

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2020	Jun 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	27	22	+22.7%	77	92	-16.3%
New Listing Volume	\$5,702,800	\$4,547,751	+25.4%	\$14,694,050	\$18,421,739	-20.2%
Active Listing Count	55	93	-40.9%	N/A	N/A	
Active Listing Volume	\$13,153,550	\$20,793,739	-36.7%	N/A	N/A	
Average Listing Price	\$239,155	\$223,589	+7%	\$216,505	\$218,728	-1%
Median Listing Price	\$159,900	\$169,000	-5.4%	\$152,411	\$167,353	-8.9%
Median Days in RPR	60	134	-55.2%	154.65	193.07	-19.9%
Months of Inventory	6.1	10.3	-40.9%	6.4	13.1	-51.3%
Absorption Rate	16.36%	9.68%	+6.7%	15.68%	7.64%	+8%
Sales Activity Charts Metrics						
New Pending Sales Count	19	15	+26.7%	84	74	+13.5%
New Pending Sales Volume	\$4,079,900	\$2,483,500	+64.3%	\$15,057,351	\$12,144,600	+24%
Pending Sales Count	29	16	+81.3%	N/A	N/A	
Pending Sales Volume	\$5,676,800	\$2,833,600	+100.3%	N/A	N/A	
Closed Sales Count	16	17	-5.9%	54	58	-6.9%
Closed Sales Volume	\$2,727,633	\$2,678,900	+1.8%	\$9,200,184	\$9,371,450	-1.8%
Average Sales Price	\$170,477	\$157,582	+8.2%	\$170,374	\$161,577	+5.4%
Median Sales Price	\$162,450	\$155,000	+4.8%	\$150,857	\$152,336	-1%

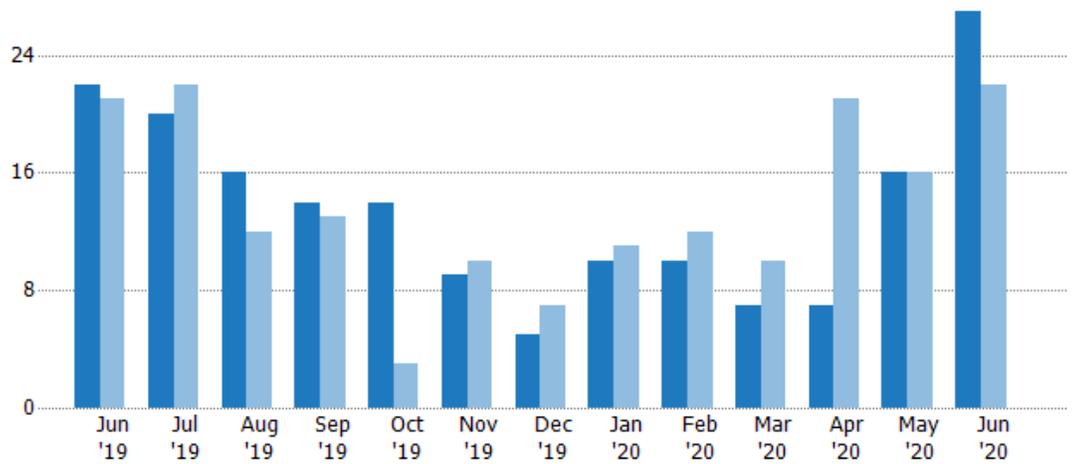
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Jun '20	27	22.7%
Jun '19	22	4.8%
Jun '18	21	-4.8%



Current Year	22	20	16	14	14	9	5	10	10	7	7	16	27
Prior Year	21	22	12	13	3	10	7	11	12	10	21	16	22
Percent Change from Prior Year	5%	-9%	33%	8%	367%	-10%	-29%	-9%	-17%	-30%	-67%	0%	23%

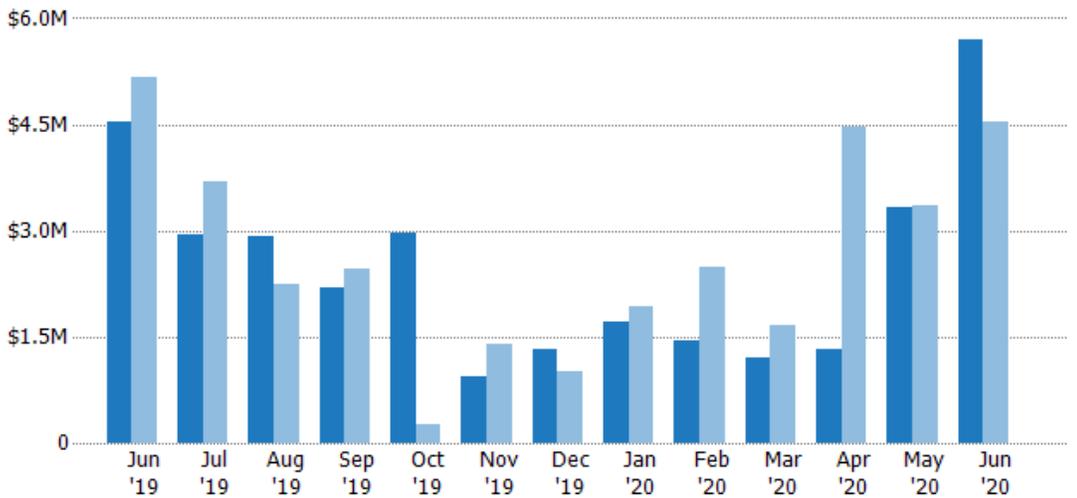
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Jun '20	\$5.7M	25.4%
Jun '19	\$4.55M	-11.8%
Jun '18	\$5.15M	-10.4%



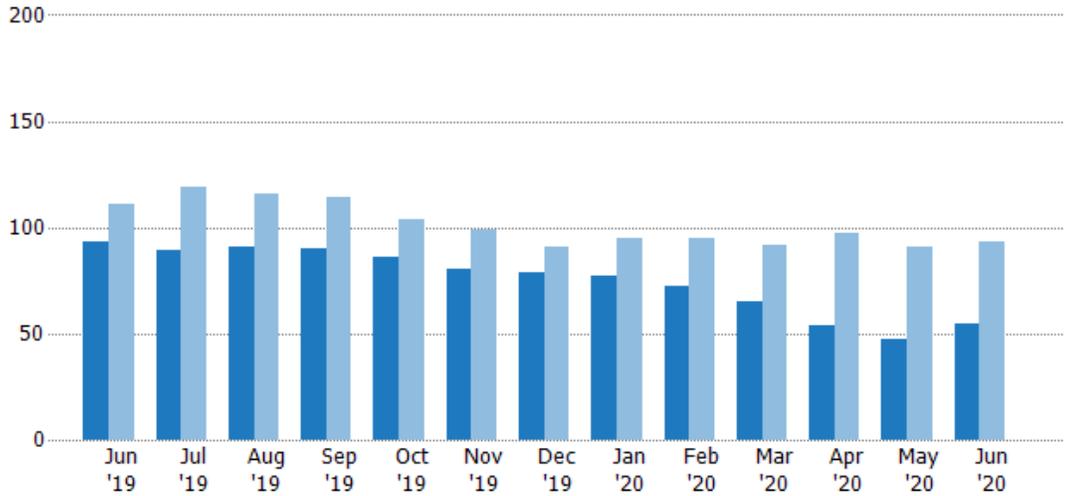
Current Year	\$4.55M	\$2.94M	\$2.92M	\$2.19M	\$2.97M	\$944K	\$1.32M	\$1.71M	\$1.44M	\$1.19M	\$1.32M	\$3.32M	\$5.7M
Prior Year	\$5.15M	\$3.69M	\$2.24M	\$2.45M	\$272K	\$1.39M	\$1,000K	\$1.93M	\$2.48M	\$1.66M	\$4.46M	\$3.35M	\$4.55M
Percent Change from Prior Year	-12%	-20%	30%	-11%	991%	-32%	32%	-11%	-42%	-28%	-70%	-1%	25%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



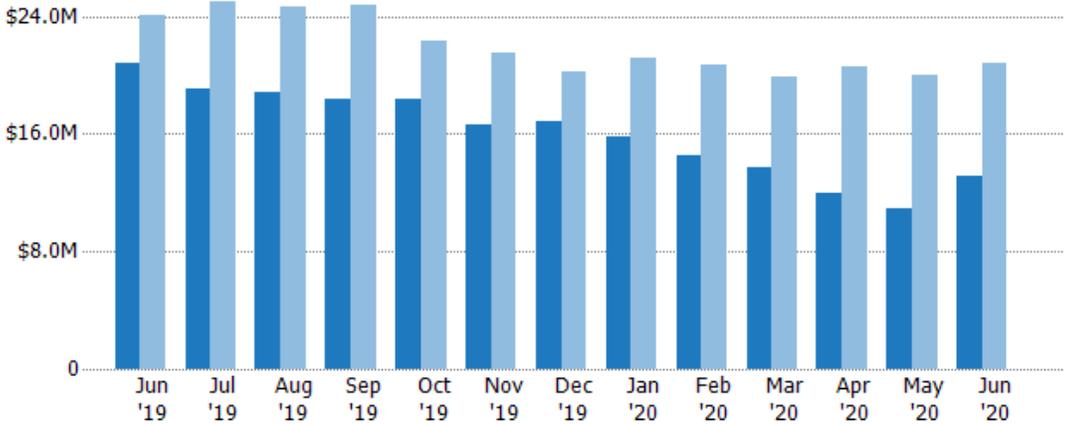
Month/Year	Count	% Chg.
Jun '20	55	-40.9%
Jun '19	93	-16.2%
Jun '18	111	-19.8%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Volume	% Chg.
Jun '20	\$13.2M	-36.7%
Jun '19	\$20.8M	-13.8%
Jun '18	\$24.1M	-8.3%

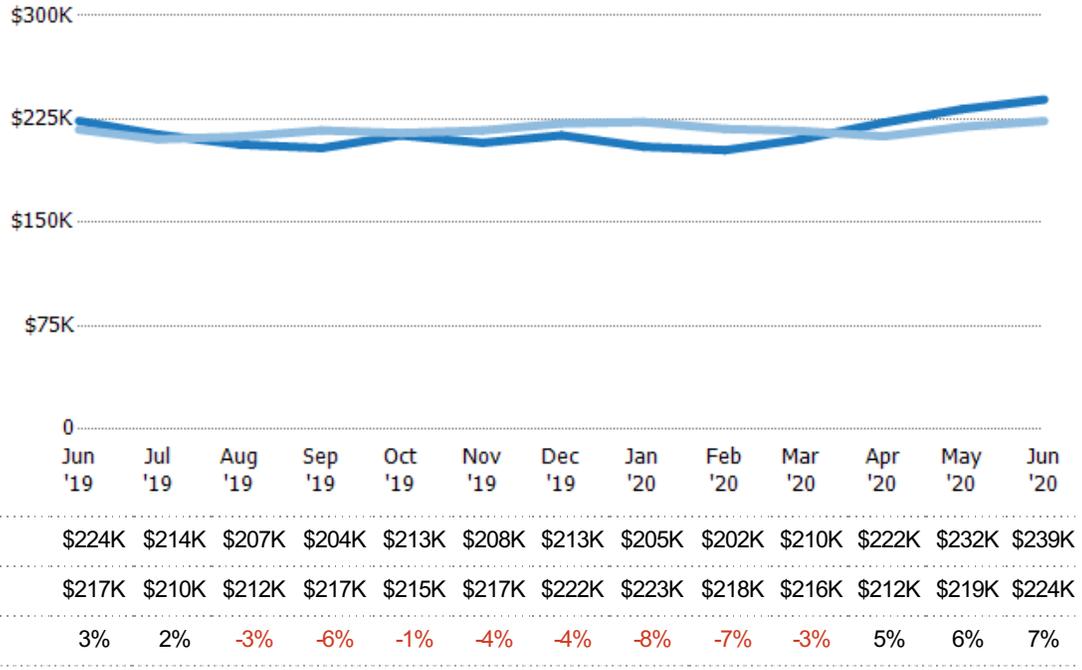
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Jun '20	\$239K	7%
Jun '19	\$224K	2.9%
Jun '18	\$217K	14.4%



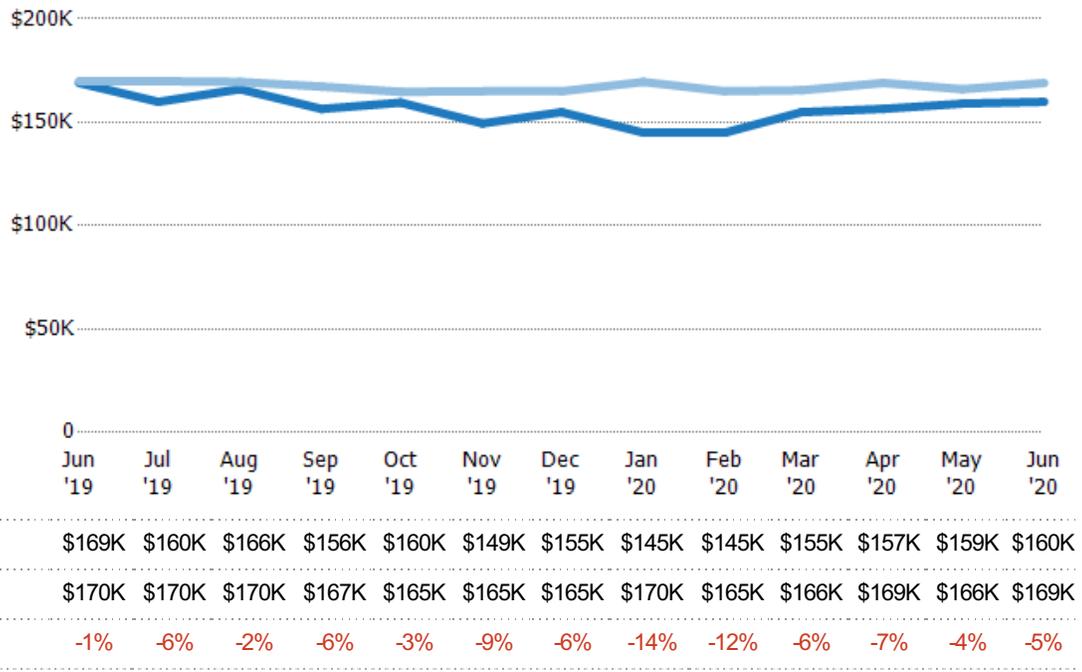
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Jun '20	\$160K	-5.4%
Jun '19	\$169K	-0.5%
Jun '18	\$170K	7.4%

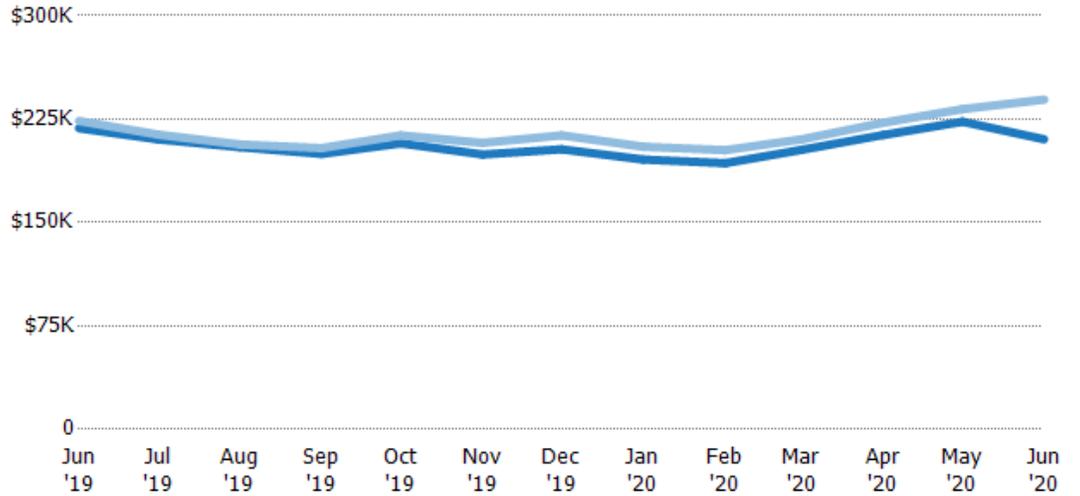


Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



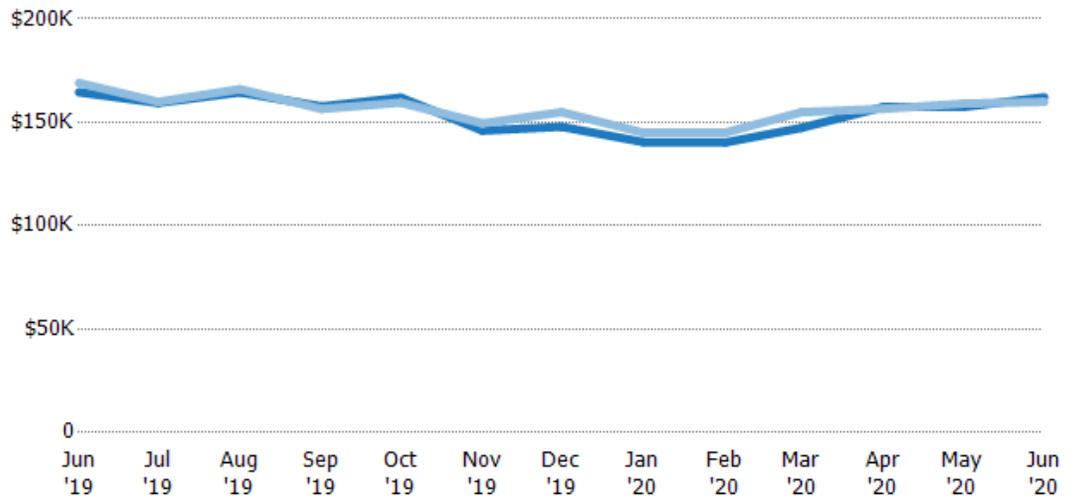
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Avg Est Value	\$218K	\$210K	\$205K	\$200K	\$207K	\$199K	\$203K	\$196K	\$193K	\$203K	\$213K	\$223K	\$210K
Avg Listing Price	\$224K	\$214K	\$207K	\$204K	\$213K	\$208K	\$213K	\$205K	\$202K	\$210K	\$222K	\$232K	\$239K
Avg Listing Price as a % of Avg Est Value	102%	102%	101%	102%	103%	104%	105%	105%	105%	104%	104%	104%	114%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median Est Value	\$164K	\$159K	\$164K	\$158K	\$162K	\$146K	\$148K	\$140K	\$140K	\$147K	\$157K	\$157K	\$162K
Median Listing Price	\$169K	\$160K	\$166K	\$156K	\$160K	\$149K	\$155K	\$145K	\$145K	\$155K	\$157K	\$159K	\$160K
Med Listing Price as a % of Med Est Value	103%	100%	101%	99%	99%	102%	105%	103%	103%	105%	99%	101%	99%

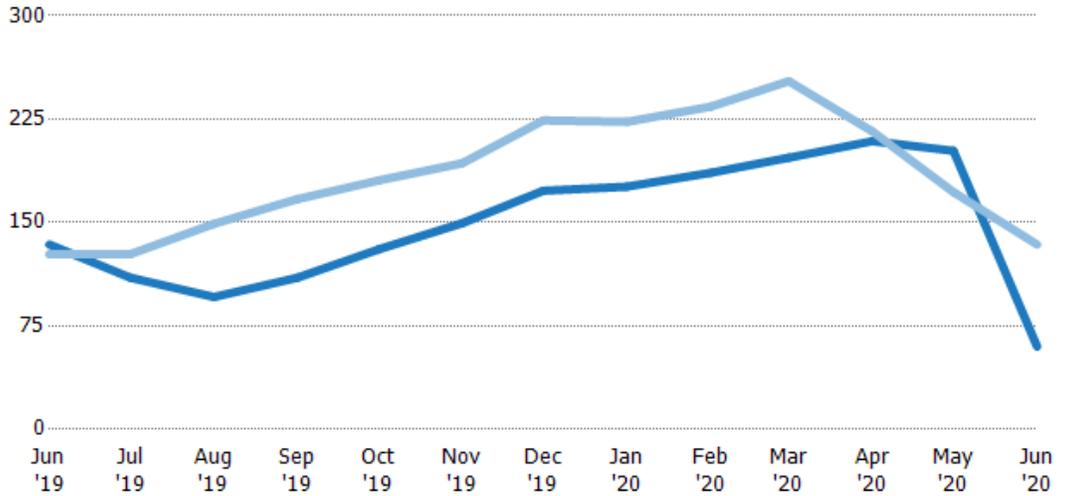
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Days	% Chg.
Jun '20	60	-55.2%
Jun '19	134	5.5%
Jun '18	127	-6.3%



Current Year	134	110	96	110	131	150	173	176	186	197	209	202	60
Prior Year	127	127	149	167	181	193	224	223	234	253	216	172	134
Percent Change from Prior Year	6%	-13%	-36%	-34%	-28%	-23%	-23%	-21%	-21%	-22%	-3%	17%	-55%

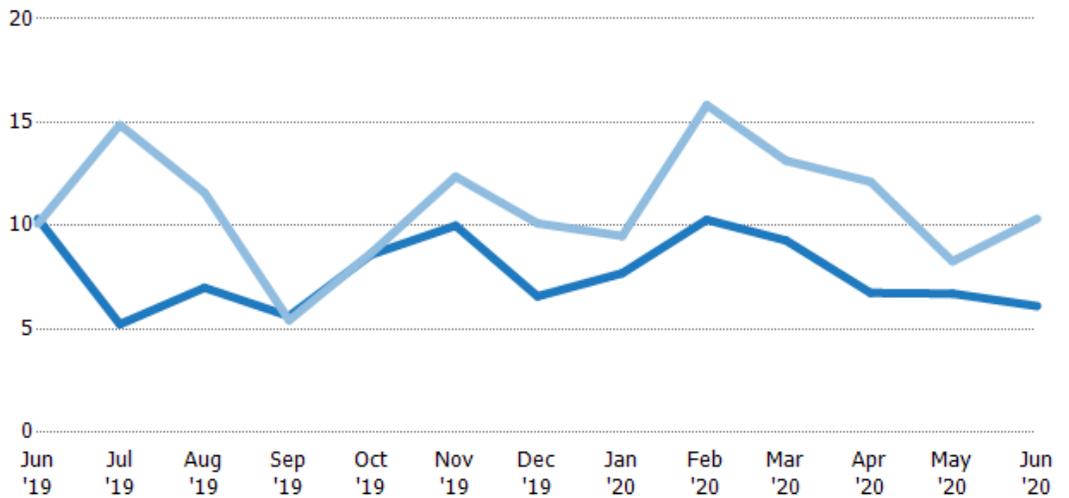
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Months	% Chg.
Jun '20	6.11	-40.9%
Jun '19	10.3	2.4%
Jun '18	10.1	10.2%



Current Year	10.3	5.24	7	5.63	8.6	10	6.58	7.7	10.3	9.29	6.75	6.71	6.11
Prior Year	10.1	14.9	11.6	5.43	8.67	12.4	10.1	9.5	15.8	13.1	12.1	8.27	10.3
Percent Change from Prior Year	2%	-65%	-40%	4%	-1%	-19%	-35%	-19%	-35%	-29%	-44%	-19%	-41%

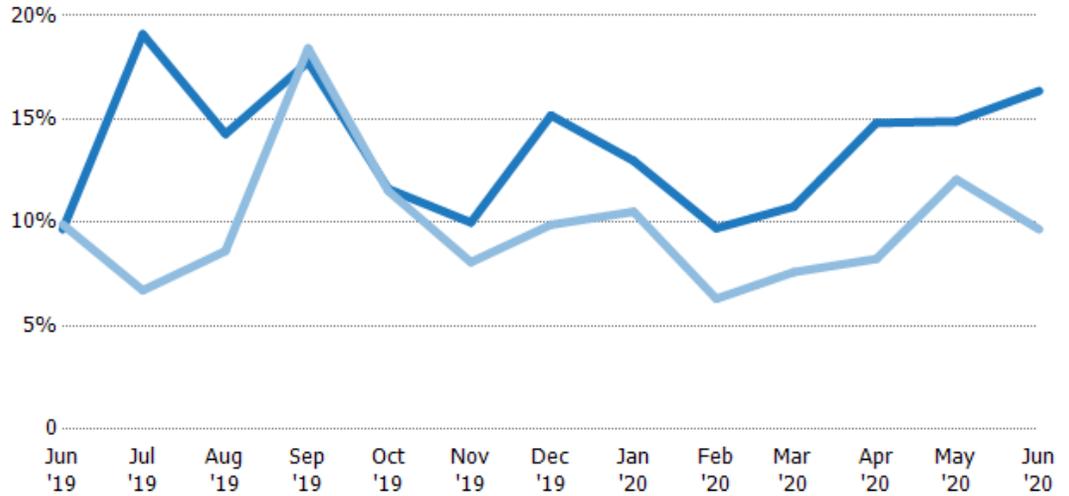
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Jun '20	16%	-6.7%
Jun '19	10%	0.2%
Jun '18	10%	-9.3%



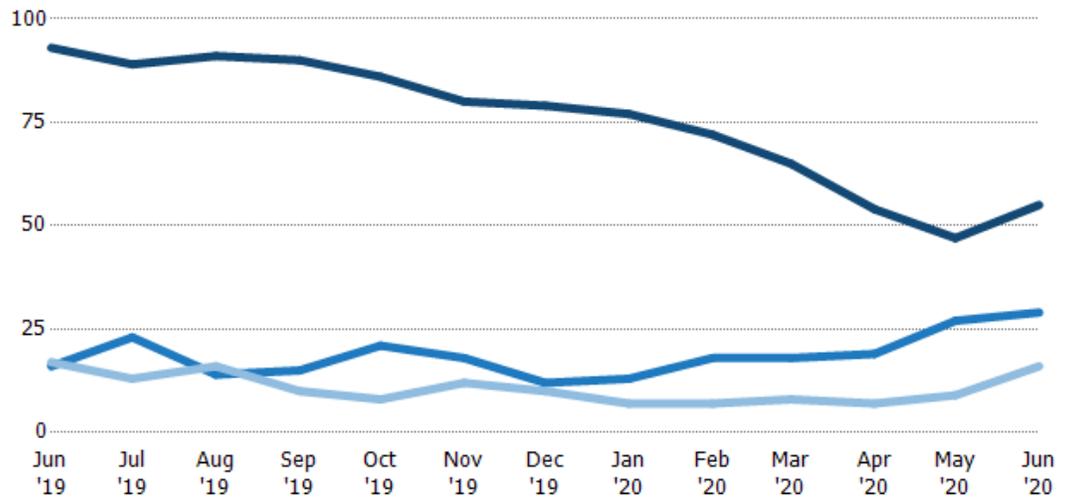
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	10%	19%	14%	18%	12%	10%	15%	13%	10%	11%	15%	15%	16%
Prior Year	10%	7%	9%	18%	12%	8%	10%	11%	6%	8%	8%	12%	10%
Change from Prior Year	0%	-12%	-6%	1%	0%	-2%	-5%	-2%	-3%	-3%	-7%	-3%	-7%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Active	93	89	91	90	86	80	79	77	72	65	54	47	55
Pending	16	23	14	15	21	18	12	13	18	18	19	27	29
Sold	17	13	16	10	8	12	10	7	7	8	7	9	16

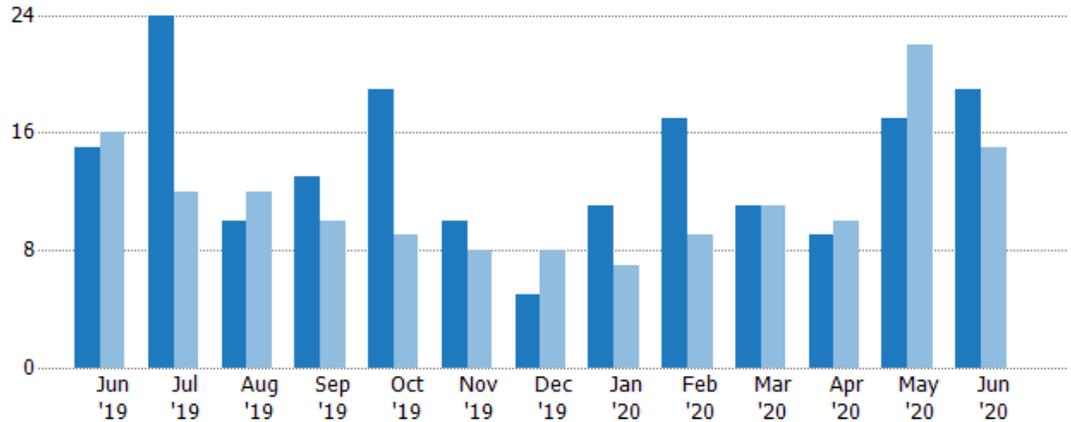
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Jun '20	19	26.7%
Jun '19	15	-6.3%
Jun '18	16	-12.5%



Current Year	15	24	10	13	19	10	5	11	17	11	9	17	19
Prior Year	16	12	12	10	9	8	8	7	9	11	10	22	15
Percent Change from Prior Year	-6%	100%	-17%	30%	111%	25%	-38%	57%	89%	0%	-10%	-23%	27%

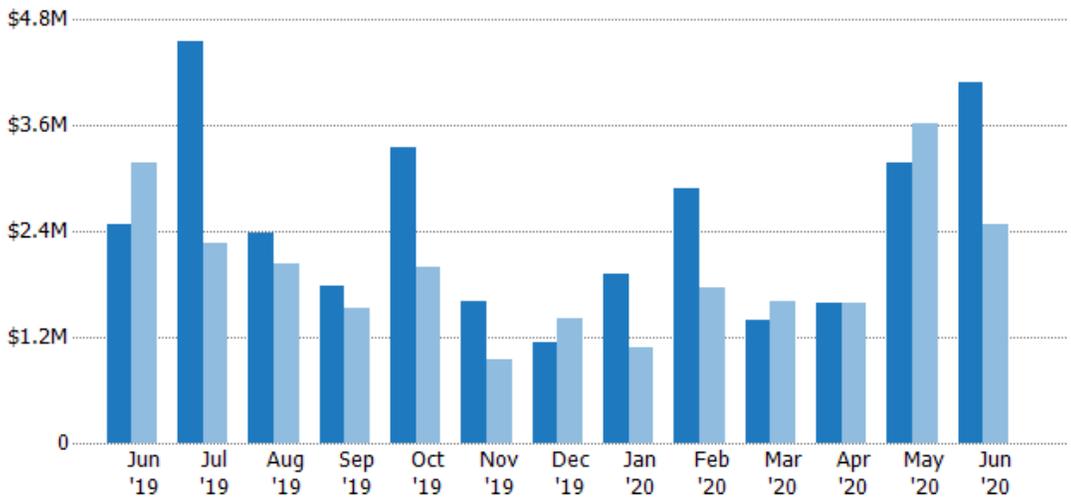
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Jun '20	\$4.08M	64.3%
Jun '19	\$2.48M	-21.9%
Jun '18	\$3.18M	-22.8%



Current Year	\$2.48M	\$4.55M	\$2.37M	\$1.78M	\$3.36M	\$1.61M	\$1.14M	\$1.91M	\$2.89M	\$1.4M	\$1.59M	\$3.19M	\$4.08M
Prior Year	\$3.18M	\$2.26M	\$2.03M	\$1.53M	\$1.99M	\$949K	\$1.42M	\$1.08M	\$1.76M	\$1.61M	\$1.58M	\$3.62M	\$2.48M
Percent Change from Prior Year	-22%	101%	17%	17%	69%	70%	-19%	76%	64%	-13%	1%	-12%	64%

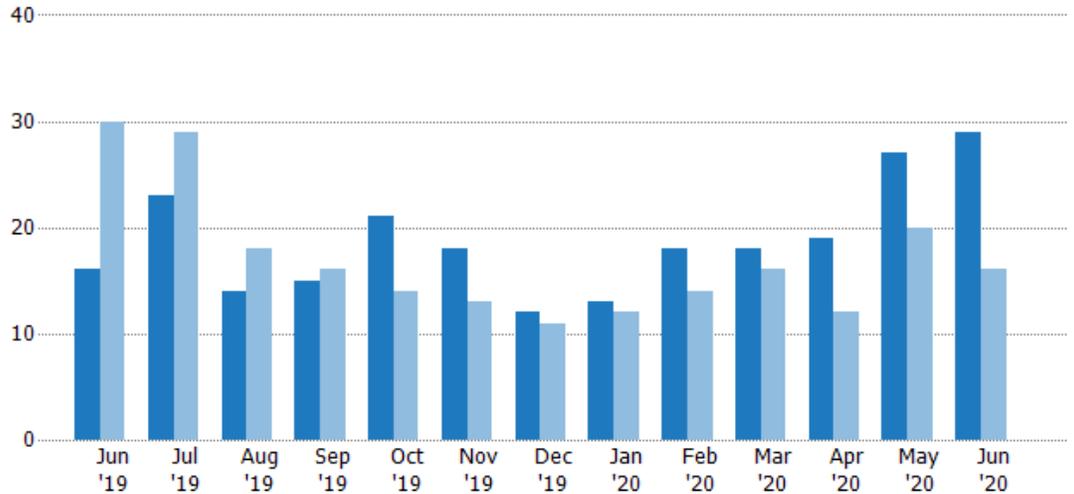
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jun '20	29	81.3%
Jun '19	16	-46.7%
Jun '18	30	-13.3%



Current Year	16	23	14	15	21	18	12	13	18	18	19	27	29
Prior Year	30	29	18	16	14	13	11	12	14	16	12	20	16
Percent Change from Prior Year	-47%	-21%	-22%	-6%	50%	38%	9%	8%	29%	13%	58%	35%	81%

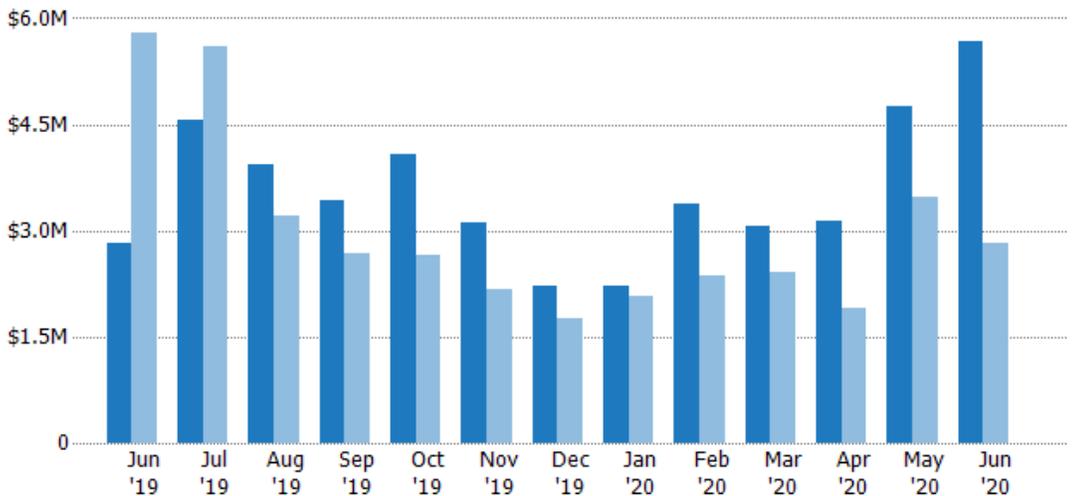
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jun '20	\$5.68M	100.3%
Jun '19	\$2.83M	-51.1%
Jun '18	\$5.79M	-23.4%



Current Year	\$2.83M	\$4.55M	\$3.93M	\$3.44M	\$4.09M	\$3.12M	\$2.22M	\$2.23M	\$3.39M	\$3.07M	\$3.13M	\$4.75M	\$5.68M
Prior Year	\$5.79M	\$5.59M	\$3.2M	\$2.69M	\$2.65M	\$2.17M	\$1.76M	\$2.06M	\$2.36M	\$2.41M	\$1.9M	\$3.47M	\$2.83M
Percent Change from Prior Year	-51%	-19%	23%	28%	54%	44%	26%	8%	43%	27%	65%	37%	100%

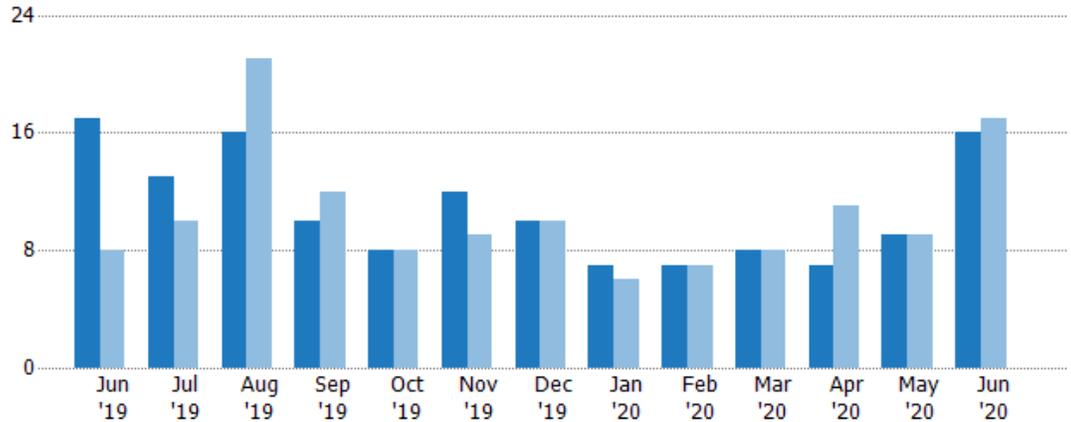
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Jun '20	16	-5.9%
Jun '19	17	112.5%
Jun '18	8	0%



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	17	13	16	10	8	12	10	7	7	8	7	9	16
Prior Year	8	10	21	12	8	9	10	6	7	8	11	9	17
Percent Change from Prior Year	113%	30%	-24%	-17%	0%	33%	0%	17%	0%	0%	-36%	0%	-6%

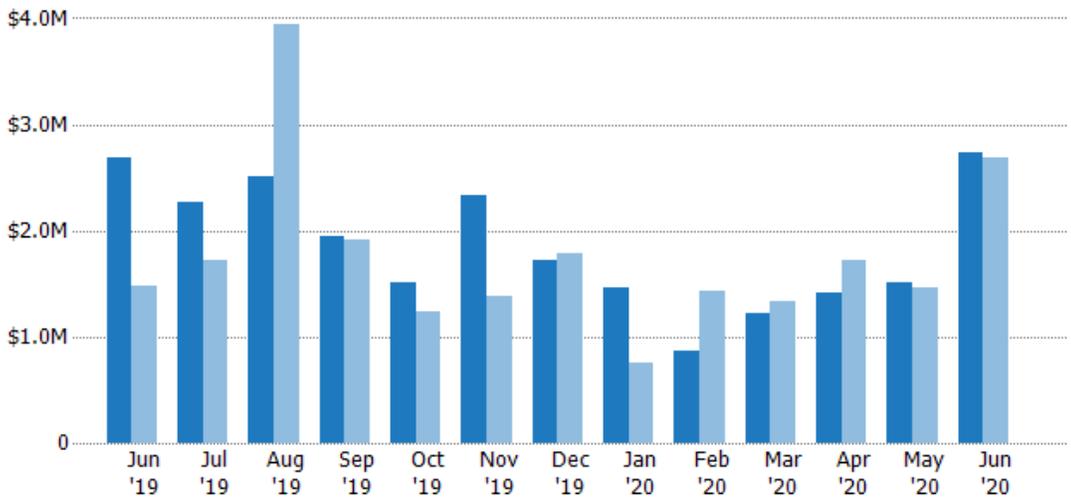
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Jun '20	\$2.73M	1.8%
Jun '19	\$2.68M	81.2%
Jun '18	\$1.48M	-7.3%



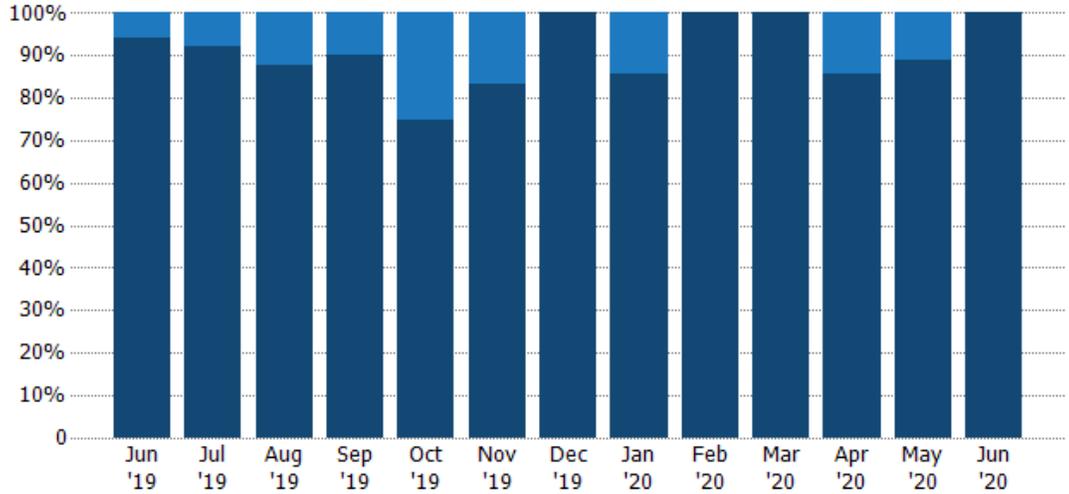
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	\$2.68M	\$2.27M	\$2.52M	\$1.95M	\$1.5M	\$2.33M	\$1.72M	\$1.46M	\$865K	\$1.22M	\$1.42M	\$1.5M	\$2.73M
Prior Year	\$1.48M	\$1.73M	\$3.94M	\$1.92M	\$1.24M	\$1.38M	\$1.78M	\$750K	\$1.43M	\$1.34M	\$1.72M	\$1.46M	\$2.68M
Percent Change from Prior Year	81%	32%	-36%	1%	22%	69%	-3%	95%	-39%	-9%	-17%	3%	2%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



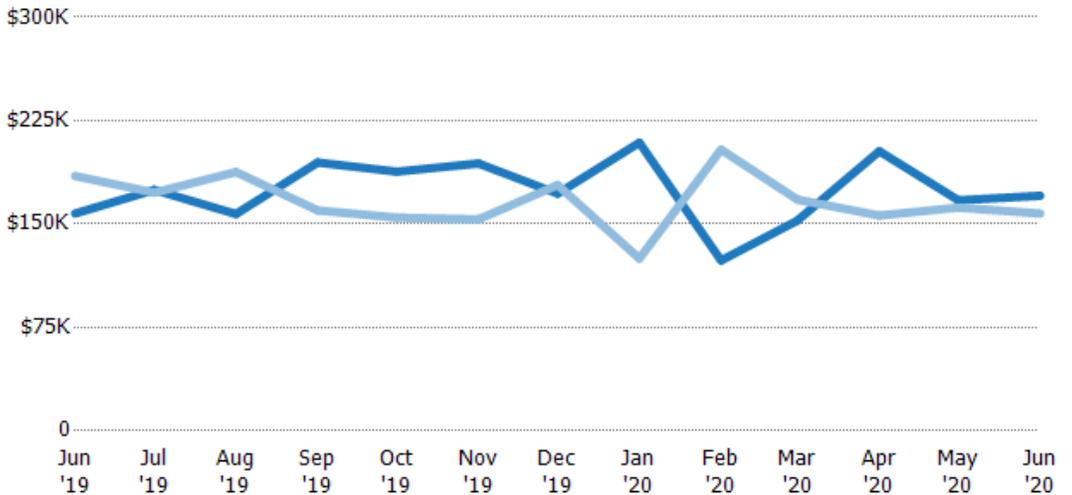
Condo/Townhouse	6%	8%	13%	10%	25%	17%	-	14%	-	-	14%	11%	-
Single Family Residence	94%	92%	88%	90%	75%	83%	100%	86%	100%	100%	86%	89%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$158K	\$175K	\$157K	\$195K	\$188K	\$194K	\$172K	\$209K	\$124K	\$153K	\$203K	\$167K	\$170K
Prior Year	\$185K	\$173K	\$188K	\$160K	\$155K	\$153K	\$178K	\$125K	\$204K	\$168K	\$156K	\$162K	\$158K
Percent Change from Prior Year	-15%	1%	-16%	22%	22%	26%	-3%	67%	-39%	-9%	30%	3%	8%

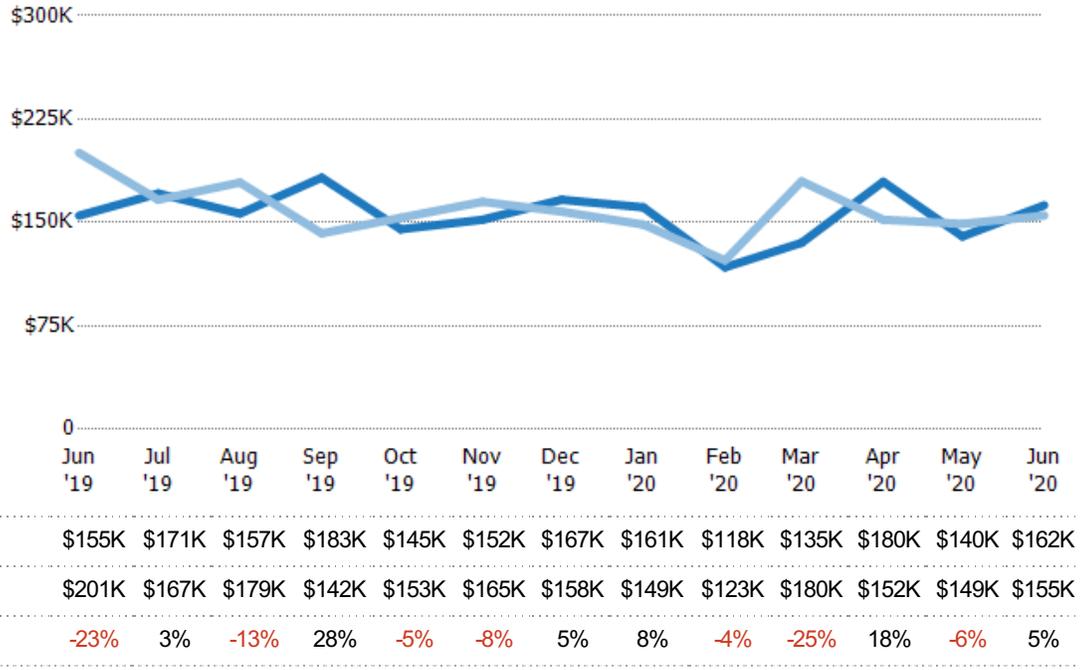
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jun '20	\$162K	4.8%
Jun '19	\$155K	-22.7%
Jun '18	\$201K	-25.7%

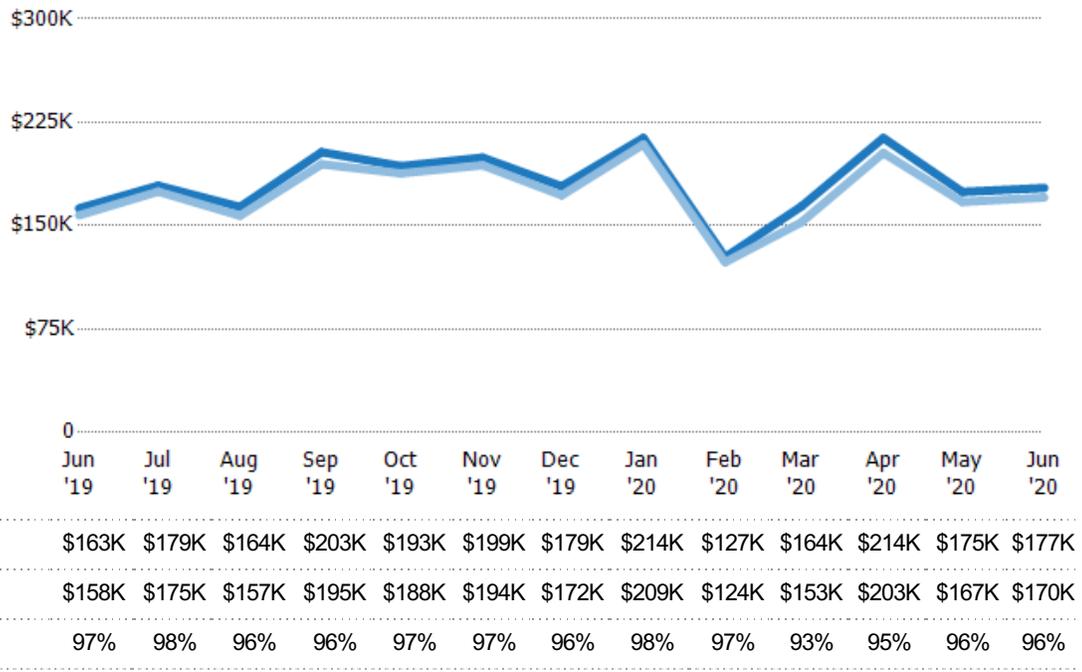


Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

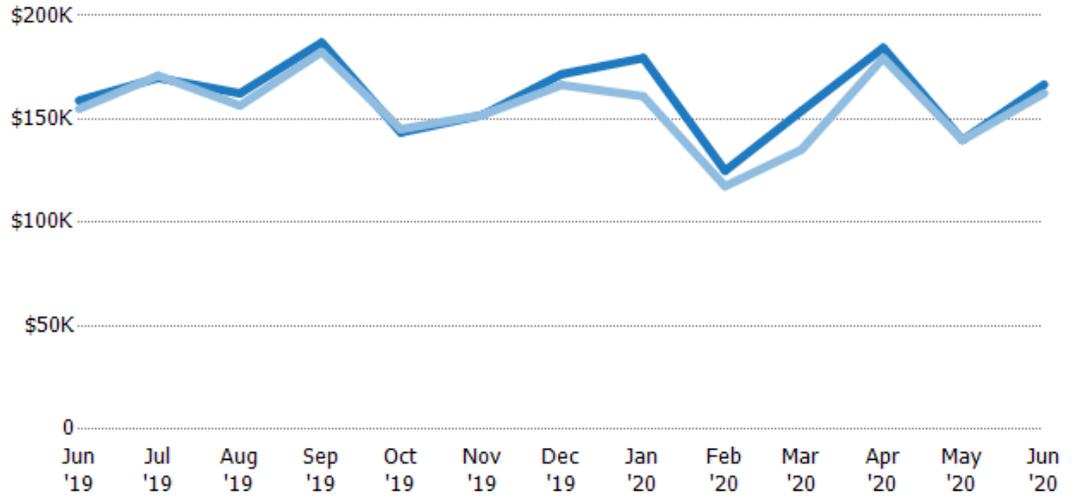


Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



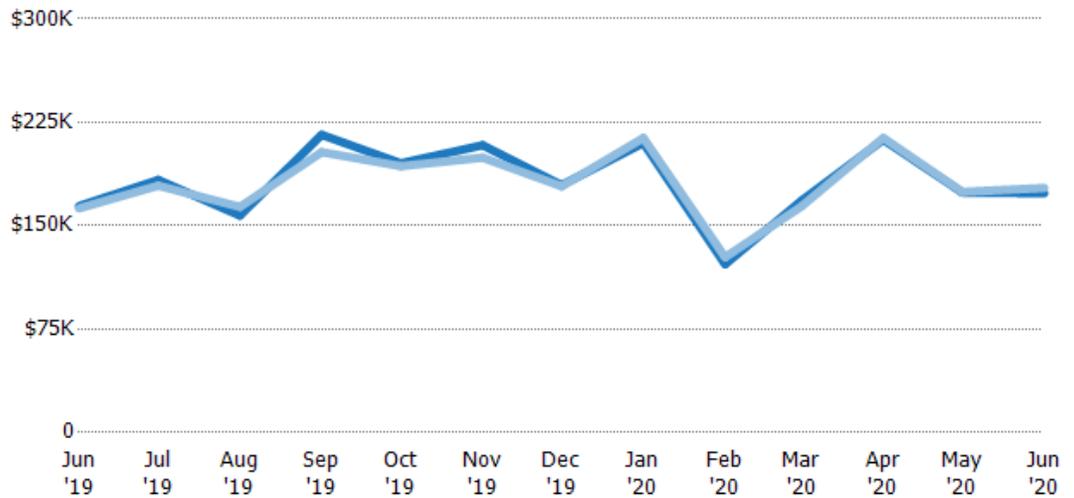
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median List Price	\$159K	\$170K	\$162K	\$187K	\$144K	\$152K	\$172K	\$180K	\$125K	\$154K	\$185K	\$140K	\$167K
Median Sales Price	\$155K	\$171K	\$157K	\$183K	\$145K	\$152K	\$167K	\$161K	\$118K	\$135K	\$180K	\$140K	\$162K
Med Sales Price as a % of Med List Price	97%	101%	96%	98%	101%	100%	97%	90%	94%	88%	97%	100%	97%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



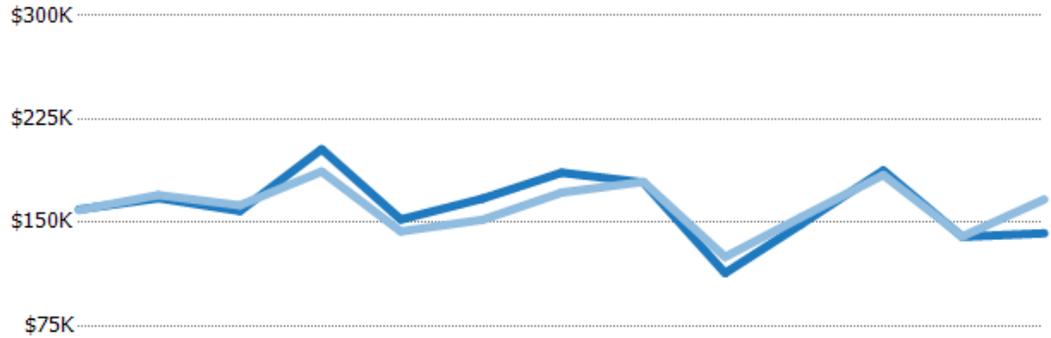
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Avg Est Value	\$164K	\$183K	\$157K	\$216K	\$195K	\$208K	\$179K	\$210K	\$122K	\$168K	\$212K	\$174K	\$174K
Avg Sales Price	\$163K	\$179K	\$164K	\$203K	\$193K	\$199K	\$179K	\$214K	\$127K	\$164K	\$214K	\$175K	\$177K
Avg Sales Price as a % of Avg Est Value	99%	98%	104%	94%	99%	96%	100%	102%	104%	98%	101%	100%	102%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median Est Value	\$159K	\$168K	\$158K	\$203K	\$152K	\$167K	\$186K	\$179K	\$113K	\$149K	\$188K	\$140K	\$142K
Median Sales Price	\$159K	\$170K	\$162K	\$187K	\$144K	\$152K	\$172K	\$180K	\$125K	\$154K	\$185K	\$140K	\$167K
Med Sales Price as a % of Med Est Value	100%	101%	103%	92%	94%	91%	92%	100%	110%	103%	98%	100%	117%