

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2020	Jun 2019	+ / -	YTD 2020	YTD 2019	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	90	87	+3.4%	295	344	-14.2%
New Listing Volume	\$39,307,100	\$33,598,551	+17%	\$121,774,370	\$122,158,729	-0.3%
Active Listing Count	264	409	-35.5%	N/A	N/A	
Active Listing Volume	\$136,378,350	\$176,474,877	-22.7%	N/A	N/A	
Average Listing Price	\$516,585	\$431,479	+19.7%	\$481,200	\$422,620	+13.9%
Median Listing Price	\$329,450	\$295,000	+11.7%	\$322,428	\$290,714	+10.9%
Median Days in RPR	128.5	145	-11.4%	177.29	203.03	-12.7%
Months of Inventory	8.8	9.3	-5.3%	8.6	13.4	-36.3%
Absorption Rate	11.36%	10.76%	+0.6%	11.69%	7.44%	+4.2%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	93	50	+86%	293	276	+6.2%
New Pending Sales Volume	\$32,709,800	\$11,463,500	+185.3%	\$91,527,711	\$75,121,738	+21.8%
Pending Sales Count	108	66	+63.6%	N/A	N/A	
Pending Sales Volume	\$35,166,060	\$16,368,239	+114.8%	N/A	N/A	
Closed Sales Count	51	50	+2%	188	207	-9.2%
Closed Sales Volume	\$16,512,933	\$16,918,400	-2.4%	\$58,200,226	\$55,441,319	+5%
Average Sales Price	\$323,783	\$338,368	-4.3%	\$309,576	\$267,832	+15.6%
Median Sales Price	\$249,900	\$237,500	+5.2%	\$260,944	\$211,459	+23.4%

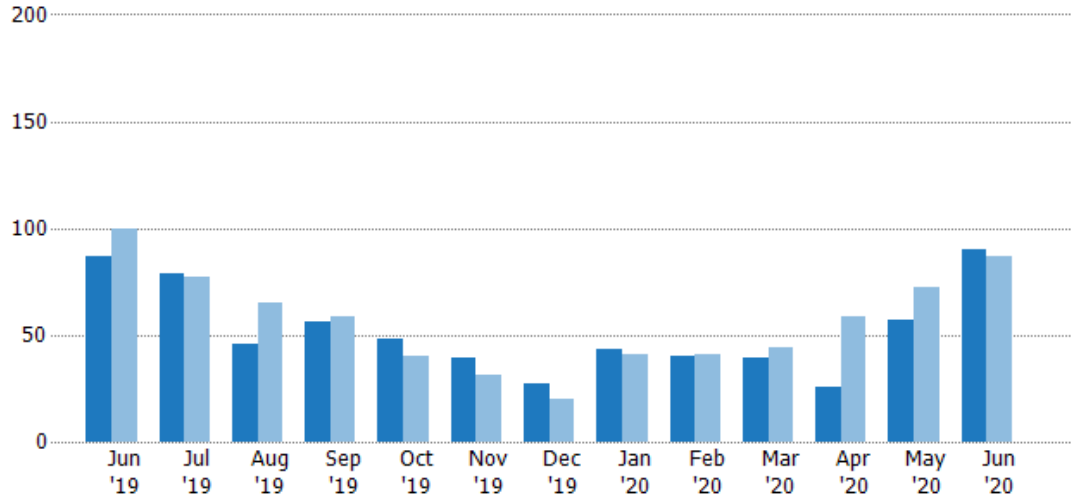
## New Listings

The number of new residential listings that were added each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Jun '20	90	3.4%
Jun '19	87	-13%
Jun '18	100	-23%



Current Year	87	79	46	56	48	39	27	43	40	39	26	57	90
Prior Year	100	77	65	59	40	31	20	41	41	44	59	72	87
Percent Change from Prior Year	-13%	3%	-29%	-5%	20%	26%	35%	5%	-2%	-11%	-56%	-21%	3%

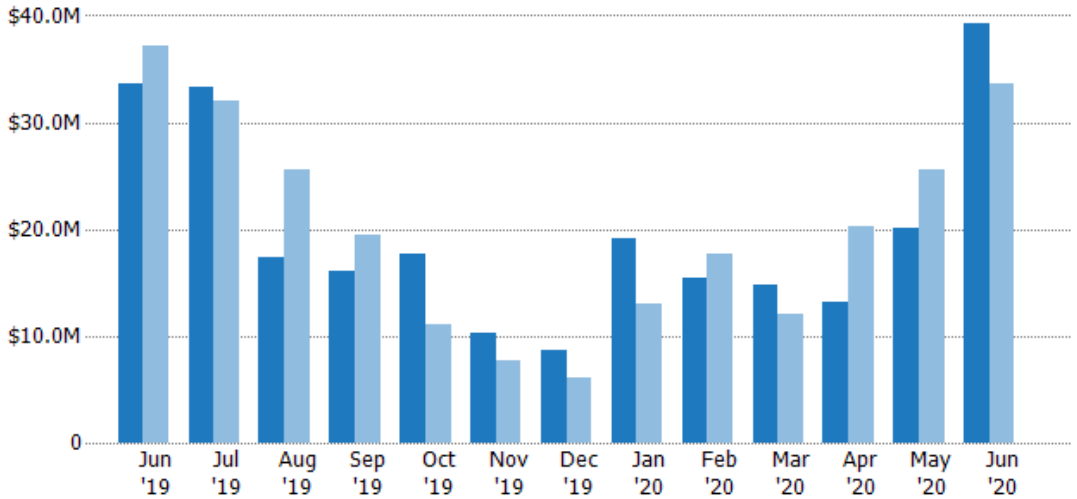
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Jun '20	\$39.3M	17%
Jun '19	\$33.6M	-9.6%
Jun '18	\$37.2M	-33.1%



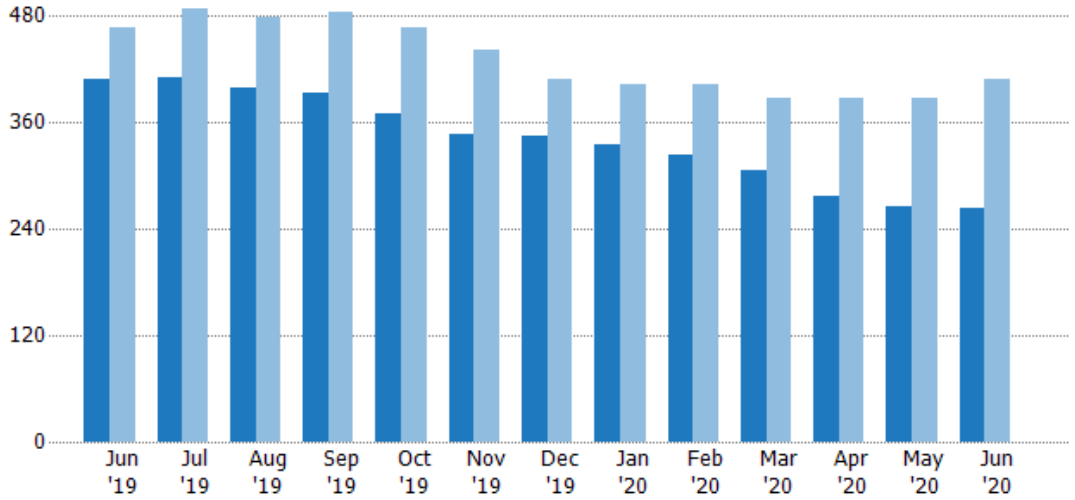
Current Year	\$33.6M	\$33.3M	\$17.4M	\$16.1M	\$17.7M	\$10.4M	\$8.68M	\$19.1M	\$15.4M	\$14.8M	\$13.1M	\$20.1M	\$39.3M
Prior Year	\$37.2M	\$32M	\$25.6M	\$19.4M	\$11.1M	\$7.64M	\$6.02M	\$13.1M	\$17.7M	\$12M	\$20.3M	\$25.5M	\$33.6M
Percent Change from Prior Year	-10%	4%	-32%	-17%	60%	36%	44%	46%	-13%	23%	-35%	-21%	17%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



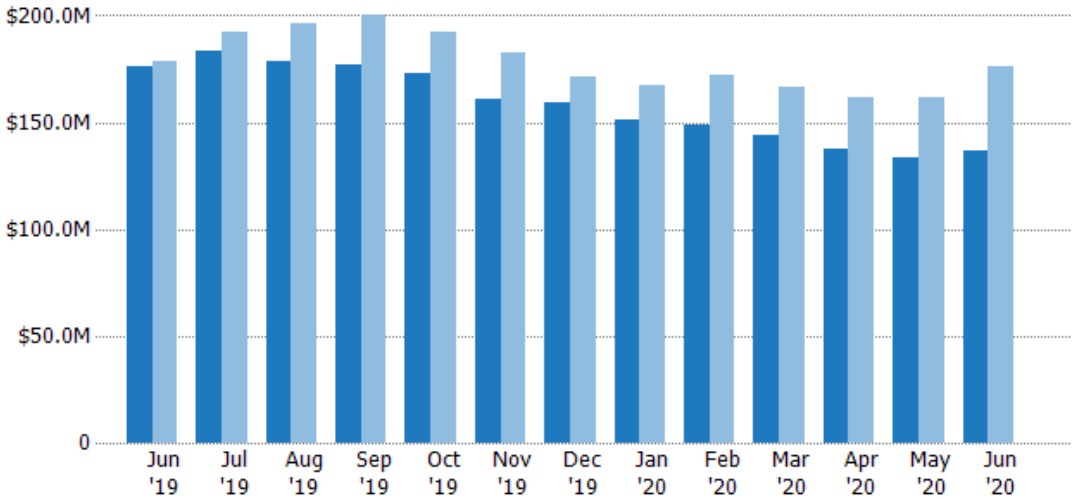
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	409	410	399	394	370	347	345	335	323	306	277	266	264
Prior Year	468	488	479	485	467	442	409	404	403	387	388	388	409
Percent Change from Prior Year	-13%	-16%	-17%	-19%	-21%	-21%	-16%	-17%	-20%	-21%	-29%	-31%	-35%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	\$176M	\$183M	\$179M	\$177M	\$173M	\$161M	\$159M	\$151M	\$149M	\$144M	\$138M	\$134M	\$136M
Prior Year	\$178M	\$192M	\$197M	\$200M	\$192M	\$183M	\$171M	\$167M	\$172M	\$166M	\$162M	\$161M	\$176M
Percent Change from Prior Year	-1%	-5%	-9%	-11%	-10%	-12%	-7%	-10%	-13%	-14%	-15%	-17%	-23%

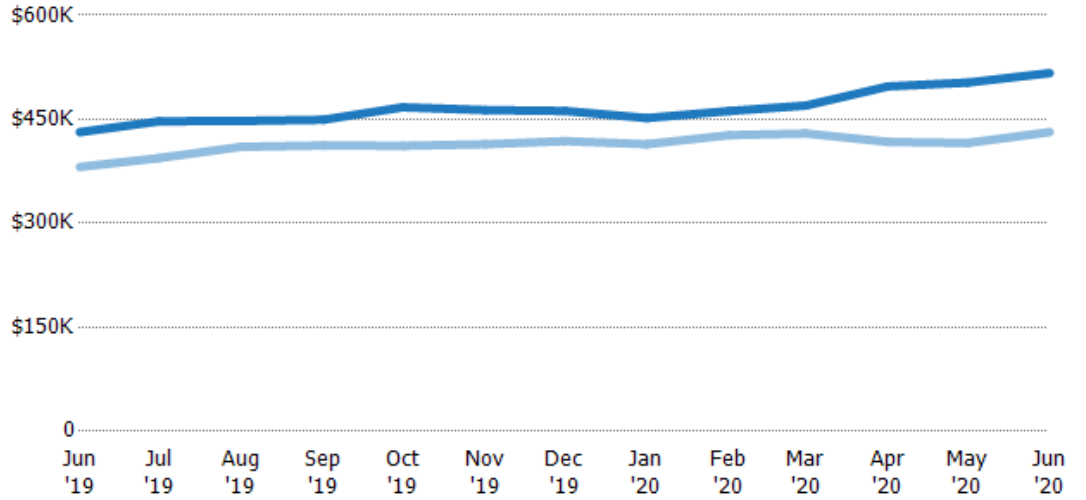
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Jun '20	\$517K	19.7%
Jun '19	\$431K	13.2%
Jun '18	\$381K	1.5%



Current Year	\$431K	\$447K	\$448K	\$449K	\$467K	\$463K	\$462K	\$452K	\$462K	\$470K	\$497K	\$503K	\$517K
Prior Year	\$381K	\$394K	\$410K	\$412K	\$412K	\$414K	\$418K	\$414K	\$427K	\$430K	\$417K	\$416K	\$431K
Percent Change from Prior Year	13%	13%	9%	9%	13%	12%	10%	9%	8%	9%	19%	21%	20%

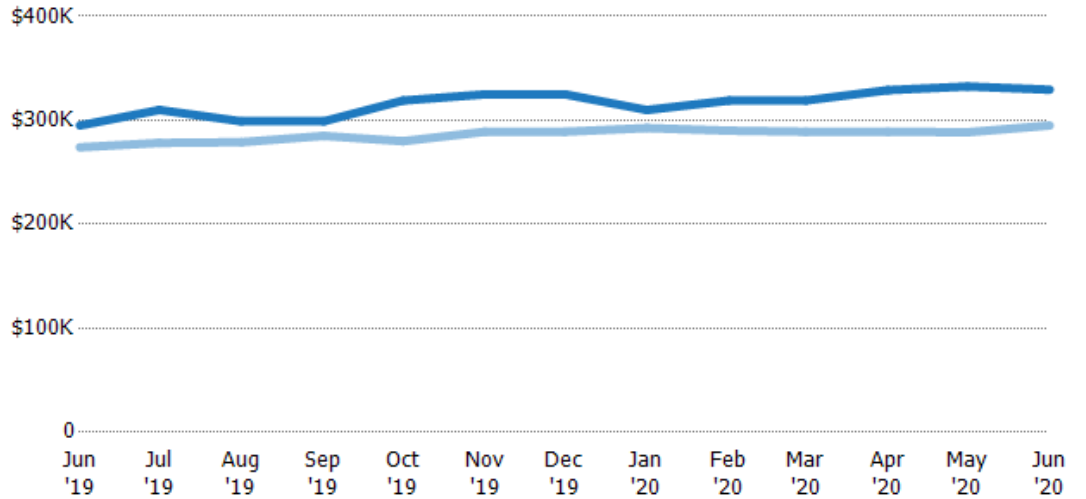
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Jun '20	\$329K	11.7%
Jun '19	\$295K	7.7%
Jun '18	\$274K	0.3%



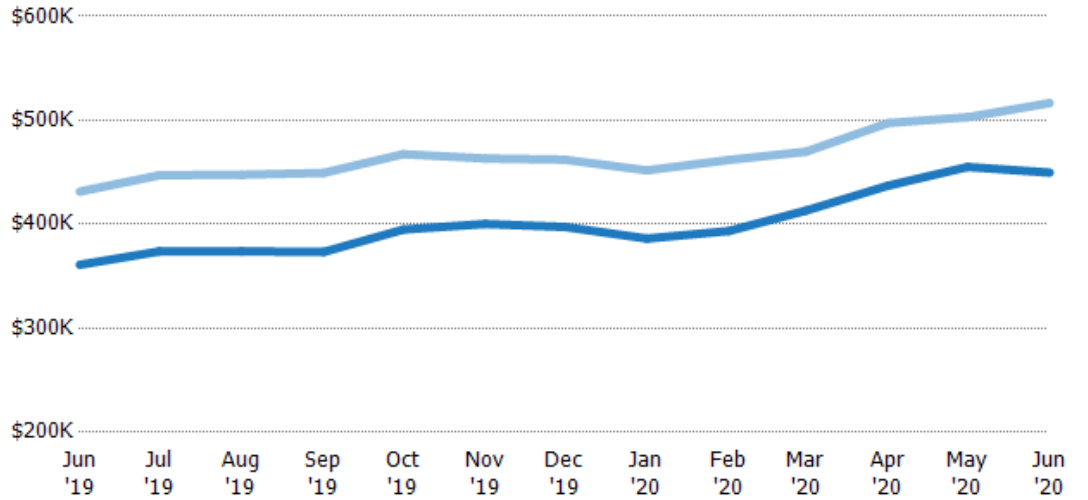
Current Year	\$295K	\$310K	\$299K	\$299K	\$319K	\$325K	\$325K	\$310K	\$319K	\$319K	\$329K	\$333K	\$329K
Prior Year	\$274K	\$278K	\$279K	\$285K	\$280K	\$289K	\$289K	\$293K	\$290K	\$289K	\$289K	\$289K	\$295K
Percent Change from Prior Year	8%	11%	7%	5%	14%	12%	12%	6%	10%	10%	14%	15%	12%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



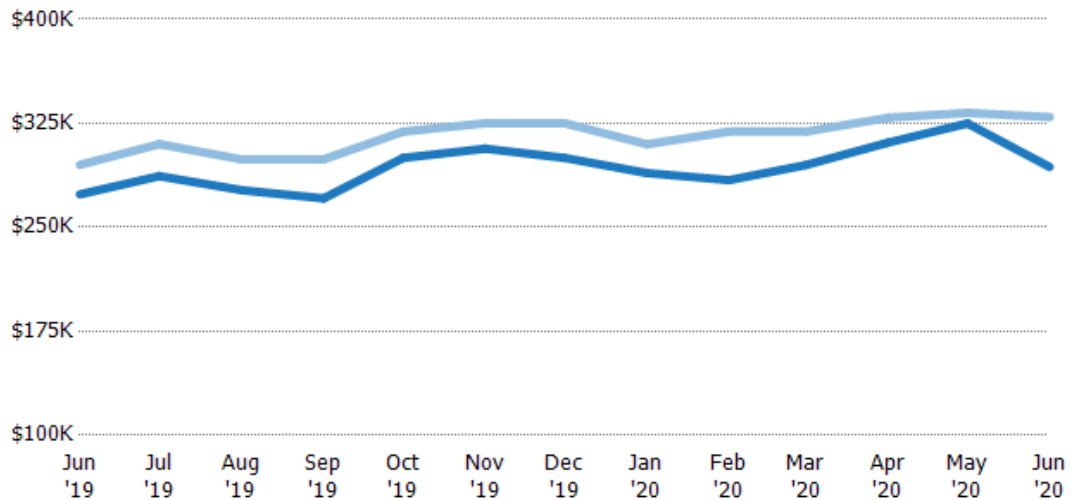
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Avg Est Value	\$361K	\$374K	\$374K	\$373K	\$395K	\$400K	\$397K	\$386K	\$394K	\$413K	\$437K	\$455K	\$450K
Avg Listing Price	\$431K	\$447K	\$448K	\$449K	\$467K	\$463K	\$462K	\$452K	\$462K	\$470K	\$497K	\$503K	\$517K
Avg Listing Price as a % of Avg Est Value	120%	120%	120%	120%	118%	116%	116%	117%	117%	114%	114%	111%	115%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median Est Value	\$274K	\$287K	\$277K	\$271K	\$300K	\$307K	\$300K	\$289K	\$284K	\$295K	\$311K	\$325K	\$293K
Median Listing Price	\$295K	\$310K	\$299K	\$299K	\$319K	\$325K	\$325K	\$310K	\$319K	\$319K	\$329K	\$333K	\$329K
Med Listing Price as a % of Med Est Value	108%	108%	108%	110%	106%	106%	108%	107%	112%	108%	106%	102%	112%

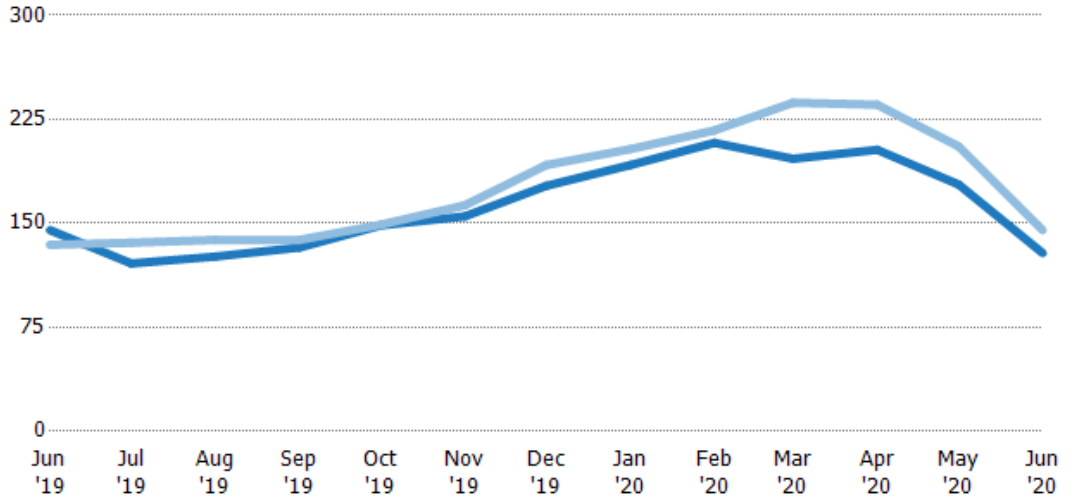
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Days	% Chg.
Jun '20	129	-11.4%
Jun '19	145	7.8%
Jun '18	135	10.8%



Current Year	145	121	126	133	149	155	177	192	208	197	203	178	129
Prior Year	135	136	138	138	149	163	192	204	217	237	236	206	145
Percent Change from Prior Year	8%	-11%	-9%	-4%	0%	-5%	-8%	-6%	-4%	-17%	-14%	-13%	-11%

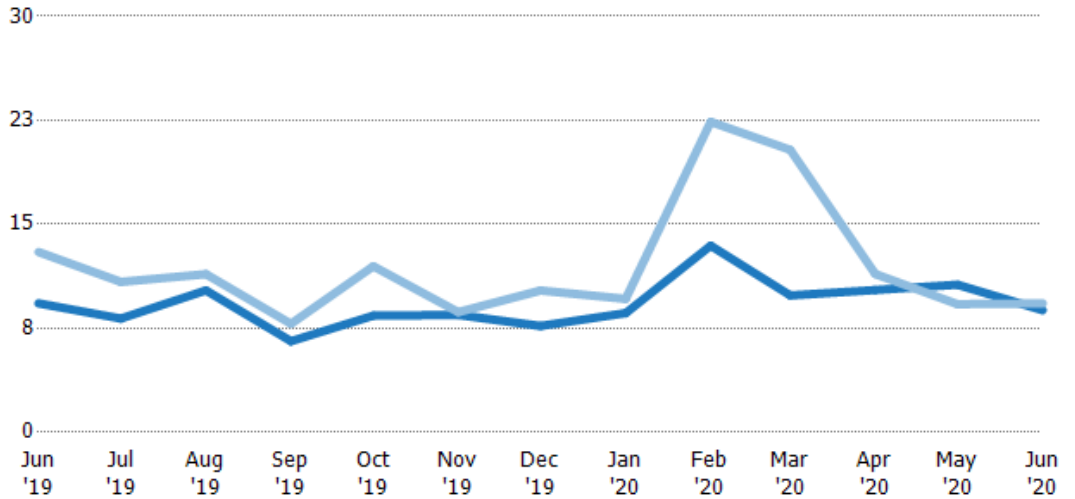
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Months	% Chg.
Jun '20	8.8	-5.3%
Jun '19	9.3	-28.5%
Jun '18	13	53.8%



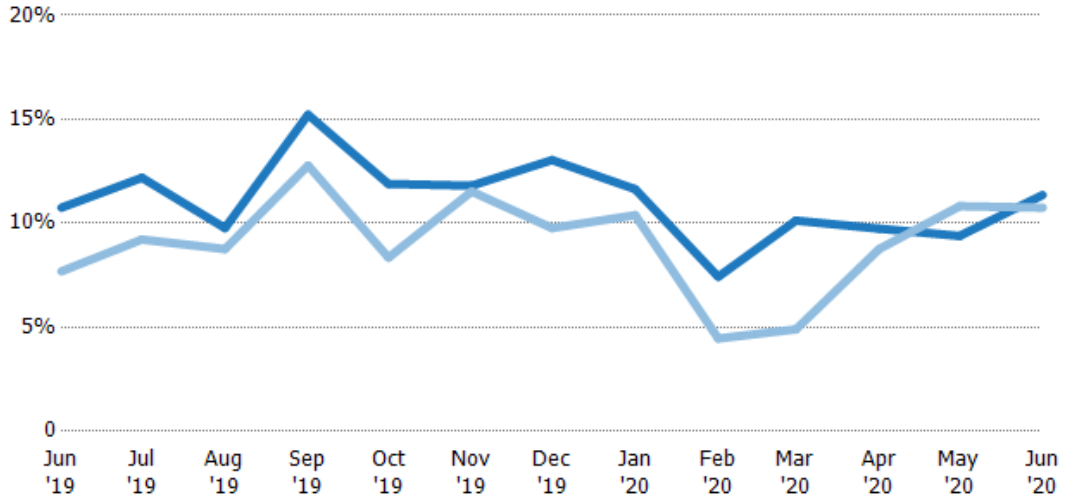
Current Year	9.3	8.2	10.2	6.57	8.41	8.46	7.67	8.59	13.5	9.87	10.3	10.6	8.8
Prior Year	13	10.8	11.4	7.82	12	8.67	10.2	9.62	22.4	20.4	11.4	9.24	9.3
Percent Change from Prior Year	-28%	-24%	-10%	-16%	-30%	-2%	-25%	-11%	-40%	-52%	-10%	15%	-5%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Rate	Chg.
Jun '20	11%	-0.6%
Jun '19	11%	-3.1%
Jun '18	8%	-35%

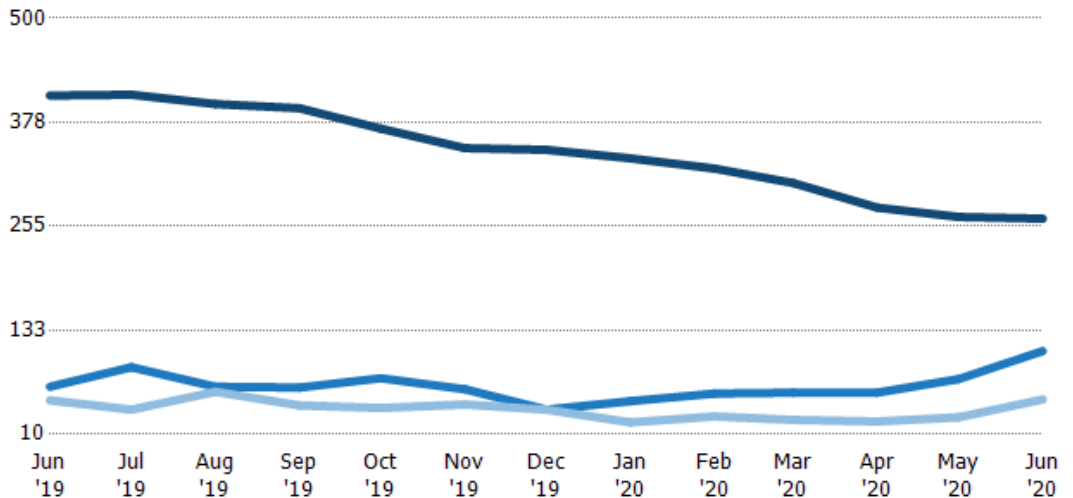
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	11%	12%	10%	15%	12%	12%	13%	12%	7%	10%	10%	9%	11%
Prior Year	8%	9%	9%	13%	8%	12%	10%	10%	4%	5%	9%	11%	11%
Change from Prior Year	-3%	-3%	-1%	-2%	-4%	0%	-3%	-1%	-3%	-5%	-1%	1%	-1%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Active	409	410	399	394	370	347	345	335	323	306	277	266	264
Pending	66	89	66	65	76	63	39	49	58	59	59	75	108
Sold	50	39	60	44	41	45	39	24	31	27	25	30	51

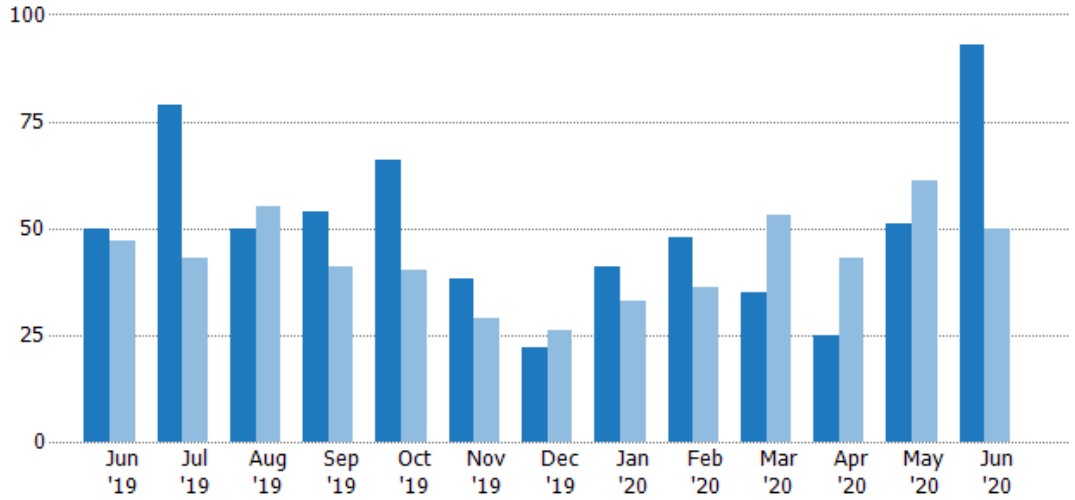
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Jun '20	93	86%
Jun '19	50	6.4%
Jun '18	47	-21.3%



Current Year	50	79	50	54	66	38	22	41	48	35	25	51	93
Prior Year	47	43	55	41	40	29	26	33	36	53	43	61	50
Percent Change from Prior Year	6%	84%	-9%	32%	65%	31%	-15%	24%	33%	-34%	-42%	-16%	86%

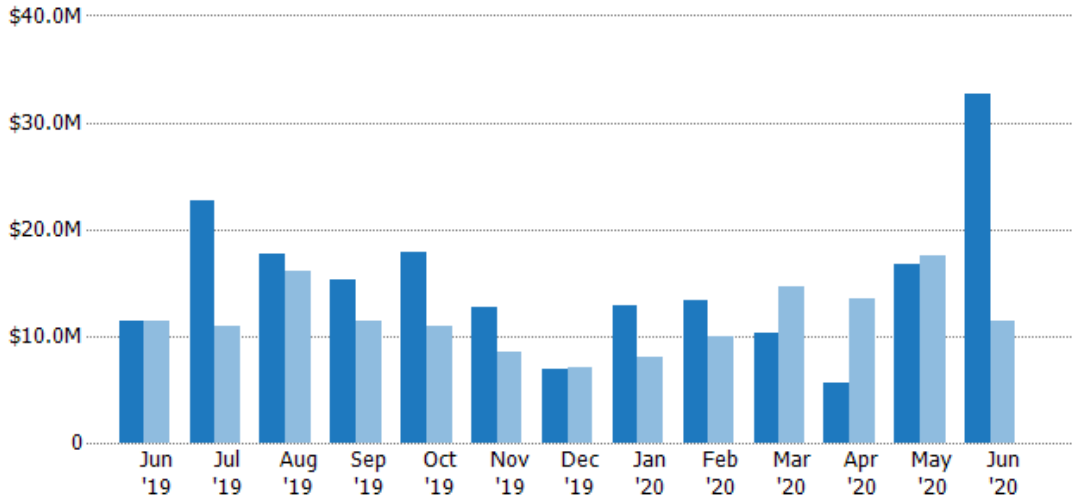
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Jun '20	\$32.7M	185.3%
Jun '19	\$11.5M	-0.1%
Jun '18	\$11.5M	-24.8%



Current Year	\$11.5M	\$22.7M	\$17.7M	\$15.2M	\$17.8M	\$12.7M	\$6.93M	\$12.8M	\$13.4M	\$10.3M	\$5.55M	\$16.8M	\$32.7M
Prior Year	\$11.5M	\$10.9M	\$16M	\$11.4M	\$11M	\$8.44M	\$7.01M	\$8.01M	\$10M	\$14.6M	\$13.5M	\$17.5M	\$11.5M
Percent Change from Prior Year	0%	108%	11%	34%	63%	51%	-1%	60%	34%	-29%	-59%	-4%	185%



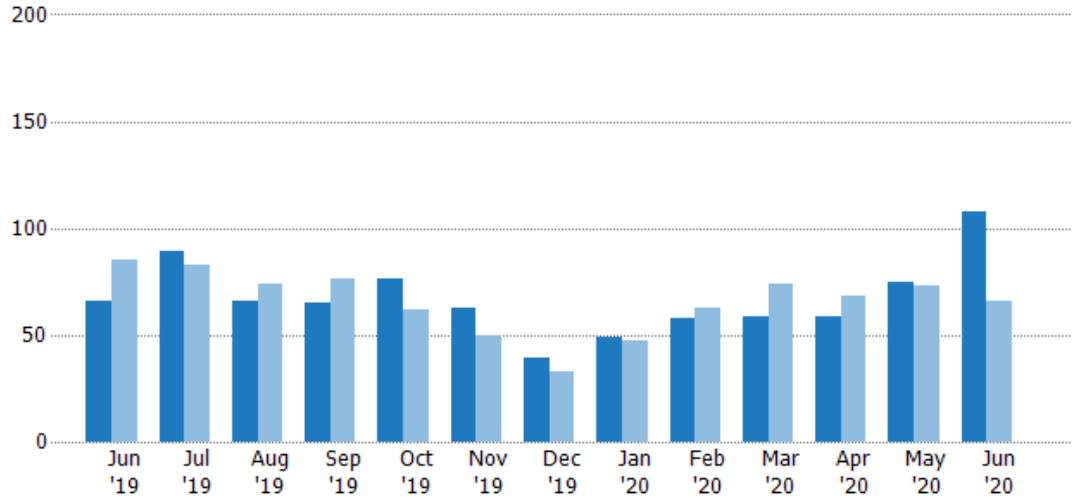
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Jun '20	108	63.6%
Jun '19	66	-22.4%
Jun '18	85	-18.8%



Current Year	66	89	66	65	76	63	39	49	58	59	59	75	108
Prior Year	85	83	74	76	62	50	33	47	63	74	68	73	66
Percent Change from Prior Year	-22%	7%	-11%	-14%	23%	26%	18%	4%	-8%	-20%	-13%	3%	64%

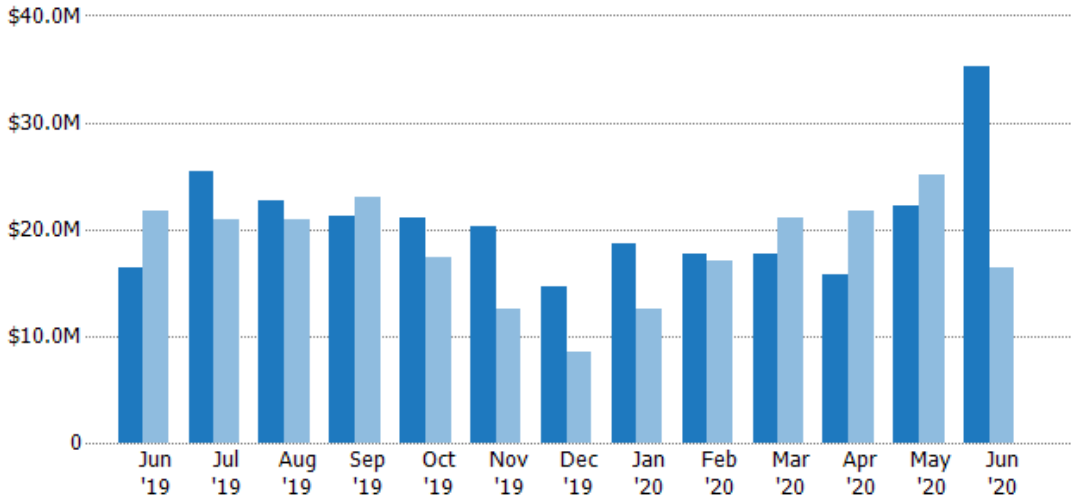
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Jun '20	\$35.2M	114.8%
Jun '19	\$16.4M	-24.4%
Jun '18	\$21.7M	-18.2%



Current Year	\$16.4M	\$25.4M	\$22.6M	\$21.2M	\$21.1M	\$20.3M	\$14.7M	\$18.7M	\$17.6M	\$17.6M	\$15.7M	\$22.2M	\$35.2M
Prior Year	\$21.7M	\$20.9M	\$21M	\$23M	\$17.4M	\$12.6M	\$8.49M	\$12.5M	\$17M	\$21.1M	\$21.7M	\$25.1M	\$16.4M
Percent Change from Prior Year	-24%	21%	8%	-8%	21%	61%	73%	50%	4%	-16%	-28%	-11%	115%

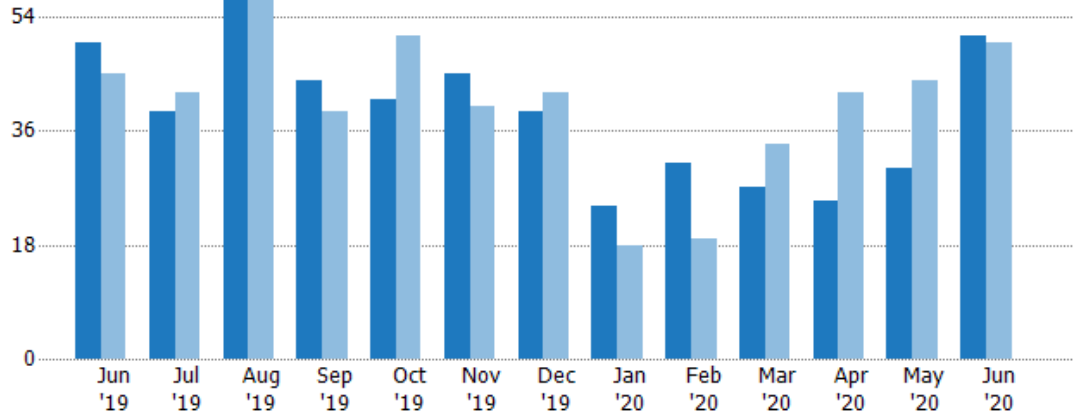
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Jun '20	51	2%
Jun '19	50	11.1%
Jun '18	45	-24.4%



Current Year	50	39	60	44	41	45	39	24	31	27	25	30	51
Prior Year	45	42	62	39	51	40	42	18	19	34	42	44	50
Percent Change from Prior Year	11%	-7%	-3%	13%	-20%	13%	-7%	33%	63%	-21%	-40%	-32%	2%

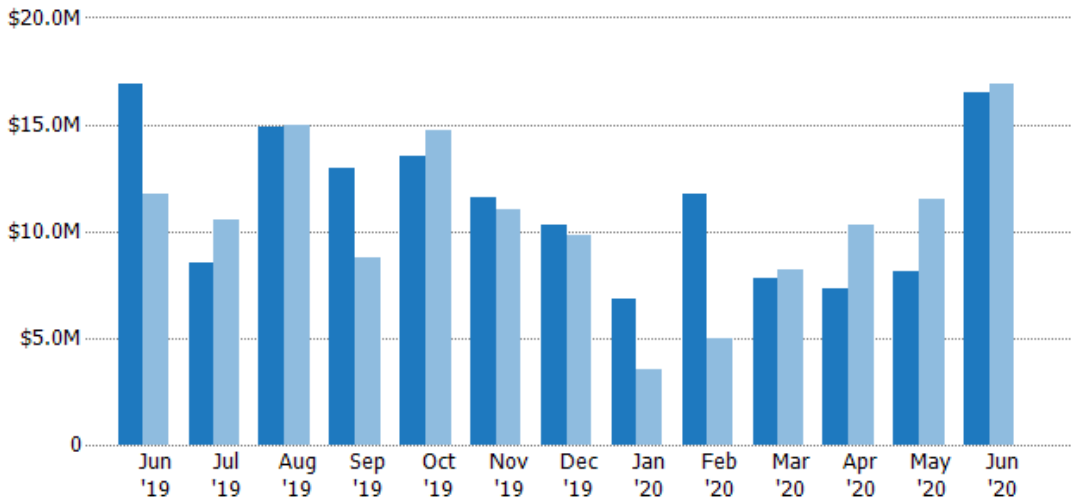
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Jun '20	\$16.5M	-2.4%
Jun '19	\$16.9M	44.6%
Jun '18	\$11.7M	-18.2%



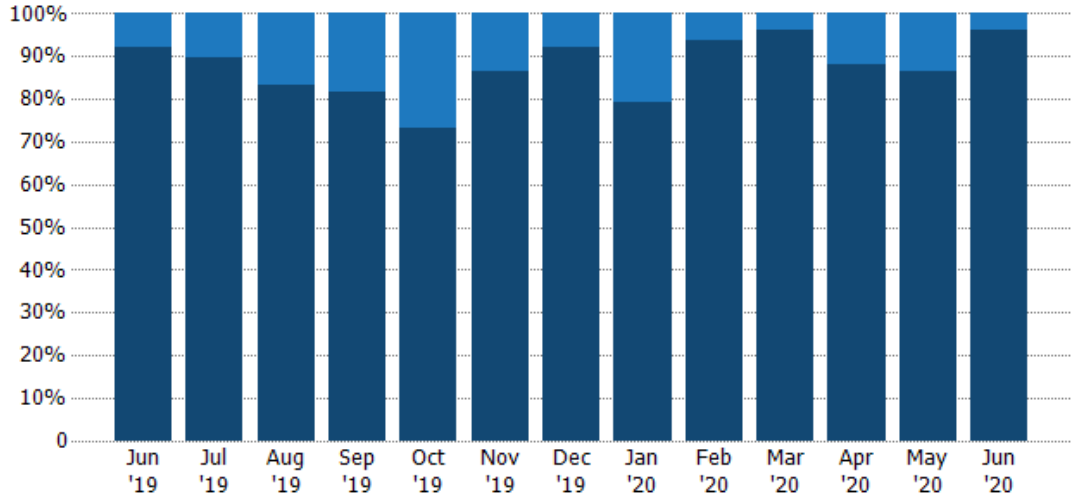
Current Year	\$16.9M	\$8.5M	\$14.9M	\$13M	\$13.5M	\$11.6M	\$10.3M	\$6.8M	\$11.7M	\$7.8M	\$7.28M	\$8.08M	\$16.5M
Prior Year	\$11.7M	\$10.5M	\$15M	\$8.76M	\$14.7M	\$11M	\$9.84M	\$3.53M	\$4.96M	\$8.23M	\$10.3M	\$11.5M	\$16.9M
Percent Change from Prior Year	45%	-19%	-1%	48%	-8%	5%	4%	93%	137%	-5%	-29%	-30%	-2%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



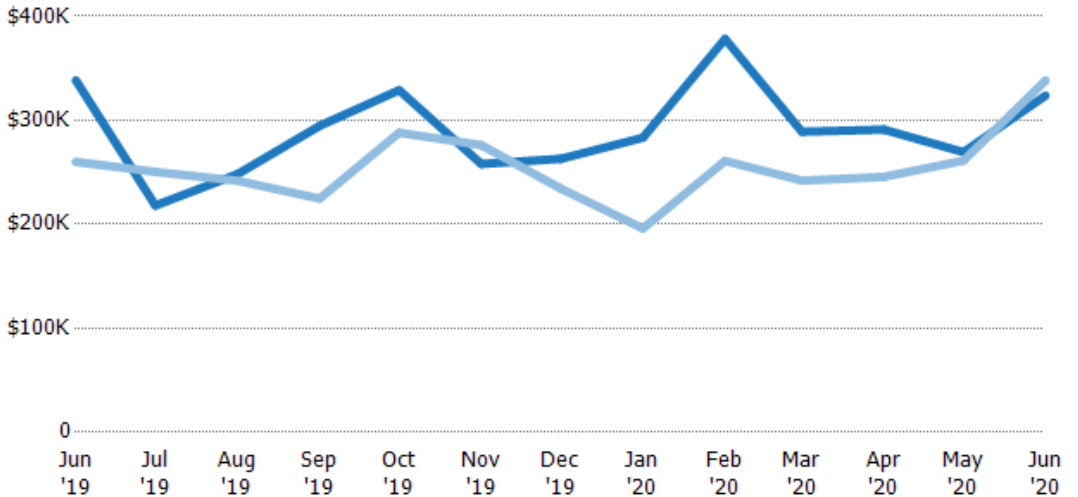
Condo/Townhouse	8%	10%	17%	18%	27%	13%	8%	21%	6%	4%	12%	13%	4%
Single Family Residence	92%	90%	83%	82%	73%	87%	92%	79%	94%	96%	88%	87%	96%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Price	% Chg.
Jun '20	\$324K	-4.3%
Jun '19	\$338K	30.1%
Jun '18	\$260K	8.3%

Current Year	\$338K	\$218K	\$248K	\$295K	\$329K	\$258K	\$263K	\$283K	\$378K	\$289K	\$291K	\$269K	\$324K
Prior Year	\$260K	\$250K	\$242K	\$225K	\$288K	\$276K	\$234K	\$196K	\$261K	\$242K	\$246K	\$261K	\$338K
Percent Change from Prior Year	30%	-13%	3%	31%	14%	-7%	12%	45%	45%	19%	18%	3%	-4%

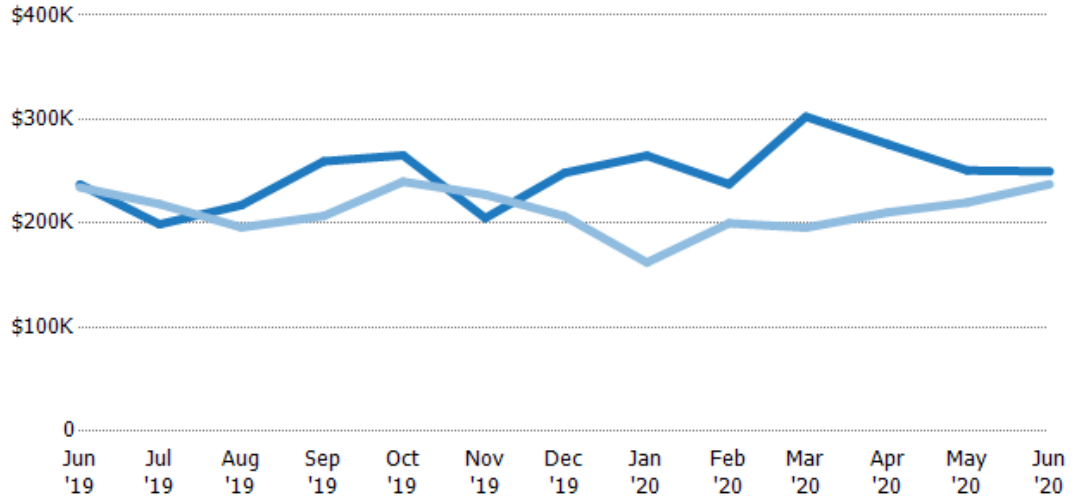
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Jun '20	\$250K	5.2%
Jun '19	\$238K	1.3%
Jun '18	\$235K	-6.3%



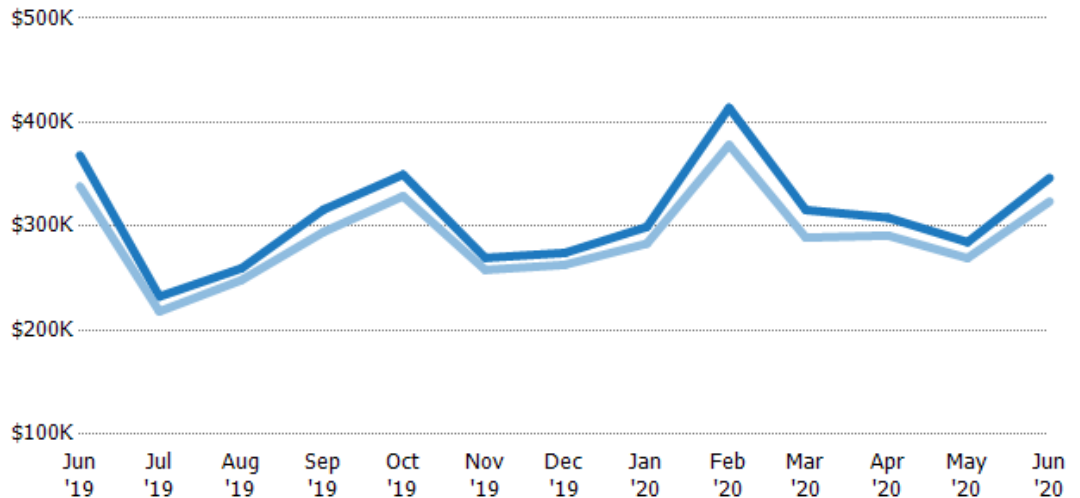
Current Year	\$238K	\$199K	\$218K	\$260K	\$265K	\$205K	\$249K	\$265K	\$238K	\$303K	\$276K	\$251K	\$250K
Prior Year	\$235K	\$219K	\$196K	\$207K	\$240K	\$228K	\$207K	\$162K	\$200K	\$196K	\$211K	\$220K	\$238K
Percent Change from Prior Year	1%	-9%	11%	25%	11%	-10%	20%	63%	19%	55%	31%	14%	5%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



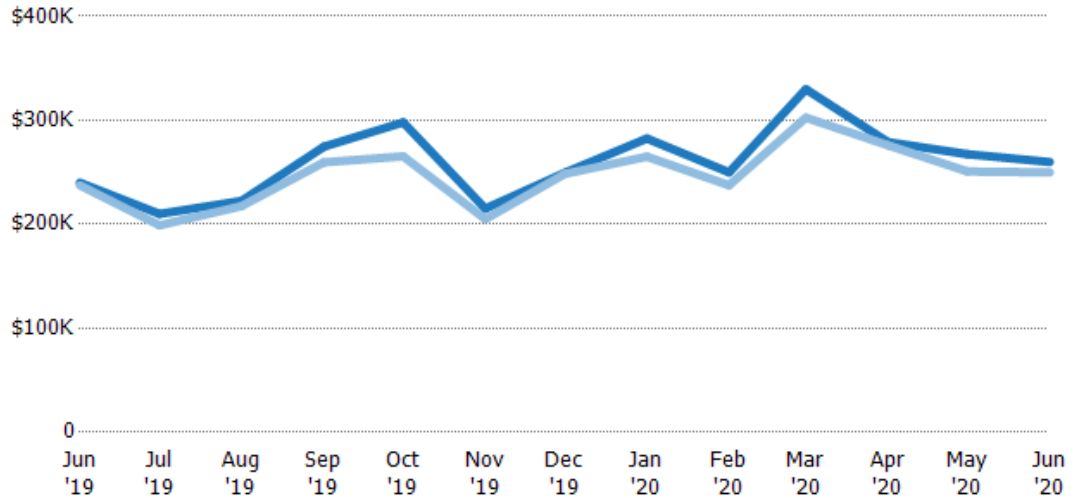
Avg List Price	\$368K	\$232K	\$260K	\$316K	\$350K	\$270K	\$274K	\$299K	\$414K	\$316K	\$308K	\$285K	\$346K
Avg Sales Price	\$338K	\$218K	\$248K	\$295K	\$329K	\$258K	\$263K	\$283K	\$378K	\$289K	\$291K	\$269K	\$324K
Avg Sales Price as a % of Avg List Price	92%	94%	96%	93%	94%	96%	96%	95%	91%	92%	94%	95%	93%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



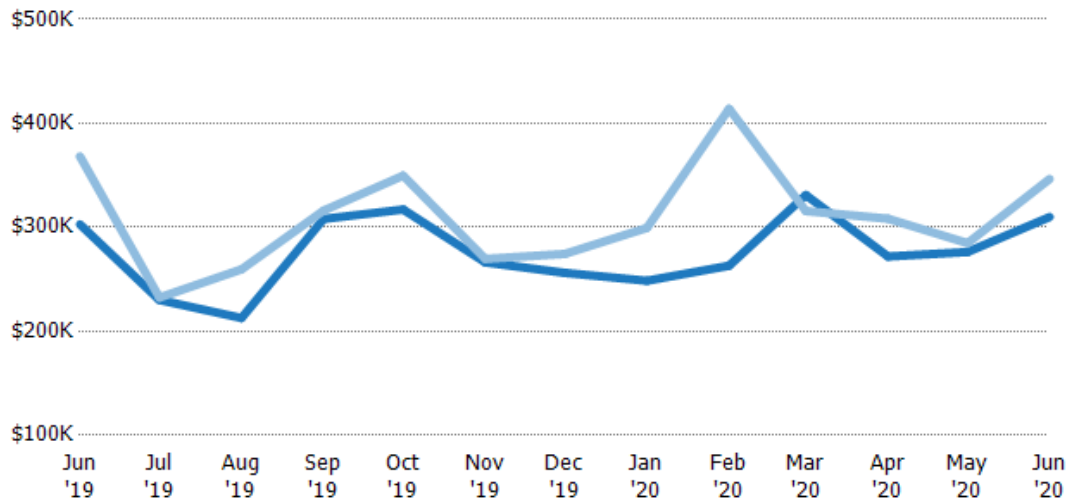
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median List Price	\$240K	\$210K	\$222K	\$275K	\$298K	\$215K	\$250K	\$282K	\$250K	\$330K	\$279K	\$267K	\$260K
Median Sales Price	\$238K	\$199K	\$218K	\$260K	\$265K	\$205K	\$249K	\$265K	\$238K	\$303K	\$276K	\$251K	\$250K
Med Sales Price as a % of Med List Price	99%	95%	98%	95%	89%	95%	100%	94%	95%	92%	99%	94%	96%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



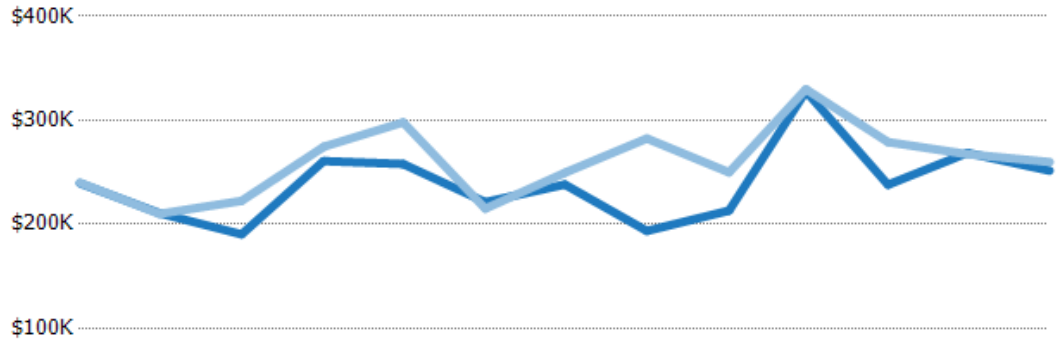
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Avg Est Value	\$303K	\$230K	\$213K	\$308K	\$317K	\$266K	\$256K	\$249K	\$263K	\$331K	\$272K	\$276K	\$310K
Avg Sales Price	\$368K	\$232K	\$260K	\$316K	\$350K	\$270K	\$274K	\$299K	\$414K	\$316K	\$308K	\$285K	\$346K
Avg Sales Price as a % of Avg Est Value	122%	101%	122%	103%	110%	101%	107%	120%	157%	95%	113%	103%	112%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median Est Value	\$239K	\$211K	\$190K	\$261K	\$258K	\$221K	\$238K	\$194K	\$213K	\$328K	\$238K	\$269K	\$252K
Median Sales Price	\$240K	\$210K	\$222K	\$275K	\$298K	\$215K	\$250K	\$282K	\$250K	\$330K	\$279K	\$267K	\$260K
Med Sales Price as a % of Med Est Value	100%	100%	117%	105%	116%	97%	105%	146%	117%	101%	117%	100%	103%