

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

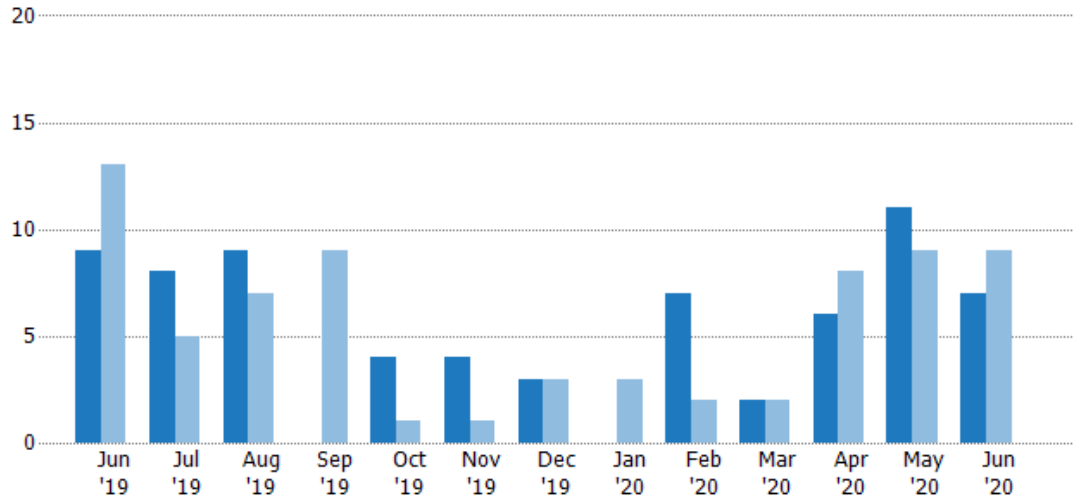
Key Metrics	Jun 2020	Jun 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	7	9	-22.2%	33	33	+/-
New Listing Volume	\$5,482,600	\$1,964,700	+179.1%	\$13,295,100	\$12,786,400	+4%
Active Listing Count	16	31	-48.4%	N/A	N/A	
Active Listing Volume	\$9,304,900	\$13,614,300	-31.7%	N/A	N/A	
Average Listing Price	\$581,556	\$439,171	+32.4%	\$420,809	\$439,922	-4.3%
Median Listing Price	\$344,950	\$285,000	+21%	\$291,283	\$285,740	+1.9%
Median Days in RPR	69	80	-13.8%	130.75	146.95	-11%
Months of Inventory	5.3	6.2	-14%	5.2	9.8	-47.6%
Absorption Rate	18.75%	16.13%	+2.6%	19.42%	10.18%	+9.2%
Sales Activity Charts Metrics						
New Pending Sales Count	11	7	+57.1%	33	25	+32%
New Pending Sales Volume	\$3,377,600	\$1,872,200	+80.4%	\$8,487,600	\$6,735,600	+26%
Pending Sales Count	18	7	+157.1%	N/A	N/A	
Pending Sales Volume	\$5,039,500	\$1,872,200	+169.2%	N/A	N/A	
Closed Sales Count	1	4	-75%	14	20	-30%
Closed Sales Volume	\$275,000	\$750,500	-63.4%	\$3,208,400	\$4,867,400	-34.1%
Average Sales Price	\$275,000	\$187,625	+46.6%	\$229,171	\$243,370	-5.8%
Median Sales Price	\$275,000	\$215,250	+27.8%	\$233,014	\$250,510	-7%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



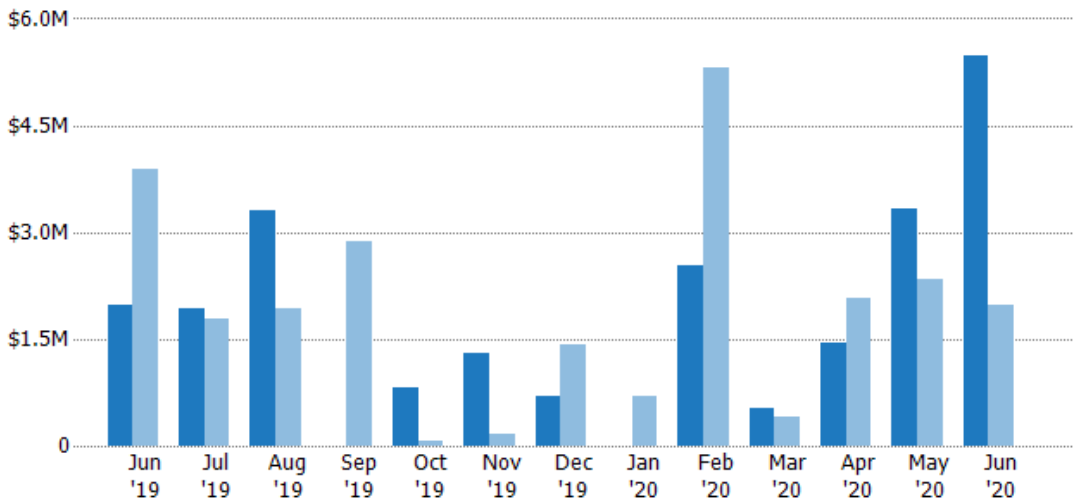
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	9	8	9	-	4	4	3	-	7	2	6	11	7
Prior Year	13	5	7	9	1	1	3	3	2	2	8	9	9
Percent Change from Prior Year	-31%	60%	29%	-100%	300%	300%	0%	-100%	250%	0%	-25%	22%	-22%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	\$1.96M	\$1.92M	\$3.3M	-	\$824K	\$1.3M	\$693K	-	\$2.52M	\$529K	\$1.44M	\$3.32M	\$5.48M
Prior Year	\$3.89M	\$1.79M	\$1.92M	\$2.88M	\$80K	\$165K	\$1.42M	\$696K	\$5.31M	\$410K	\$2.07M	\$2.33M	\$1.96M
Percent Change from Prior Year	-49%	7%	71%	-100%	930%	688%	-51%	-100%	-53%	29%	-30%	42%	179%

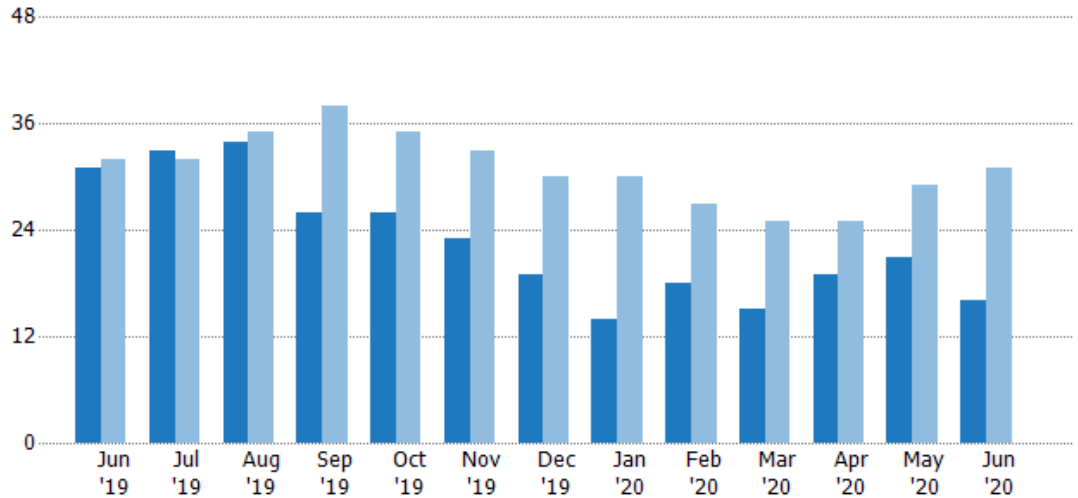
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Jun '20	16	-48.4%
Jun '19	31	-3.1%
Jun '18	32	37.5%



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	31	33	34	26	26	23	19	14	18	15	19	21	16
Prior Year	32	32	35	38	35	33	30	30	27	25	25	29	31
Percent Change from Prior Year	-3%	3%	-3%	-32%	-26%	-30%	-37%	-53%	-33%	-40%	-24%	-28%	-48%

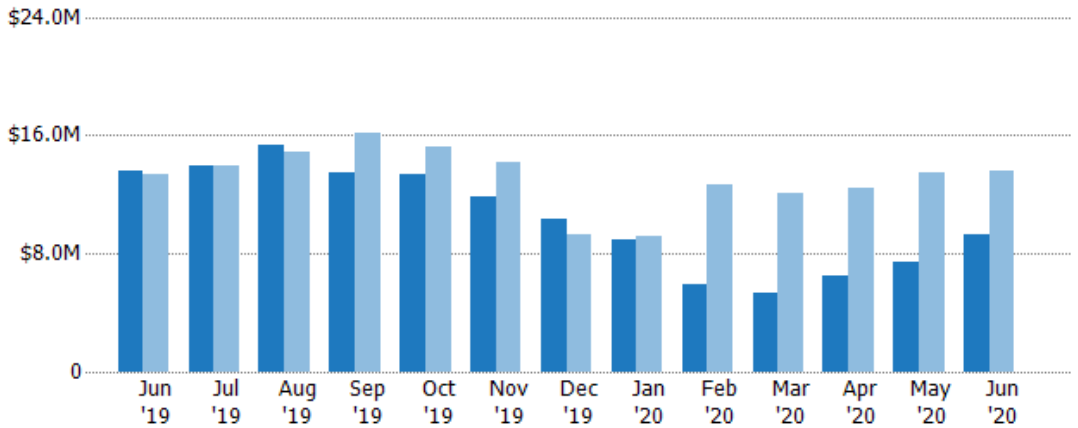
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Jun '20	\$9.3M	-31.7%
Jun '19	\$13.6M	2%
Jun '18	\$13.3M	54.5%



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	\$13.6M	\$14M	\$15.3M	\$13.5M	\$13.4M	\$11.9M	\$10.4M	\$8.91M	\$5.93M	\$5.36M	\$6.46M	\$7.39M	\$9.3M
Prior Year	\$13.3M	\$13.9M	\$14.9M	\$16.2M	\$15.3M	\$14.2M	\$9.32M	\$9.18M	\$12.7M	\$12M	\$12.4M	\$13.5M	\$13.6M
Percent Change from Prior Year	2%	0%	3%	-17%	-12%	-16%	11%	-3%	-53%	-55%	-48%	-45%	-32%

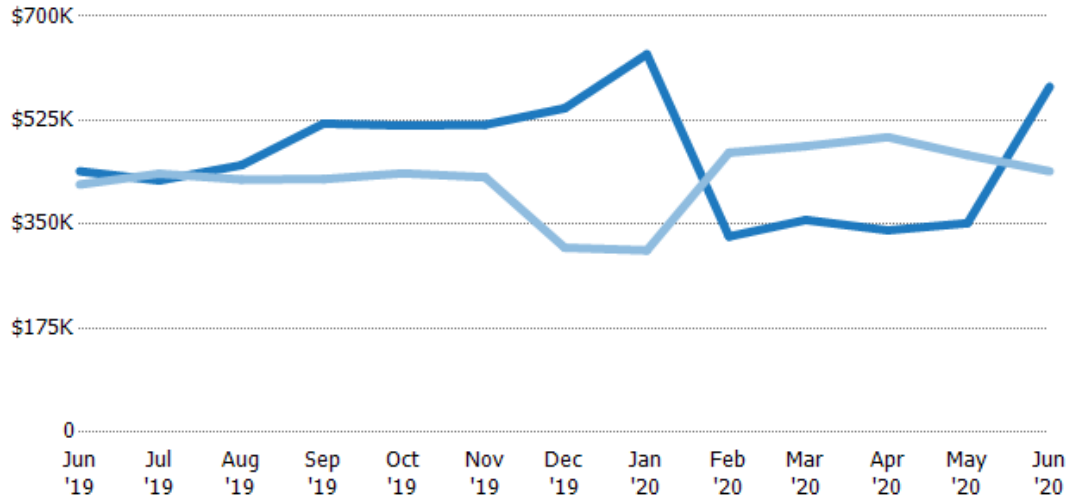
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Jun '20	\$582K	32.4%
Jun '19	\$439K	5.3%
Jun '18	\$417K	12.3%



Current Year	\$439K	\$424K	\$449K	\$520K	\$516K	\$517K	\$545K	\$636K	\$329K	\$357K	\$340K	\$352K	\$582K
Prior Year	\$417K	\$435K	\$425K	\$426K	\$436K	\$429K	\$311K	\$306K	\$470K	\$481K	\$497K	\$466K	\$439K
Percent Change from Prior Year	5%	-3%	6%	22%	18%	21%	76%	108%	-30%	-26%	-32%	-25%	32%

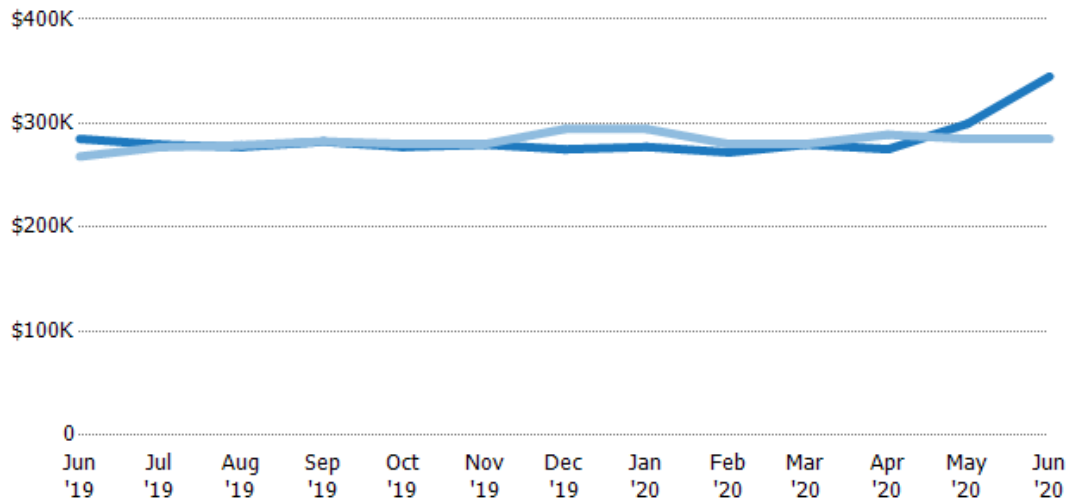
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Jun '20	\$345K	21%
Jun '19	\$285K	6.3%
Jun '18	\$268K	3.5%



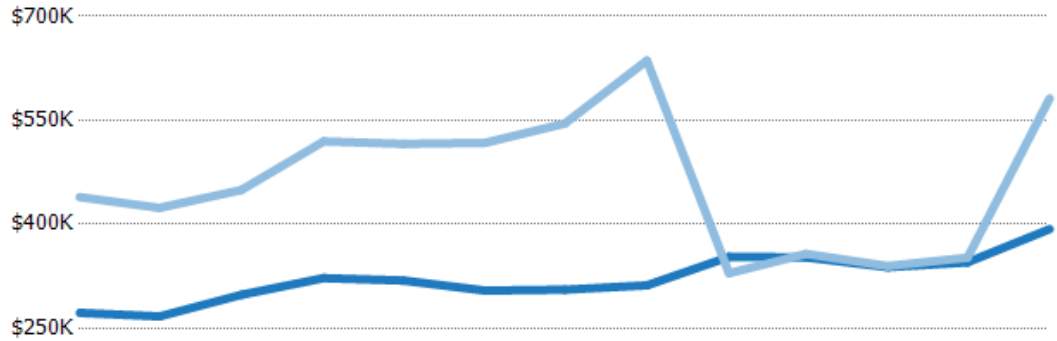
Current Year	\$285K	\$280K	\$277K	\$282K	\$277K	\$280K	\$275K	\$277K	\$272K	\$280K	\$275K	\$300K	\$345K
Prior Year	\$268K	\$277K	\$279K	\$282K	\$280K	\$280K	\$294K	\$294K	\$280K	\$280K	\$289K	\$285K	\$285K
Percent Change from Prior Year	6%	1%	-1%	0%	-1%	0%	-7%	-6%	-3%	0%	-5%	5%	21%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



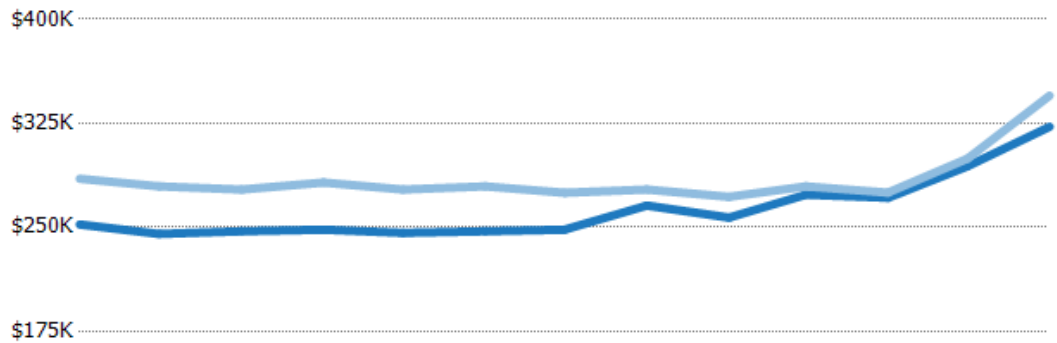
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Avg Est Value	\$272K	\$267K	\$298K	\$322K	\$319K	\$304K	\$306K	\$312K	\$353K	\$352K	\$338K	\$345K	\$393K
Avg Listing Price	\$439K	\$424K	\$449K	\$520K	\$516K	\$517K	\$545K	\$636K	\$329K	\$357K	\$340K	\$352K	\$582K
Avg Listing Price as a % of Avg Est Value	161%	159%	151%	161%	162%	170%	178%	204%	93%	101%	100%	102%	148%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median Est Value	\$252K	\$245K	\$247K	\$248K	\$246K	\$247K	\$248K	\$266K	\$257K	\$273K	\$271K	\$294K	\$323K
Median Listing Price	\$285K	\$280K	\$277K	\$282K	\$277K	\$280K	\$275K	\$277K	\$272K	\$280K	\$275K	\$300K	\$345K
Med Listing Price as a % of Med Est Value	113%	114%	112%	114%	113%	113%	111%	104%	106%	102%	101%	102%	107%

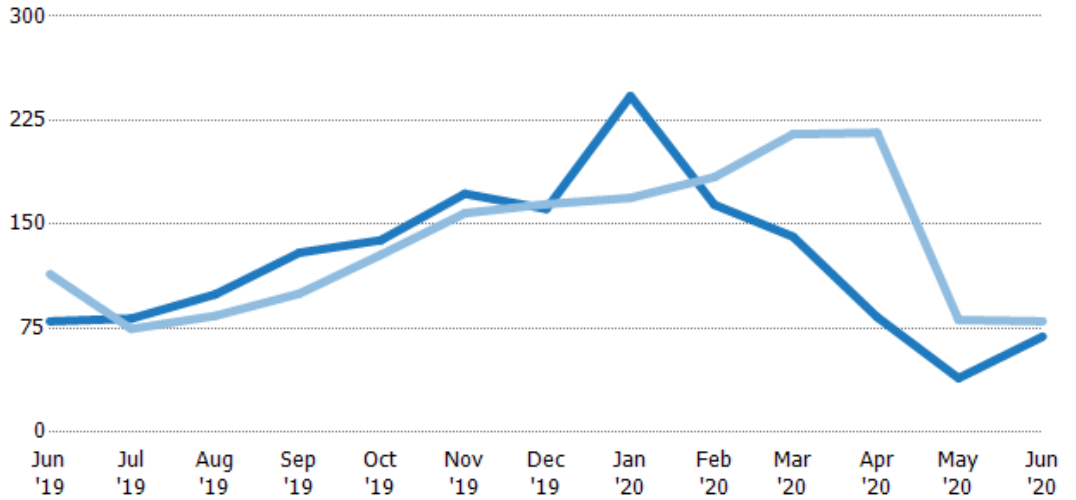
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Days	% Chg.
Jun '20	69	-13.8%
Jun '19	80	-29.8%
Jun '18	114	-17.5%



Current Year	80	82	100	130	139	172	161	243	164	141	83	39	69
Prior Year	114	74.5	84	100	128	158	165	169	184	215	216	81	80
Percent Change from Prior Year	-30%	10%	18%	30%	8%	9%	-2%	43%	-11%	-34%	-62%	-52%	-14%

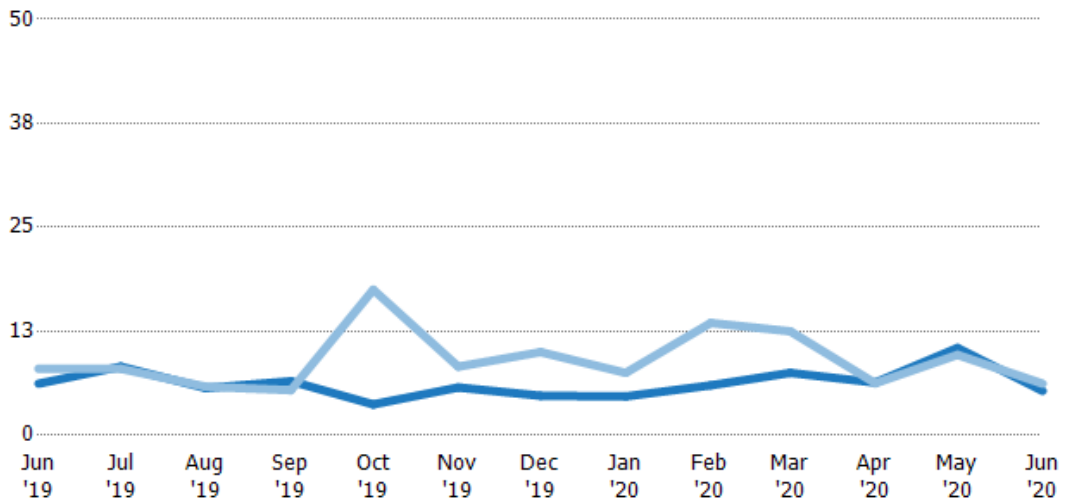
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Months	% Chg.
Jun '20	5.33	-14%
Jun '19	6.2	-22.5%
Jun '18	8	450%



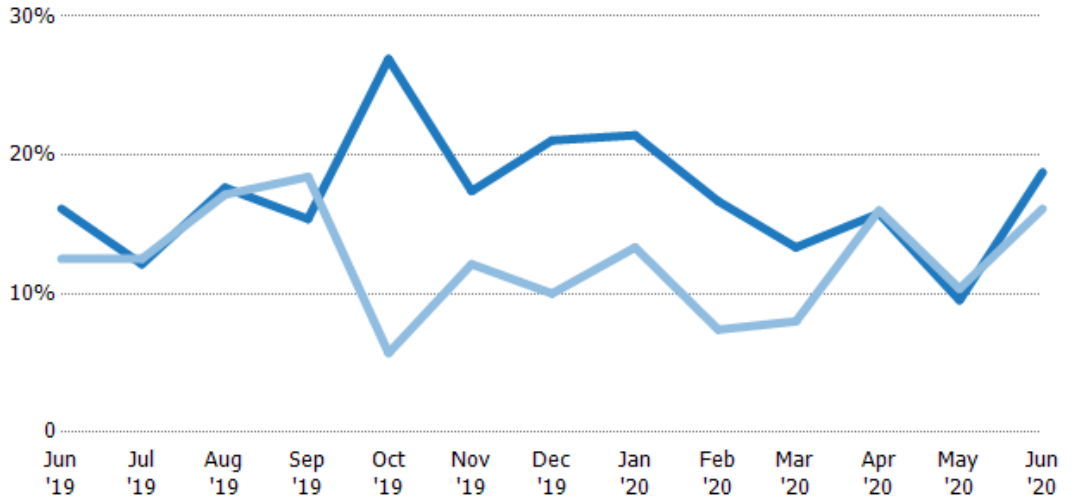
Current Year	6.2	8.25	5.67	6.5	3.71	5.75	4.75	4.67	6	7.5	6.33	10.5	5.33
Prior Year	8	8	5.83	5.43	17.5	8.25	10	7.5	13.5	12.5	6.25	9.67	6.2
Percent Change from Prior Year	-23%	3%	-3%	20%	-79%	-30%	-53%	-38%	-56%	-40%	1%	9%	-14%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Rate	Chg.
Jun '20	19%	-2.6%
Jun '19	16%	-3.6%
Jun '18	13%	-81.8%

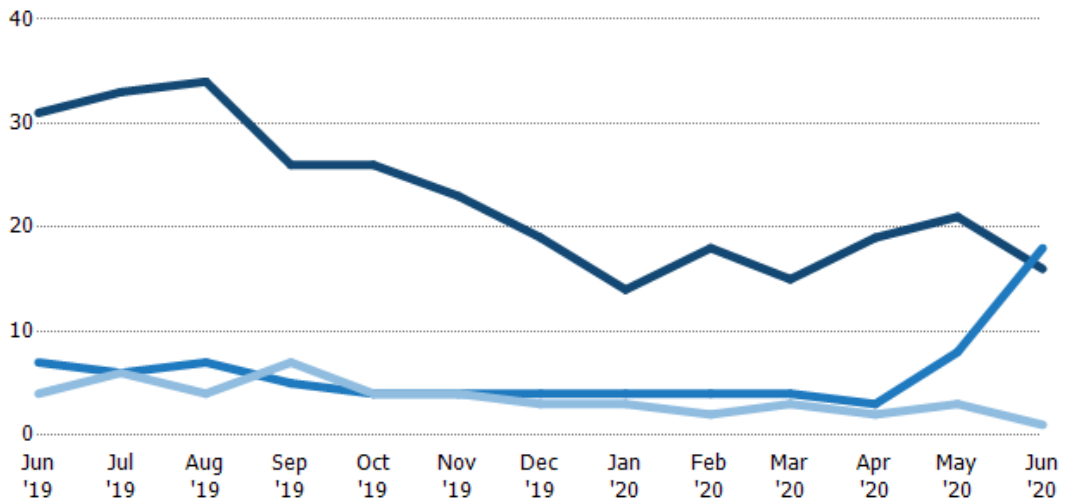
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	16%	12%	18%	15%	27%	17%	21%	21%	17%	13%	16%	10%	19%
Prior Year	13%	13%	17%	18%	6%	12%	10%	13%	7%	8%	16%	10%	16%
Change from Prior Year	-4%	0%	-1%	3%	-21%	-5%	-11%	-8%	-9%	-5%	0%	1%	-3%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Active	31	33	34	26	26	23	19	14	18	15	19	21	16
Pending	7	6	7	5	4	4	4	4	4	4	3	8	18
Sold	4	6	4	7	4	4	3	3	2	3	2	3	1

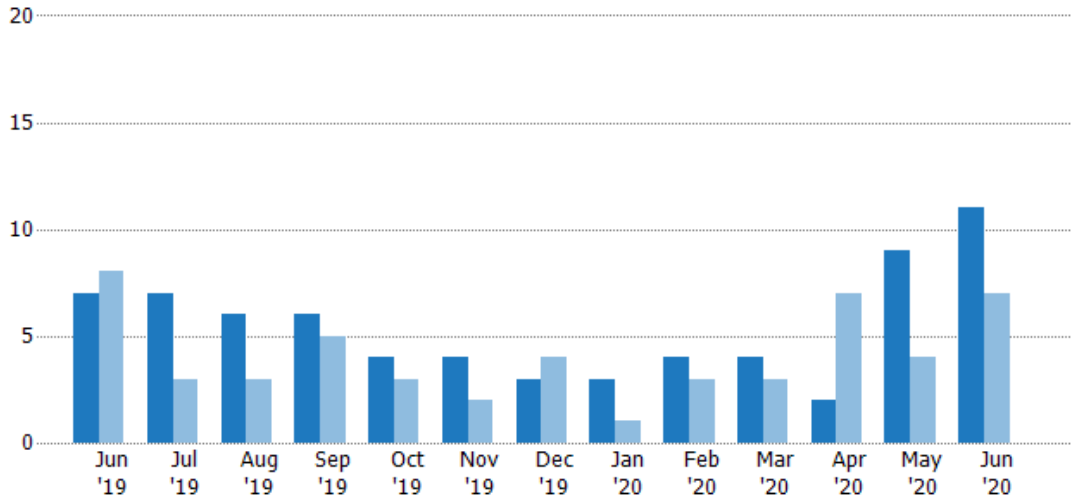
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jun '20	11	57.1%
Jun '19	7	-12.5%
Jun '18	8	37.5%



Current Year	7	7	6	6	4	4	3	3	4	4	2	9	11
Prior Year	8	3	3	5	3	2	4	1	3	3	7	4	7
Percent Change from Prior Year	-13%	133%	100%	20%	33%	100%	-25%	200%	33%	33%	-71%	125%	57%

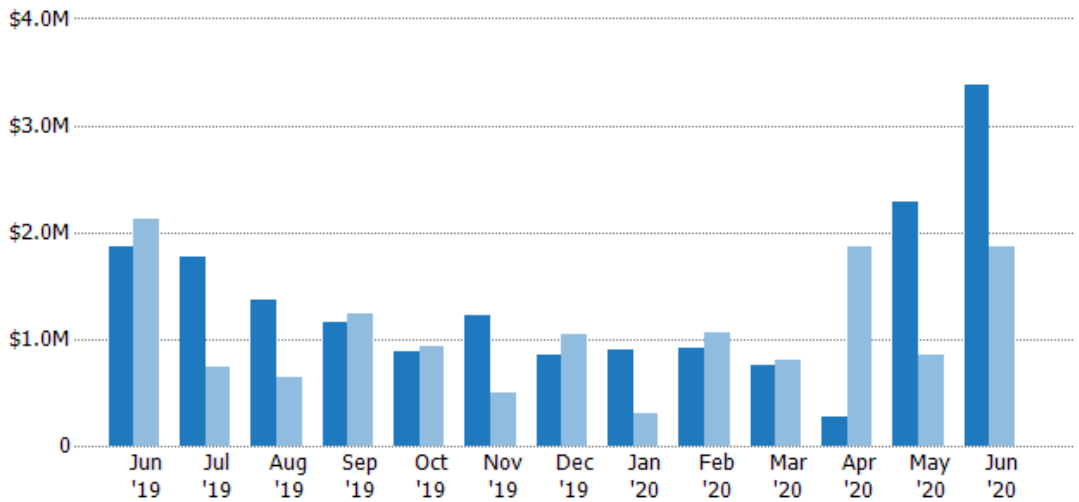
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jun '20	\$3.38M	80.4%
Jun '19	\$1.87M	-12.1%
Jun '18	\$2.13M	33.8%



Current Year	\$1.87M	\$1.77M	\$1.36M	\$1.16M	\$881K	\$1.21M	\$853K	\$893K	\$908K	\$750K	\$274K	\$2.29M	\$3.38M
Prior Year	\$2.13M	\$735K	\$641K	\$1.24M	\$934K	\$495K	\$1.04M	\$300K	\$1.05M	\$798K	\$1.87M	\$845K	\$1.87M
Percent Change from Prior Year	-12%	141%	112%	-6%	-6%	145%	-18%	198%	-14%	-6%	-85%	171%	80%

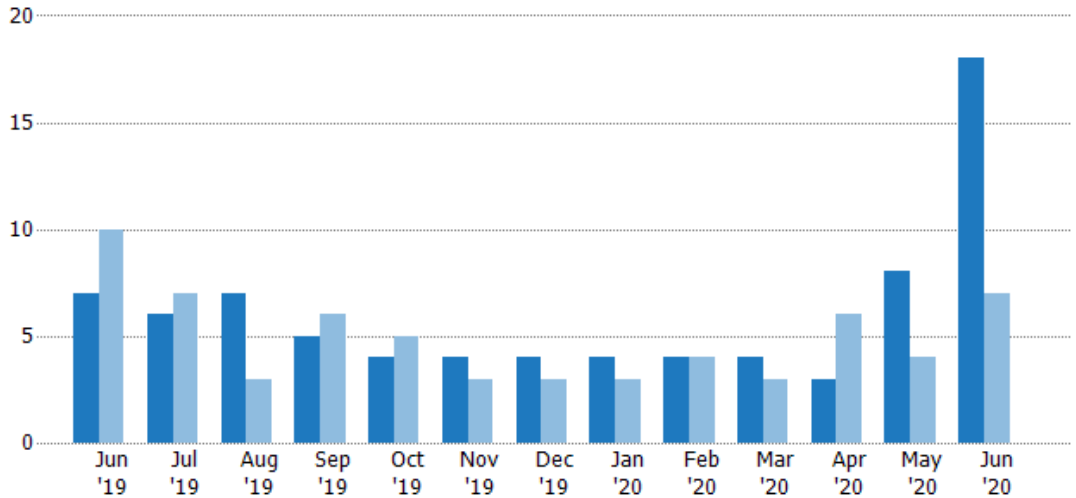
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jun '20	18	157.1%
Jun '19	7	-30%
Jun '18	10	40%



Current Year	7	6	7	5	4	4	4	4	4	4	3	8	18
Prior Year	10	7	3	6	5	3	3	3	4	3	6	4	7
Percent Change from Prior Year	-30%	-14%	133%	-17%	-20%	33%	33%	33%	0%	33%	-50%	100%	157%

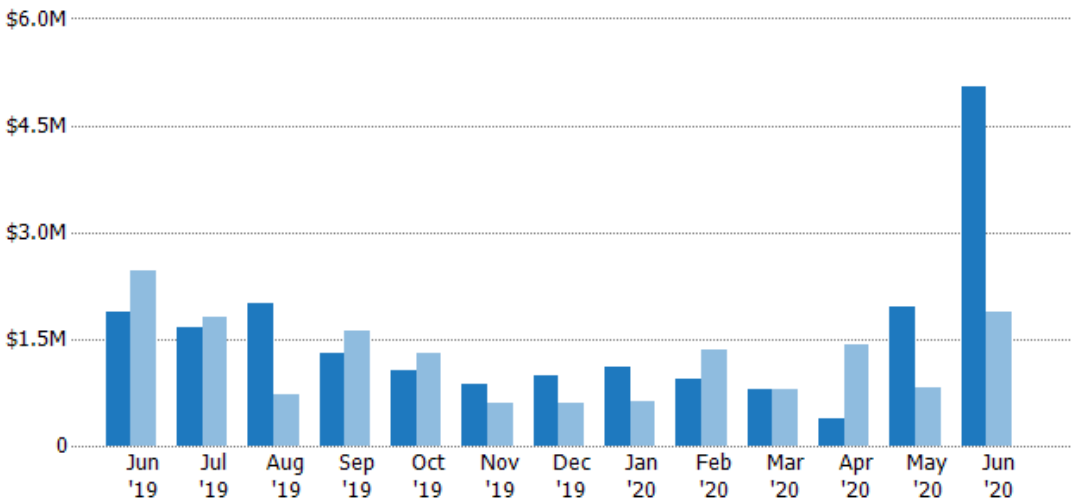
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jun '20	\$5.04M	169.2%
Jun '19	\$1.87M	-24.2%
Jun '18	\$2.47M	44.6%



Current Year	\$1.87M	\$1.67M	\$2M	\$1.3M	\$1.06M	\$856K	\$983K	\$1.11M	\$932K	\$794K	\$375K	\$1.95M	\$5.04M
Prior Year	\$2.47M	\$1.81M	\$724K	\$1.6M	\$1.3M	\$589K	\$589K	\$614K	\$1.35M	\$798K	\$1.42M	\$809K	\$1.87M
Percent Change from Prior Year	-24%	-7%	176%	-19%	-19%	45%	67%	80%	-31%	-1%	-74%	141%	169%

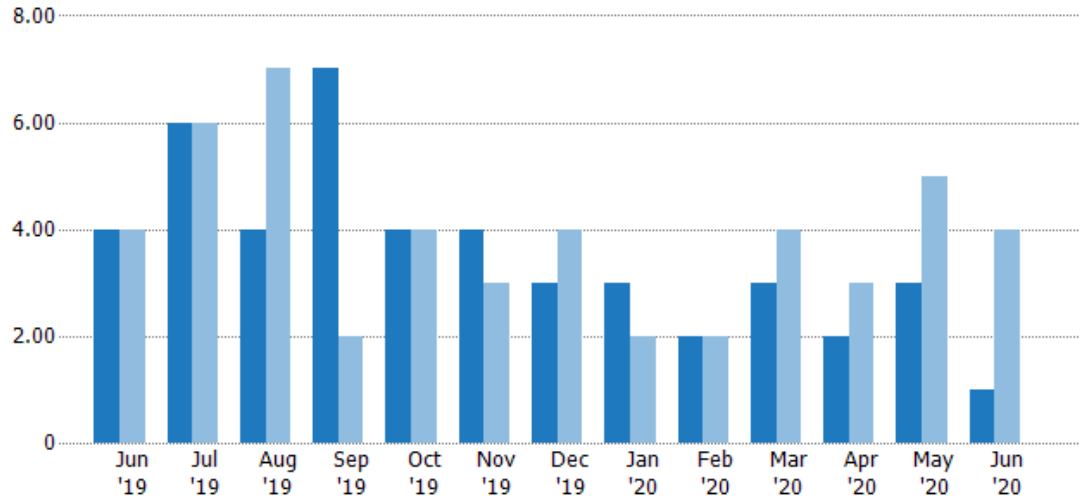
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jun '20	1	-75%
Jun '19	4	0%
Jun '18	4	-25%



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	4	6	4	7	4	4	3	3	2	3	2	3	1
Prior Year	4	6	7	2	4	3	4	2	2	4	3	5	4
Percent Change from Prior Year	0%	0%	-43%	250%	0%	33%	-25%	50%	0%	-25%	-33%	-40%	-75%

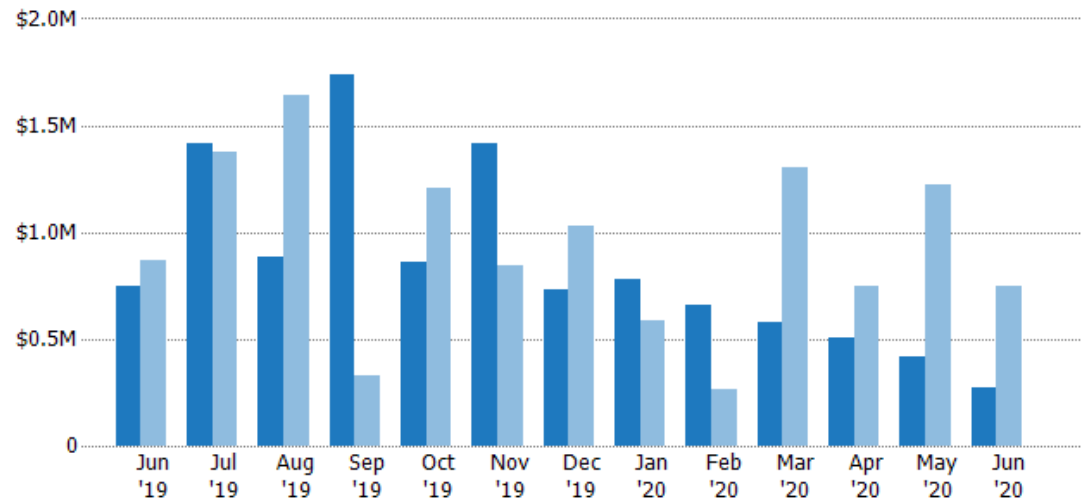
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jun '20	\$275K	-63.4%
Jun '19	\$751K	-13.7%
Jun '18	\$870K	-38.1%



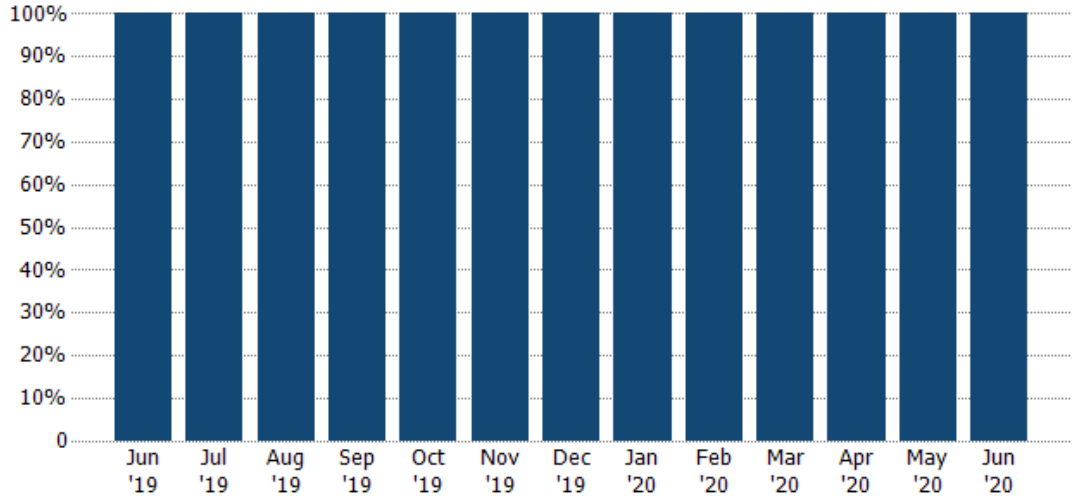
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	\$751K	\$1.41M	\$887K	\$1.74M	\$861K	\$1.41M	\$729K	\$777K	\$661K	\$577K	\$503K	\$416K	\$275K
Prior Year	\$870K	\$1.37M	\$1.64M	\$326K	\$1.2M	\$844K	\$1.03M	\$583K	\$267K	\$1.3M	\$745K	\$1.22M	\$751K
Percent Change from Prior Year	-14%	3%	-46%	433%	-29%	67%	-29%	33%	148%	-56%	-33%	-66%	-63%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



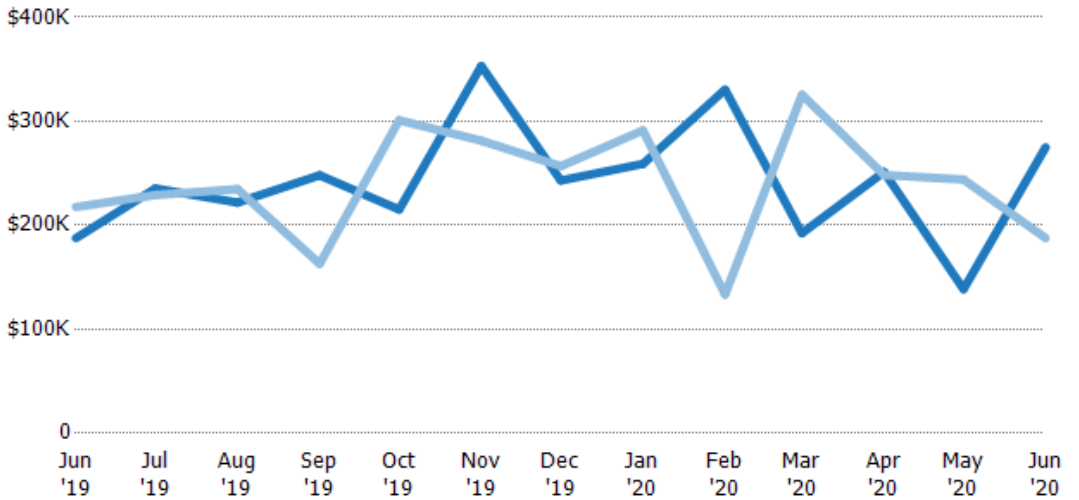
Single Family Residence	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
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Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Price	% Chg.
Jun '20	\$275K	46.6%
Jun '19	\$188K	-13.7%
Jun '18	\$218K	-17.4%

Month	Current Year	Prior Year	Percent Change from Prior Year
Jun '19	\$188K	\$218K	-14%
Jul '19	\$235K	\$229K	3%
Aug '19	\$222K	\$235K	-5%
Sep '19	\$248K	\$163K	52%
Oct '19	\$215K	\$301K	-29%
Nov '19	\$353K	\$281K	26%
Dec '19	\$243K	\$257K	-5%
Jan '20	\$259K	\$291K	-11%
Feb '20	\$331K	\$134K	148%
Mar '20	\$192K	\$326K	-41%
Apr '20	\$251K	\$248K	1%
May '20	\$139K	\$244K	-43%
Jun '20	\$275K	\$188K	47%

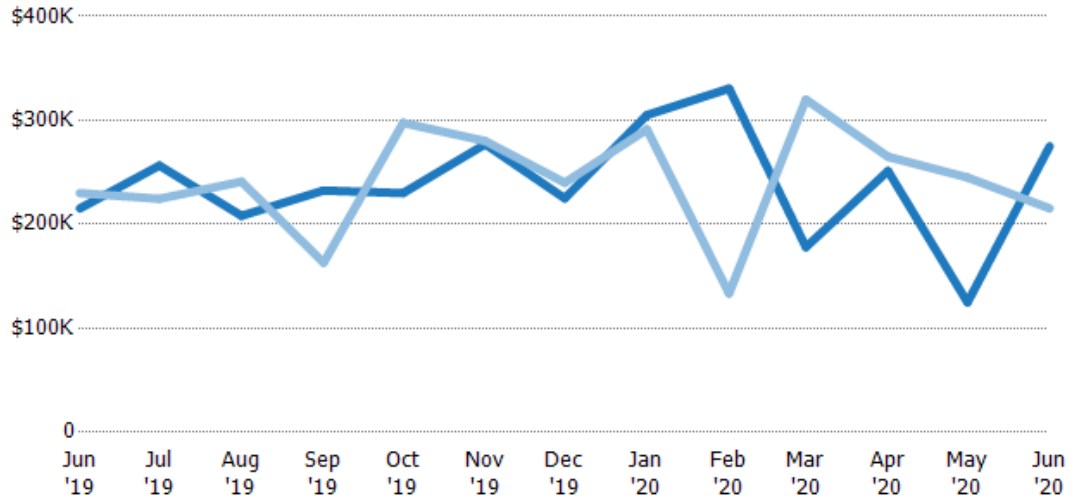
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jun '20	\$275K	27.8%
Jun '19	\$215K	-6.4%
Jun '18	\$230K	-19.6%



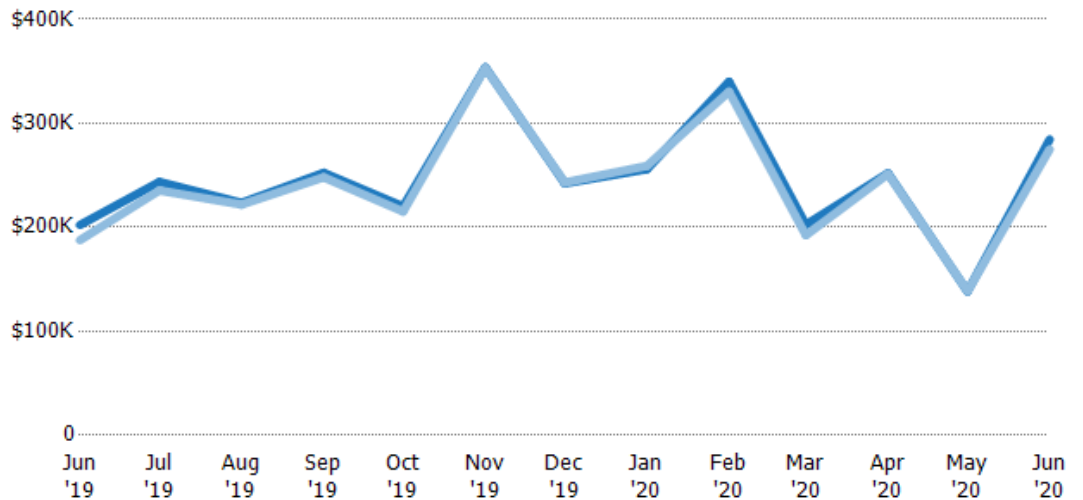
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	\$215K	\$256K	\$208K	\$233K	\$230K	\$277K	\$225K	\$305K	\$331K	\$178K	\$251K	\$125K	\$275K
Prior Year	\$230K	\$225K	\$241K	\$163K	\$298K	\$280K	\$240K	\$291K	\$134K	\$320K	\$265K	\$245K	\$215K
Percent Change from Prior Year	-6%	14%	-14%	43%	-23%	-1%	-6%	5%	148%	-44%	-5%	-49%	28%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



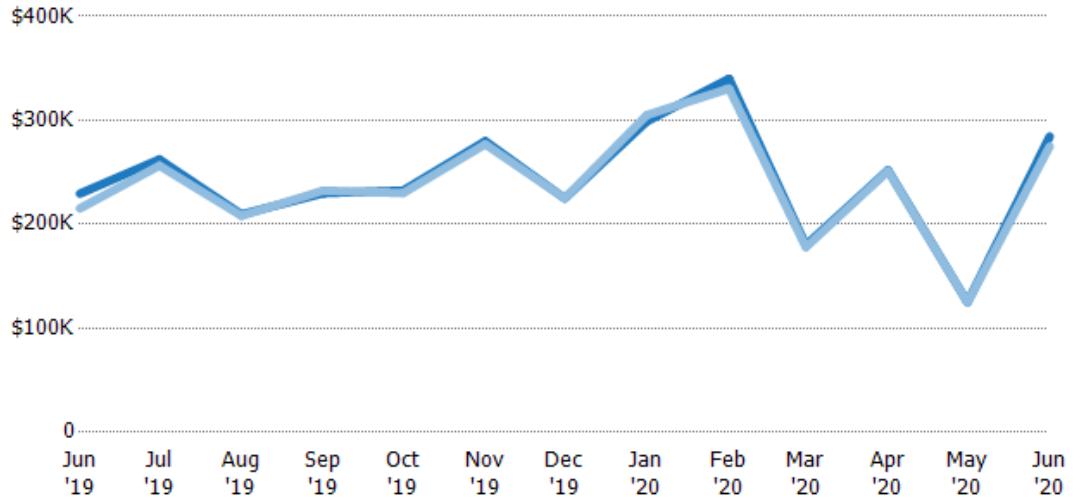
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Avg List Price	\$202K	\$244K	\$224K	\$252K	\$220K	\$354K	\$242K	\$256K	\$340K	\$203K	\$252K	\$138K	\$285K
Avg Sales Price	\$188K	\$235K	\$222K	\$248K	\$215K	\$353K	\$243K	\$259K	\$331K	\$192K	\$251K	\$139K	\$275K
Avg Sales Price as a % of Avg List Price	93%	97%	99%	98%	98%	100%	100%	101%	97%	95%	100%	100%	97%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



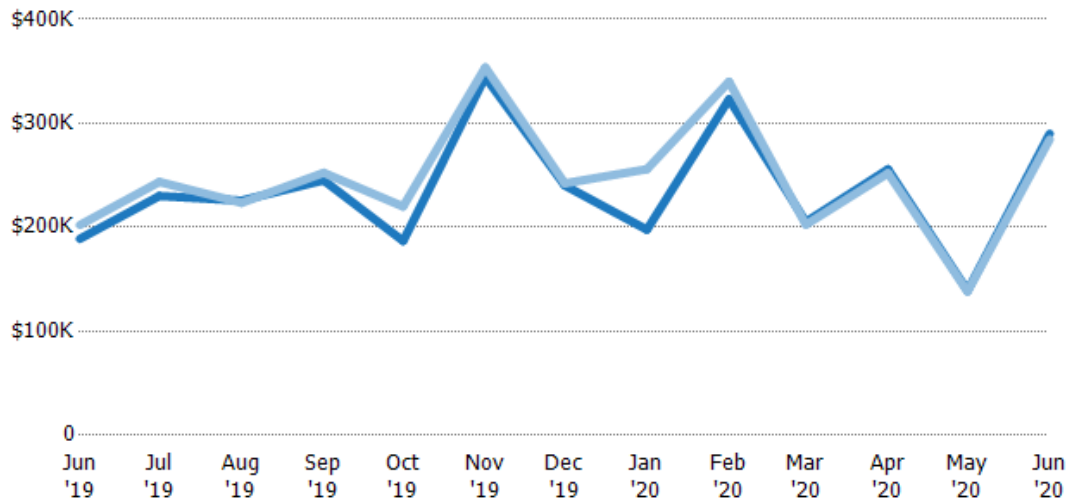
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median List Price	\$229K	\$262K	\$210K	\$230K	\$232K	\$280K	\$225K	\$299K	\$340K	\$180K	\$252K	\$125K	\$285K
Median Sales Price	\$215K	\$256K	\$208K	\$233K	\$230K	\$277K	\$225K	\$305K	\$331K	\$178K	\$251K	\$125K	\$275K
Med Sales Price as a % of Med List Price	94%	98%	99%	101%	99%	99%	100%	102%	97%	99%	100%	100%	97%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



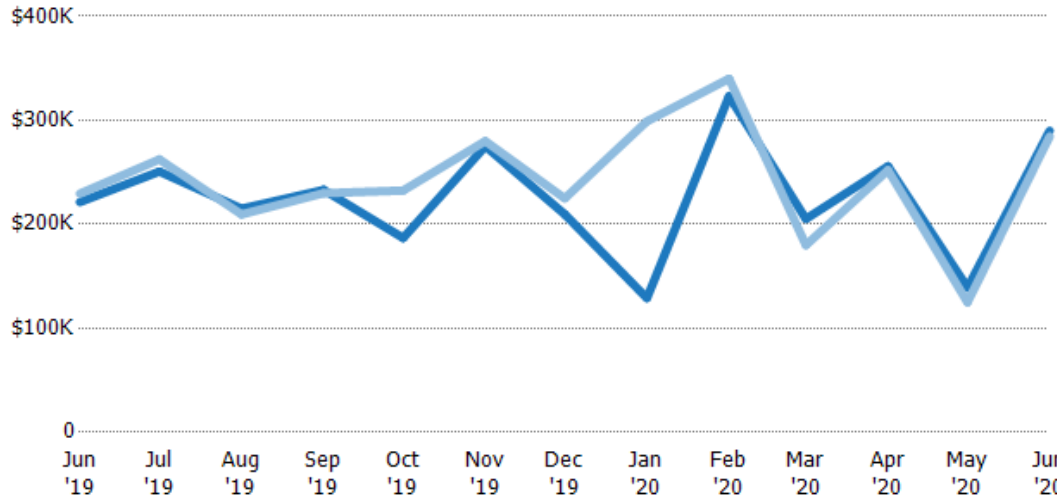
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Avg Est Value	\$189K	\$230K	\$226K	\$245K	\$187K	\$344K	\$240K	\$198K	\$323K	\$205K	\$256K	\$139K	\$290K
Avg Sales Price	\$202K	\$244K	\$224K	\$252K	\$220K	\$354K	\$242K	\$256K	\$340K	\$203K	\$252K	\$138K	\$285K
Avg Sales Price as a % of Avg Est Value	107%	106%	99%	103%	118%	103%	101%	129%	105%	99%	99%	99%	98%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median Est Value	\$221K	\$251K	\$215K	\$233K	\$187K	\$275K	\$210K	\$129K	\$323K	\$205K	\$256K	\$139K	\$290K
Median Sales Price	\$229K	\$262K	\$210K	\$230K	\$232K	\$280K	\$225K	\$299K	\$340K	\$180K	\$252K	\$125K	\$285K
Med Sales Price as a % of Med Est Value	104%	105%	97%	99%	124%	102%	107%	232%	105%	88%	99%	90%	98%