

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

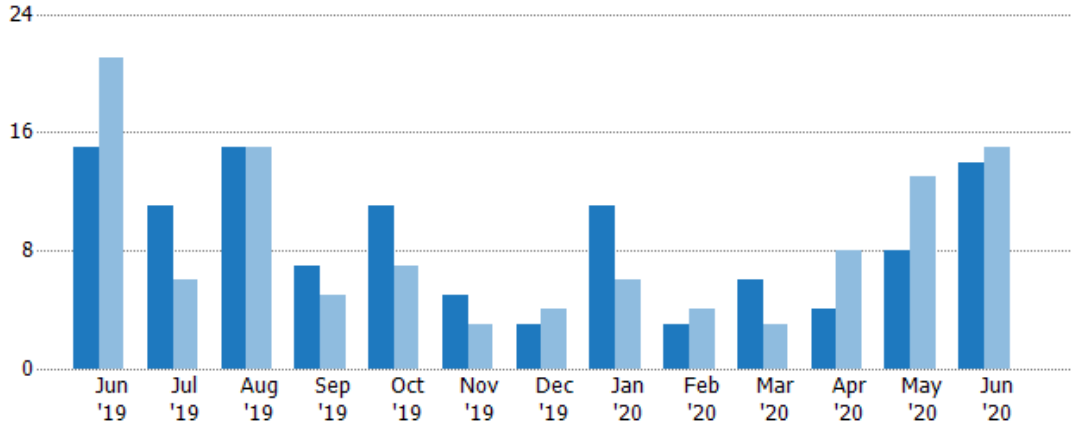
Key Metrics	Jun 2020	Jun 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	14	15	-6.7%	46	49	-6.1%
New Listing Volume	\$2,702,100	\$2,513,000	+7.5%	\$9,089,360	\$8,844,700	+2.8%
Active Listing Count	24	50	-52%	N/A	N/A	
Active Listing Volume	\$5,873,100	\$11,086,600	-47%	N/A	N/A	
Average Listing Price	\$244,713	\$221,732	+10.4%	\$221,485	\$216,104	+2.5%
Median Listing Price	\$199,450	\$194,700	+2.4%	\$183,005	\$197,451	-7.3%
Median Days in RPR	79	86	-8.1%	161.02	177.45	-9.3%
Months of Inventory	3.4	8.3	-58.9%	6.8	10.8	-37.4%
Absorption Rate	29.17%	12%	+17.2%	14.74%	9.22%	+5.5%
Sales Activity Charts Metrics						
New Pending Sales Count	11	10	+10%	51	37	+37.8%
New Pending Sales Volume	\$2,309,100	\$2,081,600	+10.9%	\$8,569,079	\$6,249,700	+37.1%
Pending Sales Count	22	9	+144.4%	N/A	N/A	
Pending Sales Volume	\$4,562,120	\$1,558,600	+192.7%	N/A	N/A	
Closed Sales Count	7	9	-22.2%	32	28	+14.3%
Closed Sales Volume	\$1,312,000	\$1,378,450	-4.8%	\$4,279,129	\$4,141,250	+3.3%
Average Sales Price	\$187,429	\$153,161	+22.4%	\$133,723	\$147,902	-9.6%
Median Sales Price	\$207,000	\$145,000	+42.8%	\$138,503	\$137,182	+1%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



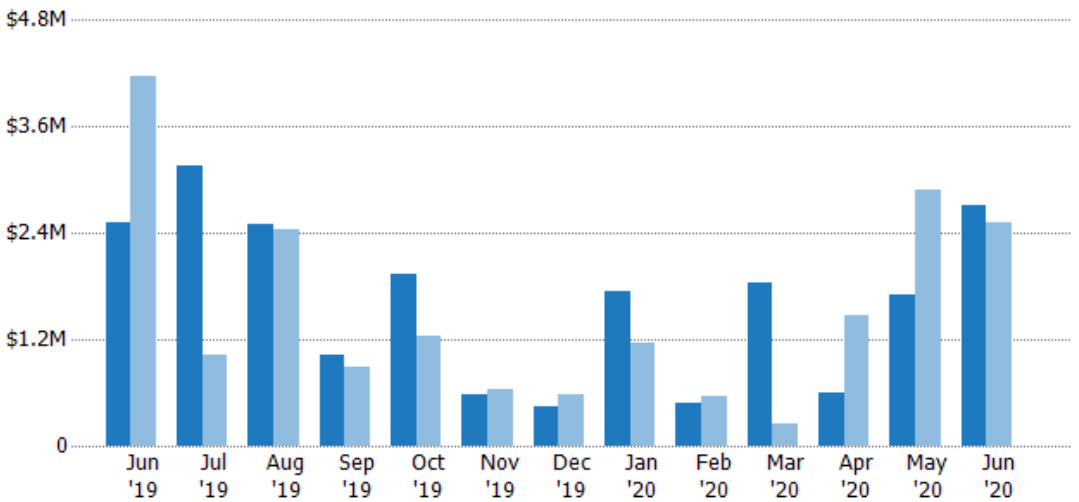
Month/Year	Count	% Chg.
Jun '20	14	-6.7%
Jun '19	15	-28.6%
Jun '18	21	-47.6%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



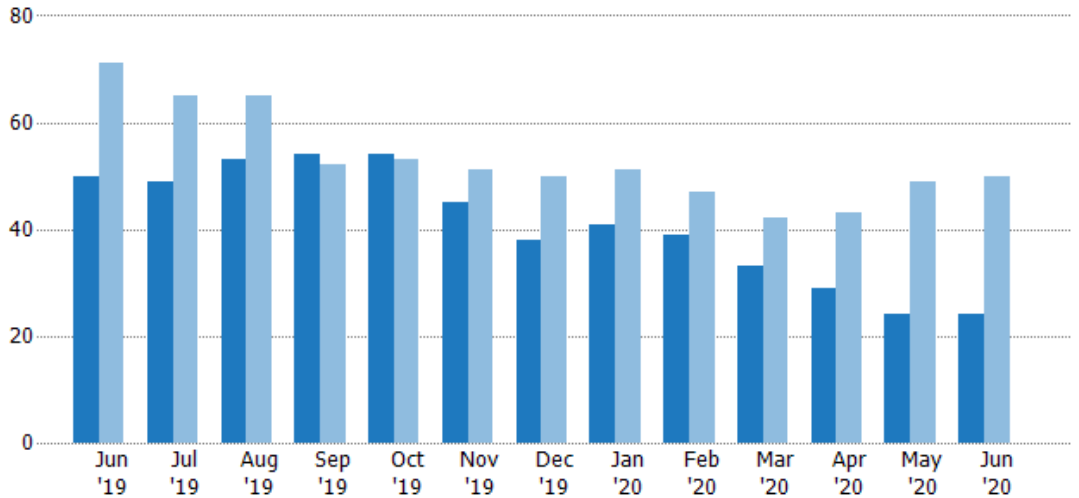
Month/Year	Volume	% Chg.
Jun '20	\$2.7M	7.5%
Jun '19	\$2.51M	-39.7%
Jun '18	\$4.17M	-31.5%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Count	% Chg.
Jun '20	24	-52%
Jun '19	50	-29.6%
Jun '18	71	-16.9%

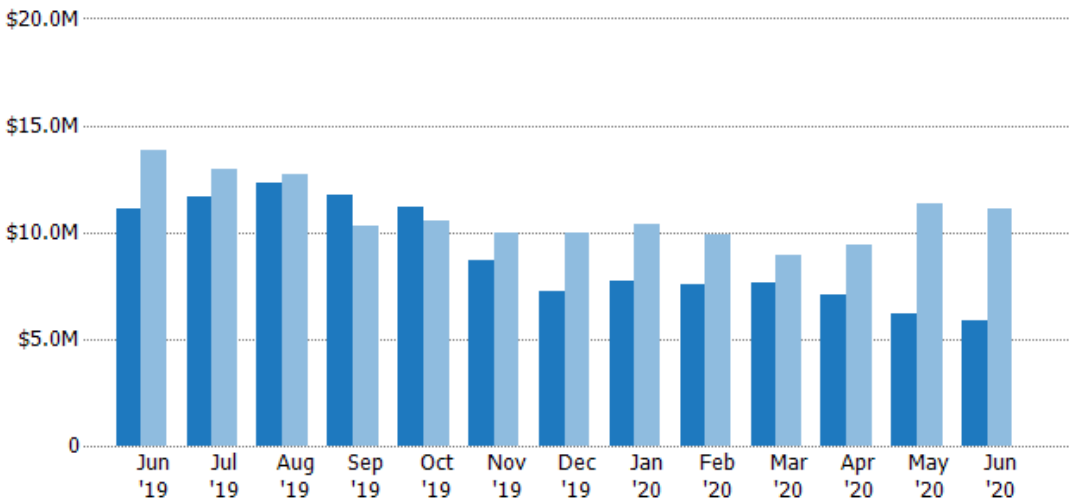
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	50	49	53	54	54	45	38	41	39	33	29	24	24
Prior Year	71	65	65	52	53	51	50	51	47	42	43	49	50
Percent Change from Prior Year	-30%	-25%	-18%	4%	2%	-12%	-24%	-20%	-17%	-21%	-33%	-51%	-52%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Volume	% Chg.
Jun '20	\$5.87M	-47%
Jun '19	\$11.1M	-19.7%
Jun '18	\$13.8M	-10.6%

	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	\$11.1M	\$11.7M	\$12.3M	\$11.7M	\$11.2M	\$8.72M	\$7.26M	\$7.75M	\$7.57M	\$7.63M	\$7.06M	\$6.2M	\$5.87M
Prior Year	\$13.8M	\$12.9M	\$12.7M	\$10.3M	\$10.6M	\$10M	\$10M	\$10.3M	\$9.88M	\$8.9M	\$9.44M	\$11.3M	\$11.1M
Percent Change from Prior Year	-20%	-10%	-3%	14%	6%	-13%	-27%	-25%	-23%	-14%	-25%	-45%	-47%

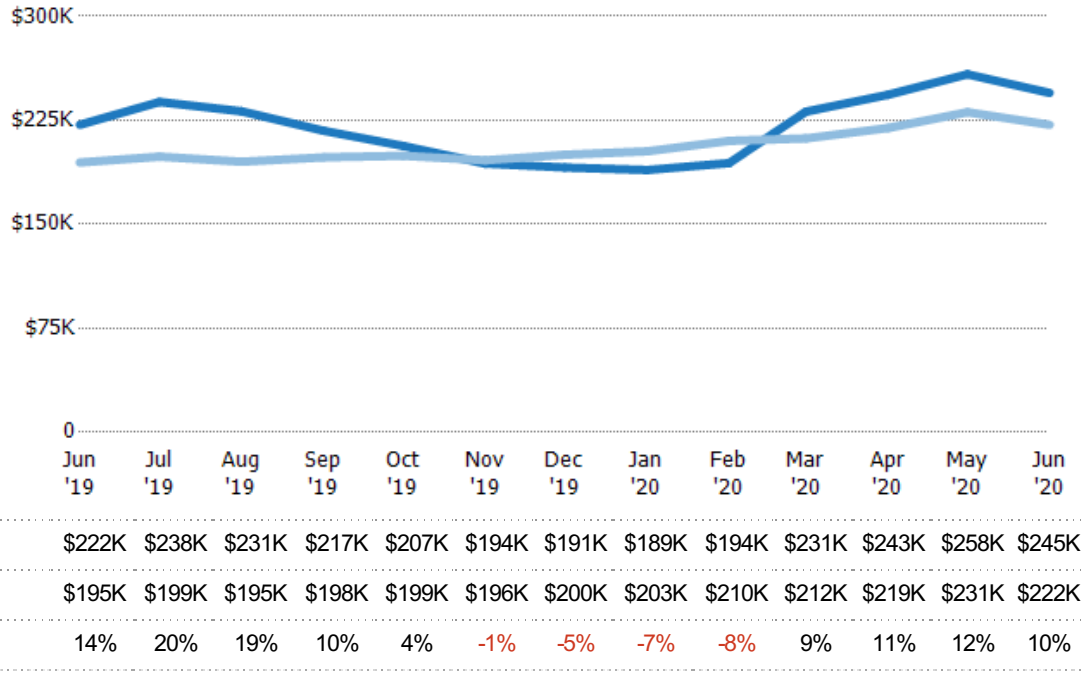
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jun '20	\$245K	10.4%
Jun '19	\$222K	14%
Jun '18	\$195K	7.6%



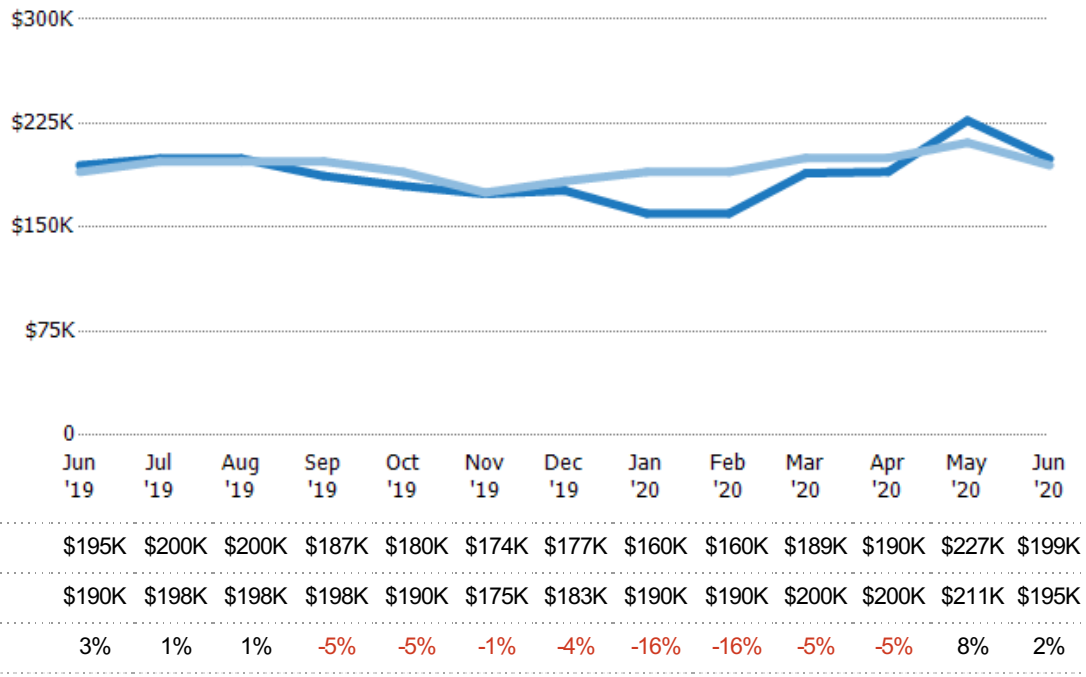
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jun '20	\$199K	2.4%
Jun '19	\$195K	2.5%
Jun '18	\$190K	-7.8%

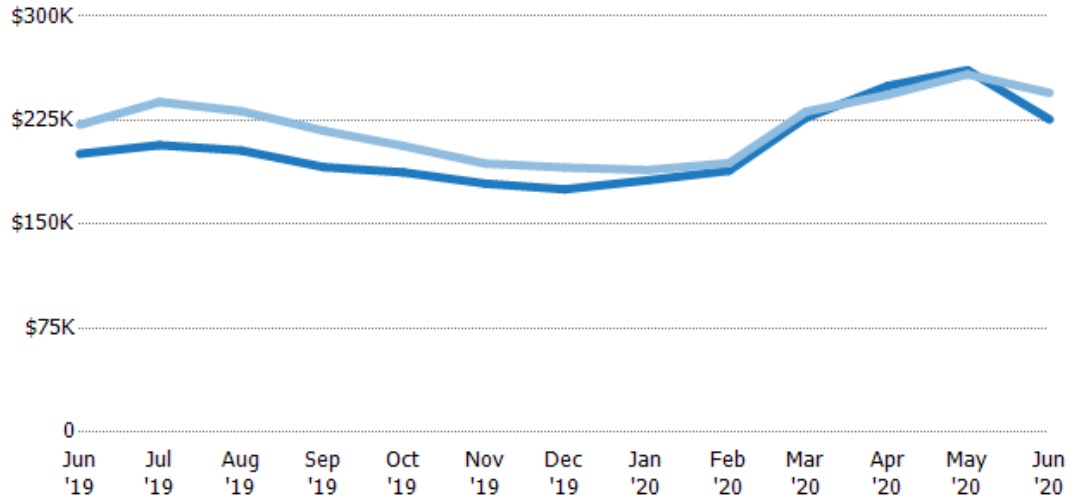


Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



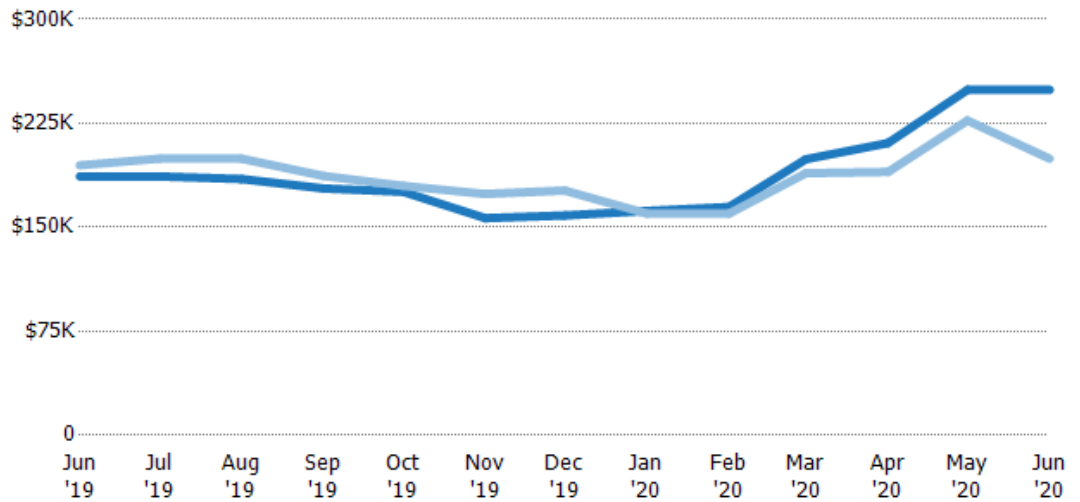
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Avg Est Value	\$201K	\$207K	\$203K	\$191K	\$187K	\$179K	\$175K	\$182K	\$189K	\$227K	\$250K	\$261K	\$226K
Avg Listing Price	\$222K	\$238K	\$231K	\$217K	\$207K	\$194K	\$191K	\$189K	\$194K	\$231K	\$243K	\$258K	\$245K
Avg Listing Price as a % of Avg Est Value	110%	115%	114%	114%	110%	108%	109%	104%	103%	102%	97%	99%	108%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median Est Value	\$187K	\$187K	\$185K	\$178K	\$176K	\$157K	\$158K	\$162K	\$165K	\$199K	\$211K	\$249K	\$249K
Median Listing Price	\$195K	\$200K	\$200K	\$187K	\$180K	\$174K	\$177K	\$160K	\$160K	\$189K	\$190K	\$227K	\$199K
Med Listing Price as a % of Med Est Value	104%	107%	108%	105%	102%	111%	111%	99%	97%	95%	90%	91%	80%

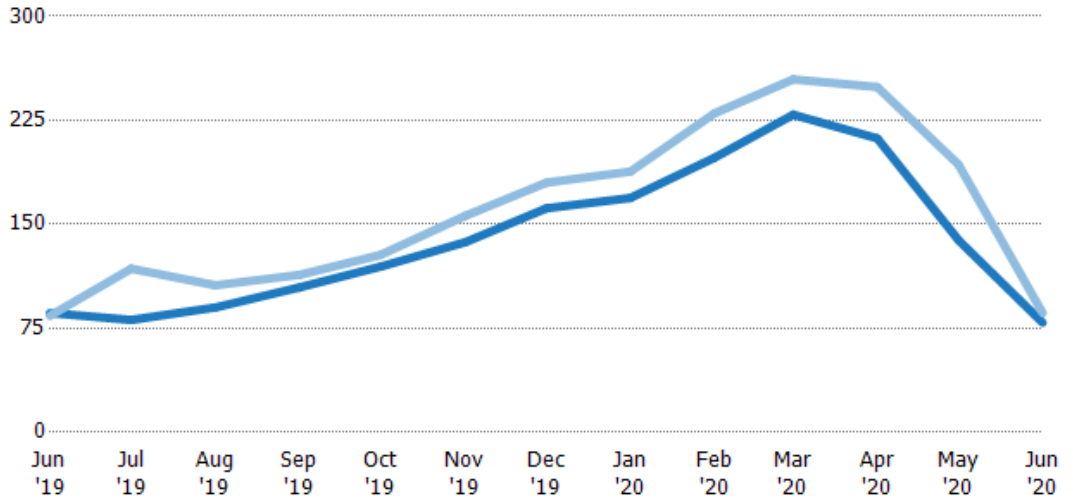
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Days	% Chg.
Jun '20	79	-8.1%
Jun '19	86	2.4%
Jun '18	84	4.8%



Current Year	86	81	90	105	120	137	162	169	198	229	212	139	79
Prior Year	84	118	106	114	128	156	180	188	230	255	249	193	86
Percent Change from Prior Year	2%	-31%	-15%	-8%	-7%	-12%	-10%	-10%	-14%	-10%	-15%	-28%	-8%

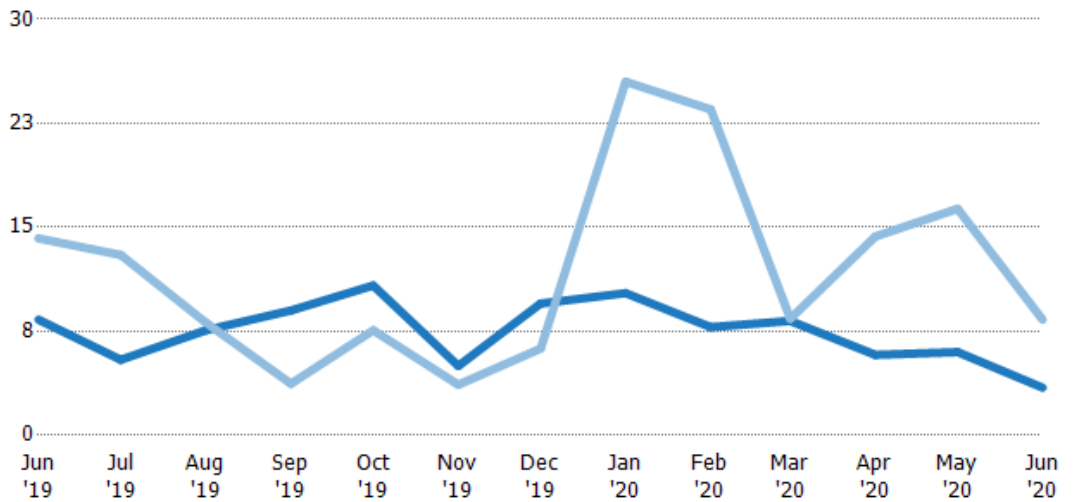
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Months	% Chg.
Jun '20	3.43	-58.9%
Jun '19	8.33	-41.3%
Jun '18	14.2	107.7%



Current Year	8.33	5.44	7.57	9	10.8	5	9.5	10.3	7.8	8.25	5.8	6	3.43
Prior Year	14.2	13	8.13	3.71	7.57	3.64	6.25	25.5	23.5	8.4	14.3	16.3	8.33
Percent Change from Prior Year	-41%	-58%	-7%	142%	43%	37%	52%	-60%	-67%	-2%	-60%	-63%	-59%

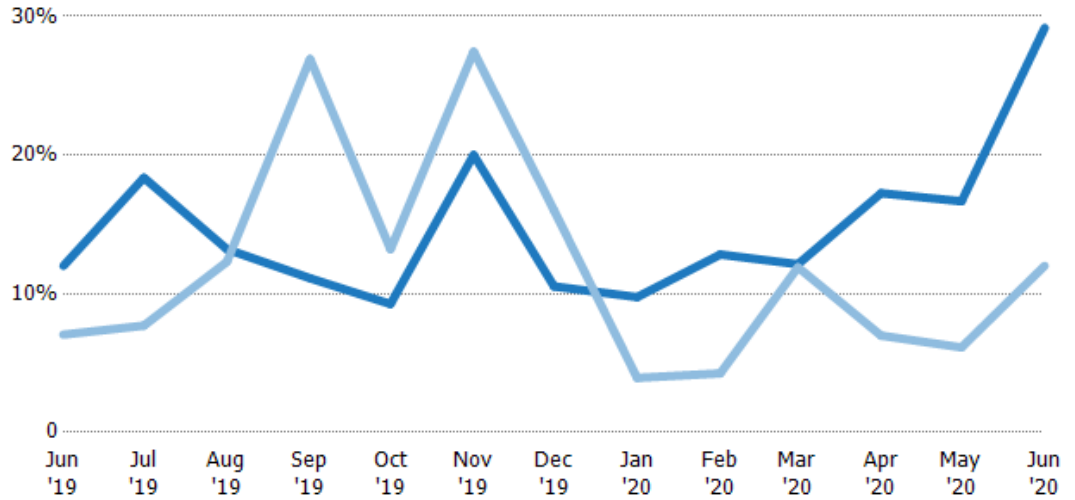
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Jun '20	29%	-17.2%
Jun '19	12%	-5%
Jun '18	7%	-52%



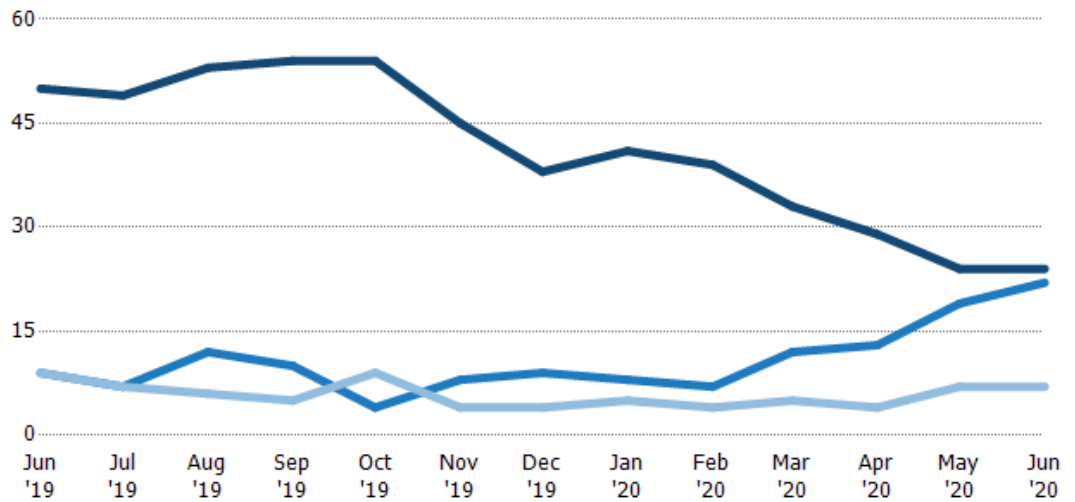
Current Year	12%	18%	13%	11%	9%	20%	11%	10%	13%	12%	17%	17%	29%
Prior Year	7%	8%	12%	27%	13%	27%	16%	4%	4%	12%	7%	6%	12%
Change from Prior Year	-5%	-11%	-1%	16%	4%	7%	5%	-6%	-9%	0%	-10%	-11%	-17%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Active	50	49	53	54	54	45	38	41	39	33	29	24	24
Pending	9	7	12	10	4	8	9	8	7	12	13	19	22
Sold	9	7	6	5	9	4	4	5	4	5	4	7	7

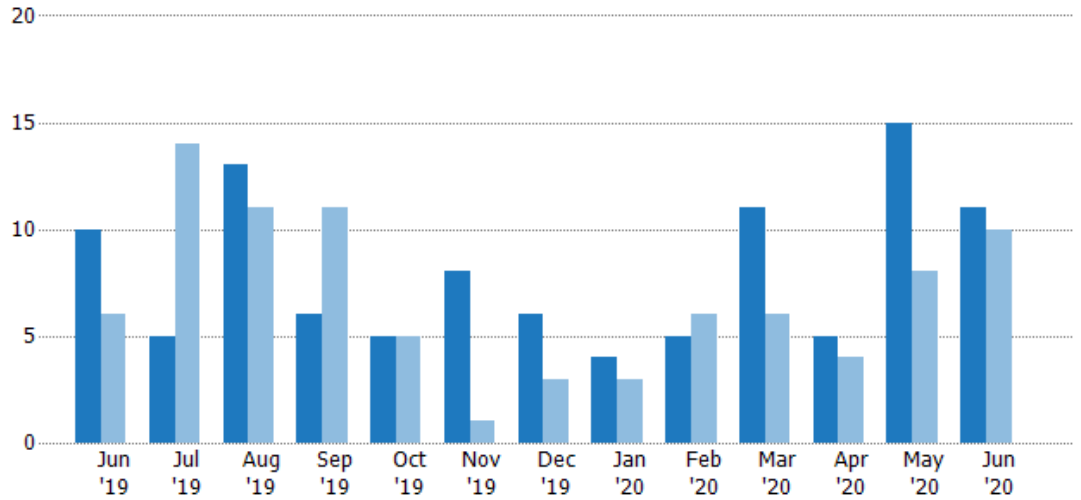
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Jun '20	11	10%
Jun '19	10	66.7%
Jun '18	6	-16.7%



Current Year	10	5	13	6	5	8	6	4	5	11	5	15	11
Prior Year	6	14	11	11	5	1	3	3	6	6	4	8	10
Percent Change from Prior Year	67%	-64%	18%	-45%	0%	700%	100%	33%	-17%	83%	25%	88%	10%

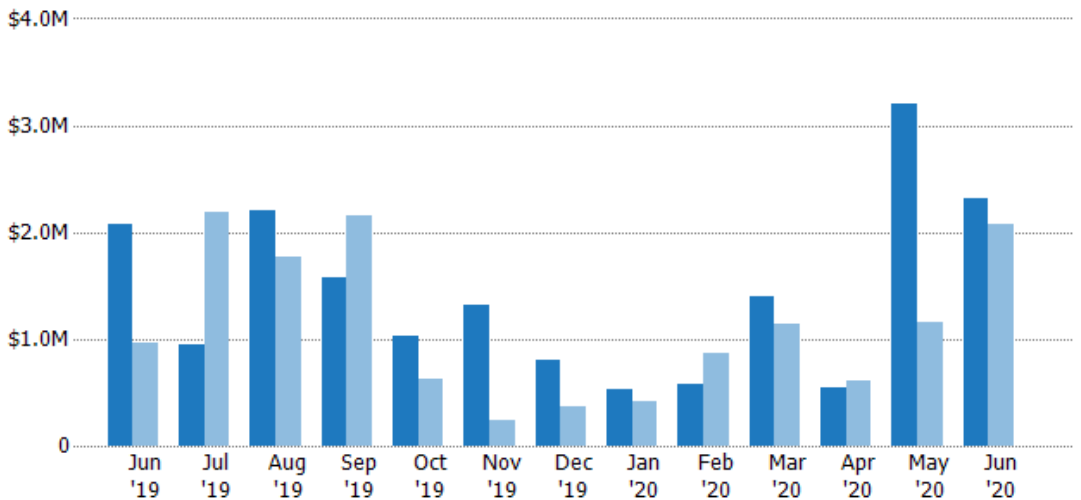
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Jun '20	\$2.31M	10.9%
Jun '19	\$2.08M	115.7%
Jun '18	\$965K	-21.3%



Current Year	\$2.08M	\$946K	\$2.2M	\$1.57M	\$1.02M	\$1.32M	\$804K	\$536K	\$578K	\$1.4M	\$552K	\$3.2M	\$2.31M
Prior Year	\$965K	\$2.18M	\$1.77M	\$2.15M	\$625K	\$235K	\$375K	\$418K	\$859K	\$1.14M	\$605K	\$1.15M	\$2.08M
Percent Change from Prior Year	116%	-57%	24%	-27%	64%	461%	114%	28%	-33%	23%	-9%	178%	11%

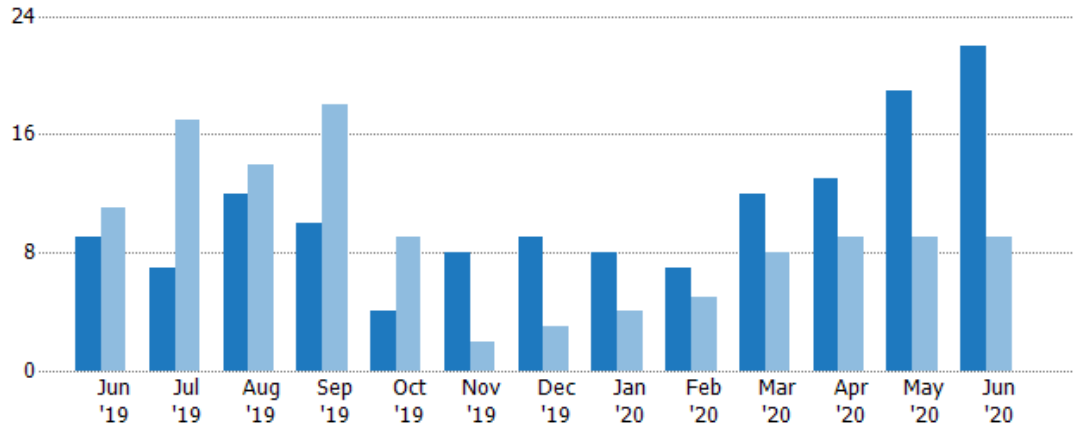
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Jun '20	22	144.4%
Jun '19	9	-18.2%
Jun '18	11	-18.2%



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	9	7	12	10	4	8	9	8	7	12	13	19	22
Prior Year	11	17	14	18	9	2	3	4	5	8	9	9	9
Percent Change from Prior Year	-18%	-59%	-14%	-44%	-56%	300%	200%	100%	40%	50%	44%	111%	144%

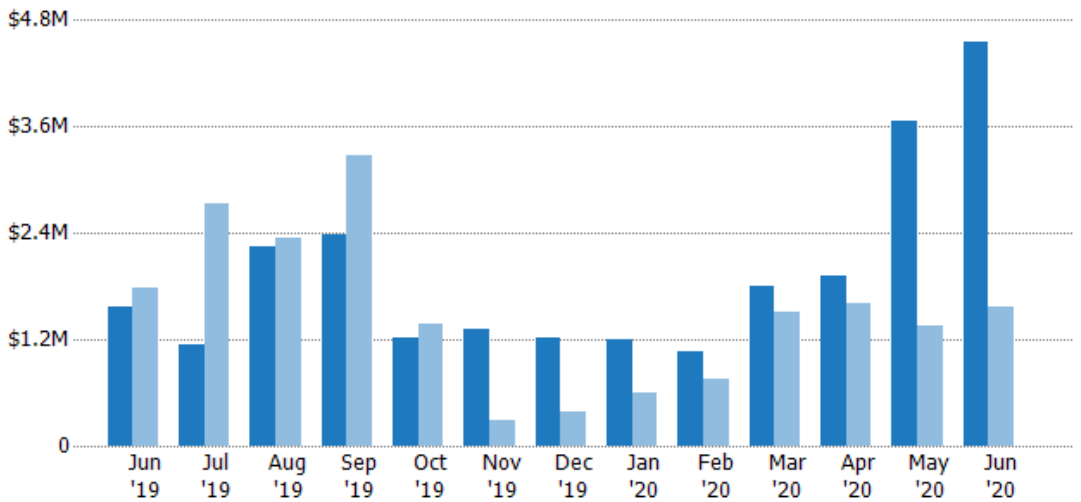
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Jun '20	\$4.56M	192.7%
Jun '19	\$1.56M	-12.3%
Jun '18	\$1.78M	-17.8%



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	\$1.56M	\$1.14M	\$2.24M	\$2.39M	\$1.22M	\$1.32M	\$1.21M	\$1.2M	\$1.07M	\$1.8M	\$1.91M	\$3.65M	\$4.56M
Prior Year	\$1.78M	\$2.73M	\$2.34M	\$3.27M	\$1.37M	\$282K	\$375K	\$597K	\$754K	\$1.51M	\$1.61M	\$1.36M	\$1.56M
Percent Change from Prior Year	-12%	-58%	-4%	-27%	-11%	368%	223%	102%	42%	19%	19%	169%	193%

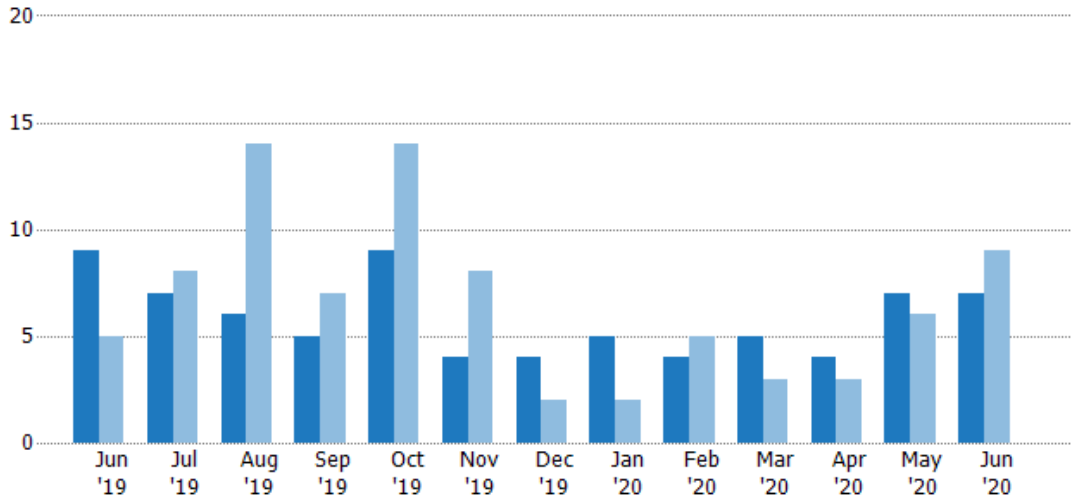
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jun '20	7	-22.2%
Jun '19	9	80%
Jun '18	5	40%



Current Year	9	7	6	5	9	4	4	5	4	5	4	7	7
Prior Year	5	8	14	7	14	8	2	2	5	3	3	6	9
Percent Change from Prior Year	80%	-13%	-57%	-29%	-36%	-50%	100%	150%	-20%	67%	33%	17%	-22%

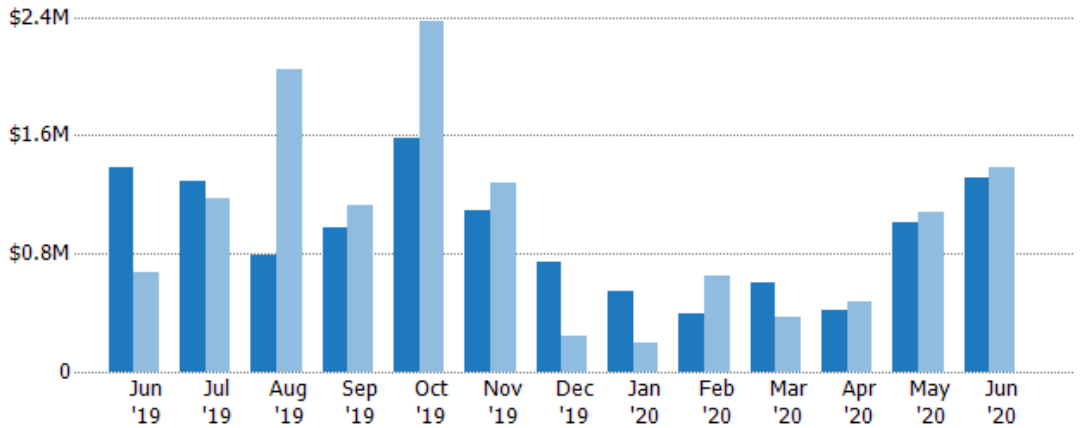
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jun '20	\$1.31M	-4.8%
Jun '19	\$1.38M	105.8%
Jun '18	\$670K	41.3%



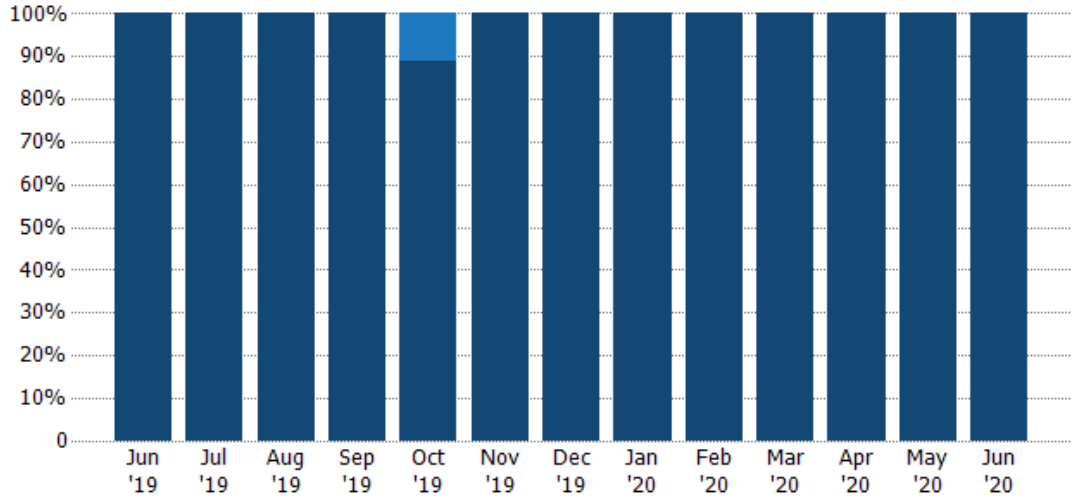
Current Year	\$1.38M	\$1.29M	\$794K	\$979K	\$1.57M	\$1.09M	\$745K	\$543K	\$390K	\$606K	\$412K	\$1.02M	\$1.31M
Prior Year	\$670K	\$1.17M	\$2.04M	\$1.12M	\$2.37M	\$1.28M	\$240K	\$191K	\$648K	\$369K	\$476K	\$1.08M	\$1.38M
Percent Change from Prior Year	106%	10%	-61%	-13%	-34%	-15%	210%	184%	-40%	64%	-13%	-6%	-5%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



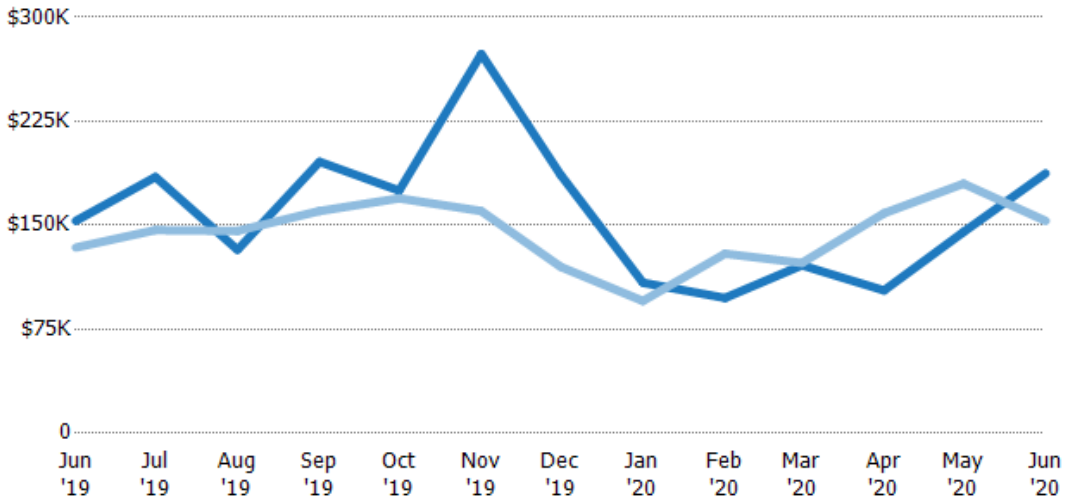
Condo/Townhouse	-	-	-	-	11%	-	-	-	-	-	-	-	-
Single Family Residence	100%	100%	100%	100%	89%	100%	100%	100%	100%	100%	100%	100%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$153K	\$185K	\$132K	\$196K	\$175K	\$274K	\$186K	\$109K	\$97.6K	\$121K	\$103K	\$145K	\$187K
Prior Year	\$134K	\$147K	\$146K	\$160K	\$169K	\$160K	\$120K	\$95.5K	\$130K	\$123K	\$159K	\$180K	\$153K
Percent Change from Prior Year	14%	26%	-9%	22%	3%	71%	55%	14%	-25%	-1%	-35%	-19%	22%

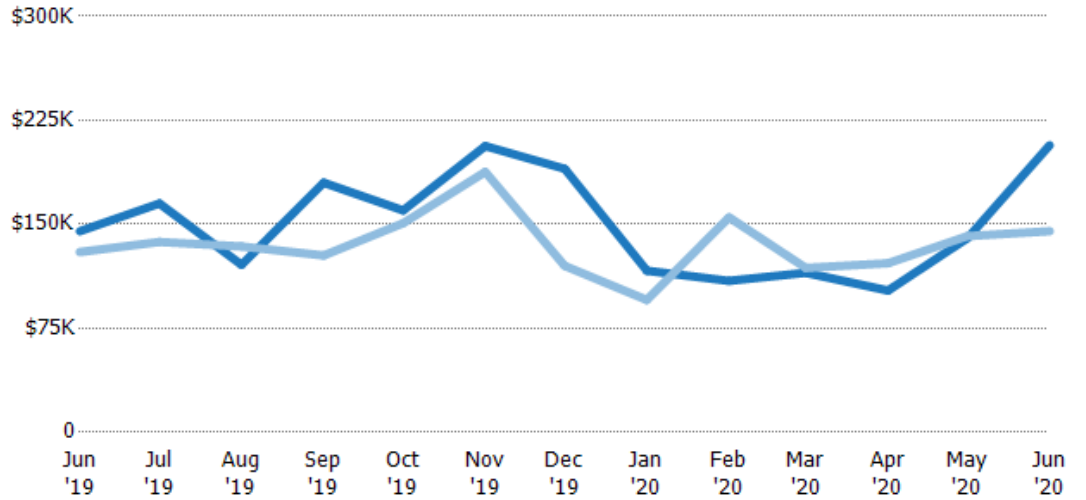
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jun '20	\$207K	42.8%
Jun '19	\$145K	11.5%
Jun '18	\$130K	-6.2%



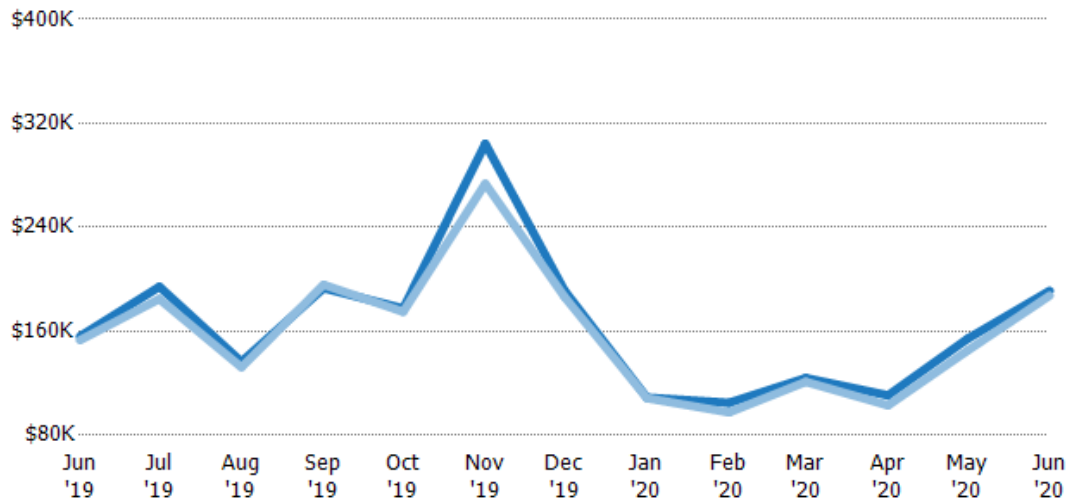
Current Year	\$145K	\$165K	\$121K	\$180K	\$160K	\$206K	\$190K	\$117K	\$109K	\$115K	\$102K	\$140K	\$207K
Prior Year	\$130K	\$137K	\$134K	\$128K	\$151K	\$188K	\$120K	\$95.5K	\$155K	\$119K	\$122K	\$142K	\$145K
Percent Change from Prior Year	12%	20%	-10%	41%	6%	10%	58%	22%	-30%	-3%	-16%	-1%	43%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



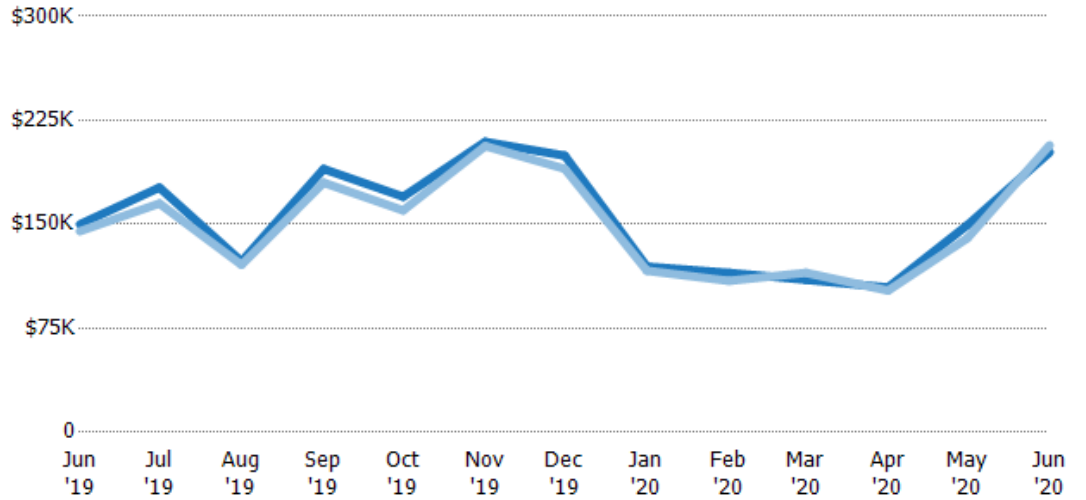
Avg List Price	\$156K	\$194K	\$137K	\$193K	\$178K	\$304K	\$191K	\$109K	\$105K	\$124K	\$111K	\$154K	\$191K
Avg Sales Price	\$153K	\$185K	\$132K	\$196K	\$175K	\$274K	\$186K	\$109K	\$97.6K	\$121K	\$103K	\$145K	\$187K
Avg Sales Price as a % of Avg List Price	98%	95%	97%	101%	99%	90%	98%	100%	93%	98%	93%	94%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



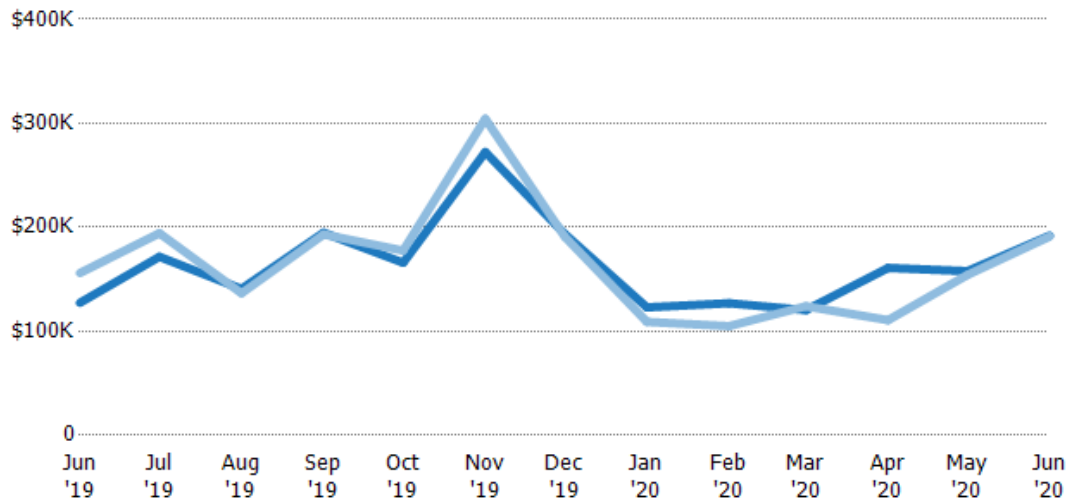
Median List Price	\$150K	\$177K	\$123K	\$190K	\$170K	\$209K	\$200K	\$120K	\$115K	\$110K	\$104K	\$150K	\$202K
Median Sales Price	\$145K	\$165K	\$121K	\$180K	\$160K	\$206K	\$190K	\$117K	\$109K	\$115K	\$102K	\$140K	\$207K
Med Sales Price as a % of Med List Price	97%	93%	98%	95%	94%	99%	95%	97%	95%	105%	98%	94%	102%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



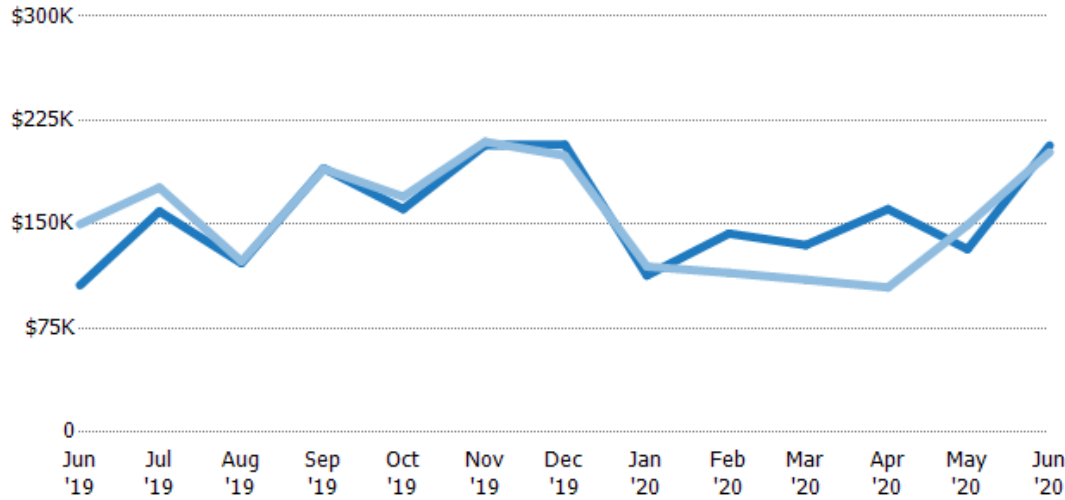
Avg Est Value	\$127K	\$172K	\$141K	\$195K	\$166K	\$272K	\$194K	\$123K	\$127K	\$120K	\$161K	\$158K	\$192K
Avg Sales Price	\$156K	\$194K	\$137K	\$193K	\$178K	\$304K	\$191K	\$109K	\$105K	\$124K	\$111K	\$154K	\$191K
Avg Sales Price as a % of Avg Est Value	123%	113%	97%	99%	107%	112%	99%	89%	83%	103%	69%	98%	100%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median Est Value	\$106K	\$159K	\$122K	\$190K	\$161K	\$207K	\$207K	\$113K	\$143K	\$135K	\$161K	\$132K	\$207K
Median Sales Price	\$150K	\$177K	\$123K	\$190K	\$170K	\$209K	\$200K	\$120K	\$115K	\$110K	\$104K	\$150K	\$202K
Med Sales Price as a % of Med Est Value	142%	111%	101%	100%	106%	101%	96%	106%	80%	81%	65%	113%	98%