

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2020	Jun 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	18	28	-35.7%	91	118	-22.9%
New Listing Volume	\$3,786,200	\$5,898,500	-35.8%	\$19,886,850	\$22,368,400	-11.1%
Active Listing Count	33	90	-63.3%	N/A	N/A	
Active Listing Volume	\$9,076,750	\$19,290,300	-52.9%	N/A	N/A	
Average Listing Price	\$275,053	\$214,337	+28.3%	\$241,218	\$204,354	+18%
Median Listing Price	\$250,000	\$189,700	+31.8%	\$215,896	\$180,677	+19.5%
Median Days in RPR	64	103.5	-38.2%	89.91	138.05	-34.9%
Months of Inventory	3.3	5.3	-37.7%	4.3	8.9	-51.4%
Absorption Rate	30.3%	18.89%	+11.4%	23.03%	11.19%	+11.8%
Sales Activity Charts Metrics						
New Pending Sales Count	26	18	+44.4%	115	111	+3.6%
New Pending Sales Volume	\$5,377,700	\$3,243,900	+65.8%	\$24,128,800	\$19,733,600	+22.3%
Pending Sales Count	47	26	+80.8%	N/A	N/A	
Pending Sales Volume	\$10,325,650	\$5,107,800	+102.2%	N/A	N/A	
Closed Sales Count	24	20	+20%	75	70	+7.1%
Closed Sales Volume	\$4,734,233	\$3,473,004	+36.3%	\$14,571,529	\$12,420,342	+17.3%
Average Sales Price	\$197,260	\$173,650	+13.6%	\$194,287	\$177,433	+9.5%
Median Sales Price	\$183,500	\$165,000	+11.2%	\$188,857	\$170,783	+10.6%

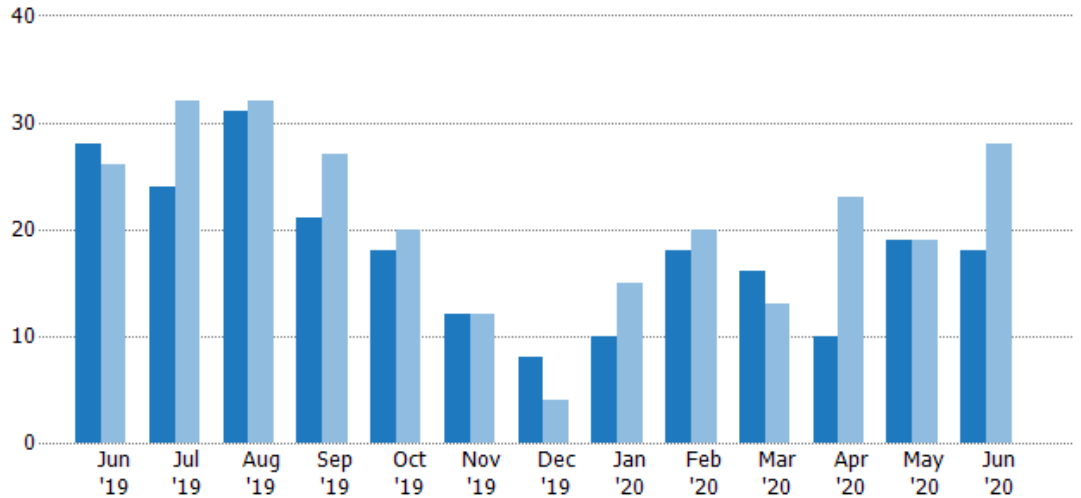
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Jun '20	18	-35.7%
Jun '19	28	7.7%
Jun '18	26	15.4%



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	28	24	31	21	18	12	8	10	18	16	10	19	18
Prior Year	26	32	32	27	20	12	4	15	20	13	23	19	28
Percent Change from Prior Year	8%	-25%	-3%	-22%	-10%	0%	100%	-33%	-10%	23%	-57%	0%	-36%

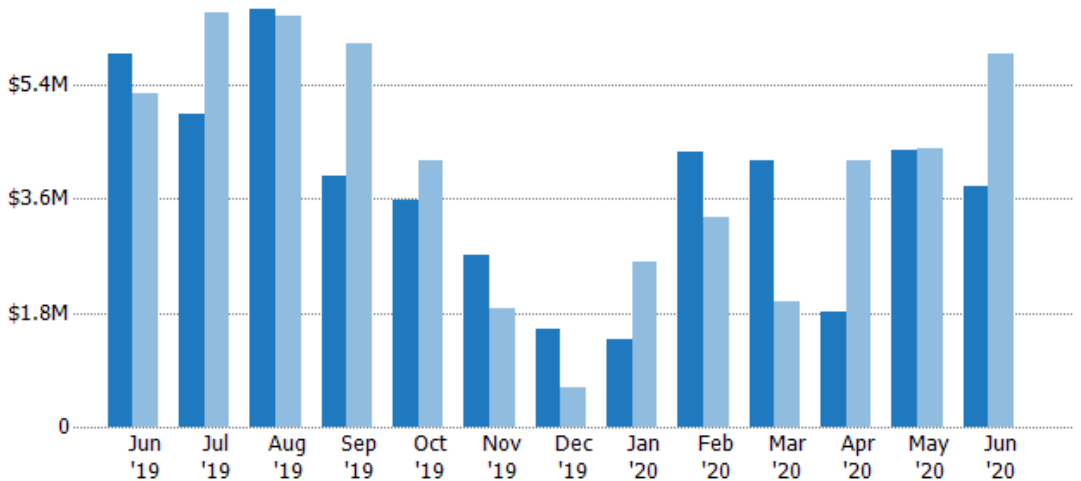
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Jun '20	\$3.79M	-35.8%
Jun '19	\$5.9M	12.2%
Jun '18	\$5.26M	26.2%



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	\$5.9M	\$4.95M	\$6.59M	\$3.95M	\$3.57M	\$2.7M	\$1.54M	\$1.38M	\$4.34M	\$4.2M	\$1.8M	\$4.38M	\$3.79M
Prior Year	\$5.26M	\$6.54M	\$6.47M	\$6.05M	\$4.21M	\$1.86M	\$616K	\$2.6M	\$3.3M	\$1.98M	\$4.19M	\$4.4M	\$5.9M
Percent Change from Prior Year	12%	-24%	2%	-35%	-15%	45%	149%	-47%	32%	112%	-57%	-1%	-36%

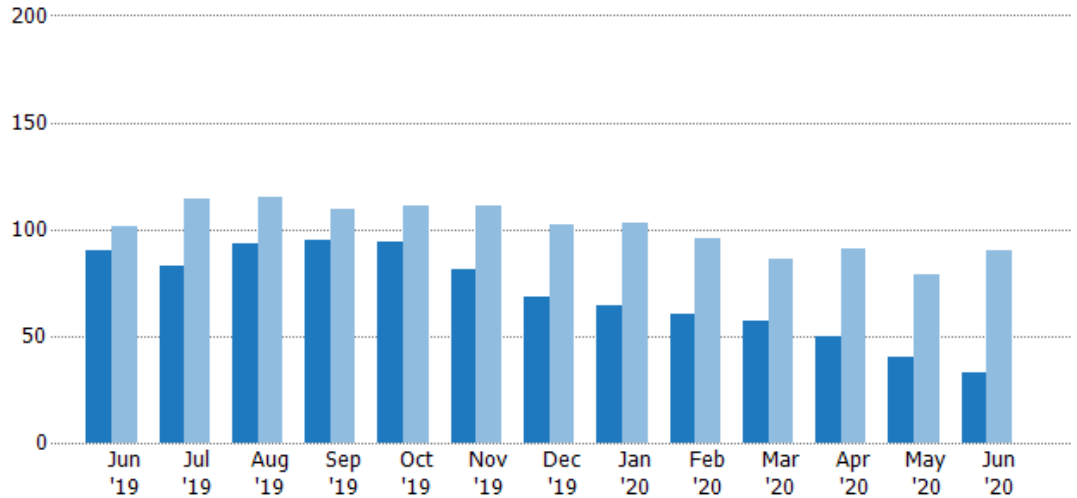
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jun '20	33	-63.3%
Jun '19	90	-10.9%
Jun '18	101	9.9%



Current Year	90	83	93	95	94	81	68	64	60	57	50	40	33
Prior Year	101	114	115	109	111	111	102	103	96	86	91	79	90
Percent Change from Prior Year	-11%	-27%	-19%	-13%	-15%	-27%	-33%	-38%	-38%	-34%	-45%	-49%	-63%

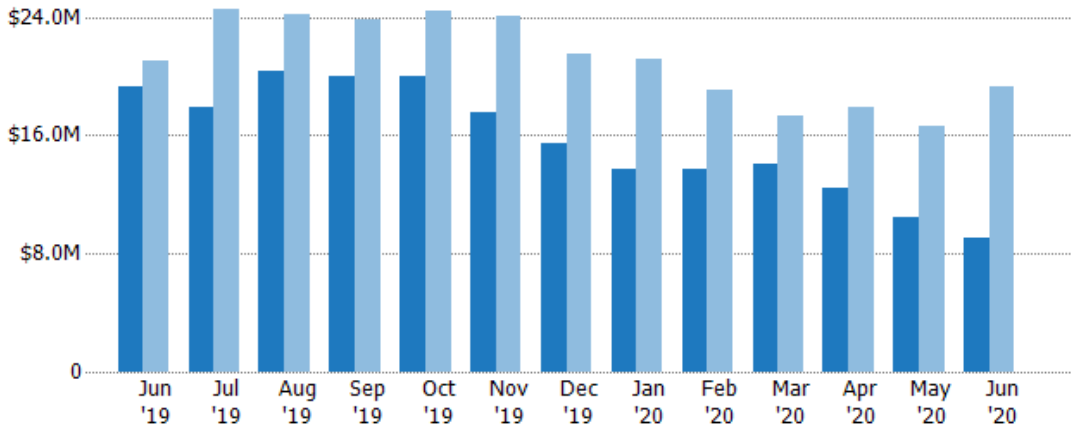
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jun '20	\$9.08M	-52.9%
Jun '19	\$19.3M	-8.6%
Jun '18	\$21.1M	-



Current Year	\$19.3M	\$17.9M	\$20.4M	\$20M	\$20M	\$17.5M	\$15.5M	\$13.7M	\$13.7M	\$14M	\$12.4M	\$10.4M	\$9.08M
Prior Year	\$21.1M	\$24.5M	\$24.2M	\$23.9M	\$24.4M	\$24M	\$21.5M	\$21.1M	\$19M	\$17.3M	\$17.9M	\$16.6M	\$19.3M
Percent Change from Prior Year	-9%	-27%	-16%	-16%	-18%	-27%	-28%	-35%	-28%	-19%	-31%	-37%	-53%

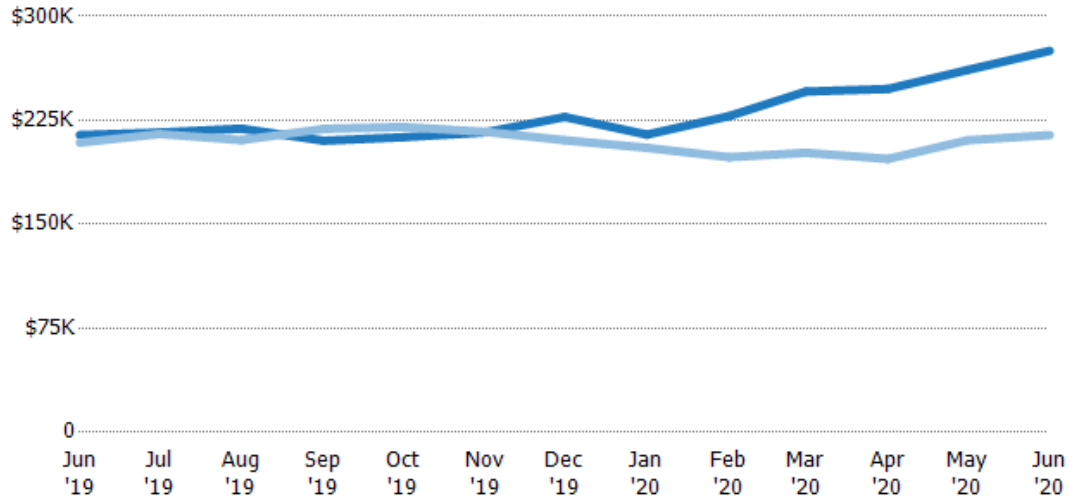
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jun '20	\$275K	28.3%
Jun '19	\$214K	2.6%
Jun '18	\$209K	-9%



Current Year	\$214K	\$216K	\$219K	\$210K	\$213K	\$216K	\$227K	\$215K	\$228K	\$246K	\$248K	\$261K	\$275K
Prior Year	\$209K	\$215K	\$211K	\$219K	\$220K	\$217K	\$211K	\$205K	\$198K	\$202K	\$197K	\$211K	\$214K
Percent Change from Prior Year	3%	0%	4%	-4%	-3%	0%	8%	5%	15%	22%	26%	24%	28%

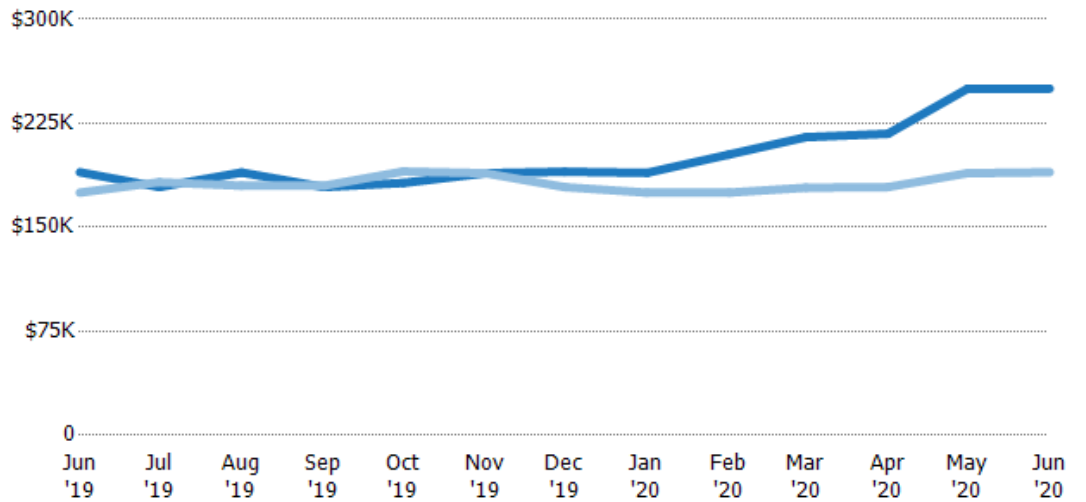
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jun '20	\$250K	31.8%
Jun '19	\$190K	8.4%
Jun '18	\$175K	-2.9%



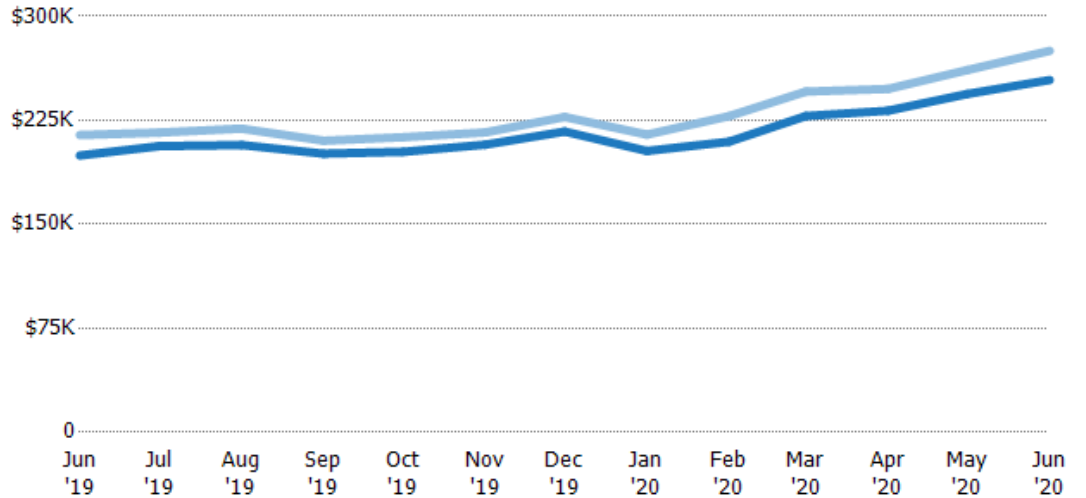
Current Year	\$190K	\$179K	\$190K	\$179K	\$182K	\$189K	\$190K	\$189K	\$202K	\$215K	\$217K	\$250K	\$250K
Prior Year	\$175K	\$183K	\$180K	\$180K	\$190K	\$189K	\$179K	\$175K	\$175K	\$179K	\$179K	\$189K	\$190K
Percent Change from Prior Year	8%	-2%	5%	-1%	-4%	0%	6%	8%	16%	20%	21%	32%	32%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



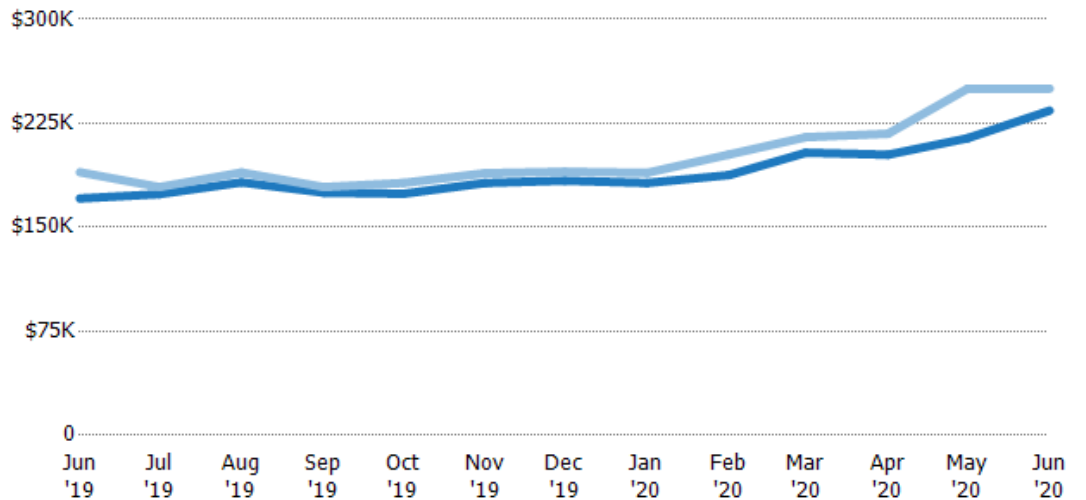
Avg Est Value	\$200K	\$206K	\$207K	\$201K	\$202K	\$207K	\$217K	\$203K	\$210K	\$228K	\$232K	\$244K	\$254K
Avg Listing Price	\$214K	\$216K	\$219K	\$210K	\$213K	\$216K	\$227K	\$215K	\$228K	\$246K	\$248K	\$261K	\$275K
Avg Listing Price as a % of Avg Est Value	107%	105%	106%	105%	105%	104%	105%	106%	109%	108%	107%	107%	108%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Median Est Value	\$171K	\$174K	\$182K	\$175K	\$174K	\$182K	\$184K	\$182K	\$188K	\$204K	\$202K	\$214K	\$234K
Median Listing Price	\$190K	\$179K	\$190K	\$179K	\$182K	\$189K	\$190K	\$189K	\$202K	\$215K	\$217K	\$250K	\$250K
Med Listing Price as a % of Med Est Value	111%	103%	104%	102%	104%	104%	103%	104%	108%	106%	107%	117%	107%

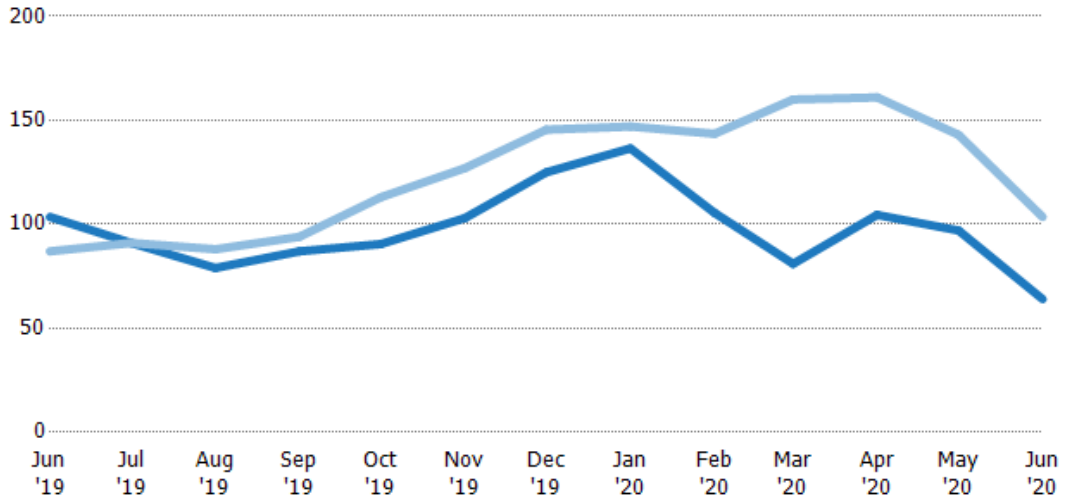
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
Jun '20	64	-38.2%
Jun '19	104	19%
Jun '18	87	1.1%



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	104	91	79	87	90.5	103	125	137	106	81	105	97	64
Prior Year	87	91	88	94	113	127	146	147	144	160	161	143	104
Percent Change from Prior Year	19%	0%	-10%	-7%	-20%	-19%	-14%	-7%	-26%	-49%	-35%	-32%	-38%

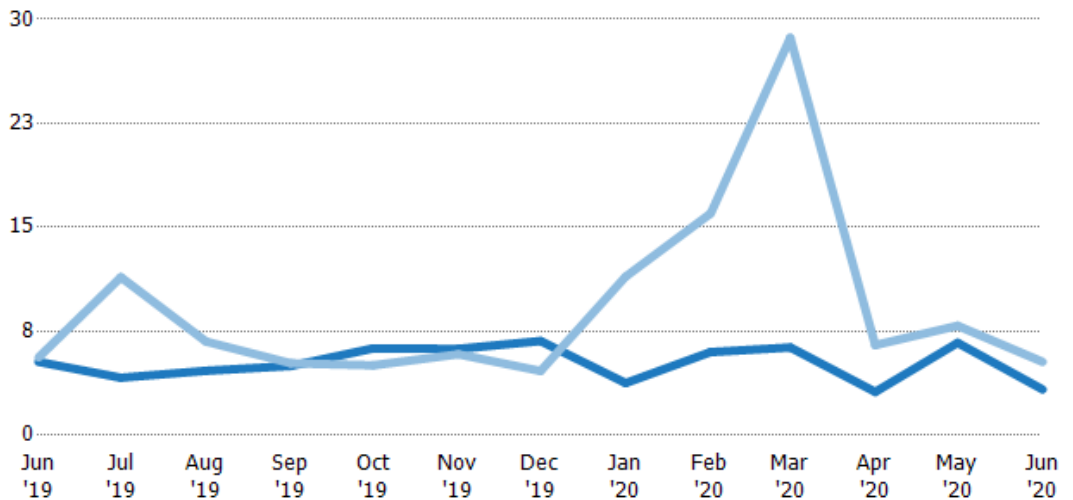
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Months	% Chg.
Jun '20	3.3	-37.7%
Jun '19	5.29	-5.6%
Jun '18	5.61	52.2%



	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Current Year	5.29	4.15	4.65	5	6.27	6.23	6.8	3.76	6	6.33	3.13	6.67	3.3
Prior Year	5.61	11.4	6.76	5.19	5.05	5.84	4.64	11.4	16	28.7	6.5	7.9	5.29
Percent Change from Prior Year	-6%	-64%	-31%	-4%	24%	7%	47%	-67%	-63%	-78%	-52%	-16%	-38%

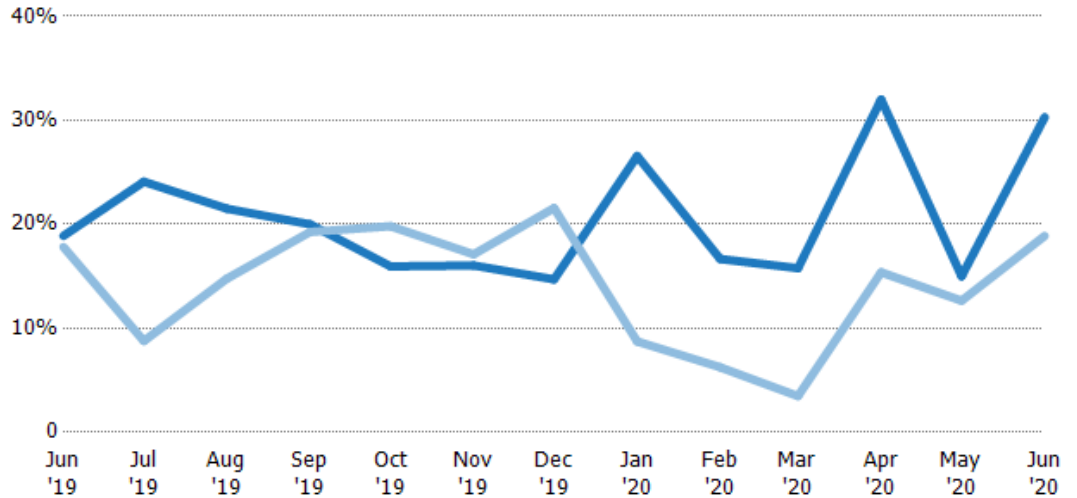
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Jun '20	30%	-11.4%
Jun '19	19%	-1.1%
Jun '18	18%	-34.3%



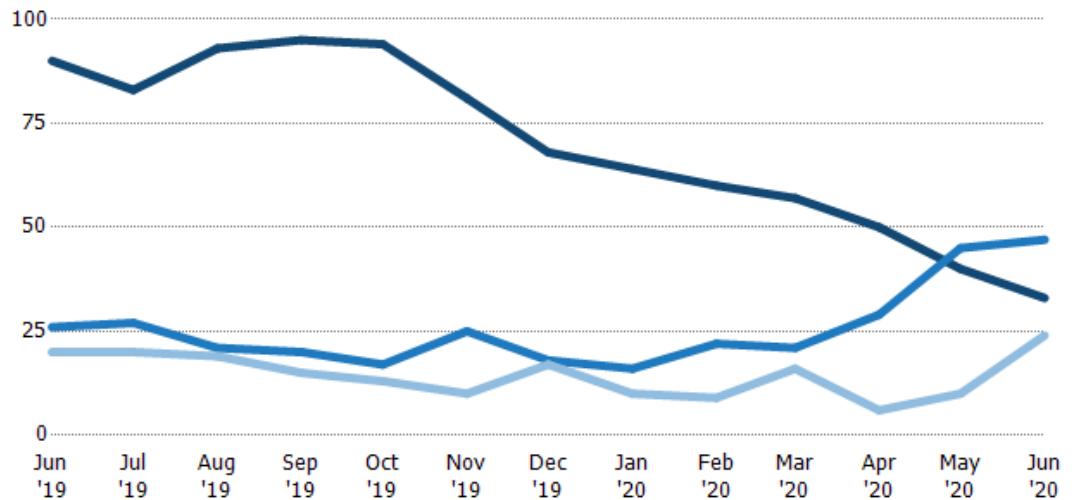
Current Year	19%	24%	22%	20%	16%	16%	15%	27%	17%	16%	32%	15%	30%
Prior Year	18%	9%	15%	19%	20%	17%	22%	9%	6%	3%	15%	13%	19%
Change from Prior Year	-1%	-15%	-7%	-1%	4%	1%	7%	-18%	-10%	-12%	-17%	-2%	-11%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Active	90	83	93	95	94	81	68	64	60	57	50	40	33
Pending	26	27	21	20	17	25	18	16	22	21	29	45	47
Sold	20	20	19	15	13	10	17	10	9	16	6	10	24

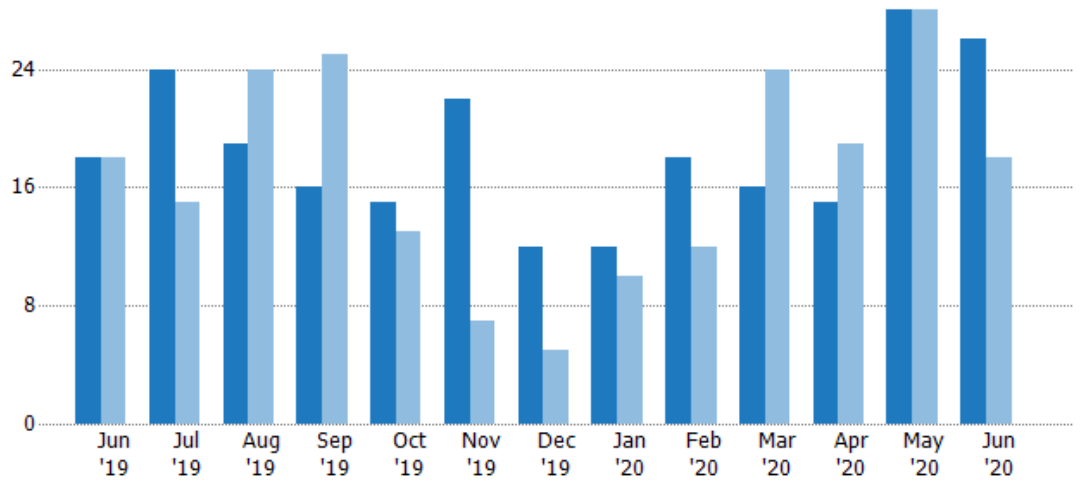
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Jun '20	26	44.4%
Jun '19	18	0%
Jun '18	18	-16.7%



Current Year	18	24	19	16	15	22	12	12	18	16	15	28	26
Prior Year	18	15	24	25	13	7	5	10	12	24	19	28	18
Percent Change from Prior Year	0%	60%	-21%	-36%	15%	214%	140%	20%	50%	-33%	-21%	0%	44%

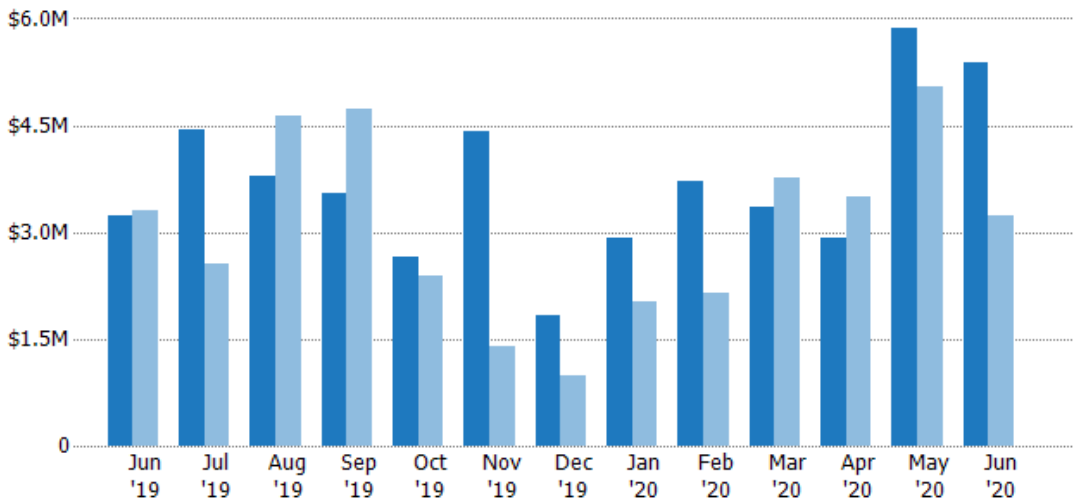
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Jun '20	\$5.38M	65.8%
Jun '19	\$3.24M	-2.2%
Jun '18	\$3.32M	-24.9%



Current Year	\$3.24M	\$4.43M	\$3.78M	\$3.56M	\$2.66M	\$4.4M	\$1.82M	\$2.93M	\$3.71M	\$3.35M	\$2.91M	\$5.86M	\$5.38M
Prior Year	\$3.32M	\$2.55M	\$4.62M	\$4.73M	\$2.39M	\$1.4M	\$980K	\$2.03M	\$2.15M	\$3.77M	\$3.5M	\$5.04M	\$3.24M
Percent Change from Prior Year	-2%	74%	-18%	-25%	11%	214%	86%	44%	72%	-11%	-17%	16%	66%

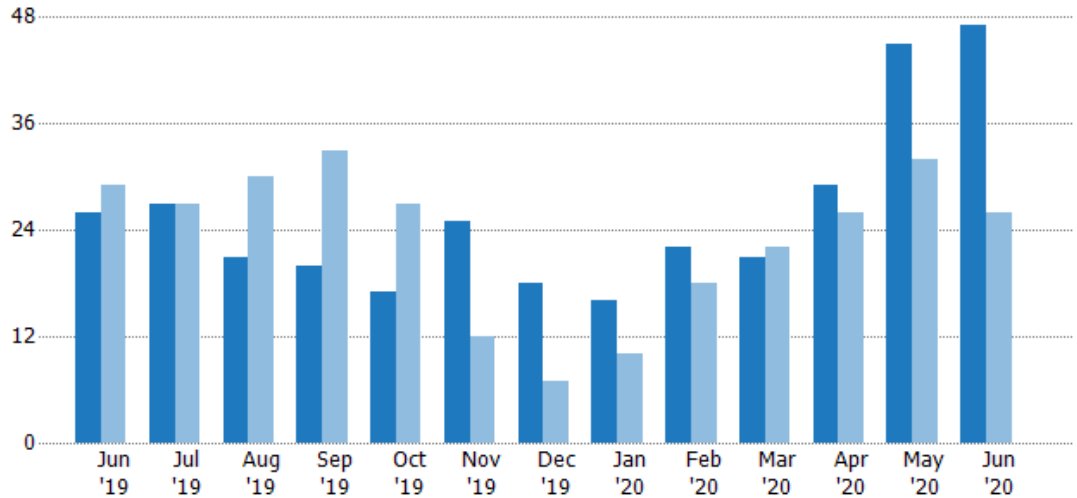
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jun '20	47	80.8%
Jun '19	26	-10.3%
Jun '18	29	-13.8%



Current Year	26	27	21	20	17	25	18	16	22	21	29	45	47
Prior Year	29	27	30	33	27	12	7	10	18	22	26	32	26
Percent Change from Prior Year	-10%	0%	-30%	-39%	-37%	108%	157%	60%	22%	-5%	12%	41%	81%

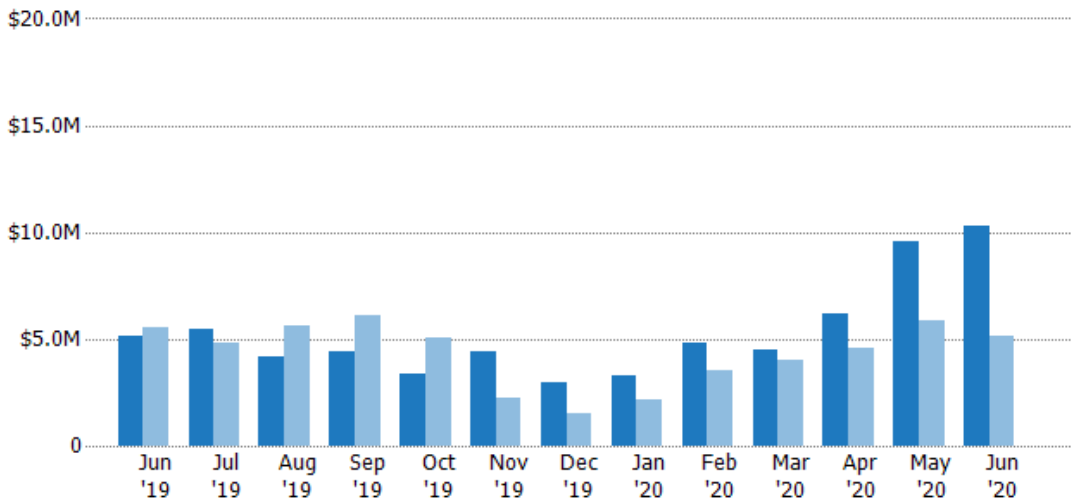
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jun '20	\$10.3M	102.2%
Jun '19	\$5.11M	-7.4%
Jun '18	\$5.52M	-20.7%



Current Year	\$5.11M	\$5.47M	\$4.19M	\$4.42M	\$3.39M	\$4.39M	\$3M	\$3.28M	\$4.82M	\$4.53M	\$6.22M	\$9.58M	\$10.3M
Prior Year	\$5.52M	\$4.82M	\$5.59M	\$6.07M	\$5.03M	\$2.27M	\$1.51M	\$2.13M	\$3.56M	\$4M	\$4.55M	\$5.89M	\$5.11M
Percent Change from Prior Year	-7%	14%	-25%	-27%	-33%	94%	99%	54%	35%	13%	37%	63%	102%

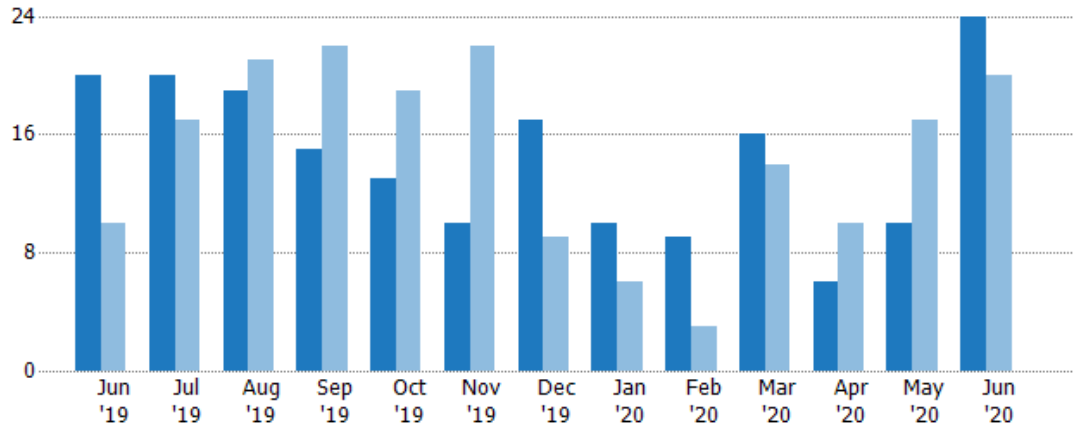
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jun '20	24	20%
Jun '19	20	100%
Jun '18	10	160%



Current Year	20	20	19	15	13	10	17	10	9	16	6	10	24
Prior Year	10	17	21	22	19	22	9	6	3	14	10	17	20
Percent Change from Prior Year	100%	18%	-10%	-32%	-32%	-55%	89%	67%	200%	14%	-40%	-41%	20%

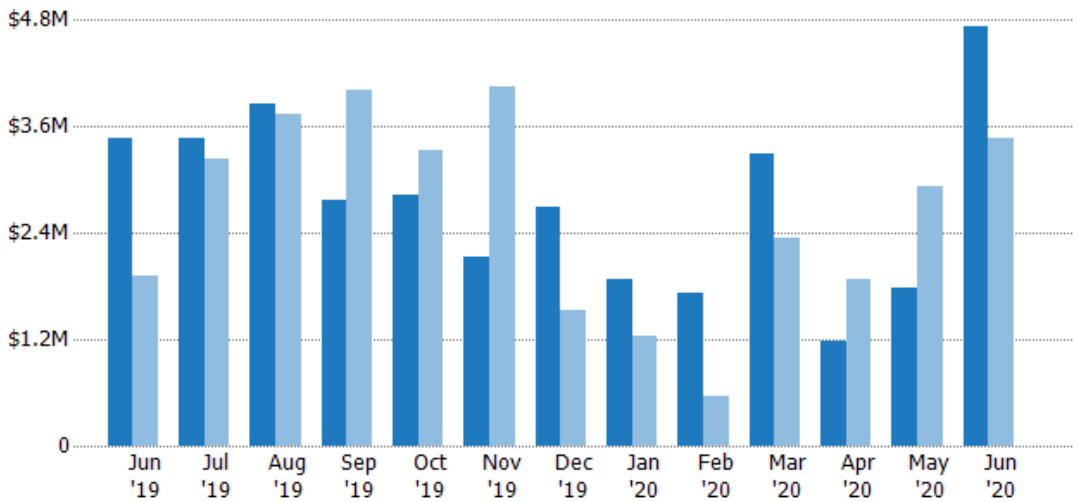
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jun '20	\$4.73M	36.3%
Jun '19	\$3.47M	81.5%
Jun '18	\$1.91M	135.1%



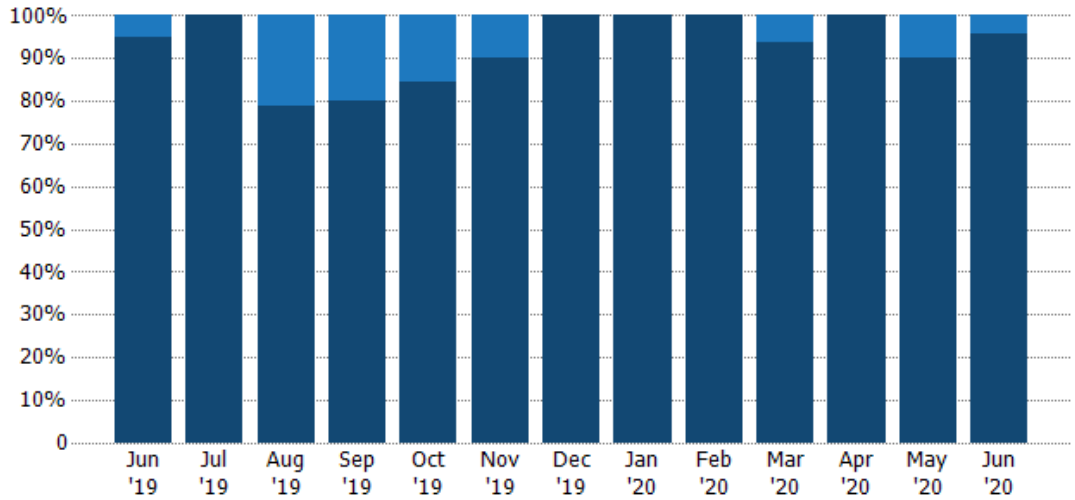
Current Year	\$3.47M	\$3.47M	\$3.85M	\$2.77M	\$2.83M	\$2.14M	\$2.69M	\$1.87M	\$1.72M	\$3.29M	\$1.18M	\$1.77M	\$4.73M
Prior Year	\$1.91M	\$3.23M	\$3.75M	\$4.02M	\$3.32M	\$4.05M	\$1.53M	\$1.25M	\$563K	\$2.34M	\$1.87M	\$2.93M	\$3.47M
Percent Change from Prior Year	82%	7%	3%	-31%	-15%	-47%	75%	51%	206%	41%	-37%	-39%	36%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



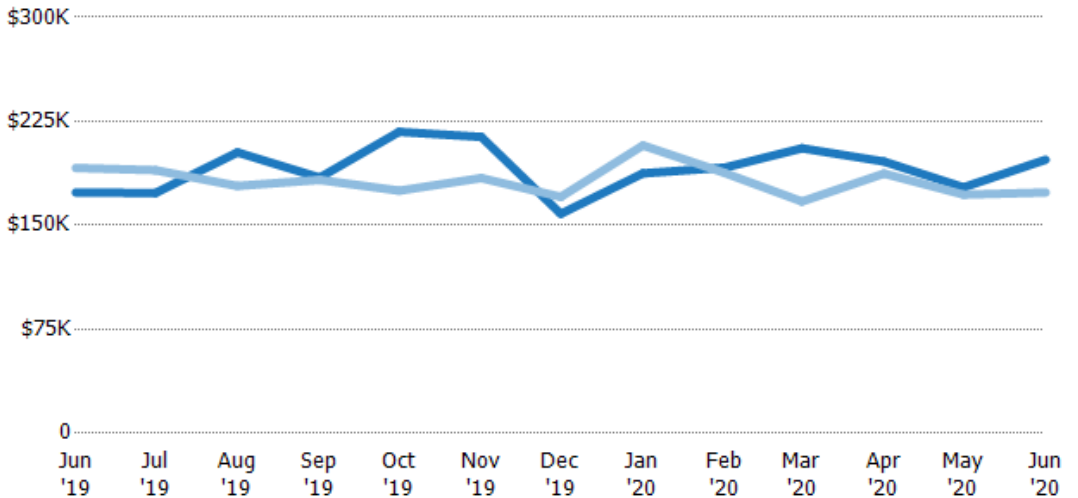
Condo/Townhouse	5%	-	21%	20%	15%	10%	-	-	-	6%	-	10%	4%
Single Family Residence	95%	100%	79%	80%	85%	90%	100%	100%	100%	94%	100%	90%	96%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$174K	\$173K	\$203K	\$184K	\$217K	\$214K	\$158K	\$187K	\$192K	\$206K	\$196K	\$177K	\$197K
Prior Year	\$191K	\$190K	\$178K	\$183K	\$175K	\$184K	\$170K	\$208K	\$188K	\$167K	\$187K	\$172K	\$174K
Percent Change from Prior Year	-9%	-9%	14%	1%	24%	16%	-7%	-10%	2%	23%	5%	3%	14%

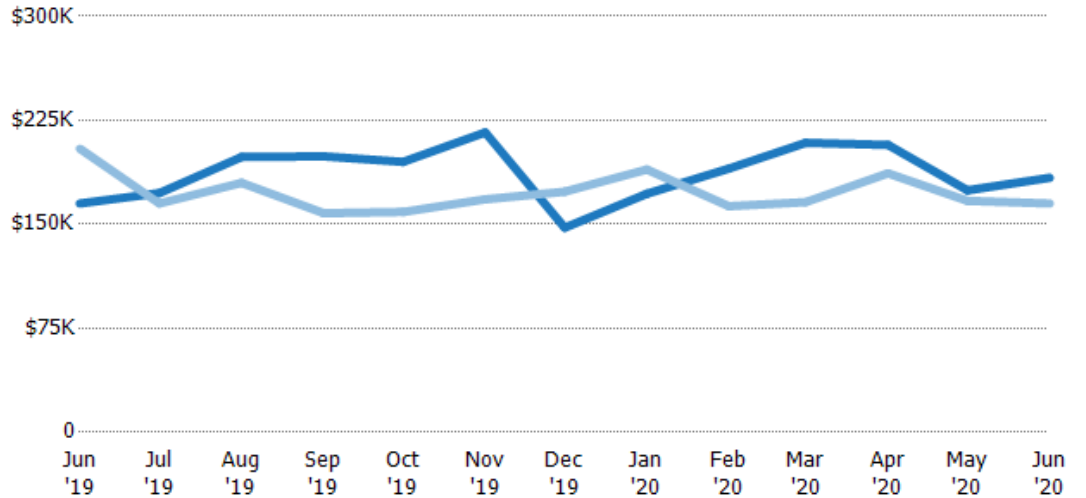
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jun '20	\$184K	11.2%
Jun '19	\$165K	-19.3%
Jun '18	\$205K	-14.2%



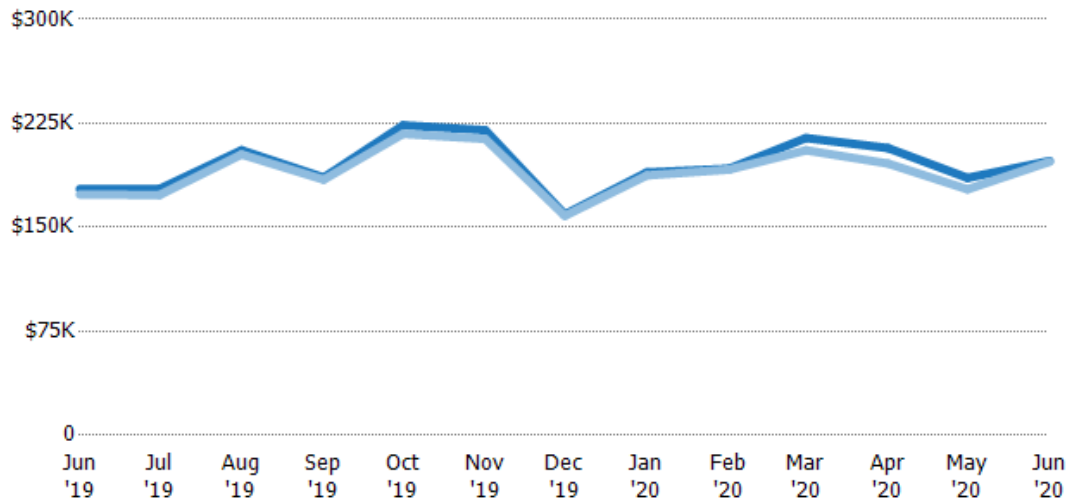
Current Year	\$165K	\$173K	\$199K	\$199K	\$195K	\$216K	\$148K	\$172K	\$190K	\$209K	\$207K	\$175K	\$184K
Prior Year	\$205K	\$165K	\$180K	\$158K	\$159K	\$168K	\$174K	\$190K	\$163K	\$166K	\$187K	\$167K	\$165K
Percent Change from Prior Year	-19%	5%	10%	26%	23%	29%	-15%	-9%	17%	26%	11%	5%	11%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



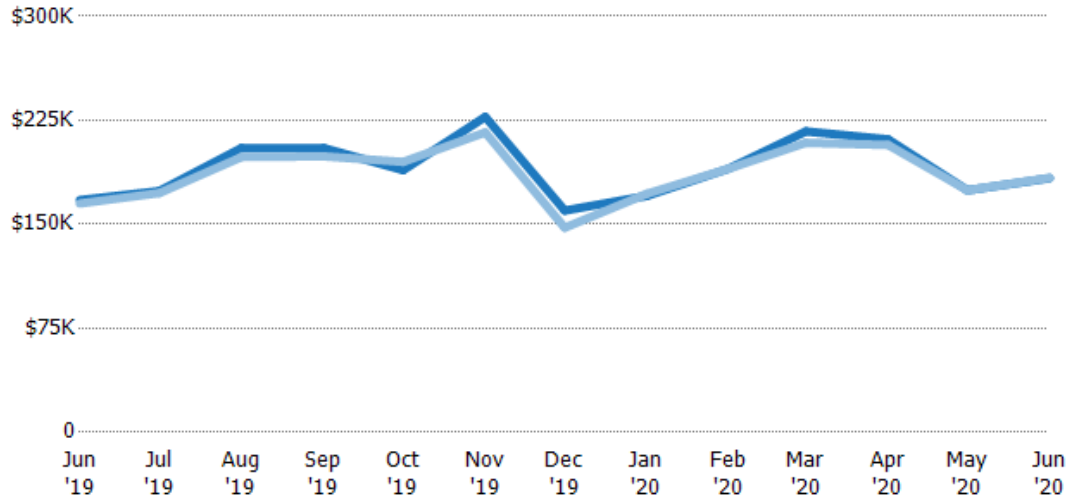
Avg List Price	\$178K	\$178K	\$206K	\$186K	\$224K	\$220K	\$159K	\$190K	\$192K	\$214K	\$207K	\$186K	\$198K
Avg Sales Price	\$174K	\$173K	\$203K	\$184K	\$217K	\$214K	\$158K	\$187K	\$192K	\$206K	\$196K	\$177K	\$197K
Avg Sales Price as a % of Avg List Price	98%	98%	99%	99%	97%	97%	99%	99%	100%	96%	95%	96%	100%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

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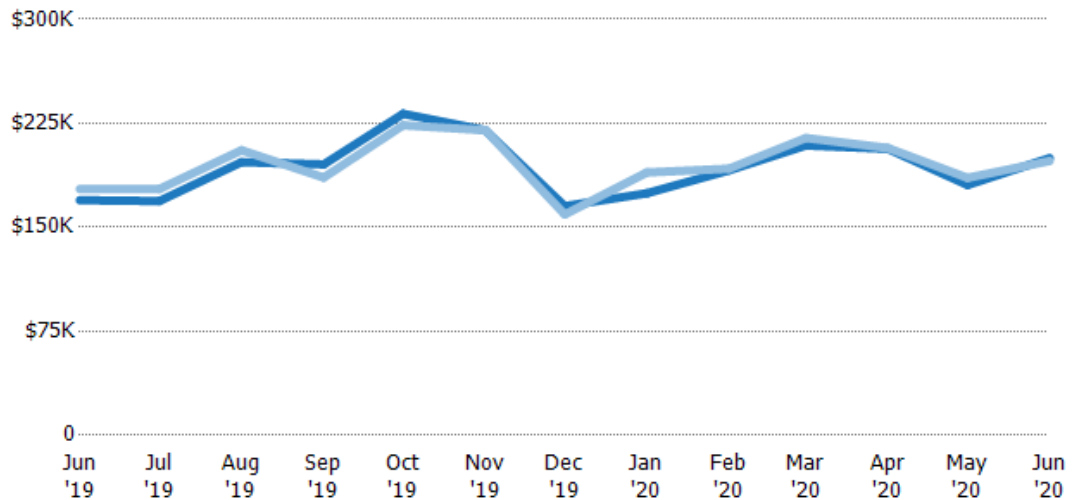
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median List Price	\$168K	\$174K	\$205K	\$205K	\$189K	\$228K	\$160K	\$171K	\$190K	\$217K	\$211K	\$175K	\$183K
Median Sales Price	\$165K	\$173K	\$199K	\$199K	\$195K	\$216K	\$148K	\$172K	\$190K	\$209K	\$207K	\$175K	\$184K
Med Sales Price as a % of Med List Price	99%	99%	97%	97%	103%	95%	92%	101%	100%	96%	98%	100%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
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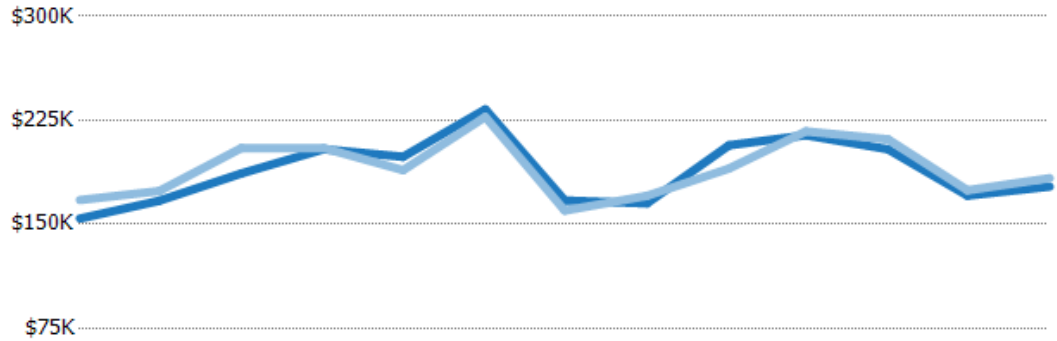
	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Avg Est Value	\$170K	\$169K	\$197K	\$195K	\$232K	\$220K	\$165K	\$175K	\$191K	\$209K	\$207K	\$180K	\$200K
Avg Sales Price	\$178K	\$178K	\$206K	\$186K	\$224K	\$220K	\$159K	\$190K	\$192K	\$214K	\$207K	\$186K	\$198K
Avg Sales Price as a % of Avg Est Value	105%	105%	104%	95%	96%	100%	96%	109%	101%	103%	100%	103%	99%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

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	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Median Est Value	\$154K	\$167K	\$187K	\$204K	\$199K	\$233K	\$167K	\$165K	\$207K	\$214K	\$204K	\$171K	\$177K
Median Sales Price	\$168K	\$174K	\$205K	\$205K	\$189K	\$228K	\$160K	\$171K	\$190K	\$217K	\$211K	\$175K	\$183K
Med Sales Price as a % of Med Est Value	109%	104%	110%	100%	95%	98%	96%	103%	92%	101%	103%	102%	103%