Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

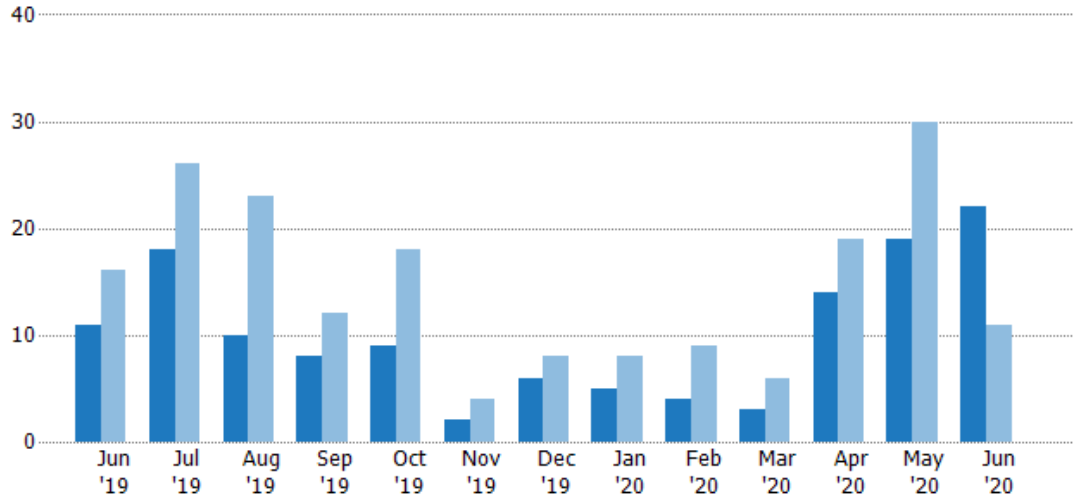| Key Metrics	Jun 2020	Jun 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	22	11	+100%	67	83	-19.3%
New Listing Volume	$6,850,300	$3,317,700	+106.5%	$19,503,000	$24,167,300	-19.3%
Active Listing Count	35	66	-47%	N/A	N/A	
Active Listing Volume	$10,593,900	$20,917,300	-49.4%	N/A	N/A	
Average Listing Price	$302,683	$316,929	-4.5%	$262,884	$286,261	-8.2%
Median Listing Price	$239,900	$249,450	-3.8%	$235,727	$233,896	+0.8%
Median Days in RPR	40	75.5	-47%	154.61	119.63	+29.2%
Months of Inventory	8.8	6	+45.8%	5.1	6.9	-25.9%
Absorption Rate	11.43%	16.67%	-5.2%	19.42%	14.4%	+5%
Sales Activity Charts Metrics						
New Pending Sales Count	31	14	+121.4%	75	73	+2.7%
New Pending Sales Volume	$8,069,000	$3,496,500	+130.8%	$18,357,999	$17,167,959	+6.9%
Pending Sales Count	37	27	+37%	N/A	N/A	
Pending Sales Volume	$10,079,000	$6,867,099	+46.8%	N/A	N/A	
Closed Sales Count	13	13	+—	41	47	-12.8%
Closed Sales Volume	$2,532,500	$2,877,715	-12%	$9,432,650	$10,702,215	-11.9%
Average Sales Price	$194,808	$221,363	-12%	$230,065	$227,707	+1%
Median Sales Price	$184,000	$190,000	-3.2%	$218,717	$202,628	+7.9%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Jun '20	22	100%
Jun '19	11	-31.3%
Jun '18	16	68.8%

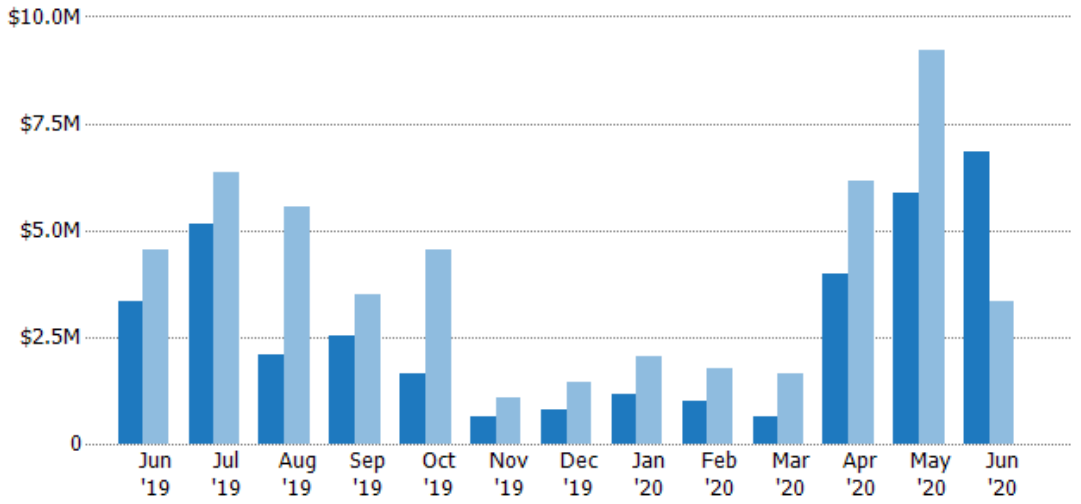| | Jun '19 | Jul '19 | Aug '19 | Sep '19 | Oct '19 | Nov '19 | Dec '19 | Jan '20 | Feb '20 | Mar '20 | Apr '20 | May '20 | Jun '20 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Current Year | 11 | 18 | 10 | 8 | 9 | 2 | 6 | 5 | 4 | 3 | 14 | 19 | 22 |
| Prior Year | 16 | 26 | 23 | 12 | 18 | 4 | 8 | 8 | 9 | 6 | 19 | 30 | 11 |
| Percent Change from Prior Year | -31% | -31% | -57% | -33% | -50% | -50% | -25% | -38% | -56% | -50% | -26% | -37% | 100% |

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Jun '20	$6.85M	106.5%
Jun '19	$3.32M	-27%
Jun '18	$4.54M	55.5%

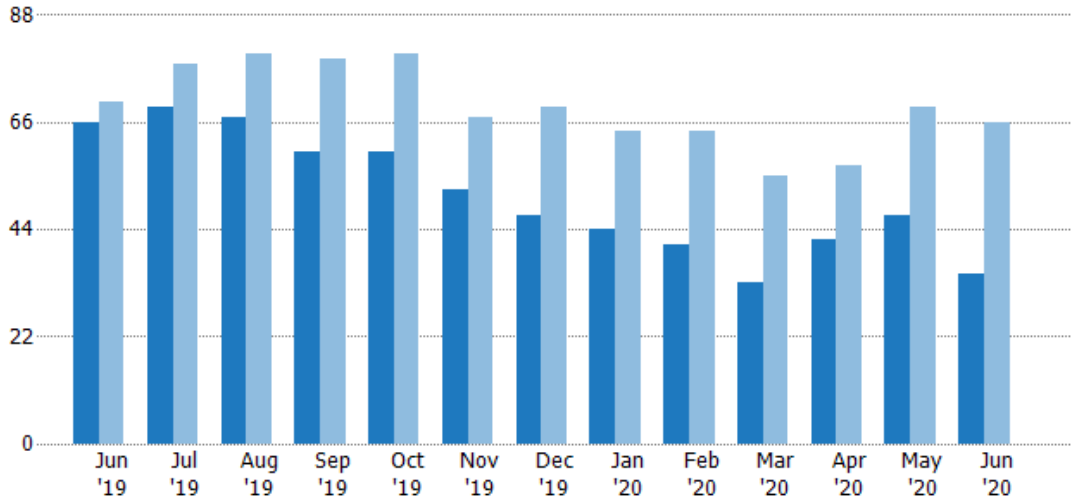|	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	$3.32M	$5.15M	$2.09M	$2.52M	$1.65M	$655K	$806K	$1.17M	$988K	$632K	$3.98M	$5.88M	$6.85M
Prior Year	$4.54M	$6.33M	$5.56M	$3.49M	$4.55M	$1.07M	$1.46M	$2.05M	$1.78M	$1.63M	$6.17M	$9.23M	$3.32M
Percent Change from Prior Year	-27%	-19%	-62%	-28%	-64%	-39%	-45%	-43%	-45%	-61%	-35%	-36%	106%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Jun '20	35	-47%
Jun '19	66	-5.7%
Jun '18	70	15.7%

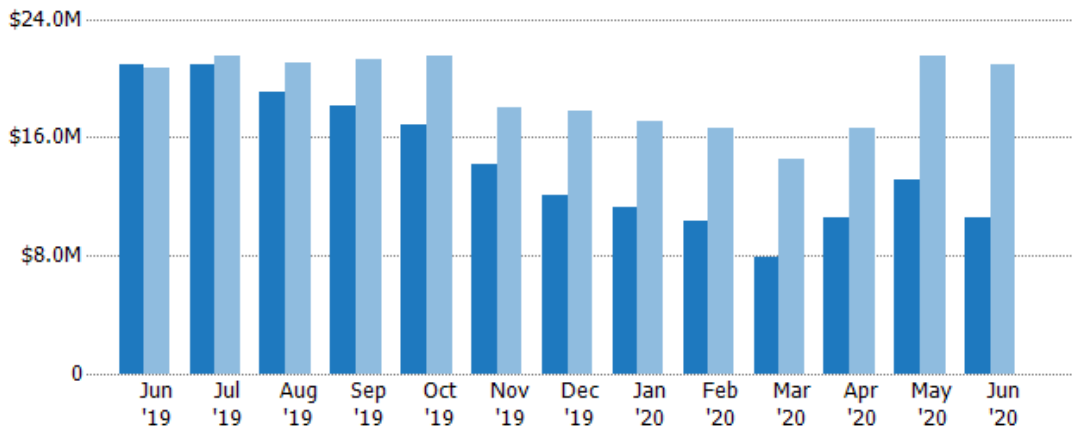|	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	66	69	67	60	60	52	47	44	41	33	42	47	35
Prior Year	70	78	80	79	80	67	69	64	64	55	57	69	66
Percent Change from Prior Year	-6%	-12%	-16%	-24%	-25%	-22%	-32%	-31%	-36%	-40%	-26%	-32%	-47%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Jun '20	$10.6M	-49.4%
Jun '19	$20.9M	1%
Jun '18	$20.7M	-3.3%

	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	$20.9M	$20.9M	$19.1M	$18.1M	$16.9M	$14.2M	$12M	$11.3M	$10.3M	$7.85M	$10.5M	$13.1M	$10.6M
Prior Year	$20.7M	$21.5M	$21M	$21.3M	$21.6M	$18M	$17.7M	$17.1M	$16.6M	$14.5M	$16.7M	$21.5M	$20.9M
Percent Change from Prior Year	1%	-3%	-9%	-15%	-22%	-21%	-32%	-34%	-38%	-46%	-37%	-39%	-49%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
Property Type: Condo/Townhouse/Apt, Single Family Residence
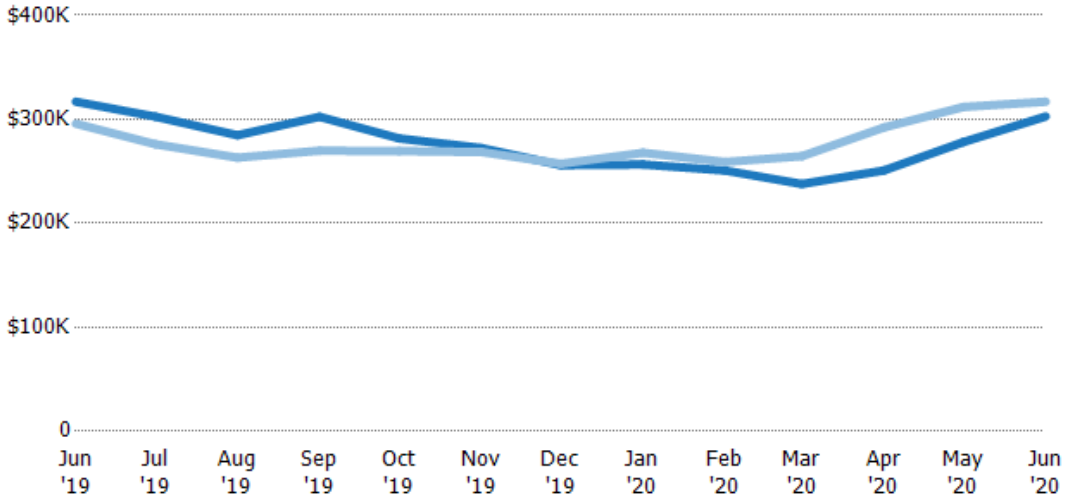
Month/Year	Price	% Chg.
Jun '20	$303K	-4.5%
Jun '19	$317K	7.2%
Jun '18	$296K	-16.4%

	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	$317K	$303K	$285K	$302K	$282K	$272K	$256K	$257K	$251K	$238K	$251K	$278K	$303K
Prior Year	$296K	$276K	$263K	$270K	$269K	$269K	$257K	$268K	$259K	$265K	$292K	$312K	$317K
Percent Change from Prior Year	7%	10%	8%	12%	5%	1%	-1%	-4%	-3%	-10%	-14%	-11%	-4%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
Property Type: Condo/Townhouse/Apt, Single Family Residence
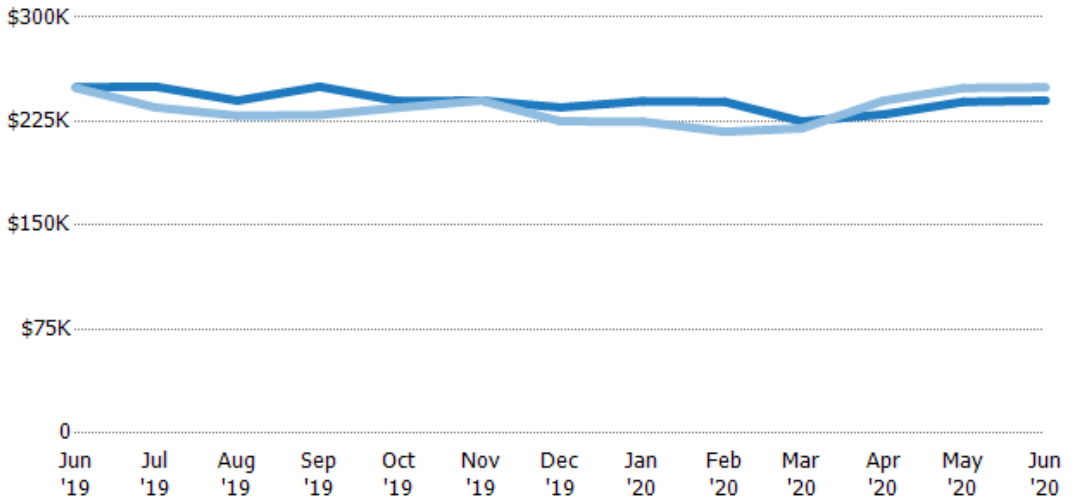
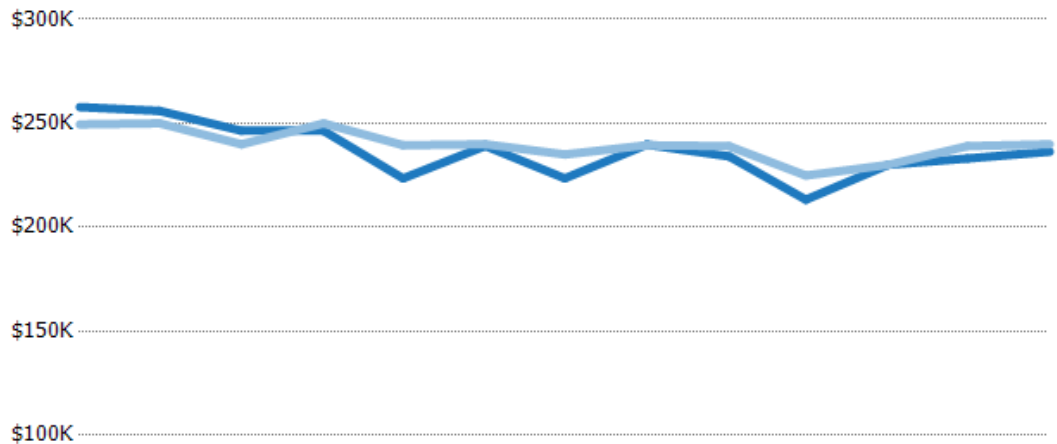| Month/Year	Price	% Chg.
Jun '20	$240K	-3.8%
Jun '19	$249K	0.2%
Jun '18	$249K	-19.7%

	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	$249K	$250K	$240K	$250K	$239K	$240K	$235K	$239K	$239K	$225K	$230K	$239K	$240K
Prior Year	$249K	$235K	$229K	$230K	$235K	$240K	$225K	$225K	$217K	$220K	$240K	$249K	$249K
Percent Change from Prior Year	0%	6%	5%	9%	2%	0%	4%	7%	10%	2%	-4%	-4%	-4%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.
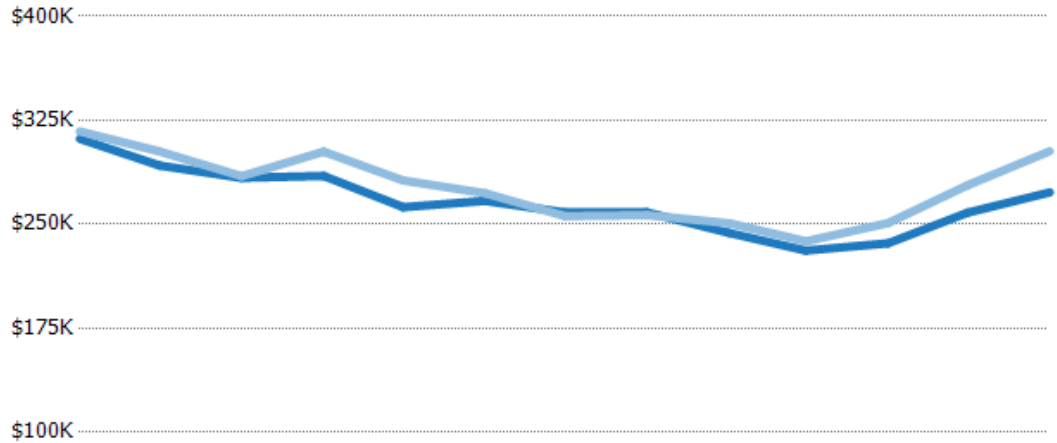
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Avg Est Value	$312K	$292K	$283K	$285K	$262K	$267K	$259K	$259K	$244K	$231K	$236K	$258K	$273K
Avg Listing Price	$317K	$303K	$285K	$302K	$282K	$272K	$256K	$257K	$251K	$238K	$251K	$278K	$303K
Avg Listing Price as a % of Avg Est Value	102%	103%	100%	106%	107%	102%	99%	99%	103%	103%	106%	108%	111%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

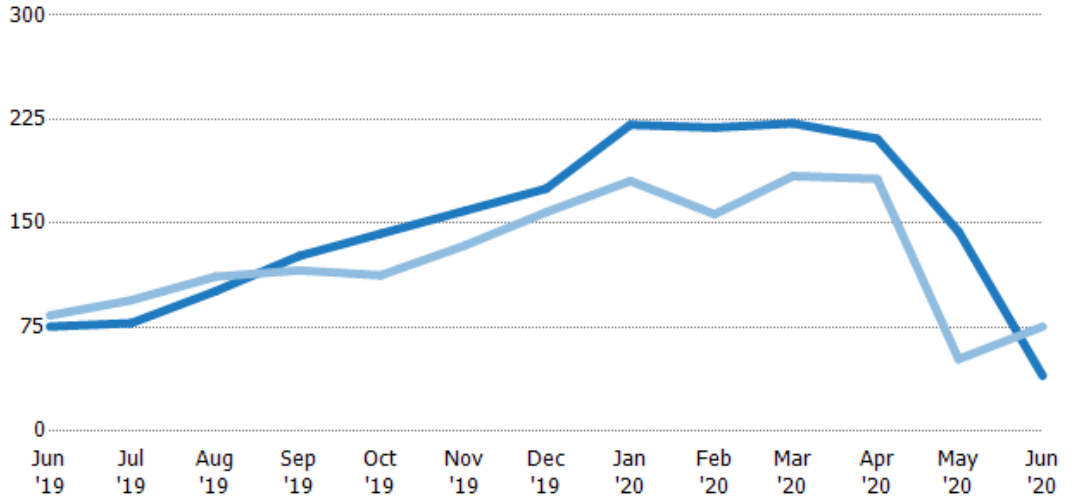|	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median Est Value	$258K	$256K	$246K	$246K	$224K	$239K	$224K	$240K	$234K	$213K	$230K	$233K	$236K
Median Listing Price	$249K	$250K	$240K	$250K	$239K	$240K	$235K	$239K	$239K	$225K	$230K	$239K	$240K
Med Listing Price as a % of Med Est Value	97%	98%	97%	101%	107%	100%	105%	100%	102%	105%	100%	103%	102%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Days	% Chg.
Jun '20	40	-47%
Jun '19	75.5	-9.6%
Jun '18	83.5	-29.3%

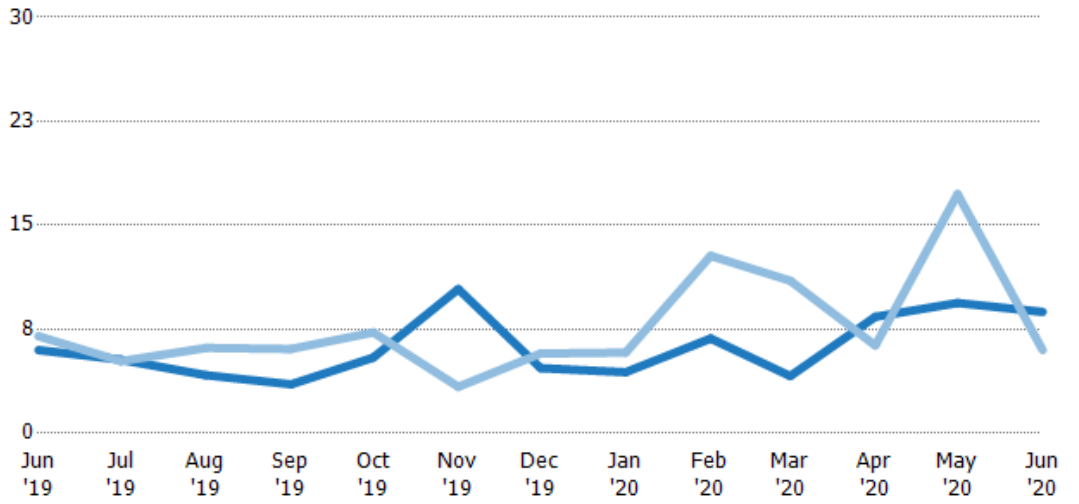| | Jun '19 | Jul '19 | Aug '19 | Sep '19 | Oct '19 | Nov '19 | Dec '19 | Jan '20 | Feb '20 | Mar '20 | Apr '20 | May '20 | Jun '20 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Current Year | 75.5 | 78 | 101 | 127 | 143 | 159 | 175 | 221 | 219 | 222 | 211 | 144 | 40 |
| Prior Year | 83.5 | 94.5 | 112 | 116 | 113 | 134 | 158 | 181 | 157 | 184 | 182 | 52 | 75.5 |
| Percent Change from Prior Year | -10% | -17% | -9% | 9% | 27% | 19% | 11% | 22% | 40% | 21% | 16% | 177% | -47% |

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Months	% Chg.
Jun '20	8.75	45.8%
Jun '19	6	-14.3%
Jun '18	7	285.7%

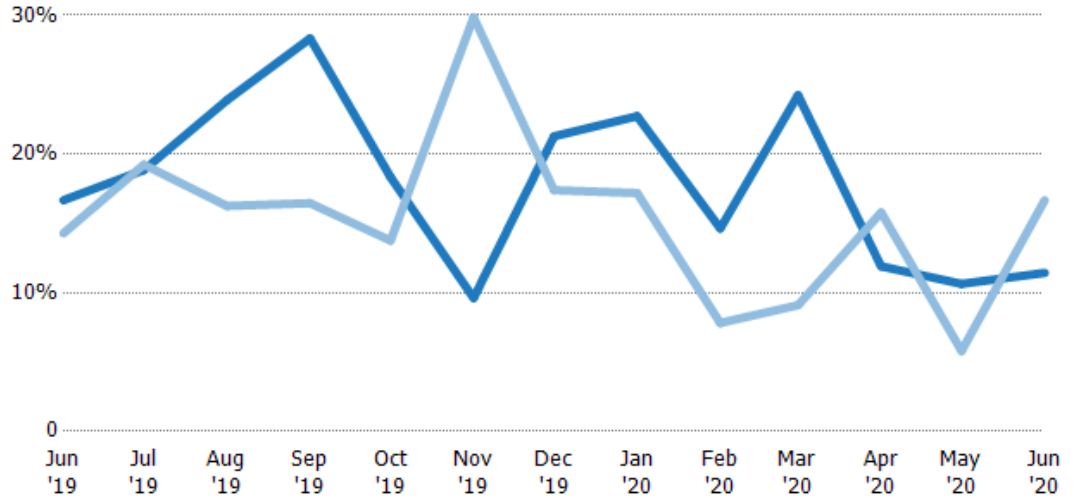| | Jun '19 | Jul '19 | Aug '19 | Sep '19 | Oct '19 | Nov '19 | Dec '19 | Jan '20 | Feb '20 | Mar '20 | Apr '20 | May '20 | Jun '20 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Current Year | 6 | 5.31 | 4.19 | 3.53 | 5.45 | 10.4 | 4.7 | 4.4 | 6.83 | 4.13 | 8.4 | 9.4 | 8.75 |
| Prior Year | 7 | 5.2 | 6.15 | 6.08 | 7.27 | 3.35 | 5.75 | 5.82 | 12.8 | 11 | 6.33 | 17.3 | 6 |
| Percent Change from Prior Year | -14% | 2% | -32% | -42% | -25% | 210% | -18% | -24% | -47% | -63% | 33% | -46% | 46% |

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/Year	Rate	Chg.
Jun '20	11%	5.2%
Jun '19	17%	-2.4%
Jun '18	14%	-74.1%

	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	17%	19%	24%	28%	18%	10%	21%	23%	15%	24%	12%	11%	11%
Prior Year	14%	19%	16%	16%	14%	30%	17%	17%	8%	9%	16%	6%	17%
Change from Prior Year	-2%	0%	-8%	-12%	-5%	20%	-4%	-6%	-7%	-15%	4%	-5%	5%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt, Single Family Residence
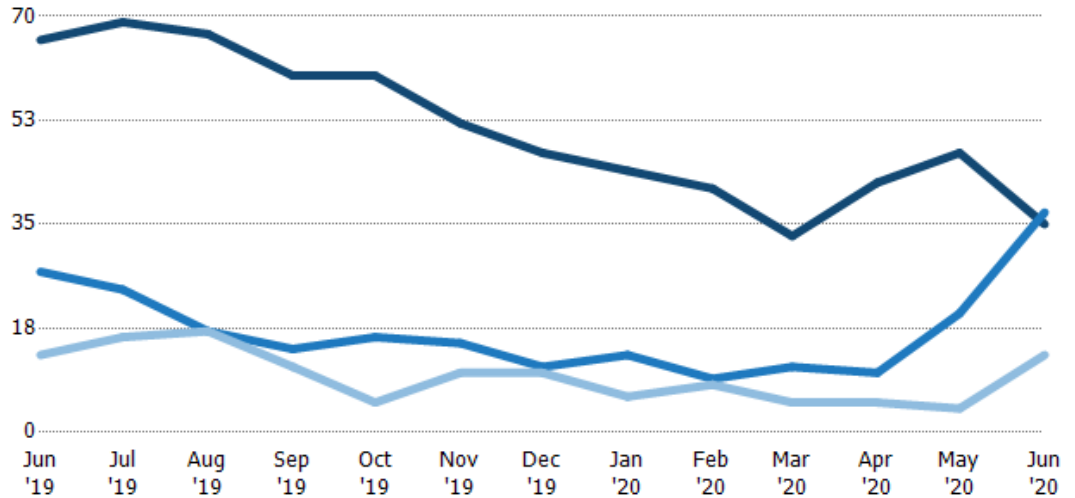
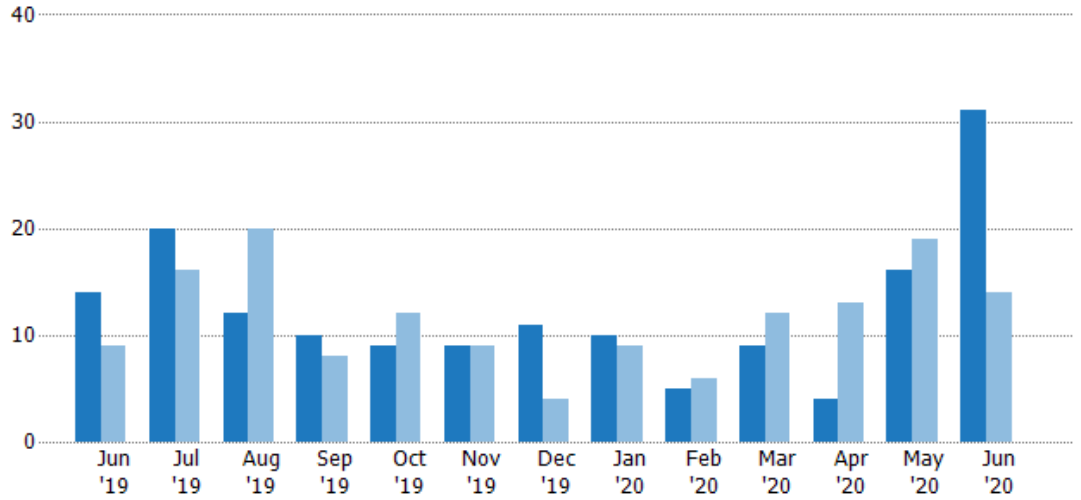|	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Active	66	69	67	60	60	52	47	44	41	33	42	47	35
Pending	27	24	17	14	16	15	11	13	9	11	10	20	37
Sold	13	16	17	11	5	10	10	6	8	5	5	4	13

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Jun '20	31	121.4%
Jun '19	14	55.6%
Jun '18	9	55.6%

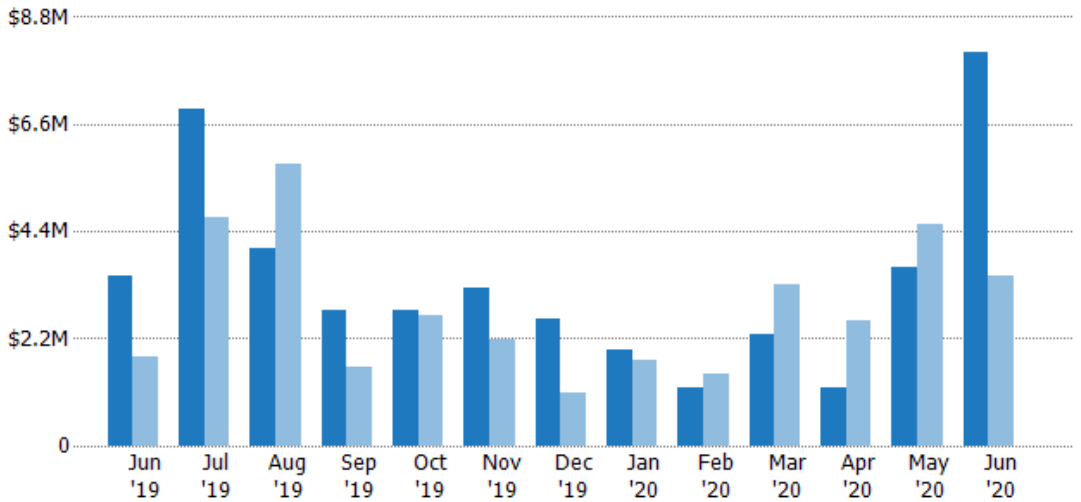|	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	14	20	12	10	9	9	11	10	5	9	4	16	31
Prior Year	9	16	20	8	12	9	4	9	6	12	13	19	14
Percent Change from Prior Year	56%	25%	-40%	25%	-25%	0%	175%	11%	-17%	-25%	-69%	-16%	121%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Jun '20	$8.07M	130.8%
Jun '19	$3.5M	90%
Jun '18	$1.84M	77.2%

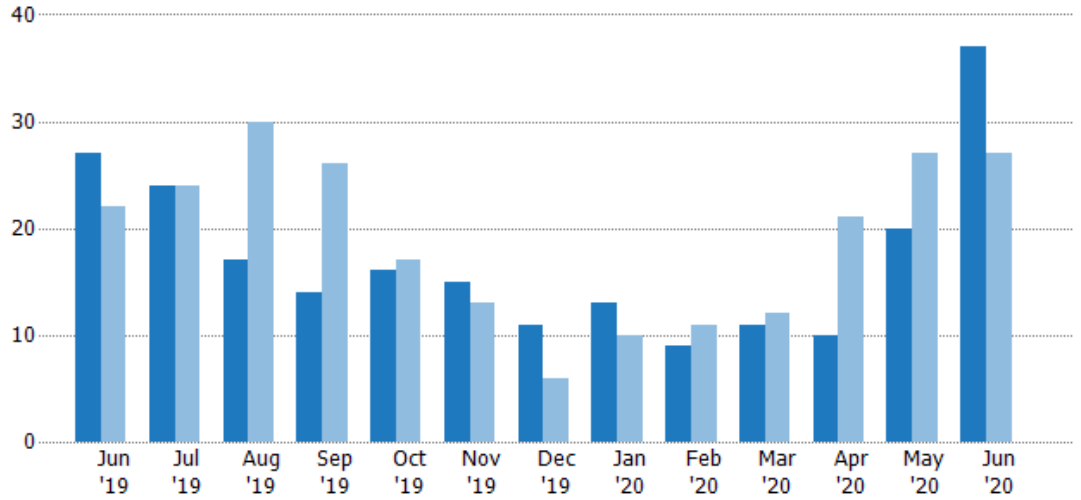|	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	$3.5M	$6.91M	$4.06M	$2.78M	$2.78M	$3.25M	$2.6M	$1.98M	$1.2M	$2.28M	$1.18M	$3.65M	$8.07M
Prior Year	$1.84M	$4.69M	$5.77M	$1.62M	$2.68M	$2.17M	$1.07M	$1.77M	$1.47M	$3.3M	$2.56M	$4.56M	$3.5M
Percent Change from Prior Year	90%	47%	-30%	71%	4%	50%	142%	12%	-19%	-31%	-54%	-20%	131%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Jun '20	37	37%
Jun '19	27	22.7%
Jun '18	22	31.8%

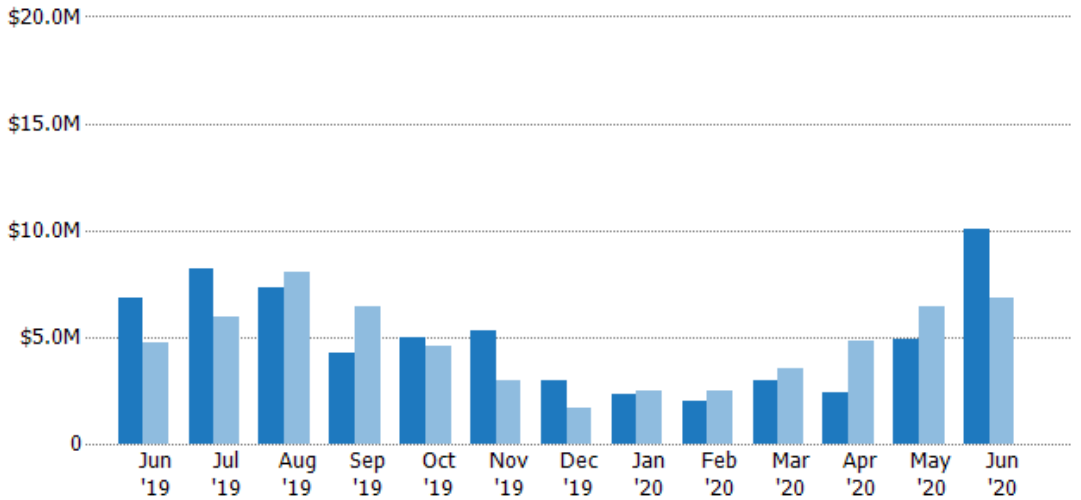|	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	27	24	17	14	16	15	11	13	9	11	10	20	37
Prior Year	22	24	30	26	17	13	6	10	11	12	21	27	27
Percent Change from Prior Year	23%	0%	-43%	-46%	-6%	15%	83%	30%	-18%	-8%	-52%	-26%	37%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Jun '20	$10.1M	46.8%
Jun '19	$6.87M	44.3%
Jun '18	$4.76M	55.9%

	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	$6.87M	$8.19M	$7.32M	$4.22M	$4.97M	$5.33M	$2.99M	$2.3M	$2.01M	$2.96M	$2.43M	$4.88M	$10.1M
Prior Year	$4.76M	$5.98M	$8.04M	$6.46M	$4.57M	$2.97M	$1.66M	$2.49M	$2.48M	$3.52M	$4.8M	$6.43M	$6.87M
Percent Change from Prior Year	44%	37%	-9%	-35%	9%	79%	80%	-8%	-19%	-16%	-49%	-24%	47%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
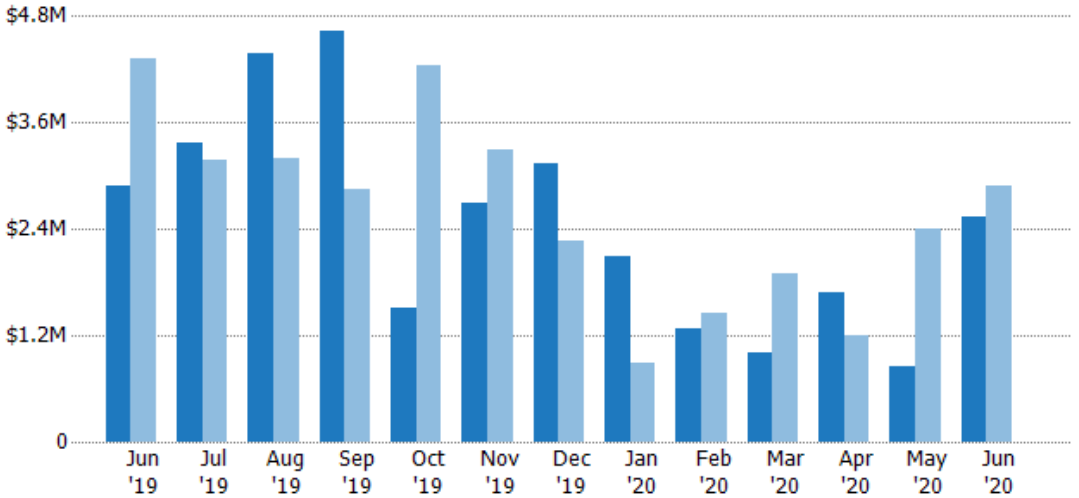Property Type: Condo/Townhouse/Apt, Single Family Residence
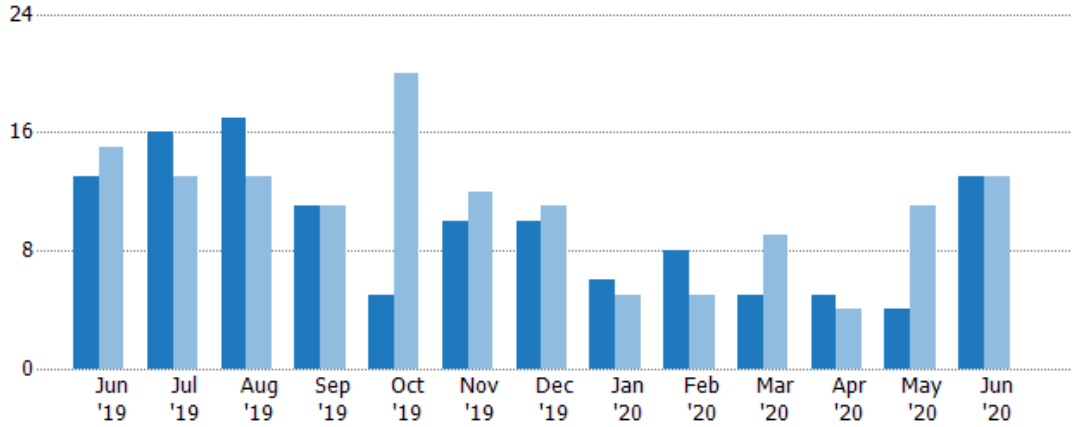
Month/Year	Count	% Chg.
Jun '20	13	0%
Jun '19	13	-13.3%
Jun '18	15	-66.7%

	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	13	16	17	11	5	10	10	6	8	5	5	4	13
Prior Year	15	13	13	11	20	12	11	5	5	9	4	11	13
Percent Change from Prior Year	-13%	23%	31%	0%	-75%	-17%	-9%	20%	60%	-44%	25%	-64%	0%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301, Brattleboro, VT 05302, Brattleboro, VT 05303, Brattleboro, VT 05304
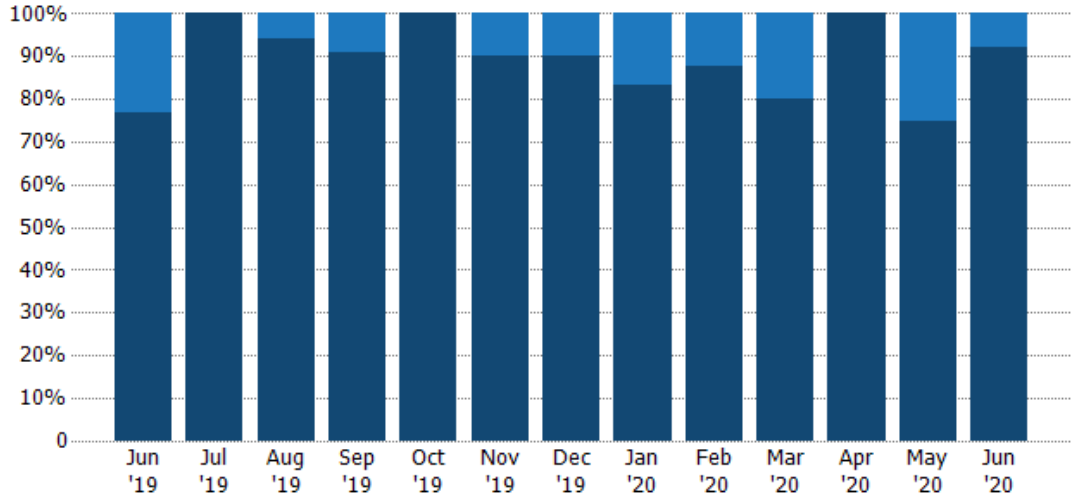Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Jun '20	$2.53M	-12%
Jun '19	$2.88M	-33.4%
Jun '18	$4.32M	-76%

	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	$2.88M	$3.37M	$4.38M	$4.64M	$1.51M	$2.7M	$3.14M	$2.1M	$1.27M	$998K	$1.69M	$843K	$2.53M
Prior Year	$4.32M	$3.18M	$3.2M	$2.85M	$4.24M	$3.29M	$2.27M	$882K	$1.46M	$1.9M	$1.19M	$2.4M	$2.88M
Percent Change from Prior Year	-33%	6%	37%	63%	-64%	-18%	38%	138%	-13%	-47%	42%	-65%	-12%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Condo/Townhouse	23%	-	6%	9%	-	10%	10%	17%	13%	20%	-	25%	8%
Single Family Residence	77%	100%	94%	91%	100%	90%	90%	83%	88%	80%	100%	75%	92%

Average Sales Price

The average sales price of the residential properties sold each month.
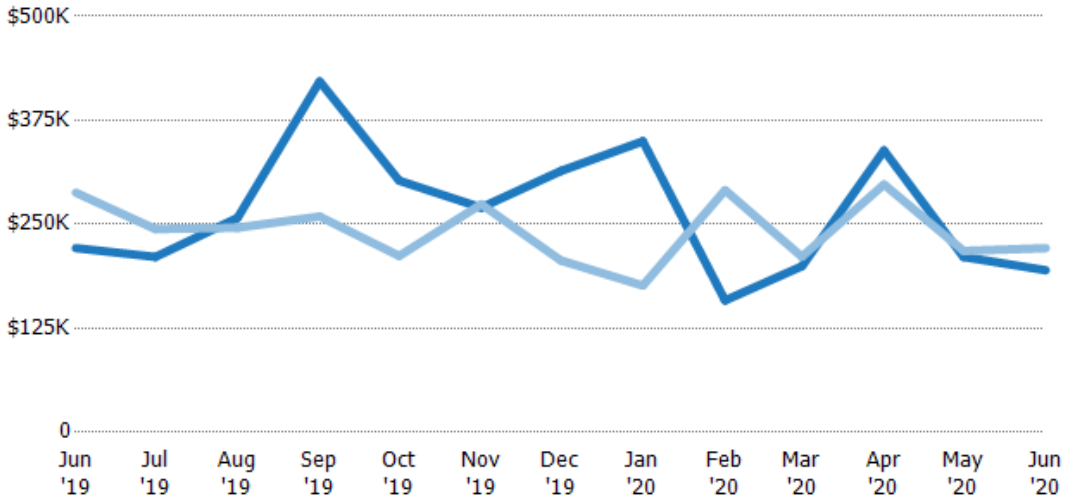
Month/Year	Price	% Chg.
Jun '20	$195K	-12%
Jun '19	$221K	-23.1%
Jun '18	$288K	-28.1%

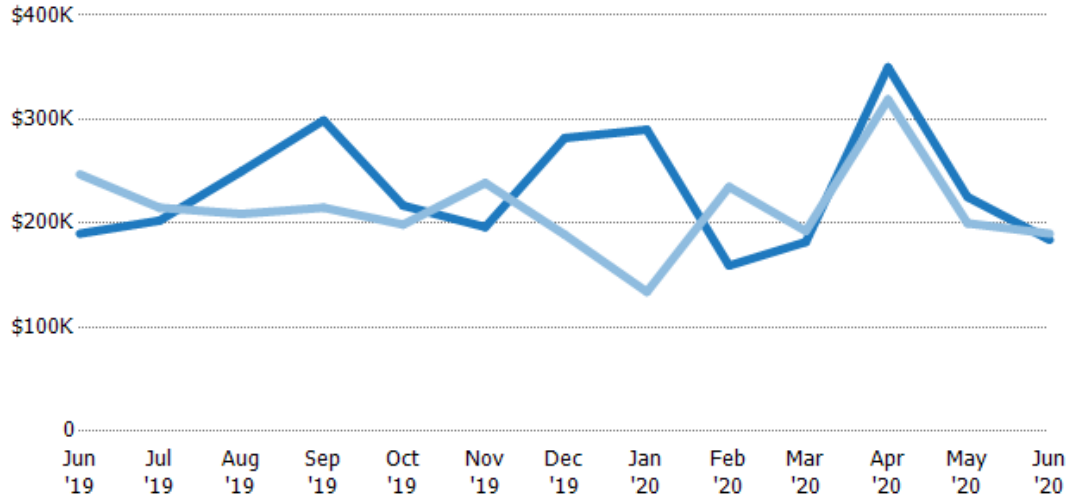|	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	$221K	$211K	$258K	$422K	$303K	$270K	$314K	$350K	$158K	$200K	$339K	$211K	$195K
Prior Year	$288K	$244K	$246K	$259K	$212K	$274K	$207K	$176K	$291K	$211K	$298K	$218K	$221K
Percent Change from Prior Year	-23%	-14%	5%	63%	43%	-1%	52%	98%	-46%	-5%	14%	-3%	-12%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Price	% Chg.
Jun '20	$184K	-3.2%
Jun '19	$190K	-23.1%
Jun '18	$247K	-23.1%

	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	$190K	$203K	$250K	$299K	$217K	$196K	$282K	$290K	$159K	$182K	$350K	$225K	$184K
Prior Year	$247K	$215K	$209K	$215K	$199K	$239K	$189K	$134K	$235K	$193K	$319K	$200K	$190K
Percent Change from Prior Year	-23%	-6%	20%	39%	9%	-18%	49%	116%	-32%	-5%	10%	13%	-3%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Brattleboro, VT 05301,
Brattleboro, VT 05302, Brattleboro,
VT 05303, Brattleboro, VT 05304
Property Type:
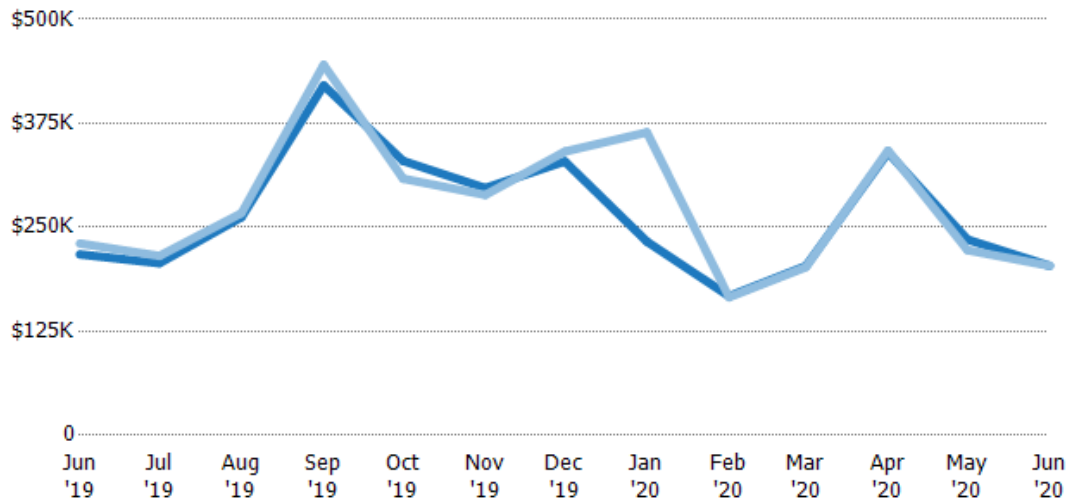Condo/Townhouse/Apt, Single
Family Residence
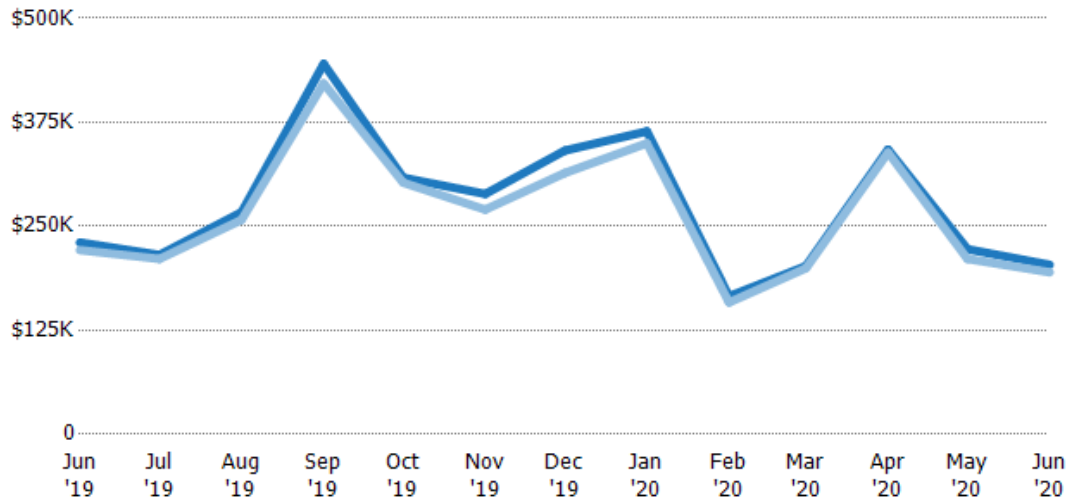
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Avg List Price	$231K	$216K	$267K	$445K	$308K	$289K	$341K	$364K	$166K	$202K	$342K	$222K	$204K
Avg Sales Price	$221K	$211K	$258K	$422K	$303K	$270K	$314K	$350K	$158K	$200K	$339K	$211K	$195K
Avg Sales Price as a % of Avg List Price	96%	98%	97%	95%	98%	93%	92%	96%	96%	99%	99%	95%	96%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.
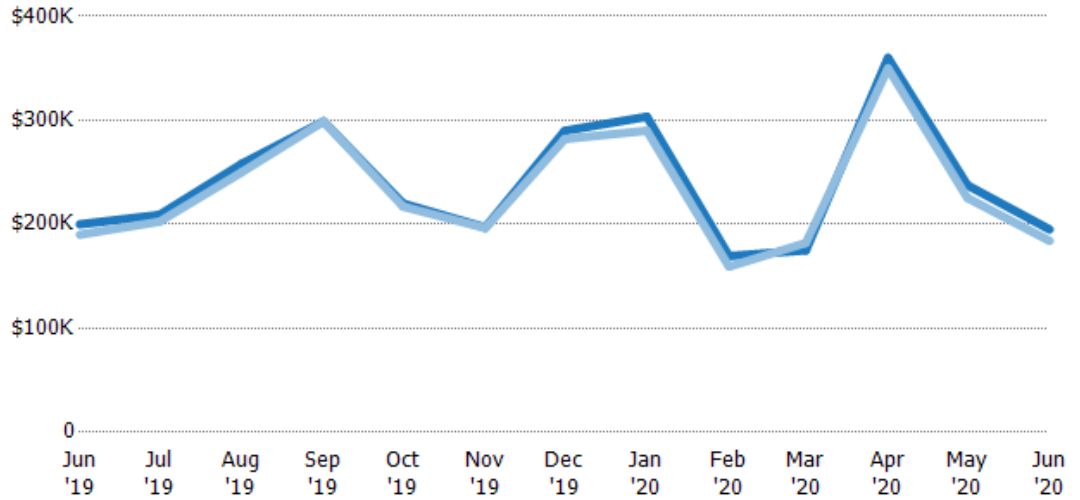
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median List Price	$200K	$209K	$258K	$299K	$220K	$197K	$290K	$303K	$169K	$175K	$360K	$238K	$195K
Median Sales Price	$190K	$203K	$250K	$299K	$217K	$196K	$282K	$290K	$159K	$182K	$350K	$225K	$184K
Med Sales Price as a % of Med List Price	95%	97%	97%	100%	99%	100%	97%	96%	94%	104%	97%	95%	94%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Avg Est Value	$217K	$207K	$262K	$421K	$330K	$297K	$329K	$233K	$167K	$203K	$340K	$235K	$204K
Avg Sales Price	$231K	$216K	$267K	$445K	$308K	$289K	$341K	$364K	$166K	$202K	$342K	$222K	$204K
Avg Sales Price as a % of Avg Est Value	106%	104%	102%	106%	94%	97%	104%	156%	99%	99%	101%	95%	100%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.
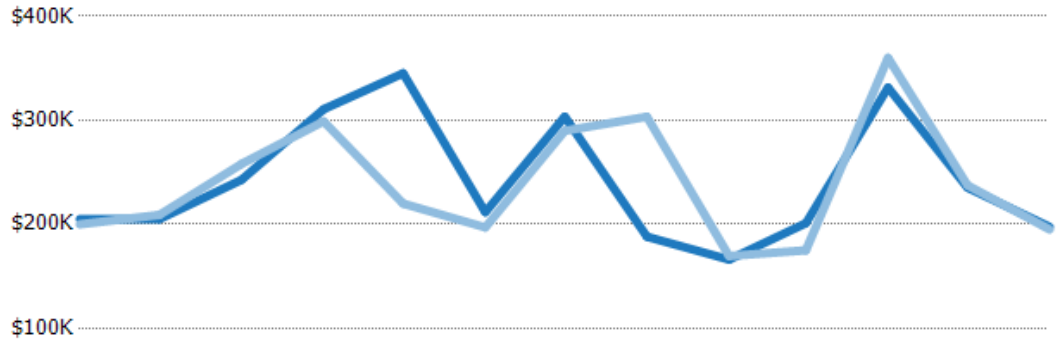
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median Est Value	$205K	$205K	$243K	$311K	$345K	$212K	$303K	$188K	$166K	$201K	$332K	$235K	$198K
Median Sales Price	$200K	$209K	$258K	$299K	$220K	$197K	$290K	$303K	$169K	$175K	$360K	$238K	$195K
Med Sales Price as a % of Med Est Value	98%	102%	106%	96%	64%	93%	96%	161%	102%	87%	109%	101%	99%

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