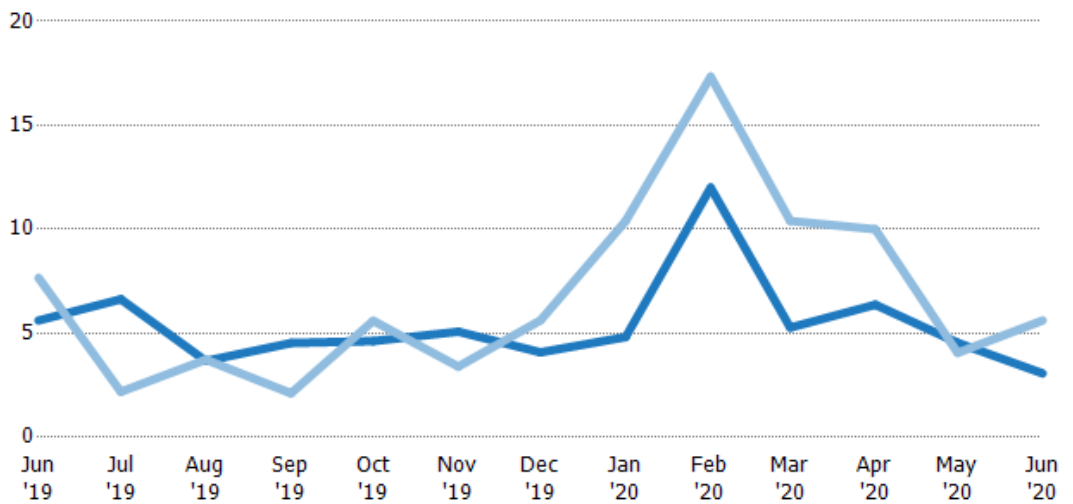
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Months	% Chg.
Jun '20	3.07	-45.3%
Jun '19	5.62	-26.8%
Jun '18	7.67	-53.2%

Current Year	5.62	6.64	3.67	4.53	4.63	5.08	4.08	4.82	12	5.27	6.38	4.55	3.07
Prior Year	7.67	2.19	3.73	2.12	5.6	3.4	5.63	10.4	17.3	10.4	10	4.06	5.62
Percent Change from Prior Year	-27%	204%	-2%	114%	-17%	49%	-27%	-54%	-31%	-49%	-36%	12%	-45%

Absorption Rate

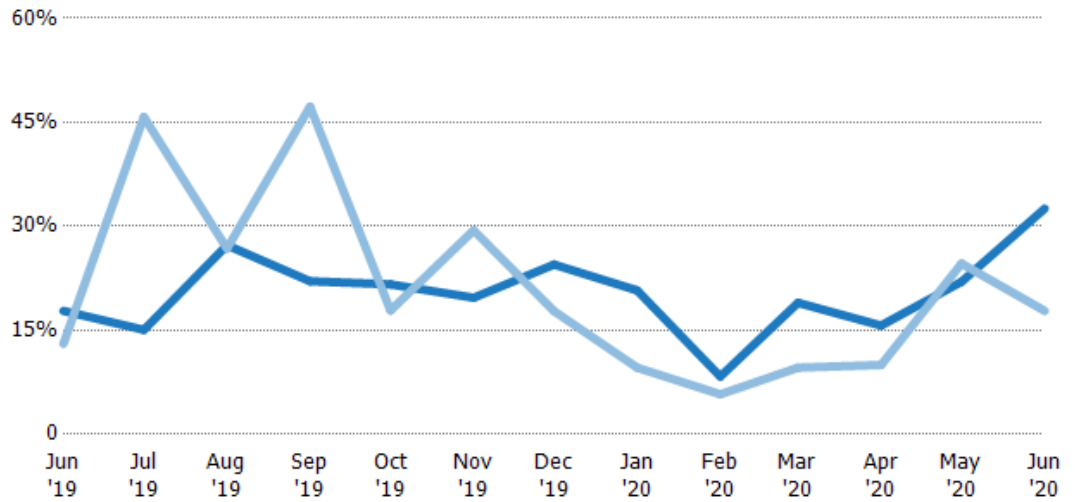
The percentage of inventory sold per month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/Year	Rate	Chg.
Jun '20	33%	-14.8%
Jun '19	18%	-4.8%
Jun '18	13%	113.5%



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	18%	15%	27%	22%	22%	20%	24%	21%	8%	19%	16%	22%	33%
Prior Year	13%	46%	27%	47%	18%	29%	18%	10%	6%	10%	10%	25%	18%
Change from Prior Year	-5%	31%	0%	25%	-4%	10%	-7%	-11%	-3%	-9%	-6%	3%	-15%

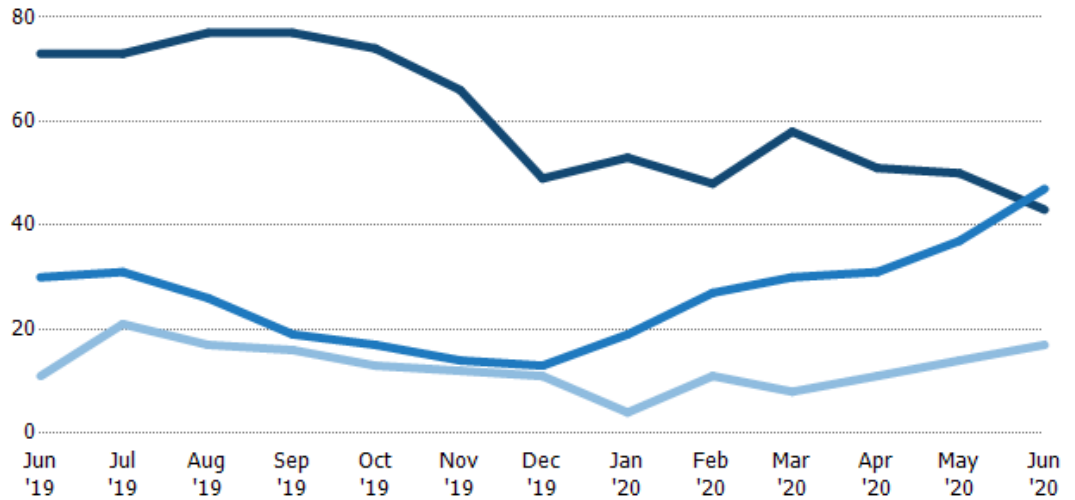
Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:
Condo/Townhouse/Apt, Single Family Residence



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Active	73	73	77	77	74	66	49	53	48	58	51	50	43
Pending	30	31	26	19	17	14	13	19	27	30	31	37	47
Sold	11	21	17	16	13	12	11	4	11	8	11	14	17

New Pending Sales

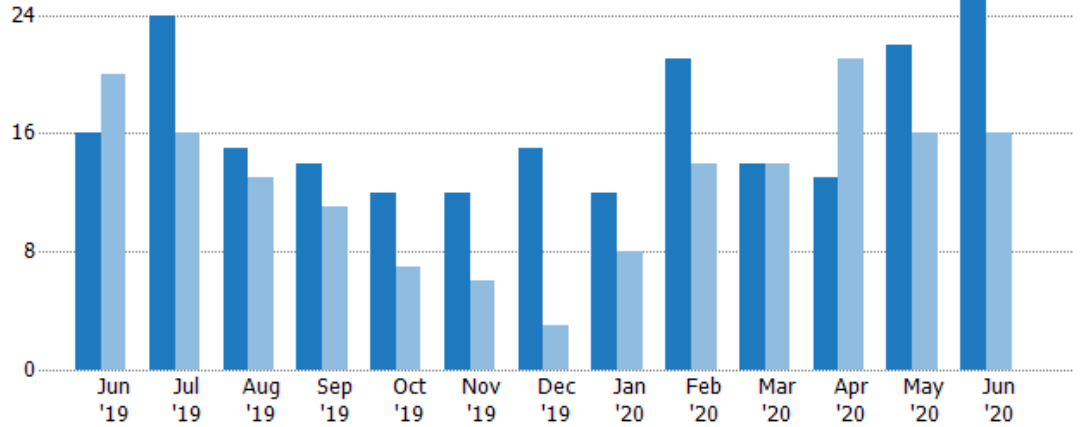
The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Jun '20	26	62.5%
Jun '19	16	-20%
Jun '18	20	-30%



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	16	24	15	14	12	12	15	12	21	14	13	22	26
Prior Year	20	16	13	11	7	6	3	8	14	14	21	16	16
Percent Change from Prior Year	-20%	50%	15%	27%	71%	100%	400%	50%	50%	0%	-38%	38%	63%

New Pending Sales Volume

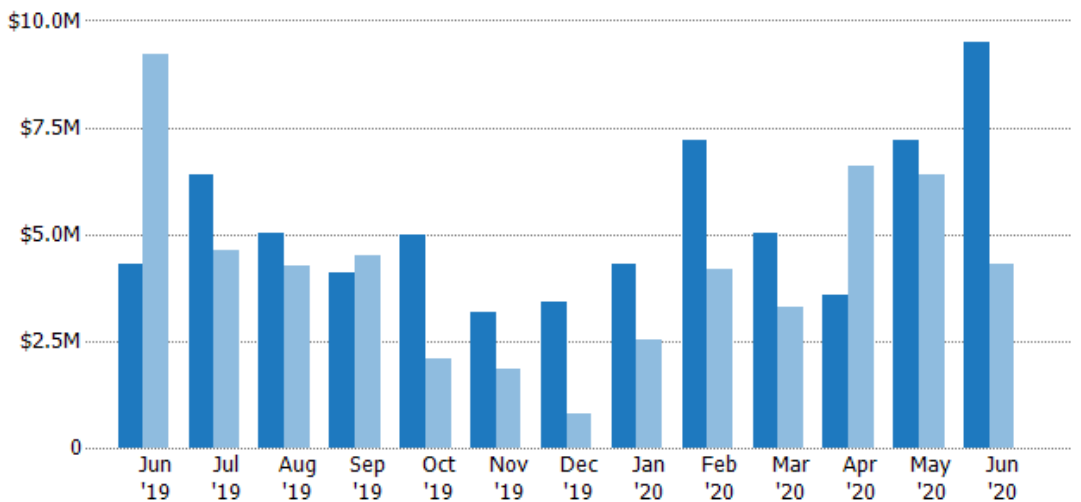
The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Jun '20	\$9.49M	121.6%
Jun '19	\$4.28M	-53.5%
Jun '18	\$9.2M	-56%



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	\$4.28M	\$6.39M	\$5.02M	\$4.1M	\$4.99M	\$3.19M	\$3.43M	\$4.31M	\$7.2M	\$5.03M	\$3.57M	\$7.21M	\$9.49M
Prior Year	\$9.2M	\$4.61M	\$4.26M	\$4.49M	\$2.1M	\$1.85M	\$814K	\$2.54M	\$4.18M	\$3.31M	\$6.61M	\$6.41M	\$4.28M
Percent Change from Prior Year	-53%	39%	18%	-9%	137%	73%	321%	70%	72%	52%	-46%	12%	122%

Pending Sales

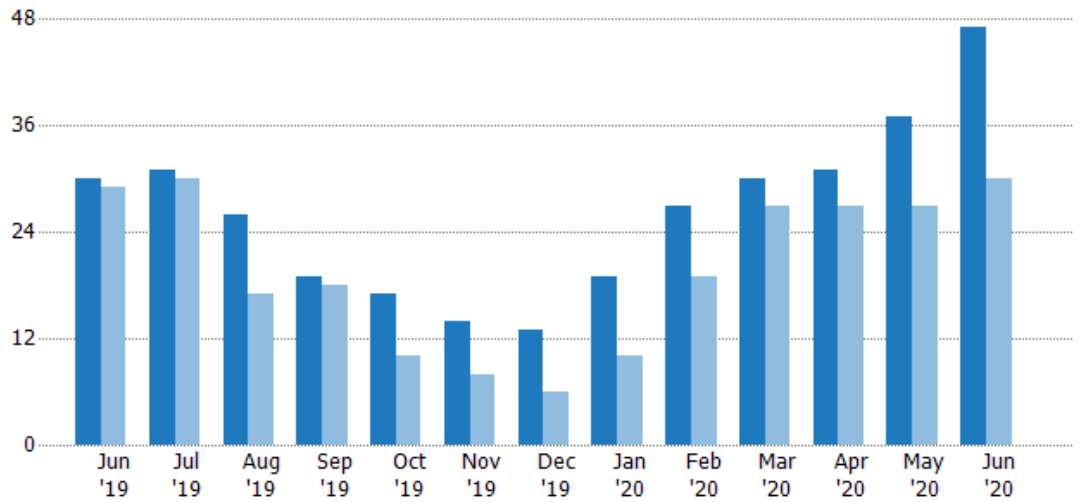
The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Jun '20	47	56.7%
Jun '19	30	3.4%
Jun '18	29	-10.3%



Current Year	30	31	26	19	17	14	13	19	27	30	31	37	47
Prior Year	29	30	17	18	10	8	6	10	19	27	27	27	30
Percent Change from Prior Year	3%	3%	53%	6%	70%	75%	117%	90%	42%	11%	15%	37%	57%

Pending Sales Volume

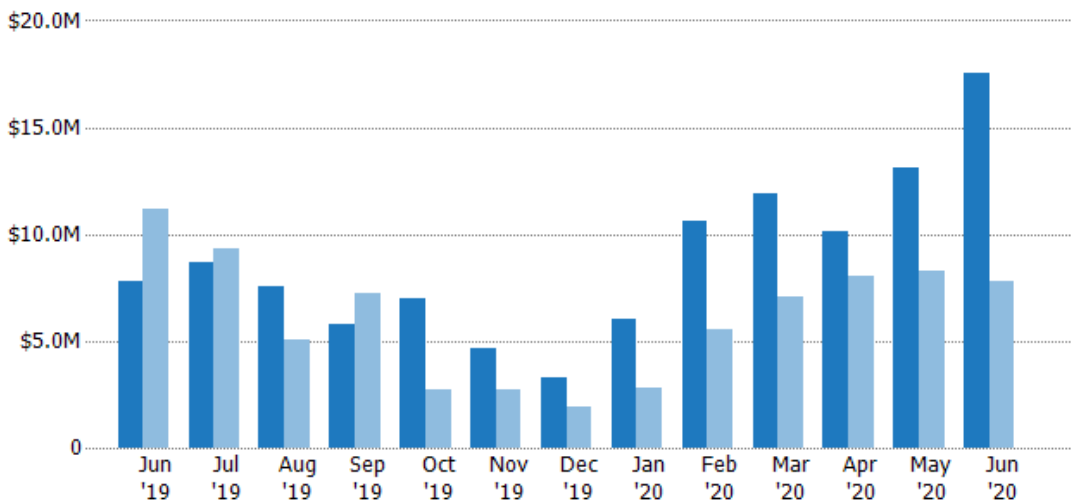
The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Jun '20	\$17.6M	125.2%
Jun '19	\$7.81M	-29.9%
Jun '18	\$11.1M	-39.1%



Current Year	\$7.81M	\$8.68M	\$7.56M	\$5.76M	\$6.98M	\$4.62M	\$3.31M	\$6.06M	\$10.6M	\$11.9M	\$10.1M	\$13.2M	\$17.6M
Prior Year	\$11.1M	\$9.32M	\$5.02M	\$7.26M	\$2.73M	\$2.7M	\$1.92M	\$2.84M	\$5.53M	\$7.08M	\$8.07M	\$8.25M	\$7.81M
Percent Change from Prior Year	-30%	-7%	51%	-21%	156%	71%	72%	114%	92%	68%	25%	59%	125%

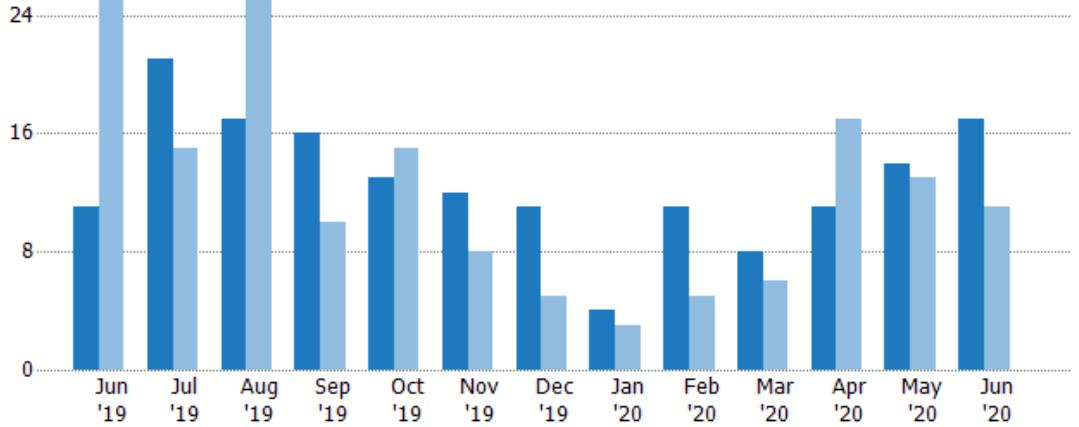
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:
Condo/Townhouse/Apt, Single Family Residence



Month/Year	Count	% Chg.
Jun '20	17	54.5%
Jun '19	11	-59.3%
Jun '18	27	-18.5%

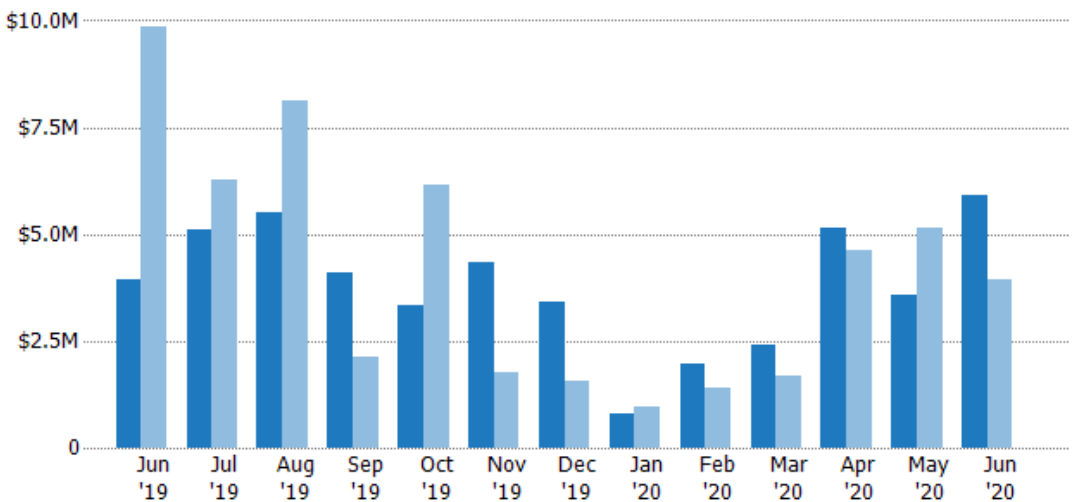
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:
Condo/Townhouse/Apt, Single Family Residence



Month/Year	Volume	% Chg.
Jun '20	\$5.93M	51.1%
Jun '19	\$3.92M	-60.1%
Jun '18	\$9.84M	-12.5%

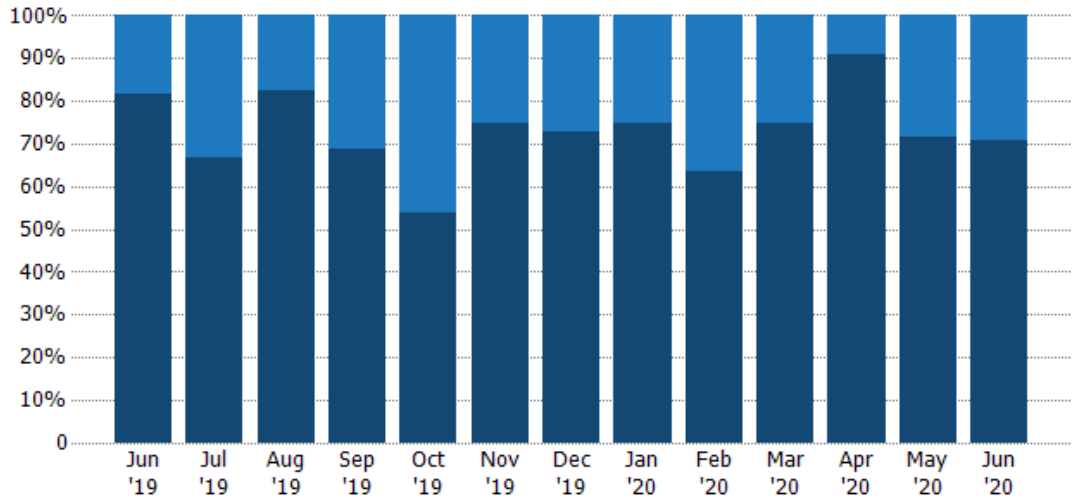
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Property Type	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Condo/Townhouse	18%	33%	18%	31%	46%	25%	27%	25%	36%	25%	9%	29%	29%
Single Family Residence	82%	67%	82%	69%	54%	75%	73%	75%	64%	75%	91%	71%	71%

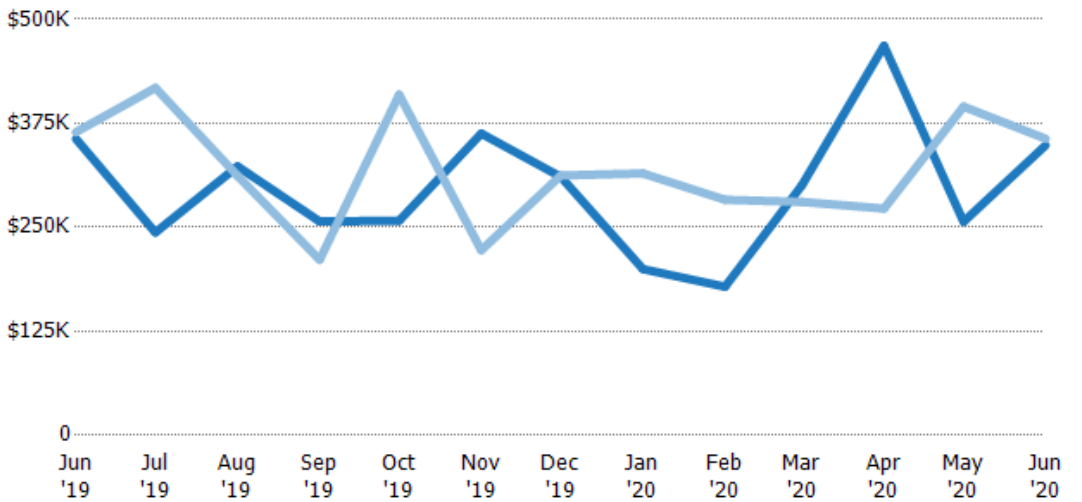
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Price	% Chg.
Jun '20	\$349K	-2.2%
Jun '19	\$357K	-2.2%
Jun '18	\$364K	7.3%

Property Type	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	\$357K	\$244K	\$323K	\$257K	\$258K	\$363K	\$311K	\$200K	\$179K	\$300K	\$468K	\$257K	\$349K
Prior Year	\$364K	\$418K	\$312K	\$211K	\$409K	\$222K	\$312K	\$315K	\$283K	\$281K	\$273K	\$395K	\$357K
Percent Change from Prior Year	-2%	-42%	4%	22%	-37%	63%	-1%	-37%	-37%	7%	72%	-35%	-2%

Median Sales Price

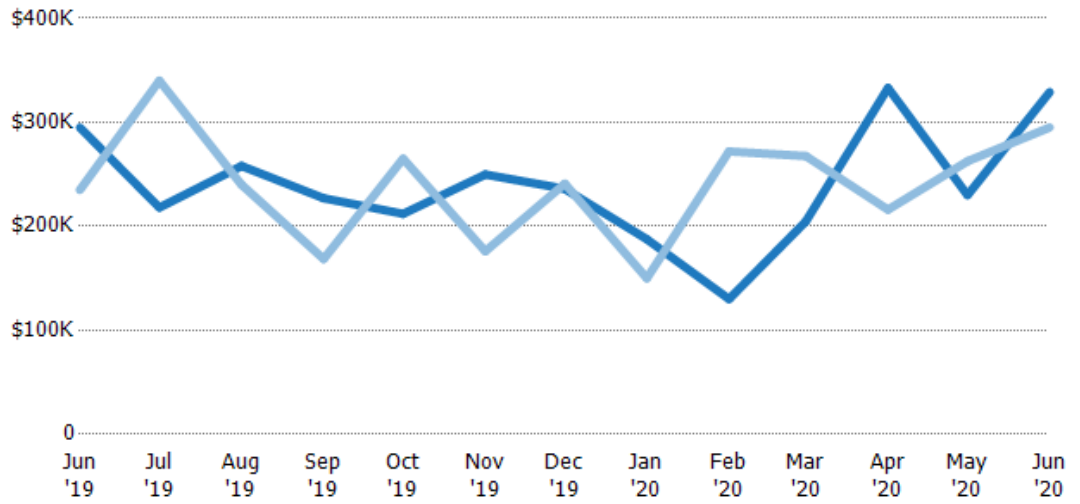
The median sales price of the residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Jun '20	\$329K	11.5%
Jun '19	\$295K	25.6%
Jun '18	\$235K	16%



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	\$295K	\$218K	\$258K	\$227K	\$212K	\$250K	\$236K	\$188K	\$130K	\$205K	\$333K	\$230K	\$329K
Prior Year	\$235K	\$340K	\$240K	\$169K	\$265K	\$176K	\$241K	\$150K	\$272K	\$268K	\$216K	\$263K	\$295K
Percent Change from Prior Year	26%	-36%	8%	35%	-20%	42%	-2%	25%	-52%	-23%	54%	-12%	12%

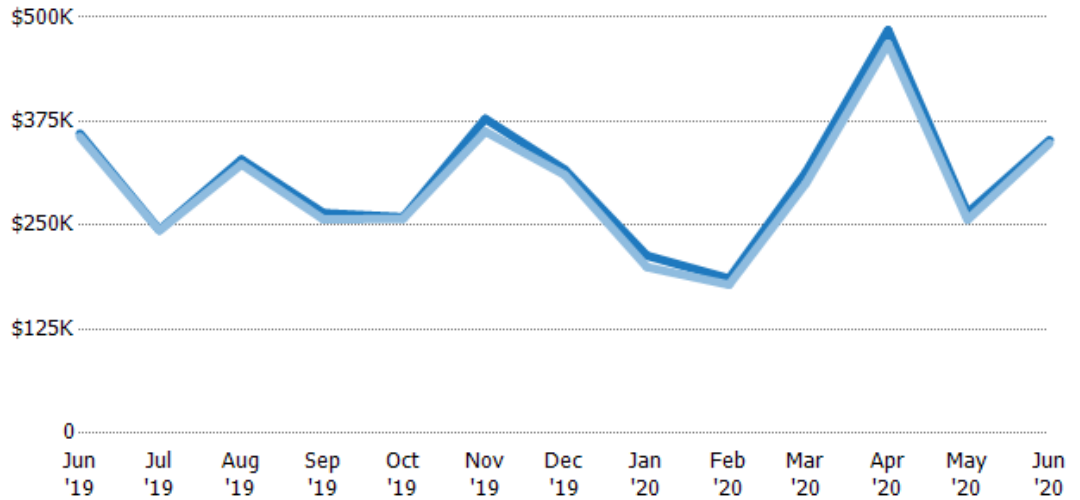
Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:
Condo/Townhouse/Apt, Single Family Residence



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Avg List Price	\$360K	\$244K	\$329K	\$265K	\$260K	\$378K	\$317K	\$213K	\$186K	\$314K	\$485K	\$265K	\$352K
Avg Sales Price	\$357K	\$244K	\$323K	\$257K	\$258K	\$363K	\$311K	\$200K	\$179K	\$300K	\$468K	\$257K	\$349K
Avg Sales Price as a % of Avg List Price	99%	100%	98%	97%	99%	96%	98%	94%	96%	96%	97%	97%	99%

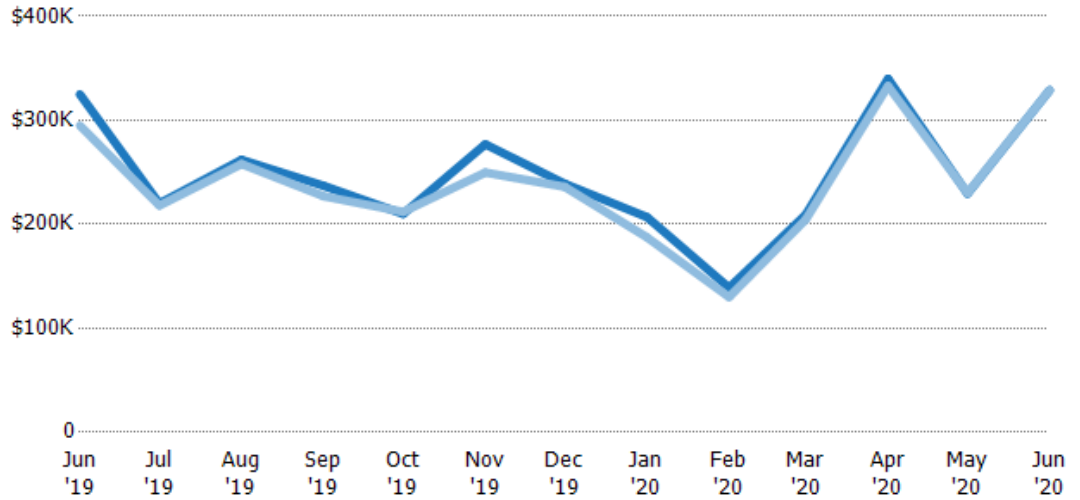
Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:
Condo/Townhouse/Apt, Single Family Residence



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median List Price	\$325K	\$220K	\$262K	\$237K	\$210K	\$277K	\$239K	\$207K	\$139K	\$209K	\$340K	\$230K	\$329K
Median Sales Price	\$295K	\$218K	\$258K	\$227K	\$212K	\$250K	\$236K	\$188K	\$130K	\$205K	\$333K	\$230K	\$329K
Med Sales Price as a % of Med List Price	91%	99%	98%	96%	101%	90%	99%	91%	94%	98%	98%	100%	100%

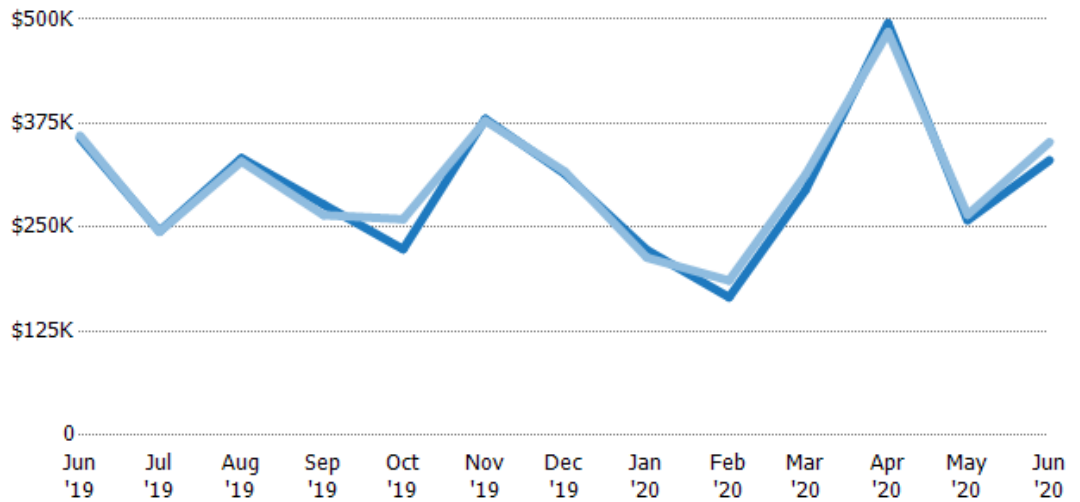
Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:
Condo/Townhouse/Apt, Single Family Residence



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Avg Est Value	\$357K	\$245K	\$333K	\$277K	\$224K	\$380K	\$314K	\$223K	\$166K	\$295K	\$495K	\$258K	\$331K
Avg Sales Price	\$360K	\$244K	\$329K	\$265K	\$260K	\$378K	\$317K	\$213K	\$186K	\$314K	\$485K	\$265K	\$352K
Avg Sales Price as a % of Avg Est Value	101%	100%	99%	95%	116%	99%	101%	96%	112%	106%	98%	103%	107%

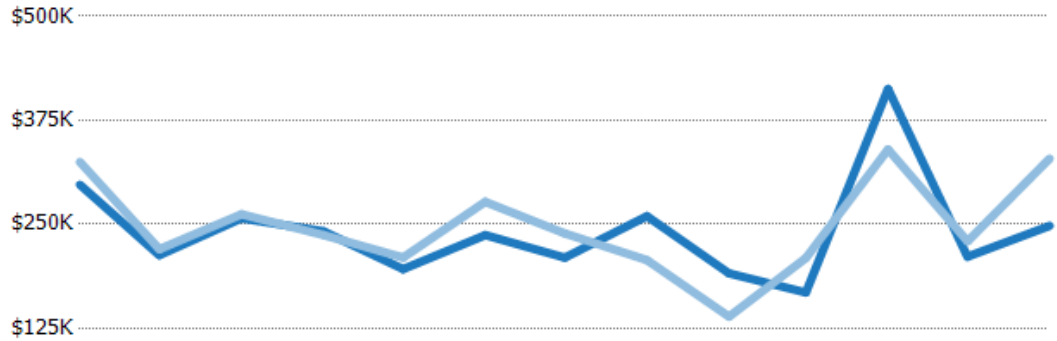
Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: White River Junction, VT
05001, East Thetford, VT 05043,
Norwich, VT 05055, Sharon, VT
05065

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median Est Value	\$298K	\$213K	\$257K	\$242K	\$196K	\$237K	\$210K	\$260K	\$191K	\$168K	\$413K	\$211K	\$248K
Median Sales Price	\$325K	\$220K	\$262K	\$237K	\$210K	\$277K	\$239K	\$207K	\$139K	\$209K	\$340K	\$230K	\$329K
Med Sales Price as a % of Med Est Value	109%	103%	102%	98%	107%	117%	114%	80%	73%	125%	82%	109%	133%