

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

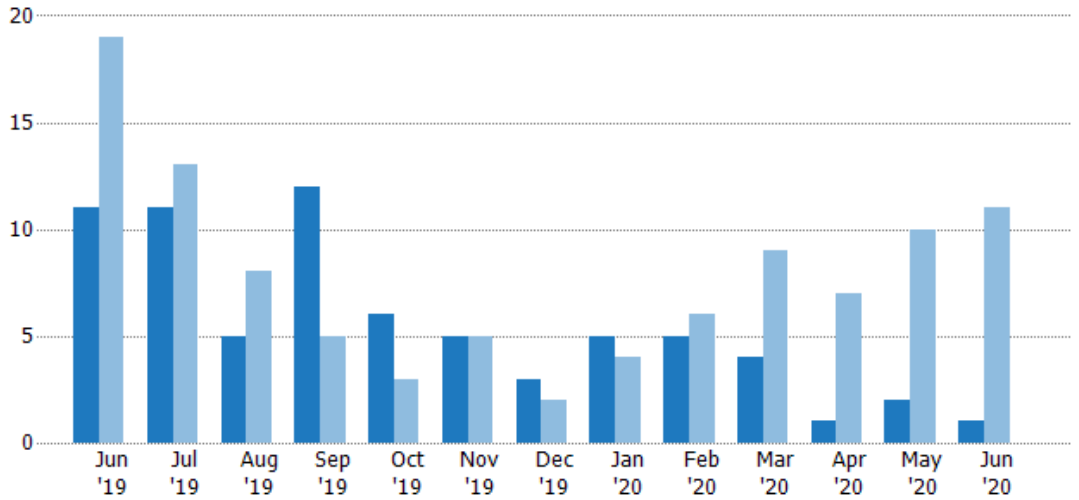
Key Metrics	Jun 2020	Jun 2019	+ / -	YTD 2020	YTD 2019	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	1	11	-90.9%	18	47	-61.7%
New Listing Volume	\$375,000	\$3,924,000	-90.4%	\$4,999,900	\$13,847,600	-63.9%
Active Listing Count	14	41	-65.9%	N/A	N/A	
Active Listing Volume	\$8,474,800	\$13,888,000	-39%	N/A	N/A	
Average Listing Price	\$605,343	\$338,732	+78.7%	\$439,619	\$314,748	+39.7%
Median Listing Price	\$424,000	\$299,000	+41.8%	\$318,325	\$277,460	+14.7%
Median Days in RPR	280.5	97	+189.2%	220.52	160.67	+37.3%
Months of Inventory	4.7	13.7	-65.9%	7.9	8.9	-11.1%
Absorption Rate	21.43%	7.32%	+14.1%	12.65%	11.24%	+1.4%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	4	11	-63.6%	43	34	+26.5%
New Pending Sales Volume	\$1,234,000	\$2,406,400	-48.7%	\$12,706,000	\$9,035,100	+40.6%
Pending Sales Count	9	14	-35.7%	N/A	N/A	
Pending Sales Volume	\$2,584,000	\$3,589,500	-28%	N/A	N/A	
Closed Sales Count	4	10	-60%	25	21	+19%
Closed Sales Volume	\$1,115,600	\$2,384,450	-53.2%	\$6,429,100	\$4,986,850	+28.9%
Average Sales Price	\$278,900	\$238,445	+17%	\$257,164	\$237,469	+8.3%
Median Sales Price	\$287,000	\$229,000	+25.3%	\$237,680	\$230,519	+3.1%

## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Month/Year	Count	% Chg.
Jun '20	1	-90.9%
Jun '19	11	-42.1%
Jun '18	19	-31.6%

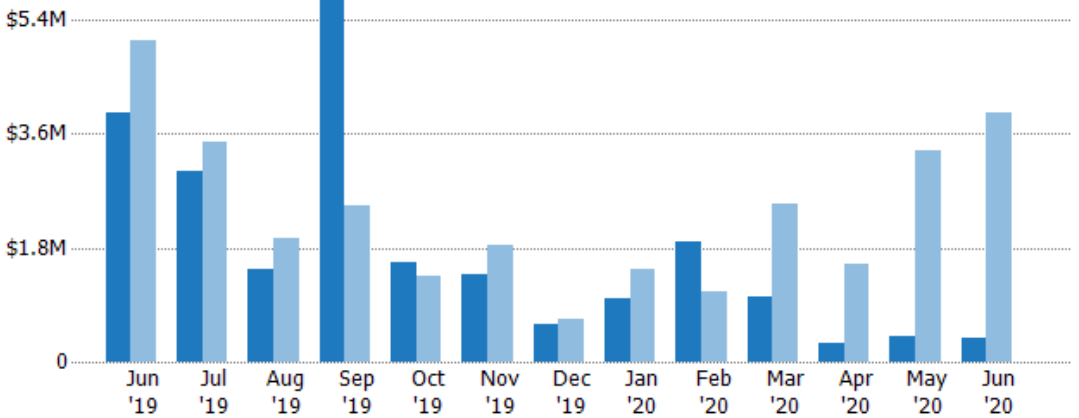
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	11	11	5	12	6	5	3	5	5	4	1	2	1
Prior Year	19	13	8	5	3	5	2	4	6	9	7	10	11
Percent Change from Prior Year	-42%	-15%	-38%	140%	100%	0%	50%	25%	-17%	-56%	-86%	-80%	-91%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Month/Year	Volume	% Chg.
Jun '20	\$375K	-90.4%
Jun '19	\$3.92M	-22.5%
Jun '18	\$5.06M	-30.2%

	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	\$3.92M	\$3.02M	\$1.45M	\$6.04M	\$1.56M	\$1.38M	\$600K	\$1.01M	\$1.89M	\$1.02M	\$300K	\$400K	\$375K
Prior Year	\$5.06M	\$3.46M	\$1.94M	\$2.46M	\$1.36M	\$1.85M	\$677K	\$1.46M	\$1.11M	\$2.5M	\$1.53M	\$3.32M	\$3.92M
Percent Change from Prior Year	-22%	-13%	-25%	145%	14%	-25%	-11%	-31%	71%	-59%	-80%	-88%	-90%

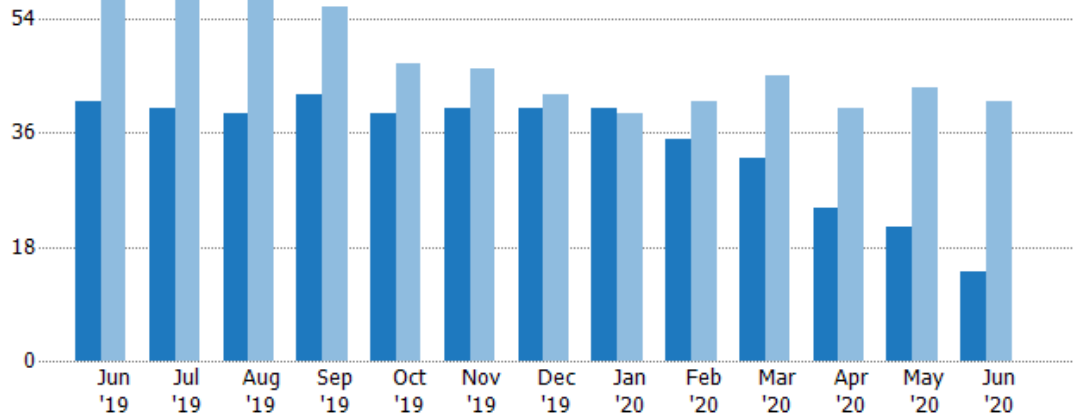
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Jun '20	14	-65.9%
Jun '19	41	-28.1%
Jun '18	57	-3.5%



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	41	40	39	42	39	40	40	40	35	32	24	21	14
Prior Year	57	59	60	56	47	46	42	39	41	45	40	43	41
Percent Change from Prior Year	-28%	-32%	-35%	-25%	-17%	-13%	-5%	3%	-15%	-29%	-40%	-51%	-66%

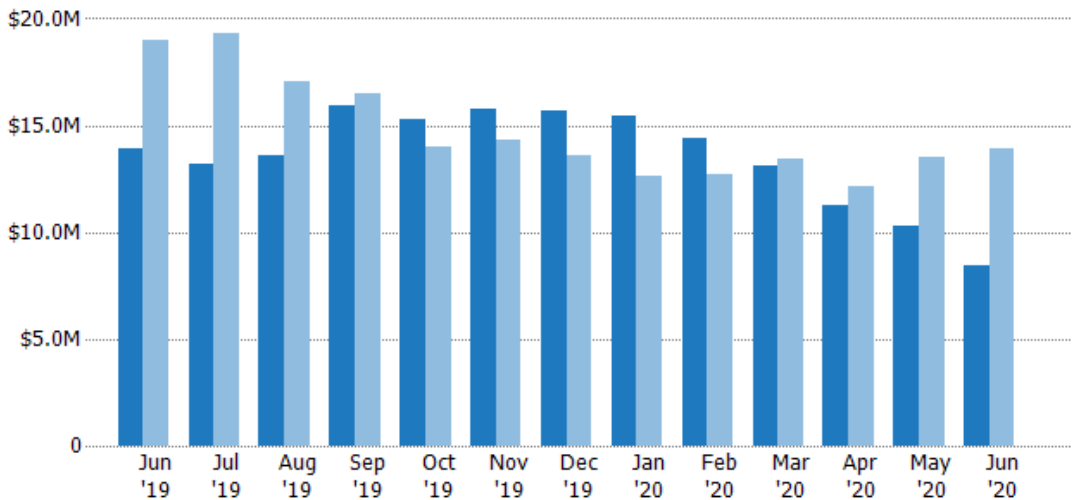
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Jun '20	\$8.47M	-39%
Jun '19	\$13.9M	-26.8%
Jun '18	\$19M	-16.3%



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	\$13.9M	\$13.2M	\$13.6M	\$16M	\$15.3M	\$15.8M	\$15.7M	\$15.5M	\$14.4M	\$13.1M	\$11.2M	\$10.3M	\$8.47M
Prior Year	\$19M	\$19.3M	\$17.1M	\$16.5M	\$14M	\$14.3M	\$13.6M	\$12.6M	\$12.7M	\$13.5M	\$12.1M	\$13.5M	\$13.9M
Percent Change from Prior Year	-27%	-32%	-20%	-3%	9%	10%	15%	22%	13%	-2%	-7%	-24%	-39%

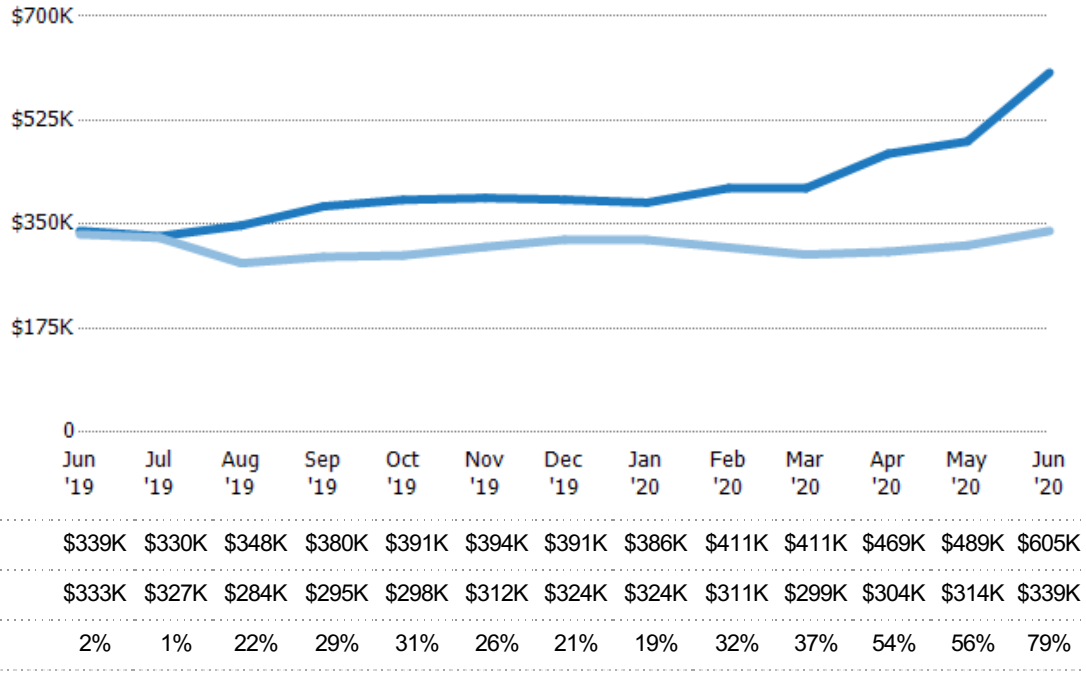
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Jun '20	\$605K	78.7%
Jun '19	\$339K	1.7%
Jun '18	\$333K	-13.2%



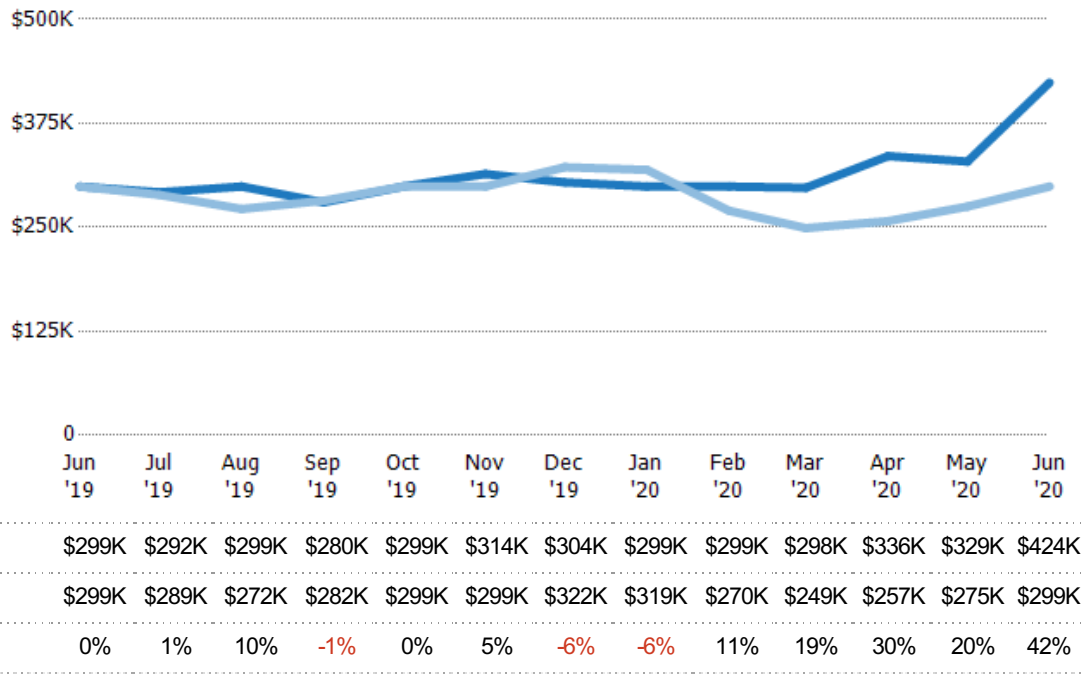
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Jun '20	\$424K	41.8%
Jun '19	\$299K	0%
Jun '18	\$299K	-13.1%

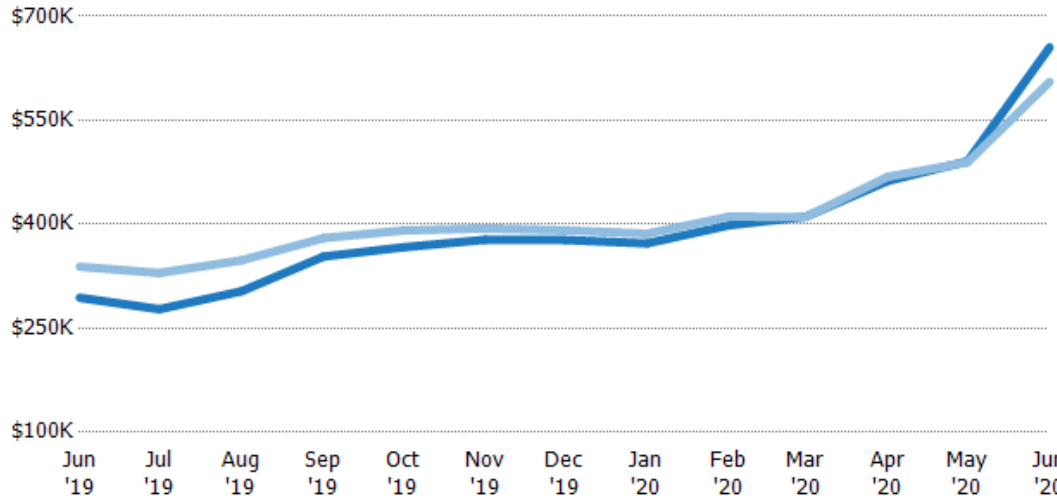


## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



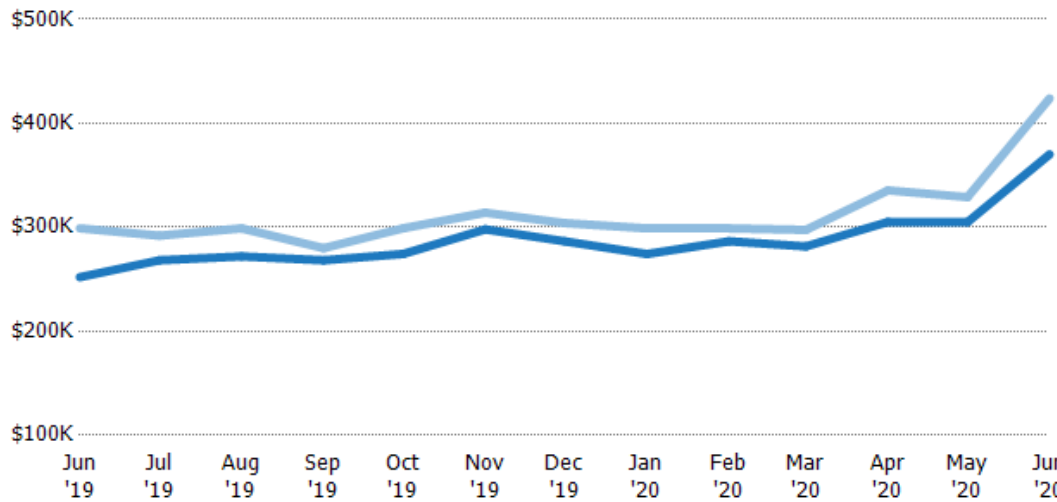
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Avg Est Value	\$294K	\$277K	\$303K	\$353K	\$367K	\$378K	\$377K	\$372K	\$398K	\$411K	\$463K	\$491K	\$655K
Avg Listing Price	\$339K	\$330K	\$348K	\$380K	\$391K	\$394K	\$391K	\$386K	\$411K	\$411K	\$469K	\$489K	\$605K
Avg Listing Price as a % of Avg Est Value	115%	119%	115%	108%	107%	104%	104%	104%	103%	100%	101%	100%	92%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



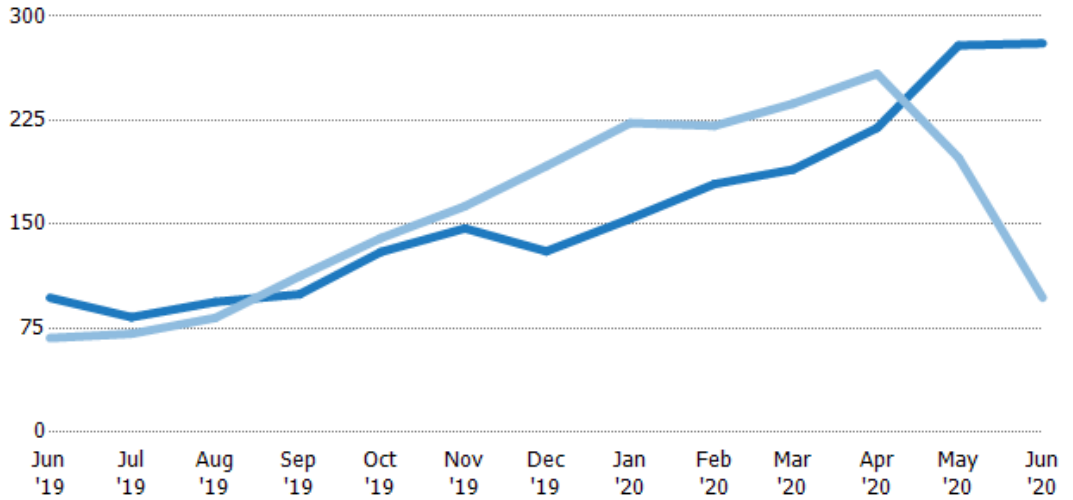
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median Est Value	\$252K	\$268K	\$272K	\$268K	\$274K	\$298K	\$287K	\$274K	\$287K	\$282K	\$305K	\$305K	\$370K
Median Listing Price	\$299K	\$292K	\$299K	\$280K	\$299K	\$314K	\$304K	\$299K	\$299K	\$298K	\$336K	\$329K	\$424K
Med Listing Price as a % of Med Est Value	119%	109%	110%	104%	109%	105%	106%	109%	104%	106%	110%	108%	115%

## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Month/Year	Days	% Chg.
Jun '20	281	189.2%
Jun '19	97	42.6%
Jun '18	68	72.1%

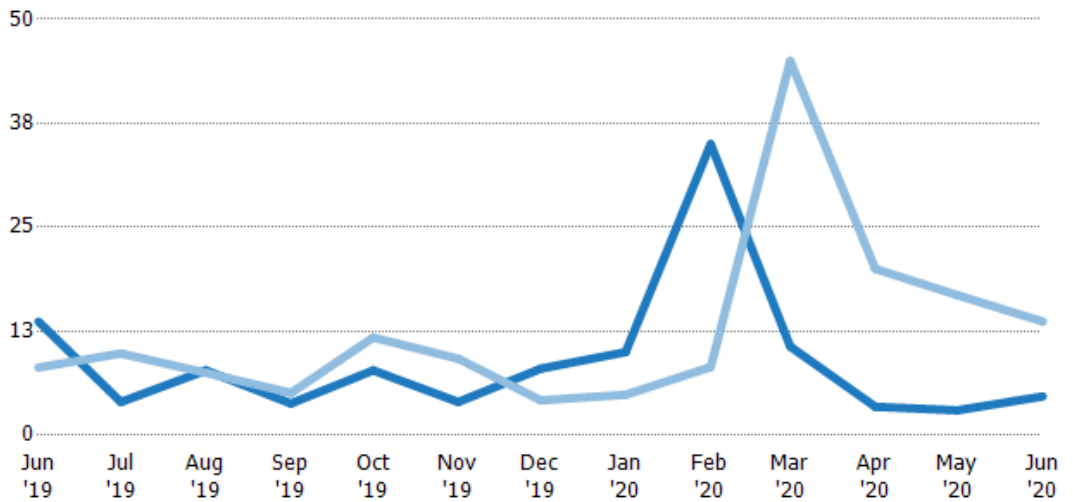
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	97	83	94	100	130	147	131	154	179	190	220	279	281
Prior Year	68	71	82.5	113	140	163	192	223	221	237	259	198	97
Percent Change from Prior Year	43%	17%	14%	-12%	-7%	-10%	-32%	-31%	-19%	-20%	-15%	41%	189%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



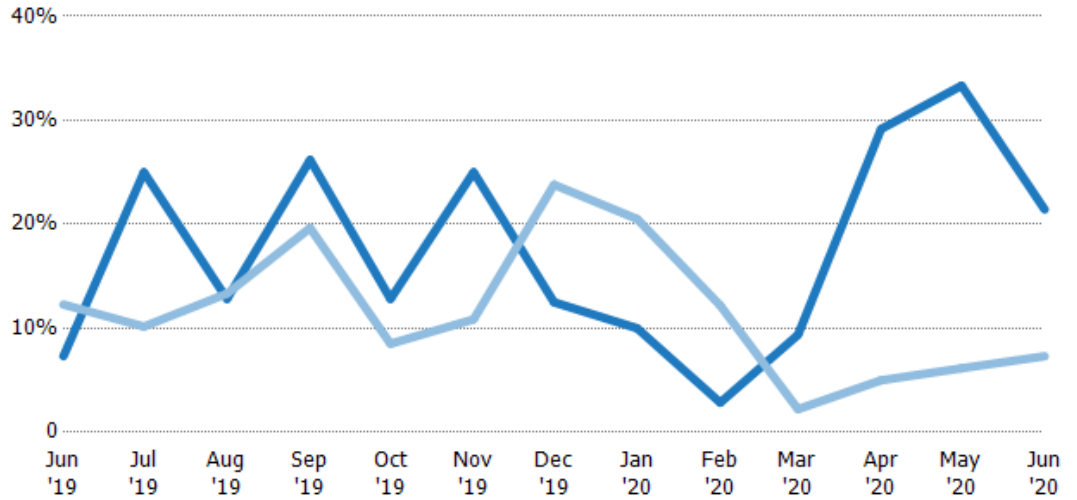
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	13.7	4	7.8	3.82	7.8	4	8	10	35	10.7	3.43	3	4.67
Prior Year	8.14	9.83	7.5	5.09	11.8	9.2	4.2	4.88	8.2	45	20	16.8	13.7
Percent Change from Prior Year	68%	-59%	4%	-25%	-34%	-57%	90%	105%	327%	-76%	-83%	100%	-66%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
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 Family Residence



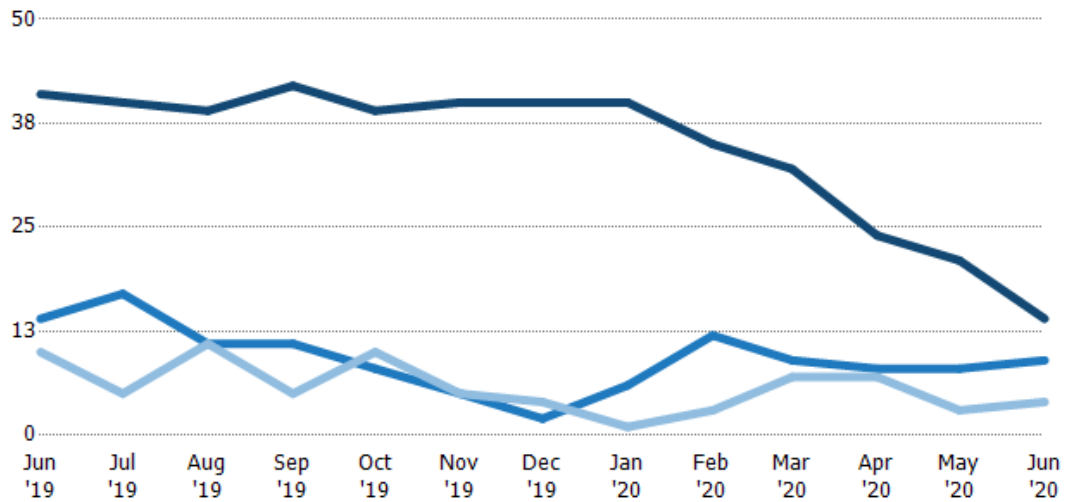
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	7%	25%	13%	26%	13%	25%	13%	10%	3%	9%	29%	33%	21%
Prior Year	12%	10%	13%	20%	9%	11%	24%	21%	12%	2%	5%	6%	7%
Change from Prior Year	5%	-15%	1%	-7%	-4%	-14%	11%	11%	9%	-7%	-24%	-33%	-14%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Active	41	40	39	42	39	40	40	40	35	32	24	21	14
Pending	14	17	11	11	8	5	2	6	12	9	8	8	9
Sold	10	5	11	5	10	5	4	1	3	7	7	3	4

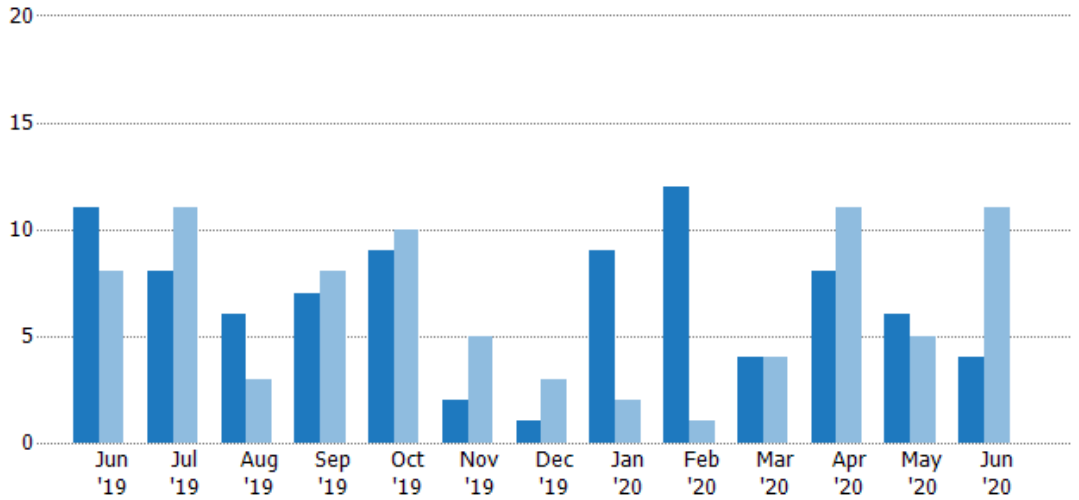
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Jun '20	4	-63.6%
Jun '19	11	37.5%
Jun '18	8	50%



Current Year	11	8	6	7	9	2	1	9	12	4	8	6	4
Prior Year	8	11	3	8	10	5	3	2	1	4	11	5	11
Percent Change from Prior Year	38%	-27%	100%	-13%	-10%	-60%	-67%	350%	1,100%	0%	-27%	20%	-64%

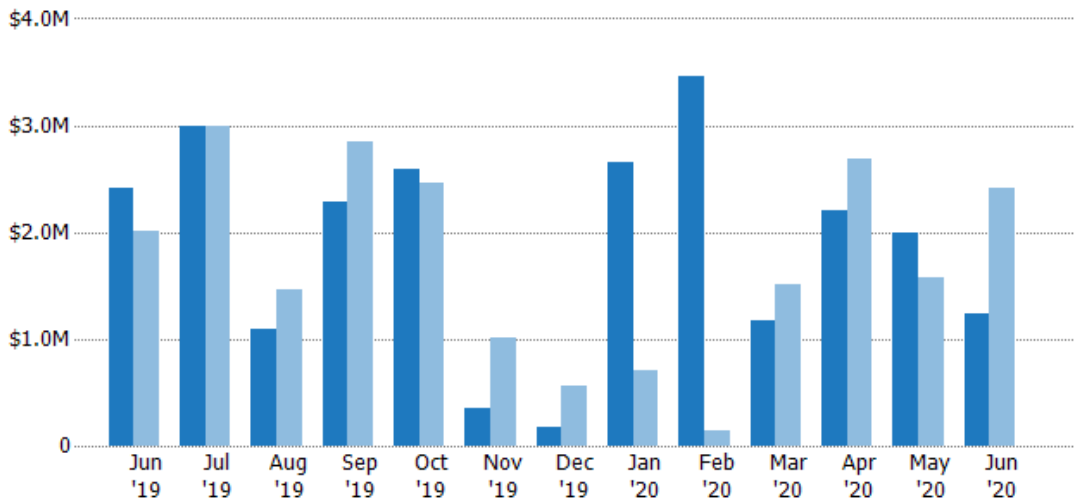
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Jun '20	\$1.23M	-48.7%
Jun '19	\$2.41M	20%
Jun '18	\$2.01M	59.6%



Current Year	\$2.41M	\$2.99M	\$1.09M	\$2.29M	\$2.59M	\$344K	\$178K	\$2.65M	\$3.46M	\$1.17M	\$2.2M	\$1.99M	\$1.23M
Prior Year	\$2.01M	\$2.98M	\$1.46M	\$2.85M	\$2.46M	\$1.01M	\$554K	\$707K	\$149K	\$1.51M	\$2.69M	\$1.57M	\$2.41M
Percent Change from Prior Year	20%	0%	-26%	-20%	5%	-66%	-68%	275%	2,223%	-23%	-18%	27%	-49%



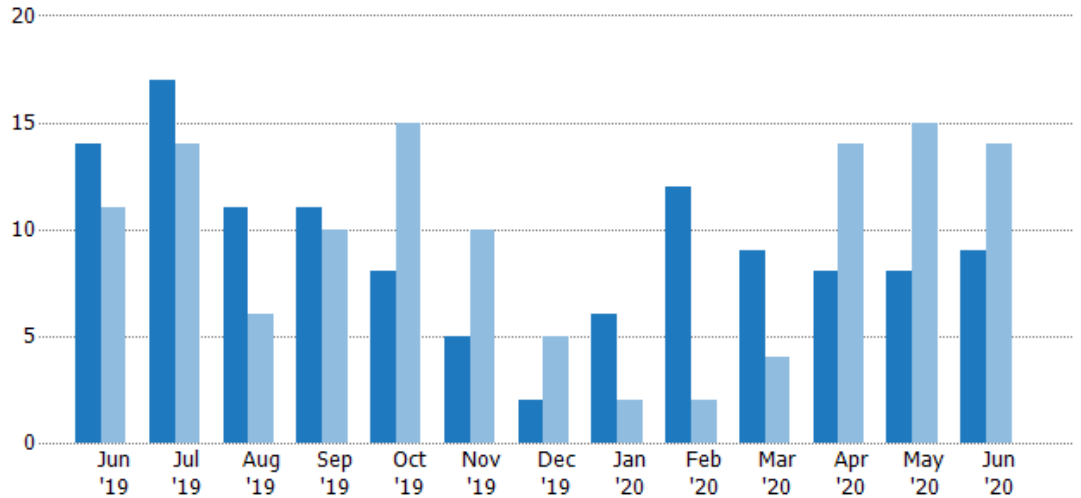
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Jun '20	9	-35.7%
Jun '19	14	27.3%
Jun '18	11	18.2%



Current Year	14	17	11	11	8	5	2	6	12	9	8	8	9
Prior Year	11	14	6	10	15	10	5	2	2	4	14	15	14
Percent Change from Prior Year	27%	21%	83%	10%	-47%	-50%	-60%	200%	500%	125%	-43%	-47%	-36%

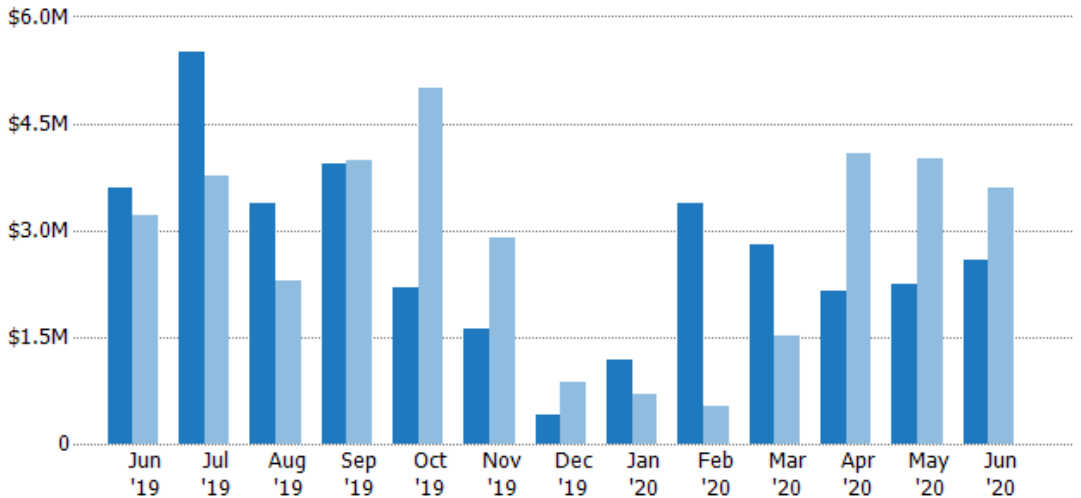
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Jun '20	\$2.58M	-28%
Jun '19	\$3.59M	11.7%
Jun '18	\$3.21M	-4.3%



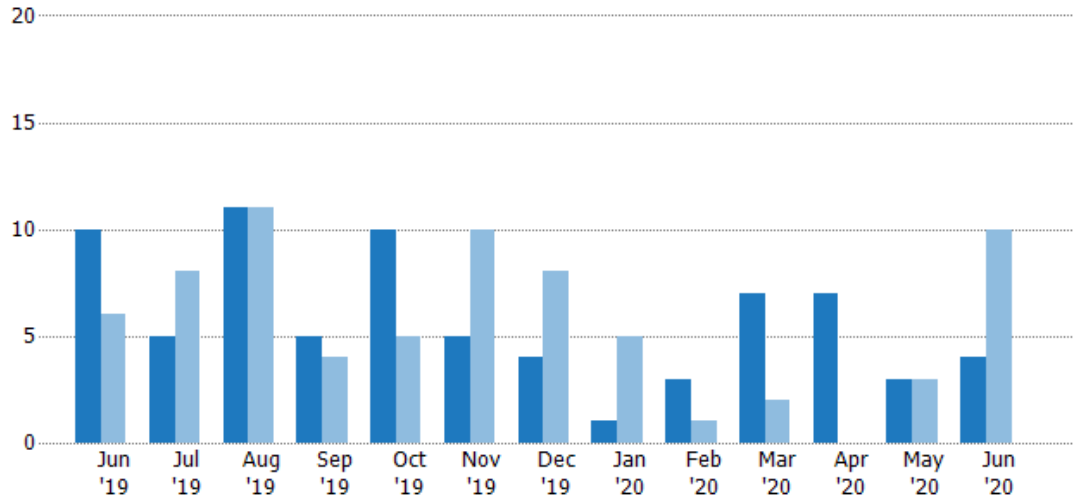
Current Year	\$3.59M	\$5.51M	\$3.37M	\$3.94M	\$2.18M	\$1.61M	\$417K	\$1.18M	\$3.39M	\$2.79M	\$2.16M	\$2.23M	\$2.58M
Prior Year	\$3.21M	\$3.77M	\$2.28M	\$3.98M	\$4.99M	\$2.9M	\$873K	\$707K	\$517K	\$1.51M	\$4.07M	\$4.02M	\$3.59M
Percent Change from Prior Year	12%	46%	48%	-1%	-56%	-44%	-52%	67%	555%	85%	-47%	-44%	-28%

## Closed Sales

The total number of residential properties sold each month.

**Filters Used**

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



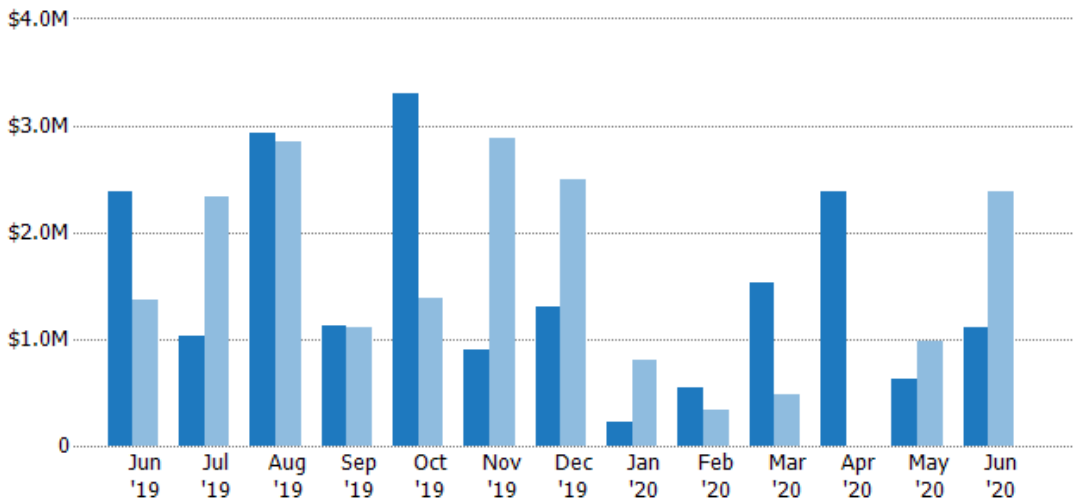
Current Year	10	5	11	5	10	5	4	1	3	7	7	3	4
Prior Year	6	8	11	4	5	10	8	5	1	2	-	3	10
Percent Change from Prior Year	67%	-38%	0%	25%	100%	-50%	-50%	-80%	200%	250%	100%	0%	-60%

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

**Filters Used**

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



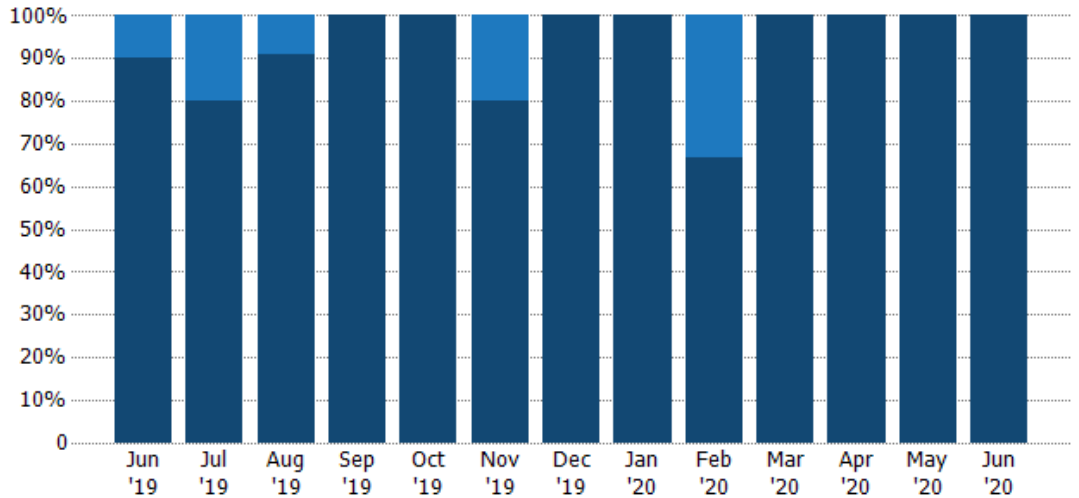
Current Year	\$2.38M	\$1.02M	\$2.93M	\$1.12M	\$3.3M	\$896K	\$1.3M	\$230K	\$545K	\$1.53M	\$2.39M	\$619K	\$1.12M
Prior Year	\$1.36M	\$2.33M	\$2.85M	\$1.1M	\$1.39M	\$2.89M	\$2.5M	\$802K	\$340K	\$486K	-	\$975K	\$2.38M
Percent Change from Prior Year	75%	-56%	3%	1%	138%	-69%	-48%	-71%	60%	215%	100%	-37%	-53%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



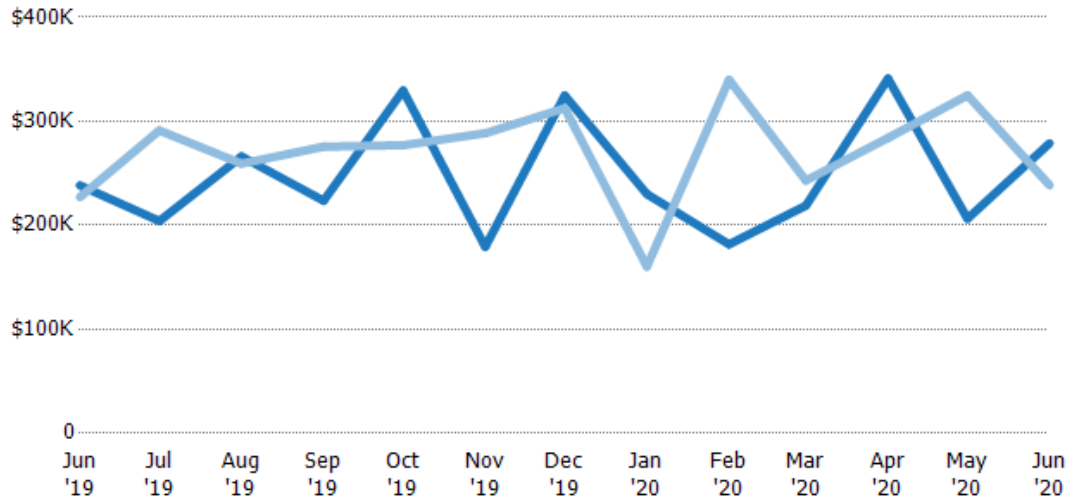
Condo/Townhouse	10%	20%	9%	-	-	20%	-	-	33%	-	-	-	-
Single Family Residence	90%	80%	91%	100%	100%	80%	100%	100%	67%	100%	100%	100%	100%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



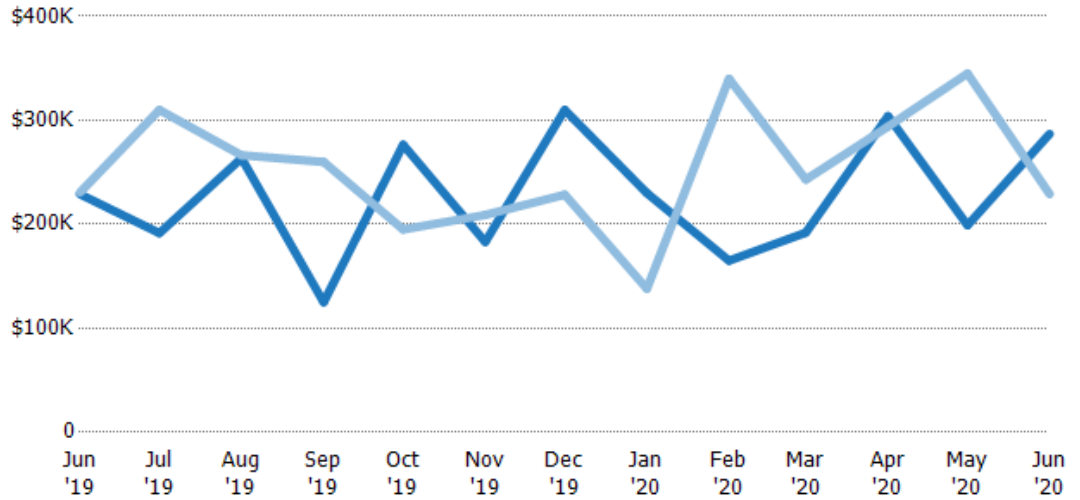
Current Year	\$238K	\$204K	\$266K	\$224K	\$330K	\$179K	\$325K	\$230K	\$182K	\$219K	\$341K	\$206K	\$279K
Prior Year	\$227K	\$291K	\$259K	\$276K	\$277K	\$289K	\$313K	\$160K	\$340K	\$243K	\$284K	\$325K	\$238K
Percent Change from Prior Year	5%	-30%	3%	-19%	19%	-38%	4%	43%	-47%	-10%	100%	-37%	17%

## Median Sales Price

The median sales price of the residential properties sold each month.

**Filters Used**

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



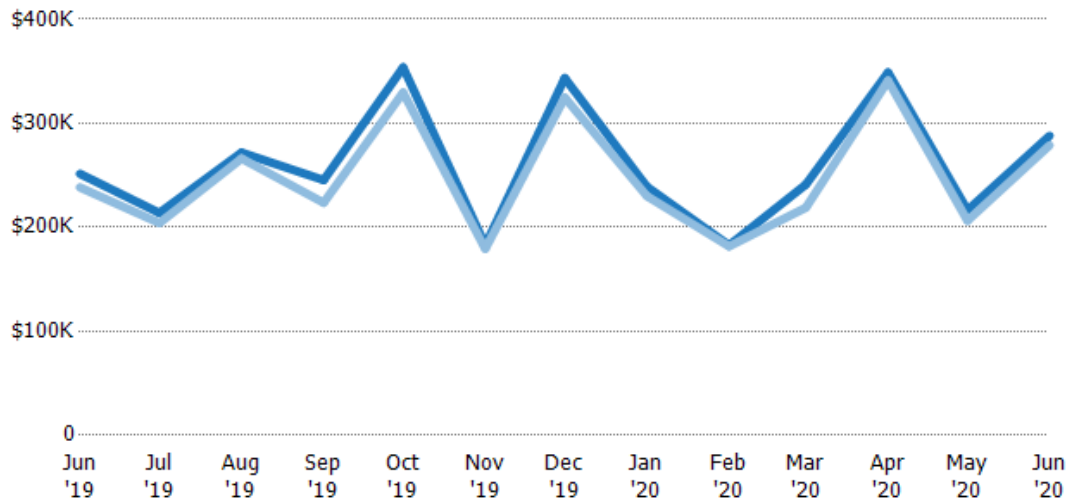
Current Year	\$229K	\$192K	\$264K	\$125K	\$277K	\$183K	\$310K	\$230K	\$165K	\$192K	\$304K	\$199K	\$287K
Prior Year	\$231K	\$310K	\$266K	\$260K	\$195K	\$209K	\$229K	\$138K	\$340K	\$243K	\$294K	\$345K	\$229K
Percent Change from Prior Year	-1%	-38%	-1%	-52%	42%	-12%	36%	67%	-51%	-21%	100%	-42%	25%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

**Filters Used**

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



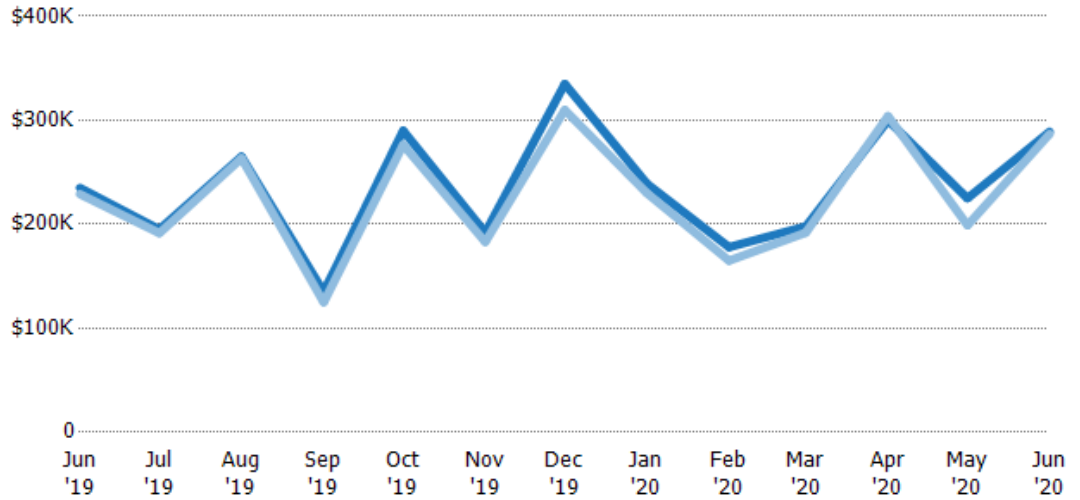
Avg List Price	\$251K	\$214K	\$272K	\$245K	\$354K	\$183K	\$343K	\$239K	\$183K	\$241K	\$349K	\$216K	\$288K
Avg Sales Price	\$238K	\$204K	\$266K	\$224K	\$330K	\$179K	\$325K	\$230K	\$182K	\$219K	\$341K	\$206K	\$279K
Avg Sales Price as a % of Avg List Price	95%	95%	98%	91%	93%	98%	95%	96%	99%	91%	98%	95%	97%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



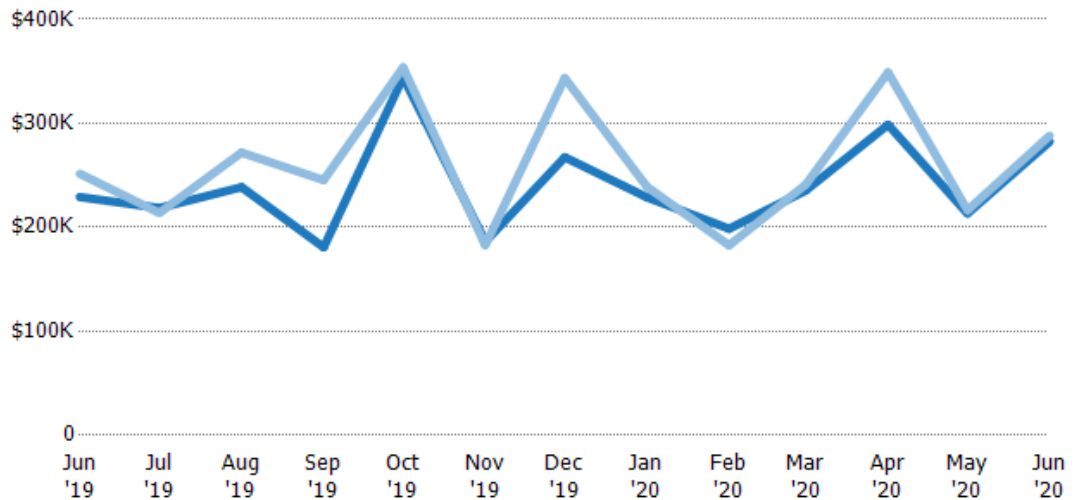
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median List Price	\$235K	\$195K	\$265K	\$135K	\$290K	\$192K	\$335K	\$239K	\$178K	\$198K	\$300K	\$225K	\$289K
Median Sales Price	\$229K	\$192K	\$264K	\$125K	\$277K	\$183K	\$310K	\$230K	\$165K	\$192K	\$304K	\$199K	\$287K
Med Sales Price as a % of Med List Price	97%	98%	99%	93%	95%	95%	93%	96%	93%	97%	101%	88%	99%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



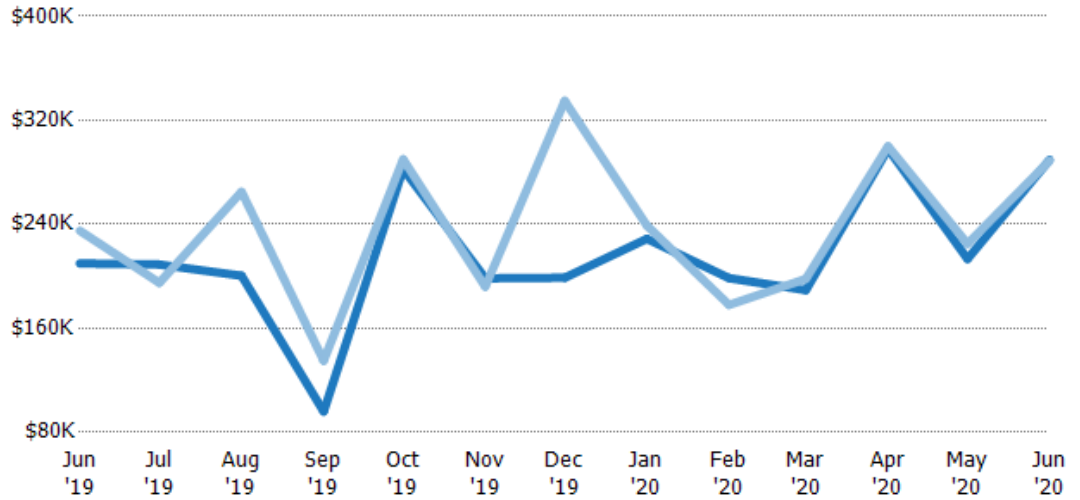
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Avg Est Value	\$229K	\$219K	\$239K	\$181K	\$344K	\$186K	\$267K	\$229K	\$199K	\$235K	\$299K	\$213K	\$282K
Avg Sales Price	\$251K	\$214K	\$272K	\$245K	\$354K	\$183K	\$343K	\$239K	\$183K	\$241K	\$349K	\$216K	\$288K
Avg Sales Price as a % of Avg Est Value	110%	98%	114%	136%	103%	98%	128%	104%	92%	102%	117%	101%	102%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Morrisville, VT 05661  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Median Est Value	\$210K	\$209K	\$200K	\$96K	\$283K	\$198K	\$199K	\$229K	\$199K	\$189K	\$298K	\$213K	\$290K
Median Sales Price	\$235K	\$195K	\$265K	\$135K	\$290K	\$192K	\$335K	\$239K	\$178K	\$198K	\$300K	\$225K	\$289K
Med Sales Price as a % of Med Est Value	112%	93%	132%	141%	103%	97%	168%	104%	90%	105%	101%	105%	100%